



March 22, 2025

BSE Limited
Corporate Relationship Department,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001.
Scrip Code: 544332
Symbol: FABCLEAN ISIN: INE0HSD01011

Sub: Intimation under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation for Analyst or Investor Meeting

Dear Sir/ Madam,

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation for Analyst or Investor Meeting of the Company to be held on 25th March, 2025 at 09:00 A.M.

No Unpublished Price Sensitive Information is proposed to be shared/discussed in the meeting.

We request you to kindly take the same on record.

Thanking You,

Yours Faithfully,

**For Fabtech Technologies Cleanrooms Limited,
(Formerly known as Fabtech Technologies Cleanrooms Private Limited)**

**Amjad Adam Arbani
Executive Director and Chief Financial Officer
DIN: 02718019**

Fabtech Technologies Cleanrooms Limited

(Formerly known as Fabtech Technologies Cleanrooms Private Limited)

Registered Office: 615, Janki Center, Off. Veera Desai Road, Andheri West, Mumbai – 400 053, Maharashtra, India

Tel: +91 22 6159 2900

Web: www.fabtechcleanroom.com

Email: quote@fabtechnologies.com

Factory Address: 190/191, G.I.D.C Umbergaon, Dist: Valsad, Gujarat – 396 171, India

CIN: L74999MH2015PLC265137



Fabtech[®]

Fabtech Technologies Cleanrooms Limited

Investor Presentation

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Fabtech Technologies Cleanrooms Limited

Pioneering Excellence in Cleanroom Solutions

- Fabtech Technologies Cleanrooms Limited (Fabtech) stands at the forefront of innovation in cleanroom technology, delivering **in-house manufactured pre-engineered and pre-fabricated cleanroom partitions and doors** tailored for the **pharmaceutical, healthcare, and biotech sectors**.
- Commitment to quality and compliance, Fabtech offers **end-to-end, customized cleanroom solutions**, integrating **HVAC systems, epoxy flooring, and electrification**, all designed to align with **customer specifications and stringent global regulatory standards**.
- Fabtech's **FM Global-certified cleanroom partitions** guarantee superior **fire safety compliance**, setting a benchmark in reliability and performance.
- **Fabtech – Engineering Purity, Ensuring Compliance, Elevating Innovation**



Comprehensive Cleanroom Solutions Across Diverse Industries

Fabtech Technologies Cleanrooms Ltd. specializes in delivering end-to-end cleanroom solutions tailored to the stringent requirements of Pharmaceutical, Biopharma, Food, Semiconductor, Solar Energy, and Engineering sectors. Our integrated approach encompasses a complete spectrum of upstream and downstream services, ensuring optimal operational environments from inception to operation.

Upstream Solutions:

- HVAC Systems
- Ducting and Ventilation
- Electrical Systems

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Downstream Solutions:

- Cleanroom Partitions
- Cleanroom Equipment
- MEP (Mechanical, Electrical, Plumbing)

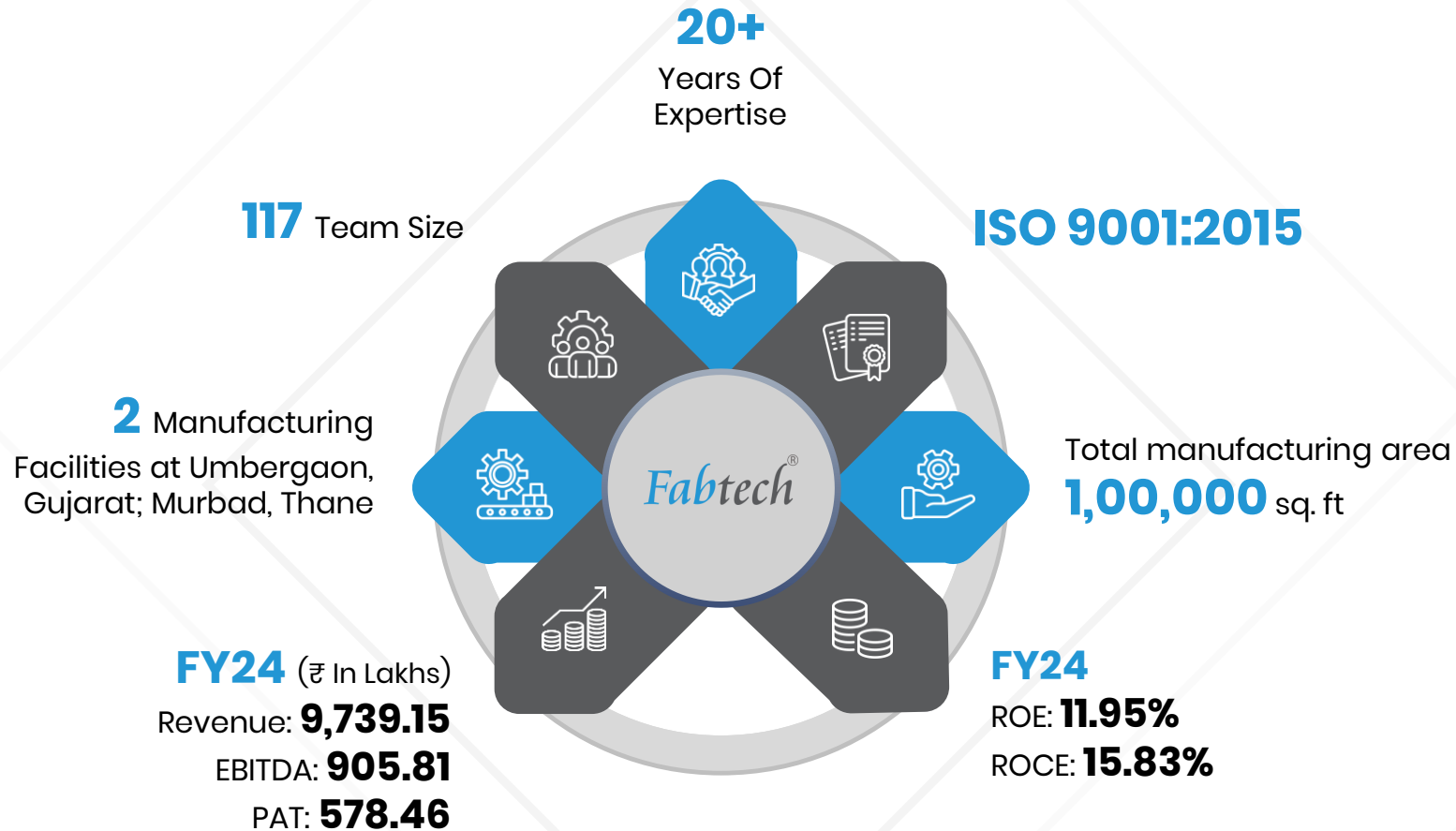
Commitment to Excellence:

At Fabtech, our commitment extends beyond delivering technical solutions; we partner with clients to achieve regulatory compliance, operational excellence, and sustainability goals. With a proven track record, we combine innovation with reliability to support the growth and success of our partners across diverse industries.



Company Snapshot

Key Facts & Figures



Trusted By Industry Leaders



Fabtech's Global Expo Presence



Business Products & Solutions

Specialized Cleanroom Environments For Critical Industries

The company specializes in providing highly controlled cleanroom environments essential for industries like pharmaceuticals, semi conductors, EV batteries, solar panel manufacturing, defense, green energy, electronics, food processing, and scientific research to prevent contamination in nanoscale processes.

The company provides cleanrooms designed to protect materials from contaminants, classified by particle count to meet the specific cleanliness levels required for various applications.

Cleanrooms are vital for maintaining strict contamination control, ensuring the highest quality standards in manufacturing and research environments.



Comprehensive Product Solutions



Modular Cleanroom Panel Systems
(wall panels, ceiling panels, doors,
view panels, covings)



HVAC Systems
(Heat Ventilation Air Conditioning)



Electrification Works

Optimized Cleanroom Design

Modular Panel Systems



Modular Cleanroom Partition System

Customizable & On-Site Installed

Modular walls, ceilings, doors, view panels, and covings, tailored to precise specifications.

