



February 11, 2026

To
The General Manager
Department of Corporate Services,
BSE Limited
Phiroze Jee Jee Bhoy Tower
Dalal Street, Fort
Mumbai – 400001
Scrip Code: 544239

To
The General Manager
Department of Corporate Services,
National Stock Exchange of India
Limited Exchange Plaza,
Bandra Kurl Complex,
Bandra (East), Mumbai – 400051
Symbol: ECOSMOBLTY

Sub: Investor Presentation on Unaudited Financial Results of Ecos (India) Mobility & Hospitality Limited for the third Quarter of Financial Year 2025-26 ended on December 31, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in continuation to Outcome of Board Meeting held on February 11, 2026 regarding Unaudited Standalone & Consolidated financial results of Ecos (India) Mobility & Hospitality Limited for the Third Quarter of Financial Year 2025-26 ended on December 31, 2025, we submit herewith the Investor Presentation on the same.

The above information is also available on the Company's website at www.ecosmobility.com

This is for your information and record.

Thanking You,

For Ecos (India) Mobility & Hospitality Limited

Shweta Bhardwaj
(Company Secretary & Compliance Officer)

Providing Ground Transportation in 100+ Cities in India & 30+ Countries Worldwide

ECOS (INDIA) MOBILITY & HOSPITALITY LIMITED

24X7 RESERVATION : (+91) 11 4079 4079 | CARS@ECORENTACAR.COM | WWW.ECOSMOBILITY.COM

REDG. & CORP OFFICE:
45, 1ST FLOOR, CORNER MARKET, MALVIYA NAGAR, NEW DELHI - 110017

CIN: L74999DL1996PLC076375



ECOS

(India)

Mobility and Hospitality Limited

Q3 & 9M FY26 Investor Presentation

www.ecosmobility.com





Disclaimer

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Please note that this presentation is based on the publicly available information including but not limited to Company's website and Annual Reports.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Please note that investments in securities are subject to risks including loss of principal amount.

This presentation does not constitute an offer or invitation to purchase or subscribe for any shares in the company and neither any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

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Q3 & 9M FY26
Result Highlights



Management's Comment on the results



Mr. Rajesh Loomba

Chairman and Managing Director

“We are pleased to report another quarter of steady performance, reflecting continued progress in ECOS’s journey toward scalable and sustainable growth. In Q3 FY26, the Company delivered a YoY revenue growth of 22.48% to ₹2,060.71 million, driven by consistent enterprise demand and strong execution across both CCR and ETS segments.

For the nine months ended December 2025, revenue from operations stood at ₹6013.98 million, up 26.15% YoY, underscoring the resilience of our business model and the strength of demand across corporate mobility solutions. EBITDA for the period rose to ₹697.76 million, reflecting our continued focus on scaling the business with discipline, even as we invested to support growth.

While margins moderated during the period due to planned investments, we have initiated targeted actions on pricing, cost optimization, and utilization enhancement, which we expect to support margin improvement going forward.

As we move ahead, we remain committed to advancing our technology-led mobility strategy and capturing a larger market share of the fragmented mobility sector. This is guided by our clear objective of building ECOS into India’s most trusted and future-ready corporate managed mobility partner.”

