



INVESTOR PRESENTATION

Q2 FY2014-15

Index

HIGHLIGHTS OF Q2 FY 2014-15

**OPERATIONAL & FINANCIAL
PERFORMANCE**

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ABOUT PRESTIGE



HIGHLIGHTS OF Q2 FY 2014-15

Highlights of QII FY 2014-15

Operational Highlights

In Rs.Mn

Particulars	Quarter II FY14-15	Quarter I FY 14-15	Quarter II FY 13-14	Half year (H1) FY14-15	Half year (H1) FY13- 14
<u>New Sales - Total</u>					
Amount (Rs. Mn)	14859	14073	11497	28932	22940
Area (Mnsf)	2.45	2.27	1.96	4.72	3.93
Avg Realization/Sft (Rs)	6065	6200	5876	6130	5830
<u>New Sales - Prestige Share</u>					
Amount (Rs. Mn)	12893	13073	10685	25966	20914
Area (Mnsf)	2.16	2.08	1.83	4.24	3.59
<u>Collections (Rs. Mn)</u>					
Total Collections	9612	8867	7159	18479	14485
Prestige Share	8101	7607	6198	15708	12272
<u>New Leasing</u>					
Total (Mnsf)	1.27	0.69	0.79	1.96	1.23
Prestige Share (Mnsf)	0.15	0.006	0.48	0.16	0.64
<u>Rental Income -</u>					
Prestige Share (Rs. Mn)	749	746	592	1495	1164
Area Delivered (Mnsf)	2.94	3.81	-	6.75	2.48
Launches (Mnsf)	2.78	4.60	5.98	7.38	10.07

Highlights of QII FY 2014-15

Operational Highlights

For the Quarter ended 30th September 2014 (Q2):

New Sales:

The Company has sold 1,375 Residential units and 0.21 million square feet of commercial space, aggregating to 2.45 million square feet amounting to Rs. 14,859 million of sales, up by 29% from that of Q2 FY 13-14. (Of this, Prestige Estates share is: 1,259 units -2.16 million square feet amounting to Rs. 12,893 Million of sales, up by 21% from that of Q2 FY 13-14.)

During the corresponding Q2 of previous year FY 13-14, the company had sold 1,193 units and 0.11 Million square feet of Commercial space aggregating 1.96 million square feet amounting to Rs. 11,497 Million of sales. (Prestige Estates share of sales for Q2 FY13-14 were 1,105 units aggregating 1.83 million square feet amounting to Rs. 10,685 Million.)

Highlights of QII FY 2014-15

Operational Highlights

For the Quarter ended 30th September 2014 (Q2):

Collections:

Total collections for the quarter aggregated to Rs. 9,612 million, up by 34% as compared to the corresponding Q2 FY 13-14. (Prestige Estates share of collections for the quarter aggregated to Rs. 8,101 million, up by 31% as compared to the corresponding Q2 FY 13-14.)

Total collections for Q2 FY 13-14 were Rs. 7,159 million and Prestige Estates share of collections were Rs. 6,198 million.

Highlights of QII FY 2014-15

Operational Highlights

For the Half year ended 30th September 2014 (H1):

Sales:

The Company has for the six months ended September 2014 sold 2,652 units & 0.25 Mnsft of Commercial space, totaling to 4.72 million square feet, amounting to Rs.28,932 million of Sales. (Prestige Estates share is 2,453 units and 0.25 Mnsft of commercial space, totaling to 4.23 million square feet amounting to Rs. 25,966 million of Sales.)

Collections:

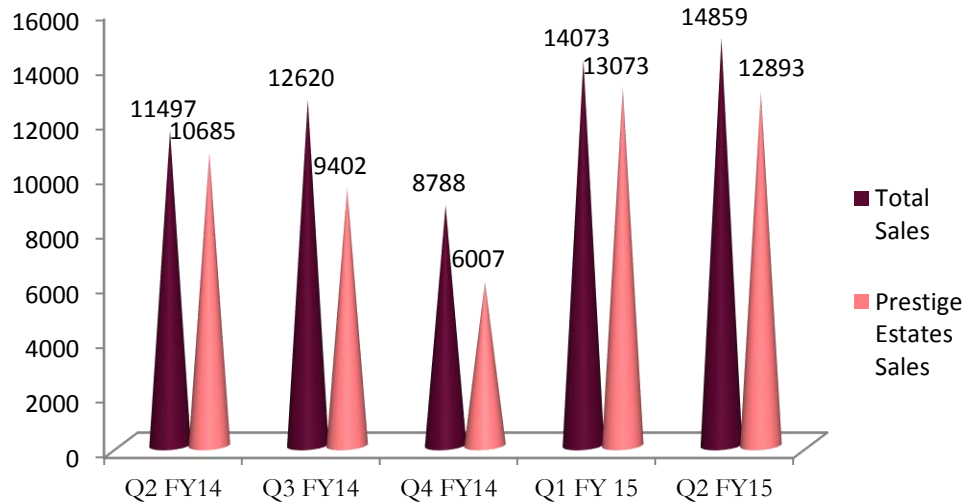
Total collections for the six months ended 30th September 2014 aggregated to Rs. 18,479 million, up by 28% as compared to the corresponding H1 FY 13-14. (Prestige Estates share is Rs. 15,708 million, up by 28% as compared to the corresponding H1 FY 13-14.)

Total collections for H1 FY 13-14 were Rs. 14,485 million and Prestige Estates share of collections were Rs. 12,272 million.

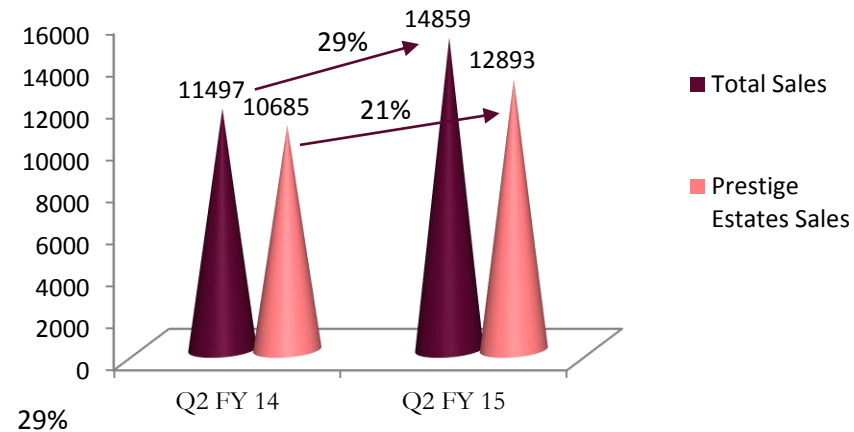
Highlights of QII FY 2014-15

Operational Highlights

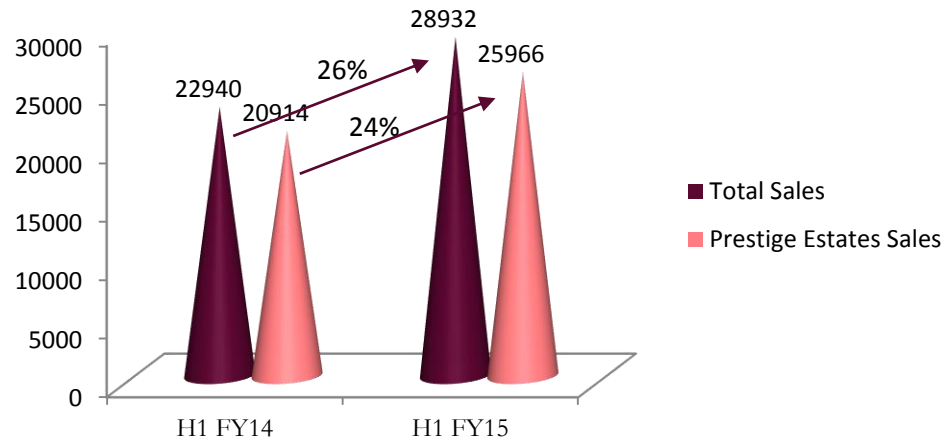
Sales (QOQ) (Rs. Mn)



Sales Q2 FY14 & Q2 FY15 (Rs.Mn)



Sales H-O-H (Rs.Mn)

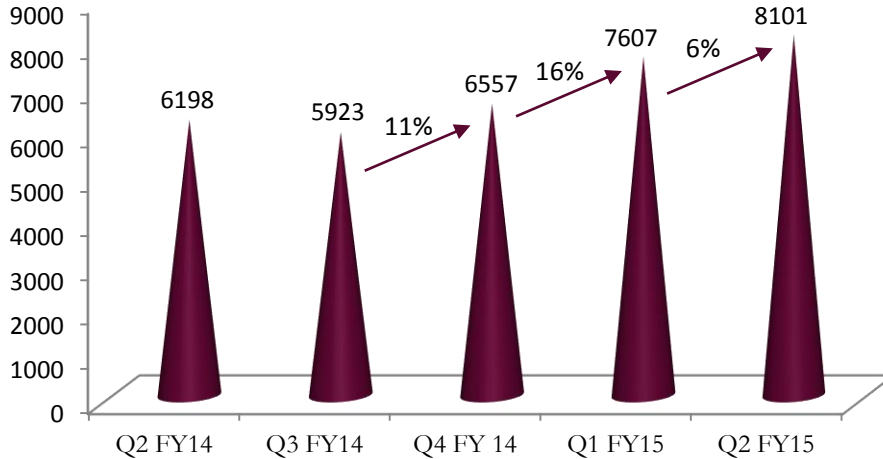


Highlights of QII FY 2014-15

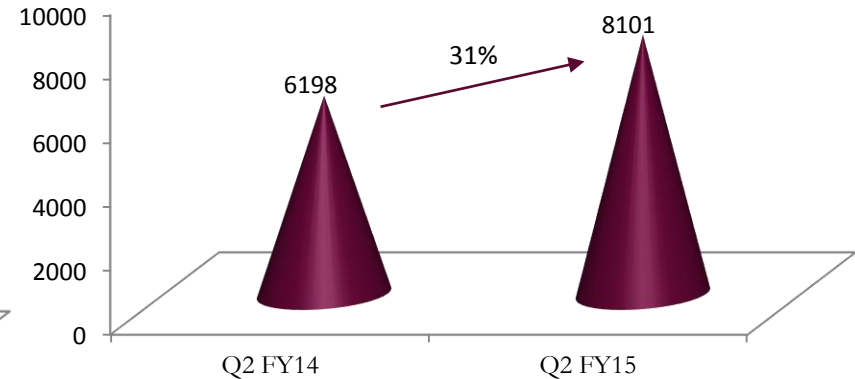
Operational Highlights

Prestige Estates Share

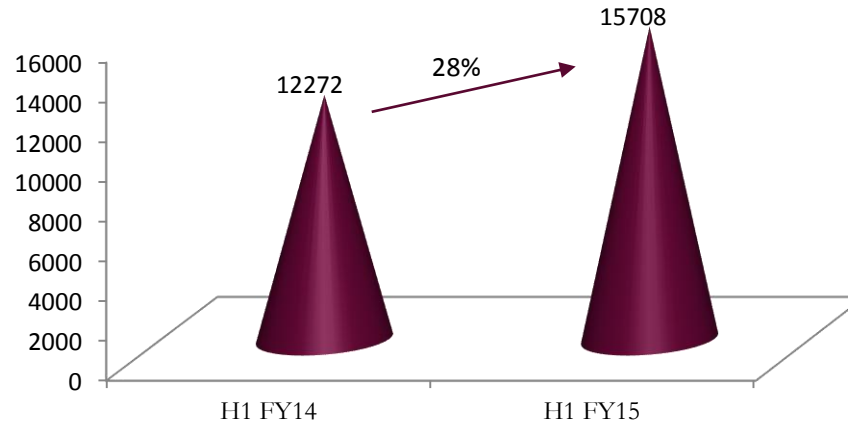
Collections (Q-O-Q) (Rs. Mn)



