

May 26, 2025

The General Manager,
Department of Corporate Services
National Stock Exchange of India Limited

Exchange Plaza

Plot No. C/1, G Block, Bandra Kurla Complex,

Bandra, Mumbai – 400 051 Scrip Code: [SNOWMAN] The Manager, Department of Corporate Services BSE Limited

Floor 25, PhirozeJeejeebhoy Towers, Dalal

Street, Mumbai Mumbai – 400 001 Scrip Code: 538635

Equity ISIN: INE734N01019

Sub: Press Release on Audited Financial Results for the quarter and year ended March 31, 2025

Dear Sir/Madam,

In pursuant to applicable provision of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed the copy of press release on the Audited Financial Results of the Company for the quarter and year ended March 31, 2025.

The same is also available on the website of the Company i.e. https://snowman.in/

You are requested to take note of the same.

Thanking You, Yours Faithfully,

For Snowman Logistics Limited

Sohan Singh Dhakad Company Secretary & Compliance Officer ACS No. 63562

Regd. Office: Plot No. M-8, Taloja Industrial Area, MIDC, Raigad, Navi Mumbai, Maharashtra -410206

T+91 22 39272004 E info@snowman.in W www.snowman.in

Snowman Logistics Reports 9.8% Annual Revenue Growth

Mumbai, 26th May 2025: Snowman Logistics Limited ("the Company") announced its financial results for the quarter and financial year ended 31st March 2025.

For Q4 FY25, the Company recorded total revenue of ₹137.01 Crores, up from ₹126.54 Crores in the corresponding quarter of the previous year, reflecting a growth of 8%. Profit After Tax (PAT) for the quarter was ₹3.90 Crores as against ₹2.15 Crores. EBITDA stood at ₹24.38 Crores, compared to ₹29.86 Crores in Q4 FY24.

For the full financial year, revenue stood at ₹552.53 Crores, marking a 9.8% increase over ₹503.37 Crores in FY24. Annual EBITDA was ₹93.53 Crores (FY24: ₹108.32 Crores), and PAT was ₹5.69 Crores (FY24: ₹12.71 Crores).

Mr. Prem Kishan Dass Gupta, Chairman, Snowman Logistics Limited, said:

"The Company delivered strong revenue growth during the year, driven by continued expansion of its distribution business and the strategic shift towards a 5PL model. This performance was achieved despite a challenging market environment, marked by muted consumption trends across India. Additionally, the Company's earnings were impacted following Amazon's decision to shut down the fulfilment centre operation model in India, which led to the exit of dedicated warehousing operations previously provided to them. Our new projects at Kolkata and Krishnapatnam had faced some delays, and we expect our Kolkata facility to be operational any day now, with Krishnapatnam coming in the second quarter. In addition, we plan to continue expanding our network and are in the process of finalising new locations for cold storages as per requirement of both our existing & potential customers, for which the projects should commence in the second half of the year."

About Snowman Logistics Limited

Snowman Logistics is the market leader in integrated temperature-controlled logistics services, catering to the varied cold chain logistical requirements of its clients, on a pan-India basis. With 41 strategically located warehouses, having a total pallet capacity of 1,41,197 across 20 cities including the key markets of Mumbai, Chennai, Bengaluru & Kolkata etc. Snowman caters to its comprehensive network of reputed clients, which source and consume temperature-sensitive products in bulk amounts. Snowman caters to various services like dairy products including butter and cheese, canned food items, poultry and meat, seafood, healthcare, and pharmaceutical products.

For further information, please contact:

Priyanka I 9819570113 I priyanka@jefferiesandbain.com