

INVESTOR Presentation

- About Prestige Estates
- Q4 & FY14-15
- Review & Way Forward

ABOUT **PRESTIGE**

- ❖ **Advantage – Prestige**
- ❖ **Business Segments**
- ❖ **Scale of Operations**
- ❖ **Shareholding Pattern**
- ❖ **Board of Directors and Management**
- ❖ **Awards & Recognition**



Iconic developments like Forum Mall, Prestige Shantiniketan, UB City, Prestige Golfshire etc



Awarded with financial rating of A+ by ICRA



Only CRISIL DA1* rated Developer in India



One of South India's Leading Developers.



Diversified Cash Flows from Various Segments

186

completed projects spanning across 62.25 Mnsf of Developed Area



Excellence across all Real Estate Classes, i.e. Residential, Commercial, Retail & Hospitality

ADVANTAGE - PRESTIGE



Strong Associations with Various Banks & FIs



One of the Most Trusted Developers by Land Owners and Customers

68

Ongoing Projects spanning Over 64.98 Mnsf of Area



Stable Cash Flows by way of Annuity Income



Spearheaded by Real Estate Icon, Mr. Irfan Razack & his brothers Mr. Rezwan and Mr.Noaman Razack

Legacy Spanning over

28 YEARS



Strong Joint Venture partners like CapitalLand, RedFort , etc

Business Segments

	RESIDENTIAL	Apartments	Villas	Integrated Townships	Plotted Developments
	COMMERCIAL	Office Space	Built to suit Campuses	SEZs	IT Parks
	RETAIL	Malls			
	HOSPITALITY	Resorts	Serviced Apartments	Hotels	Food Courts
	SERVICES	Sub leasing & fit out services	Interior Design & Execution	Facilities & Property Mgmt	Project & Construction Mgmt Services

Scale of Operations

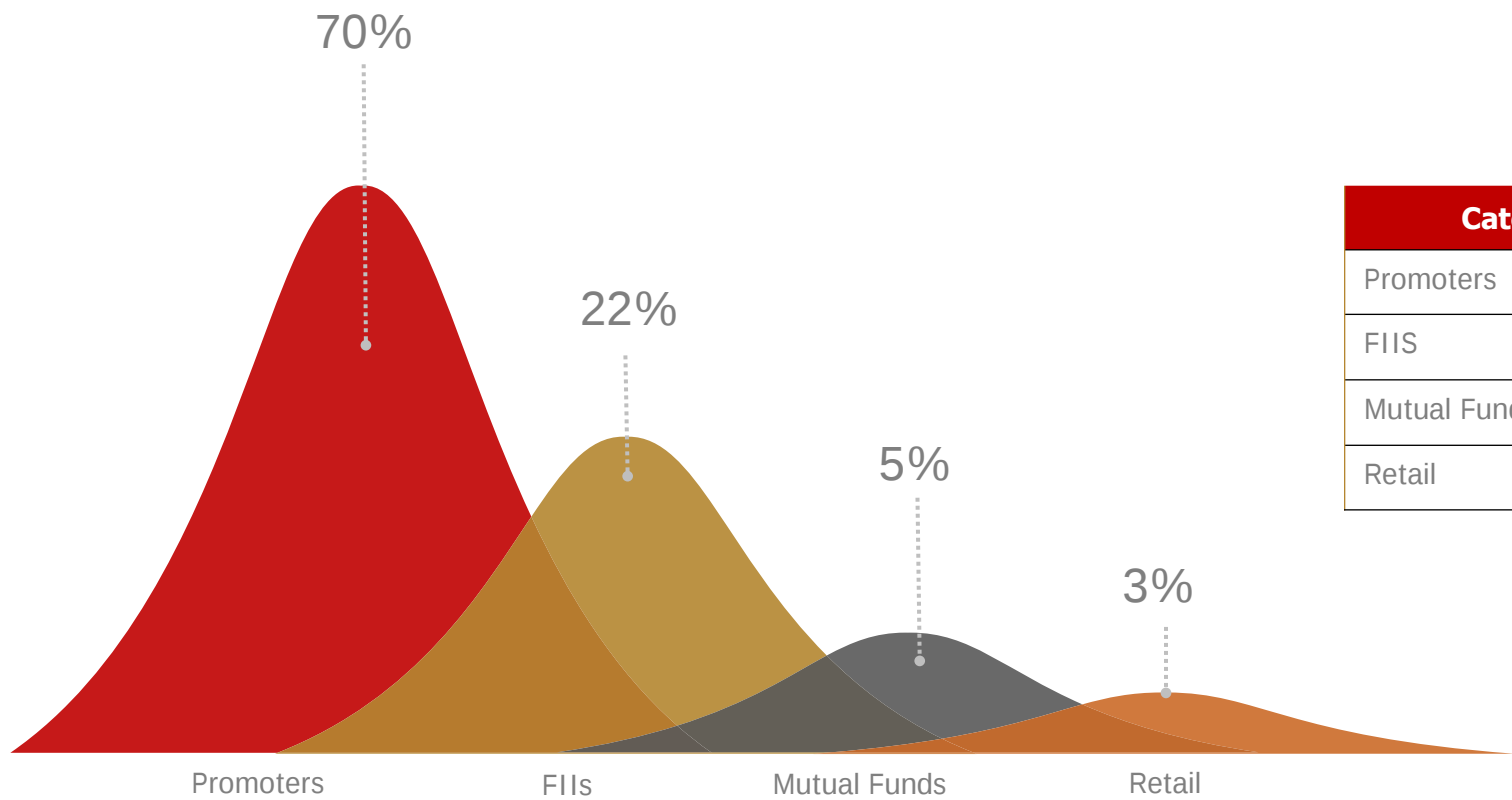


Category	Residential		Commercial		Retail		Hospitality		Plotted Development		Total	
	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)	Number	Area (Mnsft)
Completed Projects	67	19.96	99	28.70	6	4.81	6	1.37	8	7.42	186	62.25
Ongoing Projects	53	55.68	6	4.77	6	2.78	3	1.75	0	0	68	64.98
Upcoming Projects	23	27.61	5	6.93	2	2.10	0	0	0	0	30	36.64
Land Bank												51.05
TOTAL	143	103.25	110	40.39	14	9.69	9	3.12	8	7.42	284	214.92

SHAREHOLDING PATTERN



As on 31 March 2015



Category	% Holding
Promoters	70%
FIIS	22%
Mutual Funds	5%
Retail	3%

Board of Directors



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Wholetime Director



Uzma Irfan
Additional Director



Jagdeesh K. Reddy
Independent Director



B.G. Koshy
Independent Director



Noor Ahmed Jaffer
Independent Director



Dr. Pangal Ranganath Nayak
Independent Director

Executive Management



Faiz Rezwan
Executive Director-
Contracts & Projects



Zackria Hashim
Executive Director- Land
Acquisition



Zaid Sadiq
Executive Director-
Liaison & Hospitality



Anjum Jung
Executive Director- Interior
Design



Omer Bin Jung
Executive Director- Hospitality



Venkat K Narayan
Executive Director-
Finance & CFO



Arvind Pai
Executive Director- Legal



Nayeem Noor
Executive Director- Public
Relations



V. Gopal
Executive Director-
Projects & Planning



Suresh Singaravelu
Executive Director- Retail,
Hospitality & Business Expansion

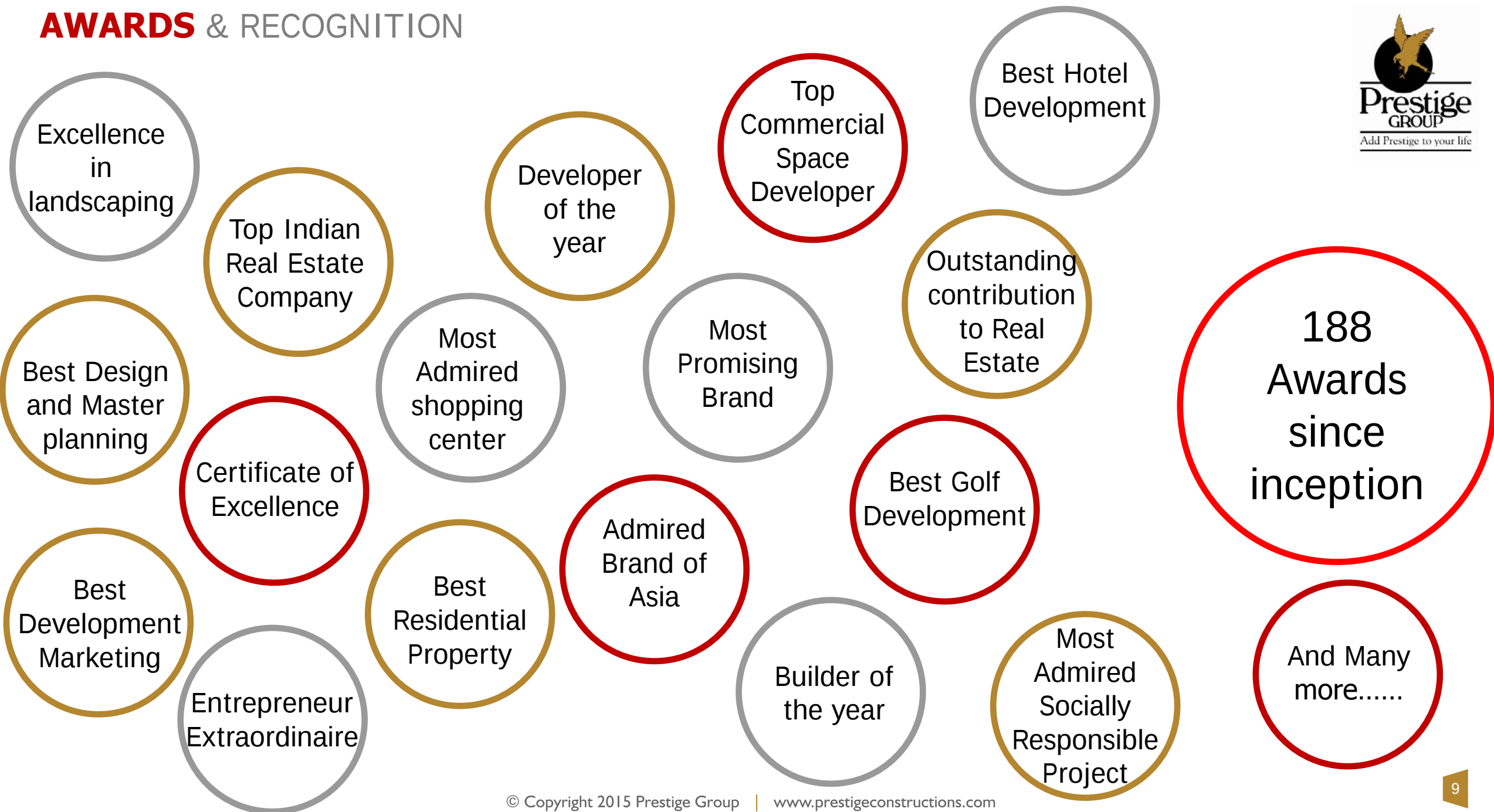


Swaroop Anish
Executive Director- Business
Development



Ravinda Jain
Executive Director- Contracts

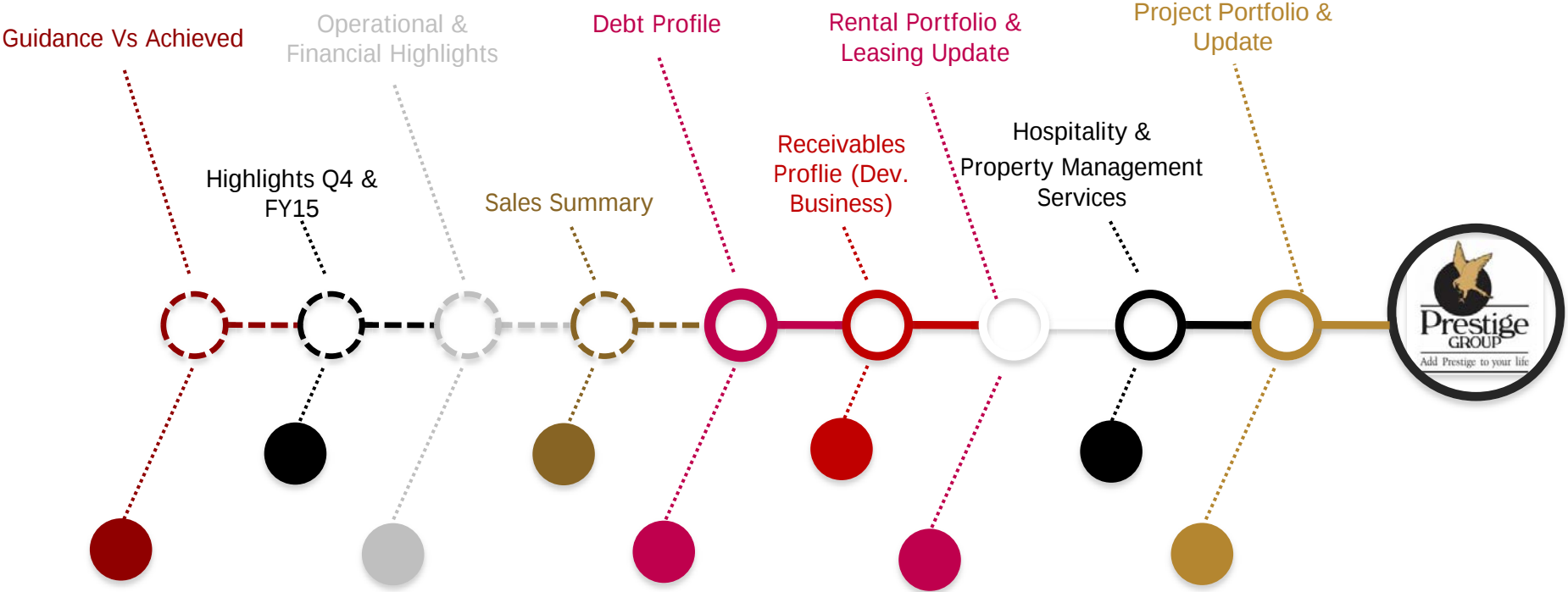
AWARDS & RECOGNITION





Q4 & FY 2014-15

INDEX



GUIDANCE VS ACHIEVED FULL YEAR FY14-15

 **Target for Full Year (FY 14-15)**

 **Achieved FY14-15**

 **% Achieved**



Highlights FY15

- Highest ever Sales of Rs. **50,135** Mn, up by **13%** from FY14 & Highest sales among the listed Real Estate companies in India
- Highest ever collections at Rs. **38,843** Mn, up by **32%** from FY14 (Prestige Estates share of **Rs.32,317** Mn, up by **31%**)
- **14.63** Mnsft of Launches – Highest launches by a developer
- **8.92** Mnsft of completions
- Exit Rental at Rs. **3,840** Mn, up by **30%** from FY14
- Inaugurated two malls (Forum) in Mangalore and Hyderabad
- Successfully raised Rs.6125 Mn from QIP
- Financial/Credit rating upgraded by ICRA from ICRA A- to **ICRA A+**



Highlights FY15

- Re-affirmation of **DA1** rating by CRISIL
- Tied up for **17** new property developments
- **30+** Awards- Maximum number of awards
- Rated as the **Best in India & one of the best in Asia** for Investor relations by **Institutional Investor Magazine**
- **Highest** no. of projects / area under development (68 projects-64.98 Mnsft)
- PAT around **Rs. 1000 Mn** per quarter
- Crossed Turnover of **Rs. 5000 Mn** per quarter



OPERATIONAL **UPDATE**

Operational Highlights

₹ MILLIONS

Particulars	Quarter IV FY15	Quarter IV FY14	QIV FY15 Vs QIV FY14 (% Growth)	Quarter III FY15	FY15	FY14	FY15 Vs FY14 (% Growth)
<u>New Sales - Total</u>							
Amount (Rs. Mn)	11109	8788	26%	10094	50135	44348	13%
Area (Mnsf)	1.46	1.40	4%	1.55	7.73	7.41	4%
Avg Realization/Sft (Rs)	7626	6277	21%	6504	6489	5985	8%
<u>New Sales - Prestige Share</u>							
Amount (Rs. Mn)	10064	6007	68%	7594	43624	36323	20%
Area (Mnsf)	1.33	0.99	34%	1.13	6.69	6.14	9%
<u>Collections (Rs. Mn)</u>							
Total Collections	11155	7791	43%	9209	38843	29408	32%
Prestige Share	9047	6557	38%	7561	32316	24753	31%



