



April 25, 2025

BSE Limited

Corporate Service Department,
1st Floor, P. J. Towers,
Dalal Street,
Mumbai 400 001

National Stock Exchange of India Limited

Exchange Plaza, 3rd floor,
Plot No. C/1, 'G' block,
Bandra Kurla Complex, Bandra (E),
Mumbai 400 051

Scrip Code: 504067

Symbol: ZENSARTECH

Sub.: Press Release, Analyst and Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release along with Analyst and Investor presentation on the Financials Results of the Company for the quarter and year ended March 31, 2025.

You are requested to take note of the above.

Thanking you,

Yours sincerely,

For **Zensar Technologies Limited**



Anand Daga
Company Secretary

Encl.: As above

Zensar reports 6.3% YoY revenue growth in constant currency for Q4FY25

Pune, India, April 25, 2025: [Zensar Technologies](#), a leading Experience Engineering and Engagement solutions company, announced its consolidated financial results for its fourth quarter, ending March 31, 2025, of the fiscal year 2024-2025.

Financial Highlights:

- In Q4FY25, the company reported revenue of \$156.8M, sequential QoQ growth of 0.9% in constant currency and QoQ decline of 0.1% in reported currency.
- In Q4FY25, Gross Margins stood at 30.3%, sequential growth of 20bps QoQ with an EBITDA% of 15.6%.
- For the full year FY25, the company reported revenue of \$624.5M, yearly YoY growth of 5.1% in constant currency and 5.4% in reported currency.
- Company reported net cash balance of \$290.5M.
- US as a region grew by 0.3% sequential QoQ and by 6.5% YoY in constant currency
- Europe as a region grew by 2.5% in sequential QoQ and by 10.0% in YoY constant currency terms
- Africa as a region grew by 0.9% sequential QoQ but declined by 1.7% in YoY constant currency terms.
- Banking and Financial Services reported a sequential QoQ revenue growth of 3.4% in constant currency.
- Telecommunication, Media and Technology reported a sequential QoQ revenue growth of 1.7% in constant currency.
- Manufacturing and Consumer Services reported a sequential QoQ revenue decline of 2.6% in constant currency.
- Healthcare and Life Sciences reported a sequential QoQ revenue decline of 1.4% in constant currency.

Manish Tandon, CEO and Managing Director, Zensar, said, “We’re proud to report consistent growth across all geographies in constant currency, Zensar’s performance reflects the resilience and global relevance of our EEE value proposition. This quarter marks our highest-ever order book, driven by strong client confidence and strategic investments. Focused efforts in mining new accounts are yielding results, with significant traction in client acquisitions. Additionally, our improved attrition number highlights the success of our people-first approach and culture that values long-term relations.”

Pulkit Bhandari, CFO, Zensar, commenting on the Q4FY25 & FY25 performance, said, “Revenue for the quarter was \$156.8M translating into 0.9% growth in constant currency with an EBITDA margin of 15.6%. For the year, revenue stood at \$624.5M with constant currency growth of 5.1%. Continuing our momentum with sales effort, we booked orders worth \$213.5M this quarter. The quality of engagements is more strategic and long term which is a validation of our strategy.

We delivered a balanced performance on all operational and financial parameters. Revenue grew along with sustainable margins. With a strong focus on verticalization, deepening service line capabilities and investing in AI solutions, we believe Zensar is well poised to capture upcoming opportunities”

**Significant Wins in Q4FY25:**

- End-to-end infrastructure managed services onshore model for a vision care company.
- Guidewire migration for a US based motor association that provides insurance.
- Reimagined to establish a distinct brand positioning for a retail clothing group.
- AI-based solutions to reduce human exposure to hazardous material for client in pipe solution.
- Digital transformation to establish a robust cloud-first ecosystem for a British retail bank
- Automation of pricing engine for Leading distributor's products.

Awards and Recognitions in Q4FY25:

- Zensar was named a 2025 Training APEX Awards winner for the fourth consecutive year.
- Zensar was recognized as a WOW Workplace (Workplace of Winners) for FY25 in the IT, ITES, & GCC category.
- Zensar South Africa was certified as a Top Employer for the fourth consecutive year.

About Zensar (www.zensar.com)

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for 145+ global clients. Our solutions leverage industry-leading platforms and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity. With headquarters in Pune, India, our 10,000+ employees work across 30+ locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore, and Mexico City.

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About RPG Enterprises (www.rpggroup.com)

RPG Enterprises, established in 1979, is one of India's fastest-growing business groups, with a turnover of US\$ 4.7 billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation-led technology businesses.

For any queries, please feel free to reach out:

Media Contact
Sunanda Jayaseelan
Public Relations
Zensar Technologies
sunanda.jayaseelan@zensar.com

**Safe Harbor**

Certain statements in this release concerning our future prospects are forward-looking statements that involve a number of underlying identified/non-identified risks and uncertainties that could cause actual results to differ materially. This release and other statements—written and oral—that we periodically make contain forward-looking statements that set out anticipated results based on the management’s plans and assumptions. However, the same are subject to risks and uncertainties, including, but not limited to, our ability to manage growth; fluctuations in earnings/exchange rates; intense competition in IT services, including factors affecting cost advantage; wage increases; ability to attract and retain highly skilled professionals; time and cost overruns on fixed price, fixed-time frame, or other contracts; client concentration; restrictions on immigration; our ability to manage international operations; reduced demand for technology in our service offerings; disruptions in telecommunication networks; our ability to successfully complete and integrate acquisitions; liability for damages on our service contracts; government measures in India and countries where our customers operate; withdrawal of governmental fiscal incentives; economic downturn in India and/or around the world; political instability; legal restrictions on raising capital or acquiring companies; and unauthorized use of intellectual property and general economic conditions affecting the industry.

In addition to the foregoing, global pandemics like COVID-19 may pose an unforeseen, unprecedented, unascertainable, and constantly evolving risk(s), inter-alia, to us, our customers, delivery models, vendors, partners, employees, and general global operations and may also impact the success of companies in which we have made strategic investments, demand for the Company’s offerings, and the onshore-offshore-nearshore delivery model.

The results of these assumptions made relying on available internal and external information are the basis for determining the carrying values of certain assets and liabilities. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based are also subject to change accordingly. These forward-looking statements represent only the Company’s current intentions, beliefs, or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.



