

INVESTOR PRESENTATION | Q4FY16 & FY16

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



65



Ongoing Projects
spanning
Over 70.45 Mnsf of
Area

ICRA A+,
ICRA A1+
Credit rating by
ICRA

Diversified Cash
Flows
from Various
Segments



Strong
Associations with
Various Banks &
Fls

Over **28** Years
of Legacy

195



Completed projects
spanning across 67
Mnsf of Developed
Area

CRISIL DA1
rated Developer
by CRISIL

ABOUT PRESTIGE

ENTRY INTO
CAPITAL
MARKET
FY 2011



One of the Most
Trusted Developers
by Land Owners and
Customers



Stable Cash Flows by
way of Annuity
Income



Strong Joint
Venture
partners -
CapitaLand,
RedFort , etc

EXCELLENCE
ACROSS SECTOR-
RESIDENTIAL,
COMMERCIAL,
RETAIL &
HOSPITALITY



Iconic developments
-Forum Mall, Prestige
Shantiniketan, UB
City, Prestige
Golfshire etc

Spearheaded by
Real Estate Icon, Mr.
Irfan Razack & his
brothers
Mr. Rezwan and
Mr.Noaman Razack

BUSINESS SEGMENTS



RESIDENTIAL

Apartments

Villas

Integrated
Townships

Plotted
Developments



COMMERCIAL

Office Space

Built to suit
Campuses

SEZs

IT Parks



RETAIL

Malls

LOGISTICS

Warehousing



HOSPITALITY

Resorts

Serviced
Apartments

Hotels

Food Courts



SERVICES

Sub leasing &
fit out services

Interior Design
& Execution

Facilities &
Property Mgmt

Project & Construction
Mgmt Services

SCALE OF OPERATION

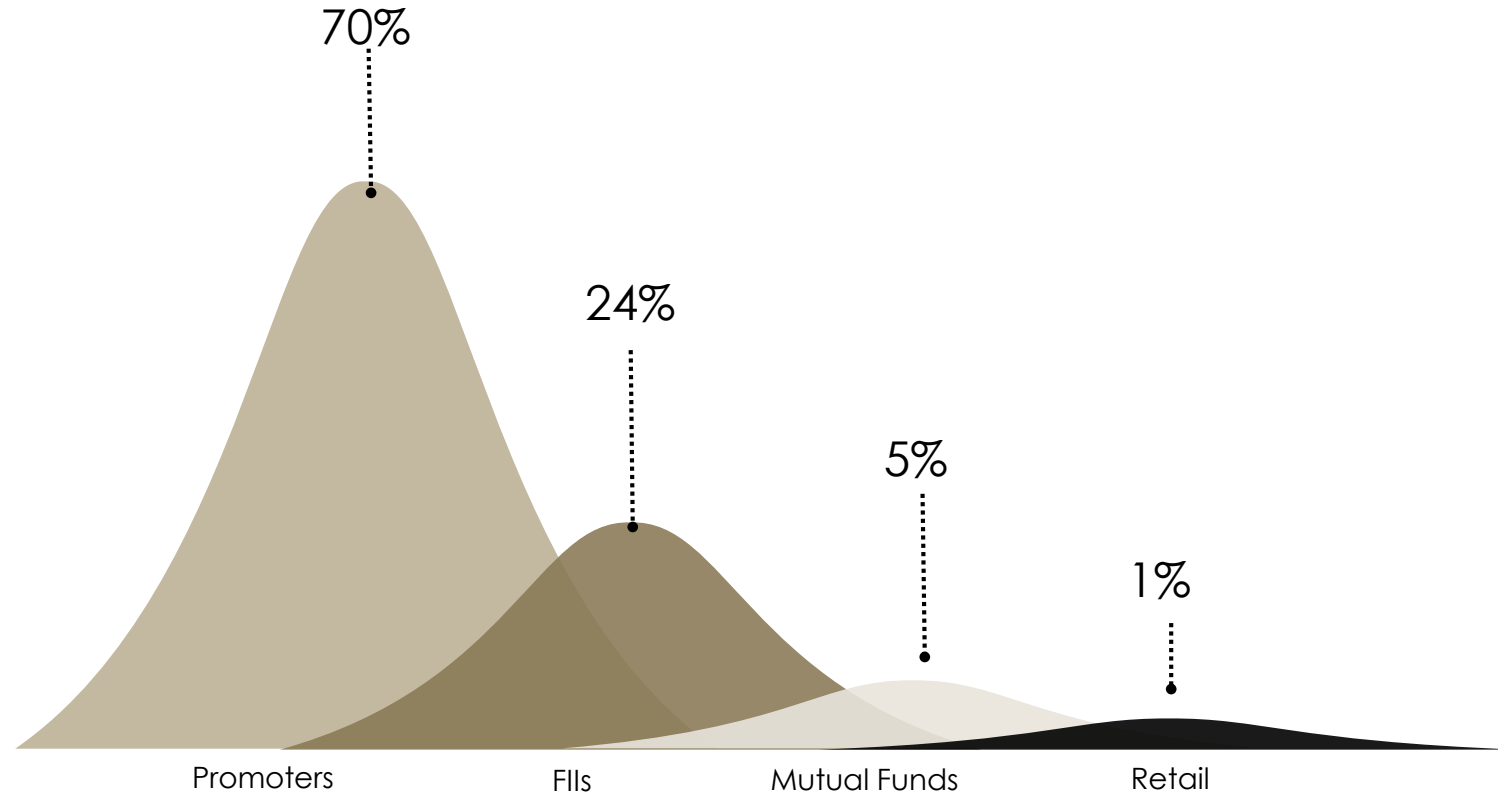
Areas are in Million Sqft

PARTICULARS	<u>RESIDENTIAL</u>		<u>COMMERCIAL</u>		<u>RETAIL</u>		<u>HOSPITALITY</u>		<u>PLOTTED DEVELOPMENT</u>		<u>TOTAL</u>	
	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area
COMPLETED PROJECTS	75	24.22	100	29.15	6	4.81	6	1.37	8	7.42	195	67
ONGOING PROJECTS	50	60.37	6	4.97	6	3.04	3	2.07	0	0.00	65	70
UPCOMING PROJECTS	24	32.29	10	13.66	2	1.78	0	0.00	0	0.00	36	48
LAND BANK*												42.22
TOTAL	149	116.88	116	47.77	14	9.62	9	3.44	8	7.42	296	227.35

*Estimated

SHAREHOLDING PATTERN

As on 31st March 2016



BOARD OF DIRECTORS



Irfan Razack
Chairman & Managing
Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Wholetime Director



Uzma Irfan
Director



Jagdeesh K. Reddy
Independent
Director



B.G. Koshy
Independent
Director



Noor Ahmed Jaffer
Independent
Director

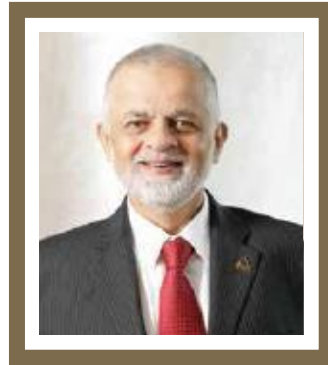


Dr. Pangal Ranganath
Nayak
Independent
Director

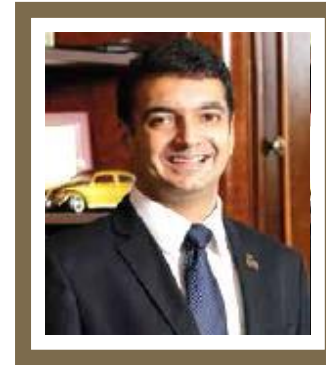
EXECUTIVE MANAGEMENT



Faiz Rezwan
Executive Director-
Contracts & Projects



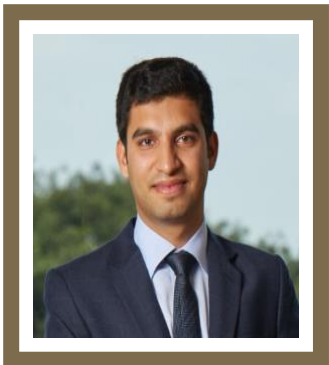
Zackria Hashim
Executive Director- Land
Acquisition



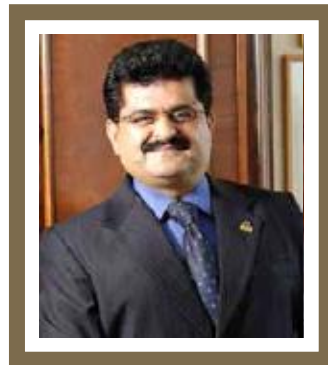
Zaid Sadiq
Executive Director-
Liasion & Hospitality



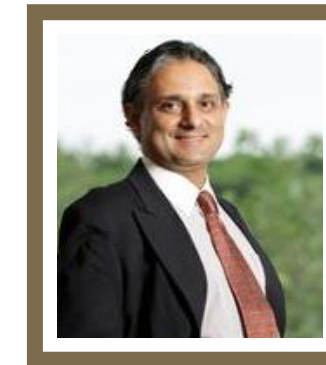
Anjum Jung
Executive Director- Interior
Design



