

Chatha Foods Limited

Regd. Office: 272, Mota Singh Nagar Jalandhar Punjab, Pin code -144001, Phone No. 0181-4616381

CIN: L15310PB1997PLC020578, E-mail: cs@cfpl.net.in, Website: <https://cfpl.net.in>

To

Date: 30.05.2026

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai-400001
Maharashtra, India
(Scrip Code: 544151)

Subject: Investor Presentation for the half year and financial year ended March 31, 2026

Dear Sir /Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations), please find enclosed herewith Investor Presentation encompassing, inter-alia, an overview of the Audited Financial Results (Standalone and Consolidated) of Chatha Foods Limited (“the Company”) for the half year and financial year ended March 31, 2026.

The same will also be available on the website of the Company at <https://cfpl.net.in/>

Kindly take the same on record.

Thanking you.

Yours truly,
For **Chatha Foods Limited**

Priyanka Oberoi
Company Secretary & Compliance Officer

CHATHA FOODS LIMITED

Work: **UNIT-I** Village Chaundheri PO Dappar, District Mohali, Dappar Ad, Mohali, Dera Bassi, Punjab, India, 140506

UNIT-II Hadbast No. 206, Village Toffanpur, Tehsil Dera Bassi, Distt- SAS Nagar, Punjab-140506

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CIN- L15310PB1997PLC020578 | GST/UIN- 03AAACC9345F1ZY | PAN NO. AAACC9345F

CHATHA FOODS
PROCESSED & FROZEN FOOD

H2 & FY26 INVESTOR PRESENTATION

Powering Growth in Frozen Food Solutions

₹1,657 Mn

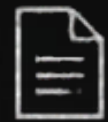
FY26 REVENUE

29 Years

OF OPERATING HISTORY



Safe Harbour



The presentation has been prepared by Chatha Foods Ltd. (the "Company") solely for information purposes and does not constitute an offer to sell or recommendation or solicitation of an offer to subscribe for or purchase any securities.



Information may be subject to updating, completion, revision, verification and amendment, and may change materially.



Forward-looking statements are based on management's current expectations and assumptions and involve known and unknown risks. Actual results may differ materially from those contemplated by such statements.



The Company makes no representation or warranty, express or implied, as to the fairness, accuracy, completeness or correctness of any information or opinions contained herein.



Why Chatha Foods — Why Now



MARKET
TAILWIND

14%

CAGR in India chained
QSR (2024–28)



DEEP MOAT

18+ yrs

Of supply to Domino's and
Subway



SCALE UNLOCKED

80%

Utilisation target by FY28
unlocks operating leverage

29 Years. One Mission: Reliable Supply at Scale.

India's leading B2B processed and frozen food manufacturer.



Strategically Located Plants

Mohali (non-veg + veg) & Aurangabad JV
— pan-India reach.

30,800 MT

Annual Capacity



Sticky Institutional Demand

Long-standing supplier to Domino's, Burger King, Taco Bell, Subway.

5,000+

Stores Served



Full-Stack Portfolio

183+ SKUs across veg, non-veg, gravies, flatbreads, snacks, retort rice.

