April 29, 2026

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai - 400 001

Scrip Code: 544209

National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Trading Symbol: BANSALWIRE

Sub.: Investor Presentation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith Investor presentation on Audited Financial Results for the quarter and financial year ended on March 31, 2026.

The above mentioned Investor Presentation will also be available on the website of the Company i.e. www.bansalwire.com

This is for information and Record of the Exchanges and the Members.

Thanking you,

Yours faithfully,

For **Bansal Wire Industries Limited**

SUMIT GUPTA

Digitally signed by SUMIT GUPTA
Date: 2026.04.29 19:09:55 +05'30'

Sumit Gupta
Company Secretary & Compliance Officer

Enclosed: As Above

WE WIRE THE WORLD

Bansal Wire Industries Limited

Q4 & FY26 Investor Presentation

April 2026

Agenda

- Company Overview
- Quarterly & Yearly Snapshot
- Way Forward
- Annexure

FY26: Accelerating Momentum, Creating Value

MR. PRANAV BANSAL, (MD & CEO)

We have closed FY26 on a strong footing, setting the stage for our next phase of growth. We delivered healthy sales volumes of 4,58,055 MT, reflecting a robust 33% year-on-year growth, driven by disciplined execution, strengthening product mix, and growing customer confidence.

Despite global supply-side disruptions impacting end of March'26, we sustained healthy volumes highlighting the resilience and agility of our operating model.

This year marks a clear inflection in our journey. We accelerated our diversification towards high-value specialty products, with IHT and OHT wires gaining strong traction supported by early customer approvals and faster-than-expected commercialization. This will translate into improved revenue quality and margins going forward.

Our disciplined execution has driven a strong improvement in cash flow generation, with ₹333 crore in FY26 keeping us firmly on track to deliver ₹600 crore in operating free cash flow over FY26–FY27, alongside continued investments that strengthen our competitive edge.

As we enter FY27, while our production and sales have been impacted by disruptions arising from geopolitical challenges in the short term, we remain firmly focused on our strategic priorities—expanding our portfolio of value-added products, deepening engagement with key customers, and driving operational excellence. We are confident in our ability to deliver sustained growth in revenue and profitability over the long term.

Company Overview

Bansal Wire at a Glance

#1
Largest Stainless Steel Wire Manufacturer in India (by volume)

#2nd
Largest steel wire manufacturer in India by volume

5
Manufacturing Facilities

5,000+
customers across Diverse Sectors

Scale & Integrated Manufacturing Advantage

- **India's largest single-location steel wire manufacturing facility at Dadri.**
- High automation drives **cost efficiency and increase yield consistency**
- Flexible production enables **cross-sector demand allocation**

Customer & Sector Diversification

- 3000+ SKUs delivered across sectors like automotive, infrastructure, agriculture and general engineering
- No Single customer **>~5% revenue; no single sector >~25%**
- 89.6% retention rate among key customers
- Low concentration risk, ensuring revenue resilience

Trust and Reach Built Over Generations

- An **87+ year legacy brand** trust with strong industry credibility
- Backed by a strong customer relationship .
- Global footprint in 50+ countries supported.

Diversifying towards High-Value products

- Expanding into speciality products like **steel cord, IHT and hose wire.**
- Expanding our B2C product portfolio with higher ROCE
- Focusing on high growth sectors like EV's and other automotive applications with clear path of import substitution