Collection Q2 FY14 & Q2 FY15 (Rs.Mn)



Collections H-O-H (Rs. Mn)

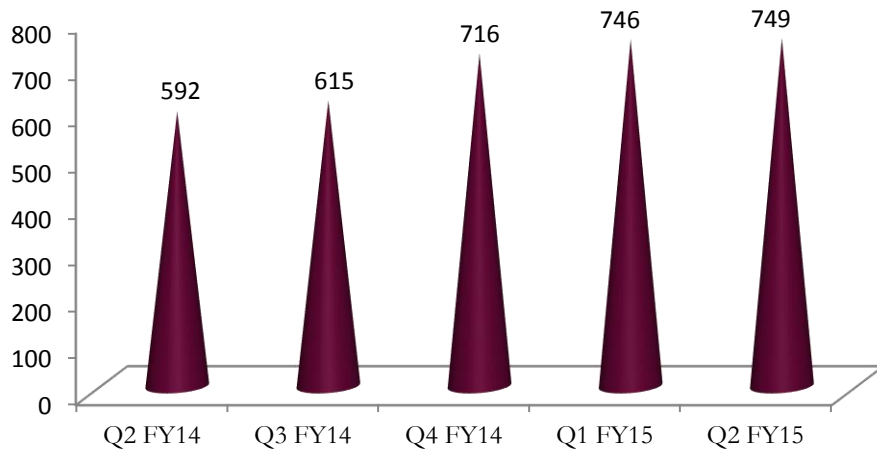


Highlights of QII FY 2014-15

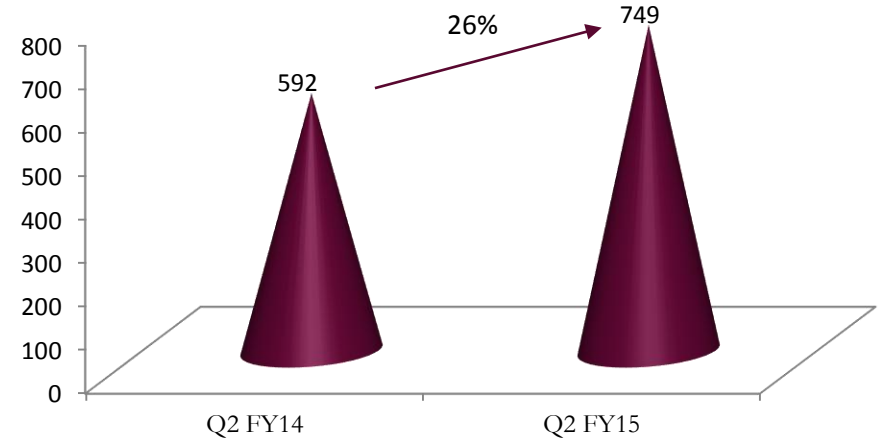
Operational Highlights

Prestige Estates Share

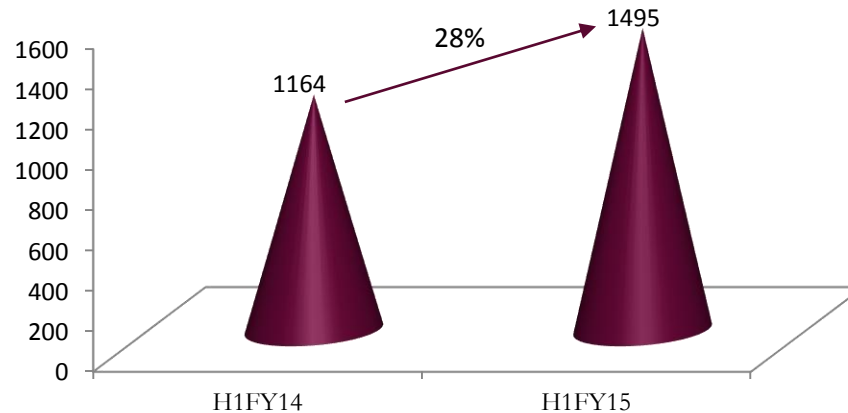
Rental Income (QOQ) (Rs. Mn)



Rental Income-Q2 FY14 & Q2 FY15 (Rs. Mn)



Rental Income H-O-H (Rs.Mn)



Highlights of QII FY 2014-15

Financial Highlights

In Rs.Mn

Particulars	Quarter II FY14-15	Quarter I FY 14-15	Quarter II FY 13-14	Half year (H1) FY14-15	Half year (H1) FY13- 14
Turnover (Rs. Mn)	5843	6156	5041	11999	10334
EBIDTA (Rs. Mn)	1961	1895	1476	3856	3075
EBIDTA %	34%	31%	29%	32%	30%
PAT (Rs. Mn)	968	1041	778	2009	1642
PAT %	17%	17%	15%	17%	16%
WACC	12.82%	12.84%	12.87%	12.82%	12.87%
D/E Ratio (Standalone)	0.27	0.45	0.40	0.27	0.40
D/E Ratio (Consolidated)	0.58	0.76	0.69	0.58	0.69

Highlights of QII FY 2014-15

Financial Highlights

For the Quarter ended 30th September 2014

Revenue at Rs. 5,843 Mn, considering revenue from operations and other income, up by 16% as compared to the revenue for the corresponding quarter of previous year (Q2 FY14) which stood at Rs.5,041 Mn.

EBIDTA at Rs. 1,961 Mn, up by 33% as compared to the EBIDTA for the corresponding quarter of previous year (Q2 FY14) which stood at Rs.1,476 Mn

PAT at Rs.968 Mn, up by 24% as compared to the PAT for the corresponding quarter of previous year (Q2 FY14) which stood at Rs.778 Mn

Highlights of QII FY 2014-15

Financial Highlights

For the Half year ended 30th September 2014

Revenue at Rs. 11,999 Mn, considering revenue from operations and other income, up by 16% as compared to the revenue for the corresponding half year of previous year (H1 FY14) which stood at Rs.10,334 Mn.

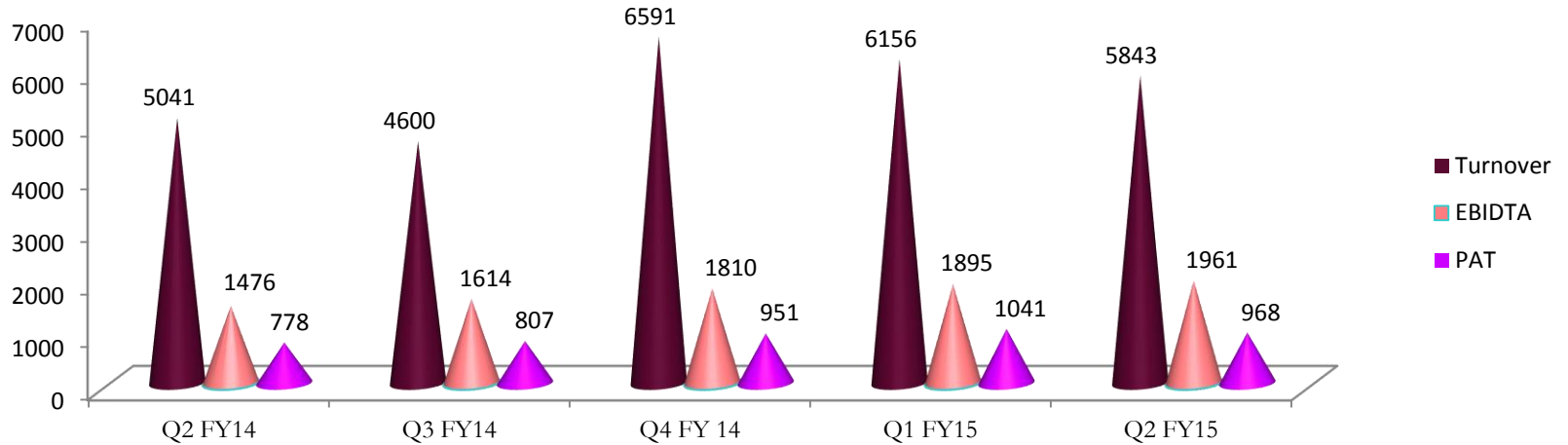
EBIDTA at Rs. 3,856 Mn, up by 25% as compared to the EBIDTA for the corresponding half year of previous year (H1 FY14) which stood at Rs.3,075 Mn

PAT at Rs.2,009 Mn, up by 22% as compared to the PAT for the corresponding half year of previous year (H1 FY14) which stood at Rs.1,642 Mn

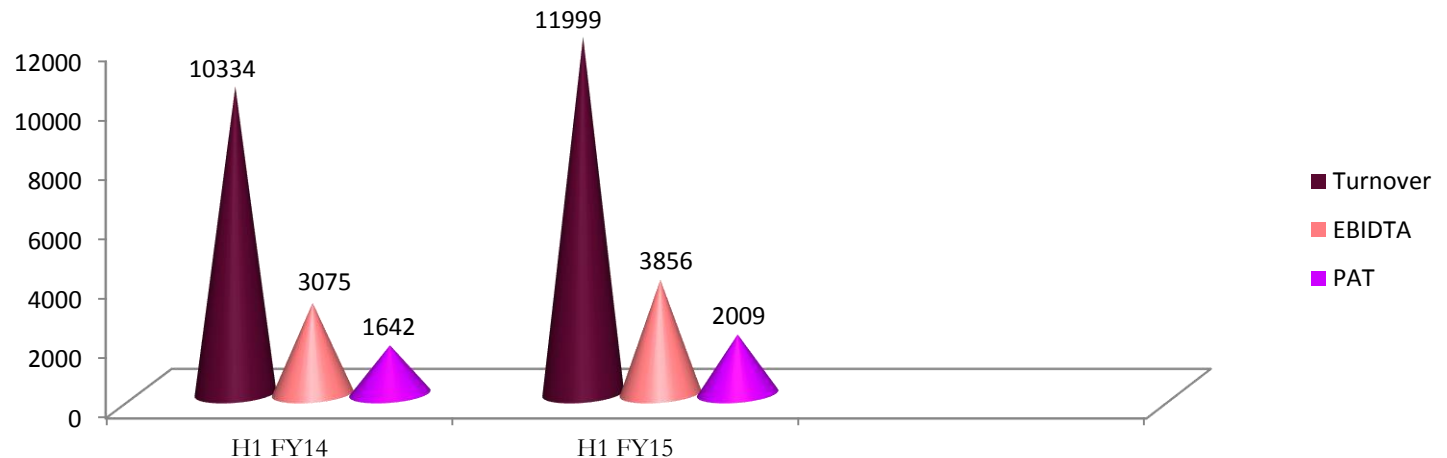
Highlights of QII FY 2014-15

Financial Highlights

Turnover, EBIDTA & PAT (Rs. Mn) Q-O-Q



Turnover, EBIDTA & PAT (Rs. Mn) H-O-H



Highlights of QII FY 2014-15

Business Performance

Launches/Pre Launches during Q1 & Q2 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	No. of Units (Total)	No. of Units (PEPL Share)
Quarter I FY15							
1	Prestige Falcon City Phase I	Bengaluru	Residential	4.57	51.00%	1,890	964
2	Prestige Cube	Bengaluru	Retail	0.03	100.00%	-	-
	Total- Quarter I			4.60		1890	964
Quarter II FY15							
3	Prestige Bagmane Temple Bells	Bengaluru	Residential	1.55	70.00%	968	678
4	Prestige Gulmohar	Bengaluru	Residential	0.87	51.00%	404	206
5	Prestige Leela Residences	Bengaluru	Residential	0.36	60.00%	88	54
	Total- Quarter II			2.78		1460	938
	Total Q1 & Q2 FY15			7.38		3350	1902