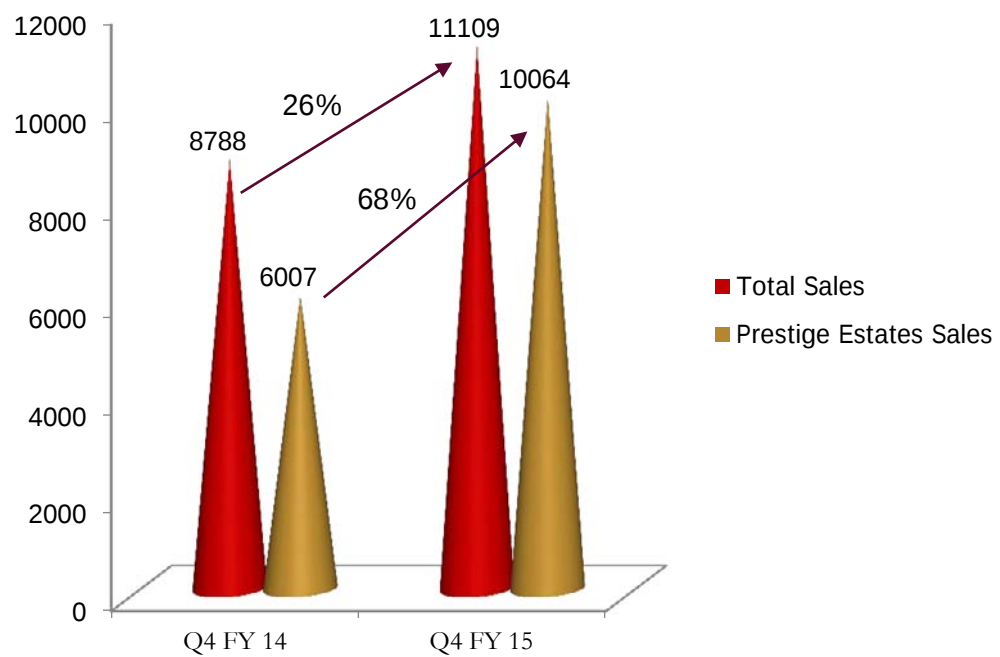
Operational Highlights

₹ MILLIONS

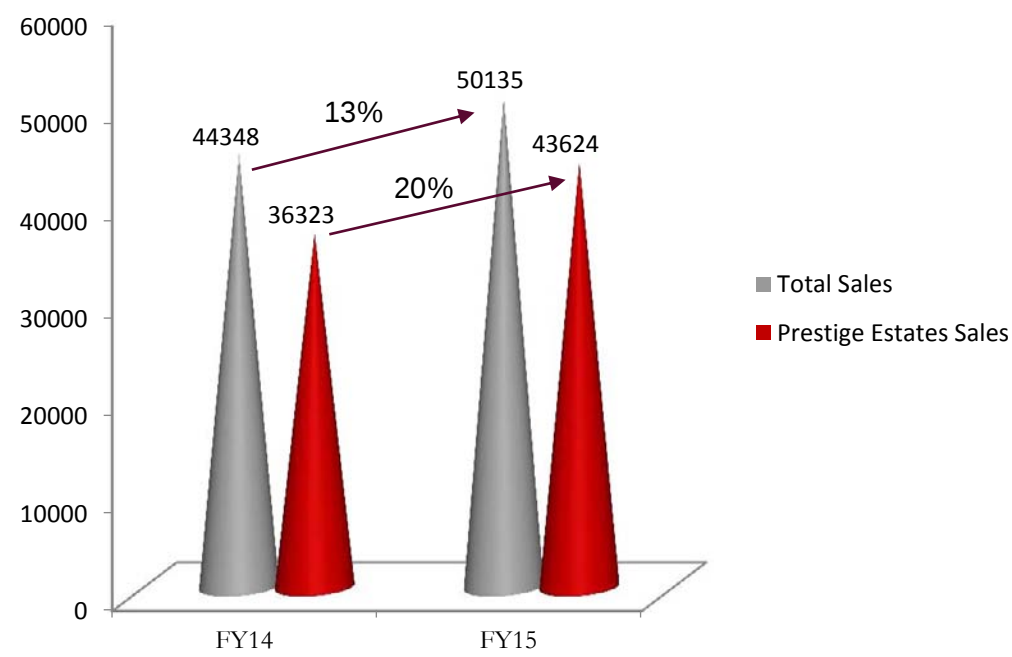
Particulars	Quarter IV FY15	Quarter IV FY14	QIV FY15 Vs QIV FY14 (% Growth)	Quarter III FY15	FY15	FY14	FY15 Vs FY14 (% Growth)
<u>New Leasing</u>							
Total (Mnsf)	0.58	0.57	2%	0.19	2.73	2.66	3%
Prestige Share (Mnsf)	0.32	0.17	87%	0.003	0.48	1.11	-57%
<u>Rental Income -</u> Prestige Share (Rs. Mn)	906	716	27%	863	3264	2495	31%
Area Delivered (Mnsf)	1.51	0.33	358%	0.66	8.92	3.18	181%
Launches (Mnsf)	7.25	2.80	159%	0.00	14.63	15.67	-7%
Unrecognized Revenue (Mnsft)	85254	68040	25%	83776	85254	68040	25%



Operational Highlights

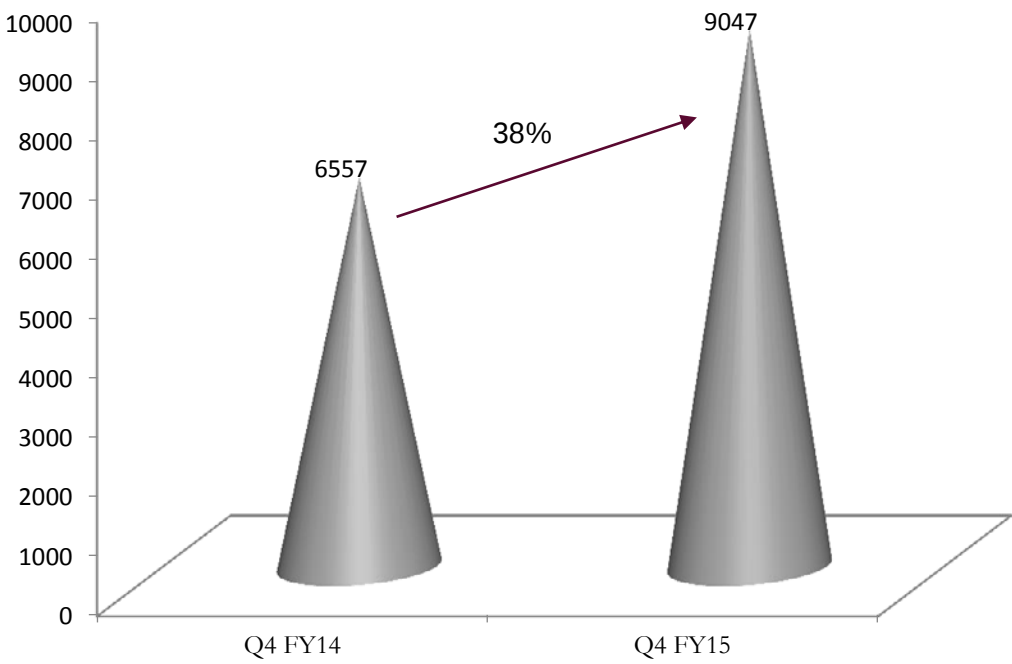


Sales Q4 FY14 & Q4 FY15 (Rs.Mn)

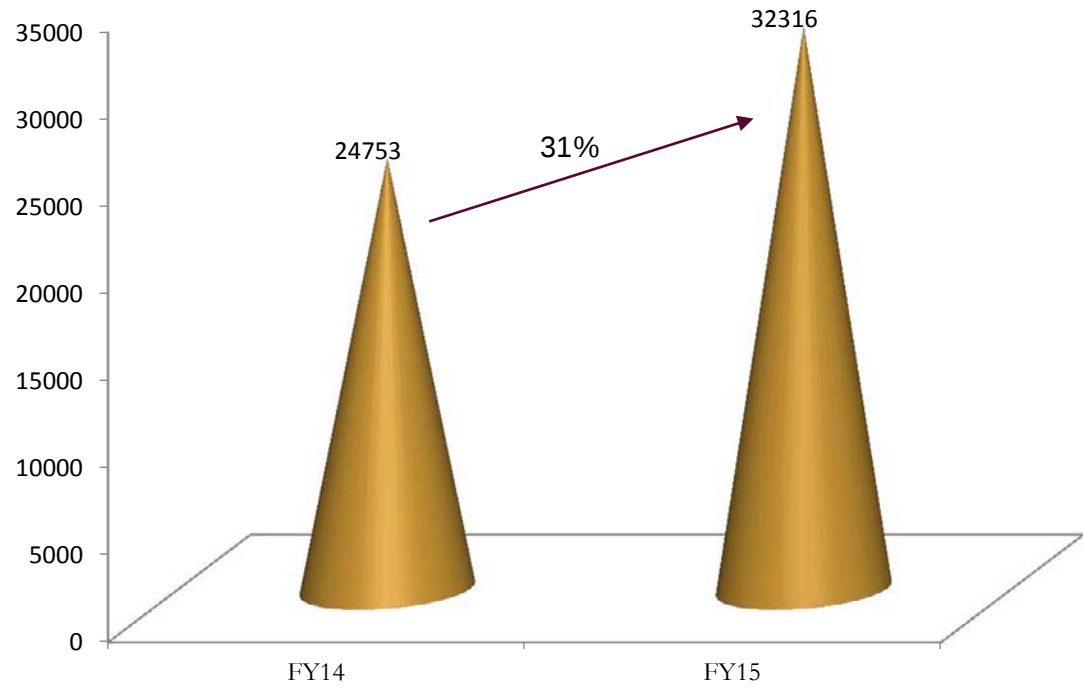


Sales Y-O-Y (Rs.Mn)

Operational Highlights



Collection Q4 FY14 & Q4 FY15 (Rs.Mn)



Collections Y-O-Y (Rs. Mn)

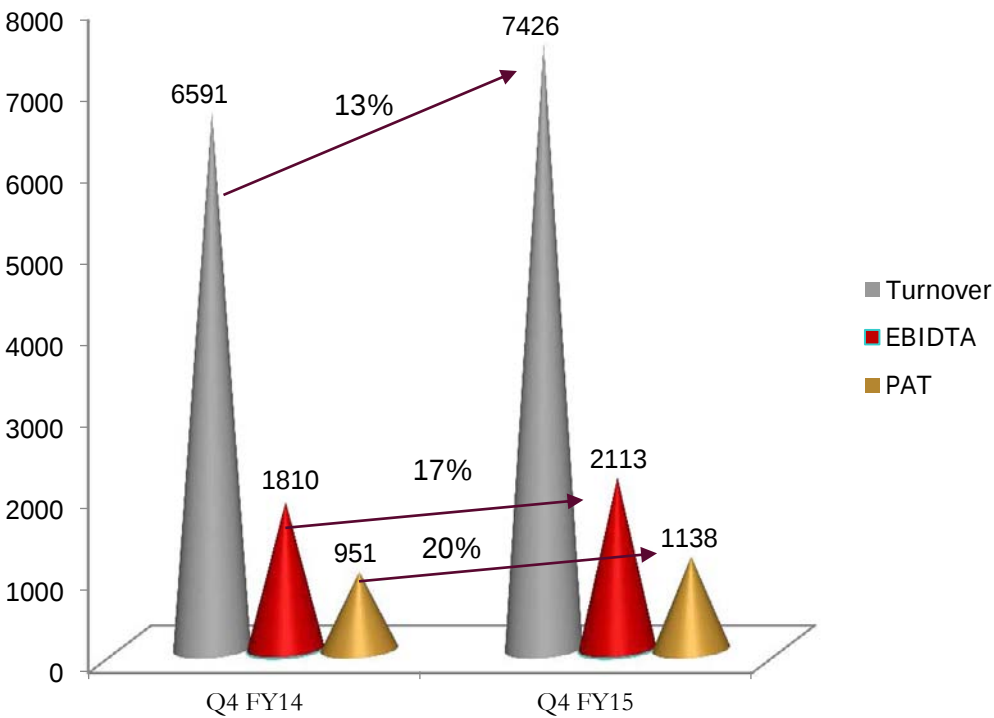
FINANCIAL **UPDATE**

Financial Highlights- Q4 & FY 2014-15- Standalone

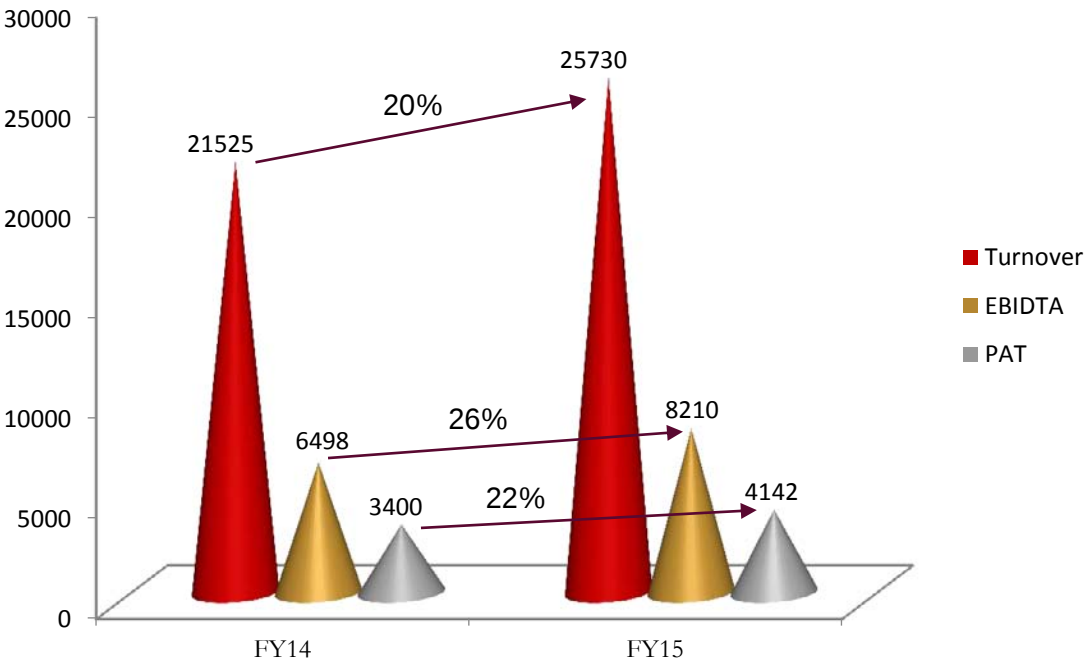
Rs. Mn

Particulars	Quarter IV FY15	Quarter IV FY14	QIV FY15 Vs QIV FY14 (% Growth)	Quarter III FY15	FY15	FY14	FY15 Vs FY14 (% Growth)
Turnover (Rs. Mn)	7426	6591	13%	6453	25730	21525	20%
EBIDTA (Rs. Mn)	2113	1810	17%	2241	8210	6498	26%
EBIDTA %	28%	27%		35%	32%	30%	
PAT (Rs. Mn)	1138	951	20%	995	4142	3400	22%
PAT %	15%	14%		15%	16%	16%	
WACC	12.50%	12.75%		12.51%	12.50%	12.75%	
D/E Ratio (Standalone)	0.47	0.46		0.43	0.47	0.46	
D/E Ratio (Consolidated)	0.76	0.77		0.72	0.76	0.77	

FINANCIAL HIGHLIGHTS- STANDALONE



Turnover, EBIDTA & PAT (Rs. Mn)



