

**November 12, 2025**

To,  
**National Stock Exchange of India Limited**  
Exchange Plaza  
Plot no. C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai 400 051

**BSE Limited**  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai 400 001

Symbol: CPPLUS  
ISIN: INE819V01029

Scrip Code: 544466  
ISIN: INE819V01029

Dear Sir / Madam,

**Sub.: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation- Financial Results for the quarter and half year ended September 30, 2025**

Pursuant to provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), as amended, please find enclosed herewith the Investors Presentation on the unaudited financial results (standalone & consolidated) of the Company for the quarter and half year ended September 30, 2025.

The investors presentation will also be hosted on the Company's website viz. <https://www.adityagroup.com/>

Kindly take the same on record.

For and on behalf of **Aditya Infotech Limited**

**Roshni Tandon**  
Company Secretary & Compliance Officer  
Membership Number: A21150

**Encl:** As above



# ADITYA INFOTECH LIMITED

Investor Presentation November-2025

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INDIA



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# Management Commentary

## Commenting on the Results, Mr. Aditya Khemka, Managing Director said:

*"Q2 FY26 marks another strong quarter for Aditya Infotech, reflecting our ability to execute on growth priorities and capture market share. Revenue grew 37.5% YoY to INR 919.6 crore, supported by robust demand for CP PLUS-branded IP cameras and our extensive STQC-certified portfolio. EBITDA surged 157.6% YoY to INR 111.1 crore with margins accretion by 560 bps YoY to 12.0%, driven by a favourable product mix, higher localization, and operating leverage. Adjusted Profit After Tax increased 239.1% YoY to INR 70.0 crores.*

*For H1 FY26, revenue grew 27.2% YoY to INR 1,659.7 crores, while EBITDA rose 102.0% YoY to INR 176.0 crores, with margins expansion by 390 bps YoY to 10.6%. Adjusted Profit After Tax for H1 FY26 stood at INR 102.8 crores, representing an increase of 138.4% YoY.*

*The strategic utilization of IPO proceeds for debt repayment has significantly strengthened our balance sheet, reducing our debt position from ~INR 466 crores in June 2025 to ~INR 68 crores in Sept 2025. This disciplined deleveraging approach has delivered substantial interest cost savings, which will further enhance our overall profitability and create ample financial flexibility to support future growth initiatives.*

*Our leadership in the Indian video surveillance market continues to strengthen, with CP PLUS contributing 86% of revenue and IP products forming nearly 70% of the portfolio. Strategic initiatives such as capacity expansion to 2 million units per month, the launch of new brands EYRA and NEXIVIEW, and our partnership with L&T Semiconductor Technologies for Vision AI SoC-powered cameras position us for sustained growth.*

*With strong industry tailwinds and disciplined execution, we remain confident of achieving FY26 guidance of 25-30% revenue growth and 10-11% EBITDA margins, creating long-term value for all stakeholders."*



