LAPL Automotive Limited

CIN: U34300MH2004PLC149728

Registered Office: Plot No. 90, Sector No. 05, Auric City, Shendra Industrial Area, Chikalthana Industrial Area, Chhatrapati Sambhajinagar (Aurangabad), Maharashtra, India, 431006 **Website:** https://www.laplautomotive.com/
Contact: 9225364622 **Email:** group.cs@laplautomotive.com

To,
Department of Corporate Services
Bombay Stock Exchange Limited
25th Floor, P. J. Tower, Dalal Street,
Fort, Mumbai- 400 001.

Date: 02nd September, 2026

Dear Sir/Madam,

Subject: Submission of Investor Presentation for the Financial Year 2025-26

Script Code: 544863

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, we wish to inform you that the Company has prepared an Investor Presentation for the Financial Year 2025-26.

In this regard, please find enclosed the Investor Presentation of LAPL Automotive Limited for the Financial Year 2025-26, providing an overview of, inter alia, the Company's business, operations, financial performance, recent developments, and growth strategies.

The aforesaid Investor Presentation is also being made available on the Company's website at https://www.laplautomotive.com/investor-relations

You are requested to take the above information on your records.

Thanking you,

FOR, LAPL AUTOMOTIVE LIMITED

Neeraj Satyaprakash Goyal

Digitally signed by Neeraj Satyaprakash Goyal
Date: 2026.09.02 17:41:07 +05'30'

NEERAJ SATYAPRAKASH GOYAL
MANAGING DIRECTOR
DIN: 00871808

Date: 02nd September 2026
Place: Chhatrapati Sambhajinagar

Enclosure: Investor Presentation

LAPL
AUTO PARTS

LAPL AUTOMOTIVE LIMITED

INTEGRATED MANUFACTURER OF AUTOMOTIVE LIGHTING, MOTORS, MIRRORS & COMPONENTS

FY26 INVESTOR PRESENTATION

DISCLAIMER

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This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantee of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict.

These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

ABOUT US

Founded in **2004**, the Company was established by **Mr. Neeraj Satyaprakash Goyal** through the acquisition of an automotive lighting manufacturing facility from **Lumax Auto Private Limited** in **Chhatrapati Sambhajinagar (Aurangabad), Maharashtra**. This acquisition of manufacturing unit of Lumax Auto Private Limited marked the Company's entry into the automotive components manufacturing sector.

Headquartered in Chhatrapati Sambhajinagar (Aurangabad)**, Maharashtra**, the Company operates **three manufacturing facilities** with over **37 years of promoter experience** in the automotive industry.

The Company is an **integrated automotive components manufacturer** operating across **ODM (Original Design Manufacturing)** and **OBM (Original Brand Manufacturing)** models, offering a diversified product portfolio spanning **automotive lighting systems, motors, mirrors, plastic moulded components, and accessories**. The Company caters to **automobile OEMs** across **passenger vehicles, commercial vehicles, two-wheelers, and electric mobility segments**, supported by **IATF 16949:2016 certified** processes, with select products certified by recognised agencies such as ARAI, ICAT, CIRT and VRDE in-house design, and testing capabilities.

KEY HIGHLIGHTS

3
Manufacturing Units located in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra

Business model
Original Design Manufacturer (ODM)
Original Brand Manufacturer (OBM)

81.24%
Average capacity Utilisation (FY26)

IATF 16949:2016
certified

CIRT, ICAT, VRDEA
and ARAI certified

Presence across
Maharashtra, Madhya Pradesh, Gujarat and other states.

Expanding into EVs
with LED lighting solutions designed for both ICE and electric vehicle platforms

PROMOTERS

Mr. Neeraj Satyaprakash Goyal
(37+ years of experience)

Mrs. Anita Neeraj Goyal
(22+ years of experience)

Mr. Shubham Neeraj Goyal
(5+ years of experience)

9.25%
PAT Margin (FY26)

16.75%
EBITDA Margin (FY26)

₹93.25 Cr
Revenue from Operations (FY26)

0.83x
Debt to Equity Ratio (FY26)

JOURNEY

LAPL AUTO PARTS

2004

Incorporation as a Private Limited company

2005

Procurement of C-241 Waluj unit from Lumax Auto Private Limited

2012

Setting up of Manufacturing unit at Plot No. L-18/15, MIDC Waluj

2017

Inaugurated Motor Division and Assembling unit Segment in unit C-241

2021

Setting up of Manufacturing unit at Plot No. 90-1 & 2, Sector No.5, Auric City Shendra

2024

Obtained on lease Plot No. 68/1, Sector No. 5, AURIC City, Shendra, Aurangabad, Maharashtra, for setting up a new manufacturing facility.

2026

Listed on the BSE SME Platform on August 13, 2026.

BUSINESS VERTICALS

MANUFACTURING

LIGHTING

STARTER MOTORS, ROTORS

WIPER MOTOR, STATORS, FANS, AND MIRRORS

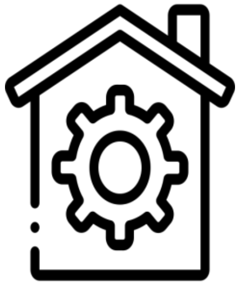
HOODS & OTHER ACCESSORIES, etc.

