

**November 7, 2025**

To  
**The Compliance Manager**  
**BSE Limited**  
Corporate Relationship Dept.,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400001.

Scrip Code: 544419

To  
**The Manager, Listing Department**  
**National Stock Exchange of India Ltd**  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra-Kurla Complex, Bandra (East),  
Mumbai 400 051.

Symbol: ARISINFRA

**Sub: Investor Presentation**

Dear Sir/ Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, we are enclosing herewith the Investor Presentation, that will be presented on November 10, 2025 to the Analysts in connection with the Unaudited Financial Results (Standalone and Consolidated) of the Company for the Quarter and Half year ended September 30, 2025.

The same is also available on the Company's website at <https://arisinfra.com/pages/investor-relations-disclosures>

You are requested to take the above information on record.

Thanking you,

Yours sincerely,  
**For Arisinfra Solutions Limited**

**Ronak Kishor Morbia**  
**Chairman and Managing Director**  
DIN: 09062500  
Place: Mumbai  
Encl.: As mentioned above

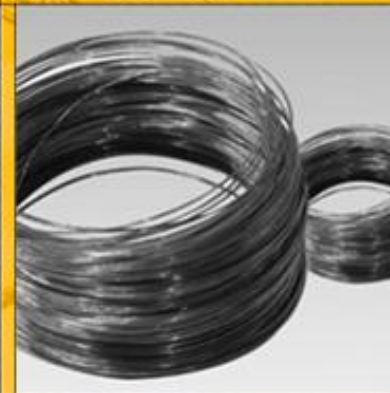




# ArisInfracore

## Simplifying Construction

Investor presentation Q2 & H1 FY26







# Disclaimer

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# Key Order Wins



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## Partnership with Vaishnavi Residences, to launch Arsh Greens (206,000 sq. ft.; GDV ₹200+ crore)

ArisUniterm RE Solutions, a subsidiary of Arisinfra Solutions Ltd., has partnered with Vaishnavi Residences to launch Arsh Greens — a 4-acre villa plot community in Yelahanka, Bengaluru (206,000 sq. ft.; GDV ₹200+ crore), with full financial closure achieved and construction underway.

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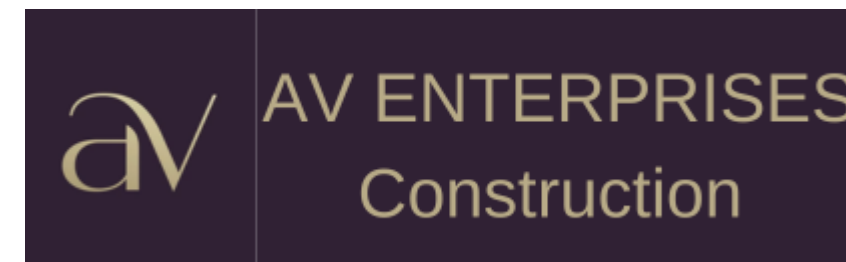


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## ₹250+ crore GDV project with Merusri Developers

ArisUniterm RE Solutions, subsidiary of Arisinfra Solutions Ltd., in partnership with Merusri Developers, launched Merusri Sunscape—a boutique luxury villa project on IVC Road, Bengaluru. Spanning 5.5 acres (275,000 sq. ft.)

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## ₹40 Cr+ Development Management Mandate from AVS Group in Mumbai

The mandate offers a revenue potential of around ₹40 crore, powered by Arisinfra's integrated delivery model that seamlessly combines development management, project execution, and material supply under one platform.

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## Transcon Group and Amogaya Projects to Unlock over ₹12,000 Crore in Real Estate Value

ArisUniterm RE Solutions Pvt. Ltd., subsidiary of Arisinfra Solutions Ltd., has been appointed as the Strategic Partner for Amogaya Adorit in Bengaluru, managing end-to-end sales, marketing, branding, CRM, and material supply. The company also secured a strategic consulting mandate from Transcon Group, Mumbai, projected to add ₹9.6 crore in EBITDA over the next five months.

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Key Metrics

# Q2 Highlights

Growth across all segments and lower working capital contributed to Arisinfra's strongest quarterly performance to date.

₹ 242.5 Cr

Revenue  
12% QoQ | 37% YoY

₹ 22.5 Cr

EBITDA  
15% QoQ | 50% YoY

9.34%

EBITDA Margin  
20Bps QoQ | 83Bps YoY

₹ 15.3 Cr

PAT  
12% QoQ | NA

17.46%

ROCE

₹ 184 Cr

Cash & Bank Balance

2k+

Vendors

2.9k +

Customers

790+

Daily deliveries

78%

Repeat Orders



4x

Growth in Value Added Services



2x

Increase in Volumes (in MT)



707 Cr

Net worth



16 Mn+

Metric tones of construction materials delivered across projects



1,100+

PIN Served



Segments

# Revenue Break-up

Asset-light capacity reservation driving scalable supply model.

