

Ref. No.: GIC-HO/BOARD/SE-IMP-NDR/273/2025-26

Date: 28<sup>th</sup> November 2025

To,  
The Manager  
Listing Department  
BSE Limited  
25<sup>th</sup> Floor, Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai – 400001

To,  
The Manager  
Listing Department  
The National Stock Exchange of India Ltd.  
Exchange Plaza, 5<sup>th</sup> Floor, Plot C/1,  
G Block, Bandra Kurla Complex  
Mumbai - 400051

**Scrip Code: (BSE – 540755/ NSE – GICRE)**

**Sub: Investor Presentation - Non-Deal Roadshow**

Dear Sir/Madam,

Pursuant to Regulation 30 read with Para A of Schedule III and Regulations 46(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation to our Letter Ref. no. GIC-HO/BOARD/SE-NDR-IM/270/2025-26 dated 27<sup>th</sup> November 2025, we are enclosing herewith the Investors' Presentation.

The presentation is also being made available on the Corporation's website.

We request you to kindly take the above information on record.

Thanking You.

**For General Insurance Corporation of India**

**(Satheesh Kumar)**  
**Company Secretary & Compliance Officer**

**Encl.: A/A**

आपत्काले रक्षिष्यामि  
GIC Re

**भारतीय साधारण बीमा निगम**  
(भारत सरकार की कंपनी)

**General Insurance Corporation of India**

(Government of India Company)

CIN NO.: L67200MH1972GOI016133 IRDA REGN No.: 112

Public

“सुरक्षा”, 170, जे. टाटा रोड, चर्चगेट, मुंबई - 400 020.

“SURAKSHA”, 170, J. Tata Road, Churchgate,  
Mumbai - 400 020. INDIA Tel.: +91-22-2286 7000  
www.gicofindia.in



# भारतीय साधारण बीमा निगम General Insurance Corporation of India



## Investor Update

December 2025

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# Roadshow Delegation: Ministry and Corporate Leaders

The Delegation, Rich in Experience, Comprises Esteemed Representatives from the Ministry and the Company's Top Leadership



**Mr. Anurish Chawala**  
*Secretary, DIPAM*



**Dr. Alok Pandey**  
*Additional Secretary, DIPAM*



**Dr. Parshant Kumar Goyal**  
*Joint Secretary, DFS*



**Mr. Hitesh Joshi**  
*ED -Additional Charge of CMD,  
General Insurance Corporation  
of India*



**Ms. Jayashri B**  
*ED & CRO, General Insurance  
Corporation of India*



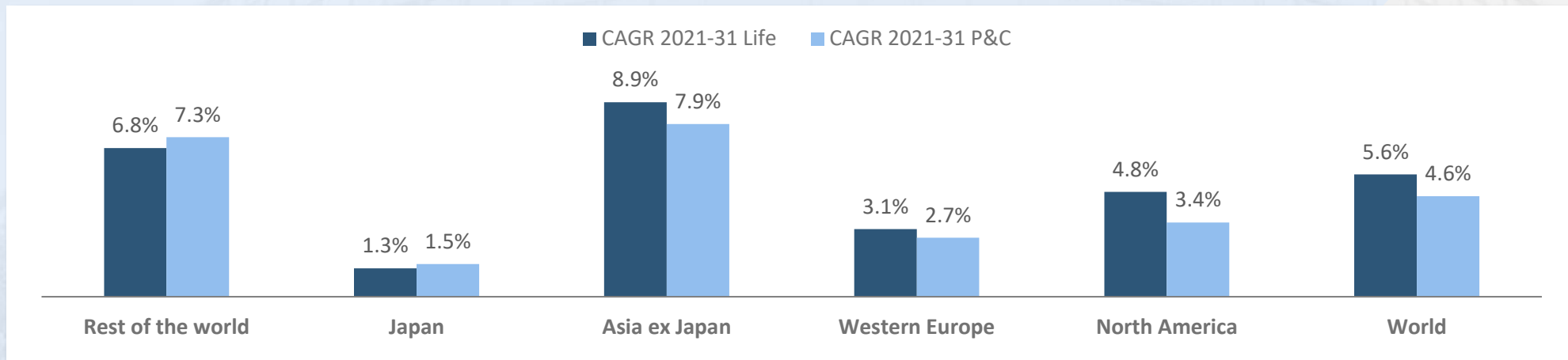
**Mr. V. Balkrishna**  
*GM & CFO, General Insurance  
Corporation of India*



# Reinsurance Industry Overview

# Reinsurance Industry – Global Scenario

## Strong Gross Written Premium\* Growth Envisaged in Future



## Global Reinsurance Sector – Key Trends

### Market Size to Expand

- ✓ Size expected to grow from ~USD 642 Billion in 2023 to ~USD 2,001 Billion in 2034
- ✓ Robust **CAGR of 11%**

### Potential for Price Increase

- ✓ **Hard reinsurance market conditions** expected to continue going forward
- ✓ Potential for further price increase because of current environment (catastrophic events, etc)

### Stable outlook for Sector

- ✓ **A.M Best maintained its Positive outlook** on global reinsurance sector
- ✓ Higher interest rate yields are also beginning to earn out, increasing investment income and bolstering total returns

### Other Key Trends

- ✓ Reinsurers restricting cover to named perils only on property portfolios reducing attritional loss expectations
- ✓ **Diversification of portfolios** and increasing exposure by growing Casualty and Specialty Marine Portfolios to optimize returns

\* The conversion into EUR is based on 2020 exchange rates.

Source: A.M. Best; National financial supervisory authorities, insurance associations and statistical offices, Thomson Reuters, Allianz Research; Valuates Report; The Business Research Company ;Precision reports

# Reinsurance Industry – Framework in India

## Framework of Reinsurers in India

### Indian Reinsurers (GIC Re)

- ✓ Only Indian Reinsurer registered with the regulatory authority and listed on Indian stock exchanges
- ✓ GIC Re booked Gross RI Premium Income (Indian Business) of INR 25,804 Cr in FY24
- ✓ Provides support to direct insurers in India and to foreign Insurers/Re-insurers

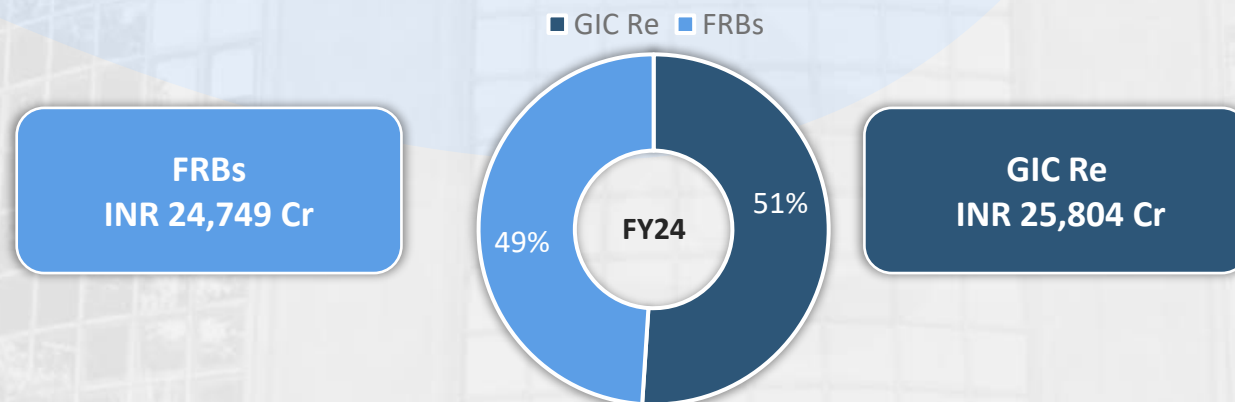
### Foreign Reinsurance Branches (FRBs)