Strong scale, evolving mix with sustainable and disciplined execution

The Milestones

1985
Company Incorporation

1995
Added manufacturing facility along with stainless steel wire production

2003
Commenced manufacturing of galvanized wire

2007
Commenced high carbon wires production

2015
New product of automotive industry

2022
Commenced infrastructure of Dadri Plant

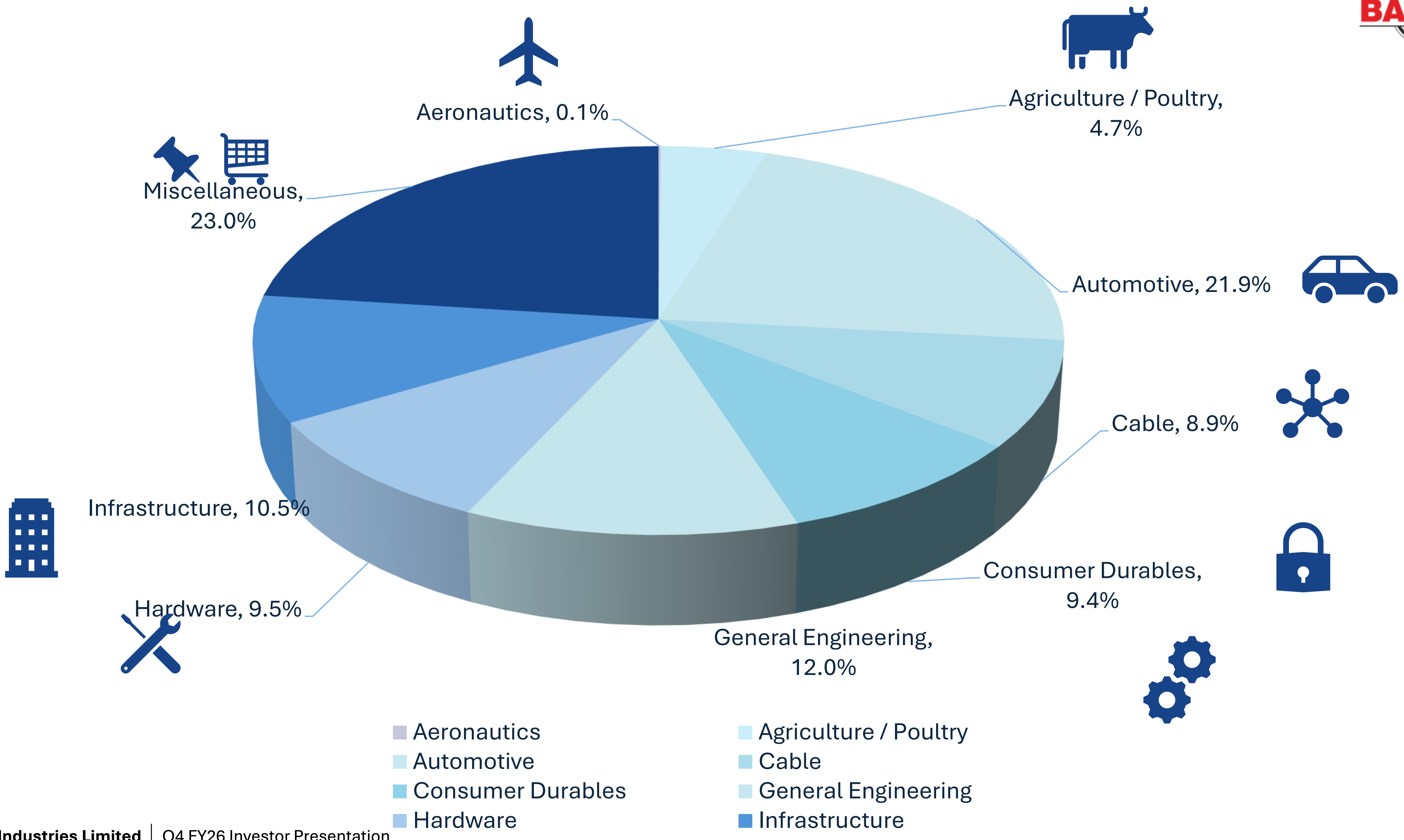
2023
Acquisition of Bansal Steel & Power Limited

2024
- Fund raised through IPO
- Launched Specialty Wire Segment
- Dadri facility – Commenced operations in January

2025
- Acquired land in Sanand, Gujarat for expansion of Stainless Steel Wire and GI Wire

