



Prestige Jasdan Clasic, Mumbai- Perspective

INVESTOR PRESENTATION

RESULTS FOR THE Q2 & HALF YEAR ENDED 30th SEPTEMBER, 2021

PRESENTATION INDEX

Operational Highlights

SALES | COLLECTIONS | LAUNCHES
COMPLETIONS

Financial Highlights

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SEGMENT REVIEW

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WAREHOUSING AND LOGISTICS | LUXURY
HOTELS | PROPERTY MANAGEMENT

ABOUT PRESTIGE GROUP

SCALE | MANAGEMENT | TRACK RECORD..

OPERATIONAL HIGHLIGHTS

Q 2 F Y 2 2

₹ 21,119 mn

New Sales

Up 88% YoY, 188% QoQ
From 3.56 mn sft, ₹ 5966/sf
PGS- ₹ 17,616 mn
Volume- 3.03 mn sft

₹ 15,515 mn

Collections

Up 35% YoY, 52% QoQ
PGS- ₹ 11,912 mn

8.08 mn sft

Completions

3.49 mn sft

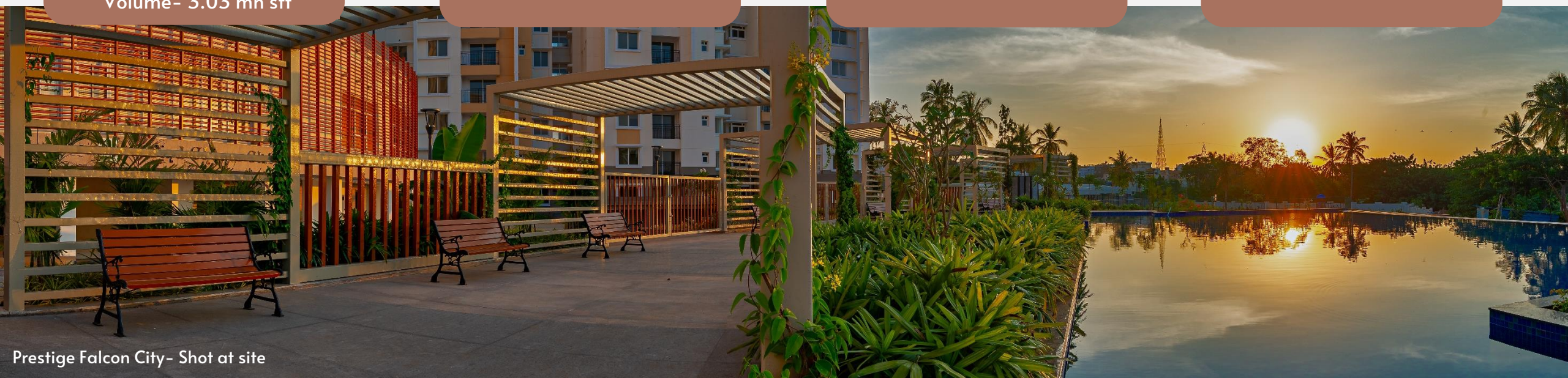
Launches

₹ 779 mn

Rentals (PGS)

