

November 3, 2025

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001

Scrip Code: 544008

National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Bandra (East) Mumbai – 400 051

SYMBOL: MAXESTATES

Sub.: Investor Presentation

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, in continuation of our intimation dated October 30, 2025, for schedule of the Earnings Conference Call, please find enclosed the Investor Presentation. The same shall also be available on the website of the Company www.maxestates.in.

You are requested to take the aforesaid on record.

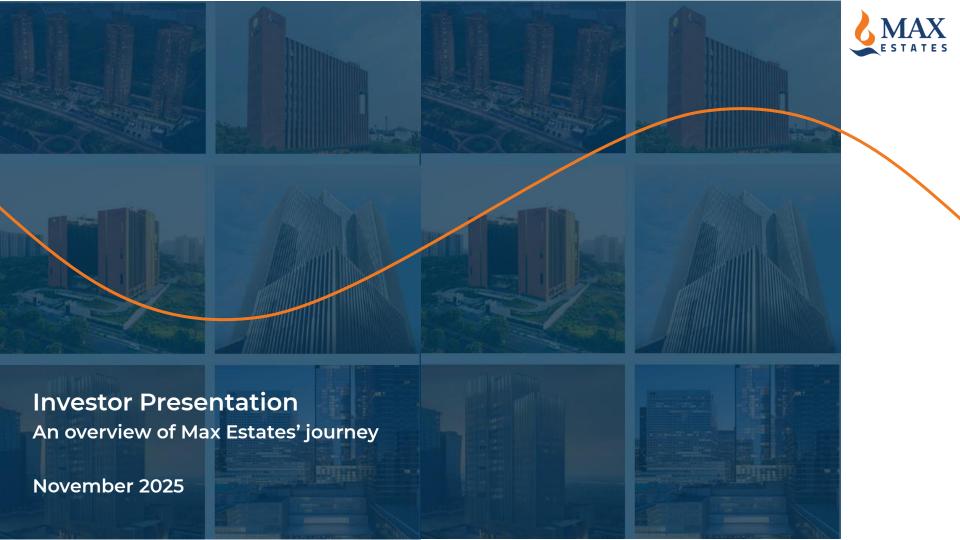
Thanking you,

Yours faithfully,

For Max Estates Limited

Abhishek Mishra Company Secretary & Compliance Officer

Encl: a/a



Key highlights



1. Residential Sales and CRE leasing

- Total GDV sold and project under implementation Rs. 7,535 Cr
- Rs. 9,500 Cr launches planned in H2FY26
- Collection of Rs. 647 Cr in H1FY26 (efficiency 95%+)
- Max Square 100% leased out with 23% area leased to Adobe
- ~100% leasing across all CRE assets at 20-25% premium to micro-market

% 2. Execution

- Estate 128: 23-25th Floor slab completed. Completion on track as per timeline FY 28;
- Estate 128 Phase II: Raft foundation work completed
- Estate 360: Raft completed for all towers. Work in progress on Basement and Ground Floor level
- Max 65: Work in progress on B1, UG floor level in Tower AB and B2, B1 floor level in Tower CDEF.
- Max Square Two Work in progress on B2 floor level in Tower A and B1, Upper Ground level in Tower B

Z 3. Business Development

- Total GDV acquired and yet to be launched Rs. 17,000 Cr
- GDV to be acquired to achieve Rs. 21,000 Cr in next 3 years Rs. 4000 Cr
- Acquired Sector 105, Noida: 2.5mn SBUA | Rs. 711 Cr cost (deferred payment) | GDV: Rs. 3,000+ Cr | Annuity: Rs. 140+ Cr
- Acquired Delhi One, Noida: 2.5mn SBUA | Rs. 1,400 Cr capital commitment¹ | GDV: Rs. 2,000+ Cr | Annuity: Rs. 120+ Cr

4. Expands footprint in Gurugram

Secures development rights on a 7.25 acre land parcel in Sector 59, Golf Course Extension Road (one of the prime vector of Gurugram)

- Group housing development potential of ~1.3 mn sq. ft.
- Gross Development Value (GDV) potential of more than Rs. 3,000 Crore.
- The outlay associated towards the transaction is expected to be ~Rs. 534 Crore.

Guidance vs actual



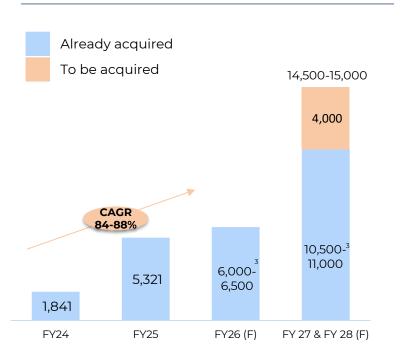
Particulars	FY 24 Guidance	FY 24 Actuals	Achievement over Guidance	FY 25 Guidance	FY 25 Actuals	Achievement over Guidance	FY 26 Guidance
Pre sales (Rs. Cr)	1,300	1,844	140%	4,000 Revised to 4,800-5,200	5,321	140%	6,000-6500
Launches (GDV Rs. Cr)	1,300	1,844	140%	4,000 Revised to 4,800-5,200	5,723	140%	9,500
Project addition (BD) – sqft	2mn	3.4mn	240%	Residential – 2mn Commercial– 1mn	Residential – 4mn Mixed use -5.0 mn	300%	Residential – 2mn Commercial– 1mn
Leasing	12-18 months	On track	On track	Max Square – 100% Max House-2–100%	Max Square – 99% Max House-2–100%	100%	100% across all operational assets
Net Debt to equity	<1	<]	On track	<1	Net debt zero	On track	<1
Project execution	Within budget and timelines	On track	On track	Within budget and timelines	Estate 128 – structure completed till 16 th Floor Estate 360 – sub- structure in progress CRE projects-– sub- structure in progress	On track	Within budget and timelines

Pre sales booking value and annuity rental income trajectory

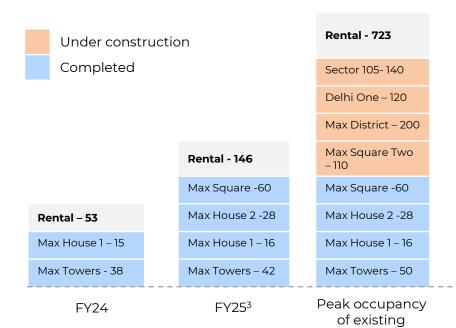


Estimates

Residential – pre-sales / booking value (Rs. Cr)



Commercial -annuity portfolio (100%²) (Rs. Cr)



projects⁴ (based on current rates)

Max Estates owns 51% of the beneficial interest and 49% is owned by New York Life Insurance

On March 2025 annualized basis

Sector 36A – ~Rs. 9000 Cr, Delhi One – ~Rs. 2,000 Cr, Sector 105 – ~Rs. 3,000 Cr and Sector- 59 - ~Rs.3,000 Cr

Projects will reach peak occupancy at different times, with under-construction ones doing so over the next 5+ years.