2026
- Launched IHT Specialty Wire Segment

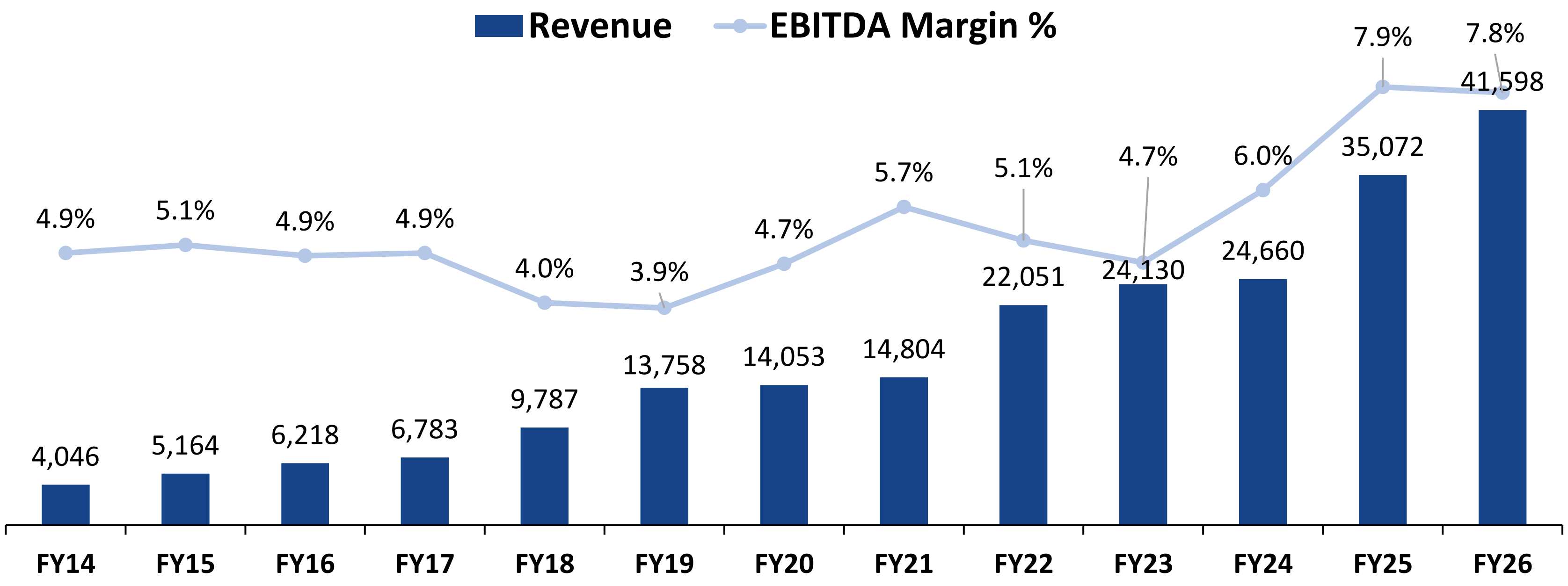
Industry Presence – FY 2026



Consistent revenue growth with improving margins

Revenue CAGR (FY14-26): 21.4%

Revenue CAGR (FY20-26): 19.8%



- The company has delivered consistent, long-term revenue growth highlighting strong demand visibility and execution capabilities.
- Margins have expanded structurally over the years, reflecting a calibrated shift towards value-added products, improved pricing discipline, and cost optimization initiatives.
- The ability to grow consistently across cycles while improving margins underscores the resilience and strength of the operating model.