Turnover, EBIDTA & PAT (Rs. Mn) Y-o-Y

FINANCIALS- Standalone

Balance Sheet as at **31 March 2015**

Rs. Mn

1

Particulars	As at 31-Mar-15	As at 31-Dec-14	As at 31-Mar-14
I. EQUITY AND LIABILITIES			
(1) Shareholders' funds			
(a) Share capital	3,750	3,750	3,500
(b) Reserves and surplus	35,195	34,808	26,211
	38,945	38,558	29,711
(2) Non-current liabilities			
(a) Long-term borrowings	3,363	2,433	2,360
(b) Deferred tax liabilities (Net)	13	84	62
(c) Other Long-term liabilities	882	610	349
(d) Long-term provisions	59	58	44
	4,317	3,185	2,815
(3) Current liabilities			
(a) Short-term borrowings	19,932	18,752	15,475
(b) Trade payables	4,719	3,717	3,971
(c) Other current liabilities	16,598	15,453	14,400
(d) Short-term provisions	1,482	708	1,523
	42,731	38,630	35,369
Total	85,993	80,373	67,895

FINANCIALS- Standalone

Balance Sheet as at **31 March 2015**

Rs. Mn

2

Particulars	As at 31-Mar-15	As at 31-Dec-14	As at 31-Mar-14
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	5,266	4,474	4,293
(ii) Intangible assets	25	20	19
(iii) Capital work-in-progress	2,813	3,586	2,241
	8,104	8,080	6,553
(b) Non-current investments	10,644	10,523	10,143
(c) Deferred tax assets (Net)	-	-	-
(c) Long-term loans and advances	15,229	14,329	12,386
(d) Other non-current assets	696	550	386
	34,673	33,482	29,468
(2) Current assets			
(a) Current investments	1,700	1,950	1,880
(b) Inventories	25,608	23,954	18,294
(c) Trade receivables	7,413	7,300	6,528
(d) Cash and Bank balances	3,315	2,358	2,206
(e) Short-term loans and advances	12,933	10,968	9,226
(f) Other current assets	351	361	293
	51,320	46,891	38,427
Total	85,993	80,373	67,895

FINANCIALS- Standalone

Profit & Loss Account for **FY15**

Rs. Mn

2

Particulars	Quarter ended			Year ended	
	31-Mar-15	31-Dec-14	31-Mar-14	31-Mar-15	31-Mar-14
(I) Revenue from Operations	6,762	6,094	6,012	23,743	20,052
(II) Other Income	664	359	579	1,987	1,473
(III) Total Revenue - (I+II)	7,426	6,453	6,591	25,730	21,525
(IV) Expenses					
Purchases of Stock of units	39	120	500	569	514
Cost of sales on projects	4,059	3,023	3,371	12,879	11,344
Property and Facilities operating expenses	526	401	325	1,610	1,204
Employee benefits expense	334	309	129	1,308	878
Finance costs	524	510	390	1,883	1,261
Depreciation and amortization expense	122	114	108	422	355
Other expenses	355	359	456	1,154	1,087
Total Expenses	5,959	4,836	5,279	19,825	16,643
(V) Profit before tax (III-IV)	1,467	1,617	1,312	5,905	4,882
(VI) Tax expense	329	622	361	1,763	1,482
VII. Profit (Loss) for the period	1,138	995	951	4,142	3,400

FINANCIALS - Key Ratios- Standalone

Rs. Mn

Sl. No.	Particulars	Quarter Ended				Year Ended				Year Ended	
		31-Mar-15	Ratio/%	31-Dec-14	Ratio/%	31-Mar-14	Ratio/%	31-Mar-15	Ratio/%	31-Mar-14	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
1	Sale of Projects & Property Income	6,762		6,094		6,012		23,743		20,052	
2	Other Income	664		359		579		1,987		1,473	
3	Total Income	7,426		6,453		6,591		25,730		21,525	
4	Cost of project sold and property expense	4,624		3,544		4,196		15,058		13,062	
5	Gross Margin	2,138	32%	2,550	42%	1,816	30%	8,685	37%	6,990	35%
6	Admin, Employee and Selling cost	689		668		585		2,462		1,965	
7	EBIDTA	2,113	28%	2,241	35%	1,810	27%	8,210	32%	6,498	30%
8	Financial Expenses	524		510		390		1,883		1,261	
9	Depreciation	122		114		108		422		355	
10	Total Expenses	5,959		4,836		5,279		19,825		16,643	

FINANCIALS - Key Ratios- Standalone

Rs. Mn

Sl. No.	Particulars			Quarter Ended				Year Ended		Year Ended	
		31-Mar-15	Ratio/%	31-Dec-14	Ratio/%	31-Mar-14	Ratio/%	31-Mar-15	Ratio/%	31-Mar-14	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
11	PBT	1,467	20%	1,617	25%	1,312	20%	5,905	23%	4,882	23%
12	Tax	329		622		361		1,763		1,482	
13	PAT	1,138	15%	995	15%	951	14%	4,142	16%	3,400	16%
14	Share of profit / (loss) from associates	-		-				-		-	
15	Minority	-		-				-		-	
14	Profit after tax	1,138		995				4,142		3,400	
14	EPS (Annualized) (In Rs)	12.44		10.88		9.33		11.32		9.71	
15	Market Price per share	268.50		239.25		212.90		268.50		212.90	
16	PE Ratio	22		22		23		24		22	
17	Market Cap	100,688		89,719		74,515		100,688		74,515	
18	Net Worth	38,945		38,558		29,533		38,945		29,711	
19	Book Value per share	104		103		84		104		85	
20	Price to Book Value	2.59		2.33		2.52		2.59		2.51	

Financial Highlights- Q4 & FY 2014-15- Consolidated

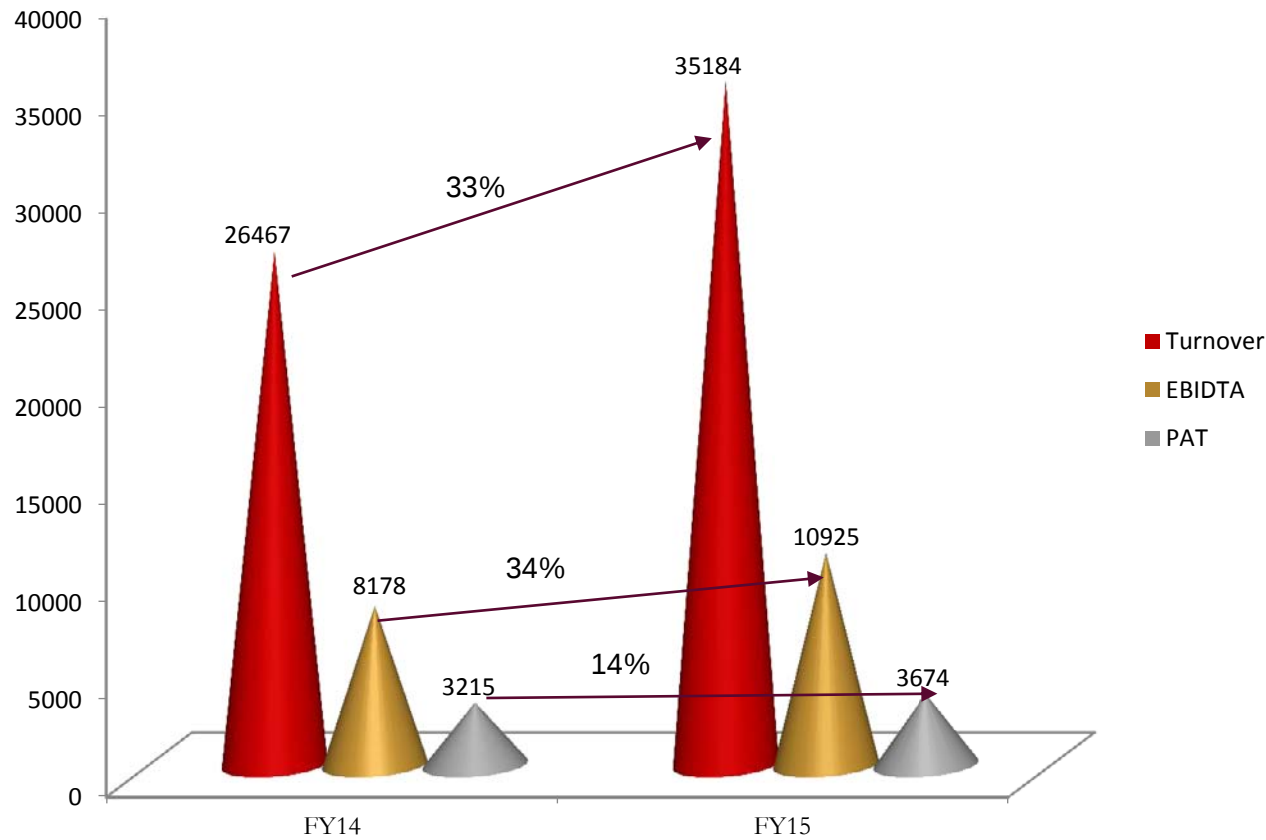
Rs. Mn



Particulars	FY15	FY14	Growth %
Turnover (Rs. Mn)	35184	26467	32.94%
EBIDTA (Rs. Mn)	10925	8178	33.59%
EBIDTA %	31%	31%	
PAT (Rs. Mn)	3674	3215	14.28%
PAT %	10%	12%	

Financial Highlights- Q4 & FY 2014-15- Consolidated

Rs. Mn



Turnover, EBIDTA & PAT (Rs. Mn) Y-O-Y

FINANCIALS- Consolidated

Balance Sheet as at **31 March 2015**

Rs. Mn

1

Particulars	As at 31-Mar-15	As at 31-Mar-14
I. EQUITY AND LIABILITIES		
(1) Shareholders' funds		
(a) Share capital	3,750	3,500
(b) Reserves and surplus	33,757	25,593
(c) Capital reserve arising on consolidation	699	699
	38,206	29,792
(2) Minority interest	3,975	2,990
(3) Non-current liabilities		
(a) Long-term borrowings	17,162	12,159
(b) Deferred tax liabilities (Net)	21	70
(c) Other Long-term liabilities	1,962	1,392
(d) Long-term provisions	90	64
	19,235	13,685
(4) Current liabilities		
(a) Short-term borrowings	21,366	15,896
(b) Trade payables	7,211	5,627
(c) Other current liabilities	31,308	23,700
(d) Short-term provisions	2,257	1,735
	62,142	46,958
Total	123,558	93,425

FINANCIALS- Consolidated

Balance Sheet as at **31 March 2015**

Rs. Mn

2



Particulars	As at 31-Mar-15	As at 31-Mar-14
II. ASSETS		
(1) Non-current assets		
(a) Fixed assets		
(i) Tangible assets	25,033	19,230
(ii) Intangible assets	28	21
(iii) Capital work-in-progress	7,756	9,955
	32,817	29,206
(b) Goodwill (arising on consolidation)	5,040	4,520
(c) Non-current investments	1,087	1,007
(d) Deferred tax assets (net)	9	8
(e) Long-term loans and advances	11,924	11,788
(f) Other non-current assets	368	278
	51,245	46,807
(2) Current assets		
(a) Current investments	1,700	1,880
(b) Inventories	42,598	25,362
(c) Trade receivables	8,840	7,257
(d) Cash and Bank balances	5,368	3,395
(e) Short-term loans and advances	12,788	7,901
(f) Other current assets	1,019	823
	72,313	46,618
Total	123,558	93,425

FINANCIALS- Consolidated

Profit & Loss account for **FY15**

Rs. Mn



Particulars	Year ended	
	31-Mar-15	31-Mar-14
(I) Revenue from Operations	34,198	25,492
(II) Other Income	986	975
(III) Total Revenue - (I+II)	35,184	26,467
(IV) Expenses		
Cost of sales on projects	15,862	11,712
Cost of contractual projects	489	625
Property and Facilities operating expenses	3,914	2,877
Employee benefits expense	2,290	1,610
Finance costs	3,214	2,290
Depreciation and amortization expense	1,397	893
Other expenses	1,704	1,464
Total Expenses	28,870	21,471
(V) Profit before tax (III-IV)	6,314	4,996
(VI) Tax expense	2,647	1,750
VII. Profit (Loss) for the year	3,667	3,246
Share of profit / (loss) from associates (Net) (VIII)	7	(30)
Profit after tax (before adjustment for Minority interest) (IX = VII - VIII)	3,674	3,216
Share in (profit) / loss to Minority interest (X)	(351)	(72)
Profit after tax and Minority interest (VIII - X)	3,323	3,144

FINANCIALS - Key Ratios- Consolidated

Rs. Mn

Sl. No.	Particulars	Year Ended		Year Ended	
		31-Mar-15	Ratio/%	31-Mar-14	Ratio/%
		(Audited)		(Audited)	
1	Sale of Projects & Property Income	34,198		25,492	
2	Other Income	986		975	
3	Total Income	35,184		26,467	
4	Cost of project sold and property expenses	20,265		15,214	
5	Gross Margin	13,933	41%	10,278	40%
6	Admin, Employee and Selling cost	3,994		3,074	
7	EBIDTA	10,925	31%	8,179	31%
8	Financial Expenses	3,214		2,290	
9	Depreciation	1,397		893	
10	Total Expenses	28,870		21,471	

FINANCIALS - Key Ratios- Consolidated

Rs. Mn

Sl. No.	Particulars	Year Ended		Year Ended	
		31-Mar-15	Ratio/ %	31-Mar-14	Ratio/ %
		(Audited)		(Audited)	
11	PBT	6,314	18%	4,996	19%
12	Tax	2,647		1,750	
13	PAT	3,667	10%	3,246	12%
14	Share of profit / (loss) from associates	7		-30	
15	Minority	-351		-72	
16	Profit after tax	3,323		3,144	
17	EPS (Annualized) (In Rs)	9.09		8.98	
18	Market Price per share	268.50		212.90	
19	PE Ratio	30		24	
20	Market Cap	100,688		74,515	
21	Net Worth	38,206		29,792	
22	Book Value per share	102		85	
23	Price to Book Value	2.64		2.50	

Business Performance

Launches/Pre Launches during **FY15**

1

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
Quarter I FY15							
1	Prestige Falcon City Phase I	Bengaluru	Residential	4.57	35.70%	1,890	675
2	Prestige Cube	Bengaluru	Retail	0.03	100.00%	-	-
Total- Quarter I				4.60		1890	675
Quarter II FY15							
3	Prestige Bagmane Temple Bells	Bengaluru	Residential	1.55	70.00%	968	678
4	Prestige Gulmohar	Bengaluru	Residential	0.87	51.00%	404	206
5	Prestige Leela Residences	Bengaluru	Residential	0.36	60.00%	88	54
Total- Quarter II				2.78		1460	938
Quarter III FY15							
NIL							
Total- Quarter III				0.00		0	0

Business Performance

Launches/Pre Launches during **FY15**

2



Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
Quarter IV FY15							
6	Prestige Ivy League	Hyderabad	Residential	0.86	60.00%	349	209
7	Prestige High Fields Phase I	Hyderabad	Residential	1.55	68.34%	665	454
8	Prestige North Point	Bengaluru	Residential	0.40	51.00%	184	94
9	Prestige Pine Wood	Bengaluru	Residential	0.62	44.00%	256	113
10	Prestige Woodland Park	Bengaluru	Residential	0.38	50.00%	166	83
11	Prestige Woodside	Bengaluru	Residential	0.42	60.00%	138	83
12	Prestige MSR	Bengaluru	Residential	0.19	65.00%	100	65
13	Prestige Bougainvillea Platinum	Bengaluru	Residential	0.13	60.00%	22	13
14	Prestige Falcon City Phase II	Bengaluru	Residential	1.52	35.70%	630	225
15	Prestige Saleh Ahmed	Bengaluru	Commercial	0.11	50.00%	-	-
16	Prestige Déjà vu	Bengaluru	Residential	0.15	48.00%	40	23
17	Prestige Kenilworth	Bengaluru	Residential	0.19	40.00%	42	18
18	Sheraton Hotel & Convention Center	Bengaluru	Hospitality	0.72	100.00%	-	-
Total- Quarter IV				7.25		2592	1380
Total FY15				14.63		5942	2993

Business Performance

Completions during **FY15**

1

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
Quarter I FY15						
1	Prestige TechPark III	Bengaluru	Commercial	1.55	100.00%	1.55
2	Exora Business Park - Block 2	Bengaluru	Commercial	1.02	32.46%	0.33
3	Excelsior Tech Park	Bengaluru	Commercial	0.29	21.75%	0.06
4	Forum Mangabre	Mangaluru	Retail	0.95	34.00%	0.32
Total- Quarter I				3.81		2.27
Quarter II FY15						
5	Prestige Oasis- Phase II	Bengaluru	Residential	0.09	100.00%	0.09
6	Prestige Philadelphia	Bengaluru	Residential	0.03	45.00%	0.01
7	Cessna Business Park B8	Bengaluru	Commercial	0.62	85.00%	0.53
8	Prestige Khoday Towers	Bengaluru	Commercial	0.26	48.53%	0.13
9	Prestige Technopolis	Bengaluru	Commercial	0.47	56.80%	0.27
10	Forum Sujana	Hyderabad	Retail	1.47	24.50%	0.36
Total- Quarter II				2.94		1.38

