

May 21, 2025

To,

| | |
|---|---|
| The General Manager, Listing Department, Bombay Stock Exchange Limited, P.J. Towers, Dalal Street, Mumbai – 400 001 Company code: 533333 | The Manager, Listing & Compliance Department The National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai - 400051 Company code: FCL |
|---|---|

Subject: - Investor Presentation for Q4 and FYE 2024-25

Dear Sir/Madam,

Pursuant to regulation 30 read with Para A of Part A of Schedule III of SEBI (LODR), Regulations 2015, please find enclosed a copy of Investor Presentation on the financial performance of the Company for Q4 and Financial year ended March 31, 2025.

Further, in compliance with Reg. 46(2)(o) of SEBI (LODR) Regulations 2015, the aforesaid information shall also be hosted on the website of the company at www.fineotex.com.

This is for your information and records.

Thanking you,

Yours faithfully,
For FINEOTEX CHEMICAL LIMITED



Sunny Parmar
Company Secretary & Compliance Officer

Encl: As above



Single Stop sustainable solution provider
across industries.

Investor Presentation

May 2025



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Financial

Performance

"We ended FY25 on a stable footing, with steady performance in the textile chemicals segment and strong growth in newly diversified businesses. Despite a nuanced demand environment, our strategic direction remains clear, and we continue to execute with resilience and a long-term growth mindset."

During the quarter, the textile chemicals segment remained stable, with sustained demand across key geographies. We added 25 new customers during fourth quarter, a testament to our expanding reach and trusted product performance. We also developed 15 new products, reinforcing our focus on innovation and our ability to respond swiftly to evolving customer requirements. While the FMCG, Cleaning & Hygiene segment witnessed a temporary softness in volumes, the underlying demand fundamentals remain intact, and we anticipate a pickup in the coming quarters.

Our new business verticals — Water Treatment and Oil & Gas — delivered strong performance, with a substantial increase in both volumes and value contribution backed by a robust and growing order pipeline. Further, we are undertaking focused capital expenditure, promotional and brand-building initiatives. These investments are aimed at enhancing production capabilities, strengthening market presence, and accelerating customer acquisition in these fast-growing business segments. These business lines are expected to play an increasingly significant role in our revenue mix in the coming years.

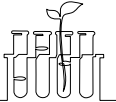
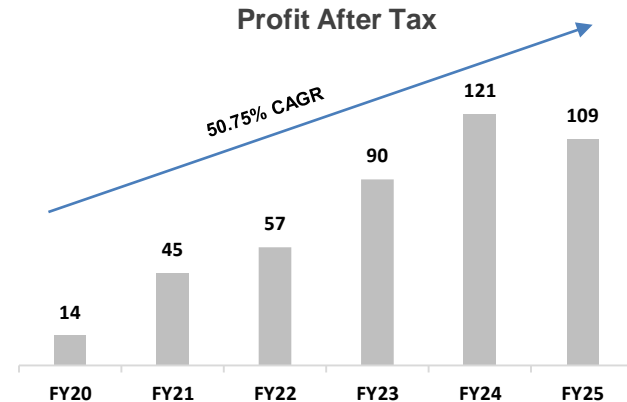
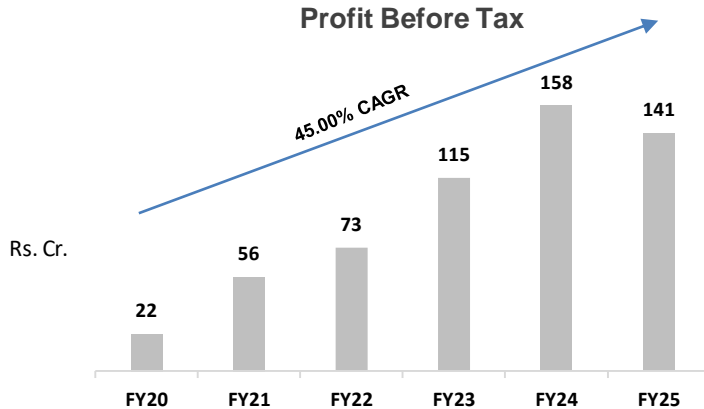
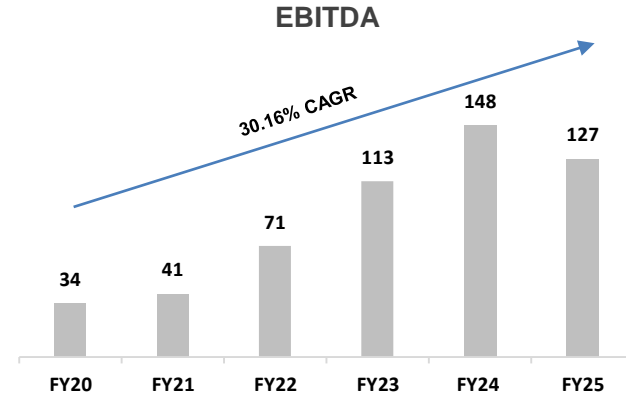
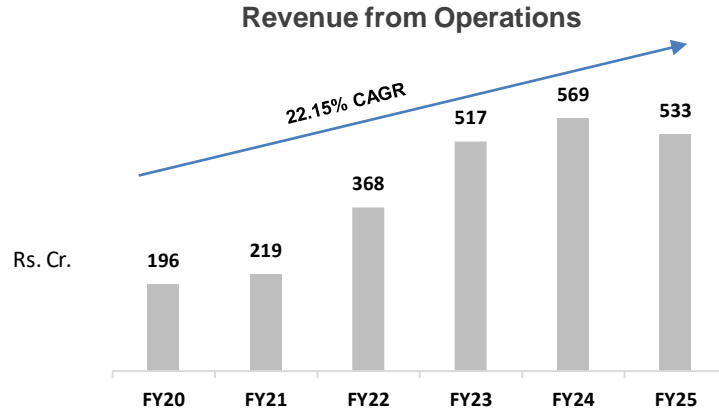
A major milestone during the year was the government approval of AquaStrike Premium, our biotechnology-based mosquito control solution developed using Azadirachtin. This plant-based, sustainable innovation opens up growth opportunities in public health and institutional hygiene, both in India and emerging markets.

Looking ahead, we are optimistic about the export environment. The India–UK Free Trade Agreement, is expected to improve market access, reduce trade barriers, and enhance our competitiveness in the UK and Europe, particularly for textile and specialty chemicals.