**Aditya Khemka**  
Managing Director



# Financial Highlights Q2 & H1 FY26



## Q2 FY26

### REVENUE

INR 919.6 CRORE



37.5% YoY GROWTH

### EBITDA

INR 111.1 CRORE



157.6% YoY GROWTH

### PROFIT AFTER TAX

INR 70.0 CRORE



239.1% YoY GROWTH

# ADITYA INFOTECH LIMITED

## Q2 & H1 FY26 FINANCIAL PERFORMANCE

## H1 FY26

### REVENUE

INR 1,659.7 CRORE



27.2% YoY GROWTH

### EBITDA

INR 176.0 CRORE



102.0% YoY GROWTH

### PROFIT AFTER TAX

INR 102.8 CRORE



138.4% YoY GROWTH



# Consolidated Profit & Loss Statement

Rs. in Crore

Particulars	Q2 FY26	Q2 FY25	YoY (%)	H1 FY26	H1 FY25	YoY (%)
<b>Revenue from Operations</b>	<b>919.6</b>	<b>668.9</b>	<b>37.5%</b>	<b>1,659.7</b>	<b>1,304.9</b>	<b>27.2%</b>
COGS	645.6	532.7		1,217.7	1,061.2	
<b>Gross Profit</b>	<b>274.0</b>	<b>136.2</b>	<b>101.1%</b>	<b>442.0</b>	<b>243.7</b>	<b>81.3%</b>
<b>Gross Margin %</b>	<b>29.8%</b>	<b>20.4%</b>		<b>26.6%</b>	<b>18.7%</b>	
Total Expenses	165.5	96.9		272.5	163.6	
Other Income	2.6	3.7		6.6	7.0	
<b>EBITDA</b>	<b>111.1</b>	<b>43.1</b>	<b>157.6%</b>	<b>176.0</b>	<b>87.1</b>	<b>102.0%</b>
<b>EBITDA Margin %</b>	<b>12.0%</b>	<b>6.4%</b>		<b>10.6%</b>	<b>6.6%</b>	
Depreciation	10.6	5.5		21.0	10.0	
<b>EBIT</b>	<b>100.4</b>	<b>37.6</b>	<b>167.1%</b>	<b>155.0</b>	<b>77.2</b>	<b>100.9%</b>
<b>EBIT Margin</b>	<b>10.9%</b>	<b>5.6%</b>		<b>9.3%</b>	<b>5.9%</b>	
Finance Costs	6.9	9.7		17.4	18.8	
<b>Profit before Exceptional Items and Tax</b>	<b>93.5</b>	<b>27.9</b>	<b>235.2%</b>	<b>137.6</b>	<b>58.3</b>	<b>135.8%</b>
<b>Profit before Exceptional Items and Tax (%)</b>	<b>10.1%</b>	<b>4.1%</b>		<b>8.3%</b>	<b>4.4%</b>	
Exceptional Items	0.0	-248.6		0.0	-248.6	
Tax expenses	23.6	42.8		34.7	50.8	
<b>Profit After Exceptional Item and Tax</b>	<b>70.0</b>	<b>233.7</b>		<b>102.8</b>	<b>256.2</b>	
<b>Profit After Exceptional Item and Tax (%)</b>	<b>7.6%</b>	<b>34.7%</b>		<b>6.2%</b>	<b>19.5%</b>	
Exceptional Item <sup>2</sup> (Net of Deferred Tax)	0.0	-213.1		0.0	-213.1	
<b>Adjusted Profit after Tax<sup>3</sup></b>	<b>70.0</b>	<b>20.6</b>	<b>239.1%</b>	<b>102.8</b>	<b>43.1</b>	<b>138.4%</b>
<b>Adjusted Profit after Tax (%)</b>	<b>7.6%</b>	<b>3.1%</b>		<b>6.2%</b>	<b>3.3%</b>	
<b>EPS</b>	<b>6.24</b>	<b>22.68</b>		<b>9.17</b>	<b>24.87</b>	

- Margins are calculated on Total Income (Revenue from Operations+ Other income)
- The exceptional item of Rs 248.6 Cr is related to the Gain on account of fair valuation of previously held equity interest in joint venture AIL Dixon as at the date of acquisition
- Adjusted profit after tax for Q2 & H1FY25 is before consideration of the exceptional item(net of Deferred Tax) of Rs 213.1 Cr which is related to the Gain on account of fair valuation of previously held equity interest in joint venture AIL Dixon as at the date of acquisition.



# Guidance for FY26

Rs in Cr

Particulars (in INR Crore)	Actual FY25	H1 FY26	Guidance FY26E
REVENUE	3,112	1,660	3,900-4,100 Cr
EBITDA	258	176	
EBITDA (%)	8.3%	10.6%	10-11 %
Adjusted PAT <sup>1</sup>	138	103	
Adjusted PAT (%)	4.4%	6.2%	6-7%

**Estimated Revenue growth in FY26 --- YoY growth: 25-30%**

**Estimated EBITDA growth in FY26 --- YoY growth: 50%+**

**Estimated PAT growth in FY26 --- YoY growth: 75%+**

## FY26 Guidance

- The revenue guidance is driven by:
  - The **overall security industry is expected to grow at a healthy pace of 16-17%**, providing a strong market backdrop
  - The IP segment is projected to expand more rapidly at 25%+**, offering higher-value growth opportunities
  - We expect further market share gains**, strengthening our positioning and accelerating revenue momentum
- EBITDA and PAT guidance is driven by:
  - Strong EBITDA growth supported by **brand mix improvement and margin expansion in the CP Plus business**
  - Cost savings from retiring debt using IPO proceeds will improve profitability
  - Full consolidation of AIL Dixon (100% from earlier 50%) will add to operating earnings
  - Scaling efficiencies from overall plant operations, localization & further backward integration will further enhance margins





A futuristic laboratory or control room with a large circular central display showing a glowing blue sphere. Several people in white lab coats are interacting with the display and surrounding equipment. The room is filled with various monitors, control panels, and robotic arms, creating a high-tech, industrial atmosphere.

