

The Knowledge **ECONOMY**



CAREER POINT

Career Point Limited - Annual Report 2014-15

Corporate Information

BOARD OF DIRECTORS

Mr. Pramod Maheshwari
Chairman, Managing Director and CEO

Mr. Om Prakash Maheshwari
Executive Director and CFO

Mr. Nawal Kishore Maheshwari
Executive Director

Mr. Mahesh Gupta
Director

Mr. Pawan Kumar Lalpuria
Director

Mr. Pritam Kumar Goswami
Director

Mr. Ram Swaroop Chaudhary
Director

Mr. Vishal Jain
Director

Mrs. Neelima Maheshwari
Director

Tarun Kumar Jain
Company Secretary

M/s Sharp & Tannan
Chartered Accountants
Statutory Auditors

M/s P. Khandelwal & Co.
Chartered Accountants
Internal Auditor



Bankers

ICICI Bank Limited
HDFC Bank Limited
Oriental Bank of Commerce
State Bank of India
Union Bank of India

Registered & Corporate Office

CP Tower, Road No. 1, IPJA, Kota – 324 005,
Rajasthan, India

Corporate Identification Number (CIN)

L72200RJ2000PLC016272

Registrar and Share Transfer Agent

Link Intime India Private Limited
C-13, Pannalal Silk Mills Compound
L.B.S. Marg, Bhandup (West)
Mumbai – 400 078 India
Tel: +91 22 2596 0320
Fax: +91 22 2596 0329
Website: www.linkintime.co.in

Websites

www.cpil.in
www.cpuniverse.in
www.careerpoint.ac.in
www.onlinepado.com

Disclaimer

In this annual Report, we have disclosed forward-looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements- that we periodically make contain forward-looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update and forward-looking statements, whether as a result of new information, future events or otherwise.

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Chairman's Letter

The 600 million population, which is below 24 years of age in India, includes 230 million school going children. With more than 20 million students in close to 700 degree granting institutions and approximately 35,000 colleges, India produces nearly 4 million graduates every year. This is again a slice of more than 10 million population joining the workforce annually in India. This highly scalable and accessible market with a hunger for quality education is an ideal environment for an education player.

Education is the base platform on which India aspires to transform itself in to a knowledge economy. The 600 million population, which is below 24 years of age in India, includes 230 million school going children. With more than 20 million students in close to 700 degree granting institutions and approximately 35,000 colleges, India produces nearly 4 million graduates every year. This is again a slice of more than 10 million population joining the workforce annually in India. With 25% of the world's workforce by year 2025, the country would be home to the largest working-age population in the world.

In turn, the education industry is also privileged by favorable demographics. With increasing middle income group and more than 50% population under the age of 25 years are considered to be demographic dividend for the country's education sector. The growth of conventional education is being fuelled by intensifying informal and ancillary segments i.e. tutorial, vocational, e-learning, pre-school etc. Additionally, new opportunities are emerging in the areas of content development, teacher training, certification programs, innovative pedagogy and corporate training.

Coming to educational tourism, at present, India is one of the largest importers of education with more than USD10 bn is spent outside the country by Indian students for Higher Education every year. However, a due focus on educational tourism may turn the scenario in to net export market. There are multiple reasons which favor India as an education destination for students from many countries of South-East Asia, Middle-East and Africa. Students find Indian education as relatively less expensive compared to developed countries. English language, open culture and better climate also rationale for potential influx of International students in India.

This highly scalable and accessible market with a hunger for quality education is an ideal environment for an education player. However, to be a serious contestant for a significant share of this market, the player needs to be focused on both – opportunities and challenges this market offers. A thorough understanding of students and parents' mind-set, strong credibility of excellence in delivery and expertise to liaison with regulatory framework are some of the prerequisites to play a bigger show.

In this perspective; through a strong foundation of academic excellence for last 22 years, Career Point has become a leading Indian education group with diversified and integrated solutions across the education value chain. Career Point has presence from Pre-School to University along with tutorial services. Be it informal education through tutorial services or formal education through Schools, Colleges or Universities, Career Point has created a niche with best education system and student centric approach. With a robust strategic plan, the focus is now to be established as a premier player in global education space.

Highlights of the year

In year 2014-15, we enrolled more than 22,000 students with year on year growth of 16% in tutorial services division. Thanks to higher growth in JEE-Advance and Pre-Medical enrollments, now the student base is almost equally spread across three different vertical of the tutorial division including JEE-Advance, JEE-Main and Pre-Medical. Career Point's residential coaching cum school offering - CP Gurukul performance was also very exciting and encouraging. In just second year of operations, it reached almost on full capacity and now being positioned in the premium category.

At formal education division, we had total enrollments close to 5,000 against 3,465 by end of previous academic session. The contribution in growth was mix of both - higher education and school education vertical where both vertical constitute three units each at multiple locations. Higher education includes Career Point University, Kota; Career Point University, Hamirpur and Career Point Technical Campus Rajsamand. School education includes Global Public School, Kota; second - Residential school as part of CP Gurukul and third – the day-school at Jodhpur.

In the period under review, our tutorial division got an extension through e-Learning solutions. Our e-learning products are gaining a big popularity in the market. With the encouraging response, we have also launched the video content on Pen-drives and Memory card. As an extension to formal education, Vocational Education division has also gained credibility and delivering very positive results. The company was selected by Govt. of Rajasthan to run various skill development courses where the training of youth is funded by Rajasthan Skills and Livelihood Development Corporation.

Coming to financials in brief, the income from operations on standalone level was reported at Rupees 62.83 crores with year on year growth of 16%. The revenue including other income was Rupees 71.1 crores against rupees 62.49 crores previous year. At consol level, the income from operations grew by 20% year-on-year by adjusting one-off incomes from current period and discontinued income from the last year. On back of higher enrollments, operating EBITDA at standalone grew by almost 5 times to Rupees 11.04 Crores with margins of 17.6% compared to 3.5% previous year. The net income came at rupees 9.7 crores with an increase of 130% against fiscal 2013-14 and margin improvement of 7 percentage points. As on 31st March 2015, the net worth of the company was rupees 332 crores.

Growth in top-line followed by a significant improvement in margins is the outcome of our continued focus on business fundamentals. A committed team is acclaimed for this output. Hence, I would like to thank all colleagues at Career Point for their hard work and valued contribution. On behalf of the Board, the Executive Management Committee and the entire Career Point team; let me also take this opportunity to thank all our stakeholders for their valuable trust and continued support.

With best wishes

Pramod Maheshwari

Pramod Maheshwari



Our Institutions : KG to Ph.D

School Education



Global Public School, Kota



Jeevan Jyoti Public School, Jodhpur



Career Point World School, Bilaspur

Tutorial Services



Career Point
Pre-Foundation | JEE [Main & Advanced] | Pre-Medical



Career Point Gurukul, Kota
Residential Cum School Campus

Higher Education



Career Point University at
Kota, Rajasthan



Career Point University at Hamirpur,
Himachal Pradesh



Career Point Technical Campus at
Rajsamand, Rajasthan

Product & Services

School Education



Tutorial Services



Vocational & e-Learning Solutions



Higher Education



Financial Snapshot



Standalone [reported]

Consolidate [Adjusted*]

Income from Operations (₹Lacs)



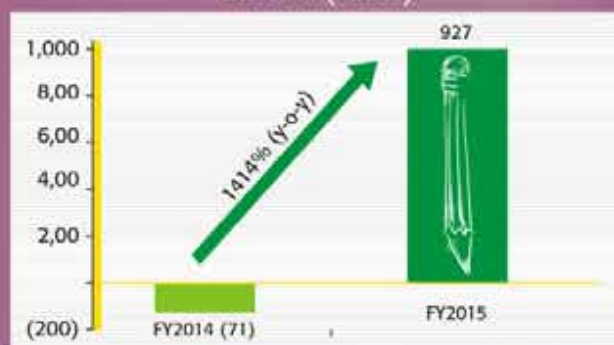
Income from Operations (₹Lacs)



EBITDA (₹Lacs)



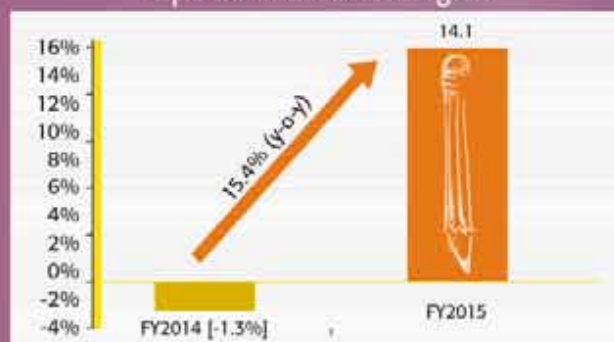
EBITDA (₹Lacs)



Operation EBITDA Margin



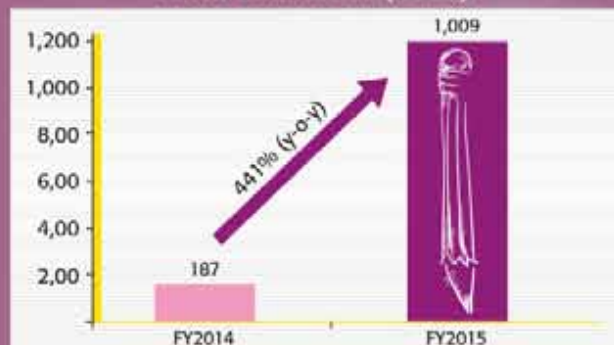
Operation EBITDA Margins



Profit Before Tax (₹Lacs)



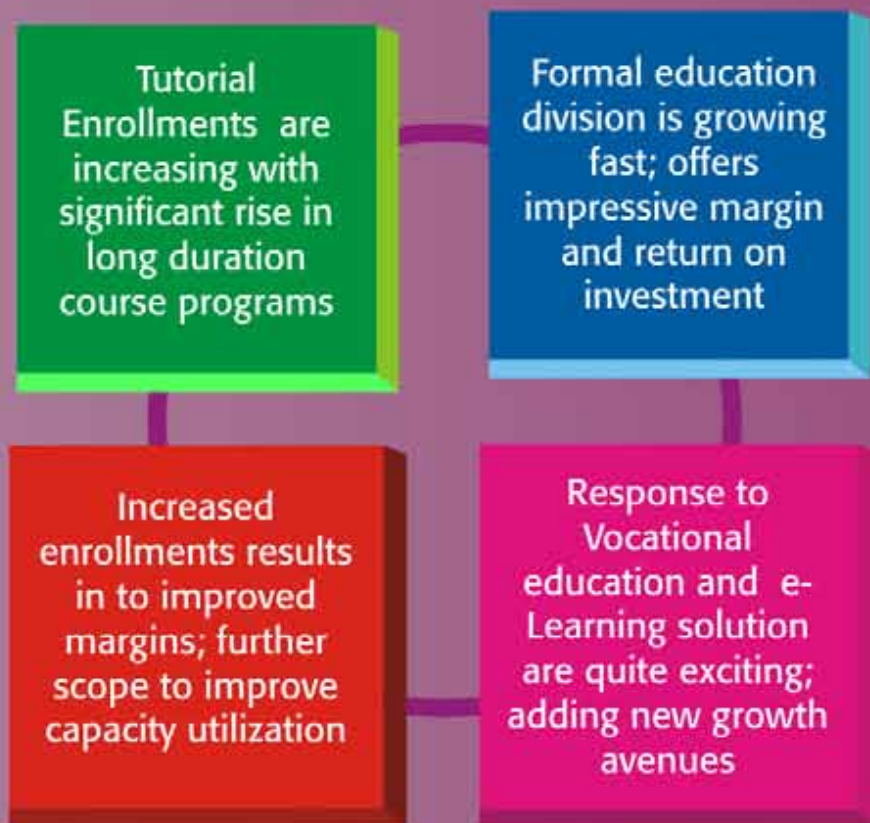
Profit Before Tax (₹Lacs)



*Adjusted for Like to Like Business Performance Comparison :

- Adjustment of income and expenses from higher educational institutions which is recurrent this year
- Adjustment of income and expenses from Kota Automobiles which was turned this year
- Adjustment of extraordinary loss booked against the asset sale this year

Key Business Indicators



Investment Rational

Presence in evergreen education business with diversified vertical across the industry value chain

