

Date: June 1, 2026

To,
The Listing Compliance Department
The Bombay Stock Exchange Limited,
PJ Towers, Dalal Street
Mumbai- 400 001
Scrip Code: 544343

Sub: Investors/Earning Presentation pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed herewith a copy of Investors/Earning presentation on the financial performance of the Company for the Half Year and Financial Year ended March 31, 2026.

The aforesaid presentation is also available on the Company's website i.e. <https://www.capitalnumbers.com/investors/corporate-announcements.php>.

This is for your information and records.

Thanking You,

Yours Faithfully,

For **CapitalNumbers Infotech Limited**

Sikha Banka
Company Secretary & Compliance Officer

Encl: As stated above

Registered Office

Mani Casadona IT Building, 8th Floor, 8E4,
East Tower, Action Area #2F, New Town
Kolkata, 700156, West Bengal, India



CapitalNumbers Infotech Limited

Investor Presentation | FY 2025-26

BSE Scrip Code: 544343

Listed on BSE SME Platform

Presentation Date: May 29, 2026

Disclaimer & Forward-Looking Statements

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Source: CapitalNumbers Infotech Limited, Audited Consolidated Financial Statements, FY2026

Prepared in compliance with SEBI (LODR) Regulations, 2015

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01

Company Profile

Corporate identity, leadership, mission & scale

Global Digital Engineering Partner Serving 250+ Clients Worldwide

Founded: 2012 in Kolkata, India

Listed: BSE SME Platform, January 27, 2025

CIN: U72200WB2012PLC183599

CapitalNumbers delivers end-to-end software development and digital engineering services to global enterprises and startups through a hybrid onshore-offshore model.

Mission: Deliver cutting-edge technology solutions enabling client digital transformation and competitive advantage.

Recent Recognition (FY26)

Award	Category	Year
Times Business Awards	Excellence in AI Solutions	2025
ET NOW Best Tech Brands	Best Tech Brand	2025
NASSCOM SME INSPIRE	SME Recognition	2025
Clutch 1000	Top B2B Companies	2025

500+

Professionals

250+

Active Clients

2012

Established

0

Debt (INR Cr)

Key Certifications

ISO 9001 (Quality) | ISO 27001 (Information Security) | SOC 2 Type II

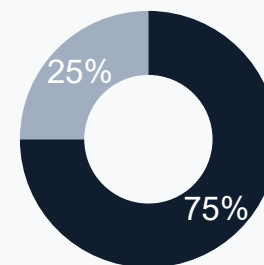
Global Presence

Development Center: Kolkata and Gurgaon

Board Composition — 74.98% Promoter Shareholding

Name	Position
Mukul Gupta	Managing Director & CEO
Vipul Gupta	Executive Director
Herprit Gupta	Executive Director
Shounak Mitra	Independent Director
Neha Shah	Independent Director
Vikas Sethia	Independent Director

Shareholding Pattern as of March 31, 2026



■ Promoters ■ Public

Promoter Confidence: Mukul Gupta increased his personal shareholding from **39.80%** to **40.40%** during FY26 through open market purchases.

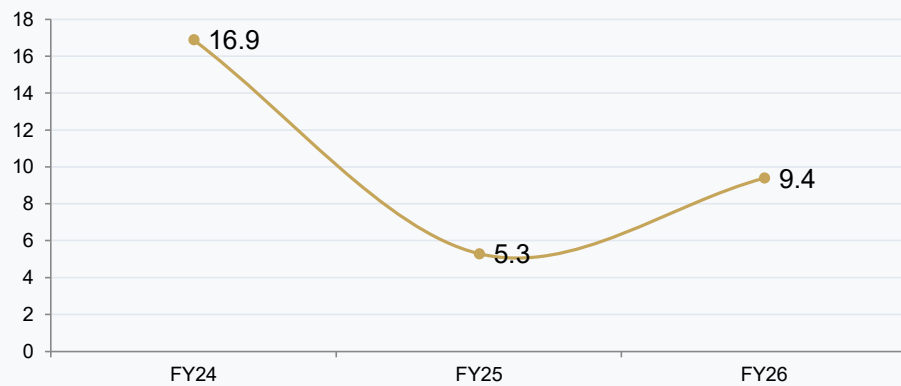
Board Structure: 3 Promoter Directors + 3 Independent Directors ensures balanced governance in compliance with SEBI (LODR) Regulations, 2015.