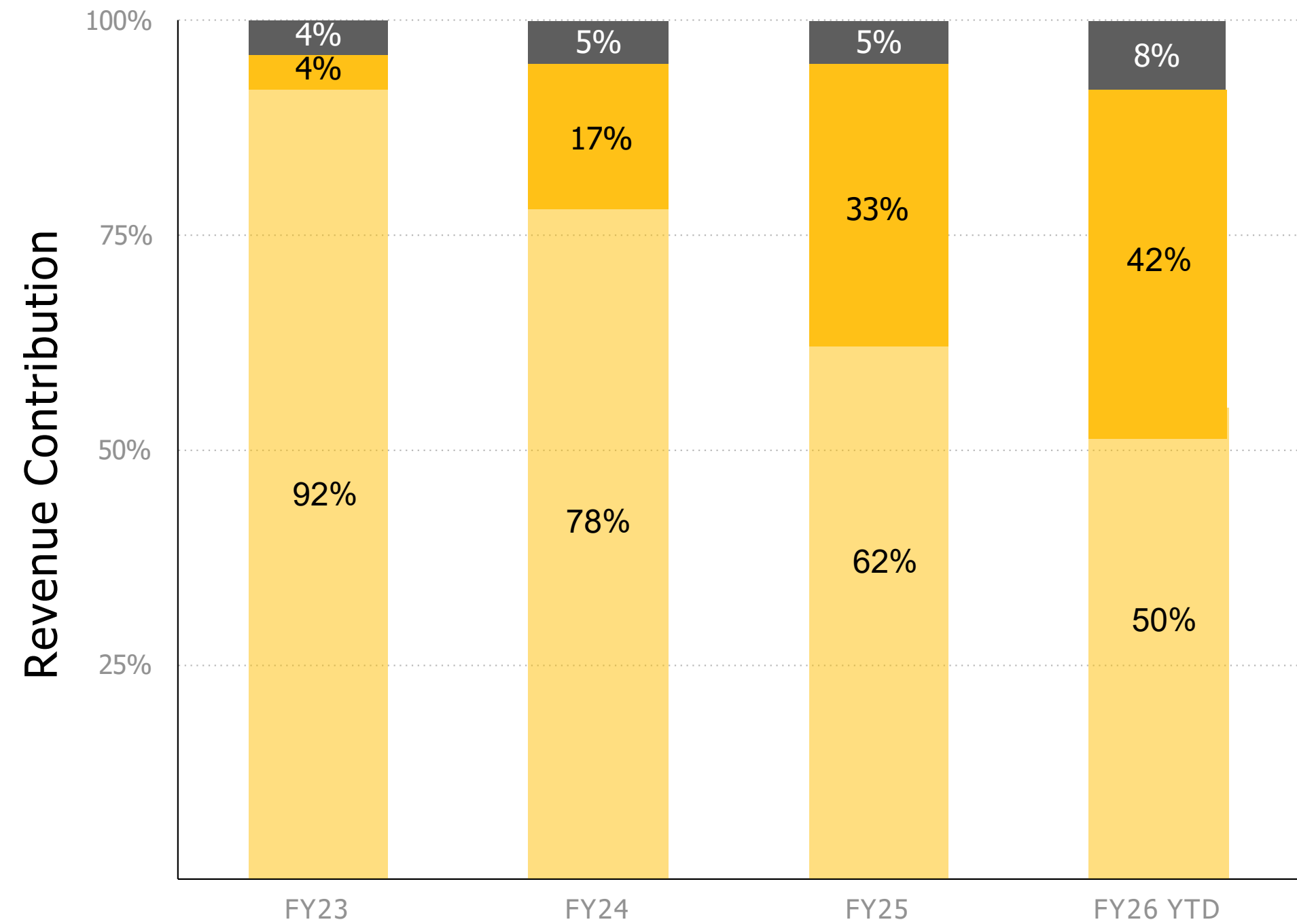
▲ **8%**

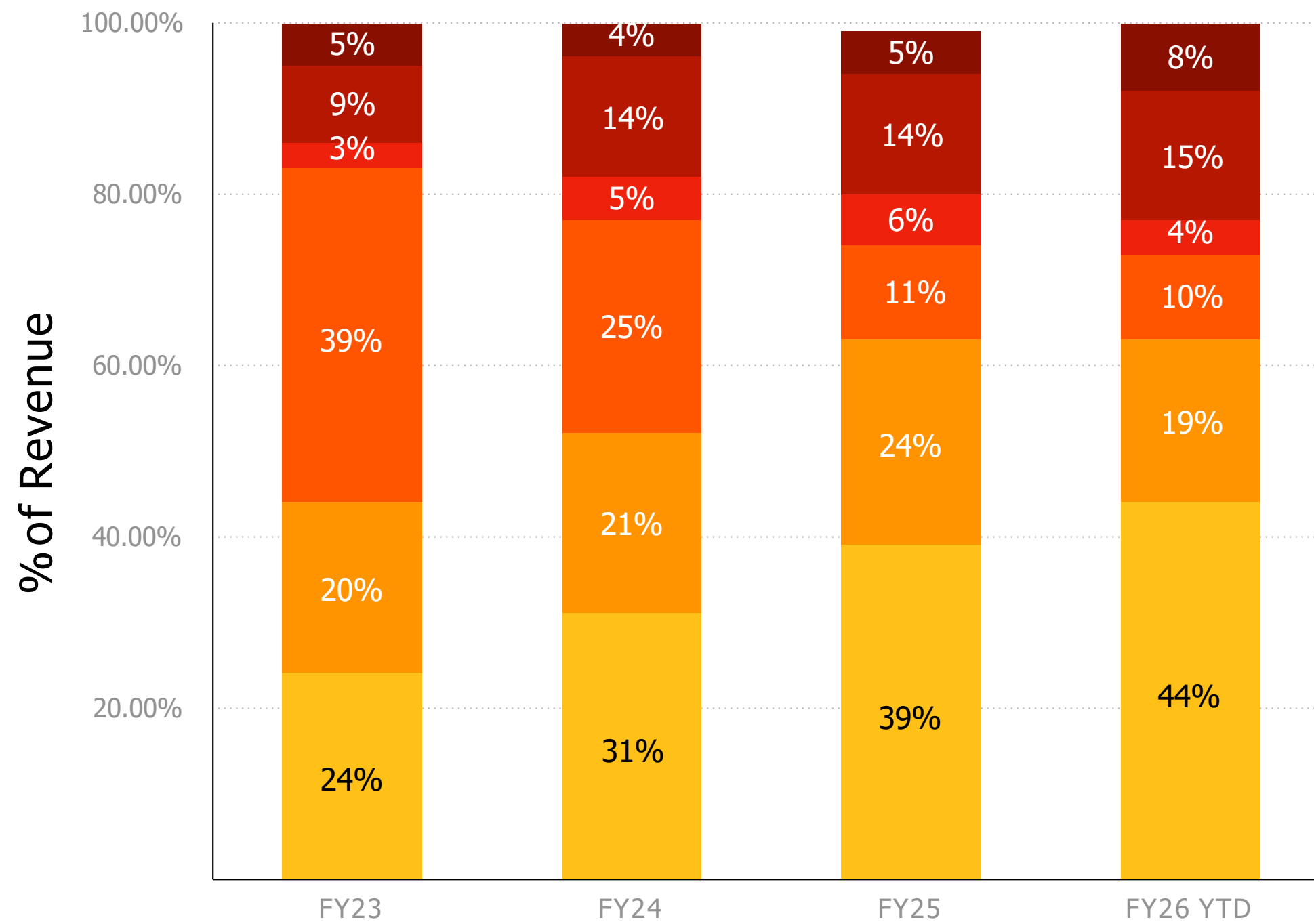
Revenue Contribution  
from services

▲ **42%**

Revenue contribution  
from CM

■ B2B Supply ■ Contract Manufacturing ■ Services





Growing Supply

## Category Mix

Asset-light capacity expansion across categories like Aggregates G Ready-Mix Concrete driving scalable supply model.

