

Shankara Buildpro Limited



Date: February 11, 2026

To
Department of Corporate services
BSE Limited
1st Floor, New Trading Ring,
Rotunda Building, Phiroze Jeejeebhoy
Towers, Dalal Street
Mumbai - 400 001

To
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1,
Block G,
Bandra Kurla Complex, Bandra (E)
Mumbai - 400 051

Symbol: 544517

Scrip Code: BUILDPRO

Dear Sir/Madam,

Sub: - Investor's presentation- Q3 9M FY26 Results

Dear Sir/Madam,

Please find enclosed Investor's Presentation for Q3 9M FY26 Results pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.

You are requested to take note of the same.

Thanking You

For **Shankara Buildpro Limited**

ereena
vikram

Digitally signed by
ereena vikram
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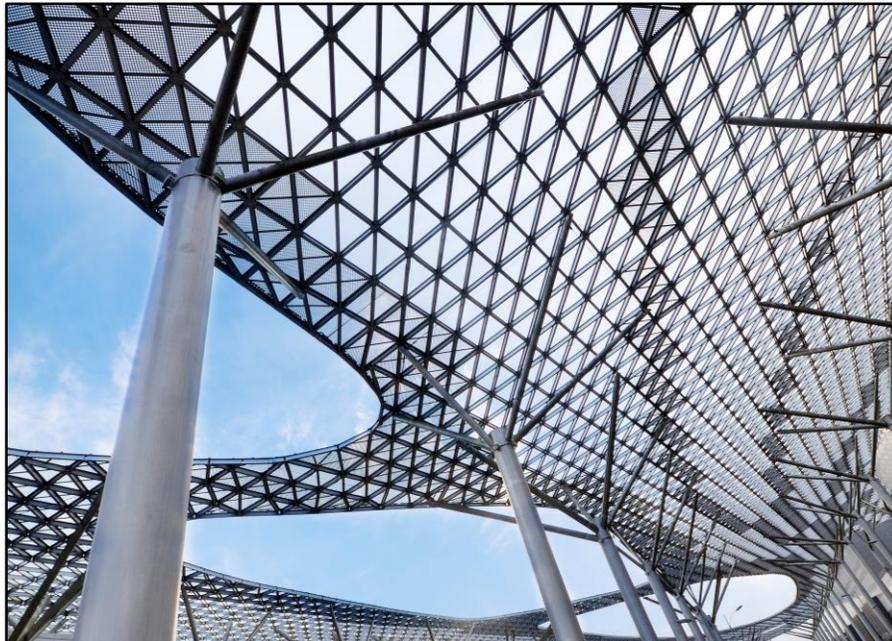
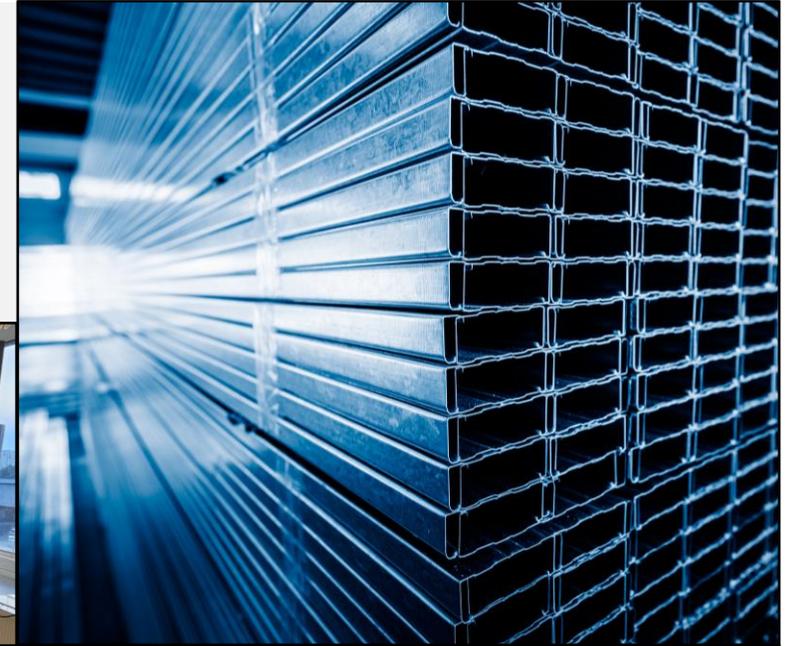


**SHANKARA
BUILDPRO LIMITED**

Q3 & 9MFY26
INVESTOR PRESENTATION

NSE: BUILDPRO
BSE: 544517
BLOOMBERG: BUILDPRO:IN

India's Leading
Building Materials
Marketplace



1

Q3 & 9MFY26 RESULTS

03-09



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Q3 & 9MFY26 RESULTS

→ 04-08

Q3 & 9MFY26

ROBUST GROWTH CONTINUES

OPERATIONAL HIGHLIGHTS

Q3FY26

2.61 Lakh Tonne
VOLUMES – STEEL

37%

Q3 VOLUME GROWTH
(YOY) - STEEL

₹1,520 Crore
SALES – STEEL

34%

Q3 REVENUE GROWTH
(YOY) – STEEL

₹146 Crore
SALES – NON-STEEL

(5%)

