

Date: May 23, 2025

To
The Compliance Manager **BSE Limited**Corporate Relationship Dept.,
Phiroze Jeejeebhoy Towers,
Dalal Street. Mumbai 400001.

To
The Manager, Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Plot No. C/1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai 400 051.

Scrip Code: 544280 Symbol: AFCONS

Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation.

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations"), we hereby enclose the Investor Presentation on the Audited Financial Results of the Company for the quarter and financial year ended March 31, 2025.

We request you to take note of the above.

Thanking you,
Yours faithfully,
For Afcons Infrastructure Limited

Gaurang Parekh Company Secretary and Compliance Officer Membership No.: F8764

Encl.: as stated above







## Safe Harbor Statement



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# Q4 & FY25 Performance





# Q4 & FY25 Result Highlights



₹ 3,387 Cr

Total Income Q4 FY25



₹ 13,023 Cr

Total Income FY25



17.3%

ROCE FY25



₹ 36,869 Cr#

Order Book
As of Mar '25
(# excl. L1 ₹ 10,662 Cr)



₹ 415 Cr

EBITDA\*
Q4 FY25



₹ 1,662 Cr

EBITDA\* FY25



11.0%

ROE FY25



₹ 15,960 Cr#

Order Inflow FY25

(\* excl. L1 ₹ 10,662 Cr)



₹ 111 Cr

PAT Q4 FY25



₹ 487 Cr

PAT FY25



0.3x

Net Debt to Equity FY25



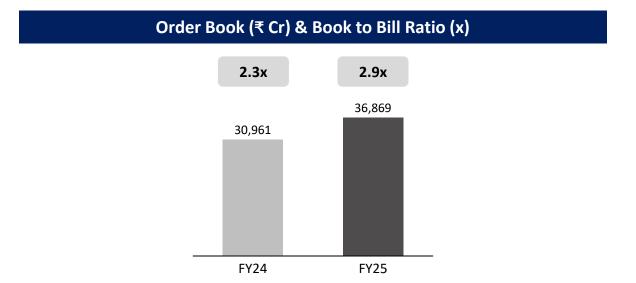
2.9x

Book to Bill FY25

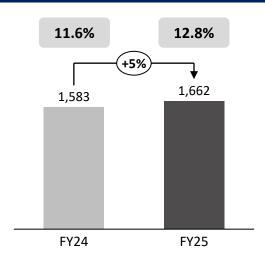
Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

## Consolidated Financial Performance - FY25

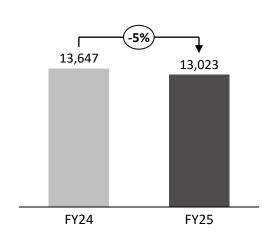




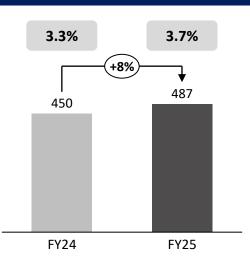
#### EBITDA\* (₹ Cr) & EBITDA Margin\* (%)







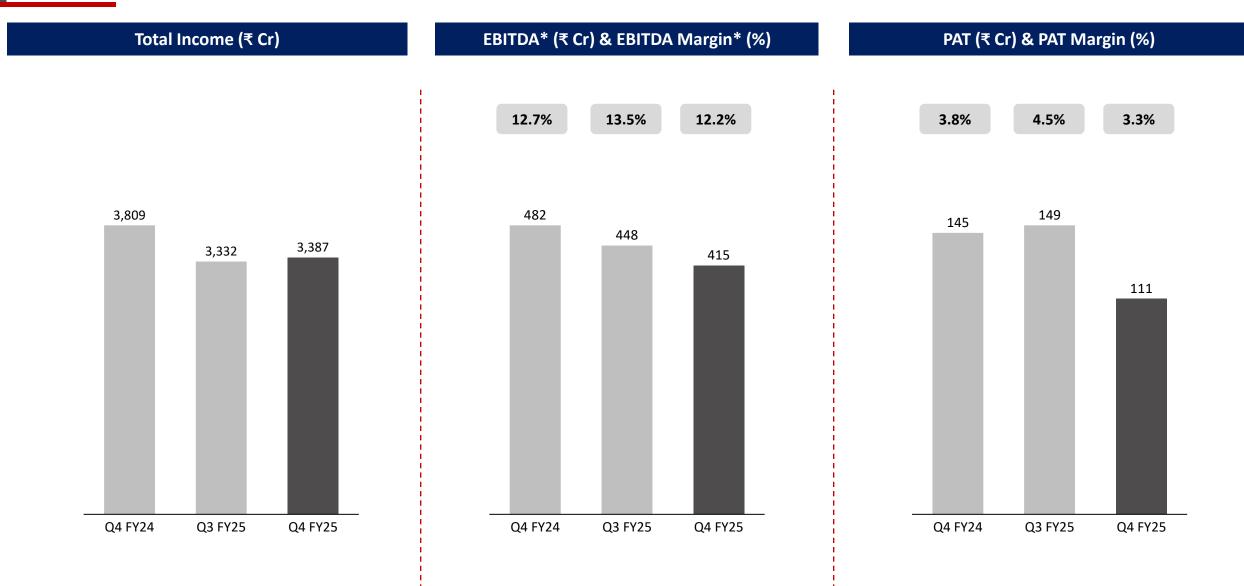
#### PAT (₹ Cr) & PAT Margin (%)



Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

# Consolidated Financial Performance – Q4 FY25





Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

# Q4 & FY25 Consolidated Income Statement



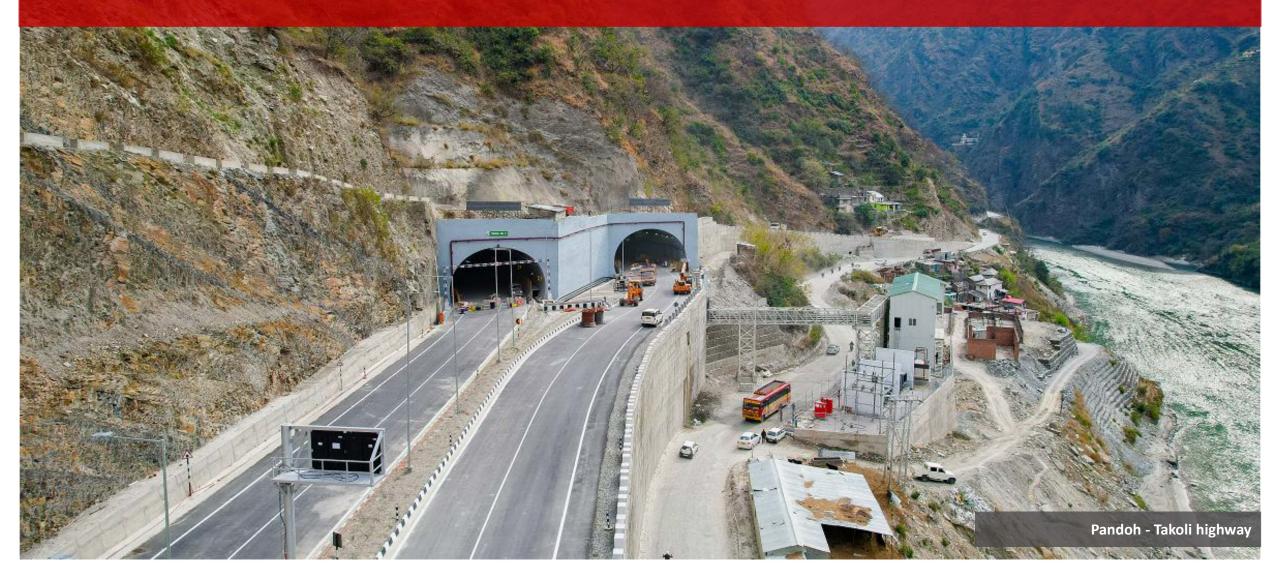
Particulars (₹ Cr)	Q4 FY25	Q4 FY24	Y-o-Y	Q3 FY25	Q-o-Q	FY25	FY24	Y-o-Y
Revenue from Operations	3,223	3,636		3,211		12,548	13,268	
Other Income	164	173		121		474	379	
Total Income	3,387	3,809	-11.1%	3,332	1.7%	13,023	13,647	-4.6%
Cost of Material Consumed	890	1,232		724		3,290	4,012	
Cost of Construction	1,295	1,377		1,438		5,246	5,294	
Employee Expenses	383	329		352		1,435	1,383	
Other Expenses	405	389		369		1,390	1,374	
EBITDA*	415	482	-14.0%	448	-7.5%	1,662	1,583	5.0%
EBITDA Margin* (%)	12.2%	12.7%		13.5%		12.8%	11.6%	
Depreciation	124	146		117		491	495	
EBIT	291	337	-13.7%	331	-12.3%	1,171	1,089	7.5%
EBIT Margin (%)	8.6%	8.8%		9.9%		9.0%	8.0%	
Finance Cost*	106	130		131		461	416	
Exceptional Items/Share from Associates	0	0		0		0	0	
Profit before Tax	184	207	-10.9%	200	-7.9%	710	673	5.6%
Profit before Tax (%)	5.4%	5.4%		6.0%		5.5%	4.9%	
Tax	73	62		51		223	223	
Profit After Tax	111	145	-23.5%	149	-25.5%	487	450	8.2%
PAT Margin (%)	3.3%	3.8%		4.5%		3.7%	3.3%	
EPS (As per Profit after Tax)	3.01	4.25		3.56		13.24	13.20	

Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins



# **Company Overview**





# Corporate Snapshot



#### Flagship Infrastructure Engineering and Construction Company of the Shapoorji Pallonji Group

#### Leading Global EPC company with an Established Track Record in executing large, complex and high-value projects



Extreme Engineering
Capabilities



Standardized processes
with efficient resource
allocation



Maintains a strategic equipment base



5,100+

Lane km of roads



235

Marine works



195+

Bridges, Flyovers, Viaducts

#### **Index Inclusion**

Included in MSCI India & Domestic Small Cap Index

**Crisil Rating Upgrade** 

AA-/Stable (Long Term)
A1+ (Short Term)



150+ km

Elevated & Underground Metro

**LNG Tanks** 



65+ km

Underground Tunnel by NATM



6



47

General Civil Engineering & Industrial Structure



60+

Overseas projects

#### **Top 3 Indian Cos**

ENR Top International Contractors Rankings<sup>1</sup>

#### 45th Rank

Global transportation sector (Only Indian company in Top 50)

#### 14th Largest

International marine and port facilities contractor (Highest ranking Indian company in Top 25)

#### 12<sup>th</sup> Rank

Aqueducts sector (Only Indian company in Top 25)

#### 12th Rank

Global bridges sector (Only Indian company in Top 25)

#### 38th Rank

**Water Supply** 

Irrigation, Water Supply and Hydro works

Note: 1. As per 2024 ENR (Engineering News-Record, US) Top International Contractors rankings. Companies are ranked according to construction revenue generated outside of each company's home country

# Our Remarkable Journey over Six Decades



2023

10

With a history of 60+ years and five major infrastructure business verticals Afcons has an established track record of executing numerous complex, challenging and unique EPC projects both within India and internationally Achieved turnover of ~INR130.000mn (2024) Won C2 Tunnel Package for Entered Regional Mumbai Ahmedabad High Rapid Rail Transit System Speed Rail (RRTS) Entered Turnkey Railway segment (2020) segment (2016) Shapoorji Pallonji Entered Domestic Water Acquired by Sterling Won first offshore oil Entered Irrigation segment Supply segment (2022) **Investment Corporation** and gas business project (2016)Limited, a Shapoorji Pallonji (2009)Entered International Group Company (2000) Entered Underground Water Supply segment Entered Elevated Metro Metro Tunnelling (2017)Entered Marine Segment (2000) Segment (2010) Construction (1965) Entered Hydro and Rail Expanded in overseas Began operations as a **Tunnel Segment (2005)** market through partnership firm Rodio Crossed a total income of construction of Jetty **Foundation Engineering** Entered Bridge INR10,000mn (2007) and Intake Structure for Limited, Switzerland Construction (1979) and Desalination Plant at and Hazarat & **Road Construction** Muscat (1974) Company, India as a civil (1988)construction firm **Greater Male Connectivity** Ghana Rail (2016) - Largest (2021) - Biggest infra project in railway project in Ghana Maldives Won C2 Tunnel Atal Tunnel (2009) - World's Package for HSR<sup>2</sup> longest highway tunnel1 (2023) - India's first 7 km long Delhi Metro Barakhamba Metro undersea tunnel Crossed a total income of Project (2003) INR100,000mn (2020) Annaram Barrage (2016) - Part of world's largest multi-stage lift Won first project in Jammu Udhampur (2010) - One Established as a company 'Asia irrigation project Africa (Ethopia, 1987) of the fastest hill-road project Foundations and Construction completion in NHAI's history Private Limited (1976) Vallarpadam Rail Bridge Project (2007) - Longest railway bridge in India

Note: RRTS – Rapid Rail Transit System. NHAI – National Highways Authority of India. The year in parenthesis in front of projects indicate when they were won

1979 - 88

1965 - 74

1959

2009 - 15

2016 - 17

2020 - 22

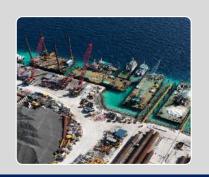
2000 - 2007

# Excellence across Major Infrastructure Segments...



#### Afcons provides Engineering, Procurement and Construction (EPC) services across major infrastructure segments

**Business Segments** 



#### **Marine & Industrial**

- Ports & Harbours Jetties, Dry Docks, Wet Basins, Breakwaters, Outfall & Intake structure, LNG Tanks
- Material Handling Systems



