

LAXMI INDIA FINANCE LIMITED

(Formerly Known as Laxmi India Finance Private Limited)



Ref. No.: LIFL/SLC/2025-26/28 Date: November 18, 2025

To,

Listing Compliance Department
BSE Limited
Phiroze Jeejeebhoy Towers, Dalal Street
Mumbai – 400 001(Maharashtra)

Scrip Code: 544465

To,

Listing Compliance Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai-400051(Maharashtra) Symbol: LAXMIINDIA

Sub.: Investor/Earnings Presentation under Regulation 30 of SEBI (Listing Obligations and

Disclosure Requirements) Regulations, 2015

Dear Sir / Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, ("SEBI LODR"), please find enclosed herewith the copy of the Investor/Earnings Presentation for the Quarter ended September 30, 2025.

In compliance with Regulation 46 of SEBI LODR, the Investor Presentation will also be available on the website of the Company at www.lifc.co.in

This is for your information and appropriate dissemination.

Thanking you,

Yours faithfully,

For Laxmi India Finance Limited (Formerly known as Laxmi India Finance Private Limited)

Mr. Sourabh Mishra Company Secretary & Chief Compliance Officer M. No.: A51872



Registered & Corporate Office: 2, DFL, Gopinath Marg, M. I. Road, Jaipur-302 001, Rajasthan India















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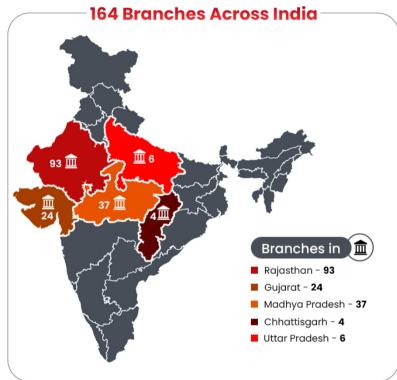
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KEY HIGHLIGHTS – Q2 FY26





Assets Under Management (AUM)

₹1386.49 Cr.

24.75% (Sept 24 - ₹1111.38 Cr.) Profit Before Tax (PBT)

25.30%

(Sept. 24 - ₹20.38 Cr.)

Profit After Tax (PAT)

₹19.06

24.74% (Sept 24 - ₹15.28 Cr.)

Return On Net Worth

11.00%

Return on Assets

2.56%

Own Book

₹1288.90 Cr.

1

28.17% (Sept 24 - ₹1005.62 Cr.)

Net Interest Income (NII)

₹71.72 Cr.

46.55%

(Sept 24 - ₹48.94Cr.)



Cost Of Borrowing (COB)

11.10%

63 bps

(Sept 24 - 11.73%)

Capitalization (CRAR)

Total CRAR - 31.90%

Tier I CRAR - 31.26%

Tier II CRAR - **0.64%**

External Credit Rating

"A-/Outlook Positive"



Assets Quality

Gross NPA	1.59%
Net NPA	0.84%
PCR	47.22%

Employee Base

1661



Net Worth

₹ 435.16 Cr.

1

83.73% (Sept 24 - ₹ 236.85 Cr.)



Debt Equity Ratio - 2.57

Net Equity Ratio - 2.11

COMPANY OVERVIEW





Secured MSME/SME Loans, Mortgage Loans, Business Loans, LAP, Personal Loans, Commercial & Non-Commercial Vehicle Loans, Tractor Loans, Two-Wheelers, Electric Vehicles, Wholesale Lending.

2011 – Acquired RBIregistered NBFC

Laxmi India Finleasecap Pvt. Ltd.; merged DFL operations; portfolio ~₹32 Cr, 4 branches.

Tech-enabled Operations Controlling Controlling

Centralised control from Jaipur HQ with online LMS & LOS systems for efficiency and scalability.

Today - 164 Branches

across Rajasthan, Gujarat, MP, Chhattisgarh & UP; serving rural, semi-urban & urban markets.

Founded in 1993-94

as Deepak Finance and Leasing Company (DFL) in Jaipur; initially focused on vehicle financing.

