

Date: February 05, 2025

To,

The Manager  
Listing Department  
National Stock Exchange (NSE)  
Exchange Plaza, 5th Floor  
Plot No. C/1, G-Block  
Bandra-Kurla Complex  
Bandra (E), Mumbai - 400 051  
**Symbol: SAGILITY**

The Manager  
Listing Department  
Bombay Stock Exchange (BSE)  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai - 400 001  
**Scrip Code:544282**

Dear Sir/Ma'am,

**Subject: Press Release pertaining to the Unaudited Financial Results (Standalone and Consolidated) for Quarter 3 of Financial Year 2024-25**

With reference to the captioned subject, please find enclosed Press Release of Sagility India Limited pertaining to the Unaudited Financial Results (Standalone and Consolidated) for Quarter 3 of Financial Year 2024-25.

This is for your kind information and record

Thanking You,

**For Sagility India Limited**

**Satishkumar Sakharayapattana Seetharamaiah**  
**Company Secretary & Compliance Officer**  
**M. No. A16008**

Encl: a/a

**Sagility India Limited**

(Formerly Sagility India Private Limited)

Registered Office - No. 23 & 24, AMR Tech Park, Building 2A, First Floor Hongasandara Village, Off Hosur Road, Bommanahalli, Bengaluru – 560068, Karnataka, India  
Corporate Identity Number: U72900KA2021PLC150054  
Tel. No.: 080-71251500, Website: [www.SagilityHealth.com](http://www.SagilityHealth.com)



**PRESS RELEASE**  
**Performance Review of Q3 & YTD FY25**

**Strong Q3 performance with Revenue growth of 9.7% QoQ and 15.3% YoY and  
Adjusted EBITDA at 31.4% with 35.2% growth QoQ and 67.3% YoY and  
Adjusted PAT at 18.1% with 60.5% growth QoQ and 67.6% YoY**

**Bengaluru, India | February 05, 2025:** Sagility India Limited (NSE: SAGILITY, BSE: 544282), a leading global provider of technology-enabled business solutions and services to clients in the U.S healthcare Industry, reported its consolidated financial results for the quarter and YTD ended December 31, 2024, according to IndAS.

**Financial highlights for the quarter ended December 31, 2024:**

- Revenue at ₹ 14,531 million (US\$ 172.0 million), YoY growth of 15.3%
- Adjusted EBITDA at ₹ 4,567 million (US\$ 54.1 million) at 31.4% of revenue, YoY growth of 67.3%
- Adjusted PAT at ₹ 2,626 million (US\$ 31.1 million) at 18.1% of revenue, YoY growth of 67.6%
- Basic Earnings per share (EPS) at ₹ 0.46, YoY growth of 181.4%
- Adjusted Basic Earnings per share (EPS) at ₹ 0.56, YoY growth of 53.5%

**Financial highlights for the nine months ended December 31, 2024:**

- Revenue at ₹ 40,014 million (US\$ 476.5 million), YoY growth of 15.3%
- Adjusted EBITDA at ₹ 11,104 million (US\$ 132.2 million) at 27.8% of revenue, YoY growth of 30.2%
- Adjusted PAT at ₹ 5,709 million (US\$ 68.0 million) at 14.3% of revenue, YoY growth of 34.5%
- Basic Earnings per share (EPS) at ₹ 0.78, YoY growth of 124.6%
- Adjusted Basic Earnings per share (EPS) at ₹ 1.24, YoY growth of 25.4%
- OCF to EBITDA at 94%

**Other Updates:**

- Closed Acquisition of BroadPath Healthcare Solutions on 29<sup>th</sup> January 2025. The acquisition gives us access to a large National payor and other 30+ new mid-market payor clients
- Employees: At the end of Q3, Sagility had 39,595 employees. Attrition improved to 21.8%.
- Geo Presence: As of December 31, 2024, Sagility had a presence in 5 countries with 32 delivery centers.
- Sagility is recognized as a most “Progressive Place to Work” in the 2nd Annual Edition of ET Now Progressive Places to Work 2024.
- Sagility was recognized as Major Contender in BPaaS Payer Operations by Everest under their 2024 Healthcare Payer Business Process as a Service (BPaaS) – Solutions PEAK Matrix® Assessment

