



LAXMI DENTAL LIMITED

formerly known as Laxmi Dental Export Private Limited

Registered Office: 103, Akruti Arcade, Opposite A H Wadia High School, Near Azad Nagar Metro Station, Andheri (West), Mumbai –400058.

Tel: 022 61437991 | **Email:** info@laxmidentallimited.com | **Website:** www.laxmidentallimited.com

CIN No: L51507MH2004PLC147394 | **GST No:** 27AABCL0001A1ZL

Date: May 27, 2025

To,

Listing Department

BSE Limited

Phiroze Jeejeebhoy Towers,

Dalal Street, Mumbai – 400001

BSE Scrip Code: 544339

Listing & Compliance Department

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor

Plot No. C/1, “G” Block

Bandra-Kurla Complex

Bandra (E), Mumbai – 400 051

Symbol: LAXMIDENTL

Dear Sir(s)/Madam(s),

Sub: Intimation of Press Release on audited Financial Results for the quarter and year ended March 31, 2025.

With reference to above captioned subject, please find attached herewith a copy of the Proposed Press Release to be issued by the Company. The same is also being uploaded on website of the Company at www.laxmidentallimited.com

Request you to kindly take the same on record.

For Laxmi Dental Limited

(Formerly Known as Laxmi Dental Export Private Limited)

Nupur Joshi

Company Secretary & Compliance Officer

Membership Number: A43768

Encl.: A/a

Laxmi Dental Limited
Q4 & FY25 Consolidated Results

Tuesday, 27th May 2025, Mumbai – Laxmi Dental Limited (BSE – 544339, NSE – LAXMIDENTL), a leading integrated dental products company, announced its Audited Financial Results for the quarter and full year ended March 31st, 2025.

Consolidated Result Highlights

(INR mn)	Q4FY25	Q4FY24	YoY	FY25	FY24	YoY
Revenues ¹	606.7	550.5	10.2%	2,391.1	1,935.6	23.5%
Gross Profit	477.8	427.2	11.8%	1,818.7	1,450.7	25.4%
Gross Profit Margin	78.7%	77.6%		76.1%	74.9%	
EBITDA	95.2	116.8	-18.5%	418.7	237.9	76.0%
EBITDA Margin	15.7%	21.2%		17.5%	12.3%	
PAT after share of profit/loss from JVs	42.7	77.1	-44.5%	318.3	252.3	26.2%
PAT Margin	7.0%	14.0%		13.3%	13.0%	
Adjusted EBITDA ²	124.6	138.7	-10.1%	516.0	326.8	57.9%

Note: 1. Revenue does not include Kids-e-Dental’s revenue as per Ind AS norms w.r.t to jointly control entity.
2. Adjustment EBITDA is calculated as Reported EBITDA + 60% of Kids-e-dental PAT + IDS event expenses (once in ever 2 year) + ESOP expenses (non-cash in nature). | ESOP and IDS expenses were not present in FY24.

Key Highlights

- Kids-e-Dental
 - Q4FY25 revenue: INR 47 mn
 - FY25 revenue: INR 263 mn
 - As guided in the previous quarter, the company continues to see softness in this business impacting the Revenue and PAT growth for Q4 FY25
 - With registrations in export markets, this business is expected to deliver exceptional growth in the following years
- Other expenses include ~INR 4.5 mn of additional costs pertaining to IDS event which takes place once in every 2 years. This is expected to yield long term benefits
- Increase in employee cost is primarily due to the ESOP expenses which is non-cash in nature
 - Q4FY25: INR 17.5 mn / FY25: INR 21.1 mn
 - For FY26 it is expected to be INR 63.4 mn
- Due to above mentioned IDS and ESOP related expenses, margins were impacted in Q4 FY25
- For better comparability, one can look at the Adjusted EBITDA which includes – Reported EBITDA, 60% of Kids-e-dental PAT, IDS event expenses and ESOP expenses.

Management Commentary

“We are delighted to report that our performance for FY25 has been remarkable. We achieved a 24% YOY revenue growth, reaching INR 2,391 million, while maintaining a robust gross profit margin of 76%. Our EBITDA and PAT margins stood at 17.5% and 13.3%, respectively. Notably, we achieved our full-year targets, and also recorded our highest-ever annual performance in terms of Revenue, EBITDA, and PAT.

For a better understanding of our profitability picture, Adjusted EBITDA (which includes – Reported EBITDA, 60% of Kids-e-dental PAT, IDS event expenses and ESOP expenses) should be considered. It stood at INR 516 million for FY25.

In Q4 FY25, we participated in International Dental Show (IDS) in Cologne, Germany, a premier global event for the dental industry, showcasing cutting-edge innovations and attracting exhibitors from all over the world.

As planned, we have started deploying our IPO proceeds towards business expansion by ordering additional scanners, latest machines and investments towards improvement of automation and digitalization. We have also significantly reduced our debt, thereby strengthened our balance sheet and anticipating lower interest costs in the upcoming years.

Laxmi Dental is well positioned to deliver exponential grow by continuously expanding our product reach and increasing our wallet share with existing dentists, with a focus towards higher digital penetration."

About Laxmi Dental Limited

Incorporated in 2004, Laxmi Dental Ltd is an integrated dental products company offering a comprehensive portfolio of dental products. It is India’s only end-to-end integrated dental products company as of September, 2024 (Source: F&S Report). It is also the largest exporter among the Indian dental labs, in terms of export value as of December 2023 with presence in 95+ countries (Source: F&S Report).

The company’s offerings include custom-made crowns and bridges, branded dental products such as clear aligners, thermoforming sheets, and aligner related products as a part of aligner solutions, and pediatric dental products.

The company manufactures dental products across its six manufacturing facilities, three of which are located in Mira Road, Mumbai Metropolitan Region, Maharashtra, two in Boisar, Mumbai Metropolitan Region, Maharashtra, and one in Kochi, Kerala, and further five supporting facilities two of which are located in Mumbai, and one each in Delhi, Bengaluru, and Ahmedabad with manufacturing capabilities.

For more information about the company and its businesses, please visit www.laxmidentallimited.com

Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For more information please contact:

<div> LAXMI DENTAL LIMITED</div> <p>Laxmi Dental Limited CIN: U51507MH2004PLC147394 Ms. Nupur Joshi Email id: co.sec@laxmidentallimited.com</p>	<div></div> <p>Strategic Growth Advisors Pvt Ltd. CIN: U74140MH2010PTC204285 Dharmik Kansara/ Shikha Puri Email id: dharmik.k@sgapl.net/ shikha.puri@sgapl.net Tel No: +91 7208179323/ +91 9819282743</p>
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