

November 8, 2025

To,

**Listing Operation Department**

BSE Limited

P.J. Towers, Dalal Street,

Mumbai – 400001

**Listing Compliance Department**

The National Stock Exchange of India Limited

Exchange Plaza, C-1, G Block, Bandra-Kurla Complex,

Bandra (E) Mumbai – 400051

Scrip Code: **544119**

Symbol: **RPTECH**

**Sub.: Presentation for Analysts/Investors Earnings Call**

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Dear Sir/Ma'am,

Pursuant to Regulation 30(6) we submit herewith a copy of Investor Presentation for Analysts/Investors Earnings Call for quarter and half year ended September 30, 2025.

The said presentation will also be made available on the website of the Company at [www.rptechindia.com/investor](http://www.rptechindia.com/investor).

You are requested to take the same on record.

Yours faithfully,

**FOR RASHI PERIPHERALS LIMITED**

**Krishna Kumar Choudhary**

Chairman & Whole-Time Director

DIN: 00215919

Encl.: As above

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**Rashi Peripherals Limited**

Regd. Office: Ariisto House, 5th Floor, Corner of Telli Galli, Andheri (East), Mumbai, Maharashtra – 400069, India

• Tel: +91-22-6177 1771 | Fax +91-22-61771999 • [www.rptechindia.com](http://www.rptechindia.com) • [investors@rptechindia.com](mailto:investors@rptechindia.com) | CIN: L30007MH1989PLC051039

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# Rashi Peripherals Limited

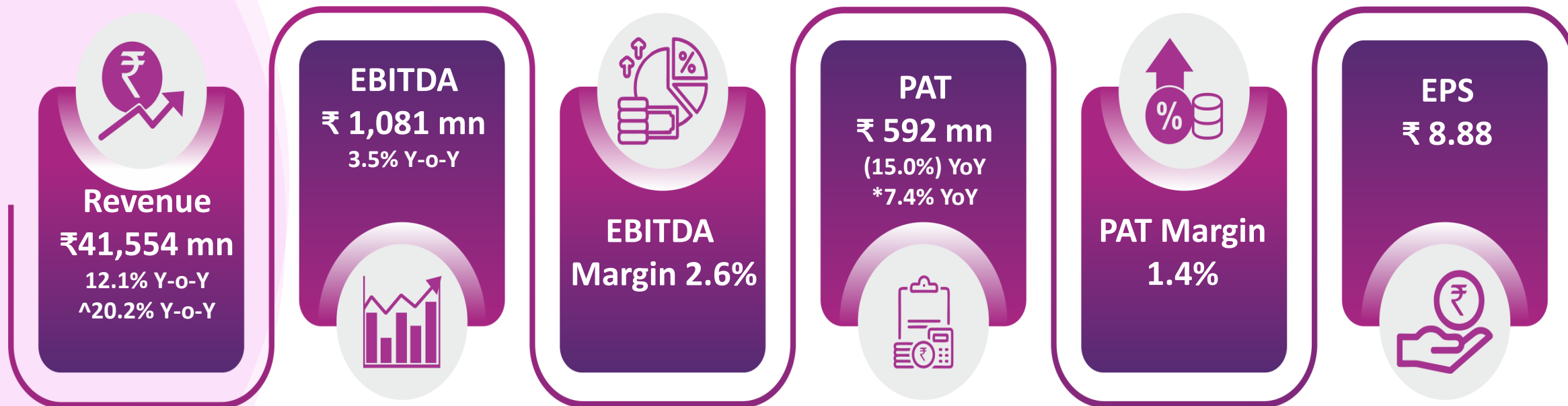
Corporate and Investor Presentation

FY 2025-26

Q2 & H1 FY26

# Financial and Operational Highlights

## Quarterly Consolidated Financials



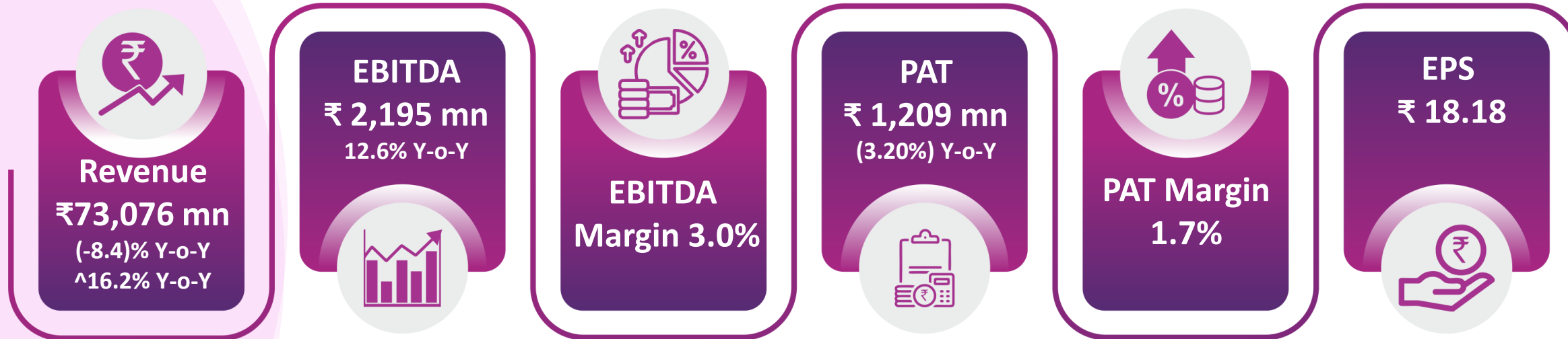
**\*Adjusted PAT** excluding Extra-ordinary items was at **₹ 664 mn; up 7.4% YoY**; Adjusted PAT Margin at **1.6%**

