

May 27, 2025

The National Stock Exchange of India Ltd  
Exchange Plaza, C-1, Block G  
Bandra – Kurla Complex  
Mumbai 400051

The Department of Corporate Services  
BSE Limited,  
P.J. Towers, Dalal Street  
Mumbai 400001

Scrip Symbol: SANSERA

Scrip Code: 543358

Dear Sir/ Madam

**Subject: Investors Presentation**

Please find attached a copy of Investors presentation that would be used in the earnings call scheduled on May 28, 2025, at 9.30 am (IST) on the audited financial results of the Company for the quarter and year ended March 31, 2025.

The above presentation will also be made available on the website of our Company at [www.sansera.in](http://www.sansera.in).

Kindly take the same on your record.

Thanking you,

**for Sansera Engineering Limited**



**Rajesh Kumar Modi**  
**Company Secretary and Compliance Officer**  
**M.No. F5176**

Encls: a/a

**SANSERA ENGINEERING LIMITED**

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Fax: +91 80-27839309

E-mail id: info@sansera.in Website: www.sansera.in CIN: L34103KA1981PLC004542

# Sansera Engineering Ltd

Investor Presentation

May 2025

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## Performance Highlights

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**Mr. B R Preetham**  
**Executive Director & CEO**

**Commenting on the performance Mr. B R Preetham Executive Director & CEO, Sansera Engineering Limited said,**

*“Despite various headwinds, the company surpassed its previous year's results in FY25, recording revenues of INR 30,168 Mn, EBITDA of INR 5,148 Mn, and PAT of INR 2,169 Mn. A similar trend was observed in our Q4FY25 performance, although our exports business was somewhat impacted due to policy decisions.*

*These results reflect the success of our ongoing diversification strategy across customers, product categories, applications, and geographies. We have made significant strides in emerging segments, particularly in ADS (aerospace, defense, and semiconductor), leading to non-auto business revenues of INR 3,279 million in FY25 and surpassing the INR 1,000 million mark in Q4FY25.*

*During the year, we undertook a capex of INR 5,911 Mn to strengthen and future-proof our operations. This included the acquisition of land near Bengaluru, a facility in Panthnagar, and investments in plant and equipment especially the new forging facility and press at one of our existing facilities.*

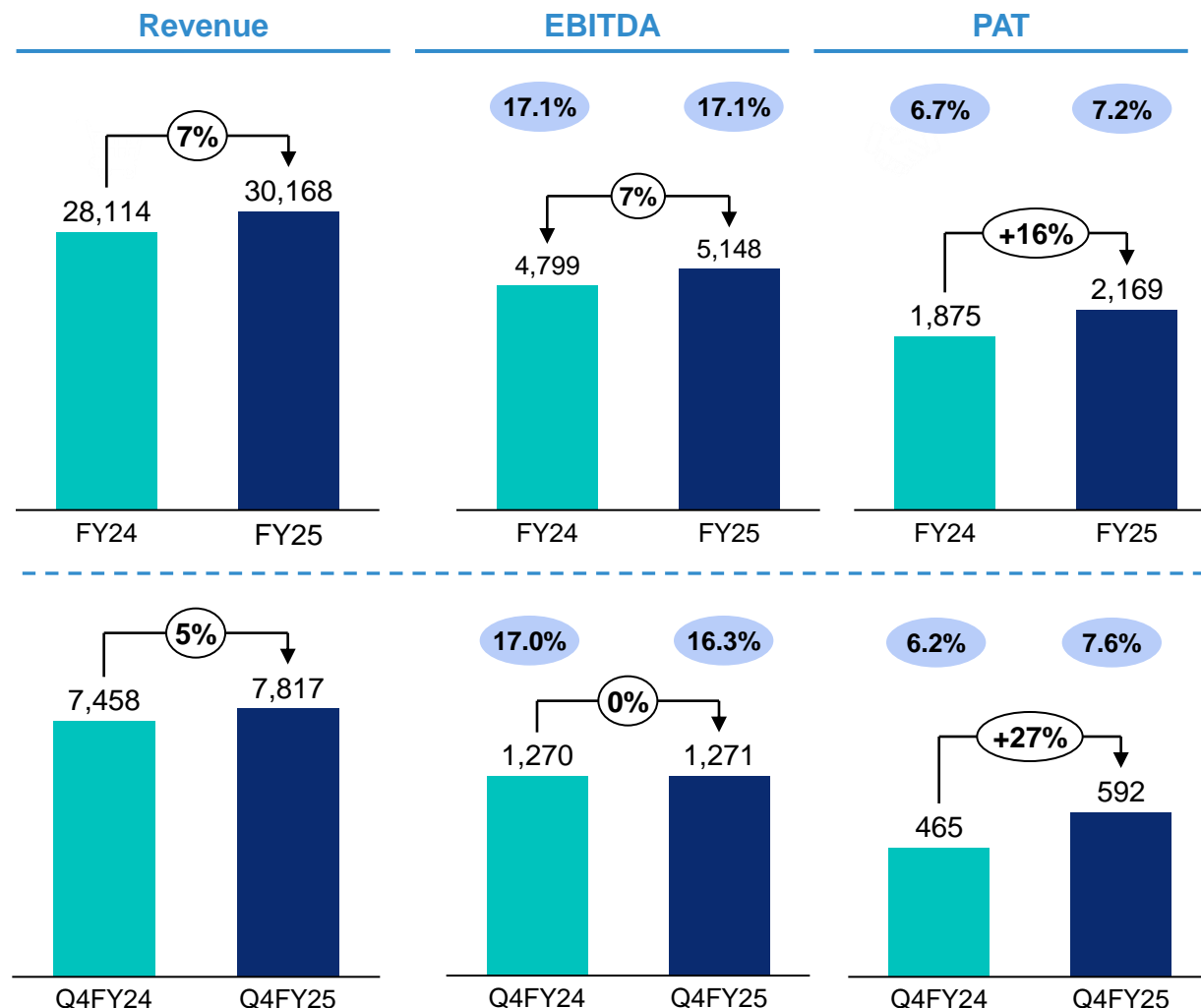
*Our team's relentless focus on performance and operational excellence has helped us stay focused on our cash flow objectives. In a rapidly evolving environment, we continue to engage proactively with customers worldwide to seize opportunities across both established and emerging product lines.”*

## Highest ever quarterly and annual performance

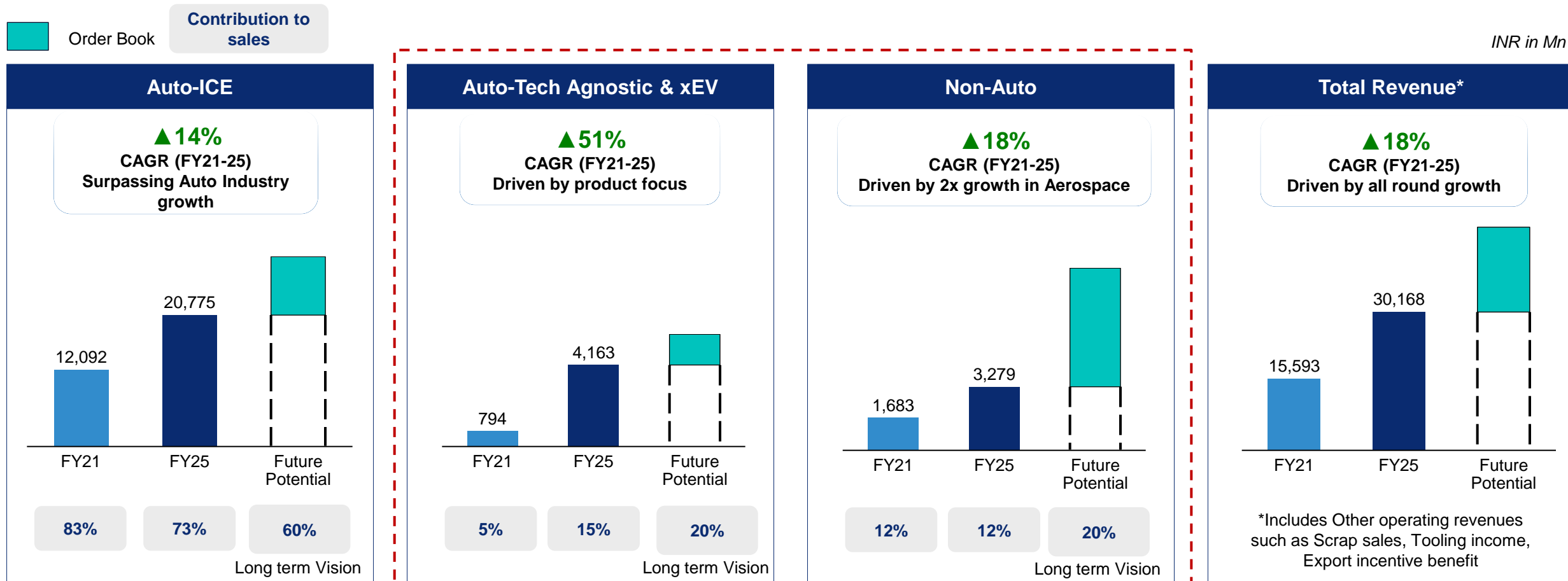
- › During the quarter, the company witnessed mixed performance across segments.
  - › The Non-Auto segment came in as the fastest growing segment during the quarter reporting a YoY growth of 15.6%, primarily driven by strong performance in the ADS (Aerospace, defense and semiconductor) segment. This growth is primarily on account of higher production schedules for our existing customers.
  - › Auto Tech-agnostic & xEV segment saw a 7.2% on YoY growth, driven by of healthy order execution in the xEV segment.
  - › The Auto ICE segment registered a 2.6% YoY growth. A healthy performance was seen in the HCV segment followed by 2W segments. PV segment continued to see a lackluster performance.
- › Financial performance of the Swedish subsidiary has improved due to pricing and volume improvement. This subsidiary continues to have one-off impact resulting in a relatively higher profit due to certain pricing actions. It is expected stabilize from Q3FY26.
- › The contribution of top 5 customers has reduced from 47.3% in FY24 to 46.2% in FY25.
- › Order book which represents peak annual revenues for new business stood at INR 18,511 Mn as on 31st March 2025 (Post reset). Approximately 28% of the total order wins during the year came from the ADS segment.
- › In FY25, the company invested INR 5,911 Mn towards capex.
- › Cash flow from operations net of tax stood at INR 3,766 Mn for FY25.
- › The Board of Directors has recommended a dividend of 3.25 per equity share for FY25

INR in Mn

Margin (%)



