LIOTECH INDUSTRIES LIMITED

(Formerly known as Liotech Industries Private limited)
Registered Office: SHAPAR SR. NO. 269 P 2, NEW SR. NO. 464,
PLOT NO.21, KOTDASANAGANI, SHAPAR, RAJKOT - 360024.
CIN: L27100GJ2020PLC114008
Email: liotechind@gmail.com
Website: www.liotechindustries.in **Contact No.: +91-99787 60610**

Date: 24th September,2026

To,
BSE LIMITED
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

Scrip Code –544796 Symbol – LIOTECH

Subject: Intimation of Analysts'/Investors' Meeting

Ref.: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company wishes to inform that the management of the Company will be interacting with Investors/Analysts as per the following schedule:

Day & Date	Company/Institution/Analysts/Organization	Mode of Meeting
Tuesday, 29th September 2026, Time – 04:00 PM	**Analyst(s)/Investor(s)**	**Virtual Meeting**

Further, the Company is pleased to share its Investor Presentation, which provides an overview of the Company, its business operations, financial performance and other relevant information. The Investor Presentation is enclosed herewith.

The discussions with the Investors/Analysts are based on generally available information and not related to any Unpublished Price Sensitive Information (UPSI).

Notes:
1. The above schedule is subject to change due to exigencies on the part of the Analysts, Investors, or the Company.

You are requested to take the same on your record.
For, Liotech Industries Limited

Pooja Nakul Jain
Digitally signed by Pooja Nakul Jain
Date: 2026.09.24 13:16:26 +05'30'

Pooja Jain
Company Secretary

Liotech Industries Limited
Investor Presentation



Disclaimer

This presentation and the accompanying slides (the “Presentation”), which have been prepared by **Liotech Industries Limited (The Company)** solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

Liotech Industries Limited

Liotech Industries Limited (Liotech, The Company), based in Rajkot, Gujarat, manufactures precision hardware structures and accessories including door kits, hinges, hooks, aldrops, locks, handles, and bolts. The Company operates on a B2B model, catering to the housing, infrastructure, and engineering sectors.

Its modern manufacturing facility in Shapar ensures efficient and cost-effective operations. Liotech offers end-to-end solutions from design and production to quality testing, packaging, and dispatch.



2020
Year of Incorporation

9
Product Categories

150+
Product Specifications

2,458.56MTPA
Installed Capacity

ISO 9001:2015
Certified

9 States & Union Territories
Market Presence

FY26 (In ₹ Cr)
Revenue: 70.09
EBITDA: 10.80
Net Profit: 6.32

FY26 (In %)
EBITDA Margin: 15.32%
Net Profit Margin: 9.02%

Management Team



Mr. Hiteshbhai Mansukhbhai Bhuva

Managing Director



Mrs. Hetal Hitesh Bhuva

Non-Executive Director



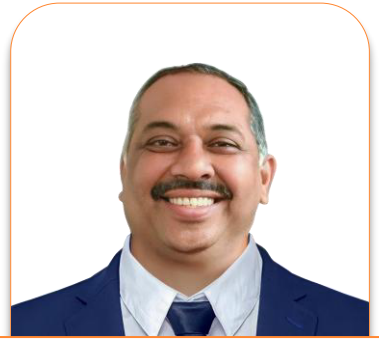
Mrs. Femina Vipulbhai Bhuva

Chief Financial Officer



Mr. Mihir Narayanbhai Vyas

Non-Executive Independent Director



Mr. Amar Manohar Petiwale

Non-Executive Independent Director



Ms. Pooja Nakul Jain

Company Secretary & Compliance Officer

Business Model

Manufacturing

In-house production of hinges, bolts, latches, and door kits under ISO-certified quality standards.

Selling Under Own Brand

Engaged in sale of products under its own business operations, allowing the Company to retain higher value across the supply chain without dependence on third-party brands.

Applications

Widely used in residential and commercial construction, furniture and fittings, power and energy infrastructure, and industrial and engineering projects.

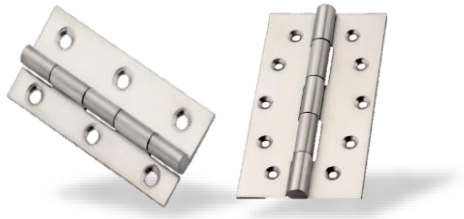
Value Proposition

Quality, customization, and on-time delivery at competitive cost.

Product Portfolio



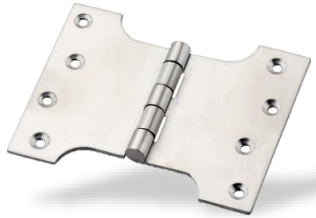
Cut & Butt Hinges
Available in **28** different dimensions



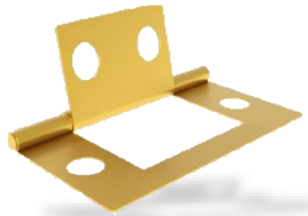
Railway Hinges
Available in **33** different dimensions



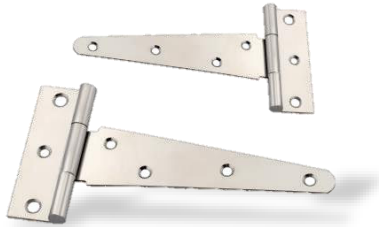
Parliament Hinges
Available in **8** different dimensions



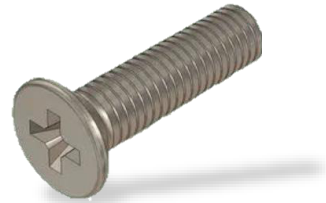
Flower Door Hinges
Available in **4** different dimensions



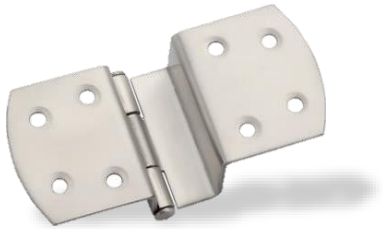
T-Hinges
Available in **8** different dimensions