Consolidated synopsis of residential pre-sales booking value and operating cash flow



Status upto Sep 2025

Particulars	Mn Sqft	GDV Rs. Cr
Launched	3.87	7,589
Sold till Sep 25	3.85	7,535
Sold in YTD Sep 25	0.02	373

Project wise details (Rs. Cr)

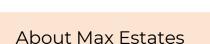
Particulars	Estate 128 (Phase 1 & II)	Estate 360
Area (Mn sqft)	1.40	2.40
Sold (Mn sqft)	1.40	2.39
Unsold(Mn sqft)	-	0.01
GDV sold	2,734	4,801
Collection	1,025	933
Margins	40-45%	20-25%
Possession	FY28 for Ph I and FY29 for Ph II	FY29

Operating cash flow of launched projects (Rs. Cr)

Particulars	Total
Estimated receipts from launched units	7,589
- From sold units	7,535
- From unsold units	54
Collection to date from sold units	1,957
Remaining to be collected from sold units	5,578
Remaining to be collected from sold and unsold units	5,632
Estimated total cost of launched units	5,524
- Cost already incurred	1,654
- Estimated balance cost to be incurred	3,870
Operating cash flow from launched units	1,761











Project wise updates



Growth outlook







Q2 FY 26 and YTD Sep 25 financials

Experience Work Well & Live Well at Max Estates

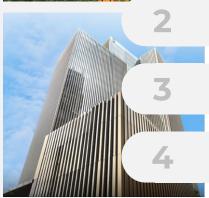






About Max Estates





Project wise update

Growth outlook

Execution enablers





Q2 FY 26 and YTD Sep 25 financials

Experience Work Well & Live Well at Max Estates

Max Estates' purpose is anchored on core values of Max Group and operating philosophy of Live Well and Work Well



Our Purpose

Enhance quality of life through the spaces we create

Our Values







Sevabhav

Excellence

Our Operating Philosophy - WorkWell and LiveWell



ENGINEERING EXCELLENCE

Design that is intentional, intuitive and inclusive.

COMMUNITY BUILDING

Spaces that welcome, experiences that connect, and a culture of care that makes people belong.

NATURE & BIOPHILIA

Design that brings nature into your life, through what you see, hear, breathe and feel. HEALTH & WELLNESS

Spaces and amenities rooted in movement, care and mindful nourishment

SUSTAINABILITY PRACTICES

A commitment to environmental harmony in how our spaces live, grow and sustain themselves.

Our Product- market segments : One region multiple asset class



Residential Projects

Live Well Experiences



Live Well envisions to enhances and enriches the quality of life of its occupiers by building a confluence of spaces that enables comfort, healthy living, and community experiences, while ensuring their well-being.

Commercial Projects

Work Well Experiences



Work Well stands for a lifestyle where all the physical amenities of a modern workspace come together with human centric design.



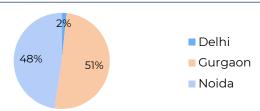
Key markets in National Capital Region

An Overview Of Max Estates' Portfolio

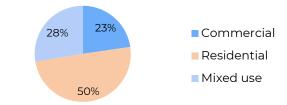




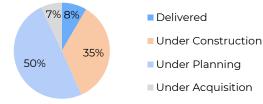
Geographical Mix



Asset Class Mix



Development Status mix









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Q2 FY 26 and YTD Sep 25 financials

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Commercial projects in operation





Max Towers, Sector 16B, Noida

- Total leasable area 358,234 sqft
- Weighted average rental: ~Rs. 127 per sq. ft. per month
- WALE¹: 3.9 years
- Occupancy: 100%
- Last Achieved Rent Rs. 145 per sq. ft. per month
- Largest tenant: Cyril Amarchand Mangaldas (16% of space)
- Top 4 sectors Professional Services (32%), Financial Services (14%), Technology (15%) and Managed Office Spaces (10%)



Max House - I, Okhla, Delhi

- Total leasable area 108,692 sqft
- Weighted average rental: ~Rs. 144 per sq. ft. per month
- WALE¹ 5.1 years
- Occupancy: 100%
- Last Achieved Rent Rs. 165 per sq. ft. per month
- Largest tenant: Target occupies 25% of space
- Top 3 sectors Retail (27%), Manufacturing (25%) and Financial Service (18%)

Portfolio of tenants



































Portfolio of tenants















Weighted average lease expiry

Commercial projects in operation





Max Square, Sector 129, Noida

- Total leasable area 680.649 sqft
- Weighted average rental: ~Rs. 76 per sq. ft. per month
- WALE¹: 5.6 years
- Occupancy: 100%
- Last Achieved Rent Rs. 76 per sq. ft. per month
- Largest tenant: Adobe occupies 23% space
- Top 3 sectors in the tenant portfolio are Technology (32%), Financial (29%) and Media (19%)



Max House - II, Okhla, Delhi

- Total leasable area 150.641 soft
- Weighted average rental: ~Rs. 160 per sq. ft. per month
- WALE¹: 7.2 years
- Occupancy: 100%
- Last Achieved Rent Rs. 175 per sq. ft. per month
- Largest tenant BBC-CNR occupies 23% of space
- Top 3 sectors in the tenant portfolio are Professional services (34%), Media(23%) and Flexible Workspace (18%)

Portfolio of tenants







TEPRO



vaango!



















Hero



VINOVE

















BBC

Portfolio of tenants











Commercial projects under Design and Development



Occupancy

Certificate-Phase 2





110+	
Rs. Cr Annual ental Potential	

Q1 FY25	
Construction started	

Q2 FY28	
Occupancy Certificate	

~0.2

Mn sq ft of retail

potential



Max District, Sector 65, Gurugram

Construction

Works started

7.35	~1.6	~200+
Acre land parcel	Mn sq. ft. of leasable area	Rs. Crs Annual Rental Potential ¹
Q2 FY25	Q2 FY28	Q3 FY29

Occupancy

Certificate-Phase 1













- . Q3 FY25: Excavation in progress
- Q4 FY25: Excavation completed and Raft works initiated
- 3. Q1 FY26: Basement 3 works in progress
- 4. Q2 FY26: Basement 2, 1 works completed; Basement 1 works in progress













- . Q3 FY25: Excavation completed, and Raft works initiated
- 2. Q4 FY25: Basement 3 works in progress
- Q1 FY26: Basement 3, 2 works completed;
 Basement 1 works in progress
- 4. Q2 FY26: Upper Ground Works in progress

Max District: Construction Update (Phase-1)











- . Q3 FY25: Excavation in progress
- Q4 FY25: Excavation completed partially, and Raft Foundation works initiated
- 3. Q1 FY26: Basement 4, 3 works in progress Excavation in progress for a section;
- 4. Q2 FY26: Basement 4 completed and RCC works for Basement 3, 2, 1 in progress

Max District: Construction Update (Phase-2)











- Q3 FY25: Excavation completed, and Raft works in progress
- 2. Q4 FY25: Basement 3,4 works in progress
- Q1 FY26: Basement 4 completed, RCC works for Basement 3, 2 in progress
- 4. Q2 FY26: Basement 4,3 completed, RCC works for Basement 1,2 in progress

New York Life - Our strategic partner in the commercial real

estate business

Founded in 1845, New York Life is a Financial Services Company and the largest mutual life insurer in the U.S.



