



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

May 19, 2022

BSE Limited
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai - 400 001

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai - 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter and year ended March 31, 2022, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking You,

Yours sincerely,

for Chambal Fertilisers and Chemicals Limited

Rajveer Singh
Vice President - Legal & Secretary

Encl.: a/a



**CHAMBAL FERTILISERS
AND CHEMICALS LIMITED**

INVESTOR PRESENTATION

Quarter and Year Ended March 31, 2022



Disclaimer

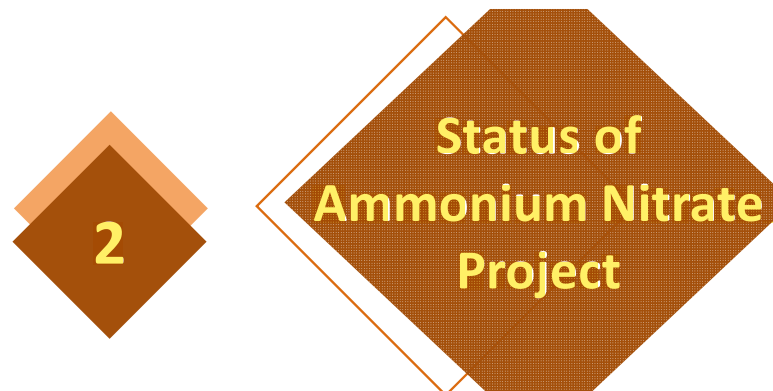
The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/ likely events or circumstances.

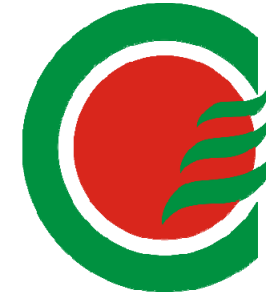
Contents





Highlights

- Gadepan III plant production continued beyond 100% post approval from Government of India. Significant benefit for the country considering high international price of Urea.
- Higher procurement of phosphatic fertilizer for upcoming Kharif. Prices remain elevated with global demand-supply and added Russia-Ukraine situation.
- Strong double digit growth in Crop Protection Chemicals (CPC) and Specialty Nutrients (SN) continues.
- 'Seed to Harvest' pilot project carried out. Plan to scale up further in next Financial Year to support farmers for quality CPC and SN products of major crops.
- Use of Drones on pilot basis to demonstrate efficient spray of CPC and SN products.
- Higher input prices leading to increase in working capital. However, continued support from Government of India on subsidy payments.
- Joint Venture – Indo Maroc Phosphore S.A. - IMACID continues to perform well.
- Technical Ammonium Nitrate project progressing as per plan.