Business Performance

Completions during **FY15**

2

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
Quarter III FY15						
11	Prestige Silver Oak	Bengaluru	Residential	0.66	33.46%	0.22
Total- Quarter III				0.66		0.22
Quarter IV FY15						
12	Prestige Plaza(Star II)	Bengaluru	Commercial	0.08	64.00%	0.05
13	Prestige Tech Platina	Bengaluru	Commercial	1.43	66.66%	0.95
Total- Quarter IV				1.51		1.00
Total FY15				8.92		4.88

SALES SUMMARY

SALES Summary - Prestige Estates Share

Rs. Mn



Particulars	Q4 FY 15			Q4 FY14			Q3 FY15			TOTAL FY 2015			TOTAL FY 2014		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
<u>Residential</u>															
Mid Income Segme	0.94	569	5,828	0.79	516	4,505	0.74	472	4,244	5.42	3,419	32,236	4.65	3,303	26,068
Premium Segment	0.39	162	4,218	0.13	43	1,096	0.18	60	1,961	0.81	297	8,436	1.27	397	9,166
TOTAL	1.33	731	10,047	0.92	558	5,601	0.92	532	6,205	6.22	3,716	40,673	5.92	3,700	35,234
<u>Commercial</u>	0.004	0	17	0.07	0	406	0.21	0	1389	0.47	0	2,952	0.22	0	1,089
GRANDTOTAL	1.33	731	10,064	0.99	558	6,007	1.13	532	7,594	6.69	3,716	43,625	6.14	3,700	36,323
Realisation per sft (Sale Value/Area)			7573			6057			6720			6521			5912

NOTE

- Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- Overall unrecognized revenue in the books of accounts from all the projects as on 31/03/2015 (Sales made and yet to come for recognition) based on POC is approximately Rs. 85,254 million.
- The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

Unrecognized Revenue From Projects Under Construction

Rs. Mn

1

As on 31 March 2015- Rs.85,254 Mn

Sl.No	Projects	Total sales value of unit sold as at 31.03.2015	Cumulative turnover declared upto 31.03.2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
1	Prestige Bella Vista	10,119	9,569	550	
2	Prestige Tranquility	9,621	6,880	2,741	
3	Prestige White Meadows-1&2	7,175	5,466	1,709	
4	Kingfisher Towers	5,841	3,134	2,708	
5	Prestige Golf Shire	5,106	3,744	1,362	
6	Prestige Sunny Side	3,218	2,564	653	
7	Prestige Park View	1,805	1,454	352	
8	Prestige Royal Woods	1,225	859	366	
9	Prestige Garden Bay	1,342	713	629	
10	Prestige Casabella	754	348	406	
11	Prestige Edwardian	400	241	159	
12	Prestige Westholme	119	80	39	

Unrecognized Revenue From Projects Under Construction

Rs. Mn

2



Sl.No	Projects	Total sales value of unit sold as at 31.03.2015	Cumulative turnover declared upto 31.03.2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
13	Prestige Silver Crest	796	780	16	
14	Prestige Ferns Residency	5,047	2,324	2,723	
15	Prestige Mayberry	2,277	1,380	897	
16	Prestige Glen Wood	919	634	285	
17	Prestige Misty Waters	3,624	2,055	1,569	
18	Prestige Summer Fields	970	666	303	
19	Prestige Jade Pavilion	1,590	635	955	
20	Prestige Silver Sun	316	87	229	
21	Prestige West Woods	3,297	827	2,469	
22	Prestige Ivy Terraces	1,419	428	991	
23	Prestige Silver Spring	1,526	242	1,284	
24	Prestige Down Town	823	318	505	
25	Prestige Royale Garden-Phase I & Phase II	2,545	-	2,545	FY 16
26	Prestige Brooklyn Heights	772	-	772	FY 16

Unrecognized Revenue From Projects Under Construction

Rs. Mn

3



Sl.No	Projects	Total sales value of unit sold as at 31.03.2015	Cumulative turnover declared upto 31.03.2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
26	Prestige Brooklyn Heights	772	-	772	FY 16
27	Prestige Tech Vista	185	-	185	FY 16
28	Prestige Augusta Golf Village	5,642	-	5,642	FY 16
29	Prestige Spencer Heights	653	-	653	FY 16
31	Prestige Sunrise Park - Phase I & Phase II	9,350	-	9,350	FY 16
30	Prestige Lakeside Habitat Phase I & II	12,134	-	12,134	FY 16
32	Prestige Falcon City- Phase I	15,297	-	15,297	FY 16
33	Prestige Bagmane Temple Bells	3,066	-	3,066	FY 16
34	Prestige Gulmohar	1,945	-	1,945	FY 17
35	Prestige Leela Residences	1,454	-	1,454	FY 17
36	Prestige déjà vu	443	-	443	FY 17
37	Prestige Kenil Worth	697	-	697	FY 17
38	Presige Woodside	20	-	20	FY 17
39	Prestige Pine Wood	1,182	-	1,182	FY 17

Unrecognized Revenue From Projects Under Construction

Rs. Mn

4



Sl.No	Projects	Total sales value of unit sold as at 31.03.2015	Cumulative turnover declared upto 31.03.2015	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
40	Prestige Woodland Park	1,063	-	1,063	FY 17
41	Prestige High Fields Phase I	169	-	169	FY 17
42	Prestige Ivy League	259	-	259	FY 17
43	Prestige Bougainvillea - II	-	-	-	FY 17
44	Prestige MSR	114	-	114	FY 17
45	Prestige Northpoint	1,423	-	1,423	FY 17
	Sub Total - A	127,745	45,430	82,315	
B	Commercial Projects				
1	Prestige Platina	4,176	1,516	2,660	
2	Prestige Trinity Centre	464	184	280	
	Sub Total - B	4,640	1,700	2,940	
	GRAND TOTAL - A+B	132,385	47,130	85,254	

Project Debtors Summary

Rs. Mn

1



Name of the Project	Opening Balance as at 01.01.2015	New Sales / Adjustment	Amount Realised	Closing Balance as at 31.03.2015
Completed Projects				
Prestige Cyber Towers	31	(22)	-	9
Prestige Oasis	447	100	172	375
Prestige Shantiniketan	310	20	135	195
Prestige Southridge	6	3	5	4
Prestige Neptune Courtyard	42	18	28	32
Prestige Tech Park Phase - III	452	(27)	257	168
Prestige Technopolis	329	(4)	260	65
Prestige Khoday Tower	280	-	-	280
Prestige Silver Oak	410	99	209	300
Prestige Philadelphia	-	55	18	37
Prestige Atrium	2	-	-	2
Prestige Plaza	-	152	-	152
Prestige Star	-	81	-	81
Others	6	(1)	-	5
Sub Total - A	2315	474	1084	1705

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 869 mn.

Project Debtors Summary

Rs. Mn

2



Name of the Project	Opening Balance as at 01.01.2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2015
<u>Ongoing Projects</u>					
Prestige Edwardian	63	9	(3)	6	69
Prestige Golfshire	669	151	(8)	118	710
Prestige White Meadows	783	345	137	55	936
Prestige Kingfisher Towers	617	249	(24)	237	653
Prestige Parkview	-	160	153	7	0
Prestige Sunny Side	11	117	63	50	15
Prestige Tranquility	85	165	118	65	67
Prestige Bellavista	612	822	(239)	1,030	643
Prestige Westholme	-	10	8	2	0
Prestige Royal Woods	52	113	47	34	84
Prestige Casabella	-	68	10	56	2
Prestige Garden Bay	20	160	34	127	19
Prestige Glenwood	8	62	14	51	5

Project Debtors Summary

Rs. Mn

3



Name of the Project	Opening Balance as at 01.01.2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2015
Ongoing Projects					
Prestige Mayberry	31	170	(73)	255	19
Prestige Ferns Residency	27	413	101	289	50
Prestige Tech Platina	264	214	(402)	600	279
Prestige Silver Sun	304	16	267	17	36
Prestige Silver Crest	32	2	(1)	6	29
Prestige Misty Waters	38	354	(35)	387	40
Prestige Summer Fields	-	666	427	149	90
Prestige Jade Pavilion	-	635	346	237	52
Prestige Trinity Centre	-	184	127	45	12
Prestige Ivy Terraces	-	428	353	69	6
Prestige West Woods	-	827	612	191	24
Prestige Down Town	-	318	27	72	219
Prestige Silversprings	-	242	138	85	19
Sub Total - B	3,616	6,900	2,199	4,240	4,077

Project Debtors Summary

Rs. Mn

4



Name of the Project	Opening Balance as at 01.01.2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2015
<u>Other Ongoing Projects</u>					
Prestige Techvista	-	-	-	8	-
Prestige Star	-	-	-	-	-
Prestige Augusta Golf Village	-	-	-	299	-
Prestige Brooklyn Heights	-	-	-	34	-
Prestige Spencer Heights	-	-	-	8	-
Prestige Sunrise Park	-	-	-	701	-
Prestige Lakeside Habitat	-	-	-	730	-
Prestige Royale Gardens	-	-	-	163	-
Prestige Falcon City	-	-	-	797	-
Prestige Kenilworth	-	-	-	119	-
Prestige Leela Residences	-	-	-	137	-
Prestige Deja vu	-	-	-	8	-
Prestige Bagmane Temple Bells	-	-	-	157	-

Project Debtors Summary

Rs. Mn

5



Name of the Project	Opening Balance as at 01.01.2015	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31.03.2015
Other Ongoing Projects					
Prestige Gulmohar	-	-	-	66	-
Prestige Ivy League	-	-	-	14	-
Prestige High Fields	-	-	-	13	-
Prestige MSR	-	-	-	4	-
Prestige Woodland Park	-	-	-	82	-
Prestige Pinewood	-	-	-	83	-
Prestige North Point	-	-	-	184	-
Prestige Wood Side	-	-	-	4	-
Prestige Alta Vista Falcon City	-	-	-	119	-
Sub Total - C	-	-	-	3,730	-
Total (A+B+C)	5,931	7,374	2,199	9,054	5,782

Debt Profile

Rs. Mn

Particulars	Standalone	%	Consolidate d Loan *	%
Debt as on 31.03.2015				
Secured Loan	22,968	100%	38,053	100%
a. Project Debt - Resi & Comm	10,636	46%	13,900	37%
b. Capex Loans	-		-	
- Office Space	1,403	6%	1,403	4%
- Retail	-	-	259	1%
- Hospitality	2,272	10%	4,079	11%
c. Rental Securitisation Loans	1,913	8%	11,668	31%
d. Receivables discounting loans	6,744	29%	6,744	18%
Unsecured Loan	-	0%	-	0%
Gross Debt	22,968	100%	38,053	100%
Less: Cash & Bank Balances	4,563		5,887	
Net Debt	18,405		32,167	
Networth	38,945		42,181	
Debt Equity Ratio	0.47		0.76	

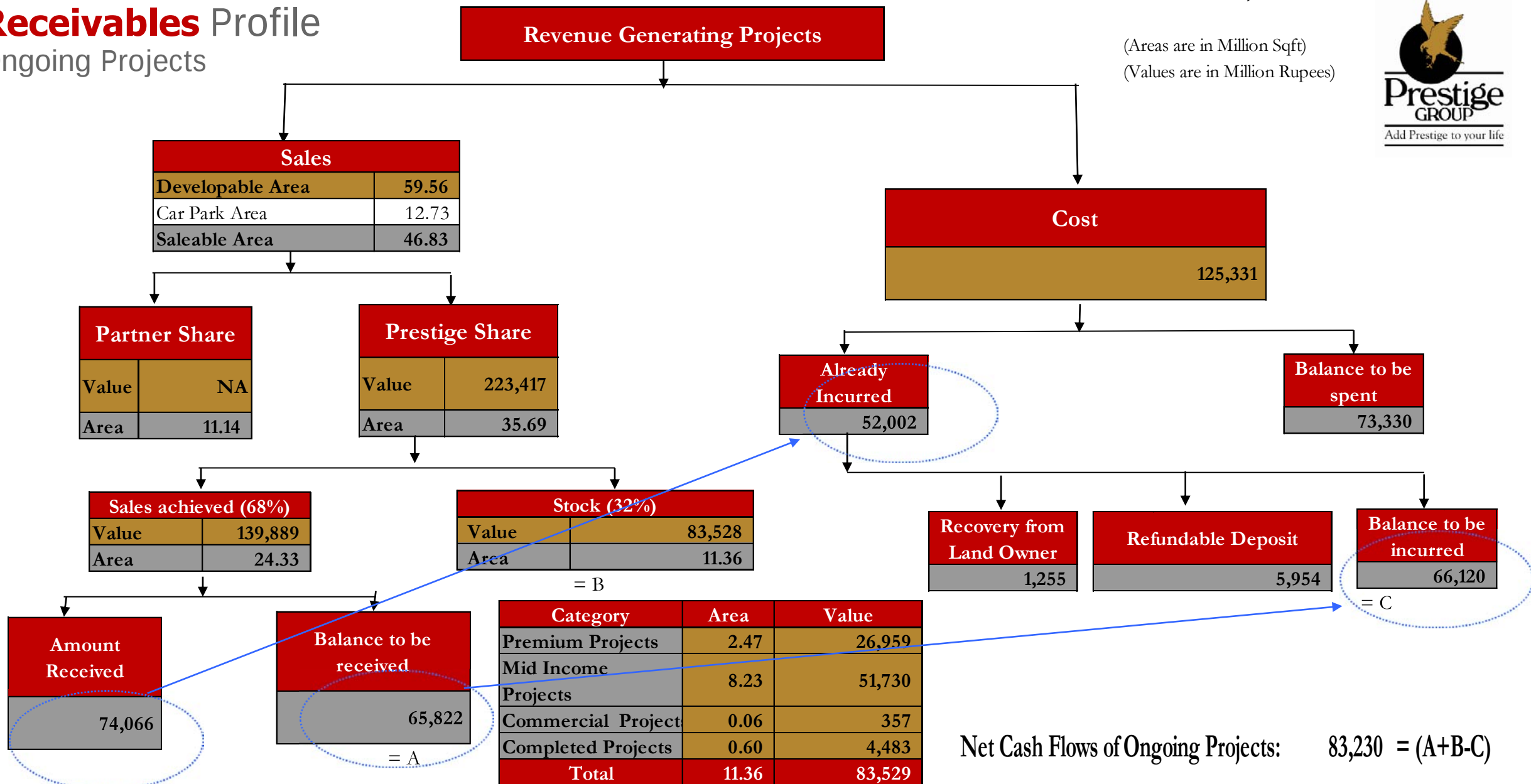
Note: There is an increase of Rs 15,086 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 12,008 Mn as against Rs. 15,086 Mn, resulting in the overall net debt of Rs 29,089 mn (Rs 22,968 + Rs 12,008 – Rs. 5887) on a consolidated basis resulting in an effective D/E Ratio of 0.69 (Rs. 29,089 / Rs.42,181).