# Solid growth across end-markets



Robust Growth Witnessed in the Emerging Business Segments



Dedicated facility for hybrid and electric components for mass production



Winning multiple orders for Aluminum forged and machined components



Global player serving aerospace, defense & semiconductor (ADS) sectors

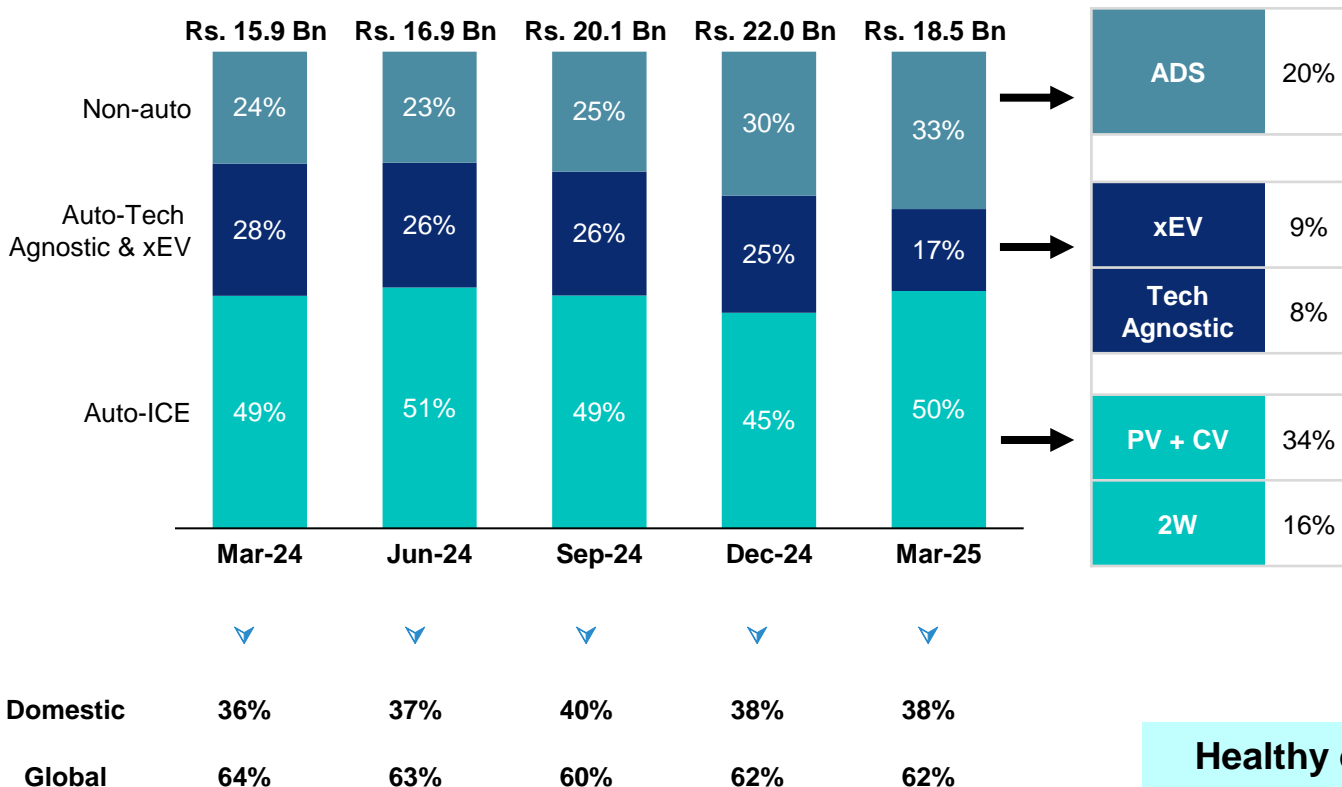


Strategy towards increasing the contribution of overall revenue

# Strong and Diverse Business Pipeline for Future Growth

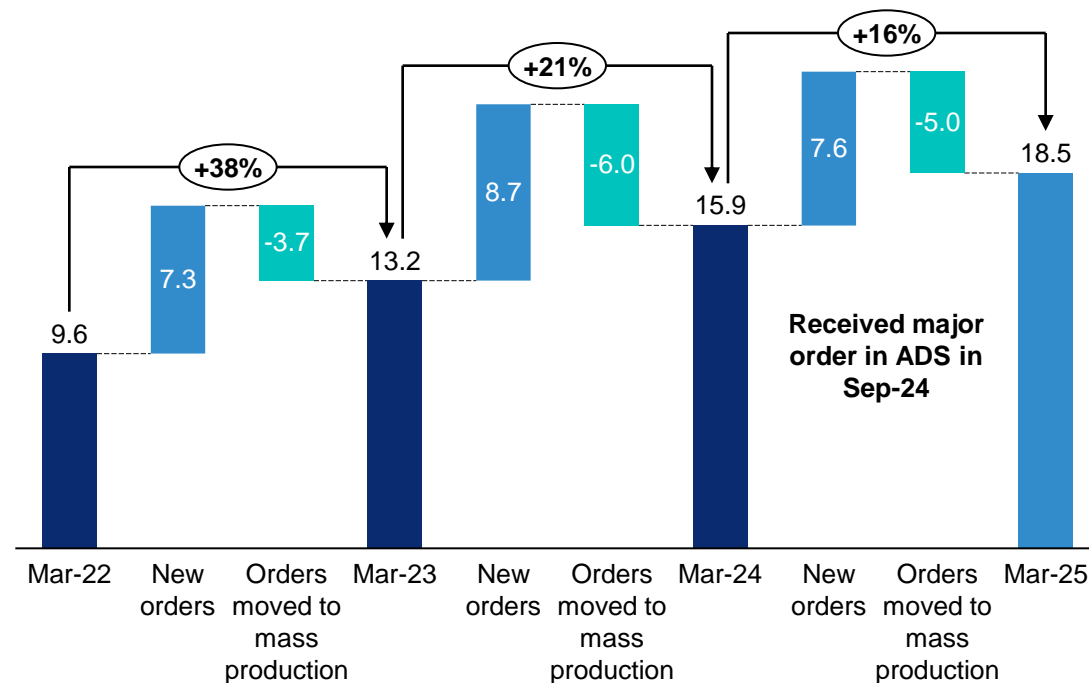
Expanding product portfolio and customer base with a focus on capitalizing on the high-growth emerging segments

Segment wise Orderbook\*



**Healthy orderbook of  
Rs. 18,511 Mn**

Orderbook Build-up\*

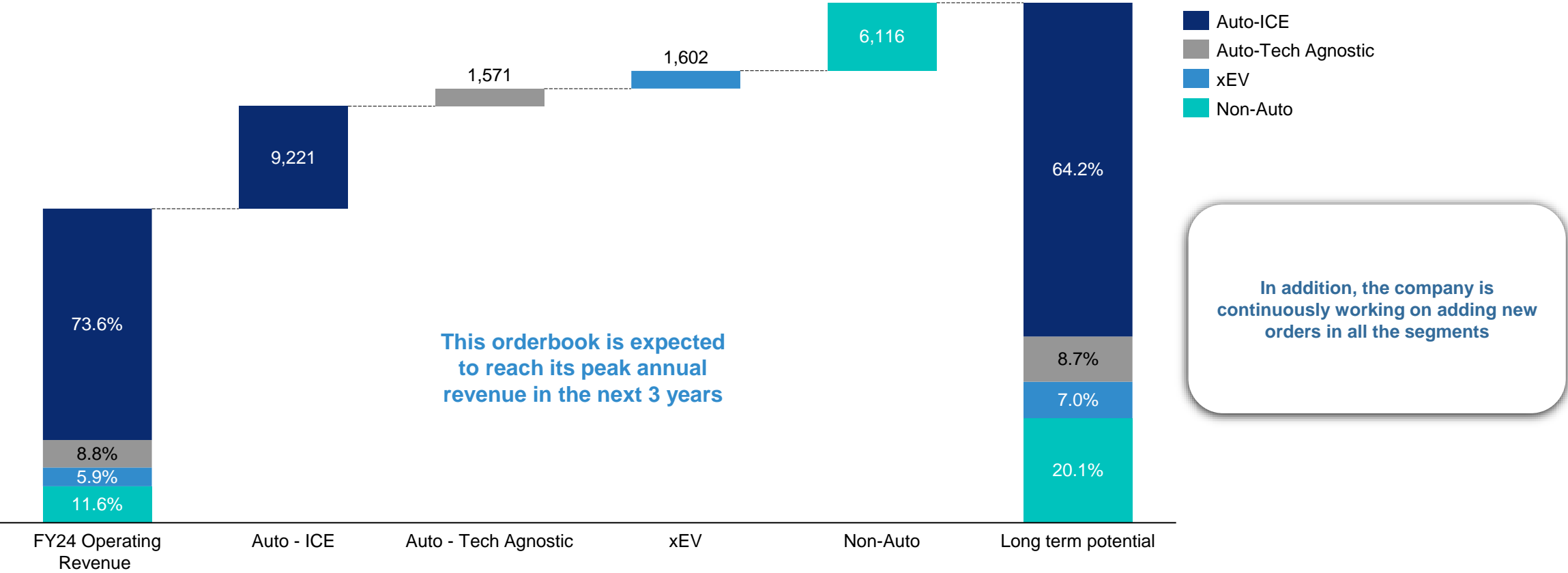


Represent orders which moved to mass production as on 1-Apr-25, peak value of these orders shall reflect in the topline once they reach maturity