Highlights of QII FY 2014-15

Completions during Q1 & Q2 FY 14-15

Sl.No	Project	Location	Segment	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
Quarter I FY15						
1	Prestige TechPark III	Bengaluru	Commercial	1.55	100.00%	1.55
2	Exora Business Park - Block 2	Bengaluru	Commercial	1.02	32.46%	0.33
3	Excelsior Tech Park	Bengaluru	Commercial	0.29	21.75%	0.06
4	Forum Mangalore	Mangaluru	Retail	0.95	34.00%	0.32
Total- Quarter I				3.81		2.27
Quarter II FY15						
5	Prestige Oasis- Phase II	Bengaluru	Residential	0.09	100.00%	0.09
6	Prestige Philadelphia	Bengaluru	Residential	0.03	45.00%	0.01
7	Cessna Business Park B8	Bengaluru	Commercial	0.62	85.00%	0.53
8	Prestige Khoday Towers	Bengaluru	Commercial	0.26	48.53%	0.13
9	Prestige Technopolis	Bengaluru	Commercial	0.47	56.80%	0.27
10	Forum Sujana	Hyderabad	Retail	1.47	24.50%	0.36
Total- Quarter II				2.94		1.38
Total Q1 & Q2 FY15				6.75		3.65

Highlights of QII FY 2014-15

Business Performance

Area Leased during Q2 FY 2014-15

Segment	Quarter II FY 14-15		As on 30 September 2014		Current Rental Yielding Area	Area Yet to Yield
	Total	Prestige Share	Total	Prestige Share		
Office	1.25	0.15	11.27	5.47	4.82	0.65
Retail	0.02	0.01	3.41	1.45	0.69	0.76
Total	1.27	0.15	14.68	6.92	5.51	1.41



FINANCIALS UPDATE

Financials

Balance Sheet as at 30th September, 2014

R.s. Mn

Particulars	As at 30-Sep-14	As at 30-Jun-14	As at 31-Mar-14
I. EQUITY AND LIABILITIES			
(1) Shareholders' funds			
(a) Share capital	3,750	3,500	3,500
(b) Reserves and surplus	33,813	27,237	26,211
	37,563	30,737	29,711
(2) Non-current liabilities			
(a) Long-term borrowings	2,325	2,285	2,360
(b) Deferred tax liabilities (Net)	23	13	62
(c) Other Long-term liabilities	666	639	349
(d) Long-term provisions	55	48	44
	3,069	2,985	2,815
(3) Current liabilities			
(a) Short-term borrowings	16,961	15,868	15,475
(b) Trade payables	4,729	3,712	3,981
(c) Other current liabilities	15,593	14,671	14,390
(d) Short-term provisions	1,316	1,829	1,523
	38,599	36,080	35,369
Total	79,231	69,802	67,895
II. ASSETS			
(1) Non-current assets			
(a) Fixed assets			
(i) Tangible assets	4,425	4,266	4,293
(ii) Intangible assets	20	20	19
(iii) Capital work-in-progress	3,088	2,388	2,241
	7,533	6,674	6,553
(b) Non-current investments	10,184	10,143	10,143
(c) Deferred tax assets (Net)	-	-	-
(d) Long-term loans and advances	14,091	12,928	12,386
(d) Other non-current assets	488	441	386
	32,296	30,186	29,468
(2) Current assets			
(a) Current investments	1,700	1,880	1,880
(b) Inventories	21,386	19,207	18,294
(c) Trade receivables	6,816	6,681	6,528
(d) Cash and Bank balances	6,613	2,399	2,206
(e) Short-term loans and advances	10,023	9,097	9,226
(f) Other current assets	397	352	293
	46,935	39,616	38,427
Total	79,231	69,802	67,895

Financials

Profit & Loss Account for the period ended 30th September, 2014

Rs. Mn

Particulars	Quarter ended			Six months		Year ended
	30-Sep-14	30-Jun-14	30-Sep-13	30-Sep-14	30-Sep-13	31-Mar-14
(I) Revenue from Operations	5,403	5,631	4,753	11,034	9,736	20,052
(II) Other Income	440	525	288	965	598	1,473
(III) Total Revenue - (I+II)	5,843	6,156	5,041	11,999	10,334	21,525
(IV) Expenses						
Purchases of Stock of units	350	60	13	410	13	514
Cost of sales on projects	2,654	3,142	2,758	5,796	5,782	11,344
Property and Facilities operating expenses	355	329	286	684	574	1,204
Employee benefits expense	334	332	257	666	491	878
Finance costs	468	380	265	848	522	1,261
Depreciation and amortization expense	95	92	83	187	163	355
Other expenses	189	398	251	587	400	1,087
Total Expenses	4,445	4,733	3,913	9,178	7,945	16,643
(V) Profit before tax (III-IV)	1,398	1,423	1,128	2,821	2,389	4,882
(VI) Tax expense	430	382	350	812	747	1,482
VII. Profit (Loss) for the period	968	1,041	778	2,009	1,642	3,400

Financials

Key Ratios

R.s. Mn

Sl. No.	Particulars			Quarter Ended				Year Ended	
		30-Sep-14	Ratio/%	30-Jun-14	Ratio/%	30-Sep-13	Ratio/%	31-Mar-14	Ratio/%
		(Unaudited)		(Unaudited)		(Unaudited)		(Audited)	
1	Sale of Projects & Property Income	5,403		5,631		4,753		20,052	
2	Other Income	440		525		288		1,473	
3	Total Income	5,843		6,156		5,041		21,525	
4	Cost of project sold and property expenses	3,359		3,531		3,057		13,062	
5	Gross Margin	2,044	38%	2,100	37%	1,696	36%	6,990	35%
6	Admin, Employee and Selling cost	523		730		508		1,965	
7	EBIDTA	1,961	34%	1,895	31%	1,476	29%	6,498	30%
8	Financial Expenses	468		380		265		1,261	
9	Depreciation	95		92		83		355	
10	Total Expenses	4,445		4,733		3,913		16,643	

Financials

Key Ratios

R.s. Mn

Sl. No.	Particulars		Ratio/%	Quarter Ended				Year Ended	
		30-Sep-14		30-Jun-14	30-Sep-13	Ratio/%	31-Mar-14	Ratio/%	
		(Unaudited)		(Unaudited)	(Unaudited)		(Audited)		
11	PBT	1,398	24%	1,423	23%	1,128	22%	4,882	23%
12	Tax	430		382		350		1,482	
13	PAT	968	17%	1,041	17%	778	15%	3,400	16%
14	EPS (Annualized) (In Rs)	10.60		11.90		8.88		9.71	
15	Market Price per share	219.90		250.05		117.45		212.90	
16	PE Ratio	21		21		13		22	
17	Market Cap	82,463		87,518		41,108		74,515	
18	Net Worth	37,563		30,737		28,727		29,711	
19	Book Value per share	100		88		82		85	
20	Price to Book Value	2.20		2.85		1.43		2.51	



SALES SUMMARY

Sales Summary

Area in Mnsf
Rs. Mn

Prestige Share

	Q2 FY 2015			Q1 FY 2015			Q2 FY 2014			H1 FY 2014			H1 FY 2015		
	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value	Area	Units	Value
Residential															
Mid Income Segment	1.82	1,223	10,345	1.92	1,156	11,819	1.35	986	7,723	2.68	1,980	15,021	3.74	2,379	22,164
Premium Segment	0.12	37	1,196	0.12	38	1,061	0.36	119	2,546	0.79	257	5,355	0.24	75	2,257
TOTAL	1.94	1,259	11,540	2.04	1,194	12,880	1.71	1,105	10,269	3.47	2,237	20,376	3.98	2,453	24,421
Commercial	0.21	0	1,353	0.04	0	193	0.11	0	416	0.12	0	538	0.25	0	1,546
GRANDTOTAL	2.16	1,259	12,893	2.08	1,194	13,073	1.82	1,105	10,685	3.59	2,237	20,914	4.24	2,453	25,966
Realisation per sft (Sale Value/Area)			5982			6285			5866			5826			6131

Note:

- 1) Substantial portion of above sales are yet to come for revenue recognition in the books of accounts since the projects have not reached the threshold limits of 25% completion (excluding land)
- 2) Overall unrecognized revenue in the books of accounts from all the projects as on 30/09/2014 (Sales made and yet to come for recognition) based on POC is approximately Rs. 81,263 million.
- 3) The above sales value and realization are excluding Stamp duty, Registration fee and Taxes. (These exclusions approximately aggregate to around 15% of the sales value).

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 30.09.2014	Cumulative turnover declared upto 30.09.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
1	Prestige Bella Vista	10,079	7,032	3,048	
2	Prestige Tranquility	9,592	6,170	3,422	
3	Prestige White Meadows-1&2	7,817	4,580	3,237	
4	Kingfisher Towers	5,841	2,531	3,310	
5	Prestige Golf Shire	5,219	4,008	1,212	
6	Prestige Sunny Side	3,205	2,315	890	
7	Prestige Park View	1,805	1,227	578	
8	Prestige Royal Woods	1,189	583	606	
9	Prestige Garden Bay	1,267	450	817	
10	Prestige Casabella	754	264	489	
11	Prestige Edwardian	400	222	178	
12	Prestige Westholme	119	62	57	
13	Prestige Silver Oak	1,884	1,768	116	
14	Prestige Silver Crest	795	762	33	
15	Prestige Ferns Residency	4,795	1,668	3,127	
16	Prestige Mayberry	2,224	1,038	1,186	
17	Prestige Glen Wood	938	509	429	
18	Prestige Misty Waters	3,381	1,644	1,737	
19	Prestige Royale Garden-Phase I & Phase II	2,354		2,354	FY 15
20	Prestige Brooklyn Heights	792		792	FY 15

Unrecognized Revenue From Projects Under Construction

Rs. Mn

Sl.No	Projects	Total sales value of unit sold as at 30.09.2014	Cumulative turnover declared upto 30.09.2014	Balance turnover to be declared on POC	Expected timeline to reach 25% trigger
A	Residential Projects				
21	Prestige Jade Pavilion	1,077		1,077	FY 15
22	Prestige Summer Fields	838		838	FY 15
23	Prestige Silver Sun	316		316	FY 15
24	Prestige Tech Vista	165		165	FY 15
25	Prestige Augusta Golf Village	5,390		5,390	FY 15
26	Prestige West Woods	3,279		3,279	FY 15
27	Prestige Ivy Terraces	1,394		1,394	FY 15
28	Prestige Silver Spring	1,285		1,285	FY 15
29	Prestige Spencer Heights	654		654	FY 15
30	Prestige Down Town	719		719	FY 15
31	Prestige Lakeside Habitat Phase I & II	10,592		10,592	FY 16
32	Prestige Sunrise Park - Phase I & Phase II	8,357		8,357	FY 16
33	Prestige Falcon City- Phase I	13,499		13,499	FY 16
34	Prestige Bagmane Temple Bells	2,352		2,352	FY 16
35	Prestige Gulmohar	1,319		1,319	FY 16
36	Prestige Leela Residences	382		382	FY 16
	Sub Total - A	116,068	36,833	79,235	
B	Commercial Projects				
1	Prestige Platina	2,375	622	1,753	
2	Prestige Trinity Centre	275	-	275	FY 15
	Sub Total - B	2,649	622	2,028	
	GRAND TOTAL - A+B	118,718	37,455	81,263	

Project Debtors Summary

Rs. Mn

Name of the Project	Opening Balance as at 01.07.2014	New Sales / Adjustment	Amount Realised	Closing Balance as at 30.09.2014
Completed Projects				
Prestige Cyber Towers	142	(106)	5	31
Prestige Oasis	480	14	101	392
Prestige Shantiniketan	960	8	59	909
Prestige Southridge	6	2	2	6
Prestige Neptune Courtyard	100	21	61	59
Prestige Tech Park Phase - III	487	193	301	379
Prestige Technopolis	71	51	67	55
Prestige Khoday Tower	355	(60)	-	295
Prestige Silver Oak	141	148	148	141
Prestige Atrium	34	(0)	-	34
Others	5	-	-	5
Sub Total - A	2781	271	743	2308

Note: In addition to the above, there are Land Owner dues to the extent of Rs. 904 mn.