Screw
Available in **38** different dimensions



W, Z & Duck - Hinges
Available in **37** different dimensions



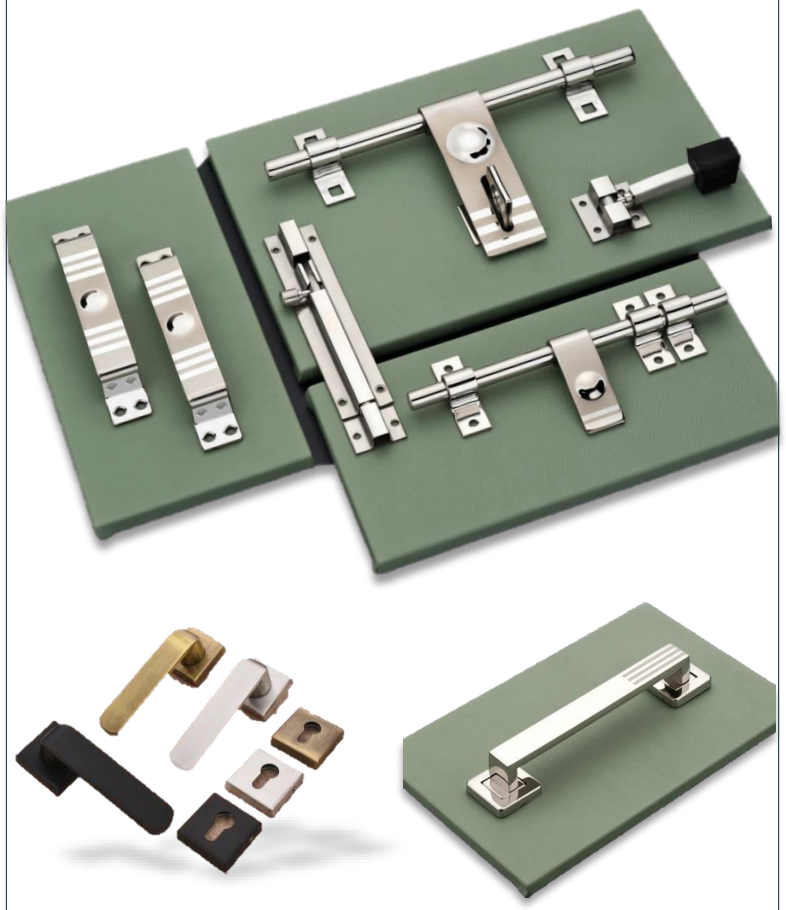




Product Portfolio

Door Kit

Available in **28** different dimensions



Aluminium Super Marble Heavy Tower Bolt

Available in **72** different dimensions



Gate Hook

Available in **25** different dimensions



Product Portfolio

Door Stopper



Bell Magnet



Table Bracket



Bed Lifter



Magnets



Manufacturing Facility

Location
Shapar, Rajkot, Gujarat

Total Area
12,632 sq ft

Certifications
ISO 9001:2015
UK CPD/CPR

Installed Capacity
2,458.56 MTPA

Manufacturing Capabilities:

Advanced setup with Power Press, Injection Moulding, Buffing, Welding, and Auto Clamping machines for precise, high-volume production.

Processing Expertise:

Handles Mild Steel, Stainless Steel, Brass, Aluminium, and Iron with superior finish and consistency.



The above is provided only for visual/illustrative presentation purposes, and the actual factory layout may vary.

Revenue Analysis

Revenue By Region

(In ₹ Cr)

Particulars	FY26	%	FY25	%	FY24	%
West	35.43	50.55%	21.05	51.74 %	19.16	68.77 %
North	0.42	0.60%	0.66	1.62 %	0.49	1.75 %
South	-	-	-	-	-	-
East	34.43	49.12%	18.97	46.64 %	8.21	29.48 %
Total	**70.09**	**100.00%**	**40.68**	**100.00 %**	**27.86**	**100.00 %**

West India remains the largest contributor (≈ 52%). East region expanded rapidly, now ≈ 47% of revenue.
Growth across all regions shows stronger market penetration.

Revenue Contribution of Top 10 Customers

(In ₹ Cr)

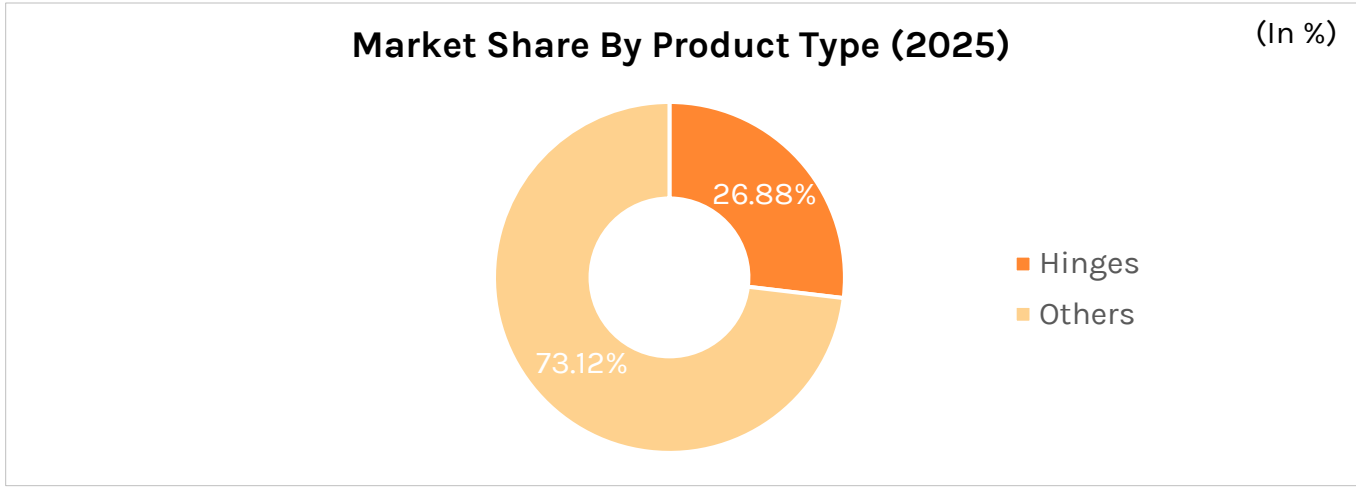
Particulars	FY26	%	FY25	%	FY24	%
Top 1 Customer	10.13	14.45%	5.85	14.38 %	4.43	15.89 %
Top 5 Customers	49.48	70.59%	24.91	61.25 %	19.34	69.40 %
Top 10 Customers	68.30	97.44%	37.19	91.43 %	27.27	97.87 %