To support our growth aspirations, we are pleased to report that our greenfield expansion is progressing as planned and will add 15,000 MTPA of capacity, increasing our total installed capacity to 1,20,000 MTPA expected to commence operations in Q2 FY26.

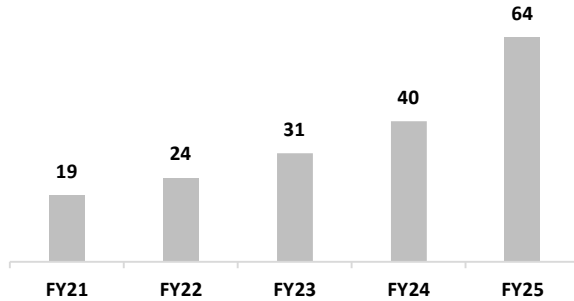
With a diversified product portfolio, strong demand pipeline, growing international reach, and a healthy balance sheet, we remain confident in our strategic roadmap and we are well-positioned to deliver consistent, long-term value to all stakeholders. – Sanjay Tibrewala

Historical Performance Trend: Financial



Historical Performance Trend: Key Performance Indicators

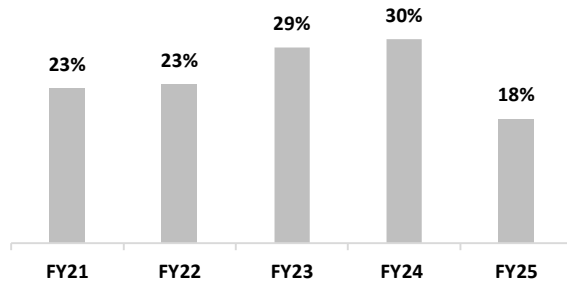
Book Value per Share (Rs.)



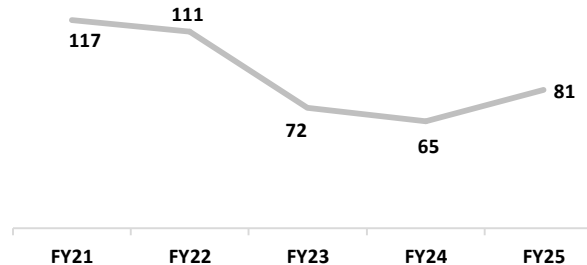
ROCE (%)



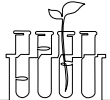
ROE (%)



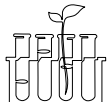
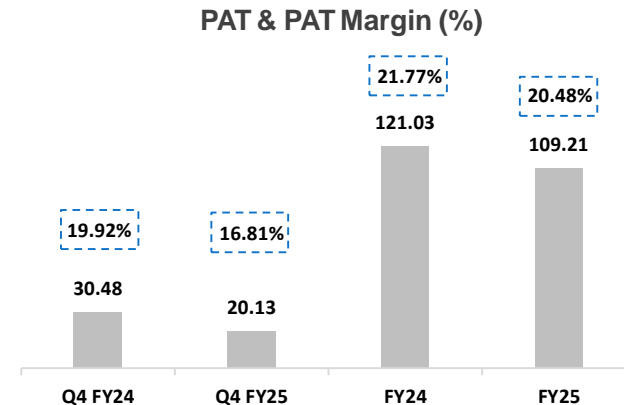
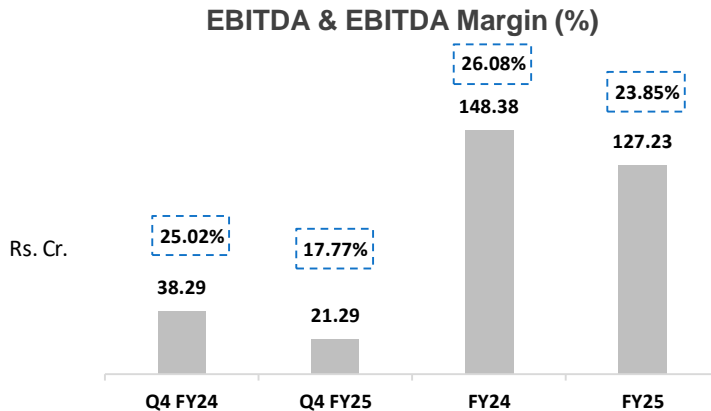
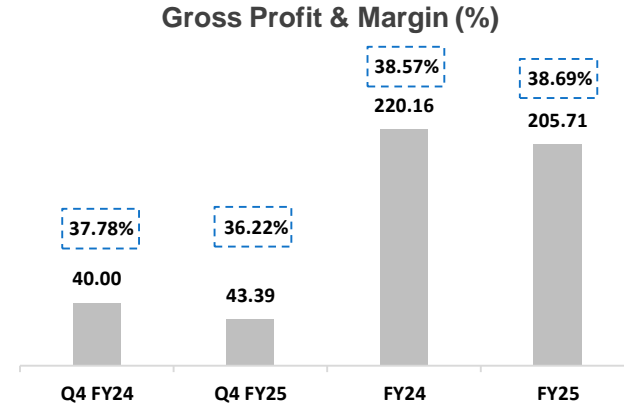
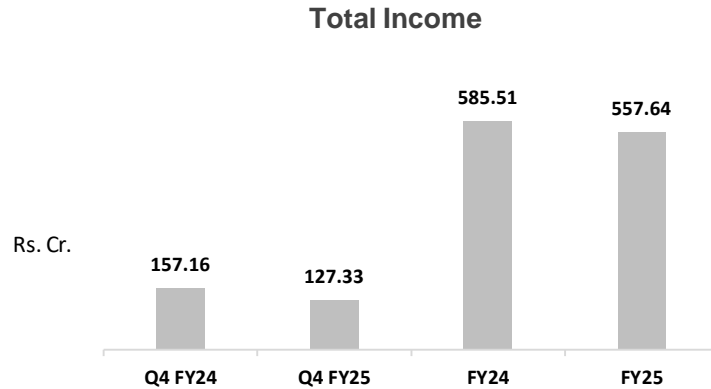
Working Capital Days



Due to the funds raised during FY25, our return ratios — ROCE, ROE, and ROA — have moderated temporarily, reflecting the higher capital base.

