

Date: 12.02.2026

Ref no. SLL/SE/135-2026

To, National Stock Exchange of India Limited ("NSE") Listing Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex Bandra [E], Mumbai – 400051	To, BSE Limited ("BSE") Listing Department Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001
NSE Scrip Symbol: STANLEY	BSE Scrip Code: 544202
ISIN: INE01A001028	ISIN: INE01A001028

Dear Sir/Ma'am,

SUB: EARNINGS CALL PRESENTATION ON THE UNAUDITED FINANCIAL RESULTS OF Q3 - FY 2025-26

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of the Earnings Call Presentation of the unaudited financial results of the Company for the quarter ended December 31st 2025 , that will be circulated to the Investors/Analysts for the Earnings Call scheduled on February 13, 2026.

The same will also be available on the website of the Company.

We request you to kindly take this on your record.

Thanking You,

For Stanley Lifestyles Limited

Rasmi Ranjan Naik
Company Secretary & Compliance Officer
M No.: F7599

Enclosed as above

Stanley Lifestyles Limited

Registered Office: SY No. 16/2 and 16/3 Part, Hosur Road, Veerasandra Village, Attibele Hobli, Anekal Taluk, Bangalore, Karnataka-560100

CIN: L19116KA2007PLC044090 | **Phone:** 080 6895 7200 | **E-mail:** compliance@stanleylifestyles.com | **Website:** www.stanleylifestyles.com

(BSE: 544202; NSE: STANLEY)

Earnings Presentation

Q3 & 9M FY26



Disclaimer

This presentation has been prepared by **Stanley Lifestyles Ltd**, solely to provide information about the Company to its stakeholders. No representation or warranty, express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of such information or opinions contained herein. None of the Company nor any of its respective affiliates, advisers or representatives, shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.

The information contained in this presentation is only current as of its date. The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements", including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to number of factors, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal and social conditions in India.

Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever

Management's Comment on the Results

“We are pleased to report resilient gross profit growth of 6.2% in 9M FY26, reflecting the underlying strength of our brand and operating model. While the bottom line has been impacted during the period, this is largely attributable to our strategic investments in strengthening the leadership team and expanding our retail footprint, which have resulted in higher near-term costs.

Encouragingly, we are witnessing improving handovers and maintain a healthy order pipeline, which gives us confidence in delivering stronger performance in the coming quarters.

We are also proud to share that both our manufacturing facilities have been certified by the Bureau of Indian Standards (BIS). This is an important milestone that positions us well to benefit from evolving industry regulations. With the Furniture Quality Control Order (QCO) expected to be implemented by the end of this financial year, we believe our preparedness and compliance will create meaningful competitive advantages.

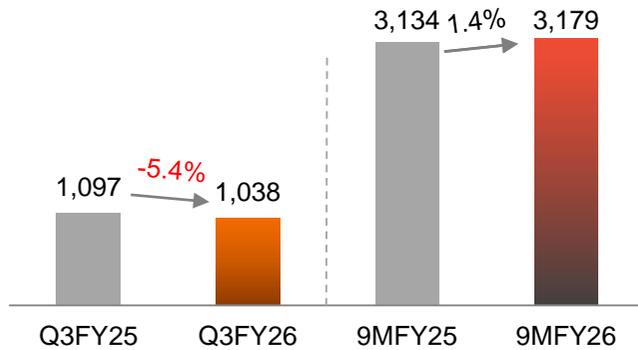
As global consumer preferences continue to shift towards premium, experiential luxury, our unwavering focus on craftsmanship, design excellence, and exclusivity reinforces our positioning for sustained relevance and long-term growth.