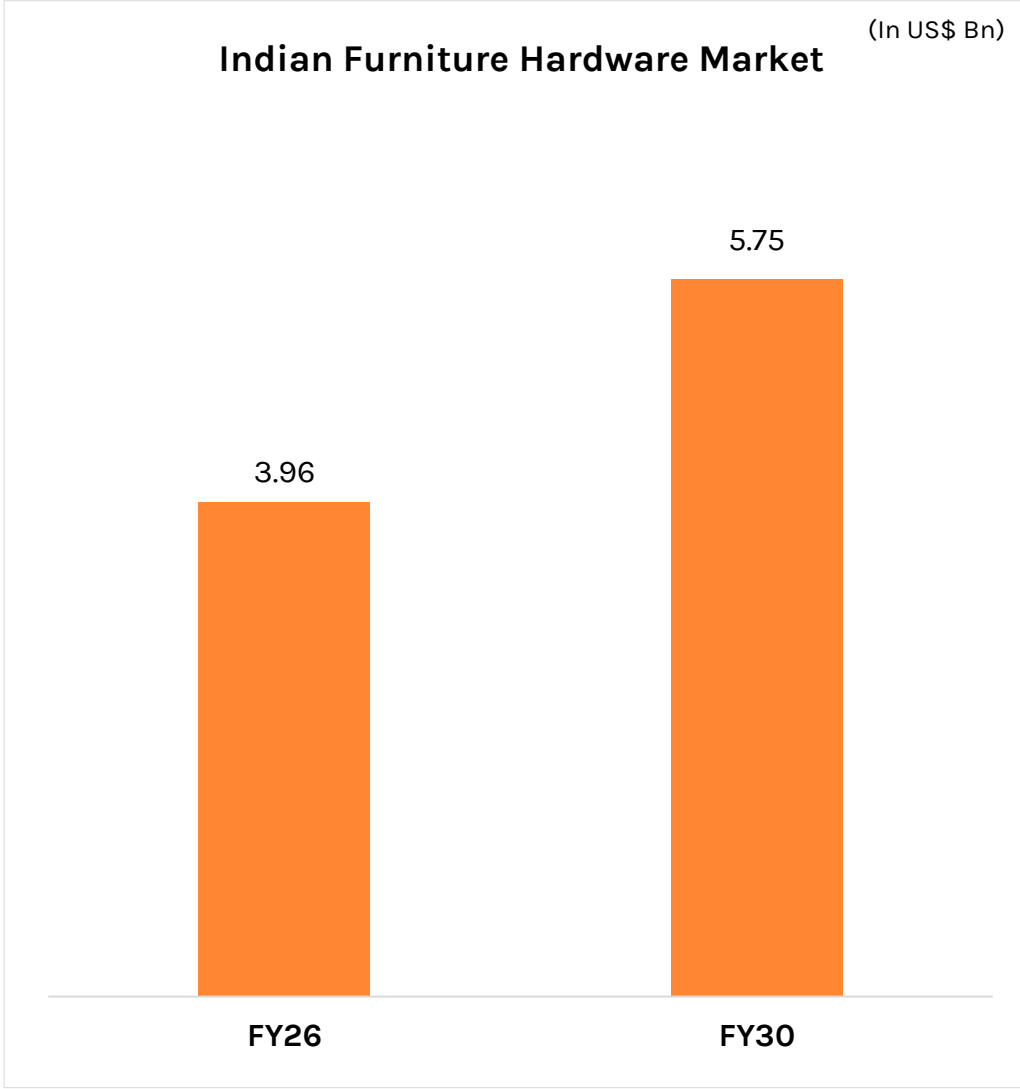
Strong repeat business with gradual reduction in dependency on single clients

Indian Furniture Hardware Market

Indian Furniture Hardware Market Is Projected To Reach **US$5.75 Bn** By **2030**, Growing At A **9.77% CAGR** During **2026–2031**.