Amounts are in Rs. millions

Bansal Wire: 87+ year legacy

BANSAL

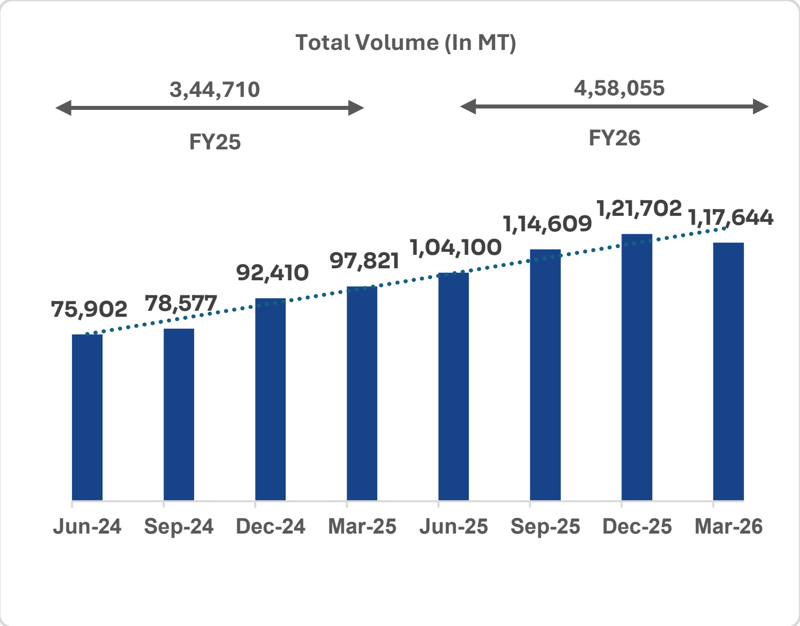
Financial and Operational Highlights

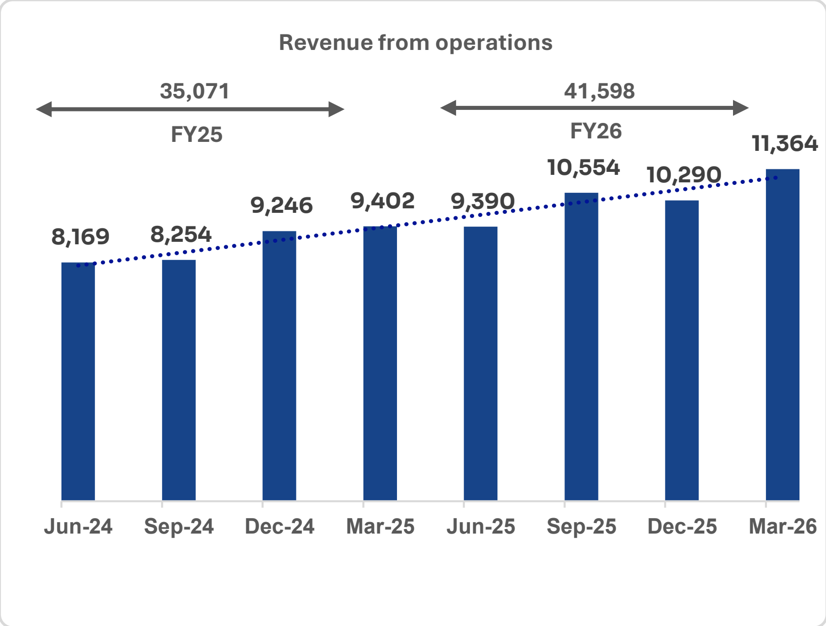
FY26

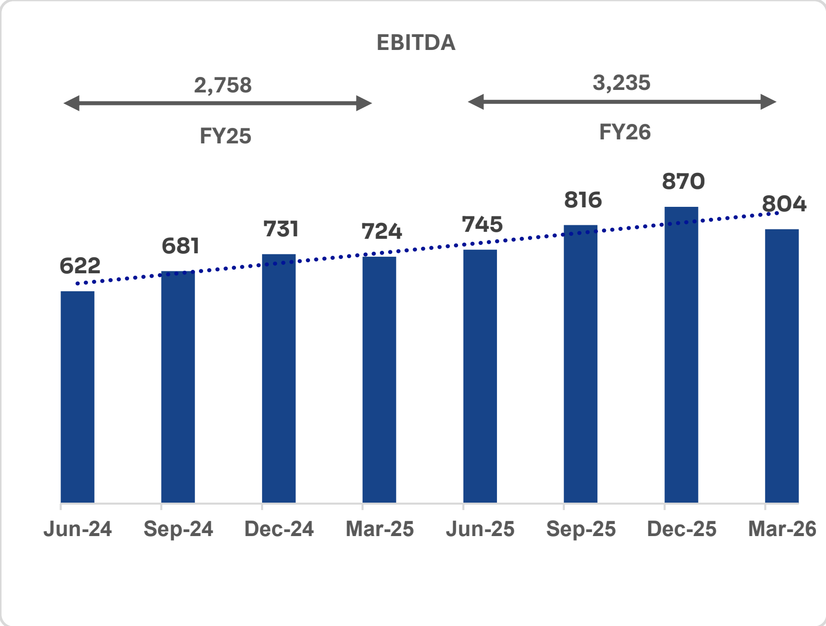
6,79,000 MTPA installed capacity	**INR 41,598 Mn** Revenue	INR 3,235 Mn EBITDA	**11.9% RoE**	15.3% RoCE	**INR 3,331 Mn OCF**

Mn- " Millions"
MTPA- "Metric tons per annum"

Transforming Scale into Sustainable Earnings







Particulars	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26
Volume (MT)	75,902	78,577	92,410	97,821	104,100	114,609	1,21,702	1,17,644
Revenue	8169	8,254	9,246	9,402	9,390	10,554	10,290	11,364
EBITDA	622	681	731	724	745	816	870	804

₹ million unless otherwise stated

Porter 5 Forces

BANSAL

Competitive Rivalry

- No. 2 steel wire player in India by volume with a strong lead over others
- No. 1 in stainless steel wire segment
- ~7% market share
- Competing in a fragmented but consolidating market and aggressively gaining market share

Supplier Power

- Largest purchaser of steel in the country in wire rods
- Cost-plus pricing model mitigates margin risk
- Bulk sourcing from top domestic wire rod mills

Buyer Power

- 5,000+ customers; no single customer >5%
- No sector concentration >25%
- ~90% retention rate among top customers

Threat of New Entrants

- Strong brand equity and long customer relationships
- Manufacturing capacity ~6.8 lakh MTPA (high capex barrier)
- Economies of scale coming from our largest single location facility
- 3,000+ SKUs reduce switching leverage
- Low Lead time to our customers (<48 hours)

Threat of Substitutes

- Steel wire: unique strength, durability & cost advantage
- No viable substitute in heavy industrial applications
- Expanding into specialty wires (Bead wire, Hose wire, IT/OT, Steel Cord)
- Product innovation further insulates against substitution

Approvals & Certificates

IS 280:2006 for General Engineering Applications

SO 14001:2015 Certified
Certified for ISO 14001 & ISO 45001

IS 1835:1976 for Steel Rope Wire

BIS Certificate IS 4824:2022

Member of Automotive Component Manufacturers Association of India

Explosive Industry (Solar Group)
Carbon Border Adjustment Mechanism (CBAM) Embedded Greenhouse Gases Emissions

IS 398 Part 2:1996 for ACSR Wire

Nuclear Power Corporation of India Ltd. (NPCIL)

IS 398 (Part II):1996 for High Tensile Galvanized Steel Wire for ACSR

Q4 & FY26 Snapshot

Robust Quarterly performance continues…

Q4 FY26

Sales Volume(MT)	↑ 20.3 % YoY	1,17,644	↓ 0.03 % QoQ
Revenue	↑ 20.9 % YoY	₹11,363.6	↑ 10.4 % QoQ
EBITDA	↑ 11.1 % YoY	₹ 804.4	↓ 7.5 % QoQ
CASH PROFIT	↑ 18.0 % YoY	₹569.6	↓ 5.3 % QoQ
PAT	↑ 21.0 % YoY	₹ 400.7	↓ 7.4 % QoQ