Going forward, we remain focused on deepening our COCO network and curating timeless collections that resonate with evolving luxury sensibilities, while building a foundation for scalable and profitable growth”

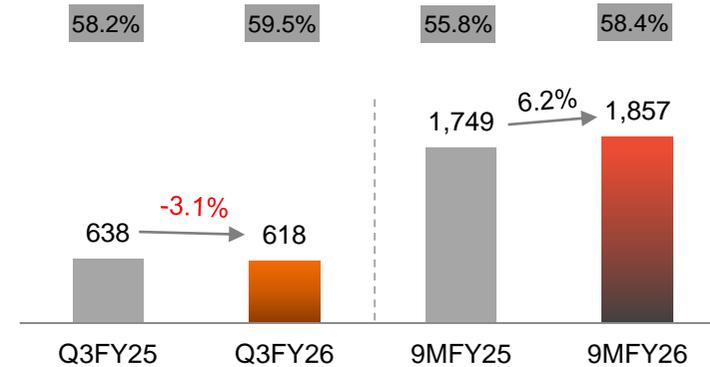
Mr. Sunil Suresh
Founder and Managing Director

Consolidated Financial Performance

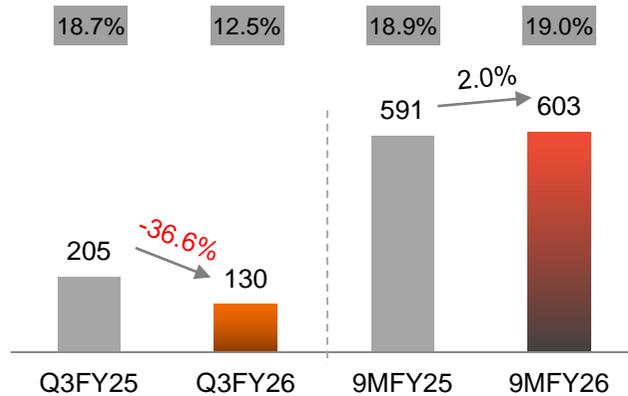
Revenue (Rs. Mn)



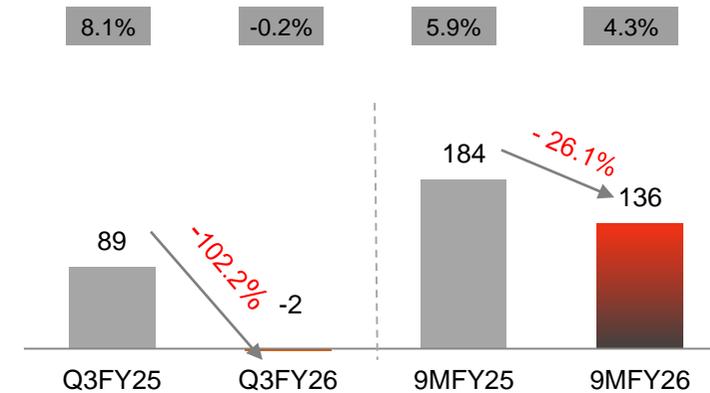
Gross Profit (Rs. Mn)/Gross Profit Margin(%)



EBITDA * (Rs. Mn)/ EBITDA Margin(%)



PAT (Rs. Mn)/ PAT Margin(%)

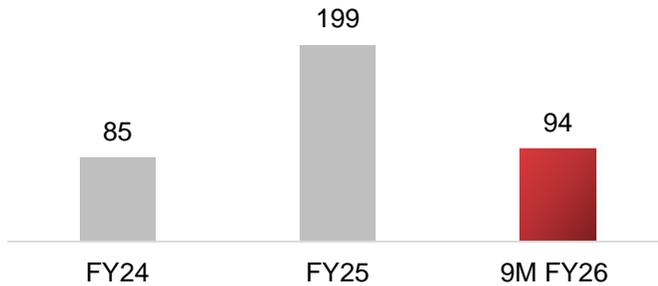


* EBITDA excludes the impact of new labour code

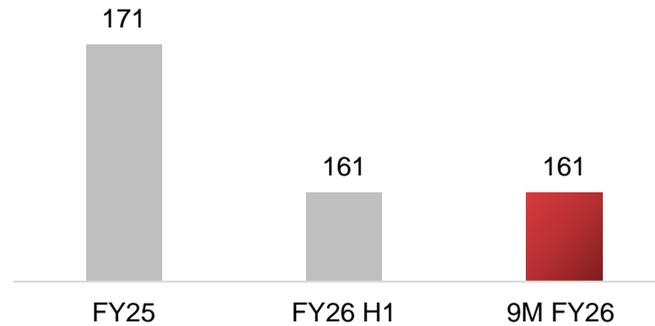
For 9M FY26, revenue grew by 1.4% compared to 9M FY25. Gross profit margin improved by 260 basis points, while EBITDA margin expanded by 10 basis points. However, PAT margin remained subdued, declining by 160 basis points during the period.

