

Date: May 15, 2025

To, The Manager Listing Department Bombay Stock Exchange (BSE) Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001 Scrip Code: 544235	To, The Manager Listing Department National Stock Exchange (NSE) Exchange Plaza, 5th Floor Plot No. C/1, G-Block Bandra-Kurla Complex Bandra (E), Mumbai - 400 051 Symbol: ORIENTTECH
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SUBJECT: INVESTOR PRESENTATION ON THE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2025.

Dear Sir/Ma'am,

Please find enclosed herewith the Investors Presentation on the audited Financial results for the quarter and year ended on March 31, 2025.

Kindly take the same on records.

For ORIENT TECHNOLOGIES LIMITED
(formerly known as orient technologies private limited)

Ms. Nayana Nair
Company Secretary and Compliance Officer
ACS-65753





**IT Transformation
Catalysts**

25⁺ Years of
Service
Excellence

Investor Presentation 2025-2026

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Orient Technologies – Your IT Transformation Partner

**"Empowering enterprises to scale, secure, and transform with
reliable IT infrastructure, managed services, and digital
innovation — all under one roof."**





ORIENT AT A GLANCE

INNOVATION, INTEGRITY, IMPACT!

1997

Founded as a seller of computers and telefax machines.

1999

Partnered with OEMs to provide Data Centre Solutions.

2006

Introduced Managed Services, later expanded to Comprehensive Infrastructure Managed Services.

2013

Entered the Cloud Services market.



ORIENT AT A GLANCE

INNOVATION, INTEGRITY, IMPACT!

2017

Expanded into Digital Transformation services, including RPA, Business Intelligence, Mobile & Web Applications, and Facility Management Services.

2023

Integrated ESG practices under Sustainability Services.

2024

Became a publicly listed company and launched Cybersecurity & Digital Forensics along with Remote Infrastructure Management (RIM).

OUR MARKET FOOTPRINT

OUR PRESENCE

PAN India Presence with Offices in:

- **Mumbai**
- **Delhi**
- **Pune**
- **Chennai**
- **Bengaluru**
- **Ahmedabad**

Global

- **UAE**
- **Singapore**





SIMPLIFYING TRANSFORMATION. STREAMLINING IT. SCALING BUSINESSES.

Bringing end-to-end IT under one SLA – so you can focus on growth.



**25+ Years of
Experience**



**1500+
Professionals**



**Offices in 10 Indian cities
& UAE & Singapore**



**CMMI Level 3, ISO 9001,
27001, 22301**

FOUNDING MEMBERS



Ajay Baliram Sawant
Chairman & Managing Director

He is one of the Promoters of our Company. He completed his Bachelor of Engineering in Electronics from Ramrao Adik College of Engineering, University of Bombay, in 1988. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited, as well. He is one of the founders of our Company and has more than 25 years of experience in information and technology. He oversees the operations, sales, finance and human resource departments of our Company.



Jayesh Manharlal Shah
Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He completed his Bachelors of Engineering in Electronics from Konkan Education Society's Engineering College, Pen, University of Bombay, in 1988. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees systems and process in technology support services aspect of our business.



Ujwal Arvind Mhatre
Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He has completed his Diploma in Industrial Electronics form Bhausaheb Vartak Polytechnic Maharashtra State Board of Technical Education in 1987. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees client acquisition.



Umesh Navnitlal Shah
Whole-time Director

He is one of the Whole Time Directors and Promoters of our Company. He has completed his Diploma in Industrial Electronics form Bhausaheb Vartak Polytechnic Maharashtra State Board of Technical Education in 1987. He has over 25 years of experience in information technology industry. He is currently a director on the board of Align Digiventures Private Limited and Code Positive Private Limited as well. He oversees client acquisition.