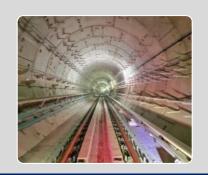
#### **Surface Transport**

- Highways & Roads
- Interchanges
- Mining-related infra
- Railways



#### **Urban Infrastructure**

- Elevated & Underground Metro Works
- Bridges & Flyovers
- Elevated Corridors



#### **Hydro & Underground**

- Dams & Barrages
- Tunnels (including large road tunnels) & Underground Works
- · Water & Irrigation



#### Oil & Gas

- Offshore Oil & Gas
- Onshore Oil & Gas

Order Book<sup>3</sup> % (Mar'25)

12%

5%

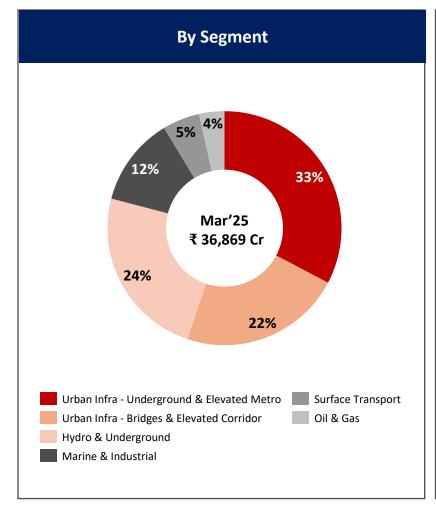
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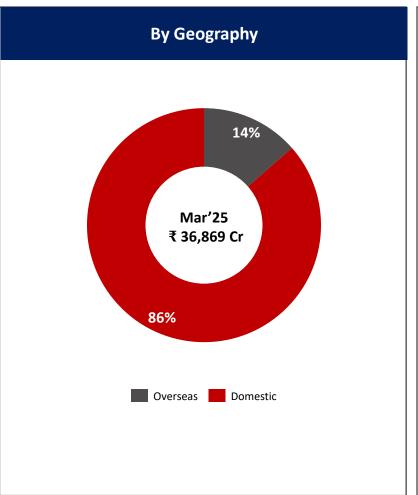
24%

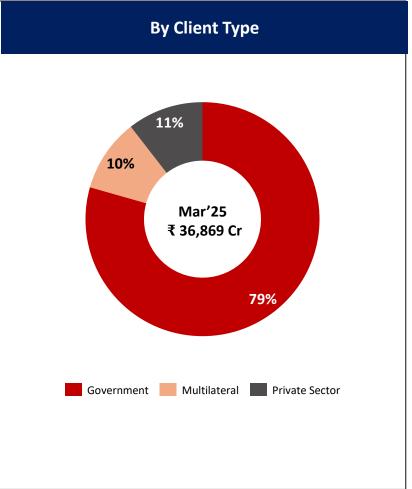
4%

# ... with Diverse & High-Quality Order Book





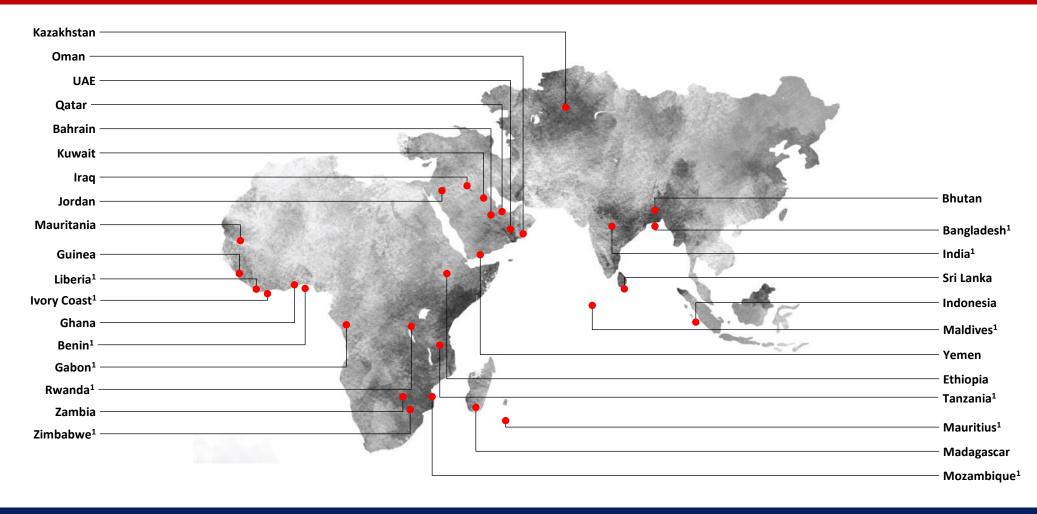




# Strategic Presence in Key Markets



#### One of India's Largest International Infrastructure Companies



Afcons has presence / delivered projects in 30 countries across South Asia, Africa, Middle East and CIS

## Pioneering Extreme Engineering & Construction Projects



#### First of Its Kind Infrastructure Projects – World



Chenab Bridge
World's tallest single-arch railway
bridge



Atal Tunnel
World's longest highway tunnel
3,000m above sea level



Sohar Jetty
One of World's deepest ports in
Oman



Kolkata Metro
India's 1st underwater tunnel;
Howrah metro station is India's
deepest metro station



First of Its Kind Infrastructure Projects – India

Chennai Metro
One of India's largest
underground metro station



JNPT, Mumbai India's largest container port; Constructed 1 suspended deck wharf and 5 approach trestles



Annaram Barrage
Part of World's largest multi-stage
lift irrigation project



**Gabon**Fastest completion of port project in West Africa

New Owendo International Port,



Project, Zambia
First city decongestion
project in Africa

**Lusaka City Decongestion** 



Nagpur Metro
India's 1<sup>st</sup> 4-layer transportation
system at Gaddigodam Railway
Crossing



MG Setu

1st time in India – replaced existing
concrete superstructure with new steel
superstructure



Kanpur Metro
Constructed in record time of less
than 2 years despite the Covid-19
pandemic



**Ghana Rail** 

Ghana's largest railway project and the longest railway bridge in the country

First Bridge in Africa with raker pile foundations



Package 14, Igatpuri
India's widest and Maharashtra's
longest road tunnel at Nagpur
Mumbai Expressway



Jammu Udhampur
Fastest hill-road project completion in
NHAI's history



Heera Redevelopment Process Platform

1st Indian EPC contractor to install an offshore process platform using floatover technology

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# Pioneering Extreme Engineering & Construction Projects (cont'd)



#### **Key Ongoing Projects**



#### C2 HSR

21 kms Tunnel project with India's first undersea rail tunnel (7km) for Mumbai Ahmedabad High Speed Rail Corridor



#### **Greater Male Connectivity – Maldives**

Biggest Infrastructure Project in Maldives



#### Delhi - Meerut Rapid Transit System

Underground – Pkg 8: Construction of 7.1km tunnels and 3 UG stations Elevated – Pkg 6: Construction of 10.57km elevated viaduct and 2 elevated stations