- ✓ Insurance Law (Amendment) Act, 2015 allowed Foreign Reinsurers and Society of Lloyd's to open branches in India
- ✓ 11 FRBs in India as of FY24
- ✓ FRBs booked Gross RI Premium Income (Indian Business) of INR 24,749 Cr in FY24

### Cross Border Reinsurers (CBRs)

- ✓ Insurers with no physical presence in India but carry on reinsurance business with Indian Insurers
- ✓ As of FY24, 280 CBRs participated in India Reinsurance business

## Domestic Gross Reinsurance Premium of Indian Reinsurer (GIC Re) and FRBs – FY24



Source – IRDAI (Insurance Regulator) Annual Report; Total Business includes Indian Business and Foreign Business; 1 USD = 85.5814 INR;

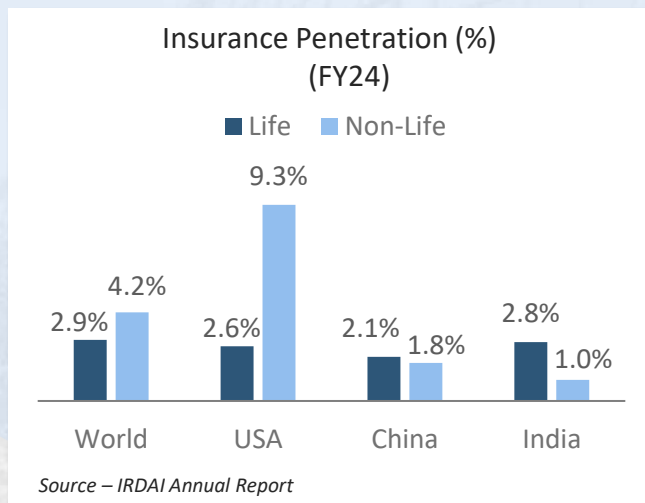
Note : **IRDAI** or Insurance Regulatory and Development Authority of India is the apex body that supervises and regulates the insurance sector in India.

**The General Insurance Council (GI Council)** is a representative body of general insurers including Stand-alone Health Insurers, Specialized Insurers, Reinsurers, FRBs and Lloyd's India, registered with IRDAI.

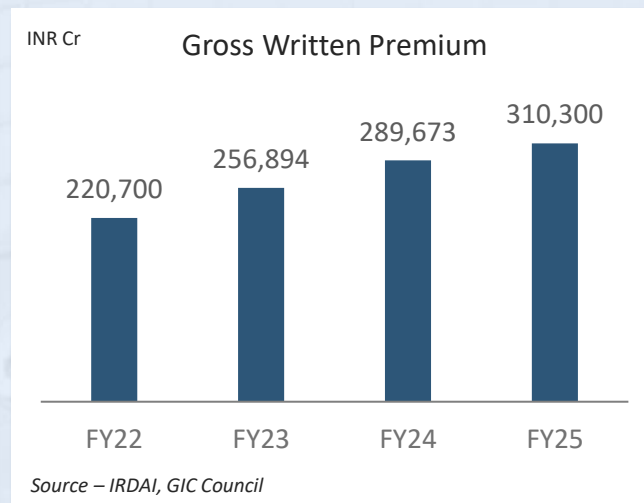
# Reinsurance Industry – Indian Scenario

## Under Penetrated Insurance Industry in India Poised to Grow in Future

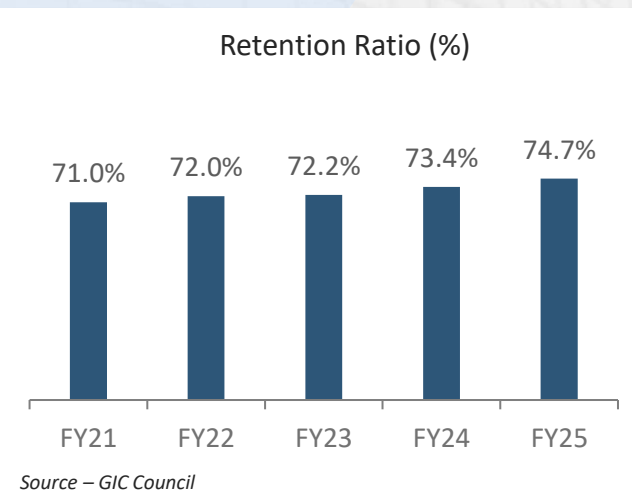
### Significant Insurance under-penetration in India



### General Insurance GWP grew at 12%^ since FY22



### Retention Ratio of General Insurance Industry



## Growing General Insurance Industry Creates a Large Opportunity Pie for Reinsurance Industry



- ✓ India's general insurance market is estimated to grow at a compound annual growth rate (CAGR) of 9.9% during 2024-2028.



- ✓ Reinsurance premiums in India are expected to touch INR 99,275 Cr by 2025-26



- ✓ GIC Re expected to maintain market leadership going forward on strong financials, adequate capacity and expertise



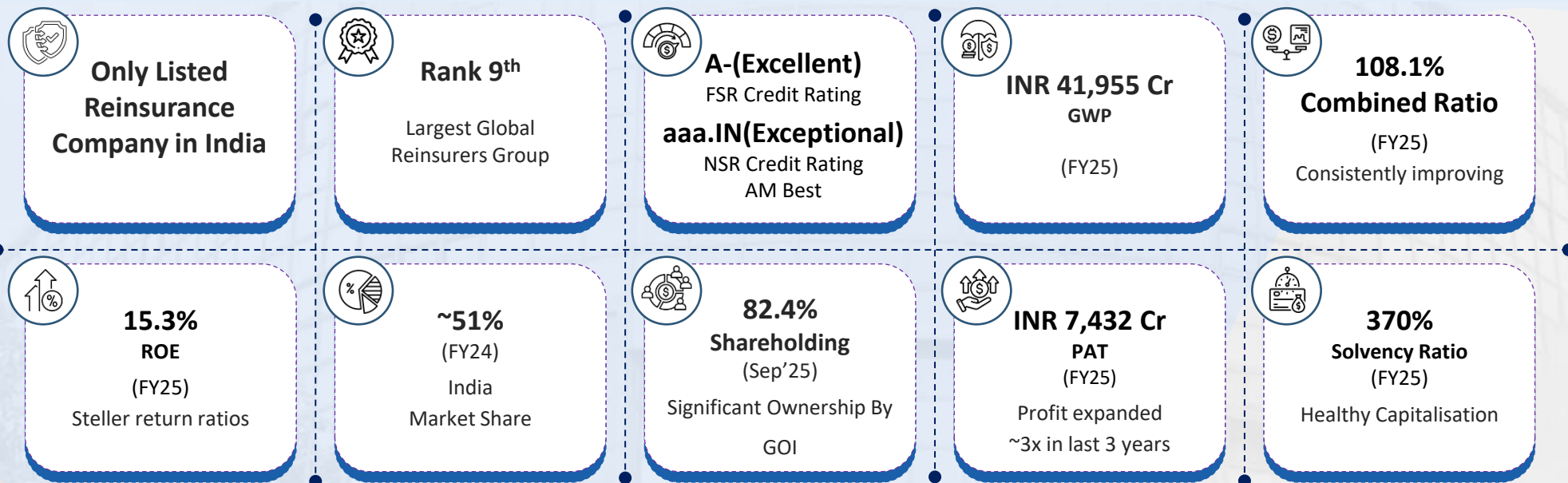
## GIC Re - Overview, Strength and Strategies

