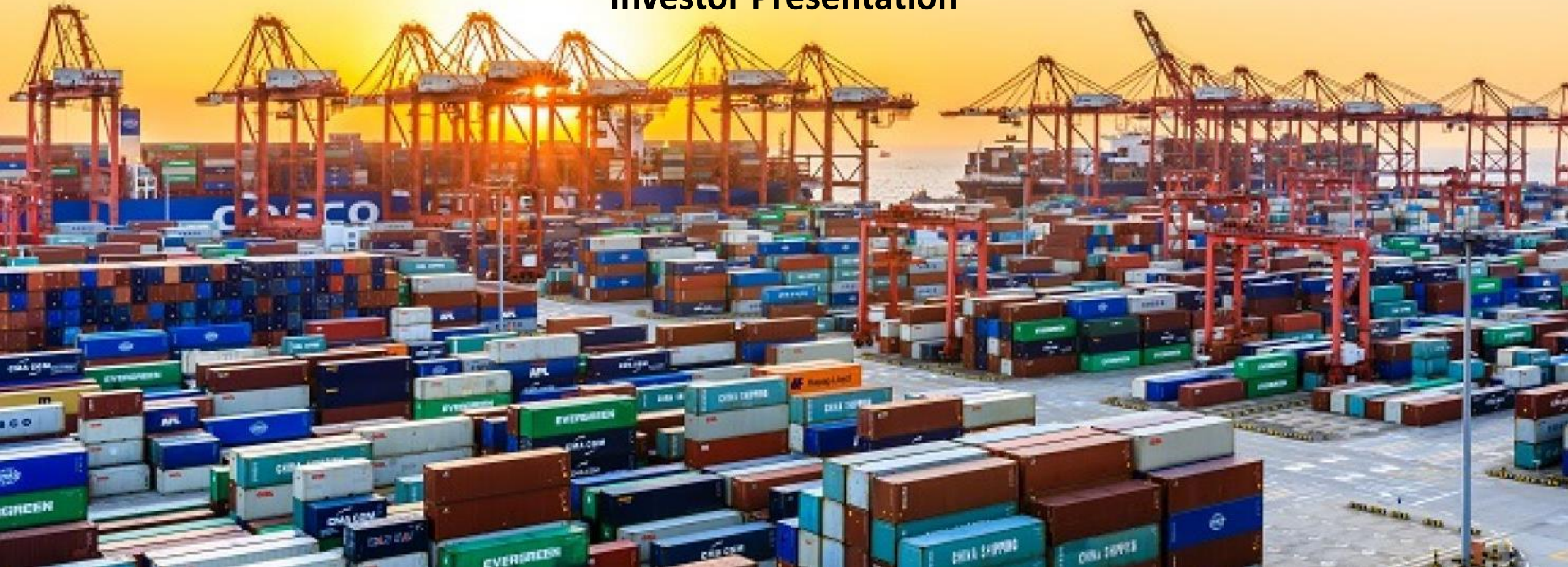




**PARADEEP**<sup>TM</sup>  
PARIVAHAN  
LIMITED

# Paradeep Parivahan Limited

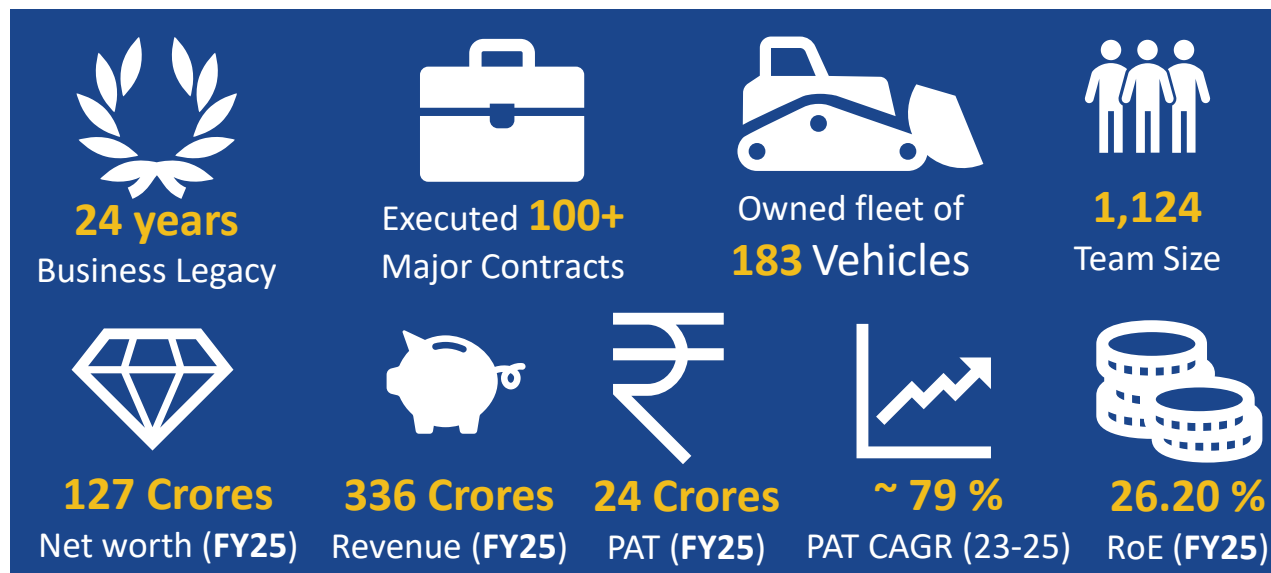
## Investor Presentation



**Paradeep Parivahan Limited** a third-party asset-based logistic service provider; started its business operations in 2000 in Odisha.

Company offers a range of services comprising:

- Intra-port Transportation
- Stevedoring
- Rake and Cargo Handling
- Equipment Supply
- In-Plant Shifting of Bulk Raw Materials
- Railway Siding, Earthwork and more



## Business Process



**Receipt of Work Orders**  
through tender or  
negotiation with clients



**Mobilization of Resources**

- Receipt of Advance
- Appointment of site-in-charge
- Gathering Equipment and Manpower



**Execution** of the contract  
based on the terms and  
conditions specified









**Billing** of clients based  
on contract and receipt  
of **Payment**