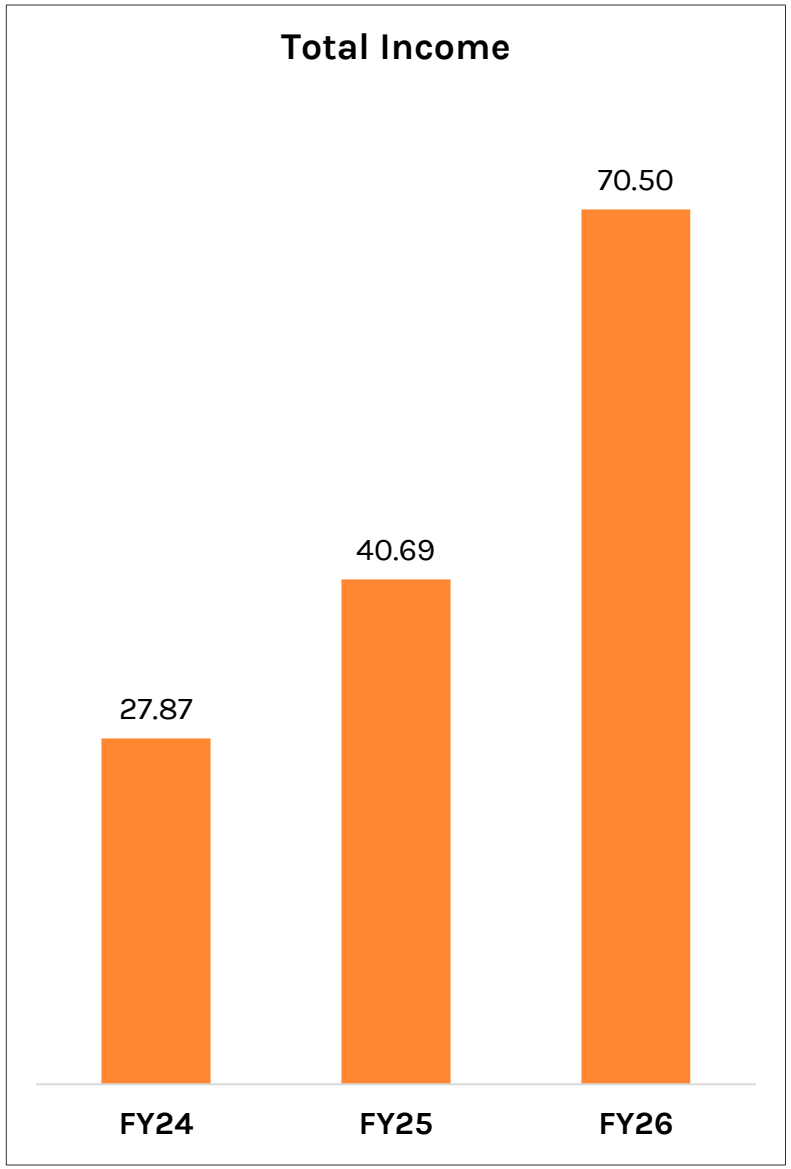
- The India furniture hardware market size is estimated at US$3.96 billion in 2026, up from US$3.48 billion in 2025.
- Furniture hardware comprises fixings, fittings and individual components essential for functional and durable furniture.
- Hinges accounted for 26.88% of the market by product type in 2025, while lift systems are projected to be the fastest-growing product category at 9.85% CAGR through 2031.
- Rising modular kitchen and wardrobe penetration, residential construction, premiumization and organized retail are key growth drivers.
- By region, South India held the largest share at 34.86% in 2025, while West India is projected to grow fastest at 10.55% CAGR through 2031.
- Growth is further supported by e-commerce expansion, BIS quality standards, premium fittings and increasing adoption of organized/RTA furniture.