# General Insurance Corporation of India (GIC Re) – Overview



- 1 General Insurance Corporation of India - GIC was formed under **GIBNA of 1972** for the purpose of superintending, controlling, and carrying on the business of General Insurance in India
- 2 **Largest Reinsurer** in the domestic market in India. Internationally, an effective reinsurance partner for the Afro-Asian region
- 3 **Leading Global Reinsurance** company sourcing business from **137 countries**
- 4 Reinsurance support to **59 direct general and life insurance companies in India**, making it a repository of knowledge and data about the sector
- 5 **Key segments** targeted by GIC Re are - Property, Agriculture/Crop, Liability, Motor and Health
- 6 Total employee strength of **517**, with average age of employees is 38 years out of which **36% are female employees**

# General Insurance Corporation of India (GIC Re) – Overview



## Key Financial Metrics – On Consolidated Basis

| Particulars (INR Cr)  | FY23   | FY24   | FY25   | H1FY25 | H1FY26 |
|-----------------------|--------|--------|--------|--------|--------|
| Gross Written Premium | 37,129 | 37,867 | 41,955 | 21,104 | 22,123 |
| Combined Ratio        | 108.9% | 111.8% | 108.1% | 111.3% | 106.7% |
| Profit After Tax      | 6,907  | 6,686  | 7,432  | 3,256  | 5,404  |
| ROE %                 | 20.1%  | 15.9%  | 15.3%  | 15.1%  | 20.9%  |
| Solvency Ratio        | 261%   | 325%   | 370%   | 342%   | 385%   |

Source – Annual Report, Public Disclosure

Note - \* Annualised ; The above figures are consolidated , FSR credit rating – Financial Strength Rating , NSR Rating – National Scale Rating

# GIC Re – Experienced Board and Management

## Seasoned Professionals with Extensive Experience

Eminent board of directors including distinguished representative of the Government of India

