

The Department of Corporate Services

May 27, 2025

The National Stock Exchange of India Ltd Exchange Plaza, C-1, Block G Bandra – Kurla Complex Mumbai 400051

Mumbai 400001

P.J. Towers, Dalal Street

BSE Limited,

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

### **Subject: Earning Release**

Please find attached a copy of Earning Release on the audited financial results of the Company for the quarter and year ended March 31, 2025.

The above announcements will also be made available on the website of our Company at <a href="https://www.sansera.in">www.sansera.in</a>.

Kindly take the same in your record.

Thanking you,

for Sansera Engineering Limited

Rajesh Kumar Modi Company Secretary and Compliance Officer

Encls: a/a



## SANSERA ENGINEERING LIMITED

#### Q4 & FY25 Consolidated Results

**Tuesday, 27<sup>th</sup> May 2025, Bengaluru** – Sansera Engineering Limited, known for developing complex and critical precision engineered components for the automotive and non-automotive sectors over multiple decades, announced its audited Financial Results for the quarter and full year ended 31<sup>st</sup> March 2025.

## **Consolidated Result Highlights**

## Best-ever quarterly and annual financial performance

Particulars (INR in Mn)	Q4FY25	Q4FY24	YoY	FY25	FY24	YoY
Revenue From Operation	7,817	7,458	5%	30,168	28,114	7%
EBITDA	1,271	1,270	0%	5,148	4,799	7%
EBITDA Margin	16.3%	17.0%		17.1%	17.1%	
Profit After Tax	592	465	27%	2,169	1,875	16%
Profit After Tax Margin	7.6%	6.2%		7.2%	6.7%	

#### Sales Mix - Q4FY25

- By Geographies: India 66.6%, Europe 18.0%, USA 10.6% and Other Foreign Countries 4.8%
- By End-Use Segments: Auto-ICE 72.2%, Auto-Tech Agnostic & xEV 13.9% and Non-auto 13.9%

#### Sales Mix - FY25

- By Geographies: India 68.4%, Europe 18.3%, USA 9.2% and Other Foreign Countries 4.1%
- By End-Use Segments: Auto-ICE 73.6%, Auto-Tech Agnostic & xEV 14.8% and Non-auto 11.6%

## **Key Highlights**

- During the quarter, the company witnessed mixed performance across segments.
  - The Non-Auto segment came in as the fastest growing segment during the quarter reporting a YoY growth of 15.6%, primarily driven by strong performance in the ADS (Aerospace, defense and semiconductor) segment. This growth is primarily on account of higher production schedules for our existing customers.
  - Auto Tech-agnostic & xEV segment saw a 7.2% on YoY growth, driven by of healthy order execution in the xEV segment.
  - The Auto ICE segment registered a 2.6% YoY growth. A healthy performance was seen in the HCV segment followed by 2W segments. PV segment continued to see a lackluster performance.
- > Financial performance of the Swedish subsidiary has improved due to pricing and volume improvement. This subsidiary continues to have one-off impact resulting in a relatively higher profit due to certain pricing actions. It is expected stabilize from Q3FY26.
- The contribution of top 5 customers has reduced from 47.3% in FY24 to 46.2% in FY25.
- Order book which represents peak annual revenues for new business stood at INR 18,511 Mn as on 31<sup>st</sup> March 2025 (Post reset). Approximately 28% of the total order wins during the year came from the ADS segment.
- > In FY25, the company invested INR 5,911 Mn towards capex.
- > Cash flow from operations net of tax stood at INR 3,766 Mn for FY25.
- > The Board of Directors has recommended a dividend of Rs. 3.25 per equity share for FY25

## **Earnings Release**



# Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,

"Despite various headwinds, the company surpassed its previous year's results in FY25, recording revenues of INR 30,168 Mn, EBITDA of INR 5,148 Mn, and PAT of INR 2,169 Mn. A similar trend was observed in our Q4FY25 performance, although our exports business was somewhat impacted due to policy decisions.

These results reflect the success of our ongoing diversification strategy across customers, product categories, applications, and geographies. We have made significant strides in emerging segments, particularly in ADS (aerospace, defense, and semiconductor), leading to non-auto business revenues of INR 3,279 million in FY25 and surpassing the INR 1,000 million mark in Q4FY25.

During the year, we undertook a capex of INR 5,911 Mn to strengthen and future-proof our operations. This included the acquisition of land near Bengaluru, a facility in Pantnagar, and investments in plant and equipment especially the new forging facility and press at one of our existing facilities.

Our team's relentless focus on performance and operational excellence has helped us stay focused on our cash flow objectives. In a rapidly evolving environment, we continue to engage proactively with customers worldwide to seize opportunities across both established and emerging product lines."

#### "About Sansera Engineering Limited

Sansera Engineering Limited was incorporated in 1981. Sansera is an engineering-led integrated manufacturer of complex and critical precision engineered components across automotive and non-automotive sectors. Within the automotive sector, we manufacture and supply a wide range of precision forged and machined components and assemblies, such as connecting rod, rocker arm, crankshaft, gear shifter fork, stem comp, and aluminum forged parts, which are critical for engine, transmission, suspension, braking, chassis and other systems for the 2-wheeler, passenger vehicle and commercial vehicle verticals. Within the non-automotive sector, the Company manufactures and supplies a wide range of precision components for the aerospace, off-road, agriculture and other segments, including engineering and capital goods.

For more information about the Group and its businesses, please visit www.sansera.in

## Safe Harbour Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

## For more information please contact:



## Sansera Engineering Limited

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary &

Compliance Officer

Email id: rajesh.modi@sansera.in

## SGA Strategic Growth Advisors

#### Strategic Growth Advisors Pvt Ltd.

CIN: U74140MH2010PTC204285 Shikha Puri / Dharmik Kansara

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