02

FY26 Financial Highlights

Audited consolidated performance for year ended March 31, 2026

Total Income Growth of 9.4% to INR 115.60 Crore in FY26



Period	Total Income	Revenue Ops	YoY Growth
FY24	100.39	98.17	
FY25	105.68	99.73	5.3%
FY26	115.60	105.05	9.4%

Profitability Resilient at 31.0% EBITDA Margin Despite Strategic Investments

35.80 Cr EBITDA (31.0%)	25.50 Cr PAT (22.1%)	10.44 Basic EPS (Rs.)	25.1% Effective Tax Rate	2,44,26,990 Weighted Avg Shares
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Metric	FY26	FY25	YoY Change
EBITDA (INR Cr)	35.80	35.69	+ 0.3%
PBT (INR Cr)	34.05	34.07	-0.0%
Tax (INR Cr)	8.55	8.27	+ 3.4%
PAT (INR Cr)	25.50	25.80	-1.1%
EPS (Rs.)	10.44	11.83	-11.8%

EPS decline reflects full-year weighted average share count post-IPO (2,44,26,990 shares) vs. partial post-IPO count in FY25

Key Observations:

- EBITDA margin of 31.0% declined from FY25 due to deliberate investments in sales and marketing, Gurgaon center ramp-up, and senior talent induction
- PAT of INR 25.50 Cr was resilient on a larger capital base, though flat YoY as the company reinvested margin into growth capacity

Three-Year Comparative Financial Position — Strong Balance Sheet Growth

Metric	FY25	FY26	Trend
Total Income (INR Cr)	105.68	115.60	+ 9.4%
EBITDA (INR Cr)	35.69	35.80	Stabilized
EBITDA Margin	33.8%	31.0%	Investment phase
PAT (INR Cr)	25.80	25.50	Resilient
PAT Margin	24.4%	22.1%	Reinvestment
EPS (Rs.)	11.83	10.44	Full-yr shares
RoNW (closing)	~ 16.4%	~ 13.3%	IPO dilution
Total Assets (INR Cr)	164.12	199.59	+ 21.6% YoY
Shareholders' Funds (Cr)	156.89	191.55	+ 22.1% YoY
Debt (INR Cr)	0	0	Debt-free

Balance Sheet Strength: Total assets grew 21.6% to INR 199.59 Cr, driven by deployment of IPO proceeds into current investments. Shareholders' funds increased 22.1% to INR 191.55 Cr. Company remains debt-free with exceptional liquidity (Current Ratio: -29.8x).

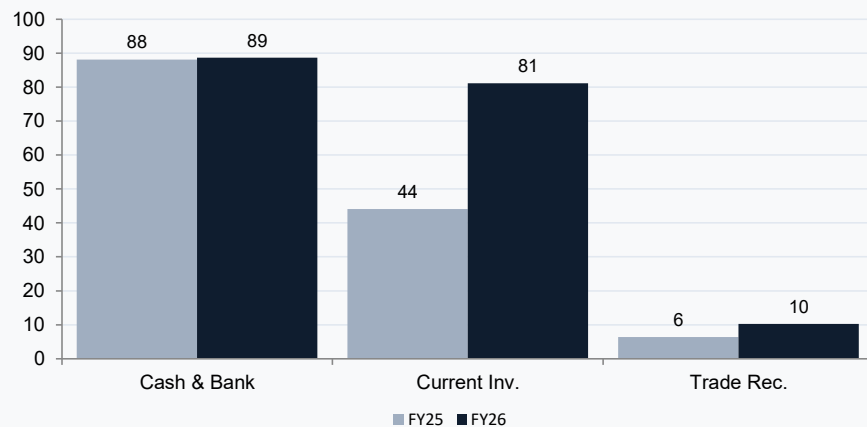
Strong Operating Cash Generation of INR 17.29 Crore in FY26

Category	FY26 (Cr)	FY25 (Cr)
Net Cash — Operations	17.14	19.23
Net Cash — Investing	(34.28)	(76.58)
Net Cash — Financing	8.90	63.64
Cash & Equivalents (end)	8.14	16.12

Assessment

- Strong operating cash generation maintained despite margin compression
- Investing outflow reflects deployment into liquid funds and FDs
- FY25 financing skewed by IPO inflow of INR 63.64 Cr

Liquidity Position — Cash & Investments Reallocation



Cash & bank balances stable at **INR 88.62 Cr**. Current investments nearly doubled to **INR 81.13 Cr** as IPO proceeds were reallocated into liquid mutual funds and arbitrage funds. Trade receivables at **INR 10.23 Cr** (8.8% of total income) indicate strong collections discipline.