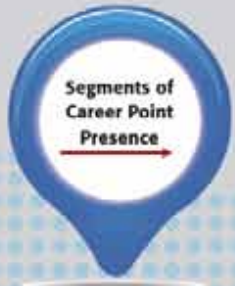
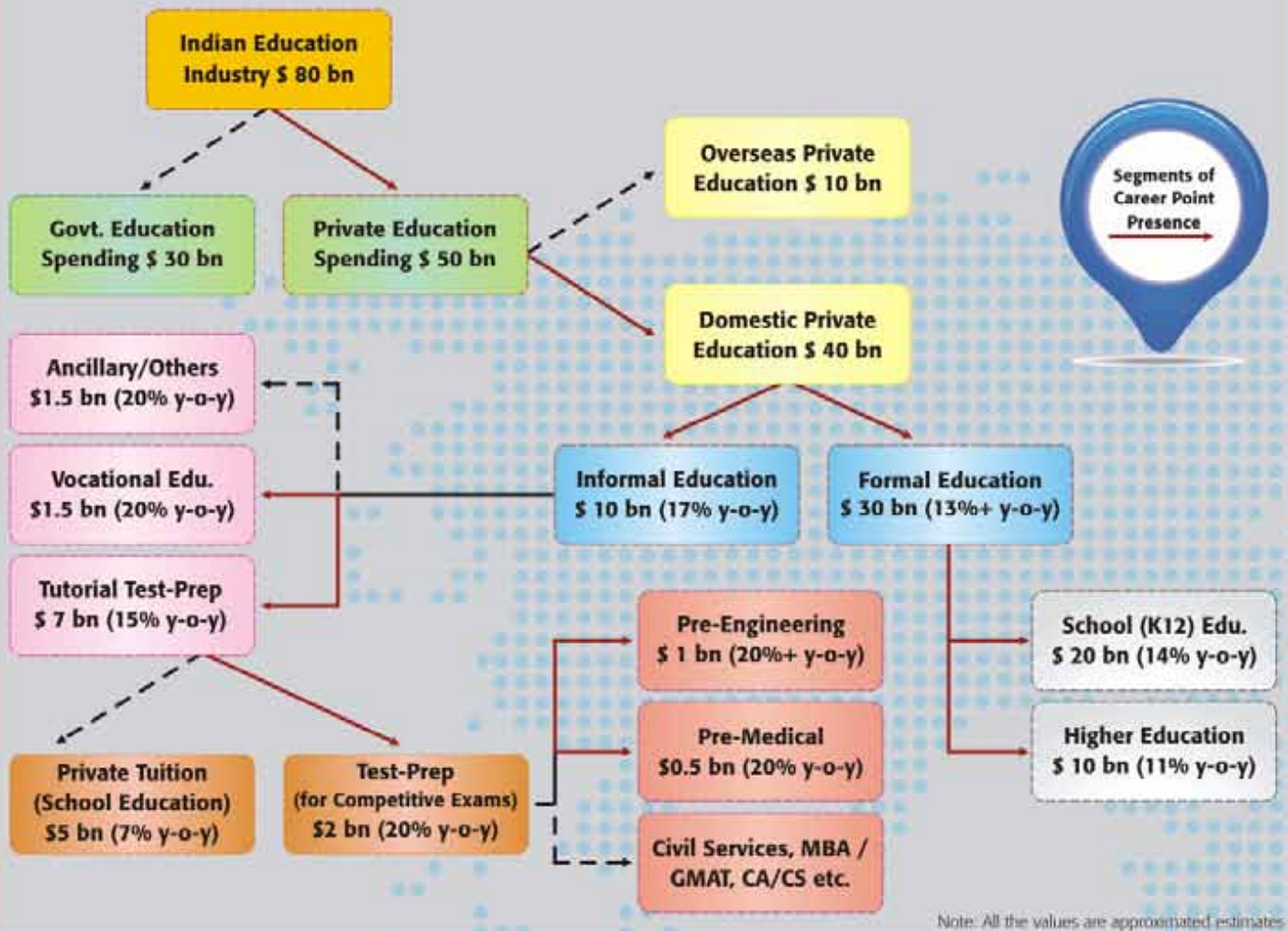
New initiatives i.e. e-Learning, Vocational are fuelling growth without any significant capex

Major formal education projects are out of gestation and have start yielding returns

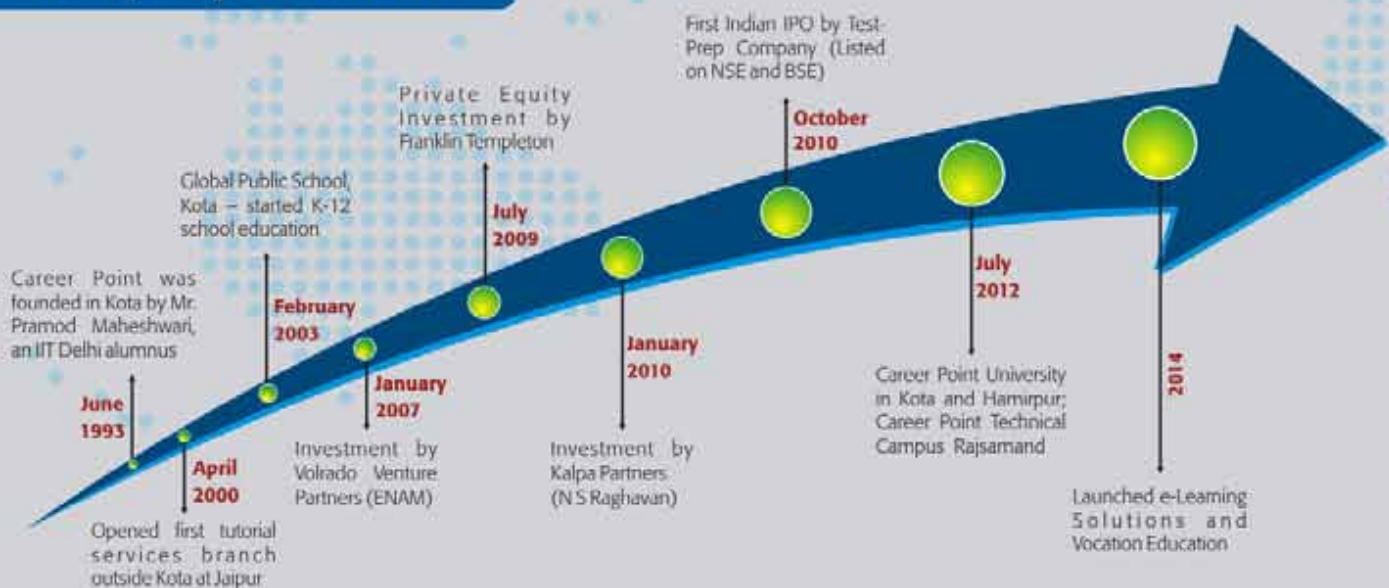
Ongoing restructuring efforts aiming for a asset-light business model and improved ROI

The value of tangible assets ensures significant value appreciation from current level

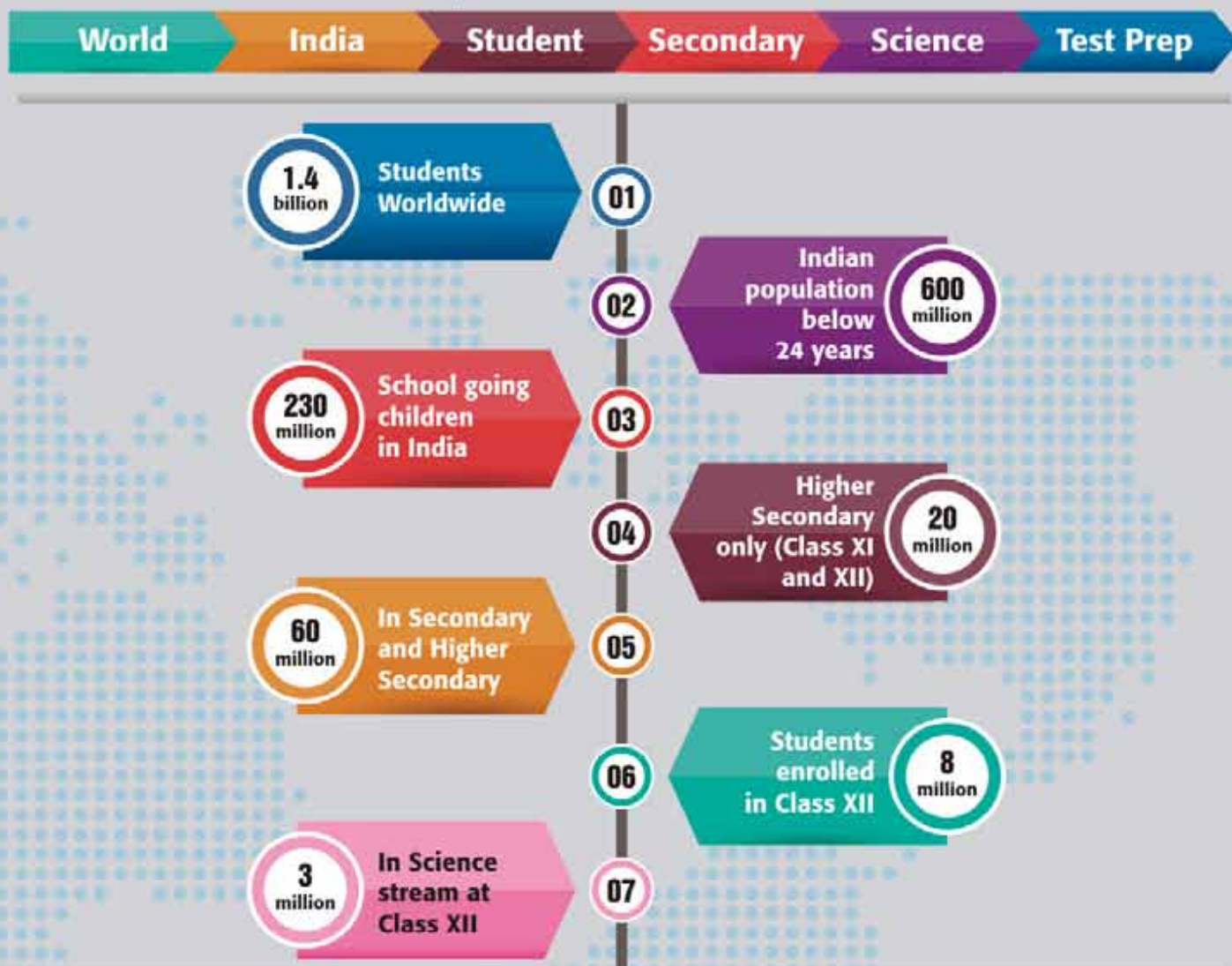
Indian Education Industry



Company Evolution



Industry Statistics - Enrollments



Leader in Industry Innovations

From 1993 to 1995 <ul style="list-style-type: none"> Developed concept of all subjects coaching for IIT-JEE/AIEEE under one roof Set-up Study Material Development Center (R&D) in Kota Started Post-selection Counseling for students Implemented Faculty Training Program 	From 1996 to 2001 <ul style="list-style-type: none"> Set-up branches outside Kota and promoted Kota Coaching System Launched All India Test Series & courses exclusive for AIEEE Started recruitment of faculties from various IITs Started CBSE school up to class XII in Kota 	From 2002 to 2009 <ul style="list-style-type: none"> Launched Technology enabled coaching through Satellite Started preparing students separately for Board exams Attracted Global Investments through Private Equities Provided Student Welfare Cell for non-academic support 	From 2010 onwards <ul style="list-style-type: none"> Launched formulae book on mobile (M-learning) and solutions on DTH (i-Exam) Offered Personalized Adaptive Performance Analysis and Feedback First Coaching institute who got listed on BSE & NSE Started residential coaching with integrated school campus
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Vocational Education Facts

1. With more than 20 million students in higher education institutions, India produces nearly 4 million graduates every year. This is again a slice of more than 10 million population joining the workforce annually in India.
2. With 25% of the world's workforce by year 2025, the country would be home to the largest working-age population in the world. However, in India, only 10% of the workforce receives skill training compared to 96% in Korea and 80% in Japan.
3. Out of 40.2 Crores youth to be trained by 2022 under Skill Development Mission launched on 15 July 2015, approximately 75% (30 Crores) would be existing workforce and 25% would fresh workforce.
4. About 70 schemes are being run on skill development and vocational education under different ministries i.e. Ministry of Skill Development, Ministry of Labour & Employment, Ministry of Minority Affairs, Ministry of Rural Development, Ministry of Women Empowerment etc.
5. In FY2013 Budget, Govt. of India allocated ₹ 1,000 Crores for 10 lacs youths to be trained (approximately ₹ 10,000 per candidate) under STAR (Skill Training Assessment and Reward) Scheme. The amount is fully disbursed.
6. Similar scheme is re-launched with the name of PMKVY (Prime Minister Kaushal Vikas Yojna) where Govt. of India allocated Rs 1,500 Crores to benefit 24 Lacs youths (about ₹ 8,500 per students for fresh learning of 14 Lacs and ₹ 2,000 for Recognition of Prior Learning for 10 lacs).
7. SDMS (Skill Development Management System) has been developed by NSDC (National Skill Development Corporation) with Sector Skill Councils, Private Training Partners and Independent Assessment Agencies.
8. A National Skill Qualification Framework has been designed for close to 1400 job roles (Qualification Packs) from level 1 to 8 in 28 different sectors.
9. Key sectoral opportunities:
 - Manufacturing: Capital Goods, Construction, Electronics, Automobile
 - Services: Courier & Logistics, Retail, BFSI, IT&ITes, Healthcare, Telecom
 - Others: Agriculture, Handicraft, Power, Textile, Hospitality etc.
10. Skill Development Ecosystem:
 - Ministry of Skill Development & Entrepreneurship
 - National Skill Development Mission
 - National Skill Development Agency
 - National Skill Development Policy
 - National Skill Development Corporation
 - National Skill Qualification Framework
 - Sector Skill Councils
 - Assessment Agencies
 - Training Providers / Program Implementation Agencies