SERVICES

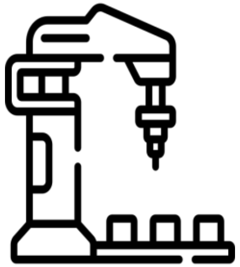
DESIGNING

PROTOTYPING

TOOLING



HOMOLOGATION

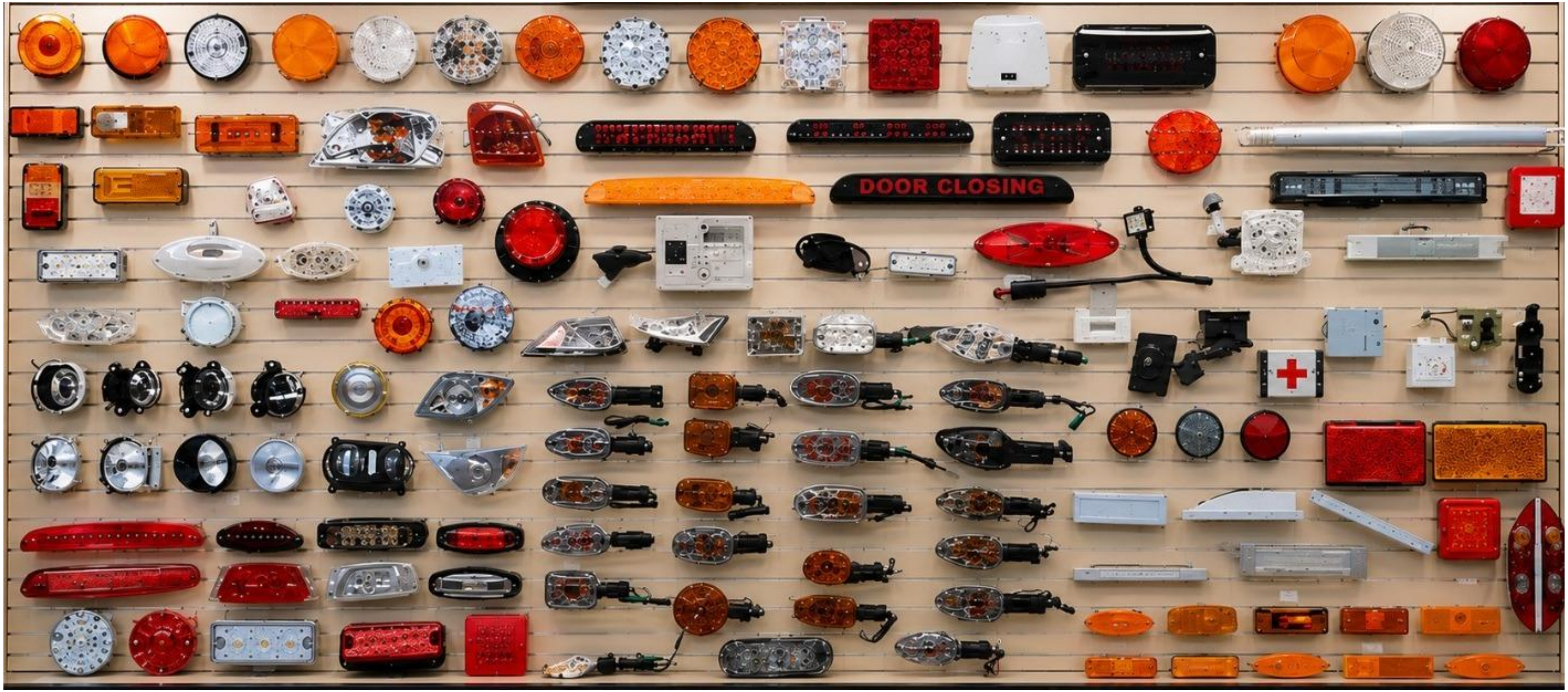


ASSEMBLY

PAINTING & METALIZING

PRODUCT PORTFOLIO

LIGHTING DIVISION



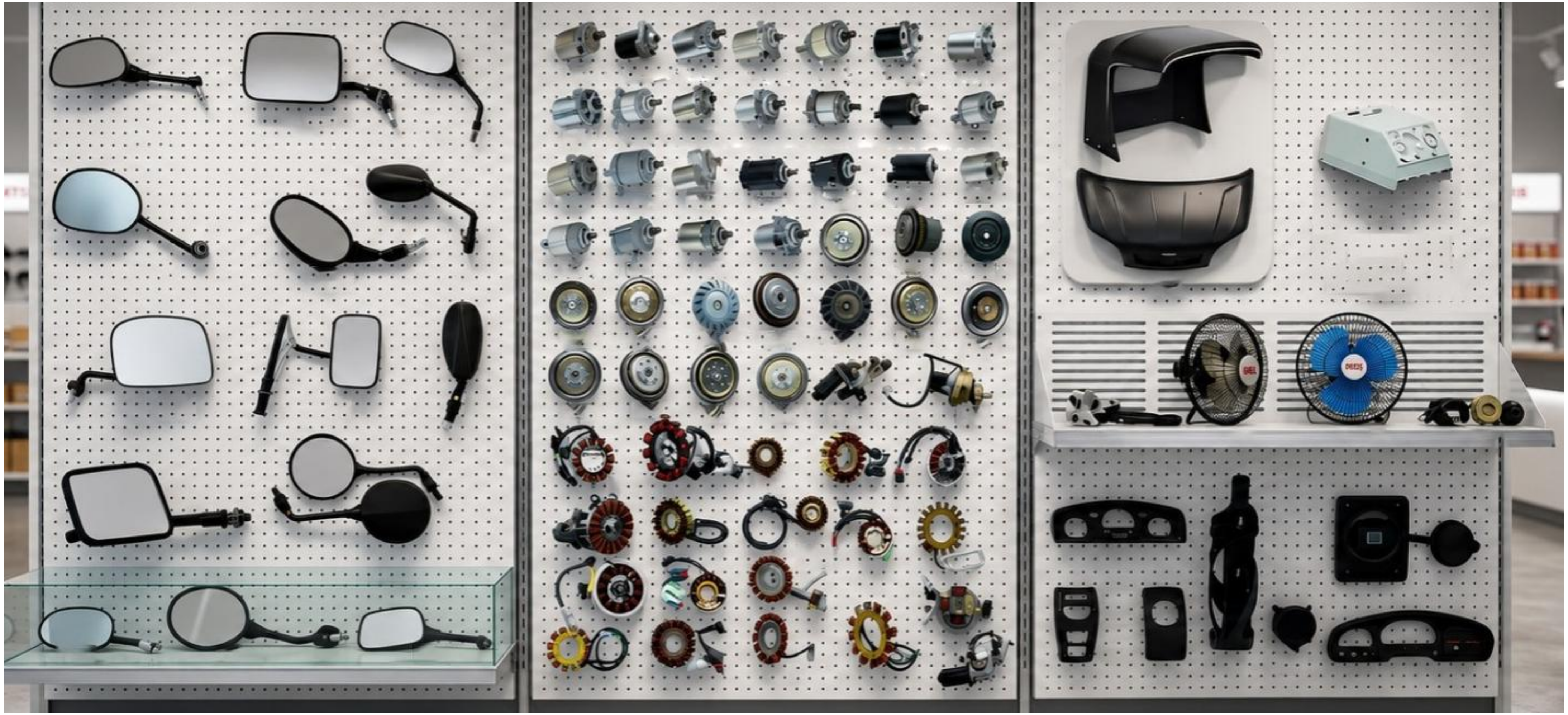
PRODUCT PORTFOLIO

LAPL AUTO PARTS

MIRROR DIVISION

MOTOR DIVISION

HOODS & OTHER ACCESSORIES DIVISION



BUSINESS MODEL & REVENUE STREAM

LAPL AUTO PARTS

Dual-model automotive component manufacturer

1

ODM VERTICAL | 77.94%

(FY26)

Design & manufacture for OEM customers who market under their own brand. 3 units in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra.