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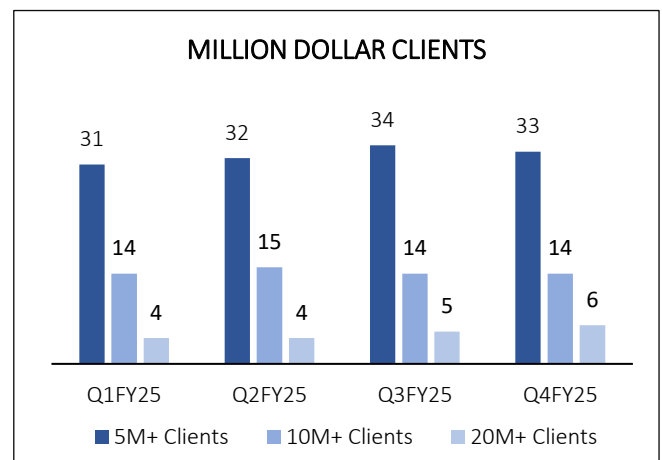
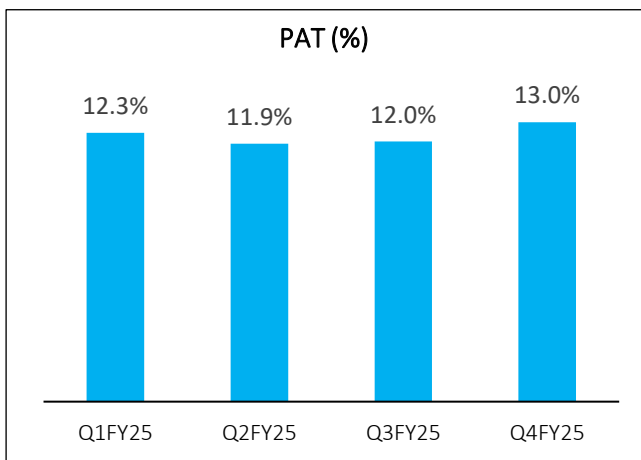
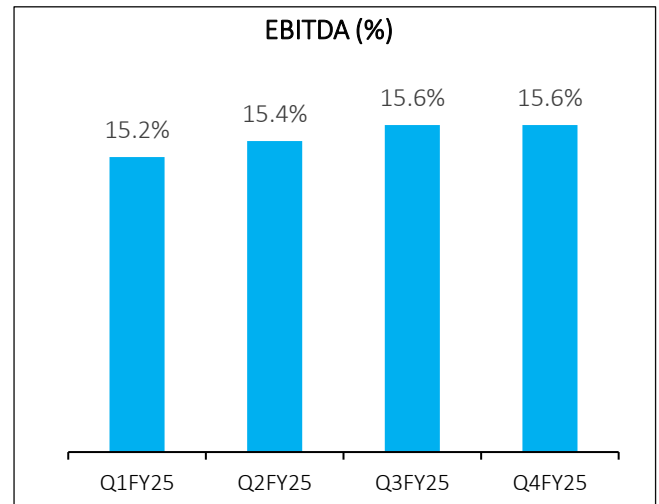
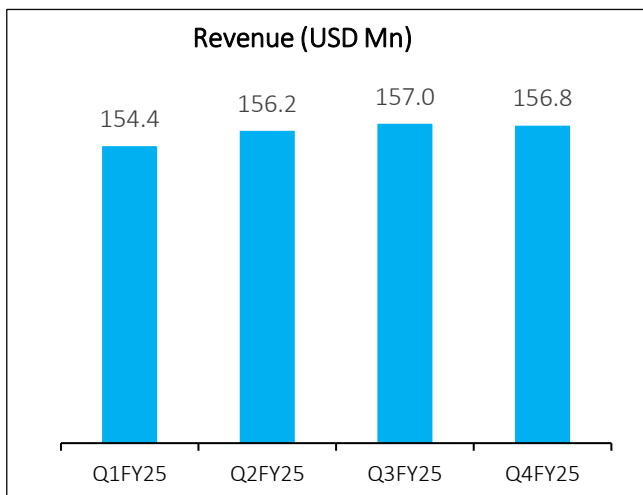
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Q4FY25 Revenue and Profitability snapshot:

Particulars	Q4FY25		Growth					
	USD Mn	INR Mn	Q-o-Q			Y-o-Y		
			USD	INR	CC	USD	INR	CC
Revenue	156.8	13,589	-0.1%	2.5%	0.9%	5.8%	10.5%	6.3%
EBITDA	24.5	2,125	0.2%	2.7%		0.2%	4.7%	
EBIT	21.8	1,887	0.5%	3.0%		0.7%	5.2%	
PAT	20.3	1,764	7.6%	10.4%		-2.7%	1.7%	

Performance Highlights:





Income Statement (USD Mn)

Income Statement (USD Mn)	Q4 FY 24	Q3 FY 25	Q4 FY 25	FY 24	FY 25
Operating revenue	148.1	157.0	156.8	592.3	624.5
<i>Sequential Growth</i>	2.4%	0.5%	-0.1%		
<i>Year-Over-Year Growth</i>	0.5%	8.6%	5.8%	-2.0%	5.4%
Cost of revenue	102.7	109.8	109.3	404.0	439.0
Gross profit	45.4	47.2	47.5	188.3	185.5
<i>Gross profit % of revenue</i>	30.6%	30.1%	30.3%	31.8%	29.7%
<i>Sequential Growth</i>	0.9%	7.6%	0.6%		
<i>Year-Over-Year Growth</i>	-3.5%	5.0%	4.6%	12.3%	-1.5%
Sales and marketing expenses	9.0	10.2	10.2	36.2	40.1
General and administration expenses	11.9	12.6	12.7	46.9	48.9
Operating expenses	20.9	22.7	23.0	83.0	89.0
<i>% of revenue</i>	14.1%	14.5%	14.7%	14.0%	14.3%
Earnings before interest, tax, depreciation and amortization (EBITDA)	24.5	24.5	24.5	105.3	96.5
<i>EBITDA % of revenue</i>	16.5%	15.6%	15.6%	17.8%	15.5%
<i>Sequential Growth</i>	-1.9%	2.0%	0.2%		
<i>Year-Over-Year Growth</i>	14.5%	-1.9%	0.2%	53.8%	-8.3%
Depreciation and amortization	2.9	2.8	2.8	16.2	12.1
Earnings before interest and tax (EBIT)	21.6	21.7	21.8	89.1	84.4
<i>EBIT % of revenue</i>	14.6%	13.8%	13.9%	15.0%	13.5%
<i>Sequential Growth</i>	2.0%	6.0%	0.5%		
<i>Year-Over-Year Growth</i>	26.4%	2.3%	0.7%	95.4%	-5.2%
Interest	0.3	0.4	0.6	2.5	2.1
Exchange Gain/(Loss)	-0.7	-1.3	-0.6	0.1	-4.3
Other income	7.0	4.9	5.9	19.1	23.2
Profit before tax	27.6	24.9	26.5	105.8	101.3
<i>% of revenue</i>	18.6%	15.8%	16.9%	17.9%	16.2%
<i>Sequential Growth</i>	8.2%	0.2%	6.6%		
<i>Year-Over-Year Growth</i>	40.3%	-2.3%	-3.8%	92.7%	-4.2%
Provision for taxation	6.7	6.0	6.2	25.5	24.6
Profit after tax	20.9	18.9	20.3	80.3	76.7
<i>Profit after tax % of revenue</i>	14.1%	12.0%	13.0%	13.6%	12.3%
<i>Sequential Growth</i>	7.6%	1.7%	7.6%		
<i>Year-Over-Year Growth</i>	44.2%	-2.7%	-2.7%	98.4%	-4.4%



Income Statement (INR Mn)