# Growth Path

249 LOIs/Purchase Orders from 71 customers in the auto and 33 customers in the non-auto sector (Post Annual Reset)

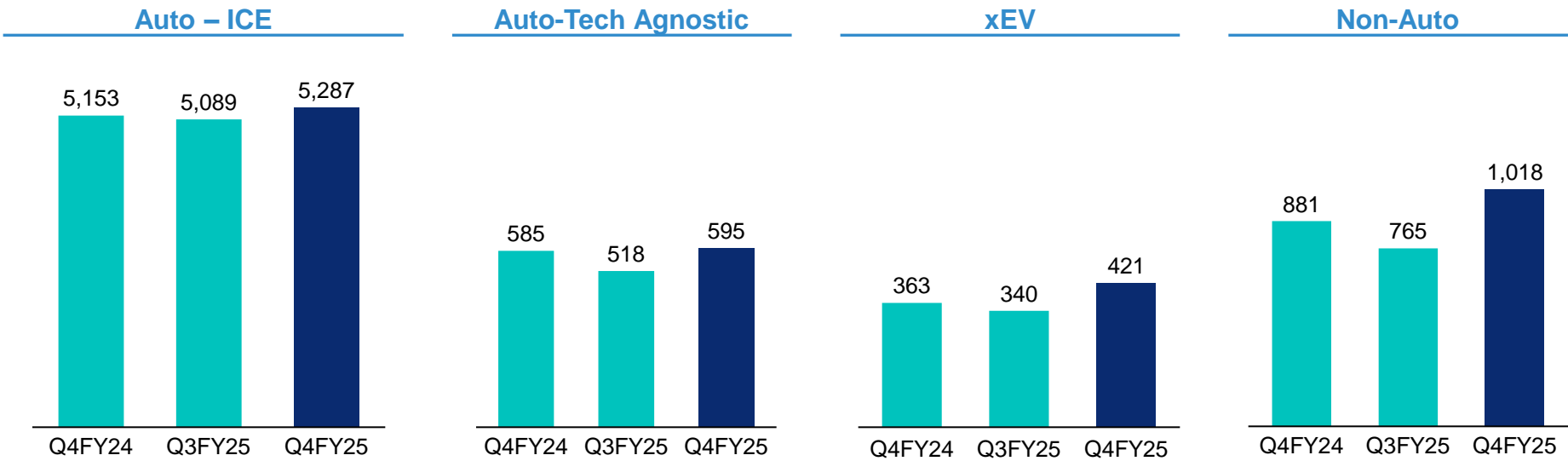
INR in Mn



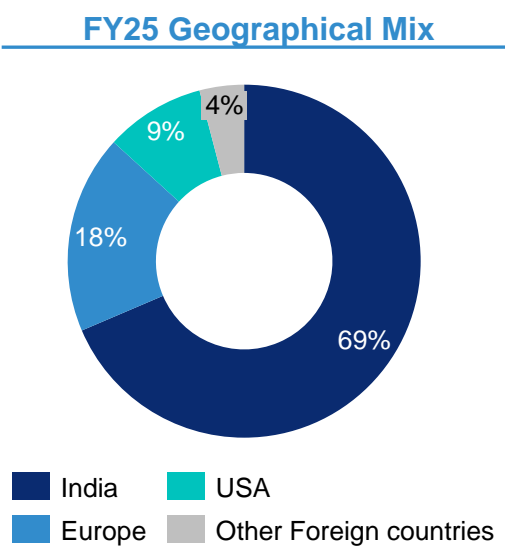
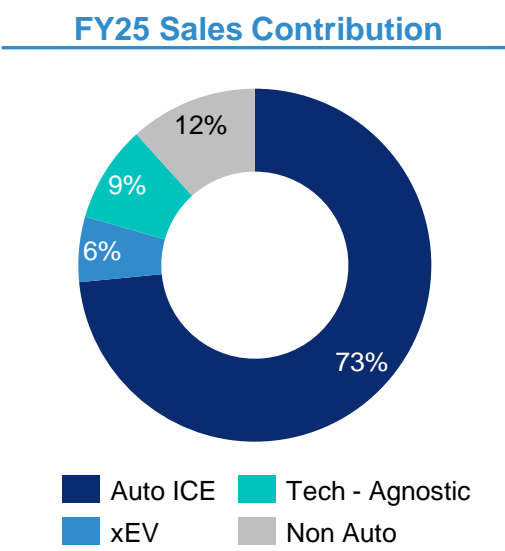


# Sales Mix Trends

INR in Mn



Sales mix (%)	Q4FY25	Q4FY24	Q3FY25	FY25
India	66.6%	66.8%	69.5%	68.4%
Europe	18.0%	19.7%	17.8%	18.3%
USA	10.6%	9.9%	7.7%	9.2%
Other Foreign Countries	4.8%	3.6%	5.0%	4.1%
International	33.4%	33.2%	30.5%	31.6%
Exports from India	26.8%	28.1%	24.0%	26.0%
Sweden Sales	6.6%	5.1%	6.5%	5.6%
TOTAL	100.0%	100.0%	100.0%	100.0%

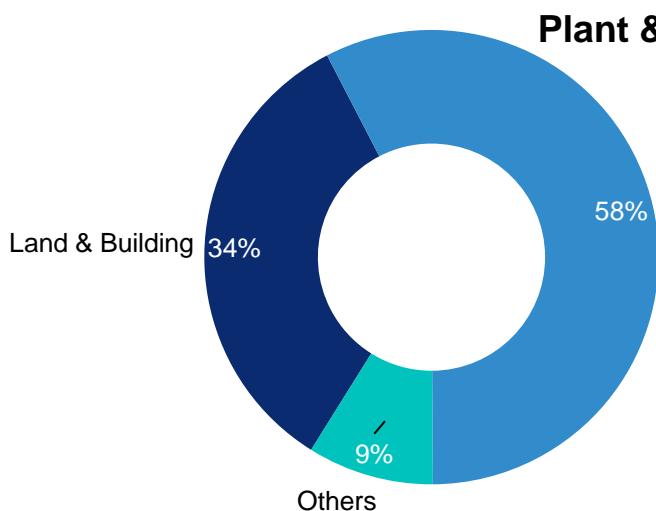


# Fueling Growth through Capital Investments

By investing in innovation, expanding footprint and increasing automation, Sansera intends to capitalize on opportunities across diverse sectors in the engineering landscape

## Capex Breakdown (FY25)

Total capex of  
**INR 5,911 Mn**



Auto PV/CV	21%
Auto (tech agnostic +xEv)	18%
Non-Auto	5%
Auto 2W (Legacy comps)	5%
Common capex	23%
Maintenance	9%
CWIP	19%

## Greenfield expansions to support growing production needs

### MoU with the Govt. of Karnataka

- Invested ~Rs. 1,000 Mn towards this land in FY25
- Invested in a very large piece of land **55 acres** in Karnataka.
- Plan to start construction in FY27

### Pantnagar Investment

- Invested ~Rs. 350 Mn towards acquiring a land and building in Pantnagar
- Bought a built-up facility spread on **6+ acres** land
- Domestic **2W** Component
- Commencement from Q2FY26

## Invested in strengthening core manufacturing capabilities

Invested in capacity expansion at various plants including Sweden ADS facility, amongst others

# Consolidated Profit & Loss

Particulars (INR in Mn)	Q4FY25	Q4FY24	YoY	FY25	FY24	YoY
<b>Revenue From Operation</b>	<b>7,817</b>	<b>7,458</b>	<b>5%</b>	<b>30,168</b>	<b>28,114</b>	<b>7%</b>
Cost of goods sold (incl power & fuel cost)	4,660	4,488		17,682	16,877	
<b>Gross Profit</b>	<b>3,157</b>	<b>2,971</b>	<b>6%</b>	<b>12,485</b>	<b>11,237</b>	<b>11%</b>
<b>Gross Profit Margin</b>	<b>40.4%</b>	<b>39.8%</b>		<b>41.4%</b>	<b>40.0%</b>	
Employee benefit expenses	1,143	999		4,427	3,798	
Other Expenses	744	701		2,911	2,641	
<b>EBITDA</b>	<b>1,271</b>	<b>1,270</b>	<b>0%</b>	<b>5,148</b>	<b>4,799</b>	<b>7%</b>
<b>EBITDA Margin</b>	<b>16.3%</b>	<b>17.0%</b>		<b>17.1%</b>	<b>17.1%</b>	
Other Income	99	-3		203	24	
Depreciation and amortisation expense	468	397		1,738	1,495	
<b>EBIT</b>	<b>901</b>	<b>870</b>	<b>4%</b>	<b>3,612</b>	<b>3,328</b>	<b>9%</b>
<b>EBIT Margin</b>	<b>11.5%</b>	<b>11.7%</b>		<b>12.0%</b>	<b>11.8%</b>	
Finance Cost	96	225		700	770	
<b>Profit before Tax</b>	<b>805</b>	<b>645</b>	<b>25%</b>	<b>2,912</b>	<b>2,558</b>	<b>14%</b>
Share of net profit of associates accounted for using the equity method, net of tax	4	5		8	5	
Tax	217	185		751	687	
<b>Profit After Tax</b>	<b>592</b>	<b>465</b>	<b>27%</b>	<b>2,169</b>	<b>1,875</b>	<b>16%</b>
<b>Profit After Tax Margin</b>	<b>7.6%</b>	<b>6.2%</b>		<b>7.2%</b>	<b>6.7%</b>	
EPS – Basic (Rs.)	9.60	8.60		37.41	34.83	
EPS – Diluted (Rs.)	9.57	8.52		37.18	34.40	

\*\* From Q1FY24 onwards "Revenue from operation" is shown instead of "Total Income"

# Consolidated Balance Sheet

Assets INR in Mn)	Mar-25	Mar-24
<b>Non - Current Assets</b>	<b>22,777</b>	<b>17,932</b>
Property Plant & Equipments	17,780	14,625
Right of use assets	1,195	842
CWIP	1,945	835
Goodwill	361	343
Intangible assets	40	30
Investments accounted for using the equity method	313	205
Financial Assets		
i) Investments	195	195
ii) Loans	2	18
iii) Other Financial Assets	312	295
Current tax assets (Net)	91	88
Other Non Current Assets	542	456
<b>Current Assets</b>	<b>14,594</b>	<b>9,995</b>
Inventories	5,010	4,189
Financial Assets		
(i) Investments	9	10
(ii) Trade receivables	4,546	4,622
(iii) Cash and cash equivalents	515	486
(iv) Bank balances other than cash and cash equivalents	3,715	143
(v) Loans	33	25
(vi) Other financial assets	90	78
Other Current Assets	675	441
<b>Total Assets</b>	<b>37,372</b>	<b>27,927</b>

Equity & Liabilities (INR in Mn)	Mar-25	Mar-24
<b>Total Equity</b>	<b>27,669</b>	<b>13,633</b>
Equity Share Capital	124	107
Instruments entirely equity in nature	0	0
Other Equity	27,372	13,367
Non Controlling Interests	173	159
<b>Non-Current Liabilities</b>	<b>3,960</b>	<b>4,529</b>
Financial Liabilities		
(i) Borrowings	1,713	2,516
(i) Lease liabilities	944	796
(iii) Other Financial Liabilities		
Provisions	45	27
Deferred Tax Liabilities (Net)	799	692
Other non-current liabilities	458	497
<b>Current Liabilities</b>	<b>5,743</b>	<b>9,765</b>
Financial Liabilities		
(i) Borrowings	1,269	5,495
(ia) Lease liabilities	129	100
(iii) Trade payables	3,623	3,558
(iv) Other financial liabilities	282	248
Other Current Liabilities	371	308
Provisions	23	16
Current tax liabilities (Net)	45	41
<b>Total Equity &amp; Liabilities</b>	<b>37,372</b>	<b>27,927</b>

# Consolidated Cash Flow Statement

Particulars (INR in Mn)	FY25	FY24
<b>Profit Before Tax from continuing operations</b>	<b>2,920</b>	<b>2,563</b>
Adjustments to reconcile profit before tax to net cash flows	2,306	2,230
<b>Operating profit before working capital adjustments</b>	<b>5,226</b>	<b>4,793</b>
Working capital adjustments	-810	-396
<b>Cash generated from Operations</b>	<b>4,416</b>	<b>4,398</b>
Direct taxed paid (net)	-650	-654
<b>Net Cash generated from Operating Activities</b>	<b>3,766</b>	<b>3,743</b>
<b>Net Cash used in Investing Activities</b>	<b>-9,548</b>	<b>-3,661</b>
<b>Net cash (used in)/generated from financing activities</b>	<b>5,834</b>	<b>-102</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>52</b>	<b>-20</b>
Add: Cash & Cash equivalents at the beginning of the period	486	496
Effect of exchange differences on translation of foreign currency cash and cash equivalents	-23	10
<b>Cash &amp; Cash equivalents at the end of the period</b>	<b>515</b>	<b>486</b>



