



LTI - Amplifying Outcomes

Investor Presentation

February 2018



Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause our actual results to differ materially from those in such forward-looking statements. LTI does not undertake to update any forward-looking statement that may be made from time to time by us or on our behalf.

We are an Innovation Partner to the world's leading brands

World's largest financial institution

Customer Data Analytics for AML, Cross-Sell and Upsell via Customer 360



Global CPG Major

End to end supply chain visibility using Blockchain based platform



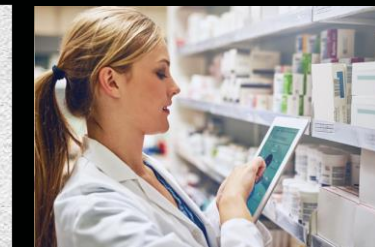
US Insurer

IoT based leak detection solution for improved coverage and faster claims management



European Media company

Improving subscription rates by implementing micropayments platform on distributed ledger technology



Global Pharma Solutions Provider

Inventory and manual effort reduction with IoT solution on a cloud platform



Nordic Bank

Digitalizing customer processes to reduce onboarding time by 75%



US Gas Major

Digital transformation for real time visibility into Gas Plant & Pipeline Network to improve utilization

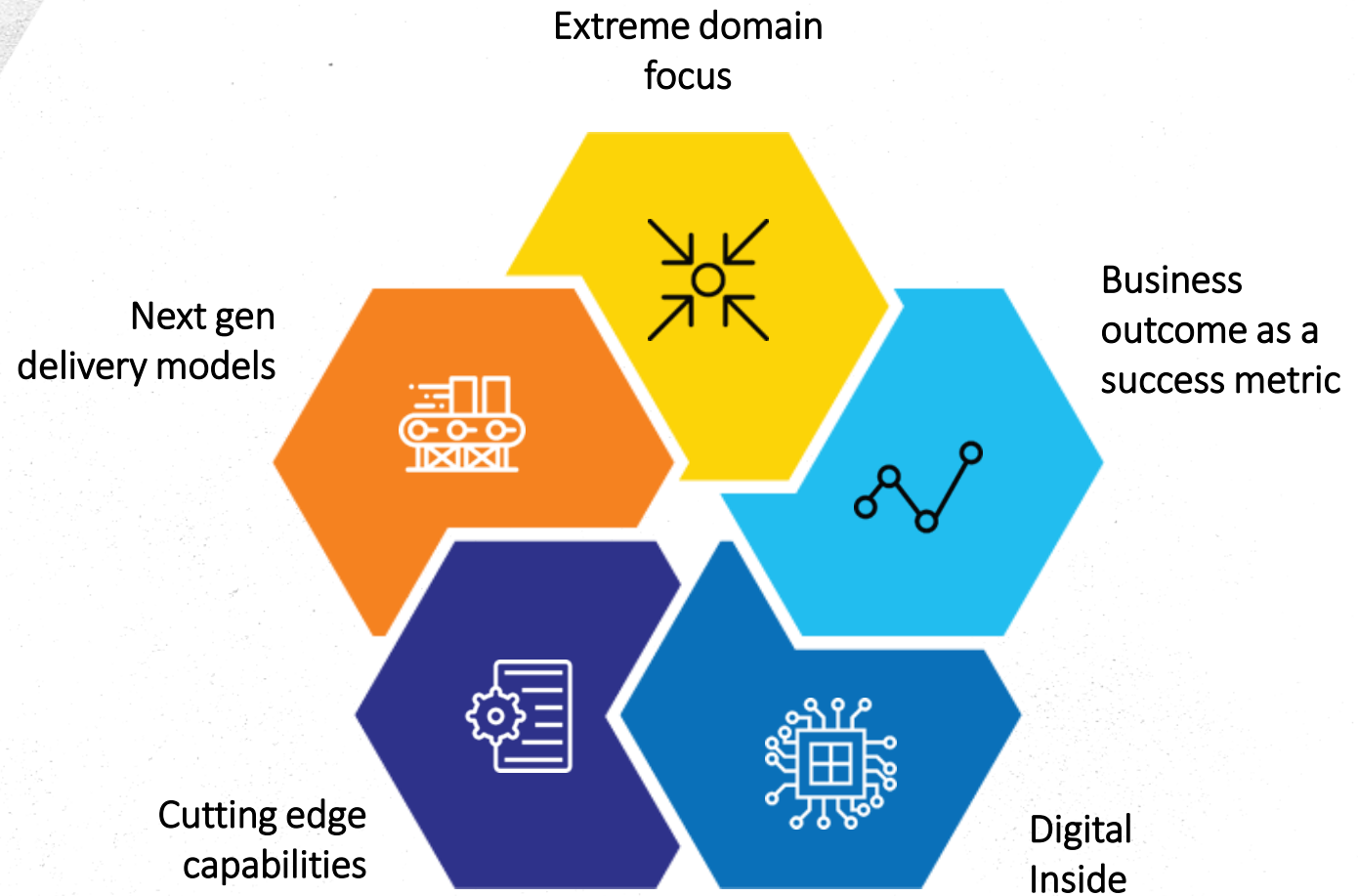
Best suited to deliver **Outcomes** that clients are seeking