03

Revenue Structure & Strategic Focus

Geographic distribution, engagement models, and AI division

AI Division — 10%+ Revenue, Fastest-Growing Premium Segment

Artificial Intelligence, Machine Learning, and Generative AI solutions represent CapitalNumbers' highest-priority and fastest-growing service line, supported by a dedicated AI Center of Excellence.

<p>AI Revenue Share</p> <p>10%+</p> <p>of total revenue from AI/ML/GenAI with premium pricing</p>	<p>AI Center of Excellence</p> <p>Operational since FY25, led by newly appointed Director serving as R&D and delivery methodology hub</p>	<p>Proprietary AI Delivery</p> <p>Gen-AI embedded across SDLC: requirements, code generation, testing, and documentation</p>	<p>Client Demand Drivers</p> <p>Enterprise AI adoption, automation imperative, LLM integration and intelligent automation projects</p>
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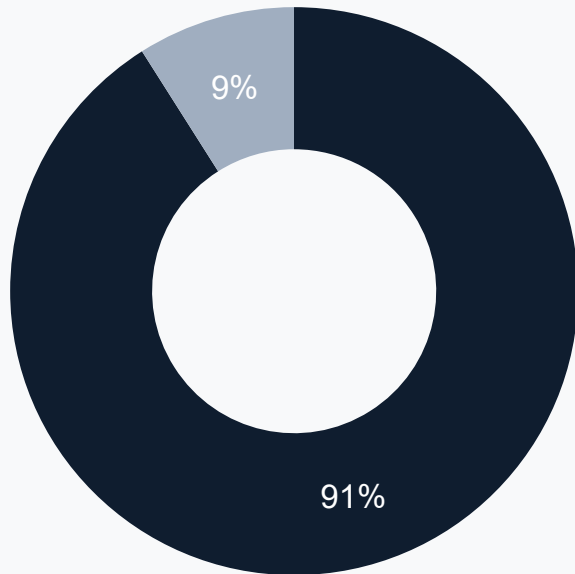
FY26 AI Division Milestones

#	Milestone	Strategic Impact
1	Dedicated AI/ML hiring track at Gurgaon center	Talent pipeline for premium AI service delivery
2	Multiple client pilots transitioning to production-scale	Revenue conversion from proof-of-concept to recurring
3	Proprietary methodology development	Defensible IP and margin expansion potential

AI/ML/GenAI at 10%+ is the fastest-growing segment with premium pricing. Sustained pipeline of LLM integration and intelligent automation projects across enterprise clients.

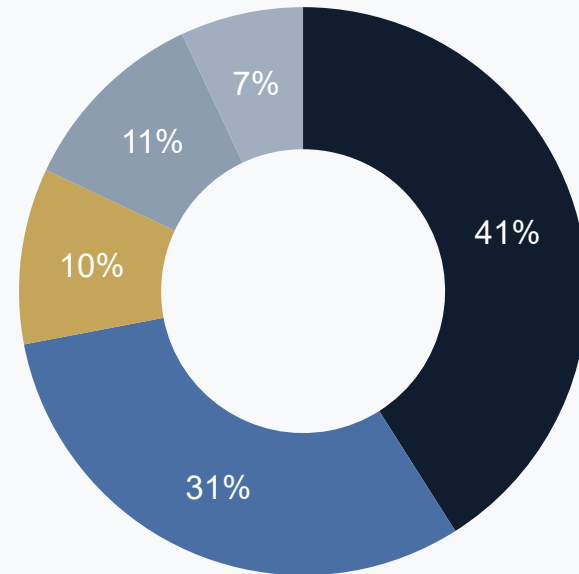
91% Revenue from T&M Engagements with Global Client Base

Engagement Model Distribution



■ T&M ■ Fixed Cost

Geographic Revenue Distribution (FY26)



■ United States ■ Europe & UK ■ India ■ Middle East ■ Rest of World

04

Business Development & Growth

Trade shows, client wins, and inorganic growth initiatives

Multi Channel BD Generated 500+ Leads and Two Fortune 500 Wins

FY26 Event-Led Business Development Program

Initiative	FY26 Activity	Outcome
Trade Shows	London Tech Week, MWC Barcelona, 7 others	500+ qualified leads
Pipeline	High-intensity in-person participation	\$500K+
Digital Marketing	SEO/SEM, content, social, email	Inbound lead gen
Lead Platforms	CRM, data-driven prospecting	Improved conversion
Brand Building	Awards, case studies	Third-party validation

Event Strategy Rationale: Direct client engagement at flagship technology events enables face-to-face relationship initiation with enterprise decision-makers, particularly in AI and cloud transformation contexts.