Since 2001, partnered with Max group to form Max New York Life Insurance Company Limited with 26% ownership, which subsequently got sold to Mitsui Sumitomo Insurance in 2012.

Re-invested when Max started real estate journey



Cumulative Commitment (In Rs Crs.)



Invested amount (In Rs Crs.)



306

502

2025

New York Life invests Rs. 392 Cr in Max Towers and Max House for **49%** stake and signed MOU for Delhi

One and Sector 105

2017 & 2019

New York Life invested ~ Rs 220 Cr and currently owns a ~23% stake in Max Ventures & Industries Ltd. (Now Max Estates Limited)

2019

New York Life invested for 49% equity stake in the Max Square committed ~Rs. 86 Cr

2022

New York Life committed ~Rs. 196 Cr for 49% equity stake in the Max Square Two

2023

792

New York Life committed for 49% equity stake in the Sector 65. Gurugram commercial project committed ~Rs. ~290 Cr

Max Estates is an exclusive real estate partner in India for New York Life. It has committed ~Rs. 1,800 Cr. till date across 7 rounds and will continue to evaluate co-investment opportunities with Max Estates

Residential projects - launched







Estate 128, Sector 128, Noida (Phase 1 and Phase 2)

Acre land parcel

~2,734Rs. Cr Booking Value Potential

~1.40

Mn sq. ft. of saleable area

100%

% Sold

268

Total number of units

~1,025 (37%)

Rs. Cr Total Collection (% of invoice raised) Estate 360, Sector 36A, Gurugram

11.80

Acre land parcel

4,800

Rs. Cr Booking Value Potential ~2.40

Mn sq. ft. of saleable area

100%

% Sold

864

Total number of units

933 (19%)

Rs. Cr Total Collection (% of invoice raised)

Construction update



Estate 128, Noida



Tower 1 – As on 16th October 2025 – Twenty third floor slab is being casted.



Tower 2 – As on 16th October 2025 – Twenty fourth floor slab is being casted



Tower 3 – As on 16th October 2025 – Twenty fifth floor slab is being casted



Tower 4 – As on 16th October 2025 – Ground floor slab is being casted.

Estate 360, Gurugram



Rafts of Tower 1 & 2 completed. Basement 2 slab in progress



Basement 2 slab of Tower 3 & 5 completed. Basement 1 columns ongoing



Basement 1 slab of Tower 4 & 6 completed. Ground Floor slab in progress



Residential Projects to be launched in FY26



Estate 361 (Gurugram)			
Development Potential	~4.0 mn. sq. ft.		
Gross Development Value	Rs. 9,000 Cr +		
Status	Under design		

Expanding our footprint in Gurugram, Estate 361 is an upcoming Live Well development located in Sector 36A along the Dwarka Expressway. Spread across ~18-acres with a development potential of ~4 mn sq. ft., Estate 361 is being thoughtfully envisioned around our Live Well philosophy with the vision of bringing real wellbeing to real estate. Central to the design is a lush, 2-acre forest that will anchor the offering and foster holistic wellness for its community.



New Opportunity (Sector 59, Gurugram)		
Development Potential	~1.3 mn. sq. ft.	
Gross Development Value	Rs. 3,000 Cr +	
Status	Under design	

Continued our expansion in Gurugram's luxury residential market, by securing development rights on prime land parcel measuring 7.25 acre strategically located in Sector 59, Gurugram, on the Golf Course Extension Road, with group housing development potential of ~1.3 mn sq. ft. and Gross Development Value (GDV) potential of more than INR 3,000 Crore. This significant milestone in Max Estates' journey of building NCR's most trusted luxury real estate brand with unwavering commitment to curate 'LiveWell' experiences across key development vectors in Delhi NCR

8 M

Mixed Use Projects to be launched in FY26

Under design



Max One (Sector 16B, Noida)

Development Potential	~2.5 mn. sq. ft. ~1.2 mn sqft (unsold)
Gross Development Value	New Sales – Rs. 1,500 Cr+ Receivables – Rs. 500 Cr Rentals – Rs. 120 Cr+

Status

Spanning ~2.5 mn sq. ft. across a ~10-acre land parcel, Max One will bring to life our vision of an integrated campus. A downtown experience that will host ultra-luxury residences, premium office spaces, curated high street retail and exclusive club facilities, thoughtfully blending our philosophy of LiveWell, WorkWell, and PlayWell. Situated at the edge of South Delhi and directly connected via the Delhi-Noida-Direct (DND) Flyway, the development is just steps from key metro stations, benefitting from unparalleled connectivity across Delhi NCR.



New Acquisition (Sector 105, Noida)

Development Potential	~2.6 mn. sq. ft. Mixed use	
Gross Development Value	Sales – Rs. 3,000 Cr+ Rentals – Rs. 140 Cr+	

Status Under design

Located in Sector 105, Noida, our upcoming mixed-use development spans ~10 acres with a development potential of 2.6 mn sq. ft., comprising 60% commercial and 40% residential space. With three open sides and a striking 75-meter frontage along the Noida-Greater Noida Expressway, the site enjoys excellent visibility and connectivity. Situated within a thriving residential and commercial micro-market, the offering will reflect our LiveWell and WorkWell philosophies, seamlessly integrating fitness, sports, and an active lifestyle into a thoughtfully curated urban experience.

Project wise summary



S.No.	Project name	Location	Type	Area (Mn sqft)	Peak rental / GDV (Rs. Cr)	Status	Completion timeline	Max Estates Economic interest
1	Max Towers	Sector 16B, Noida	Comm	0.3	50	Operational	NA	51%
2	Max House Ph1	Okhla, Delhi	Comm	0.1	16	Operational	NA	51%
3	Max House Ph2	Okhla, Delhi	Comm	0.2	28	Operational	NA	51%
4	Max Square	Sector 129, Noida	Comm	0.7	60	Operational	NA	51%
5	Max Square Two	Sector 129, Noida	Comm	1.1	110	Under cons	FY28	51%
6	Max District	Sector 65, Gurugram	Comm	1.6	200	Under cons	FY29	51%
7	Estate 128	Sector 128, Noida	Resi	1.4	2,734	Sold, Under cons	FY28	100%
8	Estate 360	Sector 36A, Gurugram	Resi	2.4	4,800	Sold, Under cons	FY29	100%
9	Sector 36A	Sector 36A, Gurugram	Resi	4.0	9,000	To be launched	FY30	100%
10	Sector 59	Sector 59, Gurugram	Resi	1.3	3,000	To be launched	FY31	100%
11	Max One	Sector 16B, Noida	Mixed	2.5	GDV – 2,000 Rental – 120	To be launched	FY30	51%
12	Sector 105	Sector 105, Noida	Mixed	2.6	GDV – 3,000 Rental – 140	To be launched	FY30	51%







