Date: 6th November, 2026

To,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051

Symbol: - AIMTRON
ISIN: - INE0RUV01018

Sub: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation of the Company for H1 & FY27.

The aforesaid Investor presentation will also be available on the Company's website at: www.aimtron.in.

Thanking you,

Yours faithfully,

For Aimtron Electronics Limited

PRIYANKA SHAH

PRIYANKA SHAH
Company Secretary & Compliance Officer

STEADY
STRATEGIC
SCALING

AIMTRON
Tomorrow Today



AIMTRON ELECTRONICS LIMITED

INVESTOR PRESENTATION
H1 FY2027

Disclaimer

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Outline

- Business Overview
- Way Forward
- Financials & Highlights



Business overview



Aimtron Overview

Industrial Automation
Controllers, monitoring systems and industrial electronics

Automotive & EV
Battery management, charging systems and vehicle electronics

Aerospace & Defence
High-reliability electronic systems and subsystems.

Agrotech & Rugged Electronics
Harsh-environment controllers and industrial systems

Medical Technology
Diagnostic, monitoring and medical electronic assemblies

Energy and BESS
Power management and energy control systems.

Telecommunications, Railways, IoT, Robotics & expanding presence

ODM-led ESDM Services

Expertise in engineering & complex product manufacturing

High-Value Precision Engineering Products

Expertise across diverse industries

150+
Design Engineers Driving Innovations

100+
Customers Satisfied Globally

350+
Embedded Design Projects Completed

9
SMT Lines
(2 SMT Lines - Upcoming)

INDIA

VADODARA & AHMEDABAD
(Gujarat)

BENGALURU
(Karnataka)

Comprehensive Engineering Capabilities

+

Manufacturing Infrastructure

Greenfield Project
Aimtron Mechatronics

USA

TEXAS
(Austin Downtown)

ILLINOIS
(Decatur)

Technology Leadership

+

Advanced Manufacturing Processes

Global Operating Model

Operating Philosophy

GLOCAL



Comprehensive ODM / ESDM solution

Advanced PCB Assembly

Robust product development

Effective testing solutions

Focus on delivering superior quality

Comprehensive after-market support

Serving diverse global market needs

- One Integrated Engineering Platform
- Two Geographies - Infrastructure Presence
- Global Customer Reach & Engagement
- Deep Expertise in Complex ODM / ESDM Engineering

Integrated ODM Product Development

One Partner | From Product Concept to Lifecycle Support

ONE PARTNER

Complete Product Realisation

Design & NPD	Engineering	Supply Chain	Testing	PCBA	Electromechanical	Mechanical Assembly	Box Build	Packaging
	• Documentation • BOM Optimizations • DFM	• Obsolescence Management	• ICT • FCT	• SMT • THT • Cable Assembly	• Conformal Coating • Potting • Ultrasonic Welding	• Sheet Metal • Machining • Casting	• Heat Exchangers	• Logisitcs • Repair

Design-Led Product Development

From Concept to Manufacturing

Product Engineering Services



Prototype and Bulk Manufacturing
Management of product development from prototype to mass production, including mechanical design, BOM optimization, and certification services, optimizing efficiency and control.