^Growth excluding large project deal in Q2 FY25

ESOPs are for investing in those who drive our success

# Financial and Operational Highlights

## Half-yearly Consolidated Financials



- **Adjusted PAT** excluding ESOP provision at ₹ 1,281 mn; up 9.7% YoY; at 1.8%



^Growth excluding large project deal in H1 FY25

\*Annualised

ESOPs: Investing in those who drive our success

# Business Highlights – Q2 FY26

## New Brands Alliance

Dell Technologies  
Teachmint Technologies

## Consistent Growth

PC Business grew at 2X the market

## Branch Expansion

Commenced branch offices in Baramati and Nanded

## Successfully concluded Channel Business Forum (CBF)

50 city roadshow |  
4,000+ participants | 300+ product demos by leading ICT brands

## Expanded Server and Storage portfolio

# COMPANY OVERVIEW



# Who We Are



## Leading Distributor

One of the leading national distributor for global technology brands



## End-to-End Services

Offers complete services from pre-sales to warranty management



## Consistent CAGR

Proven track record of 20+ CAGR YoY



## Largest Network

One of India's largest ICT product distribution networks

# Expanding Reach, Delivering Value



**36+** Years  
of Experience



**639** million  
Units Distributed



**10,461\***  
Customers



**79** Global  
Technology Brands



**17,950**  
SKUs



**54**  
Branches



**70**  
Warehouses



**23.5%**  
CAGR FY 21-25



**1,556**  
Employees



**710\***  
Locations

**Long term rating of  
CRISIL AA-/Stable and  
short-term rating of  
CRISIL A1+**

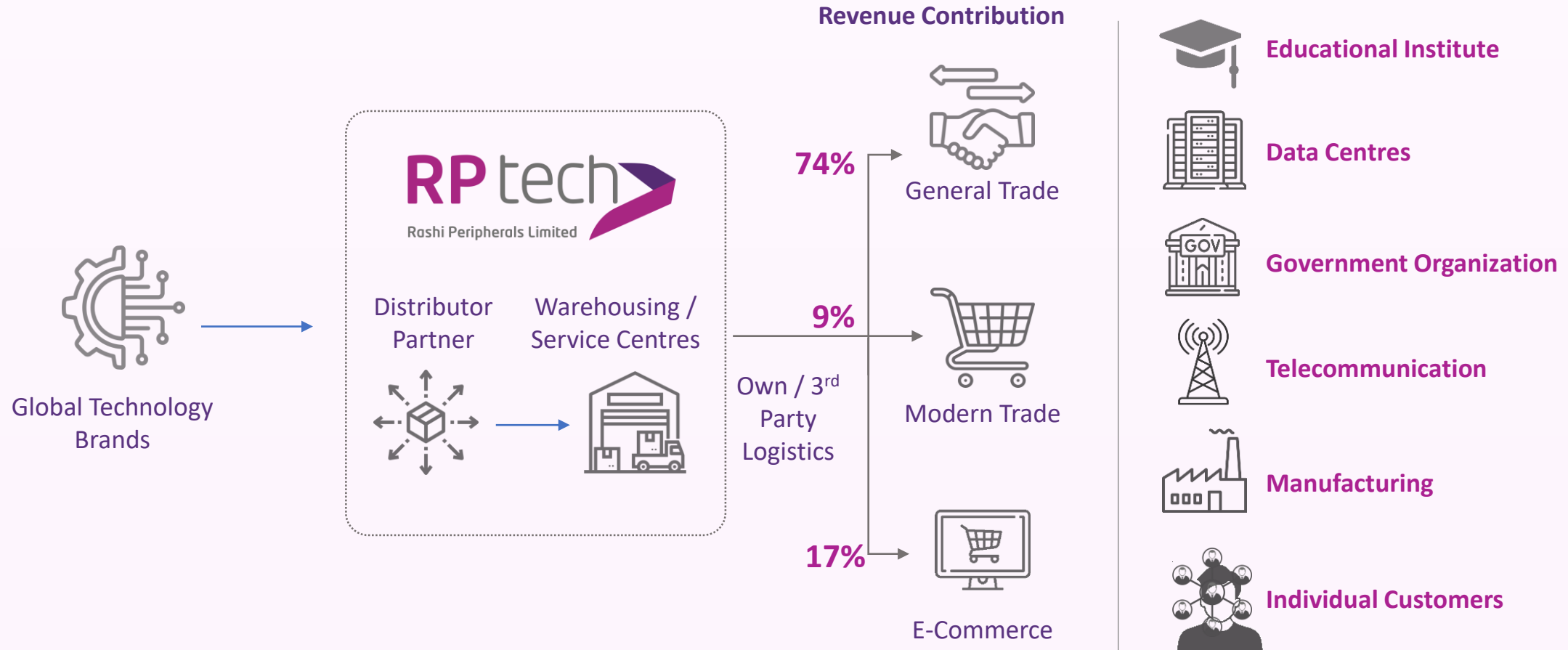
# RP Tech's Distribution Model

OEM/ Brands

National Distributor Partner

Distribution Channels

End Users



Modern Trade : (Croma, Vijay sales) Includes large format retail ("LFR"), multi-format retail ("MFR") and small format retail ("SFR") chains E-commerce: (Amazon, Flipkart)

\*for the Q2

# Diverse Portfolio Across Strategic Business Verticals

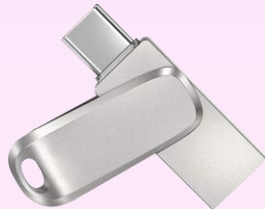
## Personal Computing, Enterprise and Cloud Solutions (PES)