About Max Estates





Project wise update

Growth outlook

Execution enablers





Q2 FY 26 and YTD Sep 25 financials

Experience Work Well & Live Well at Max Estates

Indicative Growth Pipeline in the near term



Project Location	Residential / Commercial	SBUA (sq. ft.)	Туре	Stage
Delhi	Residential	0.1 Mn	JDA	Commercial negotiation
Delhi	Residential	0.08 Mn	Outright	Commercial negotiation
Noida	Residential	3 Mn	JDA	Commercial negotiation
Gurgaon	Residential	2.8 Mn	JDA	Commercial negotiation
Gurgaon	Residential	3.3 Mn	JDA	Commercial negotiation
Gurgaon	Residential	3.1 Mn	JDA	Commercial negotiation
Gurgaon	Residential	1.6 Mn	Outright	Commercial negotiation
Delhi	Residential	4.1 Mn	JDA	Regulatory approval
Gurgaon	Residential	1.9Mn	Outright	Under evaluation

Our aspiration is to add 3 mn sq. ft. of projects







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Key execution enablers





Board of Directors – Max Estates





Analjit Singh Chairman

- Founder and Chairman of Max Group
- Felicitated with Padma Bhushan, India's 3rd highest civilian award



Anthony R. Malloy

Non-Executive Director

- Executive Vice President and Chief Investment Officer of New York Life Insurance Company.
- Anthony earned a B.A. in English and Economics from Middlebury College and an M.B.A. in Finance from the Stern School of Business of New York University.



D K Mittal

Independent Director

- Former Indian Administrative Service (IAS) officer from the batch of 1977
- Served Govt. of India as Secretary-Department of Financial Services; Ministry of Corporate Affairs



Atul B. Lall

Non-Executive Director

- Managing Director and Vice Chairman of Dixon Technologies (India) Limited.
- Master's Degree in Management Studies from the Birla Institute of Technology and Science, Pilani.



Niten Malhan

Independent Director

- Founder and managing partner of an investment manager, New Mark Advisors
- Former Managing Director and India lead of Warburg Pincus; over 15 years of experience in private equity and consulting

Board of Directors – Max Estates





Analjit Singh Chairman

- Founder and Chairman of Max Group
- Felicitated with Padma Bhushan, India's 3rd highest civilian award



Malini Thadani

Independent Director

- 41+ years experience as Former Indian Revenue Service officer and Head of Sustainability with HSBC in India and Hong Kong.
- Master's Degree in Arts Ohio University, a Master's Degree in History - Hindu College, University of Delhi, and Bachelor's degree in History - Lady Shri Ram College, University of Delhi



Ira Gupta

Independent Director

- With over 27 years of HR leadership and coaching experience, she most recently served as CHRO for Microsoft India & South Asia—overseeing HR across product engineering, development centres, service delivery, consulting, research labs and sales & marketing.
- She is also on the advisory boards for NGOs and institutions such as XLRI Jamshedpur, and is an ICF-certified coach.



Gauri Padmanabhan

Independent Director

- Ex-Global partner, leading Consumer
 Market Practices for Heidrick & Struggles in India
- Key person in establishing Heidrick & Struggles' India business

Experienced Management team ... with mix of real and non real estate background



30



Sahil Vachani

Vice Chairman & Managing Director, Max Estates

- Responsible for overall strategic vision, direction and growth of the company
- Prior experience in investment banking with Citigroup & business building in consumer electronics with Dixon
 Technologies & Dixon Appliances



Vachan Singh

COO – Projects Max Estates

- Ex-COO & Business Head, Adani Realty; Ex-COO, Oberoi Realty, L&T Realty, Tata Housing, DLF
- Over 35 years of experience in project execution, design management, contracts, operations, and strategy across large-scale residential, commercial, and infrastructure developments in India and overseas.



K S Ramsinghaney

Senior Advisor - Max Estates

- Over 45 years of experience; 9 yrs. with Max Health Care as Exec. Director and 11 years as CEO/MD of business units
- Business Management, project engineering, management experience including 10 greenfield projects



Nitin Kansal

CFO - Max Estates

- Chartered accountant and a Max group veteran with experience across key leadership & strategic positions
- Over 22 years of experience across hospitality and real estate



Sanjeev Ailawadi

Head - Legal Max Estates

 Accomplished advocate, with more than 30+ years of rich experience in the domains of Real Estate, Contracts, Constitutional, Civil, Criminal and Environmental law.

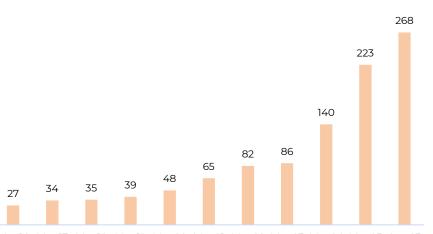
Source: Internal Company Documents

Scaling with Skill. Leading with Inclusion.



At Max Estates, growth isn't just about expanding our footprint — it's about building a diverse, future-ready team that embodies our values and drives our ambition forward, because true growth includes everyone...

Employee Head Count



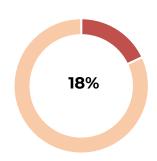
Mar 16 Mar 17 Mar 18 Mar 19 Mar 20 Mar 21 Mar 22 Mar 23 Mar 24 Mar 25 Sep 25

From 27 to 268 — **a 10x growth in headcount** that reflects not just scale, but the strength of our people-first strategy, fueling our growth ambitions.

INVESTING IN OUR PEOPLE: GROWTH, PERFORMANCE & POTENTIAL

74% of employees received career and performance development reviews, supporting continuous growth, alignment, and internal mobility.

Gender Diversity (%)



Women make up 18% of Max Estates' total workforce, a notable representation in the real estate sector

EMBEDDING CARE, SAFETY & RESPONSIBILITY

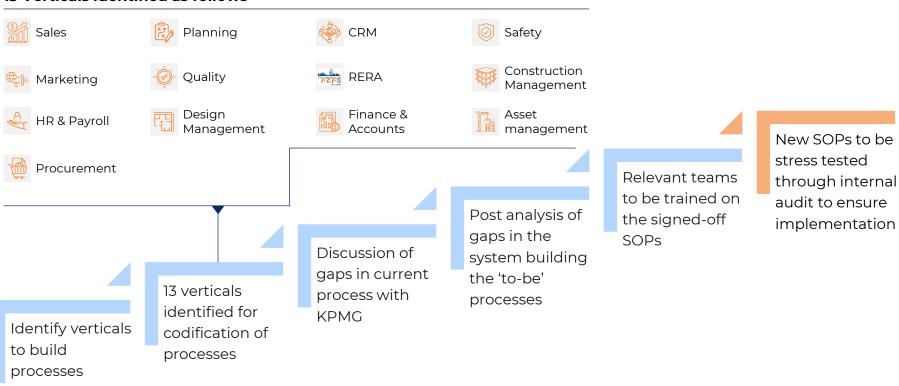
1.62% of revenue invested in employee well-being, a 3x increase over last year, reinforcing our commitment to a healthier, more engaged workforce.