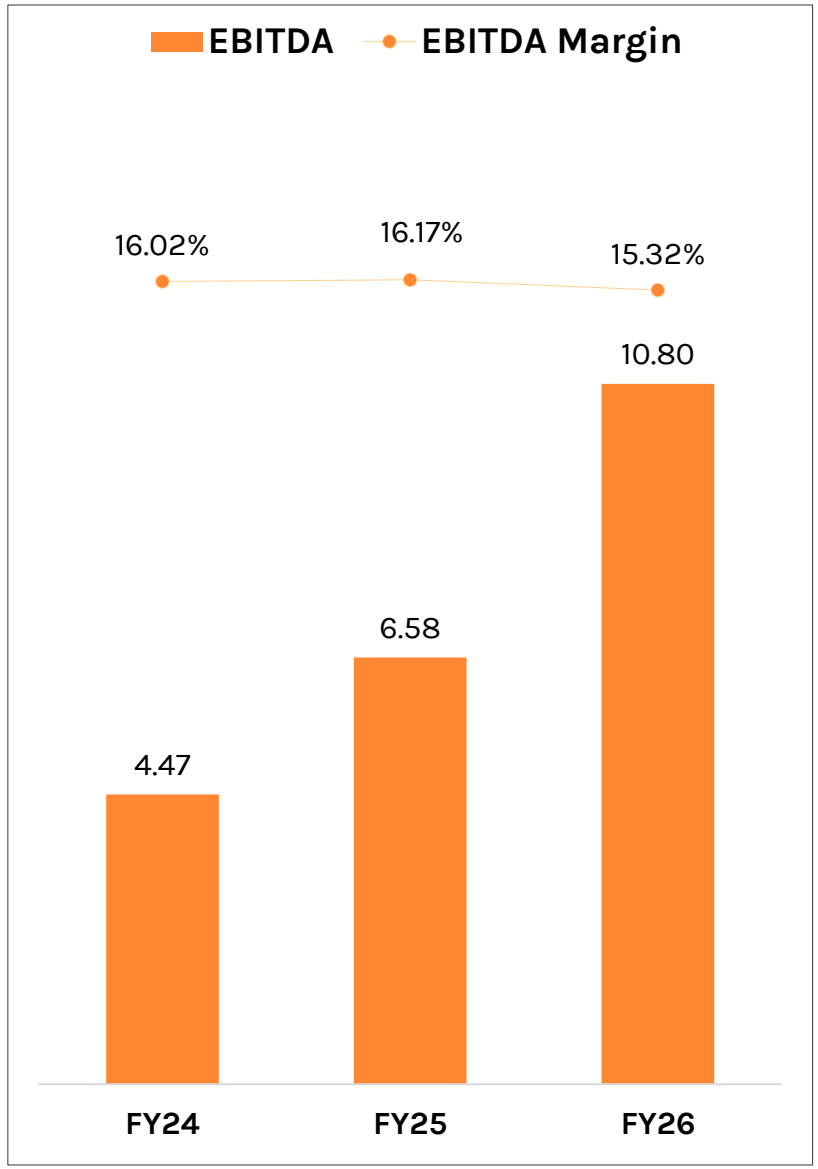


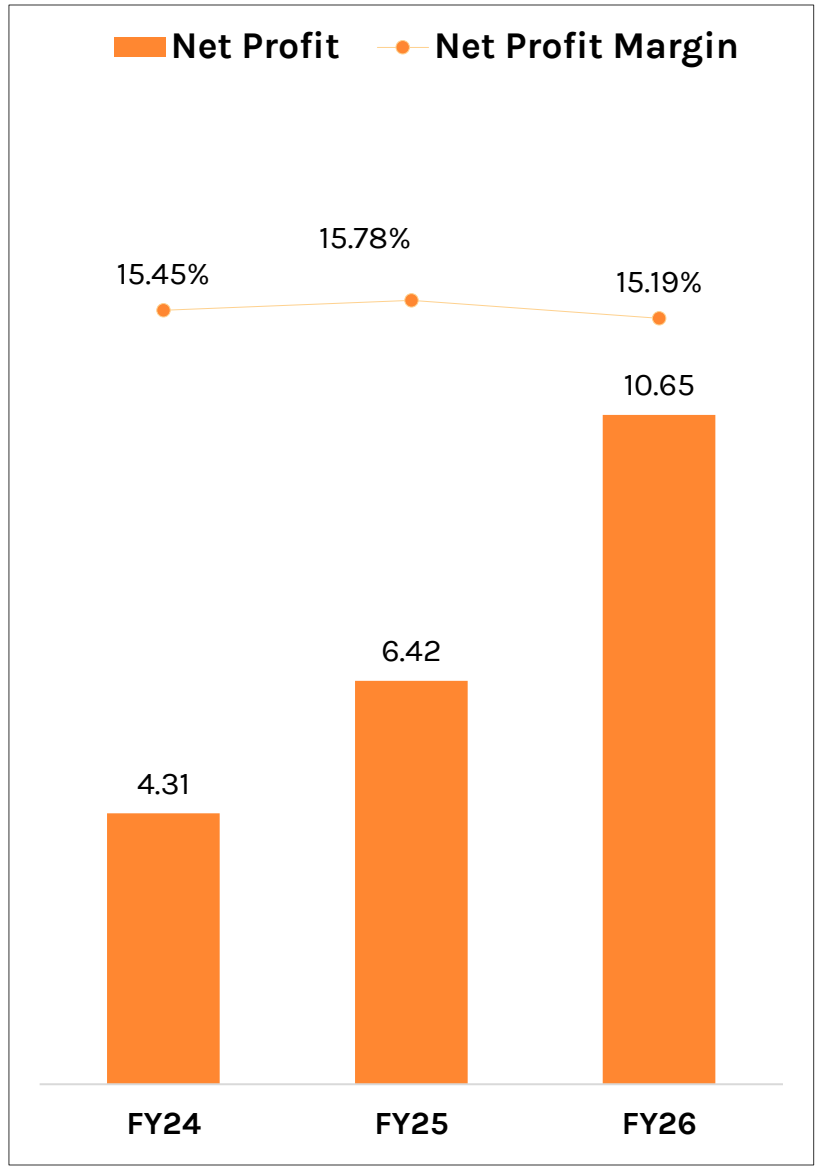


Source: MordorIntelligence

FY26 Financials Performance







(Amount in ₹ Cr and Margins In %)

FY26 Profit & Loss Statement

In ₹ Cr

Particulars	FY24	FY25	FY26
Revenues	27.86	40.68	70.09
Other Income	0.01	0.01	0.41
Total Income	**27.87**	**40.69**	**70.50**
Raw Material Costs	22.28	32.65	57.67
Employee Costs	0.95	1.21	1.93
Other Expenses	0.18	0.26	0.50
Total Expenditure	23.41	34.12	60.10
EBITDA	**4.47**	**6.58**	**10.80**
Finance Costs	0.14	0.32	0.47
Depreciation	0.53	0.65	1.43
PBT	3.79	5.60	8.50
Tax	0.86	1.49	2.18
Net Profit	**4.31**	**6.42**	**10.65**
Diluted EPS (₹)	10.42	13.69	21.07

FY26 Balance Sheet

In ₹ Cr

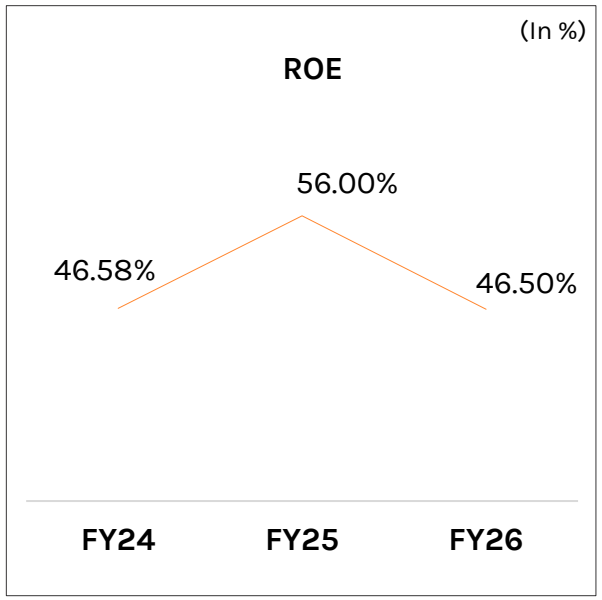
Equities & Liabilities	FY24	FY25	FY26
Equity	3.00	3.00	3.00
Reserves	3.28	7.43	13.75
Net Worth	**6.28**	**10.43**	**16.75**
Non Current Liabilities			
Long Term Borrowing	1.97	1.30	
Deferred Tax Liability	0.01	0.07	0.12
Total Non Current Liabilities	**1.98**	**1.36**	**0.12**
Current Liabilities			
Current Borrowings	1.57	2.92	5.66
Trade Payables	3.28	3.65	6.11
Short Term Provisions	0.96	1.39	2.00
Other Current Liabilities	0.02	0.01	2.94
Total Current Liabilities	**5.82**	**7.97**	**16.71**
Total Liabilities	**14.09**	**19.77**	**33.59**