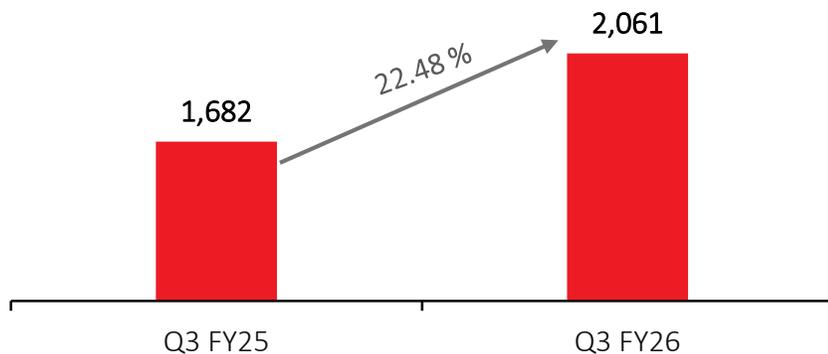




Q3 FY26 Performance Highlights

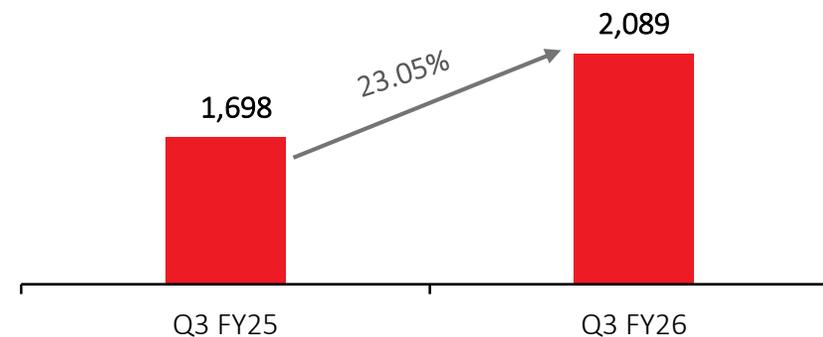
Rs Mn

Revenue from Operations



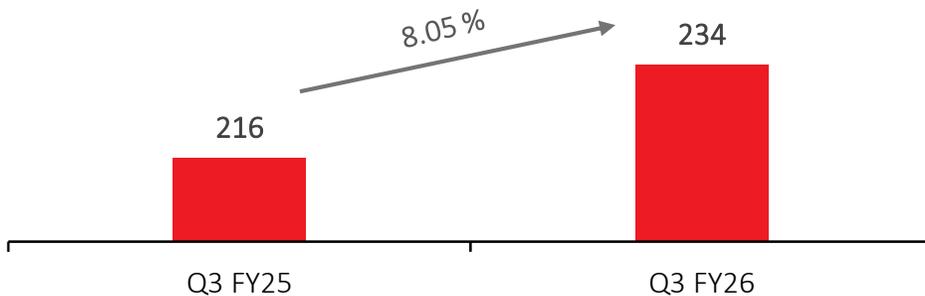
Rs Mn

Total Revenue



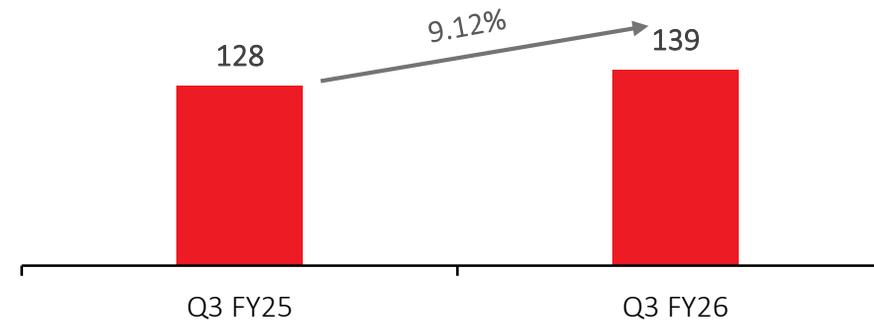
Rs Mn

EBITDA (Excl. Other Income)*



Rs Mn

PAT

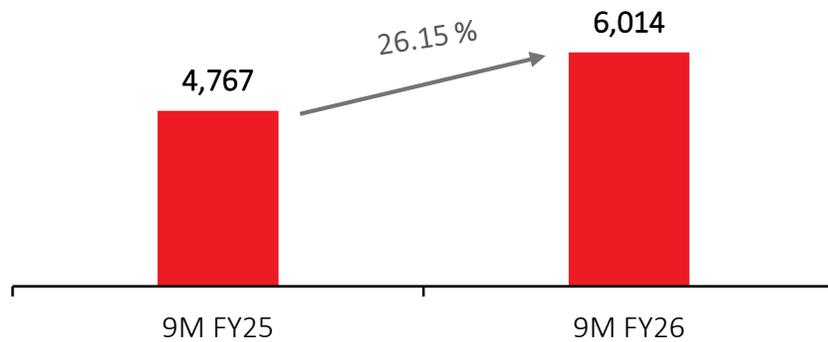




9M FY26 Performance Highlights

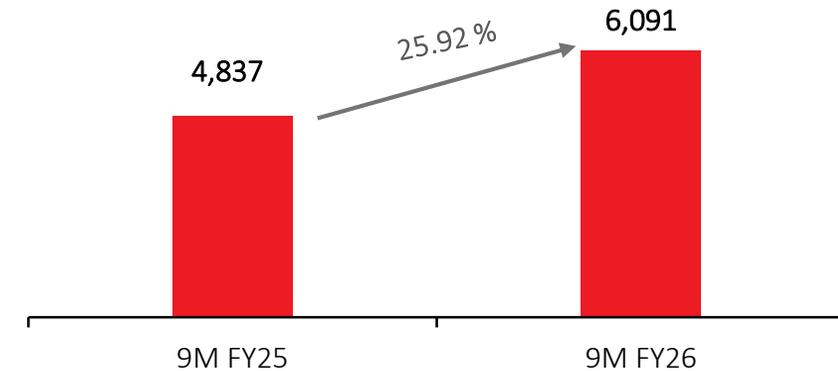
Revenue from Operations

Rs Mn



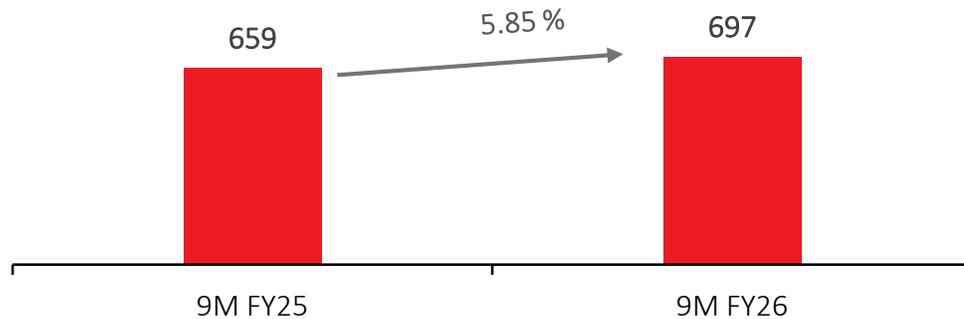
Total Revenue

Rs Mn



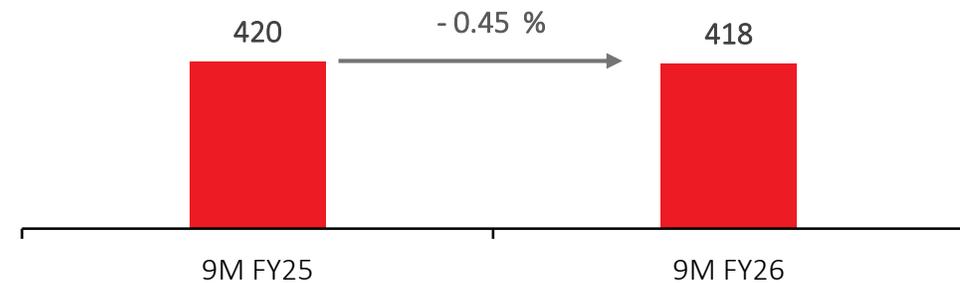
EBITDA (Excl. Other Income)*

Rs Mn



PAT

Rs Mn





Q3 & 9M FY26 Consolidated Income Statement

Particulars (Rs. Mn)	Q3FY26	Q3FY25	YoY %	9M FY26	9M FY25	YoY %
Revenue from operations	2,060.71	1,682.47	22.48%	6,013.98	4,767.23	26.15%
Other income	28.61	15.47		76.73	69.87	
Total income	2,089.32	1,697.94	23.05%	6,090.71	4,837.10	25.92%
Total Cost of Service	1,515.70	1,192.76		4,373.73	3,431.51	
Purchase of Stock	0.94	43.48		14.03	44.58	
Change in stock-in trade	3.67	0.47		0.26	0.09	
Employee benefit expense	228.76	158.47		640.79	469.85	
Other expense	78.09	71.15		287.41	162.00	
EBITDA (Excl. of Other Income)	233.55	216.14	8.05%	697.76	659.20	5.85%
EBITDA Margins (%)	11.33%	12.85%	(152) bps	11.60%	13.83%	(223) bps
Depreciation & amortisation expense	73.86	57.17		201.15	146.49	
Finance Cost	1.62	3.44		5.77	13.68	
Profit Before Tax for the period/year	186.68	171.00	9.17%	567.57	568.90	0.23%
Tax Expense	47.25	43.23		149.17	148.60	
Profit after tax for the period/year	139.43	127.77	9.12%	418.40	420.30	-0.45%
PAT Margins (%)	6.67%	7.53%	(86) bps	6.87%	8.69%	(182) bps
EPS (Rs)	2.32	2.13		6.97	7.00	

*During the six months ending September 30, 2025, as per Company policy the management has created a provision for doubtful debts of Rs.79.14 million towards one of the trade receivables relating to FY 2022-23 & FY 2023-24, including Rs.19.78 million provided in the previous quarter. The amount has been presented under "Other Expenses."