# Business Updates

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# Market Trends

01

Limited STQC Certified Brands with limited supplies

02

Chips, Sensors, Storage – Global Supply Chain shortages

03

Shortages Leading to Further Consolidation Resulting in Further Tailwinds

04

Price Rise expected across the board in the next few Qtrs.



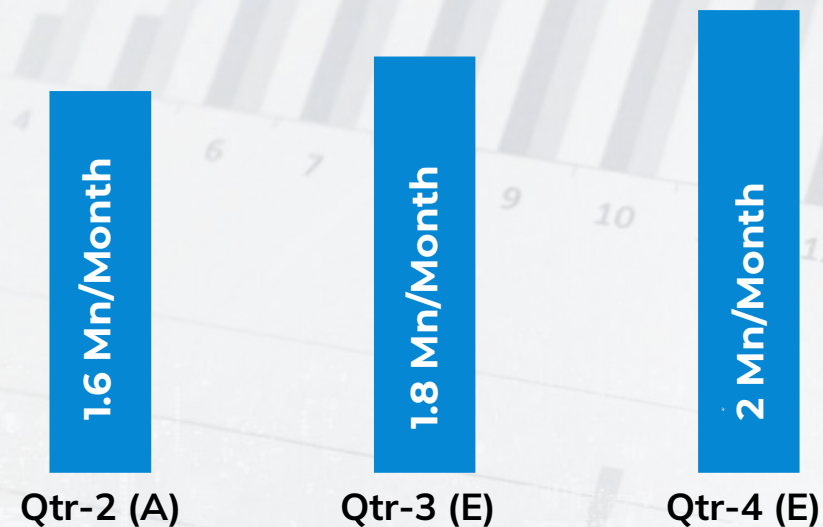
CP PLUS  
Intelligent Security Systems

Significant market share gains as per Frost & Sullivan - CP PLUS at 31.4% market share in Q1 FY 26

IP Products Market Shares at around 70%

# Production Capacity Targets for FY-2026

## FY-26 Projection



## Factory Automation & Digitalization

OPL | Kaizen | Process Audit  
5S | New MES





# Production Capacity Targets for FY-2026

## Highlights

Multiple SMT and FA lines added, additions to shed ready for production, capacity to increase

Lens and PTZ Module manufacturing set-up made and starting in Q4 FY26

Molding Plant kick off initiated, commercial operation to start by end of Quarter



# Multi Brand Strategy: Launching in IFSEC Dec'25

EYRA

NEXIVUE



**CP PLUS**  
Intelligent Security Systems

## CP PLUS Multi-Series Strategy:

 **CP PLUS**

**VEDMAN**  
Intelligent Network Series

**ViDu**  
SERIES

 **CP PLUS** **PRO**  
SERIES





# Participation in EXPOS & EVENTS

LARGEST EVER  
SPACE AT

# IFSEC INDIA

11<sup>TH</sup> – 13<sup>TH</sup> DEC 2025

**1000  
SQM**



TITLE SPONSORSHIP OF



26<sup>TH</sup> FEB – 1<sup>ST</sup> MAR 2025

PRESENCE IN INDIAN CRICKET FOR THE  
ENTIRE SEASON BOTH GROUND AND DIGITAL



VS



VS



VS



VS





# Presence in Indian Cricket & at Major Airports



DELHI | MUMBAI | KOLKATA | AHMEDABAD | LUCKNOW | JAIPUR | UDAIPUR | HYDERABAD | ASSAM



# Aditya Infotech Limited



# Board of Directors, Backed by Experienced Management Team



## BOARD OF DIRECTORS

**Hari Shanker Khemka**  
Chairman & Whole-time Director

~30 years of experience in the information technology & electronic video surveillance sector



**Aditya Khemka**  
Managing Director

~30 years of experience in the information technology & electronic video surveillance sector



**Ananmay Khemka**  
Whole-time Director

4+ years of experience in the internet of things sector



**Atul Behari Lall**  
Non-Executive Director

30+ years of experience in the electronic manufacturing services industry sector  
Vice chairman & managing director on the board of Dixon Technologies (India) Ltd.