▲ **63%**

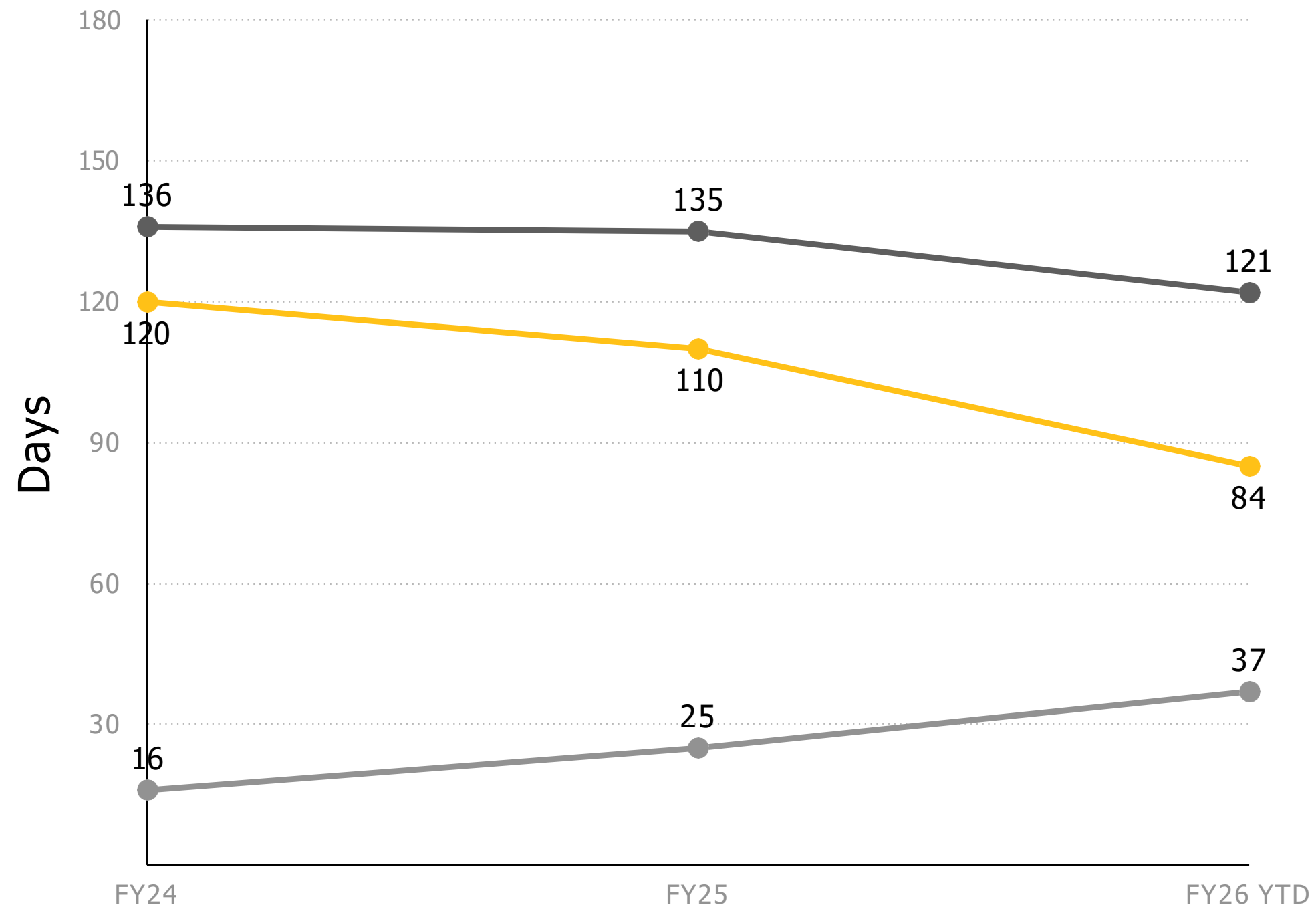
Aggregates & RMC

▲ **8%**

Services



● NWC      ● DPO      ● DSO



Overview

# Working Capital

FY24–FY26 YTD trend reflects consistent improvement and operational discipline.

▼ **84**

NWC Days





Trust

# Marquee Customers

Trusted by India's leading developers and contractors, driving scale and recurring growth

**2800+**

Customers

**42%**

Revenue contribution from  
top 5 clients

**AFCONS**





# Customer Case Study



## SOURCING FROM MULTIPLE VENDORS:

Ensures reduced dependency on single supplier. This diversified approach also mitigates risks related to delays or quality issues and enables businesses to maintain consistent operations.



## QUALITY:

Arisinfra takes ownership of end to end transaction ensuring good quality material reaches to the site on time. Our technology helps in faster invoicing leading to improved cashflows for contractor



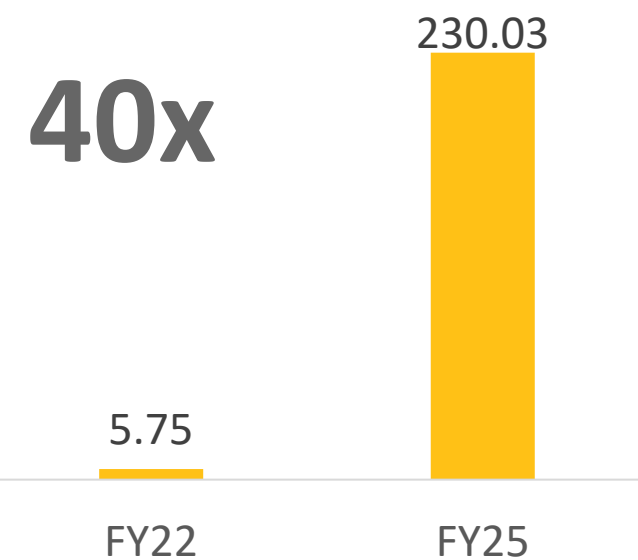
## TRUSTED PARTNER:

Arisinfra is a key supplier for materials across multiple projects and sites and providing convenience at fingertips.

### CASE STUDY

1

Listed largest contractor working across 5 categories across multiple states

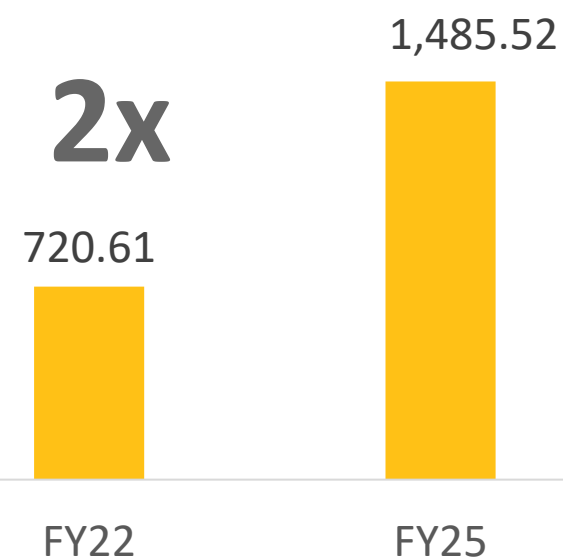


Revenue in INR Mn

### CASE STUDY

2

Listed contractor working in 14+ categories and managing supply chain of 500+ vendors