Q3 REVENUE GROWTH
(YOY) – NON-STEEL

₹1,666 Crore
SALES

29%

Q3 REVENUE GROWTH
(YOY)

9MFY26

7.27 Lakh Tonne
VOLUMES – STEEL

38%

9M VOLUME GROWTH
(YOY) - STEEL

₹4,384 Crore
SALES – STEEL

34%

9M REVENUE GROWTH
(YOY) – STEEL

₹445 Crore
SALES – NON-STEEL

3%

9M REVENUE GROWTH
(YOY) – NON-STEEL

₹4,829 Crore
SALES

30%

9M REVENUE GROWTH
(YOY)

FINANCIAL HIGHLIGHTS

3.30%

Q3 EBITDA MARGIN

3.28%

9M EBITDA MARGIN

QUARTERLY & NINE-MONTH OPERATIONAL UPDATES

STRATEGIC UPDATES

Robust **2.61 lakh tonne** steel volume delivered in Q3 & **7.27 lakhs tonne** in 9M.

On track to achieve **1.0+ million tonne** steel volume target in FY26.

Asset-light Balance Sheet, with superior RoCE of 37% (for 9MFY26) achieved post demerger from Shankara Building Products Limited.

Robust PAT growth in Q3 & 9M, up 39% YoY and 77% YoY, respectively.

Good volume growth in core steel categories such as:

- **Pipes & Tubes**
- **Flats**
- **Roofing**

Continuing growth in **Retail & Non-Retail across South-India** in all key markets.

Working capital under 30 days in Q3 & 9MFY26, improving from the previous year.

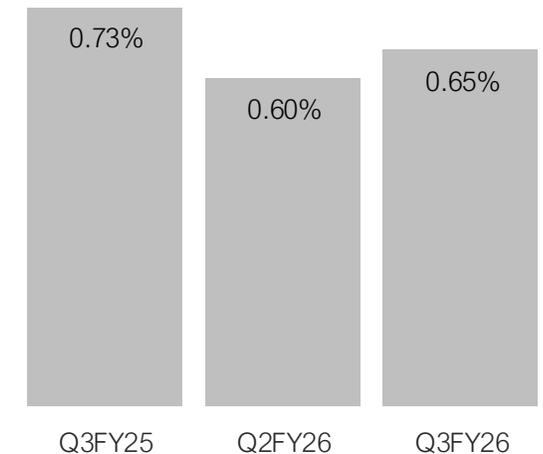
Healthy growth in **Retail and Non-Retail in Q3 & 9MFY26.**

Strengthening strategic relationship with our key business partners:



Controlled finance cost despite growing scale of operations, achieved through better working capital management.

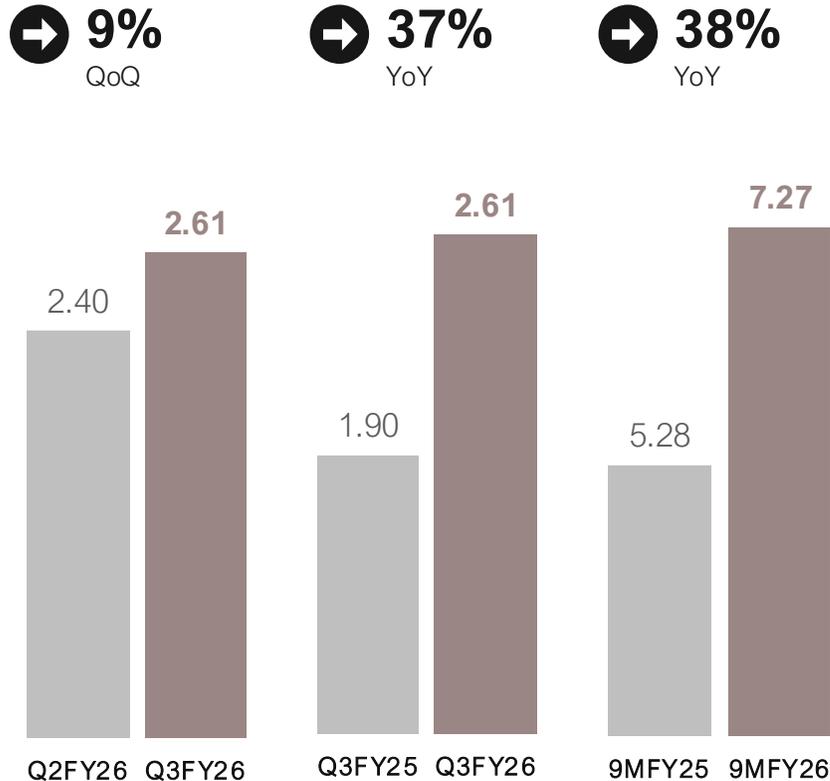
Interest Cost Under Control
(% OF REVENUE)