#### **Bengaluru Metro Rail Project**

Construction of 9.86km elevated viaduct, 6 elevated metro stations and 5 flyovers totaling 2.84km



#### **Delhi Metro Phase IV**

Construction of tunnels totaling 11.3km, 6 underground stations, 10 cross passages, 160m of ramp work and other miscellaneous work



#### **Rural Water Supply, Uttar Pradesh**

Implementation of various rural water supply projects with connections to 5.41 lakh houses in six tehsils of Jaunpur, UP



#### **Liberia Projects (Arcelor Mittal)**

Multiple projects: Civil, Structural, Piping & Mechanical works in Liberia



#### **Cargo Berth**

EPC of 2<sup>nd</sup> liquid cargo berth at Dahej, Gujarat for GCPL



#### Mumbai Pune Expressway Project – Missing

Construction of Missing Link and upgradation of existing road to 8 lane



#### **Tanzania Water Supply Project Package 6**

Construction, testing and commissioning of water supply schemes at Kayanga, Chato and Geita towns



#### Addu City Roads, Maldives

Design and construction of asphalt roads, paver roads and drainage systems for the city of Addu



#### **Crude Oil Terminal at Mundra**

Crude Oil Terminal and associated facilities at Mundra, Gujarat on EPC basis for HPCL Rajasthan Refinery

## **Experienced Board of Directors**





Shapoorji Pallonji Mistry

Chairman and Non-Executive Director

- Bachelors' degree in arts from Richmond college, London
- 37 years of experience over multiple industries construction, real estate, infrastructure, water, oil & gas and renewable energy sector
- On the board of Shapoorji Pallonji & Company Private Limited, Sterling Investment Corporation Private Limited



#### **Subramanian Krishnamurthy**

Executive Vice Chairman (Whole-time Director)

- Bachelors' degree in mechanical engineering from Regional Engineering College, Faculty of Engineering, University of Madras and a postgraduate diploma in industrial engineering from National Institute for Training in Industrial Engineering
- 40+ years of experience in the construction and engineering sector
- Prior Experience: Hindustan Construction Company Limited



#### **Paramasivan Srinivasan**

**Managing Director** 

- Bachelor's degree in commerce from Faculty of Commerce, Madurai University
- Fellow Member of the Institute of Cost Accountants of India & the Institute of Company Secretaries of India
- 40+ years of experience in finance, secretarial and legal



**Giridhar Rajagopalan** 

**Deputy Managing Director** 

- · Bachelor's degree in engineering from Sardar Patel College of Engineering, University of Bombay
- 42+ years of experience in methods and technology sector



#### **Umesh Narain Khanna**

Non-Executive Director

- Bachelor's degree of science in engineering (electrical) from Agra University and a master's degree in engineering (electrical) from University of Roorkee and an MBA from The University of Hull
- Prior Experience: BF-NTPC Energy Systems Limited



#### **Anurag Kumar Sachan**

**Independent Director** 

- Bachelor's degree in engineering (civil) from the Maulana Azad College of Tech, Bhopal and has completed the Indian Railways Higher Administrative Grade Program from Carnegie Mellon University
- Fellow of the Indian Institution of Technical Arbitrators and a member of the Chartered Institute of Logistics & Transport – India



Sitaram Janardan Kunte

**Independent Director** 

- Bachelor's degree in arts (honours course) from the University of Delhi, a bachelor's degree in law from Lala Lajpatrai Charitable Foundation's College of Law, University of Mumbai and a master's degree in arts from the University of Delhi
- Previously associated with the Government of Maharashtra



#### **Rukhshana Jina Mistry**

**Independent Director** 

- · Qualified chartered accountant
- Has been a practising chartered accountant for over 34 years



**Atul Sobti** 

**Independent Director** 

- Bachelor's degree in engineering (mechanical) from the University of Allahabad and
  a postgraduate diploma in international management from International Management Institute, India
- · Prior Experience: Bharat Heavy Electricals Limited and Standing Conference of Public Enterprises



#### **Cherag Sarosh Balsara**

**Independent Director** 

- Bachelor's degree in commerce from the Sydenham College of Commerce and Economics, University of Bombay, and a bachelor's and a master's degree in law from Government Law College, University of Bombay
- 31 years of experience as an advocate on the rolls of the Bar Council of Maharashtra and Goa

## **Key Awards and Accreditations**





**Seven projects winner** of British Safety Council's International Safety Award



**'Excellence in Innovation'** award for Mahatma Gandhi Setu project at the National Highway Excellence Awards



**'Certificate of Recognition'** as one of India's 500 most valuable companies (2024)



**'Iconic Project of the Year'** award for Chenab Railway Bridge project at the Construction Times Awards 2024



CII Industrial Innovation Award - Won **Top Innovative**Company (Large Enterprise in Service Sector) 2021,
Top 50 Innovative Companies 2023,
Top 75 Innovative Companies 2024



IEI Industry Excellence Award (2021, 2022, 2023 and 2024)



Most Admired Knowledge Enterprise
at Global, Asia and India levels (2016 and 2017)
Most Innovative Knowledge Enterprise
at Global and India levels (2018 to 2024)
Outstanding Global MIKE award (2023)



**'Safety Shield for Excellence'** award for SMPP Construction project in Tokadeh, Liberia by National Safety Council of India



'Infrastructure Project of the Year' award for the East-West Metro, Kolkata & 'Multi-Modal Integrated Infrastructure Project of the Year' award for the Nagpur Metro Reach-2 at ASSOCHAM Infra Awards (2024)



Award for 'Outstanding Contribution in Roads and Highways (Very Large Projects)' for the Maharashtra Samruddhi Mahamarg Package 2 Project at the 10th EPC World Awards



International Project of the Year Award for RA 256 in Kuwait at CW Global Awards 2022