Income Statement (INR Mn)	Q4 FY 24	Q3 FY 25	Q4 FY25	FY 24	FY 25
Operating revenue	12,297	13,256	13,589	49,019	52,806
<i>Sequential Growth</i>	2.1%	1.3%	2.5%		
<i>Year-Over-Year Growth</i>	1.4%	10.1%	10.5%	1.1%	7.7%
Cost of revenue	8,529	9,266	9,471	33,433	37,111
Gross profit	3,768	3,990	4,118	15,586	15,695
<i>Gross profit % of revenue</i>	30.6%	30.1%	30.3%	31.8%	29.7%
<i>Sequential Growth</i>	0.6%	8.6%	3.2%		
<i>Year-Over-Year Growth</i>	-2.7%	6.5%	9.3%	15.6%	0.7%
Sales and marketing expenses	746	860	888	2,992	3,391
General and administration expenses	992	1,061	1,105	3,876	4,137
Operating expenses	1,738	1,921	1,993	6,869	7,528
<i>% of revenue</i>	14.1%	14.5%	14.7%	14.0%	14.3%
Earnings before interest, tax, depreciation and amortization (EBITDA)	2,031	2,069	2,125	8,717	8,167
<i>EBITDA % of revenue</i>	16.5%	15.6%	15.6%	17.8%	15.5%
<i>Sequential Growth</i>	-2.2%	2.9%	2.7%		
<i>Year-Over-Year Growth</i>	15.5%	-0.3%	4.7%	57.9%	-6.3%
Depreciation and amortization	237	237	238	1,338	1,019
Earnings before interest and tax (EBIT)	1,793	1,833	1,887	7,379	7,148
<i>EBIT % of revenue</i>	14.6%	13.8%	13.9%	15.1%	13.5%
<i>Sequential Growth</i>	1.6%	7.0%	3.0%		
<i>Year-Over-Year Growth</i>	27.4%	3.9%	5.2%	99.8%	-3.1%
Interest	28	37	49	209	173
Exchange Gain/(Loss)	-60	-109	-50	5	-360
Other income	581	416	510	1,583	1,963
Profit before tax	2,286	2,103	2,298	8,758	8,577
<i>% of revenue</i>	18.6%	15.9%	16.9%	17.9%	16.2%
<i>Sequential Growth</i>	7.8%	1.1%	9.3%		
<i>Year-Over-Year Growth</i>	41.5%	-0.8%	0.5%	97.2%	-2.1%
Provision for taxation	553	505	534	2,108	2,079
Profit after tax	1,733	1,598	1,764	6,650	6,498
<i>Profit after tax % of revenue</i>	14.1%	12.1%	13.0%	13.6%	12.3%
<i>Sequential Growth</i>	7.2%	2.6%	10.4%		
<i>Year-Over-Year Growth</i>	45.4%	-1.2%	1.7%	103.0%	-2.3%



Other Metrics

Other Metrics	Q4 FY 24	Q3 FY 25	Q4 FY 25	FY 24	FY 25
<u>Revenue By Service Offering (as % of Revenue)</u>					
Digital Application Services	81.6%	79.5%	79.3%	81.6%	80.0%
Application Services + Enterprise Application (SaaS)	47.8%	45.5%	45.4%	47.3%	45.9%
Advanced Engineering Services	15.9%	17.3%	16.7%	16.4%	16.7%
Experience Services	10.0%	7.7%	7.6%	9.3%	8.2%
Data Engineering and Analytics	7.8%	8.9%	9.6%	8.6%	9.2%
Cloud Infrastructure and Security	18.4%	20.5%	20.7%	18.4%	20.0%
<u>Revenue By Vertical (as % of Revenue)</u>					
Telecommunication, Media and Technology*	25.5%	21.4%	21.7%	27.1%	22.5%
Manufacturing & Consumer Services	26.3%	27.7%	26.7%	25.6%	26.6%
Banking & Financial Services	38.7%	40.1%	41.0%	37.7%	40.4%
Healthcare & Life Sciences	9.5%	10.8%	10.6%	9.6%	10.4%
<u>Revenue By Geographical Segment (as % of Revenue)</u>					
US	67.2%	67.3%	67.4%	67.2%	67.7%
Europe	20.8%	21.2%	21.4%	20.8%	20.9%
Africa	12.0%	11.5%	11.2%	12.0%	11.4%
<u>Operating revenue (Constant Currency Mn)</u>					
Sequential Growth	2.0%	0.7%	0.9%	-1.6%	5.1%
Year-Over-Year Growth	0.4%	7.5%	6.3%	-1.6%	5.1%
<u>Constant Currency Growth By Vertical (QoQ %)</u>					
Telecommunication, Media and Technology*	0.7%	-3.5%	1.7%	-13.8%	-9.4%
Manufacturing & Consumer Services	2.4%	6.5%	-2.6%	0.2%	8.2%
Banking & Financial Services	2.3%	-1.3%	3.4%	9.3%	12.3%
Healthcare & Life Sciences	3.2%	3.2%	-1.4%	-6.4%	18.3%
<u>Number of million dollar Clients (LTM Revenue)</u>					
1 Million dollar +	85	87	84	85	84
5 Million dollar +	31	34	33	31	33
10 Million dollar +	14	14	14	14	14
20 Million dollar +	4	5	6	4	6



Other Metrics	Q4 FY 24	Q3 FY 25	Q4 FY 25	FY 24	FY 25
<u>Revenue from top clients</u>					
Revenue- top 5 clients	28.3%	27.5%	27.6%	30.7%	27.7%
Revenue- top 10 clients	40.8%	41.0%	40.8%	41.8%	41.3%
Revenue- top 20 clients	57.2%	56.8%	55.8%	58.3%	57.3%
Number of active clients	148	158	166	148	166
<u>Onsite: Offshore (as % of Revenue)</u>					
Revenue mix					
Onsite	50.0%	49.5%	49.0%	50.9%	49.9%
Offshore	50.0%	50.5%	51.0%	49.1%	50.1%
<u>Utilization (excluding Trainees)</u>					
Utilization (excluding Trainees)	83.7%	82.9%	84.6%	83.7%	84.6%
<u>Headcount</u>					
Total Headcount	10,349	10,517	10,702	10,349	10,702
Technical - Onsite	2,078	2,095	2,061	2,078	2,061
Technical - Offshore	7,387	7,567	7,772	7,387	7,772
Gross employees added during the period	816	975	873	2,740	3,396
% of women employees	30.1%	29.8%	29.6%	30.1%	29.6%
Voluntary Attrition %(LTM)	10.9%	10.0%	9.9%	10.9%	9.9%
<u>Exchange Rates (Rupee Dollar Rate)</u>					
Period Closing Rate	83.4	85.6	85.5	83.4	85.5
Period Average Rate	83.0	84.4	86.7	82.8	84.5
<u>Accounts receivables (in days)</u>					
Billed	49	45	48	49	48
Unbilled	24	23	25	24	25
Total	73	68	73	73	73
<u>Summary of Cash and Cash Equivalents (in USD Mn)</u>					
Balances with Banks	86.8	68.7	87.0	86.8	87.0
Investments	174.9	200.4	203.5	174.9	203.5
Cash and Cash Equivalents including investments	261.7	269.2	290.5	261.7	290.5
Debt (USD Mn)	-	-	-	-	-
Total Outstanding Hedges (in USD Mn)	340.2	109.5	76.5	340.2	76.5

* Erstwhile presented as Hitech

About Zensar (www.zensar.com)

We conceptualize, build, and manage digital products through experience design, data engineering, and advanced analytics for 145+ global clients. Our solutions leverage industry-leading platforms and help clients be competitive, agile, and disruptive as they navigate transformational changes with velocity. With headquarters in Pune, India, our 10,000+ employees work across 30+ locations, including San Jose, Seattle, Princeton, Cape Town, London, Singapore, and Mexico City.