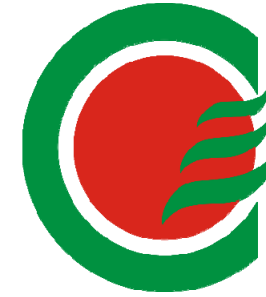


Technical Ammonium Nitrate Project

Status of Technical Ammonium Nitrate (TAN) Plant



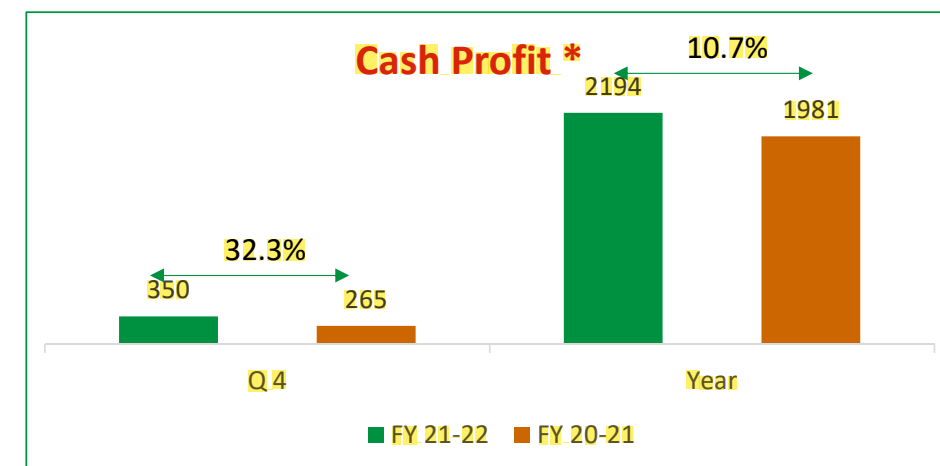
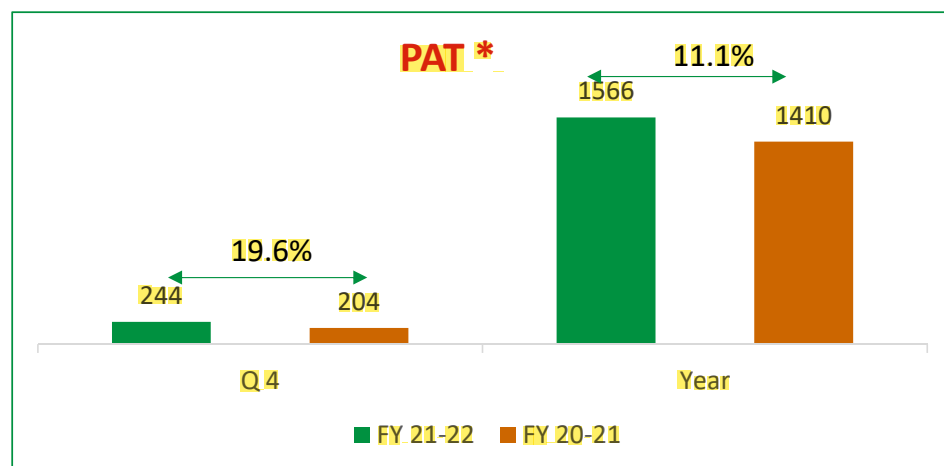
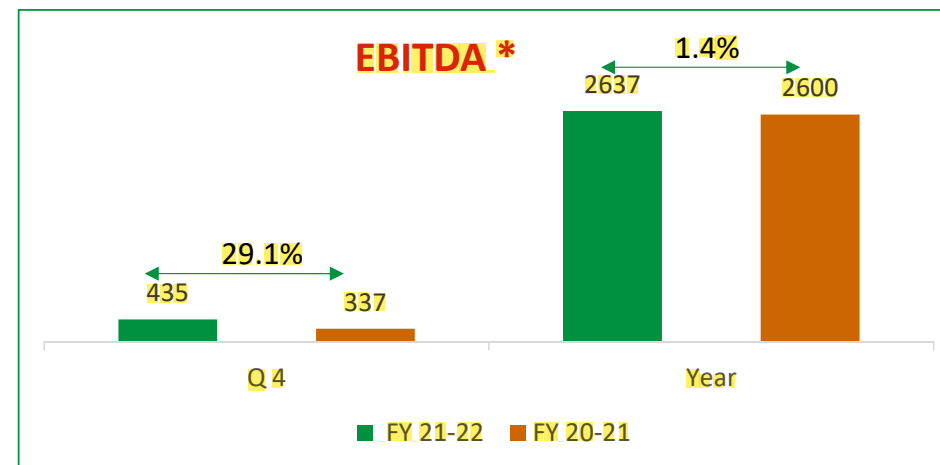
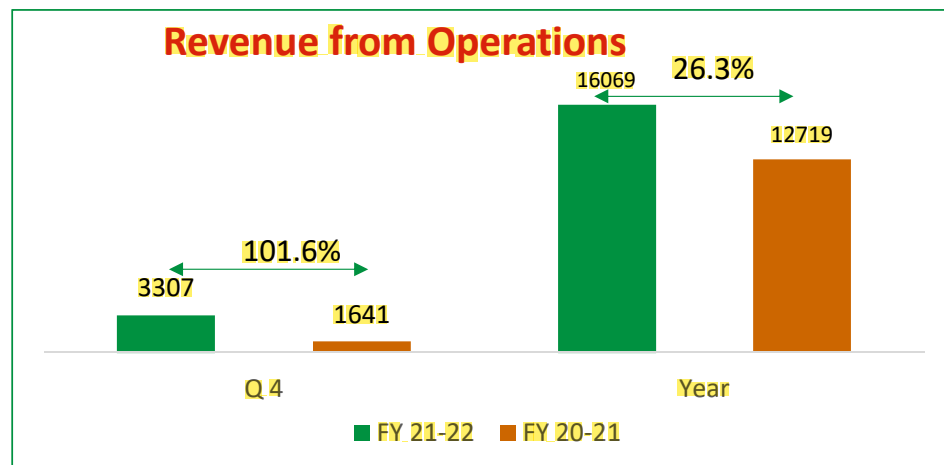
- Overall progress is as per plan for completion in Financial Year 24-25.
- Bidding Process is on for the Project.
- Globally leading technology licensors participating in the bids.
- Applications for statutory approvals initiated.



**Performance - Quarter
and Year Ended March
31, 2022**

Performance Highlights : Quarter and Year Ended FY 2021-22 Vs FY 2020-21 – Consolidated

Amount (Rs. Crore)



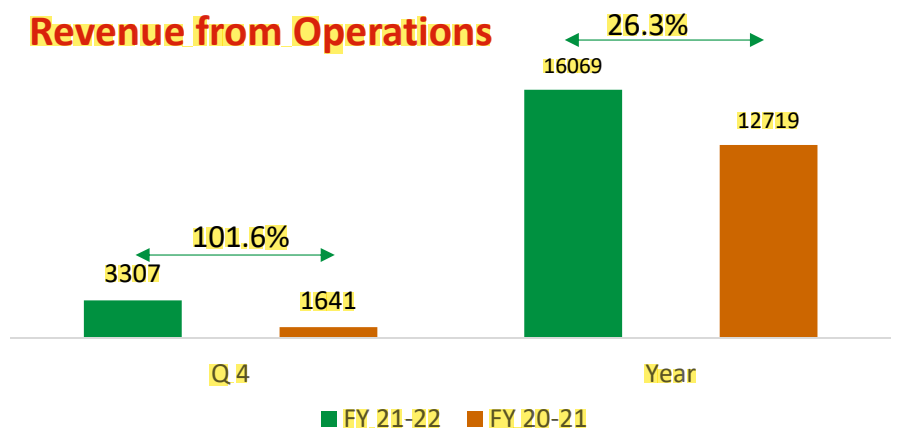
* Before Exceptional Items

Performance Highlights : Quarter and Year Ended FY 2021-22 Vs FY 2020-21 – Standalone

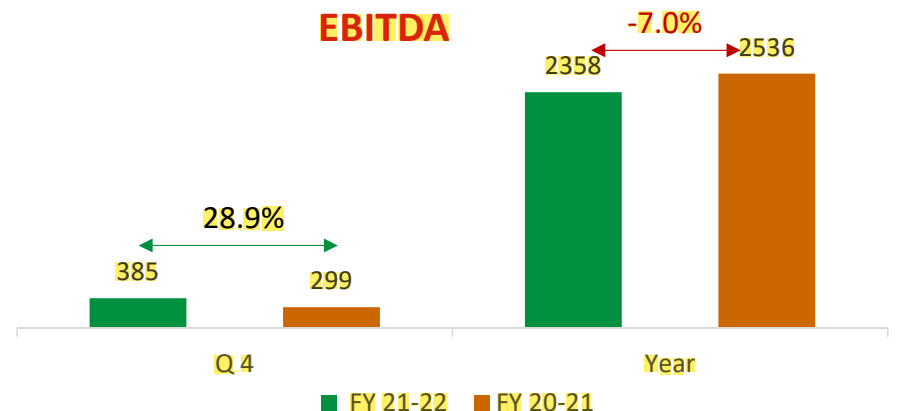


Amount (Rs. Crore)