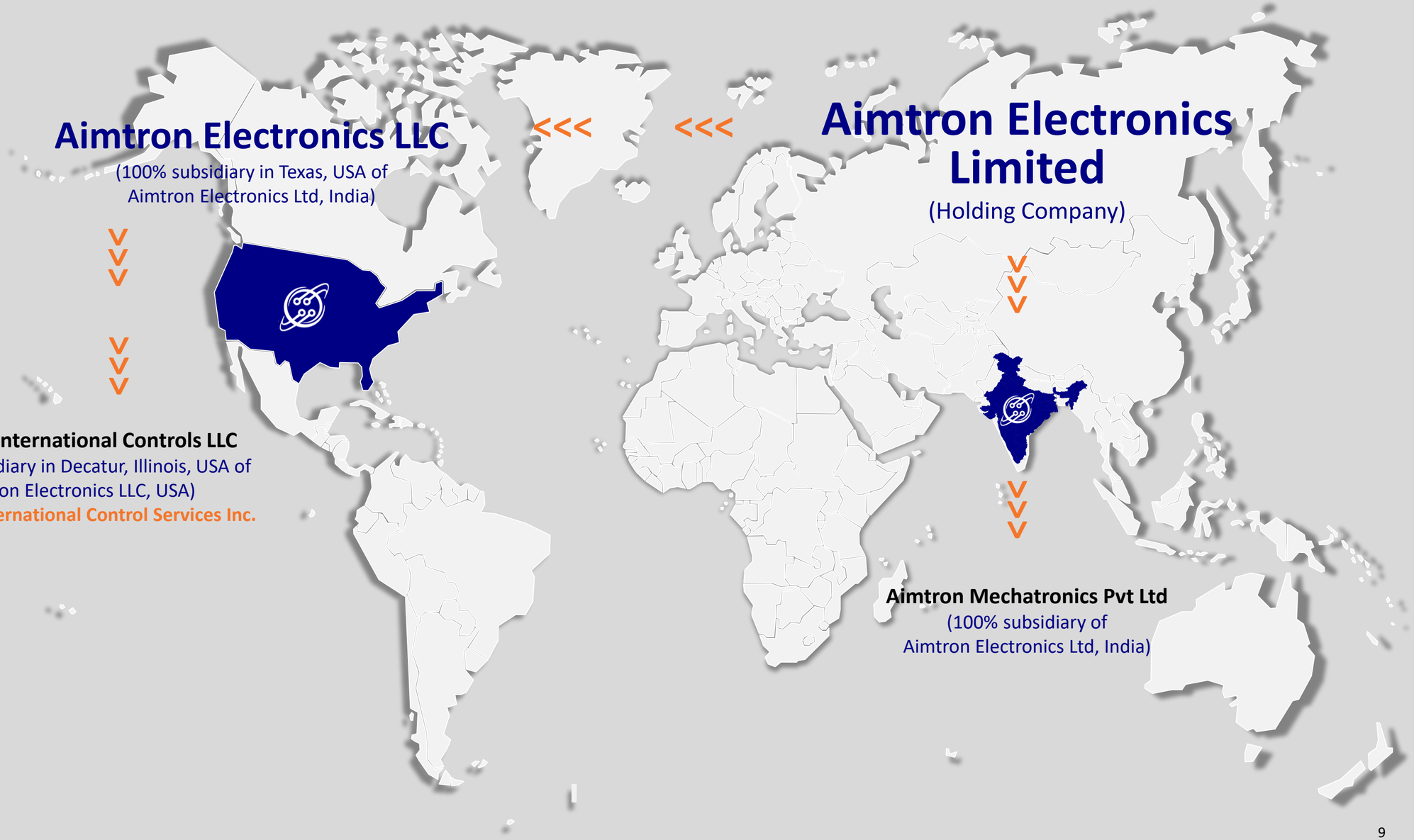
Validation and Regulatory Compliance
Comprehensive services for product testing, verification, validation, and regulatory compliance, including pre-compliance testing and certification.

Quality Engineering
Assurance across the product lifecycle with services in consulting, IoT implementation, and end-of-life support, ensuring high quality and operational excellence

Digital and Value-Added Manufacturing Engineering
End-to-end solutions for high-speed, multi-layer PCB design, fabrication, and assembly using tools like Altium, SolidWorks, and Vayo.

Design & Product Engineering
Turnkey solutions for custom embedded system development with expertise in hardware, embedded, and mechanical design.

Global Presence & Subsidiary Structure



Aimtron International Controls

Decatur, Illinois

- **Established North American OEM relationships**, including Caterpillar and John Deere
- **Engineering and design** capabilities
- **High-mix, low-to-medium-volume** manufacturing expertise
- **Ruggedized and industrial electronics** expertise
- Exposure to **Agrotech, mining, oil and gas, medical and heavy engineering**
- Approximately **58,000 sq. ft.** manufacturing facility