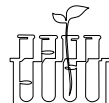


Consolidated Performance Trend: Q4 & FY25



Consolidated P&L Summary: Q4 & FY25

| Particulars (Rs. Cr) | Q4 FY25 | Q4 FY24 | YoY% | FY25 | FY24 | YoY% |
|------------------------------------|---------------|---------------|------------------|---------------|---------------|------------------|
| Revenue from Operations | 119.79 | 153.02 | | 533.33 | 568.97 | |
| Other Income | 7.55 | 4.15 | | 24.31 | 16.54 | |
| Total Revenue | 127.33 | 157.16 | (18.98%) | 557.64 | 585.51 | (4.76%) |
| Cost of Raw Materials | 76.40 | 95.21 | | 327.62 | 348.81 | |
| Gross Profit | 43.39 | 57.81 | (24.94%) | 205.71 | 220.16 | (6.56%) |
| Gross Margin (%) | 36.22% | 37.78% | (155 bps) | 38.57% | 38.69% | (12 bps) |
| Employee Benefit Expenses | 6.55 | 5.54 | | 24.32 | 21.16 | |
| Other expenses | 15.55 | 13.97 | | 54.17 | 50.61 | |
| EBITDA (Excl. Other Income) | 21.29 | 38.29 | (44.41%) | 127.23 | 148.38 | (14.26%) |
| EBITDA Margin (%) | 17.77% | 25.02% | (725 bps) | 23.85% | 26.08% | (222 bps) |
| Depreciation and Amortization | 2.01 | 1.85 | | 9.22 | 6.02 | |
| Finance Cost | 0.40 | 0.58 | | 1.07 | 1.33 | |
| PBT | 26.42 | 40.00 | (33.95%) | 141.24 | 157.57 | (10.36%) |
| Total tax | 6.29 | 9.53 | | 32.04 | 36.54 | |
| PAT | 20.13 | 30.48 | (33.94%) | 109.21 | 121.03 | (9.76%) |
| PAT Margin (%) | 16.81% | 19.92% | (311 bps) | 20.48% | 21.27% | (79 bps) |
| Basic EPS (Rs.) | 1.76 | 2.72 | | 9.53 | 10.82 | |



Consolidated Balance Sheet As At:

| Equity & Liabilities (INR Cr) | 31.03.2025 | 31.03.2024 |
|---------------------------------------|---------------|---------------|
| Share Capital | 22.92 | 22.15 |
| Other Equity | 708.40 | 424.94 |
| Non-Controlling Interest | 7.55 | 6.47 |
| Shareholders Funds | 738.87 | 453.56 |
| Other Financial Liabilities | 2.01 | 0.97 |
| Provisions | 0.09 | 0.35 |
| Deferred Tax Liability | 6.56 | 3.86 |
| Non Current Liabilities | 8.66 | 5.18 |
| Short term Borrowings | 0.22 | 5.19 |
| Trade Payable | 56.75 | 72.80 |
| Other Financial Liabilities | 0.25 | 0.64 |
| Other Current Liabilities | 9.51 | 10.30 |
| Provisions | 0.37 | 0.43 |
| Current Tax Liabilities (Net) | 0.00 | 0.04 |
| Current Liabilities | 67.10 | 89.41 |
| Total Equity & Liabilities | 814.63 | 548.15 |

| Assets (INR Cr) | 31.03.2025 | 31.03.2024 |
|------------------------------------|---------------|---------------|
| Property, plant & Equipment | 172.55 | 131.00 |
| Investment Property | 21.08 | 3.94 |
| Goodwill | 6.14 | 6.14 |
| Investments | 330.40 | 107.95 |
| Other financial Assets | 3.68 | 1.57 |
| Deferred Tax Assets (Net) | 6.61 | 7.57 |
| Other non-current Assets | 13.25 | 4.14 |
| Non Current Assets | 553.70 | 262.31 |
| Inventories | 64.48 | 50.11 |
| FA - Trade Receivables | 115.86 | 138.82 |
| FA - Cash & cash equivalents | 29.29 | 22.75 |
| FA - Bank balances | 12.41 | 17.17 |
| FA - Investments | 0.00 | 38.76 |
| FA- Loans | 12.48 | 0.00 |
| FA - Other Financial Assets | 0.86 | 2.06 |
| Assets classified as held for sale | 7.21 | 8.97 |
| Other Current Assets | 18.36 | 7.21 |
| Current Assets | 260.93 | 285.85 |
| Total Assets | 814.63 | 555.36 |



About

The Company



Single Stop sustainable solutions provider across industries



Among the leading producers of **tailor made** specialty performance chemicals offering **technical services & sustainable solutions**



Single Stop for textile, FMCG, Cleaning & Hygiene



Sustainable solutions by **substituting** polluting agents while remaining **cost effective**



Proven management more than **4.5 decades** of experience



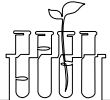
Attractive industry dynamics with strong **technical barriers to entry** and high levels of development and **product customization**



3 Manufacturing Plants with a total capacity of **1,04,000 MTPA** – **State-of-Art** Ambarnath (61,000 MTPA), Mahape (36,500 MTPA), and Malaysia (6,500 MTPA). **4th plant** (15,000 MTPA) expected to commence in Q2 FY26



Research & Development - JV with Biotex of Malaysia, and **collaboration** with EuroDye of Belgium, Healthguard of Australia, and Sasmira of India



Fineotex Overview



470+

Product Categories



100+

Dealers in Indian and International Market



2nd ICRA Rating Upgrade

Long Term Rating: A+ (Positive)
Short Term Rating: A1+ (Positive)



FDA Approved Plant/s

Plants are approved by FDA pharma



Bluesign®, ZDHC, Star Export House
Accreditations



~70

Countries Present



Leader

4 Line of Businesses



1,500+ SKUs

Across all product categories



NABL accredited

Third consecutive year
Fineotex Chemical Laboratory



Solar Power Plant

Successfully running
at Ambarnath Plant



Long standing track record of consistently creating value

2004-07

- Accredited with ISO 9001:2008
- Incorporation of Fineotex Chemical Private Limited (FCPL)
- Acquisition of FCPL by Fineotex Chemical Limited

2025

- NABL accreditation received for the third consecutive year
- GreenPro Certification awarded to Cleaning and Hygiene product range, reinforcing sustainability leadership
- Conferred with the EcoVadis Commitment Badge for proactive sustainability achievements
- Government approval received for AquaStrike Premium
- Certified as Great Place To Work for 4th consecutive year
- Prestigious NSF 49 certification from US Certification & Inspection Limited, UK.