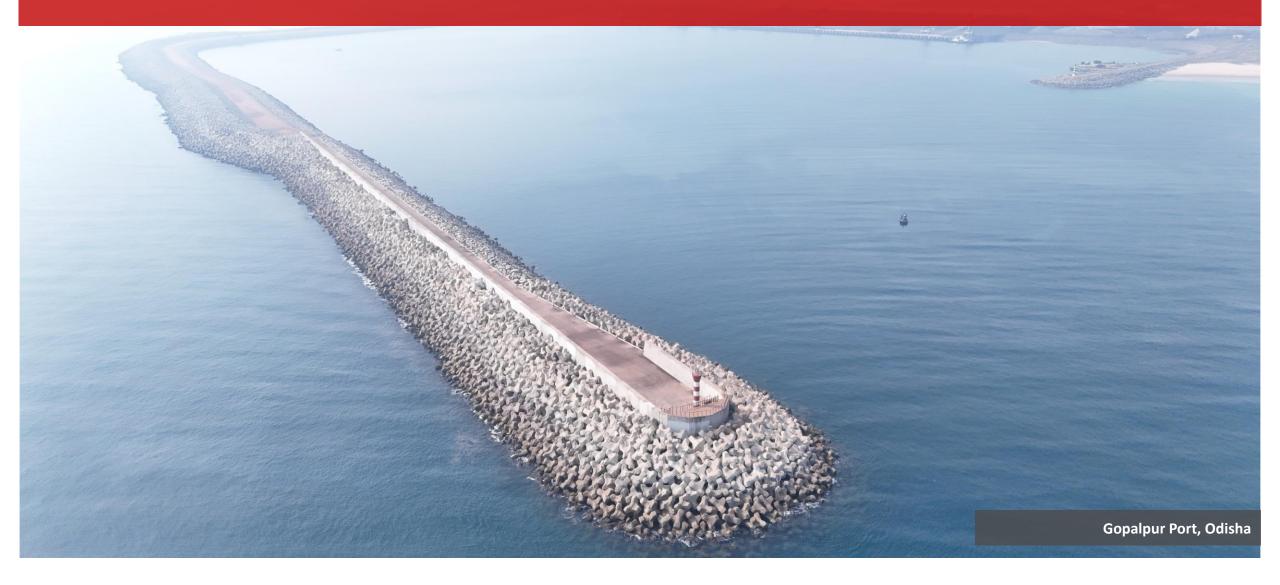


**'Excellence in Transportation Infrastructure – Railways'** award for UG1 Package of the Kolkata
Metro Project at the ET Infra Leadership Summit



# **Key Strengths**





# Strong Risk Management Architecture

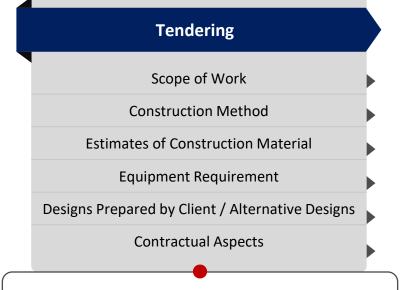


#### Demonstrated ability to assess and manage risks across the project lifecycle

#### **Key Considerations**

# Country Risk Client Risk Project Risk JV Risk

**Teams Involved:** Business Development Executives, Tendering Team, Strategy Team



**Teams Involved:** Tendering Team, Business Unit Head, Design Department, Core Methods and Engineering Group, Supply Chain Management Team, Executive Vice Chairman and MD



**Reviews:** Periodic project reviews and risk monitoring at the project site

#### **Risk Management: Managed by Chief Risk Officer**



#### **Monitoring**

- Construction schedule of the project updated monthly
- Daily / Weekly / Monthly and Quarterly reviews conducted
- Site team and head office teams monitor the budget on a monthly and quarterly basis for any cost overruns



#### Reporting

- Annual budget for the applicable project prepared by the site team for each financial year along with head office MIS team
- At the completion, the project team sends the project completion report to the head office

## Robust Contracts Management System





Sizable percentage of contract value collected as advance payment when contract is executed



**Collecting payments at different stages** of the project
upon completion of various
milestones



Escalation clauses in contracts to pass cost overruns to clients



Actively engage in resolving claims with clients through a collaborative and constructive approach



Robust contracts
management system to
handle disputes



Built a **strong network** of external experts, advocates and firms

# Strong Commitment to Knowledge Management and Innovation Practices **AFCONS**



#### Focus on transforming into a knowledge enterprise with continuous learning across levels

#### Industry leading knowledge management practice ...

Only Indian infra company to win the MIKE award seven times in a row

Launched the **Afcons Talent Management** Academy in 2022

**Only infrastructure** company to have a Chief **Knowledge Officer** 



**MAKE (Most Admired Knowledge** Enterprise) - Global, Asia and India 2016 & 2017



**MIKE (Most Innovative Knowledge Enterprise) – Global and India** 2018 to 2024

#### **Knowledge Enterprise**



Implemented an operational excellence model



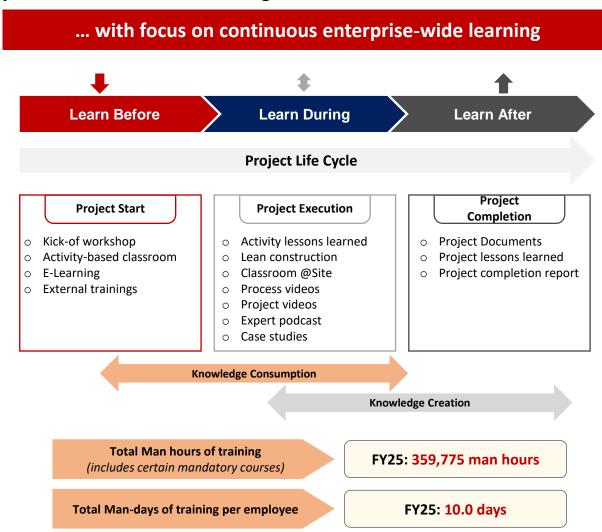
Allows different projects to learn from each other



Fosters a culture of continuous learning



**Enhance knowledge and** capabilities of engineers



# Strategic Equipment Base across Diversified Segments

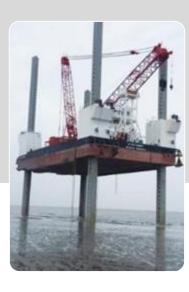




14 Marine Barges (200 – 1,200 tonne)



17 Tunnel BoringMachines (TBMs)+3 Pending Delivery



8 Large-capacity
Jack ups (200–750 tonne)



**153** Cranes



**24** Jumbo drills

#### **Strategic Equipment Base**

- Indigenous strategic equipment fleet
- Worth ₹ 42,750 mn¹
- Across diversified segments

- Inventory of customized tunnel boring machines one of the largest amongst peers in India
- Two workshops in Delhi and Nagpur for maintenance and innovation
- Technological edge in executing challenging projects

Note: 1. As of Mar 31, 2025



# **Industry Overview**



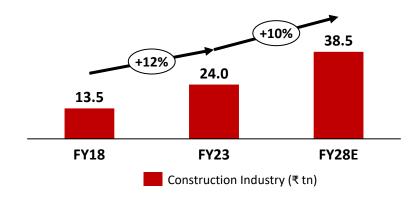


### Robust Indian Infrastructure Growth



#### **Strong Construction Industry Outlook ...**

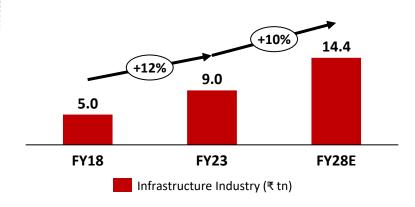
India projected to be fastest growing construction market globally – Top 3 by market share<sup>1</sup>



#### ... with Robust Growth in Infra market ...

Strong emphasis on Infra sector

by Govt. of India leading to rapid growth



#### ... driven by Significant Increase in Capex

Budgeted capital expenditure has grown 3x in the last three budgets



Capital Outlay (₹ tn)



India to remain the fastest-growing major economy; Real GDP growth at 6.8% for FY27E



Strong Govt. push – National Infra pipeline Smart cities mission, Gatishakti, UDAN, Sagarmala, etc.