0.58 mn. sft

New Leasing



OPERATIONAL HIGHLIGHTS

H1FY22

₹ 28,458 mn

New Sales

Up 80% YoY

From 4.64 mn sft, ₹ 6,137/sf

PGS- ₹ 22,932 mn

Volume- 3.81 mn sft

₹ 25,738 mn

Collections

Up 37% YoY

PGS- ₹ 20,178 mn

8.29 mn sft

Completions

3.49 mn sft

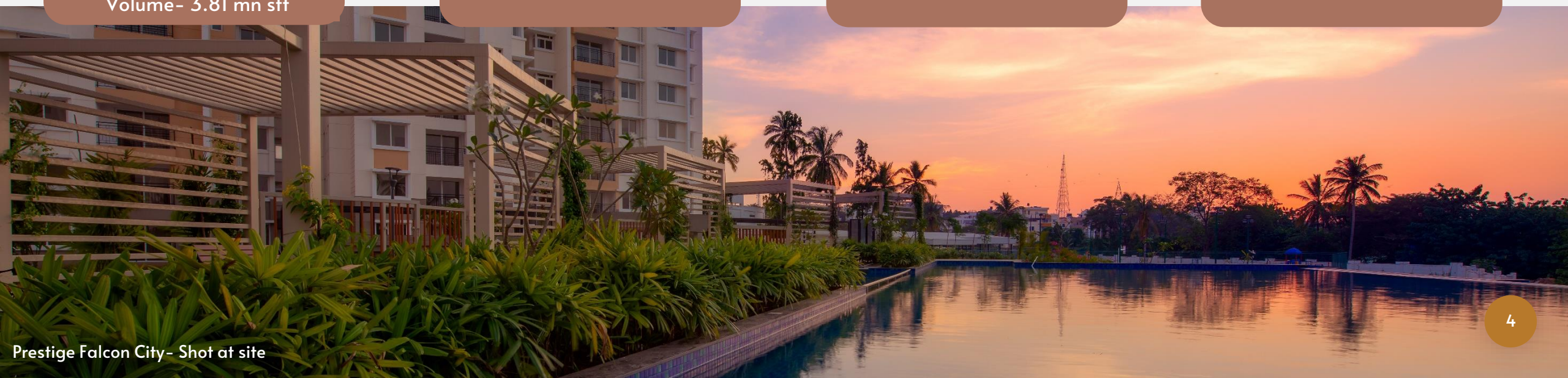
Launches

₹ 1,764 mn

Rentals (PGS)

