Ref: Syn/CS/SE/PR/July 2018 - 014



#### **Syngene International Limited**

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www.syngeneintl.com

July 25, 2018

Scrip Code: 539268	Scrip Symbol: SYNGENE
Dalal Street, Mumbai – 400 001	Bandra (EAST), Mumbai – 400 051
Corporate Relationship Department	Corporate Communication Department
BSE Limited	National Stock Exchange of India Limited
The Manager Listing	The Manager Listing
To,	To,

Dear Sir/Madam,

#### Sub: Press Release in respect of results for the quarter ended June 30, 2018

This has reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Please find enclosed the press release titled "Syngene Posts Strong Revenue Growth in Q1 FY19."

The above mentioned press release will also be available on website of the Company www.syngeneintl.com.

This is for your information and records.

Thanking You,

Yours faithfully,

For SYNGENE INTERNATIONAL LIMITED

www.

Mayank Verma

**Company Secretary** 

**Enclosed: Press Release along with fact sheet** 

Q1 FY 2018-19

# Syngene Posts Strong Revenue Growth in Q1 FY19 Revenue up 38% to Rs. 425 Cr

Expands and Extends Ongoing Collaboration with Baxter Healthcare;

Successfully Clears USFDA Audit of Formulation Facility

Bengaluru, July 25, 2018: Syngene International Limited today announced financial results for Q1 FY19. The Company posted quarterly revenue of Rs.425 Cr, an increase of 38% from the year-ago quarter.

Commenting on the results, **Mr. Jonathan Hunt, Chief Executive Officer - Syngene International Limited,** said: "We are encouraged by a good start to the year, with revenue up 38% to Rs. 425 Cr from Rs. 308 Cr this time last year. The quarter saw good performances within Biologics Manufacturing, Discovery Services and Chemical Development Services as well as a benefit from improved FX rates.

The extension of our strategic relationship with Baxter Healthcare until 2024, will see further expansion of the scope of services we deliver to them and will require setting up of additional infrastructure within the Baxter Global Research Centre (BGRC).

The GSK collaboration is now operational, with a dedicated team of scientists from Syngene working with GSK's global R&D team, focused on accelerating drug discovery using Syngene discovery services platforms.

We were pleased to see yet another positive outcome from the recent USFDA inspection of our formulation, stability and quality control units. Also, in the quarter we re-commissioned Phase I of our S2 unit. This brings on line 35000 sq. ft. of lab space to support future growth.

Looking ahead, we are on-track and making good progress to achieve our plan for the year."

Q1 FY 2018-19

## Quarterly Financial Highlights (All numbers in INR Cr except Margins)

	Q1 FY19	Q1 FY18	YoY Change (%)
Revenue	425	308	38
EBITDA	128	113	13
EBITDA Margin (%)	30	37	
PAT	66	62	6
PAT Margin (%)	16	20	

### **Business Updates**

Q1 FY19 performance was primarily driven by good growth in Biologics Manufacturing, Discovery Services and Chemical Development Services.

Baxter Healthcare extended their existing multiyear agreement with Syngene, to expand its ongoing collaboration for Baxter Global Research Centre (BGRC) until 2024. This will see an expansion in the scope of engagement as well as the setting up of new infrastructure in BGRC. The dedicated R&D Centre supports Baxter's global research teams in the discovery and development of medical products and devices, with a focus on product and analytical development and preclinical evaluation in parenteral nutrition and renal therapy.

During the quarter, Syngene made significant progress in making the GSK collaboration operational, where a dedicated team of Syngene scientists continue to work closely with GSK's global R&D teams in accelerating drug discovery using Syngene's discovery services platforms.

#### **Other Updates**

Syngene commissioned Phase I of its upgraded S2 facility, which brings online 35000 sq. ft. of space. When fully commissioned, S2 will add 1,65,000 sq. ft. laboratory space to support future growth. In a significant regulatory development, Syngene successfully



Q1 FY 2018-19

cleared a USFDA inspection of its formulation, stability and quality control units. This is Syngene's seventh successful USFDA inspection over the last four years.