VOLUME THRUST CONTINUES IN STEEL MARKETPLACE

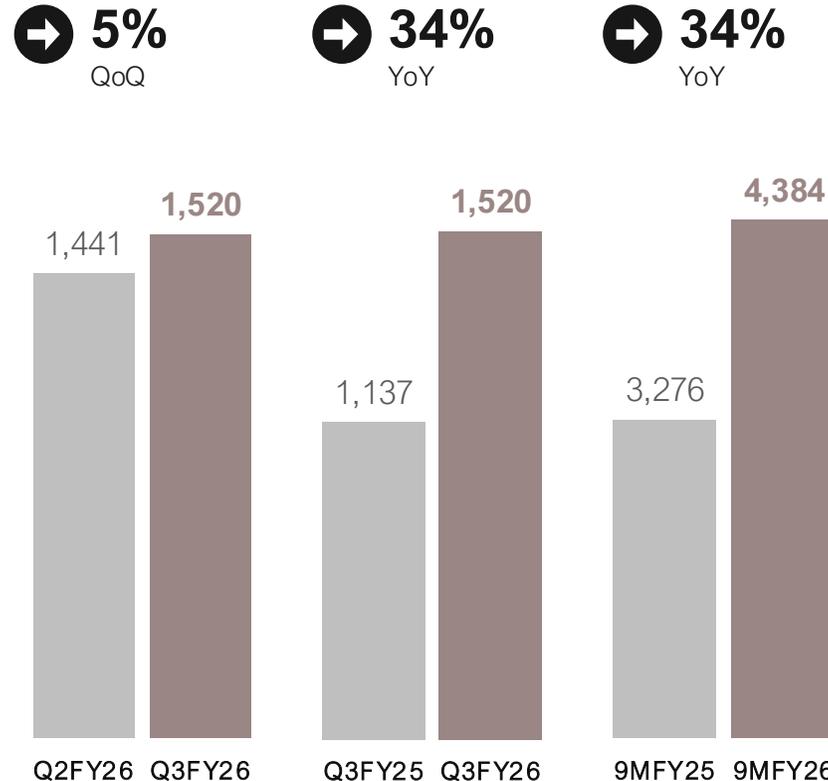
Volumes - Steel

(IN LAKH TONNE)



Revenue - Steel

(IN ₹ CRORE)



Robust volume growth continues in Q3FY26 & 9MFY26

On track to exceed the **1.0+ million tonne volume target for FY26**

INDUSTRY HEADWINDS IN NON-STEEL MARKETPLACE

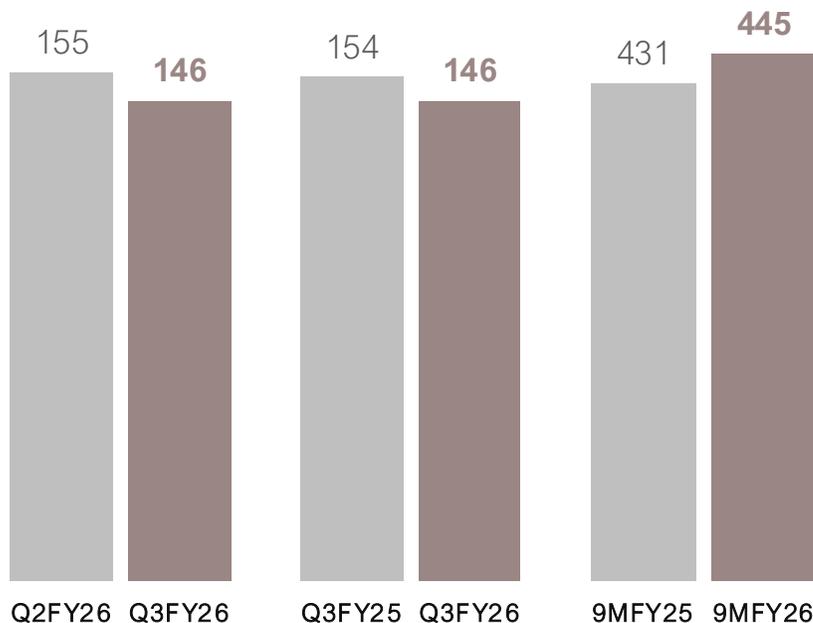
Revenue – Non-Steel

(IN ₹ CRORE)

➔ **(5%)**
QoQ

➔ **(5%)**
YoY

➔ **3%**
YoY

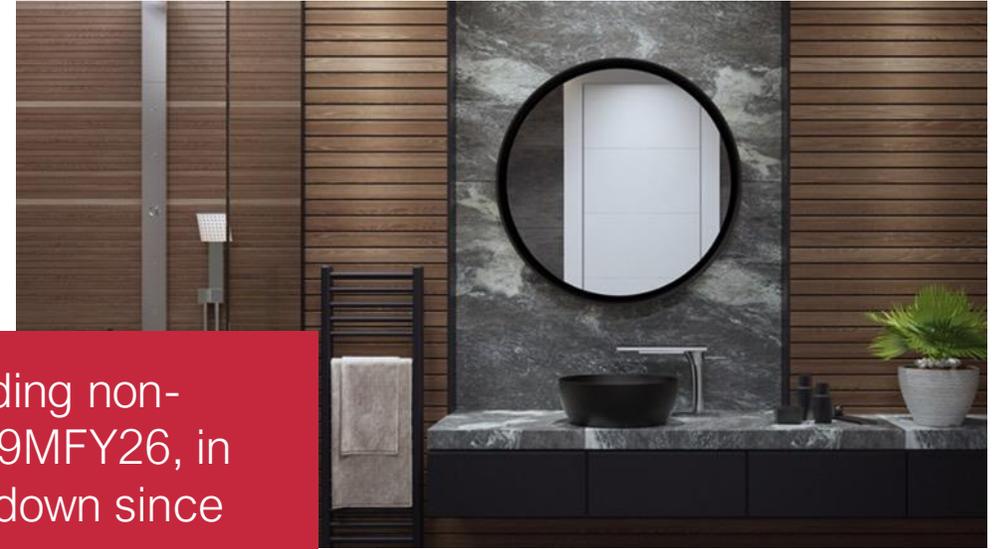


Macro headwinds impeding non-steel revenue growth in 9MFY26, in continuation to the slowdown since H2FY25