BOARD OF DIRECTORS



Ajay Baliram Sawant,
Chairman and Managing
Director



Jayesh Manharlal Shah,
Whole Time Director



Ujwal Arvind Mhatre,
Whole Time Director



Umesh Navnitlal Shah,
Whole Time Director



Greena Mahesh Karani
Independent Director



Tushar Madhuvandas Parikh
Independent Director



Viren Champaklal Shah
Independent Director



Monica Bhatia
Independent Director

SENIOR MANAGEMENT TEAM



Shrihari Bhat
Chief Executive Officer



Yashashree Vidyadhar Parab
Chief Sales Officer



Suresh Bachwani
Chief Technology Officer



Gaurav Modi
Chief Financial Officer



Vaibhav Patkar
Security Solutions
Primary
Advisor



Pradip Narayan Pillai
Product Manager – Cloud



Nayana Akhil Nair
Company Secretary &
Compliance Officer



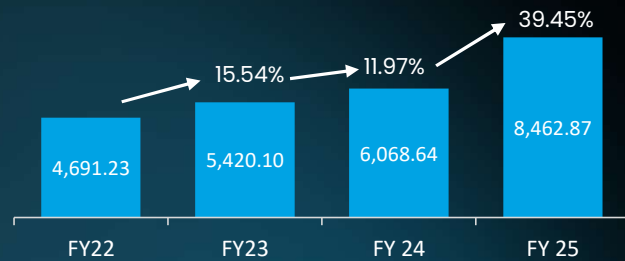
Ridhima Ajay Sawant
Chief Transformation
Officer

YEARLY TRACK RECORD OF FINANCIAL PERFORMANCE



Revenue

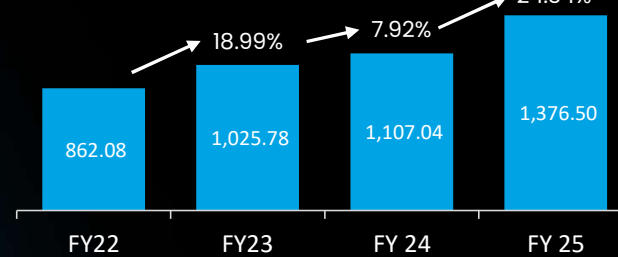
(₹ Mn)



Revenue CAGR of 21.73% over 3 years with a breakout year in FY 25

Gross Profit

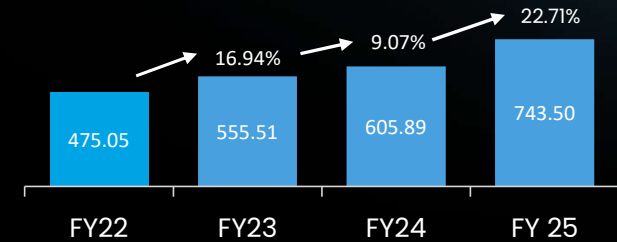
(₹ Mn)



Consistent and healthy Gross Margins

EBITDA

(₹ Mn)

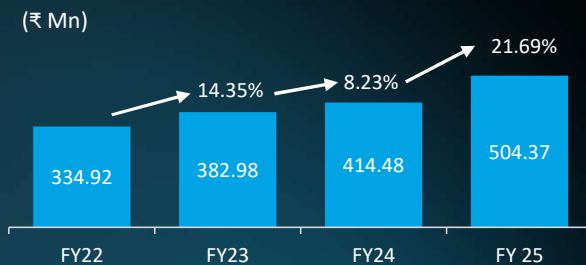


Achieved an EBITDA margin of 8.79% in FY 25

YEARLY TRACK RECORD OF FINANCIAL PERFORMANCE

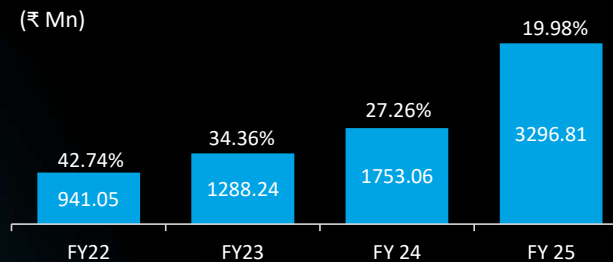


Profit After Tax



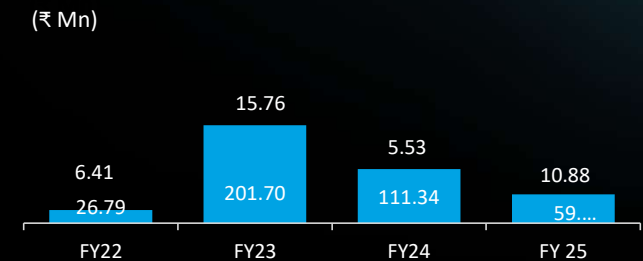
Achieved a PAT margin of 6.33% in FY 25

Net worth & RoE (%)