- Rich, real-world expertise
- Engineering mindset
- An enviable client list
- Ecosystem of partners



LTI's Digital WOW

For LTI,
Digital is not just a set of
capabilities. It is a
**Way of Working
(WOW)**



mosaic

Accelerating Digital Transformation



LTI Mosaic
Things



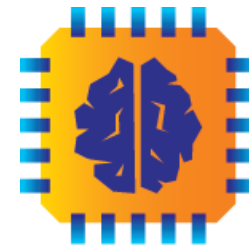
LTI Mosaic
Automation



LTI Mosaic
Decisions



LTI Mosaic
Experience



LTI Mosaic
AI



LTI Mosaic
Security

mosaic academy

Meet LTI

6th

Largest Indian IT
services company
(NASSCOM ranking 2016)

23

Delivery centers
globally, with 45
sales offices
(as of Dec 2017)

58

Fortune 500 clients
(as of Dec 2017)

289

Active clients
(as of Dec 2017)

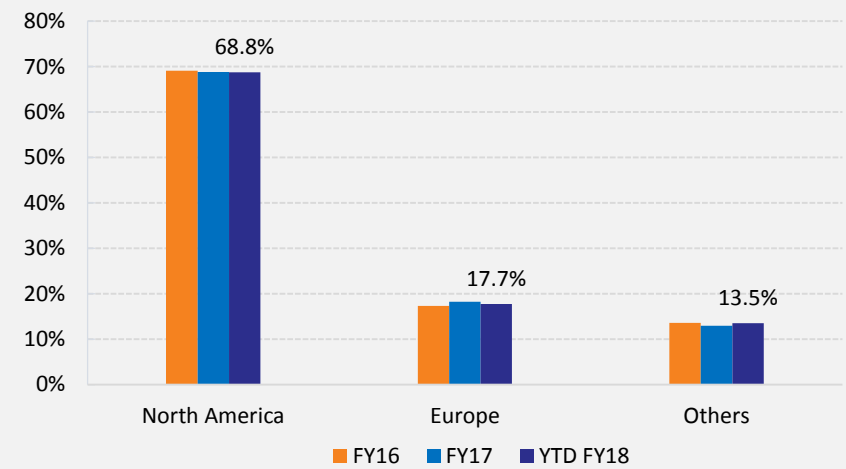
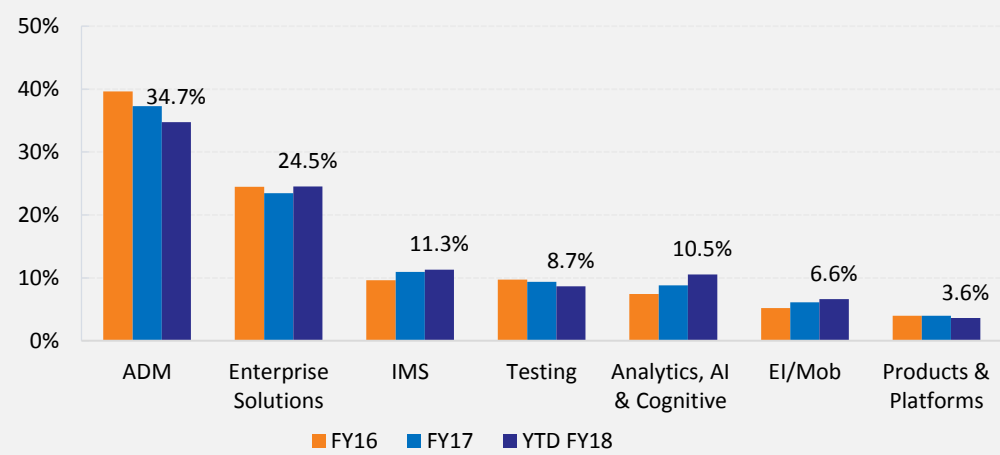
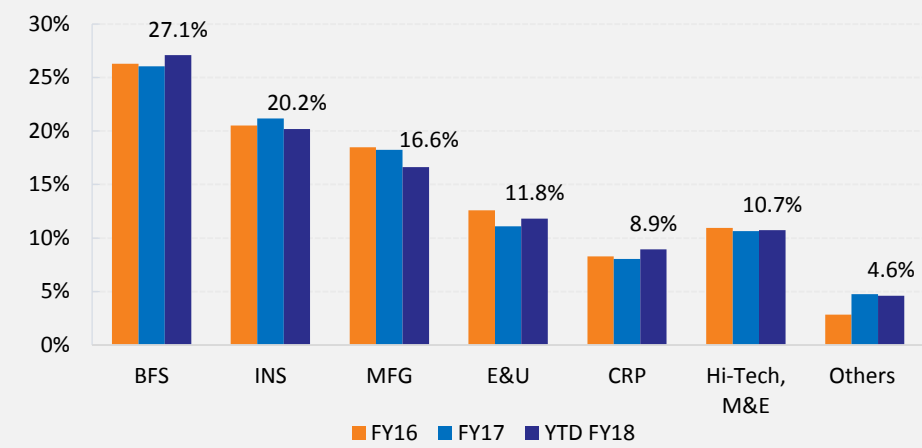
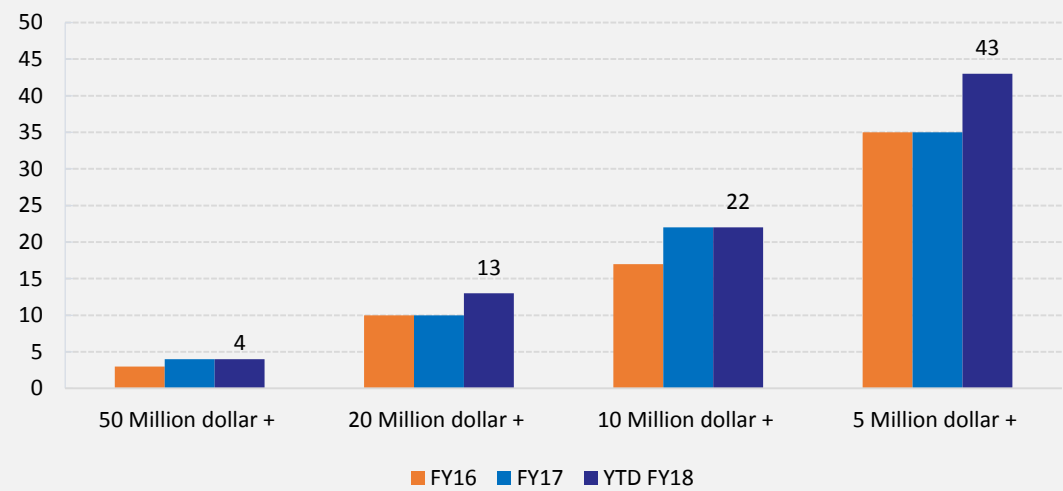
\$1+Bn