2011-14

- Listed on BSE
- Incorporated wholly owned subsidiary in Malaysia
- Acquired majority stake in Biotex Group
- Bonus declared on 1:1 basis
- Accredited with ISO 4001:2004 & OHSAS 8001:2007 certifications

2024

- Promoters participated in the fund raise of Rs. 3,425.5 million via preferential allotment
- Certified as a Great Place to Work for the third consecutive year
- ICRA rating upgraded – Long Term Rating: A+ (Positive) and Short Term Rating: A1+ (Positive)
- Allotted 25,052 Equity shares through Fineotex Chemical Limited – Employee Stock Option Plan
- Received 2nd Dun & Bradstreet ESG Badge
- Purchased Additional factory land premises of 7 acres at Additional Ambernath MIDC
- Received accreditation by NABL: Second Consecutive Year

2015-19

- Listed on NSE
- Received Star Export House recognition
- Biotex partnered with Bluesign
- Manufacturing capacity increased to 43,000 MTPA annually and both facilities GMP certified

2022-23

- Ambernath facility capacity expanded by an additional 40,000 MTPA, taking the overall capacity to 104,000 MTPA
- ICRA rating upgraded - Long Term Rating: A+ and -Short Term Rating: A1+
- Great Place to Work certified
- Dun & Bradstreet ESG Badge
- Successfully commissioned Solar Power Plant at Ambernath Facility
- Received accreditation by NABL

2020-21

- Buyback of 11 lacs shares up to a maximum price of Rs. 40
- Deploying Rs. 270 million for the new facility at Ambernath, Maharashtra
- One of the plants is approved and certified by the FDA
- JV with HealthGuard
- Partnership with Sasmira
- JV with Eurodyne-CTC
- Ambernath facility commenced production in Nov '21



Key Strengths



Single Stop Solution

in Textile, FMCG, cleaning & Hygiene



Fungible Production

capacities



Sustainable Product Certification

Highest in India



R&D Strength

via international collaborations



Minimal time loss; Maximizing efficiency

Through in-depth know how of
chemistry and processes



Product Validation

among the largest players in India



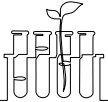
High

customer retention



Debt Free

Company



Certificates & Accreditations



NSF 49 Certificate



Great Place To Work



Green Pro Certificate



EcoVadis Commitment Badge



BlueSign Certificate



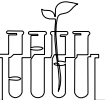
2 Star Export House



NABL Certification



ZDHC Certification



Strong & Experienced **Management Team**



Surendra Kumar Tibrewala

B.Com and LLB

Chairman & Managing Director

Exp – More than 4 decades



Sanjay Tibrewala

B.Com and Post Graduate in Specialized Chemistry & Textile Processing

Executive Director

Exp – More than 2 decades



Aarti Jhunjhunwala

B.Com and M.Com

Executive Director

Exp – More than 15 years



Arindam Choudhuri

B.Tech and Marketing Management

CEO (Textile)

Exp – More than 22 years



Noa N. Ouakass

M. Sc., MBA

CEO - Biotex



Raman Perumal

Diploma in Boiler Engineering

Production Director - Biotex



Purva Rane

MSc in Analytical Chemistry

Responsible for: Technical Service Lab and Product Compliances

Assistant Manager - Fineotex



Madhukar Shenoy

BE Chemical Engineering and Certified in Business & Climate Change

Business Head - Consumer and Industrial Care



Manoj Sharma

B.Tech

Responsible for: Plant and Projects

Senior Manager - Fineotex



Kedhar Sankar Sonai

M.Tech, MBA

Executive Director - Biotex



Wong Lai Yoon

BBA

Operations Manager - Biotex



Ramesh Gupta

MSc, MBA B. Ed.

Production Manager - Fineotex



Tang Chai Yean

Diploma in Chemistry

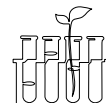
Senior R&D Manager - Biotex

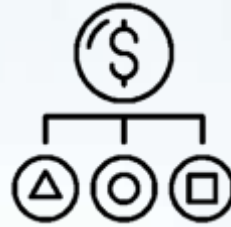


Sachin Bandodkar

MSc. Organic Chemistry

Business Head - Oil Field Specialty Chemical





Business

Areas

Diversifying Its Business Portfolio



Textile Chemical

- **Specialty chemicals producer** with a focus on textiles chemicals
- **Offering tailor-made solutions** to customers
- Attractive industry dynamics with **technical barriers to entry** and high levels of **development and product customization**
- Biotex Malaysia spearheads the **R&D solutions, application research** and **product development**



FMCG, Cleaning & Hygiene

- Successfully **diversified** into the **cleaning and hygiene business**
- Leveraged its **existing technical expertise and knowledge** in production and distribution to **gain a competitive advantage**
- Products such as floor cleaners, hand-washes, sanitizers, dishwashers, and toilet bowl cleaners are manufactured



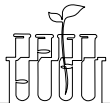
Oil & Gas

- **Produces** chemicals which play an important role in improving the efficiency, safety, and environmental sustainability of oil and gas production
- Aids in reducing maintenance costs and increasing the lifespan of equipment.
- **Chemicals Produced** - Demulsifiers, Corrosion inhibitors, Biocides, Surfactants.



Water treatment

- Manufactures wide range of polymers preventing scale deposits allowing higher flow rates and efficiency for water treatment



Developed technical expertise to enter attractive new markets



Drilling Specialty Chemicals

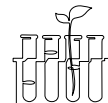
- Customised solutions for Oil and Gas
- Significant potential for offering effective products used for drilling in oil exploratory processes
- Sizable orders from a leading oil and gas company in India



Water Treatment Specialty Chemicals

- Offers wide range of polymers under Diquet brand, addressing the needs of variety of applications
- Prevents scale deposits in the cooling systems allowing higher flow rates and efficiency

Non-textile areas will contribute to volume and value growth going forward



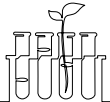
Single Stop Solution for Textile Manufacturing



| Steps | Weaving | Pre-treatment | Dyeing | Printing | Finishing |
|--------------------|---------------------|--|--|---|--|
| Process | Sizing | De-sizing, Scouring, Bleach | Dyeing, Washing, Fixing | Rotary Printing, Table Printing | Exhaust Padding |
| Product Categories | Polymers, Softeners | Enzymes, Wetting & Detergent, Sequestering Additives | Dyes, Acids, Alkali Levelling, Detergent Fixer | Dyes, Binder Thickener, Fixer Detergent, Loop accelerator | Softeners, Silicones, Polymers, Resins |
| Key Customers | | | | | |

Added 25 new customers in Q4 FY25

Added 15 new products in Q4 FY25



Successful Foray into FMCG, Cleaning & Hygiene

Manufacturing at Ambarnath Plant

Disinfection



House keeping



Kitchen Care

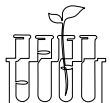


Laundry



Plant approved & certified by Food & Drugs Administration (Maharashtra)
Production of disinfectant/antimicrobial hygiene and cleaning products ensuring safety and effectiveness.