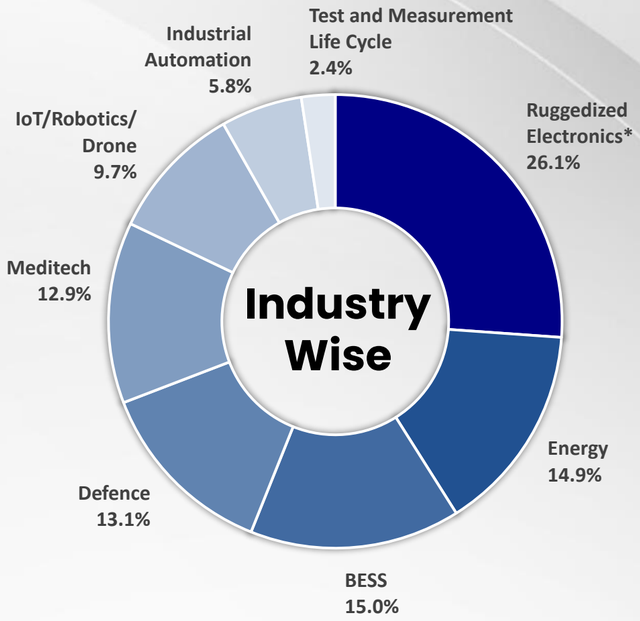


X-Ray Machine added



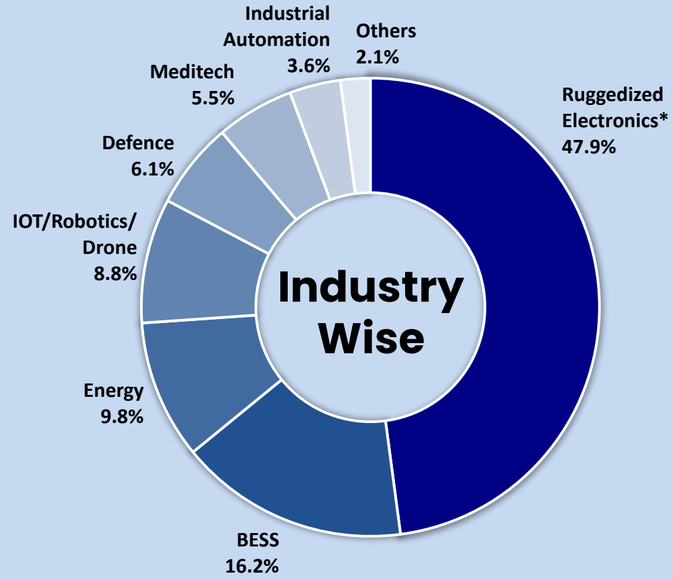
SPI Machine added

Revenue Breakdown
(H1'FY27)



*Ruggedized Electronics includes Agritech, Mining, Fire & Safety equipment

Order Book – USD 18.8 Mn
(as on 30th September 2026)



RFQ Pipeline - ~USD 40 Mn

(includes Ruggedized Electronics, IOT, Robotics, Drone, Beverage Equipment, Meditech, BESS & Energy)

Quality Excellence Through Global Standards

Strategic Facilities with Advanced Infrastructure & technology



ISO 13485:2016

Quality management for medical device manufacturing

ISO 14001:2015

Environmental management and sustainable manufacturing practices

EN ISO 9001:2015

Quality management for consistent manufacturing processes

IATF 16949:2016

Automotive industry quality management standards

CDSCO

Regulatory compliance for medical devices in India

CSA

Canadian safety standards compliance for electrical equipment

AS9100D

Quality management for aerospace and defence industries

Trusted Telecom Partner

Government-recognised trusted source for telecom equipment

RDSO *(In Progress)*

Railway vendor approval and technical compliance process

Product Categories



Automotive



Industrial



Gaming



Telecom



Aerospace / Defence



Ruggedized Electronics



IOT/ Robotic / Drones / UAV



Medical & Healthcare Equipment



Energy/ Power / BESS



Our Progression

2011
Incorporated "Aimtron Electronics Private Limited"

2012
Commenced operations With installation of 1st SMT Line

2014
Inaugurated new manufacturing facility at Vadodara, Gujarat by Karnataka Governor

2018
Company achieved Turnover of Rs 20 Crores

2020
Received Certificate of Excellence provided by Indian 2020 Business & Leadership Excellence awards in recognition of significant contribution.