- Personal Computing Device
- Enterprise
- Embedded



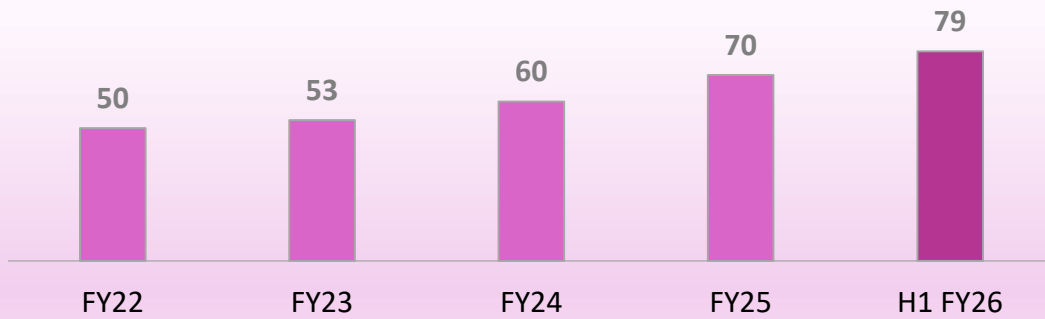
## Lifestyle and IT Essentials (LIT)

- Carepack
- Components
- Lifestyle Devices
- Memory / Storage
- Networking
- Power Solutions
- Peripherals