Zayd Noaman
Executive Director- CMD's
OFFICE



Nayeem Noor
Executive Director-
Government Relations



Omer Bin Jung
Executive Director-
Hospitality



V. Gopal
Executive Director-
Projects & Planning

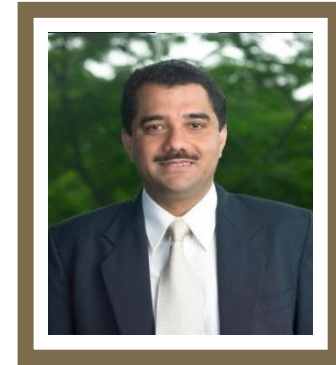
EXECUTIVE MANAGEMENT



Ravinda Jain
Executive Director-
Contracts



Suresh Singaravelu
Executive Director- Retail,
Hospitality & Business
Expansion



Swaroop Anish
Executive Director- Business
Development



Arvind Pai
Executive Director- Legal



Venkat K Narayan
Executive Director-
Finance & CFO

AWARDS & RECOGNITION



...AND MANY MORE

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



GUIDANCE VS ACHIEVED

Value in ₹ Million
Volume in Mnsqft

PARTICULARS	TARGET FOR FULL YEAR FY16	ACHIEVED FY16	% ACHIEVED
New Sales Value*	30,000	31,498	105%
Turnover	40,000 – 42,000	47,182	118%
Collections	37,500 – 40,000	39,513	105%
Launch Volume	12.00	8.35	70%
Completions	15.00	4.71	31%
Leasing Volume	1.50 - 2.00	1.32	88%
Exit Rental Income	4,500 – 5,000	5,141	114%
Debt Equity Ratio			
Consolidated	0.75 - 0.85	1.14	
Standalone	0.50 - 0.60	0.65	

*Revised guidance of ₹ 30,000 Mn (given during Q3FY16 EC), Initial guidance was ₹ 57,500 – 60,000 Mn

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



FY16 KEY HIGHLIGHTS

1. Q4FY16, Best operational performance in the last 4 quarter
2. New sales of ₹ 31,498 Mn (PG share 26,329 Mn) in FY16, Q4FY16 New sales of ₹ 12,411 Mn (PG share ₹ 9,889 Mn)
3. Collections of ₹ 39,513 Mn (PG share ₹ 32,800 Mn) in FY16, Q4FY16 collections of ₹ 10,380 Mn (PG share ₹ 8,624 Mn)
4. Recorded annuity income of ₹ 4,468 Mn up by 37% y/y
5. Launched 7 projects with developable area of 8.4 Mn sqft and delivered 9 projects with developable area of 4.7 Mn sqft
6. Added 12 new projects with more than 13 Mnsft of developable area, with attractive yield to pipeline projects
7. Geographical/segment diversification, entry into new markets, Pune & Ahmedabad & entry into new business segment, warehousing to capitalize on opportunities
8. Bagged 30+ awards during FY16

	Particulars	Q4FY16	Q4FY15	Q3FY16	FY16	FY15
TOTAL	New Sales value	12,411	11,109	5,884	31,498	50,135
	New Sales Volume	1.93	1.46	1.00	5.01	7.73
	Avg Realization/Sft	6,424	7,626	5,889	6,286	6,489
	Collections	10,380	11,155	9,347	39,513	38,843
	Leasing Volume	0.40	0.58	0.24	1.32	2.73
	Area Delivered	2.91	1.51	0.06	4.71	8.92
	Area Launched	4.52	7.25	1.55	8.35	14.63
PRESTIGE SHARE						
	New Sales value	9,889	10,064	5,123	26,329	43,624
	New Sales Volume	1.53	1.33	0.90	4.26	6.69
	Collections	8,624	9,047	7,976	32,800	32,316
	Leasing Volume	0.17	0.32	0.15	0.45	0.48
	Rental Income	1,261	906	1,215	4,468	3,264
	Unrecognized Revenue	73,726	85,254	72,135	73,726	85,254

FY16 | LAUNCH/PRE-LAUNCH | COMPLETIONS

Sl.No	Project Launched	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	LAUNCHED
1	Prestige Song of South	Bengaluru	Residential	2.28	69%	1.57	Q1FY16
2	Prestige Hillside Gateway	Cochin	Residential	1.55	70%	1.09	Q2FY16
3	Prestige Kew Gardens	Bengaluru	Residential	1.71	60%	1.03	Q4FY16
4	Prestige Boulevard	Bengaluru	Residential	0.26	100%	0.26	Q4FY16
5	Prestige Fairfield	Bengaluru	Residential	0.54	27%	0.15	Q4FY16
6	Prestige Technostar	Bengaluru	Commercial	1.60	80%	1.28	Q4FY16
7	Prestige Misty Waters (Phase 2)	Bengaluru	Residential	0.41	51%	0.21	Q4FY16
TOTAL				8.35		2.92	

Sl.No	Project Completed	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	COMPLETED
1	Prestige Tech Vista	Bengaluru	Residential	0.12	60%	0.07	Q1FY16
2	Prestige Park View	Bengaluru	Residential	0.93	71%	0.66	Q2FY16
3	Prestige Silver Crest	Bengaluru	Residential	0.25	92%	0.23	Q2FY16
4	Prestige Trinity Centre	Bengaluru	Commercial	0.45	23%	0.10	Q2FY16
5	Prestige West Holmes	Mangaluru	Residential	0.06	65%	0.04	Q3FY16
6	Prestige Sunnyside	Bangalore	Residential	0.98	100%	0.98	Q4FY16
7	Prestige Silver Sun	Bangalore	Residential	0.21	60%	0.13	Q4FY16
8	Prestige Glen Wood	Bangalore	Residential	0.37	51%	0.19	Q4FY16
9	Prestige White Meadow (T1,T2,Villa)	Bangalore	Residential	1.35	79%	1.07	Q4FY16
TOTAL				4.71		3.47	

SALES SUMMARY | PRESTIGE SHARE

Areas are in Million Sqft
Values are in Million ₹



PARTICULARS	Q4FY16			Q4FY15			Q3FY16			FY16			FY15		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
RESIDENTIAL															
MID INCOME SEGMENT	1.08	721	6,975	0.94	569	5,828	0.76	476	3,928	3.33	2,136	19,913	5.42	3,419	32,236
PREMIUM SEGMENT	0.14	54	1,105	0.39	162	4,218	0.13	47	1,111	0.45	170	3,980	0.81	297	8,436
TOTAL	1.22	775	8,080	1.33	731	10,047	0.89	523	5,039	3.78	2,306	23,893	6.22	3,716	40,672
COMMERCIAL	0.32		1,809	0.004	-	17	0.02	-	83	0.48	-	2,435	0.47	-	2,952
GRAND TOTAL	1.53	775	9,889	1.33	731	10,064	0.90	523	5,123	4.26	2,306	26,328	6.69	3,716	43,625
REALISATION PER SFT			6,443			7,573			5,672			6,188			6,521

NOTE

- Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- Overall unrecognized revenue in the books of accounts from all the projects as on 31st March 2016 (Sales made and yet to come for recognition) based on POC is approximately ₹ 73,726 Mn.
- The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



FINANCIAL HIGHLIGHTS | Q4 FY16 | STANDALONE

Values are in Million ₹

PARTICULARS	Q4 FY16	Q4 FY15	Q3 FY16	FY16	FY15
TURNOVER	7,014	7,426	5,720	27,705	25,730
EBIDTA	1,239	2,113	1,436	6,637	8,210
EBIDTA %	18%	28%	25%	24%	32%
PAT	598	1,138	649	3,618	4,142
PAT %	9%	15%	11%	13%	16%
D/E RATIO	0.65	0.47	0.64	0.65	0.47

BALANCE SHEET AS AT 31st MARCH 2016

Values are in Million ₹

Particulars	31-Mar-16	31-Dec-15	31-Mar-15
I. EQUITY AND LIABILITIES			
(1) Shareholders' funds			
(a) Share capital	3,750	3,750	3,750
(b) Reserves and surplus	38,204	38,151	35,195
	41,954	41,901	38,945
(2) Non-current liabilities			
(a) Long-term borrowings	10,369	11,615	3,363
(b) Deferred tax liabilities (Net)	47	10	13
(c) Other Long-term liabilities	890	1,130	882
(d) Long-term provisions	43	74	59
	11,349	12,829	4,317
(3) Current liabilities			
(a) Short-term borrowings	25,707	23,184	19,932
(b) Trade payables	5,747	5,555	4,719
(c) Other current liabilities	14,223	14,309	16,598
(d) Short-term provisions	1,064	383	1,482
	46,741	43,431	42,731
Total	1,00,044	98,161	85,993

BALANCE SHEET AS AT 31st MARCH 2016

Values are in Million ₹

Particulars	31-Mar-16	31-Dec-15	31-Mar-15
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	6,270	5,688	5,291
(ii) Capital work-in-progress	3,772	3,442	2,813
	10,042	9,130	8,104
(b) Non-current investments	11,089	10,944	10,644
(c) Deferred tax assets (Net)	-	-	-
(c) Long-term loans and advances	24,457	25,580	15,229
(d) Other non-current assets	1,212	1,120	696
	46,800	46,774	34,673
(2) Current assets			
(a) Current investments	1,700	1,700	1,700
(b) Inventories	27,378	27,186	25,608
(c) Trade receivables	8,716	8,548	7,413
(d) Cash and Bank balances	2,508	2,400	3,315
(e) Short-term loans and advances	12,533	11,122	12,933
(f) Other current assets	409	431	351
	53,244	51,387	51,320
Total	1,00,044	98,161	85,993