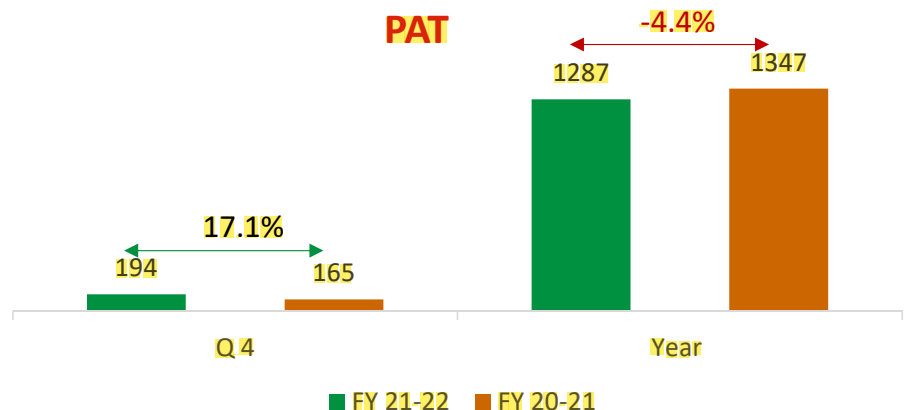
Revenue from Operations



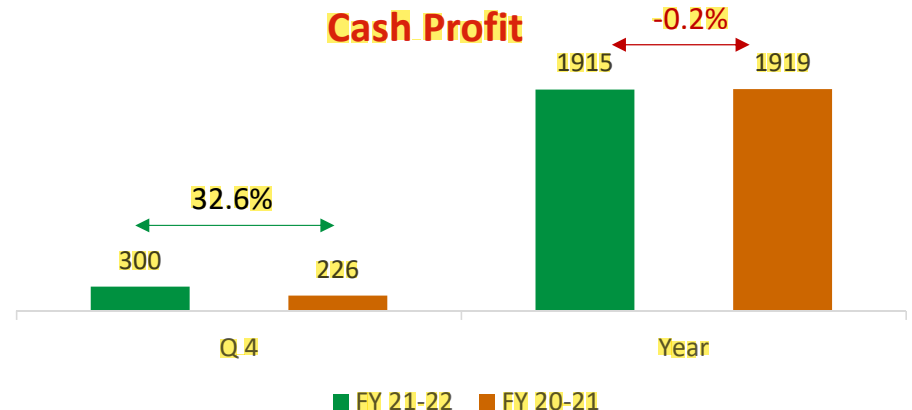
EBITDA



PAT

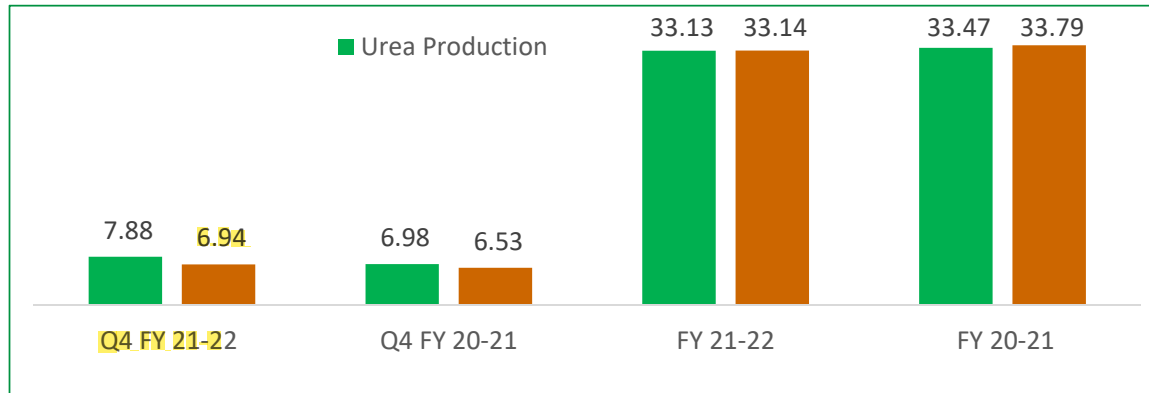


Cash Profit

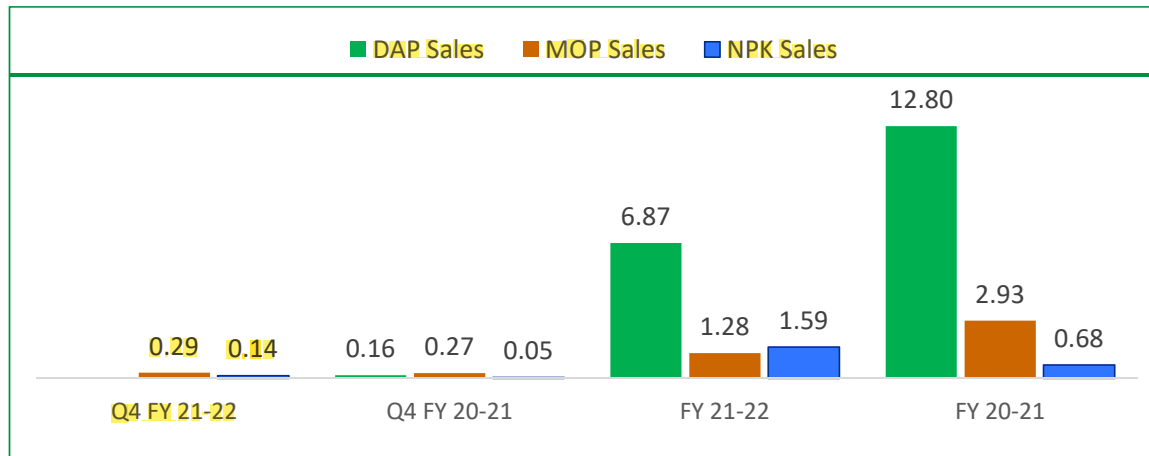




Urea Production and Sales

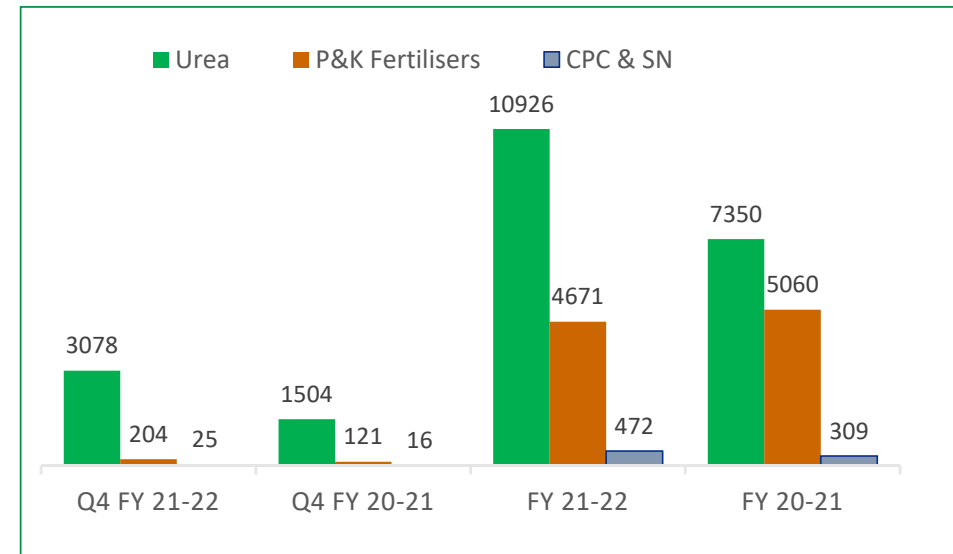


P & K Fertiliser Sales



