

May 17, 2025

To

Scrip Code: 544057	Symbol: HAPPYFORGE
Dalal Street, Mumbai - 400 001	Bandra (East), Mumbai- 400 051
Phiroze Jeejebhoy Towers,	Exchange Plaza, Bandra-Kurla Complex,
Corporate Relationship Department,	Listing Department,
BSE Ltd,	National Stock Exchange of India Ltd.

Sub: Presentation of Investor Meet

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, enclosed herewith the Investors' Presentation of financial results for the quarter and year ended March 31, 2025.

Kindly take the above information on your record.

Thanking you,

For Happy Forgings Limited

(Bindu Garg)
Company Secretary & Compliance Officer,
M.N F6997
Happy Forgings Limited
B-XXIX-2254/1, Kanganwal Road,
P O Jugiana, Ludhiana- 141120





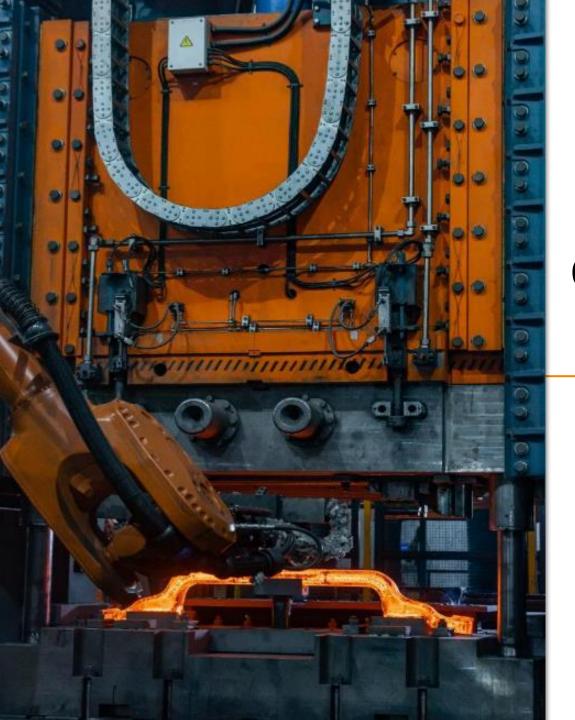
SAFE HARBOR



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Q4 & FY25 Performance Highlights

MESSAGE FROM THE MANAGING DIRECTOR





Mr. Ashish Garg Managing Director "I am pleased to share the key performance highlights for FY25 and Q4FY25, which reflect our resilience driven by a strategic focus on business diversification, expansion into new verticals, and the pursuit of higher value-add business that contributed to overall growth.

In FY25, we delivered our best-ever full-year profitability, with a Gross Profit margin of 58.0%, an EBITDA margin of 28.9%, and an adjusted PAT margin of 18.6%, reflecting consistent profitability improvement over the years. Revenues grew 4.7% yoy on an adjusted basis, despite a ~4% impact from the decline in steel prices. Adjusted EBITDA and PAT grew by 7.4% and 11.2%, respectively. Realisation for the year stood at Rs. 248/kg, 1.5 times higher than 2021 levels. During the year, we announced new orders worth over Rs. 1,600 Crs in the PV and Industrial segments, to be executed over the next 5-8 years, with annual peak sales potential from these orders exceeding Rs. 250 Crs.

During Q4FY25, we recorded yoy growth of 2.5%, 6.4%, and 5.3% in Revenues, Gross Profit, and EBITDA, respectively, supported by strong and improved Gross Profit and EBITDA margins of 58.7% and 29.1%, respectively. We witnessed encouraging yoy growth in the Industrials, Off-highway, and Farm Equipment segments in Q4FY25.

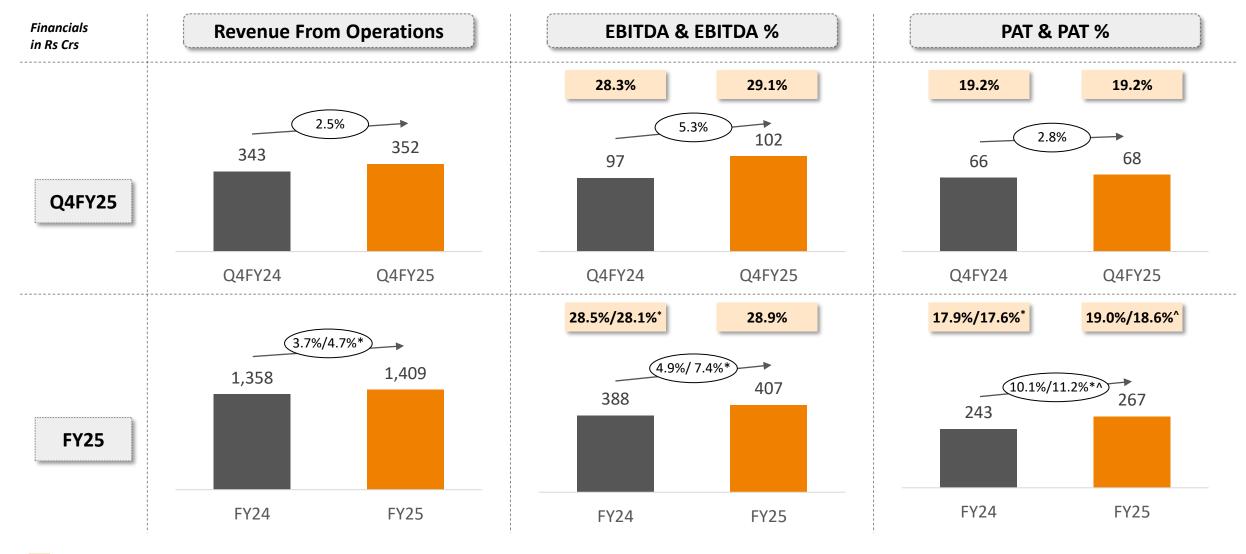
This strong performance was achieved despite significant headwinds, including a double-digit decline in international CV, Farm Equipment, and Off-highway segments, a domestic slowdown in the MHCV segment, and falling steel prices, demonstrating the strength and resilience of our business model.