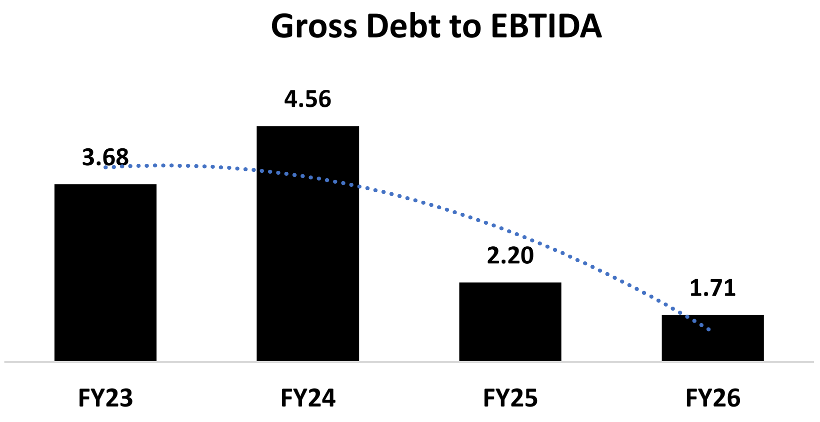
Revenue, EBITDA and Profitability surges on sustained cost-control measures and higher volume

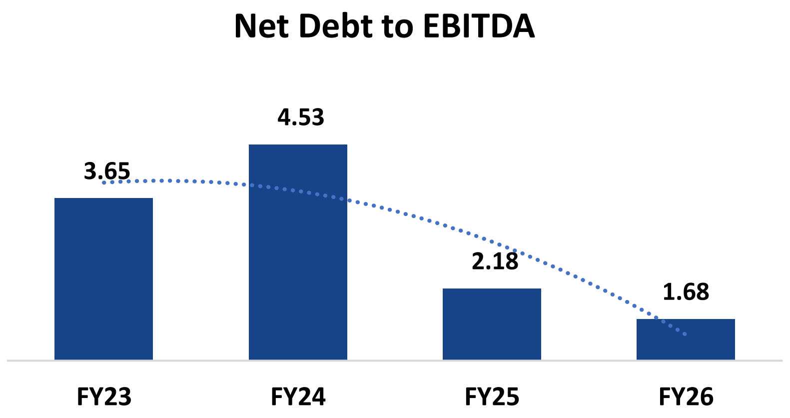
FY26

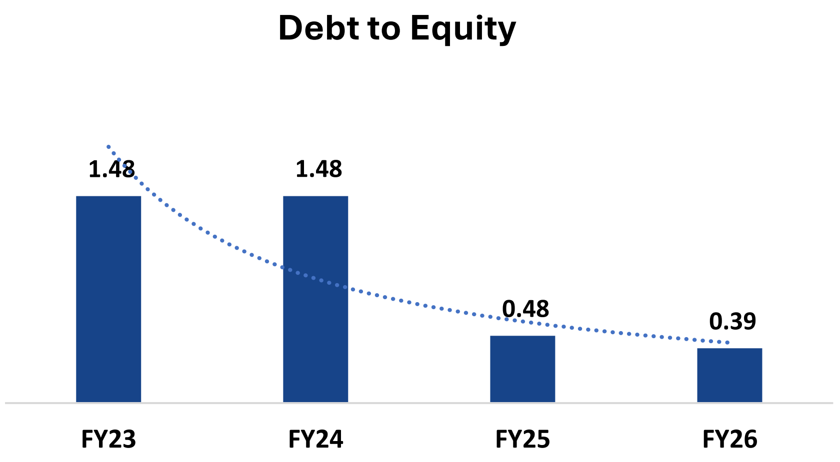
Sales Volume (MT)	↑ 32.9% YoY	4,58,055
Revenue	↑ 18.6 % YoY	₹ 41,597.9
EBITDA	↑ 17.3 % YoY	₹ 3,234.8
CASH PROFIT	↑ 20.1 % YoY	₹ 2,229.8
PAT	↑ 10.0% YoY	₹ 1,609.4