Tepid building materials environment observed across the industry

Sanitaryware and Plumbing & Fittings continued to deliver growth, while there is a notable slowdown in Tiles

Emerging categories such as Electrical, Lighting and Paints observed growth



Q3 & 9MFY26

ROBUST PROFIT PERFORMANCE

Revenue growth in Q3 & 9M led by 37% & 38% volume growth

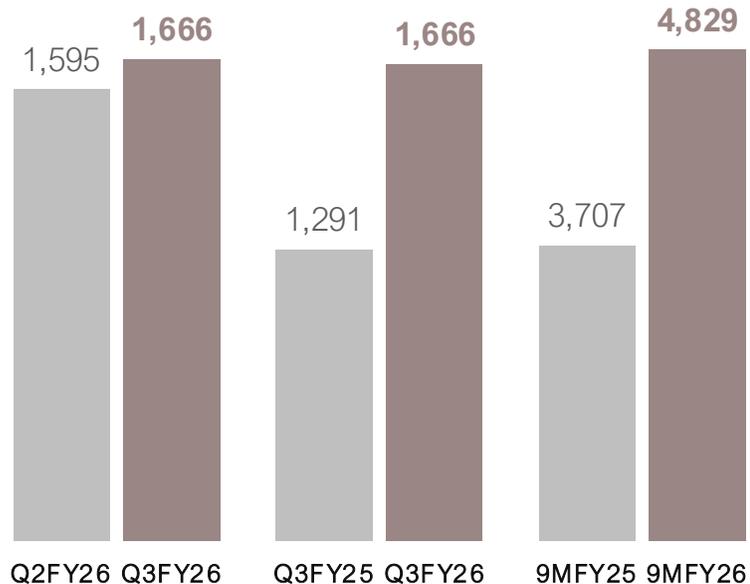
Q3 EBITDA margins improved both sequentially & YOY

9MFY26 EBITDA margins recorded substantial improvement over previous year

Revenue

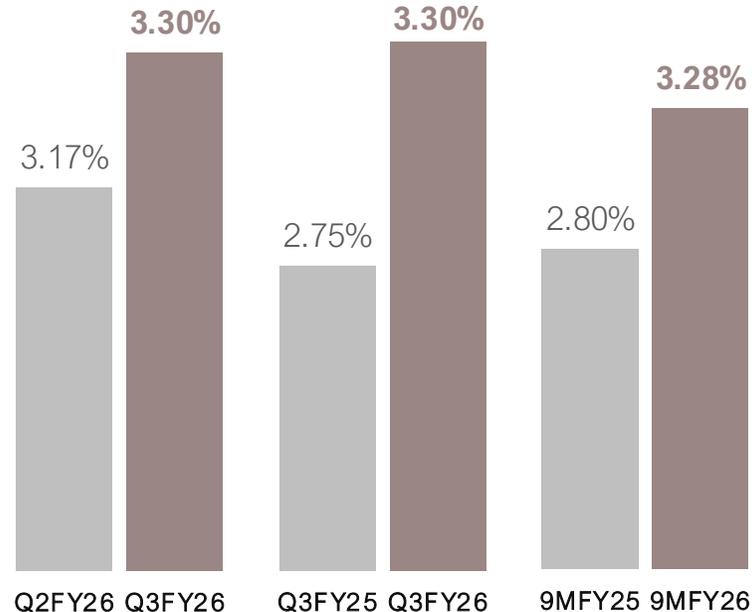
(IN ₹ CRORE)

➔ **4%** QoQ ➔ **29%** YoY ➔ **30%** YoY



EBITDA Margin

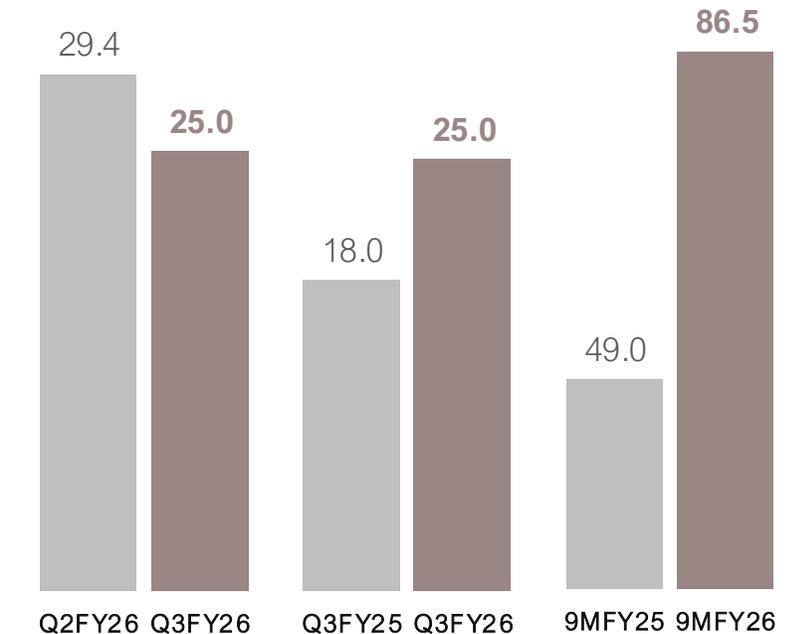
(IN %)