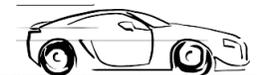




Balance Sheet

Particulars (Rs Mn)	As on	As on
	30-Sep-25	31-Mar-25
Non-current assets		
Property, plant and equipment	563.03	500.81
Investment property	3.62	3.73
Intangible assets under development	10.39	8.00
Right of use assets	54.84	75.57
Financial assets		
Investments	4.63	4.42
Other financial assets	21.77	72.33
Other non-current assets	7.20	8.45
Deferred tax assets (net)	45.41	27.85
Total non-current assets	710.89	701.16
Current assets		
Inventories	4.36	0.96
Financial assets		
Investments	717.69	849.95
Trade receivables	961.93	827.49
Cash and cash equivalents	229.79	238.00
Other bank balances	57.33	24.90
Loans	4.03	3.43
Other financial assets	743.54	548.72
Current tax assets (net)	33.35	20.41
Other current assets	254.54	198.17
Assets held-for-sale	0.48	0.83
Total current assets	3,007.04	2,712.86
Total assets	3,717.93	3,414.02

Particulars (Rs Mn)	As on	As on
	30-Sep-25	31-Mar-25
Equity		
Equity share capital	120.00	120.00
Other equity	2,229.99	2,097.52
Total equity	2,349.99	2,217.52
Liabilities		
Non-current liabilities		
Financial liabilities		
Borrowings	0.00	1.08
Lease liability	50.94	66.15
Provisions	65.69	55.54
Total non-current liabilities	116.63	122.77
Current liabilities		
Financial liabilities		
Borrowings	12.53	58.99
Lease liability	12.80	17.72
Trade payables	904.73	715.59
Other financial liabilities	215.78	205.74
Provisions	28.67	19.03
Other current liabilities	76.81	56.66
Total current liabilities	1,251.31	1,073.73
Total liabilities	1,367.95	1,196.50
Total equity and liabilities	3,717.93	3,414.02