KEY MILESTONE



2022 Rating "A-"	2023 Rating "A-"	2024 Rating "A-"	2025 Rating "A-"
AUM crossed ₹ 531.60 crore. Up gradation of External Credit Rating evaluated by Acuite from "BBB+" to "A-" with a Stable Outlook. Net-worth stood at ₹ 127.42 Crore Fifth off book transaction - ₹ 38.86 crore	Appointment of Mr. Yaduvendra Mathur as Independent Director. Capital Adequacy Ratio Stood at 23.10%. Tier I at 22.64%. Indian Overseas Bank, Indian Bank, IDBI Bank and UCO Bank	 AUM stood at ₹ 961.37 crore Union Bank, Bajaj Finance, Canara Bank, State Bank of Mauritius, Sundaram Finance & DCB Bank extended fresh term loan facility. Started operation in new state i.e. Chhattisgarh and open 16 new branches in across 4 states, increasing branch network to 135 Branches. 	A- postive outlook AUM crossed ₹ 1277 crore Net Worth of Company Stood at 257.89 Cr. Up gradation of company from Base Layer to Middle Layer NBFC
On boarded new lenders i.e., Federal Bank, Dhanlaxmi Bank, NAFA. Cholamandalam Invest- ment & Finance Company.	extended Fresh Credit Facility. Increase Branch network to 119. New pathway towards digitalization:	Addetto-HR software became live having features like Geo Tagging, Mobile based attendance and provide real time access to Pay Slip, reimbursement of expense anddownload feature like form 16 A.	as it had crossed Balance sheet size of Rs. 1000 Cr. Appointment of new Statutory Auditor "S.C. BAPNA & Associate".
Fresh Equity Infused by promoter & promoter group companies to the tune of ₹ 13.00 crore in FY 21-22.	 Sale & Credit Application Customer Relationship Management (CRM) Expense Management 	Synofin LOS & Synofin LMS Application became live, it has facilated in more effective and efficient management of operation and a move towards digitalization. Introduction of Dynamics 365 Business Central - It	Started Operation in new state i.e. Uttar Pradesh & opened 23 branches across 5 states, increased branch network to 158 Branches.
Implementation of Ind AS	Ever highest sanction granted by SBI of ₹ 75.00 crore	guarantees more transparency in the system through generation of Audit log. Round A – Equity Infusion of Rs. 26.66 crore was done with a stake dilution of 7.90%.	Equity Infusion of 19.84 has been made through Right Issue.

MD'S WORDS ON Q2 FY26





MR. DEEPAK BAID

Managing Director -

Q2 FY26 has been a defining quarter for Laxmi India Finance. We continued our disciplined growth journey while strengthening the company's fundamentals across every parameter. Our AUM crossed ₹1,386.49 crores, reflecting the trust our customers place in us and our ability to scale responsibly. The IPO in this quarter has significantly enhanced our net worth and improved our CRAR to 31.90%, giving us a strong platform for future expansion.

Our cost of borrowing reduced to 11.10%, supported by an upgraded credit rating outlook and a more diversified lender base. Profitability also saw sustained momentum with PAT at ₹19.06 crore, despite absorbing IPO-related expenses - a sign of our business resilience and operational strength.

We expanded our presence to **164 branches**, deepened our footprint across five states, and continued to maintain healthy asset quality with **GNPA at 1.59%** and **NNPA at 0.84%**. Our liquidity position, operational efficiency, and customer base all show a company that is growing with prudence, not aggression.

As we move into the next quarter, our focus remains clear - building a stronger, tech-enabled, customer-first NBFC while maintaining the governance, risk discipline, and sustainable growth that define LIFL. I thank our shareholders, lenders, and team for their unwavering support.