# Key Financial Highlights (FY25)

**Revenue** surged from ₹ 21,162.03 Lakhs in FY24 to ₹ 33,668.72 Lakhs in FY25 reflecting a **59.1%** YoY growth.  
**Profit after tax** increased from ₹ 1,461.04 Lakhs in FY24 to ₹ 2,417.10 Lakhs in FY25, reflecting a **65.4%** YoY growth.

(In ₹ Lakhs except EPS)

H2 FY25*	 <p><b>₹ 19,874.53</b> TOTAL REVENUE 44.1% ↑</p>	 <p><b>₹ 3,009.80</b> EBITDA 137.4% ↑</p>	 <p><b>15.18 %</b> EBITDA MARGIN</p>	 <p><b>₹ 1,899.49</b> NET PROFIT</p>	 <p><b>9.56 %</b> NET PROFIT MARGIN</p>	 <p><b>₹ 16.62</b> BASIC EPS**</p>
FY25	<p><b>₹ 33,668.72</b> TOTAL REVENUE 59.1 % YoY ↑</p>	<p><b>₹ 4,277.58</b> EBITDA 46.5 % YoY ↑</p>	<p><b>12.74 %</b> EBITDA MARGIN</p>	<p><b>₹ 2,417.10</b> NET PROFIT</p>	<p><b>7.18 %</b> NET PROFIT MARGIN</p>	<p><b>₹ 21.15</b> BASIC EPS**</p>

\*Growth in H2 FY25 is measured against H1 FY25 performance.

\*\* Basic EPS has been computed using Weighted Average Number of Equity Shares.



# Paradeep Parivahan: An Extensive Service Portfolio



## **Intra-Port Transportation**

Moving cargo from one plot to another within the port area, including transportation from a vessel to private and designated plots.