PROFIT & LOSS ACCOUNT AS ON 31ST MARCH 2016

Values are in Million ₹

Particulars	Quarter ended			Year ended	
	31-Mar-16	31-Dec-15	31-Mar-15	31-Mar-16	31-Mar-15
(I) Revenue from Operations	6,803	5,397	7,106	26,560	24,496
(II) Other Income	211	323	320	1,145	1,234
(III) Total Revenue - (I+II)	7,014	5,720	7,426	27,705	25,730
(IV) Expenses					
Purchases of Stock of units	-	-	39	-	569
Cost of sales on projects	4,440	3,015	4,059	16,139	12,879
Property and Facilities operating expenses	604	604	526	2,235	1,610
Employee benefits expense	196	322	334	1,220	1,308
Finance costs	460	553	524	2,100	1,883
Depreciation and amortization expense	130	127	122	504	422
Other expenses	535	343	355	1,474	1,154
Total Expenses	6,365	4,964	5,959	23,672	19,825
(V) Profit before tax (III-IV)	649	756	1,467	4,033	5,905
(VI) Tax expense	51	107	329	415	1,763
VII. Profit (Loss) for the period	598	649	1,138	3,618	4,142

KEY RATIOS | STANDALONE

Values are in Million ₹

Sl. No.	Particulars	Quarter ended						Year Ended			
		31-Mar-16	Ratio %	31-Dec-15	Ratio/%	31-Mar-15	Ratio %	31-Mar-16	Ratio %	31-Mar-15	Ratio %
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
1	Sale of Projects & Property Income	6,803		5,397		7,106		26,560		24,496	
2	Other Income	211		323		320		1,145		1,234	
3	Total Income	7,014		5,720		7,426		27,705		25,730	
4	Cost of project sold and property expenses	5,044		3,619		4,624		18,374		15,058	
5	Gross Margin	1,759	26%	1,778	33%	2,482	35%	8,186	31%	9,438	39%
6	Admin, Employee and Selling cost	731		665		689		2,694		2,462	
7	EBIDTA	1,239	18%	1,436	25%	2,113	28%	6,637	24%	8,210	32%
8	Financial Expenses	460		553		524		2100		1,883	
9	Depreciation	130		127		122		504		422	
10	Total Expenses	6,365		4,964		5,959		23,672		19,825	
11	PBT	649	9%	756	13%	1,467	20%	4,033	15%	5,905	23%

KEY RATIOS | STANDALONE

Values are in Million ₹



Sl. No.	Particulars	Quarter ended						Year Ended			
		31-Mar-16	Ratio %	31-Dec-15	Ratio/%	31-Mar-15	Ratio %	31-Mar-16	Ratio %	31-Mar-15	Ratio %
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
12	Tax	51		107		329		415		1,763	
13	PAT	598	9%	649	11%	1,138	15%	3,618	13%	4,142	16%
14	EPS (Annualized) (In Rs)	6.38		6.92		12.44		9.65		11.32	
15	Market Price per share	172.75		193.50		268.50		172.75		268.50	
16	PE Ratio	27		28		22		18		24	
17	Market Cap	64,781		72,563		1,00,688		64,781		1,00,688	
18	Net Worth	41,954		41,901		38,945		41,954		38,945	
19	Book Value per share	112		112		104		112		104	
20	Price to Book Value	1.54		1.73		2.59		1.54		2.59	

FINANCIAL HIGHLIGHTS | Q4 FY16 | CONSOLIDATED

Values are in Million ₹

Particulars	Q4 FY16	Q3 FY16	FY16	FY15
Turnover	11,267	10,002	47,182	35,184
EBIDTA	2,397	2,487	11,262	10,925
EBIDTA %	21%	25%	24%	31%
PAT	718	729	3,949	3,667
PAT %	6%	7%	8%	10%
D/E Ratio	1.14	1.10	1.14	0.76
Average Cost of Debt	11.25%	11.50%	11.25%	12.50%

BALANCE SHEET AS AT 31ST MARCH 2016

Values are in Million ₹

Particulars	31-Mar-16	31-Dec-15	31-Mar-15
I. EQUITY AND LIABILITIES			
(1) Shareholders' funds			
(a) Share capital	3,750	3,750	3,750
(b) Reserves and surplus	36,660	36,624	33,757
(c) Capital reserve arising on consolidation	1,029	699	699
	41,439	41,073	38,206
(2) Minority interest	3,234	4,157	3,975
(3) Non-current liabilities			
(a) Long-term borrowings	36,567	34,217	17,318
(b) Deferred tax liabilities (Net)	54	19	21
(c) Other Long-term liabilities	2,031	3,110	1,806
(d) Long-term provisions	64	105	90
	38,716	37,451	19,235
(4) Current liabilities			
(a) Short-term borrowings	21,366	21,609	21,366
(b) Trade payables	9,412	8,256	7,211
(c) Other current liabilities	27,943	27,484	31,308
(d) Short-term provisions	2,394	1,741	2,257
	61,115	59,090	62,142
Total	1,44,504	1,41,771	1,23,558

BALANCE SHEET AS AT 31ST MARCH 2016

Values are in Million ₹

Particulars	31-Mar-16	31-Dec-15	31-Mar-15
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	30,582	31,019	25,033
(ii) Intangible assets	67	28	28
(iii) Capital work-in-progress	9,597	9,859	7,756
	40,246	40,906	32,817
(b) Goodwill (arising on consolidation)	8,998	8,887	5,040
(c) Non-current investments	757	754	1,087
(d) Deferred tax assets (net)	9	9	9
(e) Long-term loans and advances	14,217	14,285	11,924
(f) Other non-current assets	705	677	368
	64,932	65,518	51,245
(2) Current assets			
(a) Current investments	1,781	1,781	1,700
(b) Inventories	50,976	46,559	42,598
(c) Trade receivables	10,084	10,140	8,840
(d) Cash and Bank balances	4,856	4,738	5,368
(e) Short-term loans and advances	10,923	11,930	12,788
(f) Other current assets	952	1,105	1,019
	79,572	76,253	72,313
Total	1,44,504	1,41,771	1,23,558

PROFIT & LOSS ACCOUNT AS ON 31ST MARCH 2016

Values are in Million ₹



Particulars	Quarter ended		Year ended	
	31-Mar-16	31-Dec-15	31-Mar-16	31-Mar-15
(I) Revenue from Operations	11,071	9,804	46,344	34,198
(II) Other Income	196	198	838	986
(III) Total Revenue - (I+II)	11,267	10,002	47,182	35,184
(IV) Expenses				
Cost of sales on projects	6,196	4,965	26,379	15,862
Cost of contractual projects	21	(19)	119	489
Property and Facilities operating expenses	1,388	1,403	4,885	3,914
Employee benefits expense	229	601	2,066	2,290
Finance costs	938	896	3,587	3,214
Depreciation and amortization expense	449	390	1,584	1,397
Other expenses	1,036	565	2,471	1,704
Total Expenses	10,257	8,801	41,091	28,870
(V) Profit before tax (III-IV)	1,010	1,201	6,091	6,314
(VI) Tax expense	292	472	2,142	2,647
VII. Profit (Loss) for the year	718	729	3,949	3,667
Share of profit / (loss) from associates (Net) (VIII)	(38)	19	(66)	7
Profit after tax (before adjustment for Minority interest) (IX = VII - VIII)	680	748	3,883	3,674
Share in (profit) / loss to Minority interest (X)	(99)	(112)	(371)	(351)
Profit after tax and Minority interest (VIII - X)	581	636	3,512	3,323

KEY RATIOS | CONSOLIDATED

Values are in Million ₹



Sl. No.	Particulars	Quarter ended				Year Ended			
		31-Mar-16	Ratio/%	31-Dec-15	Ratio/%	31-Mar-16	Ratio/%	31-Mar-15	Ratio/%
		(Unaudited)		(Unaudited)		(Audited)		(Audited)	
1	Sale of Projects & Property Income	11,071		9,804		46,344		34,198	
2	Other Income	196		198		838		986	
3	Total Income	11,267		10,002		47,182		35,184	
4	Cost of project sold and property expenses	7,605		6,349		31,383		20,265	
5	Gross Margin	3,466	31%	3,455	35%	14,961	32%	13,933	41%
6	Admin, Employee and Selling cost	1,265		1,166		4,537		3,994	
7	EBIDTA	2,397	21%	2,487	25%	11,262	24%	10,925	31%
8	Financial Expenses	938		896		3,587		3,214	
9	Depreciation	449		390		1,584		1,397	
10	Total Expenses	10,257		8,801		41,091		28,870	
11	PBT	1,010	9%	1,201	12%	6,091	13%	6,314	18%
12	Tax	292		472		2,142		2,647	