0.58 mn. sft

New Leasing



FINANCIAL HIGHLIGHTS

Q 2 F Y 2 2

₹13,923 mn

REVENUE

₹ 4,396 mn

EBITDA

₹ 937 mn

PAT

EBITDA% 31.57

PAT% 6.73



FINANCIAL HIGHLIGHTS

H I F Y 2 2

₹28,657 mn

REVENUE

₹8,426 mn

EBITDA

₹1,862 mn

PAT

EBITDA% 29.40

PAT% 6.50



BUSINESS SEGMENT REVIEW

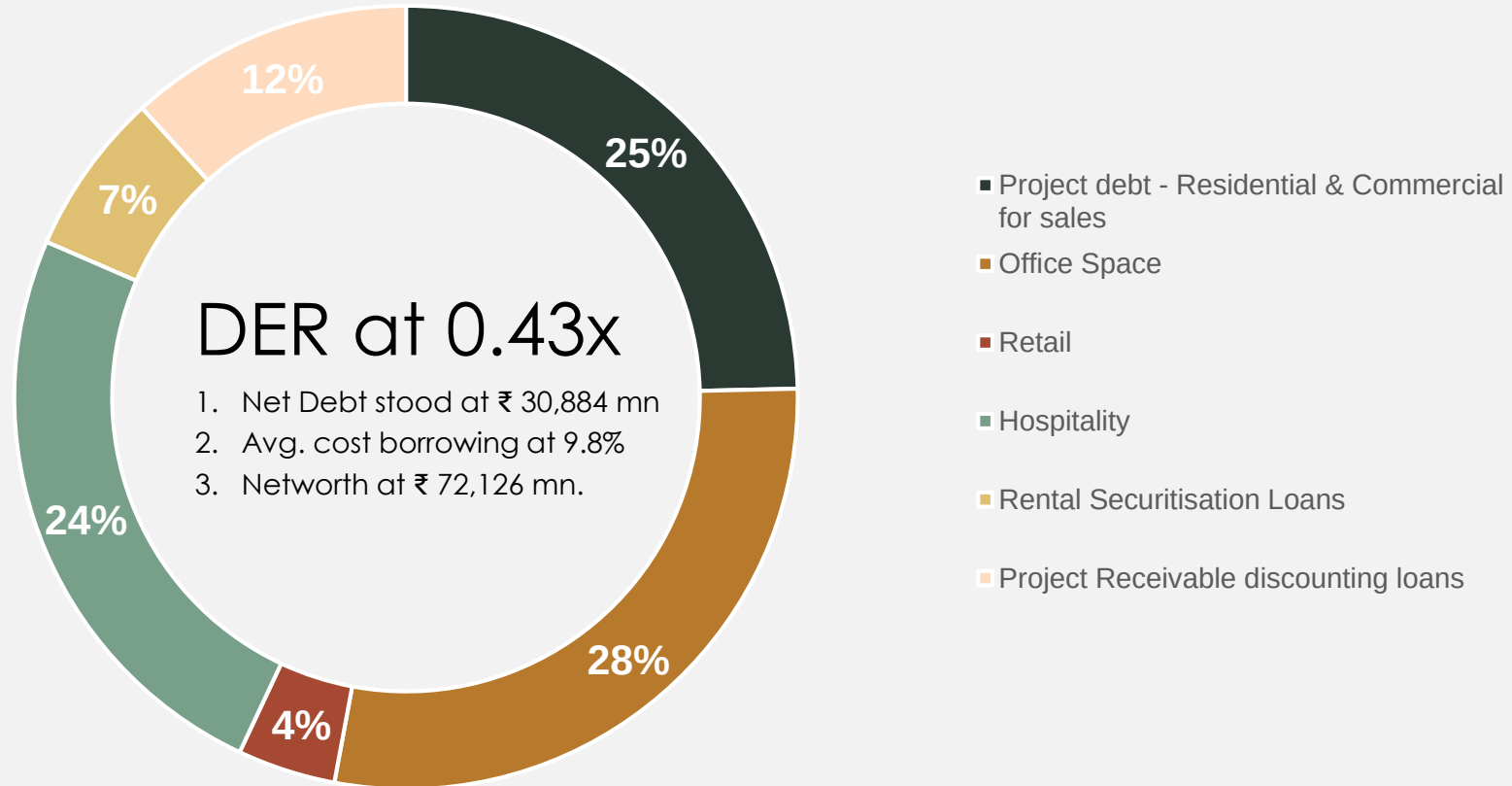
6M 2021-22 (INR mn)		Office	Retail	Hospitality	Services	Residential	Others	Total
Revenue		895	271	528	2,627	20,701	2,581	27,603
EBITDA (excluding other income)		687	151	2	493	3,689	2,350	7,372
EBITDA %		77%	56%	0%	19%	18%	91%	27%
Depreciation		261	27	544	34	192	1,217	2,275
EBIT (excluding other income)		427	124	(542)	459	3,497	1,132	5,097
EBIT %		48%	46%	-103%	17%	17%	44%	18%
Interest Expenses (net of interest and other income)		80	37	245	6	545	1,152	2,065
PBT before JV Share of loss / (profit)		347	87	(787)	453	2,952	(20)	3,032
PBT %		39%	32%	-149%	17%	14%	-1%	11%
Joint Venture share of loss / (profit)		-	-	-	-	-	-	180
PBT after Joint Venture share of loss / (profit)		347	87	(787)	453	2,952	(20)	2,852
Tax		87	22	(198)	158	886	35	990
PAT		260	65	(589)	295	2,066	(55)	1,862
Capital Employed								
Equity	A	27,738	7,212	17,788	948	25,551	(11,754)	67,483
Debt (including ongoing capex)	B	11,124	2,197	9,398	-	16,286	-	39,005
Debt taken for ongoing capex project	C	9,072	1,605	2,670	-	-	-	13,347
Debt (excluding ongoing capex)	D=(B-C)	2,052	592	6,728	-	16,286	-	25,658
Capital Employed	E=(A+B)	38,862	9,409	27,186	948	41,837	(11,754)	1,06,488
Capital employed on Ongoing capex projects	F	34,472	6,598	9,006	-	-	-	50,076
Capital Employed (excluding ongoing capex projects)	G=E-F	4,390	2,811	18,180	948	41,837	-	56,412
Debt (excluding ongoing capex)	D	2,052	592	6,728	-	16,286	-	25,658
Equity	G-D	2,338	2,219	11,453	948	25,551	-	42,508
ROCE (ANNUALISED)		31.31%	10.75%	0.02%	104.01%	17.64%	-	26.14%
ROE (ANNUALISED)		51.96%	10.28%	-4.24%	102.74%	24.61%	-	24.97%

Impact of IND AS 116 and Net results attributable to Assets Held for sale has been considered under "Others"

