

Date: May 14, 2025

To,

The Manager
Listing Department
National Stock Exchange (NSE)
Exchange Plaza, 5th Floor
Plot No. C/1, G-Block
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Symbol: SAGILITY

The Manager
Listing Department
Bombay Stock Exchange (BSE)
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001
Scrip Code:544282

Dear Sir/Ma'am,

Subject: Press Release pertaining to the Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2025.

With reference to the captioned subject, please find enclosed Press Release of Sagility India Limited pertaining to the Audited Financial Results (Standalone and Consolidated) for the quarter and year ended March 31, 2025.

This is for your kind information and record

Thanking You,

For Sagility India Limited

Satishkumar Sakharayapattana Seetharamaiah
Company Secretary & Compliance Officer
M. No. A16008

Encl: a/a

Sagility India Limited

(Formerly Sagility India Private Limited)

Registered Office - No. 23 & 24, AMR Tech Park, Building 2A, First Floor Hongasandara Village, Off Hosur Road, Bommanahalli, Bengaluru – 560068, Karnataka, India

Corporate Identity Number: L72900KA2021PLC150054

Tel. No.: 080-71251500, Website: www.SagilityHealth.com



PRESS RELEASE
Performance Review of Q4 & FY25

Strong FY25 Revenue growth of 17.2% over FY24.
FY25 Adjusted EBITDA* at 26.4% of Revenue, up 28.4% over FY24
FY25 Adjusted PAT at 14.6% of Revenue, up 37.5% over FY24

Bengaluru, India | May 14, 2025: Sagility India Limited (NSE: SAGILITY, BSE: 544282), a leading global provider of technology-enabled business solutions and services to clients in the U.S healthcare Industry, reported its consolidated financial results for the quarter and FY'25 ended March 31, 2025, according to IndAS.

Financial highlights for the quarter ended March 31, 2025:

- Revenue at ₹ 15,685 million (US\$ 181.8 million), YoY growth of 22.2%
- Adjusted EBITDA* at ₹ 4,042 million (US\$ 46.8 million) at 25.8% of revenue, YoY growth of 28.6%
- Adjusted PAT at ₹ 2,398 million (US\$ 27.8 million) at 15.3% of revenue, YoY growth of 45.2%
- Basic Earnings per share (EPS) at ₹ 0.39, YoY growth of 108.5%
- Adjusted Basic Earnings per share (EPS) at ₹ 0.51, YoY growth of 33.0%

Financial highlights for the Year ended March 31, 2025:

- Revenue at ₹ 55,699 million (US\$ 658.3 million), YoY growth of 17.2%
- Adjusted EBITDA* at ₹ 14,685 million (US\$ 173.6 million) at 26.4% of revenue, YoY growth of 28.4%
- Adjusted PAT at ₹ 8,107 million (US\$ 95.8 million) at 14.6% of revenue, YoY growth of 37.5%
- Basic Earnings per share (EPS) at ₹ 1.17, YoY growth of 119.3%
- Adjusted Basic Earnings per share (EPS) at ₹ 1.76, YoY growth of 27.7%
- OCF to EBITDA at 89.7%

Other Updates:

- Employees: At the end of Q4, Sagility had 39,409 employees.
- Geo Presence: As of March 31, 2025, Sagility had a presence in 5 countries with 33 delivery centers.
- Sagility Achieves Major Sustainability Milestone with SBTi Approval. SBTi Services has validated that our targets conform to the latest SBTi Standards and Guidance (Criteria Version 5.2) and classified our scope 1 and 2 targets as ambitious and in line with current climate science.
- Sagility has been named a Major Contender in the Everest Group Payment Integrity Solutions PEAK Matrix® Assessment 2025
- Sagility won “Onboarding program of the Year” at L&D summit hosted by Empire Forums
- Sagility won “Best organization for women 2025” award by ET Now

Commenting on the results announcement, Ramesh Gopalan, Managing Director and Group CEO said, “FY25 has been a strong year for us, marked by consistent growth across both payer and provider market segments. Despite economic uncertainties, we have achieved healthy growth, driven by our deep domain-led approach focused on the healthcare industry and the strength of our client relationships. We are proud to now support six of the top ten US payers.

Our recent acquisition of Broadpath accelerates our expansion into mid-market health plans, supporting our drive towards a diverse mix of clients and adding new capabilities to our already extensive service portfolio. Our business model remains resilient, and I am particularly excited about our technology-enabled services. These services, which incorporate analytics, automation, and increasingly GenAI, are helping us deepen our engagement with existing clients and win new clients.