PAT

(IN ₹ CRORE)

➔ **(15%)** QoQ ➔ **39%** YoY ➔ **77%** YoY



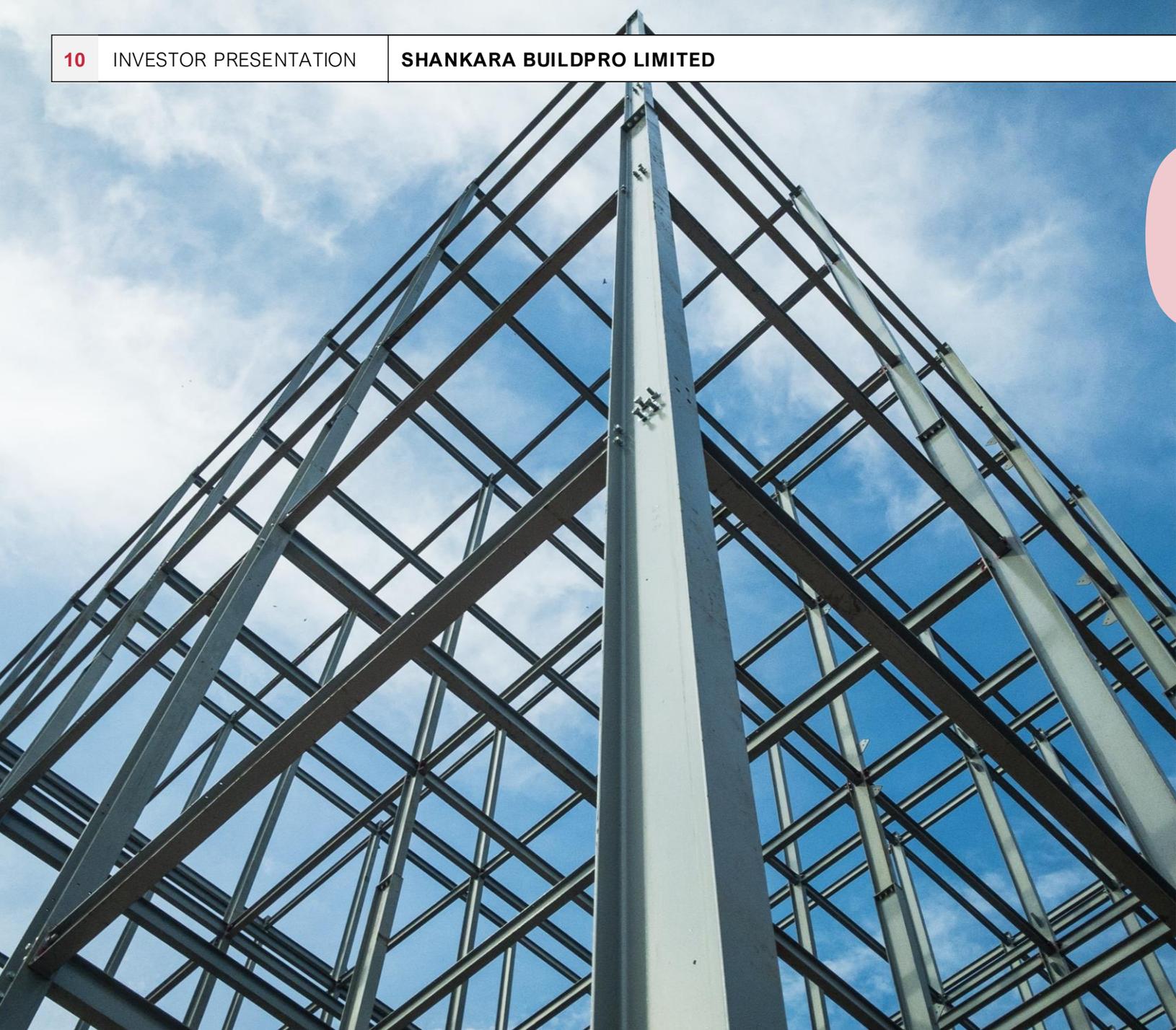
Note – Consolidated data. Figures have been rounded-off. Q3 & 9M FY26 PAT has an impact of ₹2.61 Crore on account of one-time provisioning due to labour code amendments.