## **Earnings Call**

The Company will conduct a 60-minute-long call at 3.00 pm IST on 26<sup>th</sup> July 2018 where the senior management will discuss the Company's performance and answer questions from participants. To participate in this conference call, please dial the numbers provided below ten minutes ahead of the scheduled start time. The dial-in number for this call is +91 22 71158180 / +91 22 62801279. Other toll numbers are listed in the conference call invite which is posted on the Company website <a href="www.syngeneintl.com">www.syngeneintl.com</a>. The operator will provide instructions on asking questions before the start of the call. A replay of this call will also be available till 6<sup>th</sup> August 2018 on +91 22 7194 5757, Playback ID: 74937. We will aim to post the transcript of the conference call on the Company website within seven working days of the investor conference call.

## **About Syngene**

Syngene International Ltd. (BSE: 539268, NSE: SYNGENE, ISIN: INE398R01022), an innovation focused global discovery, development and manufacturing organization provides integrated services to the pharmaceutical, biotechnology, nutrition, animal health, consumer goods and specialty chemicals industries across the world. Syngene's clientele include market leaders such as Bristol-Myers Squibb, Baxter, Amgen, GSK, Zoetis, Merck KGaA and Herbalife. Its innovative culture is driven by a strong team of over 3500 scientists working with clients around the world to improve R&D productivity, while reducing development time and cost. For more details, visit <a href="https://www.syngeneintl.com">www.syngeneintl.com</a>.

#### **Contact details**

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Q1 FY 2018-19

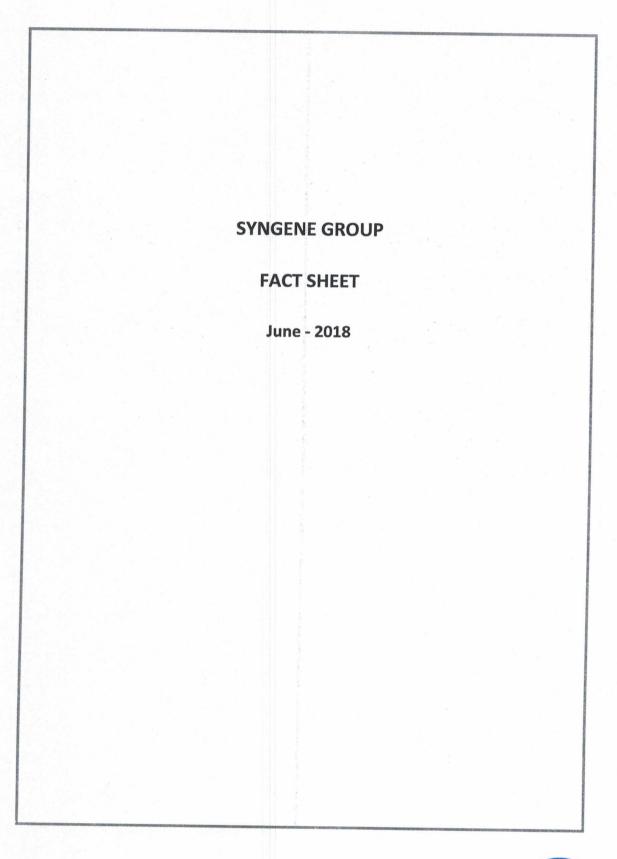
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**Disclaimer:** Certain of the statements that may be made or discussed at the conference call may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon Syngene International Limited ("Syngene") and its associates. There can be no assurance that future developments affecting Syngene and its associates will be those anticipated by management. These forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. Syngene does not intend, and is under no obligation, to update any forward-looking statement made at the conference call.