Fortune 500 Client Additions — Validating Enterprise Penetration

Client Profile	Domain / Service	Strategic Value
Fortune 500 Life Sciences / Healthcare	Domain analytics in warehouse management	High-value data engineering; reference account for healthcare vertical
Fortune 500 Chemicals / Materials	RPA using UiPath	Enterprise workflow automation; entry point for digital transformation

Client identities are subject to confidentiality obligations and are not disclosed herein. These wins validate ability to penetrate highest-tier global enterprises and support premium pricing.

Inorganic Growth: Epitome Cloud Inc Acquisition

SPA EXECUTION IMMINENT

Parameter	Detail
Target Entity	Epitome Cloud Inc
Incorporation	US-incorporated (Delaware/New Jersey), est. 2020
Headquarters	New Jersey, with founder presence in Bay Area
Indian Presence	Subsidiary in Bangalore with Development Center in Hyderabad: Epitome Cloud Technology Pvt. Ltd.
Transaction Status	Due diligence complete; SPA execution imminent
Capital Source	Internal accruals and unutilized IPO proceeds; no external debt

Target Capabilities & Strategic Fit

Capability	Strategic Fit with CapitalNumbers
Salesforce Consulting	Complements cloud engineering; expands certified delivery capacity
CPQ & Revenue Lifecycle	High-margin, specialized enterprise service; cross-sell opportunity
CLM (Conga/Agiloft/Onit)	Differentiated legal-tech and revenue operations offering
Workflow Automation	Synergistic with AI/automation strategy
Supply Chain Transform.	Expands addressable market into enterprise operations

Regulatory Disclosure: This transaction remains subject to definitive documentation, regulatory approvals, and closing conditions. There is no certainty that the transaction will complete on the terms described or at all. Investors are advised to exercise caution.

Acquisition Highlights

US Onshore Presence

Immediate US delivery and client-facing infrastructure with Bay Area founder providing market access

Revenue Accretion

Expected contribution to FY27 revenue guidance; margin-accretive due to premium service mix

Talent & Partnerships

Acquires trained Salesforce and Conga-certified talent with established vendor relationships

Strategic Rationale — Five Pillars of Value Creation

Strategic Objective	Expected Outcome	Value Driver
US Onshore Presence	Immediate US delivery and client-facing infrastructure; Bay Area founder provides market access and cultural alignment	Premium pricing, client proximity, faster delivery
Capability Expansion	Adds Salesforce, CPQ, CLM, and workflow automation to service portfolio; reduces time-to-market for premium services	Higher-margin services, cross-sell to 250+ clients
Client Diversification	Access to established enterprise relationships and referenceable Fortune 500 accounts	Reduced client concentration risk, brand credibility
Revenue Accretion	Expected contribution to FY27 revenue growth guidance; margin-accretive due to premium service mix	Accelerates 30% growth target, margin recovery to 33%
Talent & Partnerships	Acquires trained Salesforce and Conga-certified talent; established technology vendor relationships	Immediate delivery capacity, reduced hiring costs

Acquisition Funding Structure

Zero External Debt — Fully funded through IPO proceeds along with internal accruals (if required) preserving debt-free status and financial flexibility.

Demonstrates disciplined capital allocation of IPO funds toward inorganic growth as disclosed in the offer document.