Union Budget 2015-16: Highlights on Education and related verticals

Key Highlights

- Student Financial Aid Authority to avail educational loans for Higher Education
- Up gradation of 80,000 Senior Secondary Schools
- A Senior Secondary school in every 5 Kilometer
- Add or upgrade 75,000 junior/middle schools to the senior secondary level
- National Skills Mission through the Skill Development and Entrepreneurship Ministry
- Rs 1500 Crores to Dindayal Upadhyay Skill Development Scheme
- Better coordination and alignment between Make in India and Skill India
- Target to remove unemployment by year 2022

Allocation of Funds

- Allocation of ₹ 68968 Crore for Midday meal scheme
- Funding of ₹ 5390 Crores on Secondary Education
- Allocation of ₹ 3565 Crores for RMSA (Rashtriya Madhyamik Shiksha Abhiyaan)
- ₹ 398 Crores to promote Primary Education
- ₹ 1500 Crores for Child Development Scheme
- ₹ 1000 Crores for Startups incubation
- ₹ 3738 Crores to Naya Manzil Scheme for Minorities Education
- ₹ 100 Crores to Bati Bachao Beti Padhao scheme
- ₹ 100 Crores to Sarva Shiksha Abhiyan

Establishment of institutions

- One new IIT in Karnataka
- 2 New IIMs in J&K and Andhra Pradesh
- 5 New AIIMS in J&K, Punjab, HP, Tamilnadu and Aasam
- 2 Apprenticeship Training Institute for Women in Utrakhand and Hariyana
- ISM Dhanbad to be upgraded into a full fledged IIT
- Institutes of Science and Education Research in Nagaland and Odisha
- AIIMS similar institute in Bihar
- A Centre for Film Production, Animation and Gaming in Arunachal Pradesh
- Post Graduate Institute of Horticulture in Amritsar
- 3 new National Pharmaceutical Institutes in Rajasthan, Chattisgarh and Maharashtra
- Promotion of Kerala's National Institute of Speech and Hearing Institute to University of Disability Studies and Rehabilitation



Statistics JEE -2015

IIT Seats

S. No.	IIT	2003	2007	2008	2009	2010	2011	2012	2013	2014	2015
1	Mumbai	600	574	648	746	880	880	880	880	880	903
2	Delhi	552	553	626	721	851	851	851	851	851	851
3	Guwahati	350	365	435	498	588	615	615	660	660	660
4	Kanpur	456	541	608	702	827	827	827	827	827	853
5	Kharagpur	659	874	988	1,138	1,341	1,341	1,370	1,341	1,341	1,341
6	Madras	554	540	612	713	838	838	838	838	838	838
7	Roorkee	546	746	884	1,013	1,155	1,155	1,155	1,105	1,065	1,030
8	Bhubneshwar			120	120	120	120	120	160	180	180
9	Gandhinagar			120	120	120	120	120	140	150	150
10	Hyderabad			120	120	120	140	140	210	220	220
11	Patna			120	120	120	120	120	200	200	200
12	Jodhpur-Rajasthan			120	120	120	160	160	200	160	120
13	Ropar-Punjab			120	120	120	120	120	120	120	130
14	Indore				120	120	120	120	120	120	120
15	Mandi-Himachal				120	120	120	120	120	120	145
16	BHU-Varanasi	568	686	766	881	1,057	1,057	1,057	1,090	1,090	1,090
17	ISM-Dhanbad	444	658	705	923	1,012	1,034	1,034	1,023	962	935
18	Tirupati										120
19	Palakkad, Kerala										120
Total Seats		4,583	5,537	6,992	8,295	9,509	9,618	9,647	9,885	9,784	10,006

Marks Pattern JEE-Advance 2015

Max. Marks	Paper-1	Paper-2	Total
Maths	88	80	168
Physics	88	80	168
Chemistry	88	80	168
Total	264	240	504

Qualifying Marks in JEE-Advance 2015

Category	Qualifying Marks		Minimum %	
	Aggregate	Each subject	Aggregate	Each subject
General	124	12	24.50	7.0
OBC-NCL	112	11	22.05	6.3
SC/ST/PwD	62	6	12.25	3.5

Genderwise Candidates in JEE-Advance 2015

Gender	Registered	Appeared	Qualified
Male	102,385	96,895	23,407
Female	22,355	20,342	3,049
Third	1	1	-
Total	124,741	117,238	26,456

Non-Resident Indian Candidates in JEE-Advance 2015

JEE-Adv 2015	Registered	Appeared	Qualified
OCI	73	60	20
PIO	44	44	19
Foreign	12	12	4
Total	129	116	43

Zonewise Qualified No. of Students

Zone	2013	2014	2015
Bombay	3,693	4,581	6,838
Delhi	3,033	6,528	4,511
Guwahati	705	1,582	1,445
Kanpur	1,829	3,024	3,085
Kharagpur	1,722	3,101	3,115
Madras	3,293	5,728	4,928
Roorkee	1,672	2,607	2,534
Total	15,947	27,151	26,456

Zonewise Toppers in JEE-Adv 2015

Zone	Top 10	Top 100	Top 500
Bombay	1	34	151
Delhi	2	12	70
Guwahati	-	1	10
Kanpur	1	5	43
Kharagpur	-	3	40
Madras	5	28	127
Roorkee	1	17	59
Total	10	100	500

Board	Selections
CBSE	15,311
AndhraPradesh	2,155
Maharashtra	1,787
Rajasthan	1,610
ISCE	1,047
Telngana	783
Bihar	473
MadhyaPradesh	438
UttarPradesh	397
Gujrat	350
West Bengal	266
Karnataka	217
Kerala	106
Others	963

Category	Registered	Qualified	IIT Seats
General	47,832	15,502	4,900
OBC-NCL	46,245	6,337	2,619
SC	20,576	2,555	1,454
ST	8,734	1,743	733
PWD	1,354	319	300
Total	124,741	26,456	10,006

Student Preference	Top 100	Top 500
IIT Mumbai	65	177
IIT Delhi	30	119
IIT Madras	3	52
IIT Kanpur	2	75
IIT Kharagpur		51
IIT Roorkee		23
IIT Guwahati		1

Categories	No. of Seats
Open	16,870
Open-PwD	517
OBC-NCL	8,352
OBC-NCL-PwD	273
SC	4,893
SC-PwD	154
ST	2,754
ST-PwD	102
Total Seats	33,915

S.N.	IIIT	S.N.	IIIT
1	Gwalior, M.P.	10	Kancheepuram, T.N.
2	Kota, Rajasthan	11	Jabalpur, M.P.
3	Guwahati, Assam	12	Amethi, U.P.
4	Kalyani, W.B.	13	Manipur
5	Sonepat, Haryana	14	Tiruchirappalli, T.N.
6	Una, H.P.	15	Lucknow, U.P.
7	Sri City, Chittoor, A.P.	16	Dharwad, Karnataka
8	Vadodara, Gujarat	17	Kurnool, A.P.
9	Allahabad, U.P.	18	Kottayam, Kerala

S.N.	NIT	S.N.	NIT	S.N.	NIT	S.N.	NIT
1	Jalandhar, Punjab	9	Goa	17	Sikkim	25	Srinagar, J&K
2	Jaipur, Rajasthan	10	Hamirpur, Himachal Pradesh	18	Arunachal Pradesh	26	Tiruchirapalli, T.N.
3	Bhopal, M.P.	11	Surathkal, Karnataka	19	Jamshedpur, Jharkhand	27	Uttarakhand
4	Allahabad, U.P.	12	Shillong, Meghalaya	20	Kurukshetra, Haryana	28	Warangal, Telangana
5	Agartala, Tripura	13	Dimapur, Nagaland	21	Manipur	29	Surat, Gujarat
6	Calicut, Kerala	14	Patna, Bihar	22	Mizoram	30	Nagpur, Maharashtra
7	Delhi	15	Puducherry	23	Rourkela, Odisha	31	Andhra Pradesh
8	Durgapur, W.B.	16	Raipur, Chattisgarh	24	Silchar, Assam		

Institutions	No. of Colleges	4Yr-Seats	5Yr-Seats	Total Seats	4Yr-Programs	5Yr-Programs	Total Programs
IITs (incl. ISM)	19	8,157	1,849	10,006	145	71	216
NITs	31	16,673	1,247	17,920	227	40	267
IIITs	18	1,903	325	2,228	35	17	52
GFTIs	18	2,856	905	3,761	60	15	75
Total	86	29,589	4,326	33,915	467	143	610

Management Discussion & Analysis

Plants are shaped by cultivation and human by education. The education is a lifelong process which creates an understanding of moral and ethical values to guide one's life and make it productive. At Career Point, we hope to create an environment of reverence of education to build a long lasting and promising career of our students. Our students represent our hopes and dreams. We are proud to be working with them to ensure that they are given the right knowledge to face the challenges of future. Student, Faculties and the company management are a team and complement each other's efforts. The core objective is to provide a highly conducive environment of learning to students so they utilize their full potential while converting their dreams in to success.

As an integrated learning solution provider, Career Point has presence across the education value chain. As a diversified education company, it operates in both, the formal and informal streams of education throughout the life cycle of a student (K.G. to PhD). Over the last two decades, Career Point has built a strong foundation of academic excellence and become a pioneer in the field of education. With leveraging on its strong brand equity and the management's rich experience in the sector, CPL has emerged from the traditional classroom tutorial services provider to a complete world of education.

In the Informal Education system, Career Point has established a strong niche in test preparation for Pre-engineering, Pre-medical and other competitive examinations along with school curriculum tutoring through a nationwide extensive network of:

- Company operated branches;
- Franchisee centers;
- Online courses;
- School integrated programs; and

- Distance learning solutions

In the Formal Education stream, the company has a strong presence by offering various services to K-12 Schools, Colleges and Universities in multiple geographies. Career Point Group empowers students on both professional development and degree-awarding courses in various streams including:

- Engineering & Technology,
- Management & Commerce Studies,
- Basic & Applied Sciences
- Computer Applications
- Law and Governance
- Vocational Studies

The financial year 2014-15 has proven to be a turning year in many ways. Growth momentum back in tutorial division, performance of formal education as per strategic plan and successful launch of their extensions - e-learning and vocational education, were key highlights of the year 2014-15. The operational efficiency of the tutorial business operations is improved considerably and the company still enjoys a significant operating leverage available in this division. CP Gurukul - the residential school cum coaching campus, is being positioned as a premier campus which is reflected in growth of average realization per student while increasing the enrollments year over year. Increasing trend of enrollments in formal education institutions, remarkable placement records, and new collaborations/tie-ups signify long-term prospects of the formal education division. The company is firmly establishing itself as a complete education Company with a continuous focus on incorporating excellence in all aspects of services delivery to enhance students learning experience with Career Point.



Knowledge Tip

NSQF: National Skills Qualifications Framework (NSQF) is a competency-based framework to organize qualifications according to levels of knowledge, skills and aptitude. As on 4 June 2015, NSQF has a list of 1,386 Qualification Packs (QPs) across 8 levels (Level 1 to Level 8) with total number of 6,744 National Occupational Standards (NOSs) in 28 sectors.

Education is our passion and cutting edge in teaching is an indication of our desire to focus on practical application. The company follows a time-tested, highly admired and acclaimed education system with a commitment to provide best learning experience and active student life. The courses at Career Point are designed to strike the perfect balance between practical requirements of the industry and the need for academics. We understand the fact that it required a practical experience to improve effectiveness of our classroom programs and strengthen behavioral aspects of the knowledge. All facilities and offerings at Career Point institutions give students the head start for their empowerment and inculcate various skills which are essential for our students to become professional and leaders of tomorrow.

Academic Pedagogy: A radical change is what Career Point intends to bring in its students. Students are put on the charted path of success through excellence in academics. In tutorial services, our result oriented teaching methodology is combined with regular assessment and personalized feedback. At school education, our classroom teaching is aimed at in-depth subject knowledge with due focus on sports and extra-curricular activities. Career Point higher education institutions offer credit based academic system with flexible curriculum and inter-disciplinary learning. Our academic delivery in vocational education presents theoretical training with conceptualization and practical exposure.