A healthy FY 25 ROCE of 21.23%

Debt & DSCR



Achieved a DSCR of 10.88

DIVERSIFIED IT SOLUTIONS & OFFERINGS

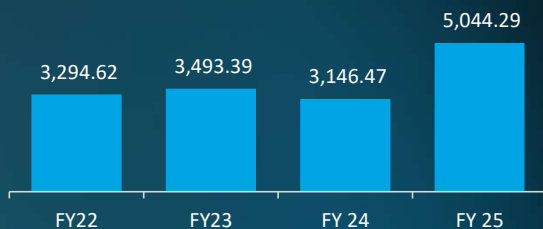


IT INFRASTRUCTURE PRODUCTS & SERVICES

- Data Centre Solutions
- End-User Computing

Revenue

(₹ Mn)

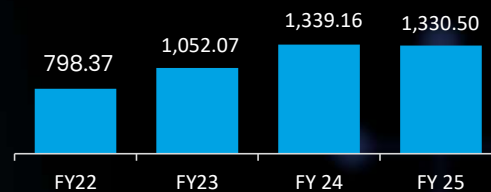


IT ENABLED SERVICES

- Managed Services
- Multi-Vendor Support Services
- IT Facility Management Services
- Network Operations Centre Services
- Renewals
- Device as a Service

Revenue

(₹ Mn)

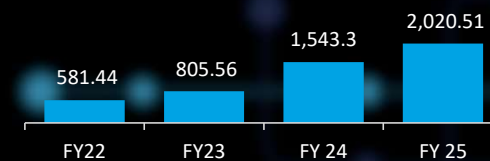


CLOUD AND DATA MANAGEMENT SERVICES

- Infrastructure as a Service
- Platform as a Service
- Software as a Service
- Function as a Service / Serverless Computing
- Database as a Service
- Storage as a Service, among others

Revenue

(₹ Mn)



* As a % of revenue from operations for the year ended March 31, 2025. All values are rounded up.

MARQUEE CUSTOMER BASE



Our ability to tailor and customise our product and services to suit the requirements of our customers has helped us build a marquee customer base across diverse industries

BFSI



Vasai Janata
Sahakari Bank Ltd.



कोटक मॅकमिन्हा बँक लि.
KOTAK MAHINDRA BANK LTD.



Pharma &
Healthcare



Jyothy Labs

Govt. & PSU



ITeS



Others



Tech
Partners

Dell International
Services India
Pvt. Ltd.

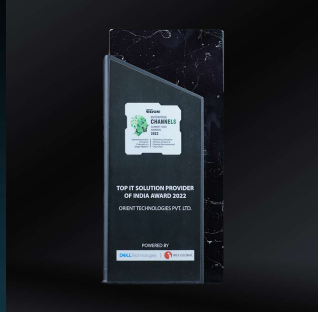


Industry Wise Revenue Share – Q4, 2025

Industry	% of Revenue
BFSI	27.20%
Communication	19.71%
Government & PSU	11.34%
ITES	5.80%
Mid-market & Others*	35.95%
Total	100.00 %

* Midmarket & Others includes healthcare, manufacturing, infrastructure, real estate, logistics, education, e-commerce, conglomerates, energy and service industries etc.

AWARDS & ACCOLADES



Top IT Solution Provide of India Award 2022



Regional Partner of the Year WEST



Best System Integrator



Partner Advisory Board



AWS APN Excellence Award



Best Partner Cloud Business West India

Accreditations

Premier integrator – Indian subcontinent by CISCO Partner	Lenovo 360 authorised infrastructure solution partner by Lenovo	Silver HPE Partner Ready Solution Provider for Fiscal Year 2024 by Hewlett Packard Enterprise
Silver HPE point next services by Hewlett Packard Enterprise	Partner program Titanium tier partner by Dell Technologies	HP Amplify Membership by Amplify, HP Partner Program
HPE Partner Ready for Aruba Networking by Hewlett Packard Enterprise	Platinum level Citrix Solution Advisor by Citrix Systems Asia Pacific Pty Limited	Champion re-seller by Nutanix

YEARLY UPDATES



Milestone achievement in FY 24-25

- **NSE Market Capitalisation Ranking**
Achieved **Rank 1,213** among India's top listed companies by market capitalisation, reflecting strong financial health and investor trust.
- **Government Software Development Project**
Awarded a **₹18.69 Cr**, 5-year e-governance project by the Government of Maharashtra to modernize state-wide digital services.
- **Cybersecurity for Critical Infrastructure**
Secured a **₹3.9 Cr** project to deploy advanced threat prevention and monitoring systems for a national infrastructure entity.
- **Long-Term Managed Services Contracts**
Signed multi-year IMS & FMS contracts worth **₹8.75+ Cr** with enterprises across consulting, real estate, and IT sectors.
- **Enterprise Storage & Server Deployment**
Executed a **₹12.3 Cr** data center infrastructure project involving storage, compute, and virtualization for financial and cloud organizations.