Receivables Profile

Ongoing Projects

As on March 31, 2015

(Areas are in Million Sqft)
(Values are in Million Rupees)



Receivables Profile

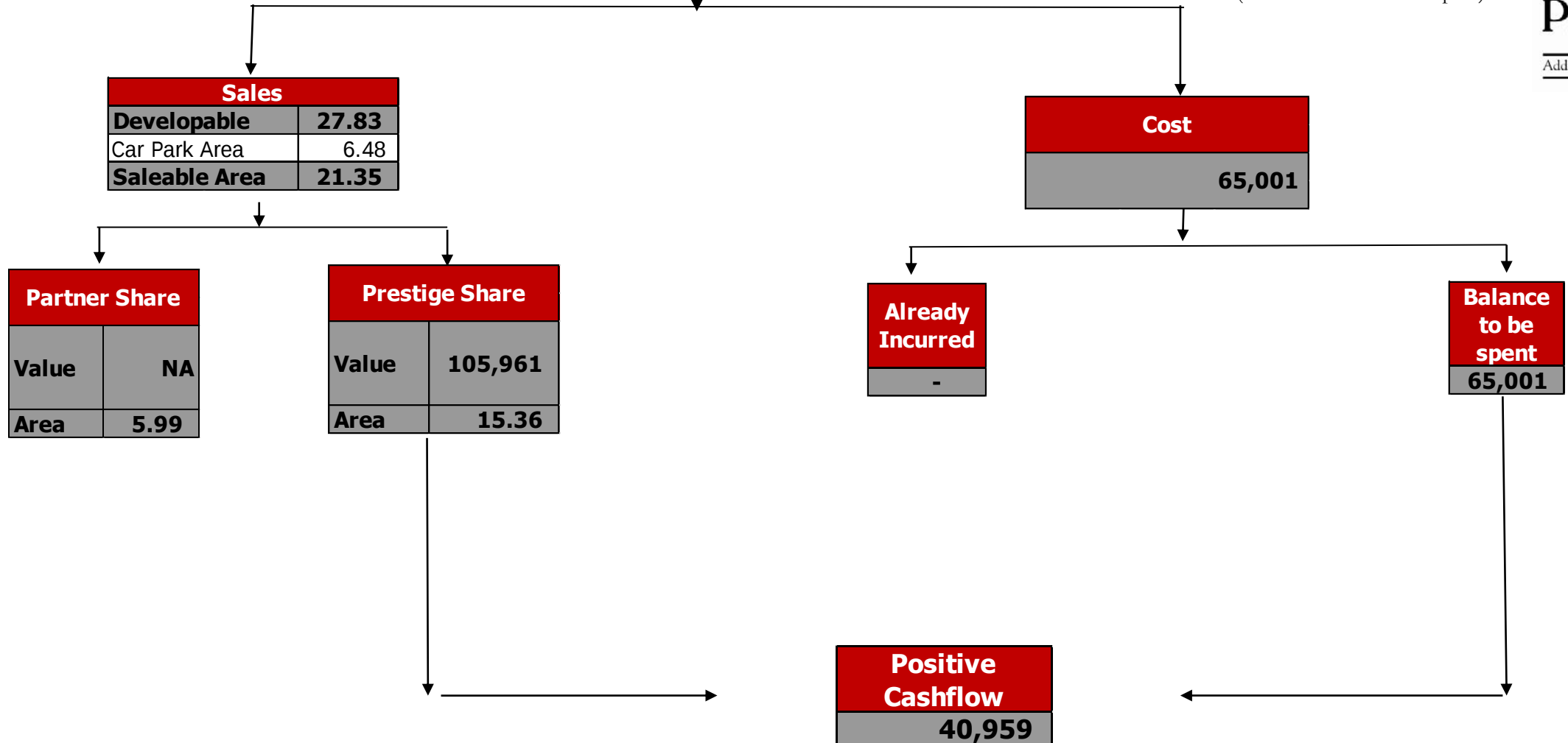
Upcoming Projects

Upcoming-Revenue Generating Projects

As on March 31, 2015

(Areas are in Million Sqft)

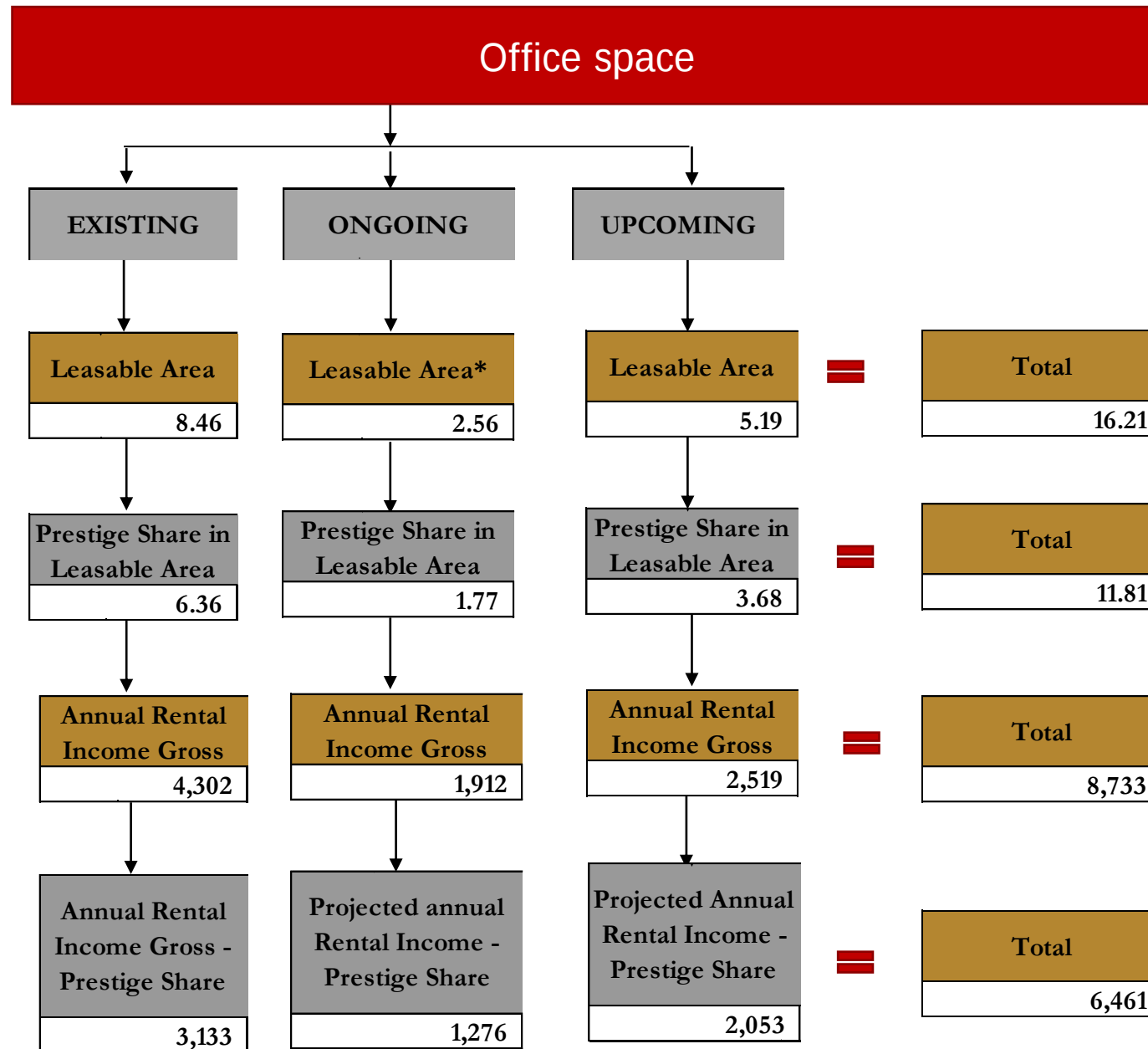
(Values are in Million Rupees)



As on March 31, 2015

(Areas are in Mn Sft)

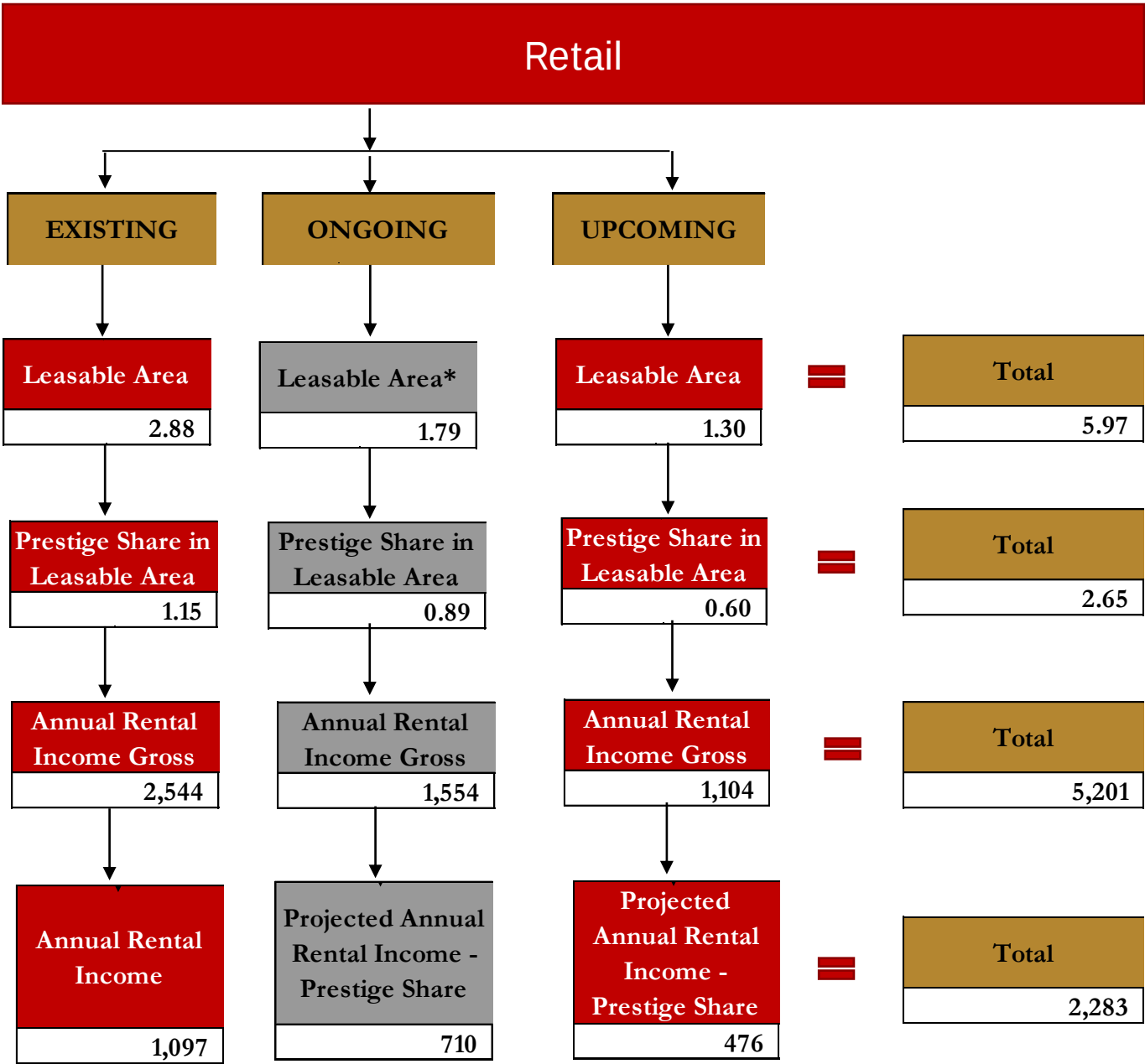
(Values are in Mn Rs)



Rental Income



As on March 31, 2015
(Areas are in Mn Sft)
(Values are in Mn Rs)



Annualized Projected Exit Rentals for Area Leased

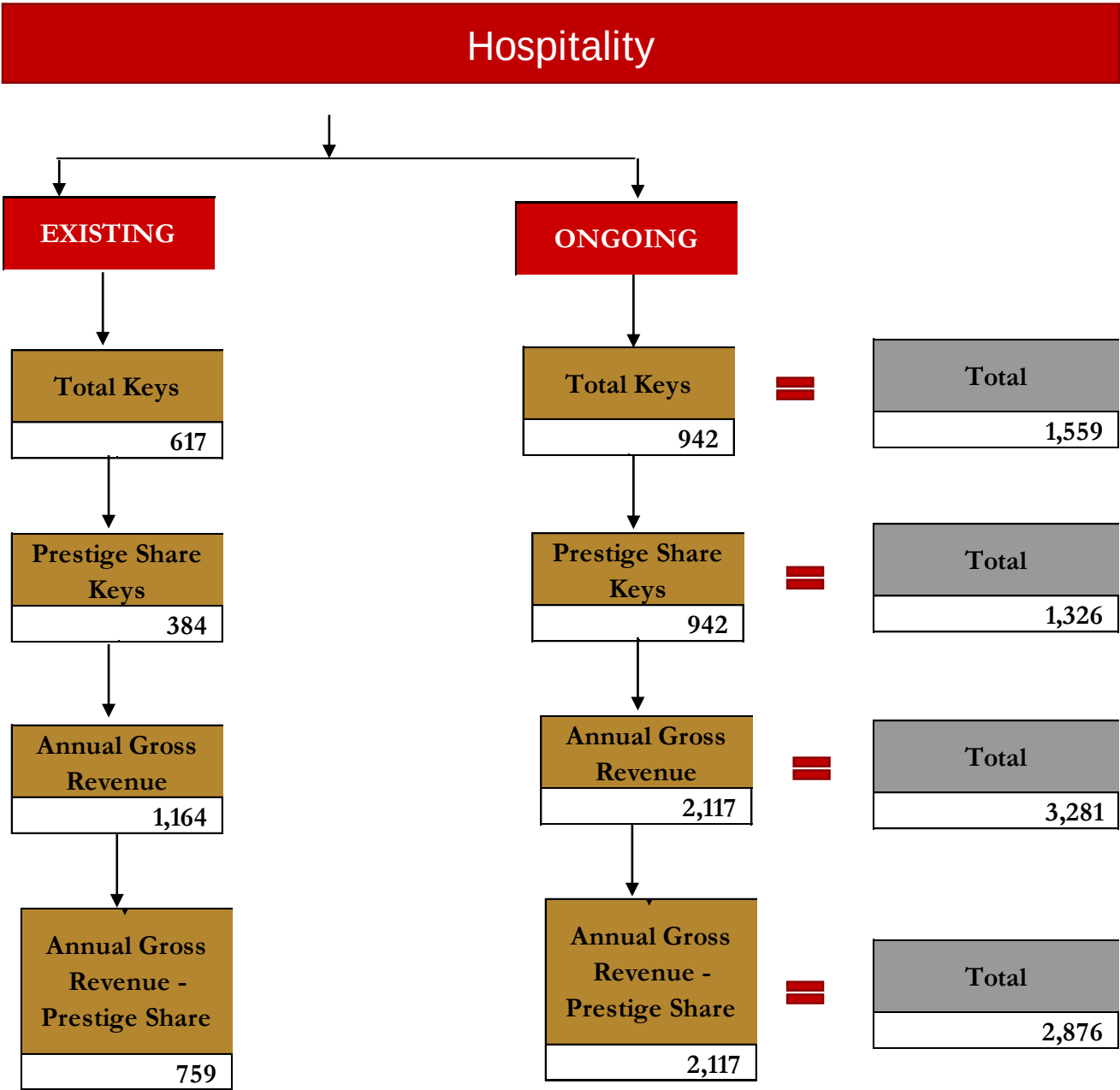
Rs. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent Per Sft	Rent P.A (Annualised)
Existing Rental Income as on 31 March, 2015							
1	Prestige Estates Projects Ltd	Commercial	2.39	2.10	1.97	36.29	858
2	Cessna Business Park - B1 to B7	Commercial	2.29	1.95	1.95	41.62	972
3	West Palm Developers	Commercial	0.32	0.20	0.20	32.45	76
4	Prestige Valley View	Commercial	0.01	0.01	0.01	195.89	12
5	ICBI India	Commercial	0.05	0.04	0.04	80.74	40
6	Forum Mall	Retail	0.35	0.24	0.24	104.17	300
7	Forum Value Mall	Retail	0.29	0.10	0.10	45.16	55
8	UB City Mall	Retail	0.04	0.04	0.04	225.00	108
9	Exora Business Park - B1 & B3	Commercial	1.41	0.46	0.46	48.37	267
10	Prestige Polygon	Commercial	0.15	0.15	0.15	69.44	125
11	Forum Vijaya (Retail)	Retail	0.64	0.32	0.31	75.00	286
12	Forum Vijaya (Commercial)	Commercial	0.09	0.05	0.05	39.25	21