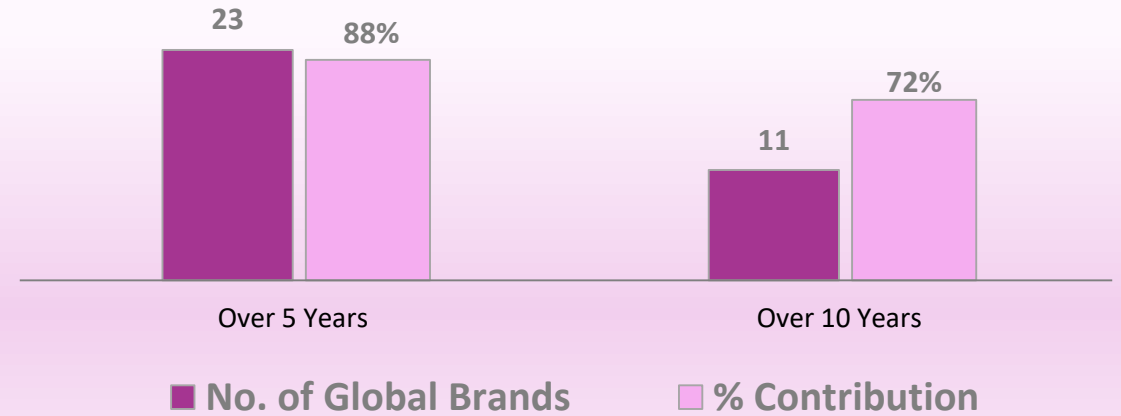


# Trusted by 70+ Global Technology Brands

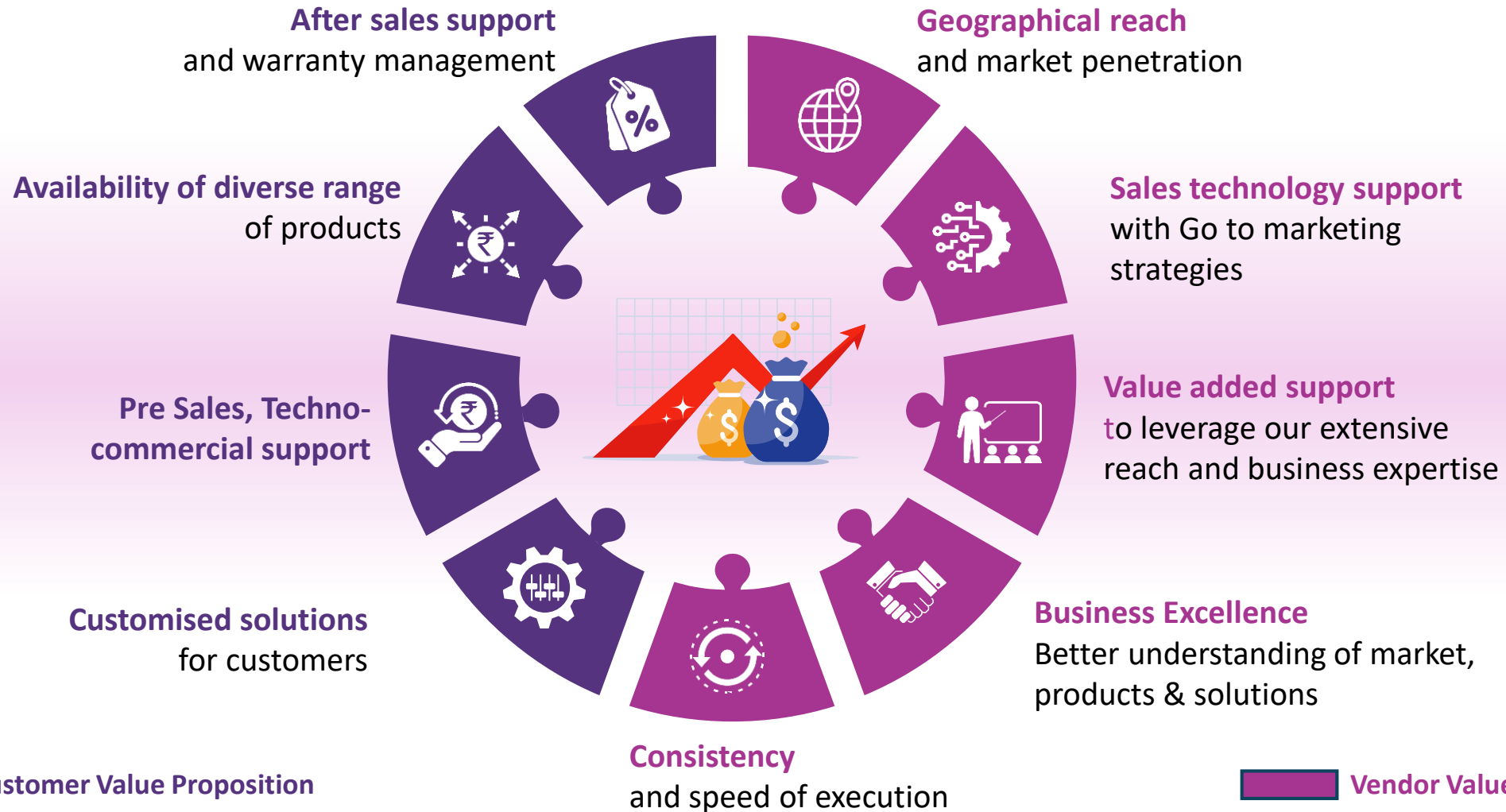
Number of global technology brands



Long Term Relationship (Sep '25 TTM)