2

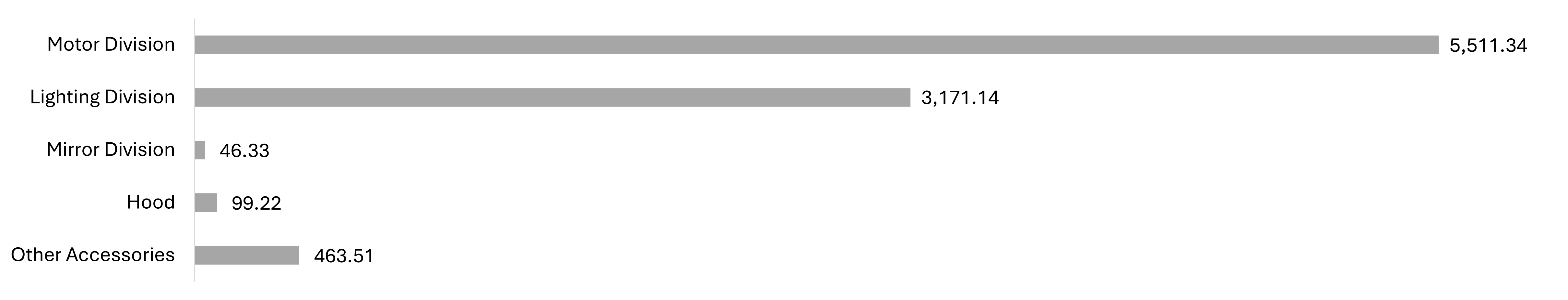
OBM VERTICAL | 22.06%

(FY26)

Proprietary brand "LAPL" - end-to-end control over design, manufacturing, branding & sales.

Revenue by Product Segment (FY26)

(In ₹ Lakhs)



LOCATIONAL PRESENCE

Unit-I

MIDC Waluj, Aurangabad

Current Usage: For Mirror Assembling, Storage and warehousing purposes.

Unit-II

MIDC Waluj, Aurangabad

Current Usage: For Manufacturing of Lighting

Unit-III

Shendra, Aurangabad

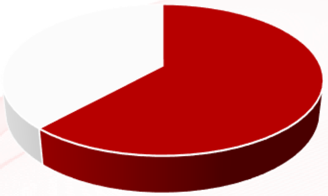
Registered Office

Current Usage: Manufacturing of starter motors, wiper motors, BLDC fans, and rotor assemblies etc.

Capacity Utilization (FY26) (In MVA)

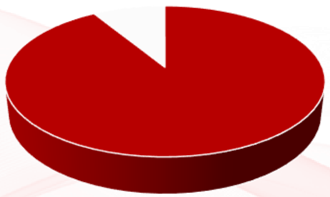
Mirror Division		Lighting Division		Motor Division	
Installed Capacity	Actual Production	Installed Capacity	Actual Production	Installed Capacity	Actual Production
6,000	3,707	2,25,000	2,05,322	1,50,000	1,36,058

Mirror Division



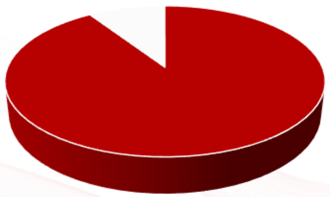
61.78%

Lighting Division



91.25%

Motor Division



90.70%

Recent Highlights

Commencement of Unit IV Construction

August 19, 2026

- Completed the Bhumi Pujan on August 19, 2026.
- Commenced construction of the fourth manufacturing facility.
- Located at Chhatrapati Sambhajinagar, Maharashtra.
- Aimed at strengthening manufacturing, testing and in-house production capabilities.

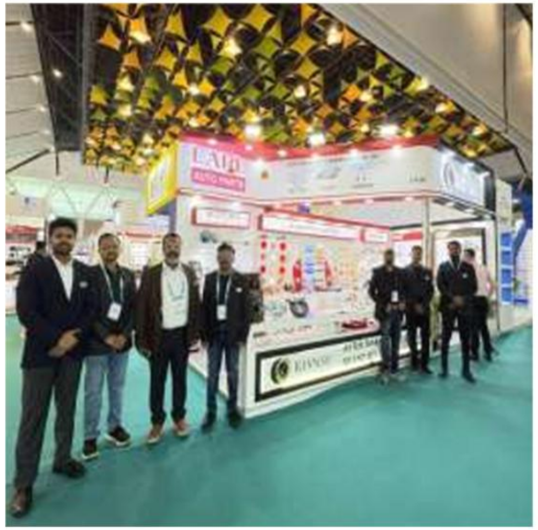
Three New Vendor Codes Received

August 2026

- Received three new vendor codes from leading automotive companies.
- Enables participation in upcoming RFQs and development programmes.
- Opens access to potential sourcing opportunities.
- Strengthens OEM engagement and the future business pipeline.

ACMA Automechanika 2026 – NEW DELHI

Strengthened After market presence

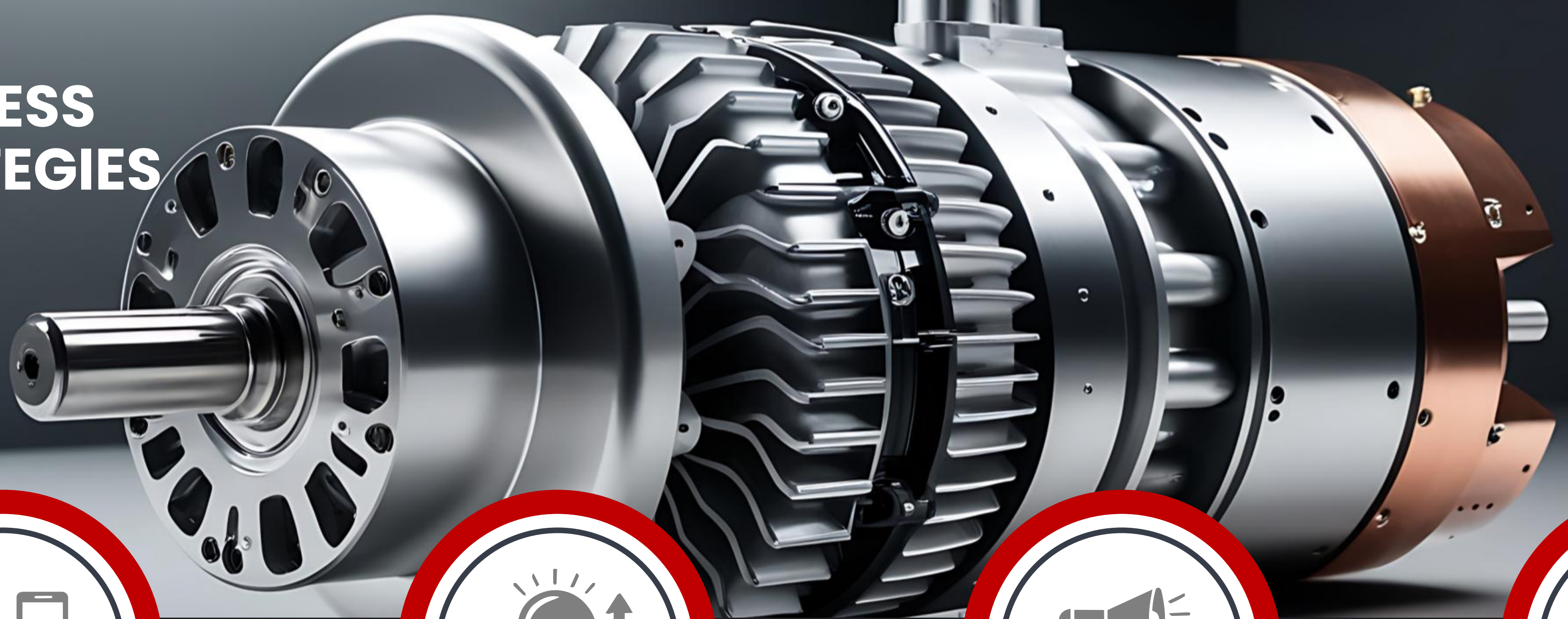


Production collaboration, long-term ties, and events ensure trust and visibility.