Annualized Projected Exit Rentals for Area Leased

Rs. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent Per Sft	Rent P.A (Annualised)
Existing Rental Income as on 31 March, 2015							
13	Forum Mangalore	Retail	0.69	0.24	0.24	50.00	141
14	Forum Sujana	Retail	0.85	0.21	0.13	75.00	188
15	Exora Business Park- Block II	Commercial	0.72	0.23	0.23	52.00	145
16	Cessna Business Park B8	Commercial	0.51	0.44	0.44	47.00	246
Total annualised rentals as on 31 March, 2015			10.79	6.75	6.55		3,840
Rental Income by March 2016							
1	Prestige Polygon	Commercial	0.18	0.18	-	60.00	130
2	Forum Vijaya (Commercial)	Commercial	0.10	0.05	-	39.50	24
3	Prestige Shantiniketan (Commercial)	Commercial	0.74	0.74	0.33	32.00	284
4	Mysore Central	Retail	0.09	0.06	0.06	60.00	42
5	Trade Towers	Commercial	0.45	0.20		85.00	207
6	Prestige Falcon Towers	Commercial	0.39	0.18	-	85.00	179
Incremental rentals in FY 15-16			1.95	1.41	0.39		865
Total annualised rentals by March 2016			12.74	8.16	6.94		4,706



As on March 31, 2015
(Areas are in Mn Sft)
(Values are in Mn Rs)

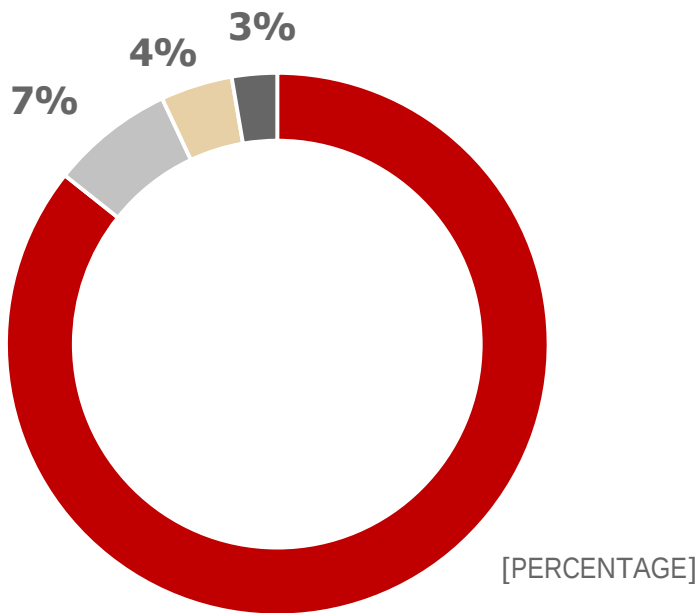
Property Management Services

Rs. Mn

Particulars	FY2012	FY2013	FY2014	FY2015
Number of Properties under Management	128	139	150	166
Area under Management (Mnsft)	11.38	18.18	23.18	29.9
Total Property management service income	1499	2116	2567	3286
Other income	11	11	18	13
Total operating cost	1326	1858	2279	2850
EBIDTA	183	269	306	449
EBITDA %	12%	13%	12%	14%
PAT	131	187	206	291
PAT%	9%	9%	8%	9%

PROJECT PORTFOLIO & UPDATE

PRODUCT MIX – Segment Wise

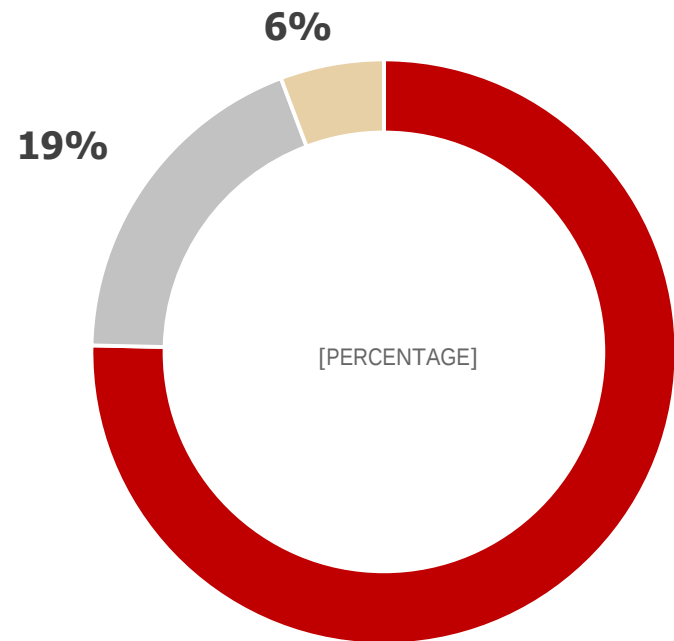


■ Residential ■ Commercial ■ Retail ■ Hospitality

ONGOING PROJECTS

TOTAL AREA – 64.98 MNSF

Segment	No. of Projects	Developable Area (Mnsf)
Residential	53	55.68
Commercial	6	4.77
Retail	6	2.78
Hospitality	3	1.75
Total	68	64.98



■ Residential ■ Commercial ■ Retail

UPCOMING PROJECTS

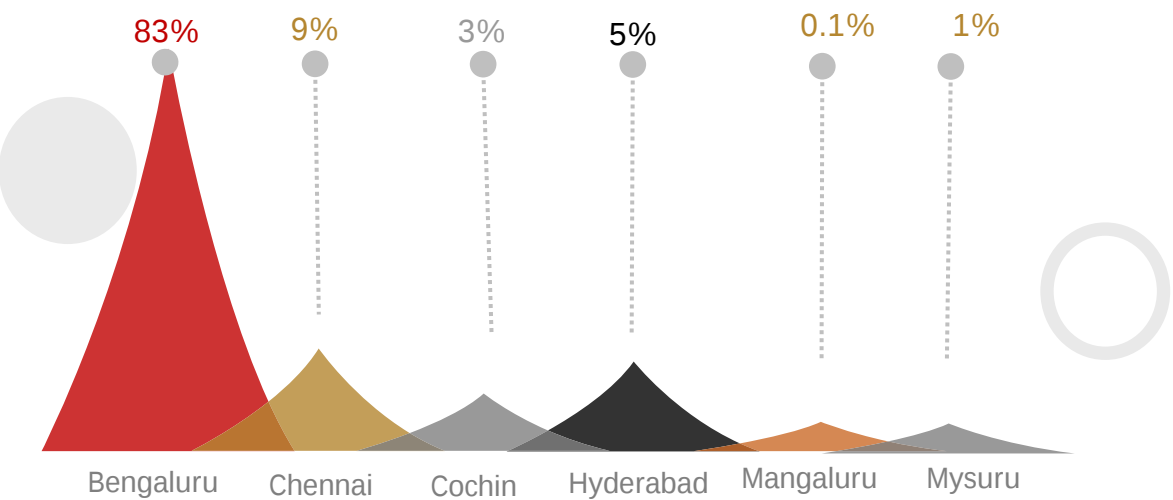
TOTAL AREA – 36.64 MNSF

Segment	No. of Projects	Developable Area (Mnsf)
Residential	23	27.61
Commercial	5	6.93
Retail	2	2.10
Total	30	36.64

Product Mix – Geography Wise



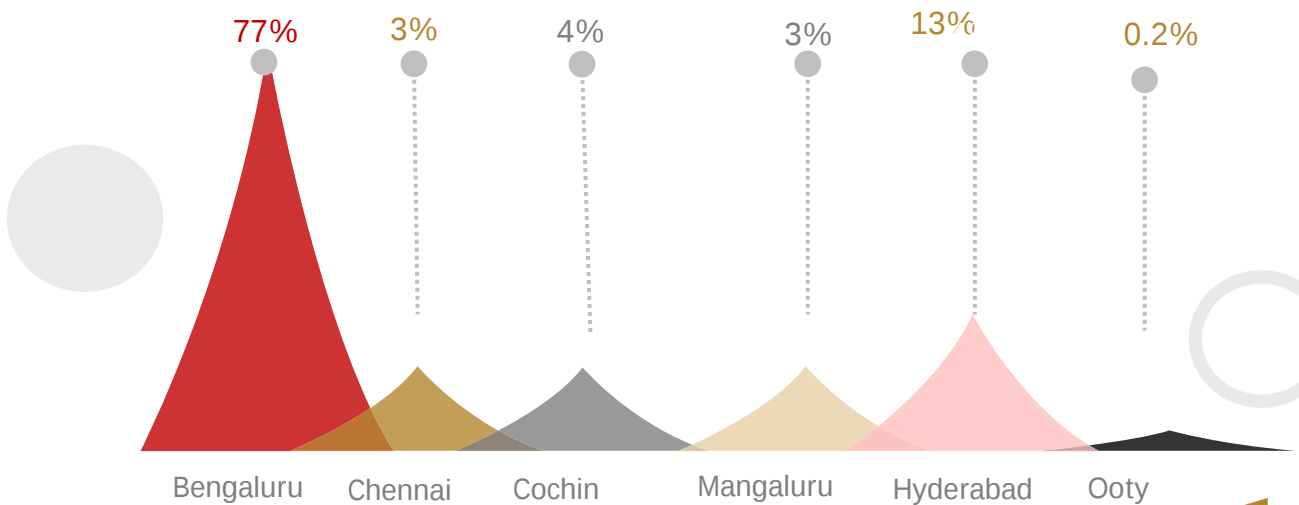
Ongoing Projects **Total Area – 64.98 Mnsf**



City	No. of Projects	Developable Area (Mnsf)
Bengaluru	55	53.73
Chennai	3	5.74
Cochin	4	1.75
Hyderabad	3	3.04
Mangaluru	1	0.06
Mysure	2	0.66
Total	68	64.98

Upcoming Projects **Total Area – 36.64 Mnsf**

City	No. of Projects	Developable Area (Mnsf)
Bengaluru	20	28.27
Chennai	2	1.02
Cochin	3	1.40
Mangaluru	3	1.23
Hyderabad	1	4.65
Ooty	1	0.07
Total	30	36.64



Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bengaluru	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bengaluru	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bengaluru	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bengaluru	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Edwardian	Bengaluru	0.07	100.00%	0.07	12	12
7	Prestige Hermitage	Bengaluru	0.23	50.00%	0.12	26	13
8	Prestige Tranquility	Bengaluru	4.57	100.00%	4.57	2,368	2,368
9	Prestige Park View	Bengaluru	0.93	71.00%	0.66	376	269
10	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
11	Prestige Sunny Side	Bengaluru	0.98	100.00%	0.98	395	395
12	Prestige Garden Bay	Bengaluru	0.64	72.00%	0.46	184	133
13	Prestige Glen Wood	Bengaluru	0.37	65.00%	0.24	116	75
14	Prestige Mayberry-1	Bengaluru	0.12	75.00%	0.09	40	30

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
15	Prestige Mayberry-2	Bengaluru	0.39	60.39%	0.24	126	76
16	Prestige Silver Crest	Bengaluru	0.25	92.35%	0.23	122	113
17	Prestige Summer Fields	Bengaluru	0.31	50.85%	0.16	83	42
18	Prestige Silver Sun	Bengaluru	0.21	33.60%	0.07	102	34
19	Prestige Hillside Retreat	Bengaluru	0.11	75.00%	0.08	58	44
20	Prestige Ferns Residency	Bengaluru	3.29	62.00%	2.04	1,483	920
21	Prestige Misty Waters	Bengaluru	1.02	51.00%	0.52	558	285
22	Prestige West Holmes	Mangaluru	0.06	65.00%	0.04	20	13
23	Prestige Tech Vista	Bengaluru	0.12	60.00%	0.07	30	18
24	Prestige Brooklyn Heights	Bengaluru	0.27	62.00%	0.16	94	59
25	Prestige Spencer Heights	Bengaluru	0.11	100.00%	0.11	34	34
26	Prestige Royale Garden - Phase I	Bengaluru	0.43	68.50%	0.29	384	263
27	Prestige Sunrise Park - Phase I	Bengaluru	1.69	99.00%	1.67	1,046	1,036

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
28	Prestige West Woods	Bengaluru	1.02	60.00%	0.61	574	341
29	Prestige Augusta Golf Village	Bengaluru	1.38	67.00%	0.92	460	308
30	Prestige Casabella	Bengaluru	0.48	75.00%	0.36	210	158
31	Prestige Jade Pavilion	Bengaluru	0.68	46.91%	0.32	266	125
32	Prestige Royale Gardens - Phase II	Bengaluru	2.46	68.50%	1.69	1312	905
33	Prestige Sunrise Park - Phase II	Bengaluru	1.58	99.00%	1.56	864	864
34	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
35	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
36	Prestige Thomson	Cochin	0.55	25.00%	0.14	238	59.5
37	Prestige Ivy Terraces	Bengaluru	0.57	62.00%	0.35	315	195
38	Prestige Lakeside Habitat- Phase I & II	Bengaluru	5.60	69.30%	3.88	2488	1742
39	Prestige Falcon City Phase I	Bengaluru	4.57	51.00%	2.33	1890	964
40	Prestige Bagmane Temple Bells	Bengaluru	1.55	70.00%	1.09	968	678
41	Prestige Gulmohar	Bengaluru	0.87	51.00%	0.44	404	206

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
42	Prestige Leela Residences	Bengaluru	0.36	60.00%	0.22	88	54
43	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52	349	209
44	Prestige High Fields Phase I	Hyderabad	1.55	68.34%	1.06	665	454
45	Prestige North Point	Bengaluru	0.40	51.00%	0.21	184	94
46	Prestige Pine Wood	Bengaluru	0.62	44.00%	0.27	256	113
47	Prestige Woodland Park	Bengaluru	0.38	50.00%	0.19	166	83
48	Prestige Woodside	Bengaluru	0.42	60.00%	0.25	138	83
49	Prestige MSR	Bengaluru	0.19	65.00%	0.12	100	65
50	Prestige Bougainvillea Platinum	Bengaluru	0.13	60.00%	0.08	22	13
51	Prestige Falcon City Phase II	Bengaluru	1.52	35.70%	0.54	630	225
52	Prestige Déjà vu	Bengaluru	0.15	48.00%	0.07	40	23
53	Prestige Kenilworth	Bengaluru	0.19	40.00%	0.08	42	18
Total - A			55.68		37.91	23,964	16,524

Ongoing Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B9-B11	Bengaluru	2.94	85.00%	2.50
2	Prestige Trade Towers	Bengaluru	0.61	45.00%	0.27
3	Prestige TMS Square	Cochin	0.17	58.00%	0.10
4	Prestige Trinity Centre	Bengaluru	0.45	26.84%	0.12
5	Prestige Falcon Towers	Bengaluru	0.49	45.00%	0.22
6	Prestige Saleh Ahmed	Bengaluru	0.11	50.00%	0.06
Total - B			4.77		3.27

Ongoing Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Shantiniketan	Bengaluru	1.06	65.00%	0.69
2	Forum Mysore	Mysure	0.55	50.99%	0.28
3	Prestige TMS Square	Cochin	0.12	58.00%	0.07
4	Forum Thomsun	Cochin	0.91	25.00%	0.23
5	Prestige Mysore Central	Mysure	0.11	65.00%	0.07
6	Prestige Cube	Bengaluru	0.03	100.00%	0.03
Total - C			2.78		1.37

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Conrad (Hilton)	Bengaluru	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bengaluru	0.58	100.00%	0.58	307
3	Sheraton Hotel & Convention Center	Bengaluru	0.72	100.00%	0.72	365
	Total - D		1.75		1.75	957
GRAND TOTAL - A+B+C+D			64.98		44.30	

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.80	70.00%	0.56
2	Prestige Greenmoor	Bengaluru	0.39	25.00%	0.10
3	Prestige South Woods	Bengaluru	1.28	67.00%	0.86
4	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
5	Prestige Lakeside Habitat Phase III	Bengaluru	2.80	69.30%	1.94
6	Prestige Primerose Hills	Bengaluru	2.04	62.00%	1.26
7	Prestige Park Square	Bengaluru	0.65	35.70%	0.23
8	Roshanara Property	Bengaluru	0.22	100.00%	0.22
9	Mangaluru Villas	Mangaluru	0.14	68.00%	0.09
10	Prestige Kew Gardens	Bengaluru	2.00	60.00%	1.20
11	Prestige Avalon	Bengaluru	0.08	40.00%	0.03
12	Prestige Fountain Blue	Bengaluru	0.20	60.00%	0.12
13	Prestige Dolce Vita	Bengaluru	0.22	60.00%	0.13

