INVESTOR PRESENTATION

Q1 FY2014-15

Index

HIGHLIGHTS OF Q1 FY 2014-15

Highlights of QI FY 2014-15

Operational Highlights

In Rs.Mn

Particulars	Quarter I FY 14-15	Quarter IV FY 13-14	Quarter I FY 13-14	FY 13 -14	FY 12-13
New Sales - Total					
Amount (Rs. Mn)	14073	8788	11442	44348	37274
Area (Mnsf)	2.27	1.40	1.98	7.41	7.14
Avg Realization/Sft (Rs)	6200	6277	5779	5985	5220
New Sales - Prestige Share				-	-
Amount (Rs. Mn)	13073	6007	10229	36323	31221
Area (Mnsf)	2.08	0.99	1.77	6.14	5.99
Collections (Rs. Mn)				-	-
Total Collections	8867	7791	7326	29408	
Prestige Share	7607	6557	6074	24753	19695
New Leasing				-	-
Total (Mnsf)	0.69	0.57	0.44	2.66	2.10
Prestige Share (Mnsf)	0.06	0.17	0.16	1.11	0.45
Rental Income - Prestige Share (Rs. Mn)	746	716	572	2495	2229
Area Delivered (Mnsf)	3.81	0.33	2.48	3.18	2.31
Launches (Mnsf)	4.60	2.8	4.09	15.67	10.39

Highlights of QI FY 2014-15

Operational Highlights

For the Quarter ended 30th June 2014

New Sales:

- The Company has sold 1,277 residential units and 0.04 Mnsft of commercial space, aggregating to 2.27 Mnsft amounting to Rs. 14,073 million of sales, up by 23% as compared to the corresponding Q1 FY 13-14.

- Of the above, Prestige share is: 1,194 residential units aggregating to 2.08 Mnsft of residential and commercial space, amounting to Rs. 13,073 Million of sales, up by 28% as compared to the corresponding Q1 FY 13-14.

- During the corresponding Q1 of previous FY 13-14, the company had sold Residential and Commercial space aggregating to 1.98 Mnsft, amounting to Rs.11,442 Million of overall sales (Prestige share of Sales- 1.77 Mnsft of area amounting to Rs.10,229 Million)

Highlights of QI FY 2014-15

Operational Highlights

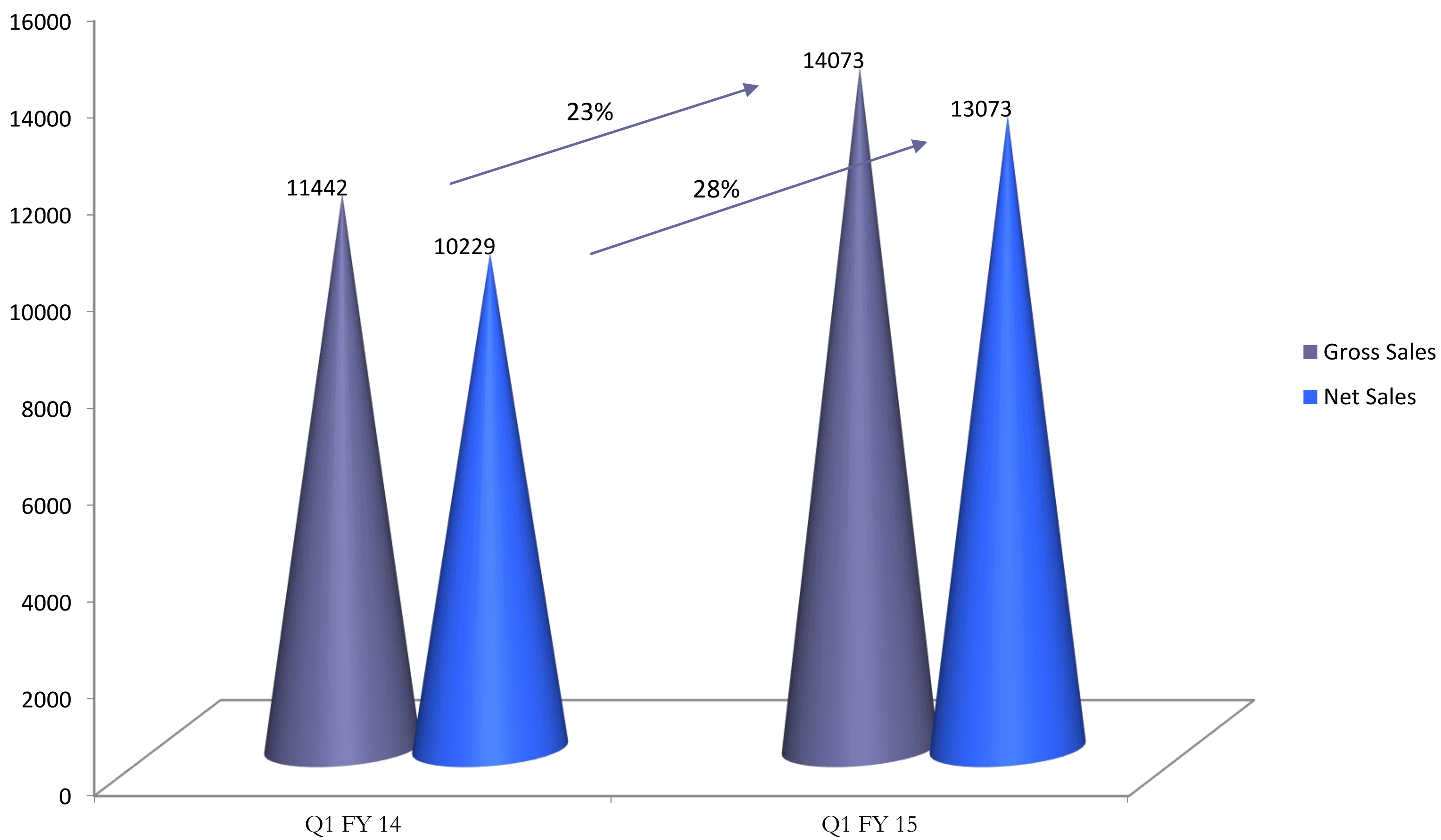
For the Quarter ended 30th June 2014

Collections:

- Total collections for the quarter aggregated to Rs. 8,867 million, up by 21% as compared to the corresponding Q1 FY 13-14
- Prestige share of collections for the quarter aggregated to Rs. 7,607 million, up by 25% as compared to the corresponding Q1 FY 13-14
- Total collections for Q1 FY 13-14 were Rs. 7,326 million and Prestige share of collections were Rs. 6,074 million.

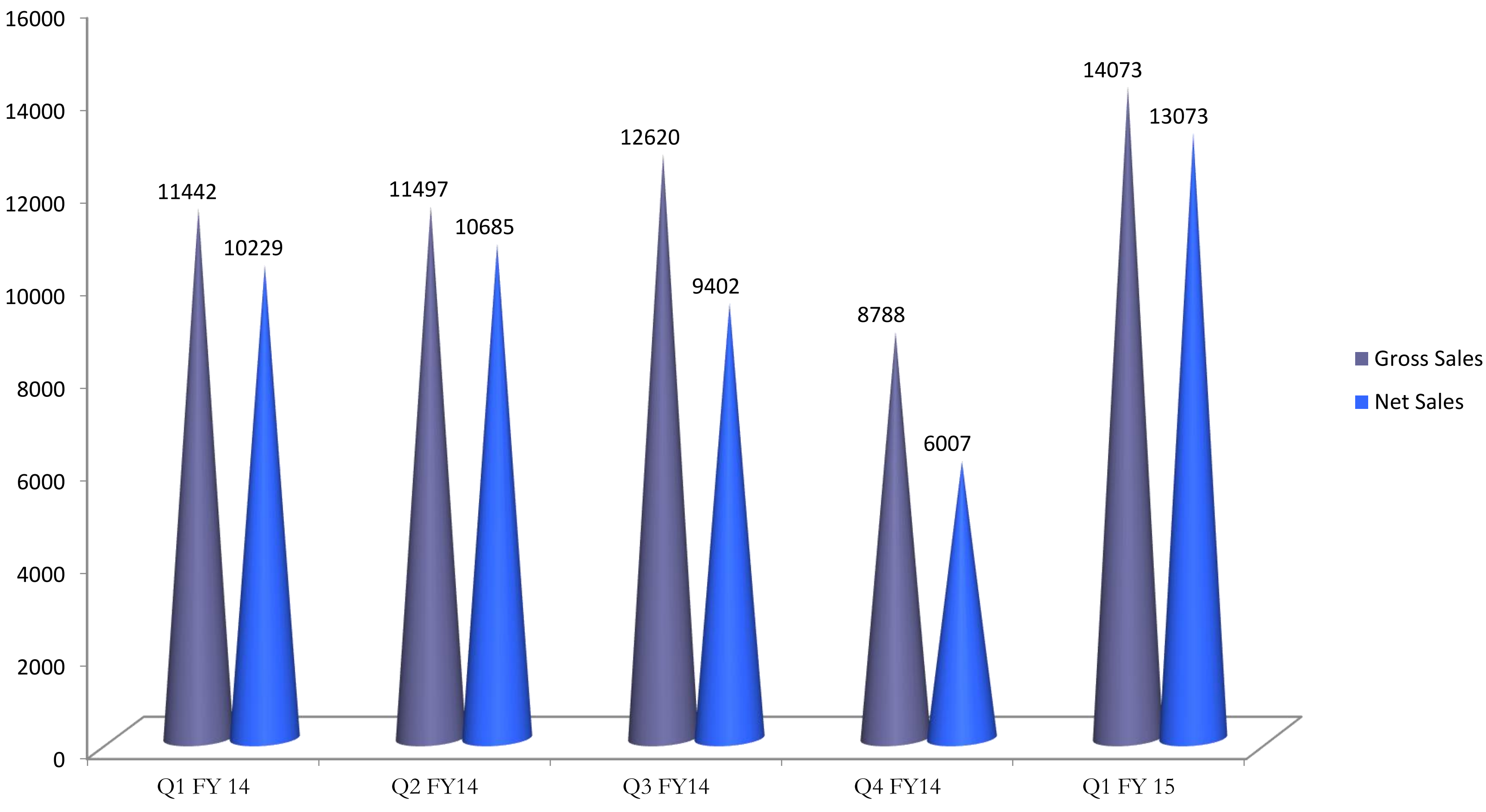
Highlights of QI FY 2014-15

Sales Q1 FY14 & Q1 FY15 (Rs.Mn)