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Catch our refreshed new website at: www.zensar.com

About RPG Enterprises (www.rpggroup.com)

RPG Enterprises, established in 1979, is one of India's fastest-growing business groups, with a turnover of US\$ 4.7 billion. The group has diverse business interests in the areas of Infrastructure, Tyres, Pharma, IT and Specialty as well as in emerging innovation-led technology businesses.

For any queries, please feel free to reach out:

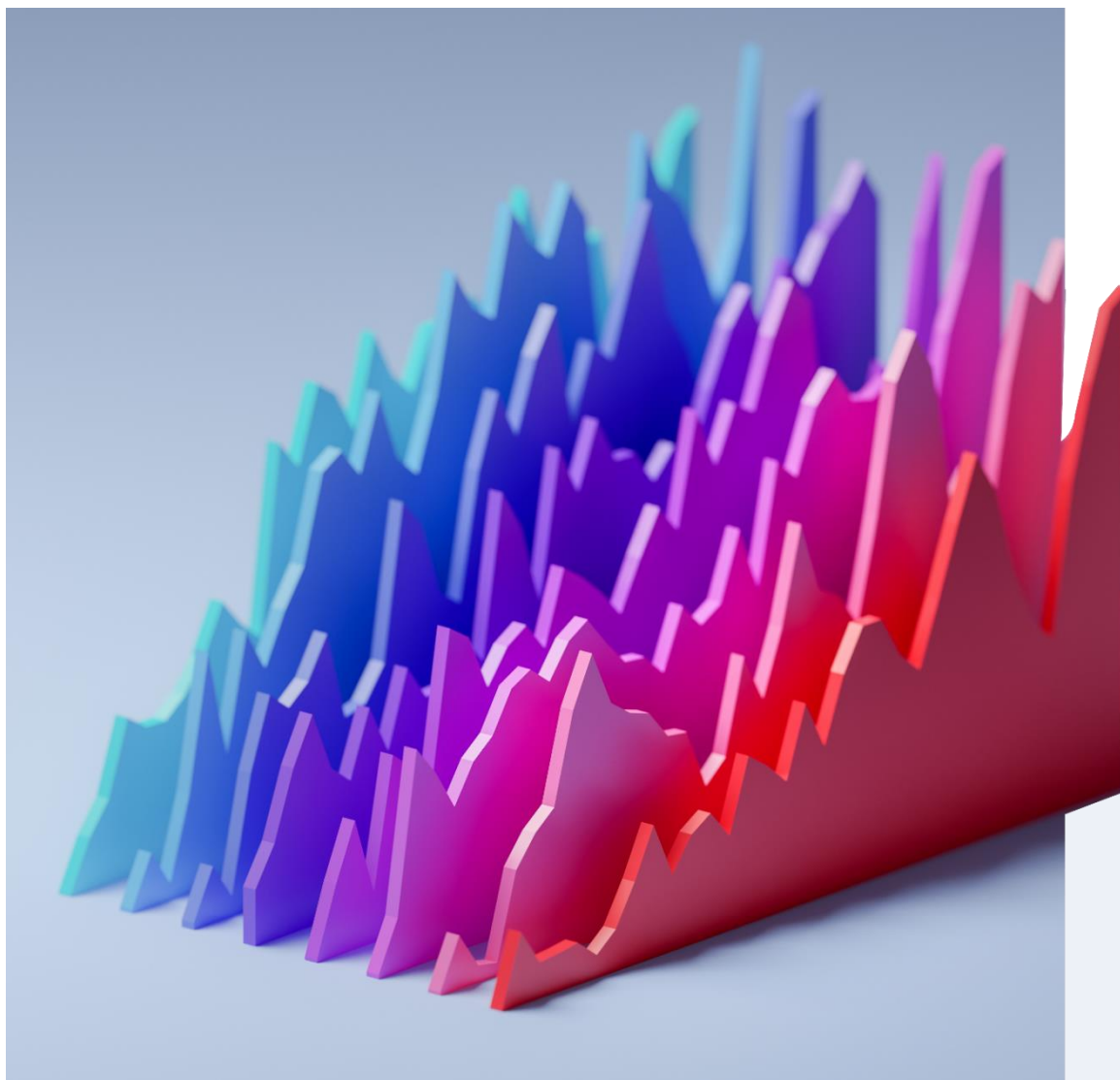
Media Contact
Sunanda Jayaseelan Public Relations Zensar Technologies sunanda.jayaseelan@zensar.com

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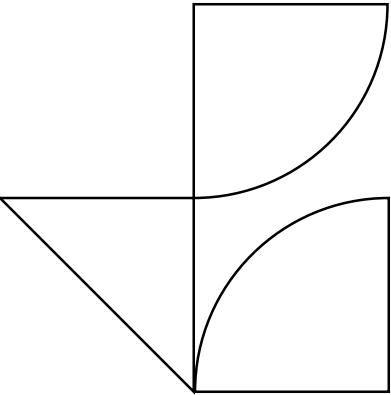


Analyst Presentation

Quarter ending March 31, 2025

Zensar Technologies Ltd.

Safe Harbor



Certain statements in this release concerning our future prospects are forward-looking statements which involve a number of underlying identified/non identified risks and uncertainties that could cause actual results to differ materially. This release and other statements – written and oral – that we periodically make contain forward-looking statements that set out anticipated results based on the management’s plans and assumptions. However the same are subject to risks and uncertainties, including but not limited to, our ability to manage growth; fluctuations in earnings/exchange rates; intense competition in IT services including factors affecting cost advantage; wage increases; ability to attract and retain highly skilled professionals; time and cost overruns on fixed price, fixed-time frame or other contracts; client concentration; restrictions on immigration; our ability to manage international operations; reduced demand for technology in our service offerings; disruptions in telecommunication networks; our ability to successfully complete and integrate acquisitions; liability for damages on our service contracts; government measures in India and countries where our customer operate, withdrawal of governmental fiscal incentives; economic downturn in India, and/or around the world, political instability, legal restrictions on raising capital or acquiring companies; and unauthorized use of intellectual property and general economic conditions affecting the industry.

In addition to the foregoing, global pandemic like COVID-19 may pose an unforeseen, unprecedented, unascertainable and constantly evolving risk(s), inter-alia, to us, our customers, delivery models, vendors, partners, employees, general global operations and may also impact the success of companies in which we have made strategic investments, demand for Company’s offerings and the onshore-offshore-nearshore delivery model.

