



05<sup>th</sup> May 2025

**BSE** Limited,

Phiroze Jeejeebhoy Towers, Dalal Street Mumbai 400 001 **National Stock Exchange of India Limited** 

Exchange Plaza, 5th floor, Plot No. C/1, G Block, Bandra Kurla Complex, Bandra

(East), Mumbai 400 051

Scrip Code: 543232 Trading Symbol: CAMS

Dear Sir / Madam,

# <u>Sub: Media Release – Audited Standalone and Consolidated Financial Results for the quarter and year ended March 31, 2025</u>

We enclose the Press Release which is being issued by the company with reference to the Audited Standalone and Consolidated Financial Results for the quarter and year ended March 31, 2025.

We request you to take the same on record.

Thanking you,

Yours faithfully, For Computer Age Management Services Limited

G Manikandan Company Secretary and Compliance Officer



# **Computer Age Management Services Ltd (CAMS)**

# CAMS Q4 FY25 CONSOLIDATED PAT UP BY 10.2 % YoY, RECOMMENDS FINAL DIVIDEND OF Rs. 19 PER SHARE

**Chennai, 05**<sup>th</sup> **May 2025:** Computer Age Management Services Limited (CAMS), India's largest registrar and transfer agent of mutual funds (a SEBI regulated entity) has announced its financial results for the Quarter and Year ended 31<sup>st</sup> March 2025.

### **Key Business Highlights for the Quarter**

Financial Highlights:				
	CAMS's revenue grew by 14.7% YoY			
	MF revenue grew by 14.5 % YoY			
	Non-MF revenue grew by 15.8 % YoY			
	Non-MF businesses have improved revenue share to 13.7% of the overall revenue			
	EBITDA grew by 11.6 % YoY			
	EBITDA percentage stood at 44.9%			
	Profit After Tax grew by 10.2% YoY			
	Profit percentage stood at 30.9 %			
Mι	utual Funds:			
	CAMS market share by AUM stood ~68% retaining market leadership both by AUM and			
	AMCs serviced (26 out of 51)			
	CAMS AuM grew 24% YoY, mirroring the industry AUM growth. This growth was on			
	the back of strong Equity assets growth at 29% YoY			
	<b>Equity assets held the Rs.25 Lakh Crore mark</b> , with sustained inflows despite the			
	volatility in the market, Equity net inflow for the quarter was almost flat YoY at			
	Rs.72,624 Crore (86% growth in FY25 over FY24)			
	Live SIPs grew 18% YoY to 5.7 Crore in Q4 FY25. New SIP registrations were flat YoY			
	with 86.6 lakh registrations in Q4 (51% growth in FY25 over FY24)			
	CAMS Unique investor base crossed the 4 Crore mark in the quarter, growing 26% YoY,			
	faster than industry which grew at 22%			
	Angel One MF and Unifi MF launched their maiden funds during the Quarter, taking			
	CAMS live AMC tally to 21.			
	5 more AMCs are slated to go live in the next 6 months.			



#### **Beyond Mutual Funds:**

	CAMSPay revenue grew by 85% YoY (64% increase in FY25 over FY24). Launched BIMA-						
	ASBA for premium payment with 3 Insurance clients						
☐ CAMS Alternatives had a <b>strong quarter with over 56 new mandate</b> wins, taking							
	total count of new mandates to over 200 for FY25. WealthServ360 continues its						
	leadership as the preferred digital platform for the alternatives industry, supporting						
	over 200 clients for their onboarding and servicing needs						
	☐ CAMSRep - LIC of India signs up for Repository services, structurally providing stro						
	tail wind to the repository business. CAMSRep now has >40% market share with over						
	11 Mn e-policies. 3 insurers are live with integrated services on Bima Central with Star						
	Union Dai-chi Life as the latest addition to the list						
	$oldsymbol{\square}$ CAMSKRA continued to make inroads in the non-MF segment, added <b>three leadi</b>						
	brokerages in Q4 FY 25						
	Fintuple made its first foray in NPS with Nivruti— won the mandate to develop the						
	Backoffice platform for a leading pension fund's PoP business						
	Think360 Launched Personal Finance Management product and is currently						
	implementing scope for one of India's most downloaded financial apps						

## FY25 Highlights (Full year)

#### Consolidated

- Revenue at Rs. 1,422.48 crores, 25.2% on YoY basis
- PBT\* at Rs. 624.43 crores, 133.0% on YoY basis
- PAT\* at Rs. 470.19 crores, 1 33.0% on YoY basis, PAT margins @ 31.9%
- Basic EPS for FY25 stands at Rs. 95.41 (annual)