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
14	Prestige Sycamore	Bengaluru	2.30	51.00%	1.17
15	Prestige Courtyards	Chennai	0.90	70.00%	0.63
16	Prestige Lake Ridge	Bengaluru	1.99	66.70%	1.33
17	Prestige Cosmopoliton	Chennai	0.12	100.00%	0.12
18	Prestige Bejai Property	Mangaluru	0.89	70.00%	0.62
19	Prestige Jindal Property	Bengaluru	4.65	73.00%	3.40
20	Kadri Mangalore Property	Mangaluru	0.20	60.00%	0.12
21	Prestige High Field Phase II	Hyderabad	4.65	68.34%	3.18
22	Bannerghatta Property	Bengaluru	0.58	51.00%	0.30
23	Dollars Colony Property	Bengaluru	0.44	60.00%	0.26
Total - A			27.61		17.91

Upcoming Projects



Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.20	70.00%	0.14
2	Prestige Technostar	Bengaluru	1.65	51.00%	0.84
3	Prestige Tech Cloud	Bengaluru	2.81	73.93%	2.08
4	Prestige Tech Park IV	Bengaluru	1.25	90.00%	1.13
5	Prestige Tech Pacifica Park (ORR)	Bengaluru	1.02	62.95%	0.64
Total - B			6.93		4.83

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway (Kakanad)	Cochin	0.40	76.50%	0.31
2	Falcon City Forum Mall	Bengaluru	1.70	51.00%	0.87
Total - C			2.10		1.18
GRAND TOTAL - A+B+C			36.64		23.92

Land Bank & Projects Under Planning



Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bengaluru	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bengaluru	7.00	100.00%	7.00
4	Prestige Estates Projects Ltd	Bengaluru/Chennai	87.34	60.46%%	52.80
5	Village D Nandi Pvt Ltd	Bengaluru	22.95	100.00%	22.95
6	Prestige Nottinghill Investments	Bengaluru	18.66	51.00%	9.52
7	Eden Investments	Goa	74.13	77.50%	57.45
Total			520.82		347.36

*Potential developable area- 51.05 Mnsft (Prestige Share- 34.05 Mnsft)

AWARDS & RECOGNITION- Received during the quarter



VWP world Brands-

**Admired Brand of Asia
Real Estate**



India Golf Awards

**Best Golf Real Estate 2015
- Prestige Golfshire**



VWP world Brands-

**Admired Leader of Asia 2014-15-
Mr. Irfan Razack**

AWARDS & RECOGNITION- Received during the quarter



NDTV Property Awards

Outstanding Industry Contribution_
Mr. Irfan Razack



ABP News
**Women Super achiever award in
Real Estate Sector_
Ms. Uzma Irfan**



Care Awards 2015

**Best Villa Project of the Year
Prestige Silver Oak**

PROJECT SNAPSHOT

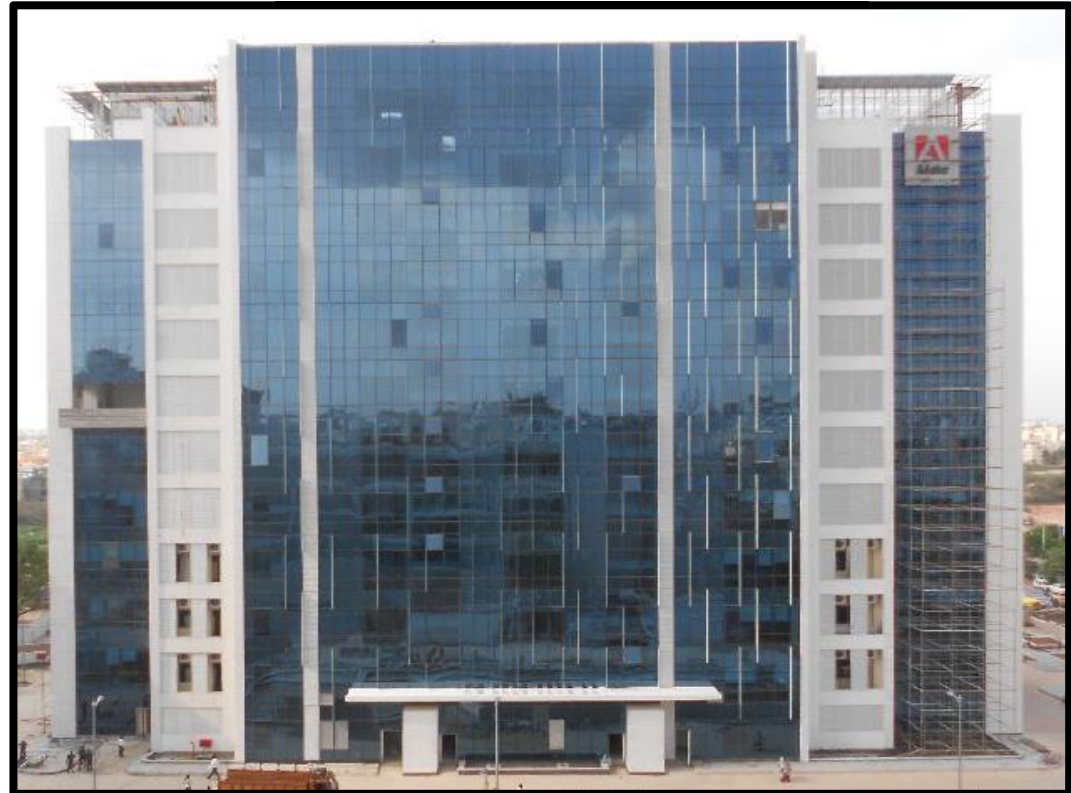
A Virtual Tour

PROJECT SNAPSHOTS – Completions during the quarter

Prestige Plaza (Star II)