Operational Performance

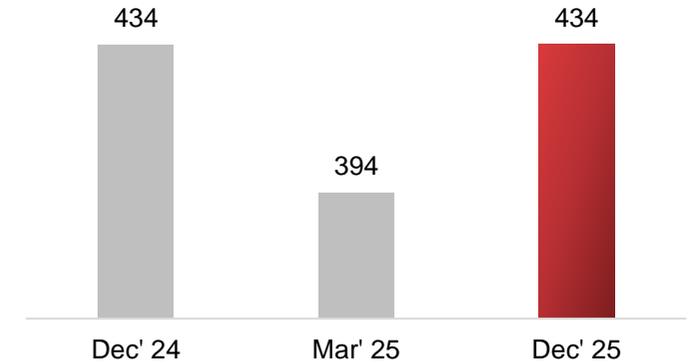
Working capital days



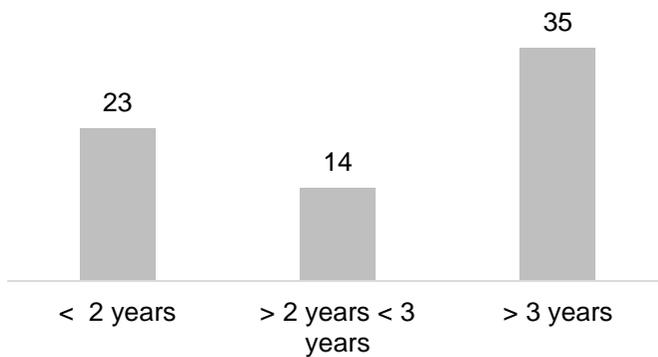
Inventory days excluding display stock



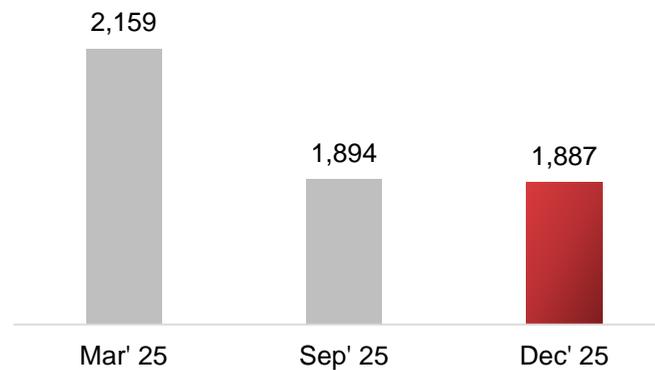
Retail Order book (Rs. Mn)



Stores ageing



Cash and liquid funds (Rs. Mn)

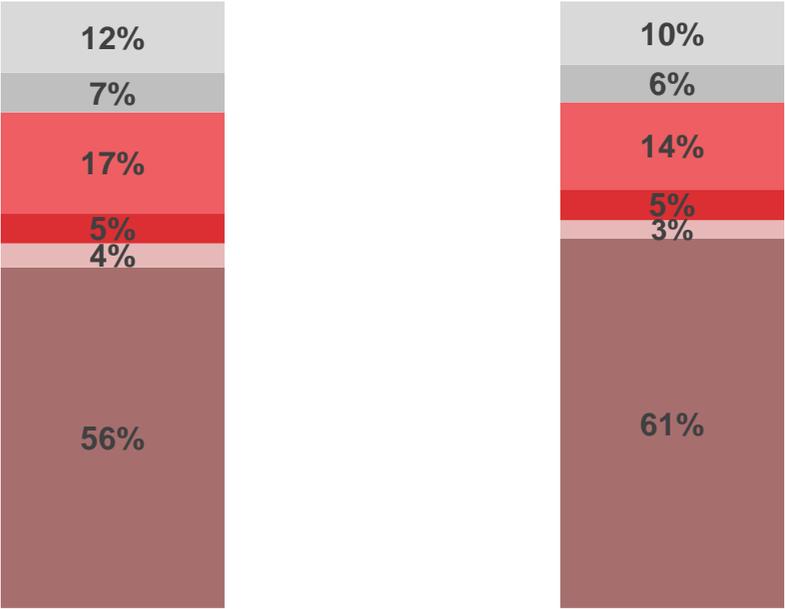


Improvement in working capital days, reflecting stronger cash flow discipline and enhanced operational efficiency.