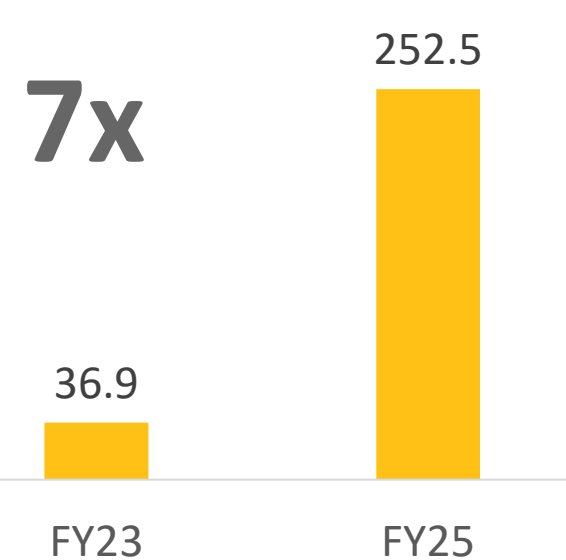


Revenue in INR Mn

### CASESTUDY

3

Prestigious Real estate developer working across multiple projects

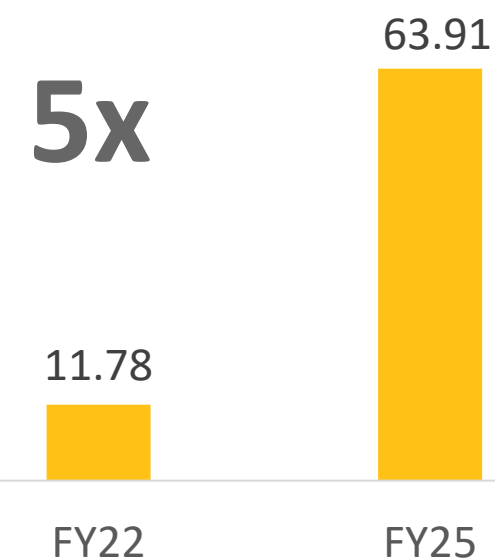


Revenue in INR Mn

### CASE STUDY

4

Major Indian Retail Company

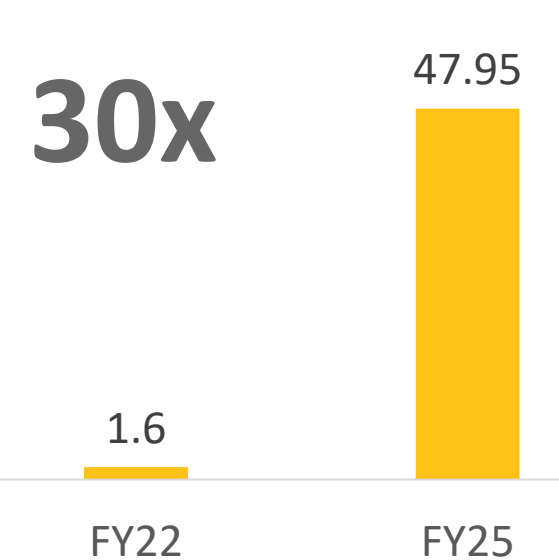


Revenue in INR Mn

### CASESTUDY

5

Pan India RMC manufacturer



Revenue in INR Mn



# Supplier Case Studies



## RECURRING BUSINESS:

Ensuring a continuous revenue stream by creating consistent demand- enabling predictable workflows, and steady cash flow



## WIDER REACH:

The SME supplier have been able to reach a wider set of customers



## INCREASED CAPACITY UTILIZATION:

Empowering vendors to optimize plant capacity, improve operational efficiency and drive better unit economics

### CASE STUDY

1

SME Ready-mix concrete manufacturer

186x

5.76

FY22

1069.69

FY25

Purchases in INR Mn

### CASE STUDY

2

Aggregate crusher based out of Chennai

6x

96.02

FY23

600.46

FY25

Purchases in INR Mn

### CASESTUDY

3

Aggregate manufacturer based out of Mumbai

5x

38.54

FY23

178.46

FY25

Purchases in INR Mn

### CASESTUDY

4

Real Estate Builder and Contactor

166x

0.51

FY22

84.71

FY25

Purchases in INR Mn

### CASESTUDY

5

Eco friendly Building Materials Supplier

32x

1.06

FY23

34.14

FY25

Purchases in INR Mn

The background of the slide is a warm, golden-yellow color. It features several stacks of gold coins, some in sharp focus and others blurred in the background. Overlaid on the image are three large, semi-transparent white arrows pointing upwards and to the right, creating a sense of growth and progress. The text 'FINANCIAL overview' is centered in the middle of the image.