2021
New facility at Whitefield, Bengaluru, Karnataka inaugurated by Dr. Aswathnarayan C. N. Received ISO 14001:2015 & ISO 13485:2016 for facility at Vadodara Company achieved Turnover of Rs 50 Crore

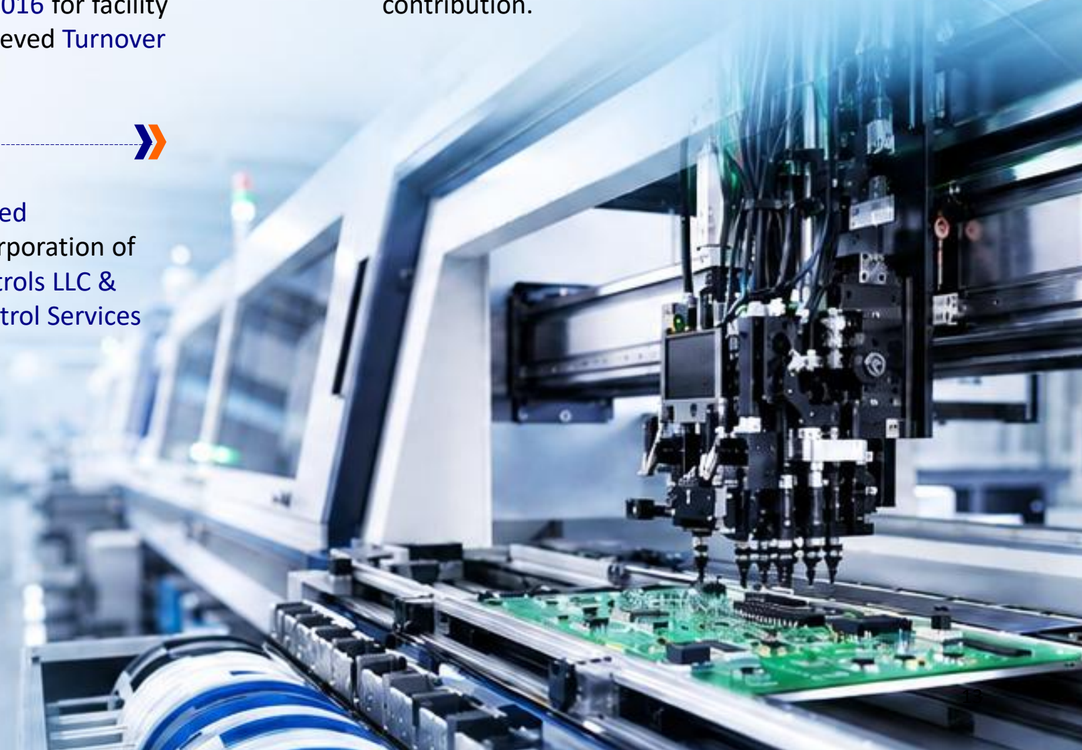
2022
Accredited with EN ISO 9001:2015 for facility at Bengaluru. Received Karnataka Innovation Leadership Awards 2022 presented by Academic Partners "INDRA" and "Business Leaders"

2023
Inaugurated New Design Centres at Vadodara & Ahmedabad, Gujarat

2024
Listed on "NSE Emerge Platform" and Obtained "CDSCO Certification"

2025
Started operations in Texas, USA through "Aimtron Electronics LLC" (100% Subsidiary)

2026
Strategic shift to an ODM-led manufacturing model Incorporation of Aimtron International Controls LLC & acquired International Control Services Inc., based in Decatur, USA



Electro Squad



Mukesh Jeram Vasani

Chairman

He serves as the Chairman, Non-Executive Director, and Promoter of our Company. He has been a Director since October 21, 2013. He holds a Bachelor of Engineering degree in Civil from Sardar Patel University, Gujarat, awarded in 1987. With approximately 30 years of experience in production, marketing, and manufacturing of engineering and electronic goods and services, he has been instrumental in driving the growth of our company. Under his leadership, our Company has significantly expanded its diversified product portfolio and customer base.



Nirmal Mukesh Vasani

Non-Executive Director

He serves as the Non-Executive Director and promoter of our company, and also holds the position of Global COO. He has been associated with the company since March 15, 2016, bringing with him approximately seven years of experience in the ESDM industry. He completed his graduation from James B. Conant High School in Hoffman Estates, Illinois. His expertise in marketing has played a key role in the expansion of our overseas business operations.



Sneh Shah

Whole-Time Director

He is the Whole-Time Director and Head of Sales at our company, with over a decade of industry experience. An Electronics Engineering graduate and certified PMP, Chartered Engineer, and Lean Six Sigma Green Belt, he drives client-focused growth and delivers projects with precision, innovation, and a commitment to sustainable success.