Deep domain expertise of management driving operational excellence

Multilayered supervisory structure to ensure strong government controls

Backed by Government of India

### Experienced Board



**Mr. Manoj Ayyappan**  
*Joint Secretary - DFS*



**Mr. Tapan Kumar Mondal**  
*Deputy Secretary - DFS*



**Ms. Vinita Kumari**  
*Independent Director*



**Mr. Ashwani Kumar**  
*MD & CEO, UCO Bank*



**Mr. Hitesh Joshi**  
*Executive Director*



**Ms. Jayashri B**  
*Executive Director & CRO*

### Qualified Management Personnel



**Mr. Balkrishna Variar**  
*GM & Chief Finance Officer*



**Mr. Rajesh Khadatare**  
*GM & Chief Marketing Officer*



**Mr. Sanjay Mokashi**  
*GM & Chief Underwriting Officer*



**Mr. Sateesh Bhat**  
*Appointed Actuary – General Insurance*

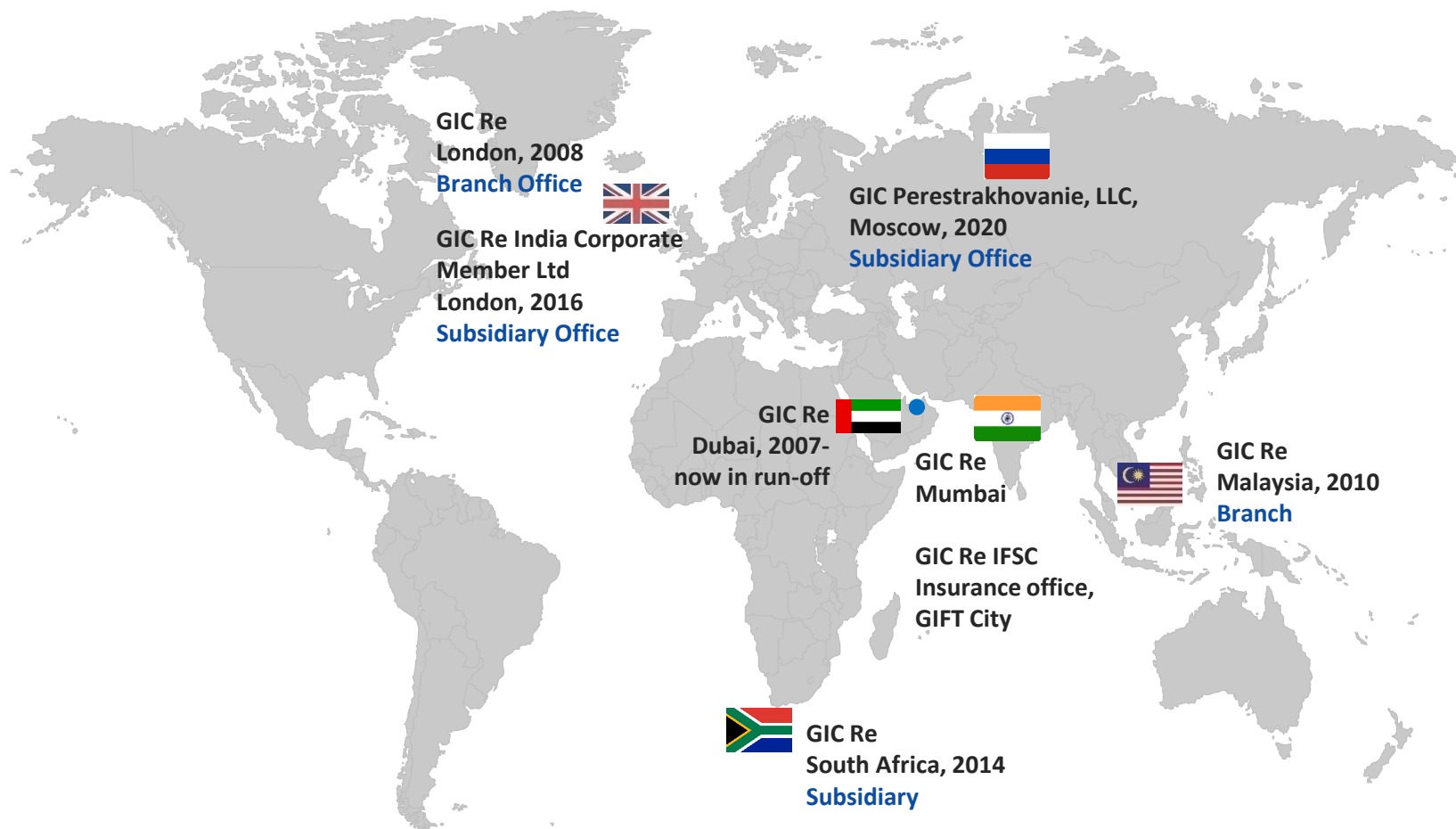


**Mr. Suresh N Sindhi**  
*Appointed Actuary – Life Insurance*



**Ms. Radhika Ravishekar**  
*Chief Investment Officer*

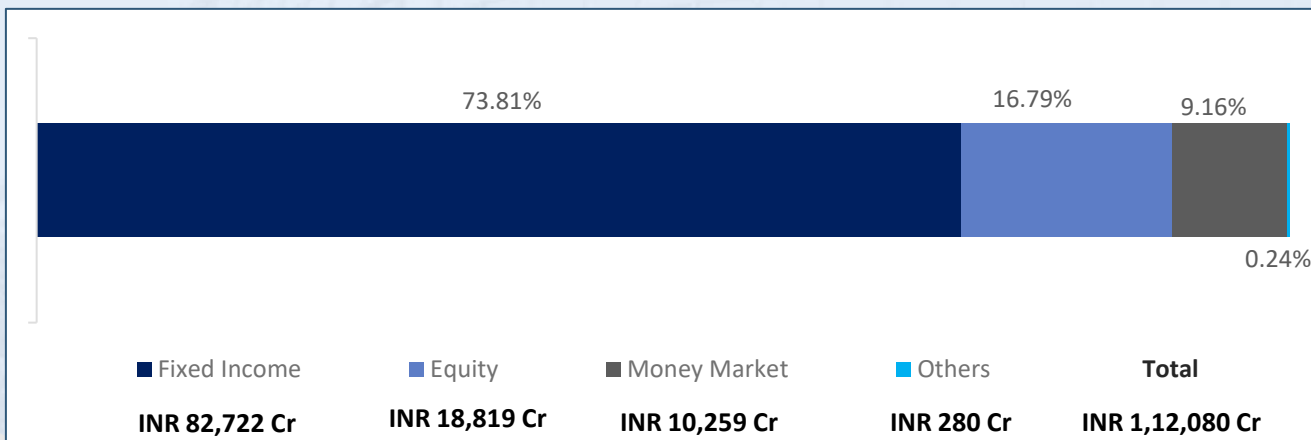
## GIC Re – Worldwide Presence



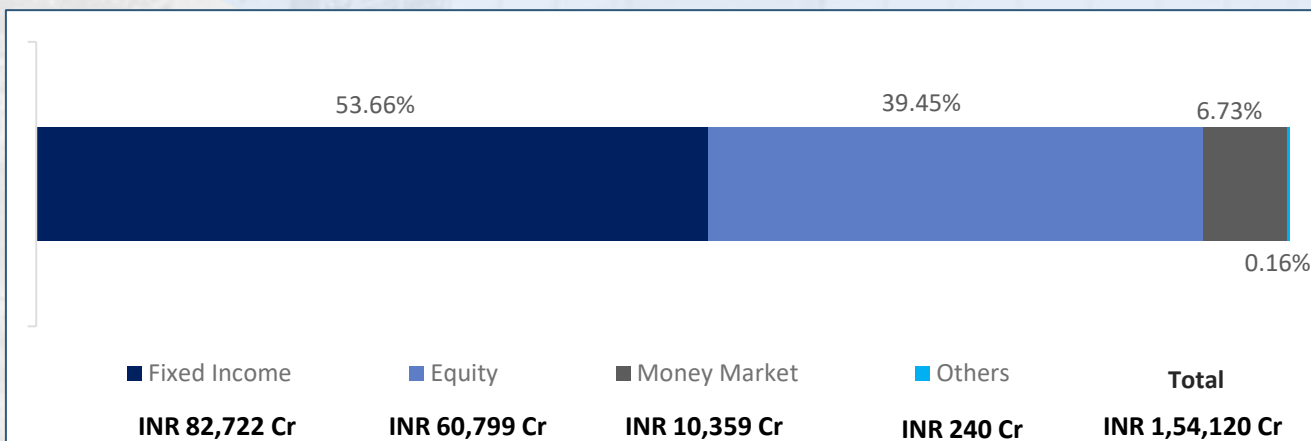
# GIC Re – Robust investments and its returns

## Portfolio Breakup - As on 30.09.2025

### By Book Value



### By Market Value



- **Portfolio mix** – Well diversified with steady and regular income flow.
- **Asset quality (Debt instruments)** – As on 30.09.2025, 99.16% in high credit worthy Sovereign and AAA rated bonds, thereby eliminating credit risk of the portfolio. To continue focus on investment in high quality bonds to minimize risks
- **Maturity profile of Debt instruments** – Superior ALM with well diversified maturity profile. 48.96% of the debt portfolio maturing in more than 5 years, 38.32% maturing between 1 – 5 year period and 12.72% within 1 year period
- **Equity** – Focus on investing in index based stocks with strong ROE, Outstanding order book and weeding out the weak scrips on every rise in the Indices

## Only Indian Reinsurance Player



- Significant GOI Ownership
- ~51% market share in India
- Reinsures every non-life insurance player in India
- Support to 59 Direct GI and LI companies in India

## Prudent Underwriting



- Geographical Diversification
- Lines of Business Diversification
- Continued focus on Risk Selection
- Deployment of Modelling and Pricing Techniques and Tools

## Strong International Presence



- Sourcing business from around 137 Countries
- Leveraging Lloyd's syndicate to further expand presence internationally, it provides underwriting intellectual capabilities, knowhow and skillset such as risk assessment and risk pricing

## Non-Cyclical Business



- Relatively non-cyclical business providing stable and steady business profile since demand from insurers is relatively inelastic

## Efficient Asset Management



- Healthy investment income
- Diversified investment portfolio
- Effective Asset Liability Management

## Exposure Management



- Modelling accumulation of exposures
- Rebalancing the risk portfolio
- Well-rated retrocession counterparties

## Dominant Indian market position



- Continued obligatory cessions and order of preference under non-life business
- Long term relationship with the market
- Well-positioned to exploit all opportunities
- Low management expense ratio at 0.9%

## Effective Risk Management

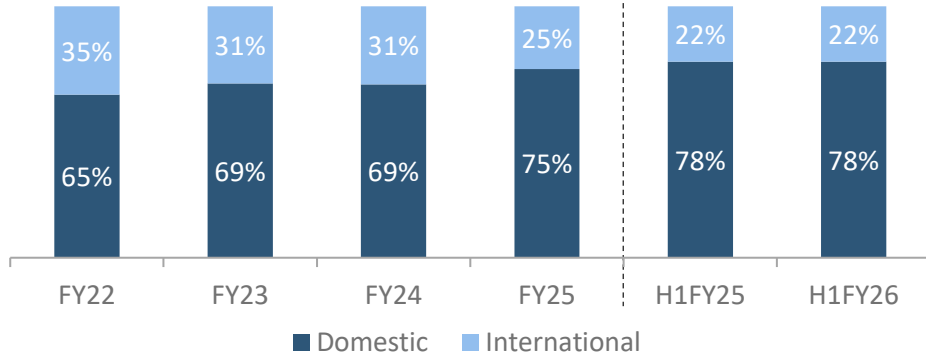


- Conservative claim reserving
- Following best practices such as conducting stress test to assess resilience
- Risk Management models such as Moody's RMS or AIR Worldwide

# GIC Re – Segment Mix and Business Mix

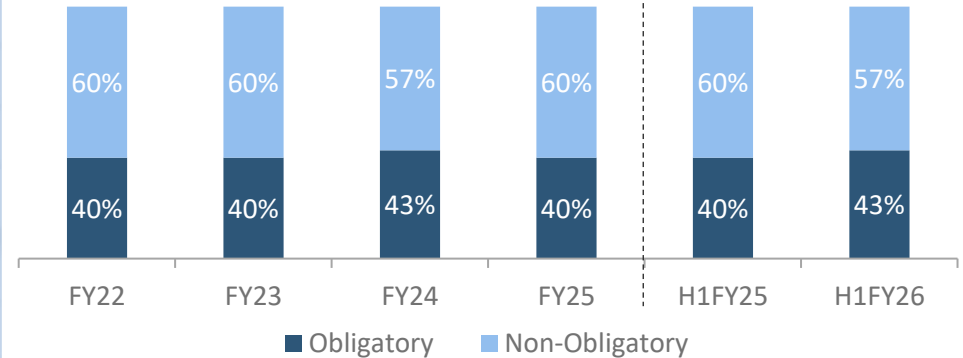
## International and Domestic Business Composition