MANAGING TEAM





MR. DEEPAK BAID

Managing Director



MRS. ANEESHA BAID
Whole Time Director



MRS. PREM DEVI BAID
Whole Time Director



MR. ANIL PATWARDHAN
Independent Director



MR. BRIJ MOHAN SHARMA
Independent Director

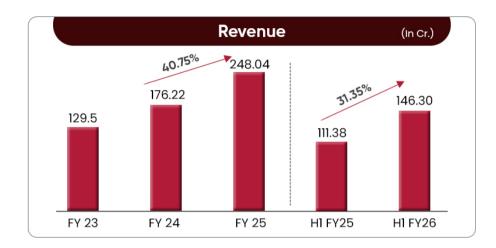


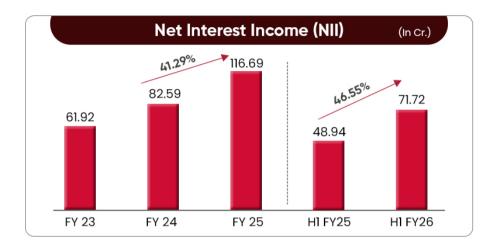
MR. SURENDRA MEHTA
Independent Director

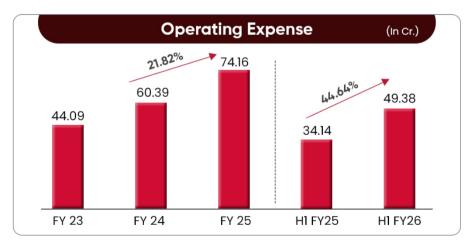


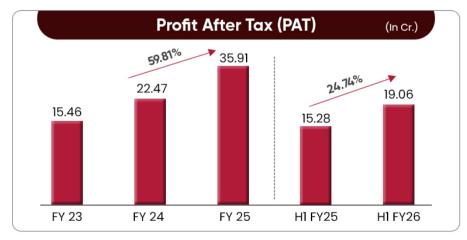
MR. KALYANARAMAN
C. CHOODAN
Independent Director