Chris Espinoza

Vice President – Sales
(Aimtron International Controls LLC)

He is the Vice President – Sales of AIC and a result oriented entrepreneurial professional with 25+ years of experience in sales, marketing, and tech-driven business development. Known for consultative client engagement, leading cross-functional teams, driving revenue growth, building partnerships, and expanding market presence.



Jayaramu

Bengaluru Business Unit Head Aimtron Electronics Limited

He is the Bengaluru Business Unit Head of Aimtron Electronics Limited, bringing over 30 years of experience in the EMS industry. With extensive expertise in customer engagement, business growth, and operations management, he has been instrumental in strengthening the Bengaluru operations, enhancing manufacturing efficiency, and supporting capacity expansion. His leadership focuses on driving operational excellence and strategic execution, aligned with the Company's long-term vision and integrated ESDM growth strategy.



Parth Kanani

Business Unit Head Aimtron International Controls

He is the Business Unit Head of Aimtron International Controls, leading strategic sales initiatives with a strong focus on customer engagement and business growth. An Electrical and Electronics Engineering graduate, he brings expertise in expanding global market presence, strengthening customer relationships, and driving business development. His contributions play a key role in advancing the Company's overseas operations and supporting its integrated ESDM growth strategy.



Yogesh Sharma

Head – Aimtron Mechatronics

He is the Head of Aimtron Mechatronics, leading the Company's box-build and system integration business. With over 30 years of experience in the EMS industry and a background in Mechanical Engineering, he brings extensive expertise in manufacturing operations and operational excellence. He has been instrumental in strengthening manufacturing readiness, enhancing cross-functional collaboration, and developing scalable capabilities to support the Company's transition towards integrated ESDM solutions.

Way Forward



Strategy for growth

Backward Integration and Expansion:

- Backward integration strategy for the greenfield project (Aimtron Mechatronics), focusing on in-house manufacturing capabilities for plastic components, sheet metal and wire harnesses.
- In-house manufacturing of components to reduce dependency on third-party suppliers and improve supply chain efficiency.

Geographical Expansion:

- Strengthening global presence with a focus on expanding into European and Australian markets.
- Increasing market penetration through targeted sales, marketing initiatives, and participation in international exhibitions.

Operational Efficiency Enhancement:

- Continuously improving operational efficiencies to enhance economies of scale and competitiveness.
- Optimizing production capacity and supply chain management to reduce costs and strengthen market position.
- Leveraging digital solutions like "Aimnet" for efficient machinery utilization and production optimization.

Diversified Industry Focus:

- Targeting diverse sectors including Industrial, Medical & Healthcare, Automobiles, Power, Gaming, and UAVs, leveraging robust manufacturing capabilities to capitalize on emerging market trends.



Market Expansion Strategy:

- **Medical & Healthcare Equipment**: Focusing on India's growing medical device market with strategic initiatives and policy support.
- **Industrial Sector**: Exploiting opportunities in India's expanding electronics manufacturing sector, supported by PLI schemes and global investments.
- **Automobile Industry**: Seizing growth in the electric vehicle market through significant investments in manufacturing and infrastructure.
- **Drone Technologies**: Tapping into the burgeoning UAV market in India and globally.
- **Defence & Aerospace:** Accelerating growth in the sector strengthened by AS9100 certification achievement.
- **Telecom:** New business opportunities in the high growth sector with long term potential.
- **Railways:** Achieved entry into Indian Railways ecosystem, with SIL 4 (Safety Integrity Level 4) compliant systems for mission-critical applications
- **Energy, Power & BESS:** Capitalizing on growing energy, power electronics, renewable energy, and BESS markets driven by demand for sustainable energy solutions
- **Ruggedized Electronics:** Designing and manufacturing high-reliability electronic systems for extreme environments across agritech, mining, defence, aerospace, etc.

