

## Computer Age Management Services Ltd (CAMS)

**CAMS Q3FY22 CONSOLIDATED PAT UP 37% Y-o-Y**

**RECOMMENDS 3<sup>rd</sup> INTERIM DIVIDEND OF Rs.10.75 PER SHARE**

### Press Release

**Chennai, 10<sup>th</sup> February 2022:** Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the quarter and nine months ended 31<sup>st</sup> December 2021.

### **New Highs across Transaction Volumes & SIP collections - well managed with no service disruption**

#### ✓ **Business Highlights during the quarter**

- AAUM of CAMS serviced funds at historical high of Rs.26.7 lakh Cr
- Lifetime high in Transactions – 110.6 Mn. transactions compared to 102.5 Mn in previous Quarter
- New SIP registrations – Momentum continues to clock 43 Lakh new registrations in the current quarter
- SIP book grew by 9% in the current quarter owing to reduction in SIP cancellations

### **CAMS digital properties stride to new highs**

- ✓ CAMS digital properties service an aggregate AUM of **Rs.7.9 lakh crore**
- ✓ **CAMS website** serviced 11 Lakh visitors each month on an average in Q3FY22
- ✓ **myCAMS investor app** – A million users logged in every month during the quarter, and October 2021 recorded 10 million user sessions making it the most investor preferred app for MF transactions
- ✓ **MFCentral** – A unified investor portal developed jointly by CAMS and the other RTA, went live in Sep 2021 with over 1.25 lakh registrations in the first quarter since its launch. Mobile app launched in December 2021

## **Quarterly Highlights**

### **Consolidated**

- Revenue at **Rs. 237.71 crores**, growth of **28%** on y-o-y basis
- PBT at **Rs. 102.25 crores**, growth of **35%** on y-o-y basis
- PAT at **Rs. 77.31 crores**, growth of **37%** on y-o-y basis, PAT margins @ **32%**
- Basic EPS for Q3 FY22 stands at **Rs. 15.81 (not annualised)**

## **Nine Months Highlights**

### **Consolidated**

- Revenue at **Rs. 666.48 crores**, growth of **32%** on y-o-y basis
- PBT at **Rs. 283.71 crores**, growth of **47%** on y-o-y basis
- PAT at **Rs. 213.11 crores**, growth of **47%** on y-o-y basis, PAT margins @ **31%**
- Basic EPS for 9M FY22 stands at **Rs. 43.63 (not annualised)**

## **Commenting on the performance, Mr. Anuj Kumar, Managing Director said,**

We had a strong quarter both in terms of our financial results and in maintaining our focus on operational excellence and financial prudence. The momentum in retail investor participation continued and we saw new highs in transaction volumes on the back of strong equity inflows, SIP inflows and new SIP registrations. The growth in AAuM was driven by equity assets, which touched life-time highs and helped us retain our leadership position with a market share of nearly 70% based on the quarterly AAuM.

On the technology front, our focus during the quarter has been to strengthen our digital offerings and launch industry first initiatives such as SMART statement, digital portal for intermediary commission management, instant statement and modern APIs to power distribution channels. We concurrently made large scale upgrades to our technology infrastructure.

In the new business areas, Account Aggregator offering was fortified with the launch of TSP solution Finduit. We now deliver a compelling proposition for onboarding clients to the AA platform. While the early wins in the enterprise side include a mid-tier Bank, NBFCs and Broking houses, the CAMSfinserv app has been gaining visibility and is now the most downloaded AA app. Our services from GIFT city have commenced as we engage with more asset managers who are preparing for their launch. We also concluded double digit wins with marquee AIF /PMS clients during the quarter.

## Quarterly Financial highlights – Y-o-Y and Q-o-Q - Consolidated

Particulars (Rs. Crs.)	Q3 FY22	Q3 FY21	Y-o-Y	Q2 FY22	Q-o-Q
Revenue	237.71	185.95	28%	227.60	4%
Profit Before Tax (PBT)	102.25	75.59	35%	96.47	6%
Profit After Tax (PAT)	77.31	56.42	37%	72.56	7%
PAT Margins (%)	32%	29%		31%	

### About Computer Age Management Services Ltd

CAMS is a technology-driven financial infrastructure and services provider to mutual funds and other financial institutions, with over two decades of experience. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of approximately 70% based on mutual fund average assets under management ("AAUM") managed by its clients. Over the last five years, the Company has grown its market share from approximately 61% during March 2015 to approximately 70% in December 2021, based on AAUM serviced.

Its mutual fund clients include all the top five mutual funds in the country as well as ten of the fifteen largest mutual funds in the country (based on AAUM during December '2021). With the initiative of creating an end-to-end value chain of services, the Company has grown its service offerings and currently provides a comprehensive portfolio of technology-based services covering areas such as transaction origination interfaces, transaction execution, payments & settlements, Reconciliation, dividend processing, investor interface, record keeping, report generation, intermediary empanelment and brokerage computation and compliance related services. These are delivered through a pan-India network of offices to its mutual fund clients, distributors, and investors. The Company also provides a wholesome suite of services to Alternative investment funds, insurance companies and non-banking finance companies.

### Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

### Contact Details

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