Rapid Urbanization leading to significant push towards infrastructure creation



Rising FDI in the infrastructure sector



Improved financial health of India's banking system



Domestic corporates focus on localization with MNCs diversifying global supply chains

Source: Fitch Industry Report. Note: BE - Budgeted Estimate. 1. Based on infrastructure market share in CY23; Top 2 include China (Mainland) and US.

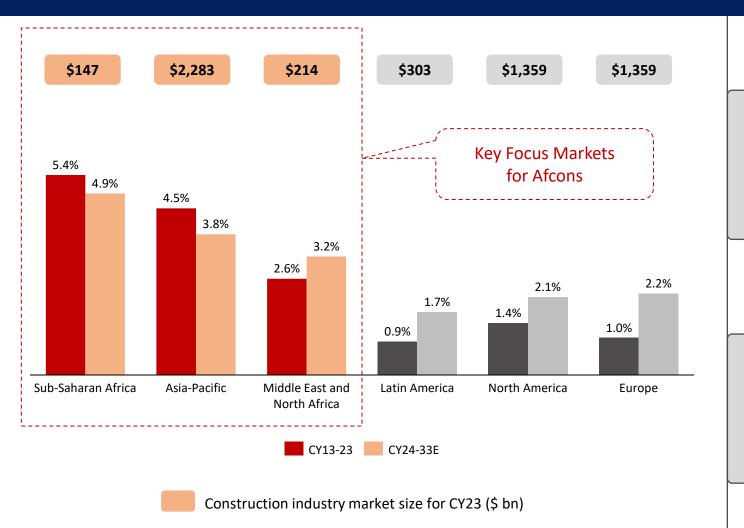
# Attractive Infrastructure Growth in Key Markets



#### **Average Annual Construction Industry Real Growth**

Middle-eastern countries expected to front load their higher oil revenues into infra developments

Sub-Saharan Africa to be the fastest growth across regions driven by demographic tailwinds, growing middle classes, and high infra investments



Robust growth expected in ASEAN's largest construction markets – India, Indonesia, Philippines, Vietnam

Companies in advanced economies working to diversify supply chains away from China

Source: Fitch Industry Report



# **The Way Forward**





# Key Strategies to Drive Growth



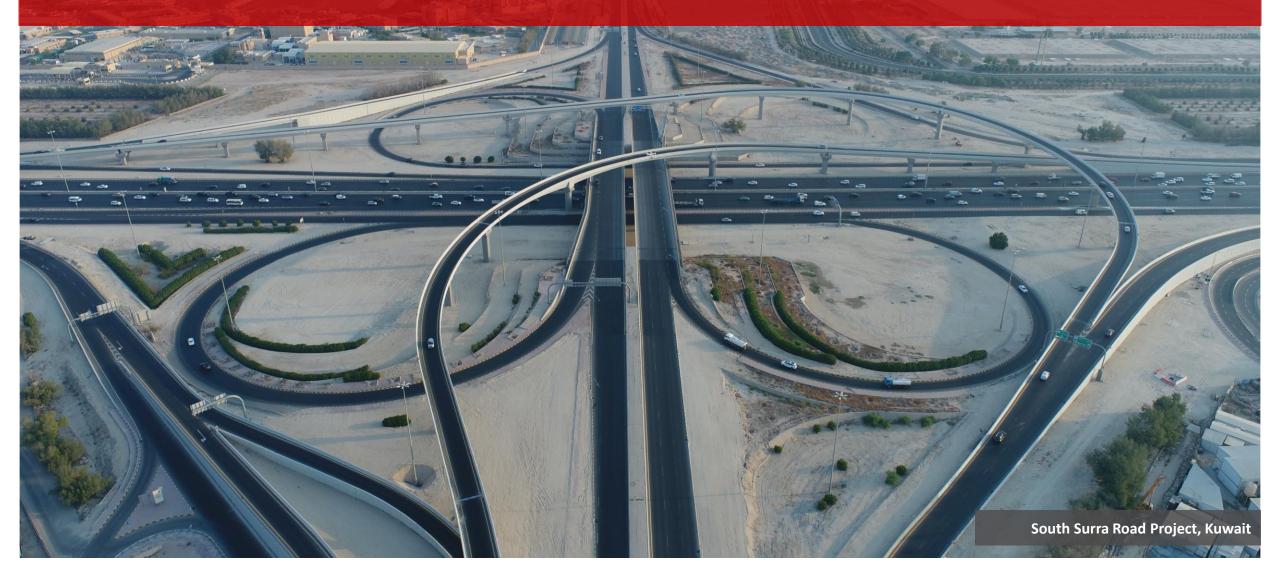
Afcons aims to grow business in a sustainable and profitable manner by maintaining an order book that matches its execution capacity, rationalizing costs, improving execution efficiencies, and consistently developing capabilities and capacity for project delivery





# **Sustainability Metrics**





## Extreme Engineering Building Sustainable Tomorrows





Recycled over **44% of the total** wastewater discharged at project sites in FY25

#### **Greenbelt Development Work**

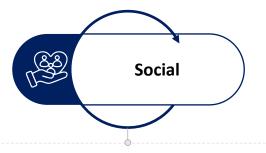
Treated water used for tree plantation, landscaping, etc.

#### Seawater usage

For some coastal projects, seawater is a primary resource

#### **Dust Suppression**

Across construction sites, to maintain an environment-friendly operation



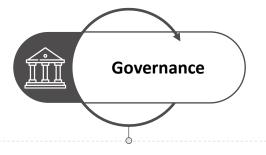
**3,892** Employees

**Ashramshala Project** 

School for tribal children

Maximizing local procurement in respective geographies

Conduct **training and development** for local workforce and **support** local communities in **Africa** 



#### 35 Years

Average Experience of Key Management

#### 23 Years

Average Experience of Key Management of working at Afcons

10

**Total Board Members** 

50%

Independent Members of the Board

**Risk Management Committee** 

Proactively identify, assess and address business risks

## **Integrating Sustainability Practices**



#### **Devoted Resources working to Ensure Sustainable Approach**

41

Environment Auditors
To Track Environmental
Footprint

250+

Health, Safety and Environment Professionals 31

Dedicated Environment Professionals 65%+

Members of the Team have Engineering and Advanced Safety Degrees

#### **Awards & Accolades**



Received National ESG Excellence Award (Large Enterprise-Construction Sector) 11<sup>th</sup> Global Safety Summit (2023)



Received National Safety Council's 5 Golden Star Rating for 2 Projects (2024)



Received the Environmental and Sustainability Award for Environmental Best Practices India Green Awards (2022)



Top 3 Construction Companies (India Mid-Sized Category) Ambition Box (2024)



Received the Excellence in Waste Management Award (2022)



**Dream Employer of the Year**World HRD Congress (2021)

#### **Targets**

KPI 1

Absolute Scope 3 emissions savings due to reduced cement use in concrete production

	FY ending 31st March			
Carbon-dioxide equivalent emissions saved (metric tons)	<b>2024</b> 236,311	<b>2025E</b> 249,098	<b>2026E</b> 261,553	<b>2027E</b> 274,631