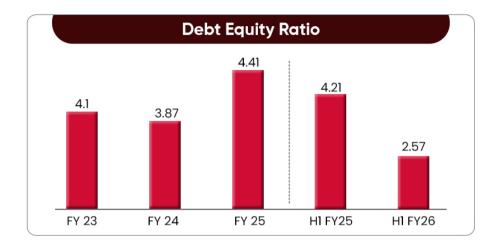


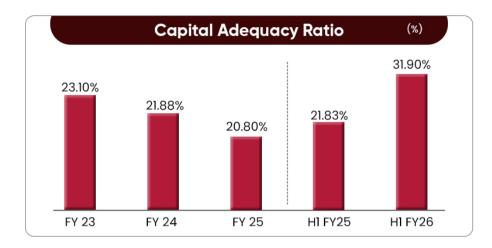


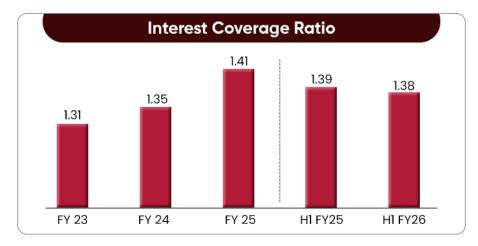




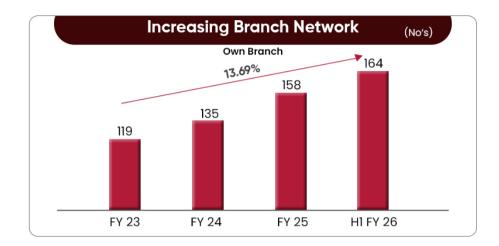


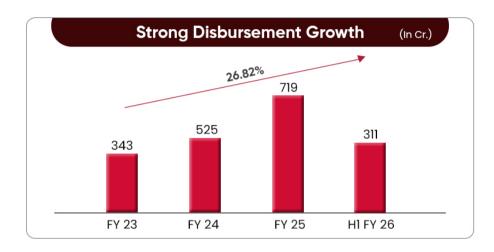


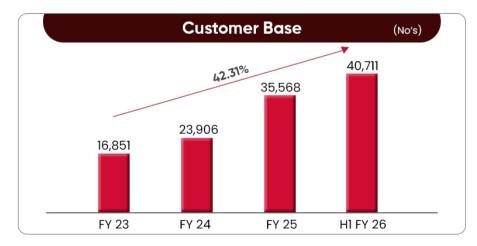


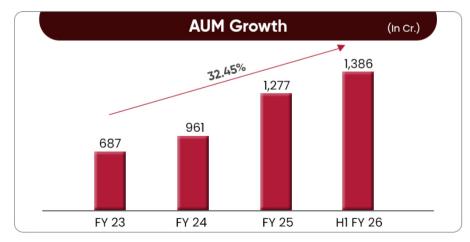




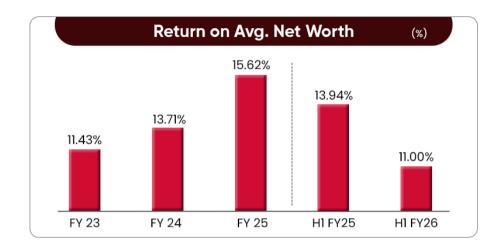


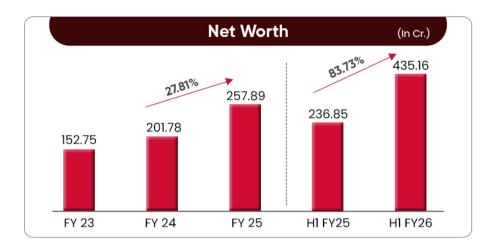


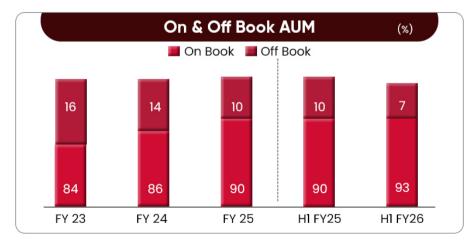












PROFIT & LOSS STATEMENT



Amount in Crores

PARTICULARS	SEPT-25	SEPT-24	JUNE-25	MAR-25	MAR-24
Total Revenue	146.30	111.38	70.08	248.04	176.22
Expenses	118.10	90.99	57.31	200.68	146.89
Finance Cost	67.05	52.54	33.23	114.63	84.55
Operating Cost	46.72	34.14	22.37	74.16	60.39
Impairment cost	4.32	4.32	1.71	11.89	1.95
Profit Before Tax (PBT)	28.20	20.38	12.76	47.36	29.34
Less: IPO Expenses	2.66*	-	-	-	-
Profit After Tax (PAT)	19.18	15.28	9.77	36.00	22.32
Other Comprehensive Income (OCI)	(0.12)	(0.00)	(0.12)	(0.09)	0.15
PAT After OCI	19.06	15.28	9.65	35.91	22.47

^{*} Note: Profit before tax/Profit after tax is after considering IPO expense amounting to Rs. 2.67 Crores

BALANCE SHEET STATEMENT



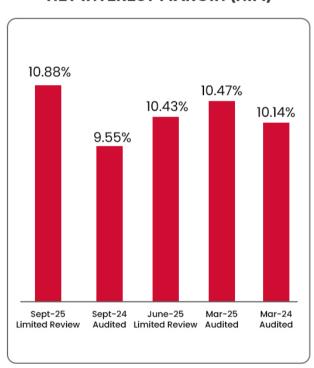
Amount in Crores

PARTICULARS	SEPT-25	SEPT-24	JUNE-25	MAR-25	MAR-24
Assets					
Financial Assets	1543.69	1229.79	1366.54	1392.94	982.68
Loans	1260.00	986.93	1208.53	1126.91	829.11
Other Financial Assets	283.70	242.85	158.01	266.03	153.57
Non-Financial Assets	23.53	20.42	26.05	19.58	15.3
Total Assets	1567.22	1250.21	1392.59	1412.52	997.98
Liabilities					
Financial Liabilities	1126.63	1005.62	1117.88	1149.16	789.86
Debt Securities (Inc. Sub-Debt)	25.34	40.17	19.85	27.39	5
Borrowings	1091.00	957.33	1088.5	1109.68	776.28
Other Financial Liabilities	10.29	8.11	9.53	12.09	8.58
Non FinancialLiabilities	5.44	7.74	6.21	5.48	6.34
Total Liabilities	1132.06	1013.36	1124.09	1154.63	796.21
Equity	435.16	236.85	268.50	257.89	201.78
Equity Share capital	26.13	20.91	20.91	20.91	19.86
Other Equity	409.03	215.95	247.59	236.98	181.92
Total Liabilities & equity	1567.22	1250.21	1392.59	1412.52	997.99