**Manish Sharma**  
Independent Director

19+ years of experience in the consumer electronics, manufacturing & technology sector Chairman at Panasonic Life Solutions India Private Limited.



**Chetan Kajaria**  
Independent Director

24+ years of experience in the manufacturing sector Currently serving as joint managing director in Kajaria Ceramics Ltd.



**Ambika Sharma**  
Independent Director

~37 years of experience in the international relations in India's apex industry body & in a bilateral international organization sector.



**Himanshu Baid**  
Independent Director

30 years of experience, Himanshu is the Managing Director of Poly Medicure Limited (POLYMED).





# Our Core Strengths



**23.7%** Revenue  
CAGR FY22-25



Largest  
Manufacturer  
of **Surveillance  
Products**



Comprehensive  
portfolio of **electronic  
security and  
surveillance products**,  
solution & services,  
providing end-to-end  
solution across vertical



Entrenched  
**Relationships  
Augmenting  
Technology  
Competencies**



Experienced  
Management  
Team Backed  
By A **Committed  
Employee** Base



Advanced  
Manufacturing With  
**Research &  
Development**  
Capabilities

1. Source: F&S Report; 2. largest manufacturer outside China; 3. for the security & surveillance industry in India; 4. largest manufacturer in terms of units manufactured in FY24 5. Market share in terms of revenue; Note: All data as of FY24



**CP PLUS**  
Intelligent Security Systems

## CP PLUS



**31.4%** Market  
Share of The  
Video Surveillance  
Industry In India<sup>1</sup>



**2,900+** SKUs  
Across Varied  
Price Points



**48 Branch**  
Offices & 13  
RMA Centers



**800+** Pan  
India Network -  
Distributors  
in **500+** Cities  
including in Tier  
I, II & III –Catering  
to a diversified  
customer base



Ranked among  
the top video  
**security &  
surveillance**  
brands in Asia<sup>4</sup>



CP PLUS World  
Experience  
Centers



# Comprehensive Portfolio, Providing End to End Security Solutions Across Verticals



## Smart Home IoT Cloud Cameras

Upto 4MP Resolution, Full Color, Night Vision Modes, Active Deterrent, 4G Cameras, Floodlight Cameras



## HD Analog Solutions

Full Color Cameras, Built-In Mic, Higher Resolution, DVRs



## Intelligent Network Cameras

Upto 12MP, Motorized Zoom, IVS Functions, Smart Codec, SMD, Audio-I/O, Alarm-I/O, Long-Range IR



## 4G Cameras

Wireless, High-Performance 4G Outdoor Cameras, solar Powered Cameras



## Thermal Cameras and long-range IR cameras

Smoke/ Fire/Motion Detection, Cold/Hot Spot Tracking, Stainless Steel Housing, IP68



## AI-Powered Cameras & Solution

AI, ANPR, FR, People Counting, Heat map



## Network Video Recorders

Upto 256Ch. - Upto 24 SATA, RAID Supported, Power Redundancy, IVS Supported



## Mobile/ Onboard Surveillance

Mobile NVR/DVR Solution, Advanced AI-System Supported



## Time-Attendance & Biometric Products

Fingerprint and face recognition biometric solution powered by AMS (workforce management tool)



## Integrated Central Command & Control Solution

Video Wall solution, Storage solutions, EVMS Pro - Integrated VMS platform, Joystick



## Interactive Displays

Upto 86" Interactive Display, OPS Support, Android Platform, Feature rich whiteboard



## Wi-Fi 4G Routers

4G Sim Card support, Wi-Fi-802.11b/g/n Support



## Door Lock

Digital Door Lock with Smart Keypad, Fingerprint Detection, Face Recognition



## Dashcams

CarKam, CarKam GPS, CarKam with SD Card, CarKam GPS with SD Card



## Body-Worn Cameras (BWC)

Upto 4K Resolution, Online & offline BWC, Support upto 512GB



## PoE Switches and other Accessories & Products

Monitors, Power Supplies, Hard Disks, Cabling, Racks, Electromagnetic Locks, Housing, IR-illuminators