## **Stevedoring**

Unloading of cargo from the vessel, undertaking all the documentation required and customs clearance.



## **Cargo & Rake Handling**

Logistic services outside of the port premises, in-bulk shifting of cargo within plant and transportation to railway sidings.



## **Equipment Supply**

Supply of heavy earthmoving equipment such as excavators, loaders, vibrator rollers, etc. on a rental basis as per capacity available.



## **Intra-Mines Transportation**

Coal transportation within mines using conveyors, trams, and trucks for short-distance or long-distance transportation.



## **Stone Pitching Work**

Stone pitching work, including supplying of stones

# Broad Reach throughout East Coast

Company offers **comprehensive port services**, including stevedoring, cargo handling, and crew transfer, with expertise in handling bulk materials at 3 major ports across India

## Haldia Port (West Bengal)

## Paradip Port (Odisha)

## Visakhapatnam Port (Andhra Pradesh)

### Experience in handling:

- Fertilizers
- Iron Ore
- Coke
- Cement
- Lime Stone
- Fly Ash
- Project Imports

## Major Projects Undertaken



### JSW Odisha (Steel and Cement)

- Handling material: Iron Ore, clinker, fly ash etc.
- End-to-end logistics supply



### Gopalpur Port

- Logistic support to the international dredging company
- Reclaiming of land
- Construction of break water wall
- Transportation of boulder and stone



### Indian Oil Refinery, Paradip

- Reclaiming of 3000 acres of land
- Through land fill, transportation of boulders and stone pitching



### MCL and WCL

- Over Burden Removal,
- Transportation of Mined Coal to Crusher
- Transportation of crushed coal to Railway Siding

Other projects with clients like IFFCO, JM Baxi, Brahmani River Pellets, Ashika Fintrade, Jaipur Cement and Review Infrahousing have also been executed by the company



# Strategic Partnership With IFFCO - Paradeep Unit



## Long-Term Partnership

Nearly two-decade-long relationship with IFFCO's Paradeep unit, demonstrating sustained trust and collaboration

Paradeep's pivotal role in IFFCO's logistics and cargo handling.



## Paradeep Core Services For IFFCO Paradeep Unit

### Cargo Handling

Manages bagging, loading, and reloading of fertilizers, coal, and sulphur for efficient distribution.

### Intra-Port Transportation

Transports fertilizers, coal, and molten sulphur within port facilities and to railway sidings.

### Supply Of Earth-Moving Equipment

Provides heavy machinery and skilled operators for continuous internal operations at the IFFCO Paradeep unit.



## Core Value Proposition

### Trust & Reliability

Decades of dependable service to one of India's largest fertilizer cooperatives.

### Efficient Supply Chain Support

Streamlined operations to reduce delays and optimize cost-effectiveness.



# Machinery & Equipment: Empowering Projects With Own Fleet



**Dumper/Tipper/Hywa/Trailer**  
No. of Machinery: 115



## In-House Maintenance

A 24/7 dedicated maintenance team ensures preventive and breakdown maintenance, minimizing downtime and improving operational efficiency.



**Vibrator Roller**  
No. of Machinery: 1



**Hydraulic Excavator**  
No. of Machinery: 23



## High Adaptability

Equipment is versatile, supporting multiple project types such as stevedoring, high stacking, intra-port transport, and mining across PPL's verticals.



**Pay Loader**  
No. of Machinery: 37



**JCB**  
No. of Machinery: 4



## Cost Savings

Owning a diverse fleet reduces rental dependencies, providing cost efficiency and rapid availability for projects.



**Dozer**  
No. of Machinery: 3



## Cargo Handled In Major Indian Ports

Traffic Handled at Major Ports between April to March 2025 is 853 Million Metric Tonnes (Paradip Handled 150 MMT, 17.62%)



## Maritime Logistics Backbone of Trade

India's ports manage a massive 95% of trade volume and 65% of trade value, with major ports handling ~800 MMT of cargo in FY 2023 alone.