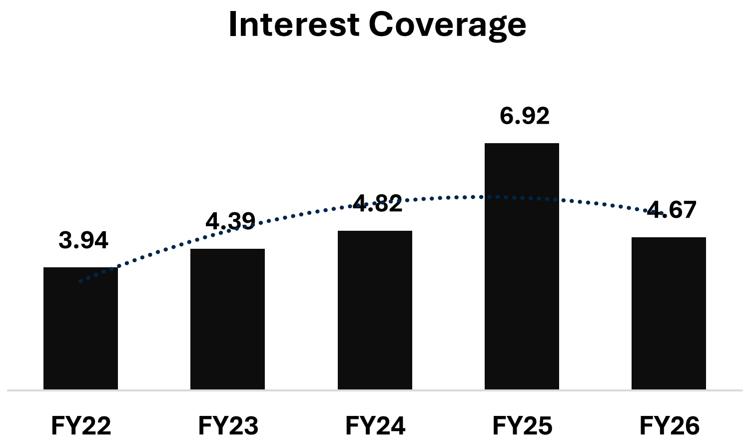
₹ million unless otherwise stated

Key Metrics: Leverage and Financial Strength

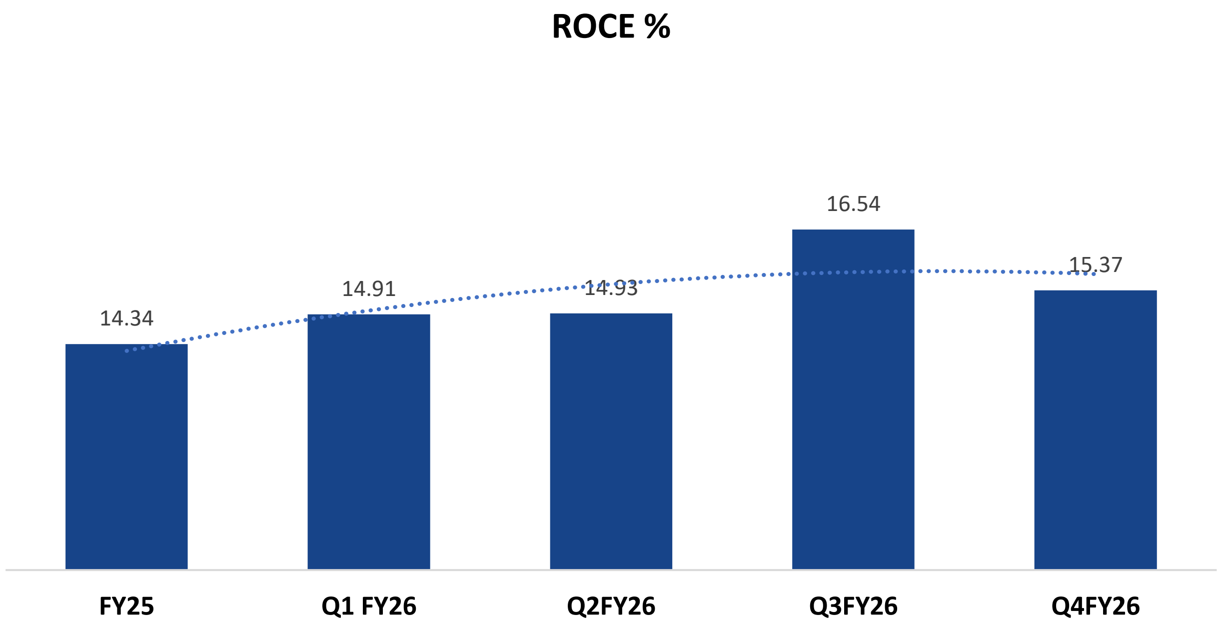








Key Metrics: Capital Efficiency and Value Creation

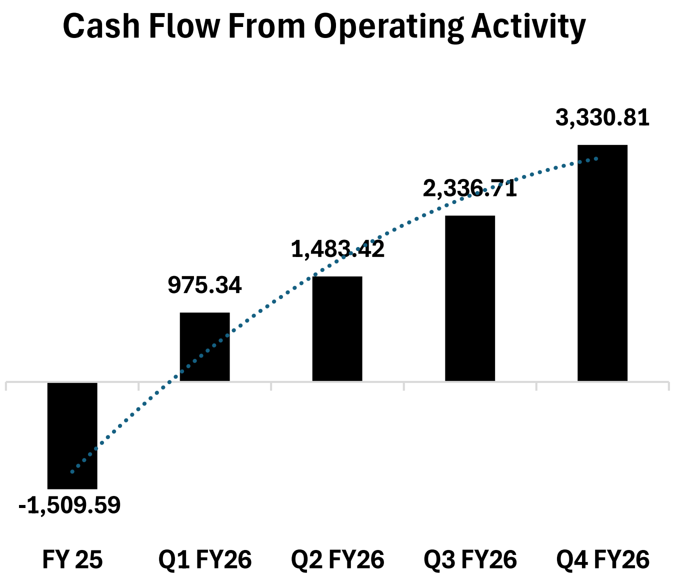


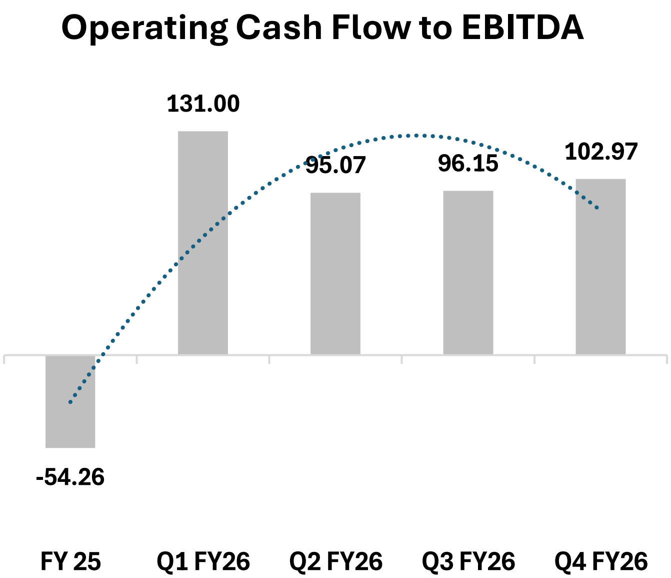
Driven by sustained improvements in operational efficiency, disciplined capital allocation, and better utilization of existing assets, resulting in stronger margins and improved working capital efficiency.