Resource Facilitators: To provide a quality education, Career Point has a highly qualified team of teachers, a motivated support staff, an experienced management team and a professional advisory board. This team works tirelessly to enlighten students on core area needed to be developed for success in their career ahead. Students are assigned their mentors for any academic or non-academic issues. Mentors records the profiles of their mentees and track their academic and extra-curricular performances.

Infrastructure Facilities: Career Point institutions have state of the art facilities with spacious classrooms, modern labs, libraries and resources for extracurricular activities. Classrooms with AV/OHP facilities; labs with latest machines tools and equipments; libraries with vast collection of books, journals, and reference books; are coupled with other facilities such as seminar halls, language labs, activity centers etc. Most of the campuses are situated in serene,

pollution free and in-less populated areas. Campuses also have affordable and comfortable hostels with cafeterias, medical centers, shopping facilities and banking services.

Development System: Education at Career Point embeds key ingredients of success whilst preparing them for all future challenges which are beyond books and academic examinations. The system offers a broad spectrum of skills and features such as focus on communication and presentation skills, building relationship and leadership skills, promoting creative thinking and innovations, and developing organizational and decision making to ensure an all round education to the students. The student development program comprises of seminars, expert talks, workshops, panel discussions and more which all are planned and organized by the students themselves.

Financials

In financial year 2014-15, the income from operations on standalone basis was reported at Rupees 62.83 crores with year on year growth of 16%. The total income including the other income was stood at Rupees 71.1 crores against Rupees 62.49 crores previous year. At consolidate level, the income from operations grew by 20% year-on-year with adjustments of one-off income from current period and discontinued income from last year. The discontinued income from last year include lease rent on fixed assets of higher education division in our infra subsidiary.

The increased top-line due to higher enrollments generated a significant improvement in to operating margins. Operating EBITDA was increased by more than 5 times compared to previous financial year on standalone level. Operating EBITDA is reported at Rupees 11.04 crores against 1.87 crores previous year with margins of 17.6% compared to 3.5% last year. The net income was realized at Rupees 9.7 crores with an increase of 130% against fiscal 2013-14 and margin improvement of 7 percentage points.

As on 31st of March 2015, the net worth of the company was Rupees 3.3 billion and net cash including the investments and current loans after removing the bank borrowings was reported of Rupees 73.4 crores at standalone level and Rupees 42.5 crores at consol level.



Knowledge Tip

CABE: Central Advisory Board of Education (CABE) is the policy making advisory body on education in India. The body is headed by Union HRD Minister and has representatives of the central organization, universities, state and bodies including planning commission, NGOs and civic society. CABE was reconstituted on June 11, 2015 with 19 nominated members.

Human Resources

Career Point has demonstrated its excellence to thousands of satisfied students and their parents. All this would not be possible without the committed and passionate people of Career Point—both academic and non-academic staff, who strive to build this a great organization each and every day. They remain committed to company's ideals of building on a strong foundation, creating a bright future and delivering great value. The company continues to strengthen the management team and add additional talent and expertise. By 31 March 2015, the Company had total number of employees of 606.

Corporate Social Responsibility

The company realizes the need to create an act for posterity, a plan that delivers. To help people discover the joy and meaning of learning in an empowered, dignified world driven by competence, knowledge and wisdom. Institutions of Career Point nurture potential entrepreneurs, technocrats and managers for new level of leadership in their career. Career Point also understands the importance of giving back.

- Giving back to deserving underserved candidates through financial support programs
- Giving back to environment by several green initiatives
- Giving back to communities through a series of projects in the area of healthcare, employment and of course, education.

Risks and Concerns

With having the business operations in different industry segments, Career Point is exposed to variety of external and internal risks. Though the company has a robust mechanism for risk management in place, however, complete risk avoidance on all the financial, operational and strategic objectives cannot be promised. Boards of directors and management of the company regularly review and aim to mitigate various risks related to regulatory, competition, geography, human resource, technology, legal, political etc. The company recognizes following key risks to its business operations which may adversely affect the financial performance of the Company:

Regulatory risk: Any changes in regulatory norms on the Formal as well as Informal Education front may significantly impact the investment made in education by the Company. The Company is continuously making an effort to upgrade its services, leveraging

technological advancements, expanding the product portfolio to minimise the regulatory risk, if any.

Decrease in student enrolment: With the increased competition, the Company might face a risk of decline in student enrolments. However, the Company's focused marketing strategy (which includes direct and indirect marketing) continues to attract students across its courses

Pressure on margins: There could be a margin pressure due to staff costs, cost of study material, high advertising and business promotions, etc, going forward. We believe the Company has sufficient tools to counter these factors, if the same arises.

Attrition: Attrition in the senior management/faculty team may impact the business. The Company's strategy for retaining talent involves offering competitive compensation packages, faculty training system in place for new entrants and existing faculty, along with a healthy working environment.

Geographical concentration: The Company derives the larger share of its revenue from Kota, Rajasthan. Hence, any disruption in operations, or competition at this location could impact overall operations significantly. The Company is making a concerted effort to expand its operations pan-India, overseas and is also boosting its Technology Offerings, Distance Learning segment etc.

Internal Controls & Systems

The Company has proper and adequate internal control systems, which ensure that all assets are safeguarded against loss from unauthorized use and all transactions are authorized, recorded and reported correctly. The Management continuously reviews the internal control systems and procedures to ensure orderly and efficient conduct of business. Internal audits are regularly conducted, using external and internal resources to monitor the effectiveness of internal controls. The Company deploys a robust system of internal control that facilitates the accurate and timely compilation of financial statements and Management reports; ensures regulatory and statutory compliance; and safeguards investors' interests by ensuring the highest level of governance and periodical communication with investors.

M/s. P. Khandelwal & Co., Chartered Accountants, Kota, is the internal auditor of the Company, who conducts audit and submit quarterly reports to the Audit Committee. The Internal Audit process is designed to review the adequacy of internal control checks in the system and covers all significant areas of the



Company's operations. The Audit Committee reviews the effectiveness of the Company's internal control system. The CEO and CFO certification provided in the CEO and CFO Certification section of the annual report further discusses the adequacy of our internal control systems and procedures.

Outlook

Career Point continually explores plans to strengthen existing capabilities while developing new offerings by various modes i.e. product diversifications, geographical spread, technology platforms, and inorganic growth. We expect our future growth to be driven by multiple avenues viz. Capturing the enrollment numbers achieved in past; Increasing the average realization in CP Gurukul; Continued growth momentum of formal education institutions; Improved margins through existing operating leverage; and enlargement of new ventures i.e. Vocational education and e-Learning.

As the markets are expanding, the potential of growth has also increased in parallel. The company is fully equipped and the company management is confident to achieve benefits out of increased growth potential in coming future. The existing businesses and new ventures are expected to accelerate the

growth path for the company and help its goal to become a leading global player in education.

Cautionary Statement

This report contains forward-looking statements, which may be identified by their use of words like 'plans', 'expects', 'will', 'anticipates', 'believes', 'intends', 'projects', 'estimates' or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results, are forward-looking statements.

Forward looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward-looking statements, on the basis of any subsequent developments, information or events.



Directors' Profile



MR. PRAMOD MAHESHWARI
Chairman, Managing Director and CEO

Founder Director of the Company, Mr. Pramod Maheshwari (44) is a visionary with over two decades of rich and holistic experience in developing and implementing training methodologies. A first generation entrepreneur, he plays a pivotal role in providing thought leadership and strategic guidance to the Company. A B.Tech. degree holder from IIT Delhi, he leads the Company's growth from the front by supervising the functional heads.



MR. OM PRAKASH MAHESHWARI
Executive Director and CFO

A founder member of the Company, Mr. Om Prakash Maheshwari (46) brings to the table more than twenty years of experience in finance and legal matters. He drives the Company's growth by being responsible for overall project implementation and overseeing all financial and legal matters. He holds a Bachelor's Degree in Mechanical Engineering from University of Rajasthan.



MR. NAWAL KISHORE MAHESHWARI
Executive Director

Mr. Nawal Kishore Maheshwari (40) is in charge of the day-to-day affairs of the Company, being responsible for several key functions, including administration and liaising with important stakeholders, including government bodies. Associated with the Company since inception, his expertise lies in the field of administration, wherein he possesses more than nine years of varied experience. He holds a Bachelor's Degree in Commerce from Maharshi Dayanand Saraswati University, Ajmer.



MR. PAWAN KUMAR LALPURIA
Independent and Non Executive Director

Mr. Pawan Kumar Lalpuria (48) is a practicing chartered accountant and also qualified as a Company Secretary. He is an expert in Income Tax, Corporate Finance and Company Law matters, with more than 20 years of experience in these fields.



MR. PRITAM KUMAR GOSWAMI

Independent and Non Executive Director

A practicing chartered accountant, Mr. Goswami (44) possesses over 18 years of experience in the field of finance and taxation. He is a certified corporate trainer in soft skills and has conducted numerous programs for companies, colleges, institutions and NGOs.



MR. VISHAL JAIN

Independent and Non Executive Director

Armed with more than 18 years of experience in important corporate portfolios, Mr. Jain (42) started his career in 1996 with a brief stint at Indorama Synthetics, Nagpur. He moved on to Apple Computers in Singapore in 2000, before joining Merrill Lynch, New York, in advisory capacity. The next step in his journey came in 2008, when he moved on to Nadathur Estates to head their Wealth Management Business. He holds a Bachelor's Degree in Electronics and Communication Engineering from Engineering College, Kota and Master Degree in Management from National University of Singapore.



MR. RAM SWAROOP CHAUDHARY

Independent and Non Executive Director

With more than 30 years of experience of working with the Department of Atomic Energy, Government of India, where he started his career as a Scientific Engineer, Mr. Chaudhary (72) is a guiding force for the Company. During his tenure with the Department of Atomic Energy, he held senior positions, including Superintendent Engineer (Mechanical), Maintenance Superintendent and Additional Chief Engineer. A Bachelor's degree holder in Mechanical Engineering from Vikram University, Ujjain, he is certified by the Nuclear Power Corporation as a professionally qualified engineer for the erection and maintenance of nuclear power plants.



MR. MAHESH GUPTA

Independent and Non Executive Director

Mr. Gupta (37) is a practicing chartered accountant and partner in Bhutoria Ganesan & Co. He has over 15 years of experience in the field of taxation, project finance and consultancy.



Mrs. NEELIMA MAHESHWARI

Non Independent and Non Executive Director

Mrs. Neelima Maheshwari, is Non-Independent and Non-Executive Director since September 2014. Mrs. Maheshwari is actively involved in various social welfare activities, especially in the area of education and healthcare, for the last two decades. She holds a masters degree in pharmacy.

DIRECTORS'S REPORT

Dear Career Point Shareowners,

The Board of Directors ("Board") of Career Point Limited ("Company") with immense pleasure present their fifteenth report on the business and operations of your Company for the financial year 2014-15. This Report is being presented along with the audited financial statements for the year.

Financial Highlights

The highlights of your Company's financial results for the financial year 2014-15 on standalone basis are as follows:

(₹ in Lacs)

Particulars	2014-15	2013-14
Total Income	7110.60	6249.01
Profit before tax	1355.40	441.67
Provision for Taxation	385.02	20.62
Profit after tax	970.38	421.05
Balance carried to Balance Sheet (After Appropriation & Including Balance brought forward)	14163.32	13402.96

Financial Performance and Key business developments

Performance of the Company and particulars of some of the key business developments which took place during the financial year 2014-15 have been detailed out in the Management Discussion and Analysis Report which forms part of Directors' Report.

Material Changes and Commitments, if any, affecting the Financial Position between the end of the Financial Year and the date of Report:

There are no material changes and commitments affecting the financial position of the company between the end of financial year and the date of report.

Dividend

During the financial year 2014-15, the Board of Directors of the Company declared an interim dividend of INR 1 per equity share on August 12, 2014, i.e. 10% on the face value of Rs. 10/- per share for the Financial Year 2014-15. The Company has paid interim dividend on September 05, 2014. The Record date for the purpose of payment of Interim Dividend was August 21, 2014.

Subsidiary Companies

Your Company has 5 subsidiaries i.e. Career Point Infra Limited, Career Point Edutech Limited, Gyan Eduventure Private Limited, Career Point Accessories Private Limited, Srajan Capital Limited and 2 step down subsidiaries i.e. Coupler Enterprises Private Limited, Srajan Agritech Private Limited.