## Massive Investments Driving Growth

Flagship programs like the \$82 billion Sagarmala initiative and \$100+ billion in planned infrastructure investments are set to modernize port facilities.

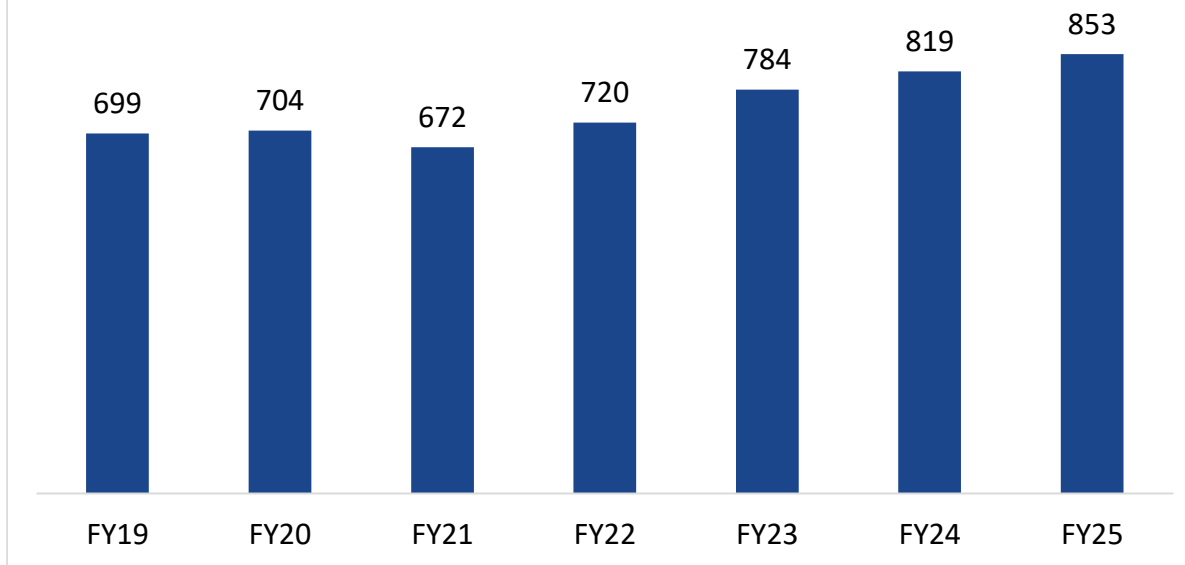


## Tech-Driven Smart Ports

Investments in digitization, IoT, and AI are transforming Indian ports into smart, efficient hubs, cutting logistics costs by up to 30%.

## Cargo Handled At Major Ports

(In MMT)



## Opportunities & Trends In Logistics



Use of predictive technologies and advance technology to drive efficiency.



**Major investments** in rail and port infra for increasing operational efficiency



Warehousing industry is projected to grow at a **CAGR of 15.64%** (2022-27)



The expansion of **cross-border e-commerce**, led by MSMEs entering global markets