Financial Highlights for FY 24-25

- Revenue: ₹8462.87 Million, reflecting a robust increase of 39.45% year-over-year (YoY)
- EBITDA: ₹743.50 Million for FY 25, up from ₹605.89 Million, marking a growth of 22.71% YoY
- PAT: ₹504.37 Million for FY 25, representing a growth of 21.69% YoY
- EPS: ₹12.85 per share for FY 25, representing a growth of 8.82% YoY
- Employee Count as on March 31, 2025, was 1599.

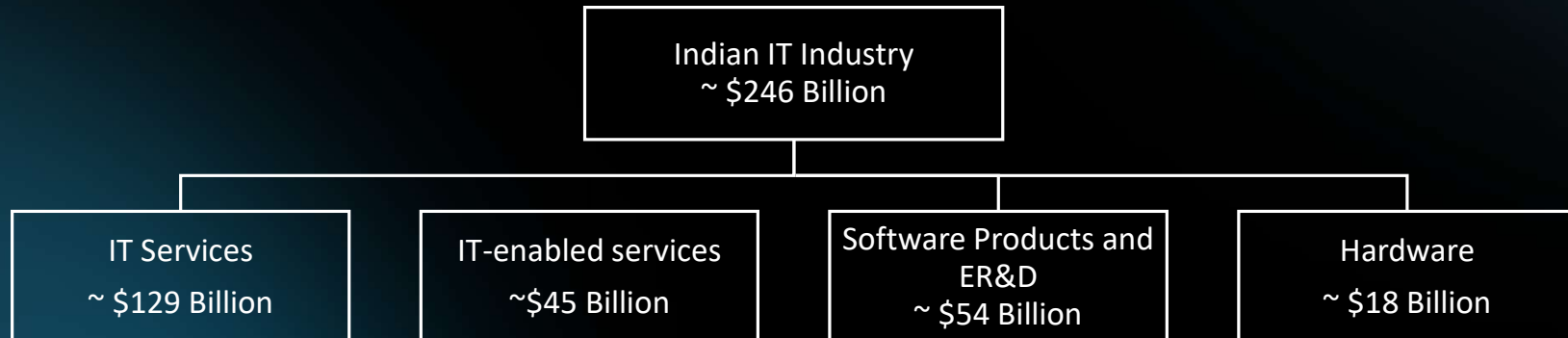
YEARLY UPDATES



Industry	% of Revenue
BFSI	21.63%
Communication	10.25%
Government & PSU	11.21%
ITES	8.50%
Mid-market & Others *	48.41%
Total	100%

* Mid-market & Others includes healthcare, manufacturing, infrastructure, real estate, logistics, education, e-commerce, conglomerates, energy and service industries etc.

