

Date: 28.05.2025

<b>To,</b> <b>Listing &amp; Compliance Department</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza, 5th Floor, Plot No. C/1, "G" Block Bandra-Kurla Complex, Bandra (East), Mumbai – 400 051  <b>Symbol: DENTA</b>	<b>To,</b> <b>Listing Department</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001  <b>BSE Scrip Code: 544345</b>
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Dear Sir(s)/Madam(s),

**Sub: Intimation of Investor Presentation on Audited Financial Results for the Quarter and Financial Year Ended March 31, 2025**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the Investor Presentation related to the audited financial results of the Company for the quarter and financial year ended March 31, 2025.

The said documents are also being uploaded on the website of the Company at <https://www.denta.co.in/>

We request you to kindly take the above on record and treat this as compliance with applicable provisions of the SEBI Listing Regulations.

Thanking you.

Yours faithfully,

For **Denta Water and Infra Solutions Limited**

**Sujata Gaonkar**  
 Company Secretary and Compliance Officer



**Denta Water and Infra Solutions Limited**

Formerly known as Denta Properties And Infrastructure Private Limited

CIN: L70109KA2016PLC097869

#40, 3rd Floor, Sri Lakshminarayana Mansion, South End Road,

Basavanagudi, Bengaluru 560004

☎ 080 - 29916509

✉ [info@denta.co.in](mailto:info@denta.co.in)

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**Denta Water and Infra Solutions Limited**

## INVESTOR PRESENTATION

Financial Results for the Quarter and Financial  
Year Ended March 31, 2025



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## About the Company

Denta stands as a distinguished civil engineering contractor dedicated to the vital mission of water revitalization and groundwater recharging. With a strong commitment to technical excellence and unwavering core values, Denta has earned its reputation for delivering top-notch solutions through its highly skilled workforce.

Denta excels in implementing projects that are focused on water revitalization and groundwater recharging. Our expertise extends to a wide range of sectors, emphasizing the restoration and conservation of this precious resource.

Denta's Core Services Encompass:

**Water Infrastructure Management:**

Implementing comprehensive solution for water infrastructure management in various settings.

**Groundwater Recharging:**

Developing innovative strategies to recharge aquifers, ensuring long-term water sustainability.

Denta is a growing water and infrastructure solutions companies engaged in design, installation and commissioning of water management infrastructure projects with expertise in ground water recharging projects. It also undertakes the operations and maintenance of water management infrastructure projects for a specific contractual period. In addition, Denta also undertakes construction projects in the field of railways and highways. Denta is one of the few companies in India having experience and expertise in design, installation, commissioning, operations and maintenance of ground water recharging using recycled water.

## Results Highlights

FY2025 marked a strategic inflection point for the Company, driven by operational scale-up, financial strengthening, and a successful public listing. Despite a marginal dip in reported revenue—attributable to project execution cycles and billing timelines—the Company maintained healthy margins, improved its net worth, and significantly reinforced its liquidity position.

The completion of the IPO during the year not only enhanced the capital base but also enabled a disciplined, phased deployment of funds toward working capital and general corporate needs. This positions the Company with ample flexibility to meet execution demands and capitalize on future opportunities.


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The outstanding order book of ₹6,143.79 million as on March 31, 2025, provides strong revenue visibility. With water infrastructure continuing as the Company's core focus and selective participation in adjacent sectors, the foundation for future growth remains robust. The Company enters FY2026 with a strengthened balance sheet, strong execution pipeline, and clear strategic direction.