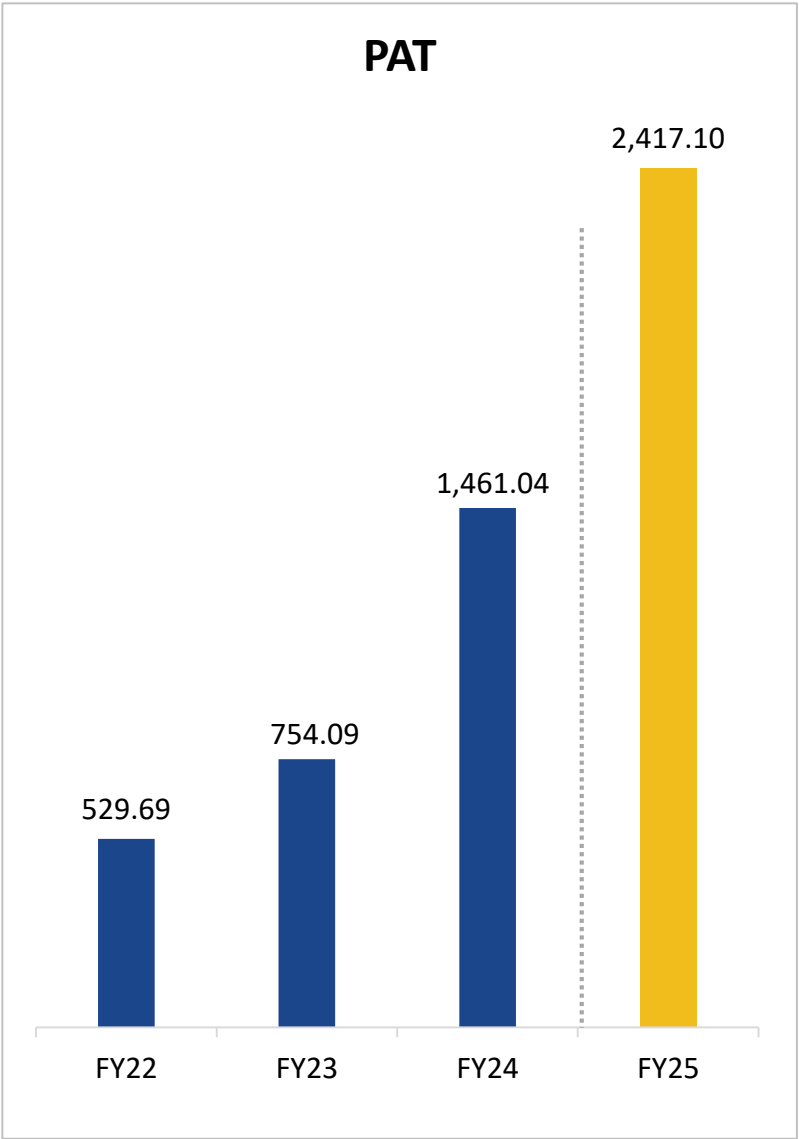
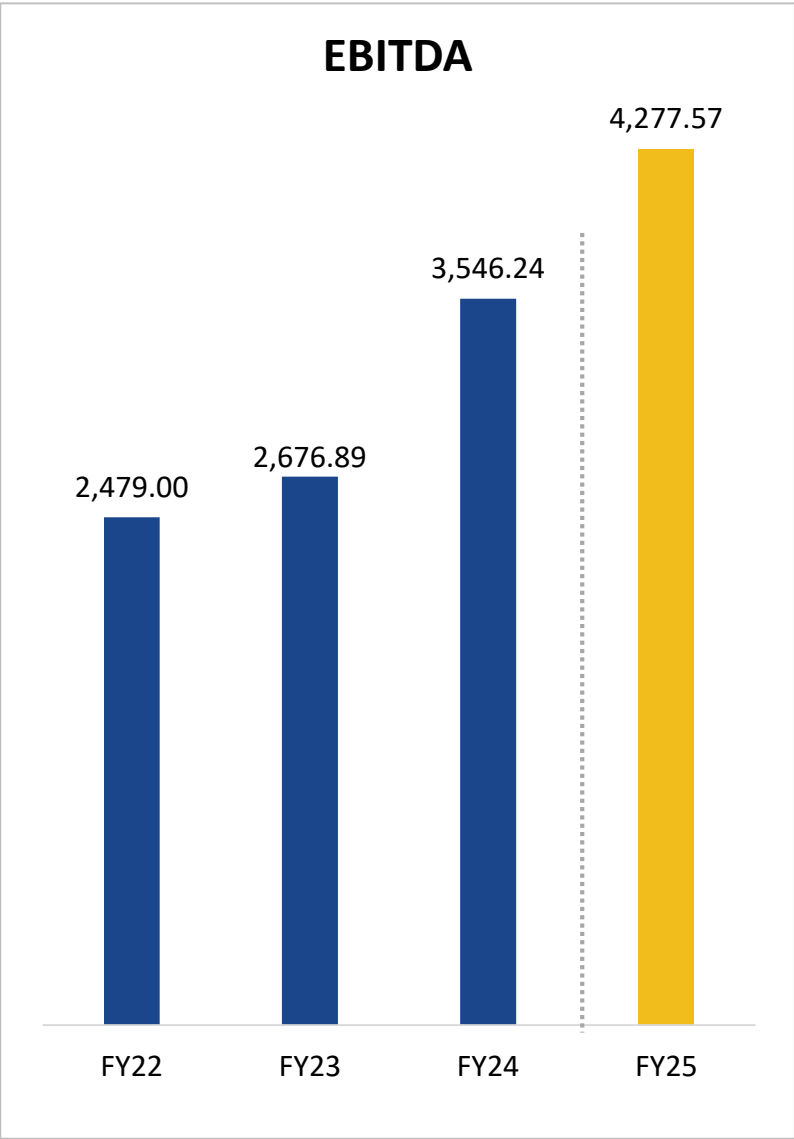