### Gross Premium – Geographic Mix

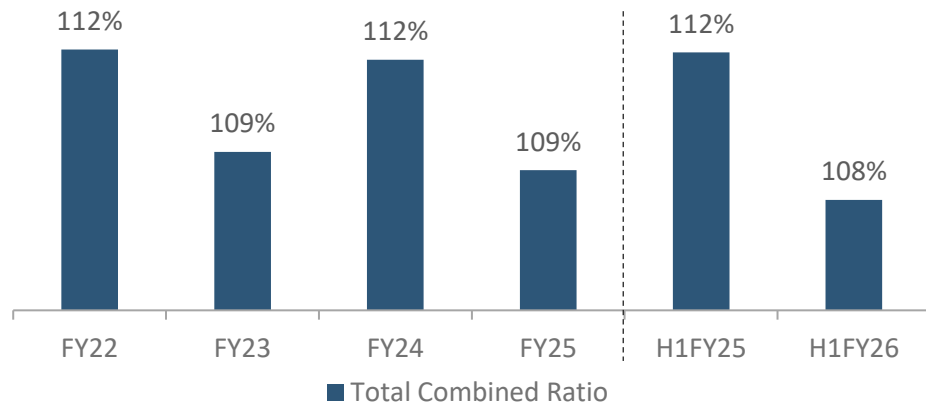


## Domestic Business Mix

### Obligatory cessions is 4% with no monetary limits



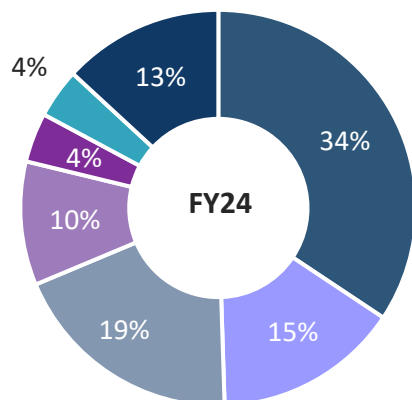
## GIC Re – Combined Ratio Improving over years



### Action plan for targeted reduction in Combined Ratio



## Product Mix - Gross Premium



■ Fire

■ Health

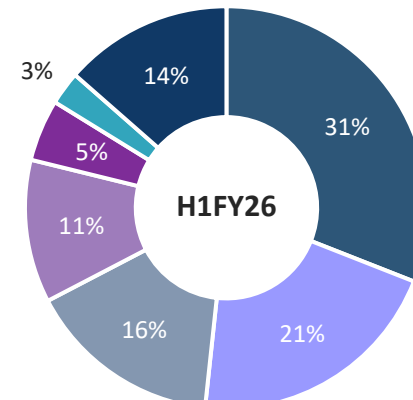
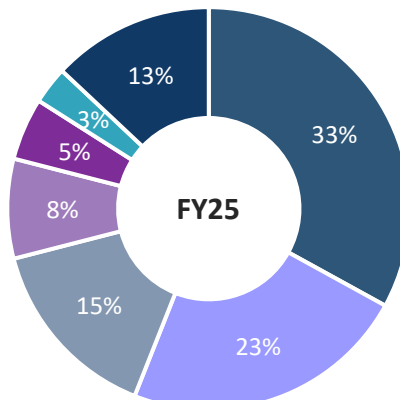
■ Motor

■ Agriculture

■ Life

■ Marine (Cargo + Hull)

■ Others



## Calibrated Approach Towards Product Strategy and Underwriting Leading to Enhance Profitability



GIC Re has streamlined its exposure in domestic treaties



Agriculture LOB - Focus on price adequacy leading to range bound market share



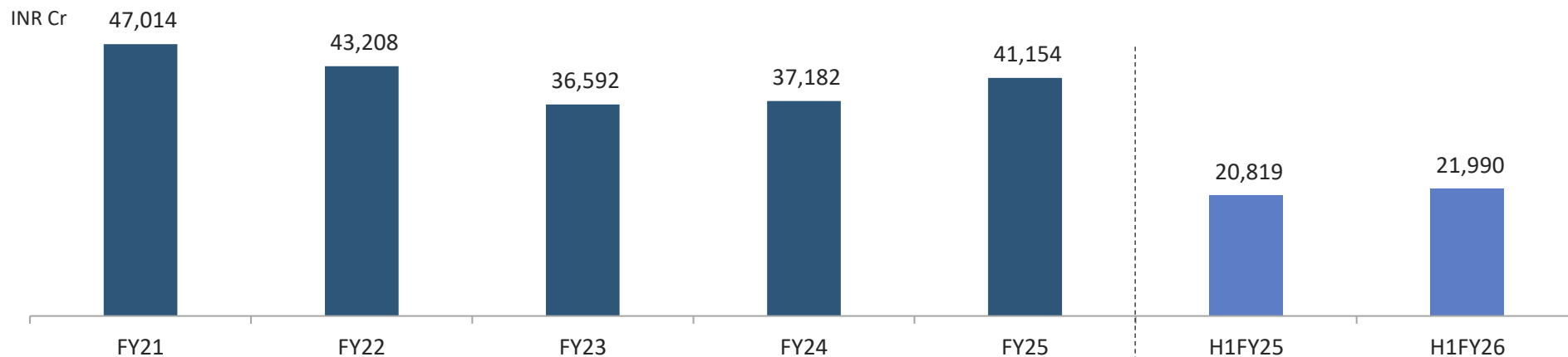
Fire LOB – No increase in domestic proportional treaty capacities



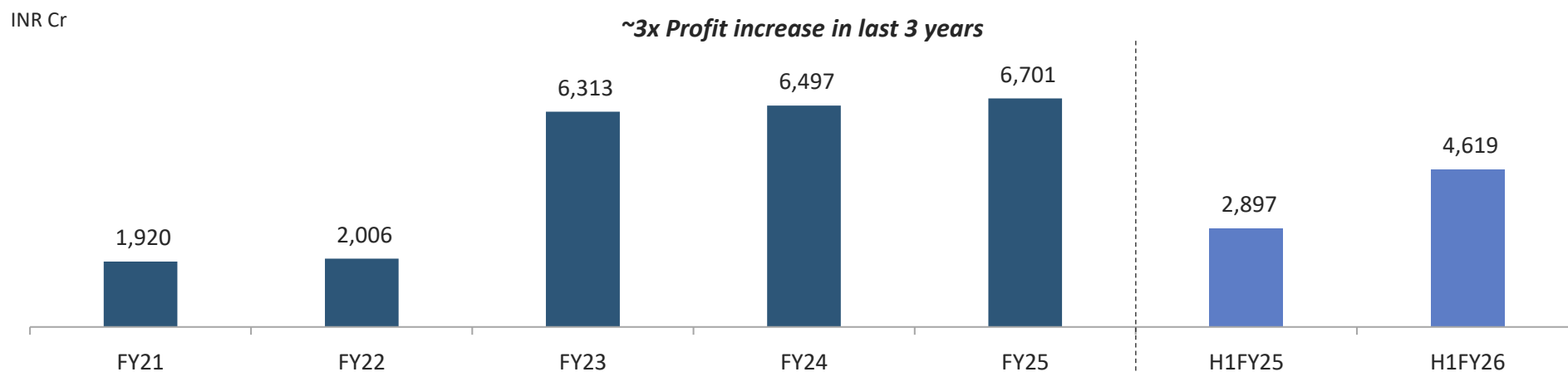
Health LOB - Growth due to acquisition of new business