Clientele

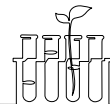


Synergy between Textile, FMCG, Cleaning & Hygiene Chemicals














The Synergy between Textile, FMCG, Cleaning & Hygiene chemical

- Fineotex utilised its **fundamental strength** in the textile chemical industry to **enter the cleaning and hygiene industry**
- **Numerous chemical compounds** that are utilised in the textile specialty area have **potential applications in the cleaning and hygiene** area as well
- This expansion allows Fineotex to diversify its business and revenue streams while **leveraging its core competencies**
- Its move into the cleaning and hygiene line of business aligns with the **heightened importance of cleanliness post-pandemic** has increased demand for hygiene products
- Fineotex aims to maintain the same standards of quality and performance in its cleaning and hygiene products as its textile chemicals
- We actively encourage sustainability and endeavor to **minimise our environmental footprint** by fostering collaboration and knowledge sharing between the textile and cleaning and hygiene industries



Manufacturing Platforms (GMP* Certified)

| Location | Operating Facts | Strategic Advantages | Manufacturing Excellence |
|--|--|--|---|
|  <p>Mahape</p> | <p>Total Production Capacity: 36,500 MTPA</p> | <p>Fungible and has the capabilities to manufacture products for both textile chemical and cleaning and hygiene business line</p> <p>Equipped with modern infrastructure and amenities, enabling sustainable chemical production with advanced automation, storage, and logistics handling</p> |      |
|  <p>Ambernath</p> | <p>Total Production Capacity: 61,000 MTPA</p> <p>Additional factory land premises of 7 acres at Additional Ambernath MIDC (Construction work started)</p> | <p>Efficient and environmentally friendly manufacturing processes</p> <p>Easy access to high quality raw materials in the region</p> | |
|  <p>Selangor, Malaysia</p> | <p>Total Production Capacity: 6,500 MTPA</p> | <p>Provides raw materials to the Indian facilities</p> <p>Cost benefits due to Free Trade Agreements (FTAs) with important regional markets like Vietnam, China and India</p> |    |





■ Facilities at Mahape and Ambarnath, Mumbai, India

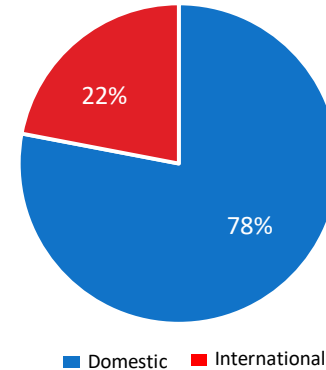
● Facility at Bangi, Malaysia

■ Sales

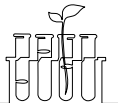
Diversified revenue mix across clients, products and geographies coupled with technical expertise

- Sales in **~70** countries including Brazil, Bangladesh, Germany, Indonesia, Malaysia, Singapore, Syria, Thailand, USA, Venezuela and Vietnam
- **34+** technical marketing experts
- **100+** dealers in Indian and International markets

Q4 FY25 Revenue Mix



■ Domestic ■ International



Sustainability

Key Focus



Focus on Sustainability

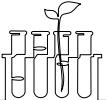
- **Sustainability** - core of the company's activities, products, partnerships, and markets.
- Among the **first movers** in the journey of sustainability driving positive change within the industry