Name of the Project	Opening Balance as at 01.07.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30.09.2014
Ongoing Projects					
Prestige Edwardian	55	1	(6)	6	55
Prestige Golfshire	1,302	579	437	264	1,180
Prestige White Meadows	587	563	275	176	699
Prestige Kingfisher Towers	413	298	40	230	441
Prestige Parkview	4	105	22	86	-
Prestige Sunny Side	15	21	(138)	162	11
Prestige Tranquility	43	546	55	501	32
Prestige Bellavista	108	1,019	247	752	129
Prestige Westholme	-	13	10	3	-
Prestige Royal Woods	20	85	36	27	42
Prestige Casabella	-	39	(25)	63	0
Prestige Garden Bay	8	70	(66)	137	7
Prestige Glenwood	1	197	143	51	5
Prestige Mayberry	20	127	(55)	182	19
Prestige Ferns Residency	-	294	(4)	263	35
Prestige Tech Platina	-	180	64	116	-
Prestige Silver Sun	339	-	-	15	324
Prestige Silver Crest	2	87	(6)	64	31
Prestige Misty Waters	269	92	(60)	333	87
Sub Total - B	3,185	4,314	969	3,433	3,097

Project Debtors Summary

Rs. Mn

Name of the Project	Opening Balance as at 01.07.2014	Incremental POC Turnover	POC Adjustment	Amount Realised	Closing Balance as at 30.09.2014
<u>Other Ongoing Projects</u>					
Prestige Summer Fields	-	-	-	122	-
Prestige Jade Pavilion	-	-	-	86	-
Prestige Techvista	-	-	-	38	-
Prestige Trinity Centre	-	-	-	78	-
Prestige Augusta Golf Village	-	-	-	328	-
Prestige Brooklyn Heights	-	-	-	45	-
Prestige Ivy Terraces	-	-	-	99	-
Prestige Spencer Heights	-	-	-	44	-
Prestige Sunrise Park	-	-	-	720	-
Prestige West Woods	-	-	-	279	-
Prestige Silversprings	-	-	-	99	-
Prestige Down Town	-	-	-	12	-
Prestige Philadelphia	-	-	-	20	-
Prestige Lakeside Habitat	-	-	-	364	-
Prestige Royale Gardens	-	-	-	136	-
Prestige Falcon City	-	-	-	1,061	-
Prestige Leela Residences	-	-	-	16	-
Prestige Deja vu	-	-	-	18	-
Prestige Bagmane Temple Bells	-	-	-	304	-
Prestige Gulmohar	-	-	-	57	-
Sub Total - C	-	-	-	3,925	-
Total (A+B+C)	5,966	4,585	969	8,101	5,404

Debt Profile

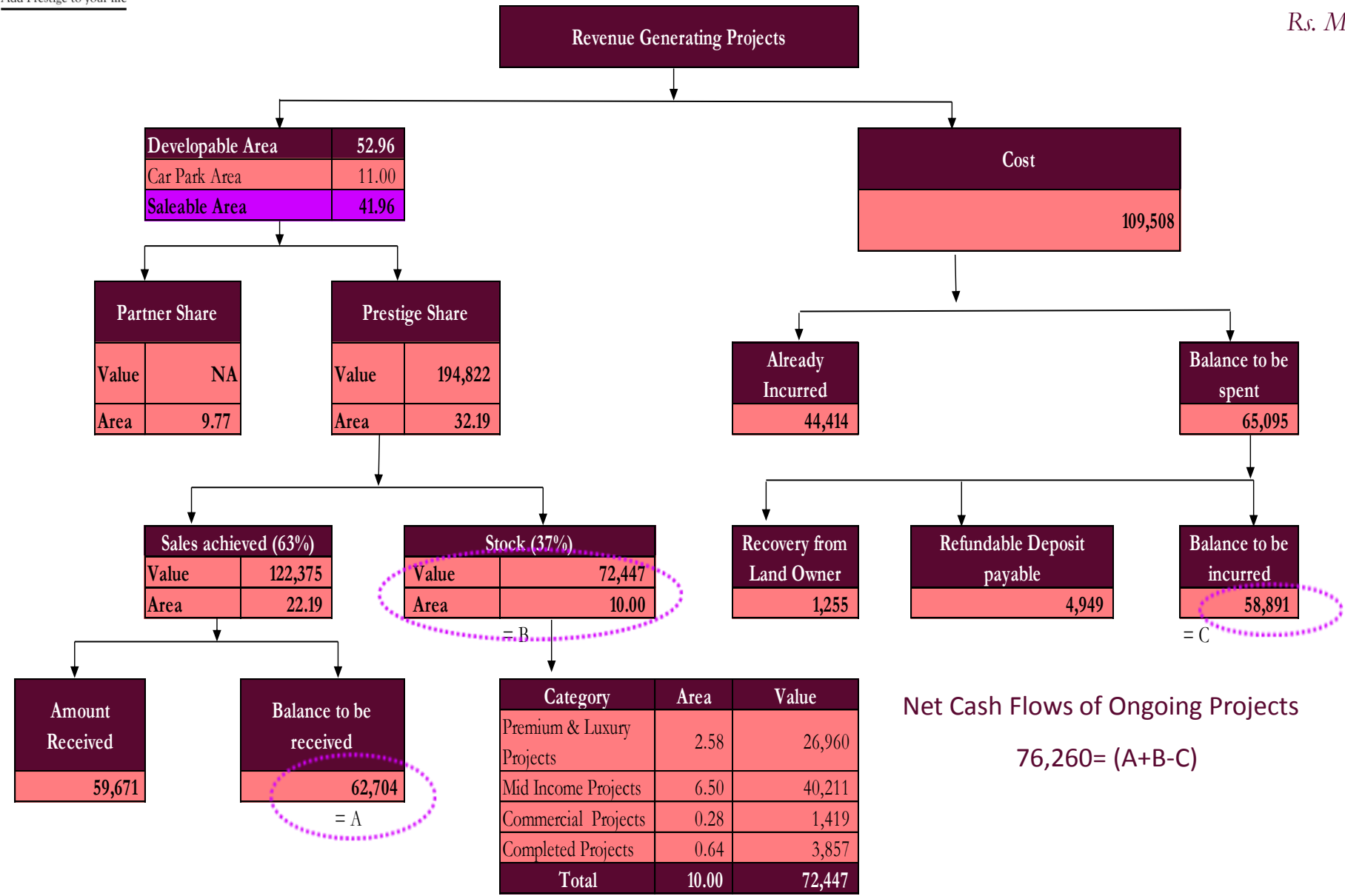
Rs. Mn

Particulars	Standalone	%	Consolidated Loan *	%
Debt as on 30.09.2014				
Secured Loan	19,116	100%	33,533	100%
a. Project Debt - Resi & Comm	15,180	79%	19,753	59%
b. Capex Loans	-		-	
- Office Space	841	4%	2,989	9%
- Retail	-	-	1,125	3%
- Hospitality	2,004	10%	3,368	10%
c. Rental Securitisation Loans	1,091	6%	6,298	19%
d. Receivables discounting loans	-	0%	-	0%
Unsecured Loan	-	0%	-	0%
Gross Debt	19,116	100%	33,533	100%
Less: Cash & Bank Balances	8,947		9,913	
Net Debt	10,169		23,620	
Networth	37,563		40,631	
Debt Equity Ratio	0.27		0.58	

Note: There is an increase of Rs 14,417 Mn in the secured loan amount due to consolidation of the subsidiary companies. However, we should note that since consolidation is done based on line by line basis as per Accounting Standard 21, 100% of the loan amounts in subsidiaries are added up to standalone loan outstanding. If we consider only proportionate PEPL holding in the subsidiaries the net loan balance will amount to Rs 11,221 Mn as against Rs. 14,417 Mn, resulting in the overall net debt of Rs 20,424 mn (Rs 19,116 + Rs 11,221 - Rs. 9,913) on a consolidated basis resulting in an effective D/E Ratio of 0.50 (Rs. 20,424/ Rs.40,631).