Cost-Effective & Compliant

Delivers controlled environments that meet stringent cleanliness and safety standards.

Modular Cleanroom Partition System



Wall Panels

Smooth, non-porous, microbial-resistant, and easy to clean (PUF, Rockwool, PIR).



Covings

Seamless radius transitions for a polished, contamination-free design.



Doors

Airtight, high-speed, and non-shedding, with multiple material options.



View Panels

Flush, hermetically sealed windows with advanced glazing and desiccant coating options.



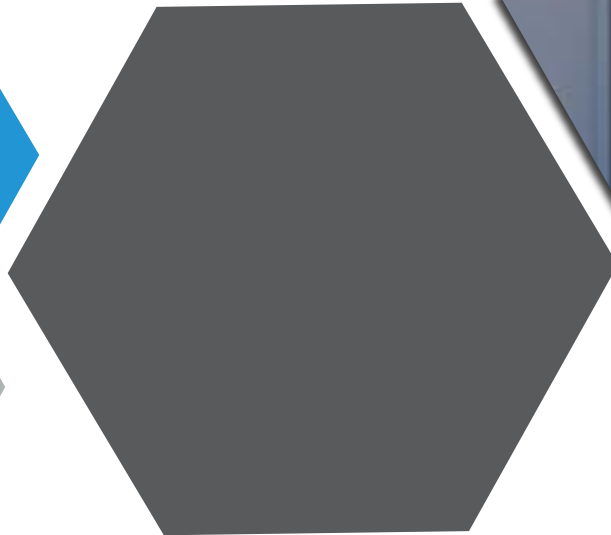
Ceiling Panels

Walkable/non-walkable designs for maintenance access and seamless HVAC/electrical integration.

Precision Engineered for Performance & Compliance.

Precision HVAC Solutions For Controlled Environments By Kelvin

- HVAC Systems, A Sub-discipline Of Mechanical Engineering, Use Principles Of Thermodynamics, Fluid Mechanics, And Heat Transfer Principles To Ensure Thermal Comfort And Healthy Indoor Air Quality.
- HVAC Aims To Create A Comfortable And Safe Indoor Environment By Controlling Temperature, Humidity, And Air Purity, With Ventilation Ensuring High Indoor Air Quality By Exchanging Air And Removing Contaminants.

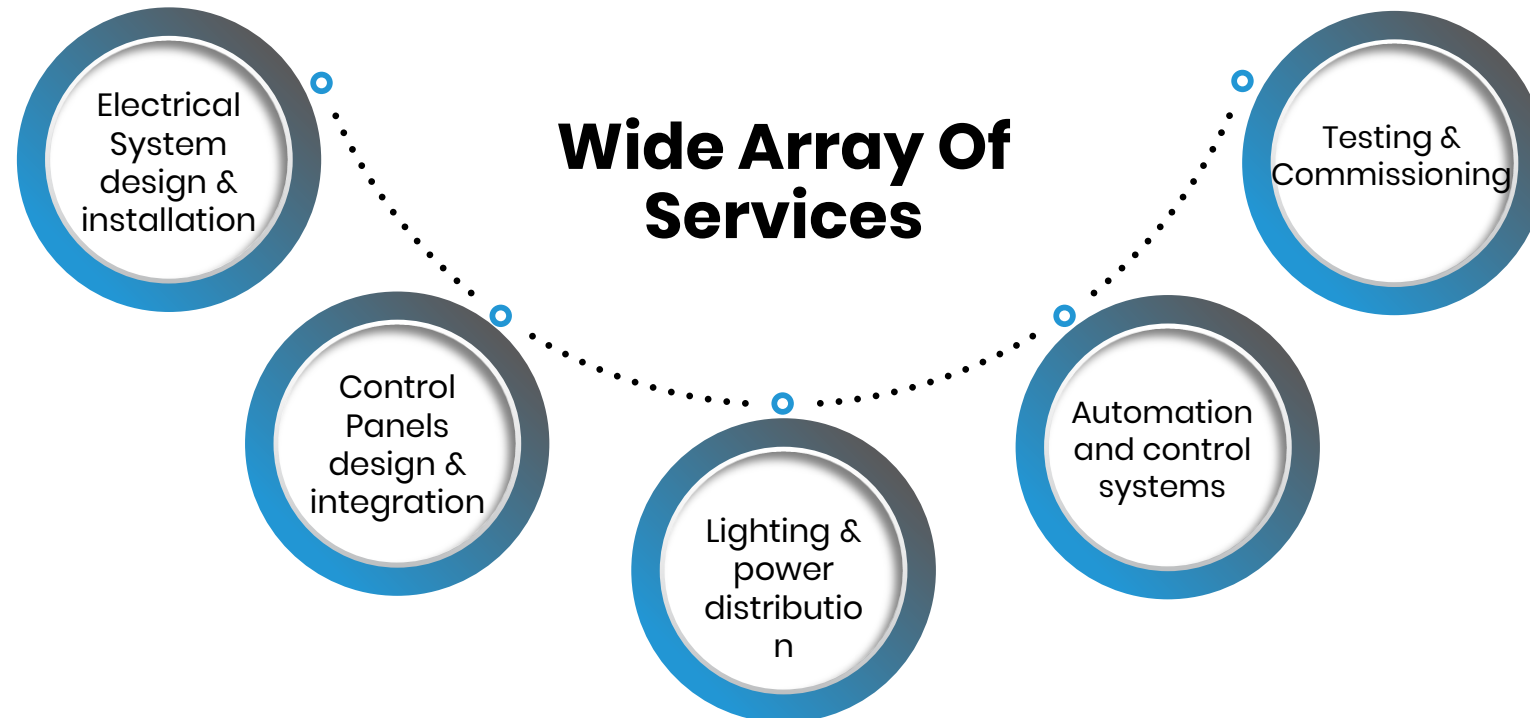


Comprehensive Electrical Solutions For Industrial Applications

The company's experienced team capable of designing and installing electrical systems for industrial applications, offering a comprehensive range of services.

The Cleanroom Electrical system is expertly engineered to ensure continuous facility operations and power supply, while being customizable to meet each customer's unique automation requirements.

The system employs strategically placed sensors for measurement and control, with inputs processed and displayed via an Integrated Building Management System, ensuring compliance with 21 CFR Part 11.



Strategic Investments

Driving Operational Excellence

Investment	Details	Strategic Importance	Synergies
Advantek Air Systems Pvt. Ltd.	26% equity share; Specializes in Air Handling Units (AHUs).	Internal sourcing of critical components; Enhances operational efficiency.	Strengthens project execution capabilities; Reduces dependency on external suppliers.
Kelvin Air Conditioning & Ventilation	33.33% shareholding via CCPS; Focuses on critical HVAC applications for diverse industries.	Integration of advanced HVAC solutions; Expands into high-growth sectors (semiconductors, data centers).	Enhances comprehensive cleanroom solutions; Broadens customer base.
Altair Partition Systems LLP	Subsidiary ; Manufactures economical-grade modular panels.	Offers cost-effective solutions; Increases product range diversification.	Provides manufacturing flexibility; Captures broader market segments.