Highlights of QI FY 2014-15

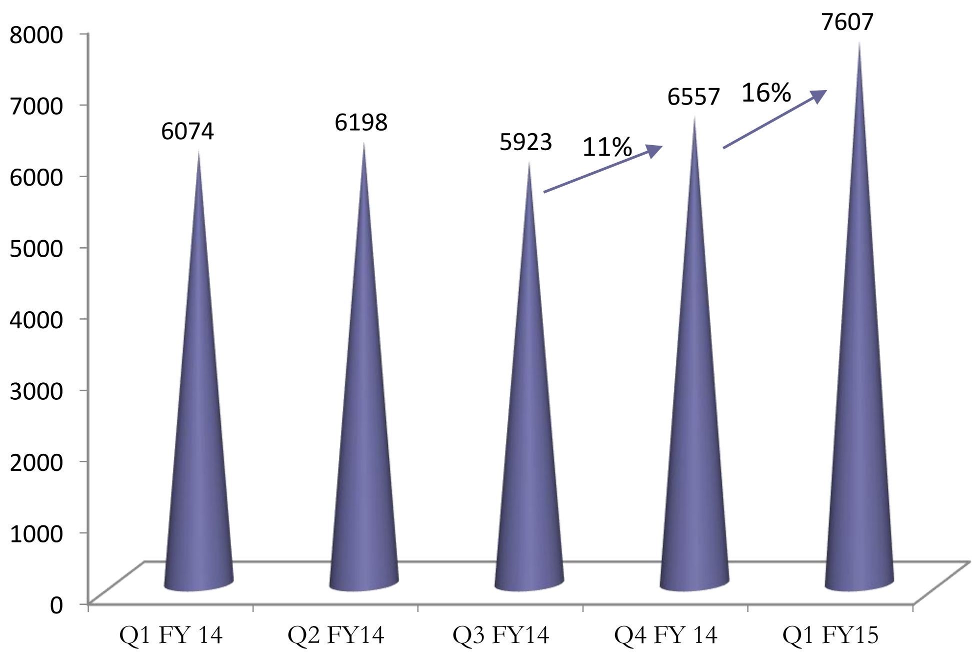
Sales (QOQ) (Rs. Mn)



Highlights of QI FY 2014-15

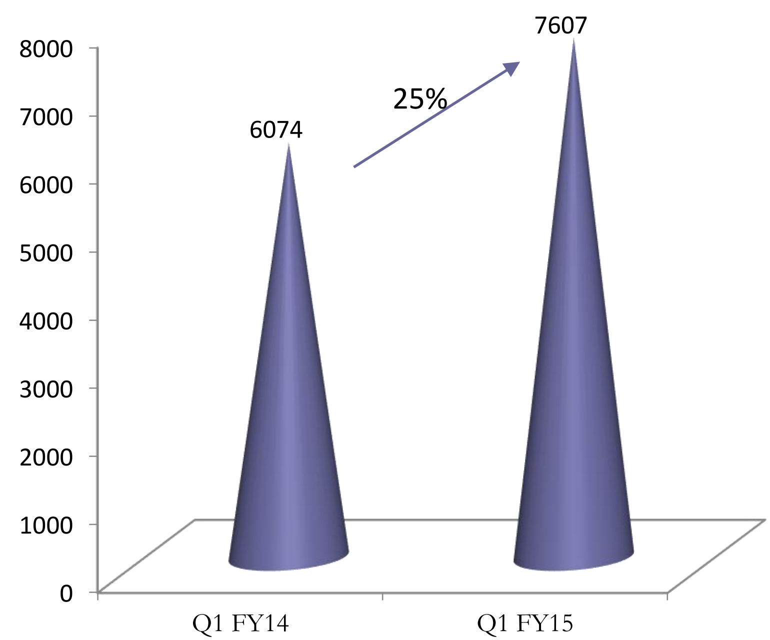
Prestige Share

Collections (Q-O-Q) (Rs. Mn)



Prestige Share

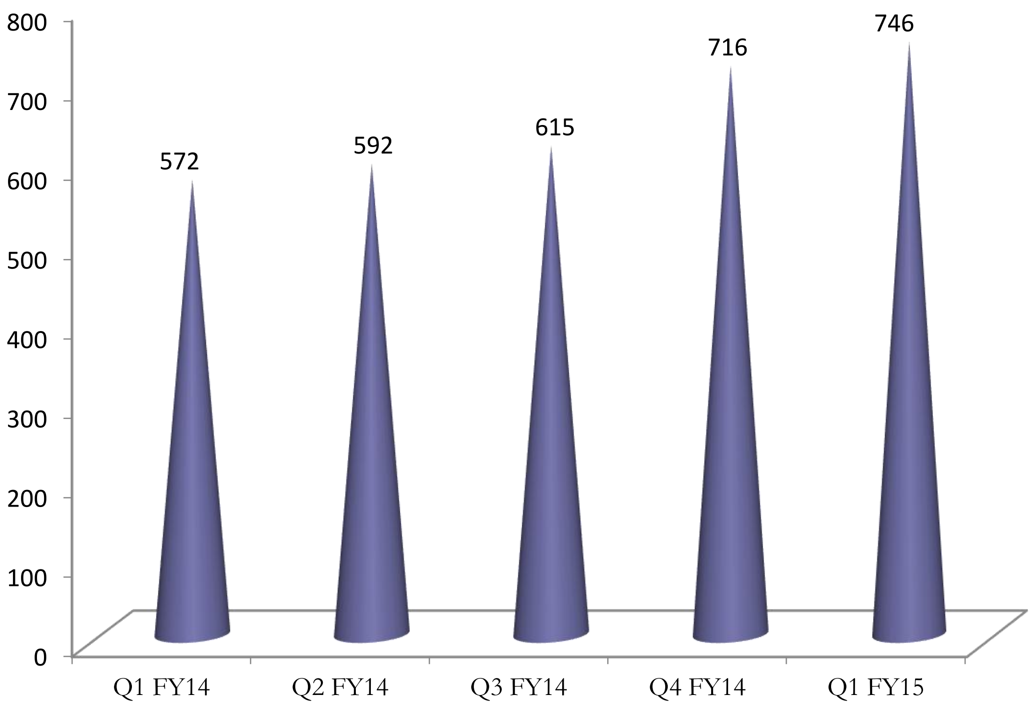
Collection QI FY14 & QI FY15 (Rs.Mn)



Highlights of QI FY 2014-15

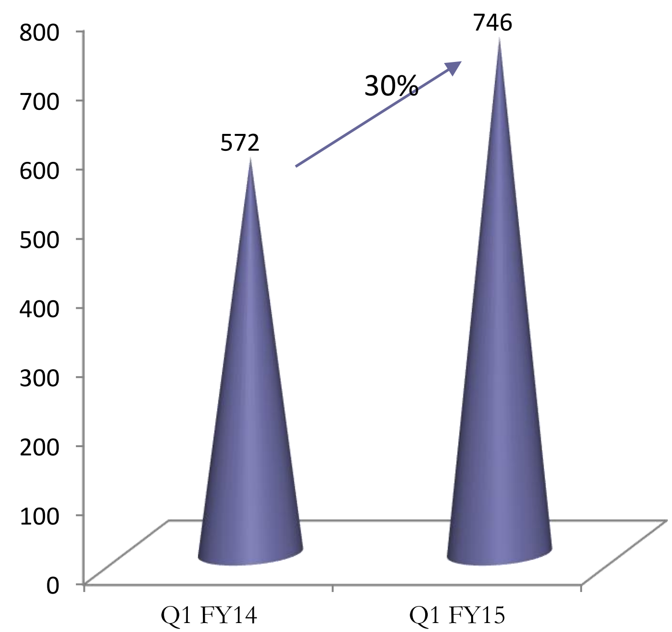
Prestige Share

Rental Income (QOQ) (Rs. Mn)



Prestige Share

Rental Income-Q1 FY14 & Q1 FY15 (Rs. Mn)