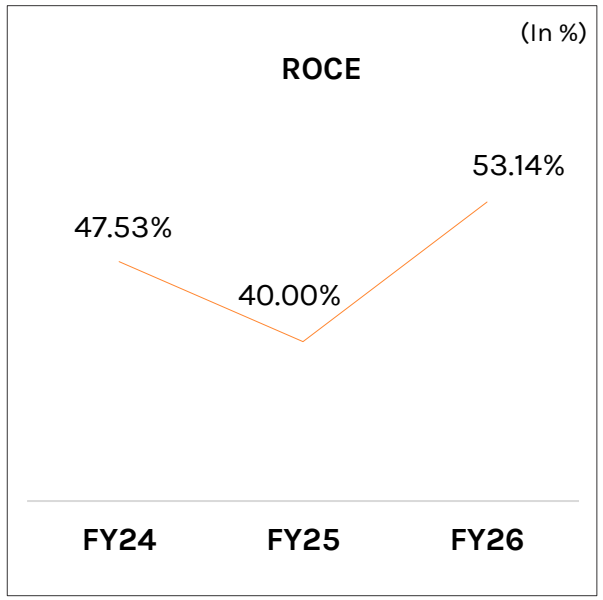
Assets	FY24	FY25	FY26
Non Current Assets			
Fixed Assets	4.04	6.60	12.58
Total Non Current Assets	**4.04**	**6.60**	**12.58**
Current Assets			
Inventories	4.36	7.15	9.56
Trade Receivables	4.86	5.91	8.02
Cash & Bank Balance	0.25	0.01	0.07
Other Current Financial Assets	0.58	0.09	3.30
Other Current Assets	-	-	0.06
Total Current Assets	**10.05**	**13.17**	**21.01**
Total Assets	**10.05**	**13.17**	**21.01**

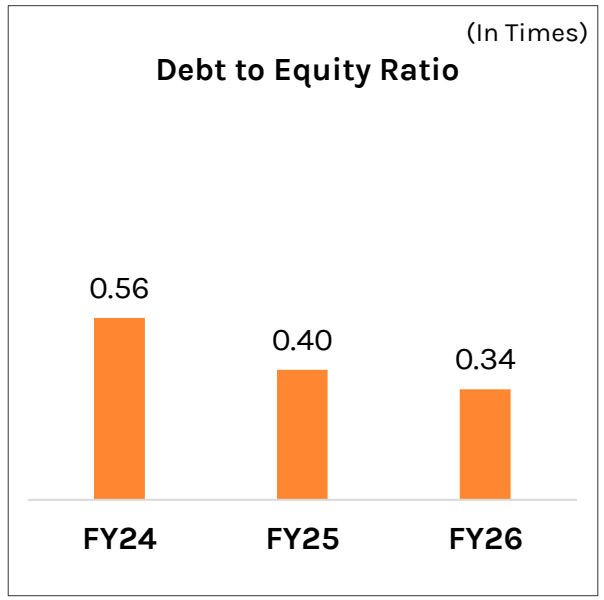
FY26 Cash Flow Statement

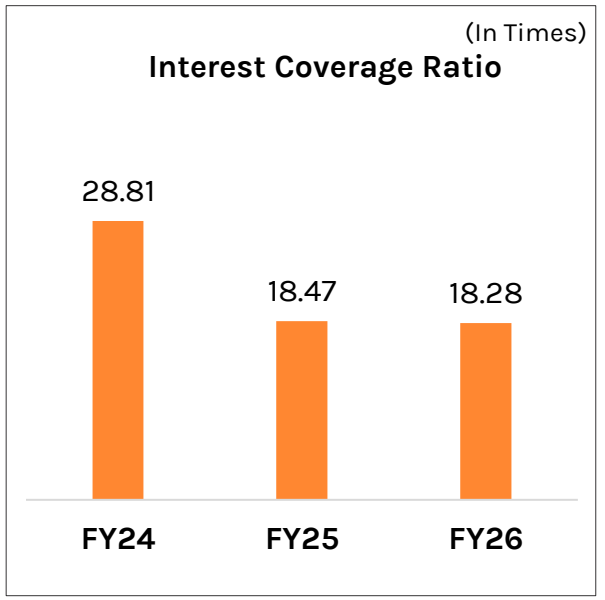
Particulars	FY24	FY25	FY26
Cashflow from Operations	(0.52)	2.62	6.48
Cashflow from Investments	(2.28)	(3.20)	(7.40)
Cashflow from Financing	3.03	0.35	0.97