Our balance sheet remains robust, with liquidity of Rs. 356 Crs. with one of the lowest DE ratio at 0.1x, supported by strong operating cash flow generation of Rs. \sim 290 Crs. in FY25. This positions us well to support our capex plan over the next three years that can be funded primarily through internal accruals. Reflecting our strong financial position, the Board has recommended a dividend of Rs. 3 per share for FY25, implying a payout ratio of \sim 11%.

We remain committed to our strategic priorities and growth, investing in capabilities to serve diversified segments while pursuing value-accretive opportunities to reinforce our positive trajectory."

Q4 & FY25 PERFORMANCE HIGHLIGHTS





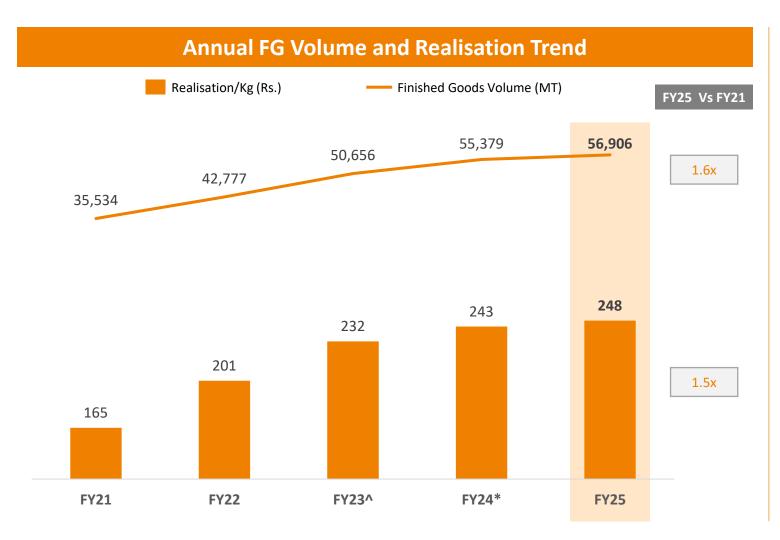
Margins

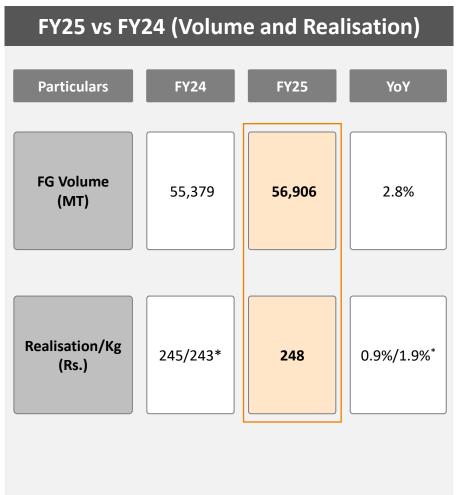
^{*} During FY24, financials were favorably impacted by higher realization on account of air freight costs received on one order (Revenues by ~Rs. 13 Crs, EBITDA by ~Rs. 9 Crs and PAT by ~Rs. 7 Crs). Growth and margin percentages are adjusted to exclude this impact.

^ In FY25 other income included a non-recurring income of Rs. 4.8 Crs (on a post-tax basis) which has been adjusted in FY25 PAT margin and yoy PAT growth percentage.

VOLUME & REALISATION TREND







Realisation improved by Rs. ~5/kg YoY* in FY25 despite a fall in raw material costs during the period

^{*} During FY24, financials were favorably impacted by higher realization on account of air freight costs received on one order (by ~Rs. 13 Crs). Adjusting for this impact, adjusted realisation for FY24 was Rs. 243/Kg.

[^] FY23 realisation is calculated after excluding prior period income of Rs. 23.75 Cr. from the revenues

PROFIT & LOSS STATEMENT



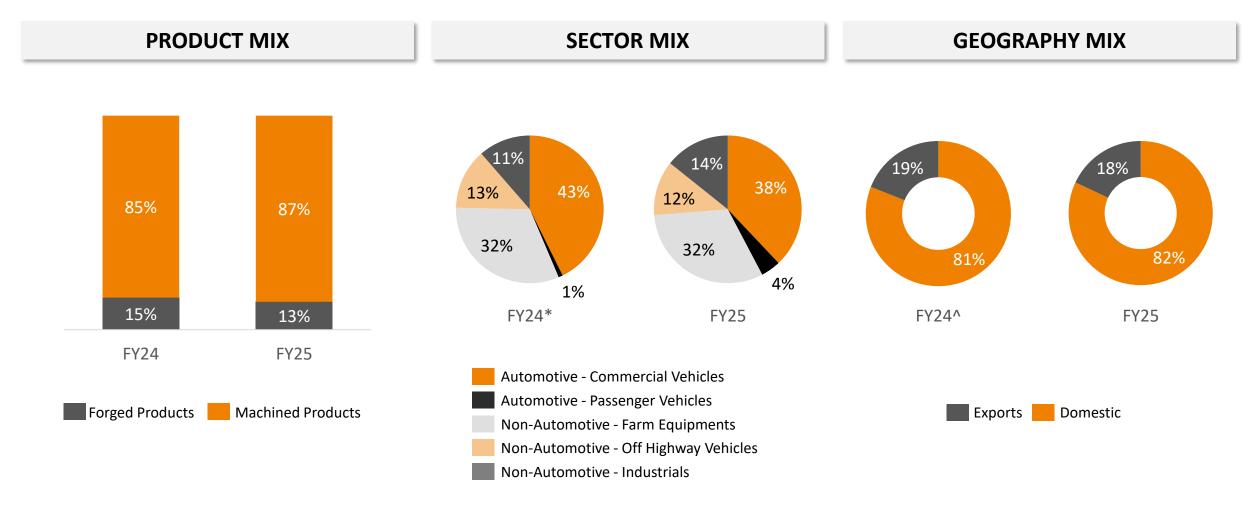
(In Rs. Crs)	Q4FY25	Q4FY24	YoY	FY25^	FY24*	YoY
Revenue from Operations	352	343	2.5%	1,409	1,358	3.7%
Raw Material cost & change in inventories	146	149		592	597	
Gross Profit	206	194	6.4%	817	762	7.3%
Gross Profit Margin	58.7%	56.5%		58.0%	56.1%	
Employee Cost	32	30		125	114	
Other Expenses	72	67		286	260	
EBITDA	102	97	5.3%	407	388	4.9%
EBITDA Margin	29.1%	28.3%		28.9%	28.5%	
Depreciation	20	16		77	65	
EBIT	82	81	1.1%	330	323	2.1%
EBIT Margin	23.3%	23.6%		23.4%	23.8%	
Interest	2	1		8	12	
Other Income	10	7		37	13	
PBT	90	87	2.4%	360	324	10.8%
PBT Margin	25.4%	25.5%		25.5%	23.9%	
Tax	22	22		92	81	
PAT	68	66	2.8%	267	243	10.1%
PAT Margin	19.2%	19.2%		19.0%	17.9%	
EPS (Diluted)	7.18	7.24		28.37	26.75	