Career Point Infra Limited was incorporated under the Companies Act, 1956 on December 6, 2007. Its Corporate Identification Number is U45201RJ2007PLC025439. The object of this company is to acquire land and developing such land for maintaining of schools and educational institutions. Career Point Edutech Limited was incorporated under the Companies Act, 1956 on November 9, 2006. Its Corporate Identification Number is U80302RJ2006PLC023306. The object of this company includes developing technology based educational solution and software. Gyan Eduventure Private Limited was incorporated under the Companies Act, 1956 on February 15, 2012. Its Corporate Identification Number is U80302RJ2012PTC037928. The object of this company is to develop and run coaching classes and training centers. Career Point Accessories Private Limited was incorporated under the Companies Act, 1956 on February 16, 2013. Its Corporate Identification Number is U21098RJ2013PTC041510. The object of this company is to deal in all kind of accessories, products and other allied goods. Srajan Capital Limited was incorporated under the Companies Act, 1956 on December 09, 2013. Its Corporate Identification Number is U65910RJ2013PLC044519. The object of this company is to carry on business of Non Banking Financial Institution (NBFC). The Company has been granted Certificate of Registration by Reserve Bank of India to carry on business of Non Banking Financial Institution (NBFC) on December 09, 2014. Coupler Enterprises Private Limited and Srajan Agritech Private Limited are subsidiaries of Career Point Infra Limited and incorporated under the Companies Act, 1956 on February 16, 2012 and December 18, 2013 respectively.

As per Section 129 of the Companies Act, 2013, a copy of the Balance Sheet, Profit and Loss Account, Report of the Board of Directors and the Report of the Auditors of the above subsidiary companies have not been attached with the Balance Sheet of the Company. The Company will make available these documents upon request in writing to the Company Secretary at the Registered Office of the Company by any member of the Company interested in obtaining the same. The Annual Accounts of the subsidiary companies are also kept for inspection by any investors at the Registered Office of your Company.

However, as required under the Listing Agreements with the Stock Exchanges, the Consolidated Financial Statements of the Company and all its Subsidiaries is enclosed and form part of the Annual Report and Accounts.

The Company has attached a separate statement containing the salient features of the financial statement of the said subsidiary Companies in Form AOC - 1 as Annexure-4.

Financial Position and Performance of Subsidiaries, and Associates

In terms of Section 134 of the Companies Act, 2013 and Rule 8(1) of the Companies (Accounts) Rules, 2014, the financial position and performance of subsidiaries are given as an Annexure-4.

Consolidated Financial Statements and Cash Flow Statement

Your Company is also presenting the audited consolidated financial statements prepared in accordance with the Accounting Standard 21 issued by the Institute of Chartered Accountants of India.

Pursuant to the provisions of Section 129(3) read with Rule 5 of Companies (Accounts) Rules, 2014, statement containing salient features of the financial statements of subsidiary companies is disclosed separately and forms part of the annual report.

As stipulated by Clause 32 of the Listing Agreement, the consolidated financial statements and Cash flow statement for the financial year ended March 31, 2015 were prepared by the Company in accordance with applicable Accounting Standards issued by the Institute of Chartered Accountants of India and the same together with the Auditor's Report thereof form part of the Annual Report.

Corporate Governance

The spirit of good Corporate Governance remains integral to the Company's corporate philosophy. Your Company has complied with all the requirements relating to Corporate Governance as stipulated in Clause 49 of the Listing Agreement. The report of the Directors on Corporate Governance is given as a separate section titled 'Report on Corporate Governance', which forms part of the Annual Report. A report on Corporate Governance is enclosed forms part of this Annual Report. The Auditors' Certificate confirming the compliance to the conditions of the Corporate Governance stipulated in Clause 49 of the Listing Agreement is annexed to the Report on Corporate Governance.

Management Discussion and Analysis Report

As required by Clause 49 of the Listing Agreement, the Management Discussion and Analysis Report is annexed and forms part of the Directors' Report.

Directors' Responsibility Statement

Pursuant to the requirements of Section 134 of the Companies Act, 2013 and to the best of their knowledge & belief and according to the information and explanations obtained, your Directors state that:

- a) in the preparation of the annual accounts, the applicable accounting standards have been followed and proper explanations provided relating to material departures, if any;
- b) such accounting policies have been selected and applied consistently and judgements and estimates made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and the profit of the Company for that period;
- c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the annual accounts have been prepared on a going concern basis;
- e) requisite internal financial controls were laid down and that financial control are adequate and are operating effectively; and
- f) proper systems have been devised to ensure compliance with the provisions of all applicable laws and such systems are adequate and operating effectively.

Internal Control System and their adequacy

The Company has proper and adequate internal control systems, which ensure that all assets are safeguarded against loss from unauthorized use and all transactions are authorized, recorded and reported correctly. The Management continuously reviews the internal control systems and procedures to ensure orderly and efficient conduct of business. Internal audits are regularly conducted, using external and internal resources to monitor the effectiveness of internal controls. M/s. P. Khandelwal & Co., Chartered Accountants, Kota, is the internal auditor of the Company, who conducts audit and submit quarterly reports to the Audit Committee.

Risk Management

Pursuant to the provisions of Clause 49 of the Listing Agreement, the Company has constituted a Risk Management Committee, the details of which are given in the Corporate Governance Report. The Company has developed a risk management policy and identified risks and taken appropriate steps for their mitigation, for more details, please refer to the Management Discussion and Analysis set out in this Annual Report and on the website of the Company www.cpil.in.

Details of Board Meetings

The Board of Directors met 4 times in the year 2014-15. The details of the board meetings and the attendance of the Directors are provided in the Corporate Governance Report.

Directors

With effect from August 12, 2014, Mrs. Neelima Maheshwari has been appointed as Non Executive Director, In accordance with the provision of Section 152 (6), Mr. Om Prakash Maheshwari [DIN - 00185677] and Mr. Nawal Kishore Maheshwari [DIN - 00185762], Directors, retire at the forthcoming Annual General Meeting and are eligible for re-appointment, The Board recommends his re-appointment. Details of the proposal for his appointment are given in the Notice of the Annual General Meeting.

for his appointment are given in the Notice of the Annual General Meeting.

Declaration by Independent Directors

The Company has received necessary declaration from each independent director under Section 149 (7) of the Companies Act, 2013 that he/she holds the criteria of independence laid down in Section 149 (6) of the Companies Act, 2013 and Clause 49 of the Listing Agreement.

The details of programmes for familiarisation of Independent Directors with the Company, their roles, rights, responsibility in the Company, nature of the industry in which the Company operates and other related matters are put on the website of the Company at the link: http://www.cpil.in/downloads/2015-16/CPL_Familiarisation%20Policy.pdf

Key Managerial Personnel

The following employees were designated as whole-time key managerial personnel by the Board of Directors during the year under review:

- (i) Mr. Pramod Maheshwari, Chairman, Managing Director & CEO
- (ii) Mr. Om Prakash Maheshwari, Executive Director & CFO
- (iii) Mr. Tarun Kumar Jain, GM (Corporate & Legal Affairs) & Company Secretary

Auditors and Auditors' Report

M/s. Sharp & Tannan, Chartered Accountants, retire at the close of ensuing Annual General Meeting and are eligible for reappointment as Statutory Auditors of your Company for the financial year 2015-16. The Audit Committee of the Board has recommended their re-appointment.

The Company has received letters from Statutory Auditors to the effect that their re-appointment, if made, would be within the prescribed limits under Section 141 (3)(g) of the Companies Act, 2013 and that they are not disqualified for re-appointment.

The Notes on Accounts referred to in the Auditors' Report are self explanatory and do not require any further comments.

Cost Audit

The Company is not required to conduct cost audit during the financial year 2014-15.

Secretarial Audit

Pursuant to Section 204 of the Companies Act, 2013 read with Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, Company had appointed M/s. M Sancheti & Associates, Company Secretaries, Jaipur as Secretarial Auditor of the Company for the Year 2014-15. In accordance with the section 204 of the Act they have submitted their report in prescribed format and the same has been attached as Annexure-3. The report so submitted is self-explanatory and does not call for any further explanation(s) / comment(s).

Particulars of Loans, Guarantees or Investment

Details of loans, guarantees and investments covered under the provisions of Section 186 of the Companies Act, 2013 are given in the notes forming part of the financial statements.

Particulars of Contract or arrangement with Related Parties

There is no Related Party Transaction that may have potential conflict with the interest of the Company at large. The Company's major Related Party Transactions are generally with its subsidiary, Key Management Personnel and Enterprises under the same management. The Related Party Transactions are entered into based on the considerations of various business exigencies and Company's long term strategy. All the transactions entered during the financial year 2014-15 with Related Parties were on arm's length basis and the same are reported under notes to the financial statements.

All transactions covered under Related Party Transactions are regularly/periodically ratified and/or approved by the Board/Audit Committee.

The Related Party Transaction Policy as approved by the Board is uploaded on the Company's website at the web link: http://www.cpil.in/downloads/2015-16/CPL_Related%20Party%20Policy.pdf

All the related party transactions are entered into at arm's length in the ordinary course of business and are in compliance with the applicable provisions of the Act and the Listing Agreement and there are no material significant related party transactions made by the Company with Promoters, Directors or Key Managerial Personnel etc. which may have a potential conflict with the interests of the Company Form AOC-2 has been attached as Annexure-5.

Particulars of Employees

The information required under Section 197 of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended, the name and other particulars of employees are to be set out in the Directors' Report as an addendum or annexure thereto. The Information required pursuant to Section 197 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rule 2014 in respect of employees of the Company is annexed herewith as Annexure - 6. None of the employee listed in the said Annexure is a relative of any director of the Company. None of the employee holds (by himself or along with his spouse and dependent Children) more than two percent of the Equity shares of the Company.

Energy Conservation, Technology Absorption and Foreign Exchange Earnings and Outgo

Consider the business activities of the Company the requirement relating to providing the particulars relating to conservation of energy and technology absorption stipulated in Rule 8 of the Companies (Accounts) Rules 2014 required to be furnished u/s.134 (3)(m) of the Companies Act, 2013 is not applicable.

Particulars of foreign currency earnings and outgo during the year: Nil.

Composition of Audit Committee

In line with the provisions of Section 177 (8) of the Companies Act, 2013, the composition of the Committee is as below:

Chairperson: Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director)

Members: Mr. Pritam Kumar Goswami (Non-Executive Independent Director), Mr. Mahesh Gupta (Non-Executive Independent Director) and Mr. Om Prakash Maheshwari (Executive Director & Chief Financial Officer)

Vigil Mechanism

The Company has formulated a Whistle Blower Policy to establish a vigil mechanism for Directors and employees of the Company to report concerns about unethical behaviour, actual or suspected fraud or violation of the Company's code of conduct or ethics policy. The mechanism under the policy has been appropriately communicated within the organisation. The Whistle Blower Policy is available on the website of the Company.

Performance Evaluation

Pursuant to Clause 49 of the Listing Agreement read with provisions of the Companies Act, 2013, the Board has carried out an evaluation of its own performance and that of the individual Directors. The evaluation criteria, inter alia, covered various aspects of the Board's functioning including its composition, execution and performance of specific duties, obligations and governance. The performance of individual directors was evaluated on parameters such as Attendance and participation in the Meetings, Contribution towards growth of the Company, Leadership initiative, Team work attributes and supervision of staff members, Compliance with policies, safeguarding the interest of the Company etc. The Directors expressed their satisfaction with the evaluation process.

Key Parameters for appointment of Directors and Key Managerial Personnel

The Nomination and Remuneration Committee has formulated a detailed policy for appointment of directors, key managerial personnel which is designed to attract, motivate and retain best talent. This policy applies to directors, senior management including its Key Managerial Personnel (KMP) and senior management of the Company. The remuneration of the Executive Directors and KMPs of the Company is recommended by the Nomination and Remuneration Committee based on the Company's remuneration structure taking into account factors such as level of experience, qualification and suitability. The Company generally pays remuneration by way of salary, perquisites and allowances.

Public Deposits

During the year, your Company has neither invited nor accepted any deposits from the public within the meaning of section 2(32) and 74 of the Companies Act, 2013 and as such, no amount of principal or interest on deposit was outstanding as of the balance sheet date.

Policies of the Company

Your Company has posted the following documents on its website www.cpil.in

1. Code of Conduct and Ethics
2. Whistle Blower Policy
3. Related Party Transaction Policy
4. Corporate Social Responsibility Policy
5. Familiarisation Programme.
6. Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading by insiders
7. Material Subsidiary Company Policy
8. Remuneration Policy
9. Code of Fair Disclosure

Human Resource and Employee's Stock Option Scheme

Your Company has been able to create and continuously improve a favorable work environment that encourages innovation and meritocracy at all levels. Employees' relations remained cordial at all the Company's locations. The Directors take this opportunity to record their appreciation for the outstanding contribution.