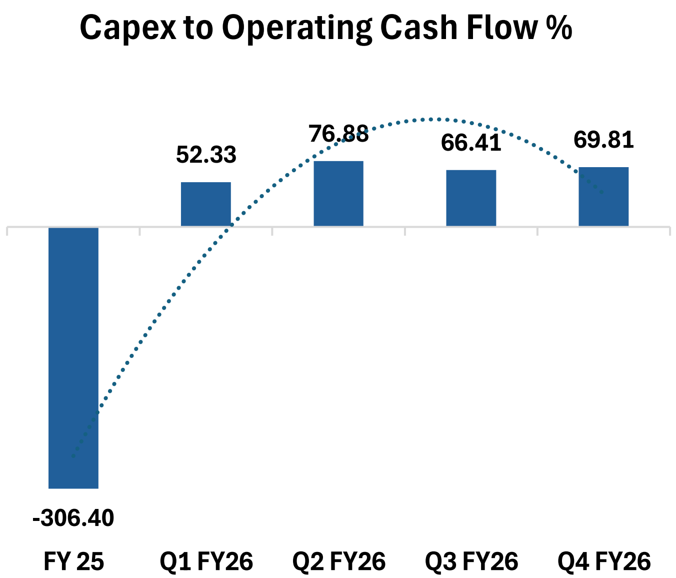
These focused initiatives have delivered consistent quarter-on-quarter growth and continue to enhance returns on capital employed, supporting progress toward our long-term targets.

Note: ROCE is based on closing capital employed

Moving towards a self-sustaining growth model …







Figures for the quarters are year to date (YTD) figures

Way Forward

Charting Sustainable Excellence: Our Strategic Roadmap to Enduring Value Creation

25%+ ROCE by FY 27 optimizing shareholder returns

600+ Crores positive cash flows from operations in FY 26 and FY 27

Self-Sustaining Growth Model

De commoditizing product portfolio through specialty wire

Annexure

Consolidated Quarterly P&L

Particulars	Q4 FY26	Q3 FY26	QoQ	Q4 FY25	YoY	FY26	FY25	YoY
Revenue from Operations	11,363.6	10,290.2	10.4%	9,402.0	20.9%	41,597.9	35,071.7	18.6%
Other Income	40.0	19.0		27.9		133.4	94.5	
Total Income	**11,403.6**	**10,309.3**	10.6%	**9,429.9**	20.9%	**41,731.2**	**35,166.1**	**18.7%**
EBITDA	**804.4**	**870.0**	**-7.5%**	**723.9**	**11.1%**	**3,234.8**	**2,758.7**	**17.3%**
Profit Before Tax (PBT)	**514.3**	**574.6**	**-10.5%**	**507.9**	**1.3%**	**2,098.7**	**2,103.9**	**-0.2%**
Profit After Tax (PAT)	**400.7**	**432.7**	**-7.4%**	**331.2**	**21.0%**	**1,609.4**	**1,463.7**	**10.0%**
Basic and diluted EPS (in ₹) (Not annualised)	**2.56**	**2.76**		**2.12**		**10.28**	**9.73**	

₹ million unless otherwise stated

Consolidated Balance sheet

Assets	FY26	FY25
Non Current Assets	**10,610.1**	**8,982.8**
Property, plant and equipment	8,306.9	6,927.1
Capital Work in Progress	2,136.5	1,780.0
Other non-current assets	166.6	275.7
Current assets	**14,558.5**	**12,694.6**
Inventories	7,078.5	6,385.1
Trade receivables	5,942.5	4,755.9
Other current assets	1,537.5	1,553.6
Total Assets	**25,168.5**	**21,677.4**

Liabilities	FY26	FY25
Total Equity	**14,306.7**	**12,690.1**
Equity share capital	782.8	782.8
Other equity	13,523.9	11,907.3
Non-current liabilities	**1,966.5**	**2,038.3**
Borrowings	1,249.5	1,364.6
Provisions	89.6	69.4
Other Non current liabilities	363.6	390.5
Deferred tax Liabilities (net)	263.8	213.8
Current liabilities	**8,895.3**	**6,949.0**
Borrowings	4,272.7	4,715.9
Trade payables	3,685.4	1,872.5
Other current liabilities	937.2	360.6
Total Equity and Liabilities	**25,168.5**	**21,677.4**