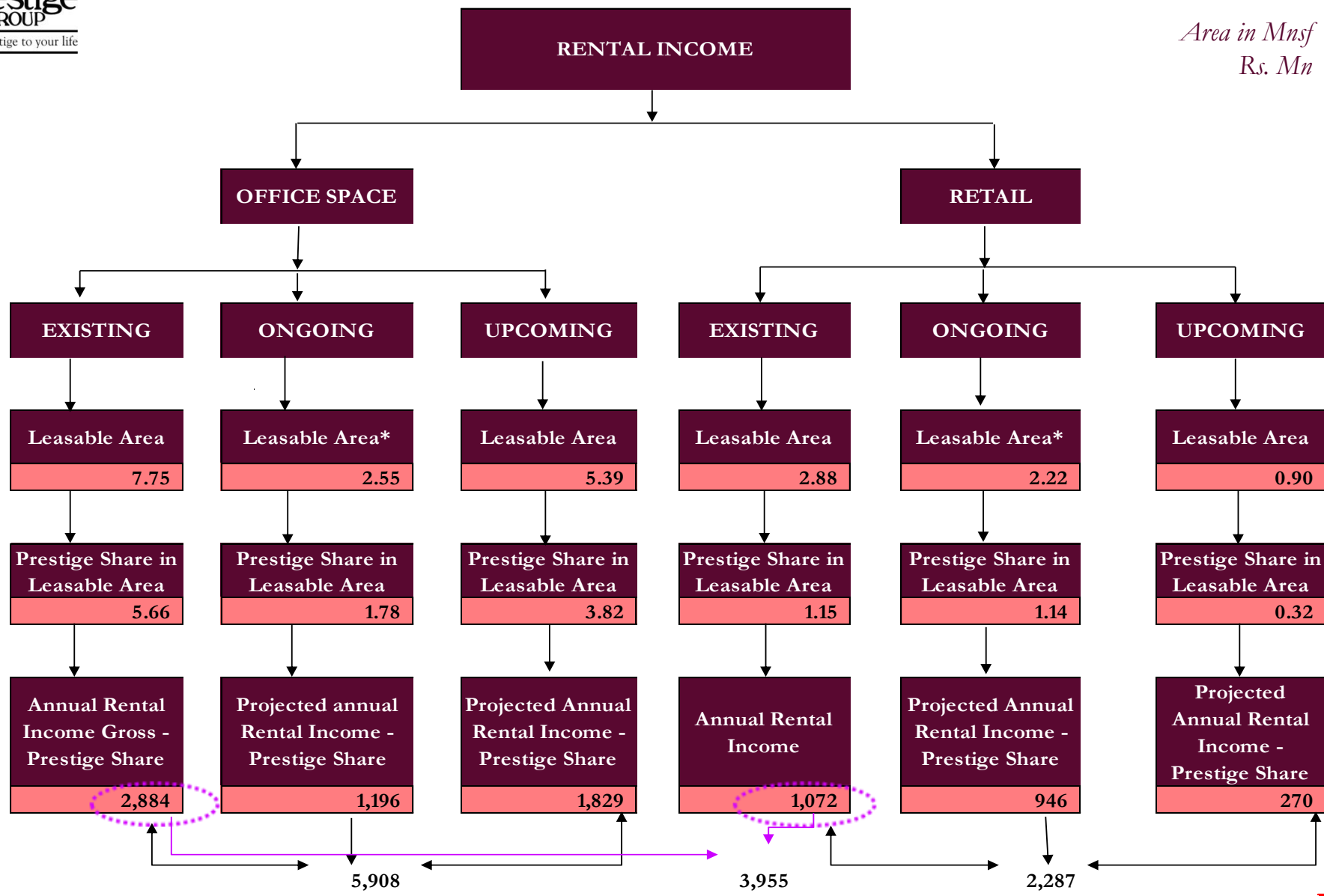
Receivables Profile

*Area in Mnsf
Rs. Mn*



Rental Income

*Area in Mnsf
Rs. Mn*



* Of the above mentioned 2.55 mn sft of leasable area in office space of ongoing projects & 2.22 mn sft of Retail space, we have already leased/ tied up with various tenants for an area of 2.70 mn sft in office space & 1.18 mn in retail space as on 30.09.2014

Annualised Projected Exit Rentals for Area Leased

Area in Mnsf
R.s. Mn

Sl. No	Project Name	Segment	Total Leasable Area	PEPL Share of Leasable Area	Area Leased - Prestige Share	Rent P.A (Annualised)
Existing Rental Income as on 30 September, 2014						
1	Prestige Estates Projects Ltd	Commercial	1.62	1.62	1.62	720
2	Cessna Business Park - B1 to B7	Commercial	2.29	1.95	1.95	972
3	West Palm Developers	Commercial	0.32	0.20	0.20	68
4	Prestige Valley View	Commercial	0.01	0.01	0.01	10
5	ICBI India	Commercial	0.05	0.04	0.04	34
6	Forum Mall	Retail	0.35	0.24	0.24	300
7	Forum Value Mall	Retail	0.29	0.10	0.10	55
8	UB City Mall	Retail	0.04	0.04	0.04	108
9	Exora Business Park - B1	Commercial	0.71	0.23	0.23	134
10	Exora Business Park - B3	Commercial	0.70	0.23	0.23	129
11	Prestige Shantiniketan	Commercial	0.34	0.18	0.05	15
12	Prestige Polygon	Commercial	0.15	0.15	0.15	125
13	Forum Vijaya (Retail)	Retail	0.64	0.32	0.31	286
14	Forum Vijaya (Commercial)	Commercial	0.09	0.05	0.05	21
15	Cyber Towers	Commercial	0.30	0.18	0.18	48
16	Prestige Star I	Commercial	0.03	0.02	0.02	9
17	Prestige Technopolis	Commercial	0.10	0.10	0.10	66
Total annualised rentals as on 30 September, 2014			8.03	5.64	5.51	3,100
Rental Income by March 2015						
1	Prestige Polygon	Commercial	0.18	0.18	-	130
2	Forum Vijaya (Commercial)	Commercial	0.10	0.05	0.05	24
3	Forum Mangalore	Retail	0.69	0.24	0.24	141
4	Forum Sujana	Retail	0.85	0.21	0.13	188
5	Exora Business Park- Block II	Commercial	0.72	0.23	0.23	131
6	Cessna Business Park B8	Commercial	0.51	0.44	0.44	252
7	Prestige Star I & Star II	Commercial	0.09	0.06	0.06	25
8	Prestige Mysore Central	Retail	0.11	0.07		38
Incremental rentals in FY 14-15			3.25	1.47	1.14	928
Total annualised rentals by March 2015			11.28	7.11	6.65	4,027



PROJECT PORTFOLIO & UPDATE

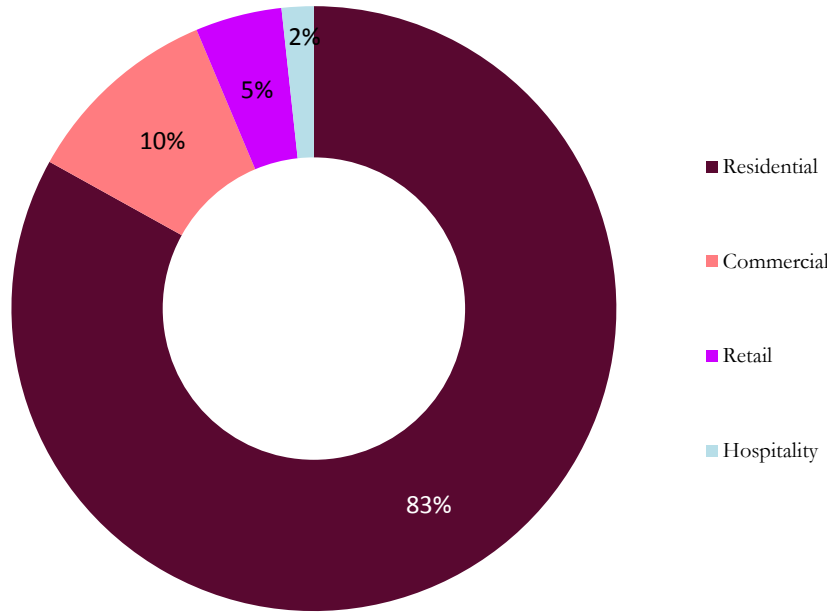
Business Segments



Product Mix – Segment Wise

Ongoing Projects

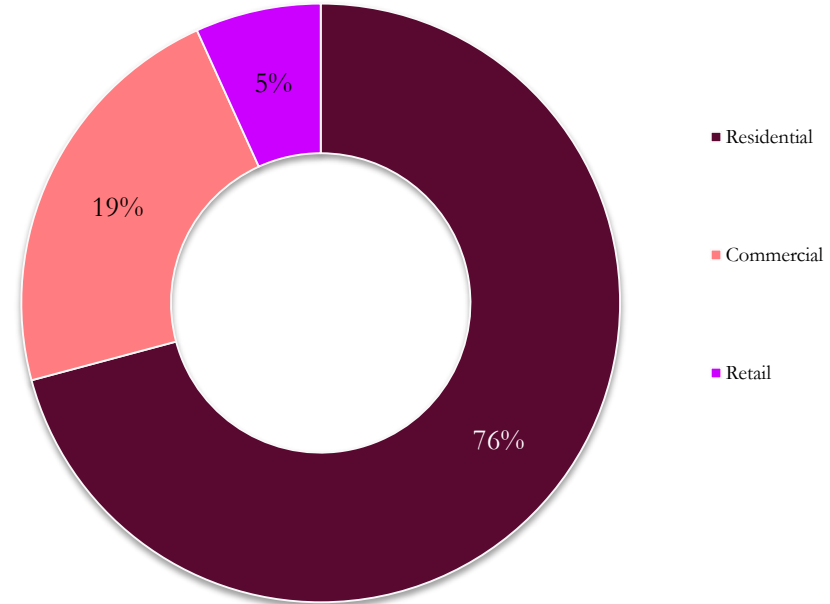
Total Area – 60.10 Mnsf



Segment	No. of Projects	Developable Area (Mnsf)
Residential	43	49.92
Commercial	8	6.37
Retail	6	2.78
Hospitality	2	1.03
Total	59	60.10

Upcoming Projects

Total Area – 30.95 Mnsf

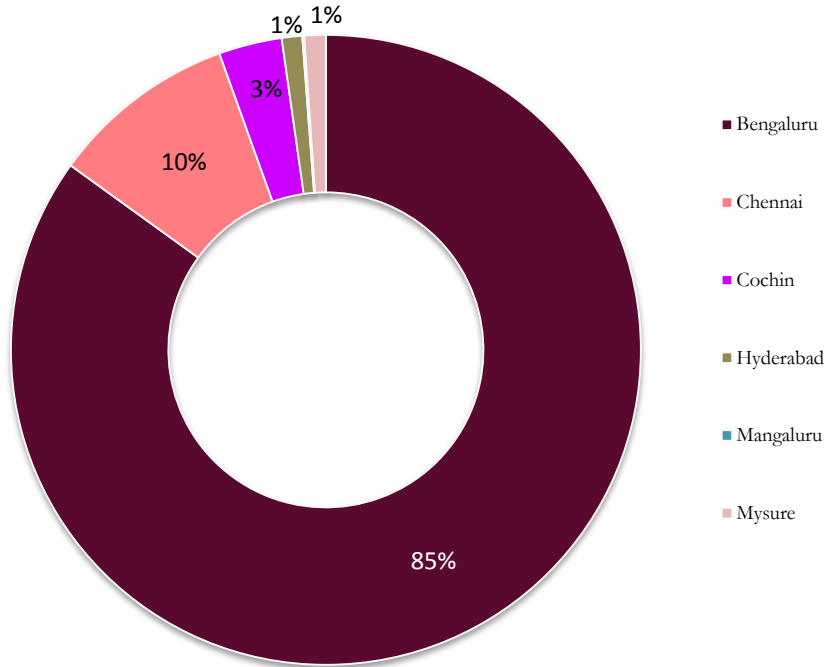


Segment	No. of Projects	Developable Area (Mnsf)
Residential	22	21.93
Commercial	5	6.93
Retail	2	2.10
Total	29	30.95

Product Mix – Geography Wise

Ongoing Projects

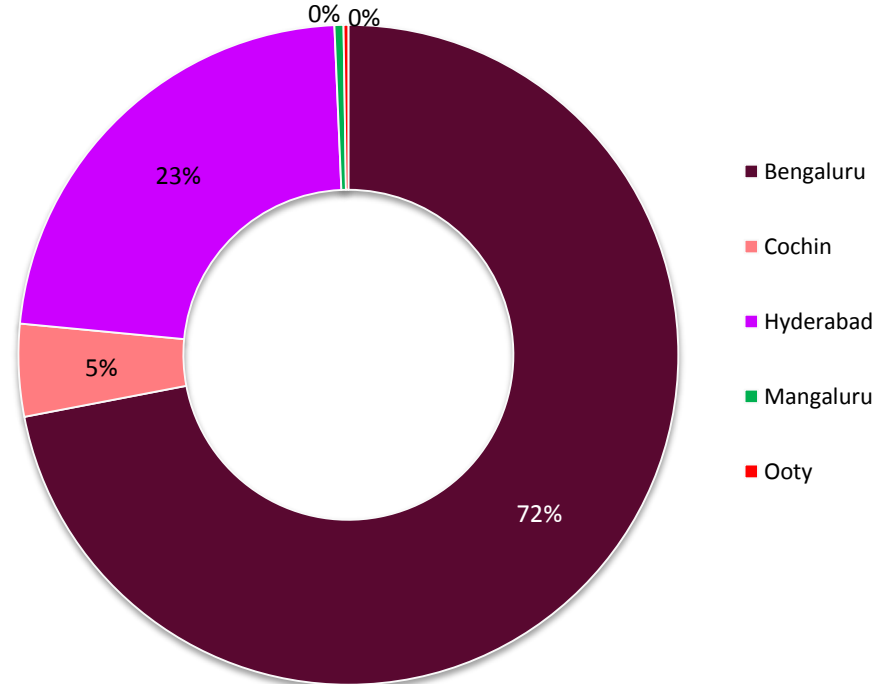
Total Area – 60.10 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bengaluru	47	51.06
Chennai	3	5.74
Cochin	5	1.95
Hyderabad	1	0.63
Mangaluru	1	0.06
Mysure	2	0.66
Total	59	60.10