# Current Status on MMRFIC (1/2)

Strategic investment in MMRFIC for optimizing on advancing radar technology



## A Partnership for Growth



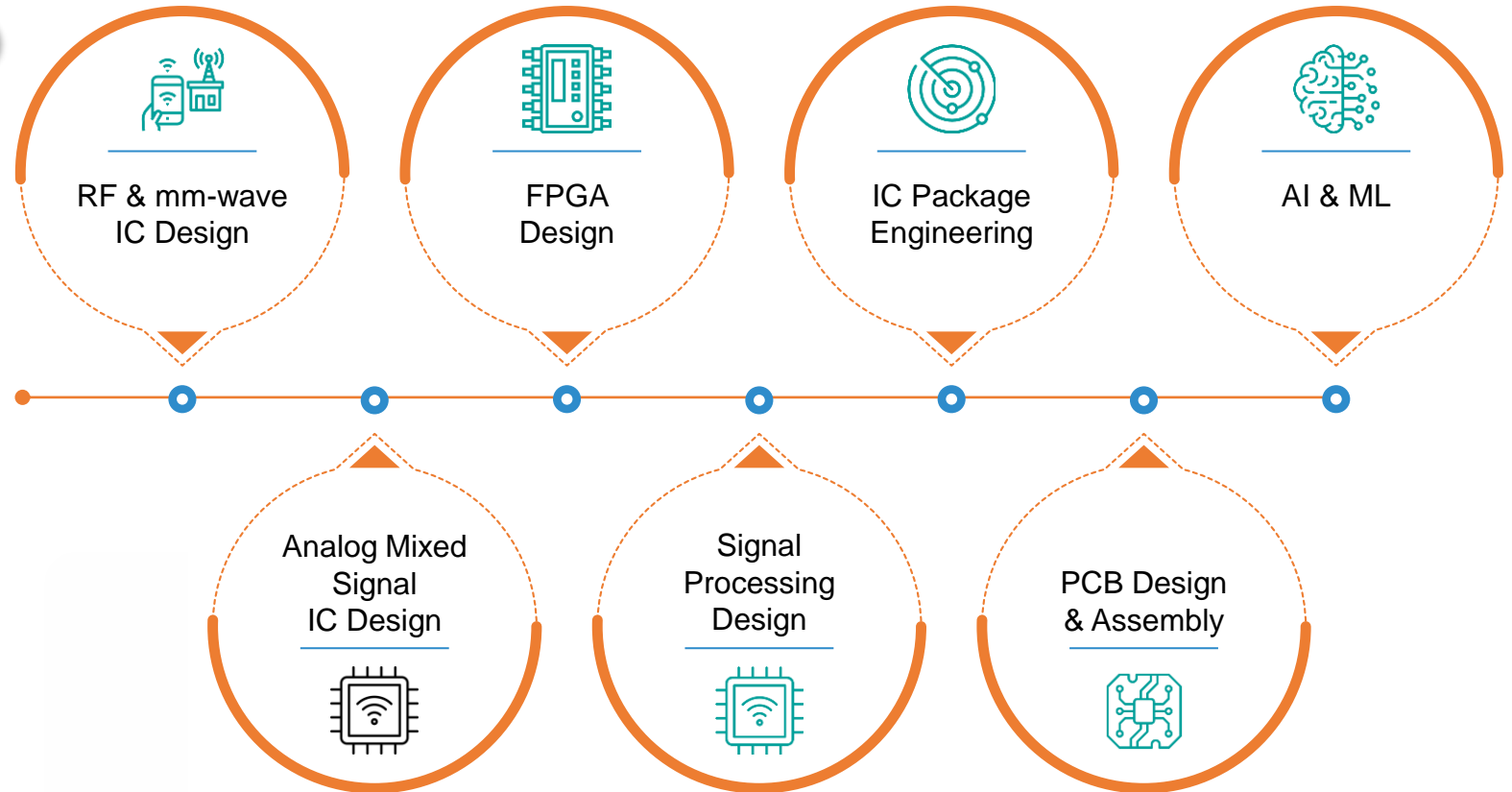
INR 300mn\*



The partnership presents a significant opportunity in **advanced radar technologies**

Create **powerful synergies**

Create and **unlock new opportunities**



**Complete Silicon-to-Systems expertise to accelerate Product Time To Market!**

# Current Status on MMRFIC (2/2)

## Qualified technologies for Aerospace & Defense

- **mmW Radar**
  - Smallest RF payload with **Integrated RF gating switch**
- **FMCW Based RF Radar**
  - **DBF**(Digital Beam Former) Based Radar
  - **PoE** (Power over Ethernet) enabled Sensor
- **Wide Band AESA Radar**
  - **192** Elements
  - One of the Thinnest TRM plank
- **Radio Proximity Sensor**
  - Smallest form factor
- **Direct Digital Sampling Radar Processor Card**
  - Upto **C-Band** Enabled Direct Digital Sampling Card
  - One of the Lowest Form factor (**3U-VPX or smaller**)

## Govt Orders & Grants Under Development

### ISRO

Order Driven Development of RF  
Solutions for ISTRAC

### DRDO

Order Driven Development for  
DRDO  
Labs for mmWave RF  
Radar Solution & Systems

### IDEX-DIO

Funds worth 20Cr for  
Development of next Gen  
system for Defence and Space  
Comm.

### DRDO-TDF

Technology Fund worth 10Cr for  
SOC Development of Secure  
solutions

# Recent Award Wins During The Quarter






## Company Overview


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# Company Overview


Engineering-led integrated manufacturer of complex and critical precision forged and machined components catering to OEMs globally




**More than 40 years of expertise** through its diversified business model, engineering capabilities & long-standing customer relationships




**Strong execution capabilities** with 17 integrated manufacturing units and 575 dedicated engineering team<sup>1</sup>




**Caters to multiple industry verticals across Auto and Non-Auto** segments



**In-house machine building & automation capabilities**, leading to increased operating efficiency and cost control

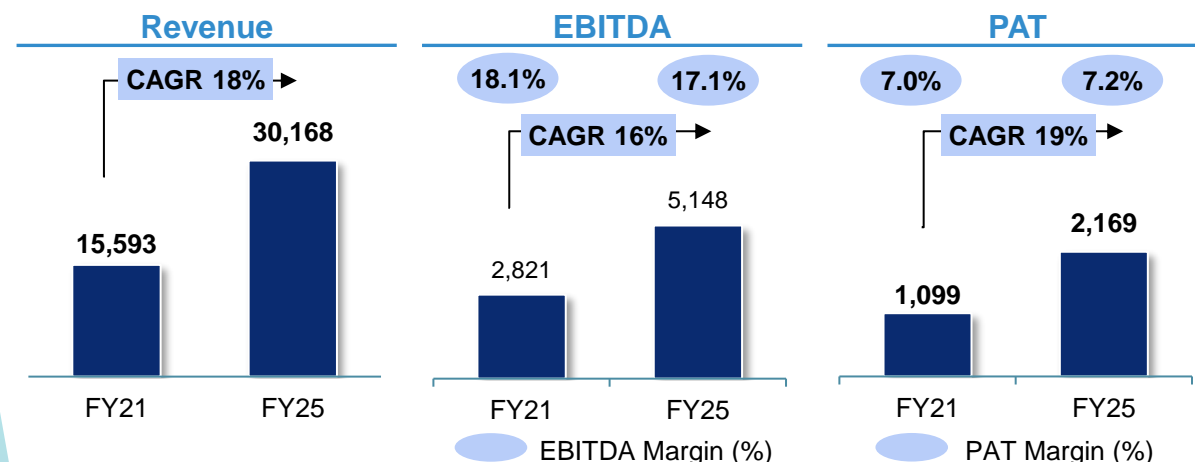


**Company has visible growth in xEV, Tech Agnostic & Non-Auto products**, encompassing strong order book alongside increasing contribution to sales



**Sound Performance**— 18% CAGR in revenue & 16% CAGR in EBITDA (FY21-25)

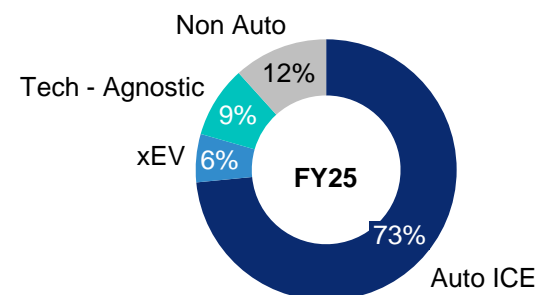
INR in Mn



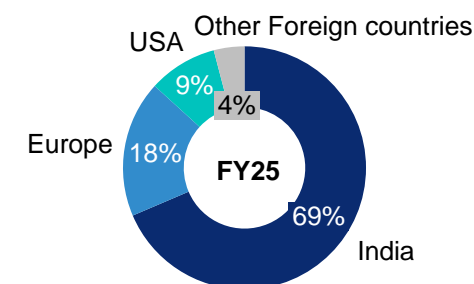
 **17 integrated manufacturing facilities**