BUILDPRO

P&L STATEMENT

PARTICULARS (₹ CRORE)	Q3 FY25	Q2 FY26	Q3 FY26	CHANGE YOY	9M FY25	9M FY26	CHANGE YOY
Revenue from Operations	1,291	1,595	1,666	29%	3,707	4,829	30%
Other Income	0	0	0	39%	1	1	41%
Cost of Materials Consumed	1,228	1,512	1,577	28%	3,522	4,574	30%
Employee Expenses	13	15	12	-4%	38	41	7%
Other Expenses	15	18	23	51%	44	58	30%
EBITDA	36	51	55	54%	104	158	52%
EBITDA Margin %	2.75%	3.17%	3.30%	54 bps	2.80%	3.28%	48 bps
Depreciation	2	2	3	43%	6	7	13%
Finance Cost	9	10	11	17%	34	30	-12%
Profit before Tax	24	39	41	70%	64	122	90%
Tax	6	10	13	120%	15	33	116%
Profit after Tax	18.0	29.4	25.0	39%	49.0	86.5	77%
PAT Margin %	1.40%	1.84%	1.50%	10 bps	1.32%	1.79%	47 bps
Basic EPS (in ₹)	7.43	12.12	10.31	40%	20.19	35.65	77%

Note – Consolidated data. All figures have been rounded-off. Q3 & 9M FY26 PAT has an impact of ₹2.61 Crore on account of one-time provisioning due to labour code amendments.



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BUILDPRO OVERVIEW

→ 11-16

BUILDPRO AT A GLANCE

130

94 OPERATIONAL
STORES & 36
FULFILMENT CENTER

5.3+

LAKH SQ.FT. OF RETAIL
SPACE

India's leading
**building
materials
marketplace**

**One stop-
solution** for all
building materials



India's largest
**steel tube &
pipe distributor
& retailer**

43%

3Y* VOLUME CAGR
in core steel product
segment

Building
**margin-accretive
non-steel
business**

42%

3Y* REVENUE CAGR
in supplementing non-steel
product segment

BUILDPRO FOOTPRINT



Strategy

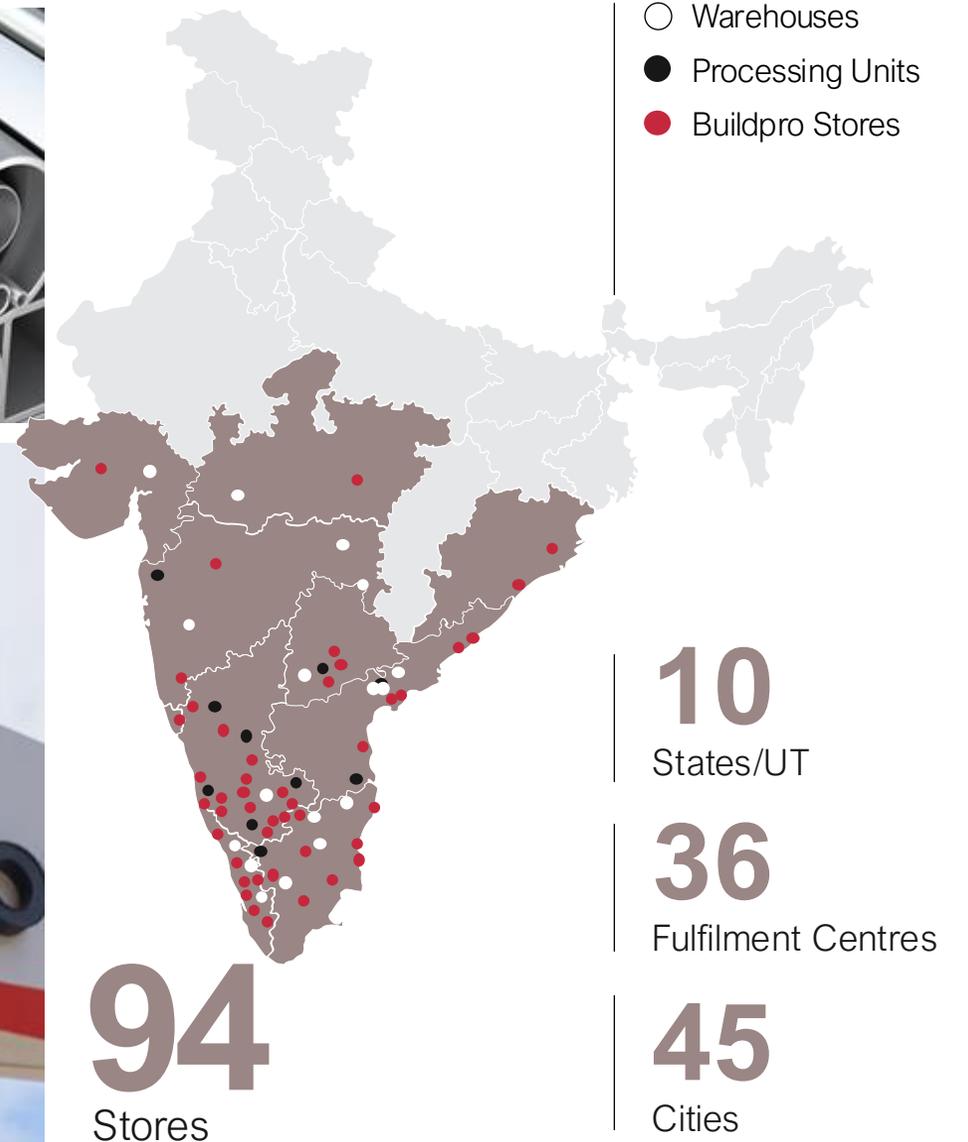
South-India stronghold: Karnataka, Tamil Nadu, Kerala, Telangana, Andhra Pradesh, Pondicherry & Goa