Healthcare payers and providers are increasingly seeking partners who can deliver scale, savings, and transformation. Sagility is well positioned to meet these demands and deliver exceptional value.”

Sarvabhouman Srinivasan, Group Chief Financial Officer added, “This year, our financial performance underscores our strong operational execution and our sharp focus on optimizing cost structures and driving efficiencies through tighter controls. The BroadPath acquisition, funded entirely through internal accruals, is already showing promising early signs of cross-sell synergy. We remain committed to delivering steady Revenue growth and margins.

Above all, our commitment to long-term growth remains at the forefront of our strategy. We will continue to invest in initiatives that drive sustainable growth, ensuring that we are well-positioned to capitalize on future opportunities and deliver lasting value to our stakeholders.”

About Sagility India Limited.

Sagility is a technology-enabled, healthcare-focused solutions and services provider that supports U.S.-based payers, providers, and their partners in delivering best-in-class operations, enhancing member and provider experiences, and improving the quality of care, all while ensuring cost-effective financial and clinical outcomes. With over two decades of experience, Sagility’s dedicated experts address complex healthcare challenges through deep domain expertise and innovative thinking. The company serves five of the top ten health insurance companies in the U.S., utilizing its advanced technology, processes, and solutions to ensure efficient operations and minimize additional administrative costs. The Company delivers these services through its skilled talent pool across five global service delivery centres located in India, the Philippines, the U.S., Jamaica, and Colombia.

Safe Harbour

Certain statements in this release concerning our future growth prospects may be seen as forward-looking statements, which involve a number of risks and uncertainties that could cause the actuals to differ materially from such statements. It is not possible to undertake to update any such statement that may have been made from time to time.

Contact

Investor Relations	Media Contact
Abhishek Kayan abhishek.kayan@sagilityhealth.com	Dhaivat Mehta dhaivat.mehta@sagilityhealth.com

KPIs

KPI	Q4 25	Q3 25	Q4 24	Y-o-Y %	FY 25	FY 24	Y-o-Y %
Revenue from Operation (in INR million)	15,685	14,531	12,832	22.2%	55,699	47,536	17.2%
Revenue by Vertical split							
By Payer (in INR million)	14,075	12,976	11,656	20.8%	49,775	42,904	16.0%
By Provider (in INR million)	1,610	1,555	1,176	36.9%	5,924	4,631	27.9%
Growth in revenue from Operation (%)	22.2%	15.3%			17.2%		
EBITDA (in INR million)	3,832	4,362	3,119	22.9%	13,542	11,160	21.3%
EBITDA %	24.4%	30.0%	24.3%		24.3%	23.5%	
Profit/ (Loss) before tax (in INR million)	2,390	2,898	929	157.3%	7,602	2,417	214.6%
Profit/ (Loss) before tax margin %	15.2%	19.9%	7.2%		13.6%	5.1%	
Profit/ (Loss) for the period (in INR million)	1,826	2,169	802	127.6%	5,391	2,283	136.2%
Profit/ (Loss) margin %	11.6%	14.9%	6.3%		9.7%	4.8%	
Adjusted EBITDA (in INR million)	4,143	4,567	3,188	30.0%	15,248	11,715	30.2%
Adjusted EBITDA %	26.4%	31.4%	24.8%		27.4%	24.6%	
Adjusted PAT (in INR million)	2,398	2,626	1,651	45.2%	8,107	5,896	37.5%
Adjusted PAT %	15.3%	18.1%	12.9%		14.6%	12.4%	
Total Number of Employees	39,409	39,595	35,044	12.5%	39,409	35,044	12.5%
Voluntary attrition rate*	32.5%	21.8%	30.4%		27.5%	27.2%	

KPI for the year	FY 25	FY 24	FY 23
Number of Client Groups**	75	44	35
Number of New Clients additions (Gross)	38	13	7
Top 5 Clients revenue (Client Concentration)	77.9%	79.2%	80.6%
Number of clients contributing to more than US\$ 1 million in revenues	25	24	23
Number of global delivery sites	33	30	27
New site addition	10	4	2

*Considering employees who were employees for more than 90 days (%) on an annualized basis. FY25 attrition rate excludes BroadPath.

**Client groups comprise of client entities together with their affiliates.