KPI 2

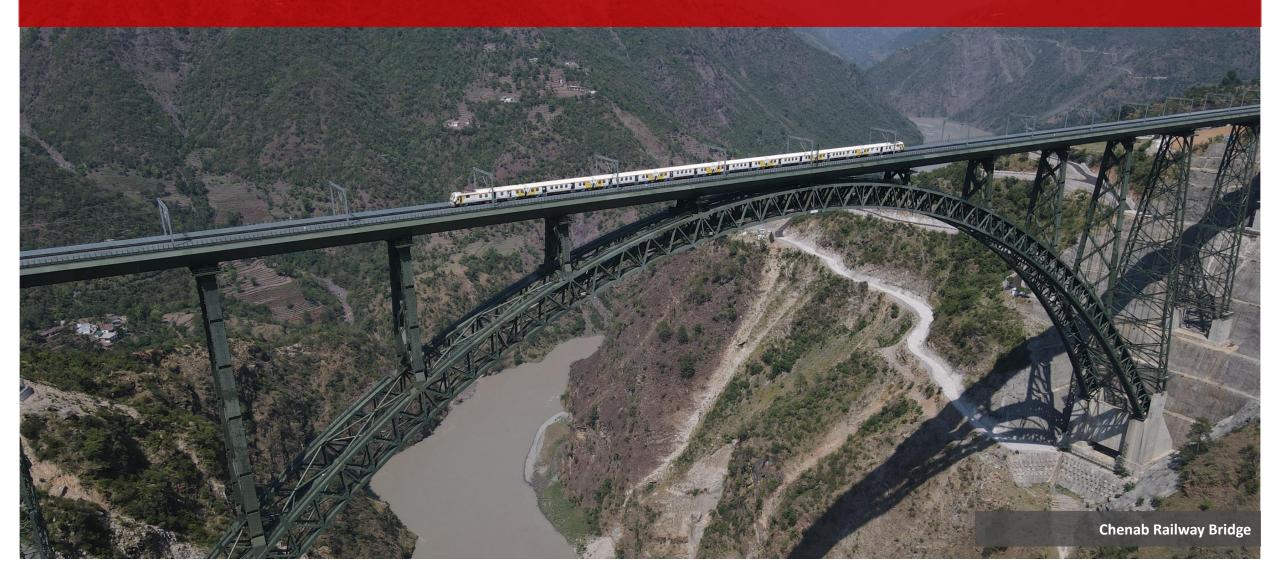
Absolute water savings due to reduced water used in concrete production

		FY ending	31 <sup>st</sup> March	
Water saved	<b>2024</b>	<b>2025E</b>	<b>2026E</b>	<b>2027E</b>
(million liters)	88	93	98	103



# **Financial Performance**





# Strong Financial Metrics (1/2)

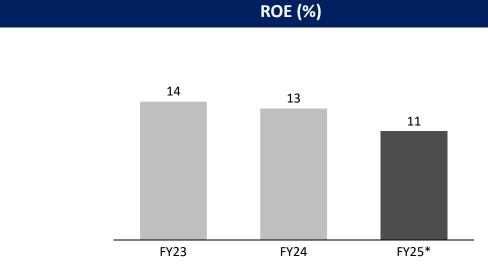


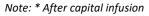


Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

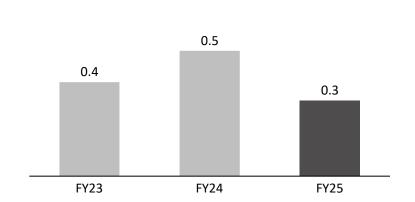
# Strong Financial Metrics (2/2)

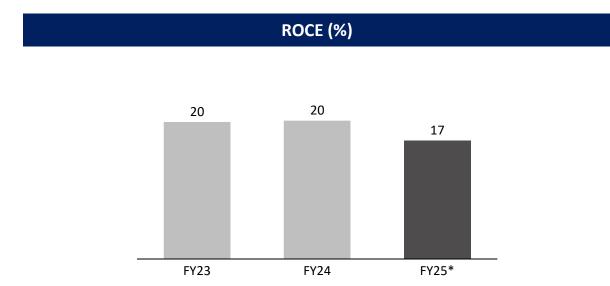






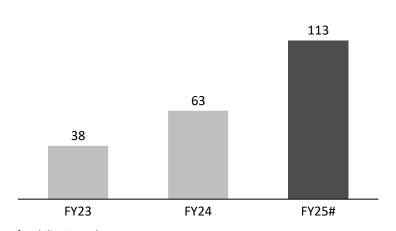
#### **Net Debt / Equity (times)**





Note: \* After capital infusion

#### **Net Working Capital (days)**



Note: # 25 Days on account of mobilization advances

# **Consolidated Income Statement**



Particulars (₹ Cr)	FY23	FY24	FY25
Revenue from Operations	12,637	13,268	12,548
Other Income	207	379	474
Total Income	12,844	13,647	13,023
Cost of Material Consumed	3,852	4,012	3,290
Cost of Construction	5,201	5,294	5,246
Employee Expenses	1,298	1,383	1,435
Other Expenses	1,120	1,374	1,390
EBITDA*	1,374	1,583	1,662
EBITDA Margin* (%)	10.7%	11.6%	12.8%
Depreciation	472	495	491
EBIT	902	1,089	1,171
EBIT Margin (%)	7.0%	8.0%	9.0%
Finance Cost*	303	416	461
Exceptional Items/Share from Associates	0	0	0
Profit before Tax	599	673	710
Profit before Tax(%)	4.7%	4.9%	5.5%
Tax	188	223	223
Profit After Tax	411	450	487
PAT Margin (%)	3.2%	3.3%	3.7%
EPS (As per Profit after Tax)	12.06	13.20	13.24

Note: \*Components of finance cost like Bank charges and commission, redemption premium on borrowing etc. is added to other expenses & deducted from finance cost, thereby adjusting the calculation of EBITDA & EBITDA Margins

# Consolidated Balance Sheet (1/2)



Particulars (₹ Cr)	FY23	FY24	FY25
Equity & Liabilities			
Equity Share Capital	72	341	368
Other Equity	3,104	3,255	4,893
Non-controlling Interest	2	2	2
Total Equity	3,177	3,598	5,262
Non-current Liabilities			
Financial Liabilities			
Borrowings	596	598	595
Lease Liabilities	16	35	58
Trade Payables	473	431	434
Other Financial Liabilities	157	127	75
Contract Liabilities	1,524	1,451	2,271
Provisions	9	9	25
Deferred Tax Liabilities (Net)	99	104	65
Total Non-current Liabilities	2,874	2,755	3,522
Current Liabilities			
Financial Liabilities			
Borrowings	966	1,857	1,640
Lease Liabilities	34	33	49
Trade Payables	3,509	4,326	3,541
Other Financial Liabilities	362	270	246
Contract Liabilities	3,015	2,998	2,503
Provisions	150	227	147
Current Tax Liabilities (Net)	94	84	62
Other Current Liabilities	120	86	144
Total Current Liabilities	8,250	9,881	8,335
Total Liabilities	11,124	12,636	11,857
Total Equity and Liabilities	14,301	16,234	17,119