# GIC Re - Key Financials on Standalone Basis (1/2)

## Gross Premium



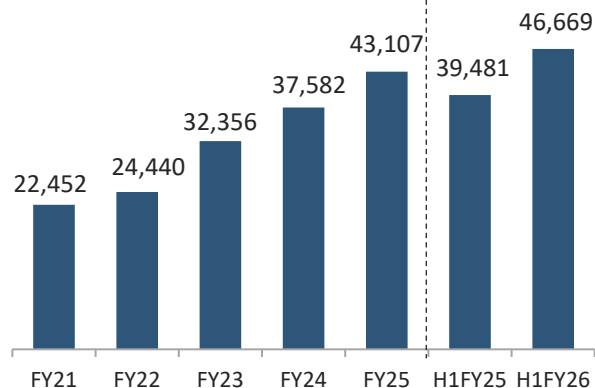
## Profit After Tax



# GIC Re - Key Financials on Standalone Basis (2/2)

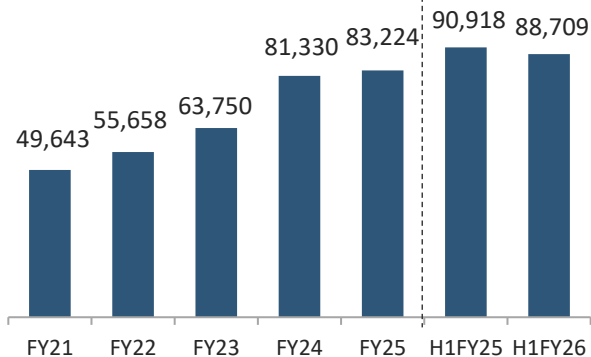
## Net Worth Excl. FVC

INR Cr



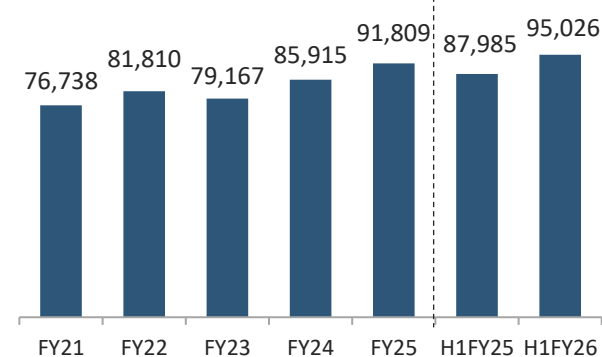
## Net Worth Incl. FVC

INR Cr

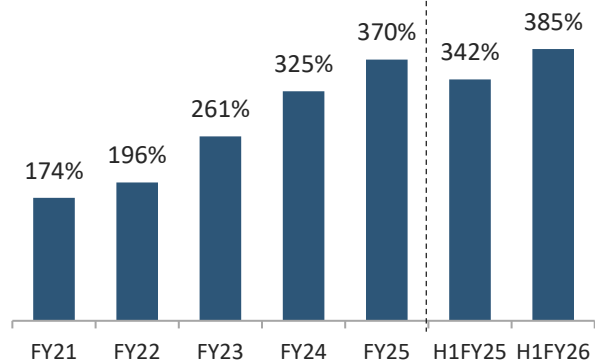


## Policyholders' Funds

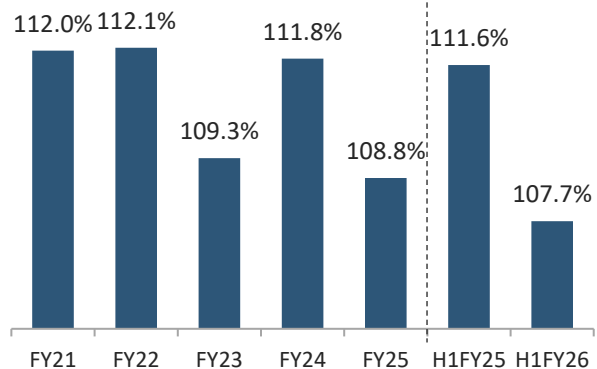
INR Cr



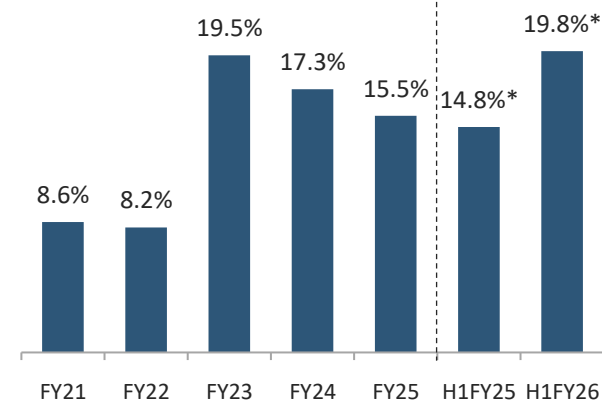
## Solvency Ratio %



## Combined Ratio %



## Return on Equity %

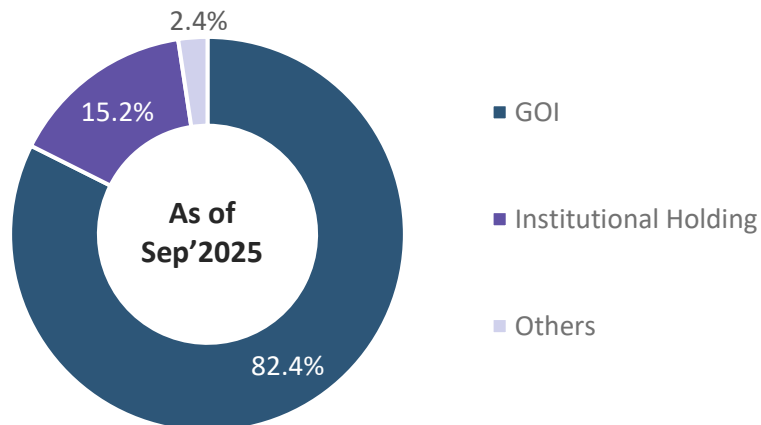


Source – Company Data

Note – FVC denotes Fair Value Change , \* Annualised

# GIC Re – Wealth Creator for Shareholders

## GIC Re – Shareholding



## Stock Price Performance Overview

| Particulars                   | GIC Re | Nifty 50 |
|-------------------------------|--------|----------|
| Current Market Price (INR Cr) | 380    | 26,068   |
| Market Cap (INR Cr)           | 66,666 | NA       |
| 1M Performance (%)            | -2.1%  | 0.7%     |
| 6M Performance (%)            | -9.6%  | 5.9%     |
| 1 Year Performance (%)        | -3.6%  | 7.6%     |