Highlights of QI FY 2014-15

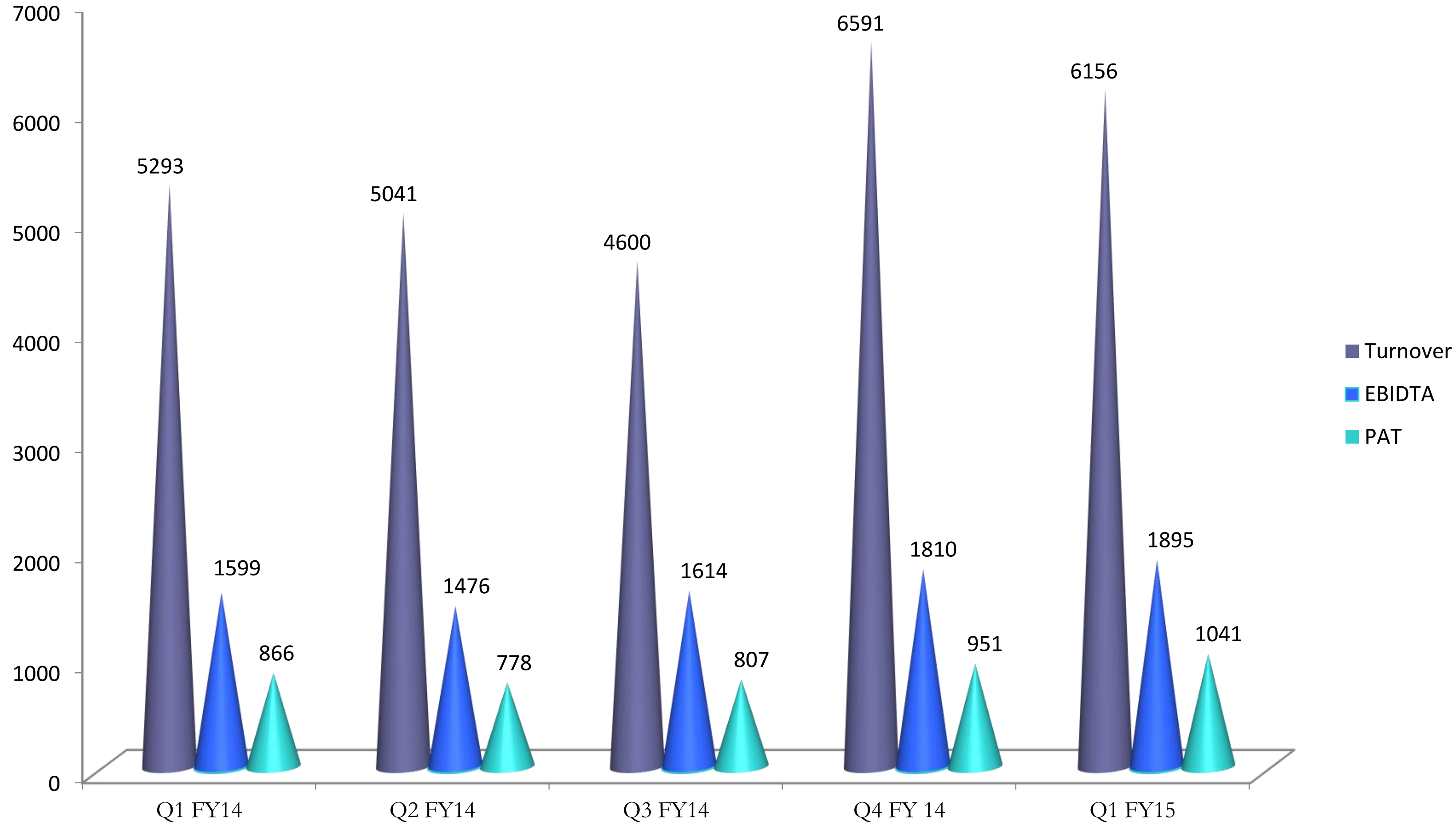
Financial Highlights

In Rs.Mn

Particulars	Quarter I FY 14-15	Quarter IV FY 13-14	Quarter I FY 13-14	FY 13 -14	FY 12-13
Turnover (Rs. Mn)	6156	6591	5293	21525	16064
EBIDTA (Rs. Mn)	1895	1810	1599	6498	5113
EBIDTA %	31%	27%	30%	30%	32%
PAT (Rs. Mn)	1041	951	866	3400	2760
PAT %	17%	14%	16%	16%	17%
WACC	12.84%	12.75%	12.93%	12.75%	13.01%

Highlights of QI FY 2014-15

Turnover, EBIDTA & PAT (Rs. Mn)



Highlights of QI FY 2014-15

Financial Highlights

For the Quarter ended 30th June 2014

- Revenue at Rs. 6,156 million considering revenue from operations and other income, up by 16% as compared to the revenue for the corresponding quarter of previous year (Q1 FY14) which stood at Rs. 5,293 Mn.

- EBIDTA at Rs. 1,895 million, up by 18% as compared to the EBIDTA for the corresponding quarter of previous year (Q1 FY14) which stood at Rs. 1,599 Mn.

- PAT at Rs. 1,041 million up by 20% as compared to the PAT for the corresponding quarter of previous year (Q1 FY14) which stood at Rs. 866 Mn

Highlights of QI FY 2014-15

Business Performance

Launches/Pre Launches during Q1 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
1	Prestige Falcon City Phase I	Bangalore	Residential	4.57	35.70%	1,890	675
2	Prestige Cube	Bangalore	Retail	0.03	100.00%	-	-
	Total- Quarter I			**4.60**		**1890**	**675**

Completions during Q1 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige TechPark III	Bangalore	Commercial	1.55	100.00%	1.55
2	Exora Business Park - Block 2	Bangalore	Commercial	1.02	32.46%	0.33
3	Excelsior Tech Park	Bangalore	Commercial	0.29	21.75%	0.06
4	Forum Mangalore	Mangalore	Retail	0.95	34.00%	0.32
	Total- Quarter I			**3.81**		**2.27**

Highlights of QI FY 2014-15

Business Performance

Area Leased during Q1 FY 2014-15

Segment	Quarter I FY 14-15		As on 30 June 2014		Current Rental Yielding Area	Area Yet to Yield
	Total	Prestige Share	Total	Prestige Share		
Office	0.63	0.04	10.02	5.20	4.59	0.61
Retail	0.06	0.02	3.39	1.45	0.70	0.75
Total	**0.69**	**0.06**	**13.40**	**6.65**	**5.29**	**1.36**

Prestige GROUP

Add Prestige to your life

FINANCIALS UPDATE

Financials

Balance Sheet as at 30th June, 2014

Rs. Mn

Particulars	As at 30-Jun-14	As at 31-Mar-14
I. EQUITY AND LIABILITIES		
(1) Shareholders' funds		
(a) Share capital	3,500	3,500
(b) Reserves and surplus	27,237	26,211
	30,737	**29,711**
(2) Non-current liabilities		
(a) Long-term borrowings	2,285	2,360
(b) Deferred tax liabilities (Net)	13	62
(c) Other Long-term liabilities	639	349
(d) Long-term provisions	48	44
	2,985	**2,815**
(3) Current liabilities		
(a) Short-term borrowings	15,868	15,475
(b) Trade payables	3,712	3,981
(c) Other current liabilities	14,671	14,390
(d) Short-term provisions	1,829	1,523
	36,080	**35,369**
Total	**69,802**	**67,895**
II. ASSETS		
(1) Non-current assets		
(a) Fixed assets		
(i) Tangible assets	4,266	4,293
(ii) Intangible assets	20	19
(iii) Capital work-in-progress	2,388	2,241
	6,674	**6,553**
(b) Non-current investments	10,143	10,143
(c) Deferred tax assets (Net)	-	-
(c) Long-term loans and advances	12,928	12,386
(d) Other non-current assets	441	386
	30,186	**29,468**
(2) Current assets		
(a) Current investments	1,880	1,880
(b) Inventories	19,207	18,294
(c) Trade receivables	6,681	6,528
(d) Cash and Bank balances	2,399	2,206
(e) Short-term loans and advances	9,097	9,226
(f) Other current assets	352	293
	39,616	**38,427**
Total	**69,802**	**67,895**

Financials

Profit & Loss Account for the period ended 30th June, 2014

Rs. Mn

Particulars	Quarter ended			Year ended
	30-Jun-14	31-Mar-14	30-Jun-13	31-Mar-14
(I) Revenue from Operations	5,631	6,012	4,983	20,052
(II) Other Income	525	579	310	1,473
(III) Total Revenue - (I+II)	**6,156**	**6,591**	**5,293**	**21,525**
(IV) Expenses				
Purchases of Stock of units	60	500	-	514
Cost of sales on projects	3,142	3,371	3,022	11,344
Property and Facilities operating expenses	329	325	289	1,204
Employee benefits expense	332	129	234	878
Finance costs	380	390	257	1,261
Depreciation and amortization expense	92	108	80	355
Other expenses	398	456	149	1,087
Total Expenses	**4,733**	**5,279**	**4,031**	**16,643**
(V) Profit before tax (III-IV)	**1,423**	**1,312**	**1,262**	**4,882**
(VI) Tax expense	**382**	**361**	**396**	**1,482**
VII. Profit (Loss) for the period	**1,041**	**951**	**866**	**3,400**

Financials

Rs. Mn

Key Ratios

Sl. No.	Particulars	30-Jun-14 (Audited)	Ratio/%	Quarter Ended 31-Mar-14 (Unaudited)	Ratio/%	30-Jun-13 (Unaudited)	Ratio/%	Year Ended 31-Mar-14 (Audited)	Ratio/%
1	Sale of Projects & Property Income	5,631		6,012		4,983		20,052	
2	Other Income	525		579		310		1,473	
3	**Total Income**	**6,156**		**6,591**		**5,293**		**21,525**	
4	Cost of project sold and property expenses	3,531		4,196		3,311		13,062	
5	**Gross Margin**	**2,100**	**37%**	**1,816**	**30%**	**1,672**	**34%**	**6,990**	**35%**
6	Admin, Employee and Selling cost	730		585		383		1,965	
7	**EBIDTA**	**1,895**	**31%**	**1,810**	**27%**	**1,599**	**30%**	**6,498**	**30%**
8	Financial Expenses	380		390		257		1,261	
9	Depreciation	92		108		80		355	
10	**Total Expenses**	**4,733**		**5,279**		**4,031**		**16,643**	