Prestige Tech Platina



PROJECT SNAPSHOTS – Residential Projects



Prestige Ferns Residency



Prestige Park View



Prestige Bella Vista



Prestige Casabella

PROJECT SNAPSHOTS – Residential Projects



PROJECT SNAPSHOTS – Residential Projects



Prestige Glenwood



Prestige Downtown



Prestige Mayberry



Prestige Sunny Side

PROJECT SNAPSHOTS – Residential Projects



Prestige Hermitage



Kingfisher Towers

PROJECT SNAPSHOTS - Commercial Projects



Prestige Trinity Centre



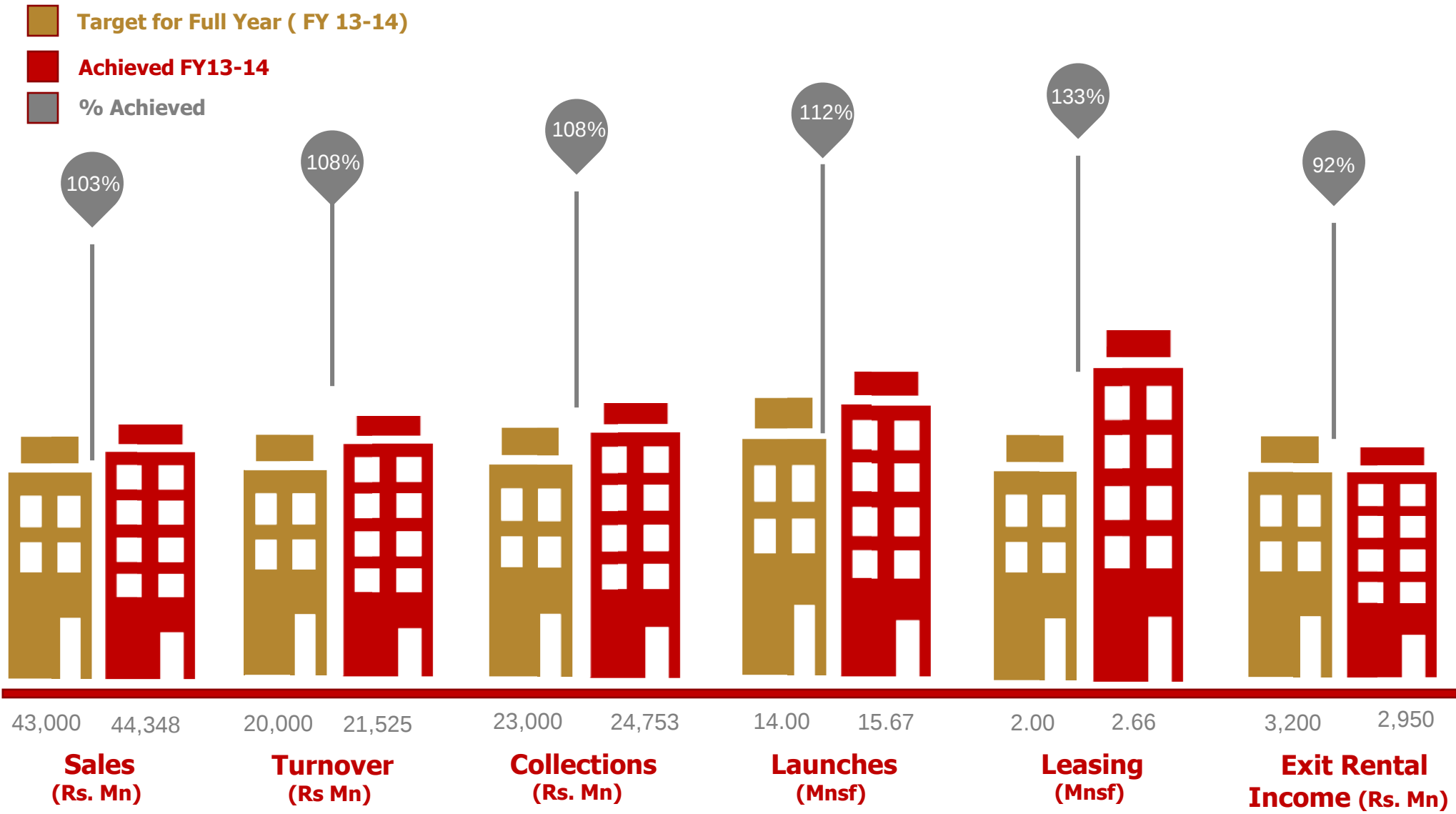
Prestige Falcon Tower



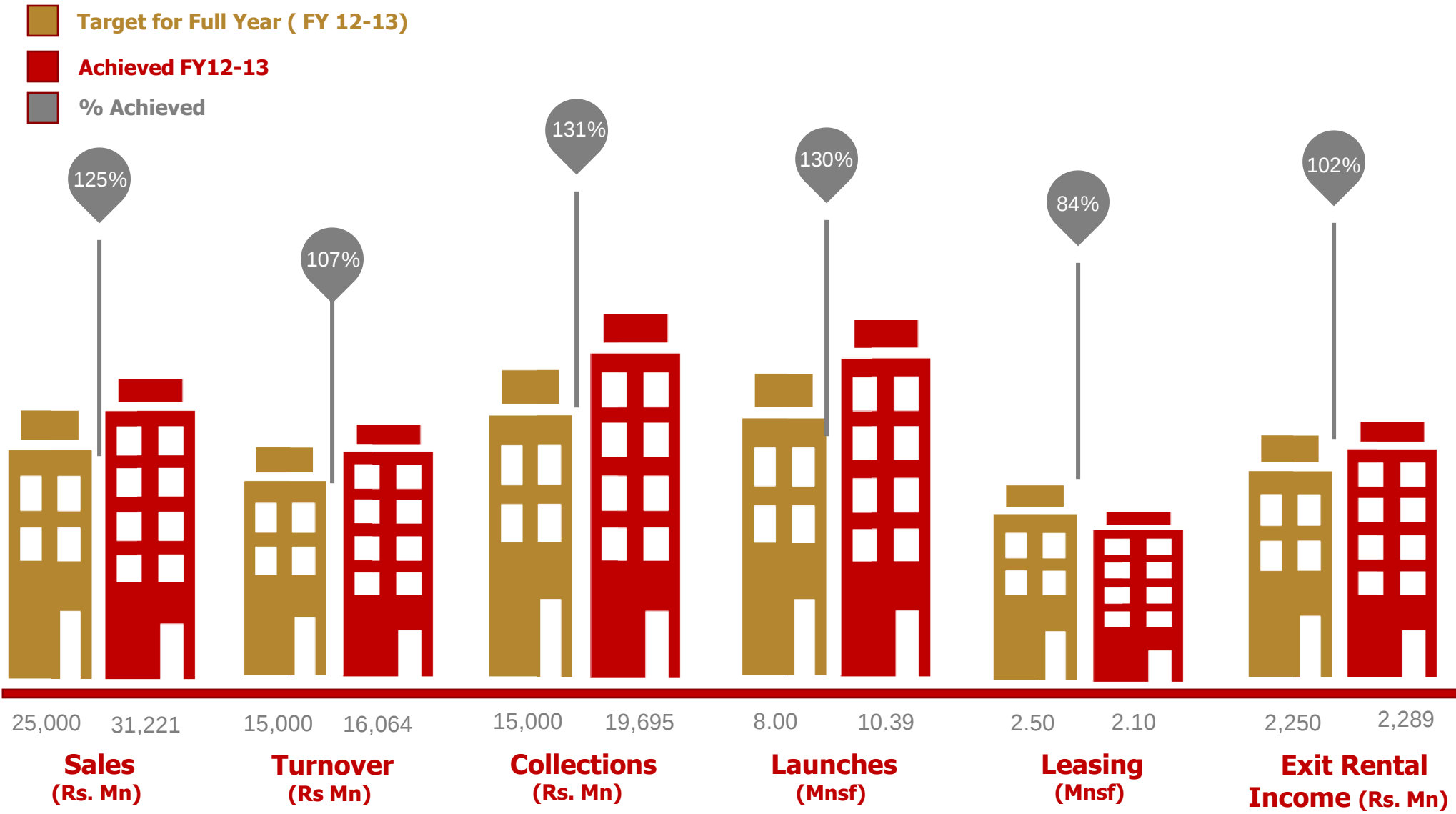
Prestige Trade Towers

REVIEW & WAY FORWARD

GUIDANCE VS ACHIEVED FULL YEAR FY 13-14

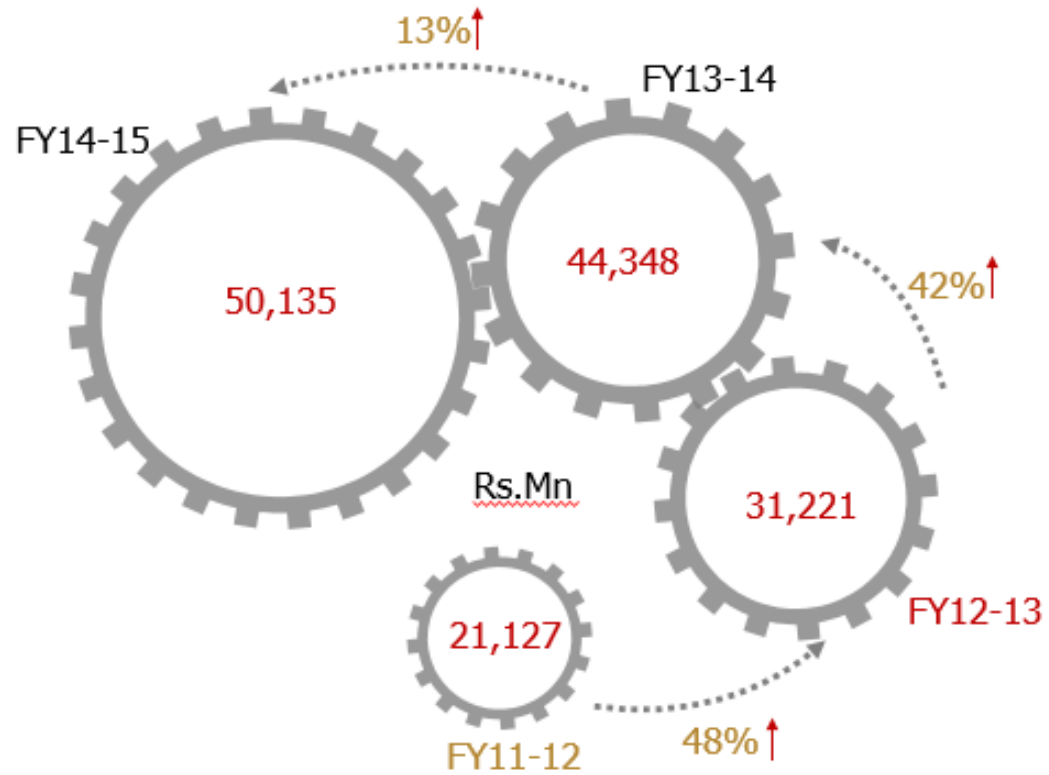


GUIDANCE VS ACHIEVED FULL YEAR FY 12-13

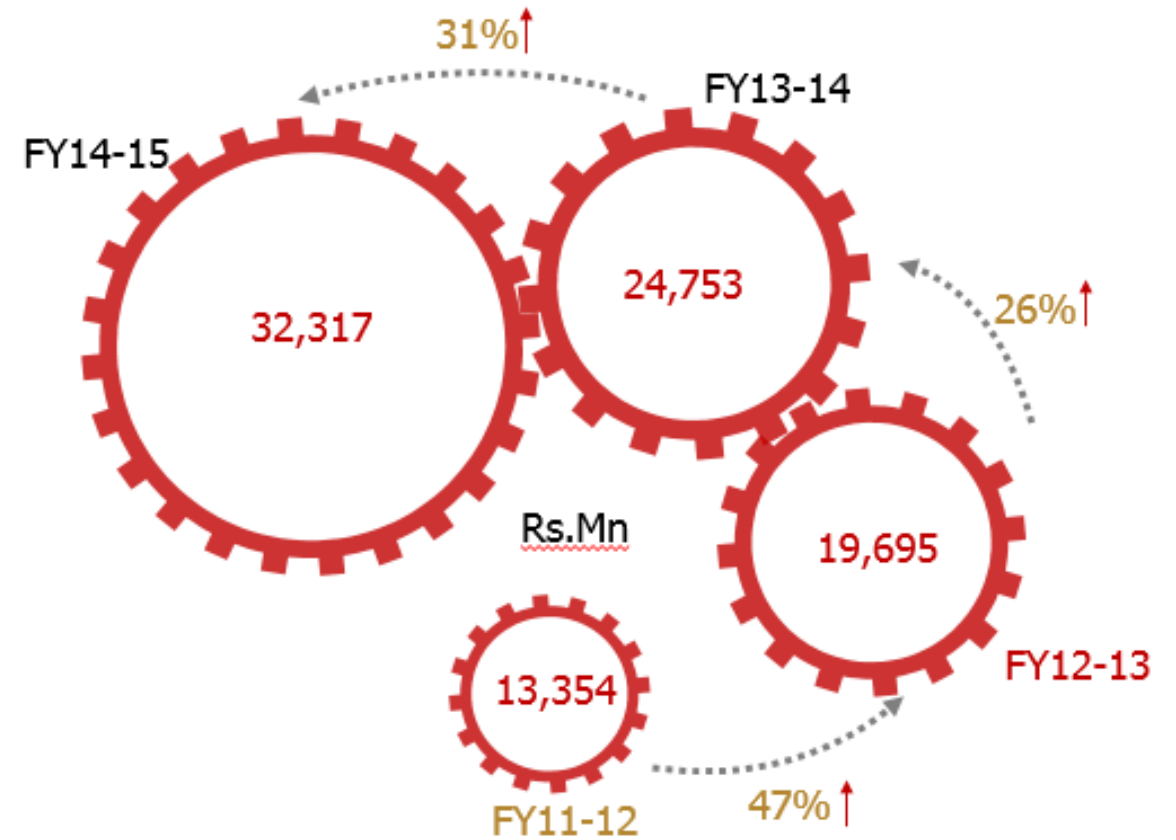


Growth Y-o-Y

Sales

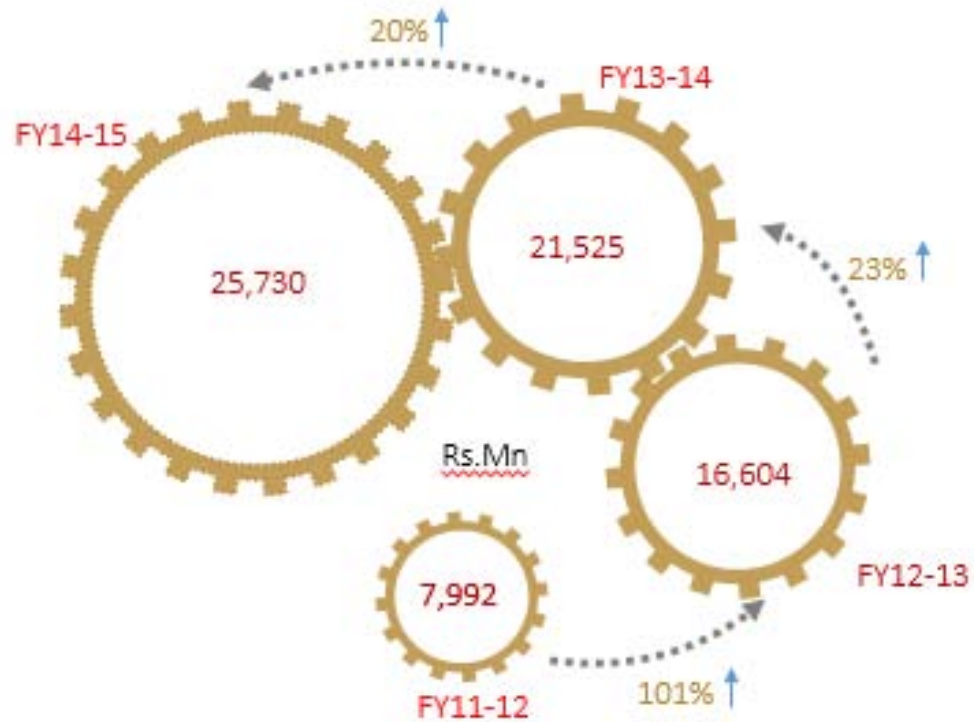


Collections

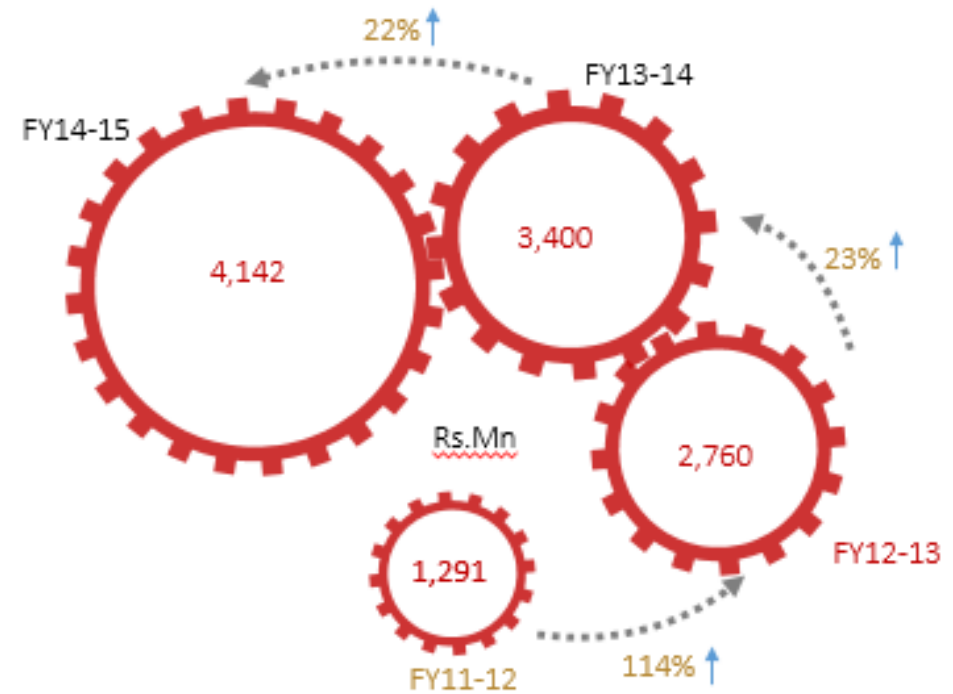


Growth Y-o-Y

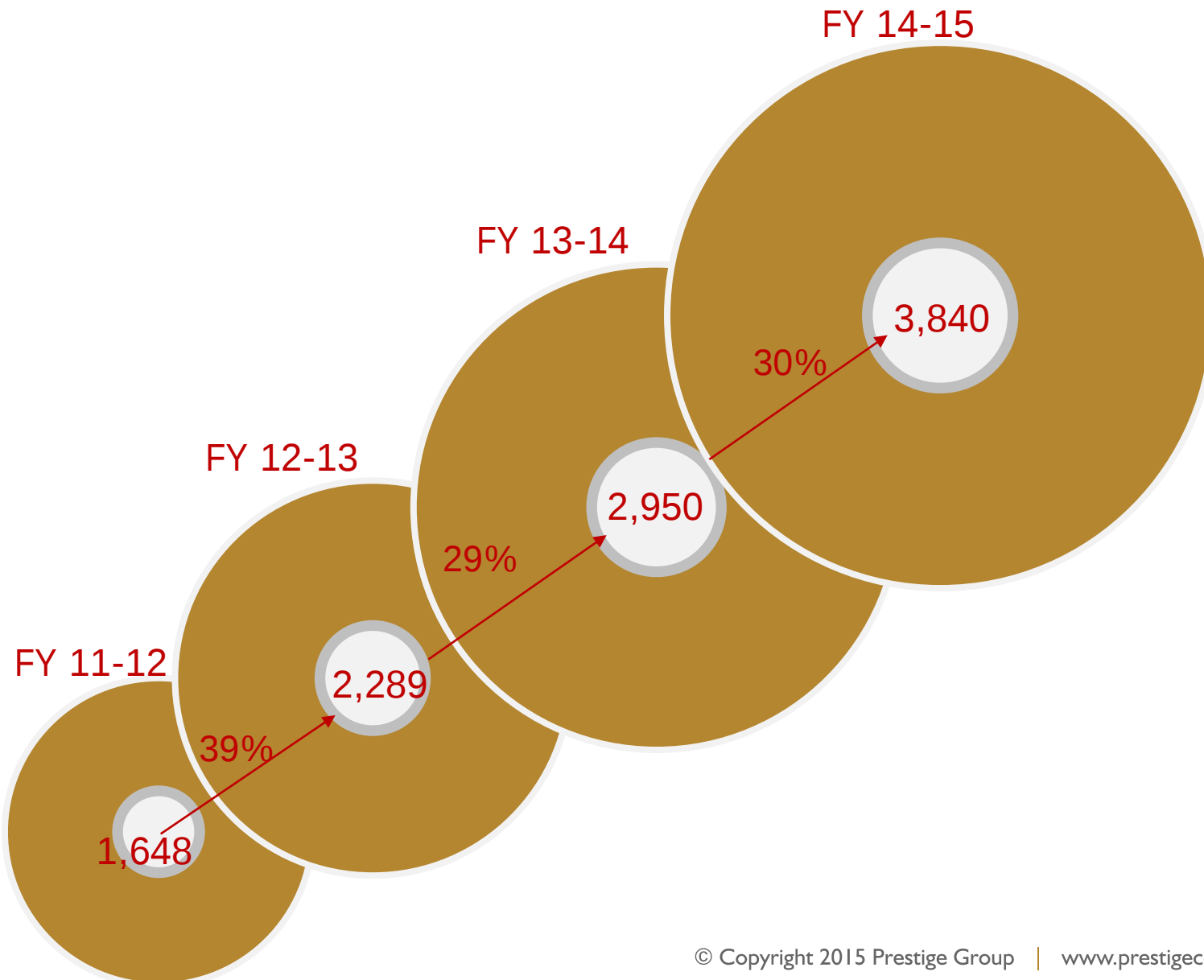
Turnover



PAT



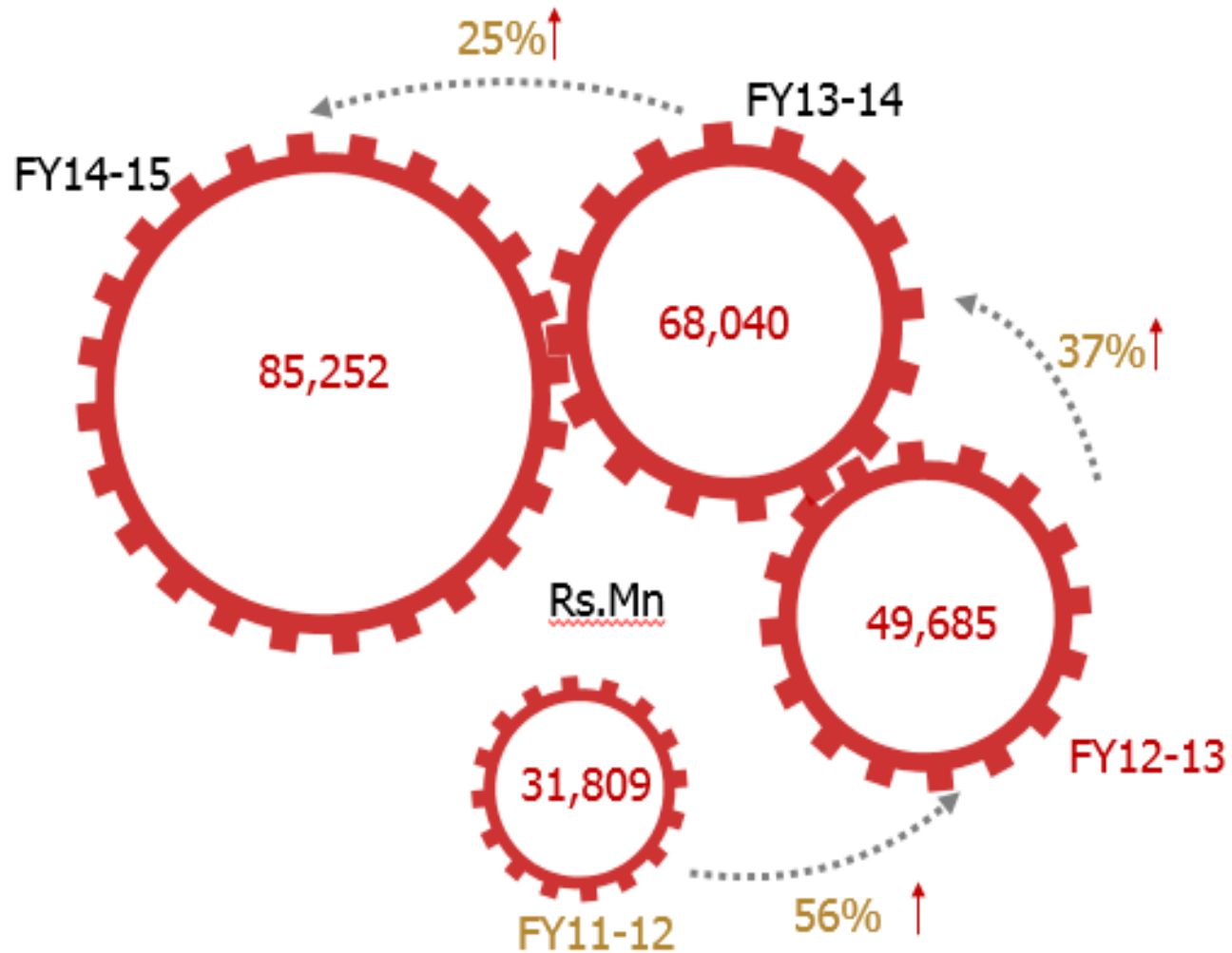
Growth Y-o-Y



**Exit Rental
Income (Rs. Mn)**

Growth Y-O-Y

Unrecognized Revenue (Rs. Mn)





GUIDANCE FOR FY15-16



SALES

MILLIONS

57,500-60,000

TURNOVER

MILLIONS

40,000-42,000

COLLECTIONS

MILLIONS

37,500 - 40,000

LAUNCHES

MILLION Sqft

12.00

COMPLETIONS

MILLION Sqft

15.00

LEASING

MILLION Sqft

1.50-2.00

EXIT RENTAL

MILLIONS

4,500 – 5,000

DEBT EQUITY RATIO

Consolidated	0.75 – 0.85
Standalone	0.50 - 0.60

DISCLAIMER



This presentation has been prepared by Prestige Estates Projects Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

Prestige Estates Projects Limited
The Falcon House,
No. 1, Main Guard Cross Road,
Bangalore – 560 001
CIN: L07010KA1997PLC022322
Phone: +91 -80 – 25591080
Fax: + 91 – 80 - 25591945



THANK YOU

Mr. Venkat K. Narayana
Executive Director & CFO
Phone: +91 -80 – 25001280
E-mail: investors@prestigeconstructions.com