



Investor Presentation

Q3 & Nine months ended 31st December, 2019

PRESTIGE GROUP

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Operational Highlights

Q3FY20

Information as of 31st December, 2019

Pictures Shot at Location

₹13,097 Mn

From 1.61 mn sf.
PG share is ₹ 10,932 mn,
from 1.31 mn sf

₹11,332 Mn

PG share
Of collection is ₹ 8904 mn

₹2,337 Mn

Rental
Income/quarter

₹1,007 Mn

Hospitality
Income/quarter

4.91 mn sf

Delivered

1.84 mn sf

Launched

Completions & Launches*

Q3FY20

COMPLETED

S.No	Project Completed	Location	Segment	Developable Area (Mnsf)	Economic Interest (%)	Prestige Share (Mnsf)
1	Prestige Kew Gardens	Bengaluru	Residential	1.71	60.00	1.03
2	Prestige Song of the South	Bengaluru	Residential	3.20	69.04	2.21
Total				4.91		3.23

LAUNCHED

S.No	Project Launched	Location	Segment	Developable Area (Mnsf)	Economic Interest (%)	Prestige Share (Mnsf)
1	Prestige Summit	Bengaluru	Commercial	0.19	50.00	0.10
2	Prestige Tech Pacifica	Bengaluru	Commercial	1.65	65.92	1.09
Total				1.84		1.19

*Ongoing projects

Financial Highlights

₹26,963 Mn

Total income
from operation (net)

₹7,342 Mn

EBITDA

₹2,164 Mn

Profit for the Period*

EBITDA 27.23%

PAT 8.03%

Particulars (In mn)	Q3FY20	Q2FY20
Gross Debt	93,145	93,806
Less: Cash & Bank Balances	6,398	9,108
Net Debt	86,747	84,698
Networth	46,515	44,275
Debt Equity Ratio	1.86	1.91

* Before Minority Interest

Residential Segment Review

9MFY20

Bengaluru | Mumbai | NCR | Chennai | Hyderabad | Pune | Kochi |
Mangaluru | Goa | Ooty | Udaipur | Mysuru

Pictures Shot at Location

41 Projects

Across 58.58 mn sf TDA
**Completed in the
last 5 years**

25 Projects

Across 26.82 mn sf TDA
Ongoing

18 Projects

Across 31.28 mn sf TDA
Upcoming

Ongoing Projects

S.No.	Project	City/State	TDA in Mn Sft
1	Prestige Jindal Property	Bengaluru	6.12
2	Prestige High Fields	Hyderabad	5.89
3	Prestige Lake Ridge- Phase I	Bengaluru	1.58
4	Prestige Hillside Gateway	Kochi	1.46
5	Prestige Song of South- Phase II	Bengaluru	1.26
6	Prestige Park Square	Bengaluru	1.19
7	Prestige Elysian	Bengaluru	1.11
8	Prestige Nirvana	Hyderabad	1.04
9	Prestige Courtyards	Chennai	1.02
10	Prestige Valley Crest	Mangaluru	1.01
11	Prestige Willow Tree	Bengaluru	0.91
12	Prestige Fairfield	Bengaluru	0.54
13	Prestige Leela Residences	Bengaluru	0.53
14	Prestige Bougainvillea	Bengaluru	0.50
15	Prestige Northpoint	Bengaluru	0.40
16	Prestige Woodland Park	Bengaluru	0.38
17	Prestige Palm Residences	Mangaluru	0.35
18	Prestige Cityscape	Kochi	0.30
19	Prestige Panorama	Kochi	0.29
20	Prestige Vista Towers	Bengaluru	0.26
21	Prestige Kenilworth	Bengaluru	0.20
22	Prestige Dolce Vita	Bengaluru	0.16
23	Prestige Fontaine Bleau	Bengaluru	0.12
24	Prestige Botanique	Bengaluru	0.10
25	Prestige MSR	Bengaluru	0.09
Total			26.82

Upcoming Projects

S.No.	Project	State/City	TDA in Mn Sft
1	Prestige Smart City	Bengaluru	10.08
2	Prestige Highline	Chennai	4.30
3	Prestige Finsbury Park- Regent	Bengaluru	2.75
4	Prestige Tranquil	Hyderabad	2.22
5	Prestige Primrose Hills	Bengaluru	1.90
6	Prestige Finsbury Park- Hyde	Bengaluru	1.79
7	Prestige Smart City- Plotted Development	Bengaluru	1.75
8	Prestige Waterford	Bengaluru	1.73
9	Prestige Jasdan Classic	Mumbai	0.98
10	Prestige Green Gables	Bengaluru	0.93
11	Prestige Windsor Park	Chennai	0.83
12	Prestige Lake Ridge- Phase II	Bengaluru	0.53
13	Prestige Misty Waters- Phase III	Bengaluru	0.40
14	Prestige Ocean Crest	Goa	0.32
15	Prestige Verdant Vistas	Mangaluru	0.29
16	Prestige Roshanara	Bengaluru	0.23
17	Prestige Padil	Mangaluru	0.14
18	Prestige Hillcrest	Ooty	0.11
Total			31.28

