

Computer Age Management Services Ltd (CAMS)

**CAMS FY22 CONSOLIDATED PAT UP BY 40% OVER FY21
Q4FY22 CONSOLIDATED PAT UP 23% Y-o-Y
RECOMMENDS FINAL DIVIDEND OF Rs.12.00 PER SHARE**

Press Release

Chennai, 05th May 2022: Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the Quarter and Year Ended 31st March 2022.

✓ Key Business Highlights for the Quarter

- ☐ CAMS wins the RTA Mandate from Zerodha Asset Management Private Limited (Zerodha) for their proposed mutual fund
- ☐ CAMS strengthens its value proposition in the Alternative Services industry with acquisition of majority stake in Fintech platform Fintuple Technologies Private Limited
- ☐ CAMSfinserv account aggregator platform with TSP solution goes live with 2 clients in Q4 FY'22. TSP and AA together create a compelling proposition - 10 new wins in Q4
- ☐ CAMS launches industry first CRA platform on cloud in March 2022. Within a short span of time achieves 4.1% share in eNPS registrations (April 2022) & achieves #2 position in eNPS industry (April 2022)
- ☐ CAMSRep launches deep contact tracing to track the untraceable policyholders. This technology assists insurance companies in addressing their unclaimed amounts and is seeing positive response from large private Insurers - five leading life insurance companies have subscribed to the solution
- ☐ CAMSPay launches UPI autopay for UPI recurring payments and Insta NACH/SIP, both being industry first in Mutual Funds

✓ Key highlights in the Mutual Funds business

- ☐ CAMS registers industry best growth in high yielding equity segment. CAMS equity assets grew by 3.37 Lakh Cr., 183% higher than rest of industry's increase in the same period. This led to increase in our equity market share from 62.5% to 65%
- ☐ CAMS had a 70% market share in overall gross sales for the year. CAMS funds also continued to dominate the NFO market by garnering 70% of the equity NFO inflow in FY'22
- ☐ CAMS registered 158 lakh new SIPs in FY'22 as against 72.8 lakh in FY'21, 117% increase from the previous year while rest of industry grew by 58% in the same period
- ☐ myCAMS, the largest app in Mutual fund arena, crossed 5 Mn Registered subscribers. 32% of the digital transactions of CAMS serviced funds was via myCAMS

Quarterly Highlights

Consolidated

- Revenue at **Rs. 243.18 crores**, growth of **22%** on y-o-y basis
- PBT at **Rs. 98.94 crores**, growth of **22%** on y-o-y basis
- PAT at **Rs. 73.84 crores**, growth of **23%** on y-o-y basis, PAT margins @ **30%**
- Basic EPS for Q4 FY22 stands at **Rs. 15.10 (not annualised)**

Yearly Highlights

Consolidated

- Revenue at **Rs. 909.67 crores**, growth of **29%** on y-o-y basis
- PBT at **Rs. 382.65 crores**, growth of **39%** on y-o-y basis
- PAT at **Rs. 286.95 crores**, growth of **40%** on y-o-y basis, PAT margins @ **31%**
- Basic EPS for FY22 stands at **Rs. 58.73**

Commenting on the performance, Mr. Anuj Kumar, Managing Director said,

“We had a satisfactory quarter both in terms of our financial results and in maintaining our strong focus on operational excellence and financial prudence. Long term retail and HNI Mutual Fund investors’ confidence continued to remain strong and we saw new highs in transaction volumes on the back of solid equity inflows, SIP inflows and new SIP registrations during the quarter. We retain our leadership position with a market share of nearly 69% based on the quarterly AAUM and serve all Top 5 funds and 10 of Top 15 funds. Winning Zerodha MF mandate was an endorsement of CAMS’s superior technology, aligned to client business models. Digital pursuits remained central across our businesses. Our digital platforms continued to make significant contribution to the digital adoption momentum in the MF industry with *myCAMS* touching the 5 million user base and MF Central processing over 2 lakh non-financial service requests with a complete digital flow. AIF and PMS digital on-boarding portal Wealthserv is seeing encouraging market response and our majority stake acquisition in Fintuple will further strengthen our value proposition for this segment. Our industry first “deep tracing solution” to reach policy holders with unclaimed amounts has been well received with large Insurers subscribing to the solution. With UPI fast becoming a preferred payment mode, CAMSPay has commenced offering UPI Autopay solution as a unique offering for our MF clients’ digital portals and mobile apps.

The quarter saw momentum in the new business arena of Account Aggregator where we have sharpened our technology integration offering which has helped us win marquee brands in the financial services segment. CAMS Central Record keeping Agency for National Pension System was launched by the Chairman, PFRDA and CAMS eNPS portal is live for subscribers. Our CRA platform is the industry’s first platform hosted on cloud.”

Quarterly Financial highlights – Y-o-Y and Q-o-Q - Consolidated

Particulars (Rs. cr)	Q4 FY22	Q4 FY21	Y-o-Y	Q3 FY22	Q-o-Q
Revenue	243.18	199.77	22%	237.71	2%
Profit Before Tax (PBT)	98.94	80.87	22%	102.25	-3%
Profit After Tax (PAT)	73.84	60.13	23%	77.31	-4%
PAT Margins (%)	30%	29%		32%	

About CAMS Limited (www.camsonline.com) BSE: 543232; NSE: CAMS

CAMS is a technology-driven financial infrastructure and services provider to mutual funds and other financial institutions with over two decades of experience. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of approximately 70% based on mutual fund average assets under management ("AAUM") managed by its clients and serviced by them. Over the last five years, the Company has grown its market share from approximately 61% during March 2015 to approximately 69%, based on AAUM serviced. Its mutual fund clients include all top five mutual funds as well as ten of the fifteen largest mutual funds based. The Company is market leading service partner to alternative investment funds and portfolio managers with full-stack digital and fund administration services. CAMS is the primary Payments services provider for Mutual funds and several NBFCs. Services to insurance companies and elnsurance services are provided via the subsidiary CAMSRep. The company has recently launched account aggregator service CAMSfinserv, a path-breaking initiative for consent-based data sharing and Central Record-keeping services for National Pension System.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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