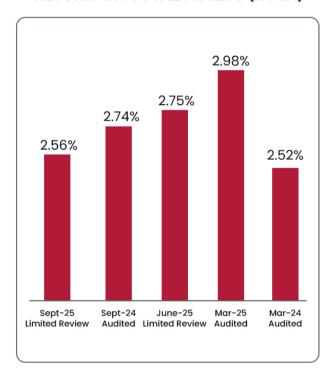




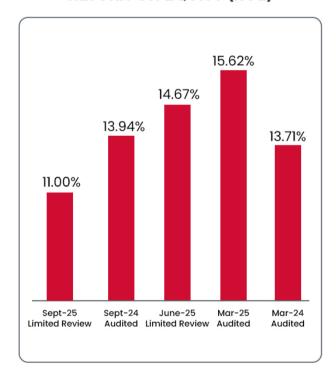
NET INTEREST MARGIN (NIM)



RETURN ON TOTAL ASSETS (ROTA)

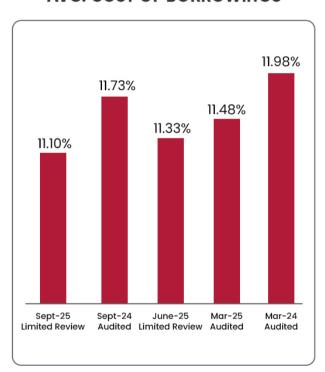


RETURN ON EQUITY (ROE)

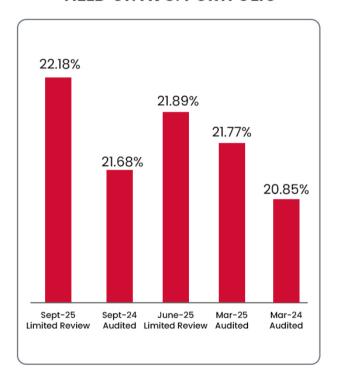




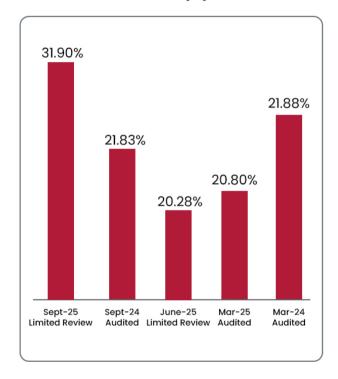
AVG. COST OF BORROWINGS



YIELD ON AVG. PORTFOLIO

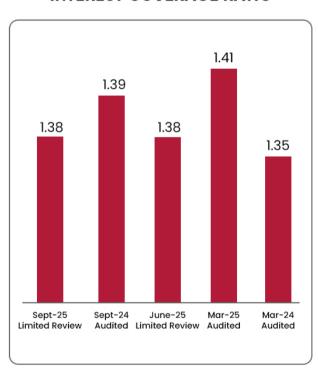


CRAR (%)

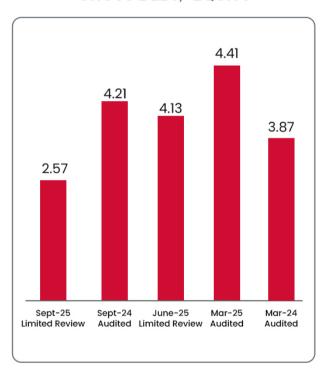




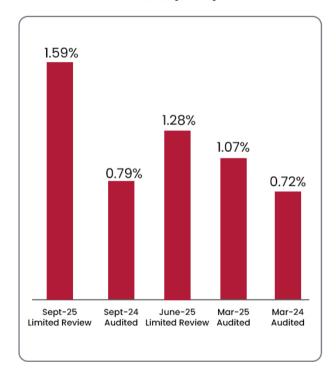
INTEREST COVERAGE RATIO



GROSS DEBT/EQUITY

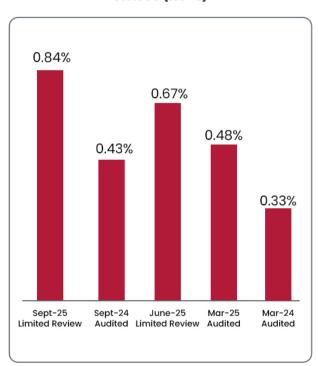


GNPA (IN %)