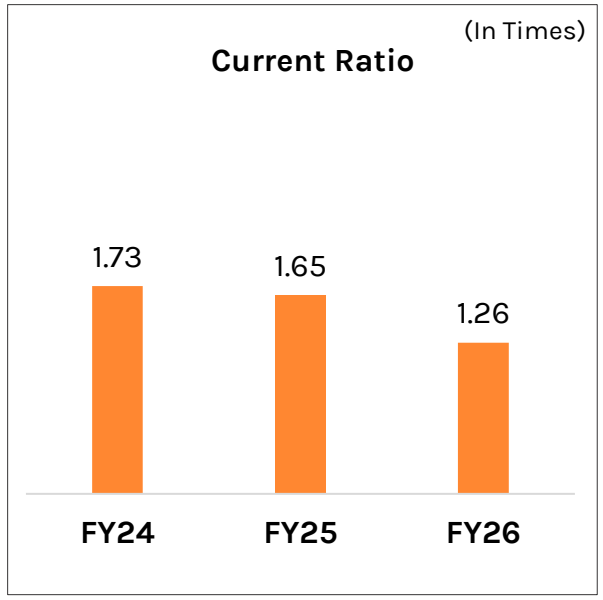
Key Ratios

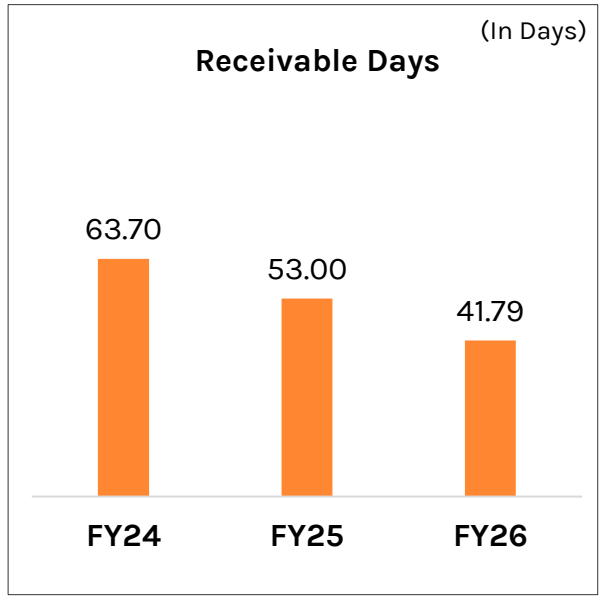

(In %)
ROE
46.58%
56.00%
46.50%
FY24
FY25
FY26

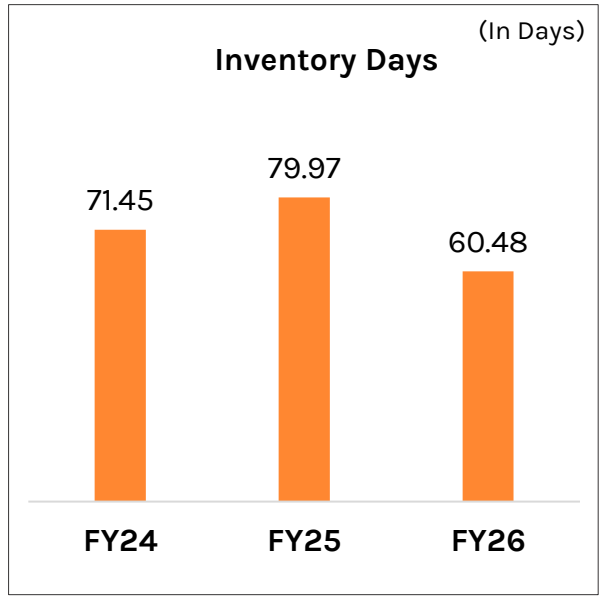

(In %)
ROCE
47.53%
40.00%
53.14%
FY24
FY25
FY26

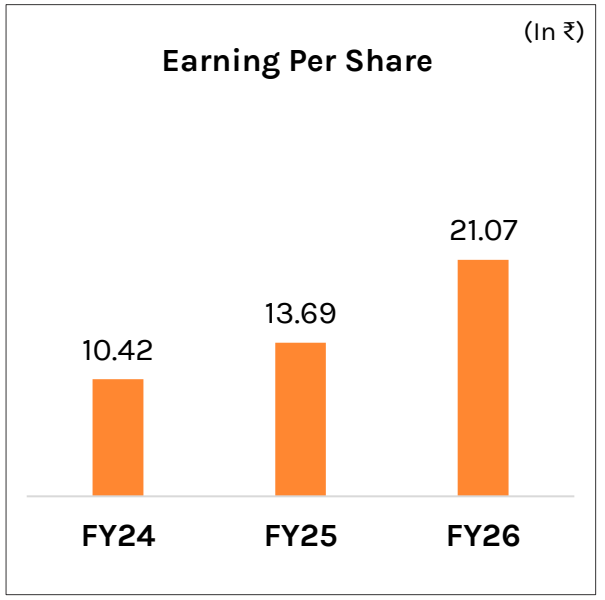

(In Times)
Debt to Equity Ratio
0.56
0.40
0.34
FY24
FY25
FY26


(In Times)
Interest Coverage Ratio
28.81
18.47
18.28
FY24
FY25
FY26


(In Times)
Current Ratio
1.73
1.65
1.26
FY24
FY25
FY26


(In Days)
Receivable Days
63.70
53.00
41.79
FY24
FY25
FY26


(In Days)
Inventory Days
71.45
79.97
60.48
FY24
FY25
FY26


(In ₹)
Earning Per Share
10.42
13.69
21.07
FY24
FY25
FY26

Competitive Strengths

Experienced & Qualified Team

- Led by seasoned promoters with over a decade in hardware industry.
- Mr. Hitesh Mansukh Bhuva plays a key role in strategy, operations, and marketing.
- Strong industry knowledge drives growth and opportunity capture.

Compliance With Quality Standards & Consistency In Quality & Service

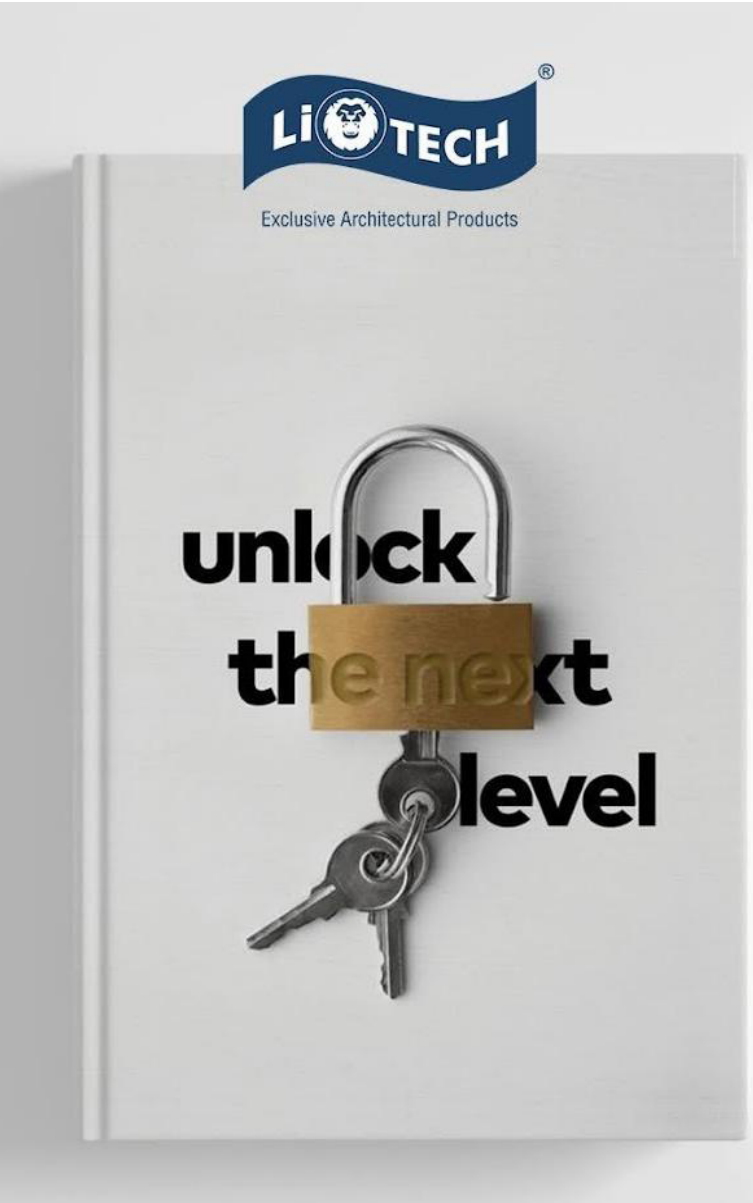
- ISO 9001:2015 certified manufacturing unit.
- UK & EU CPD/CPR certified for product compliance.
- Strict quality control ensures high product standards.