**Commenting on the results announcement, Ramesh Gopalan, Managing Director and Group CEO said,** “Q3FY25 was an exceptional quarter both in terms of top-line and bottom-line, driven by growth both in our tenured large clients as well as newer accounts which we won in the last three years. Our operational delivery excellence and our technology capabilities, including end-to-end solutions, automation, analytics and AI, help us differentiate in the marketplace and improve operational efficiencies, and enhance customer experience for our clients. Our acquisition of BroadPath diversifies our client base and adds new capabilities to our already broad and deep service portfolio. This will further enhance our market position among large US health plans and helps us expand our presence in the mid-market.”

**Sarvabhouman Srinivasan, Group Chief Financial Officer added,** “In addition to sound Operating performance, our exceptional margins in this quarter were driven by favorable foreign exchange movements, higher operating margins due to open enrollment, and higher other income. The acquisition of BroadPath strengthens our growth strategy and enhances the business mix. Our emphasis will remain on driving efficiencies from the application of technology, AI, and our domain expertise.”

#### **About Sagility India Limited.**

Sagility is a technology-enabled, healthcare-focused solutions and services provider that supports U.S.-based payers, providers, and their partners in delivering best-in-class operations, enhancing member and provider experiences, and improving the quality of care, all while ensuring cost-effective financial and clinical outcomes. With over two decades of experience, Sagility’s dedicated experts address complex healthcare challenges through deep domain expertise and innovative thinking. The company serves five of the top ten health insurance companies in the U.S., utilizing its advanced technology, processes, and solutions to ensure efficient operations and minimize additional administrative costs. The Company delivers these services through its skilled talent pool across five global service delivery centres located in India, the Philippines, the U.S., Jamaica, and Colombia.

#### **Safe Harbour**

Certain statements in this release concerning our future growth prospects may be seen as forward-looking statements, which involve a number of risks and uncertainties that could cause the actuals to differ materially from such statements. It is not possible to undertake to update any such statement that may have been made from time to time.

#### **Contact**

Investor Relations	Media Contact
Abhishek Kayan abhishek.kayan@sagilityhealth.com	Dhaivat Mehta dhaivat.mehta@sagilityhealth.com

## KPIs

KPI	Q3'25	Q2'25	Q3'24	Y-o-Y %	YTD Dec'24	YTD Dec'23	Y-o-Y %
Revenue from Operation (in INR million)	14,531	13,250	12,602	15.3%	40,014	34,704	15.3%
Revenue by Vertical split							
By Payer (in INR million)	12,976	11,824	11,475	13.1%	35,701	31,248	14.3%
By Provider (in INR million)	1,555	1,426	1,126	38.0%	4,313	3,455	24.8%
Growth in revenue from Operation (%)	15.3%	21.1%			15.3%		
EBITDA (in INR million)	4,362	3,165	2,659	64.1%	9,710	8,042	20.7%
EBITDA %	30.0%	23.9%	21.1%		24.3%	23.2%	
Profit/ (Loss) before tax (in INR million)	2,898	1,604	435	565.9%	5,212	1,488	250.3%
Profit/ (Loss) before tax margin %	19.9%	12.1%	3.5%		13.0%	4.3%	
Profit/ (Loss) for the period (in INR million)	2,169	1,173	706	207.3%	3,565	1,481	140.8%
Profit/ (Loss) margin %	14.9%	8.9%	5.6%		8.9%	4.3%	
Adjusted EBITDA (in INR million)	4,567	3,378	2,730	67.3%	11,104	8,527	30.2%
Adjusted EBITDA %	31.4%	25.5%	21.7%		27.8%	24.6%	
Adjusted PAT (in INR million)	2,626	1,636	1,567	67.6%	5,709	4,245	34.5%
Adjusted PAT %	18.1%	12.3%	12.4%		14.3%	12.2%	
Total Number of Employees	39,595	38,380	36,639	8.1%	39,595	36,639	8.1%
Voluntary attrition rate*	21.8%	25.8%	21.2%		24.8%	25.2%	

\*Considering employees who were employees for more than 90 days (%) on an annualized basis