## Key Investors

| Investor Name                       | Holding % |
|-------------------------------------|-----------|
| Life Insurance Corporation of India | 9.8%      |
| UTI Retirement NPS Trust            | 1.0%      |
| SBI Pension Fund                    | 1.0%      |
| Vanguard Group                      | 0.7%      |
| Mirae Asset Group                   | 0.3%      |
| SBI Funds Management                | 0.2%      |

## GIC Re - Part of Major Indices

| BSE                      | NSE                    |
|--------------------------|------------------------|
| S&P BSE Mid Cap          | Nifty 500              |
| S&P BSE PSU              | Nifty Midcap 150       |
| S&P BSE 150 Mid Cap      | Nifty MidSmall Cap 400 |
| S&P BSE 400 Mid SmallCap | Nifty Large MidCap 250 |
| S&P BSE 500              |                        |

## GIC Re – Strong Commitments towards Environmental Goals

### Responsible consumption



- *Digitalization of operations*
- *Undertaking efforts towards decarbonization*

### Environment friendly business practices

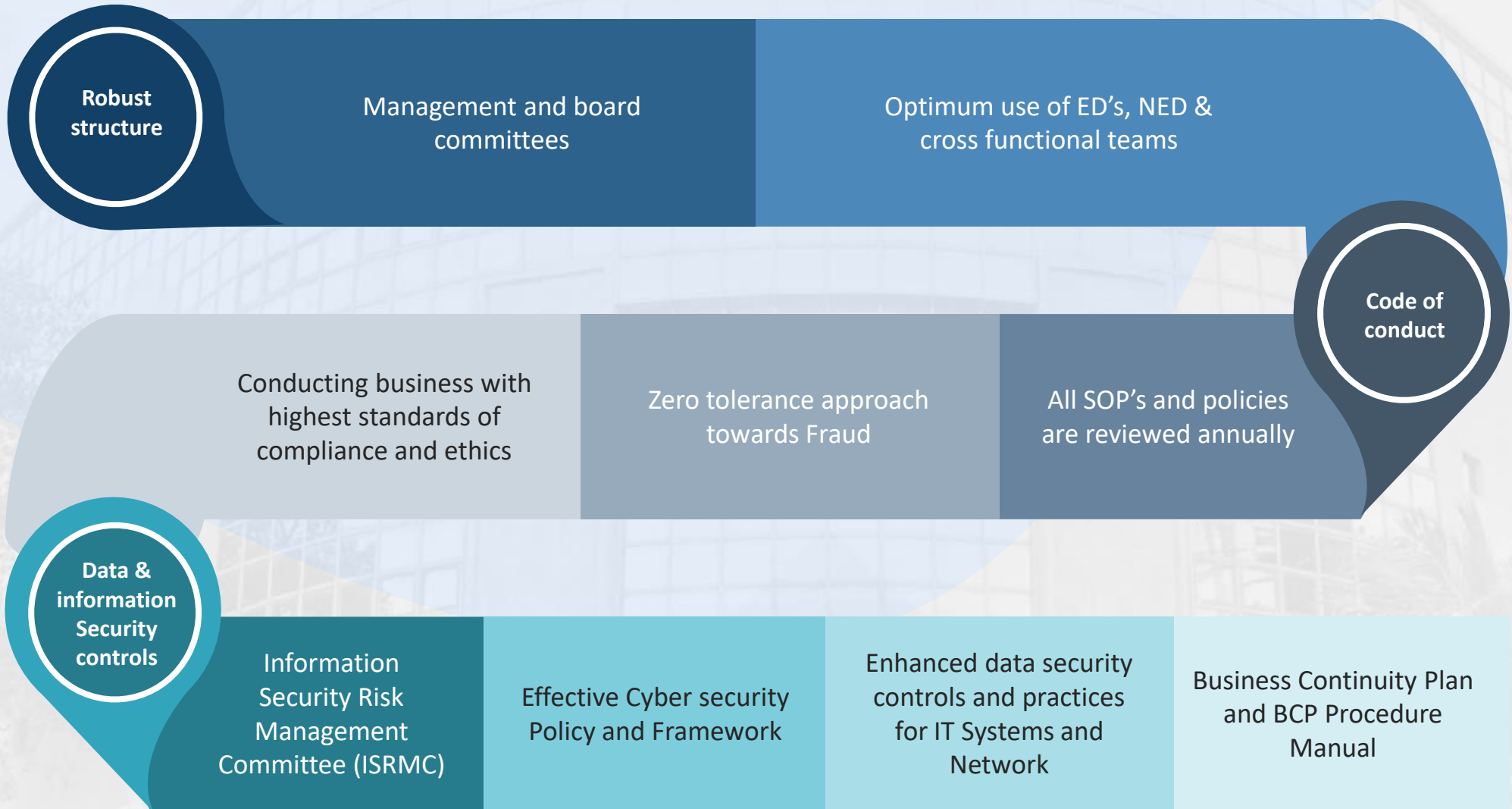


- *Preference for providing capacities that aid transition towards low carbon economy*

### Protecting the environment



- *Adopting green measures for communication*
- *Consideration of the environment and climate change in investment decisions*
- *Investments made in green bonds*



## Ennoble Social Innovation Foundation - FY2024-25

## Making the Difference Charitable Trust - FY2024-25

## Tata ACTREC & Karuna Medical Society (Hospitals) - FY2024-25



- GIC Re has taken up the project with Ennoble Social Innovation Foundation which is a transformative initiative aimed at creating inclusive, sustainable, and child-friendly government schools in 5 States.
- By addressing critical gaps and aligning with NEP 2020, the program fosters a conducive learning environment & ensures long-term educational impact through active community ownership.
- Thrust area – Infra & Education.

- GIC Re has collaborated with the NGO Making the Difference - “Shoonya”-Solid Waste Management project
- The cornerstone of this project is to ensure that all 300,000+ households within MiraBhayandar(Thane Dist) practice segregation of waste at the source. The project aims to significantly reduce the volume of waste directed to landfills by promoting effective waste segregation and encouraging recycling and composting.
- Thrust area – Environment Sustainability

- GIC Re collaborated with Tata ACTREC and Karuna Medical Society – Hospitals towards providing medical equipment and Patients Waiting Area
- Providing inhouse comprehensive services, will ensure a holistic approach to patient management.
- Thrust area – Healthcare

# GIC Re – Strategic Approach and Way Forward



# GIC Re – Awards and Accolades



Recognized as "Best Reinsurer of India" at the 5th Emerging Asia Insurance Conclave & Awards, Bangkok (Feb'2025)

FORTUNE  
INDIA'S  
BEST  
CEOs

Former CMD Mr. Ramaswamy Narayanan, honored as best CEO in Insurance category at India's best CEO Awards by Fortune India (Nov' 2025)



Recognized as "India's Leading Reinsurance Company" by Dun & Bradstreet, Mumbai (Feb' 2025)