93.3% trained on health, safety, and wellness, and **82.15%** on human rights and **ethics**, building a safer, more responsible, and compliant workplace culture.

Institutionalizing internal processes to enable seamless execution at scale



13 Verticals identified as follows



Suite of digital interventions across value chain in progress



Non exhaustive



Clairco

Solution to provide enhanced air purification and real-time air quality monitoring for the wellness of our occupants



SAP

comprehensive ERP offering on Cloud for Real Estate Modules



FacTech

Tenant Building management and compliant management application for improving customer experience



Zykrr

MI -enabled management platform real-time visibility over customer / employee



AUTODESK CONSTRUCTION CLOUD

AutoDesk Construction Cloud

Design, quality, safety and Construction planning software for efficient tracking and monitoring of execution



BIM

Intelligent 3D modelling of our assets to detect clashes and design flaws, thereby saving on time and cost of the project



Ozonetel

Call center software designed to boost sales and customer service agent performance



Smart Joules

An Al-based energy conservation tool to optimize the efficiency of our HVAC system and chillers, thereby decreasing the costs



Sales Force

Industry best practice cloudbased relationship management solution to monitor leads



Wobot

Al-based video analytics tool for enhancing customer experience, crowd control, safety and security



Max Towers App

Tenant engagement app to act as portal for events / amenities at Max Towers



Reloy

Digital platforms to empower homeowners / channel partners.

Source: Internal Company Documents

Driving impactful Sustainability initiatives



Implemented	Sustainable Initiatives	FY25 Achievements	FY26 Priorities Non exhaustiv		
(P) Energy	Integration of double-glazing units and IoT-based chiller operations optimize energy efficiency, while heat recovery mechanisms and rooftop solar PV systems reduce environmental impact	 Achieved LEED Platinum Operations & Maintenance for Max Towers Roof Top Solar capacity of 56 KWp installed at Max Square 	 Establish Net Zero Targets for MEL backed with Science Based Targets Initiatives (SBTi) Exploring renewable power purchase for Max Square 		
<u></u> Water	 Low flow faucets in washroom to reduce water consumption Zero wastewater discharge by treating the wastewater in sewerage treatment plants 	 Started measuring different sources of water consumption throughout operational projects 	 Exploring IoT sensor-based water leakage and consumption tracking 		
Waste	Waste segregation aim for zero landfill by sorting building waste, while replacing single-use plastic with glass bottles An organic waste composter converts organic waste into compost	 Implemented robust waste management policy, segregating waste in various waste streams. Tie up with authorized recycler for ensuring 100% diversion of waste (solid, hazardous & cigarette waste) from landfill in operational projects 	 Explore different closed-loop systems for waste management through partnerships and building in-house capability for creating a circular economy solution 		
Indoor environment quality	Real-time air quality monitoring adjusts ventilation based on PM2.5 and PM10 levels, while MERV 8 MERV 13 (ESP) filters reduce pollutants in conditioned areas, improving air quality	 Improved the filtration mechanism for treatment of outdoor air before it reaches tenant spaces 	 Align initiatives with IWBI WELL Standards Explore new technologies and solutions to improve environment quality of air across projects 		
Material	Publicly available policy on Sustainable Procurement Adherence to material guidelines defined by LEED and IGBC; for example, low VOC content paint and locally sourced materials	 Initiated embodied carbon study for all projects Sourced green certified materials for under construction projects 	 Initiate in-depth material study to identify green alternatives Work on roadmap for progressing on LCA calculation and embodied carbon computation 		
Safety	Observations from Fire, Life & Safety audit at Max Towers & Max House rectified and closed	 Achieved IMS certification comprising of ISO 9001, ISO 14001 and ISO 45001 for all operational projects. Achieved WELL Health & Safety Ratings for all operational projects Achieved British Safety Council International Safety Award 	 Progressing as per roadmap for achieving 5-star in British Safety Council audit 		

Source: Internal Company Documents 34

Measuring Progress – Ratings & Certifications

Enablers

Operational Assets



LEED Platinum LEED Platinum

Certified for

Green Building

Strategies



Operation &

Maintenance

TÜV

ISO -9001

ISO -14001

ISO -45001



WELL Health &

Safety Rating



Internation

al Safety

Awards



BSC 5-star

Health & Safety

Certification

Upcoming Portfolio







WiredScore Platinum

Max Towers



Max House

LEED Gold Certified for Green Building



IGBC Platinum Rated for Health and Strategies Well-Being





ISO -9001 ISO -14001 Safety Rating ISO -45001



WFII Health &

International Safety Awards BSC



Max Gurgaon

Max Square Two



Building Strategies

IGBC Platinum precertified for Green **Building Strategies**







IGBC Platinum Pre-Certified for Green **Building Strategies**



Max Square



IGBC Platinum Certified for Green Building Strategies



IGBC Platinum Rated for Health and Well-Being



ISO -9001 ISO -14001 ISO -45001



WELL Health & Safety Rating





IGBC Platinum Pre-Certified for Green Building Strategies

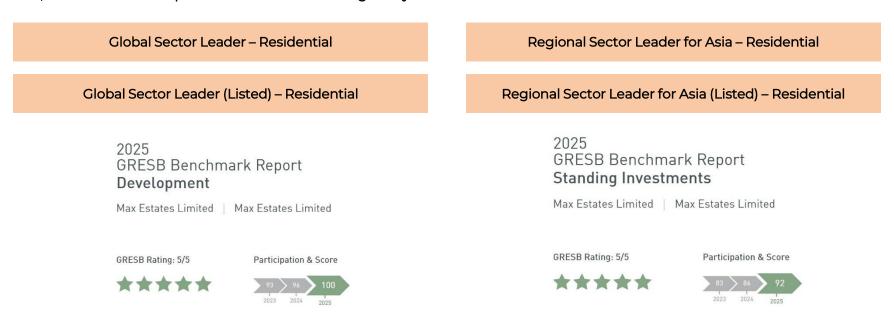
Estate 360 Under process

35

GRESB FY25: Rating and Recognition



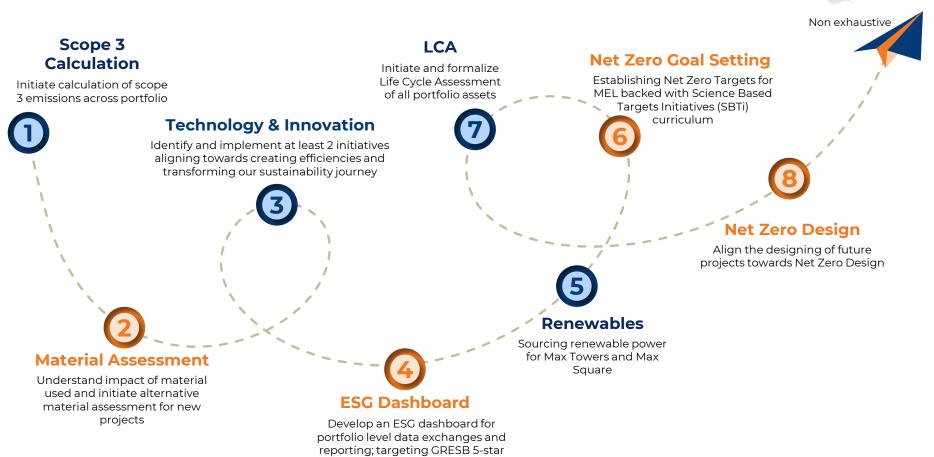
Achieved a **5-star rating in both Development and Standing Investment** categories of GRESB with a **#1 rank** in both peer groups. This places MEL in the **top 20% of real estate entities globally.**



There is an increment of 4 points in the Development category and 6 points in the Standing Investments category from FY24 performance, showcasing our commitment towards continuous improvement in our ESG disclosures.