LTM revenues


23,000+

Headcount
(as of Dec 2017)

Well diversified portfolio



Large deal momentum

An overhead photograph of three business professionals in a modern office setting. Two men and one woman are seated in black, circular armchairs arranged in a triangle around a small, white, circular table. The man on the left is wearing a light blue shirt and dark trousers, and is shaking hands with the man on the right, who is wearing a grey suit. The woman on the right is wearing a dark blue suit and is gesturing with her hands while speaking. On the table, there is a laptop, a smartphone, and some papers. The floor is made of large, light-colored square tiles.

\$300 Mn+
TCV (net new) in 6 quarters

Leading African Bank

Multi-year deal to provide
end-to-end ADM services

A financial organization

End-to-end managed
infrastructure engagement



A cosmetics leader

New European client for
automation-led SAP AMS

A utility major

Exclusive partner for cloud-
based ERP transformation

Recent partnerships and acquisitions

AWS	 <p>Acquisition of AugmentIQ has helped LTI enhance its big data platform and deepen the MOSAIC offerings</p>
Azure	
Cisco	
Duck Creek	 <p>Acquisition of Syncordis will enable LTI to establish its core banking implementation capability and enhance footprint in the European financial services market</p>
Nutanix	
Workplace by Facebook	

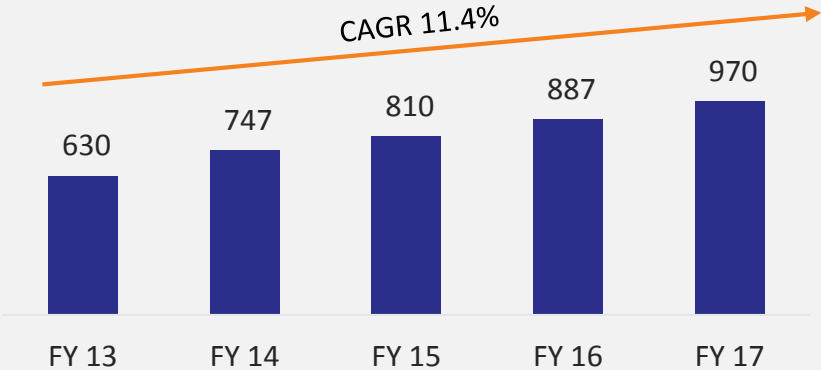


Financials

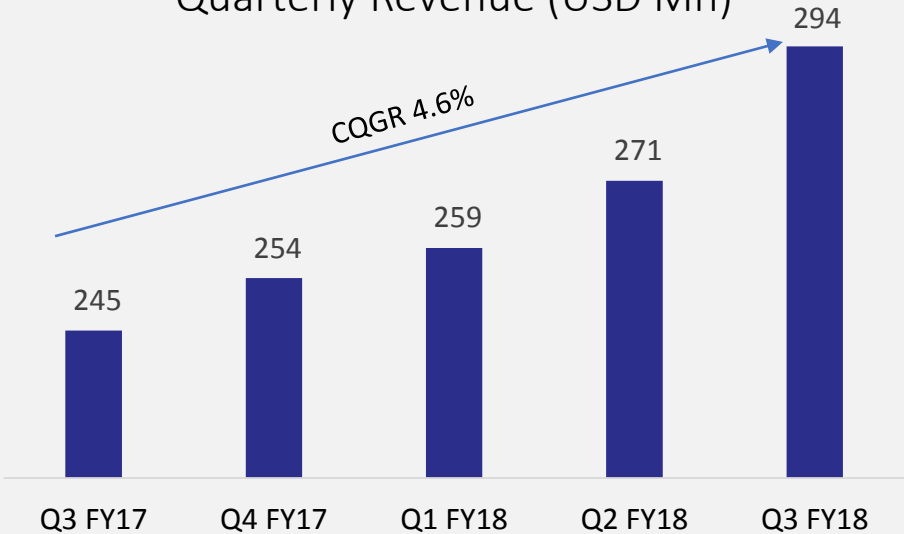


Consistently delivering industry leading revenue growth

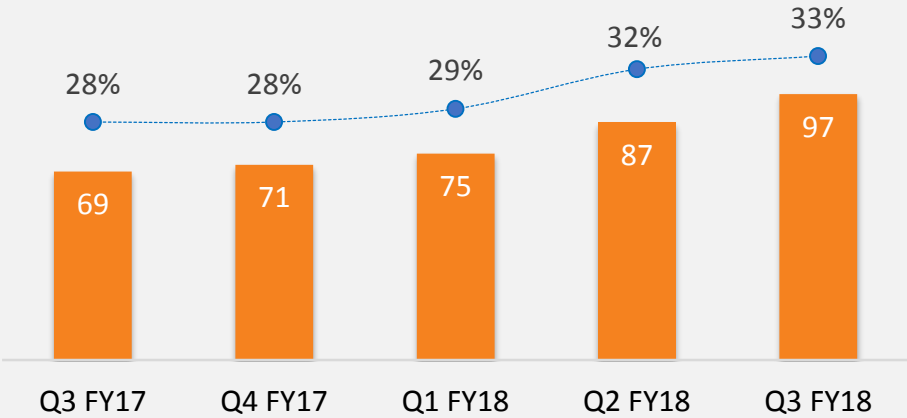
Yearly Revenue (USD Mn)



Quarterly Revenue (USD Mn)

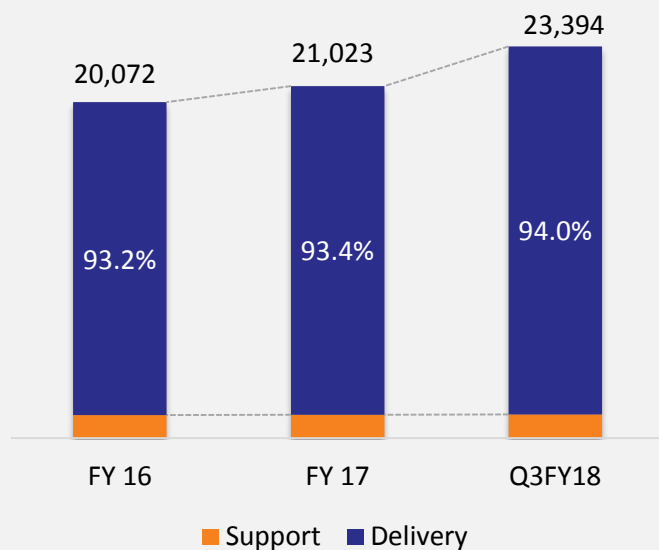


Quarterly Digital Revenue (USD Mn)