^{*} Financials were favorably impacted by higher realization on account of air freight costs received on one order (Revenues by ~Rs. 13 Crs, EBITDA by ~Rs. 9 Crs and PAT by ~Rs.7 Crs) for the period 9MFY24

[^] Other income for the period FY25 includes a non-recurring income of Rs. 6.4 Crs. (Rs. 4.8 Crs on a post-tax basis)

KEY DATA POINTS





Note: During 9MFY24, revenues were favorably impacted by higher realization on account of air freight costs received on one order by ~Rs. 13 Crs. Sector and geography mix shown in the charts above for 9MFY24 excludes this favorable revenue impact.

* Including the favorable impact of higher realization, the sector mix for FY24 was; Commercial Vehicles – 42%, Farm Equipment – 31%, Off-Highway Vehicles – 13%, Industrials – 12% and Passenger Vehicles – 1%.

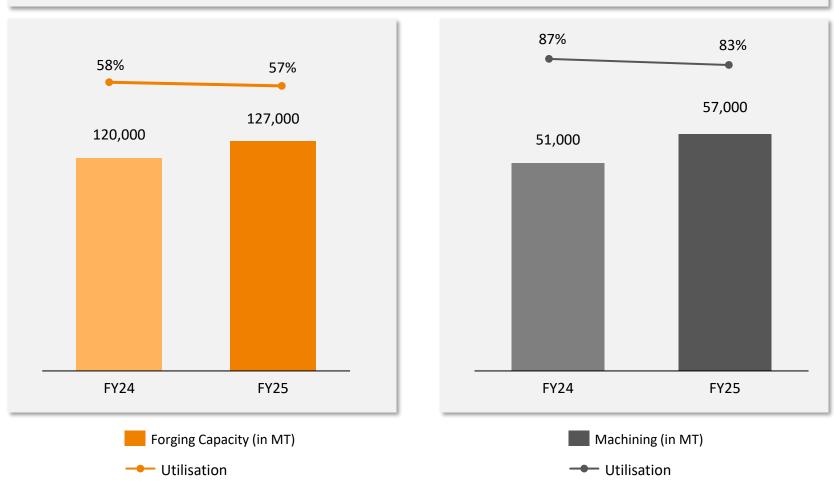
 $^{^{\}Lambda}\ Including\ the\ favorable\ imp[act\ of\ higher\ realization,\ Geography\ mix\ for\ FY24\ was;\ Domestic-80\%\ and\ Exports-20\%\ and$



DRIVING OPTIMAL UTILIZATION AND EFFICIENCY



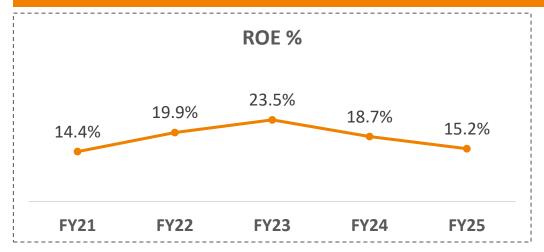
Strategically adding capacity with a strong focus on capital efficiency

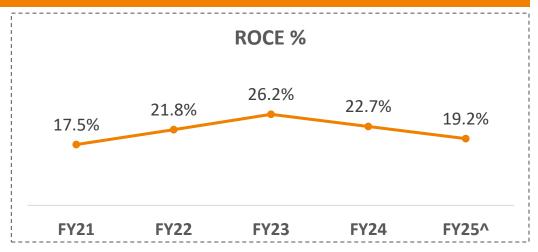


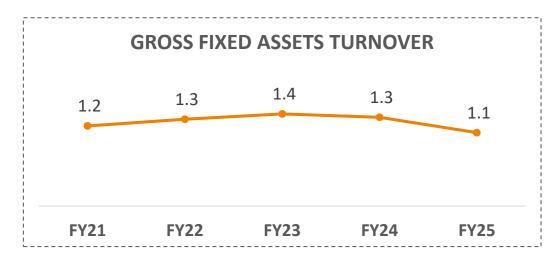
CONSISTENCY OF GROWTH AND RETURNS

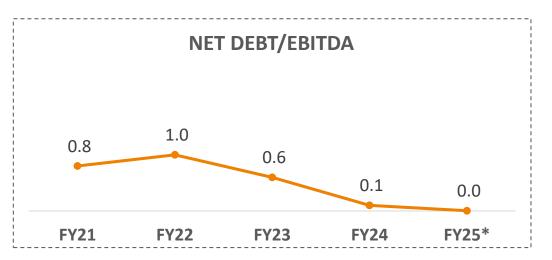


Superior return metrics with reducing net debt/EBITDA wherein capex has been largely funded by internal accruals









^{*} Net debt computed by including short term liquid mutual fund investments and short-term fixed deposits along with cash and bank balances.