Expected Timeline

- Due Diligence: **Complete**
- SPA Execution: **Imminent**
- Regulatory Approvals: Pending
- Closing: Expected 8-12 Weeks
- Integration: Commence post-closing
- Revenue Contribution: FY27 onwards

05

Financial Strength & Outlook

Liquidity position, capital allocation, and forward guidance

Debt-Free with INR 171.3 Crore in Total Cash & Investments

~171.3 Cr

Total Cash & Investments | ~60% of market cap

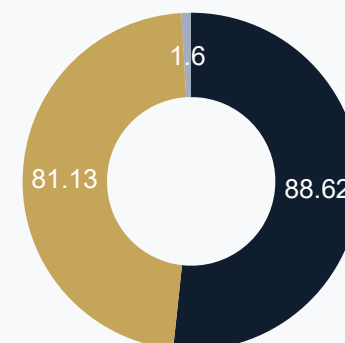
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Debt (INR Cr) | No leverage risk

~29.8x

Current Ratio | Exceptional liquidity

Metric	Value (INR Cr)	Assessment
Cash & Bank Balances	88.62	Core liquidity
Current Investments	81.13	Liquid mutual funds, bonds
Long-Term FDs (> 12 months)	~ 1.60	Non-current liquidity
Total Cash & Investments	~ 171.3	Acquisition-ready
Total Assets	199.59	+ 21.6% YoY
Shareholders' Funds	191.55	+ 22.1% YoY
Debt-Equity Ratio	0.00	Maximum flexibility



■ Cash & Bank ■ Current Investments ■ Long-Term FDs

Liquidity Assessment

- The company maintains a **debt-free status** with zero leverage risk, providing maximum financial flexibility for organic and inorganic growth initiatives
- Current investments of INR 81.13 Cr represent reallocation of surplus IPO proceeds into liquid mutual funds and arbitrage funds for optimal returns
- The balance sheet is **acquisition-ready** with sufficient internal accruals to fund the Epitome Cloud transaction without external debt

Forward-Looking Guidance — 35% Revenue Growth Targeted

Metric	Guidance	Rationale
Revenue Growth	35% in INR terms	FY26 base of INR 115.60 Cr; strong pipeline in Q1 FY27; Epitome Cloud contribution expected post-closing
EBITDA Margin	200 - 250 bps Improvement	Operating leverage from Gurgaon center; senior hires productive; acquisition synergies

Margin Recovery Path: EBITDA margin expected to recover from 31.0% (FY26) toward 33% driven by: (a) Gurgaon center operating leverage as utilization improves, (b) senior hires becoming fully productive, (c) Epitome Cloud premium service mix accretion, and (d) reduced S&M intensity as brand awareness builds.

This guidance is based on management's current expectations and is subject to risks and uncertainties. Actual results may differ materially.

Dividend Distribution

Type	Details
Interim Dividend	10% of Face Value disbursed in H2, FY 25 - 26
Proposed Final Dividend	10% of Face Value

Corporate Governance & Contact Information

Corporate Governance Framework

CapitalNumbers Infotech Limited is committed to maintaining the highest standards of corporate governance in compliance with SEBI (LODR) Regulations, 2015.

- **Board Composition:** 6 Directors (3 Promoter + 3 Independent)
- **Committees:** Audit, Nomination & Remuneration, Stakeholders Relationship
- **Promoter Holding:** 74.98% as of March 31, 2026
- **MD Share Purchase:** Increased from 39.80% to 40.40% in FY26

Contact Information

Channel	Detail
Email	info@capitalnumbers.com
Website	www.capitalnumbers.com
BSE Scrip Code	544343
CIN	L72200WB2012PLC183599

Registered Office

Mani Casadona IT Building, 8th Floor, 8E4, East Tower, Action Area I, 2F, Newtown, Kolkata – 700156

Gurgaon Development Center

Gsc Towers, Plot B, Delhi – Jaipur Expy, South City, Block A, Saini Khera Village, Sector 30, Gurugram, Haryana 122001

Prepared in compliance with SEBI (LODR) Regulations, 2015

Company Credentials

Legal Name

CapitalNumbers Infotech Limited

Exchange

BSE SME Platform (Listed Jan 27, 2025)

Face Value

Rs. 10 per equity share

Total Shares Outstanding

2,44,26,990 shares

Reporting Period

FY26 (Audited Consolidated, Year ended March 31, 2026)

Key Certifications

ISO 9001 | ISO 27001 | SOC 2 Type II

Development Centers

Kolkata, Gurgaon

Thank You

CapitalNumbers Infotech Limited

www.capitalnumbers.com

info@capitalnumbers.com | BSE: 544343

This presentation contains forward-looking statements subject to risks and uncertainties.

Prepared in compliance with SEBI (LODR) Regulations, 2015.