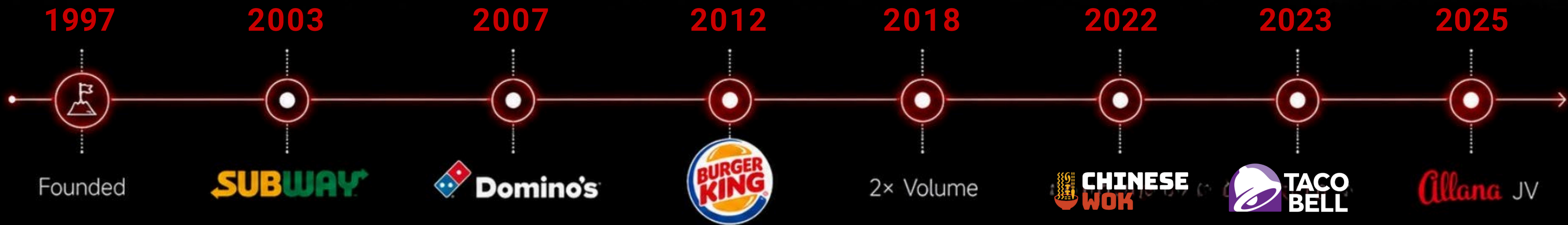
183+

Active SKUs



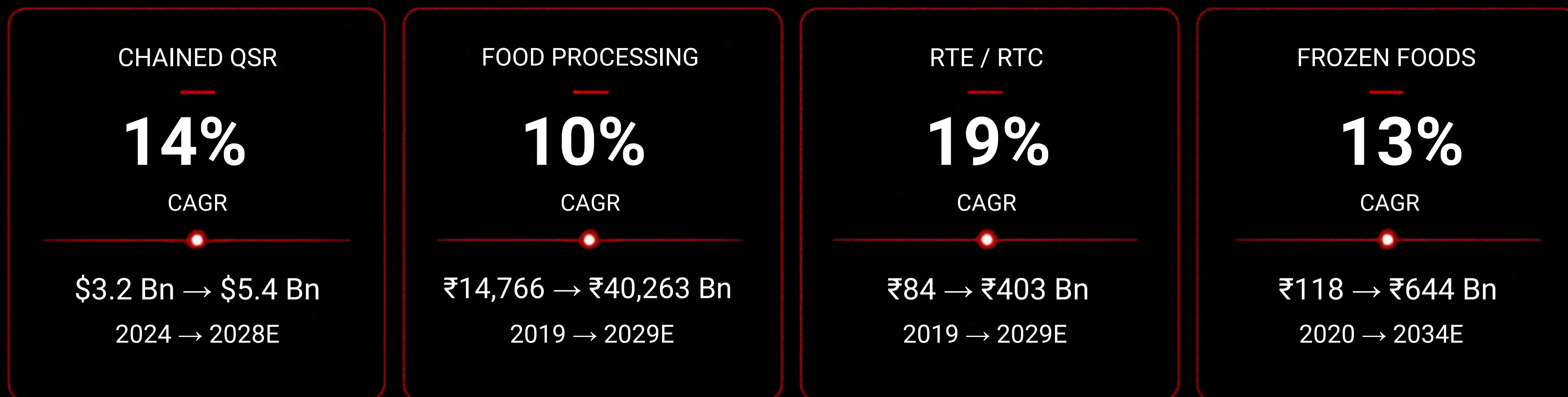
Relationships That Compound Over Decades

Top-4 customers contribute 84% of revenue – every milestone is a contract still active today.



India's Food Economy — Compounding Above GDP

All 4 categories Chatha Foods operates in are growing faster than the index.



Source: 1Marc Group • Motilal Oswal Consumer-Processed Food (Jan'26) • Technopak

Full-Stack Kitchen, Pan-India Reach

PRODUCT CATEGORIES

01 Flatbreads & Tortillas



02 Snacks & RTE



03 Non-Veg Range



04 Gravies, Pastes & Retort Rice



MOHALI • PLANT I

Non-Vegetarian

State-of-the-art facility dedicated to non-veg products.



MOHALI • PLANT II

Vegetarian

Advanced plant for a wide range of vegetarian products.



AURANGABAD • ALLANA JV

Meat & Chicken

Joint venture facility for value-added meat and chicken products.

Trusted by India's QSR, CDR & Institutional Leaders

QUICK SERVICE RESTAURANTS



CASUAL DINING/CAFE



INSTITUTIONAL



The Numbers Tell the Story

Standout H2 FY26—EBITDA margin expanded to 8.0%, PAT up by 22.6% H2 FY26 vs H2 FY25