[^] Excluding the non-recurring income of Rs. 6.4 Crs reported in other income during FY25, adjusted ROCE is 18.8%

EXPANSION INTO HEAVYWEIGHT COMPONENTS TO PROPEL THE NEXT LEG OF GROWTH



HFL to emerge as one of the leading players in the global supply chain for heavyweight components

QUANTUM & FUNDING	Upto Rs. 650 Crs, to be spread over next 2-3 years primarily to be financed through internal accruals
RATIONALE	Establish advanced forging capabilities to serve requirements of heavy forged and machined components (>250 Kgs) in the non-automotive industrial segments
TYPE OF COMPONENTS	Large crankshafts, Axles, Gears, Oil & Gas valves, Flanges, Spindles, Connectors & Shafts, Railway Axles and Propeller Blades for Marine applications etc.
INDUSTRIES	To serve a range of non-automotive industries such as Power generation, Marine, Mining, High-horsepower farm equipment, Material Handling equipment and Cranes, Wind Energy and Oil & Gas
COMISSIONING	Facilities expected to be commissioned by FY27, with production starting by year-end

Financial & Strategic Impact...



Capabilities and Segment Leadership

- Expand into the higher-weight segment (components weighing 250-3,000 kilograms)
- Will be one of the largest facility in Asia and the second largest globally
- o Limited number of suppliers globally catering to this segment



Sales and Sales Mix

- Asset turnover is expected to range between 1.0 and 1.2x
- o Additional annual revenues of Rs. 600-800 Crs.
- Will contribute to an increase in Industrials and Exports revenue share



Margins and Profitability

- o Higher realizations and improved margins
- Strong ROCE at optimal utilization
- Margin and returns accretive

Additionally, up to Rs. 80 Crs. capex planned to scale Passenger Vehicle segment and enhance its revenue contribution





Company Overview

A LEGACY OF EXCELLENCE





About Us

Incorporated in July 1979, Happy Forgings Limited is an Indian manufacturer specializing in designing and manufacturing heavy forgings and high-precision machined components

The company manufactures high precision products such as crankshafts, front axle carriers, steering knuckles, differential housings, transmission parts, pinion shafts, suspension products and valve bodies catering to different industries and customers





Revenue **FY25**

EBITDA % FY25

Rs. 1,409 Crs

28.9%





of Manufacturing Excellence



Manufacturing Facilities



Forging capacity*

57,000 tonnes

Machining capacity*











2nd Largest

Producer of commercial vehicle and high horse-power industrial crankshafts in India

4th Largest

Engineering-led manufacturer of complex and safety-critical, heavy forged and high-precision machined components in India

Longstanding Relationships

With our top customers

Diversified **Customer Base**

Across Indian & Global OEMs

AA/STABLE

CRISIL and ICRA ratings

VISION MISSION STATEMENT

VISION





To be amongst the top 10 forging and machining companies globally

MISSION





State-of-the-art Technology



Deliver more than promised



Respect and encourage people



Inspire innovation and creativity



Care for the environment and society



BUSINESS EVOLUTION SPANNING OVER FOUR DECADES



Established a single unit for manufacturing bicycle crank arms



1979

2005



Heavy-duty hammers installed for oil engine and motor parts production

Initiated installation of 8,000-tonne forging press and model grinding for 4/6-cylinder crankshafts



2008



2010 - 2015



Expanded machining capacity.
Entered commercial vehicle and industrial segments

Commissioned the second 8,000-tonne press



2017 - 2018



2020 - 2022



Installed 8 single-piece flow lines for crankshafts and the third 8,000-tonne press

HFL achieved a milestone by getting listed on the NSE and BSE





2023



2024 – 2026P



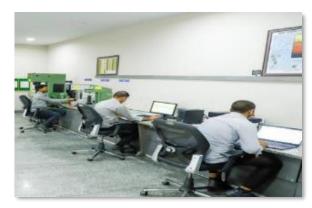
Installation and commencement of 6,300 and 10,000-tonne press lines and additions in machining capacity

FULLY INTEGRATED CAPABILITIES





Forging
Fully automated forging
press lines and hammers to produce
high-quality forged products



Metallurgical Facilities

Equipped with a range of advanced metallurgical testing & analysis equipment to ensure highest quality in the forging manufacturing process



Machining
Advanced software and equipment to
ensure that our machining processes
adhere to stringent tolerance levels



Heat Treatment Facilities
Equipped with the latest
technology and equipment to provide
precise and effective heat treatment
processes for our products



