



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

August 10, 2019

BSE Limited
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai – 400 001

The Secretary
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai – 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2019, which shall be shared with the Analysts/ Institutional Investors.

You are requested to notify your constituents accordingly.

Thanking You

Yours sincerely,

for **Chambal Fertilisers and Chemicals Limited**

Rajveer Singh

Vice President - Legal & Secretary

Encl.: a/a



CHAMBAL FERTILISERS
AND CHEMICALS LIMITED

Enriching Land, Transforming Lives



**Investor Presentation for the
Quarter Ended
June 30, 2019**

www.chambalfertilisers.in

Financial Performance Highlights – Standalone Results

- Highest ever quarterly Profit before tax of Rs.342.26 Crores - an increase of 50% in comparison to the quarter ended June 30, 2018.
- Profit after tax increased by 52% to Rs. 235.91 crores during the quarter ended June 30, 2019 in comparison to the quarter ended June 30, 2018.
- Highest ever quarterly EBIDTA –

EBIDTA before Exceptional items for the quarter ended June 30, 2019 - Rs.543.89 Crore

EBIDTA before Exceptional items for the quarter ended June 30, 2018 - Rs.285.07 Crore

EBIDTA before Exceptional items for the quarter ended March 30, 2019 - Rs.501.63 Crore

- **EBIDTA to Total Income in %**

Quarter ended June 30, 2019	Quarter ended March 31, 2019	Quarter ended June 30, 2018	Financial Year 2018-19
18.42%	18.62%	12.69%	13.23%

Financial Performance Highlights (Standalone Results)

(Rs. in Crores)

Particulars	Quarter Ended			Year Ended
	30.06.2019	31.03.2019	30.06.2018	31.03.2019
EBIDTA before exceptional items (including other income)	543.89	501.63	285.07	1,354.39
Finance Cost	(132.24)	(119.12)	(40.90)	(245.67)
Depreciation	(69.39)	(68.92)	(16.08)	(118.76)
Profit before Tax (before exceptional items)	342.26	313.59	228.09	989.96
Exceptional Items	-	(197.27)	-	(197.27)
Profit before Tax (after exceptional items)	342.26	116.32	228.09	792.69
Profit after Tax	235.91	91.87	155.38	545.27



Details of Other Income (Standalone)

(Rs. in Crores)

Particulars	Quarter Ended			Year Ended
	30.06.2019	31.03.2019	30.06.2018	31.03.2019
Dividend Income	71.80	0.01	36.05	57.70
Mark to Market Gain/ (Loss)	9.93	42.89	5.62	(23.15)
Insurance claim received	4.26	10.01	0.18	10.30
Other Misc. Income	11.64	30.64	13.89	96.75
Total	97.63	83.55	55.74	141.60

Details of Other Expenses (Standalone)

(Rs. in Crores)

Particulars	Quarter Ended			Year Ended
	30.06.2019	31.03.2019	30.06.2018	31.03.2019
Power & Fuel	459.05	541.68	365.33	1,767.89
Freight and Forwarding charges	182.74	181.92	150.22	628.53
Exchange Rate Variation	19.33	56.87	12.82	15.98
Other Misc. Expenses	77.09	79.26	47.05	260.79
Total	738.21	859.73	575.42	2,673.19

Production and Sales (Standalone)

Particulars	Unit	Quarter Ended			Year Ended
		30.06.2019	31.03.2019	30.06.2018	31.03.2019
Urea- Production (Gadepan Plant I & II)	Lakhs/ MT	3.74	4.84	5.53	21.21
Urea- Production (Gadepan Plant III)	Lakhs/ MT	3.37	3.36	-	3.36
Urea- Sales (Gadepan Plant I&II)	Lakhs/ MT	4.00	4.46	6.41	22.10
Urea- Sales (Gadepan Plant III)	Lakhs/ MT	3.28	3.34	-	3.34
DAP / NPK Sales	Lakhs/ MT	2.03	1.04	1.80	8.17
MOP - Sales	Lakhs/ MT	0.49	0.38	0.43	2.16
Revenue from Operations					
Own Manufactured Product	Rs. Crores	1,901.29	2,098.72	1,394.53	6,247.02
Other Agri Inputs	Rs. Crores	953.26	512.02	795.74	3,847.22



CHAMBAL FERTILISERS
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Financial Performance – Standalone Results



* After considering Rs. 392 Crore towards provision for diminution in value of investment.

Subsidy Receipt (Standalone)

(Rs. in Crores)

Particulars	Quarter Ended		Year Ended
	30.06.2019	30.06.2018	31.03.2019
Urea (Gadepan Plant I & II)	1,061.18	482.30	2,801.88
Urea (Gadepan Plant III)	627.96	-	-
P&K	584.34	558.29	1,153.18
Other Misc.	0.40	-	10.18
Total	2,273.88	1,040.59	3,965.23

Note: Subsidy receipt during the quarter ended June 30, 2019 includes Rs.700.09 crores received during the last financial year 2018-19 through Special Banking Arrangement (SBA) and was shown as a Loan.

Similarly, Rs. 383.73 Crores is included in quarter ended June 30, 2018 and year ended March 31, 2019, which was received during the financial year 2017-18 through SBA.

Subsidy Outstanding (Standalone)

(Rs. in Crores)

Particulars	As at		
	30.06.2019	30.06.2018	31.03.2019
Urea (Gadepan Plant I & II)	2286.56	2021.28	2632.54
Urea (Gadepan Plant III)	1113.67	0.00	969.77
P&K	601.58	553.84	896.52
Other Misc.	21.05	30.21	21.43
Total	4022.86	2605.33	4520.27

Note:

The subsidy outstanding as on 31.03.2019 worked out to Rs.3820.18 Crores after adjustment of Rs.700.09 Crores received through Special Banking Arrangement (SBA) during the Financial Year 2018-19.



Loan Outstanding (Standalone)

(Rs. in Crores)

Particulars	As at		
	30.06.2019	30.06.2018	31.03.2019
Long Term Loan - Fertilisers	100.00	175.00	100.00
Long Term Loan - New Urea Project #	4,650.35	3,336.97	4,283.19
Short Term Loan (Refer Note)	4,082.09	3,138.77	* 4,161.96
Total	8,832.44	6,650.74	8,545.15

Note: Net of short term investments.

The repayment will start from September 2019.

* The short term loan shall work out to Rs.3461.87 Crores as at March 31, 2019 after considering exclusion of loan under Special Banking Arrangement (SBA) against subsidy.