Your Company has implemented a CPL Employees Stock Option Plan 2013 (ESOP 2013) in accordance with Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 (SEBI Guidelines) for grant of stock options to its eligible employees of the Company. The Nomination and Remuneration Committee of the Board administers and monitors the Scheme. During the financial year 2014-15, your Company has granted options under the scheme.

Significant and Material Orders Passed by the Regulators or Courts

There are no significant and material orders passed by the Regulators/Courts that would impact the going concern status of the Company and its future operations.

Extract of Annual Return

The Extract of Annual Return as required under Section 134(3)(a) of the Companies Act, 2013 is set out at Annexure-1 which forms part of this report.

Corporate Social Responsibility

Pursuant to Section 135 (4) and Rule 8 of the Companies (Corporate Social Responsibility Policy), Rules, 2014, a report on CSR containing particulars in the specified format is attached at Annexure-2.

Your directors have constituted the Corporate Social Responsibility Committee of the Board of Directors, with Mr. Mahesh Gupta as Chairman, and Mr. RS Chaudhary and Mr. Nawal Kishore Maheshwari as other members.

Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013:

The Company has in place a Sexual Harassment Policy in line with the requirement of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under the policy. The following is a summary of sexual harassment complaints received and disposed off during the year 2014-15:

No. of complaints received: Nil

No. of complaints disposed off: N. A.

Business Responsibility Reporting

The Business Responsibility Reporting as required by Clause 55 of the Listing Agreement with the Stock Exchanges is not applicable to your Company for the financial year ending March 31, 2015.

Green Initiative

Your Company has taken the initiative of going green and minimizing the impact on the environment. The Company has been circulating the copy of the Annual Report in electronic format to all those Members whose email addresses are available with the Company. Your Company appeals other Members also to register themselves for receiving Annual Report in electronic form.

Additional Information to Shareholders

All important and pertinent investor information such as financial results, investor presentations, press releases, new launches and updates are made available on the Company's website (www.cpil.in) on a regular basis.

Acknowledgments and Appreciation

Your Directors are thankful to all the Shareholders, Business Associates, Vendors, Advisors, Bankers, Governmental Authorities, Media and all concerned for their continued support. The Directors acknowledge the commitment and contribution of all employees to the growth of the Company. Our consistent growth was made possible by their hard work, solidarity, cooperation and support.

For and on behalf of the Board of Directors

Place: Kota

Date: May 26, 2015

Pramod Maheshwari

Chairman, Managing Director and CEO

FORM NO. MGT - 9

Extract of Annual Return as on financial year ended on 31st March, 2015
[Pursuant to section 92(3) of the Companies Act, 2013 & Rule 12(1) of the Companies
(Management and Administration) Rule, 2014]

I. REGISTRATION AND OTHER DETAILS:

1	CIN	L72200RJ2000PLC016272
2	Registration Date	31/03/2000
3	Name of the Company	Career Point Limited
4	Category / Sub-Category of the Company:	Public Company limited by shares
5	Address of the Registered office & contact details	CP Tower, IPIA, Road No.-1, Kota, Rajasthan-324005 Ph no.0744-3040000, email- investors@cpil.in
5	Whether listed company Yes / No	Yes
6	Name, Address and Contact details of Registrar and Transfer Agent, if any	M/s. Link Intime India Private Limited, C-13, Pannalal Silk Mills Compound, L.B.S. Marg, Bhandup (West), Mumbai - 400 078, Telephone No. : 022-2594 6970, Fax No. : 022-2594 6969, Email id: rnt.helpdesk@linkintime.co.in

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the company shall be stated:-

S.No.	Name & Description of main products/services	NIC Code of the Product/ service*	% to total turnover of the company
1	Providing coaching services	Group 809, Class 8090 & Sub-class 80902	100.00

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sl No	Name & Address of the Company	CIN/GLN	HOLDING/ SUBSIDIARY/ ASSOCIATE	% OF SHARES HELD	APPLICABLE SECTION
1	Career Point Infra Limited, 112-B, Shakti Nagar, Kota, Rajasthan	U45201RJ2007PLC025439	Subsidiary Company	100%	Section 2(87)
2	Career Point Edutech Limited, 112-B, Shakti Nagar, Kota, Rajasthan	U80302RJ2006PLC023306	Subsidiary Company	100%	Section 2(87)
3	Career Point Accessories Private Limited, 112-B, Shakti Nagar, Kota, Rajasthan	U21098RJ2013PTC041510	Subsidiary Company	60%	Section 2(87)
4	Gyan Eduventures Private Limited, E-8(II) CP TOWER, INDRAPRASTHA INDUSTRIAL AREA, ROAD NO. 1, Kota, Rajasthan	U80302RJ2012PTC037928	Subsidiary Company	60%	Section 2(87)
5	Srajan Agritech Private Limited, 112-B Shakti Nagar, Kota Rajasthan	U01122RJ2013PTC044626	Subsidiary Company	100%	Section 2(87)
6	Coupler Enterprises Private Limited, E-8(II) CP TOWER, INDRAPRASTHA INDUSTRIAL AREA, ROAD, NO. 1, Kota, Rajasthan	U31900RJ2012PTC037933	Subsidiary Company	100%	Section 2(87)
7	Imperial Infin Private Limited, 112-B, Shakti Nagar, Kota, Rajasthan	U67120RJ1994PTC008872	Associate Company	42.74%	Section 2(6)

IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

(i) A Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
A. Promotores									
(1) Indian									
a) Individual/HUF	4256775	0	4256775	23.48	4274857	0	4274857	23.58	0.10
b) Central Govt.or State Govt.	0	0	0	0	0	0	0	0	0.00
c) Bodies Corporates	0	0	0	0	0	0	0	0	0.00
d) Bank/FI	0	0	0	0	0	0	0	0	0.00
e) Any other	6697500	0	6697500	36.94	6697500	0	6697500	36.94	0.00
SUB TOTAL: (A) (1)	10954275	0	10954275	60.41	10972357		10972357	60.51	0.10
(2) Foreign									
a) NRI- Individuals	0	0	0	0	0	0	0	0	0.00
b) Other Individuals	0	0	0	0	0	0	0	0	0.00
c) Bodies Corp.	0	0	0	0	0	0	0	0	0.00
d) Banks/FI	0	0	0	0	0	0	0	0	
e) Any other...	0	0	0	0	0	0	0	0	0.00
SUB TOTAL (A) (2)	0	0	0	0	0	0	0	0	0.00
Total Shareholding of Promoter									
(A)= (A)(1)+(A)(2)	10954275		10954275	60.41	10972357		10972357	60.51	0.10
B. PUBLIC SHAREHOLDING									
(1) Institutions									
a) Mutual Funds	2376129	0	2376129	13.1	877689	0	877689	4.84	8.26
b) Banks/FI	20000	0	20000	0.11	20000	0	20000	0.11	0.00
c) Central govt	0	0	0	0	0	0	0	0	0.00
d) State Govt.	0	0	0	0	0	0	0	0	0.00
e) Venture Capital Fund	0	0	0	0	0	0	0	0	0.00
f) Insurance Companies	0	0	0	0	0	0	0	0	0.00
g) FIIS	661	0	661	0	711996	0	711996	3.93	3.93
h) Foreign Venture Capital Funds	0	0	0	0	0	0	0	0	0.00
i) Others (specify)	0	0	0	0	0	0	0	0	0.00
SUB TOTAL (B)(1):	2396790	0	2396790	13.21	1609685	0	1609685	8.88	4.34
(2) Non Institutions									
a) Bodies corporates	1237706	341713	1579419	8.71	1525395	0	1525395	8.41	0.31
i) Indian	1237706	341713	1579419	8.71	1525395	0	1525395	8.41	0.31
ii) Overseas	0	0	0	0	0	0	0	0	0.00
b) Individuals	3071540	1	3071541	16.94	3856595	1	3856596	21.26	4.32
i) Individual shareholders holding nominal share capital upto Rs.1 lakhs	2182316	1	2182317	12.04	2552146	1	2552147	14.07	2.03
ii) Individuals shareholders holding nominal share capital in excess of Rs. 1 lakhs	889224	0	889224	4.9	1304449	0	1304449	7.19	2.29
c) Others (specify)	130914	0	130914	0.72	168906	0	168906	0.93	0.21
SUB TOTAL (B)(2):	4440160	341714	4781874	26.37	5550896	1	5550897	30.6	4.24
Total Public Shareholding									
(B)= (B)(1)+(B)(2)	6836950	341714	7178664	39.58	7160581	1	7160582	39.48	0.10
C. Shares held by Custodian for GDRs & ADRs	0	0	0	N.A.	0	0	0	N.A.	0.00
Grand Total (A+B+C)	17791225	341714	18132939	100	18132938	1	18132939	100	0.00

(ii) Shareholding of Promoters

Sl No.	Shareholders Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change during the year
		No. of Shares	% of Total shares of the Company	% of shares pledged encumbered to Total shares	No. of Shares	% of Total Shares of the Company	% of Shares pledged encumbered to Total shares	
1	Pramod Maheshwari	1484675	8.19	0.00	1502757	8.29	0.00	0.10
2	Om Prakash Maheshwari	1386300	7.65	0.00	1386300	7.65	0.00	0.00
3	Naval Maheshwari	1385800	7.64	0.00	1385800	7.64	0.00	0.00
4	Gulab Chand Maheshwari	1339500	7.39	0.00	1339500	7.39	0.00	0.00
5	Kailash Bai	1339500	7.39	0.00	1339500	7.39	0.00	0.00
6	Neelima Maheshwari	1339500	7.39	0.00	1339500	7.39	0.00	0.00
7	Rekha Maheshwari	1339500	7.39	0.00	1339500	7.39	0.00	0.00
8	Shilpa Maheshwari	1339500	7.39	0.00	1339500	7.39	0.00	0.00
	Total	10954275	60.41	0.00	10972357	60.51	0.00	0.10

(iii) Change in Promoters Shareholding (Please specify, if there is no change)

Sl. No.		Share holding at the beginning of the Year		Cumulative Share holding during the year	
		No. of Shares	% fo Total shares of the Company	No. of shares	% of Total shares of the Company
1	Mr. Pramod Maheshwari				
	At the beginning of the year (i.e. 1st April, 2014)	1484675	8.187	NA	NA
	Shares purchased from open market on June 12,2014	1500	0.008	1486175	8.20
	Shares purchased from open market on June 13,2014	1010	0.006	1487185	8.20
	Shares purchased from open market on June 16,2014	500	0.003	1487685	8.20
	Shares purchased from open market on June 19,2014	510	0.003	1488195	8.21
	Shares purchased from open market on July 8,2014	178	0.001	1488373	8.21
	Shares purchased from open market on July 9,2014	1001	0.006	1489374	8.21
	Shares purchased from open market on July 10,2014	175	0.001	1489549	8.21
	Shares purchased from open market on July 11,2014	825	0.005	1490374	8.22
	Shares purchased from open market on July 15,2014	2401	0.013	1492775	8.23
	Shares purchased from open market on August 21,2014	260	0.001	1493035	8.23
	Shares purchased from open market on August 25,2014	21	0.000	1493056	8.23
	Shares purchased from open market on August 26,2014	34	0.000	1493090	8.23
	Shares purchased from open market on Sept 1,2014	3757	0.021	1496847	8.25
	Shares purchased from open market on Sept 2,2014	3684	0.020	1500531	8.28
	Shares purchased from open market on Sept 8,2014	1014	0.006	1501545	8.28
	Shares purchased from open market on Dec 19,,2014	1212	0.007	1502757	8.29
	At the end of the year (i.e. 31st March 2015)	NA	NA	1502757	8.29

(iv) Shareholding Pattern of Top Ten Shareholders (Other than Directors, Promoters and Holders of GDRs and ADRs):

Sl. No.	Name of Shareholders	Share holding at the beginning of the Year		Share holding at the end of the year	
		No. of Shares	% fo Total shares of the the Company	No. of shares	% of Total shares of the Company
1	Fidelity funds-Asian Smaller Companies Pool	–	–	696335	3.8402
2	ICICI Prudential Discovery Fund	1082271	5.9685	593545	3.2733
3	Franklin Templeton Private Equity Strategy	543280	2.9961	537618	2.9649
4	Akash Bhanshali	458033	2.526	450967	2.487
5	Nadathur Estates Pvt.Ltd	341713	1.8845	341713	1.8845
6	Reliance Capital Trustee Co. Ltd.-A/c Reliance Small Cap. Fund	304561	1.6796	–	–
7	DSP Blackrock Micro Cap Fund	270147	1.4898	284144	1.567
8	Enam Investment Services Pvt.Ltd.	235097	1.2965	202250	1.1154
9	Vikas Singhi	200220	1.1042	200220	1.1042
10	Veba Financials Private Ltd.	47840	0.2638	–	–
11	Naval Group Insurance Fund	38713	0.2135	–	–
12	Ajay Relan	–	–	100000	0.5515
13	Nitin Kapil Tandon	–	–	69000	0.3805