Marketing fuels product innovation via market trends and feedback.

BUSINESS STRATEGIES

LAPL AUTO PARTS



Platform-Based OEM Engagement

- Early-stage co-development with OEMs
- Integrated component solutions
- Faster validation and PPAP readiness
- Stronger long-term revenue visibility

Strengthen EV Market Presence

- Deepen EV OEM engagement
- Develop next-gen LED solutions
- Drive sustainable growth

Expand Technology-Led Portfolio

- Shift from conventional components to value-added, technology-driven products
- Increase focus on LED and projector lighting systems, BLDC and high-efficiency motors.
- Improve differentiation, margins and revenue mix

Integrated Supply Chain Strategy

- Secure supply of key components
- Improve quality, lead times and efficiency
- Support operational continuity and scalable growth

From component supplier to long-term OEM development partner.

BUSINESS STRATEGIES

LAPL AUTO PARTS

Strategic Partnerships & Technology Alliances

- Expand distributor and spare-parts network
- Standardize packaging, cataloguing and traceability
- Build recurring, higher-margin revenue
- Reduce dependence on OEM cycles

Capacity Expansion and Backward Integration

- Build a new manufacturing facility using ₹1,956 lakh
- Increase automation and in-house production
- Improve margins, quality and lead times
- Reduce outsourcing and supply-chain risks

Customer Diversification

- Expand across segments and geographies
- Target EV, export OEMs and aftermarket channels
- Reduce concentration risk and improve revenue resilience

Strategic Partnerships and Technology Alliances

- Partner with global component manufacturers
- Access advanced design and technology
- Accelerate product qualification
- Enter new OEM ecosystems

Focused on technology leadership, OEM integration, and scalable operations.

COMPETITIVE STRENGTHS

LAPL AUTO PARTS

Integrated ODM & OBM business model providing diversified revenue streams and flexibility.

Well Positioned for EV Growth: Platform-agnostic LED lighting solutions for ICE and EV platforms, supported by expanding EV OEM engagement and a next-generation product portfolio.

Diversified product portfolio across lighting, mirrors, motors, and plastic moulded components.

Strong in-house design, engineering, and manufacturing capabilities enabling end-to-end solutions.

Three strategically located manufacturing facilities in Chhatrapati Sambhajinagar (Aurangabad), Maharashtra, providing proximity to major automotive hubs.

Focus on quality and customer-specific solutions supported by IATF 16949:2016 certified processes.

Scalable Operations: Flexible manufacturing enables efficient production ramp-up and adaptation to evolving demand and technology.

Stable customer base with long-standing relationships supporting repeat business.

Experienced promoter-led management team, led by Mr. Neeraj Satyaprakash Goyal, with over **37 years of experience** in the automotive industry.

Established brand recognition under "LAPL" enhancing market presence and margin potential.

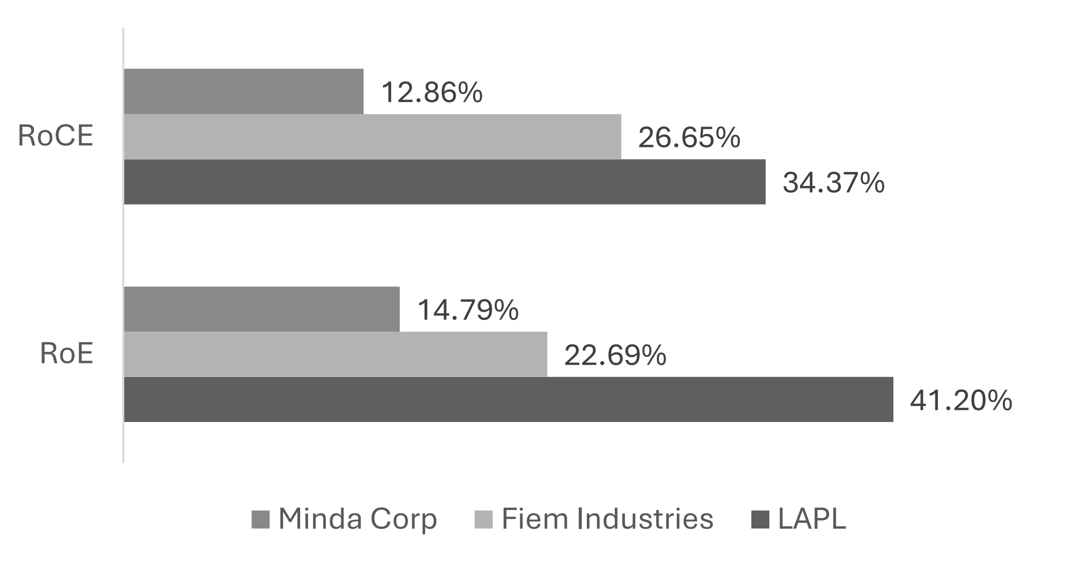
WELL POSITIONED FOR THE NEXT PHASE OF GROWTH

LAPL AUTO PARTS

STRUCTURAL MARGIN INFLECTION

EBITDA Margin	**8.81%** (FY24) → **16.75%** (FY26)
PAT Margin	**3.58%** (FY24) → **9.25%** (FY26)

CAPITAL EFFICIENCY (FY26)



EV EXPOSURE

Platform-agnostic **LED lighting** solutions with a growing portfolio of technology-driven products (LED, projector lighting, BLDC & high-efficiency motors), enabling seamless integration across **ICE and EV platforms,** with EV-segment customers already secured across commercial and two-wheeler platforms.