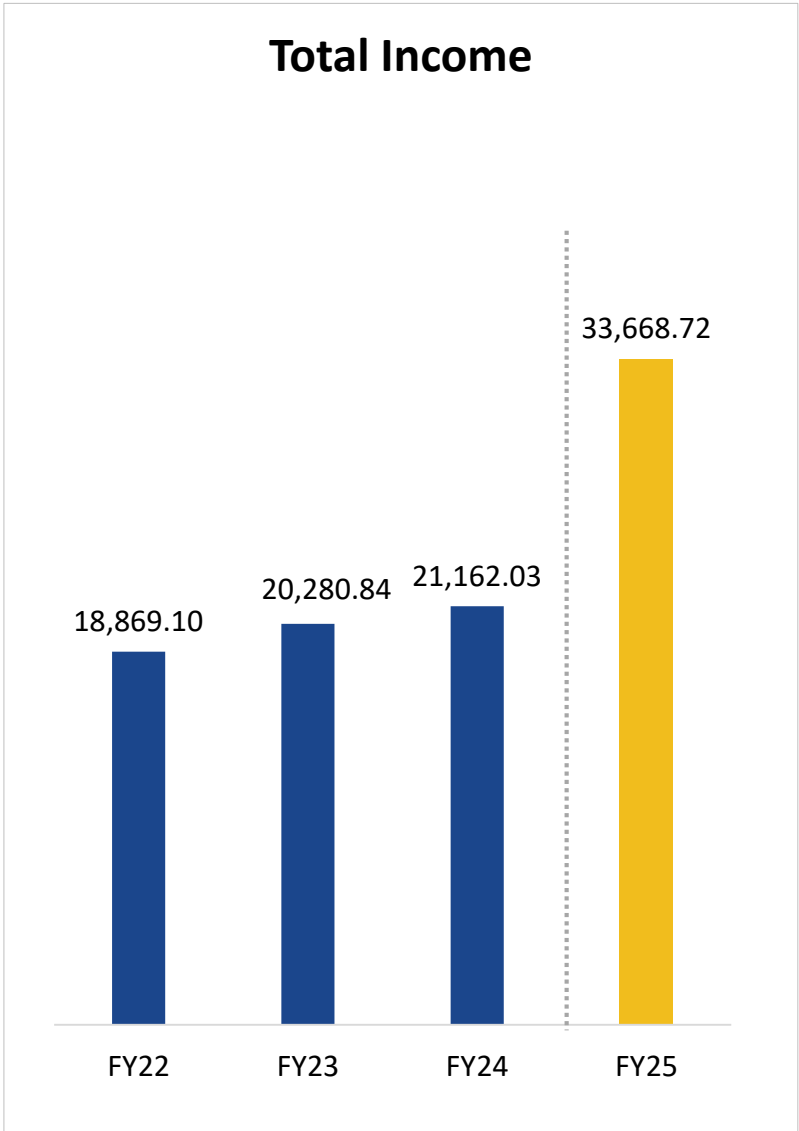