- DAP & MOP sales significantly lower due to availability constraints

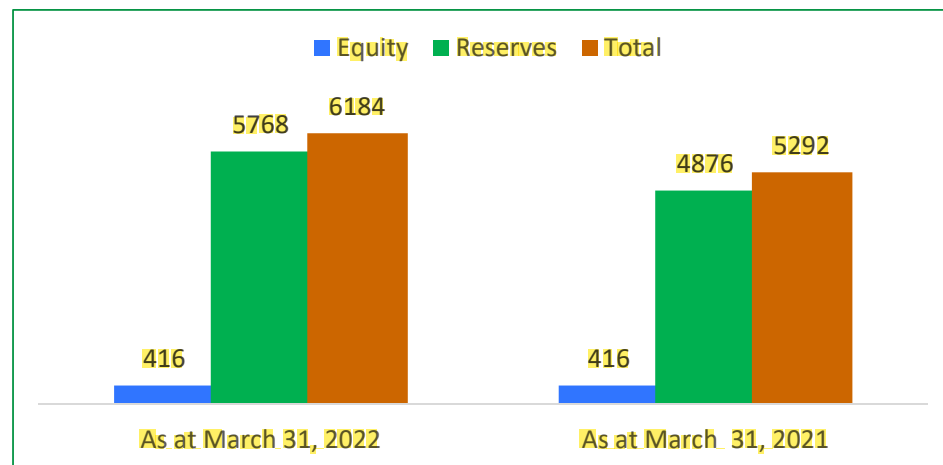
Revenue from Operations (Rs. Crore)



- Urea Revenue increased due to significantly higher gas prices.
- Low impact of P&K volume on revenue due to high input price
- Strong double digit growth in CPC and SN continues