KEY RATIOS | CONSOLIDATED

Values are in Million ₹



Sl. No.	Particulars	Quarter ended				Year Ended			
		31-Mar-16		31-Dec-15		31-Mar-16	Ratio/%	31-Mar-15	
		(Unaudited)	Ratio/%	(Unaudited)	Ratio/%	(Audited)		(Audited)	Ratio/%
13	PAT	718	6%	729	7%	3,949	8%	3,667	10%
14	Share of profit / (loss) from associates	(38)		19		(66)		7	
15	Minority	(99)		(112)		(371)		(351)	
16	Profit after tax	581		636		3,512		3,323	
17	EPS (Annualized) (In Rs)	6.20		6.78		9.37		9.09	
18	Market Price per share	172.75		193.50		172.75		268.50	
19	PE Ratio	28		29		18		30	
20	Market Cap	64,781		72,563		64,781		1,00,688	
21	Net Worth	41,439		41,073		41,439		38,206	
22	Book Value per share	111		110		111		102	
23	Price to Book Value	1.56		1.77		1.56		2.64	

UNRECOGNIZED REVENUE FROM PROJECTS UNDER CONSTRUCTION

Values are in Million ₹



Sl.No	Projects	Total sales value of unit sold as at 31-Mar-2016	Cumulative turnover declared upto 31-Mar-2016	Balance turnover to be declared on POC	Expected timeline for 25% trigger
A	Residential Projects				
1	Prestige Bellavista	10,026	9,816	210	-
2	Prestige Tranquility	9,657	8,555	1,103	-
3	Prestige White Meadows-1&2	7,031	6,552	480	-
4	Prestige Kingfisher Towers	5,841	3,987	1,855	-
5	Prestige Golf Shire	5,457	4,171	1,286	-
6	Prestige Royal wood	1,257	1,150	107	-
7	Prestige Casabella	754	574	180	-
8	Prestige Edwardian	400	283	117	-
9	Prestige Ferns Residency	5,895	3,859	2,036	-
10	Prestige Mayberry	2,252	2,044	208	-
11	Prestige Westwoods	3,484	1,720	1,765	-
12	Prestige Ivy Terraces	1,433	799	634	-

UNRECOGNIZED REVENUE FROM PROJECTS UNDER CONSTRUCTION

Values are in Million ₹ 
Prestige GROUP
Add Prestige to your life

Sl.No	Projects	Total sales value of unit sold as at 31-Mar-2016	Cumulative turnover declared upto 31-Mar-2016	Balance turnover to be declared on POC	Expected timeline for 25% trigger
13	Prestige Downtown	1,093	779	314	-
14	Prestige Augusta Golf Village	5,779	2,645	3,134	-
15	Prestige Misty Waters	4,431	3,183	1,248	-
16	Prestige Silver Spring	1,538	1,003	535	-
17	Prestige Summer Fields	1,295	1,211	84	-
18	Prestige Jade Pavilion	2,388	1,919	469	-
19	Prestige Sunrise Park - Phase I & Phase II	10,071	6,056	4,015	-
20	Prestige Lakeside Habitat Phase I & II	13,933	4,983	8,950	-
21	Prestige Royale Garden-Phase I & Phase II	2,931	908	2,023	-
22	Prestige Brooklyn Heights	840	352	487	-
23	Prestige Bagmane Temple Bells	3,909	1,056	2,853	-
24	Prestige Spencer Heights	686	-	686	FY 17
25	Prestige Hermitage	60	-	60	FY 17
26	Prestige Falcon City- Phase I & II	14,805	-	14,805	FY 17

UNRECOGNIZED REVENUE FROM PROJECTS UNDER CONSTRUCTION

Values are in Million ₹



Sl.No	Projects	Total sales value of unit sold as at 31-Mar-2016	Cumulative turnover declared upto 31-Mar-2016	Balance turnover to be declared on POC	Expected timeline for 25% trigger
27	Prestige Falcon City Buy Back	1,719	-	1,719	FY 17
28	Prestige Falcon City Buy Back 2	572	-	572	FY 17
29	Prestige Gulmohar	2,277	-	2,277	FY 17
30	Prestige Leela Residences	2,286	-	2,286	FY 17
31	Prestige déjà vu	458	-	458	FY 17
32	Prestige Kenilworth	711	-	711	FY 17
33	Presige Woodside	259	-	259	FY 17
34	Prestige Pine Wood	869	-	869	FY 17
35	Prestige Ivy League	994	-	994	FY 17
36	Prestige High Fields_Phase I	1,210	-	1,210	FY 17
37	Prestige Woodland Park	1,263	-	1,263	FY 18
39	Prestige MSR	231	-	231	FY 18
40	Prestige Northpoint	1,540	-	1,540	FY 18
41	Prestige Song of South	3,118	-	3,118	FY 18

UNRECOGNIZED REVENUE FROM PROJECTS UNDER CONSTRUCTION

Values are in Million ₹



Sl.No	Projects	Total sales value of unit sold as at 31-Mar-2016	Cumulative turnover declared upto 31-Mar-2016	Balance turnover to be declared on POC	Expected timeline for 25% trigger
42	Hillside Gateway	1,484	-	1,484	FY 18
43	Prestige Kew Gardens	2,308	-	2,308	FY 18
44	Prestige Fairfield	1,002	-	1,002	FY 18
45	Prestige Boulevard	523	-	523	FY 18
46	Prestige Technostar	1,260	-	1,260	FY 18
	Total	1,41,330	67,604	73,726	-

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	New Sales / Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
<u>Completed Projects</u>				
Prestige Oasis	104	161	195	70
Prestige Shantiniketan	46	26	35	37
Prestige Neptunes Court Yard	23	87	83	27
Prestige Tech Park Phase - III	36	15	22	30
Prestige Technopolis	23	0	13	10
Prestige Khoday Tower	280	(0)	30	250
Prestige Silver Oak	203	17	68	152
Prestige Philadelphia	44	-	-	44
Prestige Plaza	155	-	5	150
Prestige Star	69	(21)	-	48

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	New Sales / Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
Prestige Tech Platina	1,156	103	273	985
Prestige West Holmes	27	9	4	31
Prestige Trinity Centre	51	-	12	40
Prestige SilverCrest	21	47	19	48
Prestige Parkview	59	152	76	134
Prestige Sunny Side	110	271	92	289
Prestige Garden Bay	25	178	22	181
Prestige Glen wood	20	131	29	121
Prestige Silver Sun	50	59	48	61
Prestige Techvista	-	78	14	64
Others	18	1	1	18
Sub Total - A	2,519	1,313	1,042	2,790

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 895 mn.

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
<u>Ongoing Projects</u>					
Prestige Edwardian	85	18	4	-	99
Prestige Golfshire	588	(3)	(83)	228	440
Prestige White Meadows	1,137	211	165	66	1,117
Prestige Kingfisher Towers	1,026	108	49	16	1,068
Prestige Tranquility	143	374	281	124	112
Prestige Bellavista	198	96	(16)	175	135
Prestige Royal Wood	172	47	(36)	45	210
Prestige Casabella	6	71	67	1	9
Prestige Mayberry	59	199	170	13	74
Prestige Ferns Residency	85	299	(151)	471	64
Prestige Ivy Terraces	11	96	34	58	14

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
Prestige Westwoods	131	214	(71)	280	135
Prestige Downtown	172	116	(14)	161	142
Prestige Augusta Golf Village	13	379	55	311	26
Prestige Misty Waters	65	271	(165)	410	91
Prestige Silversprings	38	458	302	122	72
Prestige Sunrise Park	64	678	88	569	86
Prestige Lakeside Habitat	79	716	(297)	981	111
Prestige Summerfields	75	144	2	124	93
Prestige Brooklyn Heights	9	57	22	33	11
Prestige Royale Gardens	9	139	(42)	178	11
Prestige Jade Pavilion	50	371	18	199	204
Prestige Bagamane Temple Bells	-	1,056	737	308	11
Sub Total - B	4,215	6,115	1,120	4,874	4,335

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
<u>Other Ongoing Projects</u>					
Prestige Spencer Heights	-	-	-	1	-
Prestige Falcon City	-	-	-	812	-
Prestige Alta Vista Falcon City	-	-	-	134	-
Prestige KenilWorth	-	-	-	25	-
Prestige High Fields	-	-	-	25	-
Prestige Ivy League	-	-	-	97	-
Prestige Leela Residences	-	-	-	36	-
Prestige Woodland Park	-	-	-	3	-
Prestige Pinewood	-	-	-	55	-

PROJECT DEBTORS SUMMARY

Values are in Million ₹

Name of the Project	Opening Balance as at 01-Jan-2016	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 31-Mar-2016
Prestige North Point	-	-	-	4	-
Prestige Wood Side	-	-	-	13	-
Prestige Gulmohar	-	-	-	172	-
Prestige Song of the south	-	-	-	127	-
Prestige Hillside Gateway	-	-	-	74	-
Prestige Boulevard				64	
Prestige Kew Gardens				299	
Prestige Fare Field				77	
Prestige Techno Star				675	
Prestige Misty Waters II				13	
Sub Total - C	-	-	-	2,707	-
Total (A+B+C)	6,734	7,428	1,120	8,623	7,125

DEBT PROFILE AS ON 31ST MARCH 2016

Values are in Million ₹

Particulars	Standalone	%	Consolidated *	%
Secured Loan	30,819	100.0%	56,832	100.0%
a. Project Debt - Resi & Comm	14,384	46.7%	17,376	30.6%
b. Capex Loans	-		-	
- Office Space	1,955	6.3%	1,955	3.4%
- Retail	-	0.0%	908	1.6%
- Hospitality	2,527	8.2%	4,795	8.4%
c. Rental Securitisation Loans	3,465	11.2%	23,310	41.0%
d. Receivables discounting loans	8,488	27.5%	8,488	14.9%
Gross Debt	30,819	100.0%	56,832	100.0%
Less: Cash & Bank Balances	3,735		5,714	
Net Debt	27,084		51,117	
Networth	41,954		44,672	
Debt Equity Ratio	0.65		1.14	

Note: There is an increase of Rs 26,012.7 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 22,249.6 Mn as against Rs. 26,012.7 Mn, resulting in the overall net debt of Rs 47,354.3 mn (Rs 30,819.0 Mn + Rs 22,249.6 Mn – Rs. 5,714.3 Mn) on a consolidated basis resulting in an effective D/E Ratio of 1.06 (Rs. 47,534.3 Mn / Rs.44,672.3 Mn).