₹1,657 Mn

FY26 Revenue

↑ 5.4%

YoY



7.4%

EBITDA Margin

↑ 19 bps

vs FY25



₹64 Mn

Profit After Tax

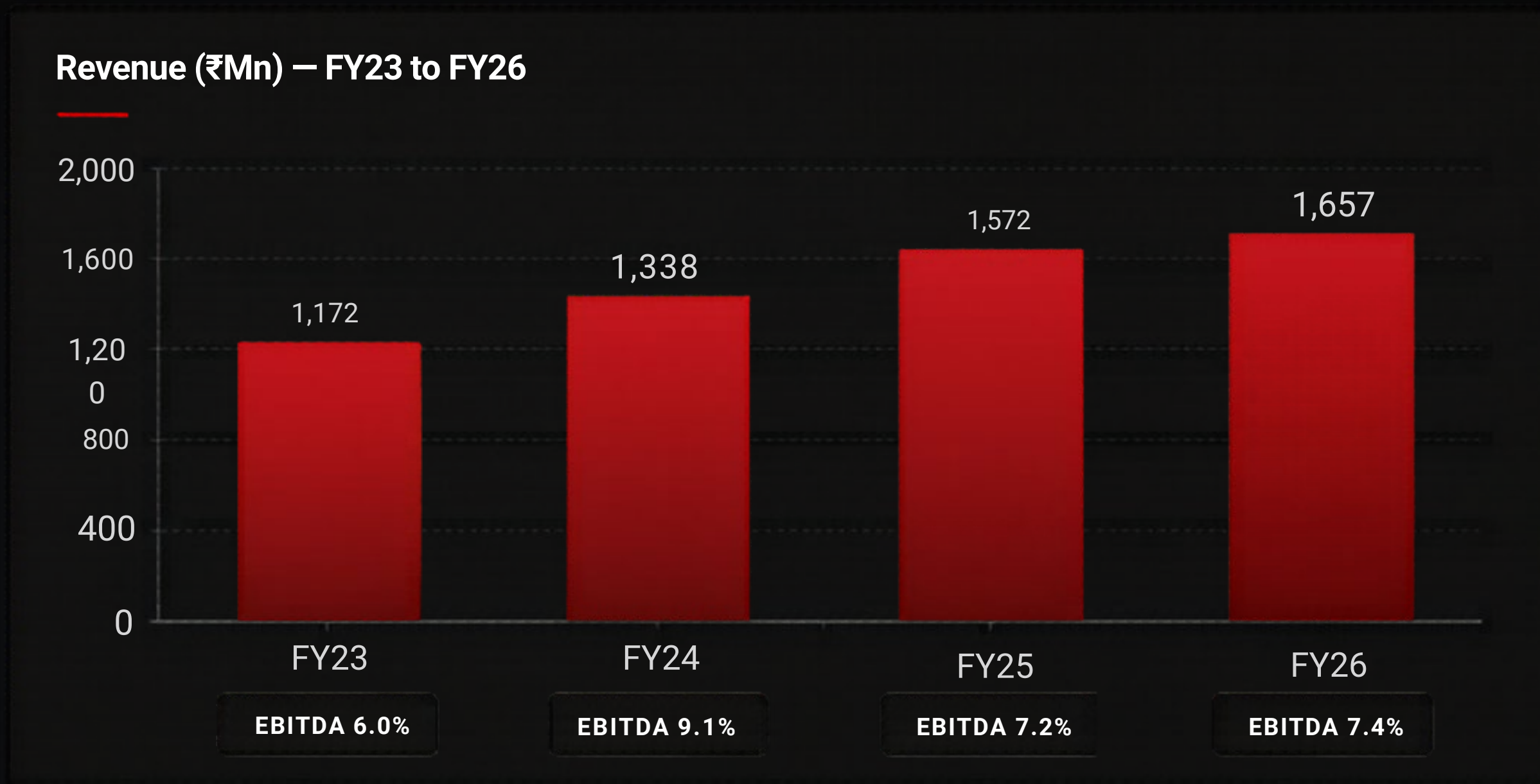
↑ 5.5%

YoY



Revenue Up. Margins Up. Profitability On Track.

Revenue grew at 12% CAGR FY226 alongside steady margin expansion.



+5.4%

Revenue YoY (FY26)



+19

bps margin expansion



+22.6%

PAT growth in H2 FY26

See annexure A3 for full H2/FY P&L and historical statements.

Capacity Headroom = Margin Tailwind

65% utilisation of 7,800 MT today → 85% of 30,800 MT by FY28, as new plants come online.