Financials

Key Ratios

Rs. Mn

Sl. No.	Particulars	30-Jun-14 (Audited)	Ratio/%	31-Mar-14 (Unaudited)	Ratio/%	30-Jun-13 (Unaudited)	Ratio/%	31-Mar-14 (Audited)	Ratio/%
		Quarter Ended						Year Ended	
11	**PBT**	**1,423**	**23.12%**	**1,312**	**20%**	**1,262**	**24%**	**4,882**	**22.68%**
12	Tax	382		361		396		1,482	
13	**PAT**	**1,041**	**17%**	**951**	**14.4%**	**866**	**16%**	**3,400**	**15.80%**
14	EPS (Annualized) (In Rs)	11.90		10.87		9.90		9.71	
15	Market Price per share	250.05		212.90		153.60		212.90	
16	PE Ratio	21		20		16		22	
17	Market Cap	87,518		74,515		53,760		74,515	
18	Net Worth	30,737		29,711		27,950		29,711	
19	Book Value per share	88		85		80		85	
20	Price to Book Value	2.85		2.51		1.92		2.51	

SALES SUMMARY

Sales Summary

Area in Mnsf
Rs. Mn

Prestige Share

	Q1 FY 2015			Q4 FY 2014			Q1 FY 2014			TOTAL FY 2014			TOTAL FY 2013		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
Residential															
Mid Income Segment	1.92	1,156	11,819	0.79	516	4,505	1.33	994	7,298	4.65	3,303	26,068	4.01	2,560	19,675
Premium Segment	0.12	38	1,061	0.13	43	1,096	0.43	138	2,809	1.27	397	9,166	0.89	239	6,471
TOTAL	**2.04**	**1,194**	**12,880**	**0.92**	**558**	**5,601**	**1.76**	**1,132**	**10,107**	**5.92**	**3,700**	**35,234**	**4.90**	**2,799**	**26,146**
Commercial	0.04	0	193	0.07	0	406	0.01	0	122	0.22	0	1,089	1.09	0	5,075
GRANDTOTAL	**2.08**	**1,194**	**13,073**	**0.99**	**558**	**6,007**	**1.77**	**1,132**	**10,229**	**6.14**	**3,700**	**36,323**	**5.99**	**2,799**	**31,221**
Realisation per sft (Sale Value/Area)			**6285**			**6057**			**5779**			**5912**			**5220**

Note:

1)Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)

2)Overall unrecognized revenue in the books of accounts from all the projects as on 30/06/2014 (Sales made and yet to come for recognition) based on POC is approximately Rs. 74,908 million.

3) The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 30.06.2014	Cumulative turnover declared upto 30.06.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	**Residential Projects**				
1	Prestige Bella Vista	10,123	6,013	4,110	
2	Prestige Tranquility	9,563	5,625	3,938	
3	Prestige White Meadows-1&2	7,789	4,017	3,772	
4	Kingfisher Towers	5,841	2,233	3,608	
5	Prestige Golfshire	5,209	3,429	1,780	
6	Prestige Sunny Side	3,205	2,295	910	
7	Prestige Park View	1,805	1,123	683	
8	Prestige Royal Woods	1,189	498	691	
9	Prestige Garden Bay	1,212	380	832	
10	Prestige Casabella	754	226	528	
11	Prestige Edwardian	400	222	179	
12	Prestige Westholme	119	49	70	
13	Prestige Silver Oak	1,762	1,422	340	
14	Prestige Silver Crest	786	675	111	
15	Prestige Ferns Residency	4,698	1,374	3,324	
16	Prestige Mayberry	2,199	911	1,288	
17	Prestige Glen Wood	938	312	626	
18	Prestige Misty Waters	3,148	1,552	1,595	
19	Prestige Royale Garden-Phase I & Phase II	2,060		2,060	FY 15
20	Prestige Brooklyn Heights	781		781	FY 15

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 30.06.2014	Cumulative turnover declared upto 30.06.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
21	Prestige Jade Pavilion	1,013		1,013	FY 15
22	Prestige Summer Fields	650		650	FY 15
23	Prestige Silver Sun	316	155	161	FY 15
24	Prestige Tech Vista	147		147	FY 15
25	Prestige Augusta Golf Village	5,197		5,197	FY 15
26	Prestige West Woods	3,246		3,246	FY 15
27	Ivy Terraces	1,385		1,385	FY 15
28	Prestige Silver Spring (Sea Shore)	1,146		1,146	FY 15
29	Prestige Spencer Heights	619		619	FY 15
30	Prestige Down Town	620		620	FY 15
31	Prestige Lakeside Habitat Phase I & II	9,580		9,580	FY 16
32	Prestige Sunrise Park - Phase I & Phase II	7,727		7,727	FY 16
33	Prestige Falcon City- Phase I	9,769		9,769	FY 16
	Sub Total - A	**104,996**	**32,510**	**72,487**	
B	**Commercial Projects**				
1	Prestige Khoday Tower	581	531	50	
2	Prestige Technology Park Phase 3	3,621	3,468	153	
3	Prestige Technopolis	544	497	47	FY 14
4	Prestige Platina	2,339	442	1,897	FY 15
5	Prestige Trinity Centre	275		275	FY 15
	Sub Total - B	**7,359**	**4,938**	**2,421**	
	GRAND TOTAL - A+B	**112,356**	**37,448**	**74,908**	

Project Debtors Summary

Rs. Mn

Name of the Project	Opening Balance as at 01.04.2014	New Sales / Adjustment	Amount Realised	Closing Balance as at 30.06.2014
Completed Projects				
Prestige Cyber Towers	176	(0)	34	142
Prestige Oasis	336	202	58	480
Prestige Shantiniketan	1,064	14	118	960
Prestige Southridge	15	(9)	-	6
Prestige Neptune Couryard	109	73	82	100
Prestige Tech Park III	318	313	144	487
Prestige Atrium	34	0	-	34
Others	5	-	-	5
Sub Total - A	2058	593	436	2214

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 904 mn.

Name of the Project	Opening Balance as at 01.04.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30.06.2014
Ongoing Projects					
Prestige Edwardian	52	5	(4)	6	55
Prestige Golfshire	1,605	304	403	204	1,302
Prestige Khoday Towers	210	160	1	15	355
Prestige White Meadows	550	494	151	305	587
Prestige Kingfisher Towers	313	274	42	132	413
Prestige Parkveiw	-	77	(66)	140	4
Prestige Sunnyside	24	140	(103)	252	15
Prestige Tranquility	24	703	(121)	805	43
Prestige Bellavista	104	665	(37)	698	108
Prestige Westholme	-	2	(8)	10	-
Prestige Royalwoods	19	78	40	37	20
Prestige Casabella	-	2	(41)	43	-
Prestige Garden Bay	12	51	(57)	113	8
Prestige Technopolis	62	107	(23)	121	71
Prestige Glenwood	0	50	(39)	88	1
Prestige Mayberry	18	81	(91)	169	20
Prestige Ferns Residency	-	169	(203)	372	-
Prestige Platina	-	442	331	111	-
Prestige Silver Sun	368	-	-	29	339
Prestige Silver Oak	158	1,422	1,377	62	141
Prestige Silver Crest	2	674	594	80	2
Prestige Misty Water	-	1,552	1,043	240	269
Sub Total - B	3,522	7,451	3,189	4,032	3,751

Project Debtors Summary

Rs. Mn

Name of the Project	Opening Balance as at 01.04.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30.06.2014
Other Ongoing Projects					
Prestige Summer Fields	-	-	-	89	-
Prestige Jade Pavilion	-	-	-	106	-
Prestige Techvista	-	-	-	9	-
Prestige Trinity Centre	-	-	-	55	-
Prestige Augusta Golf Village	-	-	-	496	-
Prestige Brooklyn Heights	-	-	-	66	-
Prestige Ivy Terraces	-	-	-	25	-
Prestige Spencer Heights	-	-	-	25	-
Prestige Sunrise Park	-	-	-	295	-
Prestige Westwoods	-	-	-	181	-
Prestige Silversprings	-	-	-	60	-
Prestige Downtown	-	-	-	10	-
Prestige Lakeside Habitat	-	-	-	331	-
Prestige Royale Garden	-	-	-	202	-
Prestige Falcon City				1,189	
Sub Total - C	-	-	-	3,139	-
Total (A+B+C)	5,580	8,044	3,189	7,607	5,966

Debt Profile

Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 30.06.2014				
Secured Loan	17,745	100%	30,527	100%
a. Project Debt - Resi & Comm	13,839	78%	15,990	52%
b. Capex Loans	-		-	
- Office Space	820	5%	2,996	10%
- Retail	-	-	1,009	3%
- Hospitality	1,898	11%	3,008	10%
c. Rental Securitisation Loans	1,128	6%	7,463	24%
d. Receivables discounting loans	61	0%	61	0%
Unsecured Loan	-	0%	-	0%
Gross Debt	17,745	100%	30,527	100%
Less: Cash & Bank Balances	3,965		4,853	
Net Debt	**13,780**		**25,674**	
Networth	**30,737**		**33,805**	
Debt Equity Ratio	0.45		0.76	

Note: There is an increase of Rs 12,782 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 10,843 Mn as against Rs. 12,782 Mn, resulting in the overall net debt of Rs 23,735 mn (Rs 17,745 + Rs 10,843 – Rs. 4,853) on a consolidated basis resulting in an effective D/E Ratio of 0.70 (Rs. 23, 735/ Rs.33,805).