ANNUALIZED PROJECTED EXIT RENTALS FOR AREA LEASED

Area in Mnsqft
Value in ₹ Mn



Sl. No	Project Name	Segment	Total Leasable Area	Economic Interest	Area Leased Prestige Share	Rent Per Sft	Rent P.A
Existing Rental Income as on 31st March 2016							
1	Prestige Estates Projects Limited	Commercial	1.90	1.90	1.90	38	866
2	West Palm Developers Pvt Ltd	Commercial	0.32	0.19	0.19	35	80
3	Prestige Valley View Estates Pvt Ltd	Commercial	0.01	0.004	0.004	235	12
4	Exora Business Park - Phase I-III	Commercial	2.18	2.07	2.07	52	1292
5	ICBI India Pvt Ltd	Commercial	0.06	0.05	0.05	89	54
6	Cessna (B1 to B8)	Commercial	2.77	2.35	2.35	43	1226
7	Prestige Polygon	Commercial	0.26	0.26	0.26	75	231
8	Forum Vijaya- Commercial	Commercial	0.19	0.10	0.10	44	50
9	Forum Mall	Retail	0.35	0.24	0.24	110	315
10	UB City Retail	Retail	0.10	0.04	0.04	320	169
11	Forum Value Mall	Retail	0.29	0.15	0.15	66	116
12	Forum Vijaya- Retail	Retail	0.64	0.32	0.32	70	267

ANNUALIZED PROJECTED EXIT RENTALS FOR AREA LEASER

Area in Mnsqft
Value in ₹ Mn



Sl. No	Project Name	Segment	Total Leasable Area	Economic Interest	Area Leased Prestige Share	Rent Per Sft	Rent P.A (Annualised)
13	Forum Mall Sujana Hyderabad	Retail	0.82	0.20	0.20	80	193
14	Forum Mall Mangalore	Retail	0.66	0.23	0.23	40	111
15	SKN Commercial	Commercial	0.38	0.38	0.38	35	160
Total annualised rentals as on 31st March 2016			10.92	8.48	8.48		5,141
Rental Income by 31st March 2017							
1	Prestige Polygon	Commercial	0.08	0.08	0.00	75	69
2	Forum Mall Shantiniketan	Retail	0.64	0.41	0.16	75	369
3	Prestige Mysore Central	Retail	0.08	0.05	0.04	60	36
4	Forum Mall Mysore	Retail	0.37	0.19	0.03	55	126
5	Prestige Falcon Towers	Commercial	0.34	0.15	0.00	85	157
6	Prestige Trade Tower	Commercial	0.48	0.22	0.00	100	261
Incremental rentals in FY17			1.99	1.10	0.23		1018
Total annualised rentals by March 2017			12.91	9.58	8.71		6,160

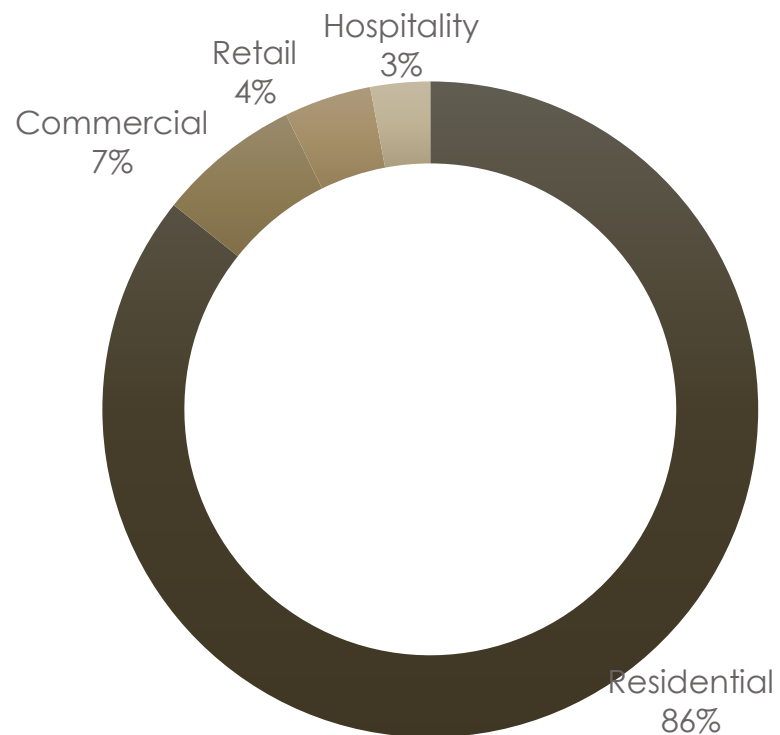
INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PORTFOLIO UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



PRODUCT MIX | ONGOING PROJECTS

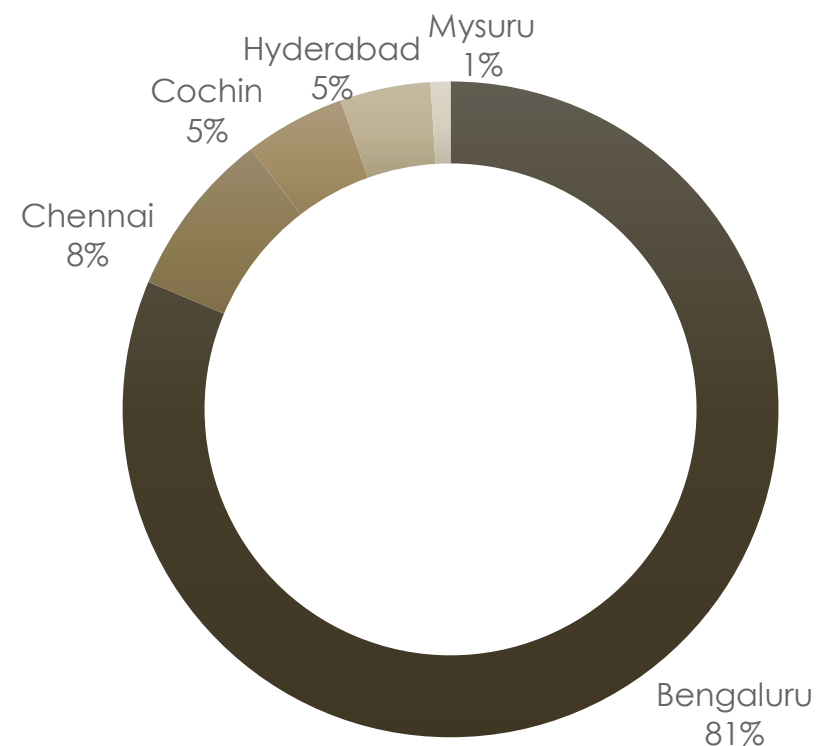
SEGMENT



■ Residential ■ Commercial ■ Retail ■ Hospitality

Segment	No. of Projects	Developable Area (Mnsf)
Residential	50	60.37
Commercial	6	4.97
Retail	6	3.04
Hospitality	3	2.07
Total	65	70.45