TODAY

65%

of 7,800 MT
current operational capacity

~ 5,070 MT shipped

FY28E

80%

of 30,800 MT
full network capacity (3 plants)

~ 26,180 MT shipped

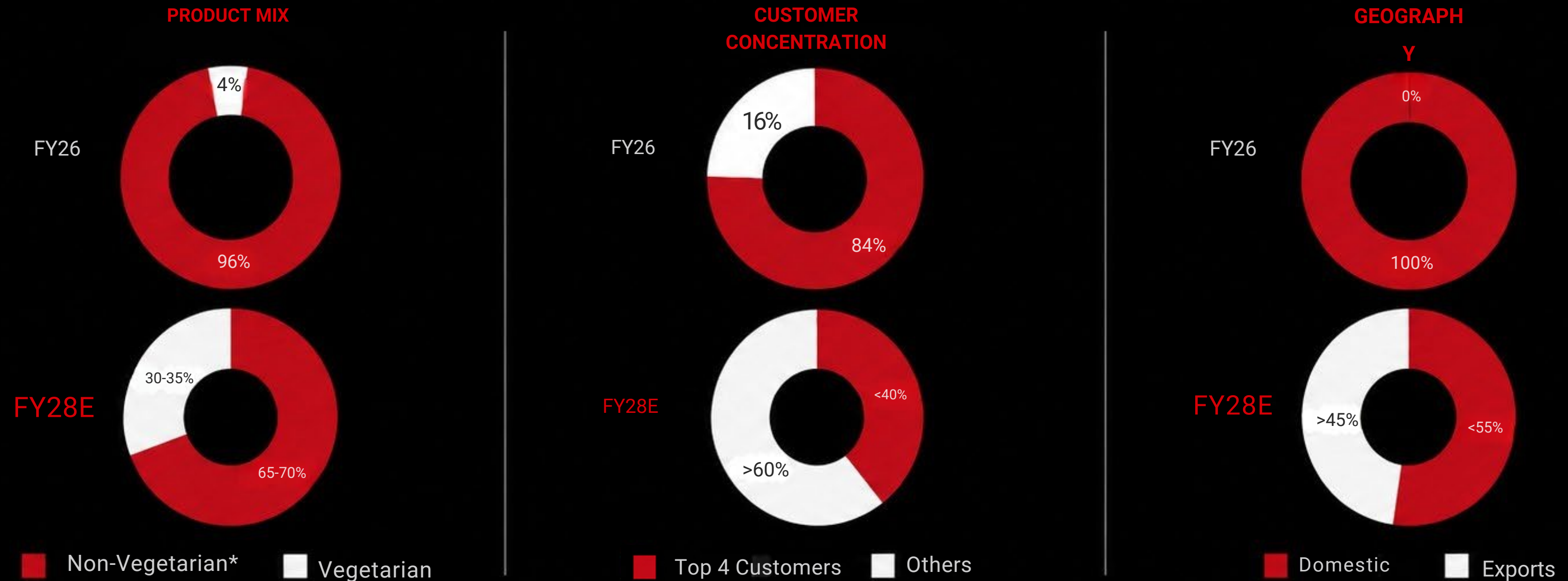
~5X VOLUME SCALE-UP

Plant 2 and JV plant commissioned

• Operating leverage compounds with minimal incremental capex

Vision FY28: Scale + Diversify + Expand

65% CAGR target through deeper QSR penetration, value-added mix and export launch.



Three Reasons to Back CFL

01



Proven QSR Moat

18+ years with Domino's & Subway;
84% sticky non-veg revenue from key brands.

02



Operating Leverage Ahead

Plant II and Allana JV commissioned.
Utilisation scales from 65% of 7,800 MT today
to 80% of 30,800 MT by FY28.

03



Margin Growth & Export Expansion

Gross margin 25.9% → 27.8% (FY23–26);
Plant II and Allana JV open >45% export optionality by FY28.

SECTION

Annexure

Detailed financials, ratios, full leadership team, marketing & contacts.

Management Commentary

Mr. Paramjit Singh Chatha • Managing Director



“

Chatha Foods Ltd. reported revenue of ₹1,657 Mn in FY26, supported by stronger engagement within the organized QSR ecosystem, deeper wallet share with existing clients, and continued onboarding of new QSR partners.