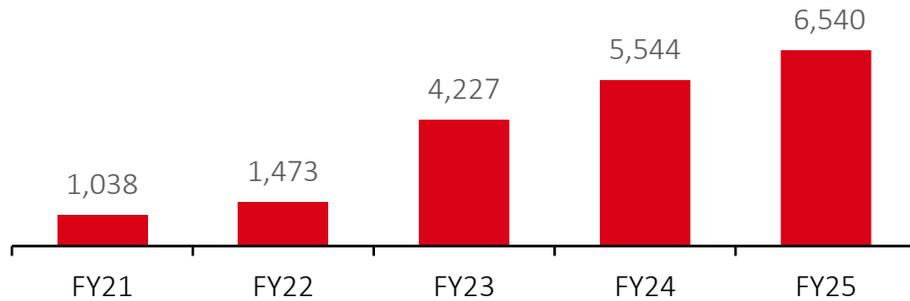




Year on Year Healthy Performance

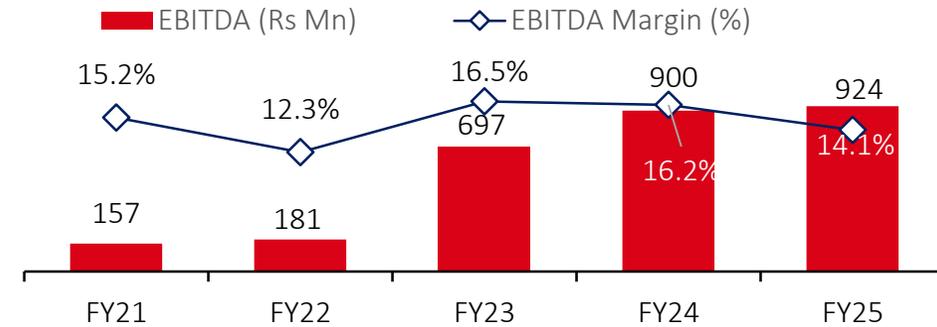
Rs Mn

Revenue from Operations



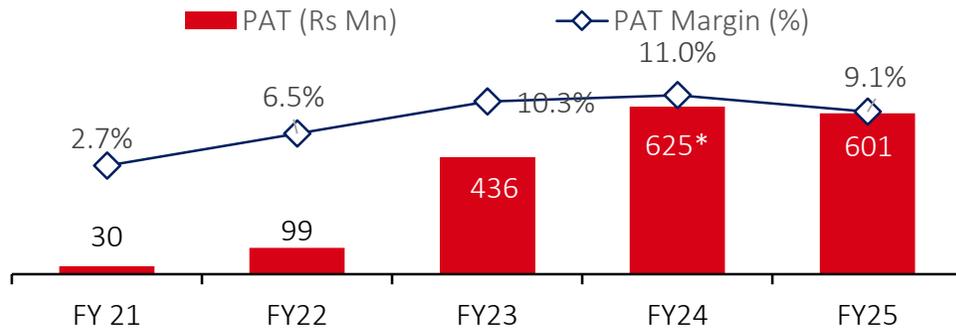
Rs Mn

EBITDA & EBITDA Margin

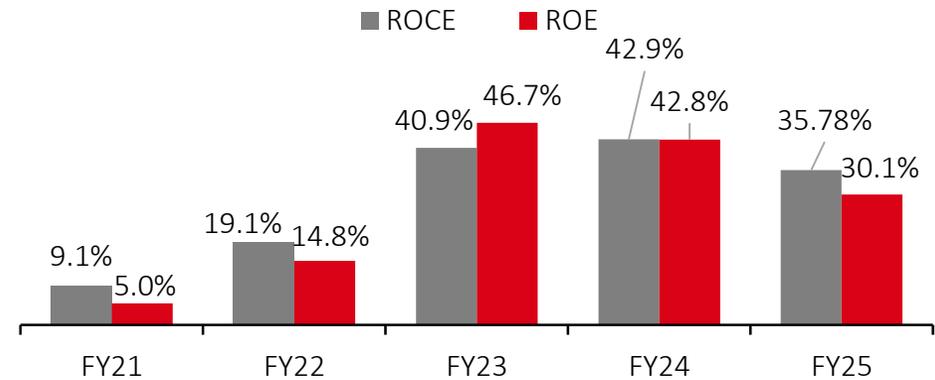


Rs Mn

PAT & PAT Margin



Return Metrics

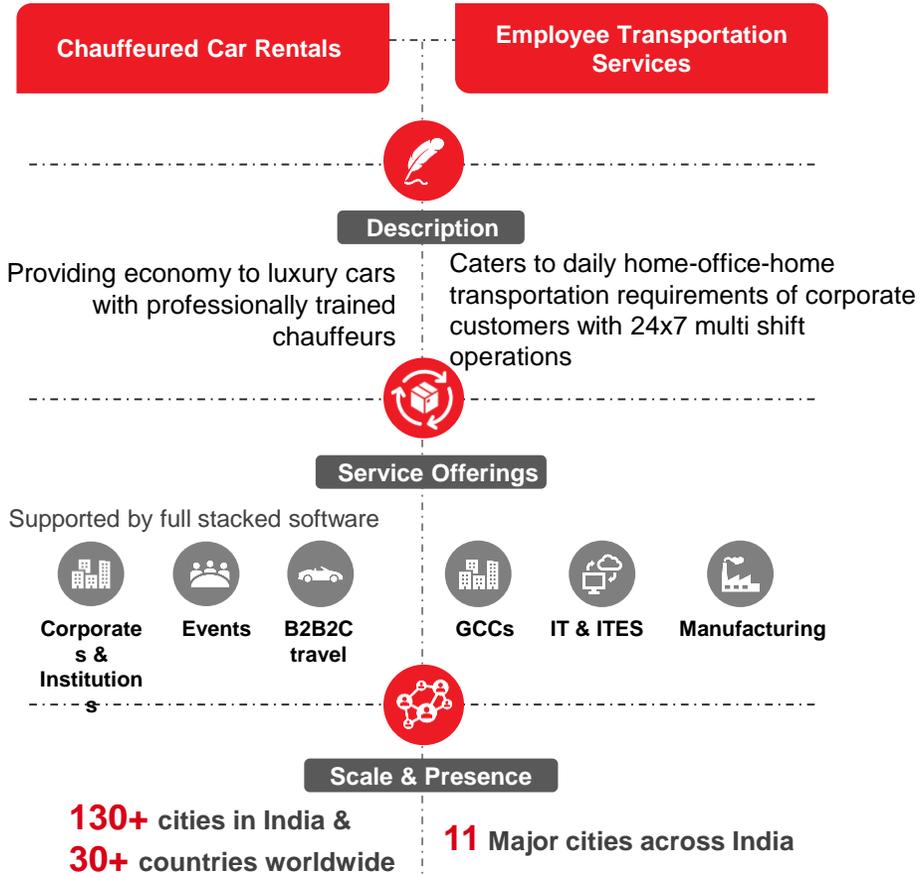




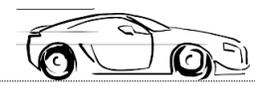
Company Overview



ECOS Mobility – A Snapshot

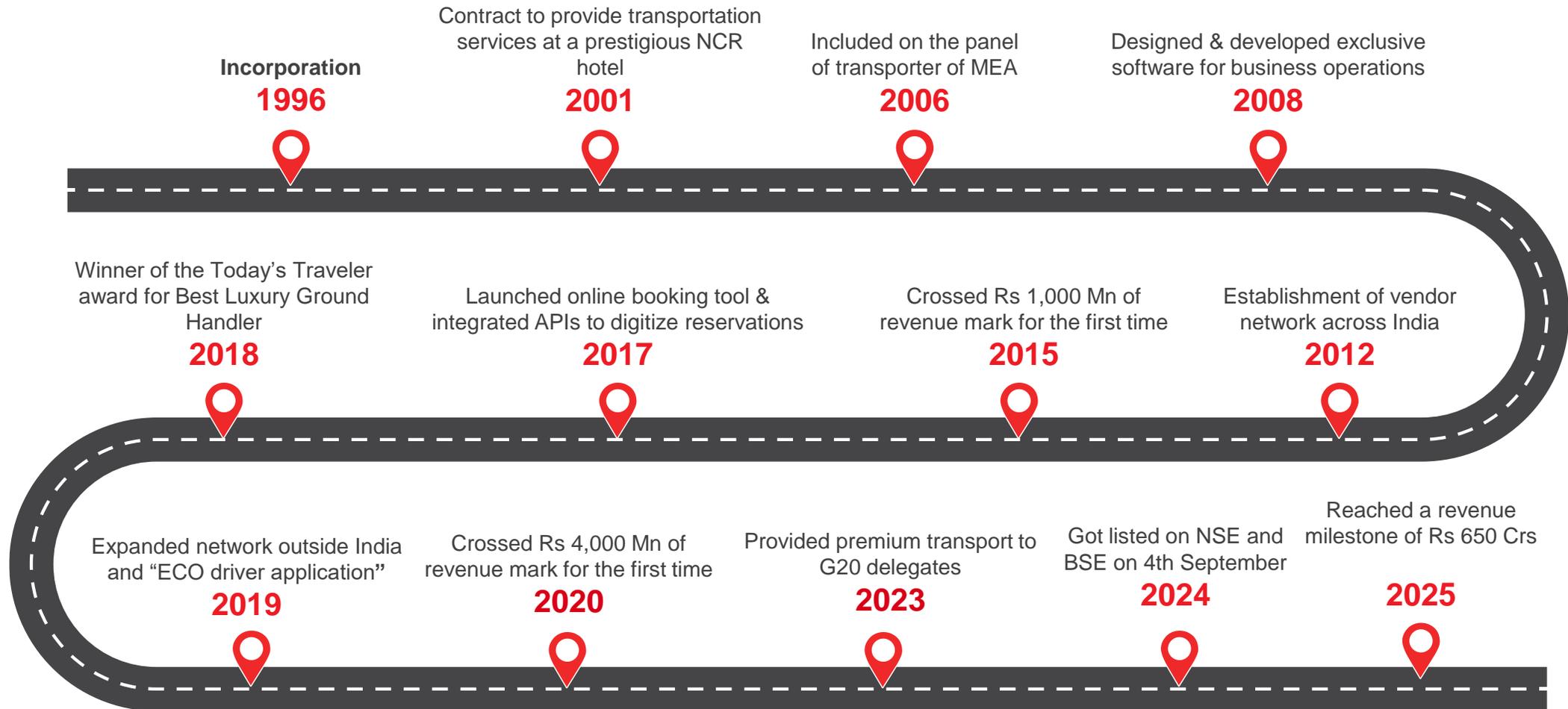


<p>29+ Years of experience</p>	<p>19,000+ One of the largest fleet size in India</p>	<p>90%+ Vendor owned fleet – Asset light business model</p>
<p>50+ Fortune 500 companies</p>	<p>65+ BSE 500 companies</p>	<p>1,700+ Active clients as on 9M FY26</p>
<p>131 Cities - widest PAN India presence</p>	<p>1200+ Employees</p>	<p>3.84 Mn Trips 9M FY26</p>
<p>Partnerships with major credit card companies and commercial real estate players</p>		





Journey Over the Years





Seasoned Management



Rajesh Loomba

Chairman and Managing Director

- Bachelor's degree in Commerce from University of Delhi
- Inducted into the 'Global Hall of Fame' in 2019 by the World Auto Forum



Aditya Loomba

Joint Managing Director

- PGM from S.P. Jain Institute of Management & Research
- Won 'Leadership Excellence Award' in 2014 by Brands Academy



Deepali Dev

Chief Operating Officer

- Completed her Bachelor's degree in Arts (specialist course) from University of Delhi
- Previously associated with Idea Cellular Limited and Sistema Shyam TeleServices Limited.