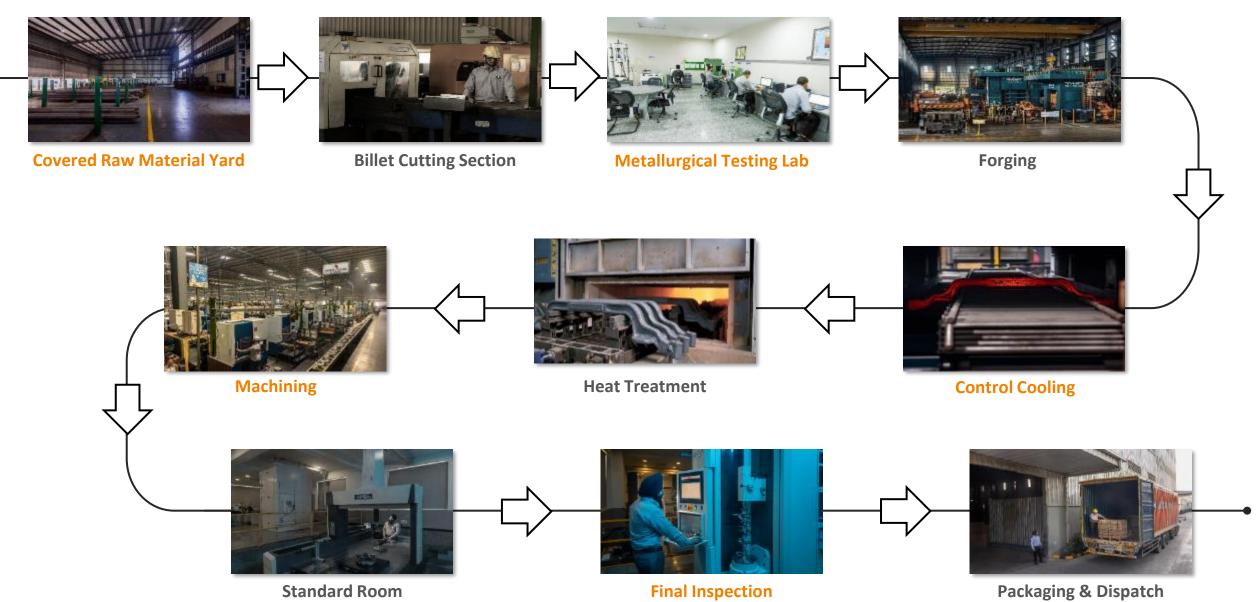
Die Design & Manufacturing
Latest technology and tools to offer a
wide range of services, including design,
prototyping, testing and manufacturing



Inspection and Quality Control
World class and most advanced
metrology room to ensure the highest
standards of quality

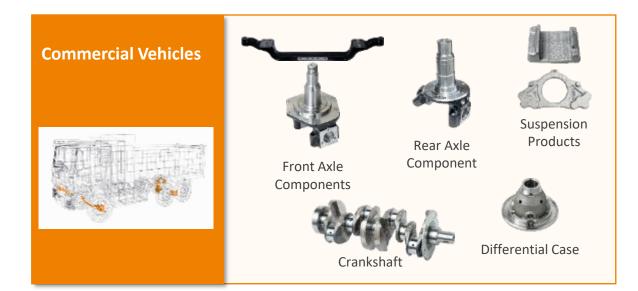
COMPLETE PROCESS FLOW

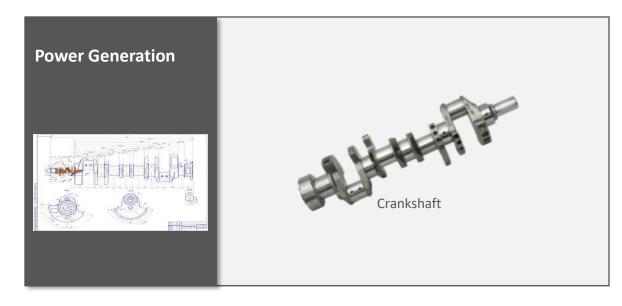


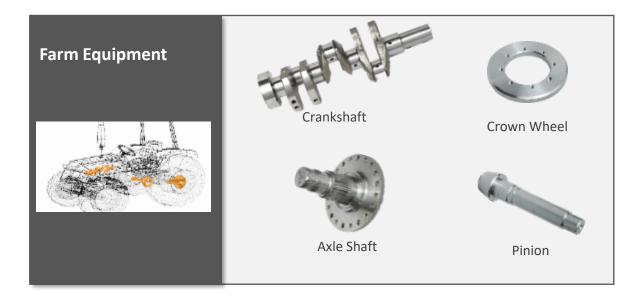


MULTI-PRODUCT AND MULTI-INDUSTRY OFFERINGS (1/2)





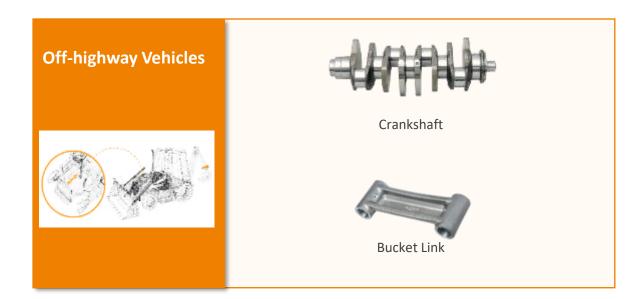


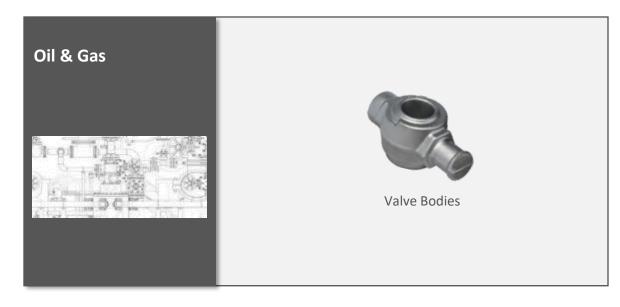


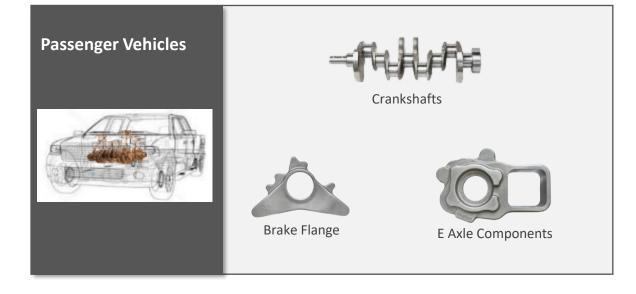


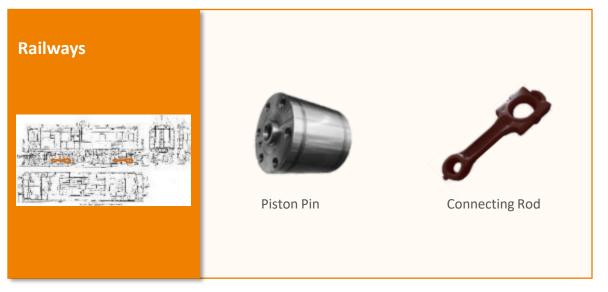
MULTI-PRODUCT AND MULTI-INDUSTRY OFFERINGS (2/2)