GEOGRAPHY

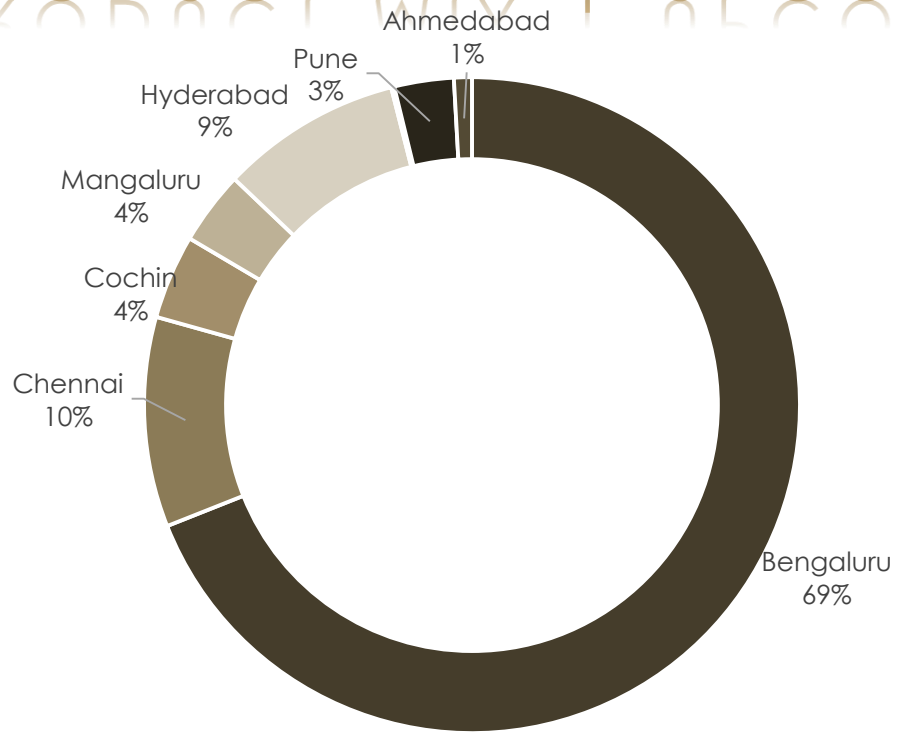


■ Bengaluru ■ Chennai ■ Cochin ■ Hyderabad ■ Mysuru

City	No. of Projects	Developable Area (Mnsf)
Bengaluru	52	57.31
Chennai	3	5.80
Cochin	5	3.50
Hyderabad	3	3.15
Mysuru	2	0.69
Total	65	70.45

PRODUCT MIX | UPCOMING PROJECTS

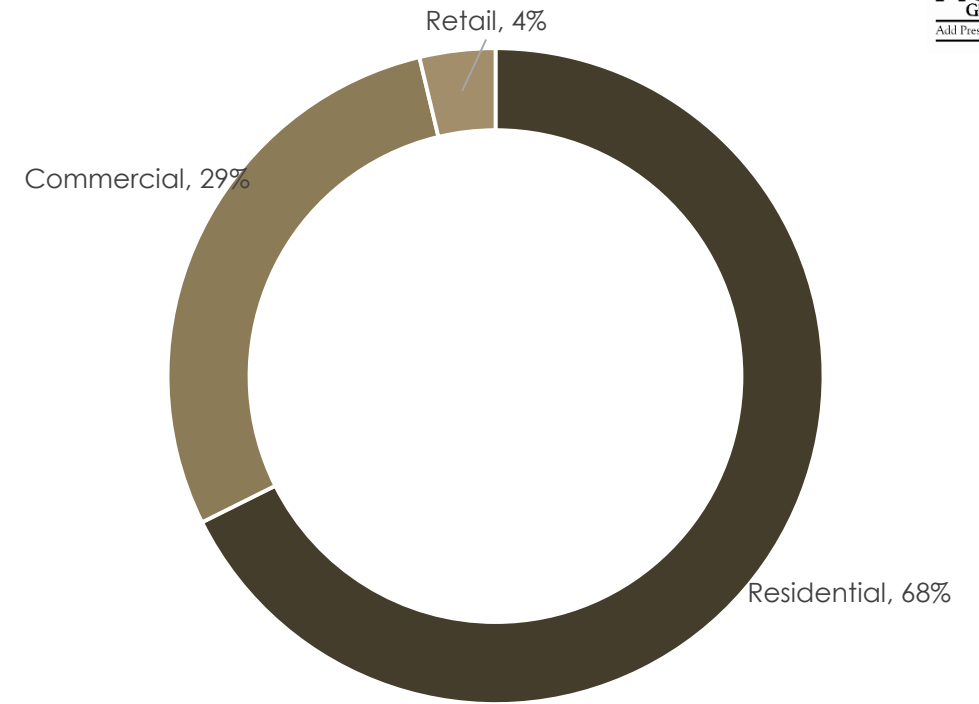
GEOGRAPHY



■ Bengaluru ■ Chennai ■ Cochin ■ Mangaluru ■ Hyderabad ■ Ooty ■ Pune ■ Ahmedabad

City	No. of Projects	Developable Area (Mnsf)
Bengaluru	22	32.93
Chennai	4	4.94
Cochin	2	1.98
Mangaluru	4	1.73
Hyderabad	1	4.26
Ooty	1	0.07
Pune	1	1.40
Ahmedabad	1	0.42
Total	36	47.73

SEGMENT



■ Residential ■ Commercial ■ Retail

Segment	No. of Projects	Developable Area (Mnsf)
Residential	24	32.29
Commercial	10	13.66
Retail	2	1.78
Total	36	47.73

ONGOING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire	Bengaluru	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -T3/T4	Bengaluru	1.04	100.00%	1.04	151	151
3	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
4	Prestige Edwardian	Bengaluru	0.17	45.00%	0.08	26	12
5	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,568
6	Prestige Garden Bay	Bengaluru	0.64	72.00%	0.46	184	132
7	Prestige Mayberry-1	Bengaluru	0.12	75.00%	0.09	40	30
8	Prestige Mayberry-2	Bengaluru	0.39	60.39%	0.24	126	76
9	Prestige Down Town	Chennai	0.23	100.00%	0.23	84	84
10	Prestige Hermitage	Bengaluru	0.23	50.00%	0.12	23	12
11	Prestige Summer Fields	Bengaluru	0.31	50.85%	0.16	83	42
12	Prestige Casabella	Bengaluru	0.43	75.00%	0.32	210	158
13	Kingfisher Towers	Bengaluru	1.15	45.51%	0.52	83	38
14	Prestige Hillside Retreat	Bengaluru	0.11	75.00%	0.08	58	44
15	Prestige Ferns Residency	Bengaluru	3.38	62.00%	2.10	1,483	919

ONGOING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
16	Prestige Misty Waters	Bengaluru	1.22	51.00%	0.62	558	285
17	Prestige Brooklyn Heights	Bengaluru	0.30	62.00%	0.19	94	58
18	Prestige Spencer Heights	Bengaluru	0.11	100.00%	0.11	34	34
19	Prestige Royale Garden - Phase I & II	Bengaluru	3.15	68.50%	2.16	1,696	1,162
20	Prestige Sunrise Park - Phase I	Bengaluru	1.69	99.00%	1.67	1,046	1,036
21	Prestige West Woods	Bengaluru	1.34	60.00%	0.80	567	340
22	Prestige Augusta Golf Village	Bengaluru	1.38	67.00%	0.92	460	308
23	Prestige Jade Pavilion	Bengaluru	0.72	51.60%	0.37	266	137
24	Prestige Sunrise Park - Phase II	Bengaluru	1.58	99.00%	1.56	864	855
25	Prestige Silver Spring	Chennai	0.53	27.54%	0.15	121	33
26	Prestige Thomson	Cochin	0.60	25.00%	0.15	238	60
27	Prestige Ivy Terraces	Bengaluru	0.64	62.00%	0.40	315	195
28	Prestige Lakeside Habitat- Phase I & II	Bengaluru	5.60	69.30%	3.88	2488	1,724
29	Prestige Falcon City Phase I	Bengaluru	4.98	42.84%	2.13	1890	810
30	Prestige Bagmane Temple Bells	Bengaluru	1.73	70.00%	1.21	968	678

ONGOING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
31	Prestige Gulmohar	Bengaluru	0.87	51.00%	0.44	404	206
32	Prestige Leela Residences	Bengaluru	0.53	60.00%	0.32	88	53
33	Prestige Ivy League	Hyderabad	0.97	60.00%	0.58	349	209
34	Prestige High Fields_Phase I	Hyderabad	1.55	68.34%	1.06	665	454
35	Prestige North Point	Bengaluru	0.40	51.00%	0.21	184	94
36	Prestige Pine Wood	Bengaluru	0.62	44.00%	0.27	256	113
37	Prestige Woodland Park	Bengaluru	0.38	50.00%	0.19	166	83
38	Prestige Woodside	Bengaluru	0.41	60.00%	0.25	132	79
39	Prestige MSR	Bengaluru	0.15	65.00%	0.10	66	43
40	Prestige Bougainvillea Platinum	Bengaluru	0.13	60.00%	0.08	22	13
41	Prestige Falcon City Phase II	Bengaluru	1.52	35.70%	0.54	630	225
42	Prestige Déjà vu	Bengaluru	0.15	56.00%	0.08	40	22
43	Prestige Kenilworth	Bengaluru	0.19	40.00%	0.08	42	17
44	Prestige Song of South	Bengaluru	2.28	69.04%	1.57	1,117	771
45	Prestige Tranquility	Bengaluru	4.57	100.00%	4.57	2,368	2,368

ONGOING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
46	Prestige Hillside Gateway	Cochin	1.55	70.00%	1.09	629	440
47	Prestige Kew Gardens	Bengaluru	1.71	60%	1.03	979	587
48	Prestige Fairfield	Bengaluru	0.54	27.03%	0.15	165	45
49	Prestige Boulevard	Bengaluru	0.26	100%	0.26	144	144
50	Prestige Misty Waters (Phase 2)	Bengaluru	0.41	51.00%	0.21	198	101
Total - A			60.37		39.93	25,793	17,352