ALANCE SHEET		(Rs. Crores)
ASSETS	June 30, 2018	March 31, 20
ASSETS		
Non-current assets		
Property, plant and equipment	1,168	1,01
Capital work-in-progress	163	1,0
Intangible assets	17	1
Financial assets		
Investments	85	
Derivative assets	77	10
Other financial assets	8	10
Deferred tax assets (net)	113	7
Income tax assets (net)	50	
Other non-current assets	40	5
Total non-current assets		4
	1,721	1,46
Current assets		
Inventories	99	8
Financial assets		
Investments	174	15
Trade receivables	297	26
Cash and cash equivalents	163	25
Bank Balances other than above	690	71
Derivative assets	56	8
Other financial assets	87	9:
	71	6:
	71 1,637	
Fotal current assets	1,637	1,720
Other current assets Total current assets Total assets		1,720
Total current assets  Total assets	1,637	1,720
Total current assets	1,637	1,720
Total current assets  Total assets  EQUITY AND LIABILITIES	1,637 3,358	1,720 3,189
Total current assets  Fotal assets  EQUITY AND LIABILITIES Equity	1,637 3,358	1,72 3,18 200
Total current assets  Fotal assets  EQUITY AND LIABILITIES  Equity  Equity share capital	1,637 3,358	1,72 3,18 20( 1,52(
Total assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity  Total equity	1,637 3,358 200 1,453	1,72( 3,18) 20( 1,52(
Total assets  EQUITY AND LIABILITIES Equity share capital Other equity Total equity IABILITIES	1,637 3,358 200 1,453	1,72 3,18 20( 1,52(
Total current assets  EQUITY AND LIABILITIES Equity share capital Other equity Total equity IABILITIES Ion - current liabilities	1,637 3,358 200 1,453	1,72( 3,18) 20( 1,52(
Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity otal equity  IABILITIES Ion - current liabilities inancial liabilities	1,637 3,358 200 1,453	1,72( 3,18) 20( 1,52(
Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Total equity  IABILITIES Ion - current liabilities Inancial liabilities Borrowings	1,637 3,358 200 1,453	1,720 3,189 200 1,520 1,720
Total current assets  EQUITY AND LIABILITIES equity equity share capital Other equity Total equity  IABILITIES Ion - current liabilities inancial liabilities Borrowings Derivative liabilities	200 1,453 1,653	1,720 3,189 200 1,520 1,720
Total assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Total equity  IABILITIES Ion - current liabilities Inancial liabilities Borrowings Derivative liabilities rovisions	200 1,453 1,653	1,720 3,189 200 1,520 1,720
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Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Otal equity  IABILITIES Ion - current liabilities inancial liabilities Borrowings Derivative liabilities rovisions ther non-current liabilities otal non-current liabilities	1,637  200 1,453 1,653  615 89 31 65	1,721 3,18: 200 1,520 1,720 585 12 29 59
Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Total equity  IABILITIES Ion - current liabilities Inancial liabilities Borrowings Derivative liabilities rovisions Ither non-current liabilities Iotal non-current liabilities	1,637  200 1,453 1,653  615 89 31 65	1,721 3,18: 200 1,520 1,720 585 12 29 59
Total current assets  EQUITY AND LIABILITIES  Equity  Equity share capital  Other equity  Total equity  IABILITIES  Ion - current liabilities  Ion in current liabilities  Ion or current liabilities  Iurrent liabilities  Iurrent liabilities  Iurrent liabilities	1,637  200 1,453 1,653  615 89 31 65	1,721 3,18: 200 1,520 1,720 585 12 29 59
Total current assets  EQUITY AND LIABILITIES  Equity  Equity share capital  Other equity  Total equity  IABILITIES  Ion - current liabilities  Inancial liabilities  Borrowings  Derivative liabilities  rovisions  ther non-current liabilities  otal non-current liabilities  urrent liabilities  pancial liabilities  pancial liabilities  pancial liabilities  parrowings	1,637  200 1,453 1,653  615 89 31 65	1,72i 3,18i 200 1,520 1,720 585 12 29 59 685
Total assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Total equity  IABILITIES Borrowings Derivative liabilities rovisions ther non-current liabilities otal non-current liabilities urrent liabilities parcial liabilities	1,637  200 1,453 1,653  615 89 31 65 800	1,721 3,189 200 1,520 1,720 585 12 29 59 685
Total assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Total equity  IABILITIES Ion - current liabilities Inancial liabilities Borrowings Derivative liabilities rovisions ther non-current liabilities otal non-current liabilities otal non-current liabilities Derivative liabilities Otal non-current liabilities Derivative liabilities Derivative liabilities Derivative liabilities Derivative liabilities Derivative liabilities Derivative liabilities	1,637  200 1,453 1,653  615 89 31 65 800	1,720 3,189 200 1,520 1,720 585 12 29 59 685
Total current assets  COUITY AND LIABILITIES Equity Equity share capital Other equity Otal equity  IABILITIES Ion - current liabilities inancial liabilities Borrowings Derivative liabilities rovisions Ither non-current liabilities otal non-current liabilities urrent liabilities Borrowings Derivative liabilities Otal non-current liabilities Derivative liabilities	1,637  200 1,453 1,653  615 89 31 65 800	1,72i 3,18i 200 1,52i 1,72i 585 12 29 59 685
Total current assets  COUITY AND LIABILITIES Equity Equity share capital Other equity Otal equity  IABILITIES Ion - current liabilities inancial liabilities Borrowings Derivative liabilities rovisions Ither non-current liabilities otal non-current liabilities urrent liabilities Borrowings Derivative liabilities Otal non-current liabilities Derivative liabilities	1,637  200 1,453 1,653  615 89 31 65 800	1,72i  3,18i  200 1,52i 1,72i  585 12 29 59 685
Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity Otal equity  IABILITIES Ion - current liabilities Inancial liabilities Borrowings Derivative liabilities rovisions Ither non-current liabilities otal non-current liabilities urrent liabilities Borrowings Derivative liabilities Otal non-current liabilities Derivative liabilities Derivative liabilities Borrowings Trade payables Derivative liabilities Other financial liabilities Other financial liabilities	1,637  200 1,453 1,653  615 89 31 65 800  192 218 24 233 14	1,720 3,189 200 1,520 1,720 585 12 29 59 685 78 203 1 205 14
Total current assets  EQUITY AND LIABILITIES Equity Equity share capital Other equity otal equity  IABILITIES Ion - current liabilities inancial liabilities	1,637  200 1,453 1,653  615 89 31 65 800  192 218 24 233 14 20	1,720 3,189 200 1,520 1,720 585 12 29 59 685 78 203 1 205 14
Total assets  GUITY AND LIABILITIES  Equity Equity share capital Other equity  IABILITIES Ion - current liabilities Ionacial liabilities Ioracial Ioracial liabilities Ioracial Ioracial liabilities Ioracial Ioracia	1,637  200 1,453 1,653  615 89 31 65 800  192 218 24 233 14	1,72i  3,18i  200 1,52i 1,72i  585 12 29 59 685  78 203 1 205 14