OBM BRAND AS A LONG-TERM GROWTH LEVER

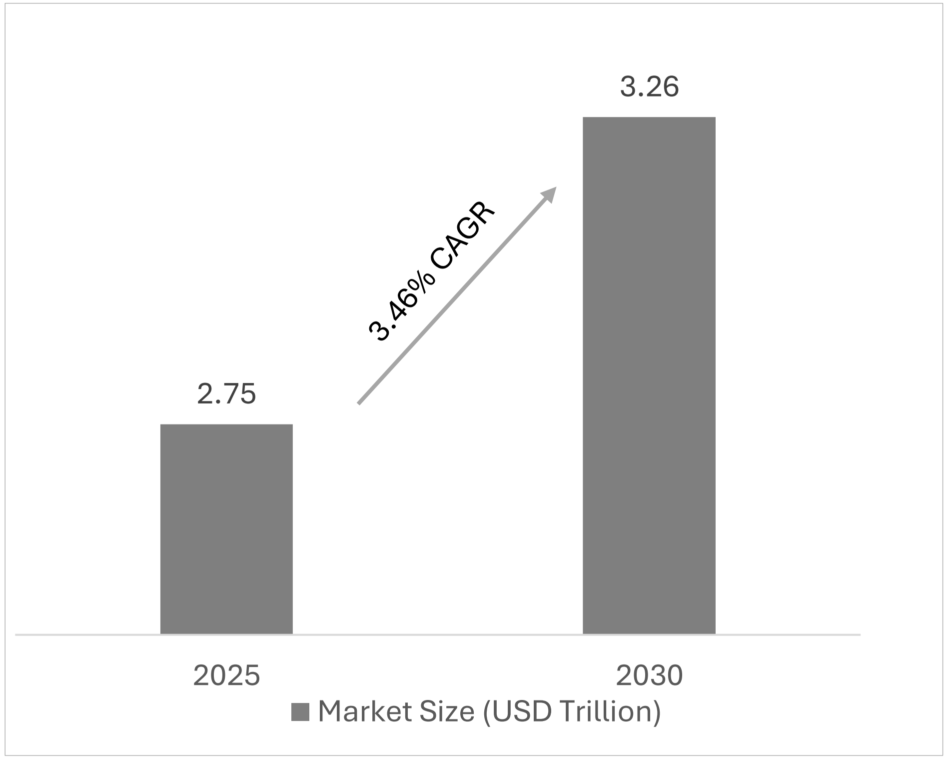
The **"LAPL"** brand supports higher margins, reduces customer concentration, and builds long-term brand value beyond OEM relationships.

Certifications
CIRT, ICAT, ARAI, VRDEA

GLOBAL AUTOMOTIVE INDUSTRY OVERVIEW

The global automotive market reached **USD 2.75 trillion in 2025** and is projected to grow to **USD 3.26 trillion by 2030**, reflecting a **CAGR of 3.46%**. Industry growth is being supported by tightening emission regulations, increasing electrification, connected vehicle technologies, digital cockpit adoption, and rising investments in battery manufacturing, semiconductor supply chains, and advanced driver-assistance systems (ADAS). Automotive manufacturers are increasingly focusing on software-enabled platforms, EV ecosystems, and supply-chain localization to support long-term growth and operational resilience.

Global Automotive Market Growth



(Source: https://www.mordorintelligence.com/industry-reports/global-automotive-market)

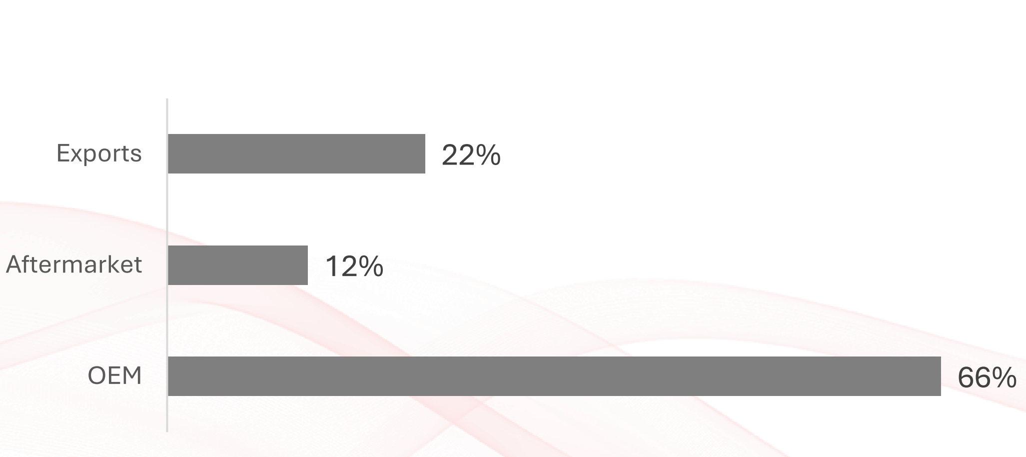
INDIAN AUTO COMPONENTS INDUSTRY

India's auto component industry has emerged as a key pillar of the country's manufacturing ecosystem, supported by strong domestic automobile demand, rising exports, favourable government policies, and increasing electrification. The industry recorded a turnover of **₹6,73,000 crore (US$ 78.74 billion) in FY25**, registering a **14% CAGR between FY20 and FY25**. The sector contributed **2.3% of India's GDP in FY25** and is expected to benefit from growing OEM demand, EV penetration, and production-linked incentive schemes.

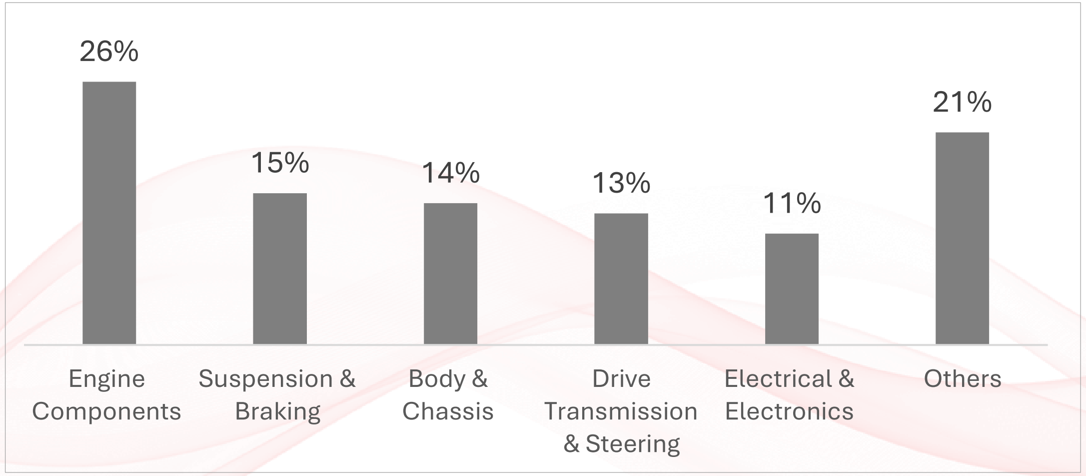
Indian Auto Components Industry Snapshot (FY25)

Metric	FY25
Industry Turnover	₹6.73 Lakh Cr
CAGR (FY20–FY25)	14%
GDP Contribution	2.3%
Exports	₹1.96 Lakh Cr
Direct Employment	1.5 Mn+