What Sustainability Means to Us

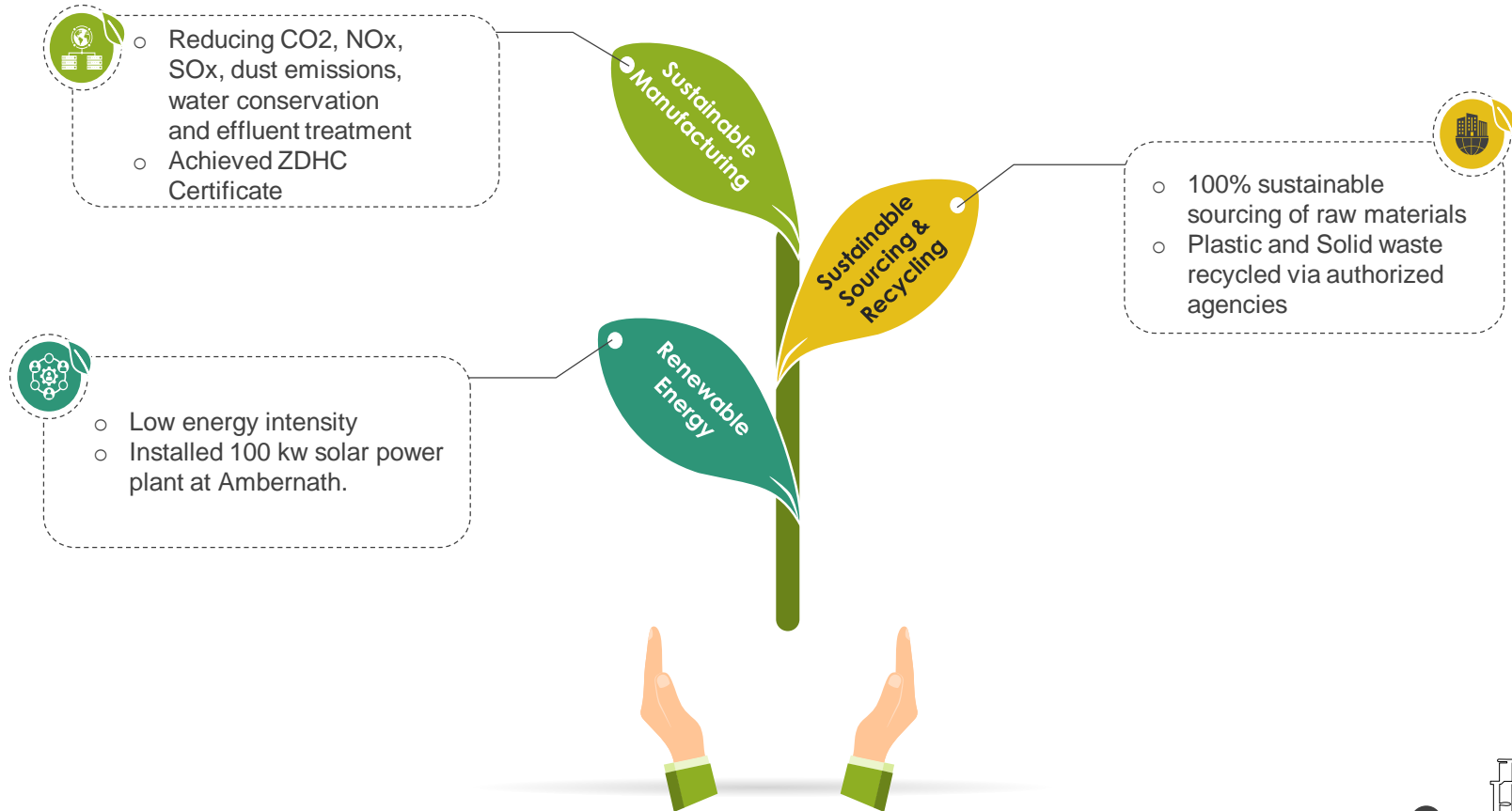


Customer-Centric Sustainability Benefits

- 1. Enhanced Resource Efficiency**
 - Reduced TDS, BOD, and COD in wastewater.
 - Lower water consumption and steam usage.
 - Energy savings at every stage.
- 2. Operational Cost Reduction**
 - Lower utility bills and reduced labor costs.
 - Smarter formulations for better efficiency.
- 3. Cost-Neutral Impact**
 - Incremental costs of chemicals offset by overall savings.
 - Net financial benefits for customers.
- 4. Among the first in the country**
 - Use Zero Formaldehyde Resin for Textiles
 - Introducing Soda Ash substitute
 - Accredited with SA 8000 certification



Sustainability: Heart of our Business



We place sustainability high on our agenda as it is an integral part of our business strategy



100%

Employees are covered with health and accident insurance



25%

Female employees in FY24



4,48,510 units

Low energy consumption intensity for FY24 – 0.0012 as compared to 0.0020 in FY23



100% employees

Were given safety and skill up-gradation training



Rs 73.50 Lakhs

Spent on CSR activities in FY24



Zero

Penalties, punishment or compounding of offences in FY24



No accidents

Reported in FY24



258.07 Lakhs

Spend on R&D for developing sustainable products in FY24



4 out of 7 board members

Are Independent and Non- Executive Members



56,159 kl

Low water consumption intensity for FY24 – 0.00067 as compared to 0.00083 in FY23



Zero

Consumer complaints on restrictive trade practices and unfair trade practices in FY24



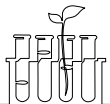
Low carbon emission

0.9 µg/m3 in FY24



Low Waste Intensity

0.001522 in FY24





Collaborations

& Acquisitions

Successful acquisition and realization of synergies with Biotex

Fineotex - India

- Diverse product portfolio (470+ categories) across business areas
- Applications primarily across the entire textile value chain: pre-treatment to finishing



Overview

- Focused on textiles and rapidly entering other fast growing sectors
- High profile India customer base



Focus Areas

- Textile, Cleaning and Hygiene, Drilling and Other Specialities



Business Areas

- Strong brand recall in Indian markets
- Reputation for diverse product portfolio
- Deep customer relationships



Competitive Edge

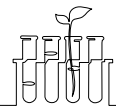
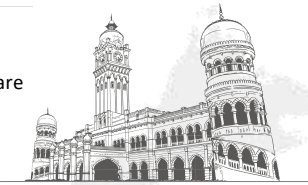
Biotex - Malaysia

- Niche product portfolio (50+ categories)
- High end super speciality textile chemical applications

- Sustainable and effective textile solutions
- Grow 'Mosquito Life Cycle Controller' revenue share
- High profile International customer base

- Textile and auxiliary sectors
- 'Mosquito Life Cycle Controller', an eco friendly non toxic solution for mosquito outbreaks used primarily across developing countries

- Strong brand recall in International markets
- Solutions for finishing process in textile
- Strong R&D capabilities



Recent collaborations to focus on Innovation & Sustainability

Strategic collaboration with Eurodyne-CTC, Belgium, to commercialize specialty chemicals for the Indian market

Facilitates an efficient production system and distribution network across the Indian textile market

Eurodyne-CTC has REACH registration, Bluesign certification & GOTS 6 certification for a large selection of its product range

Fineotex is committed to sustainable practices and Eurodyne-CTC is also an environmentally conscious company

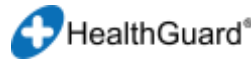


Strategic collaboration with HealthGuard, Australia to become the exclusive global marketing and sales channel partner with joint operations from Malaysia

HealthGuard® will concentrate on developing cutting-edge solutions, that will be marketed and channelized across the world by Fineotex-Biotex

Synergy will provide durable metal-free sustainable chemistry solutions that are anti-microbial and anti-viral

Range of products over several industries - textile, detergent, leather and allied industries



Setting up a state of art Research & Development center in collaboration with Sasmira Institute, one of India's premier textile institutes

Develop a first-of-its-kind Support and Solution Centre for technical service in Sasmira to catalyze innovation and focus on sustainable chemistry

Focus on new sustainable solutions and chemicals to reduce water, time and energy consumption for the textile wet processing industry

Provide the much-needed exposure for students and help provide practical experience, which will benefit the industry in the long term





Industry

Growth Opportunities

Expanding Textile & Apparel Industry

The rise of fast fashion, home textiles, and technical textiles, fueling the need for advanced textile chemicals like dyes, coatings, and softeners

Growing Technical & Functional Textile

Rising adoption of anti-microbial, water-repellent, and UV-resistant textiles in healthcare and defense sectors

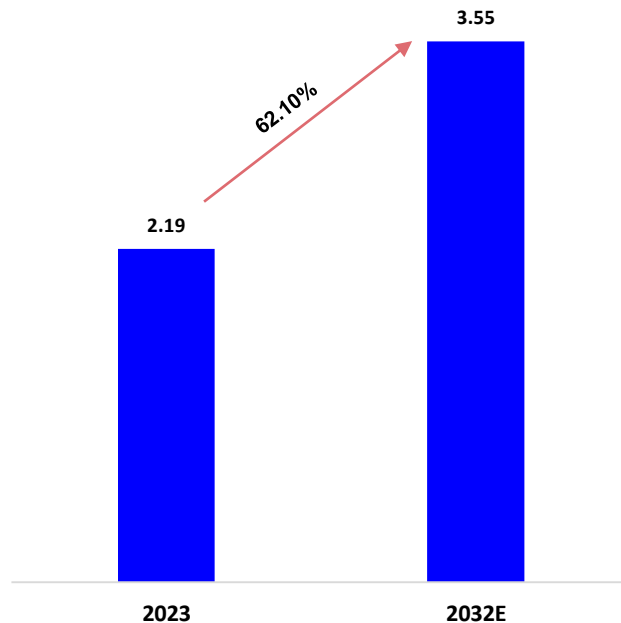
Rising Demand for Sustainability

Organic and sustainable fabrics, increasing the need for environmentally friendly dyes, bio-based finishes, and low-VOC chemicals.