Wide Range Of Products

- 150+ hardware & engineering products — door kits, hinges, latches, bolts, etc.
- Serves housing, infrastructure, power, mining, solar & other sectors.
- Offers customized solutions ensuring client satisfaction and expansion.



Growth Strategies



Increase In Order-taking Appetite By Augmenting Working Capital Base

- Raise funds to strengthen liquidity and expand operations.
- Enables higher order intake, revenue, and market reach.

Enhancing Production & Product Quality

- Focus on continuous process optimization and modernization.
- Employee training ensures superior, client-focused output.

Expand Geographical Network

- Presence across 9 states; strong base in Gujarat.
- Targeting new markets with better logistics and cost advantages.

Upgrading Existing Manufacturing Unit Through Infrastructural Development

- Deploying new machinery and technology to boost efficiency.
- Ongoing modernization and skill upgradation initiatives.

Improve Debt - Equity ratio

- Loan repayment to improve debt-equity ratio.
- Enhances balance sheet, liquidity, and future borrowing capacity.

Investment Rationale



Diverse Products
150+ SKUs across hinges, bolts, handles, and fittings.

Own Brand
Sale of Products under its own brand name.

Operational Efficiency
2,458.56 MT capacity with ~88% utilization.

Certified Quality
ISO 9001:2015 & UK CPD/CPR compliant.

Strategic Location
Rajkot plant ensures cost efficiency and fast delivery.

Expanding Reach
Strong in West India; rapid growth in East markets.

Long-Term Customer Relationships
Top 10 customers contribute ~91% of revenue.

Experienced Leadership
Promoter-led with deep industry expertise.

Strong Growth
Revenue up 8x in four years to ₹70.09 Cr (FY26).

Future Ready
Focused on capacity expansion, automation, and exports.

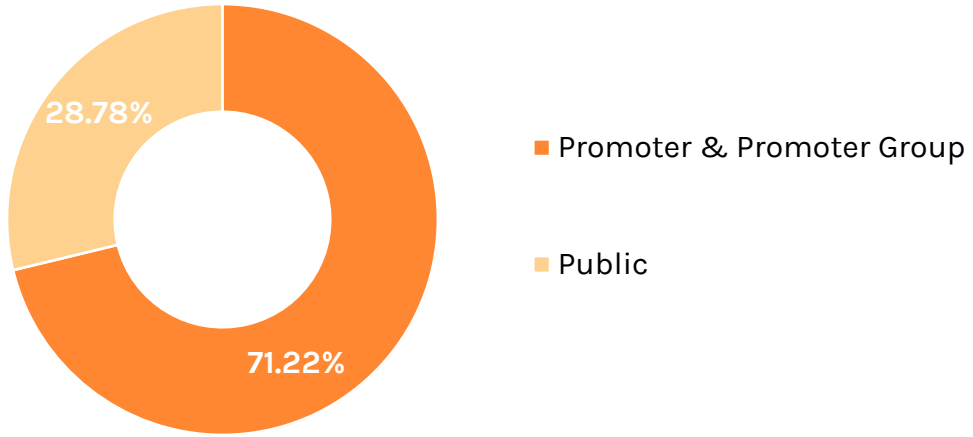
Stock Data

As On 16-09-2026

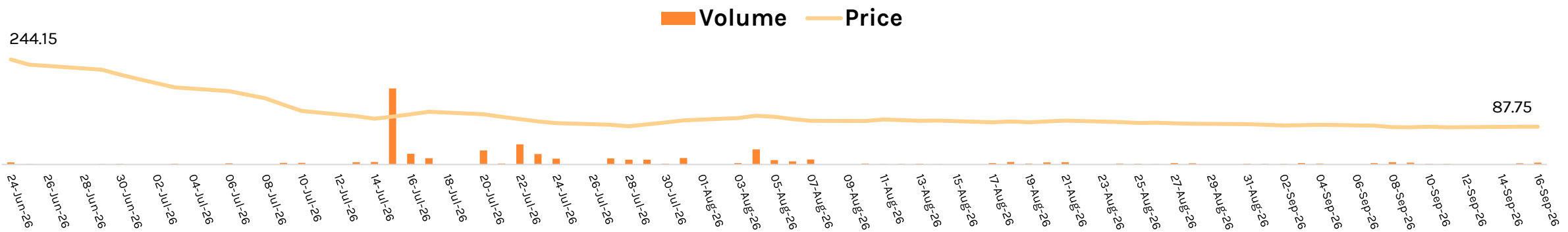
BSE (544796 | INE0TKX01011) | (LIOTECH)	
Share Price (₹)	87.75
Market Capitalization (₹ Cr)	34.23
No. of Shares Outstanding	39,00,400
Face Value (₹)	10.00
52-week High-Low (Adjusted)	₹ 257.00 - ₹ 83.53

As On 22-06-2026

Shareholding Pattern



Share Performance From 24th June 2026 Till Date



Thank You

Liotech Industries Limited
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