The results of these assumptions made relying on available internal and external information are the basis for determining the carrying values of certain assets and liabilities. Since the factors underlying these assumptions are subject to change over time, the estimates on which they are based, are also subject to change accordingly. These forward-looking statements represent only the Company’s current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward-looking statements, whether as a result of new information, future events, or otherwise.

Q4FY25 snapshot

Total Revenue

\$156.8M

0.9% QoQ CC 

6.3% YoY CC 



Wins


\$213.5M

\$32.0 M YoY 



PAT%


13.0%

100 bps QoQ 



Attrition


9.9%

10 bps QoQ 



Cash

\$290.5M

\$21.4M QoQ 

Vertical and Geography performance

Vertical highlights



BFSI

3.4%
QoQ cc

12.3%
YoY cc

41.0%
Q4 FY25 revenue



TMT

1.7%
QoQ cc

-9.4%
YoY cc

21.7%
Q4 FY25 revenue



HLS

-1.4%
QoQ cc

18.3%
YoY cc

10.6%
Q4 FY25 revenue



MCS

-2.6%
QoQ cc

8.2%
YoY cc

26.7%
Q4 FY25 revenue



USA

0.3%
QoQ cc

6.5%
YoY cc

67.4%
Q4 FY25 revenue



UK/EU

2.5%
QoQ cc

10.0%
YoY cc

21.4%
Q4 FY25 revenue



South Africa

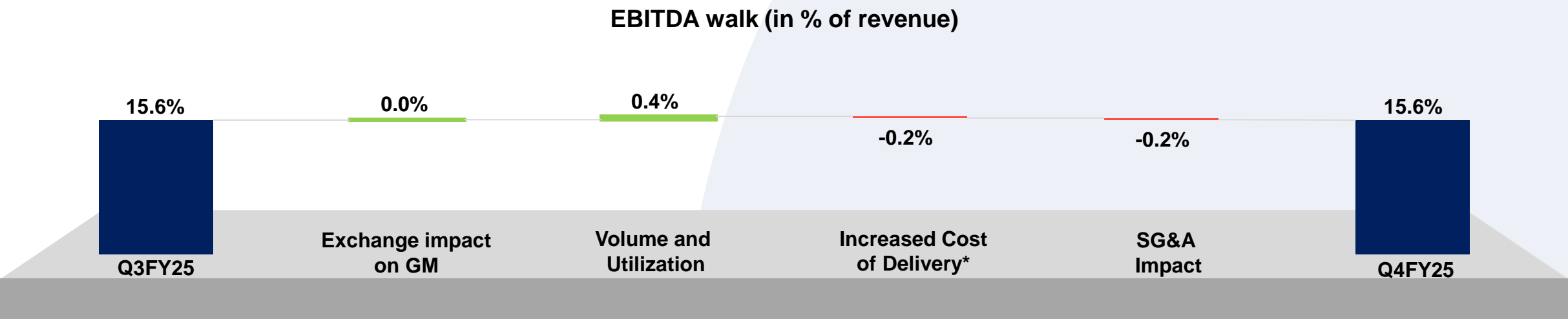
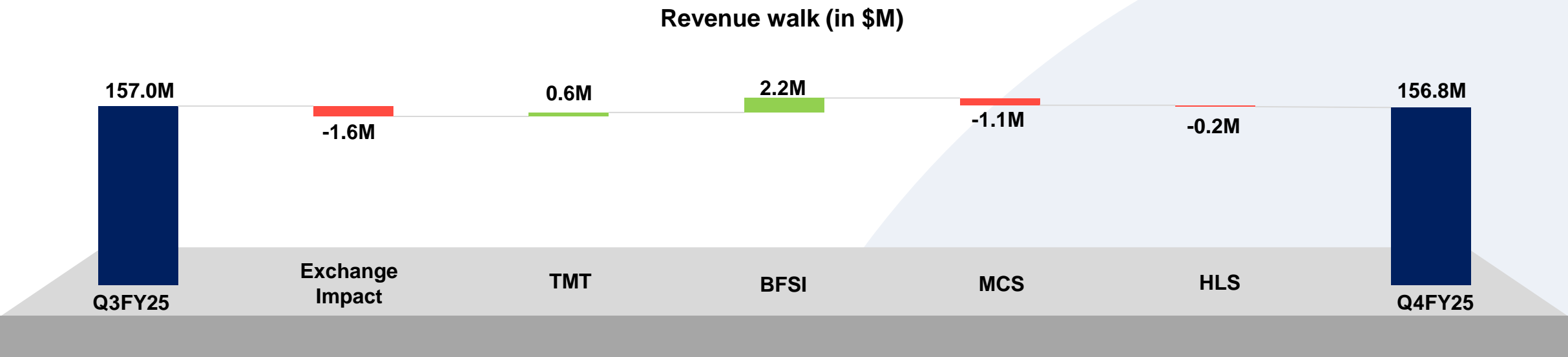
0.9%
QoQ cc

-1.7%
YoY cc

11.2%
Q4 FY25 revenue

- TMT - Telecommunication, Media and Technology erstwhile – Hitech
- BFSI - Banking, Financial Services & Insurance
- MCS - Manufacturing and Consumer Services
- HLS- Healthcare & Life Sciences