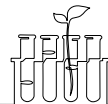
Water & Energy Efficiency

Growth in wastewater treatment, water-saving, sustainable dyeing processes and low-effluent chemicals, driving the market for environmentally friendly auxiliaries.

Indian Textile Chemical Market Size (USD Bn)



[Source](#)



Rising Hygiene Awareness

Increased awareness post-COVID-19, has boosted demand for disinfectants, sanitizers, and surface cleaners

Expanding Healthcare & Pharma Sector

Expansion of hospitals, clinics, and diagnostic centers, increasing demand for disinfectants and sterilizers

Eco-Friendly Cleaning Solutions

Increase in demand for biodegradable, non-toxic, and green cleaning chemicals

Urbanization & Changing Lifestyle

Increased urbanization, growth in nuclear families and working professionals shifted consumer preferences towards convenience-based cleaning solutions like multipurpose cleaners and automatic dishwashing liquids.



Opportunities: **Water Treatment Industry**

Rising Industrialization & Urbanization

- Growth in sectors such as power, chemicals, textiles, and pharmaceuticals increases the demand for water treatment solutions.
- Increasing water pollution and growing population, driving advanced municipal water treatment systems

Stringent Environmental Regulations

- Effluent treatment laws limiting different parameters such as COD, TDS, TSS, and BOD in industrial wastewater.
- Zero Liquid Discharge (ZLD) policies encourage the use of coagulants and flocculants

Eco-Friendly & Technological Advancements

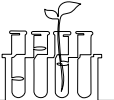
- Adoption of eco-friendly and biodegradable polymers is growing
- Advances in nanotechnology and smart polymers

Water Scarcity & Desalination

- Severe water scarcity, driving investments in desalination plants
- Desalination requires antiscalants and metal chelating agents to improve efficiency and reduce maintenance costs.

Expansion of Power & Energy Sector

- Thermal Power sector, relies on scale inhibitors and antiscalants to maintain boiler efficiency
- Growth in renewable energy (hydropower, bioenergy, solar)



Expanding of Domestic Production

- ONGC, Oil India, and private players like Reliance and Cairn India are expanding their upstream activities
- Enhanced oil recovery techniques requires demulsifiers, corrosion inhibitors, and paraffin dispersants.

Deepwater & Unconventional Drilling

- Increasing offshore & deepwater exploration requires high-performance drilling and cementing fluids.
- Rising Shale Gas and CBM exploration drives demand for fracturing and stimulation chemicals.

Environmental & Safety Regulations

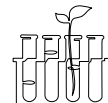
- Eco-friendly and high-performance drilling fluids to minimize environmental impact.
- Non-toxic and water-based drilling fluids (WBM) are gaining traction

Infrastructure & Pipeline Projects

- Expansion of refineries and natural gas pipeline networks boosting demand for cementing and production chemicals
- New oil & gas wells require advanced cementing fluids

Technological Advancements

- Hydraulic fracturing (fracking) for extraction leads to higher demand for fracturing fluids and proppants





Aquastrike Premium - Non Toxic & Eco-friendly Mosquito Killer & Water Preservation Additive



Non toxic, non polluting, Eco-friendly solution, produced in Malaysia with European design engineering

Declared as Non Pesticide by the Pesticide Board. NSF had also confirmed its Non Toxicity even in drinkable water. It will be under WHO registration application

Approved by :

- Ministry of Health in Malaysia
- The Singapore Public Utility Board
- The Vietnam and Cambodia bodies
- EU approval for shipment to Europe



Benefits:

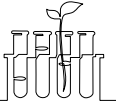
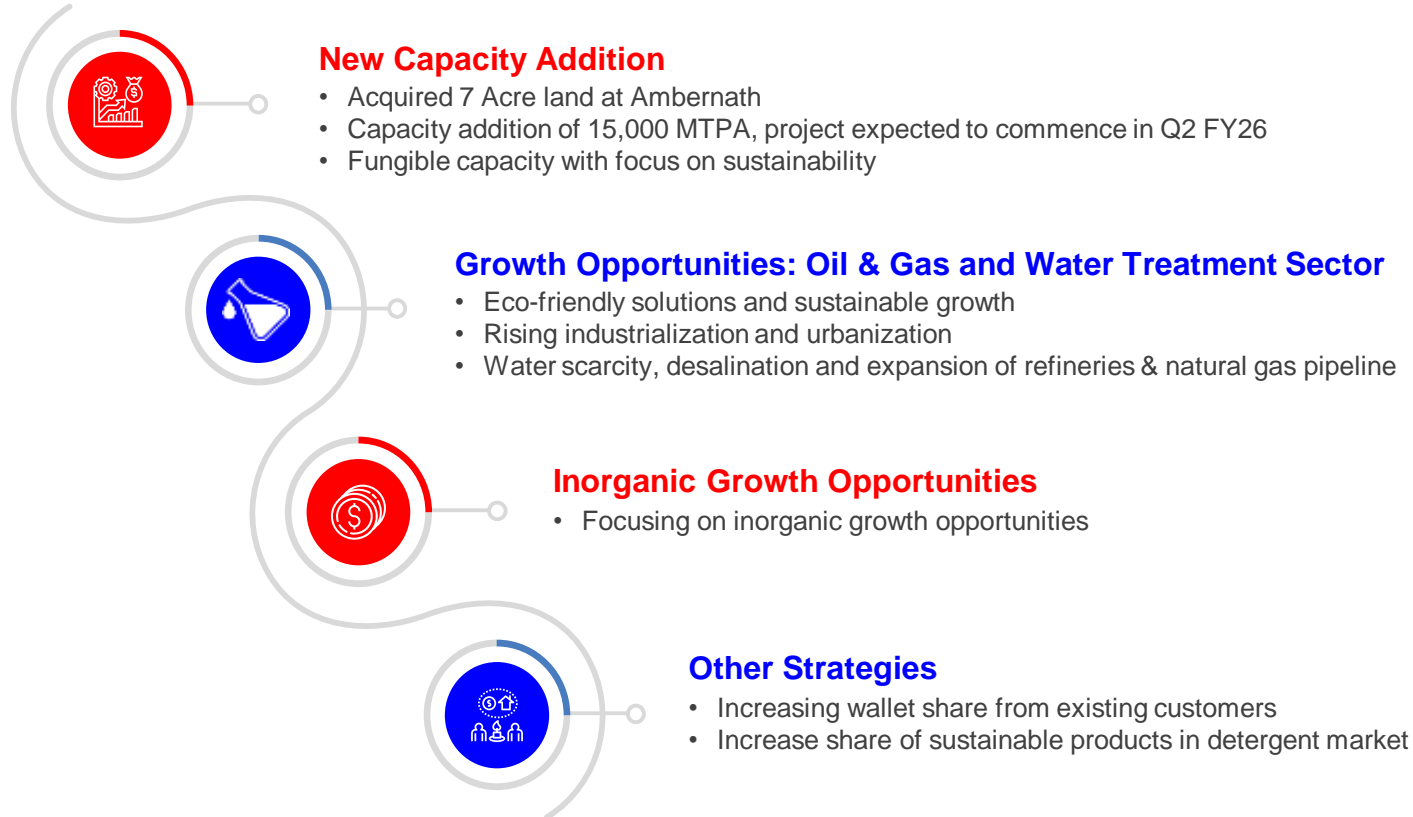
- Non smelly, invisible and to be poured/sprinkled like water instead of spraying in gases form.
- Simple handling unlike in the case of BTI etc. allowing greater productivity of the personnel