Gross profit for the year stood at ₹461 Mn (28% margin), while PAT came in at ₹64 Mn (4% margin), reflecting improving operating efficiencies and scaling capabilities.

Improved blended capacity utilisation and tighter supply-chain integration contributed to early operating leverage benefits. Non-veg products continued to dominate the portfolio, contributing ~96% of overall revenue.

Entering FY27, the company remains confident in sustaining its strong growth momentum, driven by a rapidly expanding QSR partnership network, the launch of exports, and the commissioning of two new manufacturing plants poised to significantly enhance capacity and scale.

”

Financial Performance — Granular P&L

H2 and FY26 comparisons vs prior periods.

Particulars (INR Mn)	H2FY26	H2FY25	YoY %	H1FY26	H-0-H %	FY26	FY25	YoY %
Revenue from Operations	817	833	(2.0)%	841	(2.8)%	1,657	1,572	+5.4%
Expenses	752	774	(3.0)%	784	(4.1)%	1,535	1,459	+5.2%
EBITDA	65	59	+10.7%	57	+14.4%	122	113	+8.2%
EBITDA Margin (%)	8.0	7.1	+91 bps	6.8	+120 bps	7.4	7.2	+19 bps
Depreciation	15	15	+1.0%	15	(2.3)%	30	29	+1.9%
Other Income			(58.7)%	3	(80.4)%	4	11	(65.8)%
Finance Cost	15	28	(31.0)%	4	+18.8%	10	12	(20.3)%
Profit Before Tax	46	38	+19.9%	41	+12.4%	8	8	+4.4%
PBT Margin (%)	5.6	4.6	+108 bps	4.9	+76 bps	5.2	5.3	(5) bps
Tax	11	10	+12.2%	12	(3.1)%	23	23	+1.4%
Profit After Tax	35	28	+22.6%	29	+18.6%	64	60	+5.5%
PAT Margin (%)	4.3	3.4	+85 bps	3.5	+77 bps	3.9	3.8%	0 bps
EPS Diluted (INR)	1.42	1.25	+13.6%	1.24	+14.5%	2.66	2.67	(0.4)%

Historical Income Statement

FY23 → FY26 Mn unless noted.

Particulars (INR Mn)	FY23	FY24	FY25	FY26
Revenue from Operations	1,172	1,338	1,572	1,657
Cost of Goods Sold	868	954	1,160	1,196
Gross Profit	304	384	412	461
Gross Margin (%)	25.9%	28.7%	26.2%	27.8%
Employee Cost	106	126	143	165
Other Operating Expenses	127	137	156	174
EBITDA	71	122	113	122
EBITDA Margin (%)	6.0%	9.1%	7.2%	7.4%
Other Income	0	0	11	4
Interest	10	9	12	10
Depreciation	27	28	29	30
Profit Before Tax	34	86	83	87
Tax	9	24	23	23
Profit After Tax	25	62	60	64
PAT Margin (%)	2.1%	4.6%	3.8%	3.9%
Basic EPS	1.48	3.71	2.67	2.66
Diluted EPS	1.48	3.71	2.67	2.66

Historical Balance Sheet

FY23 → FY26 · Mn.

EQUITY & LIABILITIES

Particulars	FY23	FY24	FY25	FY26
Share Capital	124	225	241	241
Reserves & Surplus	93	353	581	646
Money against share warrants	0	0	4	4
Total Equity	218	578	825	890
Minority Interest	0	0	0	80
Long-term Borrowings	17	12	36	235
Deferred Tax Liabilities	28	24	21	21
Long-term Provisions	18	21	23	23
Total Non-Current Liab.	62	57	80	278
Short-term Borrowings	89	68	81	173
Trade Payables	113	102	114	112
Other Current Liab.	27	22	29	88
Short-term Provisions	5	8	14	13
Total Current Liab.	234	200	238	386
Total Equity & Liab.	514	835	1,143	1,635

