

06th May 2023

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001 Scrip Code: 543232	National Stock Exchange of India Limited Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051 Trading Symbol : CAMS
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Dear Sir / Madam,

Sub: Media Release – Audited Standalone and Consolidated Financial Results for the quarter and year ended March, 31, 2023

We enclose the press release which is being issued by the company with reference to the Audited Standalone and Consolidated Financial Results for the quarter and year ended March, 31, 2023

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,
For Computer Age Management Services Limited

G Manikandan
Company Secretary and Compliance Officer

Computer Age Management Services Limited

Member of the Registrars Association of India (RAIN)

CIN : L65910TN1988PLC015757

Rayala Towers, 158, Anna Salai, Chennai - 600 002. India.

Phone : +91 44 6109 2992 / 2843 2792, E-mail : secretarial@camsonline.com, Website : www.camsonline.com

Regd. Office : New No. 10, (Old No. 178), M.G.R. Salai, Nungambakkam, Chennai - 600 034. India.

Computer Age Management Services Ltd (CAMS)

**CAMS Q4 FY23 CONSOLIDATED PAT UP BY 1.21 % Q-o-Q
RECOMMENDS FINAL DIVIDEND OF Rs. 12.00 PER SHARE**

Press Release

Chennai, 06th May 2023: Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the Quarter and Year ended 31st March 2023.

✓ Key Business Highlights for the Quarter

❑ **Mutual Funds:**

- Navi Mutual Fund is now live on CAMS Platform
- AAUM of CAMS funds was at Rs.28 Tn in Q4
- Equity asset trend in CAMS serviced funds is encouraging, with share of Equity AUM seeing a 0.5% scale-up from 64.8% to 65.3%. This came on the back of Equity Net sales market share rising steeply by ~10 percentage points from 63.7% to 73.3%

❑ **CAMS Alternatives**

- Alternative Services vertical continued its high growth trajectory, recording ~21% Y-o-Y growth in revenue in Q4 FY23 & a 26% overall growth in FY23
- CAMS WealthServ, the digital onboarding platform continued to transform client onboarding for Alternatives Industry with 75+ signups

❑ **CAMSFinserv Account Aggregator:**

- Our AA + TSP offering has gained momentum with 20 sign ups in the quarter, taking the total count to 79 mandates
- Acquisition of Think360.ai will bolster the offering in the AA+TSP ecosystem

❑ **CAMSPay:**

- CAMSPay delivers a stellar year with 27% growth in revenue, driven by increase in transaction volumes and a slew of new product offerings
- Received RBI's in-principal authorization to be a Payment Aggregator in Feb 2023
- Expanded industry presence - Growing rapidly within BFSI space, logging best-in-class numbers in merchant addition in FY23

❑ CAMSREP

- CAMSRep achieves 2.2X growth in policy addition and 2X growth in platform transactions in FY23

❑ CAMS NPS

- CAMS NPS continues to retain the #2 position with 9% market share in eNPS segment
- Subscriber addition through POP and corporate channels has commenced

❑ myCAMS and MFCentral

- myCAMS holds its position as one among the Top 2 fintech apps, with close to 6 million downloads
- MFCentral gains popularity amongst the intermediary ecosystem with feature rich APIs for MF lifecycle. Daily API hits cross 20,000 a day

Quarterly Highlights

Consolidated

- Revenue at **Rs. 249.24 crores** ↑ 2.5% on y-o-y basis & ↑ 2.3% on q-o-q basis
- PBT at **Rs. 98.54 crores** ↓ 0.4% on y-o-y basis & ↑ 0.8% on q-o-q basis
- PAT* at **Rs. 74.61 crores** ↑ 1.1% on y-o-y basis & ↑ 1.2% on q-o-q basis
- Basic EPS for Q4 FY23 stands at **Rs. 15.23 (not annualised)**

* After eliminating Non-Controlling Interest

Full Year Highlights

Consolidated

- Revenue at **Rs. 971.83 crores** ↑ 6.8% on y-o-y basis
- PBT at **Rs. 380.19 crores** ↓ 0.6% on y-o-y basis
- PAT* at **Rs. 285.25 crores** ↓ 0.6% on y-o-y basis, PAT margins @ **28.6%**
- Basic EPS for FY23 stands at **Rs. 58.26 (annualised)**