(v) Shareholding of Directors and Key Managerial Personnel:

Sl. No.	For each of the Director & KMP	Share holding at the beginning of the Year		Share holding at the end of the year	
		No. of shares of the the Company	% fo Total shares	No. of shares of the Company	% of Total
1	Mr. Pramod Maheshwari, Chairman, Managing Director and Chief Executive Officer	1484675	8.19	1502757	8.29
2	Mr. Om Prakash Maheshwari, Executive Director and Chief Financial Officer	1386300	7.65	1386300	7.65
3	Mr. Nawal Kishore Maheshwari, Executive Director	1385800	7.64	1385800	7.64
4	Mr. Ram Swaroop Chaudhary, Independent Director	20	0.00	20	0.00
5	Mr. Pritam Kumar Goswami, Independent Director	20	0.00	20	0.00
6	Mr. Pawan Kumar Lalpuria, Independent Director	NIL	NIL	NIL	NIL
7	Mr. Vishal Jain, Independent Director	17520	0.10	17520	0.10
8	Mr. Mahesh Gupta, Independent Director	NIL	NIL	NIL	NIL
9	Mrs. Neelima Maheshwari, Independent Director	1339500	7.39	1339500	7.39
10	Mr. Tarun Kumar Jain, Company Secretary	110	0.00	110	0.00

(v) Indebtedness

Indebtedness of the Company including interest outstanding/accrued but not due for payment

Amount in ₹

Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits Shares	Total Indebtedness
Indebtedness at the beginning of the financial year				
i) Principal Amount	98500030	Nil	Nil	98500030
ii) Interest due but not paid	701969	Nil	Nil	701969
iii) Interest accrued but not due	Nil	Nil	Nil	
Total (i+ii+iii)	99201999	Nil	Nil	99201999
Change in Indebtedness during the financial year				
Additions	Nil	Nil	Nil	NA
Reduction	Nil	Nil	Nil	NA
Net Change	Nil	Nil	Nil	
Indebtedness at the end of the financial year				
i) Principal Amount	98823960	Nil	Nil	98823960
ii) Interest due but not paid	Nil	Nil	Nil	NA
iii) Interest accrued but not due	865855	Nil	Nil	865855
Total (i+ii+iii)	99689815	Nil	Nil	99689815

(vi) Remuneration of Directors and Key Managerial Personnel**a. Remuneration to Managing Director, Whole-time Directors and/or Manager:**

Amount in ₹

S. No.	Particulars of Remuneration	Name of the MD/WTM/Manager			Total Amount
		Pramod Maheshwari, CMD & CEO	Om Prakash Maheshwari, Executive Director & CFO	Nawal Kishore Maheshwari, Executive Director	
1	Gross salary				
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961.	3300000	3300000	3300000	9900000
	(b) Value of perquisites u/s 17(2) of the Income tax Act, 1961	—	—	—	—
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	—	—	—	—
2	Stock option	—	—	—	—
3	Sweat Equity	—	—	—	—
4	Commission - as % of profit - others (specify)	—	—	—	—
5	Others, please specify				
	Total (A)	3300000	3300000	3300000	9900000

b. Remuneration to other Directors:

Amount in ₹

S. No.	Particulars of Remuneration	Name of the Directors					Total Amount
1	Independent Directors	Mr. Pawan Kumar Lalpuria	Mr. Pritam Kumar Goswami	Mr. RS Choudhary	Mr. Vishal Jain	Mr. Mahesh Gupta	
	(a) Fee for attending board committee meetings	20000	20000	20000	15000	15000	90000
	(b) Commission	Nil	Nil	Nil	Nil	Nil	NA
	(c) Others, please specify	Nil	Nil	Nil	Nil	Nil	NA
	Total (1)	20000	20000	20000	15000	15000	90000
2	Other Non Executive Directors	Mr. Neelima Maheshwari					
	(a) Fee for attending board committee meetings	10000					
	(b) Commission	Nil					
	(c) Others, please specify.	Nil					
	Total (2)	10000	0	0	0	0	10000
	Total = (1+2)						100000

c. Remuneration to Key Managerial Personnel:

Amount in ₹

Sl. No.	Particulars of Remuneration	Key Managerial Personnel			Total Amount
		Mr. Pramod Maheshwari, CEO	Mr. Om Prakash Maheshwari, CFO	Mr. Tarun Kumar Jain, CS	
1	Gross Salary				
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961.	3300000	3300000	1051884	7651884
	(b) Value of perquisites u/s 17(2) of the Income Tax Act, 1961	Nil	Nil	Nil	Nil
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	Nil	Nil	Nil	Nil
2	Stock Option	Nil	Nil	Nil	Nil
3	Sweat Equity	Nil	Nil	Nil	Nil
4	Commission				
	- as % of profit	Nil	Nil	Nil	Nil
	- others, specify	Nil	Nil	Nil	Nil
5	Others, please specify	Nil	Nil	Nil	Nil
	Total	3300000	3300000	1051884	7651884

(vii) Penalties/Punishment/Compounding of Offences (Under the Companies Act): None

**ANNUAL REPORT ON THE CSR ACTIVITIES PURSUANT TO THE COMPANIES
(CORPORATE SOCIAL RESPONSIBILITY POLICY) RULES 2014**

1	A brief outline of the Company's CSR Policy, including overview of projects or programmes proposed to be undertaken and a reference to the web-link to the CSR Policy and projects or programs	Mentioned in Corporate Governance Report. For detailed policy, please refer our website www.cpil.in
2	The composition of the CSR Committee	Mr. Mahesh Gupta as Chairman, and Mr. RS Chaudhary and Mr. Nawal Kishore Maheshwari as other members
3	Average net profit of the Company for last three financial years	Rs. 13,79,64,293/-
4	Prescribed CSR Expenditure (two percent of the amount as in item 3 above)	Rs. 27,59,286/-
5	Details of CSR spent during the financial year	Detail mentioned below
	a) Total amount to be spent for the financial year	
	b) Amount unspent, if any;	
	c) Manner in which the amount spent during the financial year is detailed below	
6	In case the Company has failed to spend the two per cent of the average net profit of the last three financial years or any part thereof, in the Company shall provide the reason for not spending the amount in its Board report	The Company always been historically ahead of regulation. Various initiatives, on which the amount was to be spent, are in stages of implementation. We are continuously looking at CSR initiatives to give back to the society.
7	A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy, is in compliance of CSR objectives and Policy of the Company	Yes

S.No.	CSR Project or activity Identified	Sector in which the project is covered	Projects or Programs 1. Local area or otherwise 2. Specify the State & district	Amount outlay (budget) Project or program wise (Rs.)	Amount Spent on the projects or programs (Rs.)	Cumulative Spend till reporting period	Amount Spent, Direct or implementing agency
1.	Overall development of the local area	Education Women empowerment Health & Medical facilities Environment sustainability Rural Development Projects Others	Local area	27,59,286	-	NA	NA

For and on behalf of the Board of Directors

Pramod Maheshwari
Chairman, Managing Director & CEO

Om Prakash Maheshwari
CFO

Mahesh Gupta
Chairman CSR Committee

FORM NO. MR-3
SECRETARIAL AUDIT REPORT
FOR THE FINANCIAL YEAR ENDED ON 31ST MARCH, 2015
{Pursuant to section 204 (1) of the Companies Act, 2013 and Rule No. 9 of the Companies
(Appointment and Remuneration Personnel) Rules, 2014}

To
 The Members,
 Career Point Limited
 CP Tower-1, IPIA, Road No.1
 Kota, Rajasthan-324005
 CIN: L72200RJ2000PLC016272

Dear Members,

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Career Point Limited [CIN: L72200RJ2000PLC016272] (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of Career Point Limited's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2015 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter;

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2015 according to the provisions of:

1. The Companies Act, 1956, the Companies Act, 2013 (to the extent Sections and Schedules notified) and the Rules made thereunder;
2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
3. The Depositories Act, 1996 and the Regulations and Byelaws framed thereunder;
4. Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder;
5. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
 - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
 - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (Not applicable to the Company during Audit Period)
 - d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999;
 - e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during Audit Period)
 - f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
 - g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during Audit Period) &
 - h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during Audit Period)

I have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards issued by The Institute of Company Secretaries of India. (Not Notified hence not applicable to the Company during Audit Period)
- (ii) The Listing Agreements entered into by the Company with Bombay Stock Exchange Limited and National Stock Exchange of India Limited.
- (iii) Labour Laws to the extent of Employees' State Insurance Act, 1948, Employees' Provident Fund and Miscellaneous Provisions Act, 1952, the Payment of Gratuity Act, 1972, Rajasthan Shops and Commercial Establishments Acts, 1958

To best of my understanding I am of the view that during the period under review the Company has complied with the provisions of the Acts, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

The Company is engaged in the business of providing tutorial services for various competitive entrance examinations belongs engineering and medical. To the best of our knowledge and believe and as confirmed by the Management of the Company there is no specific law applicable only to the tutorial Industry in India.

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda are sent at least seven days in advance, a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting member's views are captured and recorded as part of the minutes.

I further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the audit period there were no instances of:

- (i) Public/Right/Preferential issue of shares / debentures/ sweat equity.
- (ii) Redemption / buy-back of securities
- (iii) Major decisions taken by the members in pursuance to section 180 of the Companies Act, 2013
- (iv) Merger / amalgamation / reconstruction, etc.
- (v) Foreign technical collaborations

I further report that during the Audit period the company has had the following specific events/actions having a major bearing on the company's affairs in pursuance of above referred laws, rules, regulations, guidelines, standards etc., and the same being in the nature of Price Sensitive Information has been intimated to the Stock Exchange:

- (i) That the Company has made further investment in its wholly owned non material subsidiary Company namely, Srajan Capital Limited by allotment of 27,10,000 Equity shares of Rs. 10 each at face value (i.e. Rs. 10 each) aggregating to Rs. 2,71,00,000/- (Rupees Two Crore Seventy One Lacs only).
- (ii) That Career Point Accessories Private Limited (non material subsidiary Company of Career Point Limited) has sold its entire holding of 5,10,000 Equity Shares of Rs. 10/- each in its Subsidiary Company, M/s Kota Automobiles Private Limited (non material) at the price of Rs. 10/- per share aggregating to an amount of Rs. 51,00,000/- (Rupees Fifty One Lacs only) to Mr. Pramod Maheshwari (Related Party).
- (iii) That consequent to acquisition of 4.99% equity shares of Career Point Edutech Limited (an unlisted subsidiary of Career Point Limited) by Career Point Limited, Career Point Edutech Limited has now become a wholly owned unlisted subsidiary (WOS-100%) of Career Point Limited with effect January 19, 2015.
- (iv) That Career Point Ltd. and Techno India Group, West Bengal join hands together;
- (v) That Career Point Ltd. has signed MOU with Govt. of Rajasthan for skill development Courses.
- (vi) That Career Point Ltd has signed an agreement with Ram Krishna Shiksha Samiti in Madhya Pradesh.
- (vii) That Career Point Ltd. launches 'Onlinepado.com'
- (viii) That Reserve Bank of India (RBI) has granted Certificate of Registration to Srajan Capital Limited (A wholly owned subsidiary Company of Career Point Limited) to commence/carry on business of non banking financial institution.
- (ix) That the Company has declared Interim Dividend for the Financial Year 2014-15 at Re. 1/- per equity share i.e. 10% on the face value of Rs. 10/-per share.
- (x) That the Compensation Committee of the Board of Directors of the Company at its meeting held on July 02, 2014 has granted 5000 options to the eligible employee of the Company under the CPL Employee Stock Option Plan 2013 of the Company.

For M SANCHETI & ASSOCIATES
Company Secretaries

Manish Sancheti
Proprietor
M.N. No. F7972
C. P. No.: 8997

Dated: May 26, 2015
Place: Jaipur

This report is to be read with our letter which is annexed as Annexure A and forms an integral Part of the report.

(THIS REPORT IS TO BE READ WITH OUR LETTER OF EVEN DATE WHICH IS ANNEXED AS ANNEXURE-A
WHICH FORMS AN INTEGRAL PART OF THIS REPORT.)