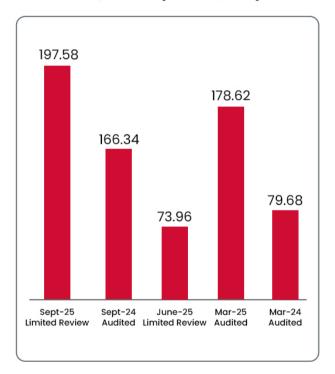




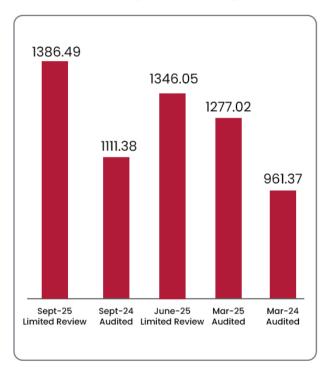
NNPA (IN %)



LIQUIDITY (₹ IN CRORE)

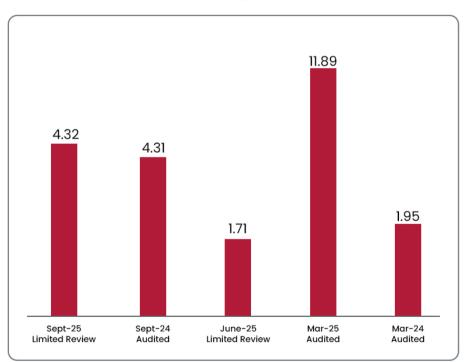


AUM (₹ IN CRORE)

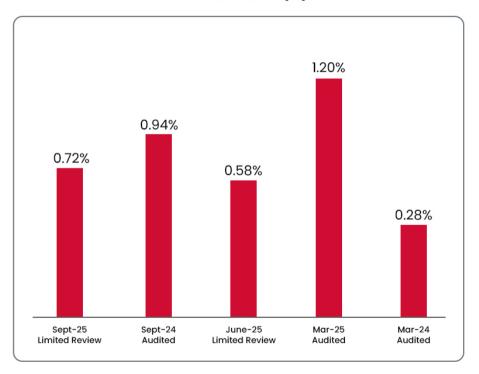




CREDIT COST (₹ IN CRORE)

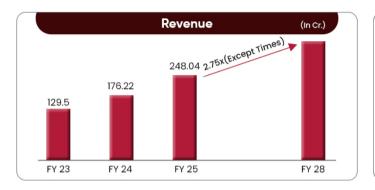


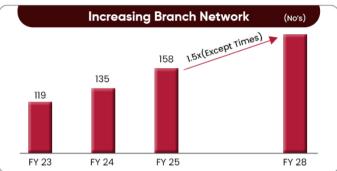
CREDIT COST (%)