*Extract from Consolidated Financial Statements*

Particulars	Quarter Ended			Year Ended	
	March 31,	December 31,	March 31,	March 31,	March 31,
	2025 (Unaudited)	2024 (Unaudited)	2024 (Unaudited)	2025 (Audited)	2024 (Audited)
Revenue from operations	541.52	513.53	1,040.60	2,032.85	2,385.98
EBITDA	195.77	193.57	378.43	724.32	823.76
EBITDA Margin	36.15%	37.69%	36.37%	35.63%	34.53%
PAT	137.20	149.64	270.41	528.85	604.68
PAT Margin	25.34%	29.14%	25.99%	26.02%	25.34%

## Revenue analysis

- ✓ The Company has registered revenue of Rs.2032.85 million for FY2025 as compared to Rs.2,385.98 millions for FY2024.
- ✓ Our revenue recognition is tied to project milestones and certified billings from the clients (government).
- ✓ Although projects are advancing according to schedule, delays have occurred in the procurement and receipt of customized materials and specialized treatments, which have impacted receipts in the final quarter of FY2025. Management anticipates that these transactions will convert into substantial revenue in the first half of FY2026.
- ✓ The company has a strong order book and pipeline, positioning it well for future growth and profitability.

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## Margin Analysis

The Company improved EBITDA margin to **35.63%** and improved its PAT margin to **26.03%**, reflecting disciplined cost management and operational efficiency.

Metric	FY2025	FY2024	Trend
EBITDA Margin	35.63%	34.53%	▲ Improved
PAT Margin	26.02%	25.34%	▲ Improved

As on March 31, 2025, the Company's balance sheet reflects a significant strengthening post-IPO. With a robust equity base, minimal debt, and healthy cash reserves, we are well-capitalized to support future growth. The build-up in receivables and inventory is aligned with our execution pipeline, and our strong liquidity position ensures operational resilience and financial flexibility in the year ahead.

## Cash Flow Position

During FY2025, the Company experienced a temporary dip in operating cash flows due to an increase in trade receivables and inventory, consistent with the scale-up in project execution and timing of billings. However, overall liquidity remains strong, supported by the successful equity infusion during the year and prudent treasury management.

With a healthy cash position and virtually no debt, the Company is well-equipped to support ongoing execution. Operating cash flows are expected to normalize in the coming quarters as receivables convert, and project billings accelerate. The cash flow position continues to reflect strength and readiness for future growth.

## Strategic Highlights

- 6x growth in revenue from ₹321 million in FY 2020–21 to ₹2,033 million in FY 2024–25
- Sustained growth in flagship sector
- Water Management accounts for ~97% of FY 2024–25 revenue
- Revenue base has diversified with new segments
- Debt-light model ensuring financial flexibility
- Consistent growth in Billed Revenue over the years
- Strong Order Book in Hand
- Expansion into high-potential infrastructure verticals like railways and roads, now supported by dedicated execution teams.
- Strengthening vendor ecosystem for timely procurement and cost optimization.

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## Track Record 2020-21 to 2024-25