1. ROCE - EBITDA/ CAPITAL EMPLOYED

2. ROE - PBT +DEPRECIATION/ CAPITAL EMPLOYED

DEBT PROFILE



RESIDENTIAL SEGMENT

ACROSS 12 LOCATIONS

125 Completed Projects
Across 98 mnsft

28 Ongoing Projects
Across 33 mnsft

24 Under planning Projects
Across 51 mnsft

CRISIL DAI
Graded Projects



Prestige Ocean Towers, Marine Lines, Mumbai- Perspective

ONGOING PROJECTS

S.No.	Project	State/City	Developable Area (Mnsf)	Economic Interest (%)	Prestige Share (Mnsf)
Residential:					
1	Prestige Botanique	Bengaluru	0.10	55.00	0.06
2	Prestige Dolce Vita	Bengaluru	0.16	60.00	0.10
3	Prestige Elysian	Bengaluru	1.11	30.60	0.34
4	Prestige Fairfield	Bengaluru	0.54	27.03	0.15
5	Prestige Finsbury Park- Regent	Bengaluru	1.81	36.00	0.65
6	Prestige Finsbury Park- Hyde	Bengaluru	2.77	36.00	1.00
7	Prestige Fontaine Bleau	Bengaluru	0.12	60.00	0.07
8	Prestige Jindal City	Bengaluru	6.12	37.23	2.28
9	Prestige Northpoint	Bengaluru	0.40	51.00	0.20
10	Prestige Park Square	Bengaluru	1.19	42.00	0.50
11	Prestige Primrose Hills	Bengaluru	1.90	68.00	1.29
12	Prestige Song of the South- Phase II	Bengaluru	1.26	69.04	0.87
13	Prestige Vista Towers	Bengaluru	0.26	51.00	0.13
14	Prestige Waterford	Bengaluru	1.75	60.00	1.05

ONGOING PROJECTS

S.No.	Project	City/State	TDA in Mn Sft	Economic Interest	Prestige Share (Mnsft)
15	Prestige Willow Tree	Bengaluru	0.91	62.00	0.57
16	Prestige Woodland Park	Bengaluru	0.38	50.00	0.19
17	Prestige Cityscape	Kochi	0.30	50.00	0.15
18	Prestige Courtyards	Chennai	1.02	70.00	0.71
19	Prestige Hillcrest	Ooty	0.11	50.00	0.05
20	Prestige Hillside Gateway	Kochi	1.46	72.00	1.05
21	Prestige Ocean Crest	Goa	0.30	50.00	0.15
22	Prestige Panorama	Kochi	0.29	50.00	0.15
23	Prestige Palm Residences	Mangaluru	0.35	75.00	0.26
24	Prestige Tranquil	Hyderabad	2.24	73.00	1.64
25	Prestige Valley Crest	Mangaluru	1.01	70.00	0.71
26	Prestige Windsor Park	Chennai	0.91	68.50	0.62
27	Prestige Park Drive	Bengaluru	0.66	45.00	0.30
28	Great Acres at The Prestige City	Bengaluru	3.49	60.00	2.09
Total			32.92		17.30

CASH FLOW FROM UNDER CONSTRUCTION PROJECTS

Particulars	Area in Mn Sft	₹ Mn	%
Total Developable Area	66.84		
Car Park Area	18.13		
Total Saleable Area	48.71		
PG area share	37.79		
Estimated Value		2,58,207	
Sold	28.01	1,93,758	74
Collections		1,40,453	
Balance to collect		53,305	
Stock	9.78	64,449	26
Recovery from Land Owner		-	
Refundable Deposit		3,264	
Projectable Inflow-A		1,21,018	
Cost of Development		1,68,556	
Incurred		1,13,867	
Balance to Spend-B		54,688	
Free Cash flow (A-B)		66,330	

Category	Area in mn. Sft	Value
Ongoing-Mid Income Projects	6.51	38,996
Commercial Projects	1.45	8,726
Completed Projects	1.82	16,727
Total	9.78	64,449