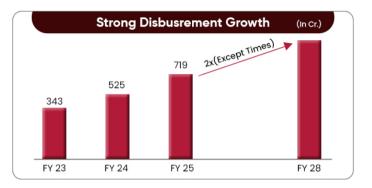


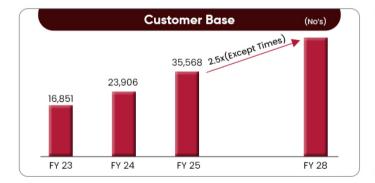
OUR EXPECTED GROWTH TRAJECTORY

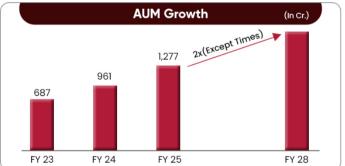












PRODUCT PROFILE





Tractor Loan

Ticket size: up-to ₹ 7 lakhs

Purpose: Transportation &

commercial use. **Security:** Vehicle



Two-Wheeler

Ticket size : *up-to ₹ 1.5 Lakh*s

Purpose of loan: Personal use

Security: Vehicle



Commercial Vehicle Loan

Ticket size : up-to ₹ 10 Lakhs

Purpose: Transportation &

Commercial use **Security:** Vehicle



Two-Wheeler EV Loan

Ticket size: up-to ₹80 thousand

Purpose: Personal Use

Security: Vehicle



Electric Vehicle Loan

Ticket size: up-to ₹ 4 lakhs

Purpose: Extended to three wheelers for transportation and commercial use.

Security: Vehicle



Mortgage Loan

Ticket size: up-to ₹ 25 Lakhs

Purpose: Purchase property, House Construction / Renovation.

Security: Residential Property



MSME

Ticket size : up-to ₹ 25 lakhs

Purpose: Working Capital Limit &

Business expansion

Security: Commercial & Residential

Property



Wholesale Lending

Ticket size: ₹ 25 Lakhs to ₹ 500 Lakhs

Purpose: On-lending to Individual/ Groups for MSME & Vehicle loan

oroups for Monte & Verlicie to

Security: Loan Portfolio



Personal Loan

Ticket size : up-to ₹ 4 lakhs

Purpose: Personal Use Unsecured Product



Business Loan

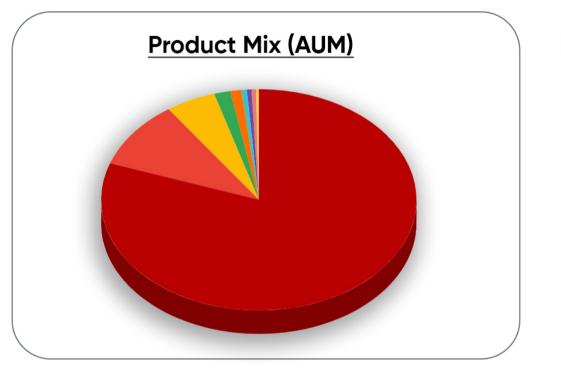
Ticket size: up-to ₹ 4 lakhs

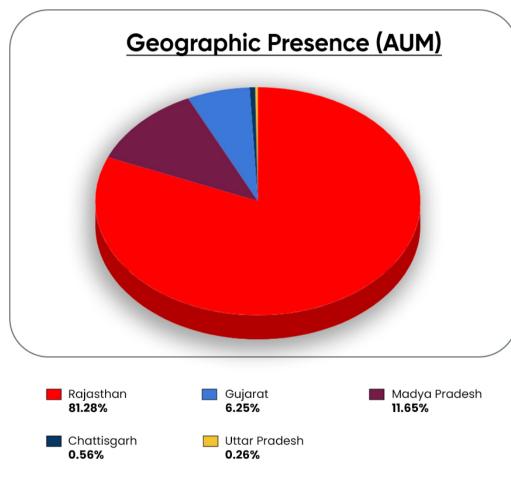
Purpose : Business development, working capital, Business expansion