Receivables Profile

Area in Mnsf
Rs. Mn

Revenue Generating Projects

Developable Area	50.50
Car Park Area	10.52
Saleable Area	39.98

Partner Share

Value	NA
Area	9.50

Prestige Share

Value	185,619
Area	30.48

Sales achieved (66%)

Value	112,976
Area	20.15

Amount Received: 53,256

Balance to be received: 59,720

= A

Stock (34%)

Value	72,642
Area	10.34

= B

Category	Area	Value
Premium & Luxury Projects	2.50	25,545
Mid Income Projects	6.74	41,060
Commercial Projects	0.48	2,491
Completed Projects	0.62	3,547
Total	10.34	72,642

Cost: 106,358

Already Incurred: 40,650

Balance to be spent: 68,209

Recovery from Land Owner: 1,255

Refundable Deposit payable: 5,117

Balance to be incurred: 61,837

= C

Net Cash Flows of Ongoing Projects

70, 526= (A+B-C)

Rental Income

Area in Mnsf
Rs. Mn

RENTAL INCOME

OFFICE SPACE			RETAIL		
EXISTING	ONGOING	UPCOMING	EXISTING	ONGOING	UPCOMING
Leasable Area: 7.11	Leasable Area*: 3.23	Leasable Area: 4.54	Leasable Area: 2.02	Leasable Area*: 3.08	Leasable Area: 1.75
Prestige Share in Leasable Area: 5.09	Prestige Share in Leasable Area: 2.26	Prestige Share in Leasable Area: 3.28	Prestige Share in Leasable Area: 0.94	Prestige Share in Leasable Area: 1.35	Prestige Share in Leasable Area: 0.86
Annual Rental Income Gross - Prestige Share: 2,557	Projected annual Rental Income - Prestige Share: 1,476	Projected Annual Rental Income - Prestige Share: 1,475	Annual Rental Income: 1,025	Projected Annual Rental Income - Prestige Share: 789	Projected Annual Rental Income - Prestige Share: 848

5,509

3,582

2,661

* Of the above mentioned 3.23 mn sft of leasable area in office space of ongoing projects & 3.08 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 2.44 mn sft in office space & 1.17 mn in retail space as on 30.06.2014

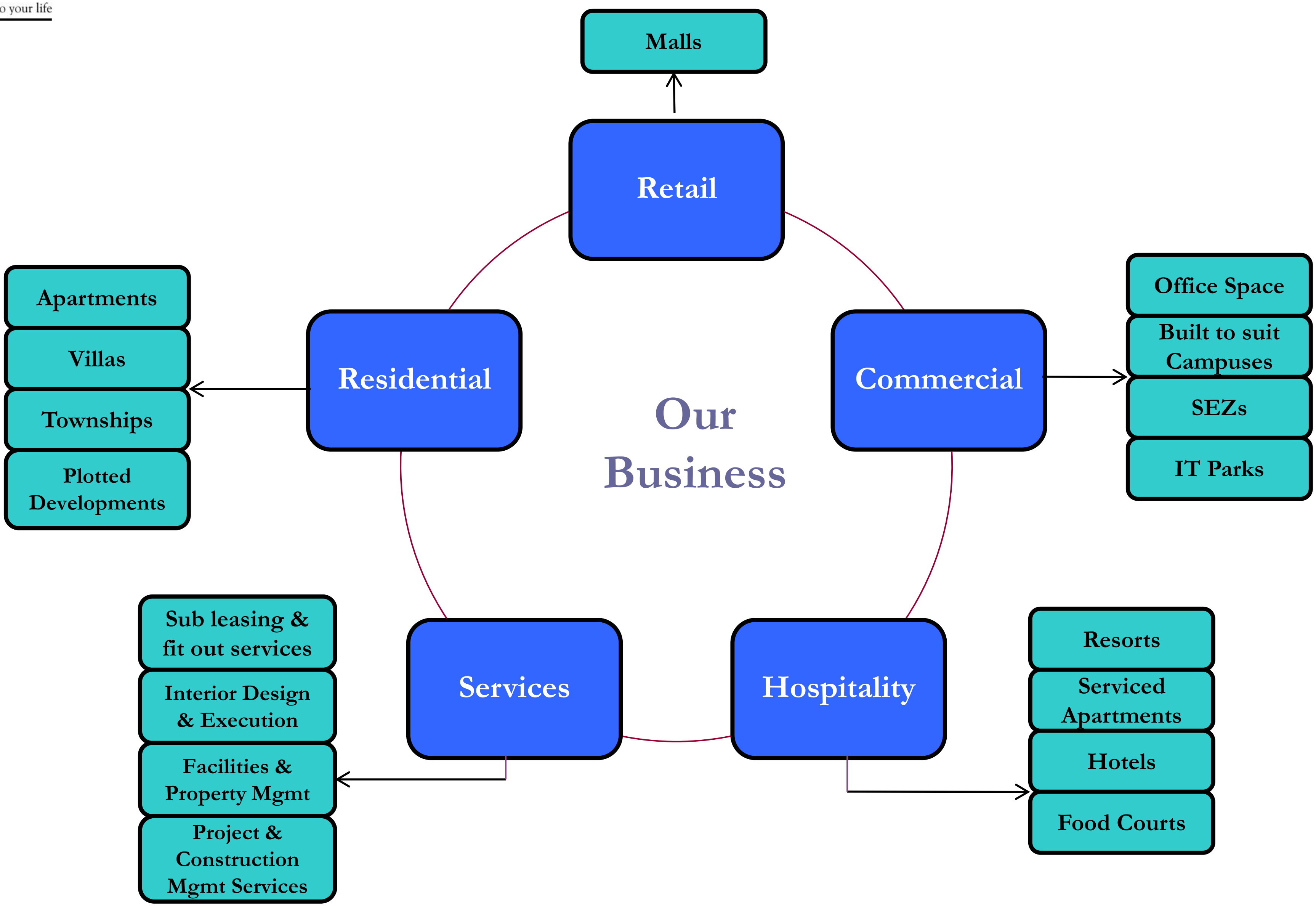
Annualised Projected Exit Rentals for Area Leased

Area in Mnsf
Rs. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent P.a (Annualised)
Existing Rental Income as on 30 June, 2014						
1	Prestige Estates Projects Ltd	Commercial	1.62	1.62	1.62	720
2	Cessna Business Park - B1 to B7	Commercial	2.31	1.96	1.96	953
3	West Palm Developers	Commercial	0.32	0.20	0.20	68
4	Prestige Valley View	Commercial	0.01	0.01	0.01	10
5	ICBI India	Commercial	0.05	0.04	0.04	34
6	Forum Mall	Retail	0.35	0.24	0.24	300
7	Forum Value Mall	Retail	0.29	0.10	0.10	55
8	UB City Mall	Retail	0.04	0.04	0.04	108
9	Exora Business Park - B1	Commercial	0.71	0.23	0.23	134
10	Exora Business Park - B3	Commercial	0.70	0.23	0.23	129
11	Prestige Shantiniketan	Commercial	0.34	0.18	0.05	15
12	Prestige Polygon	Commercial	0.14	0.14	0.14	102
13	Forum Vijaya (Retail)	Retail	0.64	0.32	0.31	286
14	Forum Vijaya (Commercial)	Commercial	0.05	0.03	0.03	12
15	Cyber Towers	Commercial	0.30	0.09	0.09	24
Total annualised rentals as on 30 June, 2014			**7.87**	**5.42**	**5.29**	**2,950**
Rental Income by March 2015						
1	Prestige Polygon	Commercial	0.19	0.19	-	137
2	Forum Vijaya (Commercial)	Commercial	0.14	0.07	0.03	33
3	Forum Mangalore	Retail	0.67	0.23	0.19	151
4	Forum Sujana	Retail	0.85	0.21	0.15	188
5	Exora Business Park- Block II	Commercial	0.72	0.23	0.23	131
6	Cessna Business Park B8	Commercial	0.46	0.39	0.40	211
7	Prestige Star I & Star II	Commercial	0.12	0.08		33
8	Prestige Technopolis	Commercial	0.33	0.09		59
9	Prestige Mysore Central	Retail	0.11	0.07		38
Incremental rentals in FY 14-15			**3.58**	**1.56**	**1.00**	**981**
Total annualised rentals by March 2015			**11.45**	**6.98**	**6.29**	**3,931**

PROJECT PORTFOLIO & UPDATE

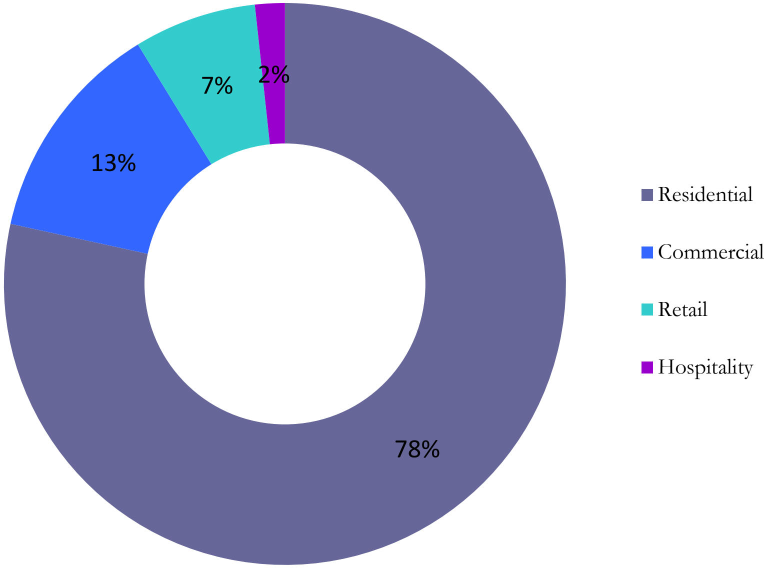
Business Segments



Product Mix – Segment Wise

Ongoing Projects

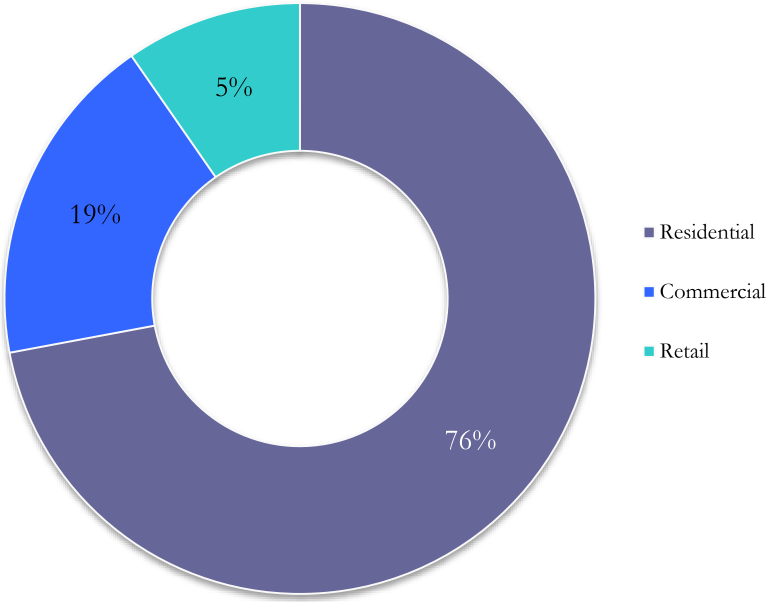
Total Area – 60.26 Mnsf



Segment	No. of Projects	Developable Area (Mnsf)
Residential	42	47.26
Commercial	11	7.71
Retail	7	4.25
Hospitality	2	1.03
Total	62	60.26