Upcoming Projects

Total Area – 30.95 Mnsf



City	No. of Projects	Developable Area (Mnsf)
Bengaluru	22	22.28
Chennai	3	1.40
Hyderabad	2	7.06
Mangaluru	1	0.14
Ooty	1	0.07
Total	29	30.95

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
1	Prestige Golfshire- Villas	Bengaluru	1.75	100.00%	1.75	228	228
2	Prestige White Meadows -1	Bengaluru	1.07	100.00%	1.07	163	163
3	Prestige White Meadows -2	Bengaluru	1.16	62.50%	0.73	191	119
4	Kingfisher Towers	Bengaluru	1.09	45.51%	0.50	82	42
5	Prestige Royal Woods	Hyderabad	0.63	50.00%	0.32	152	76
6	Prestige Edwardian	Bengaluru	0.07	100.00%	0.07	12	12
7	Prestige Hermitage	Bengaluru	0.23	50.00%	0.12	26	13
8	Prestige Tranquility	Bengaluru	4.57	100.00%	4.57	2,368	2,368
9	Prestige Park View	Bengaluru	0.93	71.00%	0.66	376	269
10	Prestige Silver Oak	Bengaluru	0.66	33.46%	0.22	178	60
11	Prestige Bella Vista	Chennai	5.04	60.00%	3.02	2,613	1,567
12	Prestige Sunny Side	Bengaluru	0.98	100.00%	0.98	395	395
13	Prestige Garden Bay	Bengaluru	0.64	72.00%	0.46	184	133
14	Prestige Glen Wood	Bengaluru	0.37	65.00%	0.24	116	75
15	Prestige Mayberry-1	Bengaluru	0.12	75.00%	0.09	40	30
16	Prestige Mayberry-2	Bengaluru	0.39	60.39%	0.24	126	76
17	Prestige Silver Crest	Bengaluru	0.25	92.35%	0.23	122	113
18	Prestige Summer Fields	Bengaluru	0.31	50.85%	0.16	83	42
19	Prestige Silver Sun	Bengaluru	0.21	33.60%	0.07	102	34
20	Prestige Hillside Retreat	Bengaluru	0.11	75.00%	0.08	58	44
21	Prestige Ferns Residency	Bengaluru	3.29	62.00%	2.04	1,483	920
22	Prestige Misty Waters	Bengaluru	1.02	51.00%	0.52	558	285

Ongoing Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No of Units	Prestige Share of Units
23	Prestige West Holmes	Mangaluru	0.06	65.00%	0.04	20	13
24	Prestige Tech Vista	Bengaluru	0.12	60.00%	0.07	30	18
25	Prestige Brooklyn Heights	Bengaluru	0.27	62.00%	0.16	94	59
26	Prestige Spencer Heights	Bengaluru	0.11	100.00%	0.11	34	34
27	Prestige Royale Garden - Phase I	Bengaluru	0.43	68.50%	0.29	384	263
28	Prestige Sunrise Park - Phase I	Bengaluru	1.69	99.00%	1.67	1,046	1,036
29	Prestige West Woods	Bengaluru	1.02	60.00%	0.61	574	341
30	Prestige Augusta Golf Village	Bengaluru	1.38	67.00%	0.92	460	308
31	Prestige Casabella	Bengaluru	0.48	75.00%	0.36	210	158
32	Prestige Jade Pavilion	Bengaluru	0.68	46.91%	0.32	266	125
33	Prestige Royale Gardens - Phase II	Bengaluru	2.46	68.50%	1.69	1312	905
34	Prestige Sunrise Park - Phase II	Bengaluru	1.58	99.00%	1.56	864	864
35	Prestige Silver Spring	Chennai	0.49	27.54%	0.14	125	34
36	Prestige Down Town	Chennai	0.21	100.00%	0.21	84	84
37	Prestige Thomson	Cochin	0.55	25.00%	0.14	-	-
38	Prestige Ivy Terraces	Bengaluru	0.57	62.00%	0.35	315	195
39	Prestige Lakeside Habitat- Phase I & II	Bengaluru	5.60	69.30%	3.88	2488	1742
40	Prestige Falcon City Phase I	Bengaluru	4.57	51.00%	2.33	1890	964
41	Prestige Bagmane Temple Bells	Bengaluru	1.55	70.00%	1.09	968	678
42	Prestige Gulmohar	Bengaluru	0.87	51.00%	0.44	404	206
43	Prestige Leela Residences	Bengaluru	0.36	60.00%	0.22	88	54
Total - A			49.92		34.74	21,312	15,143

Ongoing Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Cessna Business Park B9-B11	Bengaluru	2.94	85.00%	2.50
2	Prestige Trade Towers	Bengaluru	0.61	45.00%	0.27
3	Prestige Tech Platina	Bengaluru	1.43	66.66%	0.95
4	Prestige TMS Square	Cochin	0.17	58.00%	0.10
5	Forum Thomsun	Cochin	0.20	25.00%	0.05
6	Prestige Trinity Centre	Bengaluru	0.45	26.84%	0.12
7	Prestige Falcon Towers	Bengaluru	0.49	45.00%	0.22
8	Prestige Star II	Bengaluru	0.08	64.00%	0.05
	Total - B		6.37		4.26

Ongoing Projects

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Forum Shantiniketan	Bengaluru	1.06	65.00%	0.69
2	Forum Mysore	Mysure	0.55	50.99%	0.28
3	Prestige TMS Square	Cochin	0.12	58.00%	0.07
4	Forum Thomsun	Cochin	0.91	25.00%	0.23
5	Prestige Mysore Central	Mysure	0.11	65.00%	0.07
6	Prestige Cube	Bengaluru	0.03	100.00%	0.03
	Total - C		2.78		1.37

Hospitality

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)	No. of Keys
1	Conrad (Hilton)	Bengaluru	0.45	100.00%	0.45	285
2	Marriott Hotel + Convention Centre	Bengaluru	0.58	100.00%	0.58	307
	Total - D		1.03		1.03	592
	GRAND TOTAL - A+B+C+D		60.10		41.40	

Upcoming Projects

Residential

Sl.No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Prestige déjà vu	Bengaluru	0.15	48.00%	0.07
2	Kakanad Property	Cochin	0.80	70.00%	0.56
3	Prestige Greenmoor	Bengaluru	0.39	25.00%	0.10
4	Prestige South Woods	Bengaluru	1.28	67.00%	0.86
5	Prestige Hillcrest	Ooty	0.07	50.00%	0.04
6	Prestige Lakeside Habitat Phase III	Bengaluru	2.80	69.30%	1.94
7	Prestige Primerose Hills	Bengaluru	2.04	62.00%	1.26
8	Prestige Park Square	Bengaluru	0.65	35.70%	0.23
9	Prestige Bougainvillea - II	Bengaluru	0.12	60.00%	0.07
10	Prestige Ivy League	Hyderabad	0.86	60.00%	0.52
11	Roshanara Property	Bengaluru	0.22	100.00%	0.22
12	Mangaluru Villas	Mangaluru	0.14	68.00%	0.09
13	Prestige Northpoint	Bengaluru	0.40	51.00%	0.20
14	Prestige Kew Gardens	Bengaluru	2.00	60.00%	1.20
15	Prestige High Fields	Hyderabad	6.20	68.34%	4.24
16	Prestige Kenilworth	Bengaluru	0.19	40.00%	0.08
17	Prestige Avlon	Bengaluru	0.08	40.00%	0.03
18	Fountain Blue	Bengaluru	0.20	60.00%	0.12
19	Dolce Vita	Bengaluru	0.22	60.00%	0.13
20	Matthikere Property	Bengaluru	0.17	65.00%	0.11
21	Prestige Falcon City Phase II	Bengaluru	1.52	51.00%	0.78
22	Koramangala Property	Bengaluru	1.43	51.00%	0.73
Total - A			21.93		13.57

Upcoming Projects

Commercial

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.20	70.00%	0.14
2	Prestige Technostar	Bengaluru	1.65	51.00%	0.84
3	Prestige Tech Cloud	Bengaluru	2.81	73.93%	2.08
4	Prestige Tech Park IV	Bengaluru	1.25	90.00%	1.13
5	ORR Property	Bengaluru	1.02	62.95%	0.64
	Total - B		6.93		4.83

Retail

Sl. No	Project	City	Developable Area (Mnsf)	Economic Interest	Prestige Share (Mnsf)
1	Kakanad Property	Cochin	0.40	76.50%	0.31
2	Falcon City Forum Mall	Bengaluru	1.70	51.00%	0.87
	Total - C		2.10		1.18
	GRAND TOTAL - A+B+C		30.95		19.59

Land Bank & Projects Under Planning

Sl. No	Entity Name	Location	Land Area (Acres)	Economic Interest	PEPL Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi	142.74	100.00%	142.74
2	Prestige Projects Pvt Ltd	Bengaluru	168.00	32.68%	54.90
3	Prestige Garden Resorts Pvt Ltd	Bengaluru	7.00	100.00%	7.00
4	Prestige Estates Projects Ltd	Bengaluru/Chennai	87.34	60.46%	52.80
5	Village D Nandi Pvt Ltd	Bengaluru	22.95	100.00%	22.95
6	Prestige Nottingham Investments	Bengaluru	18.66	51.00%	9.52
7	Eden Investments	Goa	74.13	77.50%	57.45
	Total		520.82		347.36



ABOUT PRESTIGE



ADVANTAGE PRESTIGE

Iconic developments like
Forum Mall, Prestige
Shantiniketan, UB City,
Prestige Golfshire etc

Awarded with financial
rating of A- by ICRA

Only
CRISIL DA1* rated
Developer
in India

Stable Cash Flows by way of
Annuity Income &
Diversified Cash Flows from
Various Segments



Spearheaded by Real Estate
Icon, Mr. Irfan Razack & his
brothers
Mr. Rezwan and
Mr.Noaman Razack