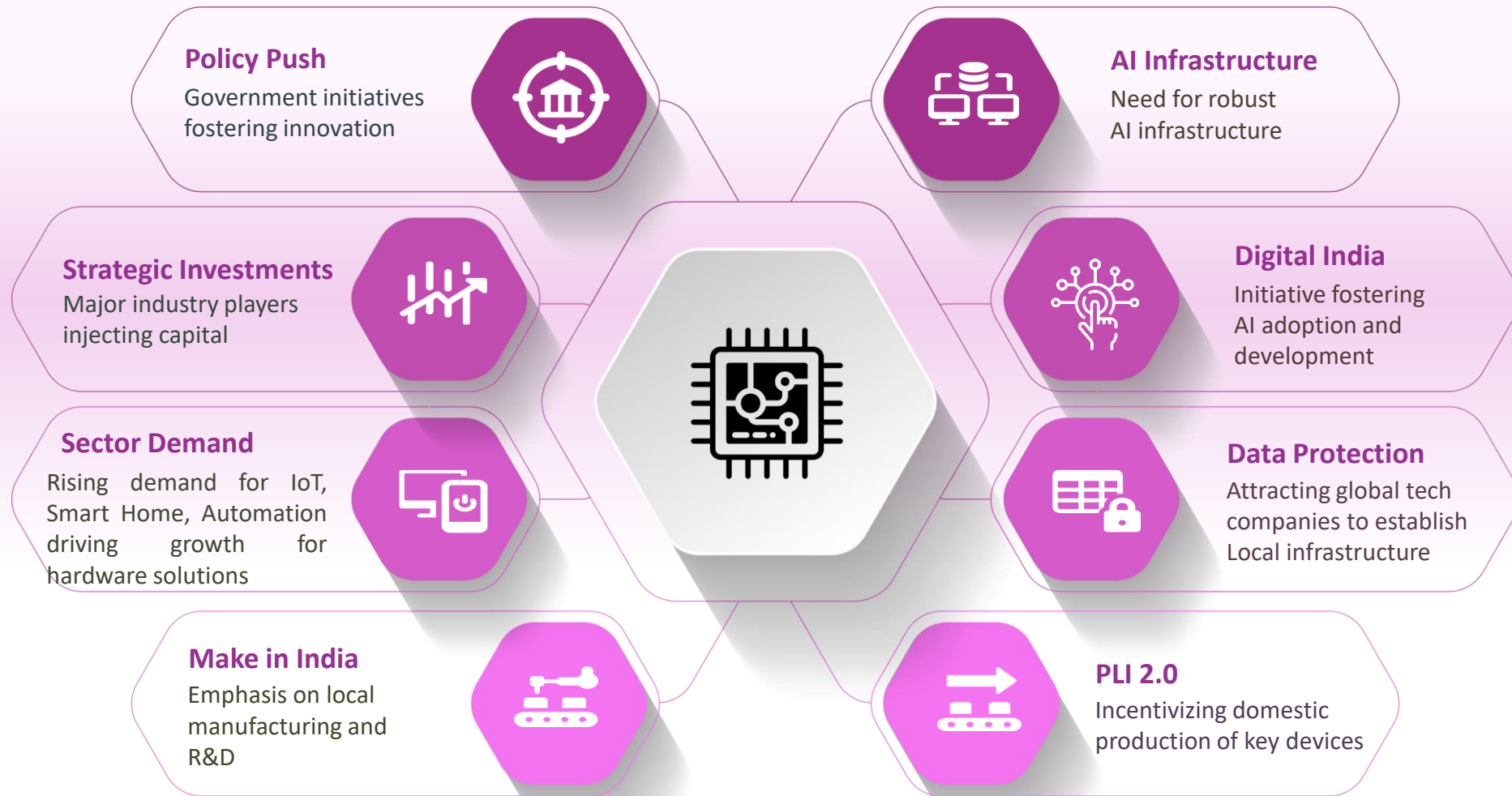
# Our Value Proposition



# MARKET OPPORTUNITY



# Factors Driving Hardware Industry Growth...



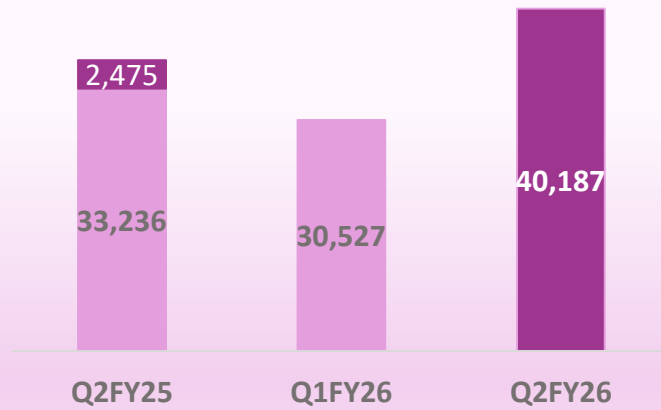
**FINANCIALS**



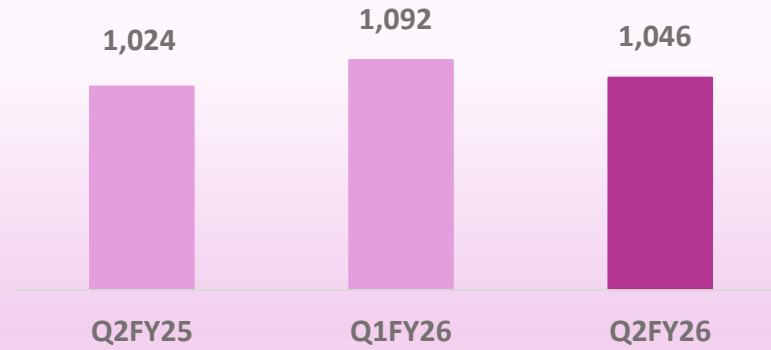
# Financial Performance - Standalone

Q2

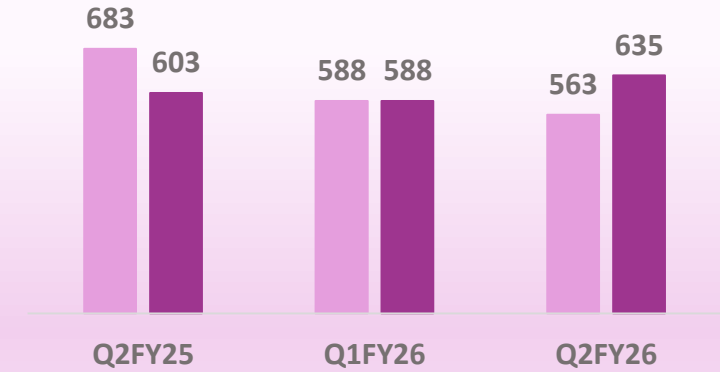
## REVENUE



## EBIDTA

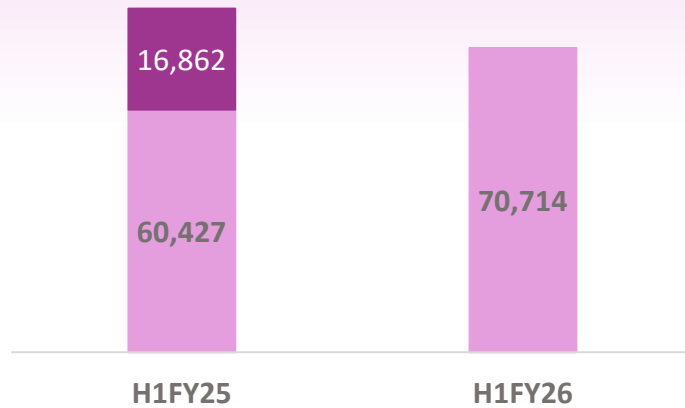


PAT Adjusted PAT

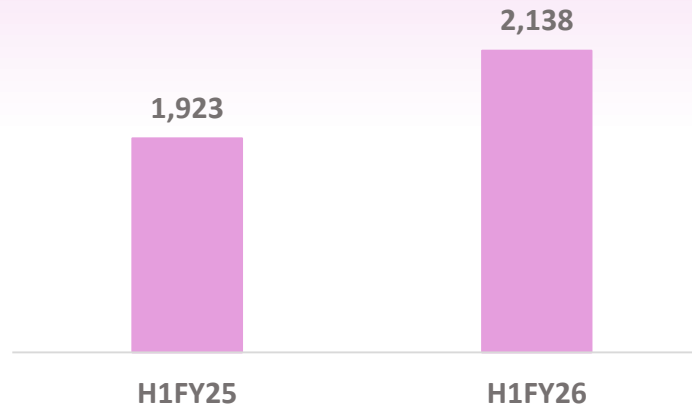


H1

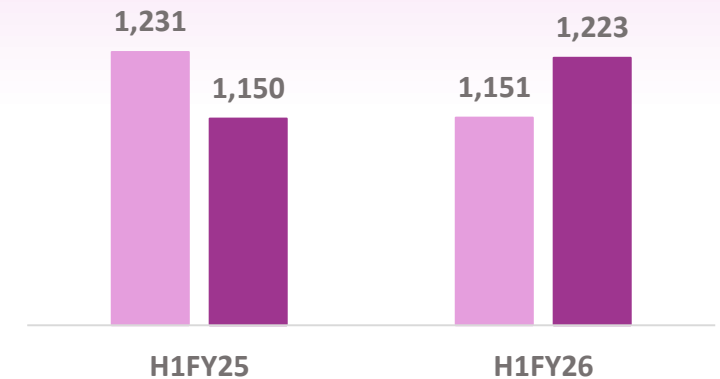
## REVENUE



## EBIDTA



PAT Adjusted PAT



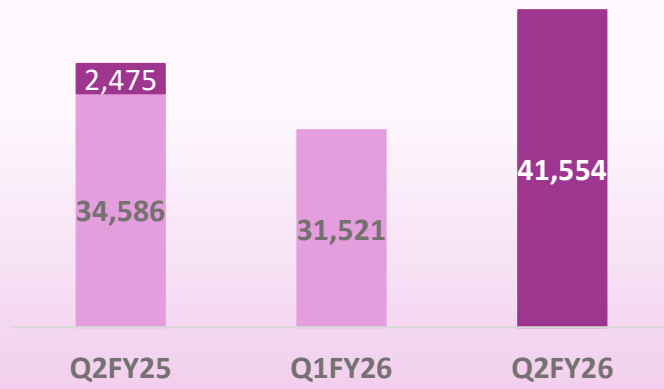
₹ Mn

The Adjusted PAT excludes the effect of ESOP provisioning in Q2 FY26 and extra ordinary item of Q2 FY25