40–50% CAGR

for 3 to 5 years

FINANCIALS & HIGHLIGHTS



Key financial indicators (H1'FY27)

Order Book

as on 30th September 2026

Rs 7.3 Bn

~2.4x FY26
Revenue



Revenue

Rs 2,247.1 Mn
83.3% YoY ▲

EBITDA

Rs 486.1 Mn
61.4% YoY ▲

Net Profit

Rs 347.9 Mn
71.5% YoY ▲

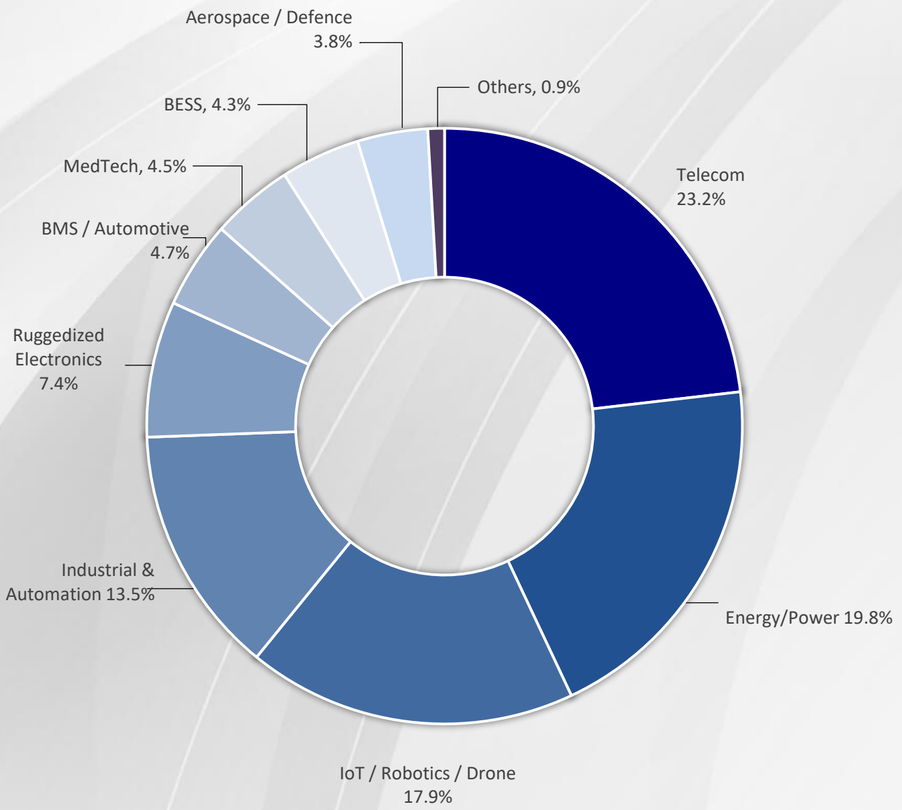
EPS

Rs 16.75
68.5% YoY ▲

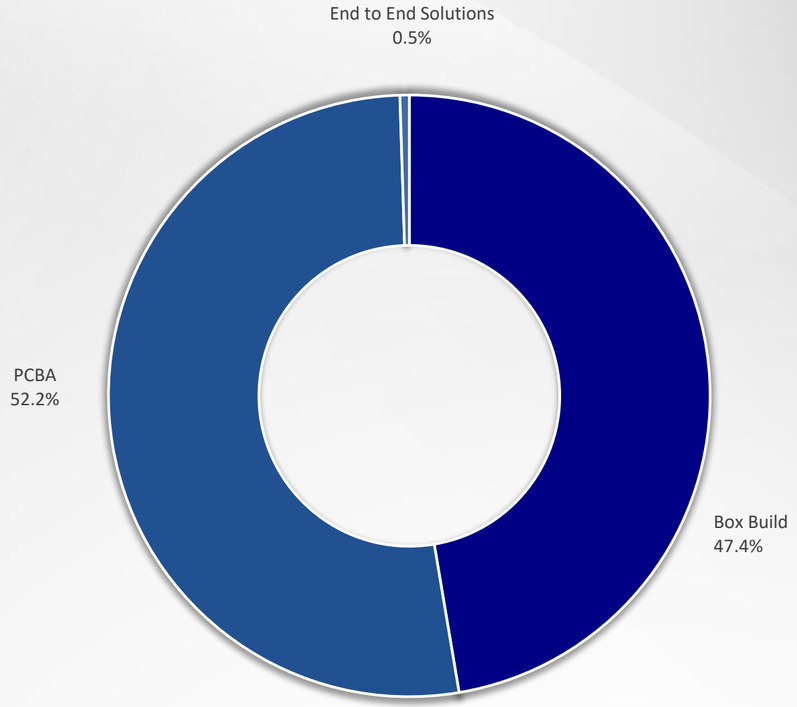
Revenue breakdown (H1'FY27)