PROJECTS UNDER PLANNING

S.No.	Project	City	Developable Area (Mnsf)	Economic Interest (%)	Prestige Share (Mnsf)
Residential:					
1	Prestige Glenbrook	Bengaluru	0.56	100.00	0.56
2	Prestige Green Gables	Bengaluru	0.71	60.00	0.42
3	Prestige Maple Heights	Bengaluru	0.28	65.00	0.18
4	Prestige Misty Waters- Phase III	Bengaluru	0.40	62.00	0.25
5	Prestige Roshanara	Bengaluru	0.23	100.00	0.23
6	The Prestige City - Aspen Greens	Bengaluru	0.50	60.00	0.30
7	The Prestige City - Avalon Park	Bengaluru	2.03	60.00	1.22
8	The Prestige City - Eden Park	Bengaluru	2.69	60.00	1.61
9	The Prestige City - Aston Park	Bengaluru	1.35	60.00	0.81
10	The Prestige City - Meridian Park	Bengaluru	5.97	60.00	3.58
11	Prestige Bougainvillea Gardens	Noida	3.10	72.00	2.23
12	Prestige Highline	Chennai	4.54	78.00	3.54
13	Prestige Jasdan Classic	Mumbai	0.81	100.00	0.81

PROJECTS UNDER PLANNING

S.No.	Project	City	Developable Area (Mnsf)	Economic Interest (%)	Prestige Share (Mnsf)
Residential:					
14	Prestige Cosmos	Mumbai	10.78	68.28	7.36
15	Prestige Lakeside Habitat - Serenity Shores	Bengaluru	1.31	70.00	0.91
16	Prestige Eden Garden	Kochi	0.30	100.00	0.30
17	Prestige Ocean Pearl	Calicut	1.53	50.00	0.76
18	Prestige Daffodils	Mumbai	0.24	65.00	0.16
19	Prestige Rock Cliff	Hyderabad	0.71	55.00	0.39
20	Prestige Beverly Hills	Hyderabad	2.24	73.00	1.63
21	Kokapet	Hyderabad	2.99	100.00	2.99
22	Jeejamata Nagar	Mumbai	4.98	50.00	2.49
Plotted Development:					
1	Prestige Marigold	Bengaluru	0.96	100.00	0.96
2	Prosperity Enclave	Bengaluru	1.71	45.00	0.77
Total			50.93		34.49

CASH FLOW FROM UNDER PLANNING PROJECTS

Particulars	Area in Mn Sft	₹ Mn
Total Developable Area	50.93	
Car Park Area	11.01	
Total Saleable Area	39.92	
PG area share	31.31	
Estimated Value-A		296,791
Cost of Development		2,08,122
Incurred as of Q4F21		20,793
Balance to spend-B		1,87,329
RD Paid-C		875
Free Cash flow (A-B+C)		110,338



OFFICE SEGMENT

112 Completed Projects
Across 36 mnsft

13 Ongoing Projects
Across 19 mnsft

13 Under planning Projects
Across 25 mnsft

GRADE A

₹2,551
mn exit rent pa

₹25,000+
mn Incremental
Projected Rent pa

OPERATING ASSETS – Exit rental of ₹ 2,551 mn

S.No.	Project Name	Leasable Area	Interest (%)	Interest (MnSf)	Rent P.A.
1	Prestige Logistic Centre	0.39	100.00	0.39	83
2	Prestige Polygon	0.33	100.00	0.33	342
3	West Palm Developers Pvt Ltd	0.32	61.00	0.20	101
4	SKN Commercial	0.21	100.00	0.21	179
5	Forum Vijaya-Commercial	0.19	50.00	0.10	57
6	Presitge Estates Projects Ltd.	1.57	100.00	1.57	618
7	Prestige Cybertower	0.36	100.00	0.36	87
8	Prestige TMS Square	0.22	58.00	0.13	85
9	Prestige Central Street	0.13	45.61	0.06	64
10	Prestige Technopolis	0.20	100.00	0.20	74
11	Prestige Saleh Ahmed	0.07	44.25	0.03	43
12	Prestige Cube	0.03	100.00	0.03	35
13	Prestige Star Tech	1.37	51.00	0.70	767
14	Prestige Phoenix	0.05	50.00	0.02	16
	Total	5.42		4.31	2,551