Auto Component Industry

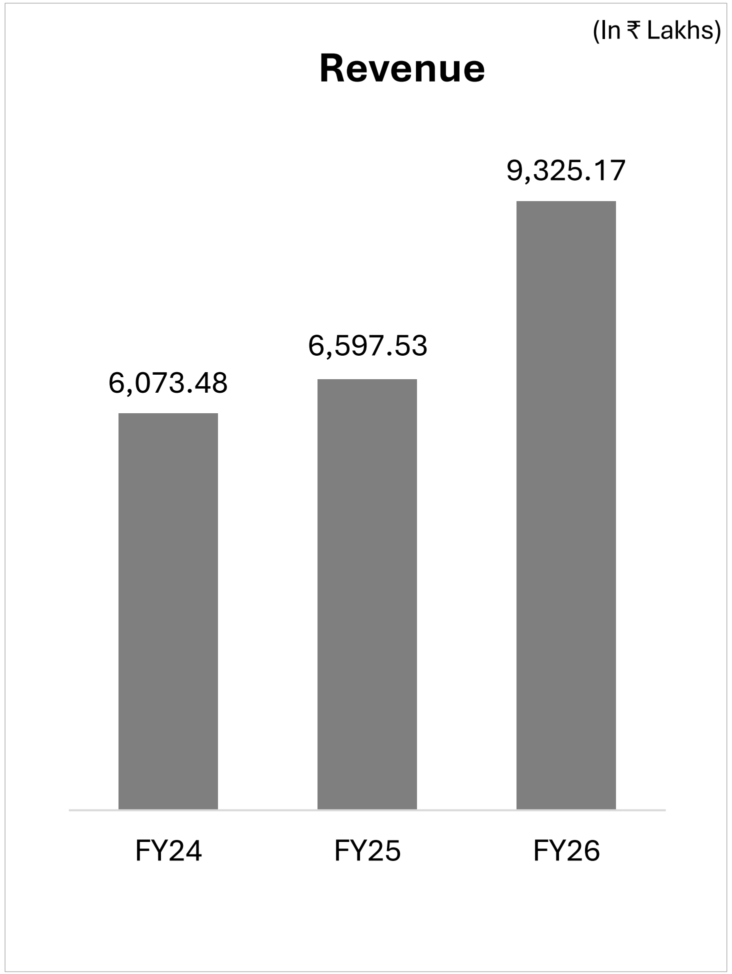


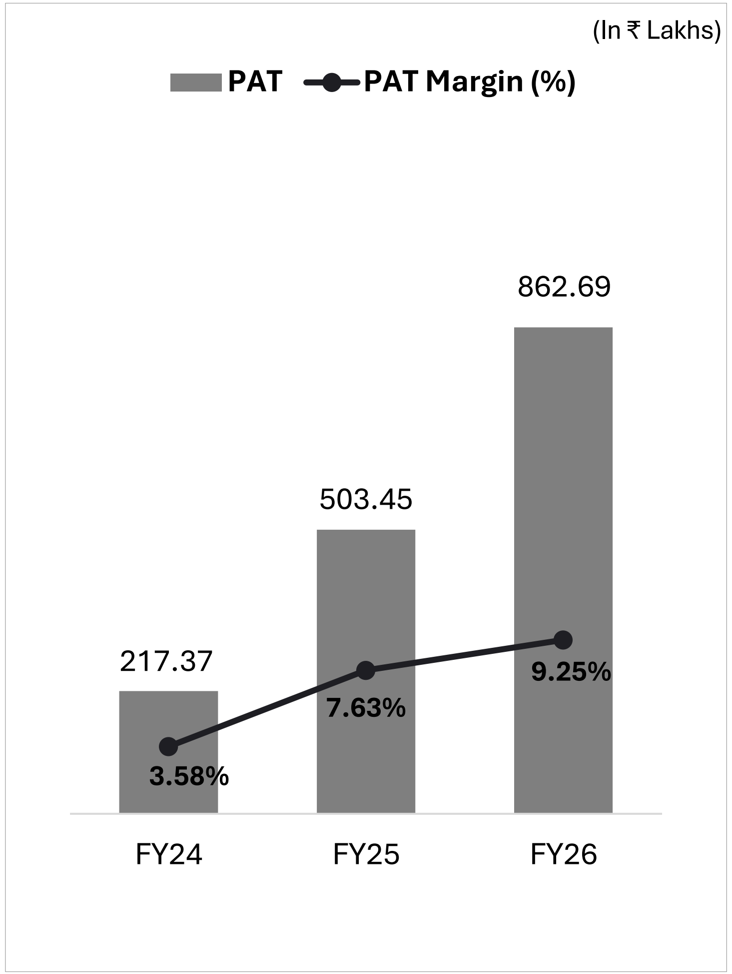
Major Product Segments

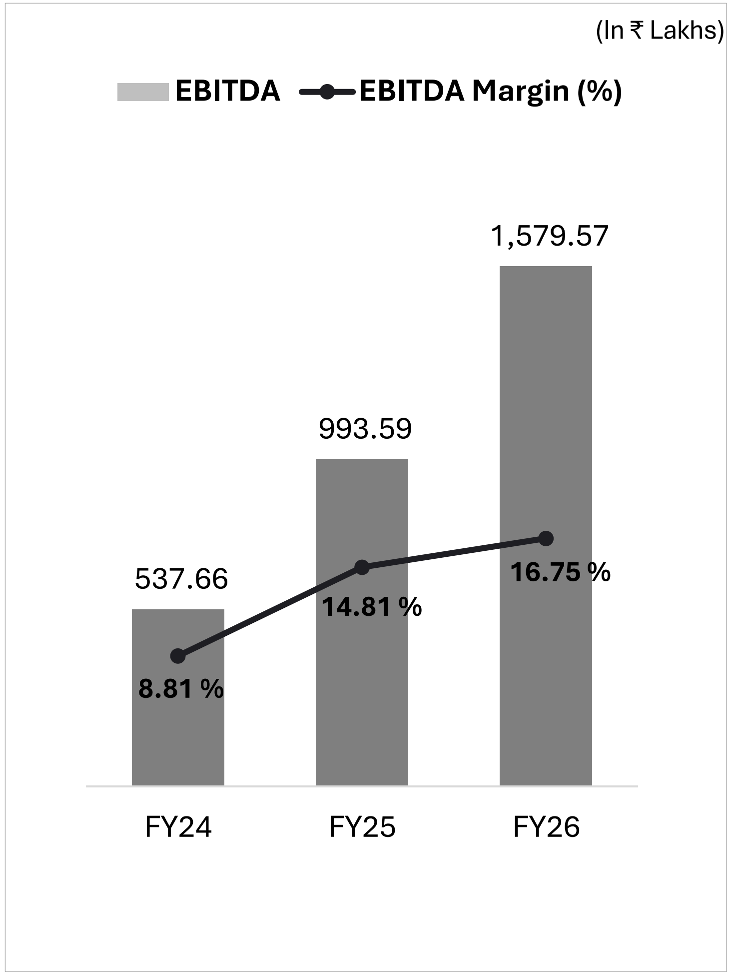


(Source: https://www.ibef.org/industry/autocomponents-india)