Consolidated

Industry Wise



Segment Wise



Order Book (H1'FY27)

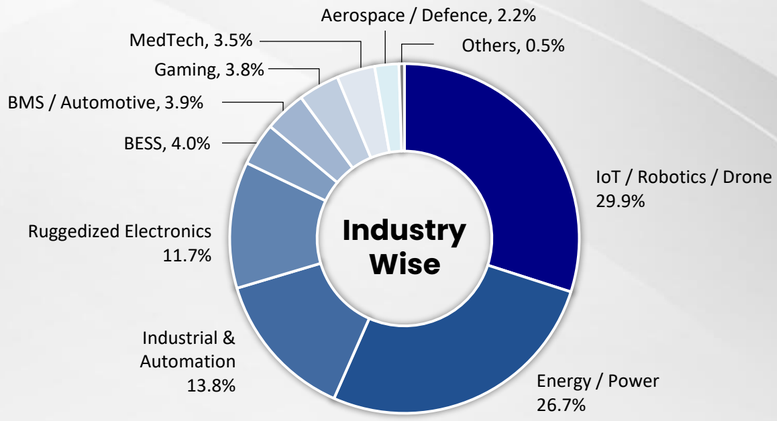
Consolidated

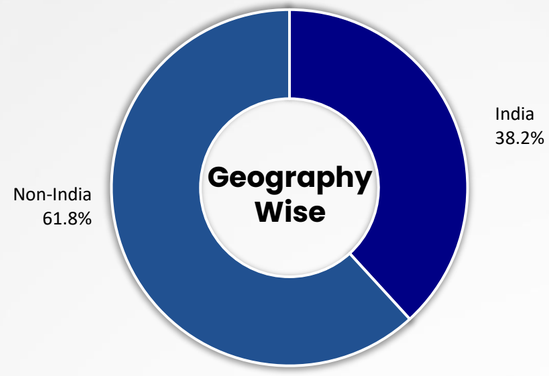
Order Book Summary

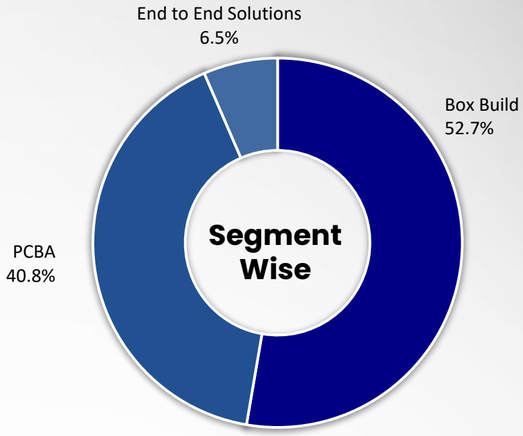
Particulars	Rs Mn
Opening Order Book (as on 1st Apr, 2026)	5,212
(+) Orders received	4,368
(-) Orders Executed	2,247
Closing Order Book (as on 30th Sep, 2026)	**7,333**

RFQ Pipeline: INR 14+ Bn

Closing Order Book Bifurcation







Half Yearly Financial Statement

Consolidated

Particulars (INR Mn)	H1FY27	H2FY26	H1FY26	YoY%
Revenue from Operations	**2,247.1**	**1,785.8**	**1,225.8**	**83.3**
Total Expenditure	**1,761.0**	**1,429.1**	**924.7**	90.4
COGS	1,560.0	1,287.3	849.0	83.8
Employee Benefit Expenses	85.3	69.7	50.2	69.7
Other Expenses	115.7	72.1	25.5	353.0
EBITDA	**486.1**	**356.6**	**301.1**	**61.4**
EBITDA Margin (%)	**21.6**	**20.0**	**24.6**	**-**
Other Income	57.0	12.8	10.7	430.7
Depreciation	37.3	36.5	28.9	29.0
EBIT	**505.7**	**333.0**	**282.9**	78.8
Interest	32.9	5.6	1.3	2,500.5
Profit Before Tax	**472.8**	**327.4**	**281.6**	67.9
Tax	124.9	70.6	78.8	58.5
Profit After Tax	**347.9**	**256.9**	**202.9**	**71.5**
Net Profit Margin (%)	**15.5**	**14.4**	**16.5**	**-**
Earnings Per Share (Rs)	**16.75**	**12.56**	**9.94**	**68.5**