 **Long-standing relationship with customers**

## Revenue Across Product Segments



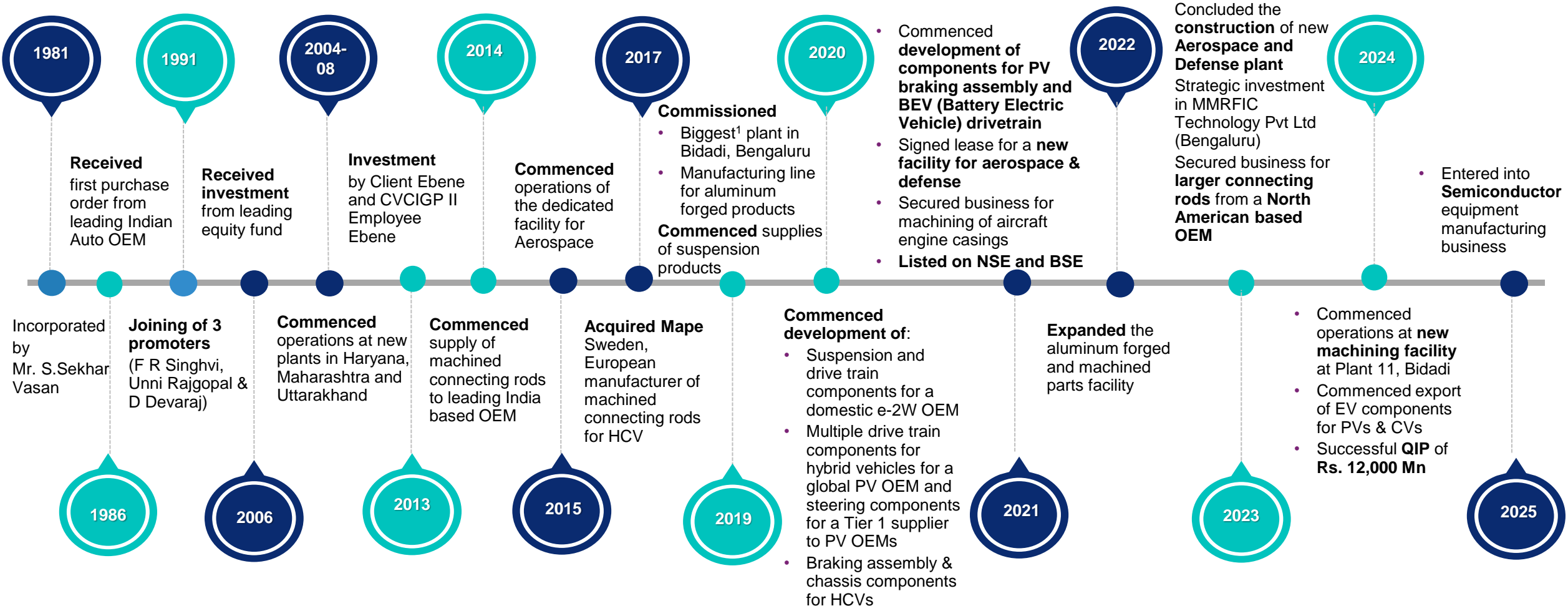
## Revenue Across Geographies





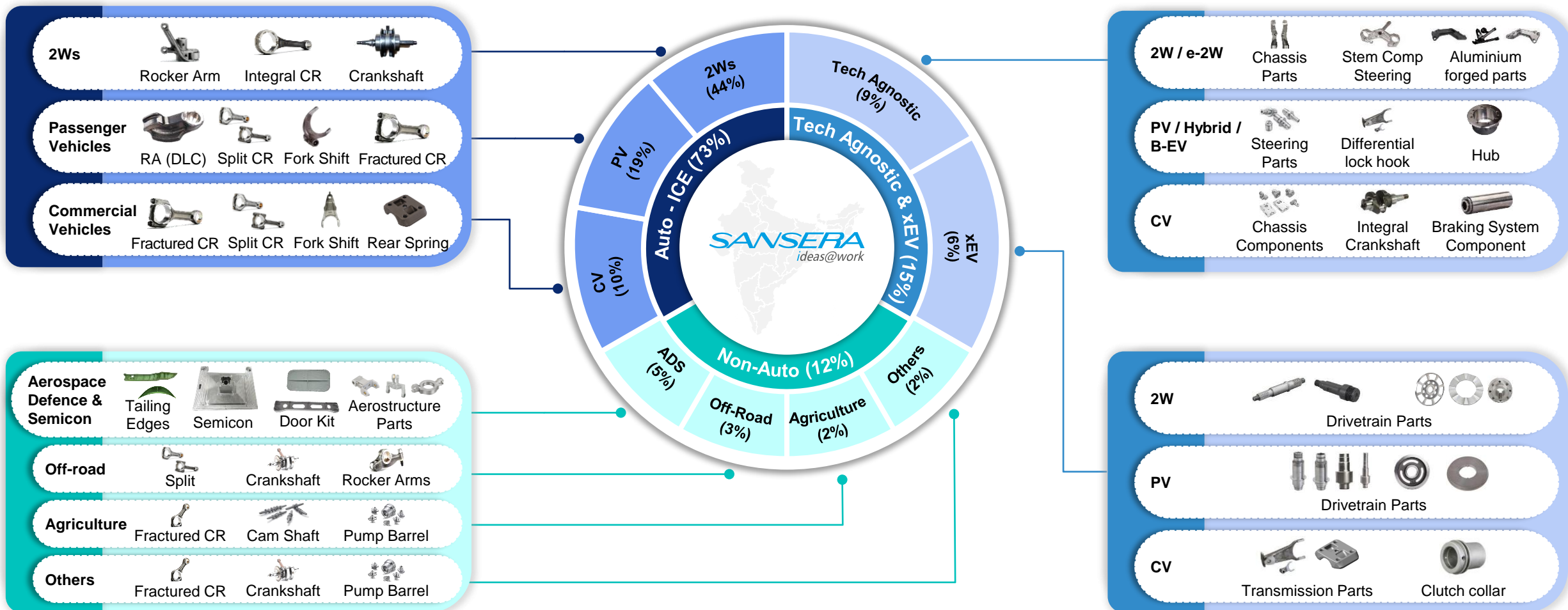
# Track Record of Growth & Diversification

Over the 40 years, Sansera has created differentiated products and has diversified across product categories and geographies



# Extensive Product Portfolio (1/2)

“80+ product families” and an expanding product portfolio with a wide range of engineering solutions tailored to meet the needs of various industries



(xx%) – Product sales split for FY25

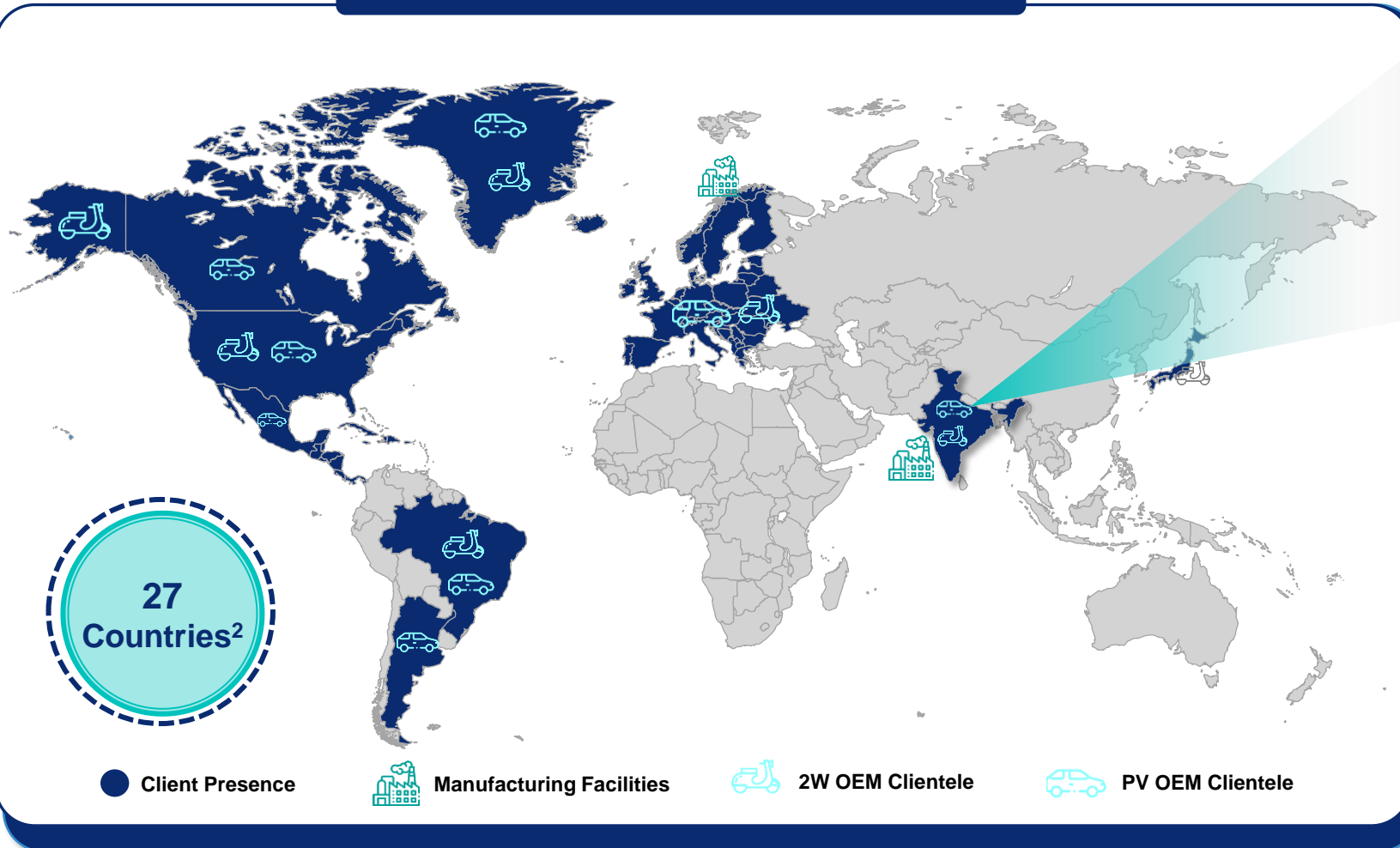
# Extensive Product Portfolio (2/2)

Sales MIX	Q4FY25	Q4FY24	FY25	FY24
<b>Auto-ICE</b>	<b>72.2%</b>	<b>73.8%</b>	<b>73.6%</b>	<b>75.4%</b>
2W-Motorcycles	36.9%	37.0%	37.1%	36.1%
2W-Scooters	6.4%	6.0%	6.7%	5.8%
3W	0.7%	0.7%	0.7%	0.8%
PV	17.0%	21.3%	18.6%	22.8%
HCV	11.2%	8.9%	10.5%	9.9%
<b>Auto-Tech Agnostic &amp; xEV</b>	<b>13.9%</b>	<b>13.6%</b>	<b>14.8%</b>	<b>12.3%</b>
Auto-Tech Agnostic	8.1%	8.4%	8.8%	7.6%
xEV	5.8%	5.2%	5.9%	4.7%
<b>Non-Auto</b>	<b>13.9%</b>	<b>12.6%</b>	<b>11.6%</b>	<b>12.3%</b>
Aerospace	5.9%	4.3%	4.4%	4.1%
Off-road	4.0%	4.2%	3.4%	4.3%
Agriculture	2.0%	2.0%	2.1%	2.1%
Others	2.0%	2.0%	1.8%	1.7%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>

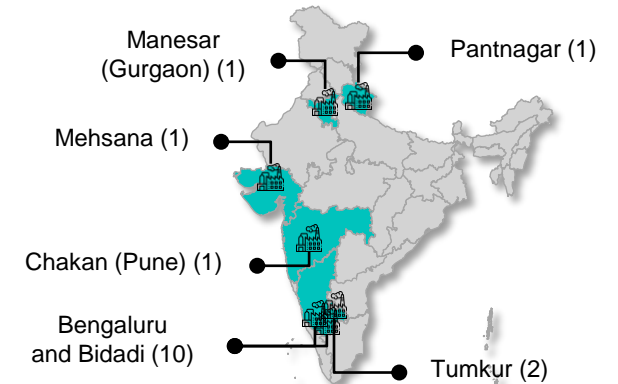
# Robust Infrastructure Catering to Clientele across Continents

Robust infrastructure & fungible manufacturing capabilities catering to 97<sup>1</sup> auto and non-auto customers across 27 countries<sup>2</sup>

## Global Presence



## Integrated Manufacturing



## Key Highlights



**17**

Integrated Manufacturing  
Facilities



**Fungible  
Production  
Lines**

Interchangeable capacity  
across auto and non-auto



**575+**

Dedicated Engineering  
Team



**32%**

Total Product Sales  
from Exports (FY25)

Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness.

Notes: 1. Some customers may appear in more than one category. 2. Including India.