ONGOING PROJECTS- 19 MN SF TDA

S.No.	Project	State/City	TDA in Mn Sft	Economic Interest	Prestige Share (Mnsft)
1	Prestige Tech Cloud	Bengaluru	4.65	86.00	4.00
2	Prestige Tech Park IV (Adobe)	Bengaluru	0.59	100.00	0.59
3	Prestige Minsk Square	Bengaluru	0.62	55.00	0.34
4	Prestige Summit	Bengaluru	0.19	50.00	0.09
5	Prestige Tech Pacific Park	Bengaluru	1.65	62.95	1.04
6	Prestige Tech Park IV	Bengaluru	1.05	100.00	1.05
7	Prestige Alpha Tech	Pune	1.17	77.00	0.90
8	Prestige Cosmopolitan	Chennai	0.12	100.00	0.12
9	Prestige Cyber Green- Phase I	Kochi	0.90	100.00	0.90
10	DIAL (Aerocity)	Delhi	0.78	50.00	0.39
11	Prestige Metropolitan	Chennai	0.39	45.00	0.18
12	Prestige Sky Tech	Hyderabad	2.71	67.00	1.82
13	Prestige Lake Shore Drive	Bengaluru	4.02	80.00	3.21
Total			18.85		14.64

UPCOMING PROJECTS – 25 MN SF TDA

S.No.	Project	State/City	TDA in Mn Sft	Economic Interest	Prestige Share (Mnsft)
1	Prestige Capital Square	Bengaluru	0.17	65.00	0.11
2	Prestige Tech Forest	Bengaluru	3.71	68.00	2.52
3	Prestige Techzone	Bengaluru	1.90	67.00	1.27
4	Prestige Tech Habitat	Bengaluru	4.24	68.00	2.88
5	Prestige Waterfront	Bengaluru	0.70	60.00	0.42
6	Prestige Cyber Green - Phase II	Kochi	0.62	100.00	0.62
7	Prestige Tech Hub	Bengaluru	1.23	60.00	0.74
8	Prestige IOI	Mumbai	2.16	50.00	1.08
9	Prestige IO2	Mumbai	2.16	50.00	1.08
10	Prestige Liberty Towers	Mumbai	3.25	50.00	1.62
11	Prestige Tech park 5	Bengaluru	0.13	100.00	0.13
12	Shipco	Kolar	2.12	70.00	1.49
13	Prestige Landmark	Bengaluru	2.21	50.00	1.11
Total			24.60		15.07

SHOPPING MALLS

10 Completed Projects
Across 7 mnsft

3 Ongoing Projects
Across 3 mnsft

4 Under planning Projects
Across 3 mnsft

FORUM
Brand

₹1,034
mn Exit Rent pa

₹3,000+
mn Incremental
Projected Rent pa



Prestige Shantiniketan- Shot at site

OPERATING ASSETS – Exit rental of ₹ 1,034 mn

S.No.	Project Name	Leasable Area	Interest (%)	Interest (MnSf)	Rent P.A.
1	Forum Sujana Mall Hyderabad	0.81	15.00	0.12	149
2	Forum Fiza Mall	0.66	10.20	0.07	31
3	Forum Vijaya Mall	0.64	50.00	0.32	412
4	Forum Mall Shantiniketan	0.64	9.74	0.06	58
5	Forum Celebration Mall	0.39	15.00	0.06	34
6	Forum Mall Bengaluru	0.35	10.79	0.04	74
7	Forum Centre City Mall	0.31	15.00	0.05	58
8	The Forum Neighbourhood Mall	0.29	15.00	0.04	47
9	UB City Retail	0.10	45.00	0.05	148
10	Prestige Mysore Central	0.08	65.00	0.05	24
	TOTAL	4.27		0.85	1,034

ONGOING PROJECTS- 3 MN SF TDA

Projects	Location	TDA	PGS%	PGS
Falcon City Forum Mall	Bengaluru	1.27	62.00	0.79
Forum Thomsun	Kochi	1.06	50.00	0.53
Forum Rex Walk	Bengaluru	0.24	34.41	0.08
Total		2.56		1.40

UPCOMING PROJECTS- 3 MN SF TDA

Projects	Location	TDA	PGS%	PGS
Forum One OMR	Chennai	1.45	47.60	0.69
Forum Neighbourhood Mall	Kochi	0.52	70.00	0.36
Forum I3o North	Bengaluru	1.20	100.00	1.20
The Prestige City	Bengaluru	0.13	60.00	0.08
Total C		3.30		2.33



LUXURY HOTELS

1,071 KEYS
OPERATIONAL

367 KEYS
UNDER PLANNING

1,076 KEYS
ONGOING

₹5596+
mn Projected Rent pa (₹2,638 MN YIELDING)