# **FINANCIAL** overview



# Management Comment



**Ronak Kishor Morbia**

Chairman & Managing Director

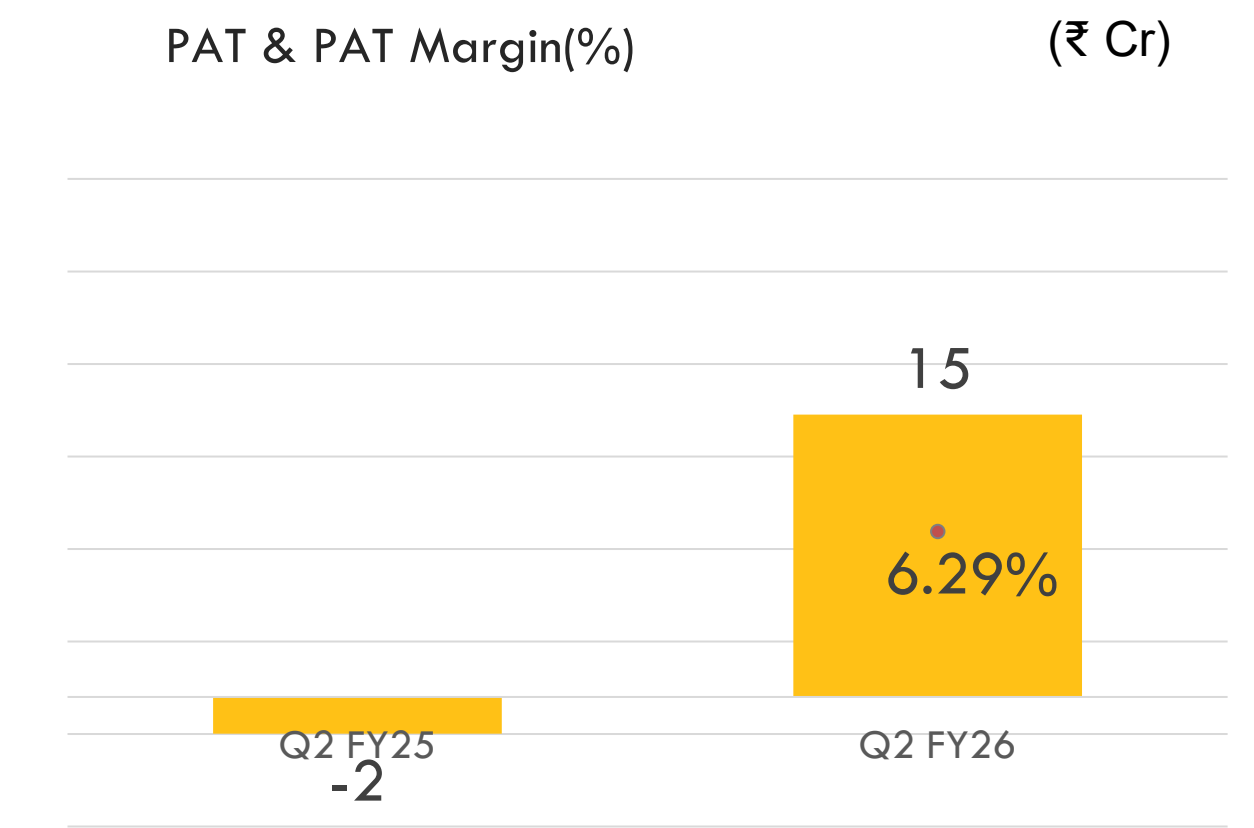
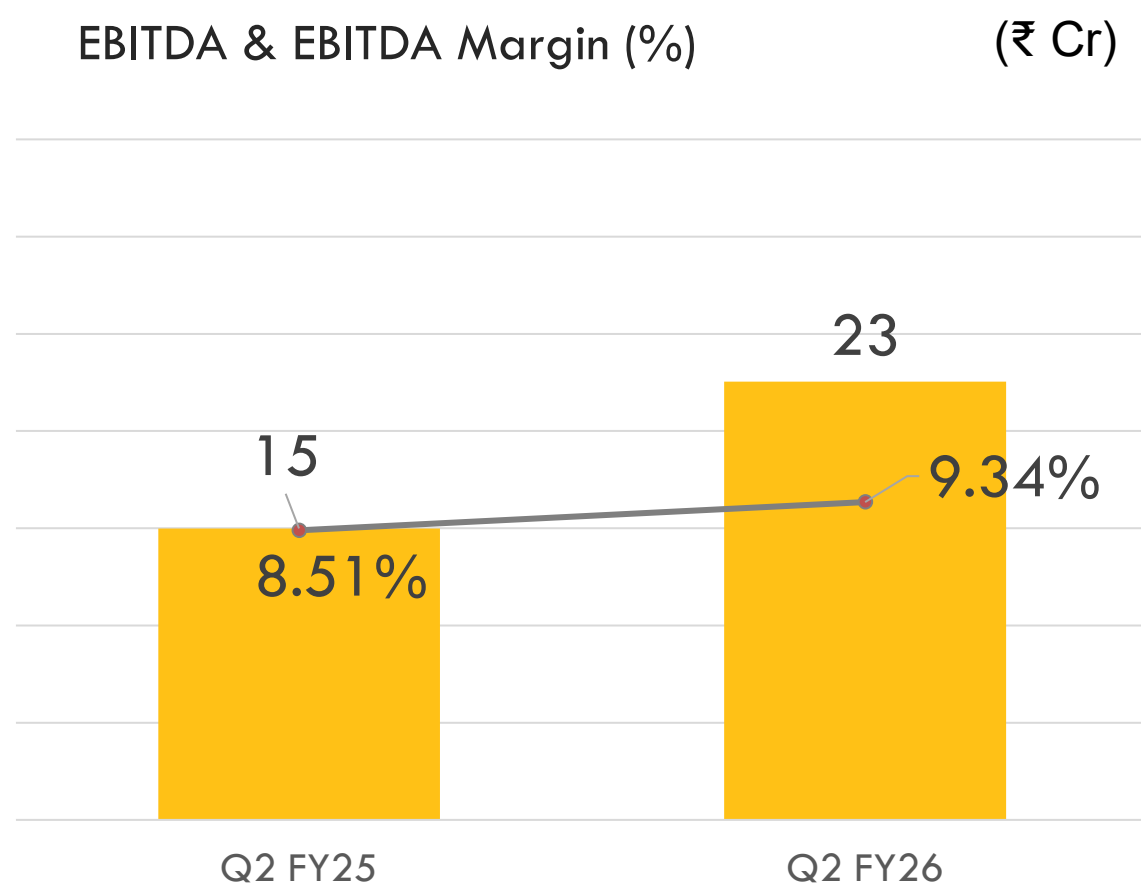