# Advanced Manufacturing & Research & Development Capabilities with Focus on **QUALITY**



**CP PLUS**  
Intelligent Security Systems



3rd Largest  
**Manufacturer of Surveillance Products**

Globally in terms of units manufactured FY 2024



**2900+**  
**Employees**  
at the Plant



**Reliability**  
& Testing Labs



High-speed  
**SMT lines**



1. Source: F&S Report

# Core Tech Partnerships



**Strategic Partners**

**Dixon Technologies | VVDN Technologies | L&T Semiconductor Technologies (LTSCT)**



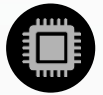
# Industry Overview





# New Government Policies & Impact

## Govt. Policies



Standardization Testing &  
Quality Certification (STQC)



CRO/BIS – Compulsory  
Registration Order For BIS



Public Procurement Order  
For Govt. Purchases

## STQC Update



Largest range of Govt-Approved, Cyber-  
Secured, STQC-Certified Products



Largest range of Govt-  
Approved, Cyber-Secured,  
STQC-Certified Products





# Business Strategy





# Distribution & Reach



Channel  
Partners

CP PLUS Galaxy  
Stores

Modern Trade –  
LFR/RF

SI & Distributor Network  
in Tier 2,3,4 Cities

Online &  
E-Commerce Website

Exports

GeM & Govt. SI's



# Distribution & Reach



## SERVICE SUPPORT

CP PLUS IntelliServe – 1-stop Customer Service & Support Center

Network of 48 Branch Offices & 13 RMA Centers

Pickup & Drop Services

Technical Support

## TRAINING & EDUCATION

Mission Tech Certification Training Program

Dealer Meet & Training Program

Workshops

Webinars

# Technology & Innovation

DSIR Approved  
In-house R&D Lab



Boosting R&D in  
Hardware, Software  
& Platform



CP PLUS AI-Powered  
Solutions for video analytics



New R&D Center in  
Ahmedabad & Setup  
under progress in Taiwan



Product portfolio  
covering Home Products  
and more



Integrated platform &  
mobile app





presenting all new



CP PLUS Trusted Core:  
**The Heart of  
Reliable Surveillance**

More Trusted • More Secure • More Reliable



#### Secure Boot

Ensures only authorized  
firmware runs during startup



#### Secure Transmission

Data sent online is protected &  
has strong security



#### Strong Cryptography Algorithms

Defends against side-channel attacks  
with advanced security measures



#### Tamper Proof

Specialized hardware prevents any  
tampering with the device

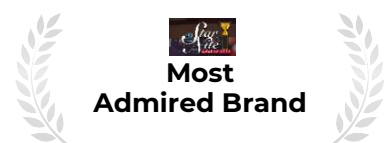


#### Data Security

Sensitive information is protected  
with strong encryption



# Awards & Accolades





# Awards & Accolades

## → YEAR 2025

NDTV Best  
Surveillance Brand  
Award – 2025

Made-in-India  
Innovation - Security  
Product of the Year  
Award at the *Secure  
India Summit 2025*

Visionary in Surveillance  
Excellence – Mr. Aditya  
Khemka (ITVoice Summit &  
Awards 2025)

Best Surveillance  
Brand of the Year at  
the Business World  
Security World  
Awards 2025

CP PLUS Recognized  
for Excellence in  
Strategic Electronics  
Manufacturing by  
ELCINA

Leading Surveillance  
Brand of the Year –  
ITVoice Summit &  
Awards 2025

Mr. Aditya Khemka  
Wins the CX Leader of  
the Year Award 2025

Business Excellence  
Award at the 50th  
ELCINA Awards for  
Excellence 2025

Urban Infra CCTV  
Security Leader of the  
Year - Urban Infra  
Awards 2025

Atmanirbhar Bharat  
Award – DT Partner  
Excellence Awards 2025

CP PLUS Wins the CX  
Best Customer  
Experience Award  
2025

*AI-Powered Cyber  
Security Leader  
Award at the World AI  
Awards 2025*

Mr. Aditya Khemka Honored  
with the “Pioneer in  
Surveillance Industry Award  
2025” - Viksit Delhi Summit &  
Awards