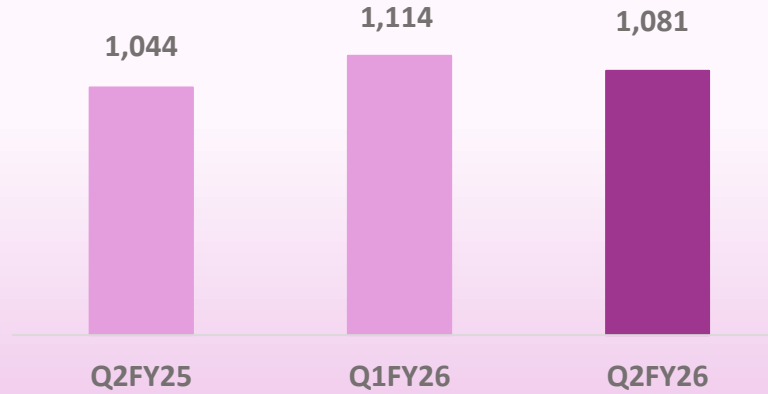
# Financial Performance - Consolidated

Q2

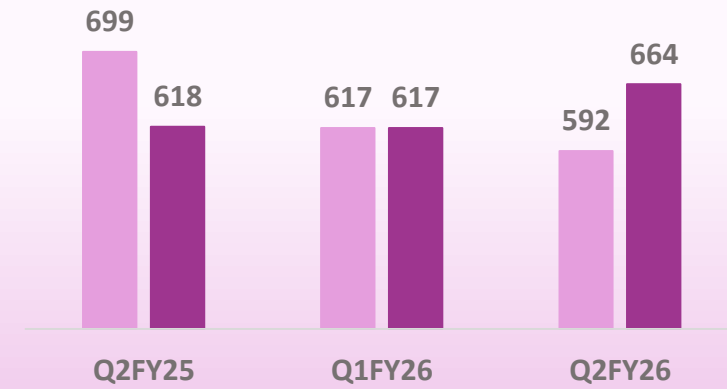
## REVENUE



## EBIDTA

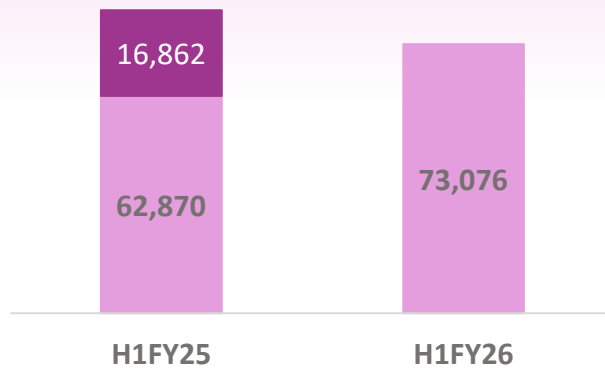


PAT Adjusted PAT

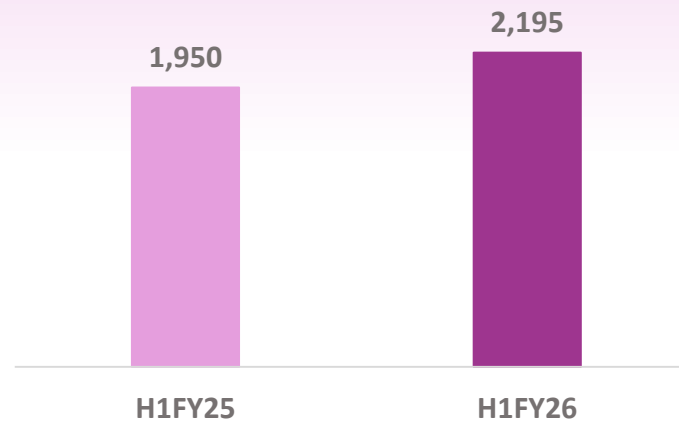


H1

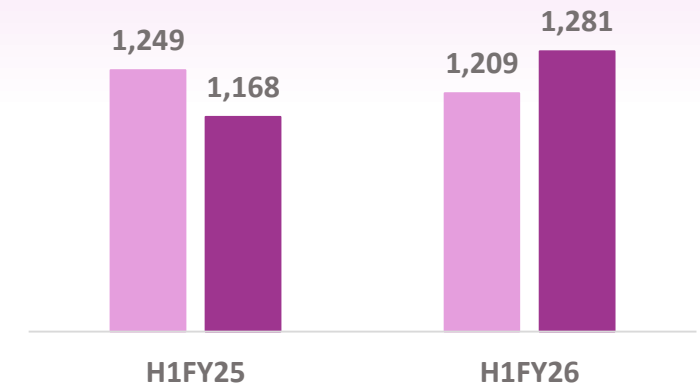
## REVENUE



## EBIDTA



PAT Adjusted PAT

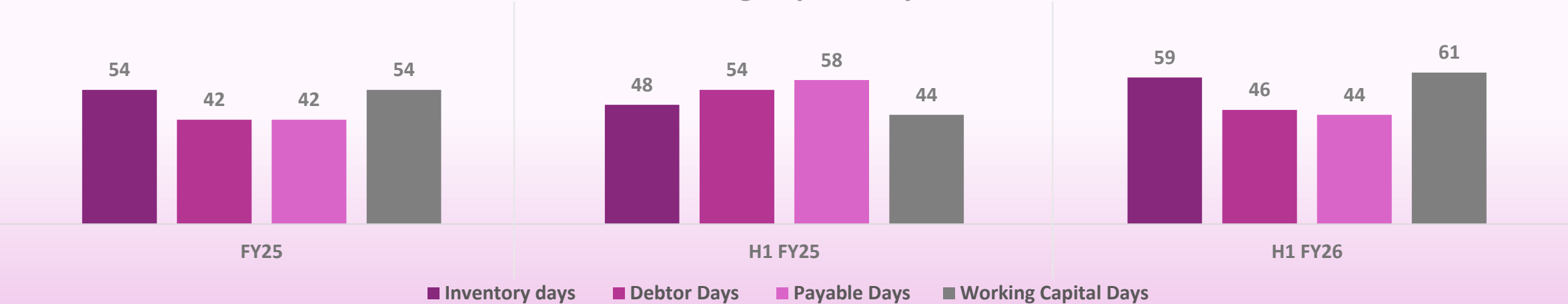


₹ Mn