PAVING OUR PATH TOWARDS ACCELERATED VALUE CREATION





HIGH ENTRY BARRIERS





CAPITAL INTENSIVE BUSINESS

 Capital-intensive business that involves complex technology, machinery and systems acting as an entry barrier for smaller and unorganized players



STRATEGIC RESILIENCE

Lengthy customer and product approval processes



SELECTIVE SUPPLIER DYNAMICS

Difficulty in acquiring new customers without existing relationships



PRECISION IN PRACTICE

 Importance of implementing and sustaining quality systems while providing critical & high precision components involving tight tolerances (eg: tolerance for machined products ranges between 0.005 mm & 0.2 mm)



PRODUCT RELIABILITY

Global industry leaders are highly selective in qualifying new suppliers with respect to critical products given the high
costs and risks of switching suppliers, especially where product reliability is critical



HAVE DEMONSTRATED THE ABILITY TO INSTALL AND OPERATE HIGH TONNAGE PRESSES AND PRECISION MACHINING



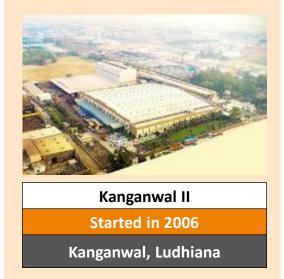
Total Forging Capacity*

127,000 MT

Total Machining Capacity*

57,000 MT









Strategic Location of Facilities

 Facilities located near inland container depot facility in Ludhiana and Dedicated Freight Corridor (DFCs) provides cost and logistical advantages



Investments in world-class infrastructure

- Installation of new 14,000 tonne press, makes HFL the only second company in India to have such press or higher forging press
- The ability to forge heavier and complex parts up to 250 kgs to cater to different industries which require heavy and complex parts



Operating Efficiencies

 Fungible product lines along with vertically integrated facilities helps drive diverse product offering, reduced operating costs and improve productivity

ARCHITECTS OF PROGRESS





Paritosh Kumar Chairman & Managing Director

- ~45 years of experience in the industrial sector
- Bachelor's degree in arts from S.C. Dhawan Government (Evening) College, Ludhiana, Panjab University
- Involved in the strategic decision making of HFL, oversees the company's business activities and is proficient in financial management, budgeting involved in setting up the governance standards



Ashish Garg Managing Director

- Has ~18 years of experience in the industrial sector
- Holds a bachelor's degree in science (accounting and finance), and a master's degree in science (manufacturing systems engineering) from the University of Warwick, UK
- Responsible for managing the company's business operations, financial performance, growth strategies and investments in different capacities and product developments



Megha Garg
Whole - Time Director

- Has ~ 9 years of experience in the industrial sector
- Holds a bachelor's degree in science (economics) from the University of Nottingham, United Kingdom
- Responsible for managing the digital marketing to engage prospects and capture leads and spearheading ESG initiatives



Narinder Singh Juneja Chief Operating Officer

- Has over 50 years of experience in the industrial sector
- Holds a post graduate diploma in mechanical engineering (machine tools operation and maintenance) from Y.M.C.A. Institute
 of Engineering, State Board of Technical Education, Haryana



Sushant Pustake Chief Operating Officer

- Has over 40 years of experience in high-tech manufacturing & operations, green field project management, operational
 excellence and productivity improvement
- Holds a bachelor's degree in Metallurgical Engineering from College Of Engineering, Pune (C.O.E.P.)



Patwinder Singh
Chief Operating Officer

- Has over 22 years of overall experience
- Holds a bachelor's degree in science from Guru Nanak Dev University, and a master's degree in business administration from CSM Institute of Graduate Studies



Pankaj Kumar Goyal Chief Financial Officer

- Has over 23 years of experience in the finance sector
- Holds a bachelor's degree in commerce from Government College, Malerkotla, Punjabi University, and is a Fellow Member of the Institute of Chartered Accountants of India



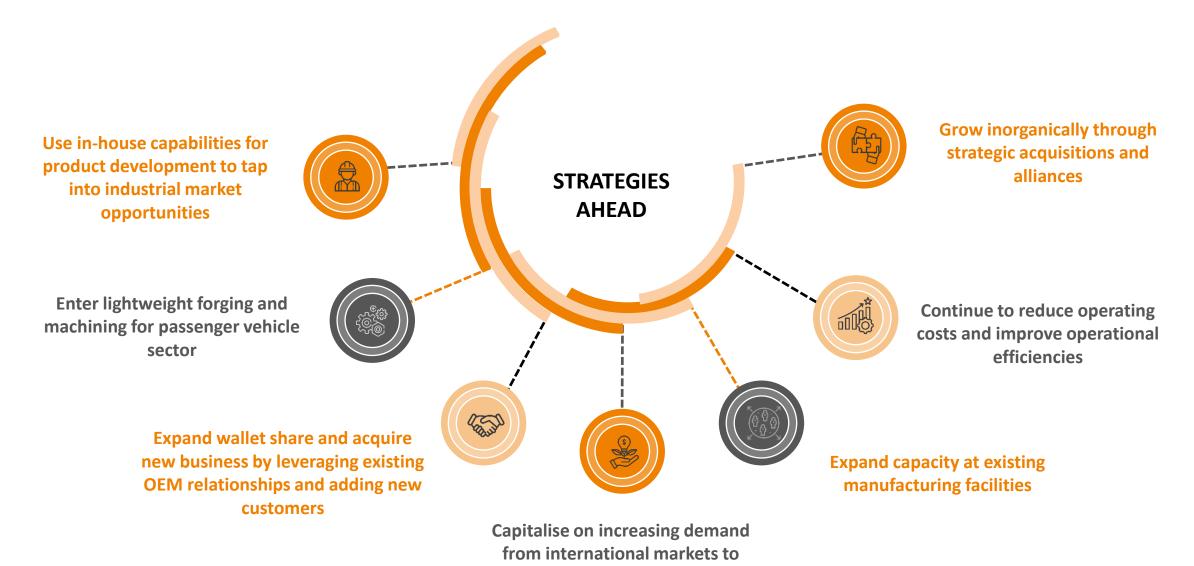
Mangesh Shantaram Purandare Chief Marketing Officer

