

Just Dial Limited announces results for the Quarter Ended June 30, 2016

- Just Dial Ltd's operating revenue in Q1FY17 increased by 6% (Y-o-Y) to ₹176.29crore
- Operating EBITDA in Q1FY17 at ₹29.25crore
- Adjusted Operating EBITDA in Q1FY17 at ₹34.53crore*
- Net Profit increased by 8% (Y-o-Y) in Q1FY17 to ₹38.93crore with a Net Profit Margin of 19%

Note: The numbers are in accordance with Ind AS. No material differences between unconsolidated and consolidated financials, hence consolidated figures are not reported separately.

Mumbai, India - August 16, 2016

Financial Highlights

Quarter Ended June 30, 2016 - Comparison of Q1FY17 results V/s Q1FY16

- Operating revenue in Q1FY17 increased by 6% to ₹176.29crore (Y-o-Y) from ₹166.03crore
- Adjusted Operating EBITDA in Q1FY17 at ₹34.53crore*
- Adjusted Operating EBITDA margin in Q1FY17 was 20% as compared to 32% in Q1FY16*
- Net Profit in Q1FY17 increased by 8% to ₹38.93crore from ₹36.06crore
- Net Profit margin in Q1FY17 was 19%

**Note: Adjusted Operating EBITDA is excluding ESOP spends of ₹5.28crore during the quarter*

Other Highlights

- As of June 30, 2016, we were conducting approximately 3,89,400 campaigns for our paid advertisers as compared to 3,46,900 campaigns as of June 30, 2015 representing a Y-o-Y growth of 12%
- As of June 30, 2016 our database consisted of approximately 16.6 million listings as compared to 15.3 million listings as of June 30, 2015 representing a Y-o-Y growth of 8%
- As of June 30, 2016 we had 11,932 employees
- The Company currently has 32 search plus services live on the platform

Mr. V.S.S. Mani, MD & CEO, Just Dial Ltd said: "The Company has initiated steps on the execution side which will yield results over the next few quarters. We are confident that with these measures we will get back into a sustainable growth trajectory, in line with what we have witnessed historically."

About Just Dial Ltd

Just Dial Limited ('the Company') provides local search related services to users in India through multiple platforms such as the internet, mobile internet, over the telephone (voice) and text (SMS).

Justdial has also initiated its 'Search Plus' Services for the users. These services are aimed at making several day-to-day tasks conveniently actionable and accessible to the users. With this step, Justdial is transitioning from being purely a provider of local search and related information to being an enabler of such transactions. Justdial intends to provide an online platform to thousands of SME's to get them discovered and transacted.