The Adjusted PAT excludes the effect of ESOP provisioning in Q2 FY26 and extra ordinary item of Q2 FY25

# Operational Efficiency Metrics

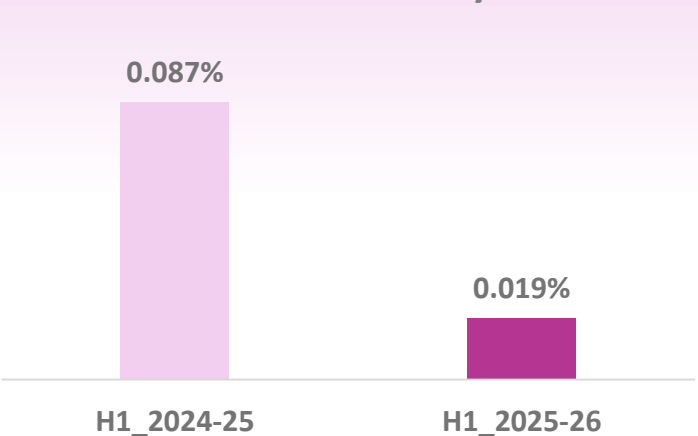
Working Capital Days



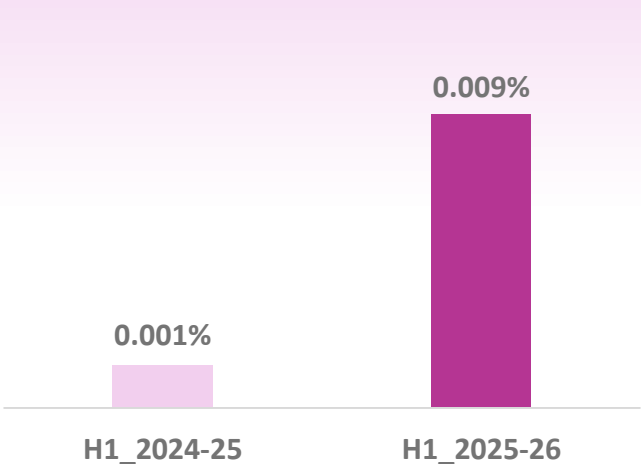
Cash Flow from Operation



Provisions Inventory Write-off

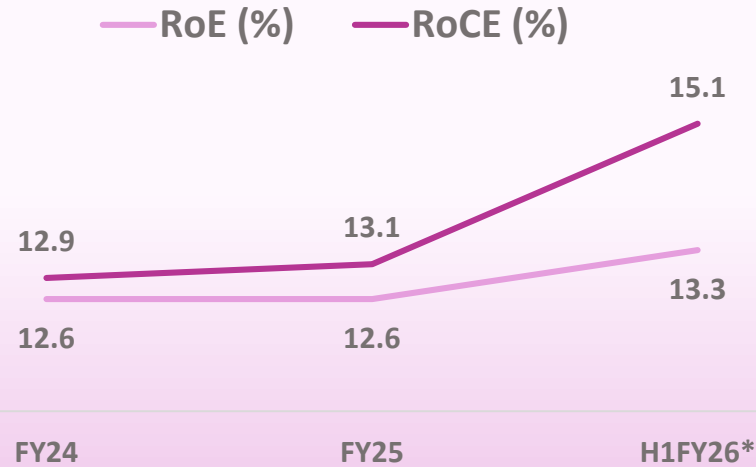


Provision for Doubtful Debt

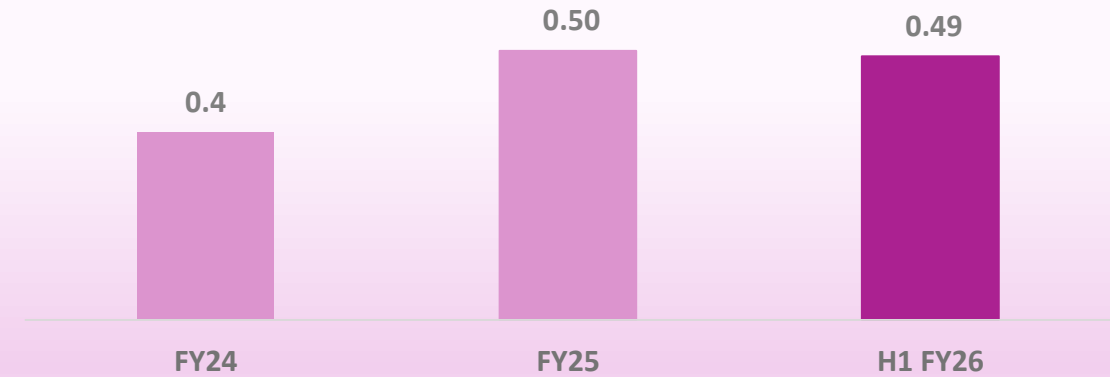


Cash Flow Positive — Investing in Tomorrow.