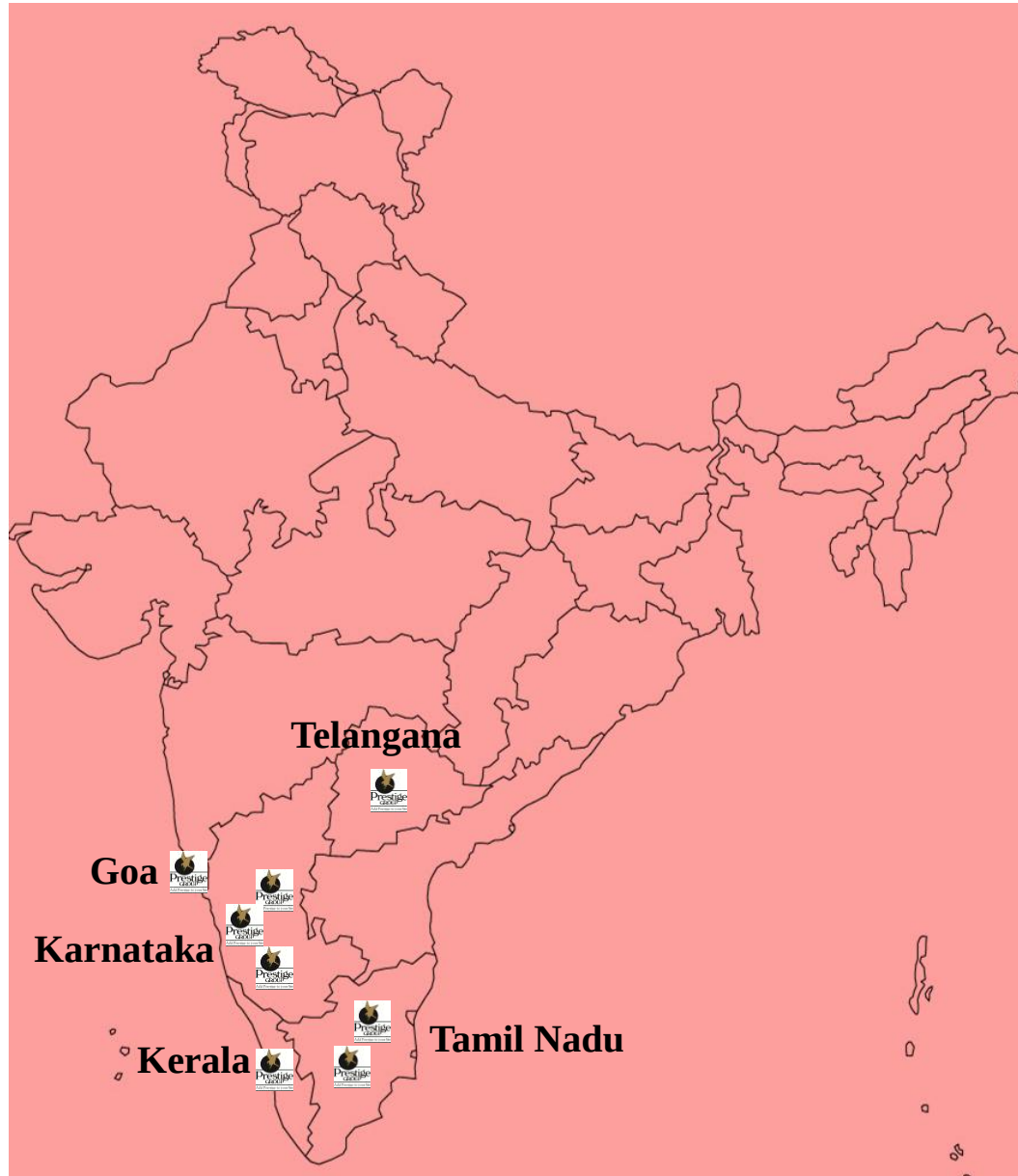
Excellence
across all Real
Estate Classes,
i.e. Residential,
Commercial,
Retail &
Hospitality

Strong Joint Venture partners
like CapitaLand, RedFort , etc
& Strong Associations with
Various Banks & FIs

One of the Most Trusted Developers by Land Owners and

Customers

Strong Presence Across South Indian States



Karnataka

- Bengaluru
- Mysure
- Mangaluru

Tamil Nadu

- Chennai
- Ooty

Kerala

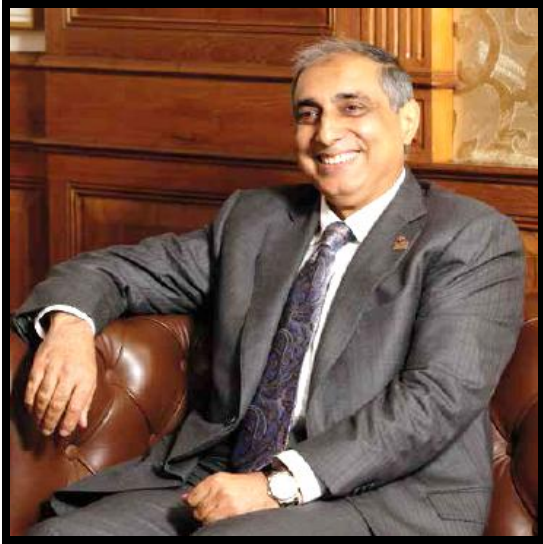
- Cochin

Telangana

- Hyderabad

Goa

Board of Directors



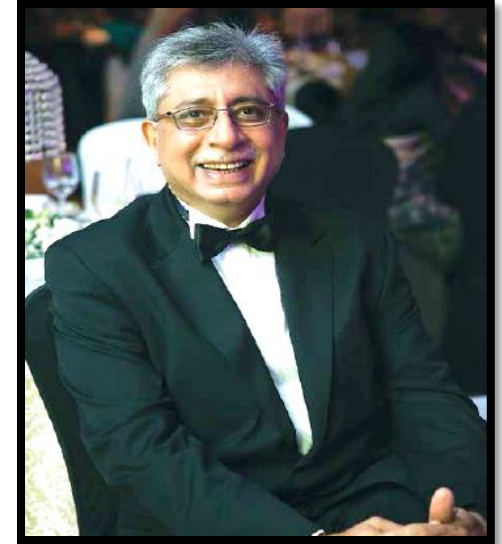
Irfan Razack

Chairman & Managing Director



Rezwan Razack

Joint Managing Director



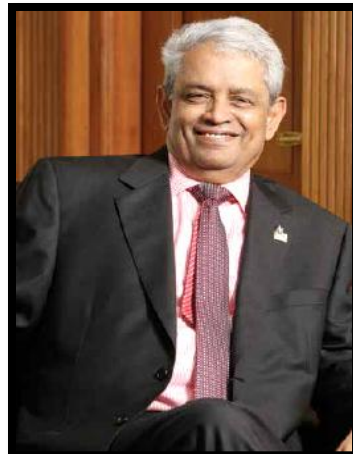
Noaman Razack

Wholetime Director



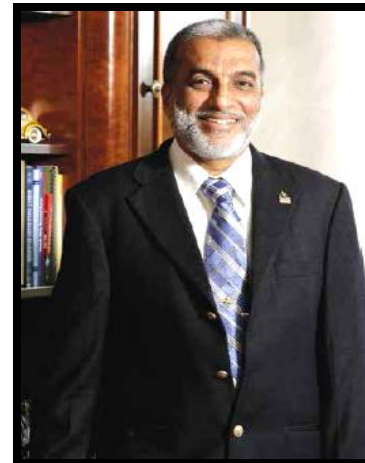
Jagdeesh K. Reddy

Independent Director



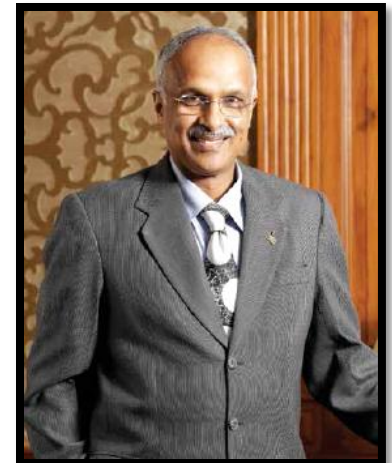
B.G. Koshy

Independent Director



Noor Ahmed Jaffer

Independent Director



Dr. Pangal Ranganath Nayak

Independent Director

Executive Management



Faiz Rezwan
Executive Director
Contracts & Projects



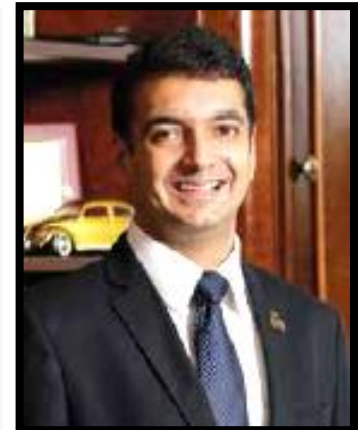
Uzma Irfan
Executive Director
Corporate Comm.