# Core Strengths

## Versatile Manufacturing Processes



Specialization in steel and aluminum forgings



Production of high-end precision engineering components

## Proficiency in Machine Building & Automation



Advanced automation, machine design & building capabilities to improve precision, efficiency and quality



Reduce costs, lead times and strengthen competitive edge

## Adaptability and Optimisation



Continuous optimisation of processes and materials through in house simulation & testing



Adaptability to trends like aluminium forging components for lightweighting in xEVs

## Diversified & Expanding Product Portfolio



Strong presence in precision hot forging, a growing segment



Steady expansion marked by strategic entry into new markets and product categories

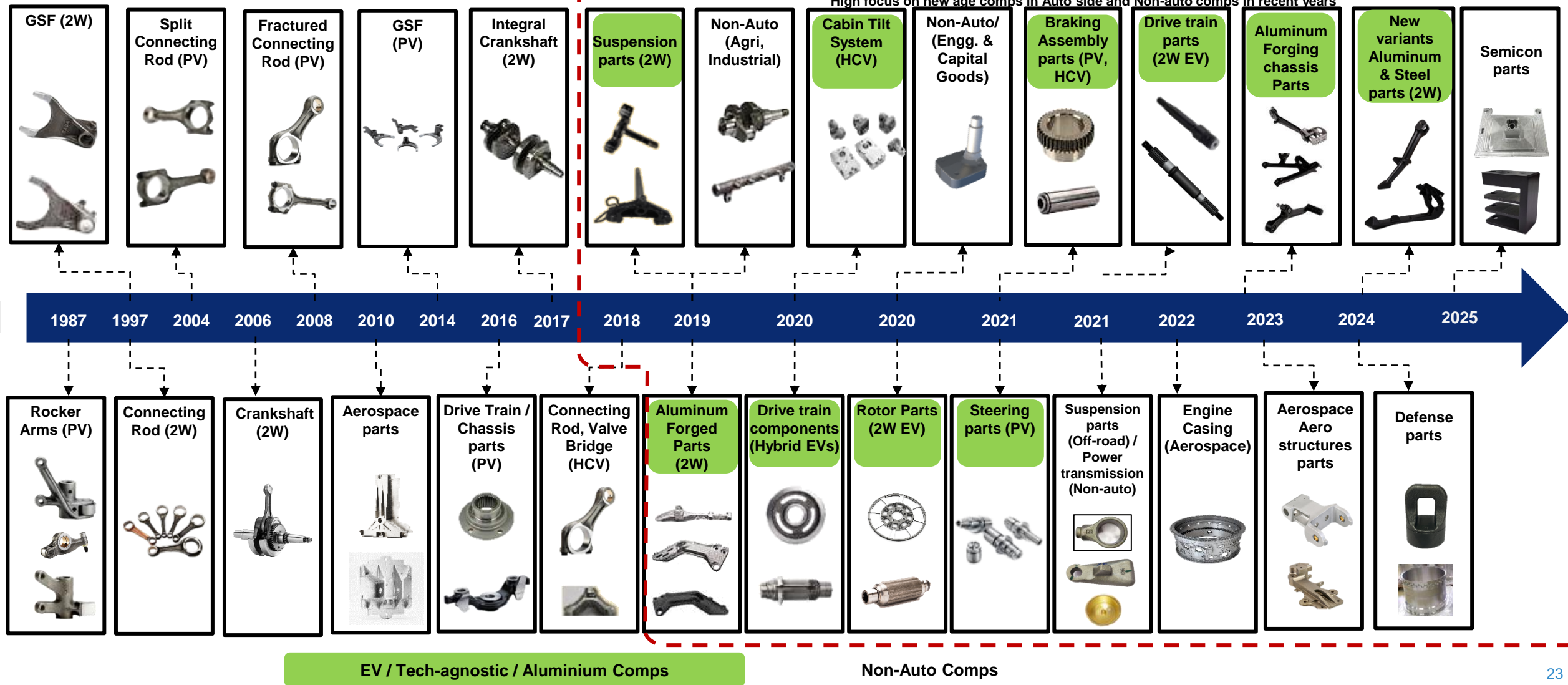




# Strategic entry into new markets and product categories

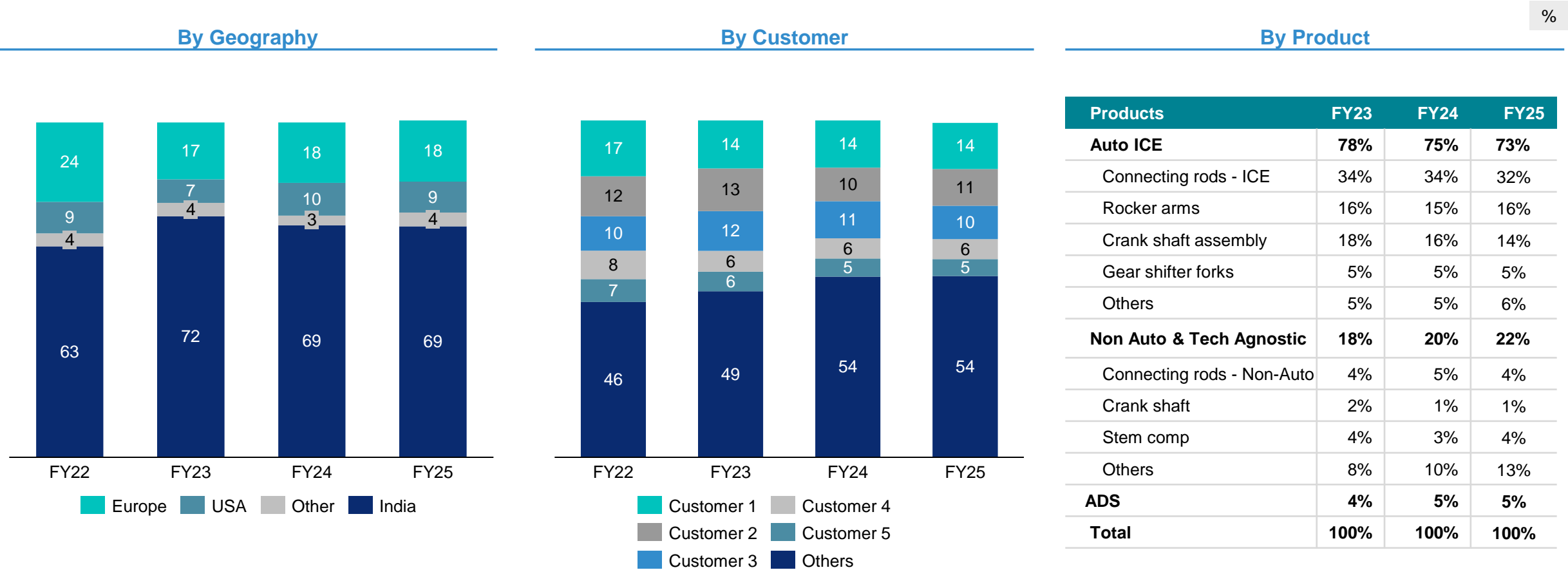
Aggressively expanding the product range into fast growing and trending space EV & Tech-Agnostic and Defense & Aerospace

High focus on new age comps in Auto side and Non-auto comps in recent years



# Diverse revenue profile

A wide portfolio of products across 80+ product families catering to 97\* auto and non-auto customers across 27 countries



› Added multiple customers resulting in diversified customer base, hence lowering the contribution from top customers

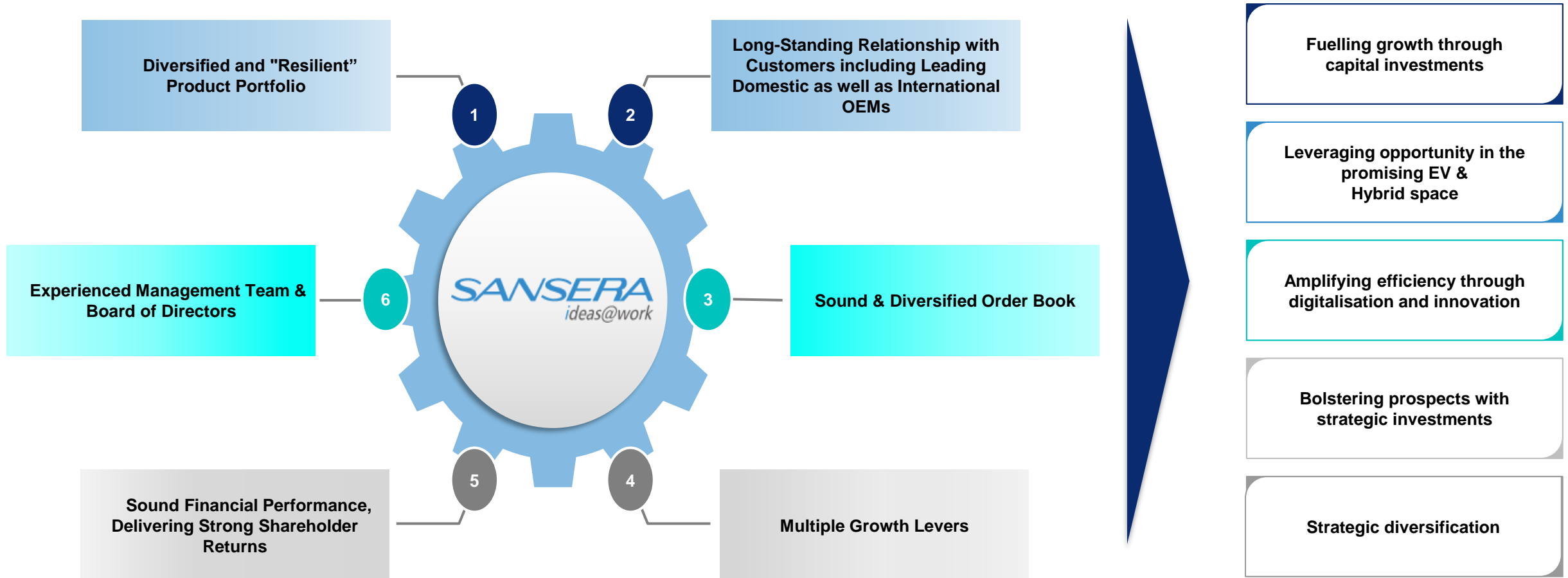
1. Based on sale of products  
\*Some customers may appear in more than one category



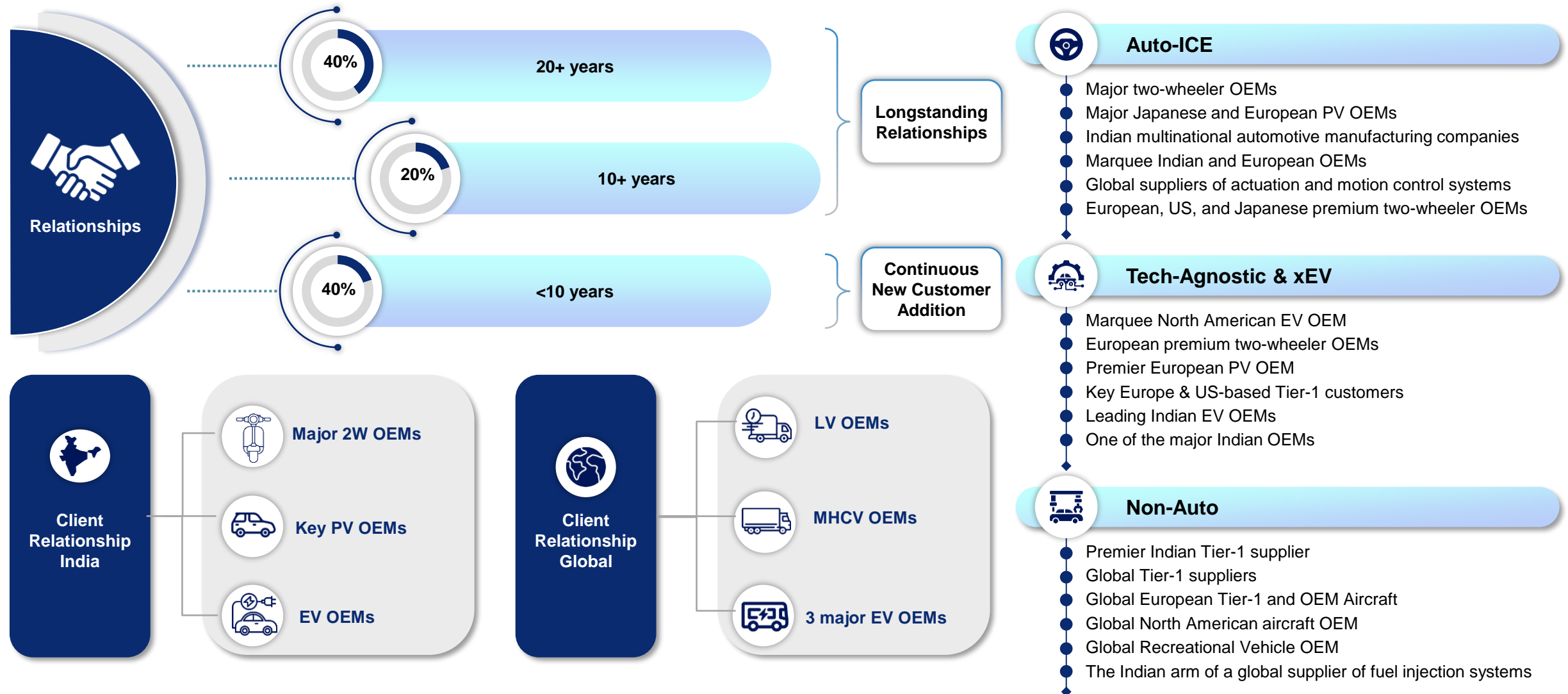
## Key Highlights

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# Building blocks in place for accelerated growth