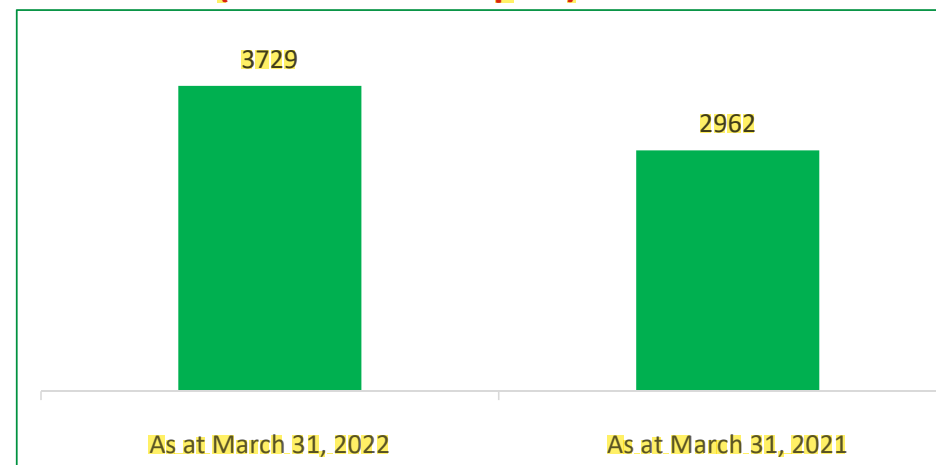
Financial Position - Standalone

Total Shareholders' Funds

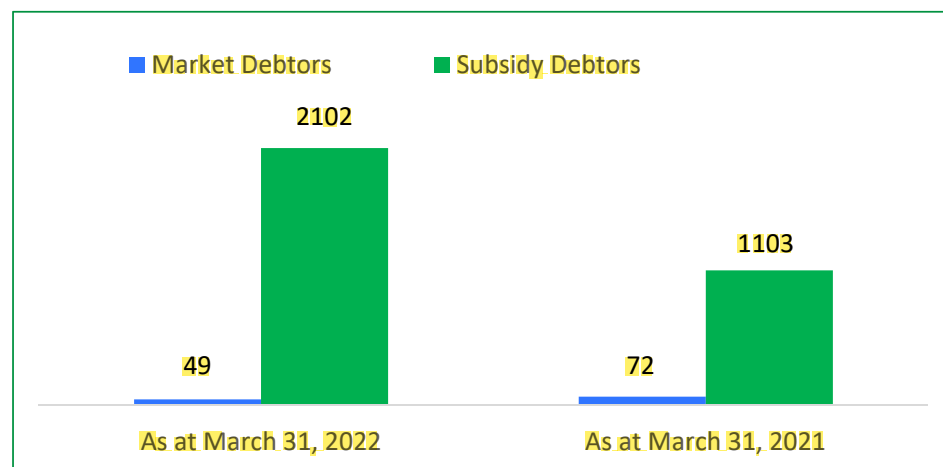


Net Debt (net of cash surplus)

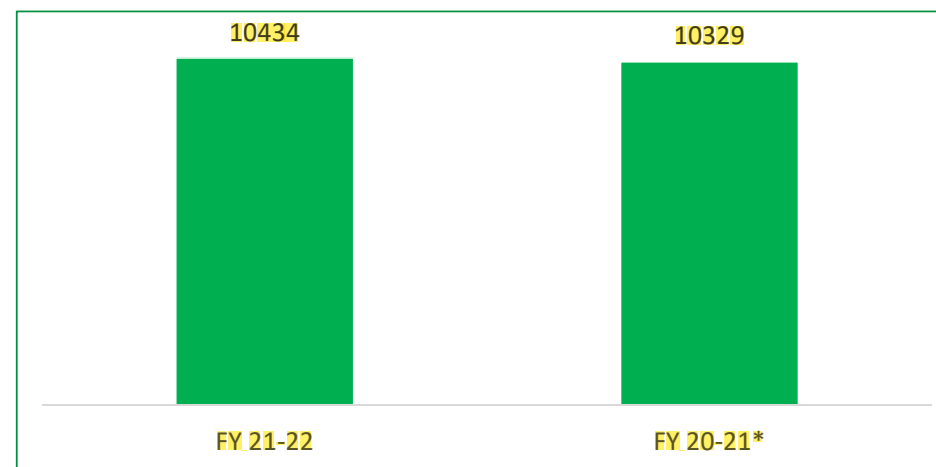
Amount (Rs. Crore)



Receivables



Subsidy Received

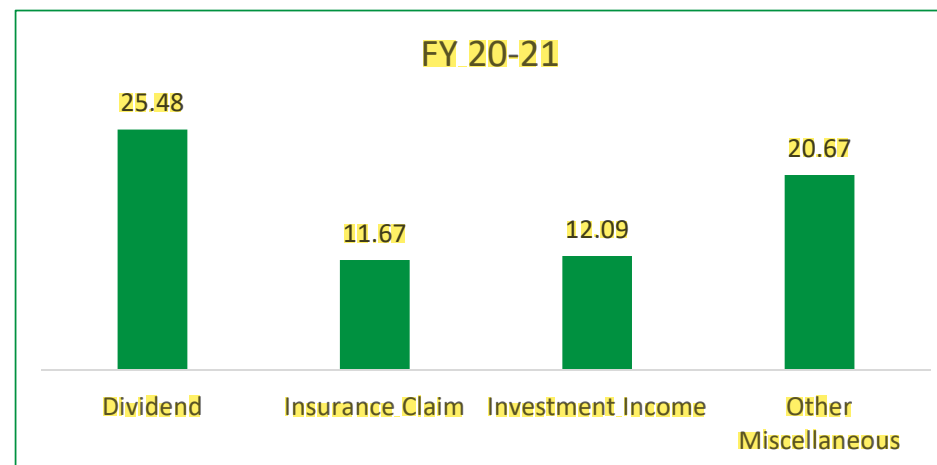
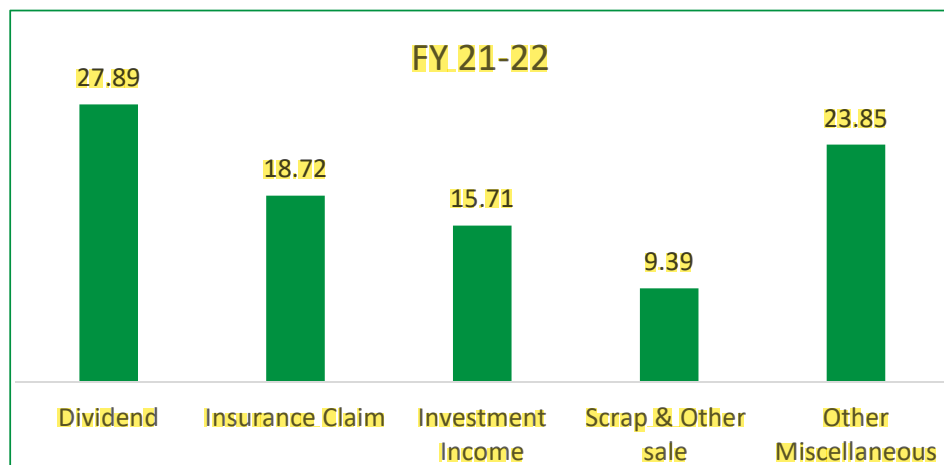


* excluding subsidy receipt of Rs.1,274 crore under Special Banking Arrangement.