Fabtech Cleanrooms

Innovative Cleanroom Solutions, Engineered For Excellence

- Fabtech Technologies Cleanrooms Limited is specialized in cleanrooms with inhouse manufacturing of pre-engineered and pre-fabricated cleanroom partitions and doors for the pharmaceuticals, healthcare and biotech sectors.
- The company provides customized cleanroom solutions, including HVAC systems, epoxy flooring, and electrification, all tailored to customer designs and global regulatory standards, through various acquisitions.
- A modular partition system includes customizable wall and ceiling panels, doors, view panels, and covings, tailored to customer specifications and installed on-site.
- The cleanroom system offers a reliable, cost-effective solution for creating controlled environments that meet strict cleanliness and safety standards.
- The company's cleanroom partitions are FM Global certified, ensuring compliance with fire safety standards.
- Wall panels are popular for their smooth, easy-to-clean finish, featuring radius corners, non-porous surfaces, and resistance to microbial growth, made from Puff, Rockwool, and PIR infills.
- Modular walkable/non-walkable ceiling panels provide convenient access to cleanroom areas for maintenance, support mechanical services, and integrate HVAC and electrical systems within a flush ceiling design.
- Cleanroom doors, with airtight seals and high cycle speeds, come in finishes like powder coating, galvanized iron, and stainless steel, featuring smooth, non-shedding, and microbial-resistant surfaces, and support various door types.



Comprehensive Solutions Across Key Industries



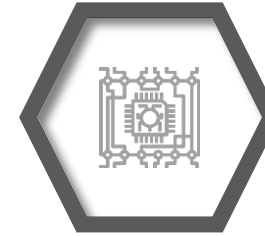
Pharmaceutical Industry



Biotech Industry



Healthcare Industry



Semiconductor Industry



Electronic Industry



Automotive Industry



Data Center Industry



Green Energy Industry



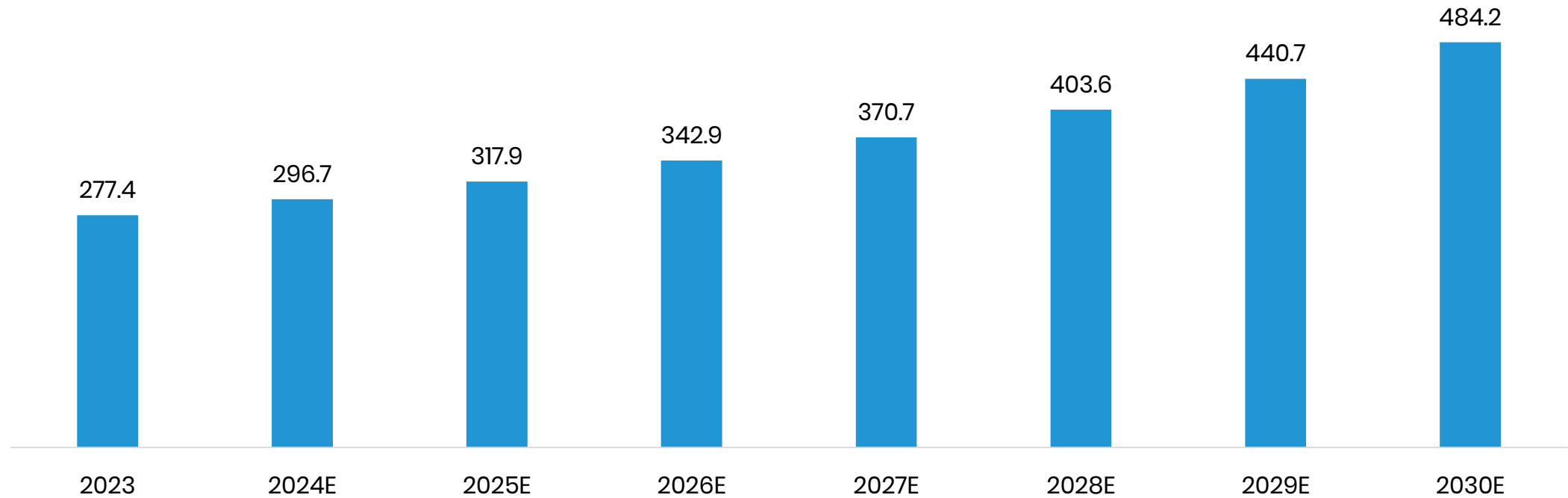
**EV
Batteries Industry**



Foods & Beverage Industry

Market Size & Material Trends In Indian Cleanroom Technologies

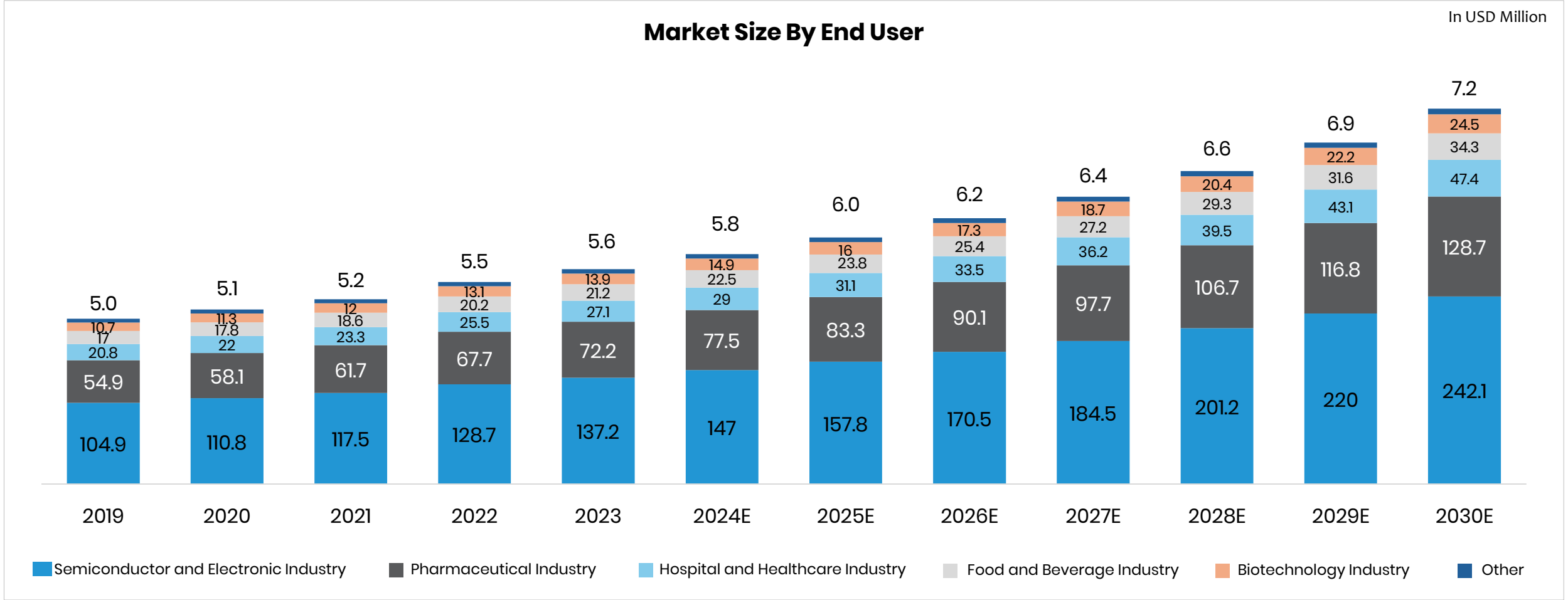
In USD Million

Market Size by Value (2023–2030E)

The market size is projected to grow steadily from 277.4 in 2023 to 484.2 by 2030 at a CAGR of 8.3%, reflecting strong and consistent growth over the period.