# Long-Standing Relationship with Customers including Leading Domestic as well as International OEMs





# Multiple Growth Levers

Leverage existing capabilities coupled with a strategic reach to ensure robust growth and resilience in multiple categories

## Auto ICE

Consolidate and strengthen global market share in existing portfolio



## Auto Tech Agnostic and xEV

Strengthen xEV Business



Leverage existing capabilities in tech agnostic products especially **Aluminium Forged Components**

## Non-Auto

Diversify further into non-automotive businesses and expand addressable market



### Indian Market<sup>1</sup>

#### 2Ws



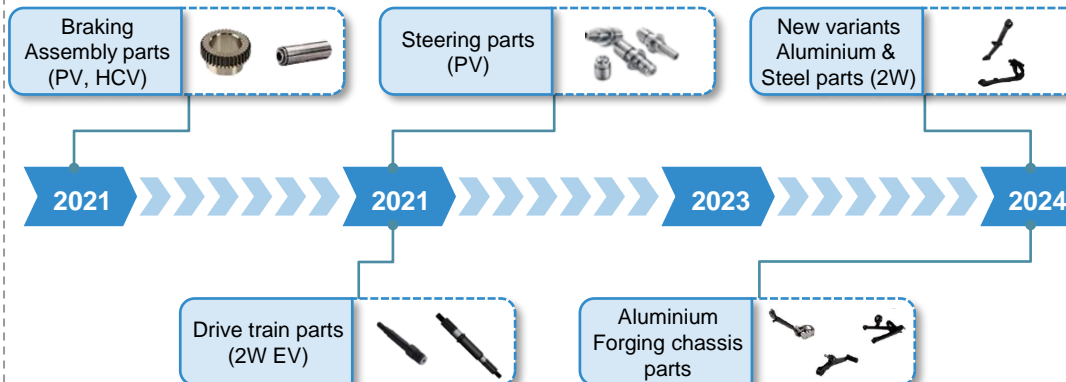
➤ **One of the Leading** suppliers of connecting rods, rocker arms and gear shifter forks

#### Light Vehicles



➤ **One of the Leading** suppliers of connecting rods and rocker arms

### Expanding the product range into fast growing EV & Tech-Agnostic and Defense & Aerospace



➤ Maintain momentum to grow non-auto business



➤ Enhance **exports** in non-auto space



➤ Secured business for **larger connecting rods** from a **North America based OEM**

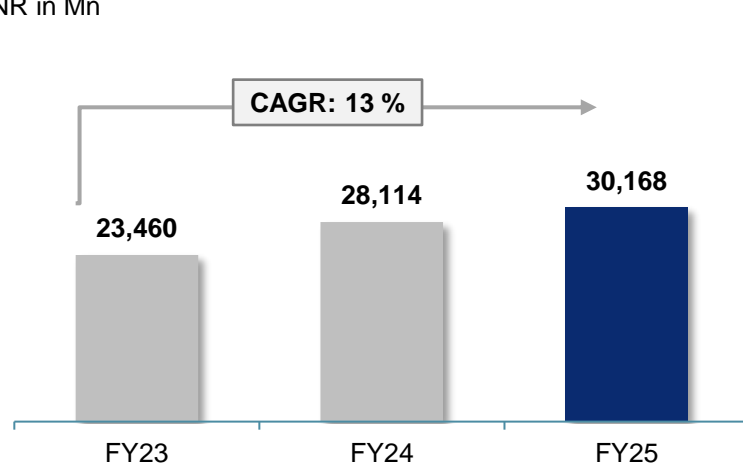


# Sound Financial Performance

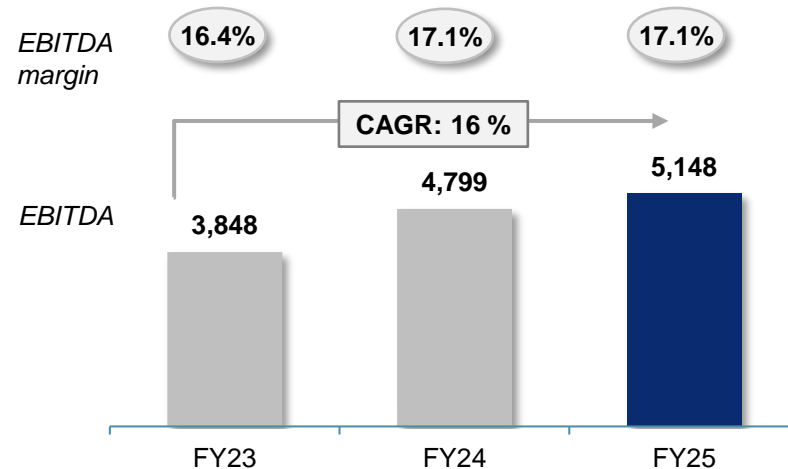
## Strong financial performance across profitability metrics

### Sound growth in revenue...

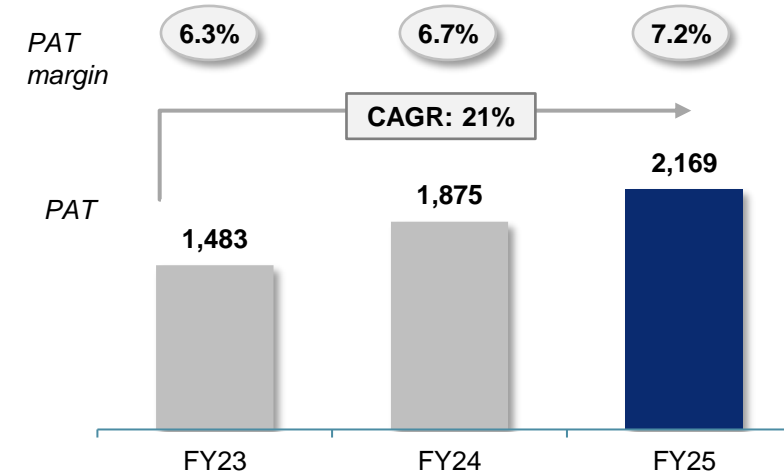
INR in Mn



### ...while maintaining healthy margin profile...

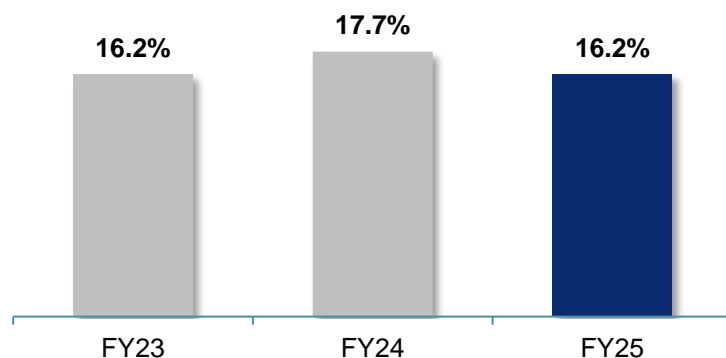


### ...with increase in profits



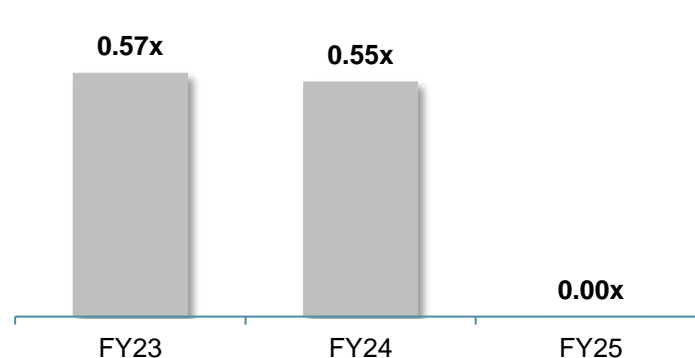
### Improvement in capital efficiency...

#### Adjusted Return on Capital Employed<sup>1</sup> (%)



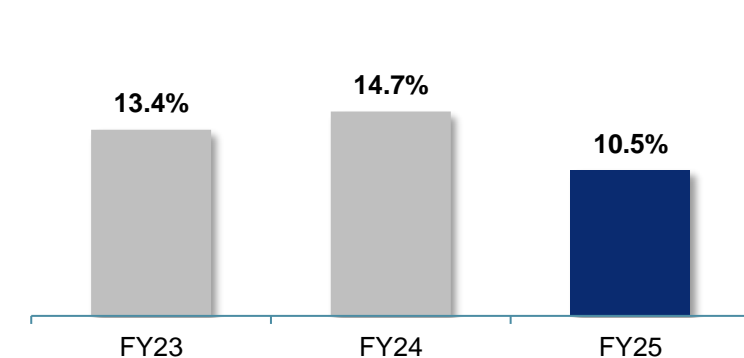
### ...without increasing leverage...