ONGOING PROJECTS

COMMERCIAL	Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
	1	Prestige Trade Towers	Bengaluru	0.62	45.00%	0.28
	2	Cessna Business Park B9-B11	Bengaluru	1.98	85.00%	1.68
	3	Prestige TMS Square	Cochin	0.17	58.00%	0.10
	4	Prestige Falcon Towers	Bengaluru	0.49	45.00%	0.22
	5	Prestige Saleh Ahmed	Bengaluru	0.11	50.00%	0.06
	6	Prestige Technostar	Bengaluru	1.60	80.00%	1.28
	Total - B			4.97		3.62

RETAIL	Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
	1	Forum Shantiniketan	Bengaluru	1.08	65.00%	0.70
	2	Forum Mysuru	Mysuru	0.58	50.99%	0.29
	3	Prestige Mysuru Central	Mysuru	0.11	65.00%	0.07
	4	Prestige TMS Square	Cochin	0.12	58.00%	0.07
	5	Forum Thomsun	Cochin	1.06	25.00%	0.26
	6	Prestige Cube	Bengaluru	0.09	100.00%	0.09
	Total - C			3.04		1.48

ONGOING PROJECTS | HOSPITALITY

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Conrad (Hilton)	Bengaluru	0.49	100.00%	0.49	285
2	Sheraton Hotel & Convention Center	Bengaluru	0.65	100.00%	0.65	360
3	Marriott Hotel & Convention Centre	Bengaluru	0.93	100.00%	0.93	297
Total - D			2.07		2.07	942
GRAND TOTAL			70.45		47.10	

UPCOMING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Greenmoor	Bengaluru	0.67	25.00%	0.17
2	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
3	Prestige Lakeside Habitat Phase III	Bengaluru	3.29	69.30%	2.28
4	Prestige Primerose Hills	Bengaluru	2.02	62.00%	1.25
5	Prestige Park Square	Bengaluru	1.10	42.00%	0.46
6	Roshanara Property	Bengaluru	0.22	100.00%	0.22
7	Mangaluru Villas	Mangaluru	0.14	68.00%	0.09
8	Prestige Avalon	Bengaluru	0.09	40.00%	0.03
9	Prestige Fountain Blue	Bengaluru	0.20	60.00%	0.12
10	Prestige Dolce Vita	Bengaluru	0.22	60.00%	0.13
11	Prestige Courtyards	Chennai	0.90	70.00%	0.63
12	Prestige Lake ridge	Bengaluru	2.03	66.70%	1.35
13	Prestige Cosmopoliton	Chennai	0.18	100.00%	0.18
14	Prestige Valley Crest	Mangaluru	0.96	70.00%	0.67

UPCOMING PROJECTS | RESIDENTIAL

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
15	Prestige Jindal Property	Bengaluru	4.65	37.23%	1.73
16	Prestige Verdant Vistas	Mangaluru	0.29	60.00%	0.17
17	Prestige High Fields Phase II	Hyderabad	4.26	68.34%	2.91
18	Song of south Ph II	Bengaluru	2.28	69.04%	1.57
19	Prestige Botanique	Bengaluru	0.14	55.00%	0.08
20	Prestige Palm Residences	Mangaluru	0.34	75.00%	0.26
21	Prestige Green Gables	Bengaluru	2.02	60.00%	1.21
22	Prestige Elysian	Bengaluru	1.09	60.00%	0.65
23	Prestige Falcon City- Phase II	Bengaluru	1.59	35.70%	0.57
24	Prestige Pelican Drive	Chennai	3.54	31.62%	1.12
Total - A			32.29		17.89

UPCOMING PROJECTS | COMMERCIAL

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Tech Cloud	Bengaluru	4.48	73.93%	3.31
2	Prestige Tech Park IV	Bengaluru	1.55	90.00%	1.40
3	Prestige Tech Pacifica Park	Bengaluru	1.65	62.95%	1.04
4	Prestige Central Street	Bengaluru	0.18	55.00%	0.10
5	Mountroad Chennai	Chennai	0.32	45.00%	0.14
6	Prestige Strar Tech	Bengaluru	1.82	51.00%	0.93
7	Kharadi, Pune Property	Pune	1.40	66.75%	0.93
8	Gift City	Ahmedabad	0.42	100.00%	0.42
9	Cyber Green	Cochin	1.46	100.00%	1.46
10	Prestige Logistics Centre	Bengaluru	0.38	100.00%	0.38
Total - B			13.66	7.45	10.12

UPCOMING PROJECTS | RETAIL

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige Hillside Gateway	Cochin	0.52	70.00%	0.36
2	Falcon City Forum Mall	Bengaluru	1.26	35.70%	0.45
Total - C			1.78		0.81
GRAND TOTAL - A+B+C			47.73		29.89

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	143	100%	143
2	Prestige Projects Pvt Ltd	Sarjapur/Bengaluru	182	33%	59
3	Prestige Garden Resorts Pvt Ltd	Bengaluru	7	100%	7
4	Prestige Estates Projects Ltd	Bengaluru	2	100%	2
5	Village De Nandi Pvt Ltd	Bengaluru	23	100%	23
7	Eden Investments	Goa	74	78%	57
Total			431		291

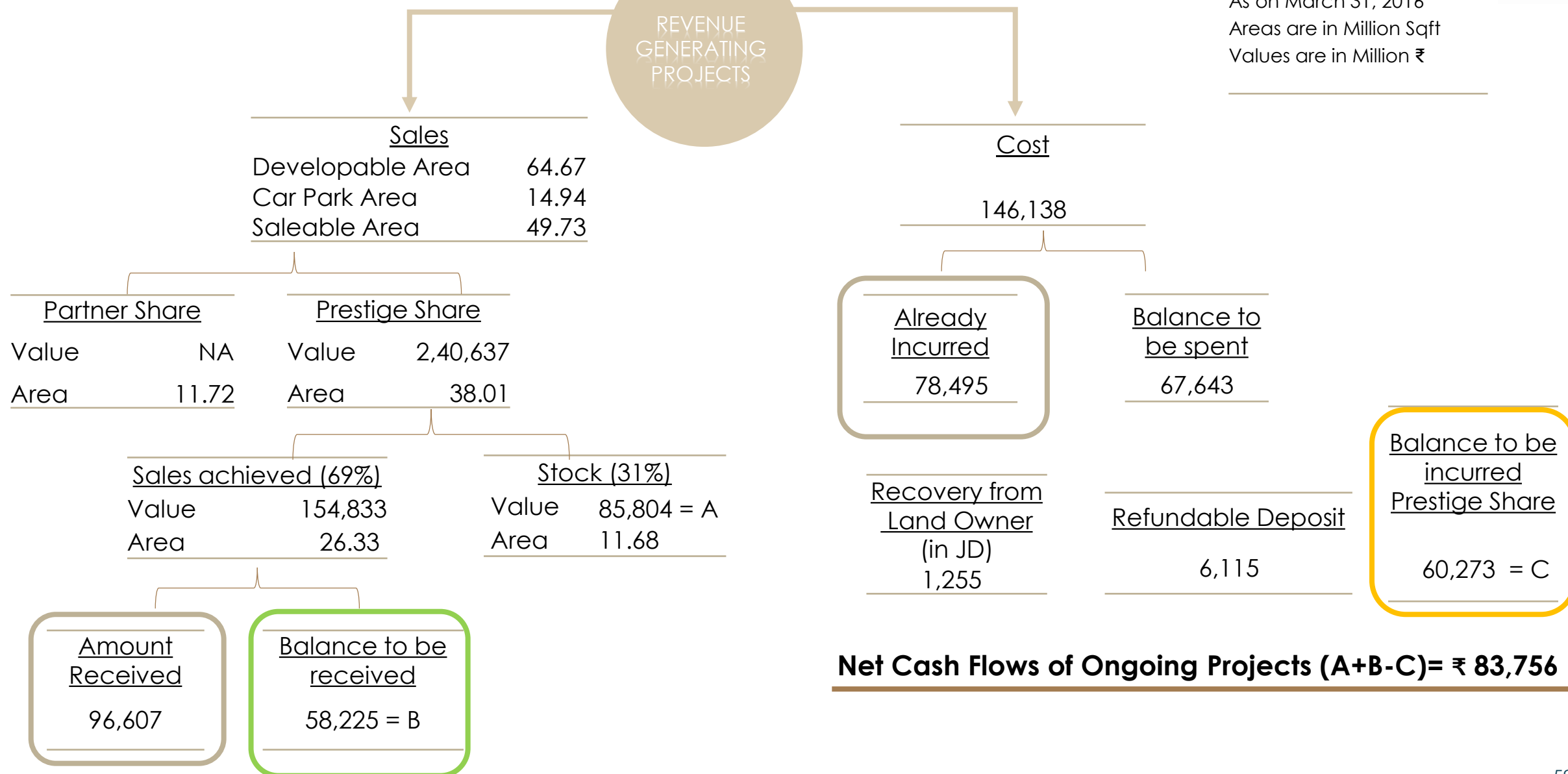
INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