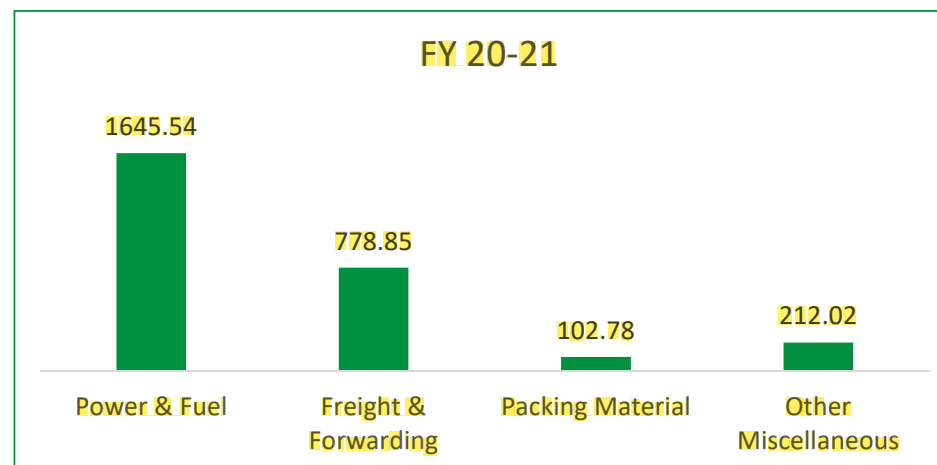
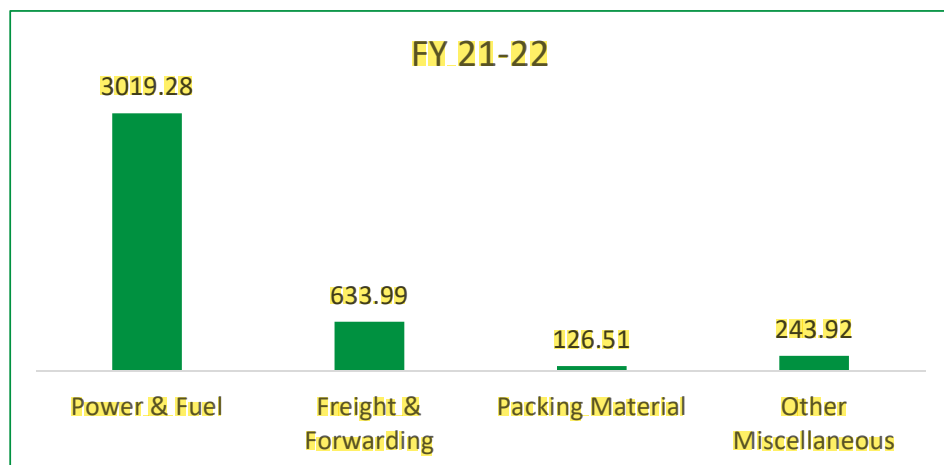


Major Items of Other Income - Standalone

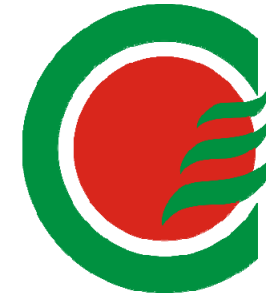
Amount (Rs. Crore)