ASSETS

Particulars	FY23	FY24	FY25	FY26
Property, Plant & Equipment	287	275	315	307
Intangible Assets	0	0	0	0
Capital Work-in-Progress	0	0	83	782
Intangible under Development	0	0	0	1
Non-Current Investments	0	0	0	0
Long-term Loans & Advances	31	36	152	48
Other Non-current Assets	3	4	12	10
Total Non-Current Assets	321	315	562	1,150
Inventories	92	118	137	142
Trade Receivables	96	113	228	216
Cash & Bank Balance	2	281	204	73
Short-term Loans & Advances	4	9	12	55
Other Current Assets	0	0	0	0
Total Current Assets	194	520	581	485
Total Assets	514	835	1,143	1,635

The Growth Curves

Revenue, profitability, return ratios and liquidity trends - FY23 to FY26.

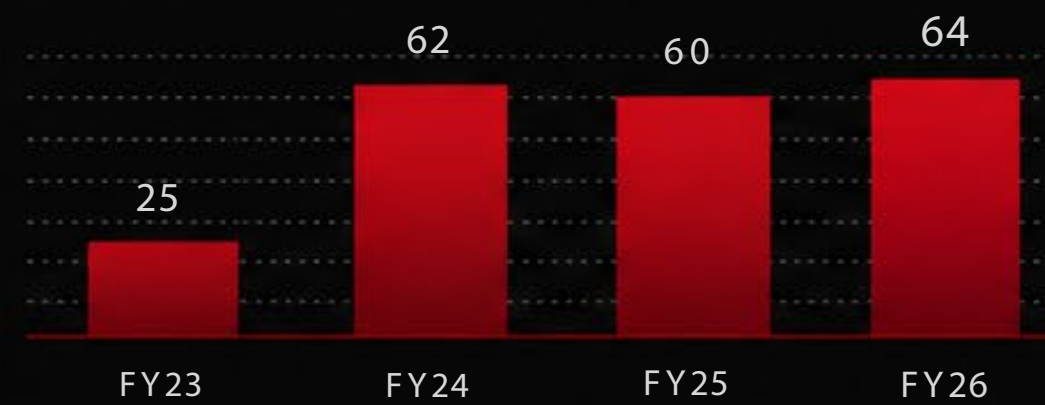
Revenue & EBITDA

Margin: 6.0% / 9.1% / 7.2% / 7.4%



PAT (Mn) & Margin

Margin: 2.1% / 4.6% / 3.8% / 3.9%



Asset Efficiency Ratio



Return Ratios - ROE

ROE per year



Working Capital Cycle

Days



Cash & Equivalents (Mn)



Experienced Team. Deep Domain. Proven Execution.

Diverse expertise spanning operations, finance, R&D, marketing, and governance.



Paramjit Singh Chatha

Managing Director

25+ yrs

Architect of CFL's CSR supply strategy. Led growth from IT/C Army supply to national GSR dominance.



Vishal Sirmauria

Chief Financial Officer

10+ yrs

CMA-qualified. Leads financial strategy, controls, working capital management, investor relations.



June Swer

Chief Technology Officer

20+ yrs

MSc Food Science. Drives R&D, product innovation, and new category development.



Shivani Sharma

Chief Marketing Officer

20 yrs

Across advertising and restaurants. Leads brand strategy, trade development, export marketing.



Kulbeer Walia

Chief Accounts Officer

26 yrs

Semi-qualified CA. Corporate governance, regulatory compliance, fund-raising.



Rachna Singh

Chief HR Officer

20+ yrs

People operations, talent acquisition, and organisational scaling.

Innovation Pipeline, Certified at Every Stage



01

Trend -Driven Innovation

Scalable food solutions formulated for QSR menus.



02

Agile Commercialisation

Rapid prototype mass production with minimal lead time.



03

Automation -Driven Quality

Precision processes ensuring consistency at scale.

CERTIFIED



HACCP



ISO 9001



BRC



FDA



MARKETING INITIATIVES

Marketing Initiatives

Showcasing our diversified product portfolio to global buyers and industry stakeholders

Indus Food Trade Show



Bangkok Food Quest



Food Quest in Kuala Lumpur



Contacts • Investor Relations

For investor or compliance queries.

CHATHA FOODS
PROCESSED & FROZEN FOOD

Thank you.

For investor and compliance correspondence.

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