Upcoming Projects

Total Area – 32.30 Mnsf

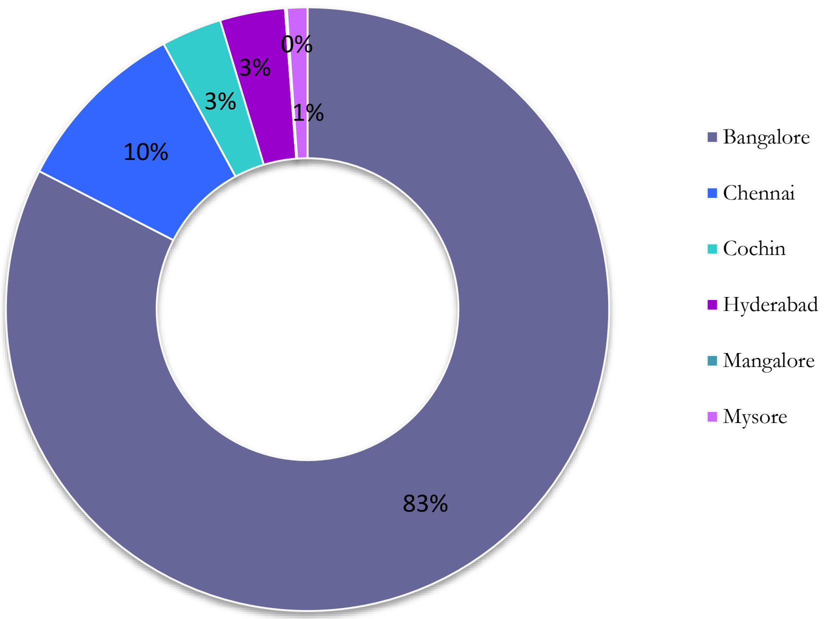


Segment	No. of Projects	Developable Area (Mnsf)
Residential	24	23.28
Commercial	4	5.91
Retail	3	3.12
Total	31	32.30

Product Mix – Geography Wise

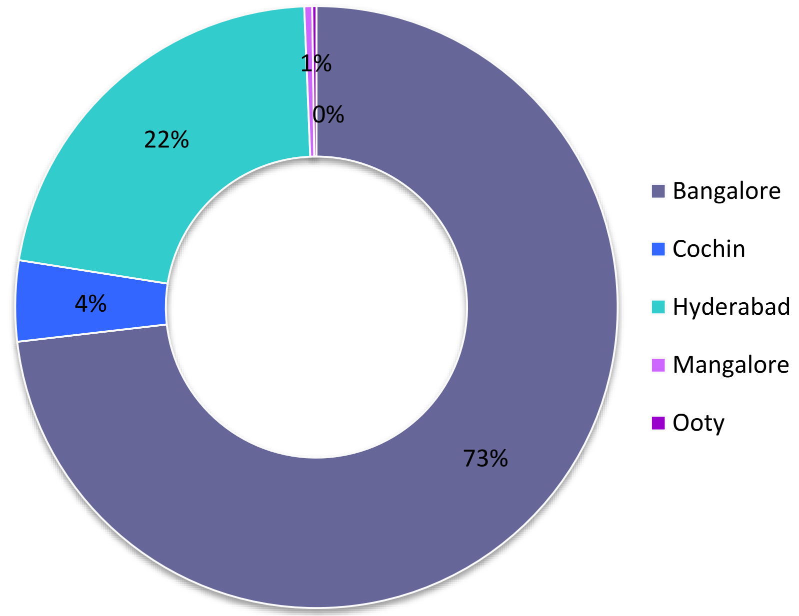
Ongoing Projects

Total Area – 60.26 Mnsf



Upcoming Projects

Total Area –32.30 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bangalore	49	49.75
Chennai	3	5.74
Cochin	5	1.95
Hyderabad	2	2.10
Mangalore	1	0.06
Mysore	2	0.66
Total	62	60.26

City	No. of Projects	Developable Area (Mnsf)
Bangalore	24	23.63
Cochin	3	1.40
Hyderabad	2	7.06
Mangalore	1	0.14
Ooty	1	0.07
Total	31	32.30

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bangalore	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bangalore	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bangalore	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bangalore	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Oasis - Phase 2	Bangalore	0.09	100.00%	0.09	16	16
7	Prestige Edwardian	Bangalore	0.07	100.00%	0.07	12	12
8	Prestige Hermitage	Bangalore	0.23	50.00%	0.12	26	13
9	Prestige Tranquility	Bangalore	4.57	100.00%	4.57	2,368	2,368
10	Prestige Park View	Bangalore	0.93	71.00%	0.66	376	269
11	Prestige Silver Oak	Bangalore	0.66	33.46%	0.22	178	60
12	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
13	Prestige Sunny Side	Bangalore	0.98	100.00%	0.98	395	395
14	Prestige Garden Bay	Bangalore	0.64	72.00%	0.46	184	133
15	Prestige Glen Wood	Bangalore	0.37	65.00%	0.24	116	75
16	Prestige Mayberry-1	Bangalore	0.12	75.00%	0.09	40	30
17	Prestige Mayberry-2	Bangalore	0.39	60.39%	0.24	126	76
18	Prestige Silver Crest	Bangalore	0.25	92.35%	0.23	122	113
19	Prestige Summer Fields	Bangalore	0.31	50.85%	0.16	83	42
20	Prestige Silver Sun	Bangalore	0.21	33.60%	0.07	102	34
21	Prestige Hillside Retreat	Bangalore	0.11	75.00%	0.08	58	44
22	Prestige Philadelphia	Bangalore	0.03	45.00%	0.01	8	4
23	Prestige Ferns Residency	Bangalore	3.29	62.00%	2.04	1,483	920
24	Prestige Misty Waters	Bangalore	1.02	51.00%	0.52	558	285

Prestige GROUP
Add Prestige to your life

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
25	Prestige West Holmes	Mangalore	0.06	65.00%	0.04	20	13
26	Prestige Tech Vista	Bangalore	0.12	60.00%	0.07	30	18
27	Prestige Brooklyn Heights	Bangalore	0.27	62.00%	0.16	94	59
28	Prestige Spencer Heights	Bangalore	0.11	100.00%	0.11	34	34
29	Prestige Royale Garden - Phase I	Bangalore	0.43	68.50%	0.29	384	263
30	Prestige Sunrise Park - Phase I	Bangalore	1.69	99.00%	1.67	1,046	1,036
31	Prestige West Woods	Bangalore	1.02	60.00%	0.61	574	341
32	Prestige Augusta Golf Village	Bangalore	1.38	67.00%	0.92	460	308
33	Prestige Casabella	Bangalore	0.48	75.00%	0.36	210	158
34	Prestige Jade Pavilion	Bangalore	0.68	46.91%	0.32	266	125
35	Prestige Royale Gardens - Phase II	Bangalore	2.46	68.50%	1.69	1312	905
36	Prestige Sunrise Park - Phase II	Bangalore	1.58	99.00%	1.56	864	864
37	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
38	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
39	Prestige Thomson	Cochin	0.55	25.00%	0.14	-	-
40	Prestige Ivy Terraces	Bangalore	0.57	62.00%	0.35	315	195
41	Prestige Lakeside Habitat- Phase I & II	Bangalore	5.60	69.30%	3.88	2488	1742
42	Prestige Falcon City Phase I	Bangalore	4.57	51.00%	2.33	1890	964
	Total - A		**47.26**		**33.09**	**19,876**	**14,225**

Ongoing Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B8	Bangalore	0.62	85.00%	0.53
2	Cessna Business Park B9-B11	Bangalore	2.94	85.00%	2.50
3	Prestige Khoday Towers	Bangalore	0.26	48.53%	0.13
4	Prestige Technopolis	Bangalore	0.47	56.80%	0.27
5	Prestige Trade Towers	Bangalore	0.61	45.00%	0.27
6	Prestige Tech Platina	Bangalore	1.43	66.66%	0.95
7	Prestige TMS Square	Cochin	0.17	58.00%	0.10
8	Forum Thomsun	Cochin	0.20	25.00%	0.05
9	Prestige Trinity Centre	Bangalore	0.45	26.84%	0.12
10	Prestige Falcon Towers	Bangalore	0.49	45.00%	0.22
11	Prestige Star II	Bangalore	0.08	64.00%	0.05
	Total - B		7.71		5.19