Revenue and margin walk

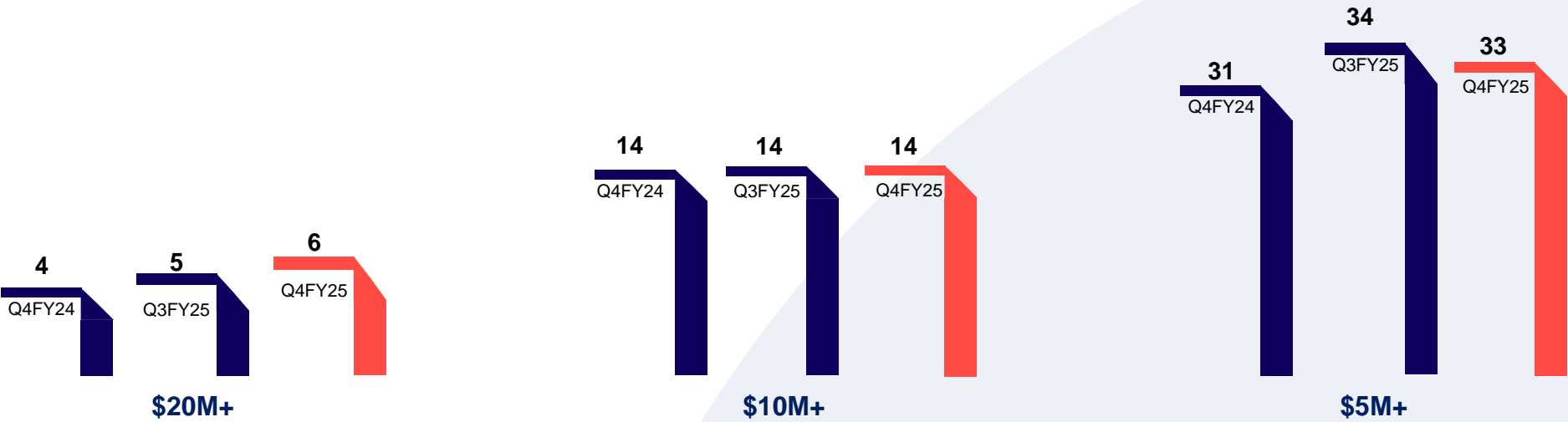


Gross margin (GM) Impact

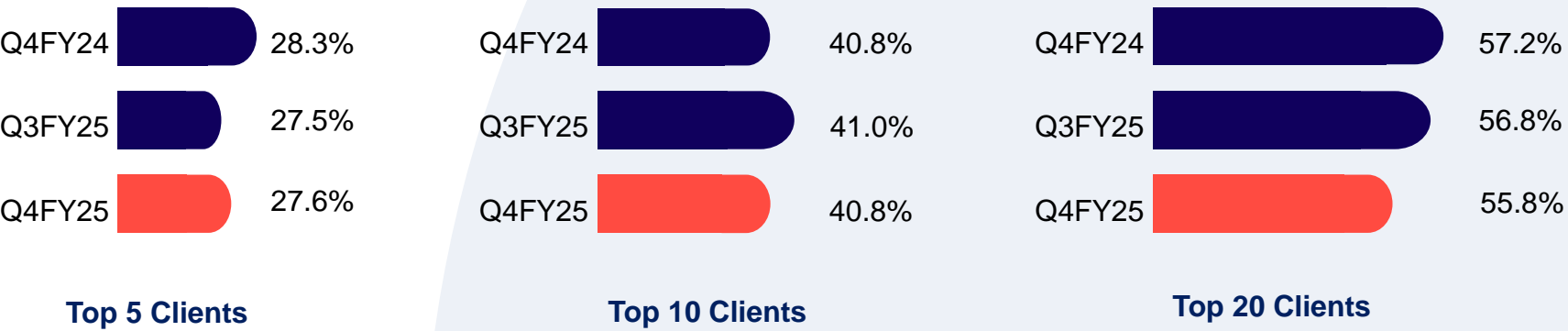
*Cost of delivery includes leave utilization benefit in Q3

Client and Revenue mix

Client mix



Revenue mix
(% of total revenue)



Win momentum continues: Notable projects



AI-based solutions to reduce human exposure to hazardous material for client in pipe solution

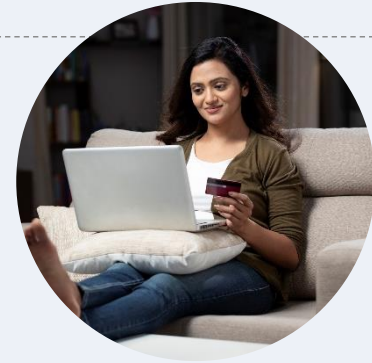


End-to-end infrastructure managed services onshore model for a vision care company

Reimagined to establish a distinct brand positioning for a retail clothing group



Digital transformation to establish a robust cloud-first ecosystem for a British retail bank



Guidewire migration for a US based motor association that provides insurance



Automation of pricing engine for Leading distributor's products

Case studies: Next-generation services bring business value



Automating Productivity Measurement Framework for an Energy-Based Client

The client's Productivity Measurement Framework report, which tracks the performance of multiple Scrum teams across the enterprise, was conducted entirely offline using Excel. The existing system was time-consuming, non-scalable, and prone to errors.

Zensar developed an automated, Productivity Measurement Framework using Power BI, SQL server, and Azure DevOps. This solution eliminates manual processes, provides real-time updates, and enhances scalability, ensuring KPI generation reflects the performance of a scrum team. With an 80% Reduction in manual effort for KPI tracking and reporting. Real-time visibility and increased data security. Empowering the client to measure productivity across their entire digital enterprise.



Agentic AI for Life Insurance Support for an US based Insurance Company

US based mutual insurance company that provides financial services to cooperatives, credit unions, their members worldwide. Client needed support in 3 life insurance events to reduce cost and drive sales.

Zensar created Agentic AI based solutions:

Life Event Change – Upgrades Coverage

Agent, processes name change, beneficiary change, provides options for coverage increase & close billing.

Payment Date Reminder– Accepts option to set auto-reminder and completes number verification to set preferred channel for reminder and relays info to physical agent.

Policy Cancellation – Handles angry customer to determine issue; accepts & updates new CC#. Understands further challenges and completes warm hands off to policy specialist for assist.



Multilateral Development for Bank Providing Financial Assistance to Business

Client's core objective was to re-design and re-platform Digital marketing experience to provide robustness and flexibility to marketers across the geographies they operate.

Client chose Zensar to architect, build, deploy and support the Adobe Experience Cloud based solution leveraging Zensar's Digital Experience Platform (DXP) accelerator.

This DXP solution has helped the client to consolidate their brand that is known for its integrity and consistency in serving their clients

The DXP solution has helped accelerate Go-to-market time by 30% and Improved the Digital experience by 100%

The launch was covered across the media in UK as a major event.

Leadership structure



Manish Tandon
CEO and MD



Vijayasimha Alilughatta
Chief Operating Officer



Pulkit Bhandari
Chief Financial Officer



Vivek Ranjan
CHRO



Parag Jain
Head Manufacturing and Consumer
Services, and Growth Office



Harish Lala
Head – Telecommunication ,
Media and Technology, and
Africa



Pratik Maroo
Head- Healthcare and Life Sciences



Nachiketa Mitra
Head – Banking and Financial
Services



Chaitanya Rajebahadur
Head - Europe



Anup Rege
Chief Business Officer – Experience
Services, and Brand and
Communications

ESG updates



Environment

Carbon emissions: Zensar commits to reach Net-zero greenhouse gas emissions across the value chain by FY45 as per targets approved by SBTi.

Renewable Energy Share: 70% of total energy consumption globally by FY30

Waste & water management: Sustain the below status for owned premises YOY:

- Sustain Water positive status
- Zero water discharge
- Zero waste to landfills



Social

Happiness: Sustain Happiness Index Score at 82 or more

Diversity and inclusion: Create a gender-diverse workplace with 35% women associates by FY27

Corporate social responsibility: Reach 225,000 lives through community development initiatives by FY30

Human resources development: Achieve 80 average hours of training per associate by FY30