### Water Management Work Handled

6,995.91



### Irrigation Work Handled

110.78



### Road Work Handled

97.33



### Railway Work Handled

39.94



### Operation and Management Works

4.80



### Misc. Works

429.76

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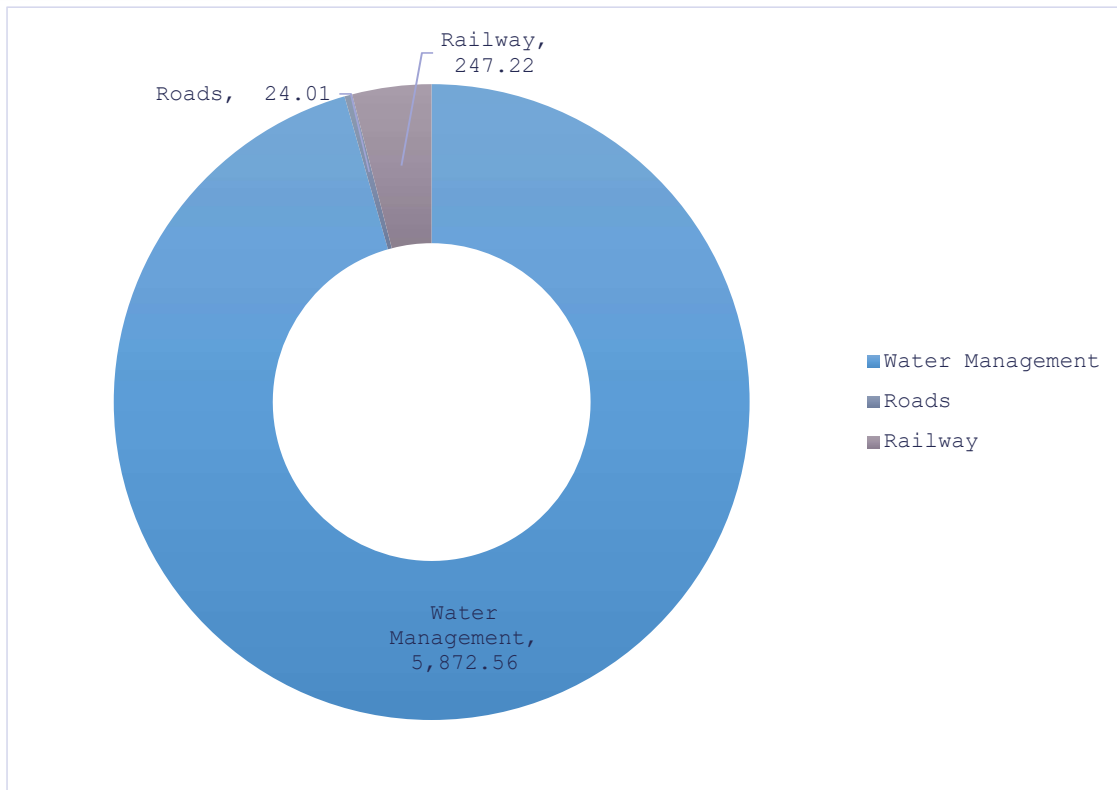


## Outstanding Order Book Summary as on 31.03.2025

Total Outstanding Order Book

**6,143.79**

Sector	Order Book (In Million Rs.)
Water Management	5,872.56
Roads	24.01
Railway	247.22
<b>Total</b>	<b>6,143.79</b>