Ongoing Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Sujana	Hyderabad	1.47	24.50%	0.36
2	Forum Shantiniketan	Bangalore	1.06	65.00%	0.69
3	Forum Mysore	Mysore	0.55	50.99%	0.28
4	Prestige TMS Square	Cochin	0.12	58.00%	0.07
5	Forum Thomsun	Cochin	0.91	25.00%	0.23
6	Prestige Mysore Central	Mysore	0.11	65.00%	0.07
7	Prestige Cube	Bangalore	0.03	100.00%	0.03
	Total - C		**4.25**		**1.73**

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Comrade (Hilton)	Bangalore	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bangalore	0.58	100.00%	0.58	307
	Total - D		**1.03**		**1.03**	**592**
	GRAND TOTAL - A+B+C+D		**60.26**		**41.04**	

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Leela Residences	Bangalore	0.36	60.00%	0.22
2	Kakanad Property	Cochin	0.80	70.00%	0.56
3	Prestige Greenmoor	Bangalore	0.39	25.00%	0.10
4	Prestige South Woods	Bangalore	1.28	67.00%	0.86
5	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
6	Prestige Lakeside Habitat Phase III	Bangalore	2.80	69.30%	1.94
7	Prestige Primerose Hills	Bangalore	2.04	62.00%	1.26
8	Prestige Park Square	Bangalore	0.65	35.70%	0.23
9	Prestige Bougainvillea - II	Bangalore	0.12	60.00%	0.07
10	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52
11	Roshanara Property	Bangalore	0.22	100.00%	0.22
12	Temple Bell - Bangalore South Property	Bangalore	1.55	70.00%	1.09
13	Mangalore Villas	Mangalore	0.14	68.00%	0.09
14	Prestige Gulmohar	Bangalore	0.87	51.00%	0.44
15	Prestige Northpoint, Kammanahalli	Bangalore	0.40	51.00%	0.20
16	Prestige Kew Gardens	Bangalore	2.00	60.00%	1.20
17	Prestige High Fields	Hyderabad	6.20	68.34%	4.24
18	déjà vu, Promnade Road	Bangalore	0.15	48.00%	0.07
19	Kenilworth, Cunningham Road	Bangalore	0.19	40.00%	0.08
20	Prestige Avlon	Bangalore	0.08	40.00%	0.03
21	Fountain Blue	Bangalore	0.20	60.00%	0.12
22	Dolce Vita	Bangalore	0.22	60.00%	0.13
23	Matthikere Property	Bangalore	0.17	65.00%	0.11
24	Prestige Falcon City Phase II	Bangalore	1.52	51.00%	0.78
	Total - A		**23.28**		**14.60**

Upcoming Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.20	70.00%	0.14
2	Prestige Technostar	Bangalore	1.65	51.00%	0.84
3	Jacobs Land - IT Park	Bangalore	2.81	73.93%	2.08
4	Prestige Tech Park IV	Bangalore	1.25	90.00%	1.13
	Total - B		**5.91**		**4.19**

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.40	76.50%	0.31
2	Forum Mall - ORR	Bangalore	1.02	62.95%	0.64
3	Falcon City Forum Mall	Bangalore	1.70	51.00%	0.87
	Total - C		**3.12**		**1.82**
	GRAND TOTAL - A+B+C		**32.30**		**20.61**

Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bangalore	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bangalore	7.00	100.00%	7.00
4	Prestige Estates Projects Ltd	Bangalore/Chennai	87.34	60.46%	52.80
5	Village D Nandi Pvt Ltd	Bangalore	22.95	100.00%	22.95
6	Prestige Nottinghill Investments	Bangalore	18.66	51.00%	9.52
7	Eden Investments	Goa	74.13	77.50%	57.45
	Total		**520.82**		**347.36**

ABOUT PRESTIGE

ADVANTAGE PRESTIGE

Prestige GROUP
Add Prestige to your life

Iconic developments like Forum Mall, Prestige Shantiniketan, UB City, Prestige Golfshire etc

Spearheaded by Real Estate Icon, Mr. Irfan Razack & his brothers Mr. Rezwan and Mr.Noaman Razack

- Legacy Spanning over 28 years
- One of South India's Leading Developers
- 177 completed projects spanning across 57.14 Mnsf of Developed Area

62 Ongoing Projects spanning Over 60.26 Mnsf of Area

Awarded with financial rating of A- by ICRA

Only CRISIL DA1* rated Developer in India

Excellence across all Real Estate Classes, i.e. Residential, Commercial, Retail & Hospitality

Stable Cash Flows by way of Annuity Income & Diversified Cash Flows from Various Segments

One of the Most Trusted Developers by Land Owners and Customers

Strong Joint Venture partners like CapitaLand, RedFort , etc & Strong Associations with Various Banks & FIs

Strong Presence Across All South Indian States

Karnataka
- Bangalore
- Mysore
- Mangalore

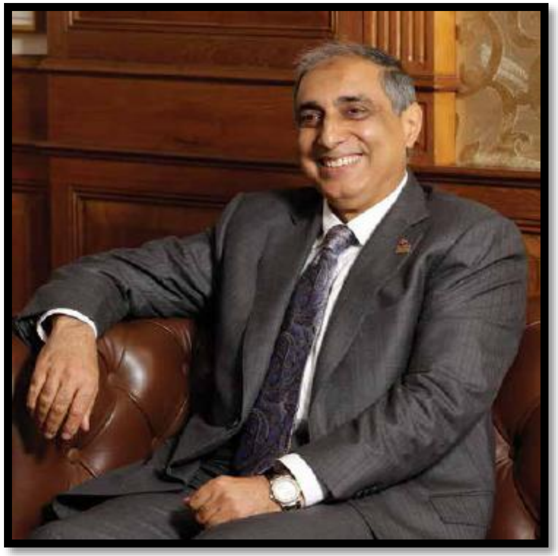
Tamil Nadu
- Chennai
- Ooty

Kerala
- Kochi

Andhra Pradesh
- Hyderabad

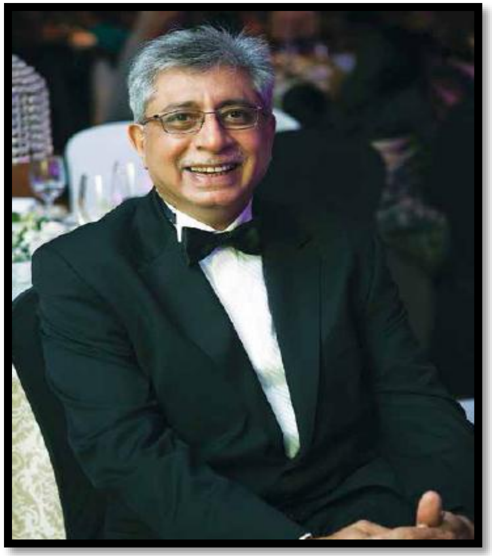
Goa

Board of Directors



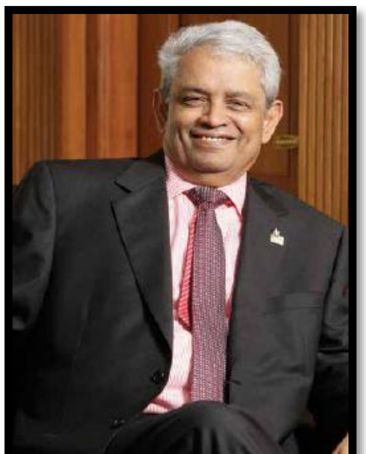
Irfan Razack
Chairman & Managing Director

Rezwan Razack
Joint Managing Director

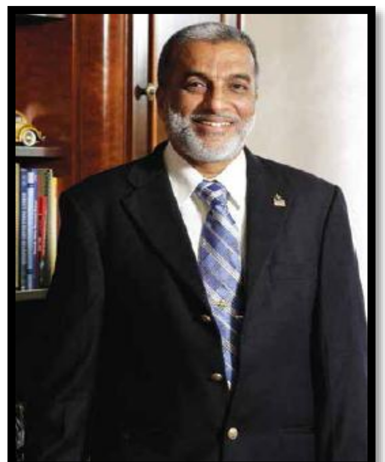


Noaman Razack
Wholetime Director

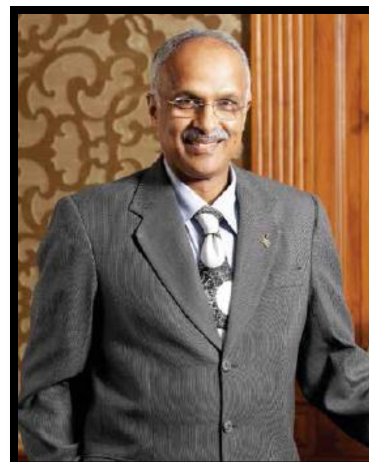
Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



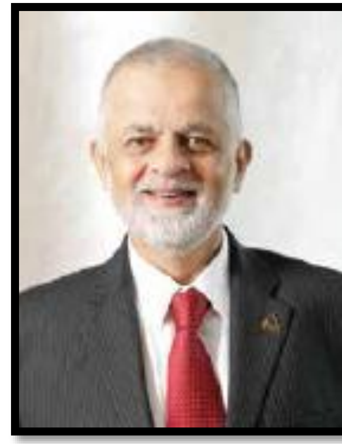
Dr. Pangal Ranganath Nayak
Independent Director

Executive Management

Faiz Rezwan
Executive Director
Contracts & Projects

Uzma Irfan
Executive Director
Corporate Comm.