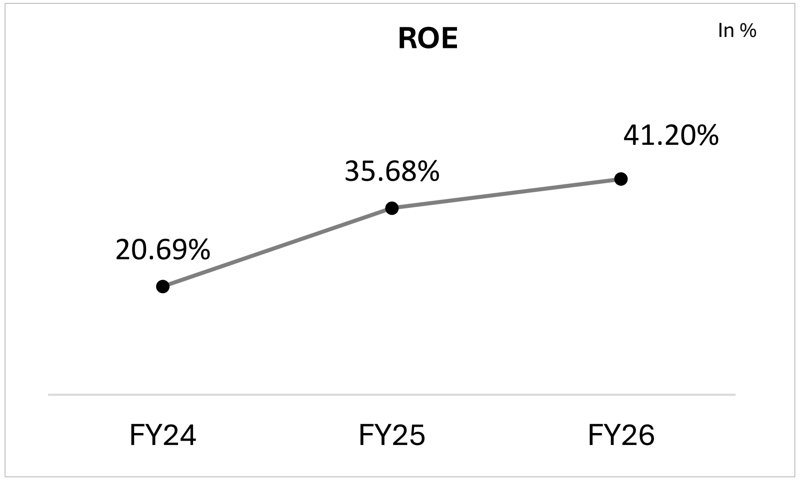
KEY FINANCIAL HIGHLIGHTS & RATIOS

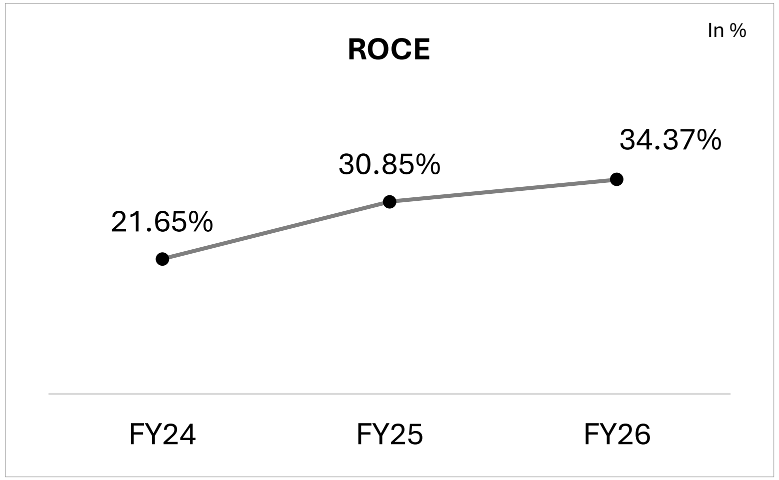


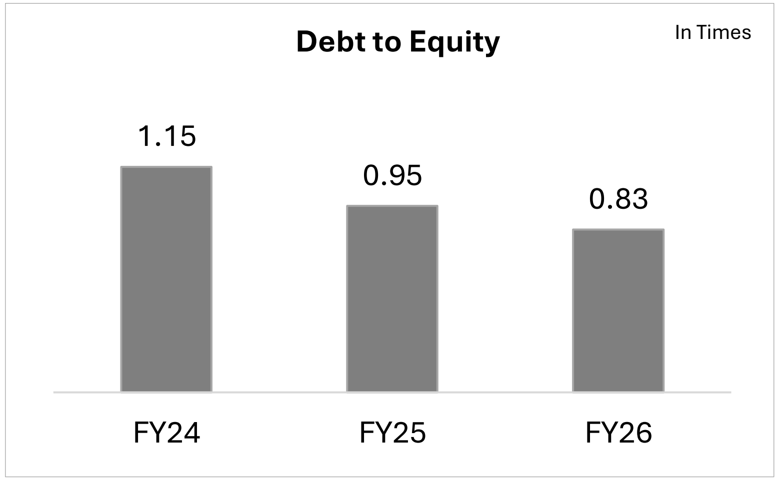


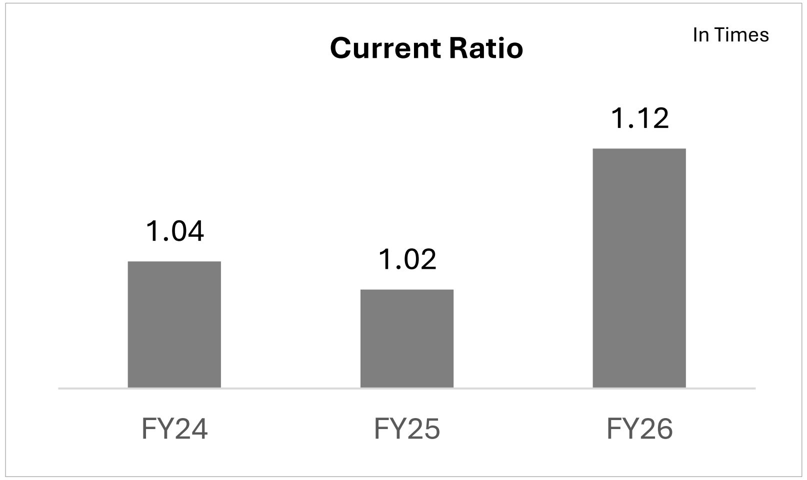


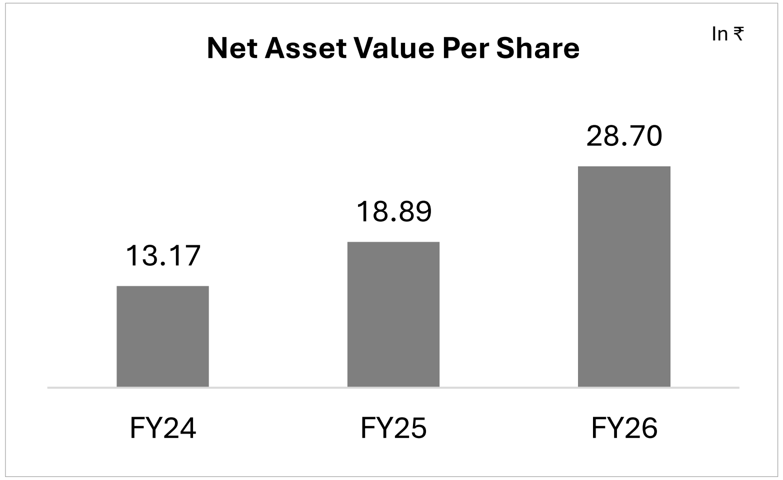
KEY FINANCIAL HIGHLIGHTS & RATIOS

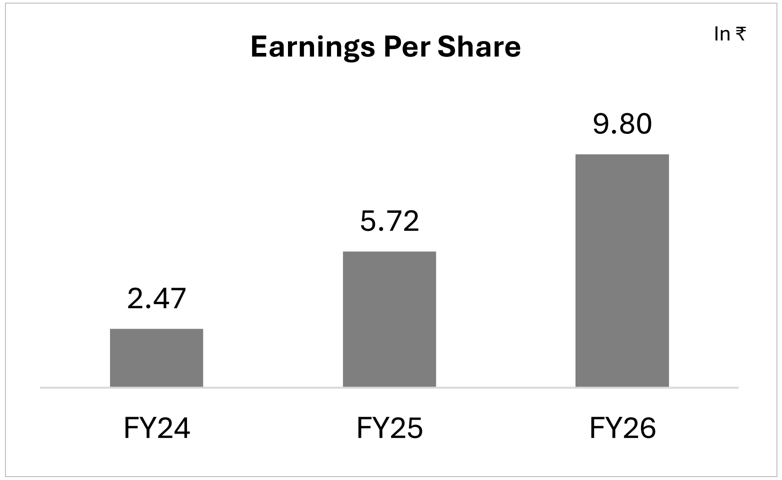












PROFIT & LOSS STATEMENT

(In ₹ Lakhs)