### **Q4FY25 Highlights**

#### **Consolidated**

- Revenue at Rs. 356.17 crores, 14.7% on YoY basis
- PBT\* at Rs. 149.26 crores, 10.8% on YoY basis
- PAT\* at Rs. 114.02 crores, 10.2% on YoY basis, PAT margins @ 30.9%
- Basic EPS for Q4 FY25 stands at Rs. 23.08 (not annualised)

<sup>\*</sup> After eliminating Non-Controlling Interest in subsidiaries

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## Commenting on the performance, Mr. Anuj Kumar, Managing Director said,

"I am pleased to share that CAMS has concluded FY'25 on a positive note, offering a promising outlook for the future. This quarter's robust double-digit revenue growth of 14.7% YoY is after taking substantive impact of the price adjustment that was guided earlier. Our EBIDTA margins of ~45% despite this are a testament to the resilience of our business model and our ability to deliver to the dynamic demands of scale and evolving market conditions.

CAMS has maintained its market leadership in the Mutual Fund space, with an AUM share of approximately 68%. During this quarter we commenced business with two newly launched AMCs - Angel One Mutual Fund and Unifi Mutual Fund – bringing the total count of live AMCs serviced by CAMS to 21, and with the very exciting prospect of taking 5 more AMCs live over the next 6 months.

I am delighted to note that despite sustained market correction CAMS's growth trajectory has remained undeterred. Fueled by a ₹ 25 Lakh Crore equity asset base, we witnessed AUM growth of 24% YoY, matching that of the mutual fund industry. Moreover, new SIP registrations soared by 51% compared to FY'24, and CAMS' unique investor base crossed 4 Crore this quarter, reflecting a growth of 26% YoY, ahead of the industry which grew by 22%. In FY25, CAMS accounted for 68% of industry-wide NFO collections.

In the non-MF space, our businesses have achieved remarkable milestones in the past quarter securing several marquee client signups across diverse sectors, thereby deepening our footprint beyond mutual funds. CAMSPay recorded revenue growth of 85% YoY and signed 19 new mandates including 15 outside the mutual fund industry this quarter.

As the first Insurance repository to partner with Life Insurance Corporation (LIC) of India for repository services, CAMSRep has had an outstanding quarter, continuing to add over 1 Mn e-Policies every quarter and extending integrated services to 3 insurers via Bima Central.

In the KYC space, CAMSKRA recorded an impressive 31% growth in revenue over last year inspite of a challenging environment. The business continues to expand outside mutual fund clients with three leading brokerages going live with the KRA services in Q4. CAMS Alternatives had a robust quarter securing over 56 new mandates. Its digital stack remains the industry favourite with over 200 clients onboarded. Think360.ai launched a personal finance manager product that is being adopted by one of India's most downloaded financial apps.

These results reinforce our commitment to technological innovation, diversification, and delivering exceptional value to our stakeholders."



## Quarterly Financial highlights - YoY and QoQ - Consolidated

Particulars (Rs. Crs.)	Q4 FY25	Q4 FY24	YoY	Q3 FY25	QoQ
Revenue	356.17	310.46	14.7%	369.74	-3.7%
Profit Before Tax (PBT) after eliminating non-controlling interest	149.26	134.75	10.8%	167.57	-10.9%
Profit After Tax (PAT)	112.80	102.99	9.5%	124.11	-9.1%
Non-controlling interest	(1.22)	(0.51)	-	(1.39)	-
Profit attributable to Owners	114.02	103.50	10.2%	125.49	-9.1%
PAT Margins (%)	30.9%	32.2%		32.6%	

#### About CAMS Limited (www.camsonline.com) BSE: 543232; NSE: CAMS

CAMS is a financial infrastructure and service partner to the asset management industry and provides platform-based services to the BFSI segment. The Company is India's largest registrar and transfer agent of mutual funds with an aggregate market share of ~68% based on mutual fund average assets under management ("AAUM"). Its mutual fund clients include ten of the fifteen largest mutual funds. The Company is the market-leading platform and service partner to alternative investment funds and portfolio managers serving over 480 mandates of 200 funds with full-stack digital and fund administration services. CAMSKRA is a fast-growing KYC repository for capital markets, offering unique solutions leveraging new age technologies. CAMSPay specializes in providing secure, seamless and innovative payment solutions for Mutual funds, BFSI sector and Ed Techs. Services to insurance companies and elnsurance services are provided via the subsidiary CAMSRep. The company has also forayed into new areas like Account Aggregator and Central Record-Keeping Agency ("CRA") services for National Pension Scheme. CAMS acquired a majority stake in Think360.ai, a full-stack Data Science and Al-focused firm and Fintuple Technologies, a digital transformation partner for capital market entities.

#### **Safe Harbor Statement**

Any forward-looking statements about expected future events, financial and operating results of the Company, are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

#### **Contact Details**

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