Indian Cleanroom Technologies

Market Size By End User & By Region



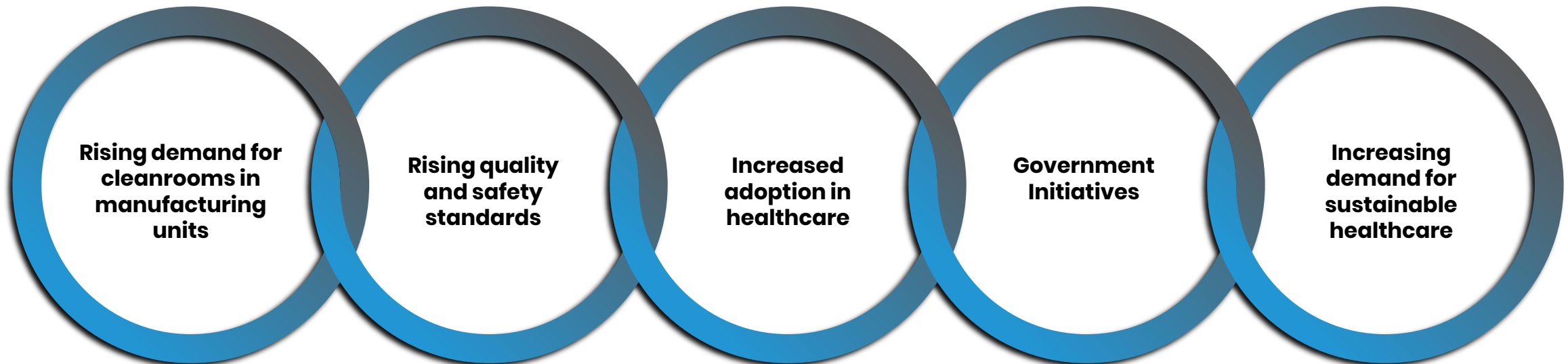
The table shows strong growth across industries from 2019 to 2030, with Semiconductor, Pharmaceutical, and Healthcare seeing the largest increases, indicating strong future demand in these sectors. Semiconductor and Electronic industry hold a market share of 50% and pharmaceutical industry holding a market share of 25%, following by Healthcare, food and Biotech industries with market share of 25%

Source: CareEdge report

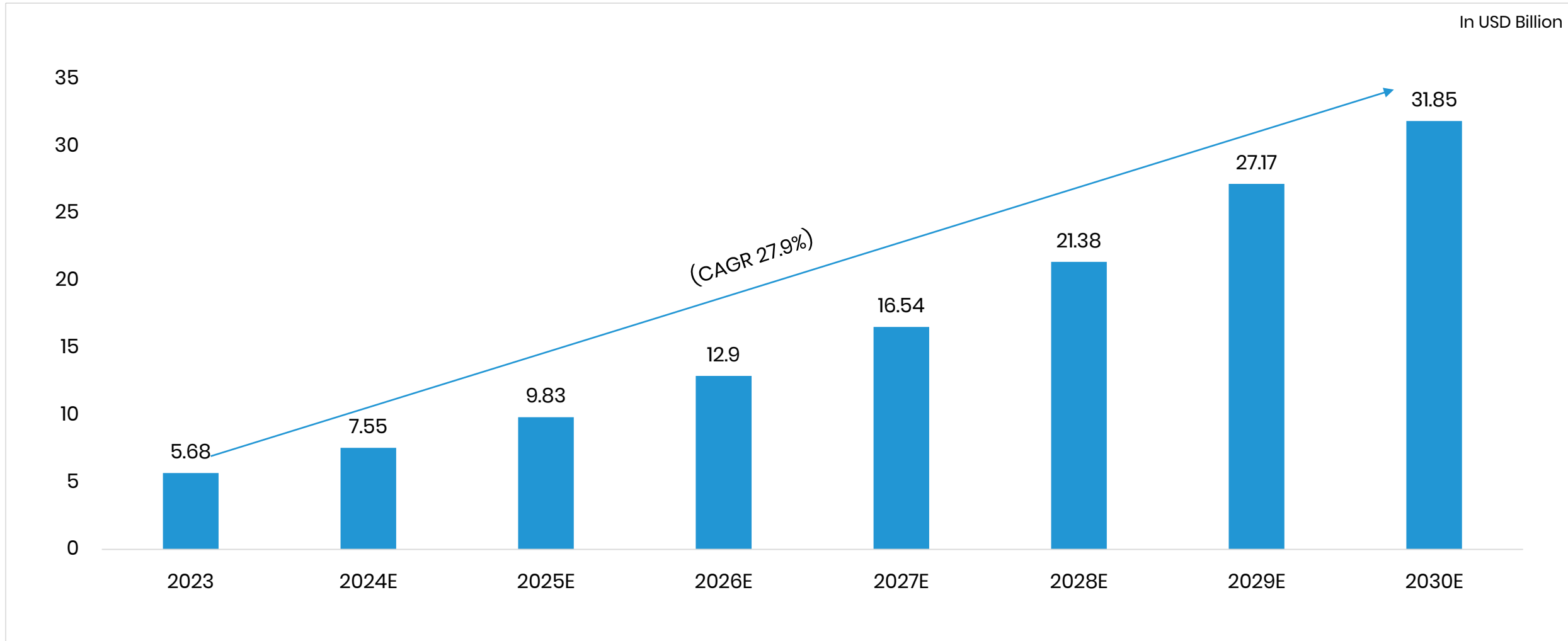
Key Demand Drivers In The Cleanroom Partition Market

- Cleanroom partitions are essential for creating adaptable, air-tight, and dust-free environments in pharma, biotech, and specialized manufacturing setups, ensuring controlled conditions for product quality and safety.
- The Cleanroom Partition market is segmented by materials like lightweight Aluminum Honeycomb Panels, thermally insulating Rockwool, and durable, moisture-resistant Polyurethane (PU).
- The Cleanroom Partition Market is set for significant growth, driven by rising demand in industries like semiconductors, electronics, EV batteries and green energy.