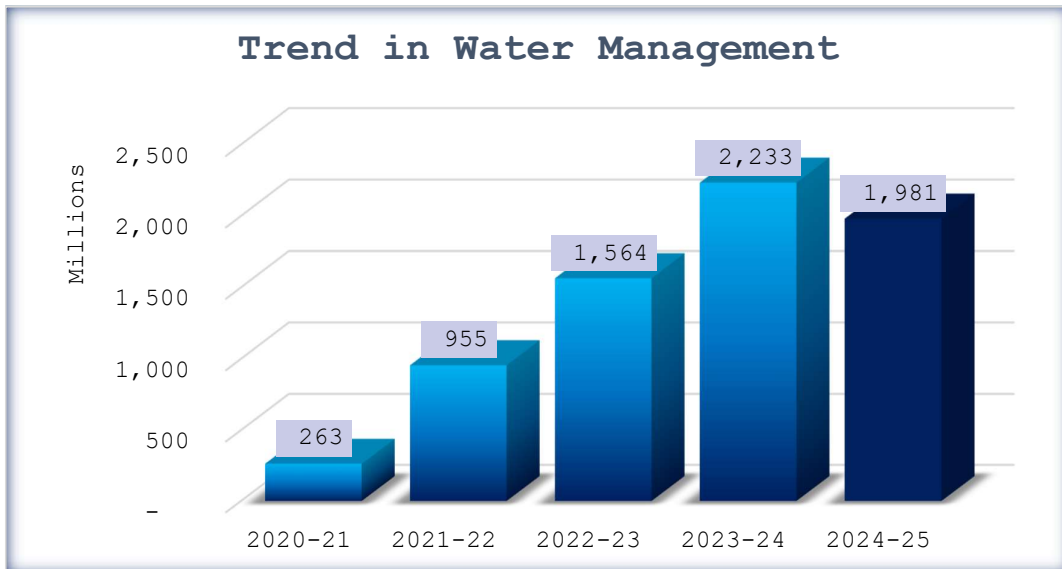
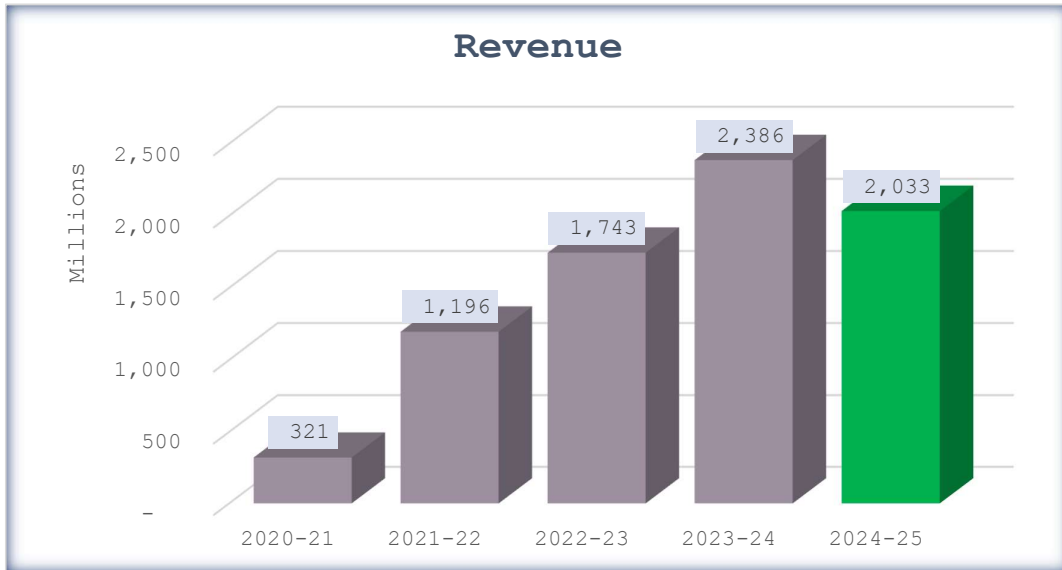
As on March 31, 2025, the Company's outstanding order book stood at ₹6,143.79 million, offering strong visibility for execution in the near term. The Water Management segment continues to form the core of the Company's operations and accounts for the majority share of the current order book.

While Water remains the Company's primary focus area, engagements in the Roads and Railway sectors are pursued selectively, based on opportunity and strategic fit. The Company continues to actively evaluate new project opportunities within its areas of expertise. This consistent and focused approach is expected to support further scale in the order book over the course of the year, subject to market dynamics and successful bid conversions.





## Trends in Revenue



"Denta has achieved a 6x revenue growth over five years, reflecting strong execution and sectoral focus. With a robust ₹6,143.79 million order book, we maintain clear revenue visibility. We remain confident in delivering sustained, profitable growth, led by our core Water Management segment and supported by emerging sectors."