Sana Rezwan
Executive Director
Retail

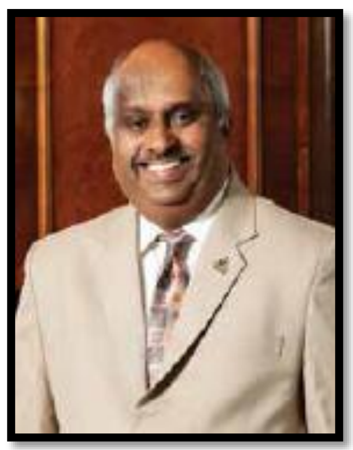


Zackria Hashim
Executive Director
Land Acquisition

Zaid Sadiq
Executive Director
Liasioning & Hospitality

Venkat K Narayan
Executive Director
Finance & CFO

V. Gopal
Executive Director
Projects & Planning

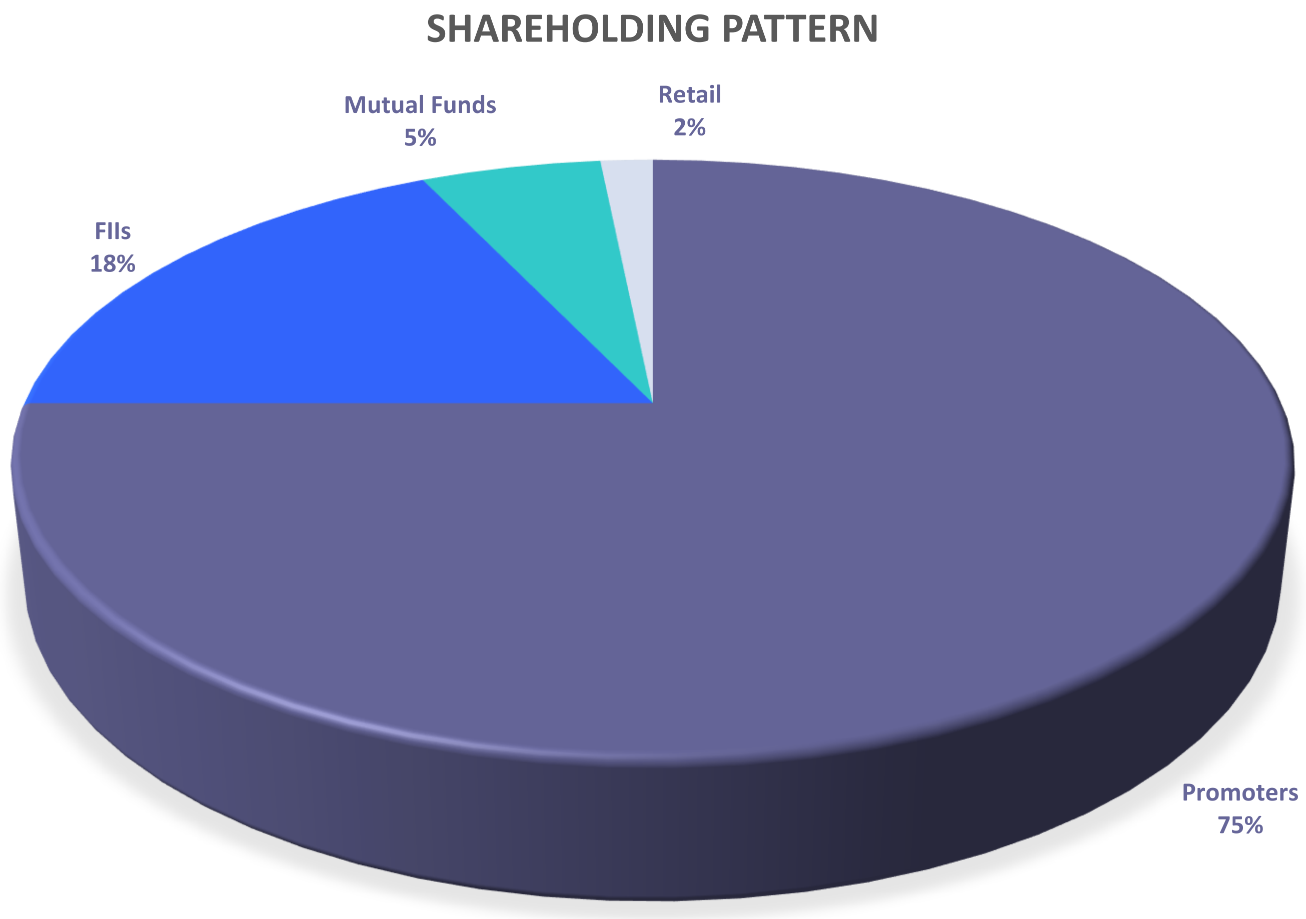


Arvind Pai
Executive Director
Legal

Nayeem Noor
Executive Director
Public Relations

Asha Vasan
Executive Director
Commercial Sales & Collections

Shareholding Pattern



As on 30 June, 2014

AWARDS & RECOGNITION

Awards & Recognition

Prestige Group is awarded for one among top 50 brands of Bangalore- Hindustan Times

Prestige Group is awarded as the top Indian Co under Real Estate Sector- D & B Corporate Real Estate Award

Prestige Group is nominated as India''s Most Promising Brand

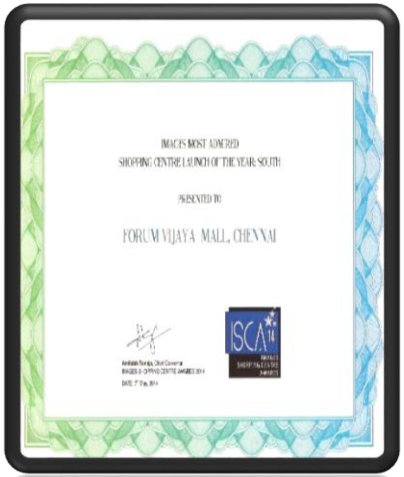
Asia's 100 Best Real Estate Projects & Properties awards- Prestige Brooklyn Heights

Forum, Koramangala- The Most Admired Shopping Centre of the year (South) 2013- Images Shopping Centre Awards

Asia's 100 Best Real Estate Projects & Properties awards- Prestige White Meadows

Prestige GROUP
Add Prestige to your life

Awards & Recognition



Forum Vijaya Mall- The Best Launch Of The Year" (South) 2013-14- Images Shopping Centre Awards

Cessna Business Park- Highly commended industrial development in India- Asia pacific International Property Awards

Forum-The Most Admired Socially Responsible Mall of the year (South) 2013-14

Prestige Royal Gardens- Highly commended development marketing India- Asia pacific International Property Awards

Prestige Silver Oak- Highly commended residential development India- Asia pacific International Property Awards

Prestige Ferns Residency- Highly commended interior designer show home- Asia pacific International Property Awards

PROJECT SNAPSHOT

A Virtual Tour

Project Snapshots - New Launches during the quarter

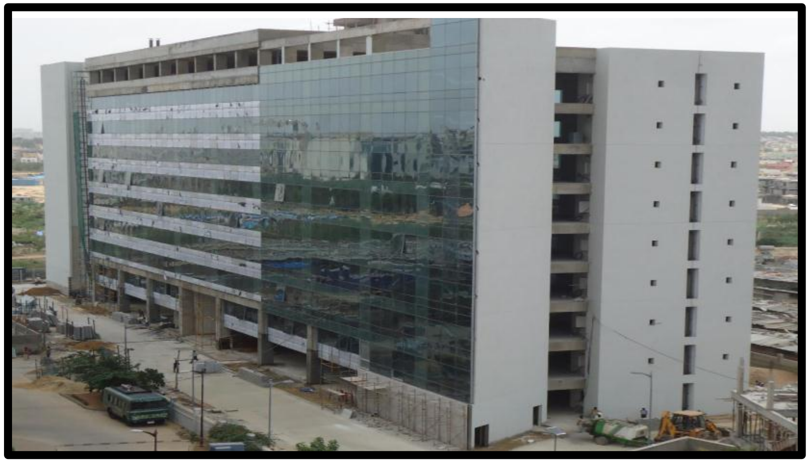
Prestige Falcon City Phase I

Perspective

Project Snapshots – Completions during the quarter

Prestige Technology Park III

Excelsior



Exora Business Park- Block II

Project Snapshots – Residential Projects

Current Construction Progress

Prestige Ferns Residency

Prestige Park View

Prestige Bella Vista

Prestige Casabella

Project Snapshots – Residential Projects

Current Construction Progress

Prestige White Meadows

Prestige Lakeside Habitat

Prestige Edwardian

Prestige Garden Bay

Project Snapshots – Residential Projects

Current Construction Progress

Prestige Glenwood

Prestige Hermitage

Prestige Mayberry

Kingfisher Towers

Project Snapshots – Commercial Projects

Current Construction Progress

Cessna Business Park B8

Prestige Falcon Tower

Prestige Tech Platina

Prestige Trade Tower

Project Snapshots – Retail Projects

Current Construction Progress

Forum Sujana Mall

Forum Shantiniketan Mall

Mysore Central Mall

Forum Mysore Mall

Project Snapshots – Hospitality Projects

Current Construction Progress

Marriot

CONRAD

GUIDANCE VS ACHIEVED

Guidance Vs Achieved

Particulars	Target for Full Year (FY 14-15)	Achieved FY14-15	% Achieved
Sales (Rs. Mn)	50,000	14,073	28%
Turnover (Rs Mn)	27,000	6,156	23%
Collections (Rs. Mn)	28,500-30,000	7,607	27%
Launches (Mnsf)	14-16	4.60	33%
Completions (Mnsft)	10-12	3.81	38%
Leasing (Mnsf)	2.00	0.69	35%
Exit Rental Income (Rs. Mn)	3,700-3,900	2,950	-
Debt Equity Ratio			
Consolidated	0.75	0.76	
Standalone	0.50	0.45	

Disclaimer

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Thank You

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