# Consolidated Balance Sheet (2/2)



Particulars (₹ Cr)	FY23	FY24	FY25
Non-current Assets			
Property, Plant and Equipment	2,449	2,715	2,631
Capital Work-in-Progress	184	43	33
Right-of-Use Assets	49	68	106
Goodwill	0	0	0
Intangible Assets	1	1	1
Financial Assets			
Investments	1	1	1
Trade Receivables	651	499	679
Other Financial Assets	366	418	442
Contract Assets	1,416	1,271	1,647
Non-current Tax Assets (Net)	29	54	12
Other Non-current Assets	182	191	212
Total Non-current Assets	5,326	5,260	5,763
Current Assets			
Inventories	1,586	1,627	1,010
Financial Assets			
Trade Receivables	2,197	3,121	2,779
Cash and Cash Equivalents	319	413	440
Bank Balance other than (ii) above	58	253	330
Loans	53	62	57
Other Financial Assets	398	501	209
Contract Assets	3,273	3,954	5,449
Other Current Assets	1,091	1,042	1,080
Total Current Assets	8,975	10,973	11,356
Total Assets	14,301	16,234	17,119

# Consolidated Cash Flow Statement



Particulars (₹ Cr)	FY23	FY24	FY25
Cash Flow from Operating Activities			
Profit before Tax	599	673	710
Adjustment for Non-Operating Items	817	961	921
Operating Profit before Working Capital Changes	1,417	1,633	1,631
Changes in Working Capital	-101	-676	-1,523
Cash Generated from Operations	1,315	958	108
Less: Direct Taxes paid	-100	-250	-240
Net Cash from Operating Activities	1,215	707	-132
Cash Flow from Investing Activities	-870	-859	-131
Cash Flow from Financing Activities	-483	246	290
Net increase/ (decrease) in Cash & Cash equivalent	-137	94	26
Add: Cash and cash equivalents as at the beginning of the year	447	319	413
Effects of exchange rate changes on cash and cash equivalents	10	0	1
Cash and cash equivalents as at the end of the year	319	413	440

# KPIs (1/2)



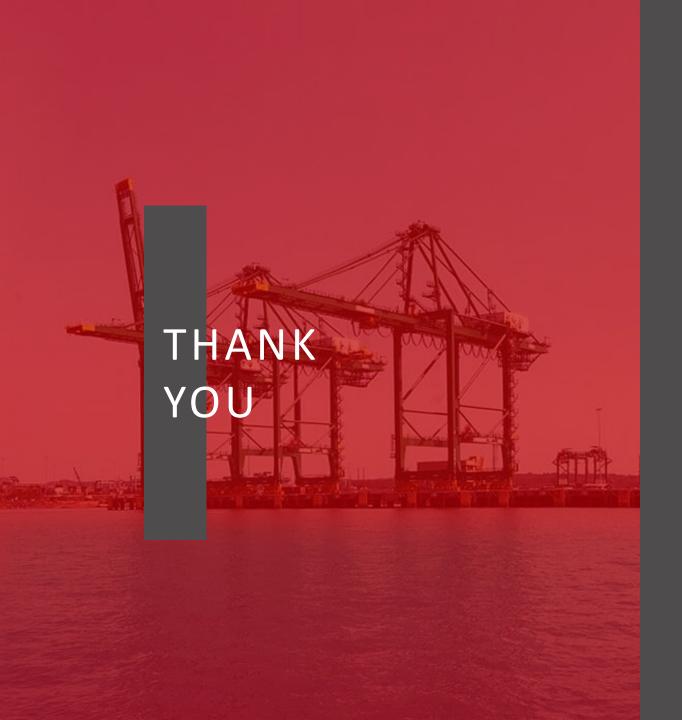
Particulars (₹ Cr)March 31, 2024Order Book30,960.99Domestic Order Book22,401.59Domestic Order Book %72.35%Overseas Order Book8,559.40Overseas Order Book %27.65%Book to Bill Ratio (x)2.33	March 31, 2025  36,868.61  31,877.44  86.46%  4,991.17
Domestic Order Book 22,401.59  Domestic Order Book % 72.35%  Overseas Order Book 8,559.40  Overseas Order Book % 27.65%	31,877.44 86.46%
Domestic Order Book % 72.35%  Overseas Order Book 8,559.40  Overseas Order Book % 27.65%	86.46%
Overseas Order Book 8,559.40  Overseas Order Book % 27.65%	
Overseas Order Book % 27.65%	4,991.17
Book to Bill Ratio (x) 2.33	13.54%
	2.94
Order Inflow 7,783.64	15,960.42
Revenue from operations 13,267.50	12,548.42
% Revenue from overseas projects 24.89%	30.69%
Total Income 13,646.88	13,022.77
EBITDA 1,583.14	1,661.80
EBITDA Margin (%) 11.60%	12.76%
Restated Profit for the period / year from continuing operations. Profit after tax (PAT) 449.76	486.79
PAT Margin (%) 3.30%	3.74%
Cash Profit Margin (%) 6.92%	7.51%

Particulars (₹ Cr)	As of, and for the financial year ended,		
	March 31, 2024	March 31, 2025	
Equity attributable to shareholders of the Company -			
Total Equity	3,595.95	5,260.52	
Total Debt	2,455.01	2,235.72	
Net Debt	1,788.75	1,465.16	
Net Debt to EBITDA (x)	1.13	0.88	
Total Debt to Equity (x)	0.68	0.42	
Return on Equity (ROE) (%)	13.28%	10.99%	
Return on Capital Employed (ROCE) (%)	20.18%	17.28%	
Net Cash flow from / (used in) operating activities -			
Cash Flow from Operations (CFO)	707.45	-132.20	
CFO/EBITDA (%)	44.69%	-7.96%	
Net Working Capital (in days)	63	113	
Gross Block	5,391.40	5,727.30	
Gross Block/Revenue from Operations (%)	40.64%	45.64%	

# KPIs (2/2)



Particulars (₹ Cr)	March 24	March 25
Current Asset	10,973.29	11,355.97
Less: Cash & Bank Bal	666.26	770.56
Current Asset Net	10,307.03	10,585.41
Current Liab	9,881.49	8,334.75
Less: Current Borrowings	1,857.32	1,640.48
Current Liab Net	8,024.17	6,694.27
Net working Capital	2,282.86	3,891.14
Revenue From Operation	13,267.50	12,548.42
No. of Days in year	365	365
Net working Capital (In days)	63	113



#### **COMPANY:**



Afcons Infrastructure Limited CIN: L45200MH1976PLC019335

Name: Mr. Hitesh Singh

Email: investor.relations@afcons.com

Website: www.afcons.com

#### **INVESTOR RELATIONS ADVISORS:**



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Meeting Request