New markets: Maharashtra, Madhya Pradesh, Gujarat

Important supply-chain infrastructure in each micro-market: Fulfilment Centres & Warehouses

Cluster-based distribution approach

Prioritizing quick order fulfilment



Note: Map only for illustration purpose, not to scale

KEY BUILDPRO STORES



DASANPURA, BANGALORE



AMBATTUR, CHENNAI



YELAHANKA, BENGALURU



KULUR, MANGALORE



INFANTRY ROAD, BENGALURU



ANNA NAGAR, CHENNAI



DIVERSIFIED PRODUCT PROFILE

Steel

1 Lakh+ SKU's across
75 product categories

Pipes & Tubes



ERW Pipes



HR/MS Tubes



Galvanized Steel Pipes



Hollow Structural Sections



Mechanical Tubing

Long



MS Angle



MS Square Rod



MS Round Rod



Long S



MS Channel



MS Angle



MS Beams



MS Beams & NPB

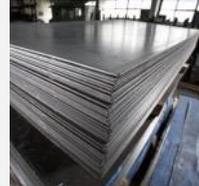


Long MS Channel Steel Tube



Long MS Round Rod

Flat



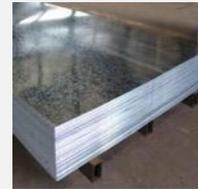
MS Sheet



GC Sheet



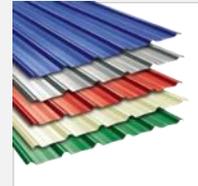
CR Sheet



GP Sheet



HRPO Sheet



PPGI & PPGL Roofing Sheet

Non-Steel



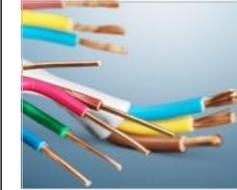
Bath Fittings & Sanitaryware



Tiles, Surfaces & Flooring



UPVC, CPVC & PVC Pipes Fittings



Electrical & Lightings



Modular Kitchen, Cladding & Hardware



Plumbing & Flushing Systems



Paints, Primers & Adhesives



Construction Materials

KEY SUPPLIER PARTNERSHIPS

Steel

Plumbing & Sanitaryware

Tiles & Surfaces

Paints, Chemicals, and Adhesives	

Lighting & Electricals

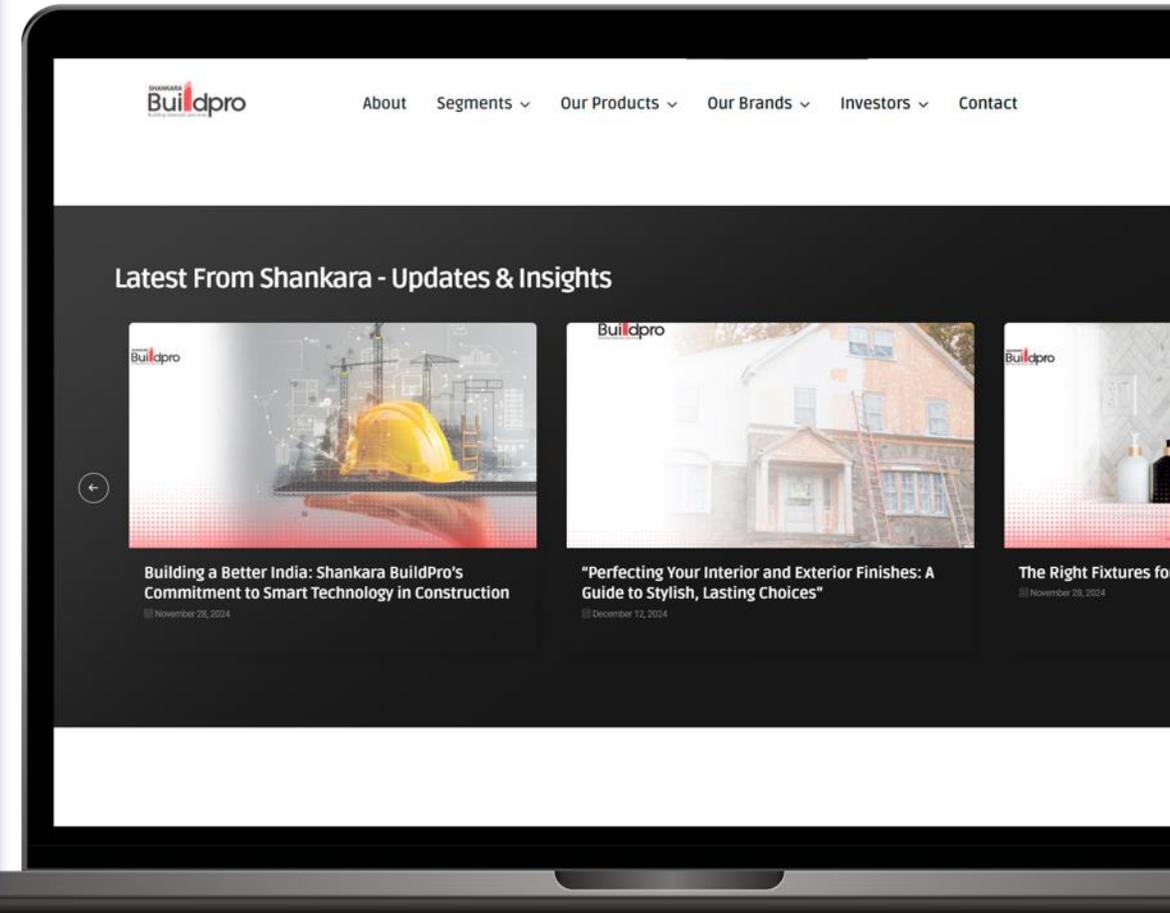
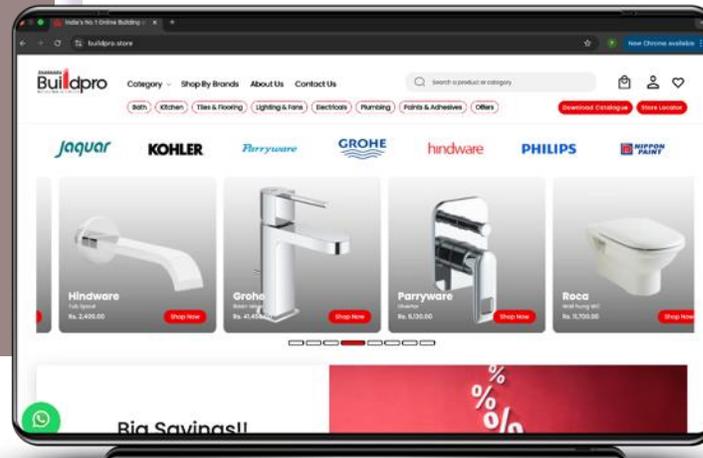
100+
Brands

