

JHL/SJ/2025/28

May 28, 2025

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051	BSE Limited, Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001
<b>Symbol: JUNIPER</b>	<b>Scrip Code: 544129</b>

**Sub.: Press Release - Juniper Hotels Limited announces Q4FY25****Ref: Regulation 30 of SEBI (LODR) Regulations, 2015**

Dear Sir/ Madam,

We would like to inform that Board of Directors in their meeting held on May 28, 2025, had approved the Audited standalone and consolidated financial results for the quarter and year ended March 31, 2025.

In this regard, please find enclosed herewith a copy of the Press Release being issued by the Company.

This intimation is also being made available on the website of the Company at [www.juniperhotels.com](http://www.juniperhotels.com)

This is for your information, record, and appropriate dissemination.

Thanking You,





**For Juniper Hotels Limited****Sandeep L. Joshi**  
**Company Secretary and Compliance Officer**

Encl: a\

## Juniper Hotels Limited reports strong performance in Q4FY25

**Mumbai, 28<sup>th</sup> May 2025:** Juniper Hotels Limited, a premier luxury focused hospitality company, announced its audited financial results for the quarter and year ended March 31, 2025.

### Q4 FY25 Financial Performance Snapshot (Y-o-Y)

<b>Total Income</b>  <b>INR 287.0 Crs</b>  <b>+16%</b>	<b>EBITDA</b>  <b>INR 126.1 Crs</b>  <b>+34%</b>	<b>Profit Before Tax (PBT)</b>  <b>INR 73.5 Crs</b>  <b>+969%</b>	<b>Profit After Tax (PAT)</b>  <b>INR 55.0 Crs</b>  <b>+18%</b>
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### Key Financial Highlights

Particulars (INR Crs)	Q4 FY25	Q3 FY25	Q-o-Q	Q4 FY24	Y-o-Y	FY25	FY24	Y-o-Y
Total Income	287.0	261.0	<b>10%</b>	248.2	<b>16%</b>	975.6	826.3	<b>18%</b>
EBTIDA	126.1	101.3	<b>24%</b>	94.0	<b>34%</b>	368.1	319.7	<b>15%</b>
EBTIDA Margin (%)	44%	39%		38%		38%	39%	
PBT	73.5	43.5	<b>69%</b>	6.9	<b>969%</b>	150.0	(36.7)	<b>N.M.</b>
PAT	55.0	32.5	<b>69%</b>	46.8	<b>18%</b>	71.3	23.8	<b>200%</b>
PAT Margin (%)	19%	12%		19%		7%	3%	

Note: N.M. means Non Measurable. EBITDA is computed as Total Income less 'Food and beverages consumed', 'Employee benefits expense' and 'Other expenses'

### Key Performance Indicators for Q4 & FY25

Key Metrics	Q4 FY25	Q3 FY25	Q-o-Q	Q4 FY24	Y-o-Y	FY25	FY24	Y-o-Y
Consolidated ARR (INR)	12,470	11,714	<b>6%</b>	11,110	<b>12%</b>	10,988	10,165	<b>8%</b>
Consolidated Occupancy (%)	81%	75%	<b>6pp</b>	80%	<b>1pp</b>	74%	75%	<b>-1pp</b>
Consolidated RevPAR (INR)	10,063	8,760	<b>15%</b>	8,850	<b>14%</b>	8,165	7,645	<b>7%</b>

Note: 1. CHPL (including its subsidiary CHHPL) was acquired by our Company on September 20, 2023, pursuant to which CHPL became our wholly-owned direct Subsidiary and CHHPL became our indirect Subsidiary. Hence, the financial and operating figures of both these entities have been included in our consolidated performance post September'24. However, for a like to like comparison we have included information of CHPL in the above KPI calculation for FY24 as well. 2. Above KPIs exclude Bengaluru asset

**Key Highlights of FY25:**

- Achieved a record consol Total Income of **₹976 Cr** for Year, a strong growth of 18% YoY
- Profit before tax of **₹150 Cr**; signifying strong operational performance
- Standard Annuity Assets (includes apartment and lease rentals) revenue grew by 14% YoY.
- Completed the acquisition of the **220 keys Bengaluru asset** and initiated development of a **115-key luxury resort at Kaziranga**
- Process for eventual merger of ROFO assets underway to add **~737 keys in FY27**

**Commenting on the Results Mr. Arun Kumar Saraf, Chairman and Managing Director said, -**

We are pleased to close the financial year on a strong note, driven by solid demand, an upgraded room portfolio at Grand Hyatt Mumbai, and enhanced food & beverage offerings at key assets. Improved occupancy levels, combined with our continued focus on operational excellence, resulted in meaningful operating leverage. Looking ahead, we are confident as ever in sustaining this growth momentum.

Our pipeline remains robust, with concrete plans to add approximately 1,852 keys by FY29. We are actively evaluating further opportunities, including development at select existing properties and targeted acquisitions in key markets. Supported by a healthy balance sheet, strengthening cash flows, and a positive business outlook, we have ample financial flexibility to pursue strategic expansion over the medium term.

The Indian hospitality sector is poised for growth driven by high demand and as luxury focused hospitality player; we stand to benefit further given limited supply. We remain optimistic about our future, anchored in our proven track record of developing big-box hotels that deliver superior guest experience.

**About Juniper Hotels Limited:**

Juniper Hotels Limited (JHL) is a leading developer of big box luxury hotels and the largest owner of Hyatt affiliated hotels in India. Juniper Hotels stands at the forefront of the hospitality industry as a leading luxury hotel development and ownership company. The company is a strategic partnership between the Saraf group, a seasoned hotel developer with over four decades of expertise, and Hyatt, a premier international hospitality player. The company operates 2,115 keys (including 245 serviced apartments) across 8 hotels in key metro and emerging cities as well as tourist destinations.

The company has extensive experience in identifying opportunities in hospitality destinations, developing high-end hotels in these locations and nurturing them through active asset management. It is the only hotel company in India having a joint venture with a world-renowned hospitality company as an equal promoter partner.

Company	Investor Relations: MUFG Intime India Limited
Designated official for assisting & handling investor relations: institutionalir@juniperhotels.com / retailir@juniperhotels.com	Name: Devansh Dedhia/ Irfan Raeen
CIN: L55101MH1985PLC152863	Email: <a href="mailto:devansh.dedhia@in.mpms.mufg.com">devansh.dedhia@in.mpms.mufg.com</a> / <a href="mailto:irfan.raeen@in.mpms.mufg.com">irfan.raeen@in.mpms.mufg.com</a>
<a href="http://www.juniperhotels.com">www.juniperhotels.com</a>	Meeting Request Link – <a href="#">Click Here</a>

**Safe Harbor**

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. Past performance also should not be simply extrapolated into the future. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.