Hem Kumar Upadhyay

Chief Financial Officer

- Member of ICAI
- Previously associated with Carzonrent (India) Private Limited, Rahul Cargo Private Limited and DHTC



Sanjay Kumar Sharma

Chief Business Officer - ETS

- Bachelor's degree in Commerce from Chirawa College, University of Rajasthan
- Previously associated with Delta Vehicle Support Private Limited, Deneb and Pollex Tours and Travels Limited



Rini Ajeet

Head- Human Resources

- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune.
- Previously associated with Bureau Veritas Global Shared Service Centre



Rajnish Sharma

Senior VP- Sales

- Post graduate Diploma in Business Administration from Symbiosis Centre for Distance Learning, Pune.
- Previously associated with Avis India Mobility Solutions Private Limited, Tex Corp Limited.



Shweta Bhardwaj

Company Secretary & Compliance Officer

- She is a member of ICSI and holds a bachelor degree in law from Chaudhary Charan Singh University
- Previously associated with Vivo Mobile India Private Limited



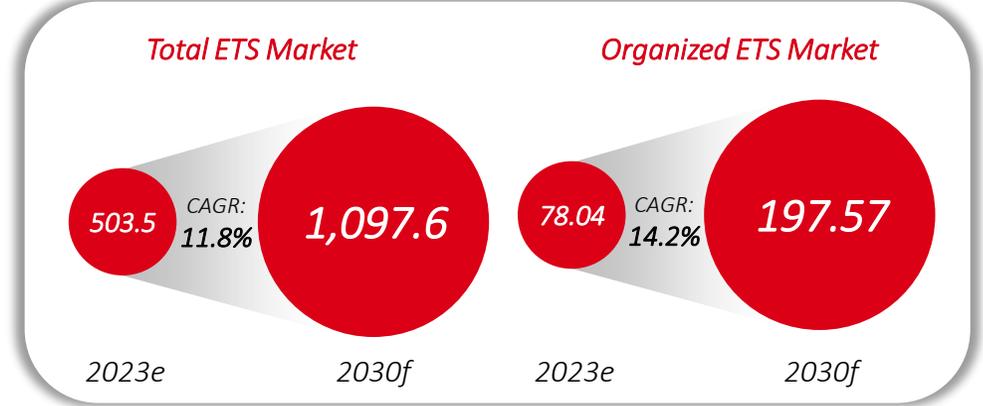
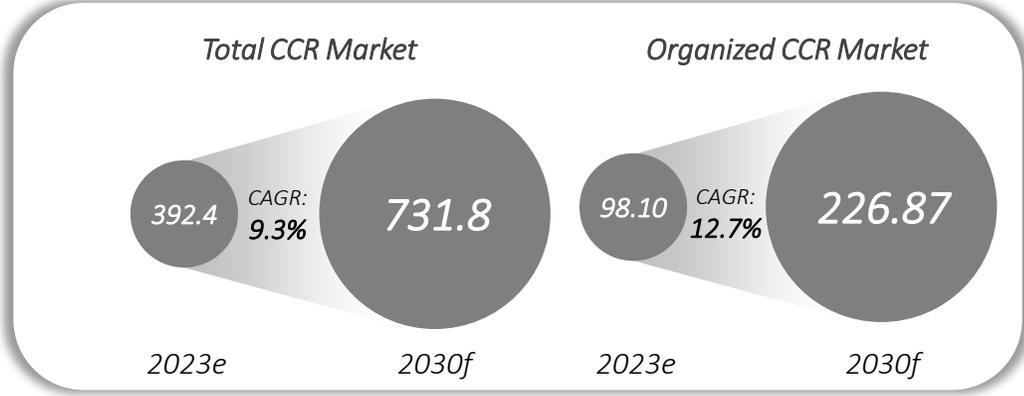


Industry Overview

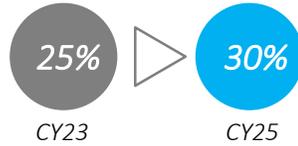


Well- Positioned to Tap the Industry Growth (unorganized to organized)

Market Size
(INR Bn)



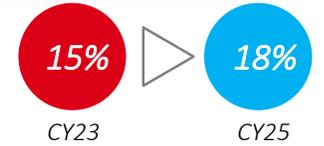
Organized Market



✓ Corporate need for reliability & accountability

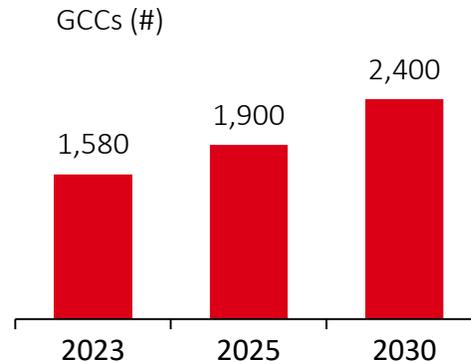
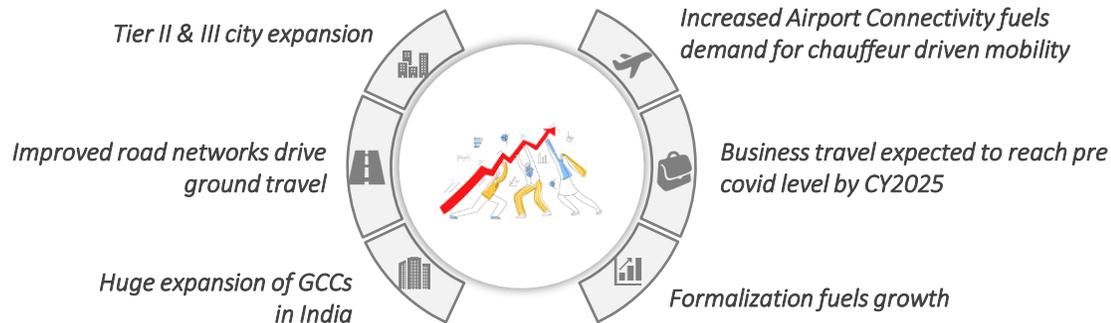
✓ Operational efficiency & safety