Key Sustainability Initiatives & Targets for FY26





rating

Contributing back to society is at the core of how we approach the business





Max Estates and Max India Foundation (CSR arm of Max Group) collaborate to improve communities by engaging with local groups to ensure positive impact.

Collaborated with 12 NGO partners to support the education of: 1.04 lakh students 2,297 teachers 41 fellows

Partnered with NGO 'The Education Alliance' through a work partnership with Tamil Nadu and Tripura government and positively impacted: 54 lakh students of 42,000 local government schools.

Collaborated with Emory University, USA for **Social, Emotional and Ethical Learning (SEEL)**, a K-12 education program developed for training and facilitation of educators. **800+** Educators introduced, **200+hours** invested in training, **40,000** students receiving SEEL learning sessions







Max Estates and Max India Foundation (CSR arm of Max Group) collaborate to improve communities by engaging with local groups to ensure positive impact.

Max Estates is exploring partnership with **Habitat for Humanity** to sponsor homes for underprivileged The initiative prioritizes secure housing for impoverished construction workers and laborers, combating poor living conditions and health risks

Rs. 5 Cr committed by Max Estates towards Habitat for Humanity till date

25 houses delivered



We intentionally design an ecosystem of amenities ...















A work environment that is good for people is great for business

Source: Internal Company Documents

...and curate engaging 160 events driving 6,200+ engagements to elevate Customer Experience













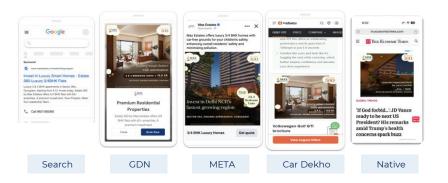
Building Awareness of Max Estates' Brand Story (1/3)

Non exhaustive

MEL Website, Digital Campaigns and Social Media Platforms

Launched comprehensive campaigns across all social media platforms, driving both organic growth and lead generation. Key achievements across platforms are as follows:

- Website Traffic: ~500K total visitors
- All social media platforms of Max Estates are verified
- **Social Media Followers:** ~6.5K new followers gained across platforms
- Impressions: ~50 million total impressions across campaigns
- Total Engagement: ~1.3 million interactions across platforms









Building Awareness of Max Estates' Brand Story (2/3)



AIT Chowk curated by Max Estates

Non exhaustive

We have adopted ans curated AIT Chowk, a vibrant public space spanning 2,800 sg. meters in the heart of Gurugram - Golf Course Road, Sector 54 for three years starting November 2024. As part of this initiative, we have developed and are now maintaining the green cover, introducing diverse floral species to enhance the natural landscape. To further bring alive the philosophy of LiveWell in Gurugram, the space also features wellness-inspired sculptures that celebrate mindfulness and holistic living amidst nature.

In addition, we have a well-curated outdoor presence spanning 22+ premium, high-visibility sites across Delhi NCR.











Building Awareness of Max Estates' Brand Story (3/3)





For our special edition of Livewell Social, we hosted 300+ LPs from Gurgaon.







UP Tradeshow

Rising Bharat Summit 2025

Non exhaustive



I W Diwali Social LP Retreat Gurugram A Seat at the Table 2.0 FOS RnR Event

















5 Upcountry Events:

Hisar Dehradun Jaipur Mumbai Moradabad Chandigarh







200+ Residents

Engaged

550+ LiveWell **Partners**

Engaged

55+ WorkWell **Partners**

Engaged

3 International **Events:**

Dubai - 2 Singapore







Awards and Recognition





Commercial Project of the Year Max Square Two GRI Awards Real Estate India



The International Safety Award Max Towers & Max House British Safety Council Safety Award



Best Organisation for Women 2025 **The Times Group - 5th Edition**



Best Realty Brands

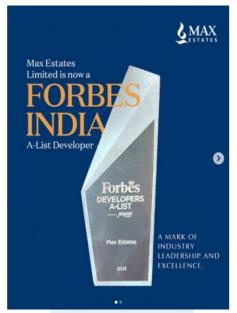
ET Now Realty Convention



Commercial Project of the Year Max Square ET Now Realty Awards 2025



High-end Residential Project of the Year Estate 360 ET Now Realty Awards 2025



A-List Developer Award Forbes India







About Max Estates



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Project wise update

Growth outlook

Execution enablers





Q2 FY 26 and YTD Sep 25 financials

Experience Work Well & Live Well at Max Estates

Max Estates Limited –H1FY26 Performance Highlights





Key Highlights



Total Leased Area as on date ~1.2 mn sq. Ft.



Capital Structure

Equity Capital: Rs. 3,018 Cr. 1 (Max Estates share: Rs. 2,300 Cr)



Lease Rental Incomes H1 FY26 - Rs. 72.0 Cr



Debt as on September 2025 External Debt: Rs. 1,571 Cr²

(Including LRDs: Rs. 867 Cr)



Net Cash -Rs. 326 Cr



Total CRE Portfolio Occupancy as on September 2025

Max Towers - 100% Max House – 100% Max Square - 100% Max House Phase 2 – 100%



Cash & Cash Equivalents as on September 2025

Rs. 1,897 Cr

^{1.} Including minority interest of Rs. 718 Cr

^{2.} Excludes Rs. 493 Cr towards CCD (including interest accrued) of New York Life

Summary: Financial Highlights for H1 FY26

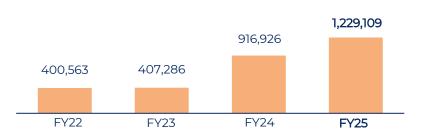


- Consolidated Revenue stood at Rs. 100 Crore in H1 FY26, a growth of 24% on a YoY basis
- Consolidated EBITDA stood at Rs. 24 Crore in H1 FY26
- Consolidated PBT stood at Rs. 29 Crore and PAT stood at Rs. 20 Crore in H1 FY26
- Total Leased Area as on 30th September 2025 stood at 1.2 mn sq. ft.
- Lease Rental Income (Max Towers + Max House + Max Square) up by 39% YOY basis to Rs. 72 Crore in H1 FY26
- Max Asset Services Revenue stood at Rs. 26 Crore in H1 FY26, a growth of 33% on a YoY basis
- Debt as on September 2025 stood at Rs. 1,571 Crore, including LRDs of Rs. 867 Crores
- Cash & Cash Equivalents as on September 2025 stood at Rs. 1,897 Crore

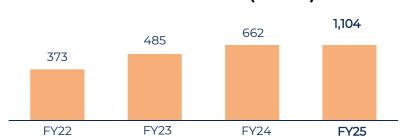
Max Estates – Operational Metrics





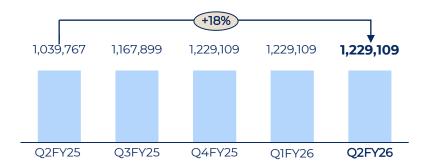


Lease Rental Income (Rs. Mn.)