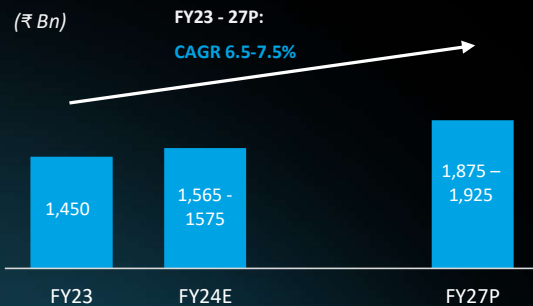
INDUSTRY OVERVIEW



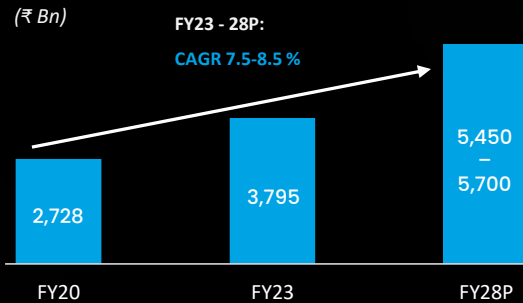
INDUSTRY OVERVIEW



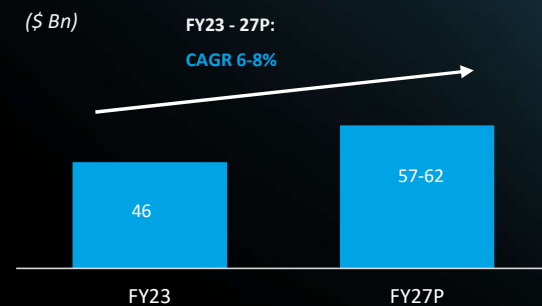
Domestic IT Service Industry



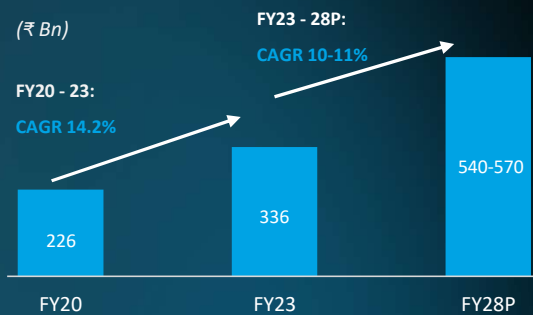
IT Hardware Equipment Industry in India



Indian ITeS Market



IT Hardware Equipment & Mobile Phone Leasing Industry in India



The growth of the DaaS industry is propelled by several key drivers such as hybrid workforce, demand for subscription model, sustainability goals, cyber security requirements etc.

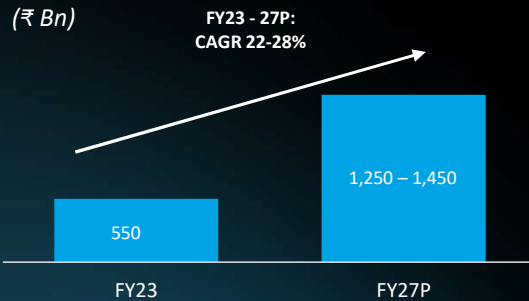
Our Company has recently ventured into Daas, and aims to capitalize on this growing opportunity.

Source – Company commissioned CRISIL report titled 'Analysis of IT Services, Cloud Computing and Data Centre in India' dated July 2024

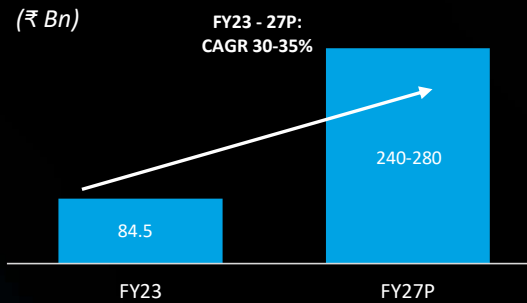
INDUSTRY OVERVIEW



Public Cloud Service Industry in India

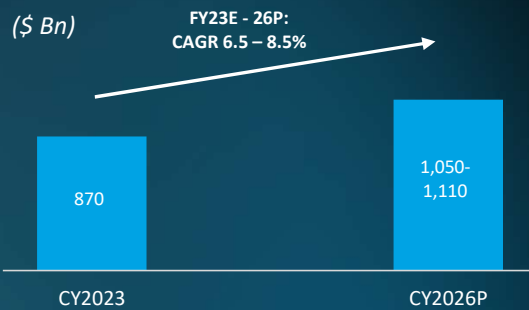


Data Centre Industry in India

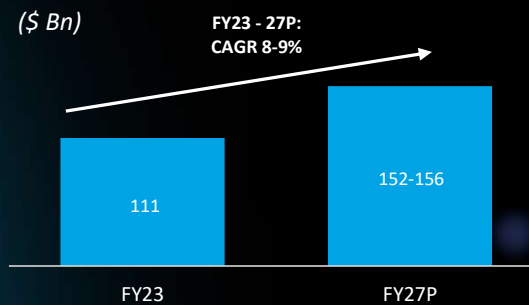


Our Company is steadily increasing its revenue share from cloud and data management services, from 16.03% in FY2021 to 24.07% for FY25.

Global IT Professional Services Industry



Trend of Export IT Services Industry



Our Company's business operations are concentrated in India & its revenue is predominantly generated from India. The Company aims to expand their geographic footprint and cater to a broader customer base globally.

Source – Company commissioned CRISIL report titled 'Analysis of IT Services, Cloud Computing and Data Centre in India' dated July 2024

Thank you!



Get in touch with us:

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MIDC Central Road, Andheri East,
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