- He has over 27 years of experience in the marketing sector mainly in auto components including Castings / Forgings / Gears and Bearings
- Holds a bachelor's degree in engineering (industrial) and a master's degree in business administration from University of Pune



NAVIGATING THE PATH TO SUSTAINABLE GROWTH





grow exports





Historical Financial Statements



PROFIT & LOSS STATEMENT



Profit and Loss (in Rs. Crs)	FY25^	FY24	FY23	FY22
Revenue from Operations	1,409	1,358	1,197	860
Raw Material cost & change in inventories	592	597	551	388
Gross Profit	817	762	645	472
Gross Profit Margin (%)	58.0%	56.1%	53.9%	54.8%
Employee Cost	125	114	88	69
Other Expenses	286	260	217	172
EBITDA	407	388	341	231
EBITDA Margin (%)	28.9%	28.5%	28.5%	26.8%
Depreciation	77	65	54	38
EBIT	330	323	287	193
Interest	8	12	12	7
Other Income	37	13	6	6
Profit before Tax	360	324	280	192
Tax	92	81	71	50
PAT	267	243	209	142
PAT Margin (%)	19.0%	17.9%	17.4%	16.5%
EPS (Basic)	28.39	26.78	23.32	15.90

BALANCE SHEET



Assets (in Rs. Crs)	Mar 31, 25	Mar 31, 24	Mar 31, 23	Mar 31, 22
Non-Current Assets	1,297	1,144	836	704
Property, Plant and Equipment	900	742	677	455
Capital work-in-progress	116	122	75	212
Intangible Assets	8	1	1	2
Intangible assets under development	6	5	-	-
Other Financial Assets & investments	151	204	31	8
Other Non-Current Assets	115	70	52	28
Current Assets	919	742	489	425
Inventories	232	224	170	184
Trade Receivables	427	357	308	222
Cash and Cash Equivalents	13	0.6	0.01	0.02
Bank Balances	124	121	0.3	1
Other Financial Assets	109	8	1	3
Other current assets	14	31	10	14
Assets Held for Sale	-	-	1	1
Total Assets	2,215	1,886	1,326	1,130

Equity & Liabilities (in Rs. Crs)	Mar 31, 25	Mar 31, 24	Mar 31, 23	Mar 31, 22
EQUITY	1,850	1,612	988	788
Equity Share Capital	19	19	18	18
Other Equity	1,831	1,594	970	770
Non-current liabilities	39	32	81	97
Borrowings	-	-	58	74
Deferred tax liabilities	39	32	23	23
Current liabilities	326	242	257	245
Borrowings	228	143	160	166
Trade Payables	45	56	48	44
Other Financial Liabilities	25	28	26	20
Other Current Liabilities	19	9	8	5
Provisions	5	4	4	3
Liabilities for current tax (net)	4	2	11	6
Total Equity & Liabilities	2,215	1,886	1,326	1,130



CASH FLOW STATEMENT



Cash Flow Statement (Rs in Crs)	Mar 31, 24	Mar 31, 24	Mar 31, 23	Mar 31, 22
Profit before tax	360	324	280	192
Adjustments for depreciation and other items	65	72	71	40
Operating profit before working capital changes	424	396	351	232
Changes in working capital	-49	-123	-78	-109
Cash generated from operations	376	273	273	123
Direct taxes paid (net of refund)	-83	-84	-64	-43
Net cash from operating activities	292	189	209	80
Net cash from investing activities	-320	-470	-172	-166
Net cash from financing activities	40	281	-37	83
Net change in cash and cash equivalents	12	0.6	-0.01	-3





Impact Beyond Performance

OUR KEY ESG INITIATIVES DURING FY 2025



In FY2025, HFL's fivemember ESG committee, under the leadership of the Whole-time Director, focused on assessing and benchmarking existing ESG practices and policies, culminating in the development of a robust ESG strategy and roadmap



Constituted a cross-functional committee to drive energy efficiency and decarbonisation initiatives within the company



Performed an ESG gap assessment and benchmarking exercise to evaluate the current state and identify priority areas for enhancement



Defined and prioritized key material topics relevant to the business and its stakeholders through a materiality assessment process



Developed an ESG strategy and roadmap, defining clear objectives, measurable targets, and implementation timelines for sustainable practices



Aligned internal processes to capture and record ESG data for comprehensive disclosures, adhering to relevant reporting frameworks and standards



Evaluated assurance readiness of ESG data and initiated necessary changes and improvements in internal systems for ongoing collection, monitoring and reporting

OUR ESG TARGETS & COMMITMENTS



Selected Long and Medium Term Targets



Environment

- 50% reduction in Scope 1 and Scope 2
 Carbon Emissions by 2030*
- Reduction in freshwater consumption by 35% by FY 2032*
- Installation of ~20 MW Solar Plant
- Participate in CDP Climate change disclosure
- Reduction of non-hazardous waste by 30% from the baseline*
- 100% implementation of Zero Liquid discharge across all the sites



Social

- Skill upgradation training to 100% of workforce
- 50% reduction in LTIFR by 2030*
- Conduct human rights awareness sessions/training programs for all raw material suppliers
- Conduct an impact assessment of at least 5 projects



Governance

- ESG target linked incentives to Board members
- Conduct Supplier Assessments and Screenings for all large suppliers
- Establish ESG Risk Management Framework
- Improve Policies & their Implementation