₹ million unless otherwise stated

Consolidated Cash Flow

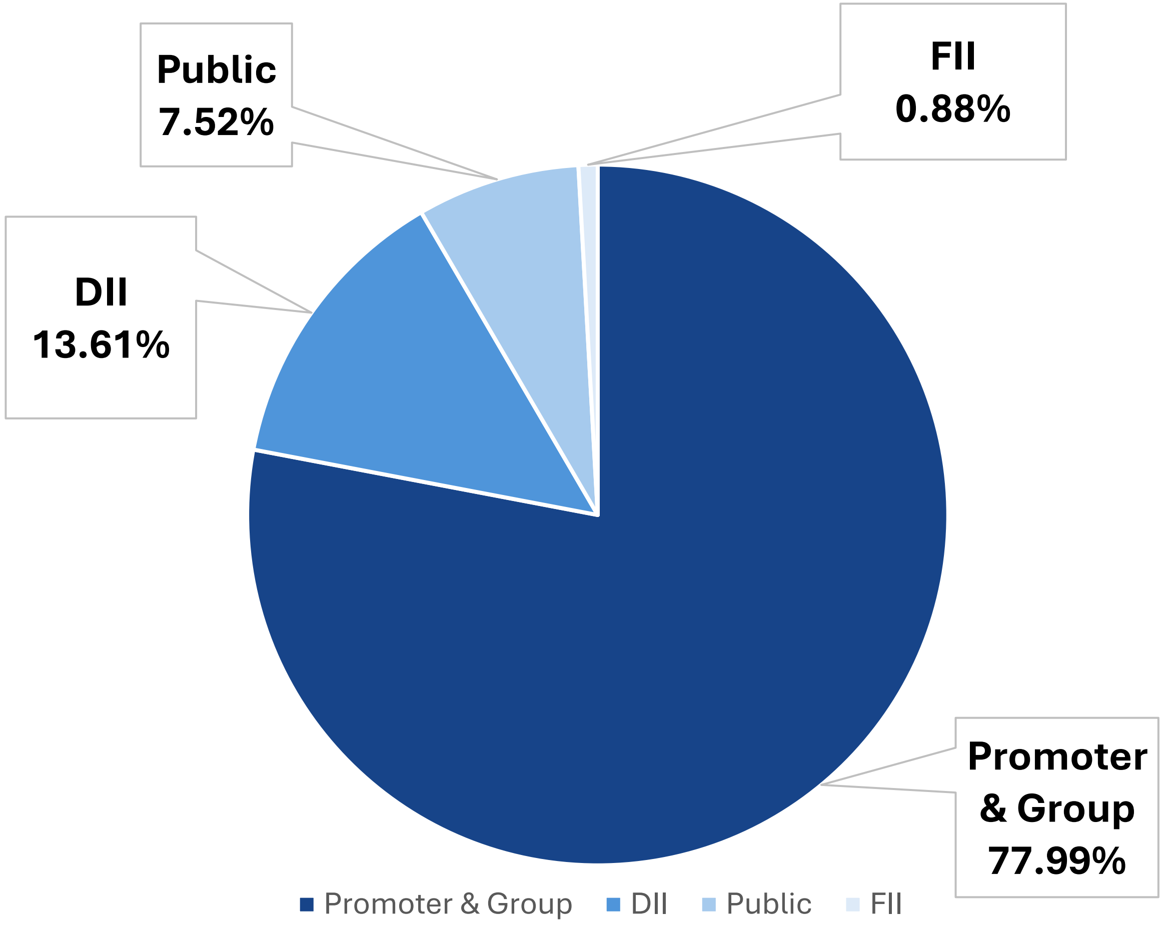
Particulars	FY26	FY25
Cash flow from operating activities		
Profit before tax	2,069.1	2,102.5
Adjustments for:		
Depreciation and amortisation expense	571.8	299.9
Loss/(Profit) Sale of property, plant and equipment and intangible assets	(0.5)	1.4
Gain on Foreign Currency Fluctuation (PPE)	(5.1)	(4.9)
Interest income on fixed deposits	(7.5)	(22.7)
Finance Cost	564.3	354.9
Operating profit/(loss) before working capital changes:	**3,192.1**	**2,731.2**
Movement in working capital	545.1	(3,660.5)
Cash generated/(utilized) in operating activities	**3,737.2**	**(929.4)**
Income taxes paid	(406.4)	(603.7)
Net cash generated/(utilized) in operating activities	**3,330.8**	**(1,533.0)**

₹ million unless otherwise stated

Market snapshot & shareholding pattern

Market Statistics	
BSE/NSE Ticker	544209 / BANSALWIRE
Stock Price*	225.40
Market Cap (Rs Crore)*	3,522
Outstanding shares	15,65,55,952
Face Value	5
52 Week High/ Low	434.30/222.50

*As on March 30, 2026



Shareholding as on March 31, 2026

Disclaimer

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Bansal Wire Industries Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

WE WIRE THE WORLD

Thank You

We express our heartfelt gratitude to all our stakeholders for their trust and solicit their continued patronage to make Bansal Wire Industries Limited grow exponentially in the coming years.

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