* After eliminating Non-Controlling Interest

Commenting on the performance, Mr. Anuj Kumar, Managing Director said,

We maintained our strong focus on operational excellence for the long term with continued investments in technology and people. Despite the volatile market situation, individual investor confidence remained high with stable equity net inflows supported by predictable, strong SIP collections of nearly Rs. 8500 Crore every month. Our new SIPs, clocking 13.5 Lakh plus monthly registrations, constitute a key trend, pointing to mutual funds being the preferred route for long-term investors.

As the leading platform and services partner to the Alternatives segment, we are constantly looking to deliver technology-led transformation to improve customer experience and ease business processes. We are excited and encouraged by the market's response to CAMS WealthServ with over 20% of new investors being onboarded digitally over the past quarter. We are now preparing to release WealthServ 2.0 with augmented features & capabilities.

CAMSPay received its In-Principal approval from RBI as a Payment Aggregator, and this demonstrates our deep commitment to this business. We have been expanding our industry presence within the BFSI space and have logged an unprecedented number of new merchant additions.

We are very excited about taking a majority stake in Think Analytics. With AI, Analytics, and data-led technologies becoming mainstream to solve business problems, we found investing in Think Analytics a great opportunity. This investment will assist CAMS in building overall market reach and drive innovation in the rapidly growing BFSI and capital markets space. The products and solution suite of Think360 AI is a great fit for our Account Aggregator offering, which will help us solidify our position as a digital public infrastructure.

The Account Aggregator business, CAMSFinserv, is seeing active momentum in the areas of new client acquisition and Go-lives. Lending companies and broking houses are seeing compelling value in the platform for executing their digital transformation strategy.

With an impressive product suite spanning multiple segments within the BFSI arena, and with entrenched client relationships, we are confident of growing our business through deep engagement with the marketplace."

Quarterly Financial highlights – Y-o-Y and Q-o-Q – Consolidated

Particulars (Rs. Crs.)	Q4 FY23	Q4 FY22	Y-o-Y	Q3 FY23	Q-o-Q
Revenue	249.24	243.18	2.5%	243.57	2.33%
Profit Before Tax (PBT)	98.54	98.94	(0.4%)	97.79	0.8%
Profit After Tax (PAT) and Before Non-controlling interest	74.36	73.84	0.7%	73.57	1.1%
Non-controlling interest	(0.25)	-	-	(0.15)	-
Profit attributable to Owners	74.61	73.84	1.1%	73.72	1.2%
PAT Margins (%)	29.0%	29.8%		29.4%	


About CAMS Limited (www.camsonline.com) BSE: 543232; NSE: CAMS

CAMS is a financial infrastructure and services partner to mutual funds and provides platform-based services to other financial institutions. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of 68.3% based on mutual fund average assets under management ("AAUM"). The Company has grown its market share from approximately 61% during March 2015 to 68.3%, based on AAUM serviced. Its mutual fund clients include ten of the fifteen largest mutual funds. The Company is the market leading service partner to alternative investment funds and portfolio managers serving over 300 funds with full-stack digital and fund administration services. CAMSPay is the primary Payments services provider for Mutual funds, NBFCs and Insurance companies. Services to insurance companies and einsurance services are provided via the subsidiary CAMSRep. The company also operates account aggregator service CAMSfinserv, a path-breaking initiative for consent-based data sharing and Central Record-keeping services for National Pension System. CAMS recently acquired majority stake in Fintuple Technologies Pvt Ltd and Think Analytics India Pvt Ltd to bolster its digital and AI based offerings to the BFSI segment.

Safe Harbor Statement

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contact Details

Computer Age Management Services Ltd	MSL
	
Mr. Anish Sawlani	Saloni.bisani@mslgroup.com
Anish.sawlani@camsonline.com / 7299007973	Ravishankar.kandarpa@mslgroup.com
CIN: L65910TN1988PLC015757	9382887608 / 98404 12140
www.camsonline.com	