RECEIVABLES PROFILE | ONGOING PROJECTS

As on March 31, 2016
Areas are in Million Sqft
Values are in Million ₹



STOCK BREAKUP

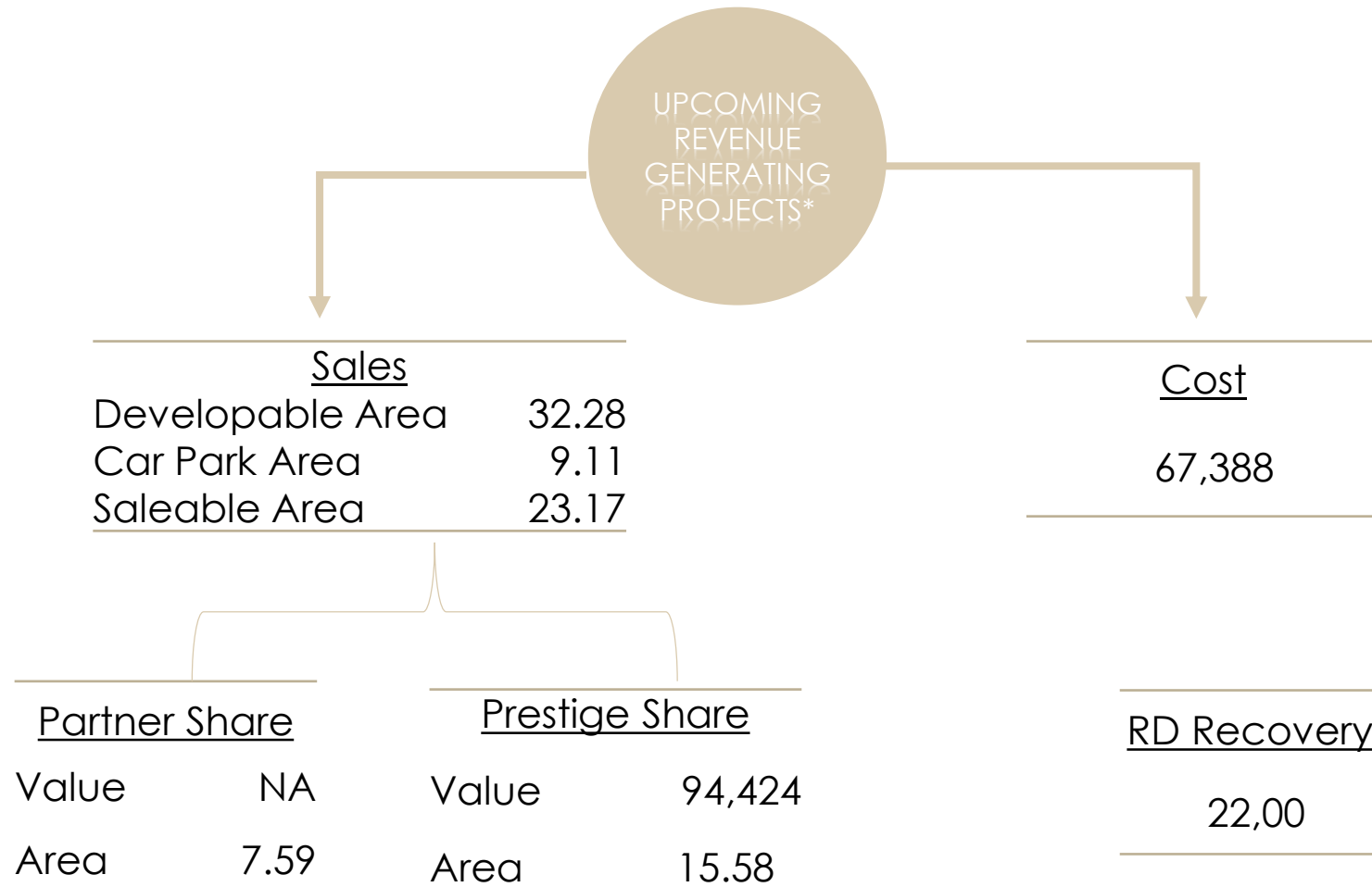
As on March 31, 2016
Areas are in Million Sqft
Values are in Million ₹



CATEGORY	AREA	VALUE
PREMIUM & LUXURY PROJECTS	2.45	26,288
MID INCOME PROJECTS	7.83	50,263
COMMERCIAL PROJECTS	0.80	4,747
COMPLETED PROJECTS	0.60	4,507
TOTAL	11.68	85,804

RECEIVABLES PROFILE | UPCOMING PROJECTS

As on March 31, 2016
Areas are in Million Sqft
Values are in Million ₹



Surplus
29,236

*Estimated

OFFICE SPACE

OPERATING	UNDER CONSTRUCTION	UPCOMING	TOTAL
Leasable Area 8.14	Leasable Area 2.51	Leasable Area 9.04	= 19.69
Prestige Share Leasable Area 7.39	Prestige Share Leasable Area 1.74	Prestige Share Leasable Area 6.60	= 15.73
Gross Rental Income p.a 4,456	Gross Rental Income p.a 2,128*	Gross Rental Income p.a 6,462*	= 13,046
Prestige Share- Income p.a 4,049	Prestige Share- Income p.a 1,391*	Prestige Share Income p.a 4,542*	= 9,982

*Estimated

RENTAL INCOME

As on March 31, 2016
Areas are in Million Sqft
Values are in Million ₹

RETAIL			
OPERATING	UNDER CONSTRUCTION	UPCOMING	TOTAL
Leasable Area 2.86	Leasable Area 1.93	Leasable Area 1.34	= 6.13
Prestige Share Leasable Area 1.18	Prestige Share Leasable Area 0.90	Prestige Share Leasable Area 0.61	= 2.69
Gross Rental Income p.a 2,710	Gross Rental Income p.a 1,625*	Gross Rental Income p.a 1,718*	= 6,053
Prestige Share Income p.a 1,170	Prestige Share Income p.a 749*	Prestige Share Income p.a 734*	= 2,653

*Estimated

HOSPITALITY		
OPERATING	UNDER CONSTRUCTION	TOTAL
Total Keys 617	Total Keys 942	= 1,559
Prestige Share Keys 405	Prestige Share Keys 942	= 1,347
Gross Operating Income p.a 1,219	Gross Operating Income p.a 2,119*	= 3,337
Prestige Share Income p.a 833	Prestige Share Income p.a 2,119*	= 2,952

*Estimated

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS | RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



AWARDS & RECOGNITIONS | Q4FY16

Best Residential Project in Bengaluru City
under Affordable-Segment category



Prestige Park view

Indian Eco Friendly & Most Admired
Hotel Brand of the Year



Aloft Hotel

Premium Villa Project of the year



Prestige Silver Oak & Prestige Oasis

AWARDS & RECOGNITIONS | Q4FY16

Women achiever of the year



Ms. Uzma Irfan

Developer award - Ultra Luxury project of the year



Prestige Golfshire

AWARDS & RECOGNITIONS | Q4FY16



City Properties - Best property Management Company of the year
UB City recognized for Shopping Centre and Mall Awards

INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



PROJECT SNAPSHOTS | RESIDENTIAL PROJECTS

PRESTIGE FERNS RESIDENCY



KINGFISHER TOWERS



PRESTIGE TEMPLE BELLS



PRESTIGE EDWARDIAN



PRESTIGE WEST WOODS



PRESTIGE BELLA VISTA



PROJECT SNAPSHOTS | RESIDENTIAL PROJECTS

PRESTIGE MISTY WATERS



PRESTIGE LAKESIDE HABITAT



PRESTIGE DOWNTOWN



PRESTIGE WHITE MEADOWS



PRESTIGE MAYBERRY



PRESTIGE JADE PAVILION



PROJECT SNAPSHOTS

PRESTIGE FALCON CITY



PRESTIGE FALCON TOWER



SHERATON HOTEL



CONRAD HOTEL



PRESTIGE HERMITAGE



SHANTINIKETAN MALL



INDEX.

1. ABOUT PRESTIGE
2. GUIDANCE VS ACHIEVED
3. OPERATIONAL HIGHLIGHTS
4. FINANCIAL HIGHLIGHTS
5. PROJECT PORTFOLIO & UPDATE
6. RECEIVABLES PROFILE
7. AWARDS & RECOGNITIONS
8. PROJECT STATUS
9. WAY FORWARD



PARTICULARS	TARGET FOR FULL YEAR FY17
New Sales Value	35,000 – 40,000
Turnover	40,000 - 45,000
Collections	40,000 – 45,000
Launch Volume	10 – 12
Completions	10 – 12
Leasing Volume	1.5 – 2.0
Exit Rental Income	6,000 – 6,250
Debt Equity Ratio	
Consolidated	1.00 – 1.25
Standalone	0.60 – 0.75

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

THANK YOU
THANK YOU

Venkata K. Narayana
Executive Director, Finance & CFO
Phone: +91 -80 – 25001280
E-mail: investors@prestigeconstructions.com

Registered Office
Prestige Estates Projects Limited
The Falcon House,
No. 1, Main Guard Cross Road,
Bangalore –560 001
Phone: +91 -80 –25591080, Fax: + 91 –80 -
25591945
Website: www.prestigeconstructions.com