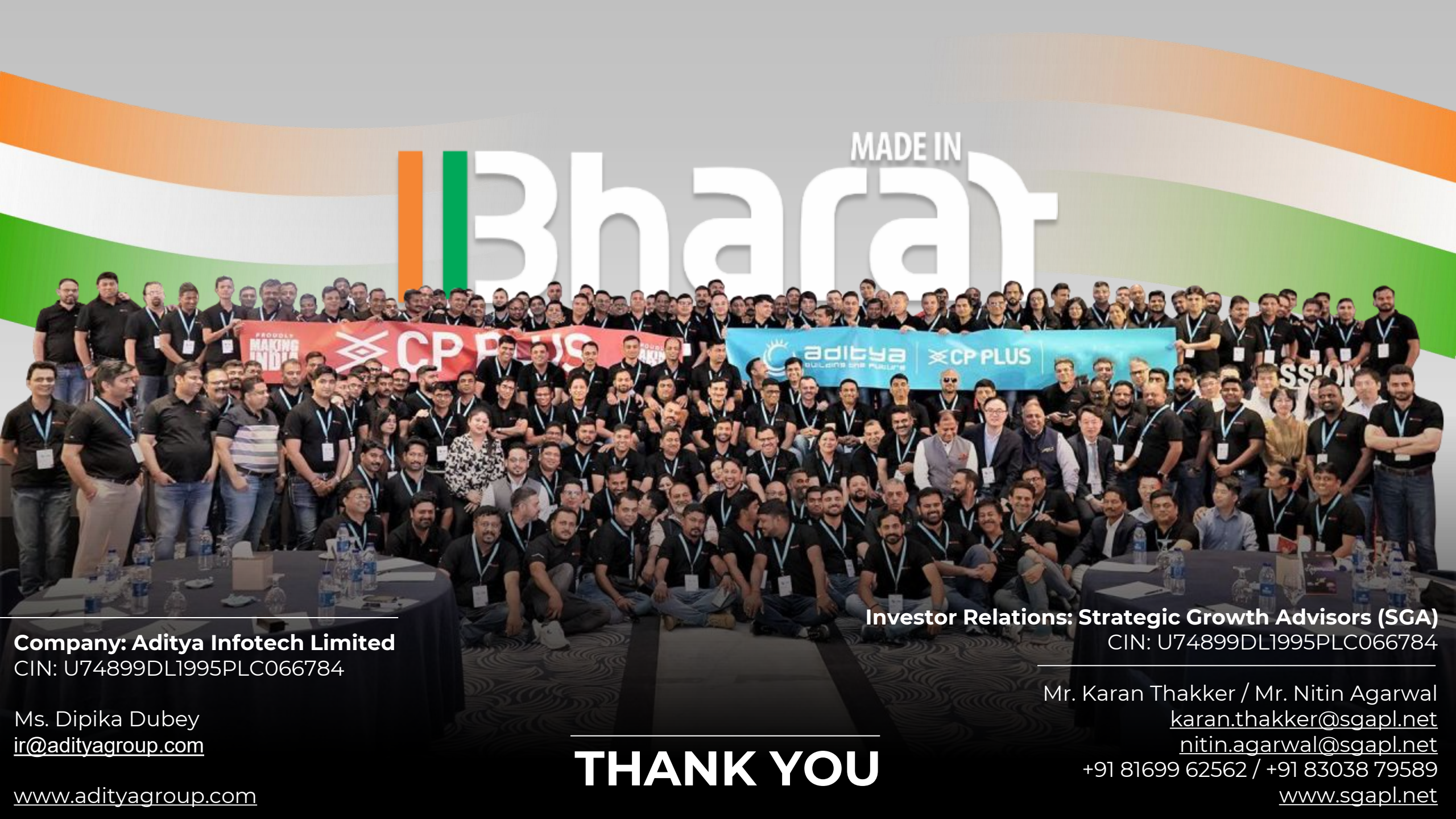
Predictive Intelligence  
Solution of the Year Award at  
the World AI Awards 2025

Research & Development  
Award at the 50th ELCINA  
Awards for Excellence

Product of the Year at  
the *FIST Awards 2025*







**Company: Aditya Infotech Limited**  
CIN: U74899DL1995PLC066784

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CIN: U74899DL1995PLC066784

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**THANK YOU**