# Profit & Loss Statement



(In ₹ Lakhs & Margins In %)

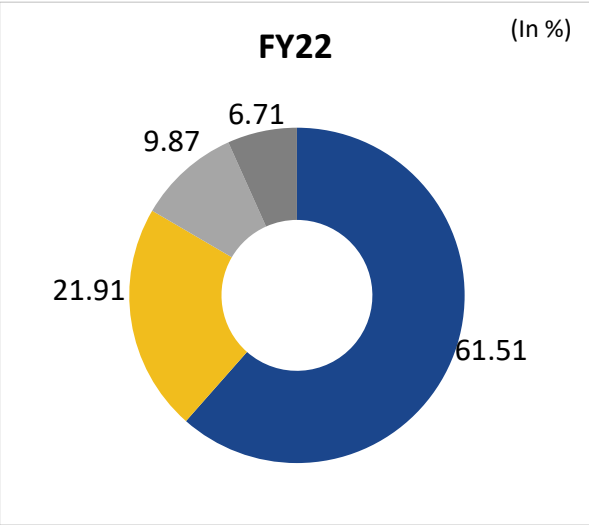
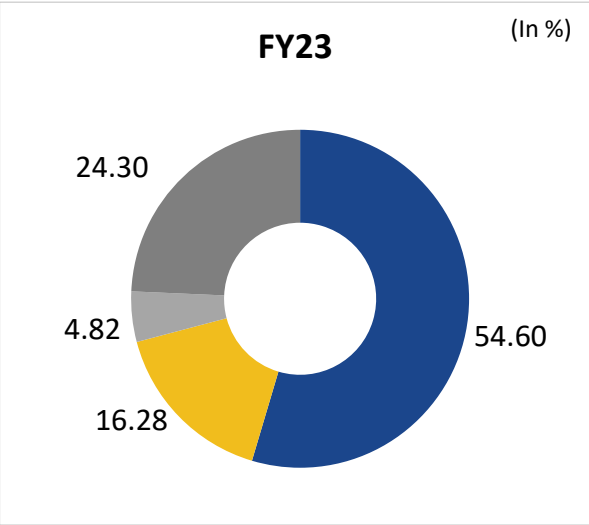
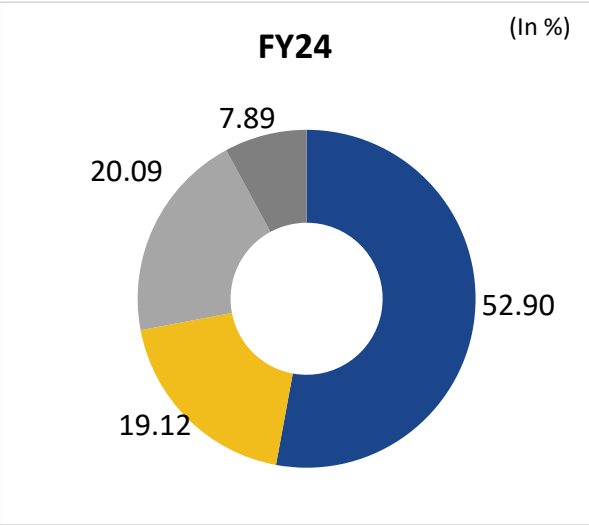
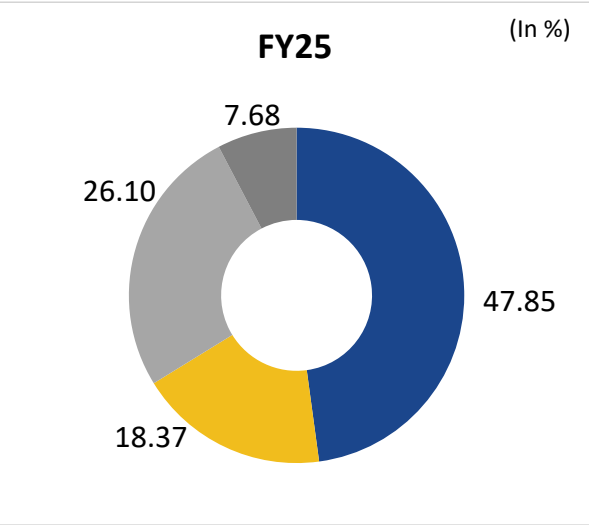
Particulars	FY25	FY24	H2 FY25	H1 FY25
Revenues	33,581.65	21,126.95	19,830.89	13,750.77
Other Income	87.07	35.08	43.65	43.43
Total Income	33,668.72	21,162.03	19,874.54	13,794.20
EBITDA	4,277.57	3,546.24	3,009.80	1,267.77
EBITDA Margin	12.74%	16.79%	15.18%	9.22%
PAT	2,417.10	1,461.04	1,899.49	517.61
PAT Margin	7.18%	6.90%	9.56%	3.75%
Basic EPS (in ₹)	21.15	13.76	16.62	4.56