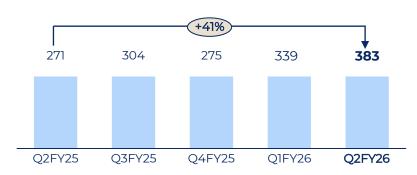


Quarterly Trend

Total Leased Area (in Sq. Ft.)



Lease Rental Income (Rs. Mn.)



Max Estates - Profit & Loss Statement



Consolidated Profit & Loss (In Rs. Cr)	Q2FY26	Q2FY25	H1FY26	H1FY25
Net Revenue	48.8	40.2	100.2	80.7
Cost of Goods Sold	-	2.7	3.8	4.5
Employee benefit expense	7.1	4.0	14.4	7.8
Advertisement and Marketing expense	12.0	13.1	21.3	20.9
Other expenses	19.6	11.8	36.7	23.6
EBITDA	10.1	8.5	24.0	23.8
EBITDA Margins (%)	20.7%	21.3%	23.9%	29.5%
Depreciation	8.0	8.4	16.4	17.2
Other Income	25.9	12.6	54.5	19.8
ЕВІТ	27.9	12.7	62.1	26.4
Finance Cost	16.3	13.9	33.6	30.5
Profit before tax	11.6	-1.2	28.5	-4.1
Tax	3.8	0.2	8.7	-0.7
Profit after tax	7.8	-1.4	19.8	-3.4

Max Estates – Balance Sheet as on 30th September 2025



Assets (Rs. Cr.)	Sep'25	Mar'25
Non-Current Assets	3,776	3,028
Property, Plant and Equipment	7	6
Investment Properties	2,814	2,028
Other Intangible Assets	3	3
Right of use asset	3	9
Financial Assets		
Investments	6	5
Trade Receivables	4	4
Other Financial Assets	476	249
Deferred Tax Assets	157	88
Non-Current Tax Assets (net)	43	35
Other Non-Current Assets	264	600
Current Assets	6,387	4,218
Inventories	4,355	2,285
Financial Assets		
Investments	718	582
Trade Receivables	17	15
Cash and Cash Equivalents	214	229
Bank Balances	553	854
Other financial asset	253	164
Other Current Assets	276	90
Total Assets	10,163	7,246

Equity & Liabilities (Rs. Cr.)	Sep'25	Mar'25
EQUITY	3,018	2,661
Equity Share Capital	161	161
Pending for allotment	0	0
Money received against warrants	38	38
Other Equity	2,101	2,080
Non-Controlling Interest	718	382
Non-current liabilities	3,325	2,478
Financial Liabilities		
Borrowings	1,993	1,470
Lease Liabilities	29	34
Trade Payables	1,003	844
Other Non –Current Financial Liabilities	277	110
Provisions	4	4
Deferred Tax Liabilities (net)	18	17
Current liabilities	3,821	2,107
Financial liabilities		
Borrowings	72	145
Trade Payables	902	453
Lease Liabilities	5	7
Other Current Financial Liabilities	103	32
Provisions	6	5
Current Tax Liabilities (net)	7	0
Other Current Liabilities	2,725	1,465
Total Equity & Liabilities	10,163	7,246







About Max Estates





Project wise update

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Q2 FY 26 and YTD Sep 25 financials

Experience Work Well & Live Well at Max Estates

222 Rajpur – Key highlights







Area ~5 acre



Abutting the Malsi Reserve Forest



Limited inventory of 22 bespoke residences

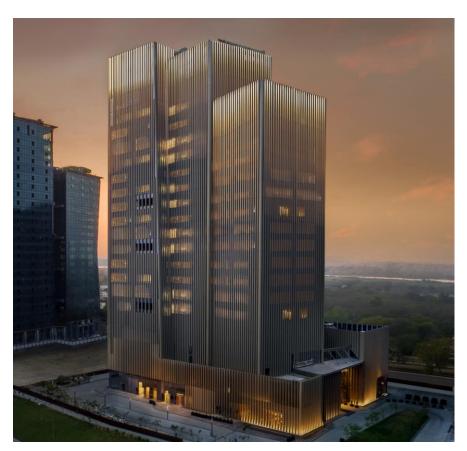


100% Sold



Max Towers – Key highlights







Leasable Area ~0.6 mn. sq. ft.



On DND Flyway, at entrance of Noida



Occupancy 100%



Rental~ 25-30% premium to micro market



Certified LEED
Platinum from
USGBC and Health
and Wellbeing Gold
from IGBC



Marquee tenant profile

ESRI India, IEX, Veolia, Kama Ayurveda, Cyril Amarchand Mangaldas, Emerson, Khaitan & Co., Yes Bank, Udacity, Spaces etc.





Max House – Key highlights







Leasable Area ~0.3 mn. sq. ft.



Boutique campus development in CBD of South Delhi



Phase 1-Occupancy 100% Phase 2-Leased¹ 100%



Rental~ 25-30% premium to micro market



LEED Gold certified and Health and Wellbeing Gold from IGBC



Marquee tenant profile

BBC, Nykaa Fashion, Samsung, India Electronics, Target, Religare Enterprises, DSK Legal, Dhampur Sugar Mills,etc

1 including LOI – Letter of intents





Max Square – Key highlights







Leasable Area ~0.7 mn. sq. ft.