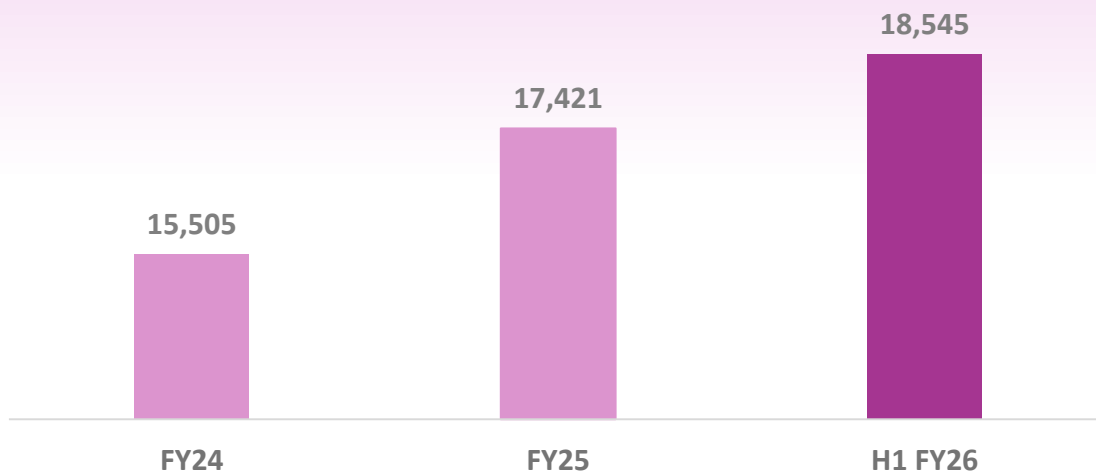
# Key Consolidated Ratios



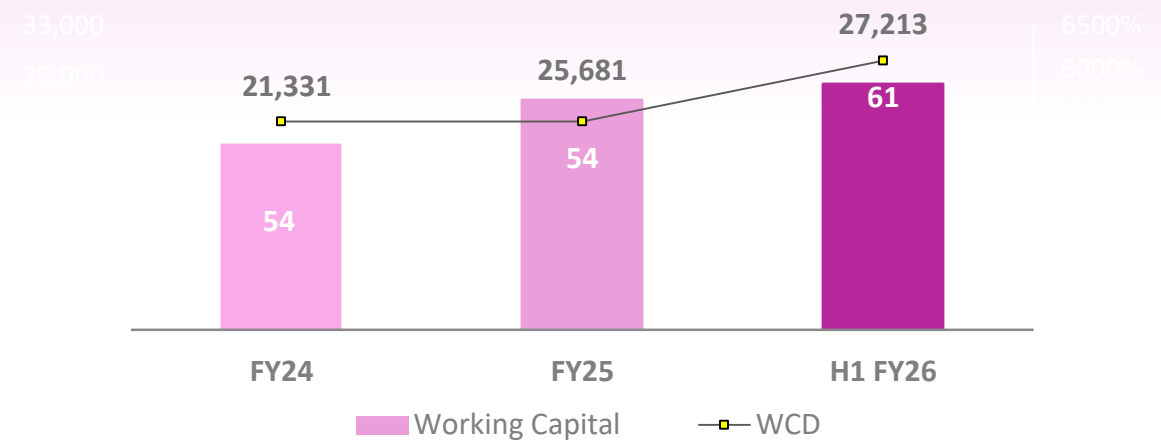
## Net Debt to Equity



## Net Worth (₹ Mn)



## Working Capital (₹ Mn) & Working Capital (Days)



\*Annualized

# ANNEXURE



# Board of Directors



**Krishna Kumar Choudhary**  
*Chairman & WTD*



**Sureshkumar Pansari**  
*Vice-Chairman & WTD*



**Kapal Suresh Pansari**  
*Managing Director*



**Keshav Krishna Kumar Choudhary**  
*Whole-time Director*



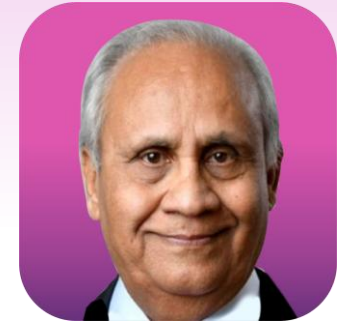
**Yazdi Piroj Dandiwal**  
*Independent Director*



**Anandkumar Radhakrishna  
Ladsariya**  
*Independent Director*



**Drushti Rahul Desai**  
*Independent Director*



**Dr Anil K Khandelwal**  
*Independent Director*

# Key Managerial Personnel and Senior Management



**Rajesh Goenka**  
*Chief Executive Officer*



**Himanshu Kumar Shah**  
*Chief Financial Officer*



**Navin Agarwal**  
*Vice President, Accounts &  
Finance*



**Arvind Bajoria**  
*Company Secretary  
& Compliance Officer*

# Awards and Recognitions



**NCN**  
**The Best National Level Value-Added Distributor - 2025**



**Digital Terminal**  
**Most Trusted National Distributor for ICT Solutions in India**



**Himanshu Kumar Shah**  
**Business Leader of the Year**

# Disclaimer

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# THANK YOU

## Investor Contact

Arvind Bajoria  
Company Secretary

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Andheri (E), Mumbai- 400 069 Maharashtra, India

<https://www.rptechindia.com/>

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