#### Note

a) The Company has incorporated its wholly owned overseas subsidiary, Syngene USA Inc., USA during the previous year and operational from 1 November 2017. Accordingly, the consolidated financial results have been presented for quarter ending 30 June 2018 and for the comparative figures of the year ending March 31, 2018.



SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED) PROFIT & LOSS STATEMENT (Rs. Crores)			
Particulars	Q1 FY 19	Q1 FY 18	Variance
INCOME			
Revenue from operations Other income	406 19	291 17	39% 9%
Total Revenue	425	308	38%
EXPENDITURE			
Material & Power Costs	140	79	77%
Staff costs	108	86	25%
Foreign Exchange (net)	(11)	(16)	-34%
Other Expenses	60	46	29%
Material, Power, staff, forex & other expenses	297	195	
BITDA	128	113	13%
Interest & finance charges	8	. 5	49%
Depreciation & Amortisation	37	32	17%
BT	83	76	9%
Taxes	17	14	
JET PROFIT FOR THE PERIOD	66	62	6%
PS - Basic	3.34	3.16	
PS - Diluted	2.22	3.10	

Note: a) The figures are rounded off to the nearest crore, percentages are based on absolute numbers

b) The Company has incorporated its wholly owned overseas subsidiary, Syngene USA Inc., USA and operational from 1 November 2017. With the incorporation of Subsidiary, the Company has prepared consolidated financial statements for the quarter ended 30 June 2018 and comparative figures for quarter ending 30 June 2017 is based on Standalone financial statements.



SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED) PROFIT & LOSS STATEMENT			(Rs. Crores)	
Particulars	Q1 FY 19	Q4 FY 18	Variance	
INCOME				
Revenue from operations Other income	406 19	409 17	-1% 13%	
Total Revenue	425	426	0%	
EXPENDITURE				
Material & Power Costs	140	135	3%	
Staff costs	108	104	3%	
Foreign Exchange (net)	(11)	(31)	-66%	
Other Expenses	60	72	-16%	
Material, Power, staff, forex & other expenses	297	280		
BITDA	128	146	-12%	
Interest & finance charges	8	7	11%	
Depreciation & Amortisation	37	35	9%	
PBT	83	104	-20%	
Taxes	17	20		
IET PROFIT FOR THE PERIOD	66	84	-22%	
PS - Basic	3.34	4.27		
PS - Diluted	3.33	4.27		

Note: a) The figures are rounded off to the nearest crore, percentages are based on absolute numbers

b) The Company has incorporated its wholly owned overseas subsidiary, Syngene USA Inc., USA during the previous year and operational from 1 November 2017. Accordingly, the consolidated financial results have been presented for the quarter ending 30 June 2018 and for the comparative figures of the quarter ending 31 March 2018.