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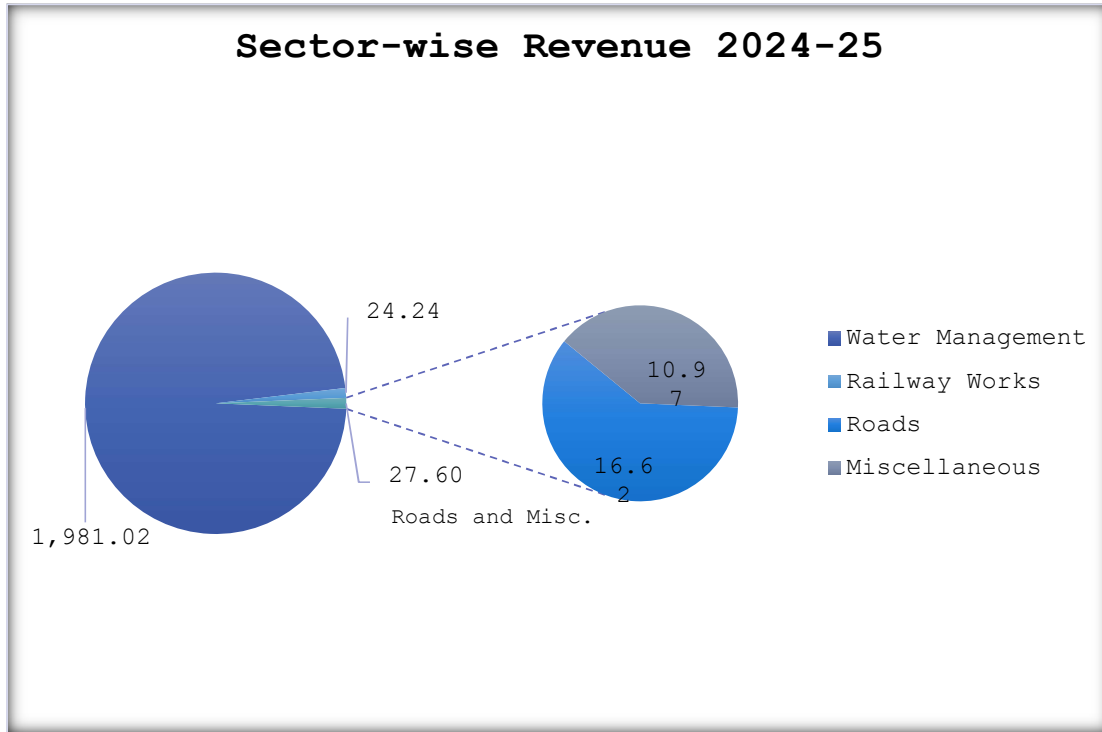
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## Sector – wise Revenue



Sector	Revenue in Millions
Water Management	1,981.02
Railway Works	24.24
Roads	16.62
Miscellaneous	10.97
<b>Total</b>	<b>2,032.85</b>

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## IPO Fund Timing, Project Phasing, and Strategic Outlook

*"With a strong order book, strengthened balance sheet, and focused execution strategy, we are well-positioned to deliver accelerated and sustainable growth in coming years."*

— Manish Shetty, Managing Director

Denta Water and Infra Solutions Limited is poised for a new phase of accelerated growth, backed by a robust order book, operational efficiency, and a debt-light balance sheet. With the infusion of IPO proceeds, the company is well-equipped to scale execution across multiple ongoing and upcoming projects.

Our unwavering focus on the Water Management sector, coupled with strategic diversification into railways and road infrastructure, positions us to tap into emerging opportunities in India's public infrastructure development. As we continue to enhance our execution capabilities, expand geographic reach, and invest in technological innovation, Denta aims to deliver consistent, sustainable, and profitable growth—creating long-term value for all stakeholders.

The company remains committed to sound governance, environmental responsibility, and operational excellence as it charts a path toward becoming a leading infrastructure solutions provider in the country.

While FY2025 saw a marginal decline in revenue compared to the previous year, on account of delay in work certifications thereby delaying the realization.

## Safe Harbour Statement

This presentation has been prepared by **Denta Water and Infra Solutions Limited** (the "Company") for general information purposes only. It is not intended to be an offer, solicitation, or recommendation to buy, sell, or subscribe to any securities of the Company and should not be used as the basis for any investment or legal decision.

The information contained herein has been compiled from sources believed to be reliable, but the Company does not guarantee its accuracy, completeness, or relevance. This material may not cover all relevant aspects or developments related to the Company's operations.

Certain statements in this presentation may be forward-looking in nature, reflecting the Company's current expectations or projections about future events. These statements involve known and unknown risks, uncertainties, and other factors that could cause actual results to differ materially from those expressed or implied.

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The Company undertakes no obligation to update or revise any forward-looking statements, whether due to future events, new information, or otherwise, unless required under applicable law.

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 **THANK YOU** 


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