Annual Income Statement

	Standalone			Consolidated	
Particulars (INR Mn)	**FY22**	**FY23**	**FY24**	**FY25***	**FY26**
Revenue from Operations	**263.2**	**835.1**	**929.8**	**1,591.8**	**3,011.6**
Total Expenditure	**269.2**	**616.6**	**693.5**	**1,252.1**	**2,353.9**
COGS	206.1	554.1	574.8	1,161.1	2,136.3
Employee Benefit Expenses	39.5	35.8	58.1	49.2	120.0
Other Expenses	23.6	26.7	60.7	41.8	97.7
EBITDA	**(6.0)**	**218.4**	**236.3**	**339.8**	**657.7**
EBITDA Margin (%)	**(2.3)**	**26.2**	**25.4**	**21.3**	**21.8**
Other Income	5.7	8.1	7.5	29.3	23.6
Depreciation	14.7	42.7	41.1	46.4	65.4
EBIT	**(15.0)**	**183.9**	**202.7**	**322.6**	**615.9**
Interest	1.2	13.2	15.8	2.4	6.8
Profit Before Tax	**(16.2)**	**170.7**	**186.9**	**320.2**	**609.1**
Tax	1.8	50.7	50.9	63.9	149.4
Profit After Tax	**(18.0)**	**120.0**	**136.0**	**256.3**	**459.7**
Net Profit Margin (%)	**(6.8)**	**14.4**	**14.6**	**16.1**	**15.3**
Earnings Per Share (Rs)**	**(5.16)**	**8.25**	**9.06**	**13.14**	**22.47**

* Restated

**In FY23, issued 11.6 Mn bonus shares in the ratio of 4:1, hence historical EPS is recalculated for equitable comparison.

Balance sheet

Consolidated

Particulars (INR Mn)	FY25	FY26	H1FY27
EQUITY & LIABILITIES			
Shareholders' Funds	**1,549.8**	**2,345.9**	**3,142.7**
Share Capital	204.1	206.1	214.5
Reserves & Surplus	1,345.7	1,936.6	2,868.4
Share Warrants	-	203.2	59.7
Non-Current Liabilities	**5.9**	**549.0**	**367.1**
Long-Term Borrowings	-	548.2	367.3
Long-Term Provisions	5.9	0.8	(0.2)
Current Liabilities	**745.3**	**1,300.9**	**1,479.5**
Short Term Borrowings	6.4	4.9	215.9
Trade Payables	468.2	503.8	588.0
Short Term Provisions	69.5	156.0	228.8
Other Current Liabilities	201.1	636.2	446.8
TOTAL	**2,301.0**	**4,195.8**	**4,989.2**

Particulars (INR Mn)	FY25	FY26	H1FY27
ASSETS			
Non-Current Assets	**349.5**	**665.3**	**756.8**
Property, Plant & Equipment	309.3	627.3	743.7
Intangible Assets	-	4.7	4.7
Capital Work-in-Progress	-	1.5	-
Long Term Loans & Advances	1.0	0.6	0.5
Deferred Tax Asset (Net)	2.2	9.6	6.3
Other Non-Current Assets	37.0	1.5	1.5
Non-Current Investments	-	20.0	-
Current Assets	**1,951.5**	**3,530.5**	**4,232.4**
Inventories	350.8	1,031.8	1,064.6
Trade Receivables	870.9	1,354.7	709.1
Cash & Cash Equivalents	355.8	118.8	364.7
Short Term Loans & Advances	39.5	518.4	835.3
Other Current Assets	334.5	506.8	1,258.8
TOTAL	**2,301.0**	**4,195.8**	**4,989.2**

THANK YOU

Aimtron Electronics Limited

- 201, Brigade IRV, Nallurhalli Road, Whitefield, Bengaluru - 560 066 (Karnataka)

- Plot No. 1/A, GIDC Estate, Waghodia, Vadodara, Gujarat, 391760

cfo@aimtron.com/ cs@aimtron.com

www.aimtron.in

KAPTIFY® Consulting

Strategy & Investor Relations | Consulting

contact@kaptify.in / +91-845 288 6099

www.kaptify.in