✓ Scale & resources required



Key Industry Growth Drivers

Global Capability Centers Bolstered by Well Established Indian IT & ITES Sector



Increasing employee expectations for convenient commutes

Source: F&S Report



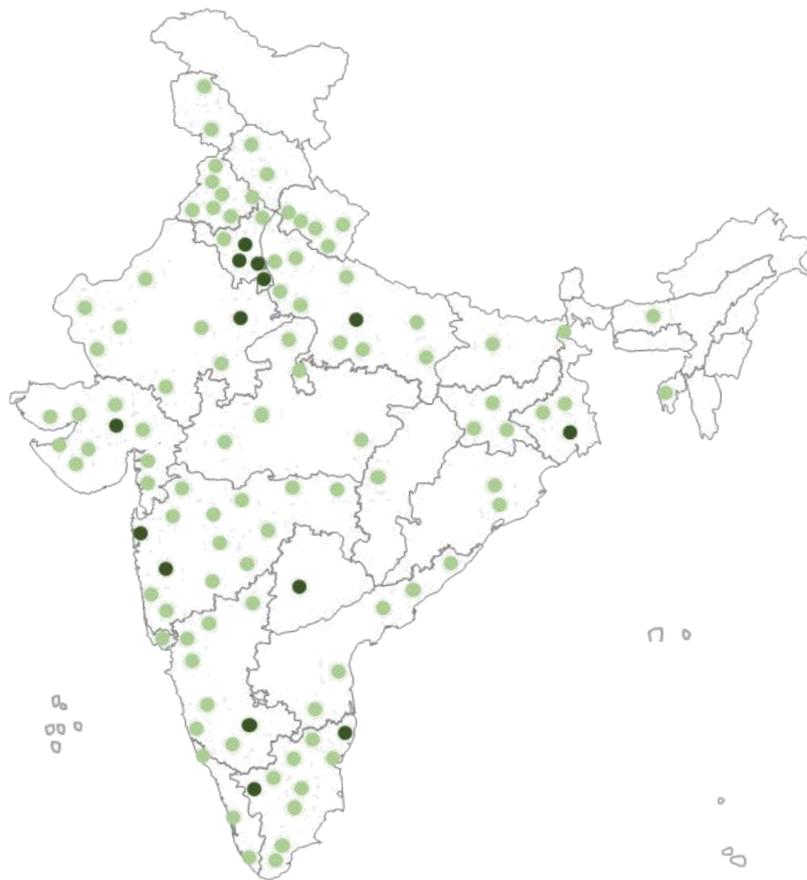


Business Overview



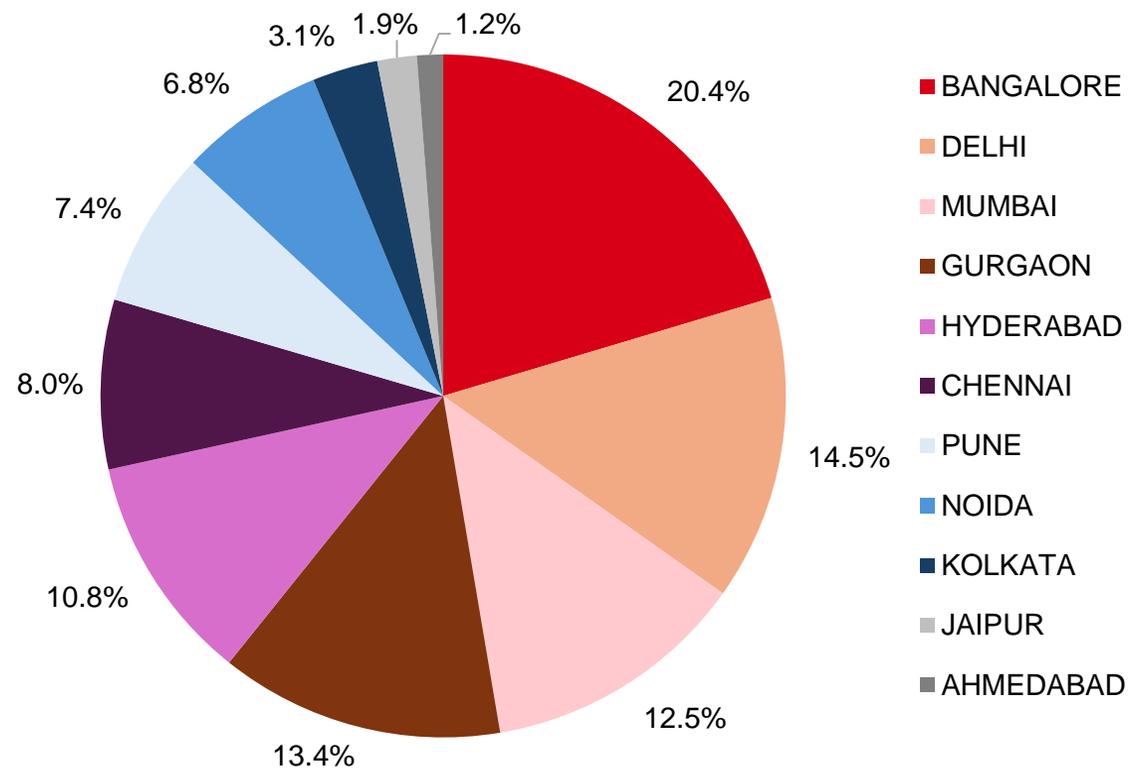


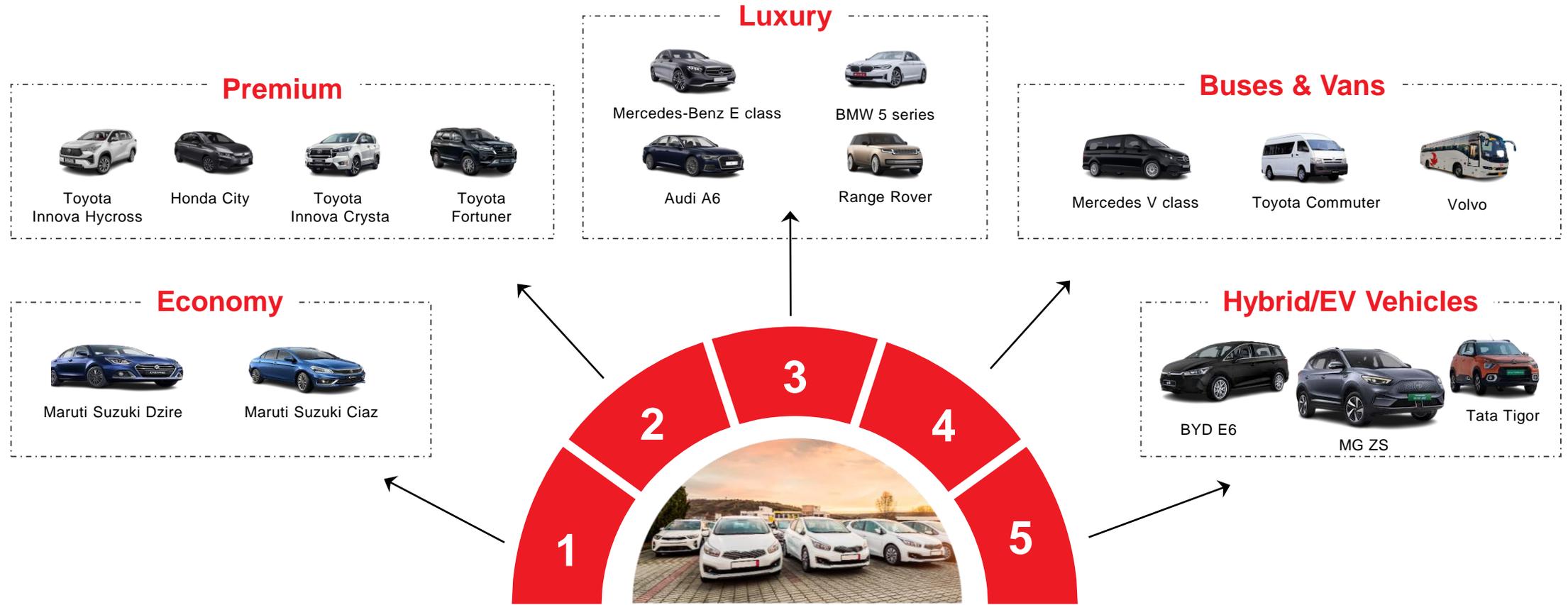
Pan-India Presence with Operations in 131 Cities in India



- 14 Cities (Own Offices)
- 131 Cities (Presence through Vendor Vehicles)

As on Q3 FY26 Revenue Mix





9M FY26
Vehicle Ownership Mix

5%

95%

■ Owned ■ Vendor Operated





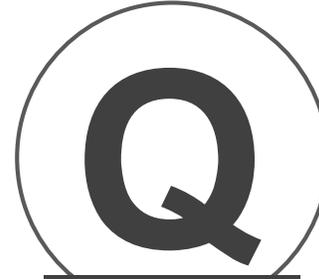
Variety

Comprehensive solutions for corporate transportation requirements
with a fleet of economy to luxury cars, mini vans & buses/vans



Reach

PAN India operations in 131 cities with a presence in 30 cities



Quality

High service quality, with comprehensive technology enabling operational superiority and an established brand built over years



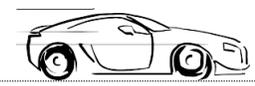
Safety

Professionally trained & verified chauffeurs with best in class quality control, testing and certifications leading to long standing relationships with customers



Reliability

Largest and most profitable chauffeur driven mobility provider to corporates in India



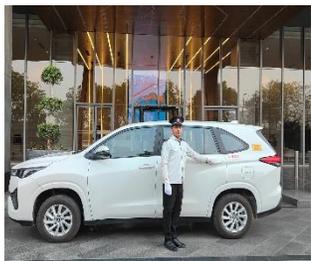


Business Drivers : High Quality of Service Leading to Strong Brand

Quality Control and testing



- ✓ High standards of safety & hygiene
- ✓ Stringent specifications of customers
- ✓ Panic Buttons
- ✓ GPS Tracking



Professionally Trained & Verified Chauffeurs

Manage the entire cycle of logistics and to ensure operational efficiency



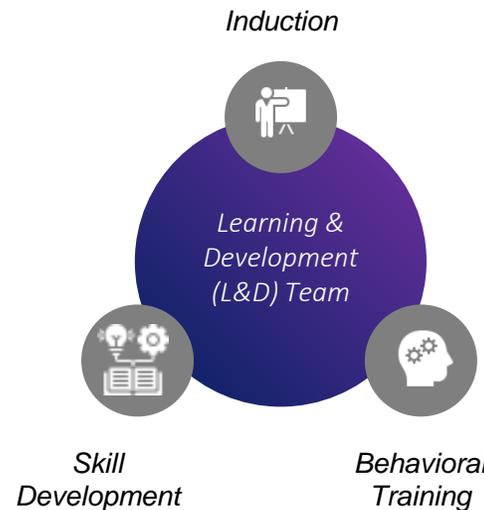
Seamless Integration across front end applications & back end systems

Exceptional Customer Satisfaction

FY25

4.8

Average Rating



Awards & Recognition



National Tourism Award by GoI, FY14, FY15, FY16 and FY17



Today's Traveler award for Best Luxury Ground Handler in 2018



India's Best Employee Transportation Company award by Workplace Partner Conference & Awards, iNFHRA 2021



Most innovative and fastest growing transportation & car rental company award, Annual International Awards, 2012



Best Luxury Ground Transportation Company, Annual International Awards, 2013 & 2014