Key Demand Drivers

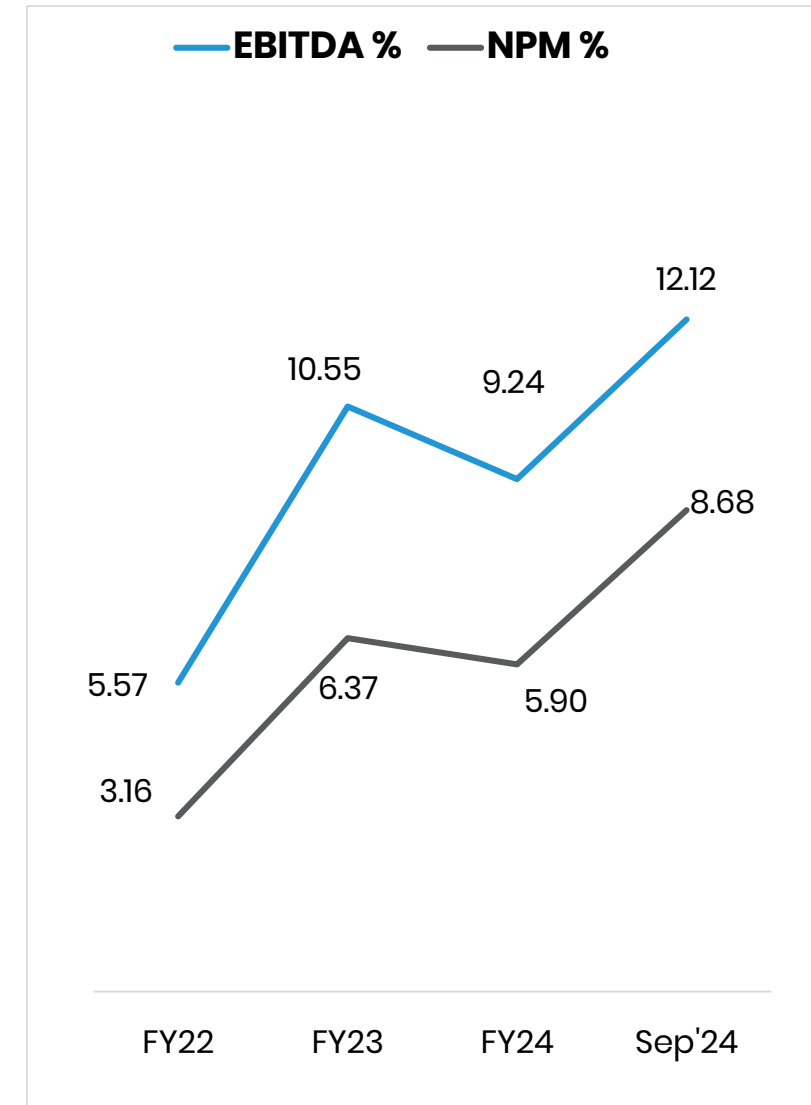
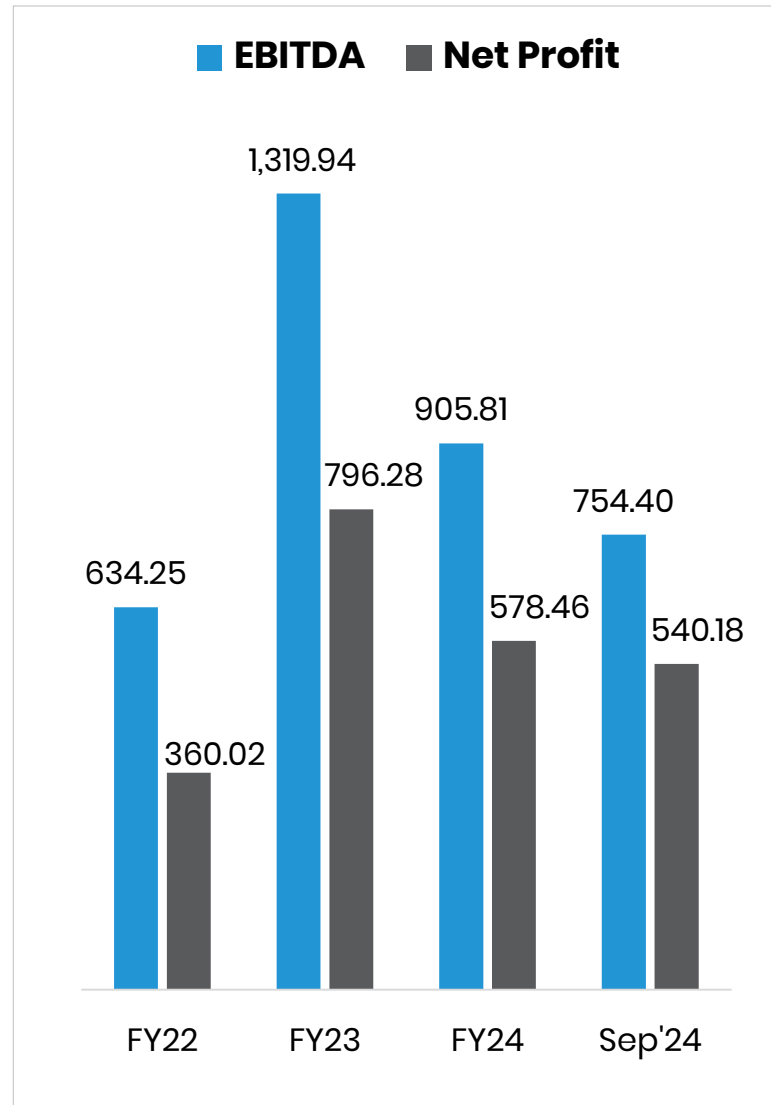
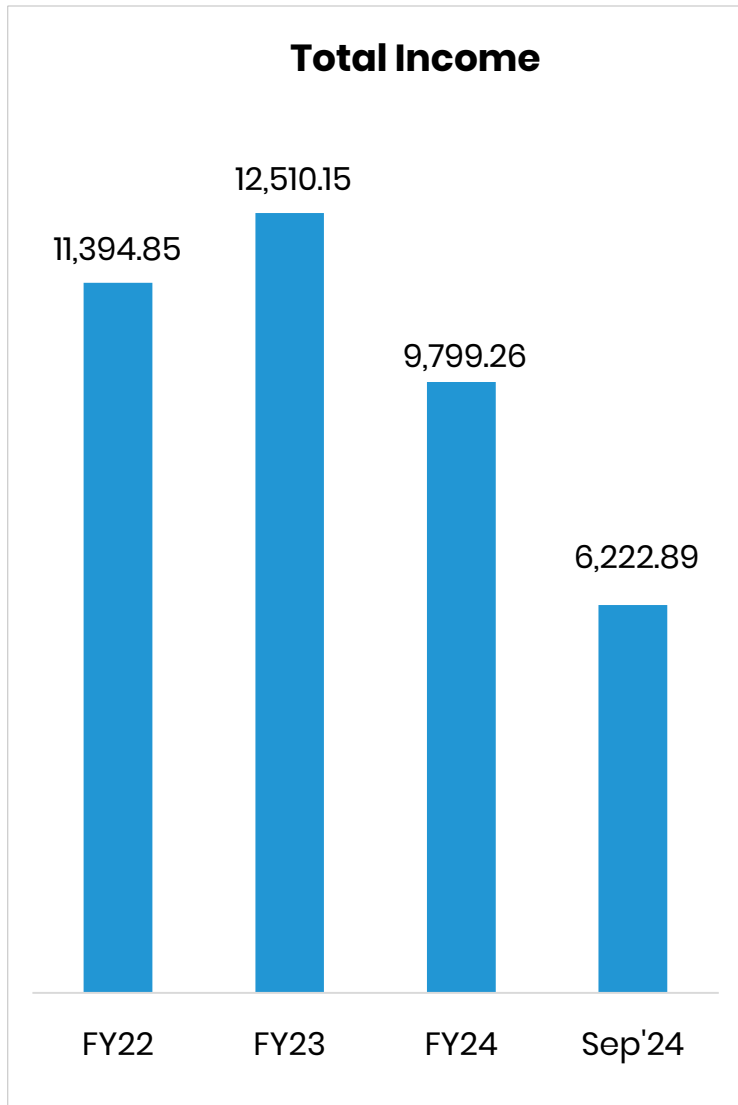