Particulars	FY26	FY25	FY24
Revenue from Operations	9,325.17	6,597.53	6,073.48
Total Income	**9,431.54**	**6,707.28**	**6,103.39**
Total Operating Expenses	7,851.97	5,713.69	5,565.73
EBITDA	**1,579.57**	**993.59**	**537.66**
Interest costs	158.77	133.53	87.36
Depreciation and amortisation expenses	252.85	173.05	138.09
Profit Before Taxes	**1,167.95**	**687.01**	**312.21**
Profit After Taxes	**862.69**	**503.45**	**217.37**

BALANCE SHEET

(In ₹ Lakhs)

Equities & Liabilities	FY26	FY25	FY24
Equity	880.00	880.00	320.00
Reserves & Surplus	1,645.28	782.59	839.14
Net Worth	**2,525.28**	**1,662.59**	**1,159.14**
Non-Current Liabilities			
Long-term Borrowings	357.01	515.70	571.06
Deferred Tax Liabilities (Net)	9.79	6.33	-
Long-term Provisions	0.58	0.87	3.27
Total Non-Current Liabilities	**367.38**	**522.90**	**574.33**
Current Liabilities			
Short Term Borrowings	1,741.93	1,063.12	765.50
Trade Payables	1,257.24	791.63	578.43
Other Current Liabilities	361.83	312.88	165.49
Short Term Provisions	14.09	81.07	36.37
Total Current Liabilities	**3,375.09**	**2,248.70**	**1,545.73**
Total Equities & Liabilities	**6,267.75**	**4,434.19**	**3,279.26**

Assets	FY26	FY25	FY24
Non-Current Assets			
Property, plant and equipment	2,260.95	2,035.65	982.71
Intangible assets	37.80	27.27	12.12
Capital Work-in-Progress	91.57	56.64	644.80
Deferred Tax Assets (Net)	-	-	1.93
Long-term Loans & Advances	37.88	-	6.86
Other Non-Current Assets	69.63	10.05	27.30
Total Non-Current Assets	**2,497.83**	**2,129.61**	**1,675.72**
Current Assets			
Inventories	1,574.16	1,024.32	610.36
Trade Receivables	1,943.33	1,103.95	694.01
Cash & Bank Balance	19.27	9.12	246.97
Short term loan and advances	113.54	95.02	46.48
Other Current Assets	119.62	72.17	5.72
Total Current Assets	**3,769.92**	**2,304.58**	**1,603.54**
Total Assets	**6,267.75**	**4,434.19**	**3,279.26**

Stock Data

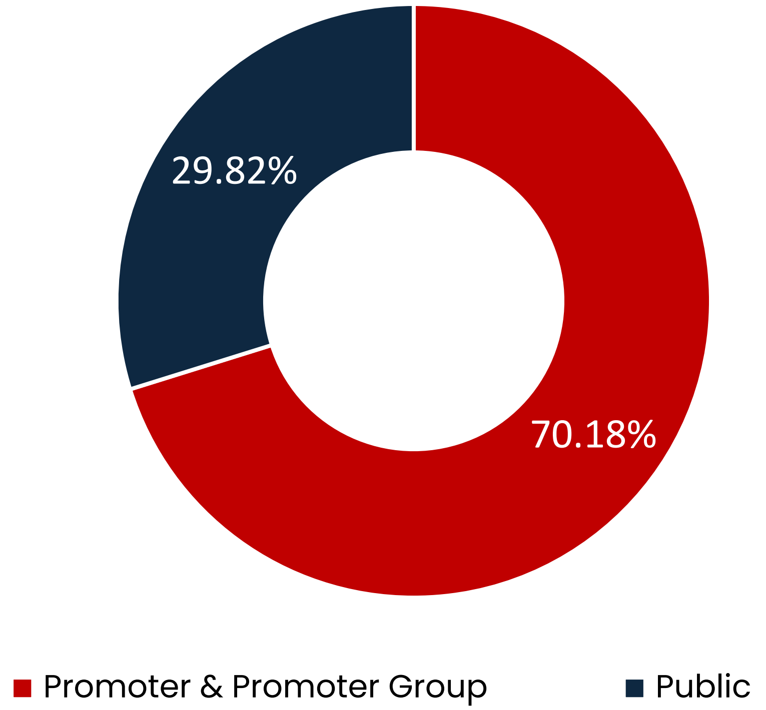
ARABIAN PETROLEUM LTD.

As on 31/08/2026

BSE : LAPL | BSE: INE0X9I01023	
Share Price (₹)	119.47
Market Capitalization (₹ Cr)	149.77
No. of Shares	1,25,36,218
Face Value (₹)	10.00
52 week High-Low (₹)	139.00 – 109.87

As on 30/06/2026

Shareholding Pattern



Leadership Team

Neeraj Satyaprakash Goyal
Chairman and Managing Director

Education: Bachelor of Commerce, University of Delhi

Experience: Over 37 years in the automotive and electrical industry

Prior Experience: Plant Head at Brytax Auto Industries Limited (1988–2004)

Key Responsibilities: Overall business growth, plant operations, production planning, quality control, and process efficiency initiatives

Shubham Neeraj Goyal
Executive Director

Education: Bachelor of Business Administration (Logistics & Supply Chain Management), Symbiosis Skills and Professional University

Experience: Over 5 years in the automotive manufacturing and engineering industry Association with Company: Since 2023

Key Responsibilities: Strategic decision-making, resource allocation, and strengthening customer relationships

LAPL AUTO PARTS

LAPL AUTOMOTIVE LIMITED

THANK YOU

CONTACT US:

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Email: group.cs@laplautomotive.com
Website: www.laplautomotive.com

IR & PR Partner

EquiBridgeX Advisors Pvt Ltd

EQUIBRIDGEX ADVISORS PRIVATE LIMITED

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Navi Mumbai - 400703, Maharashtra, India.

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Website: www.equibridgex.com