TRUE OMNI-CHANNEL PLAY: **BUILDPRO.STORE**

Shankara's online e-com presence offering thrust to offline channels

Objective to touch-base with customers across different channels and ultimately drive store footfalls

Buildpro.store enabling online discovery and purchase, a true online store





03//

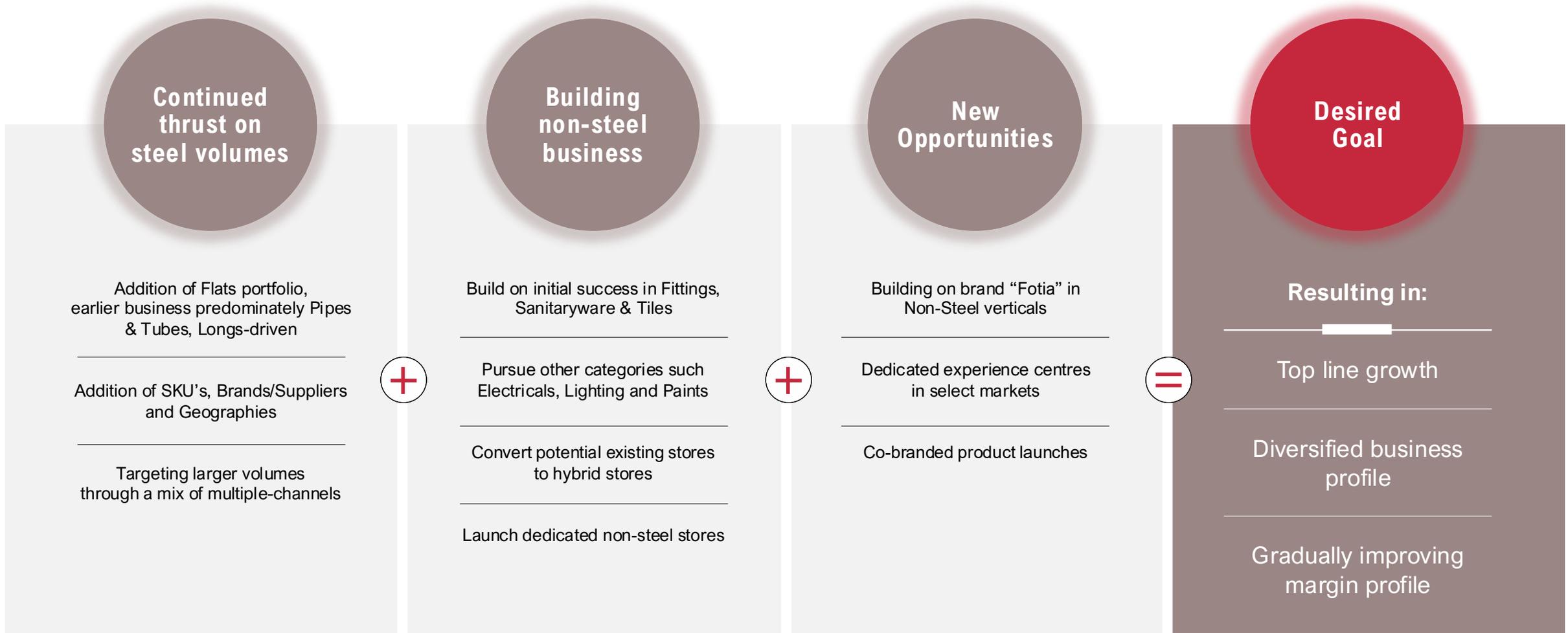
STRATEGIC DIRECTION



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BUILDPRO

GROWTH STRATEGY



FOR MORE INFORMATION **CONTACT US**

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