On Noida- Gr. Noida Expressway



100% Leased¹



Designed around a central forest



Marquee tenant profile

NDTV, Adobe, AML, Cloud angels, Hero Cycles, General Atomics, Moody's, Unicharm etc



IGBC Platinum certified for Green and pre certified for Health & Wellbeing

1 including LOI – Letter of intents





Estate 128 – Our first luxury residential project in NCR







Leasable Area ~10 acres



Rectangular & contiguous



Abutting Noida Gr. Noida Expy



Frontage of ~340 m on expressway



~ 7 acres of gardens/ lawns



IGBC Platinum precertified for Green Homes

The Project is being developed by Max Estates 128 Pvt. Ltd., CIN No. U55101DL2006PTC151422 and having its registered office at Max House, 1, Dr. Jha Marg Okhla New Delhi 110020. The Project is registered with the UPRERA bearing registration no. UPRERAPRJ446459



Estate 360, Gurugram – Delhi NCR's first inter-generational community at scale







Land Area = ~11.8 acres



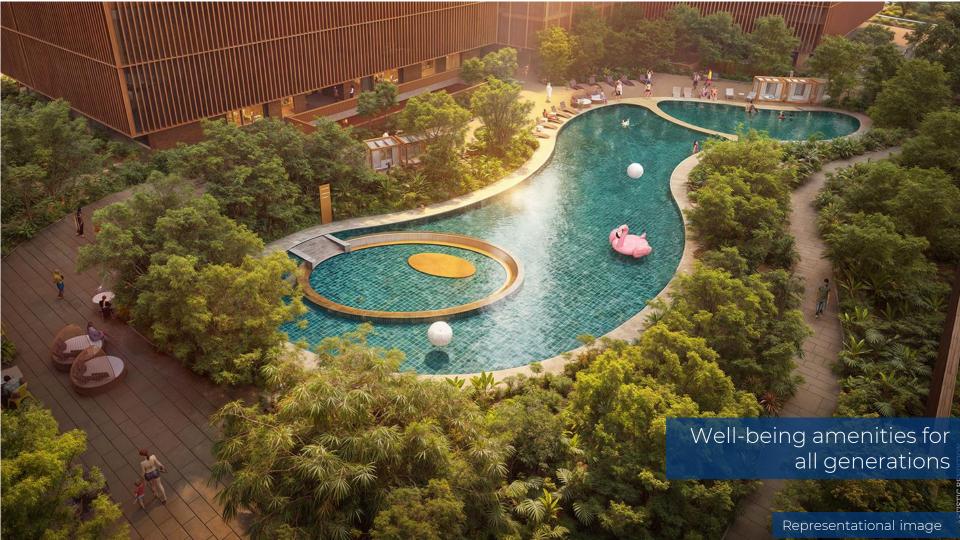
At the confluence of 3 Gurugram's major corridors



~2.4 Mn sq. ft. of development



Opposite 220-acre green zone and 50 m green belt and key commercial developments





Safe Harbor



This presentation and the accompanying slides (the "Presentation"), which have been prepared by Max Estates Limited (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Area represented in mn sq ft within the presentation above should be read with a conversion factor of ~ 1 mn sq ft = 92,903 sq. meters.

Details of Group Entities

building.



- Max Estates Ltd. (CIN no. L70200DL2016PLC438718) is having its Corporate office at Max Towers, L-20, C 001/A/1, Sector- 16B, Noida, Gautam Buddha Nagar, Noida UP 201301 & Registered office at Max House 1, Dr. Jha Marg, Okhla Phase 3, Opposite Okhla Railway Station, Okhla Industrial Estate, South Delhi, New Delhi, Delhi, India, 110020. Max Estates Ltd. is the promoter of Max Square Ltd., Max Estates 128 Pvt. Ltd., Acreage Builders Pvt. Ltd., Max Estates Gurgaon Ltd., Pharmax Corporation Ltd., and Max Towers Pvt. Ltd.
- "222 Rajpur"is owned by Max Estates Ltd., CIN No. L70200DL2016PLC438718 and having its registered office Max House 1, Dr. Jha Marg, Okhla Phase 3, Opposite Okhla Railway Station, Okhla Industrial Estate, South Delhi, New Delhi, Delhi, India. The Project is registered with the UKRERA bearing registration no. UKREP08170000001. Please refer to project details on the website of http://ukrera.org.in prior to making any decision.
- "Max Towers" is owned by Max Towers Private Limited, CIN No. U70109UP2016PTC087374 and having its registered office Max Towers, L-20, C- 001/A/1 Sector- 16B, Gautam Buddha Nagar, Noida, Uttar Pradesh, India, 201301. The Project is registered with the UPRERA bearing registration no UPRERAPRJ12475 https://www.up-
- rera.in/projects.

 * "Max House" is owned by Pharmax Corporation Ltd. CIN No. U24232PB1989PLC009741 and having its registered office at Bhai Mohan Singh Nagar. Railmaira. Tehsil

Balachaur, Distt. Nawanshahr, Punjab 144533. Spaces at Max House are available for rent and no sale of space is being advertised in said building.

having its registered office MAX TOWERS, C-001/A/I, SECTOR - 16B, Gautam Buddha Nagar, NOIDA, Uttar Pradesh, India, 201301.

- *Max Square is owned by: Max Square Ltd., having its Registered office Address at Max Towers, L-20, C- 001/A/1, Sector- 16B, Gautam Buddha Nagar, NOIDA, Uttar Pradesh, India, 201301, CIN: U70200UP2019PLC118369. Its Occupation Certificate has been received on 25.2.2023. Spaces at Max Square are available for rent and no sale
- of space is being advertised in said building.

 *Max Square Two is owned by: Max Square Ltd., having its Registered office Address at Max Towers, L-20, C-001/A/1, Sector-16B, Gautam Buddha Nagar, NOIDA, Uttar

Pradesh, India, 201301, CIN: U70200UP2019PLC118369, Max Square Two is currently under design and no sale of space is being advertised in said building.

- The Project 'Estate 128' and 'Estate 128-II' are registered with the UPRERA with registration no. UPRERAPRJ446459 and UPRERAPRJ294911/12/2024 respectively. Please refer to project details on the website of UPRERA www.up-rera.in prior to making any decision. The promote of Estate 128 and Estate 128 II is Max Estates 128 Pvt. Ltd.(formerly known as Accord Hotels & Resort Private Limited) (CIN no. U55101DL2006PTC151422) having its Corporate office at Max Towers, L-20, C 001/A/1, Sector- 16B, No. 10 Political May 10 Political
- Noida, Gautam Buddha Nagar, Noida UP 201301 & Registered office at Max House, 1, DR. Jha Marg Okhla, South Delhi, New Delhi, Delhi, India, 110020.
 The Project 'Estate 360' is registered with the HARERA with registration no. RC/REP/HARERA/GGM/860/592/2024/87. Please refer to project details on the website of HARERA Website: https://harvanarera.gov.in.prior to making any decision. The promoter of Estate 360 is Max Estates Gurgaon Ltd. CIN No. U70109UP2022PLC170197 and
- "Max 65" is owned by Acreage Builders Pvt. Ltd. CIN No. U70101HR2010PTC047012 and having its registered office 10th Floor, Tower-B Unitech Cyber Park, Sector 39, Gurugram, Haryana, India, 122001, The project is currently under design and no sale of space is being advertised in said building.
- New Project, Gurugram is owned by Max Estates Gurgaon Two Limited CIN No. U68100DL2024PLC424818 and having its registered office Max House, Kh No 335/2, 355/18,337, and 1511/339, Okhla Industrial Estate, New Delhi, Delhi, India, 110020. The project is currently under design and no sale of space is being advertised in saigh



-Thank you

MAX ESTATES LIMITED

L-20, Max Towers, Sector – 16B, DND Flyway, Noida, UP - 201 301

Tel: +91 120 4743200 | <u>www.maxestates.in</u>

CIN no. L70200DL2016PLC438718