(All Amount In ₹ Lakhs)



# Service Wise Revenue Break-Up



Intra Port Transportation    Hiring Of Earth Moving Equipment    Loading, Unloading & Rake Handling    Other Service Contract Including Other Income

(In ₹ Lakhs)				
Particular	FY25	FY24	FY23	FY22
Intra Port Transportation	15,915.93	11,195.62	11,074.24	11,606.65
Hiring Of Earth Moving Equipment	6,108.89	4,046.21	3,302.29	4,134.87
Loading, Unloading & Rake Handling	8,681.47	4,250.83	976.74	1,862.50
Other Service Contract Including trading of cement	2,962.43	1,669.37	4,927.57	1,265.08
Total	33,668.72	21,162.03	20,280.84	18,869.10

# Key Business Updates

Started rake handling and other services at MESCO siding for our client.

Secured a work order from IFFCO to transport Phospho Gypsum from their manufacturing units.

Work orders as secured for construction of Fishing Harbor at Haripur and Namkhana, West Bengal.

Work orders as secured for construction of 6 Single lane RCC bridges at Medinipur, West Bengal.

Secured a Scrap Handling project from JSPL.

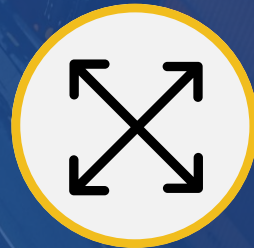






## Diversifying Business Operations

Civil and maritime related construction, for which contracts have already been secured in West Bengal.



## Expanding Geographical Presence

Company plans to participate in tender of Kolkata Port for allotment of around 1,90,000 sqft land towards development of shipyard and other activities.



## Strategic Acquisitions

Acquisitions to enter into Chemical Sector, allowing company to diversify its offerings. Company is planning to acquire a Chemical Trading company with a legacy of 4 decades.

# Marquee Clients: Powering Growth & Innovation



पूर्णतः सहकारी स्वामित्व  
Wholly owned by Cooperatives



CHENNAI RADHA  
ENGINEERING WORKS (P) LTD.,



# Visionary Leadership: Driving The Success



**Mr. Khalid Khan**  
Promoter & Managing Director  
**Experience: 23 years**



**Mr. Pravat Kumar Nandi**  
Promoter & Executive Director  
**Experience: 20+ years**



**Ms. Parbati Priya Nandi**  
Promoter & Executive Director  
**Experience: 20 years**



**Ms. Bushra Khan**  
Director  
**Experience: 12 years**



**Mr. Ardhendu Shekhar Raut**  
Independent Director  
**Experience: 13 years**



**Mr. Chandra Kanta Prusty**  
Independent Director  
**Experience: 25 years**



**Mr. Prithvi Ranjan Parhi**  
Independent Director  
**Experience: 15 years**

# Thank You



**Paradeep Parivahan Limited**

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**Tel. No :** +91-67-2222 3416

**Email:** headoffice@paradeepparivahan.com

**Corporate Office:-**

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Bhubaneswar, Khordha,  
Pin-751020, Odisha, India

**Email:** info@paradeepparivahan.com

**Website:** [www.paradeepparivahan.com](http://www.paradeepparivahan.com)