^{*} Reduction targets from baseline values

GOVERNANCE - A DIVERSE BOARD WITH STRONG INDEPENDENT DIRECTORS



Director (Name, Age & Experience)

Areas of Expertise

Key Board Memberships & associations (Current & past)



- Sales & marketing
- Strategy development
- Diverse industry experience

- Current: Savita Oil Technologies Ltd., Muthoot Finance, Bonfiglioli Transmissions and Kinara Capital
- Past: Tata Motors Ltd. and Castrol India



- Credit Ratings & appraisal
- Financial and economic research
- Current: Craftsman Automation, Sunbeam Lightweighting Solutions Pvt. Ltd. and Belstar Microfinance
- Past Role: Associate Director CRISIL Ratings



- Business Strategy & Operations
- Electronics manufacturing services industry
- Current: Dixon Technologies (MD & Vice Chairman), Max Estates Limited and Aditya Infotech Ltd.
- Past: Member of Technical Evaluation Committee for Electronic Manufacturing Services (DeitY)

Key Board Highlights

Diverse Board in terms of professional and industry experience, age and gender

50% Independent Directors (3 out of 6)

2 Female Directors out of 6

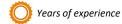
3 committees out of 5 headed by Independent Directors (Audit, NRC and SRC)

~96% attendance of the Board members in Board meetings in FY 2025

~170+ years of collective experience of Board Members

~100 Years of collective experience of Independent Directors

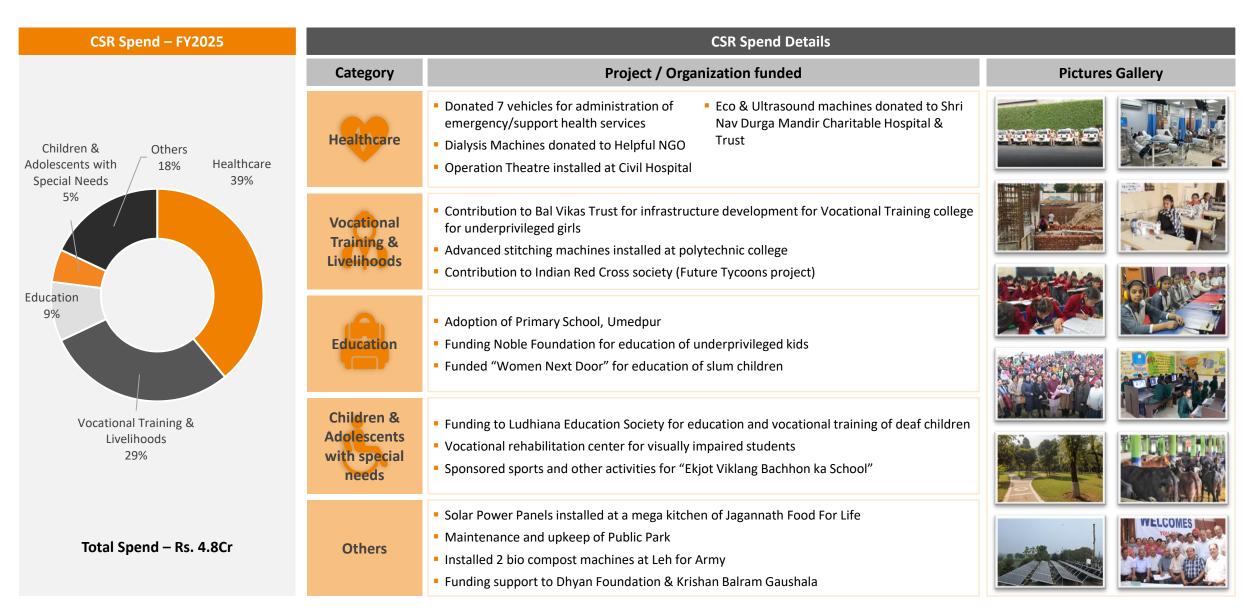
~56 years average age of the Board Members





SOCIAL – CSR ACTIVITIES IN FY2025





AWARDS, ACCREDITATIONS AND RECOGNITIONS



2024 & 2025

- Special Appreciation Award at Mahindra Supplier Excellence Awards March 2025
- Quality Performance Award FY24 for excellent performance in incoming parts quality by Ashok Leyland
- Gold award for "Superlative Performance in Agility" 2024 Ashok Leyland Supplier Summit
- Received Next Level Quality award by Generac 2023 (Received in 2024)
- Received **Best Quality Award** by **Escorts Kubota** Limited (2024)
- Received Supplier Excellence Award for "Quality Performance" by American Axle & Manufacturing 2024
- Received 'Best Supplier Award' at the Global supplier meet 2024 from TAFE
- 👺 'Supplier Excellence Award' for delivery performance at AAM (American Axle Manufacturing) India Supplier Event 2023
- 'Award for Outstanding Contribution in Gear Business' at the Annual Supplier Conference 2023 organised by Eicher Engineering Components, VE Commercial Vehicles

2023

- Received the ISO 14001:2015& ISO 45001:2018 accreditation for manufacture of forged and machined components and excluding product design Dugri Facility
- Received 'The Entrepreneur & Leadership Award' at the JCB Annual Supplier Conference 2023
- Received a certificate of appreciation for supplier Agri machinery under 'Business Excellence Process/ Digitalisation' by Escorts Kubota Ltd

2022

- Received the IATF 16949:2016 accreditation for manufacture of forged and machined components and excluding product design Dugri Facility
- "Excellence Award" by Escorts Kubota Limited

2021

- Received the ISO 45001: 2018 & ISO 14001: 2015 accreditation for manufacture of forged and machined components Kanganwal Facility I
- Received IATF 16949:2016 accreditation for manufacturing of forged and machined components without product design responsibility and with the extended manufacturing site(s) for Kanganwal Facility I



FOR FURTHER INFORMATION,
PLEASE
CONTACT

CONTACT

COMPANY



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