ONGOING PROJECTS- 1076 KEYS

Projects	Location	Keys	PGS%	PGS
JW Marriott Hotel	Bengaluru	297	100.00	297
DIAL	Delhi	779	50.00	390
Total D		1076		687

UPCOMING PROJECTS- 367 KEYS

Projects	Location	Keys	PGS%	PGS%
Prestige Hillside Retreat- Tribute Portfolio	Bengaluru	102	100.00	102
MOXY Chennai OMR	Chennai	125	70.00	88
Tribute Portfolio- Kochi	Kochi	32	50.00	16
Prestige 13* North (W Hotel)	Bengaluru	108	100.00	108
Total		367		314

255 Completed Projects
Across 144 mnsft

92+ Pipeline Projects
Across 165 mnsft

PROPERTY MANAGEMENT

₹5,000+
mn Revenue pa

₹ 10,000+
mn incremental revenue pa



Prestige Golfshire- Shot at site

LAND BANK

S.No.	Entity Name	Location	(Acres)	Interest	Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi,Bengaluru	143	100%	143
2	Village De Nandi Pvt Ltd	Bengaluru	25	100%	25
3	Eden Investments	Goa	74	78%	58
4	Prestige Estates Projects Ltd	Chennai	20	66%	13
Total			262		239

Potential Developable area of 27 mn sft (PG share 24 mn sft)



34+ Years
Of trust...

Residential | Office | Shopping Malls | Hospitality | Property Management



255 Projects across 144 mn sf Completed *since inception*

CRISIL DA1

Residential | Office | Shopping Malls |
Warehousing And Logistics | Hospitality |
Property Management



SCALE OF OPERATION | SUMMARY

Area In mn sf

Area in mn sf	Residential		Commercial		Retail		Hospitality		Plotted Development		Total	
Particulars	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area	Nos.	Area
Completed Projects	117	90.24	112	36.22	10	7.08	8	2.56	8	7.42	255	143.52
Ongoing Projects	26	28.78	13	18.85	4	2.56	2	3.90	2	4.14	47	58.23
Upcoming Projects	22	48.25	13	24.60	4	3.30	4	0.61	2	2.67	45	79.43
Land Bank/Deal pipeline	-	-	-	-	-	-	-	-	-	-	-	27.00
TOTAL	165	167	138	80	18	13	14	7	12	14	347	308.18

BOARD



Irfan Razack
Chairman & Managing Director



Rezwan Razack
Joint Managing Director



Noaman Razack
Whole-time Director



Uzma Irfan
Whole-time Director



Jagdeesh K. Reddy
Independent
Director



B.G. Koshy
Independent
Director



Noor Ahmed Jaffer
Independent
Director



Dr. Pangal Ranganath Nayak
Independent
Director



Neelam Chhiber
Independent
Director

EXECUTIVE MANAGEMENT



Faiz Rezwan
Executive Director-
Contracts & Projects



Zaid Sadia
Executive Director-
Liasion & Hospitality



Anjum Jung
Executive Director- Interior
Design



Zayd Noaman
Executive Director- CMD's Office



Omer Bin Jung
Executive Director- Hospitality



Nayeem Noor
Executive Director- Government
Relations



Zackria Hashim
Executive Director- Land
Acquisition



Venkat K Narayan
Chief Executive Officer

EXECUTIVE MANAGEMENT



Arvind Pai
Executive Director- Legal



Suresh Singaravelu
Executive Director- Retail,
Hospitality



Swaroop Anish
Executive Director- Business
Development



V. Gopal
Executive Director-
Projects & Planning



Jagdeep Singh Marwaha
CEO –Prestige Office Ventures



Lt. Col. Milan Khurana (Retd.)
Executive Director – HR, IT & Admin



Amit Mor
Chief Financial Office

DISCLAIMER

This presentation has been prepared by Prestige Estates Projects Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Prestige Estates Projects Ltd's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



Prestige Jasdan Clasic, Mumbai- Perspective

INVESTOR PRESENTATION

RESULTS FOR THE Q2 & HALF YEAR ENDED 30th SEPTEMBER, 2021

Thank You

For any queries Please contact,

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