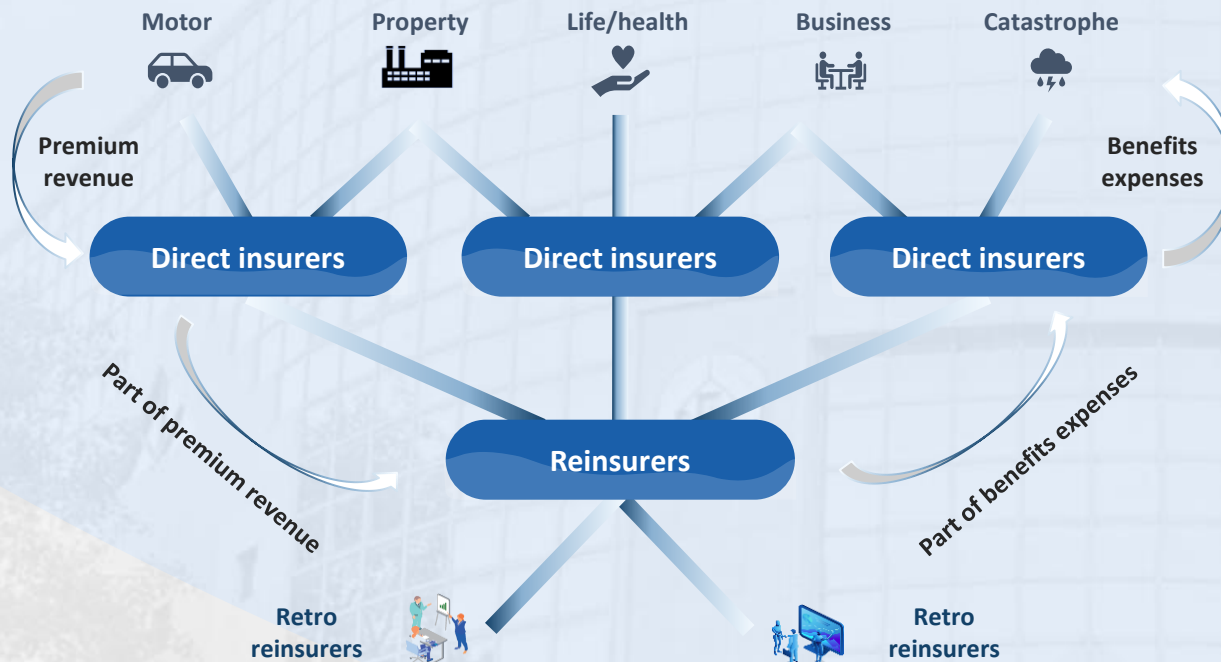
Recognised as "One of Dream companies to Work For" by World HRD Congress, Mumbai (Feb'2025)



## **Annexures**

# Reinsurance Industry Overview

## Understanding How Reinsurance Works



**Policyholder** - Individual risk exposures

**Direct Insurer** - Preferably similar risks with independent loss events to obtain a balanced insurance portfolio

**Reinsurer** - Primary insurers cede actuarial and catastrophe risks to another professional Insurance Risk carrier to limit its undiversifiable risk exposure & management of their capital efficiently

**Retrocessionaire** - Reinsurers give away (retrocede) part of the reinsurance premiums to limit (business) risk exposure & manage its capital efficiently

## Reinsurance Industry Plays a Pivotal Role for Driving the Growth of Insurance Industry

1

Reinsurance is the foundation for economic growth through risk transfer mechanism

2

The risks flow through insurers to reinsurers

3

Insurance is written on the strength of reinsurance support

4

Reinsurer insulates himself from the insurer's adverse financial performance

5

Reinsurers have devices to guard against anti-selection

### Reinsurance support aims at

1

Providing insurers capacity to write more insurance business : **proportional**

2

Providing insurers protection against bottom line volatility: **non-proportional – major risks**

3

Providing insurers protection against balance sheet protection: **non-proportional - catastrophe**

# GIC Re – Key Financials on Standalone Basis

| Particulars (INR Cr)                          | FY21    | FY22    | FY23    | FY24    | FY25    | H1FY25  | H1FY26  |
|-----------------------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Gross Premium                                 | 47,014  | 43,208  | 36,592  | 37,182  | 41,154  | 20,819  | 21,990  |
| Net Premium                                   | 42,198  | 38,799  | 33,644  | 33,956  | 37,844  | 19,142  | 20,299  |
| Earned Premium                                | 39,866  | 39,293  | 35,808  | 33,576  | 36,130  | 18,911  | 20,013  |
| Incurred Claims                               | 36,854  | 36,626  | 32,739  | 30,980  | 31,954  | 17,319  | 17,300  |
| Incurred claims ratio (on earned premium)     | 92.4%   | 93.2%   | 91.4%   | 92.3%   | 88.4%   | 91.6%   | 86.4%   |
| Net Commission                                | 7,984   | 6,951   | 5,611   | 6,247   | 7,373   | 3,691   | 4,086   |
| Net Commission Percentage (on Net Premium)    | 18.9%   | 17.9%   | 16.7%   | 18.4%   | 19.5%   | 19.3%   | 20.1%   |
| Expenses of Management                        | 279     | 371     | 404     | 393     | 337     | 149     | 231     |
| Expenses of Management ratio (on net premium) | 0.7%    | 1.0%    | 1.2%    | 1.2%    | 0.9%    | 0.8%    | 1.1%    |
| Profit/(Loss) on Exchange                     | (202)   | 401     | 596     | (97)    | 144     | (127)   | 366     |
| Underwriting Profit/(Loss)                    | (5,488) | (4,266) | (2,341) | (4,007) | (3,352) | (2,377) | (1,295) |
| Investment Income                             | 8,821   | 9,562   | 10,594  | 11,620  | 12,773  | 6,242   | 7,105   |
| Other Income less Outgo                       | (169)   | (1,736) | 9       | 852     | (57)    | (191)   | 268     |
| Profit Before Tax                             | 3,163   | 3,560   | 7,749   | 7,878   | 8,766   | 3,674   | 5,716   |
| Provision for Taxation                        | 1,243   | 1,554   | 1,437   | 1,381   | 2,064   | 777     | 1,097   |
| Profit After Tax                              | 1,920   | 2,006   | 6,313   | 6,497   | 6,701   | 2,897   | 4,619   |
| Combined Ratio %                              | 112.0%  | 112.1%  | 109.3%  | 111.8%  | 117.9%  | 111.6%  | 107.7%  |

|                                                |                                                                                                                                                                                      |
|------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Ceding Company (Cedant)</b>                 | The company that transfers its risk to a reinsurer                                                                                                                                   |
| <b>Combined Ratio</b>                          | The sum of the loss ratio and the expense ratio                                                                                                                                      |
| <b>Earned Premiums</b>                         | The portion of the premium for which protection has been provided                                                                                                                    |
| <b>Excess of Loss Reinsurance</b>              | A form of reinsurance, which, subject to a specified limit, indemnifies the ceding company for the amount of loss in excess of a specified retention                                 |
| <b>Expense Ratio</b>                           | Sum of acquisition costs and other operating expenses, in relation to premiums earned                                                                                                |
| <b>Facultative Reinsurance</b>                 | Reinsurance of individual risks by offer and acceptance wherein the reinsurer retains the ability to accept or reject and individually price each risk offered by the ceding company |
| <b>Incurred but not reported losses (IBNR)</b> | An actuarial estimate of amounts required to pay ultimate net losses that refers to losses that have occurred but have not yet been fully and finally settled/paid                   |
| <b>Loss Ratio</b>                              | Ratio of total losses incurred (paid and reserved) in claims plus adjustment expenses divided by the total premiums earned                                                           |
| <b>Obligatory Treaty</b>                       | A reinsurance contract under which the subject business must be ceded by the insurer in accordance with contract terms and must be accepted by the reinsurer                         |
| <b>Retrocession</b>                            | A transaction in which a reinsurer transfers risks it has reinsured to another reinsurer                                                                                             |
| <b>Treaty Reinsurance</b>                      | The ceding company transfers all risks within a book of business to the reinsurer                                                                                                    |



**Thank You**