

GOPAL SNACKS LIMITED

(Formerly known as Gopal Snacks Private Limited)

Regd. Office/Unit 1 - Plot No. G2322-23-24, GIDC, Metoda,
Tal. - Lodhika, Dist - Rajkot - 360021, (Gujarat), India. Ph : 02827 297060
CIN : L15400GJ2009PLC058781
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Ref: GSL/CS/Q1/2025-26

Date: 23.05.2025

BSE Limited

Department of Corporate Services,
Pheroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

National Stock Exchange Limited

Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex,
Mumbai – 400051

Script code: 544140

Symbol: GOPAL

Sub: Press release on financial results for the quarter and year ended 31st March 2025

Dear Sir / Madam,

Pursuant to the requirements of the Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time, please find enclosed herewith a copy of the Press Release issued by the Company in relation to the Audited Standalone Financial Results of the Company for the quarter and year ended on 31st March 2025, the content of which is self-explanatory.

The enclosed Press release will be made available on Company's website and the same can be accessed at www.gopalnamkeen.com

Please acknowledge and take on your record. Thanking You.

Yours Faithfully,
For, GOPAL SNACKS LIMITED

CS Mayur Gangani
Head – Legal & Compliance
cum Company Secretary
Membership No. F9980

Encls: as above

Unit 2 : GS:Survey No. 435/1A, 432, Pawaddauna Road, NH-6, Village-Mouda, Nagpur - 441104, (Maharashtra), India.
Unit 3 : G5:Survey. No. 267, 271, 272, 274, Village: Rahiyol - 383310, Taluka - Dhansura, District - Aravalli, (Gujarat), India.





Gopal Snacks Limited - Financial Results for Q4 and FY25

- **Revenue from Operations** Stood at Rs. 1,468 Cr, up by 5% with Gross Margin at 25.0% and EBITDA Margin at 7.2% in FY25
- **Focus States** Delivered a Strong YoY Growth of 17% in FY25
- **Wafer Segment** Showcased a Robust Growth of 41% YoY in FY25
- **180+ New Distributors** added in the Past One Year

Rajkot, 23rd May 2025: Gopal Snacks Limited, ("Gopal Snacks Ltd" or the "Company") (BSE: 544140; NSE: GOPAL) a leading FMCG company in India known for its high-quality snack products, has announced its Audited Financial Results for the quarter and year ended 31st March 2025.

FY25 Financial Performance Highlights:

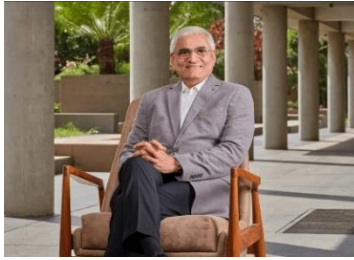
- Revenue from operation at Rs. 1,468.0 Cr
- EBITDA stands at Rs. 105.2 Cr with a margin of 7.2%
- PBT (Before Exceptional Items) stands at Rs. 74.2 Cr
- Exceptional Loss of Rs. 47.2 Cr reported in Q4 FY25 on account of fire
- Profit After Tax stands at Rs. 19.0 Cr
- Earnings per share (Diluted) stood at Rs. 1.5

FY25 Business Segments Highlights:

- **Gathiya:** Revenue grew by 3.1% YoY; constitutes ~27.2% of overall revenue
- **Namkeen:** Revenue degrew by 3.7% YoY; constitutes ~25.3% of overall revenue
- **Wafers:** Revenue grew by 41.1% YoY; constitutes ~11.3% of overall revenue
- **Pellets and Extruded Snacks:** Revenue degrew by 9.1% YoY; constitutes ~19.0% of overall revenue
- **Other Snacks and Products:** Revenue grew by 12.6% YoY; constitutes ~11.5% of overall revenue

Q4 FY25 Financial Performance Highlights:

- Revenue from operation at Rs. 317.5 Cr
- EBITDA stands at Rs. 2.0 Cr with a margin of 0.6%
- PBT (Before Exceptional Items) stands at Rs. (5.1) Cr
- Exceptional Loss of Rs. 47.2 Cr reported in Q4 FY25 on account of fire
- Profit After Tax stands at Rs. (39.5) Cr



Commenting on the performance Mr. Bipinbhai Hadvani, Chairman and MD said:

FY2025 was a year marked by operational challenges and measured progress for Gopal Snacks. Q4FY25 was impacted by fire incident at our mother plant and softer demand trends. Despite these headwinds, the Company remained focused on its long-term growth, undertaking strategic initiatives aimed at ensuring operational stability and facilitating recovery.

Operational efficiencies remained a key focus area. The Gondal facility played a significant role in stabilizing production, while both Modasa and Nagpur units continued to operate at optimal capacity, ensuring uninterrupted supply. Commencement of the Gondal plant enabled the complete phase-out of third-party manufacturing, resulting in improved control and cost rationalization.

During the year, we took steps to strengthen the foundation for sustained growth. The Modasa facility expansion is on track and expected to be operational in early Q2 FY2026. This strategic expansion will enable us with deeper penetration in Non Saurashtra regions. Simultaneously, preparations are underway for new marketing initiatives to increase brand visibility and expand our reach across key markets. Innovation and process improvements continue to support our ability to align with evolving consumer preferences. While we continue to strengthen our presence in Gujarat, we remain focused on improving product quality and relevance across diverse consumer segments.

In Q4 FY2025, an exceptional loss of 47.2 Cr is reported due to a fire at the Rajkot facility, which impacted plant, machinery, infrastructure, and inventory. As a result, the affected operations experienced temporary disruption. The Company had a comprehensive insurance policy in place covering the assets and inventory, and an insurance claim has been initiated. The assessment process is currently underway, and the related receivable will be recognized in the books upon finalization of the claim and completion of the reinstatement process.

Gopal Snacks remains committed to enhancing operational efficiencies and scaling manufacturing capacities to support its long-term vision. Through continuous process improvements and a structured marketing approach, we aim to strengthen our market position and build on our aspiration to become a leading player in the packaged snacks industry. These initiatives are expected to contribute to faster execution and cost efficiencies across operations.

We are optimistic about the outlook for FY2026 and beyond. With a continued focus on product innovation, wider distribution, productivity enhancement and technological upgradation, we are well-positioned to capitalize on opportunities in the growing packaged snacks market. Backed by a dedicated team and enduring partnerships, we remain committed to delivering quality, driving innovation, and achieving operational excellence to create long-term value for all stakeholders.

About Gopal Snacks Limited:

Gopal Snacks Limited (GOPAL) (BSE: 544140 | NSE: GOPAL) founded in 1999 is a leading FMCG company in India known for its high-quality snack products. Company is largest manufacturer of Gathiya & Snack Pellets in India & largest manufacturer of Ethnic Namkeen in Gujarat. The company has total six manufacturing facilities which includes three ancillary units in country. The Company offers a diverse product range comprising 102 distinct products and 375 SKUs.



For further information, please contact:



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Head Legal & Compliance cum Company Secretary

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Investor Relations

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Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward- looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.