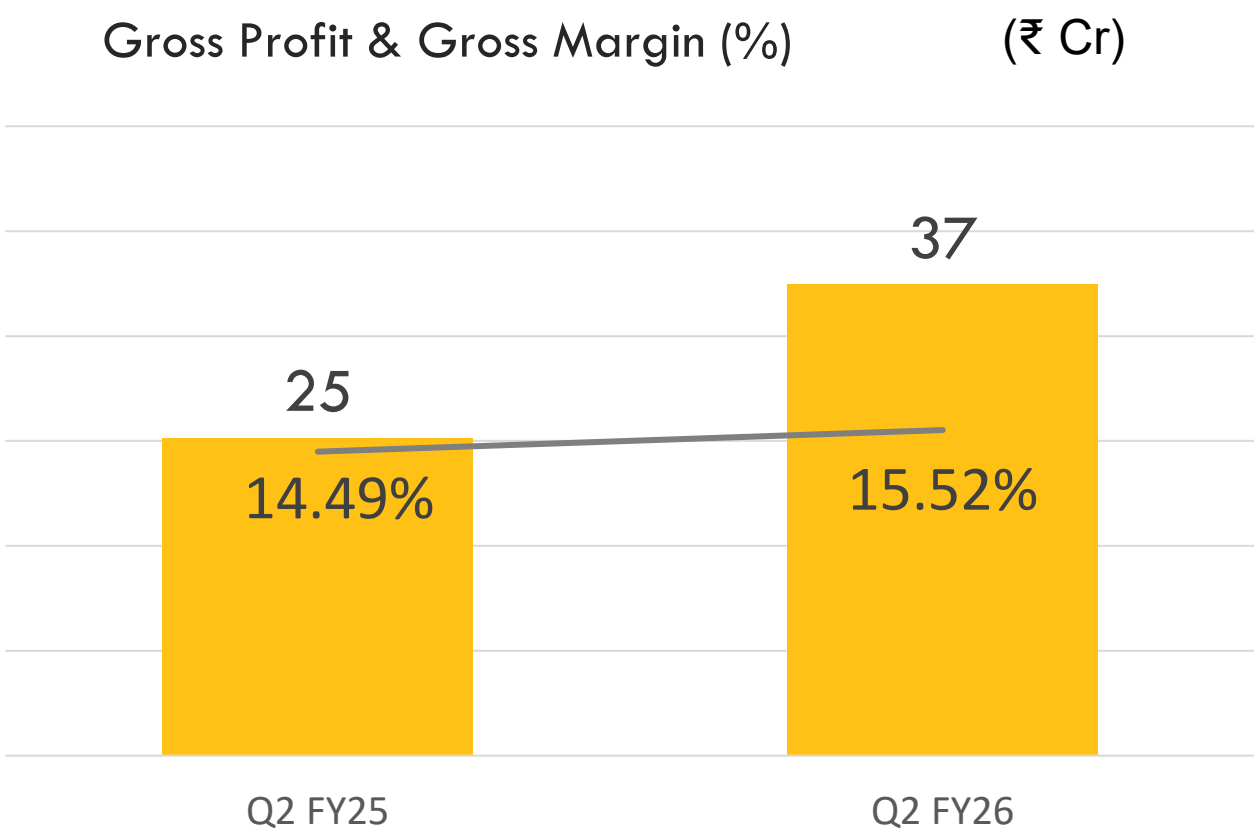
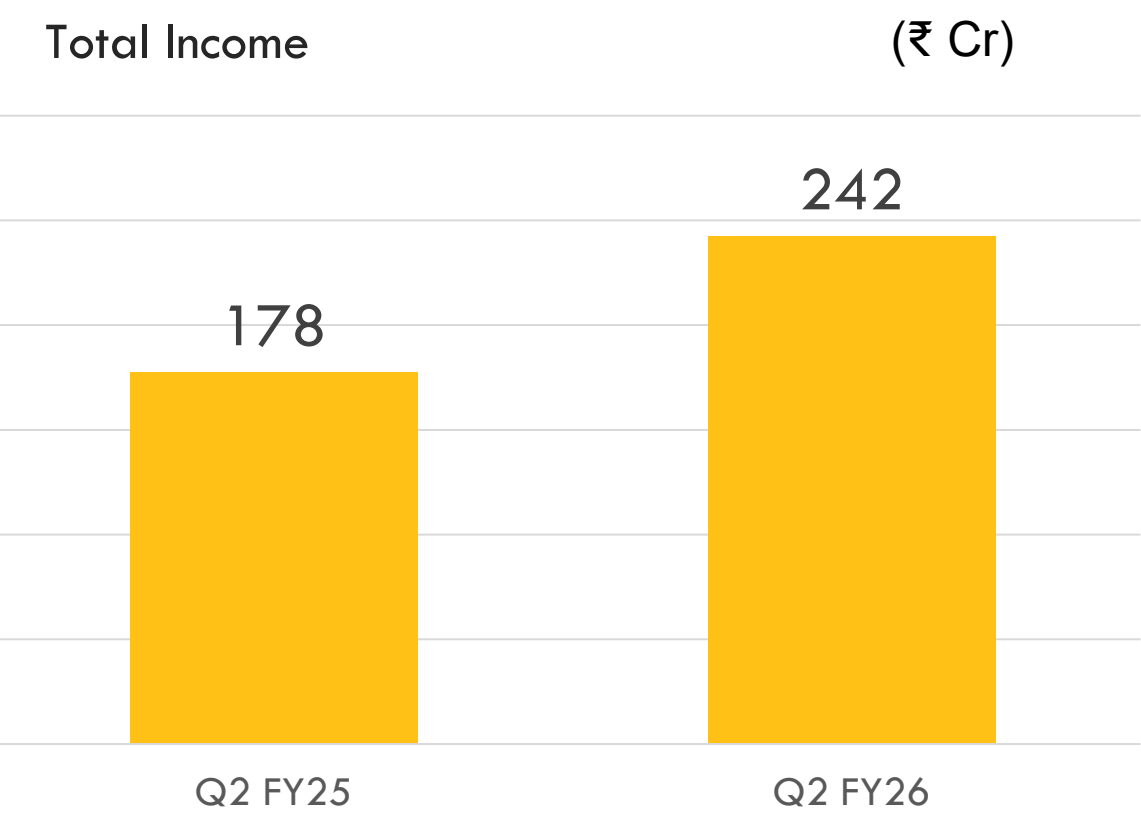
*“Our Q2 FY26 performance reflects the growing strength and maturity of our operating model. We delivered consistent growth across both Contract Manufacturing and Services, with visible improvement in working capital efficiency and profitability.*