Office Portfolio Review

9MFY20

Bengaluru | Chennai | Hyderabad | Kochi | Pune | Mumbai
| Ahmedabad | NCR

Pictures Shot at Location

10.03 mn sft
Operational

14 Projects

Across 14.98 mn sf TDA
Ongoing

13 Projects

Across 25.28 mn sf
Upcoming

Ongoing and Upcoming Projects

S.No.	Ongoing Project	State/City	TDA in Mn Sft
1	Prestige Tech Cloud	Bengaluru	4.65
2	Prestige Tech Pacific Park	Bengaluru	1.65
3	Prestige Star Tech	Bengaluru	1.79
4	Prestige Alpha Tech	Pune	1.30
5	Prestige Tech Park IV	Bengaluru	1.57
6	Prestige Cyber Green- Phase I	Kochi	0.90
7	Cessna B10	Bengaluru	0.70
8	DIAL (Aerocity)	Delhi	0.65
9	Prestige Minsk Square	Bengaluru	0.58
10	Prestige Fin-Tech	Ahmedabad	0.43
11	Prestige Metropolitan	Chennai	0.39
12	Prestige Summit	Bengaluru	0.19
13	Prestige Cosmopolitan	Chennai	0.11
14	Prestige Phoenix	Hyderabad	0.07
Total			14.98

S.No.	Upcoming Project	State/City	TDA in Mn Sft
1	Prestige Tech Habitat	Bengaluru	4.24
2	Prestige Beta	Bengaluru	4.07
3	Prestige Tech Forest	Bengaluru	2.75
4	Prestige Sky Tech	Hyderabad	2.71
5	Prestige Tech Hills	Hyderabad	2.63
6	BKC	Mumbai	2.16
7	Prestige Techzone	Bengaluru	1.90
8	Prestige Southwark	Bengaluru	1.81
9	Prestige Tech Hub	Bengaluru	1.45
10	Prestige Cyber Green- Phase II	Kochi	0.62
11	Prestige Waterfront	Bengaluru	0.50
12	Prestige Battersea Park	Bengaluru	0.28
13	Prestige Kent	Bengaluru	0.16
Total			25.28

Retail Segment Review

9MF20

Bengaluru | Chennai

| Hyderabad | Kochi | Mangaluru | Mysuru | Udaipur

10 Projects

Across 4.28 mn sf
Operational

3 Projects

Across 2.56 mn sf
Ongoing

4 Projects

Across 4.19 mn sf
Upcoming

Ongoing and Upcoming Projects

S.No.	Ongoing Project	State/City	TDA in Mn Sft
1	Falcon City Forum Mall	Bengaluru	1.27
2	Forum Thomsun	Kochi	1.06
3	Forum Rex Walk	Bengaluru	0.24
Total			2.56

S.No.	Upcoming Project	State/City	TDA in Mn Sft
1	Prestige One OMR	Chennai	1.42
2	Prestige Forum 13 (Degree) North	Bengaluru	1.27
3	Prestige Forum Neighbourhood Mall	Kochi	0.93
4	Prestige Smart City	Bengaluru	0.57
Total			4.19

Hospitality Portfolio Review

9MF20

Pictures Shot at Location

7 Projects

1,262 KEYS
Operational

2 Projects

1229 KEYS
Ongoing

5 Projects

567 KEYS
Upcoming

Ongoing and Upcoming Projects

S.No.	Ongoing Project	State/City	KEYS
1	DIAL (Aerocity)	Delhi	932
2	JW Marriott Hotel	Bengaluru	297
Total			1229

S.No.	Upcoming Project	State/City	KEYS
1	Prestige 13° North (W Hotel)	Bengaluru	108
2	MOXY Bengaluru Sarjapur	Bengaluru	200
3	MOXY Chennai OMR	Chennai	125
4	Prestige Hillside Retreat- Tribute Portfolio	Bengaluru	102
5	Tribute Portfolio- Kochi	Kochi	32
Total			567



—
33 Years in the
Business of real estate
development





COMMERCIAL

- Office Space
- Built-to-Suit Campuses
- SEZs
- IT Parks



HOSPITALITY

*HOTELS,
RESORTS,
SPAS AND
SERVICED APARTMENTS*



30

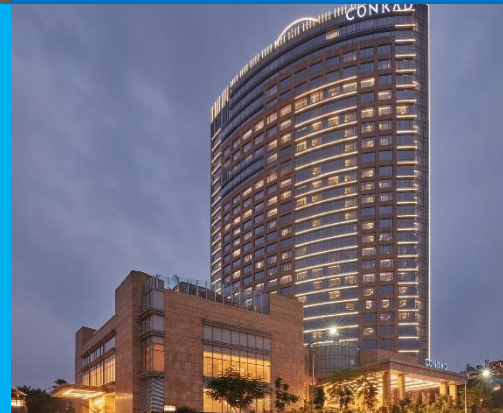
RESIDENTIAL

*Apartments
Villas
Integrated Townships
Plotted Developments*



RETAIL

-The Forum



PROPERTY MANAGEMENT

Diversified Business Model



Projects Delivered in the last 5 years

As of 31st December, 2019

58 Projects

68.08 mn sft



Pictures shot at location

109.54 mn sft

Across 84 Ongoing & Upcoming Projects



Segment (In mn sft)	Ongoing	Upcoming	Total
Residential	26.82	31.28	58.10
Office	14.98	25.28	40.26
Retail	2.56	4.19	6.75
Hospitality	3.60	0.83	4.43
Total	47.96	61.58	109.54

Board



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Whole-time Director



Uzma Irfan
Whole-time Director



Jagdeesh K. Reddy
Independent
Director



B.G. Koshy
Independent
Director



Noor Ahmed Jaffer
Independent
Director



Dr. Pangal Ranganath Nayak
Independent
Director



Neelam Chhiber
Independent
Director

Executive Management



Venkat K Narayan
Chief Executive Officer



V.V.B.S. Sarma
Chief Financial Officer

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