Sana Rezwan
Executive Director
Retail



Zackria Hashim
Executive Director
Land Acquisition



Zaid Sadiq
Executive Director
Liaisoning & Hospitality



Venkat K Narayan
Executive Director
Finance & CFO



V. Gopal
Executive Director
Projects & Planning



Arvind Pai
Executive Director
Legal

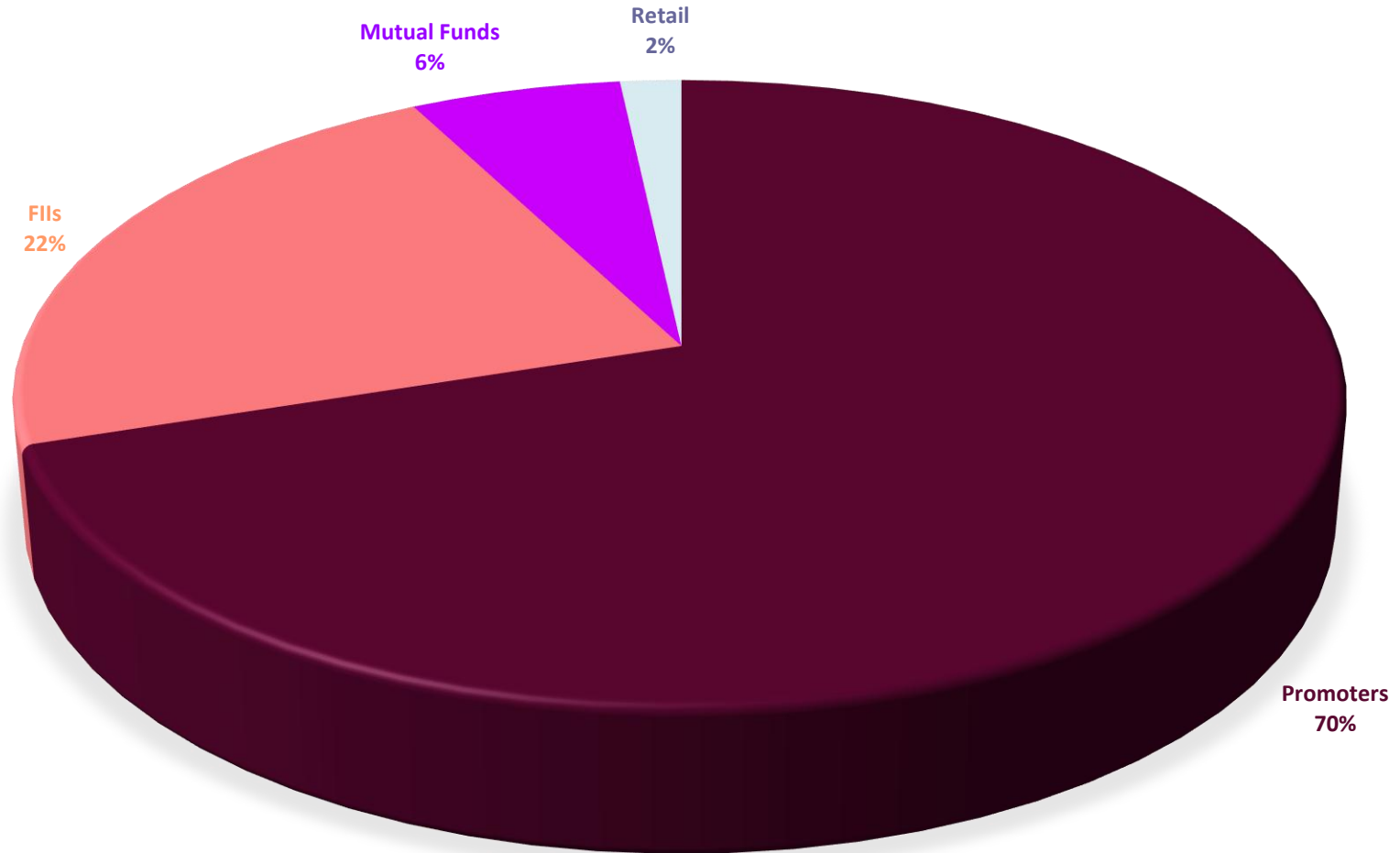


Nayeem Noor
Executive Director
Public Relations



Asha Vasani
Executive Director
Commercial Sales & Collections

Shareholding Pattern



As on 30 September, 2014



AWARDS & RECOGNITION

Awards & Recognition

Realty Plus Awards



Prestige Khoday Towers- Commercial property of the year by Realty Plus Awards



Forum Sujana- Retail property of the year by Realty Plus Awards



Prestige White Meadows- Residential property of the year by Realty Plus Awards



Realty Plus Scroll of honor to Mr. Irfan Razack, CMD



PROJECT SNAPSHOT

A Virtual Tour



Prestige
GROUP

Add Prestige to your life

Project Snapshots - New Launches during the quarter

Prestige Leela Residences

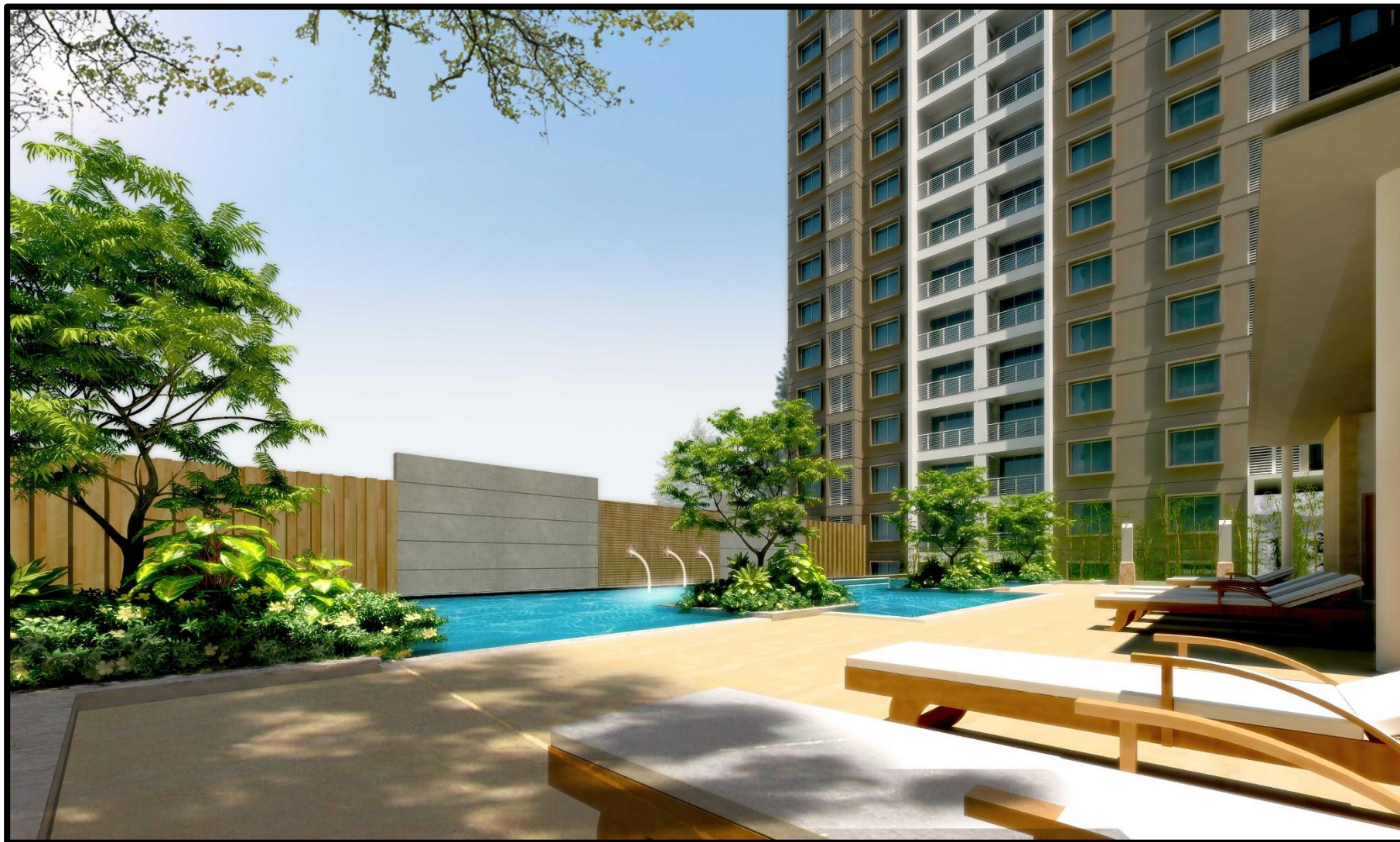




Prestige
GROUP
Add Prestige to your life

Project Snapshots - New Launches during the quarter

Prestige Gulmohar



Project Snapshots - New Launches during the quarter

Prestige Bagmane Temple Bells



Project Snapshots – Completions during the quarter

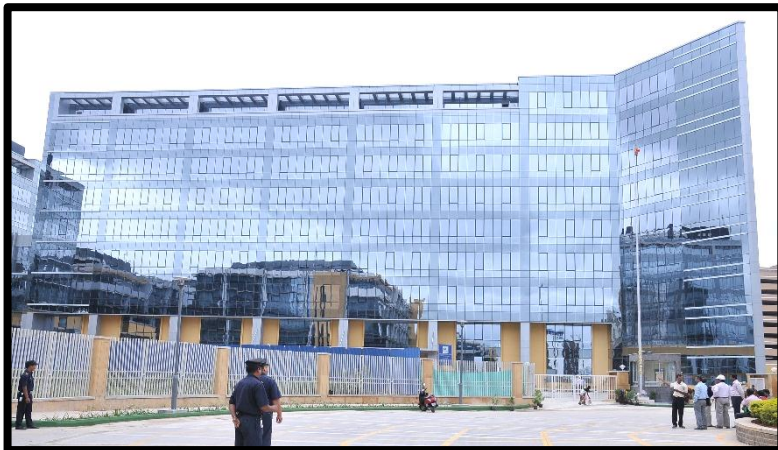
Forum Sujana



Prestige Philadelphia



Cessna Business Park B8



Prestige Oasis II



Project Snapshots – Completions during the quarter

Prestige Technopolis



Prestige Khoday Towers



Project Snapshots – Residential Projects

Current Construction Progress

Prestige Ferns Residency



Prestige Park View



Prestige Bella Vista



Prestige Casabella



Project Snapshots – Residential Projects

Current Construction Progress

Prestige White Meadows



Prestige Lakeside Habitat



Prestige Edwardian



Prestige Garden Bay



Project Snapshots – Residential Projects

Current Construction Progress

Prestige Glenwood



Prestige Downtown



Prestige Mayberry



Prestige Sunny Side



Project Snapshots – Residential Projects

Current Construction Progress

Prestige Hermitage



Kingfisher Towers



Project Snapshots – Commercial Projects

Current Construction Progress

Prestige Trinity Centre



Prestige Falcon Tower



Prestige Tech Platina



Prestige Trade Tower



Project Snapshots – Retail Projects

Current Construction Progress

Forum Shantiniketan Mall



Mysore Central Mall



Forum Mysore Mall



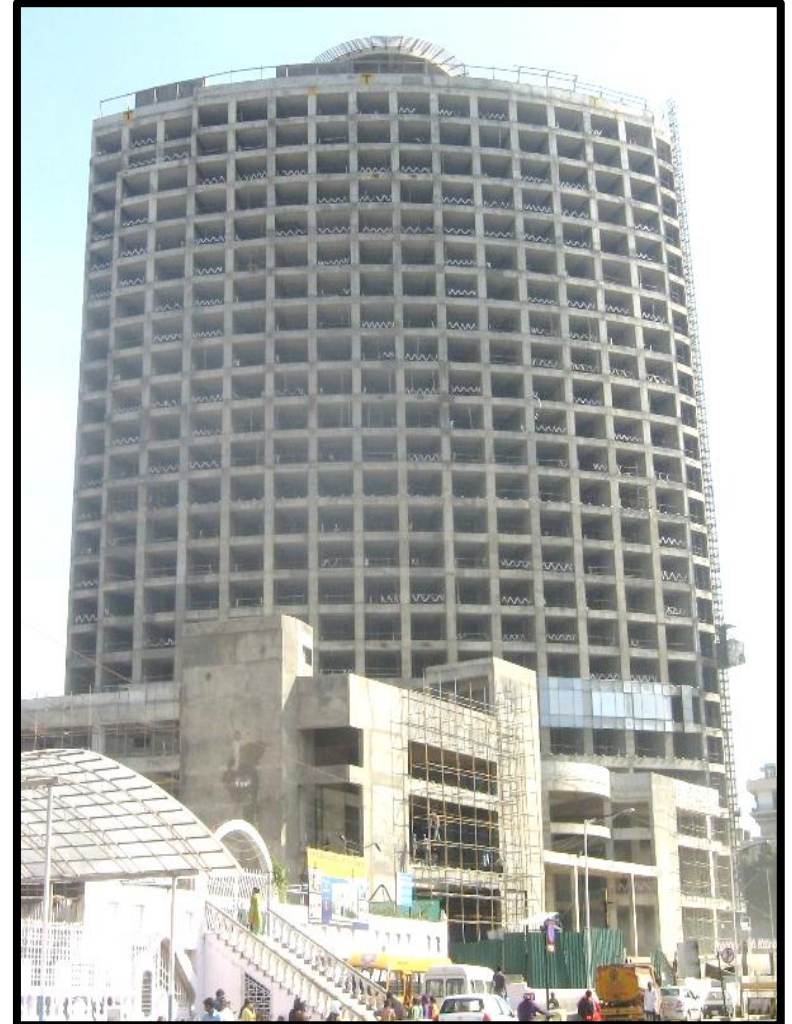
Project Snapshots – Hospitality Projects

Current Construction Progress

Marriot



CONRAD





GUIDANCE VS ACHIEVED

Guidance Vs Achieved FY14-15

Particulars	Target for Full Year (FY 14-15)	Achieved FY14-15	% Achieved
Sales (Rs. Mn)	50,000	28,932	58%
Turnover (Rs Mn)	27,000	11,999	44%
Collections (Rs. Mn)	28,500-30,000	15,708	55%
Launches (Mnsf)	14-16	7.38	53%
Completions (Mnsft)	10-12	6.75	68%
Leasing (Mnsf)	2.00	1.96	98%
Exit Rental Income (Rs. Mn)	3,700-3,900	4,027	109%
<u>Debt Equity Ratio</u>			
Consolidated	0.75	0.58	
Standalone	0.50	0.27	

Disclaimer

This presentation has been prepared by Prestige Estates Projects Limited (“Company”) solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd’s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



Thank You

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