Unsecured Product

PORTFOLIO CONCENTRATION FOR Q2 FY - 26



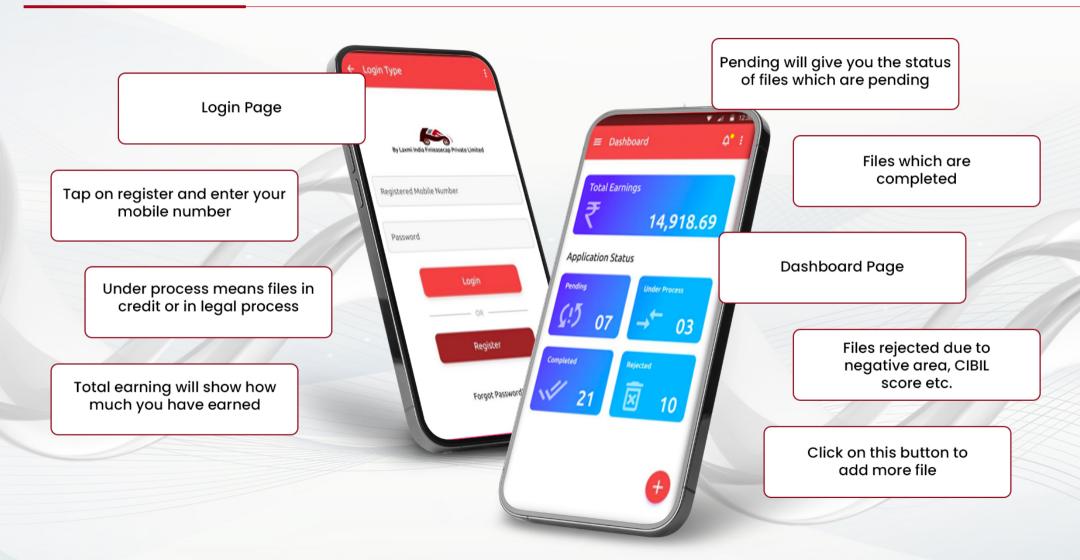






LAXMI MITRA APP





OUR LENDERS



PSU (9)



















Private Banks (9)



















OUR LENDERS



Small Finance Banks (7)















NBFC & FIs (20)

















OUR LENDERS































WHY US?



Digital-First Operations

10+ tech tools incl. Tab-based LOS, Synofin LMS/LOS, Synno CRM; reduced TAT, automated workflows, CKYC, and NPA management.

Laxmi Mitra referral app

Diversified Reach

This app enables real-time tracking and minimal acquisition cost.

Experienced Team

1,660+ employees with leadership averaging 10+ years NBFC experience.

Focus on Inclusion
25% of borrowers are rural/semi-rural women entrepreneurs.

5 Strong Lender Network
44+ PSU, SFB, FI & NBFC partners; zero delays/defaults.

44+ F30, 3FB, F1 & NBFC partitiers, zero delays/deradits

9 products, 40,700+ customers across 5 states; Tier-II/III city focus; aligned with Make in India.

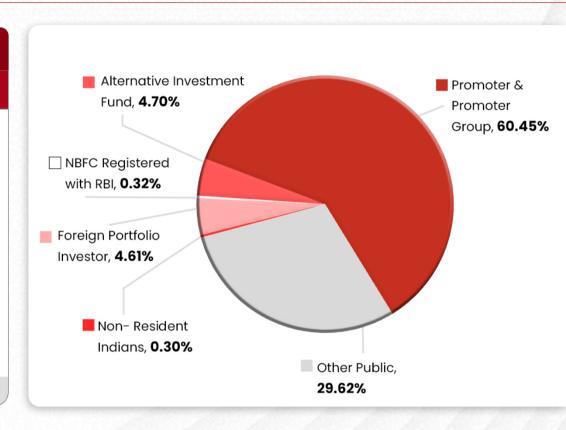
Secure, Scalable Infrastructure

164 branches on real-time systems; digital collections (E-NACH, Auto Dialler, M-Collection); end-point security for remote connectivity.

SHAREHOLDING PATTERN



CATEGORY	AS ON SEPTEMBER 30, 2025				
	No. of Shareholder	No. of Shares	Amount	%	
A. Promoter & Promoter Group	9	3,15,97,568	15,79,87,840	60.45%	
B. Other Shareholders -Public	33090	2,06,70,307	10,33,51,535	39.55%	
Alternative Investment Fund (AIF)	9	24,57,622	1,22,88,110	4.70%	
NBFC Registered with RBI	1	1,66,917	8,34,585	0.32%	
Foreign Portfolio Investors	12	24,08,853	1,20,44,265	4.61%	
Non-Resident Indians	196	1,56,360	7,81,800	0.30%	
Other Public	32872	1,54,80,555	7,74,02,775	29.62%	
Total (A+B)		5,22,67,875	26,13,39,375	100.00%	



Note:-

^{*} Cumulative holding of promoter and promoter group stood at 60.45 % and remaining 39.55 % held by othershareholder after the initial public offer.



Contact Us

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