Governance

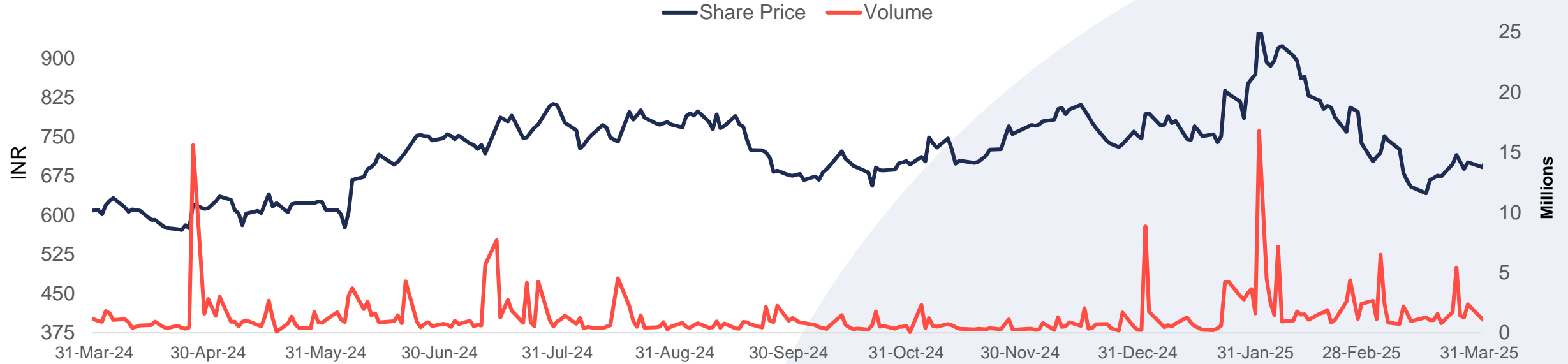
Governance & compliance:

- 100% compliance for code of conduct training
- Strengthen ombudsman process

Procurement & supplier diversity: Assess all suppliers based on sustainable procurement criteria by FY30

Data security & privacy: Commitment to data privacy compliance

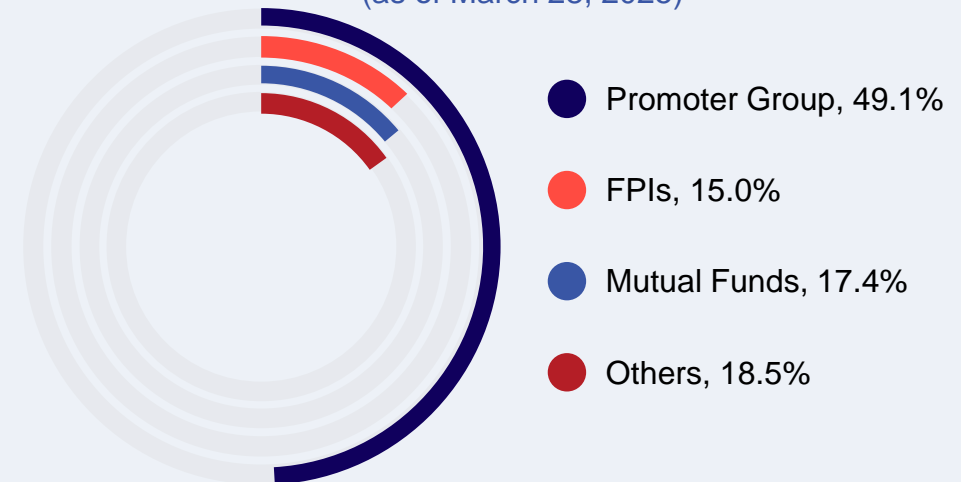
Zensar's stock price and shareholding pattern

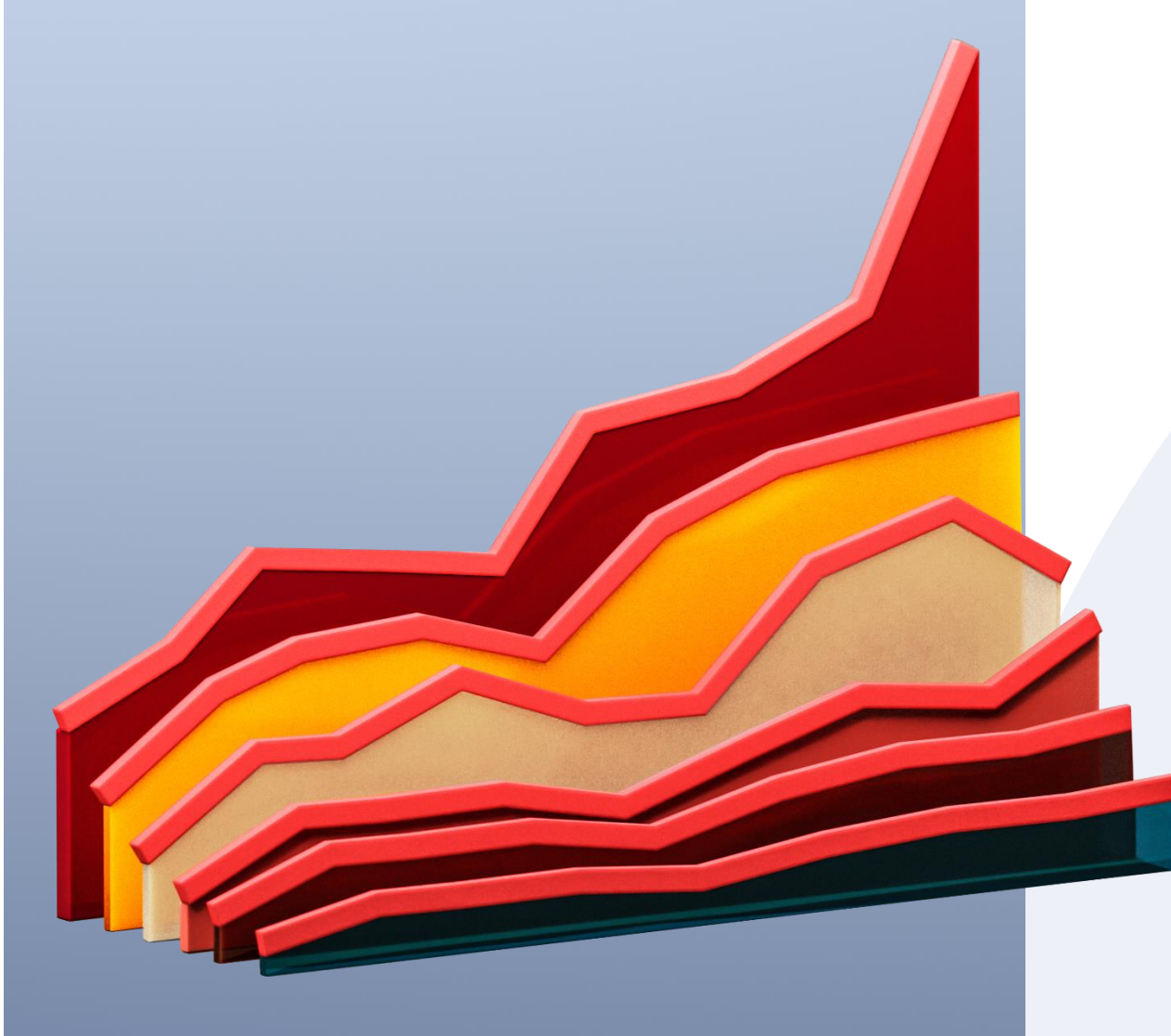


Equity Share Information

- Share Price (28th March 2025): INR 701/ share
- Market Cap (28th March 2025): INR 15,923 crs
- Financial Year: April to March
- Face Value: INR 2 / share
- Listed on Indian Stock Exchanges:
 - Bombay Stock Exchange (code: 504067)
 - National Stock Exchange (code: ZENSARTECH)
- Bloomberg Code: ZENT.IN
- Reuters Code: ZENT.BO

