



May 19th, 2025

To
The General Manager
Department of Corporate Services,
BSE Limited
Phiroze Jee Jee Bhoy Tower
Dalal Street, Fort
Mumbai – 400001
Scrip Code: 544239

To
The General Manager
Department of Corporate Services,
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurl Complex,
Bandra (East), Mumbai – 400051
Symbol: ECOSMOBLTY

Sub: Press Release on Audited Financial Results of Ecos (India) Mobility & Hospitality Limited for the Fourth Quarter and Financial Year ended on March 31st, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on May 19th, 2025 regarding Audited financial results of Ecos (India) Mobility & Hospitality Limited for the Fourth Quarter and Financial Year ended on March 31st, 2025, we submit herewith the Press Release on the same.

The above information is also available on the Company's website at www.ecosmobility.com

This is for your information and record.

Thanking You,
For Ecos (India) Mobility & Hospitality Limited

Shweta Bhardwaj
(Company Secretary & Compliance Officer)

Providing Ground Transportation in 100+ Cities in India & 30+ Countries Worldwide



Q4 & FY25 Earnings Release

ECOS Mobility Drives Upward Trajectory with ~18.97% increase in Revenue from operations in Q4FY25

Delhi, May 19th, 2025: ECOS (India) Mobility & Hospitality Limited (“ECOS” or “Company”), one of the largest chauffeurs driven mobility providers to corporates in India, today announced its unaudited financial results for the fourth quarter and financial year end, on March 31st, 2025.

Key Financial Summary: -

Particulars (₹ in Mn)	Q4FY25	Q4 FY24	YoY%	FY25	FY24	YoY%
Total Revenue	1,801.87	1,573.17	14.54%	6638.97	5,682.05	16.84%
Revenue from Operations	1,772.41	1,489.78	18.97%	6,539.64	5,544.11	17.96%
EBITDA (Excl. Other Income)	264.67	221.82	19.33%	923.88	900.00	2.69%
EBITDA Margin (%)	14.93%	14.89%	0.04 bps	14.13%	16.23%	(210) bps
Profit after Tax (PAT)	180.68	179.71	0.54%	600.97	625.31	-3.89%
PAT Margin (%)	10.03%	11.42%	(139) bps	9.05%	11.00%	(195) bps
EPS (₹)	3.01	3.00		10.02	10.42	

Performance Highlights for the fourth quarter ended March 2025:

- Revenue from Operations was ₹1772.41 Mn in Q4 FY25 compared to ₹1489.78 Mn in Q4 FY24, a year on year growth of nearly 18.97%, mainly driven by increase in clientele in both ETS & CCR segment as well as new cities added by our existing clients
- EBITDA increased by 19.33% in Q4FY25 to ₹264.67 Mn as compared to ₹221.82 Mn in Q4 FY24
- A stable EBITDA Margin is maintained to around 15% in fourth quarter of FY25 and FY24
- PAT stood stable for Q4FY25 and the same quarter last year to around ₹ 180 Mn

Performance Highlights for the financial year ended March 2025:

- Revenue from Operations was ₹6539.64 Mn in FY25 compared to ₹5544.11 Mn in FY24, a year on year growth of nearly 17.96% led by increasing wallet by existing clients and acquisition of new large clients
- EBITDA stood at ₹923.88 Mn in FY25 compared to ₹900.00 Mn during FY24, a year on year increase of 2.69%
- EBITDA Margin was at 14.13% in FY25 as against 16.23% in FY24. This decline of 210 bps is due to increase in supply in the market led by new vehicles added by competitors, which led to renegotiation of rates by the clients that led to lowering of margins
- PAT declined by 3.89% in FY25 to ₹600.97 Mn as compared to ₹625.31 Mn in FY24 due to increase in costs led by increase in inflation and employee costs during the year.



Commenting on the overall performance of the Company, Mr. Rajesh Loomba, Chairman and Managing Director, ECOS said, “We are thrilled to share that ECOS (India) Mobility & Hospitality Limited has delivered an outstanding performance in the fourth quarter of fiscal year 2025, reinforcing its position as a leader in the mobility and hospitality sectors.

The company reported an 18.97% increase in operational revenue, reaching ₹1,772.41 mn in Q4 FY25 as compared to 1,489.78 mn in Q4FY24. This growth was driven by increased wallet share from existing clients and the successful acquisition of new ones. It reflects steady demand and robust operational execution in a stabilizing market environment.

In Q4 FY25, ECOS recorded an EBITDA (excluding other income) of ₹264.67 million, maintaining a stable margin of approximately 15%. Profit after tax stood at ₹180.68 million, translating to a PAT margin of 10.03%, compared to 11.42% in the same quarter last year—primarily due to higher depreciation and other cost increases.

As we look to the future, we are intensifying our focus on enhancing service quality through world-class employee training and significantly expanding our client base to meet rising demand. These strategic initiatives are designed to deliver exceptional value and propel exponential growth.

I extend my deepest gratitude to our stakeholders and the exceptional ECOS team for their unwavering support and shared vision. Together, we are shaping the future of mobility and hospitality with unmatched passion and purpose

About ECOS (India) Mobility & Hospitality Limited:

Started in 1996, ECO (India) Mobility & Hospitality Limited is the largest chauffeur driven mobility provider, to corporates in India. The Company are primarily engaged in the business of providing chauffeured car rentals (“CCR”) and employee transportation services (“ETS”) and have been providing these services to corporate customers, including Fortune 500 companies in India, individuals, Travel and Tourism companies, Hotels and government bodies for more than 25 years. The Company has a pan-India presence in 109 cities through own vehicles and vendors. ECOS also addresses the global car rental requirements of its corporate customers, through its global network of vendors with the capability of providing CCR services in over 30 countries. The Company operates a fleet of more than 12,000, economy to luxury cars, mini vans and luxury coaches. The company also provides specialty vehicles such as luggage vans, limousines, vintage cars and vehicles for accessible transportation for people with disabilities

For more information, please visit www.ecosmobility.com

For further information please contact:	
Ms. Shweta Bhardwaj ECOS (India) Mobility & Hospitality Limited, Company Secretary legal@ecosmobility.com	Ms. Savli Mangle / Priyanka Bhagat Adfactors PR savli.mangle@adfactorspr.com / priyanka.bhagat@adfactorspr.com

Cautionary statement concerning forward-looking statements

Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.