Major Items of Other Expenses - Standalone



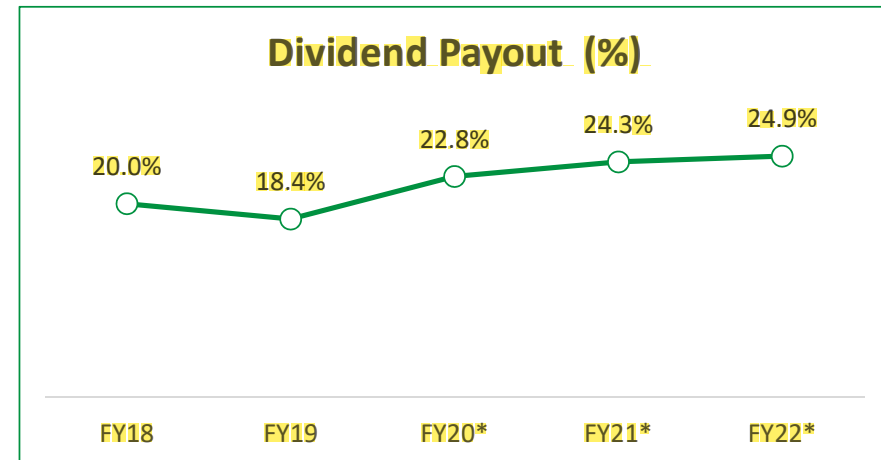
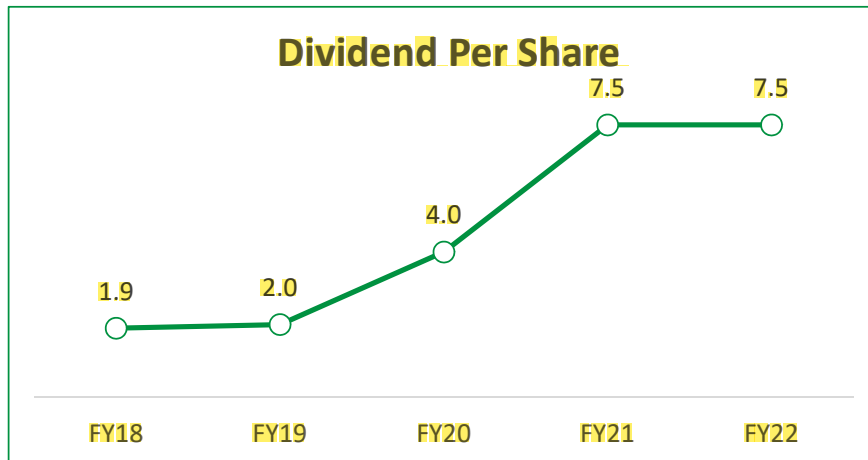
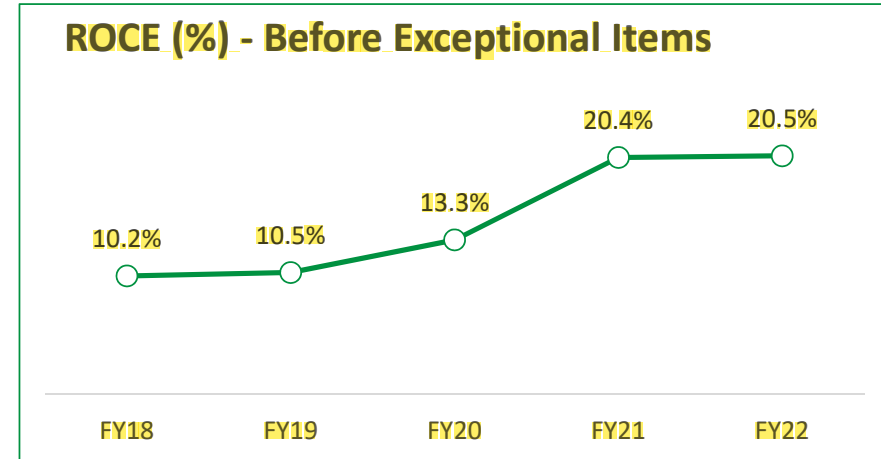
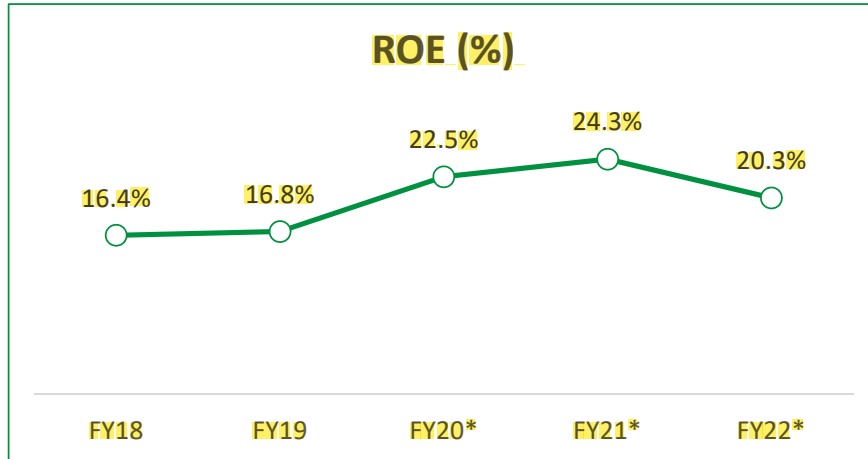
Note : 1. Increase in Power & Fuel due to increase in gas prices.
 2. Decrease in Freight & Forwarding mainly due to lower volumes of fertilisers.
 3. Increase in packing material due to increased cost.



Financial Ratios



Financials Ratios (Standalone) – Continued Operations

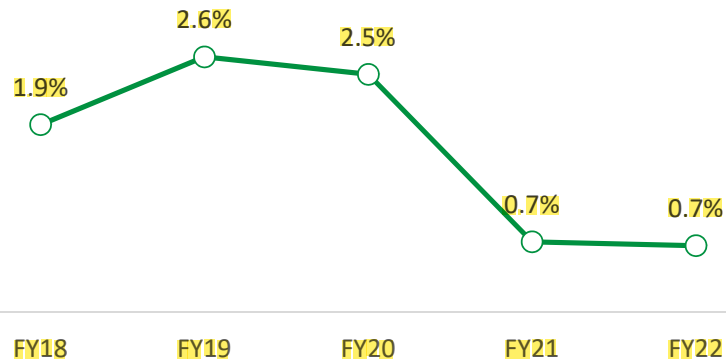


*Excluding one time deferred tax benefit of Rs. 344 crore , Rs. 61.25 crore and Rs. 33 Crore crore during FY 2020, FY 2021 and FY 2022 respectively.