*During the quarter, Total Income stood at Rs. 242 Cr. EBITDA stood at around Rs. 23 Cr with a PAT of Rs. 15 Cr. The 37% year-on-year revenue growth and over 3× sequential increase in PAT underscore the operational leverage built into our system.*

*The infrastructure and real estate ecosystem in India is evolving rapidly towards greater formalization, visibility, and speed. At Arisinfra, our focus has been to institutionalize this transition — by embedding technology, governance, and financial discipline across every transaction.*

*With an integrated order book of nearly ₹850 crore and growing visibility across our development management and supply verticals, we enter the second half of FY26 with strong momentum and readiness to scale further. Our focus remains on deepening our technology advantage, maintaining financial prudence, and partnering with developers and institutions who share our belief in building sustainably and at speed”*

# Financial Highlights Q2 FY26



- Total Income increase by 37% driven by higher daily dispatches, Deeper penetration into existing customers and increasing revenue from service business.
- Highest ever EBITDA margin achieved in Q2 FY26 which stood at 9.34%. Maintaining the favorable product mix and increasing contribution from value added service business.



# Consolidated Statement of Profit & Loss

(₹ Cr)

Particulars	Q2 FY26	Q2 FY25	Y-o-Y (%)	H1 FY26	H1 FY25	Y-o-Y (%)
Revenue From Operations	241.19	174.31	38.4%	453.27	364.70	24.3%
Other Operating Income	-	1.81		1.35	4.58	
Other Income	1.26	1.48		3.43	2.90	
Total Income	242.45	177.60	36.5%	458.05	372.18	23.1%
Gross Profit	37.43	25.26		70.89	49.91	
Gross Profit Margin	15.52%	14.49%		15.64%	13.68%	
EBITDA	22.54	14.99	50.4%	42.05	32.32	30.1%
EBITDA Margin	9.34%	8.51%	83 Bps	9.25%	8.75%	50 Bps
Depreciation	0.78	0.77		1.53	1.75	
Interest / Finance Cost	4.56	10.66		16.29	19.52	
Exceptional Item (Gain) / Loss	(0.30)	5.51		2.58	5.51	
Reported PBT	18.76	(0.47)		25.07	8.45	
Tax	3.51	1.51		4.70	3.97	
Reported PAT	15.26	(1.98)	NA	20.37	4.48	354.6%
PAT Margin	6.29%	NA	740 Bps	4.45%	1.20%	325 Bps
EPS in Rs.	2.00	(0.54)		2.46	0.55	

# Consolidated Balance Sheet

(₹ Cr)			
Particulars	As on September 30, 2026	As on March 31, 2025	As on March 31, 2024
Total non-current assets	219.96	64.85	50.14
Total current assets	693.37	631.85	442.69
Total Assets	913.32	696.70	492.83
Total Equity	706.79	235.76	142.15
Non-current borrowings	0.00	3.01	67.83
Total non-current liabilities	10.25	12.51	80.99
Current borrowings	52.31	336.28	206.15
Total current liabilities	196.30	448.43	269.69
Total liabilities	206.54	460.93	350.68
Total equity and liabilities	913.32	696.70	492.83



# Thank You

## **ARISINFRA SOLUTIONS LTD**

(Formerly known as Arisinfra Solutions Private Limited)

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Website: [www.arisinfra.com](http://www.arisinfra.com)

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