Indian HVAC Market Size, By Value



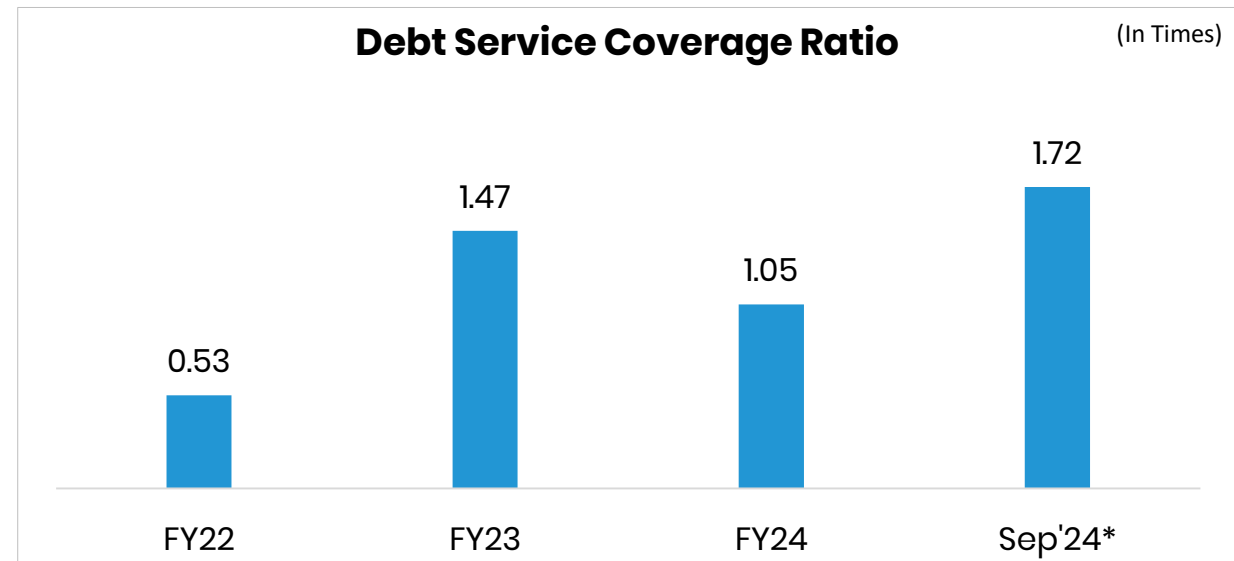
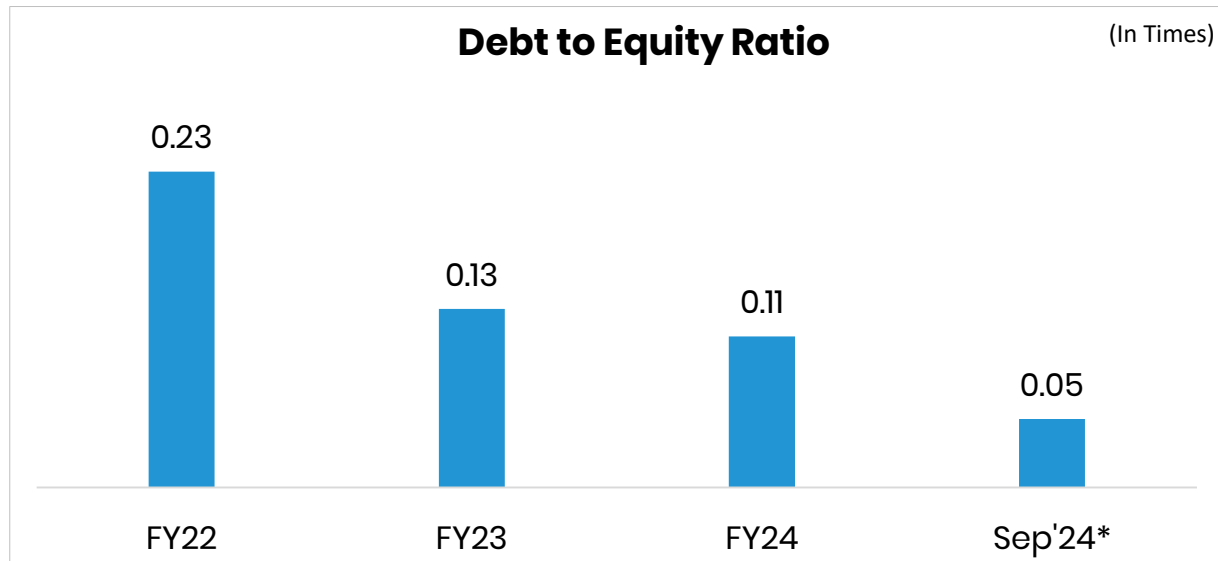
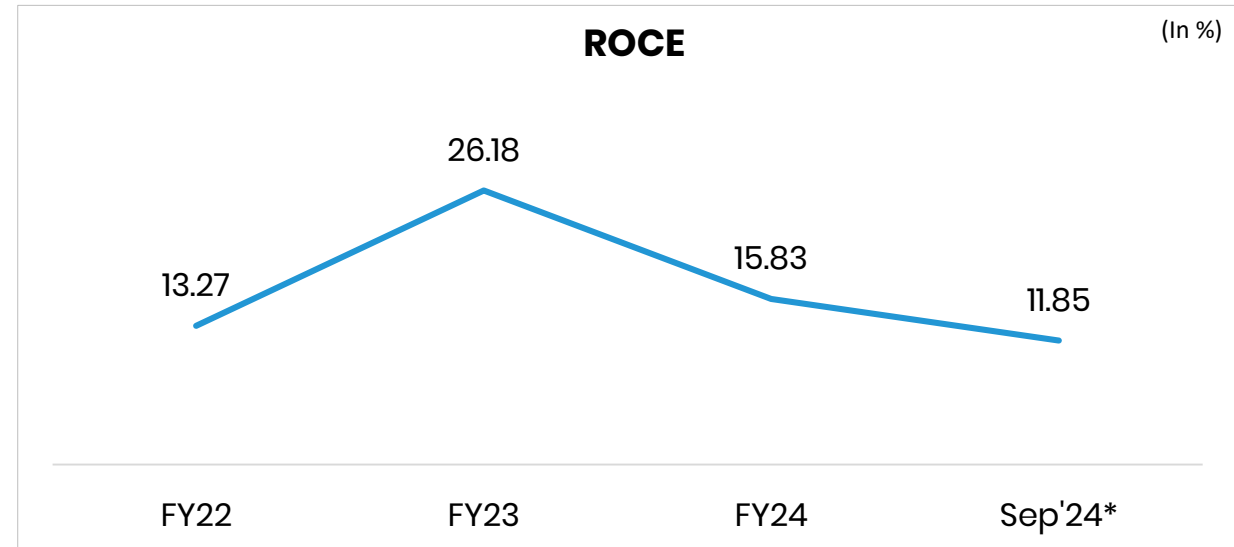
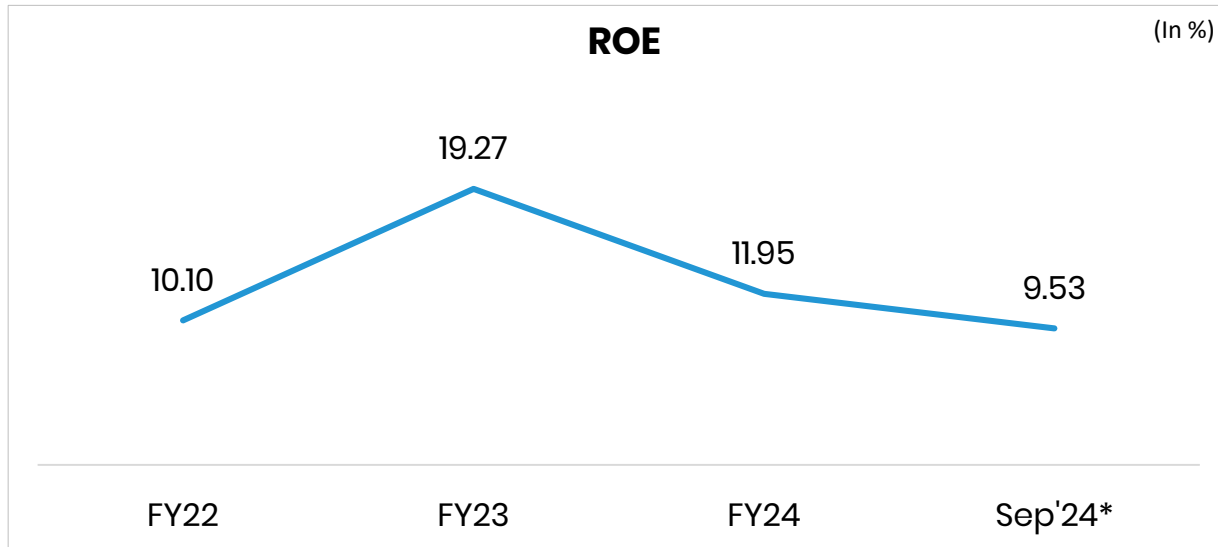
The market is projected to grow significantly from 5.68 USD Billion in 2023 to 31.85 USD Billion in 2030, reflecting a robust CAGR of 27.9%.