#### Net Debt / Equity



### ...delivering strong return on equity<sup>2</sup>

#### Return on Equity (%)



# Experienced Management Team & Board of Directors...

## Experienced Professional Management Team



**Praveen Chauhan**  
*Head of Corporate Strategy*



**Vikas Goel**  
*Chief Financial Officer*



**Rahul Kale**  
*Chief Operating Officer*



**Hari Krishnan**  
*CEO – Aerospace, Defence & Semiconductor (ADS) division.*



**Satish Kumar**  
*Chief Engineering & Technical Services Officer*



**P R Suresh**  
*Chief Risk officer & Head Corp Training & Quality Systems*



**Rakesh S B**  
*Head Aerospace Division*



**Rajesh Kumar Modi**  
*Chief Legal Officer, Company Secretary & Compliance Officer*



**Pattabhiraman Raghuraman**  
*Chief - Strategic Sourcing and Supply Chain Management Officer*



**Madhukar Bhat**  
*Chief Human Resources Officer*



**Anil Patil**  
*Chief Quality Officer*

## Distinguished Board of Directors



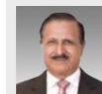
**S Sekhar Vasan**  
*Chairman and Managing Director*



**F R Singhvi**  
*Joint Managing Director*



**B R Preetham**  
*Executive Director & Group CEO*



**Muthuswami Lakshminarayan**  
*Non-Executive, Independent Director*



**Revathy Ashok**  
*Non-Executive, Independent Director*



**Samir Purushottam Inamdar**  
*Non-Executive, Independent Director*



**Proficient Strategic Thinking, Planning and Management**



**Global Exposure**



**Long-Standing Entrepreneurial and Leadership Skills**



**Deep Automobile Company Expertise**

# ...Well Recognized for Achievements in the Sector

Numerous awards over years bear testimony for the quality of products

Select Customer Awards for Quality and Customer Satisfaction



**“AIRBUS” #NewSteps2023**



**Zero Defect Supplies  
Zero PPM Award 2023**



**General Motors For  
Outstanding Performance**



**Premier Award by RTX**



2024

**Yamaha**  
Supplier  
Conference  
2024

**Honda**  
Annual Supplier  
Convention  
2023-24

**Honda Motor  
India**  
Delivery & Quality  
of Spare Parts  
during 2023-2024

**ACMA**  
Gold Award for  
Sustainability Business  
& Safety 2024

**TVS**  
Consistent Quality  
Performance Year  
2022-23

**Yamaha**  
Appreciation  
award  
for delivery (2023)

**Royal Enfield**  
Reliable partner in  
Quality & Delivery  
2023

**Quality  
Platinum**  
award from Bajaj  
Auto (2023)

**Boeing**  
Excellent Supplier  
Performance  
(2022)

**Bajaj**  
Quality Award  
BAL Q “Platinum”  
Award (2022)

**Hero**  
Best Performance  
EARN  
Program (2022)

**Bosch India**  
Regional Supplier  
Awards (2022)

2023

2022



## Annexures

# Consolidated Statement of Profit and Loss

Particulars (INR in Mn)	FY25	FY24	FY23	FY22	FY21
<b>Revenue From Operation</b>	<b>30,168</b>	<b>28,114</b>	<b>23,460</b>	<b>19,975</b>	<b>15,593</b>
Cost of goods sold (incl power & fuel cost)	17,682	16,877	14,162	11,896	9,167
<b>Gross Profit</b>	<b>12,485</b>	<b>11,237</b>	<b>9,299</b>	<b>8,079</b>	<b>6,425</b>
<b>Gross Profit Margin</b>	<b>41.4%</b>	<b>40.0%</b>	<b>39.6%</b>	<b>40.4%</b>	<b>41.2%</b>
Employee benefit expenses	4,427	3,798	3,180	2,774	2,138
Other Expenses	2,911	2,641	2,272	1,885	1,467
<b>EBITDA</b>	<b>5,148</b>	<b>4,799</b>	<b>3,848</b>	<b>3,421</b>	<b>2,821</b>
<b>EBITDA Margin</b>	<b>17.1%</b>	<b>17.1%</b>	<b>16.4%</b>	<b>17.1%</b>	<b>18.1%</b>
Other Income	203	24	101	70	131
Depreciation and amortisation expense	1,738	1,495	1,301	1,197	1,017
<b>EBIT</b>	<b>3,612</b>	<b>3,328</b>	<b>2,647</b>	<b>2,294</b>	<b>1,935</b>
<b>EBIT Margin</b>	<b>12.0%</b>	<b>11.8%</b>	<b>11.3%</b>	<b>11.5%</b>	<b>12.4%</b>
Finance Cost	700	770	615	510	474
<b>Profit before Tax</b>	<b>2,912</b>	<b>2,558</b>	<b>2,032</b>	<b>1,784</b>	<b>1,461</b>
Share of net profit of associates accounted for using the equity method, net of tax	8	5	-	-	-
Tax	751	687	549	465	363
<b>Profit After Tax</b>	<b>2,169</b>	<b>1,875</b>	<b>1,483</b>	<b>1,319</b>	<b>1,099</b>
<b>Profit After Tax Margin</b>	<b>7.2%</b>	<b>6.7%</b>	<b>6.3%</b>	<b>6.6%</b>	<b>7.0%</b>
EPS – Basic (Rs.)	37.41	34.83	27.74	25.27	21.02
EPS – Diluted (Rs.)	37.18	34.40	27.17	24.36	20.55

Note: Restated financial statements for FY21 and FY22

\*\* From Q1FY24 onwards "Revenue from operation" is shown instead of "Total Income"



# Recent CSR Activities Conducted In School

## Industry Visit



- Engineering college professors visited Plant-7 through IIMB as part of an industry visit
- 28 Students from MV Shetty College, Mangalore, visited Plant-9
- 30 Students from Roshni Nilaya, Mangalore, visited Plant-9
- 50 students from SVVN College, Neraluru, Bangalore, visited Plant-7

## Career Counselling



- Covered 2 schools and 548 students were benefited

## National Automobile Olympiad 2024





# Recent CSR Activities Conducted In School: Co-curricular Activities



Music



Yoga



Computer



Subject Allocation



Computer Training Center at Sansera Gurubhavan Provides Training for Students



# Recent CSR Activities Conducted In School: Other Activities



5S Awareness Training Conducted by Sansera



5S Plumbing Renovation Work At Ghps Hennagara



5S Training Conducted To Govt. School Teachers



5S Plumbing Renovation Work At Ghps Hennagara



# Recent CSR Activities Conducted In School: Other Activities



Sponsoring For Slum Children Education



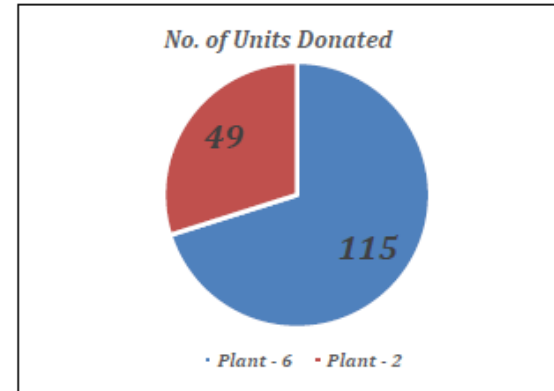
Sponsoring For Slum Children Education



Sankalp Science Flash Book Distribution

# Recent CSR Activities Conducted: Blood Donation

Sl. No.	Date	Plant	No. of Units donated	Event Partner
1	17-04-2024	Plant - 6	115	MAA Bhuvneshwari C S
2	19-04-2024	Plant - 2	49	Sankalpa Foundation
Grand Total			164	-





# Highly involved in ESG Practices (1/3)



Support To Rotary Club - Bangalore Midtown Charitable Trust



Scientific initiatives as part of commitment to the Agumbe rainforest and king Cobra surveillance vision.



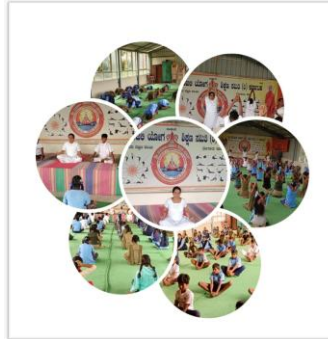
Support To Sports Rotary Club Of Bangalore And The Indian Golf Union



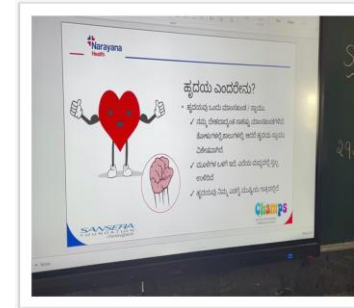
Supporting to Sports player



# Highly involved in ESG Practices (2/3)



International Yoga day Celebration



BP Awareness Program in Bengur School

Initiatives taken in  
Health Sector



ADOPTION OF TB PATIENTS OF ANEKAL TALUK - TB Elimination program



Health care program at Sansera supported schools & event partners - Narayana Netralaya & KMYF



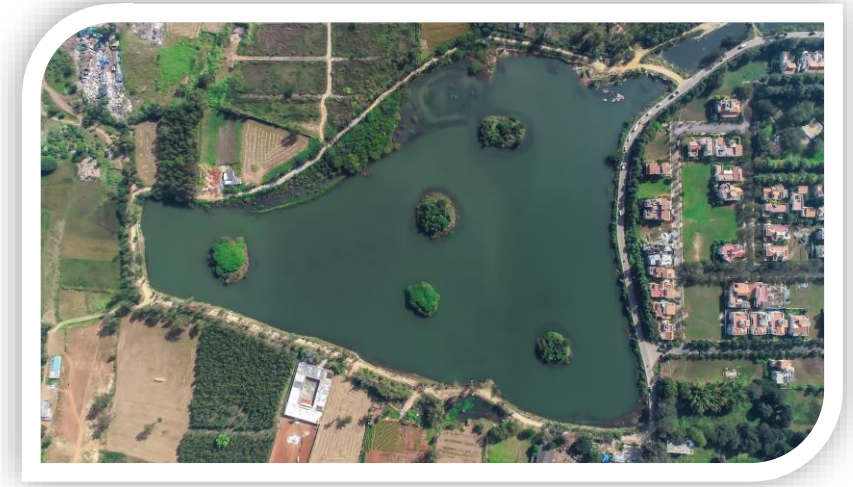
# Highly involved in ESG Practices (3/3)

## Initiatives taken for Environment

### KYALASANAHALLI LAKE



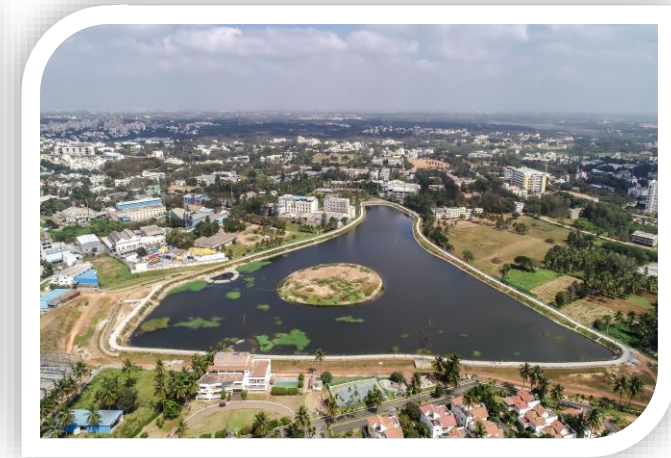
January 2017



Present

### **TRASHBOT** A de-centralised automated mixed waste segregator at BOMMASANDRA LAKE

- Hands-free Waste Processing
- Segregates into bio and Non-bio Components
- Handles all kinds of Mixed Waste
- Output Efficiency of up to 99.7%
- Highly Scalable
- Huge Capacities - Handles 100s of Tons
- Very Low Power Consumption



Present

# Other ESG Activities



Sansera Sustainable programs shared at a State level meeting by Sansera's JMD



Plantation by Sansera Employees





**For more information please contact:**

**Company:**



**Sansera Engineering Limited**

CIN: L34103KA1981PLC004542

Mr. Rajesh Kumar Modi, Company Secretary & Compliance Officer

Email id: [rajesh.modi@sansera.in](mailto:rajesh.modi@sansera.in)

**Investor Relations Advisor:**

**SGA** Strategic Growth Advisors

**Strategic Growth Advisors Pvt Ltd.**

CIN: U74140MH2010PTC204285

Shikha Puri / Dharmik Kansara

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