Shareholding Pattern (as of March 28, 2025)

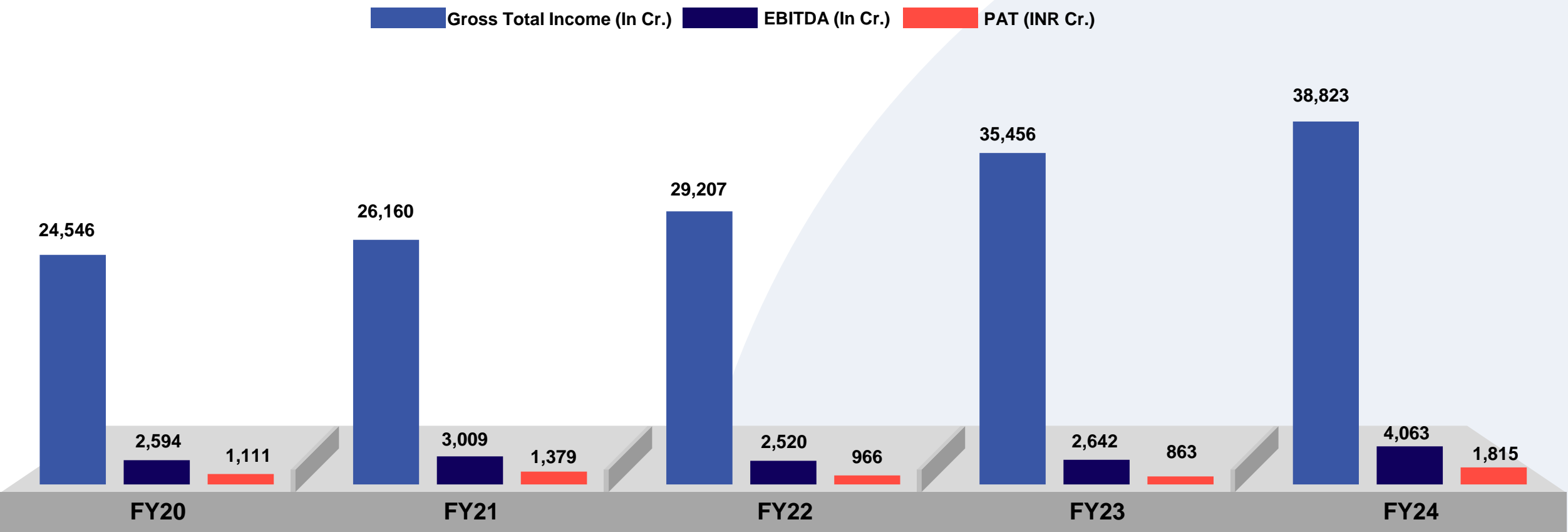




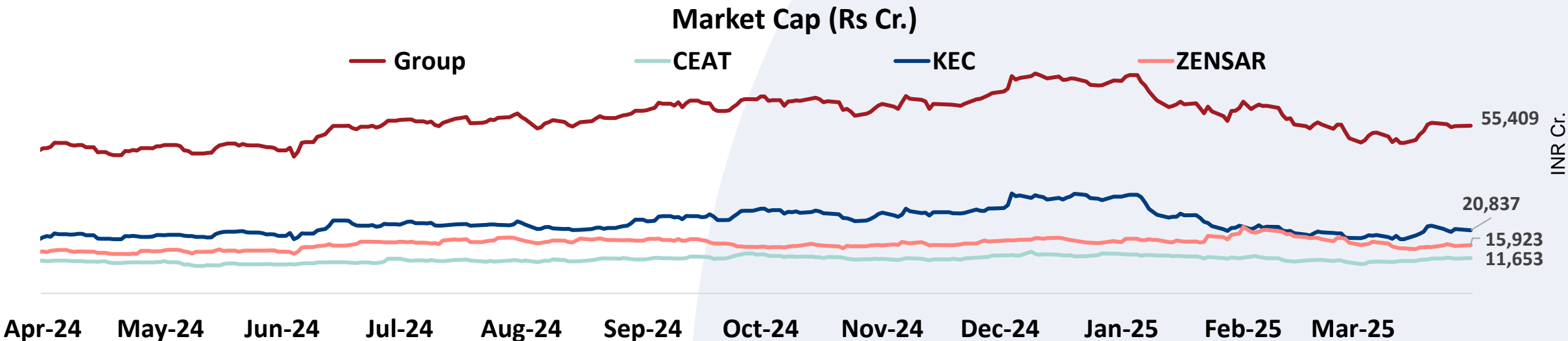
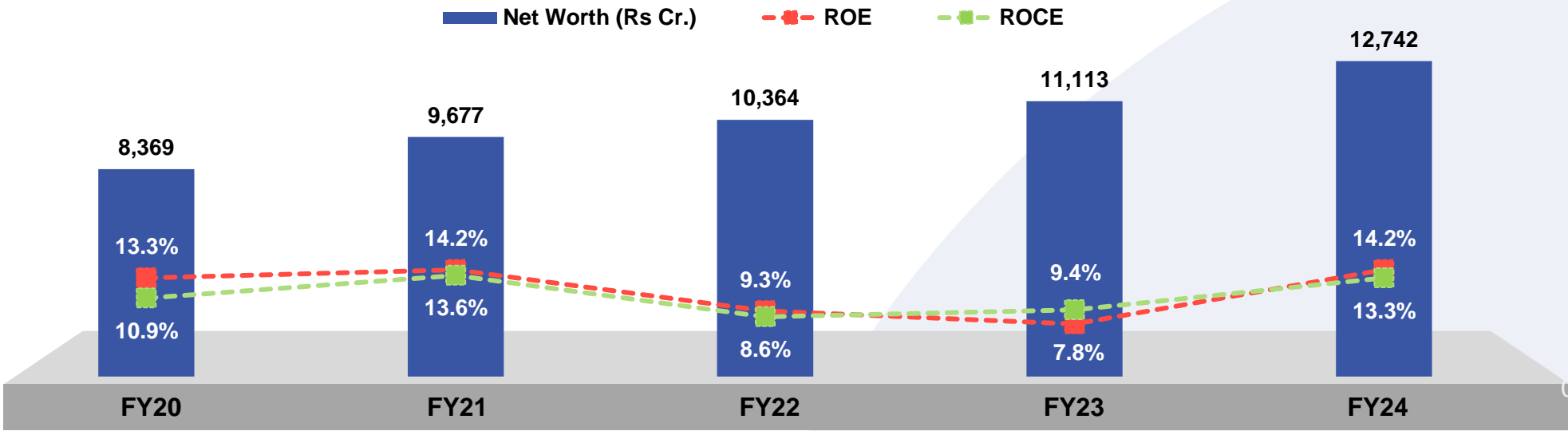
RPG Group Update

RPG Group key financials

Revenue FY20-24 CAGR 12.1%



RPG Group key financials



Note: 1. ROCE is calculated by taking EBIT*(1-ETR) divided by Capital Employed 2. ROE is calculated by taking PAT divided by Net Worth 3. Market Cap updated to March 31, 2025

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Thank You