Consolidated Key Financial Highlights



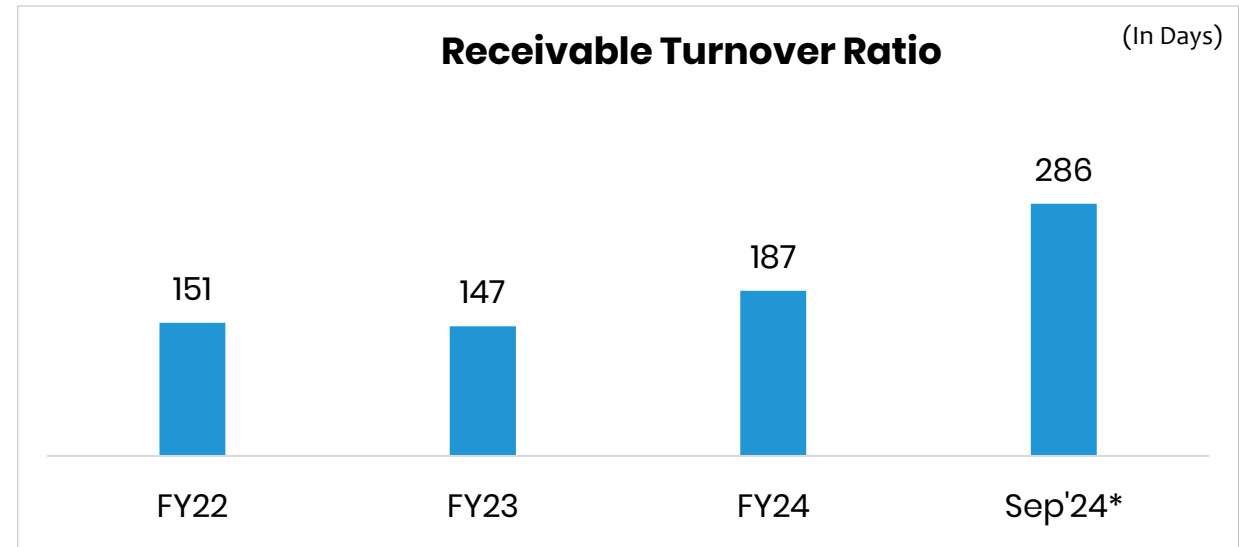
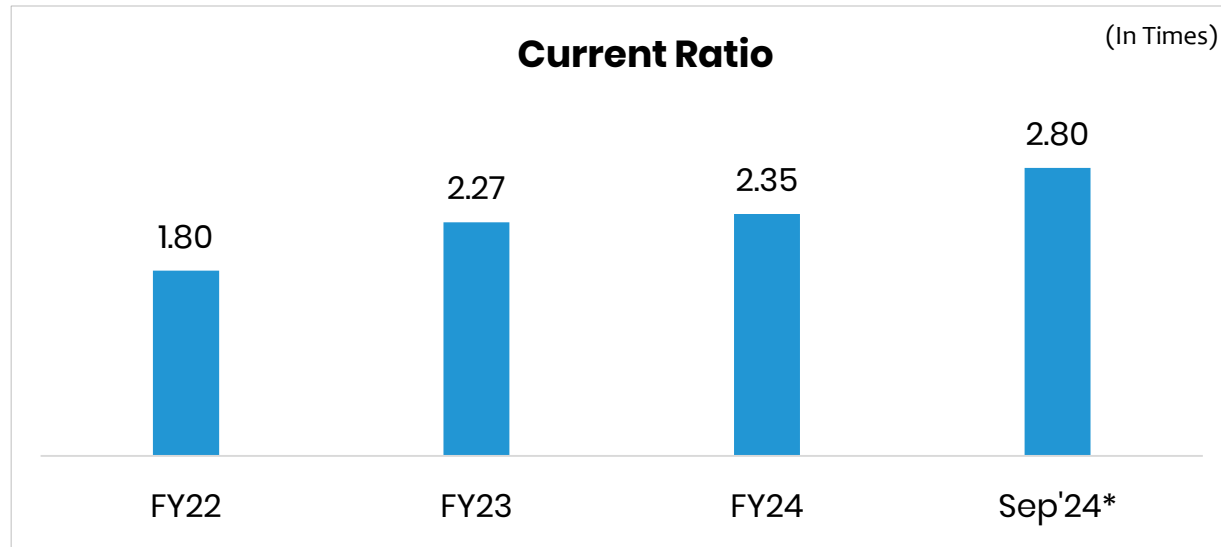
All Amount In ₹ Lakhs & Margins In %

Consolidated Key Ratios

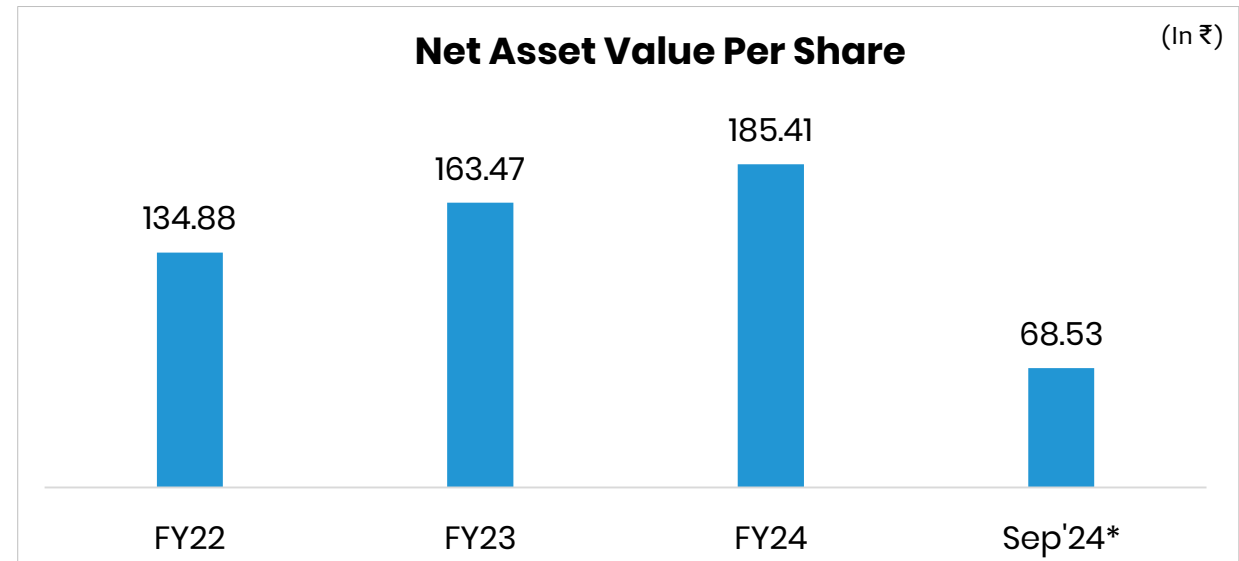
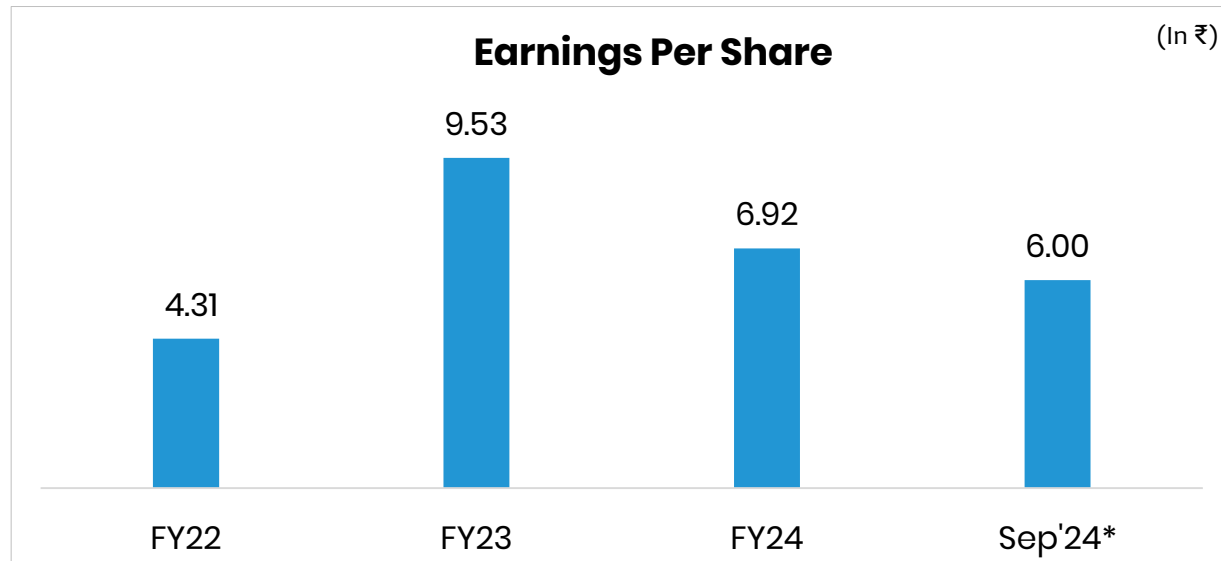