Reduction in inventory days (excluding display stock), indicating better inventory management and faster stock turnover.

Revenue Breakup

By Product Category



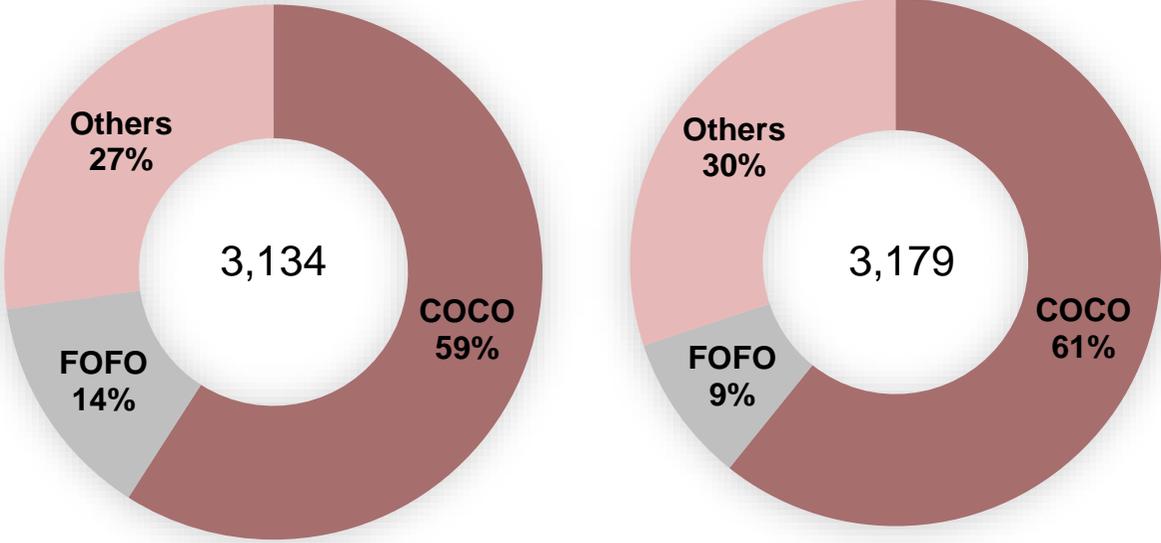
9M FY25

9M FY26

- Sofa/Seatings
- Automotive & Others
- Beds & Mattress
- Case Goods
- Kitchen & Cabinetry
- Leather Automotive Interiors

By Store Format

Rs Mn



9M FY25

9M FY26

Looking Ahead



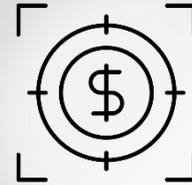
Store Expansion Strategy

9 stores opened YTD and 6 are planned in mid FY27 with continued COCO-led growth focus.



Demand & Execution

Project handovers to accelerate from end of FY27, supporting stronger revenue momentum. Current enquiries indicate recovery in high-ticket discretionary demand. Stanley being Bureau of Indian Standards (BIS) compliant, new enquiries expected with Quality Control Order (QCO) implementation



Financial & Margin Focus

Cash-and-carry shift, localization and backward integration to strengthen margins, cash flows and working capital discipline.



Technology Transformation

SAP HANA & Salesforce targeted to go live in FY27 enabling faster rollouts, improved conversions and inventory efficiency.

Thank You

Registered Office

SY No. 16/2 and 16/3 Part, Hosur Road, Veerasandra village, Attibele Hobli,
Anekal Taluk, Bengaluru, Karnataka - 560100

For further information, please contact:

Company

Stanley Lifestyles Ltd.

J. K. Sharath, Group CFO

jk.sharath@stanleylifestyles.com

Investors Relation

AdfactorPR

Priyanka Bhagat/Yash Sanghavi

priyanka.bhagat@adfactorspr.com/

Yash.sanghavi@adfactorspr.com