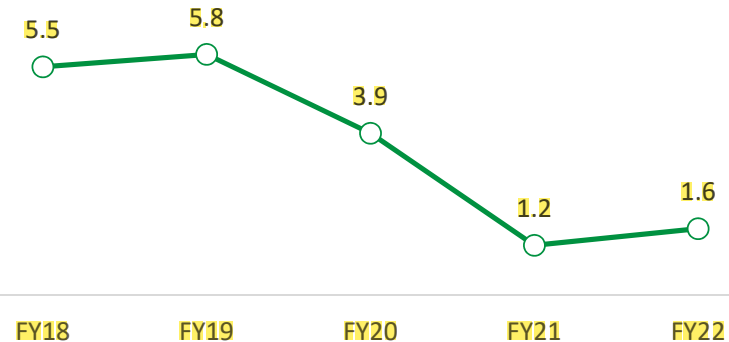


Financials Ratios (Standalone) – Continued Operations

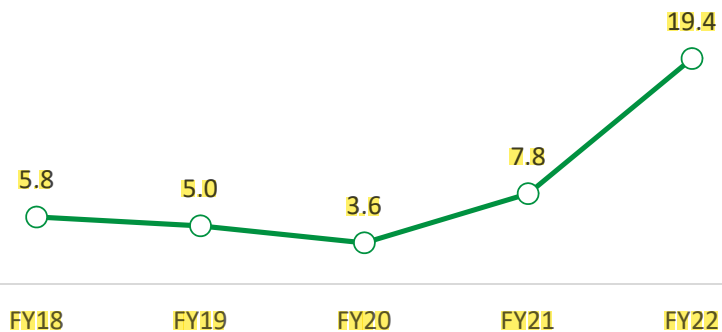
Debt to Equity Ratio



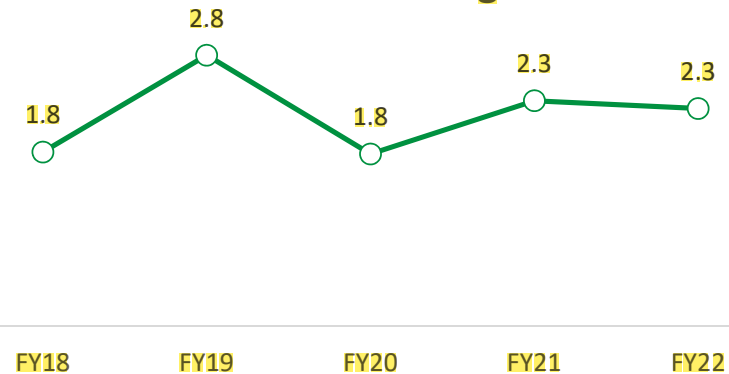
Net Debt to EBITDA



Interest Coverage Ratio



Debt Service Coverage Ratio





Pan India Presence

Accessible market
(of total market size)

- Urea : 88%
- DAP : 88%
- MOP : 71%
- NPK : 76%
- Crop Protection Chemicals : 90%

We have made inroads in
the emerging markets
during 1st year of
operations with sales of
2.11 Lakh MT of
phosphatic and potassic
Fertilisers

Marketing
network
comprises of

Deeply
entrenched
dealer and
distribution
network and
brand association
built over
decades

20

Regional offices

~3,750

Dealers

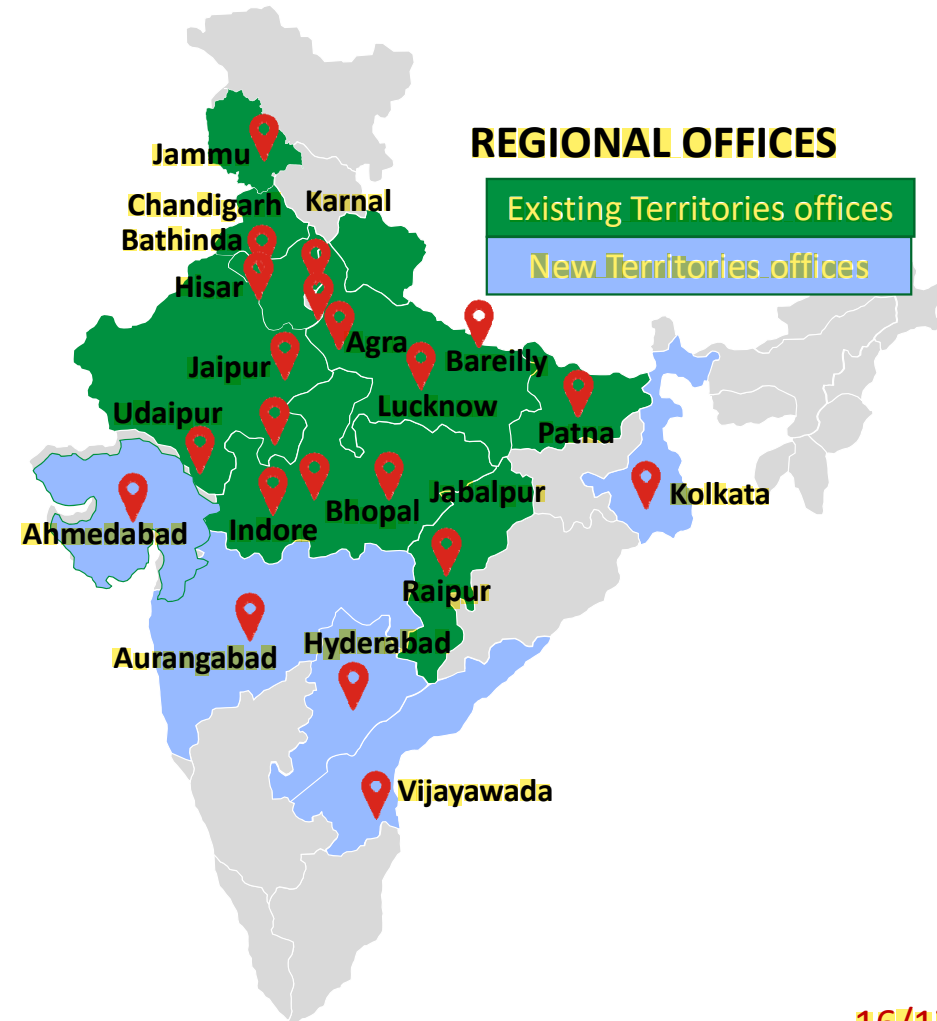
~50,000

Retailers

REGIONAL OFFICES

Existing Territories offices



New Territories offices




Contact Us





For queries and requests, please contact:


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