*Note: Not Annualised

Consolidated Key Ratios



*September Figure is not annualised



*September NAV is after the Issuance of the bonus share a 2:1 Ratio

*Note: Not Annualised

Consolidated Profit & Loss Statement

In ₹ Lakhs

Particulars	Sep'24	FY24	FY23	FY22
Revenues	6,192.95	9,739.15	12,466.63	11,369.89
Other Income	29.94	60.11	43.52	24.96
Total Income	6,222.89	9,799.26	12,510.15	11,394.85
Cost Of Revenue Operation	4,126.04	6,534.58	8,397.59	8,416.66
Employee costs	356.21	704.97	725.79	607.27
Other expenses	986.23	1,653.90	2,066.83	1,736.67
Total Expenditure	5,468.48	8,893.45	11,190.21	10,760.60
EBITDA	754.41	905.81	1,319.94	634.25
EBIDTA (%)	12.12	9.24	10.55	5.57
Finance Costs	19.87	103.24	112.31	62.36
Depreciation	30.06	49.54	52.75	58.01
PBT	704.48	753.03	1,154.89	513.88
Tax	185.41	188.11	354.38	149.21
PAT	519.07	564.92	800.50	364.67
Add: Share in profit of Associates	16.69	17.36	1.04	0.84
PAT before Minority Interest	535.76	582.28	801.54	365.51
Less: Minority Interest	(4.42)	4.11	5.27	5.49
Net Profit	540.18	578.46	796.28	360.02
NPM (%)	8.68	5.90	6.37	3.16

Consolidated Balance Sheet

In ₹ Lakhs

Equities & Liabilities	Sep'24	FY24	FY23	FY22
Share Capital	905.54	278.59	278.59	278.59
Reserves and Surplus	5,299.93	4,886.40	4,275.41	3,479.13
Shareholder's Funds	6,205.47	5,164.99	4,554.00	3,757.72
Minority Interest	73.62	69.74	60.63	55.36
Non-Current Liabilities				
Non-Current Borrowings	80.12	125.73	20.58	25.96
Other Long-Term Liabilities	0.00	0.00	0.00	0.00
Long Term Provision	80.67	62.02	93.31	93.52
Total Non-Current Liabilities	160.79	187.75	113.89	119.48
Current Liabilities				
Current Borrowings	239.91	448.90	545.88	824.22
Trade Payables	1,883.16	2,177.86	1,877.11	2,409.76
Short Term Provision	99.79	47.33	165.54	51.96
Other Current Liabilities	776.22	815.18	740.62	969.11
Total Current Liabilities	2,999.08	3,489.27	3,329.15	4,255.05
Total Equity & Liabilities	9,438.96	8,911.75	8,057.67	8,187.61

Assets	Sep'24	FY24	FY23	FY22
Non-Current Assets				
Fixed Assets	499.06	510.94	407.30	451
Non-Current Investments	454.63	104.94	4.77	3.73
Deferred Tax Assets	14.69	17.11	20.75	19.96
Other Non-Current Assets	79.04	73.51	75.05	55.78
Total Non-Current Assets	1,047.42	706.50	507.87	530.47
Current Assets				
Current Investments	405.26	0.00	0.00	0.00
Inventories	1,940.89	1,571.29	1,308.74	1,446.16
Trade receivables	4,521.68	5,159.80	4,908.60	5,149.14
Cash & Bank Balance	897.68	990.58	965.27	530.23
Short Term Loans and advances	619.77	476.31	357.80	525.18
Other Current Assets	6.26	7.27	9.39	6.43
Total Current Assets	8,391.54	8,205.25	7,549.80	7,657.14
Total Assets	9,438.96	8,911.75	8,057.67	8,187.61

Consolidated Cash Flow Statement

In ₹ Lakhs

Particulars	Sep'24	FY24	FY23	FY22
Cashflow from Operations	411.91	276.32	798.17	272.84
Cashflow from Investments	-581.03	-151.69	-314.46	-358.74
Cashflow from Financing	226.71	-94.01	-396.23	73.72
Net Cash Flow	57.59	30.61	87.48	-12.19

Distinctive Strengths That Set Fabtech Apart

Diverse domain expertise with effective project integration capabilities

The company specializes in designing, manufacturing, and installing high-quality cleanrooms tailored to industry standards, supported by strong after-sales service, and backed by strategic investments to offer comprehensive, end-to-end cleanroom solutions.



Strategic integration towards inorganic growth

The company has strategically invested in Advantek and Kelvin to enhance control over critical elements in cleanroom projects, strengthening its capabilities and expanding its customer base across key sectors.



Support from larger group company

The company's collaboration with Fabtech Technologies Limited, a comprehensive turnkey solution provider, enhances its ability to supply cleanroom products globally, boosting operational efficiency, revenue growth, and cost optimization.



Integrated cleanroom solution provider with automated manufacturing facilities

The company's manufacturing facilities in Umbergaon and Murbad, along with strategic investments in Advantek, Kelvin, and Altair, position it as an integrated provider of end-to-end cleanroom solutions, ensuring reliable supply and execution of complex projects.



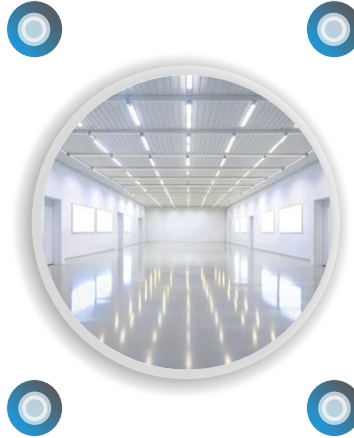
Experienced management team with extensive domain knowledge

Under the leadership of experienced promoters and a qualified management team, the company has achieved significant growth, leveraging expertise in cleanroom technology to capitalize on market opportunities and navigate industry challenges.



End-to-end cleanroom infrastructure solution provider

The company provides comprehensive cleanroom solutions, including panels, HVAC systems, and electrification works, with products meeting FM Global's stringent fire safety standards, ensuring high-quality and reliable service.



Business Strategies Driving Expansion

Capitalize on growth opportunities of cleanroom in diverse industry requirement

The company, primarily serving the pharmaceutical sector, is expanding into high-growth industries like biotechnology, semiconductor, electronics, green energy and EV batteries leveraging its expertise and strategic partnerships to capitalize on the robust growth of India's cleanroom technologies market.

Continue pursuing inorganic growth through acquisition and other modes

The company acquired 26% in Advantek, invested 33.33% in Kelvin via Compulsorily Convertible Preference Shares, and plans to acquire another 18% to enhance HVAC sourcing, efficiency, and cleanroom tech market expansion.

Achieve operational and financial efficiency

The company aims to improve efficiency, cut costs, and boost margins through lean manufacturing, standardization, financial planning, risk management, and continuous improvement.

Deepen customer engagement & increase incremental revenue opportunities from the customer base

The company builds trust with pharmaceutical clients by delivering efficient cleanroom design, construction, and maintenance, offering cost-effective services to enhance operational reliability and value for existing and future projects.

Focusing on growth of HVAC system business

The Indian HVAC market grew from USD 3.97 billion in 2019 to USD 5.68 billion in 2023 and is projected to reach USD 31.85 billion by 2030, driven by urbanization and demand for advanced systems.

Leveraging marketing skills and relationships

The company aims to expand its customer network through targeted marketing, leveraging its understanding of customer preferences and needs to form long-term relationships and secure new contracts with timely, efficient, and cost-effective solutions.

Turning Vision into Reality

Discover How **Fabtech** is Saving Lives



Scan the QR Code to
Explore the Impact



Thank You



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