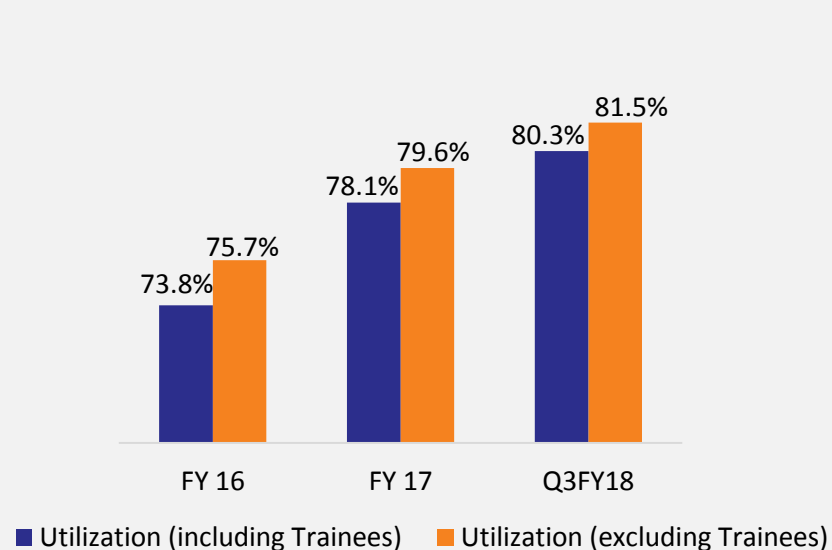


Operational Excellence leading to Healthy Financial Performance

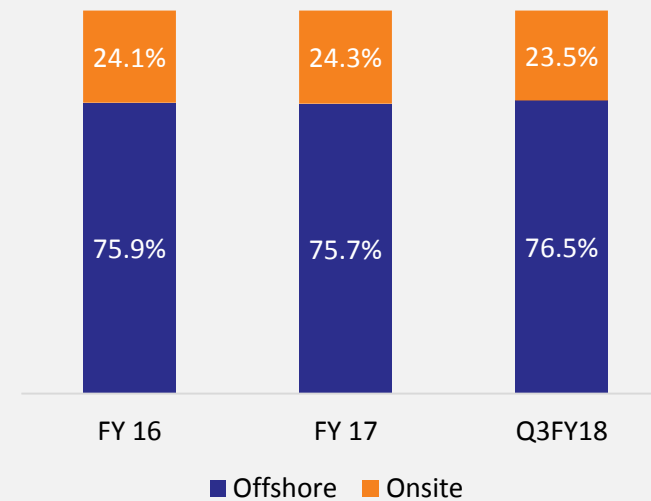
Headcount



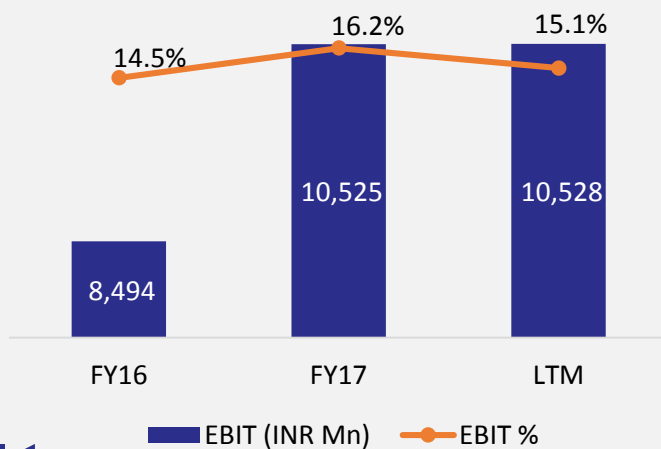
Utilization



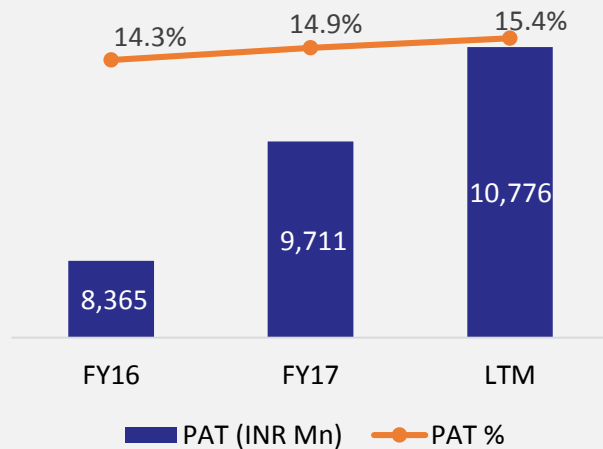
Effort Mix



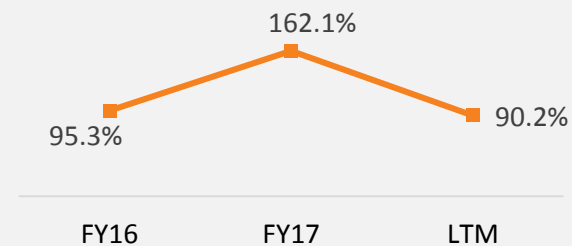
EBIT



Net Profit



Operating cash flow % to Net Profit



Our journey



Performance
with scale



Focus &
Micro-segmentation



The
Winning Team



Amplifying
outcomes