Opportunity:

- Increasing focus towards water preservation, public health and environmental sustainability
- Eradicates the lifecycle of mosquito as against conventional methods
- Global market opportunity as the product has received multiple international approvals


















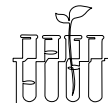
| Certificate | Value Proposition |
|---|---|
|  | <ul style="list-style-type: none"> Bluesign is recognized as a leading certification for sustainability in the global textile industry. As a partner, Biotex is committed to applying the bluesign system to meet the highest level of safety for both people and environment, to use resources responsibly, and to continuously improve environmental performance |
|  | <ul style="list-style-type: none"> The Global Organic Textile Standard (GOTS) is recognised as the world's leading processing standard for textiles made from organic fibres. It defines high-level environmental criteria along the entire organic textiles supply chain and requires compliance with social criteria as well |
|  | <ul style="list-style-type: none"> European certification which validates raw materials used for Bioguard C6 repellent (manufactured by Biotex) from a sustainability stand point |
|  | <ul style="list-style-type: none"> BHive is a platform that promotes transparency and the use of more sustainable chemistry for textile and apparel manufacturers, brands, and retail organizations BHive membership demonstrates commitment to chemical sustainability and transparency |
|  | <ul style="list-style-type: none"> ISO 9001:2015 defines the guiding principles to create efficiencies by aligning and streamlining processes throughout the organization, create new opportunities, meet regulatory requirements, and help organizations expand into new markets in which clients demand ISO 9001 certification |
|  | <ul style="list-style-type: none"> Part of a global multi stakeholder initiative within the fashion and footwear industry working towards reducing chemical footprint Aim is to accelerate progress towards ultimate goals of cleaner water, cleaner air, and safer production |
|  | <ul style="list-style-type: none"> HACCP is a management system in which food safety is addressed through the analysis and control of biological, chemical, and physical hazards from raw material production, procurement and handling, to manufacturing, distribution and consumption of the finished product. HACCP Principles & Application Guidelines |

Leading the transition from synthetic to lower carbon footprint products



Accreditations : Fineotex India

| Certificate | Value Proposition |
|---|--|
|  | <ul style="list-style-type: none"> ISO 14001: 2015 has standardized and proven framework that help organizations to develop an effective environmental management strategy; Global recognition for organizations' efforts to improve their environmental strategies |
|  | <ul style="list-style-type: none"> OHSAS 1800:2007 is an international standard which provides a framework to identify, control and decrease the risks associated with health and safety within the workplace. Implementing the standard signals stakeholders that employee's health and safety as a priority within the organisation |
|  | <ul style="list-style-type: none"> The SA 8000 Standard is the world's leading social certification program. It provides a holistic framework allowing organizations of all types, in any industry, and in any country to demonstrate their dedication to the fair treatment of workers |
|  | <ul style="list-style-type: none"> Star export house is an Indian exporter who has excelled in international trade and successfully achieved certain minimum amount of export performance in two out of three financial years |
|  | <ul style="list-style-type: none"> This certification provides significant competitive advantages in international trade Fineotex Chemical Limited has earned the prestigious ECO PASSPORT by OEKO-TEX® certification, the highest rating in the globally renowned audit that measures standards of sustainability |
|  | <ul style="list-style-type: none"> Received certification from the US EPA for HeathGuard's market leading anti-microbial treatment |
|  | <ul style="list-style-type: none"> Received Dun and Bradstreet ESG Badge, it showcases the impact of ESG listing and ranking on organizations, and recognize their contribution towards sustainability |
|  | <ul style="list-style-type: none"> Accredited by NABL, India's leading accreditation body that assesses and accredits laboratories |
|  | <ul style="list-style-type: none"> IGBC (Indian Green Building Council) certification is a rating system developed by the Indian Green Building Council to promote sustainable building practices in India. |
|  | <ul style="list-style-type: none"> Scivera Certificate of Assessment |
|  | <ul style="list-style-type: none"> The Great Place to Work certified |
|  | <ul style="list-style-type: none"> WHO Good Manufacturing Practice certified |
|  | <ul style="list-style-type: none"> FDA which is Food and Drug Administration is a government agency that regulates certain food, drugs, cosmetics, and medical products |
| Fineotex and Biotex play a critical role in sustainable chemistry and drive efforts towards social responsibility | |



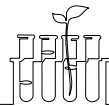
Disclaimer

This presentation contains statements that contain “forward looking statements” including, but without limitation, statements relating to the implementation of strategic initiatives, and other statements relating to Fineotex Chemical Limited (“Fineotex” or “Company”) future business developments and economic performance.

While these forward looking statements indicate our assessment and future expectations concerning the development of our business, a number of risks, uncertainties and other unknown factors could cause actual developments and results to differ materially from our expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with us, legislative developments, and other key factors that could affect our business and financial performance.

Fineotex Chemical undertakes no obligation to publicly revise any forward looking statements to reflect future / likely events or circumstances.



THANK YOU

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