Winner of the TV9 Network Leaders of Road Transport Awards 2022



Service Provider of the year by ET Travel & Tourism Annual awards, 2023



Luxury Car Tourist Transport Operator of the Year, SATTE Awards 2024



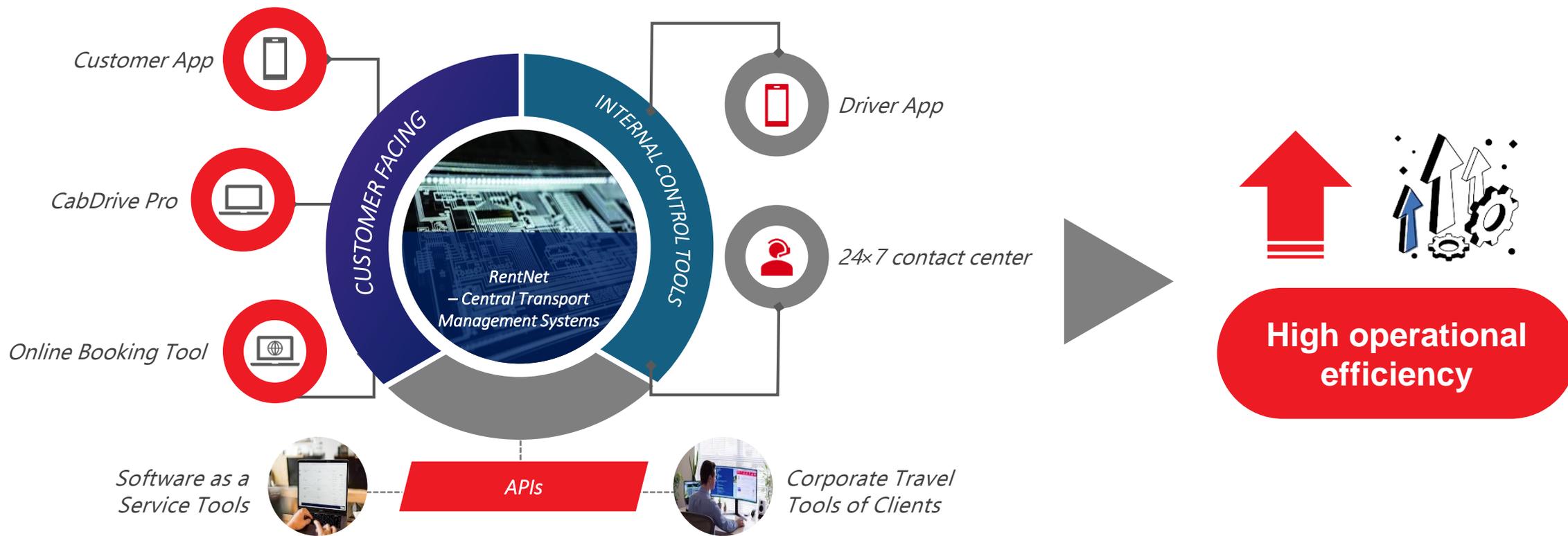
Recognized at Event & Entertainment Management Association Awards 2025





Business Drivers : Technology Enablers for Operational Excellence

Seamless integrations across front end applications and back-end systems



PAN- India Corporate Mobility Providers

- B2B segment (Corporate travel demands)
- Extensive dedicated Fleets and experienced drivers
- Established FMS for efficient operations
- Consistent and reliable service tailored to corporate needs
- Professional and well-trained drivers

Vs
FOCUS

RESOURCES & SERVICE LEVELS

TECHNOLOGY

SERVICE DIFFERENTIATION

DRIVER PROFESSIONALISM

App- Based Aggregators

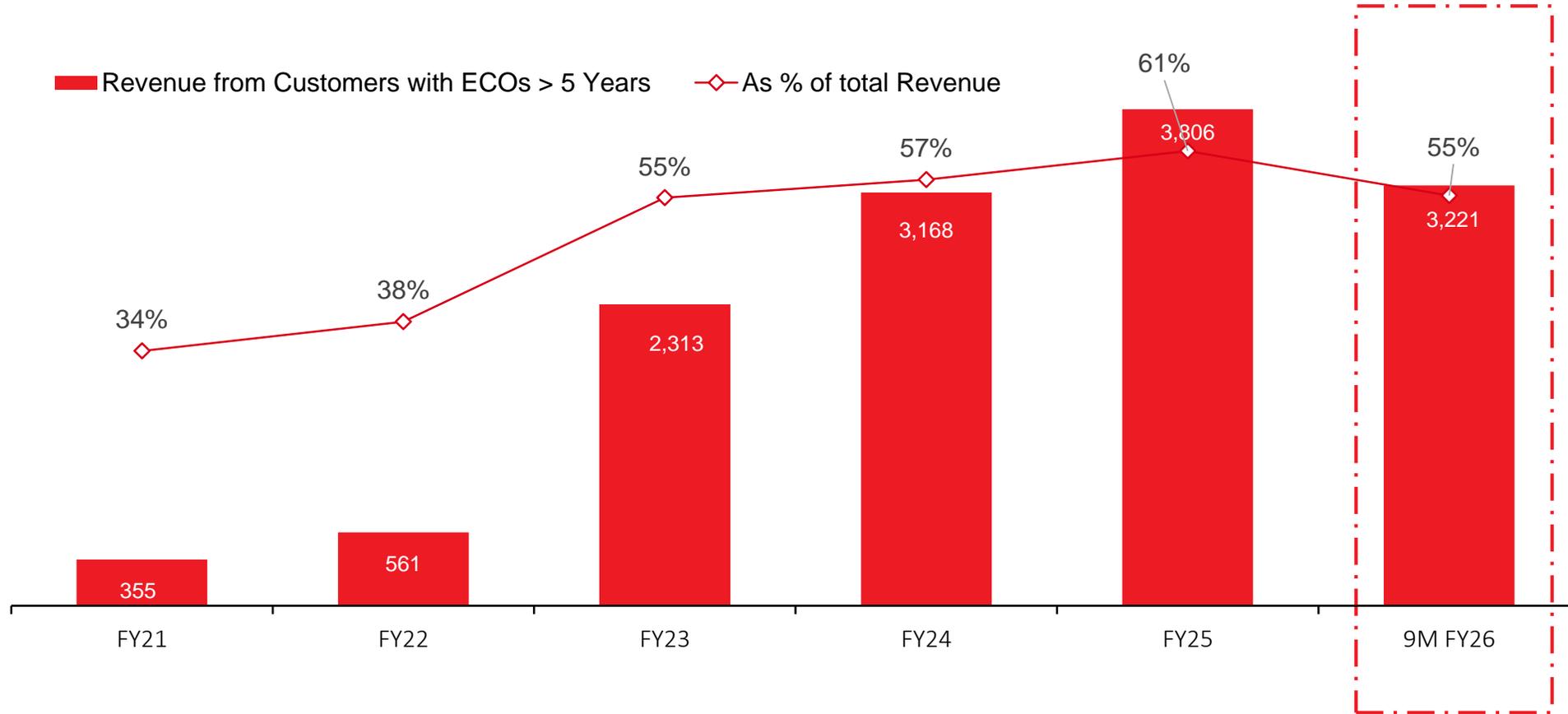
- Primarily B2C segment
- Limited dedicated fleet and drivers
- Less investment in fleet management systems (FMS)
- Inconsistent service experience
- Concerns regarding driver professionalism & conduct





Customers with Long Standing Relationships

Nurtured Relationships With Customers Over Years





Future Outlook



Increasing wallet share
from existing customers



Acquisition of new customers
Expanding skilled sales team



Expanding presence
In Tier-II and Tier-III cities in India and
entering new geographies



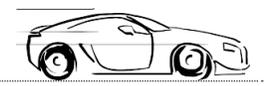
Focus on
brand building strategies



Strengthen on
technology and talent pool for scale
and operational excellence



Expanding services
In existing networks



THANK YOU

ECOS (India) Mobility & Hospitality Limited

Ms. Shweta Bhardwaj

Company Secretary & Compliance Officer

legal@ecorentacar.com

Adfactors PR

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