Annexure-A

CIN: L72200RJ2000PLC016272

To
The Members,
Career Point Limited
CP Tower-1, IPIA, Road No. 1
Kota, Rajasthan-324005
CIN: L72200RJ2000PLC016272

Dear Members,

Our report of even date is to be read along with this letter:

1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
4. Where ever required, we have obtained the management representation about the compliance of laws, rules, and regulations and happening of events etc.
5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For M SANCHETI & ASSOCIATES

Company Secretaries

Dated: May 26, 2015

Place: Jaipur

Manish Sancheti

Proprietor

M.N. No. F7972

C. P. No.: 8997

FORM AOC - 1

(PURSUANT TO FIRST PROVISION TO SUB-SECTION (3) OF SECTION 129 READ WITH RULE 5 OF THE COMPANIES (ACCOUNTS) RULES, 2014

STATEMENT CONTAINING SALIENT FEATURES OF FINANCIAL STATEMENTS OF SUBSIDIARY/ASSOCIATES

PART A: SUBSIDIARIES

Amount in ₹

S. No.	Name of Subsidiary Company	Reporting	Share capital	Reserve and surplus	Total Assets	Total Liabilities	Investments	Turnover/ Total Income	Profit Before Taxation	Provision for Taxation	Proposed Dividend	% of Share holding
1	Career Point Infra Limited	Indian Rupee	39,790,000	1,441,402,435	1,820,495,696	1,820,495,696	116,773,533	62,890,284	(65,388,617)	(42,636,360)	18,303,400	100%
2	Career Point Edutech Limited	Indian Rupee	5,789,470	(4,264,537)	6,722,879	6,722,879	-	1,736,070	(2,928,644)	(904,899)	-	100%
3	Gyan Eduventure Private Limited	Indian Rupee	4,200,000	(19,952,283)	12,988,216	12,988,216	-	10,332,566	(15,585,520)	(4,663,561)	-	60%
4	Career Point Accessories Private Limited	Indian Rupee	1,000,000	1,785,090	6,547,285	6,547,285	-	14,013,360	774,251	250,060	-	60%
5	Coupler Enterprises Private Limited	Indian Rupee	900,000	(11,640)	11,919,732	11,919,732	-	323	(27,306)	-	-	100%
6	Srajan Agritech Private Limited	Indian Rupee	100,000	76,736	78,363,446	78,363,446	-	100,450	81,269	-	-	100%
7	Srajan Capital Limited	Indian Rupee	49,100,000	131,052	120,167,555	120,167,555	-	1,781,589	137,068	134,518	-	100%
8	Kota Automobiles Private Limited	Indian Rupee	10,000,000	(3,095,573)	119,399,165	119,399,165	-	122,985,888	(1,960,656)	1,068,009	-	51%

(*) The amount shown is payment of interim dividend during FY 2014-15.

Amount in ₹

Name of Associates	Latest Audited Balance Sheet Date	Shares of Associate held by the Company on the year end		Description of how there is significant influence	Reason why the Net worth consolidate	Net worth associate is not shareholding as per latest audited Balance Sheet	Profit/Loss for the year
		No.	Amount of Investment in Associates/ Joint Venture	Extend of Holding %			Considered in Consolidation
Imperial Infin Private Limited	31/03/2015	34000	3400000	42.74%	NA	10089307	78785
There is no any Joint Venture during the Financial Year 2014-15							105552

AOC FORM - 2

(Pursuant to Section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in Section 188(1) of the Companies Act, 2013 including certain arms' length transactions under third proviso thereto.

1. Details of contracts or arrangements or transactions not at arm's length basis:

There were no contracts or arrangements or transactions entered in during the year ended March 31, 2015, which were not at arm's length basis.

2. Details of material contracts or arrangement or transactions at arm's length basis:

The details of material contracts or arrangements or transactions at arm's length basis for the year ended March 31, 2015 are reported under notes to the financial statements forms part of the annual report.

PARTICULARS OF REMUNERATION OF EMPLOYEES

Pursuant to Section 197 of the Companies Act, 2013, read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

The information required under Section 197 of the Companies Act, 2013, read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below:

- A. Remuneration of each director and Key Managerial Personnel (KMP) along with particulars of increase in remuneration during the financial year, ratio of remuneration of Directors to Median remuneration of employees and comparison of remuneration of each KMP against Companies Performance.

Amount in ₹

Name of Directors/Key Managerial Personnel	Remuneration	% increase in Remuneration	Ratio of Director's Remuneration to Median Remuneration	Comparison of remuneration of each KMP against company performance	
				1% of Turnover	1% of Net Profit Before Tax
Non Executive Directors					
Mr. Pawan Kumar Lalpuria	20000	Nil	0.16	0.00	0.01
Mr. Pritam Kumar Goswami	20000	Nil	0.16	0.00	0.01
Mr. RS Choudhary	20000	Nil	0.16	0.00	0.01
Mr. Vishal Jain	15000	Nil	0.12	0.00	0.01
Mr. Mahesh Gupta	15000	Nil	0.12	0.00	0.01
Mrs. Neelima Maheshwari	10000	Nil	0.08	0.00	0.01
Executive Directors and Key Managerial Personnel					
Mr. Pramod Maheshwari	3300000	34%	25.83	0.53	2.43
Mr. Om Prakash Maheshwari	3300000	34%	25.83	0.53	2.43
Mr. Nawal Kishore Maheshwari	3300000	34%	25.83	0.53	2.43
Mr. Tarun Kumar Jain, Company Secretary	1051884	5%	8.23	0.17	0.78

S.No.	Requirements	Disclosure		
1	Percentage increase in the median remuneration of employees in the financial year	(29.50)*		
2	Number of permanent employees on the rolls of the Company as on 31st March, 2015.	606		
3	Explanation w.r.t average increase in remuneration and Company's performance	The increase in remuneration is towards normal inflation etc wherever necessitated and is not linked to company performance.		
4	Comparison of the remuneration of the Key Managerial Personnel against the performance of the Company (Standalone)	The aggregate remuneration of KMP was 1.74% of turnover and 8.08% of Net profit (before tax) during the financial year]		
5	Variations in the market Capitalisation of the Company and PE Ratio as at the closing date of the current and previous financial year	Particulars	Market Capitalization (Rs. In Cr.) based on BSE	P/E Ratio
		31.03.2015	270.91	27.93
		31.03.2014	137.81	32.76
		Change %	96.58	(14.75)
6	Percent increase over / decrease in the market quotations of the shares of the company as compared to the rate at which the company came out with the last public offer in the year.	The Closing market price of the Equity Shares of the Company was Rs. 149.40 per share. As per the Initial Public Offer of the company done in 2010-11, 37,12,642 equity shares were issued at a price of Rs.310 per share. The Company has not issued any shares further till date and therefore comparative details are not applicable.		
7	Average percentage increase in the salaries of the employees other than Managerial Personnel in financial year	The average annual increase in the salaries of employees other than managerial personnel during the year was 5% while the average increase in managerial remuneration during the year was 34%.		
8	The key parameters for the variable component of remuneration availed by the directors	Not Applicable		
9	The ratio of the remuneration of the highest paid Director to that of the employees who are not directors but receive remuneration in excess of the highest paid director during the year	Mr. Pankaj Talwar (Faculty) received total remuneration of Rs.69,08,108 during FY 2014-15 which is 2.1 times of the highest paid director.		
10	Affirmation that the remuneration paid is as per the Remuneration Policy of the Company.	It is hereby affirmed that the remuneration paid is as per the Remuneration Policy of the Company.		

*Because of more increasing Law salary paid employees during the financial year

B. Particulars of Employees whose remuneration exceeds Rs. 60 Lacs per annum or Rs. 5 Lacs per month during FY 2014-15

a. Employed throughout the year and in receipt of remuneration aggregating Rs. 60 lacs per annum

Amount in ₹

Employee Name	Designation in the Company	Qualification	Age (in Years)	Previous Employer	Total Experience (In Years)	Designation at Previous Employment	Date of Joining	Amount (Rs.)
Mr. Pankaj Talwar	Faculty (Chemistry)	B.E.	38	Allen Career Institute, Kota	19	Faculty (Chemistry)	01/01/2010	6,908,108.00
Mr. Ramesh Kumar Sharda	Faculty	M.Sc. (Chemistry)	43	Allen Career Institute, Kota	18	Faculty (Chemistry)	01/01/2010	6,386,744.00
Mr. Rajnesh Goyal	Faculty (Maths)	B.E.	39	Self Employed	10	Self Employed	01/04/2006	6,189,996.00

b. There are no employees who are employed for part of the year and in receipt of remuneration aggregating Rs. 5 Lacs or more per month For and on behalf of the Board of Directors

Place: Kota

Date: May 26, 2015

Pramod Maheshwari

Chairman, Managing Director and CEO

REPORT ON CORPORATE GOVERNANCE

COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company is committed to run its business in a legal, ethical and transparent manner with dedication throughout the organization. Besides adhering to the prescribed corporate practices as per clause 49 of the Listing Agreement, it voluntarily governs itself as per highest ethical and responsible standard of business.

The Company believes in good corporate governance. The Company's philosophy envisages the attainment of the highest standards of corporate governance through sound business decisions, prudent financial management, high standards of ethics throughout the organization, transparent accounting policies, responsibility and fairness.

The Company emphasises the need for full transparency and accountability in all its transactions, in order to protect the interests of its stakeholders. Its endeavour is to maximize the long term value of the shareholders of the Company.

POLICIES

In compliance with requirements of Clause 49 of the Listing Agreement, SEBI regulations and Companies Act, 2013, Board of Directors of the Company has approved various policies, as detail herein:

Whistle Blower & Vigil Mechanism Policy

As per Section 177 of the Companies Act, 2013 and Clause 49 of the Listing Agreement, a comprehensive Whistle Blower and Vigil Mechanism Policy has been approved and implemented within the organization. The policy enables the employees and directors to report instances of any unethical act or suspected incidents of fraud or violation of companies Code of Conduct. This mechanism/Policy provides adequate safeguards to whistle blowers against reprisals or victimization. The copy of the Policy has been uploaded on the Company's website www.cpil.in.

Code of Conduct for Board Members and Senior Management Personnel

The Board of Directors of the Company has adopted a Code of Conduct for all Board members and senior management group of the Company. The code of conduct is available on the website of the Company www.cpil.in.

All board members and senior management group have affirmed compliance with the code of conduct. A declaration signed by the Managing Director & CEO to this effect is enclosed as a part of this report.

Related Party Transaction Policy

In compliance with the requirements of Clause 49 of the Listing Agreement, the Board of Directors of the Company has approved a Related Party Transaction Policy, to facilitate management to report and seek approval for any Related Party Transaction proposed to be entered into by the Company. The said Related Party Transaction Policy can be viewed on www.cpil.in

Material Subsidiary Policy

In compliance with the requirements of Clause 49 of the Listing Agreement, the Board of Directors of the Company has approved a material subsidiary Policy. The said Policy can be viewed on www.cpil.in

Policies and code as per SEBI Insider Trading Regulations

In accordance with SEBI (Prohibition of Insider Trading) Regulation, 2015, the company has formulated and approved (i) an insider Trading Code to regulate dealing in the securities of the Company by designated persons in compliance with the regulations, and (ii) a Policy for Fair Disclosure of Unpublished Price Sensitive Information. The said Code and Policy can be viewed on www.cpil.in

Mr. Tarun Kumar Jain, Company Secretary of the Company is Compliance Officer for the purposes of Insider Trading Code and appointed as Chief Investor Relations Officer for the purpose of Fair Disclosure Policy.

Familiarization Program For Independent Directors

With a view to familiarize Independent Directors with the Company's operations, the Company has conducted Familiarization program for them with a view to enable them to understand Company's business in depth and contribute significantly to the company. Such Program will provide an opportunity to the Independent Directors to interact with the senior management team of the Company and help them to understand the Company's strategy, business model, operations, service and products offerings, markets, organization structure, finance, human resources, quality, facilities and risk management and such other areas as may arise from time to time. The details of Familiarization program can be viewed on www.cpil.in

BOARD OF DIRECTORS

i) Composition of Board

The Company's Board is constituted in line with the provisions of Clause 49 of the Listing Agreement of Stock Exchanges and the Companies Act, 2013. The present strength of the Board is of nine Directors comprising an optimum combination of Executive and Non-Executive Directors. The Board represents an optimal mix of professionalism, knowledge and experience.

ii) The table below gives the composition of the Board during the financial year 2014-15

Name of Director and DIN	Category	Designation
Mr. Pramod Maheshwari (00185711)	Promoter & Executive Director	Chairman, Managing Director & CEO
Mr. Om Prakash Maheshwari (00185677)	Promoter & Executive Director	Executive Director and CFO
Mr. Nawal Kishore Maheshwari (00185762)	Promoter & Executive Director	Executive Director
Mr. Pawan Kumar Lalpuria (02016032)	Non-Executive Independent Director	Director
Mr. Pritam Kumar Goswami (00082224)	Non-Executive Independent Director	Director
Mr. Ram Swaroop Chaudhary (00711599)	Non-Executive Independent Director	Director
Mr. Vishal Jain (00709250)	Non-Executive Independent Director	Director
Mr. Mahesh Gupta (00132721)	Non-Executive Independent Director	Director
Mrs. Neelima Maheshwari (00194928)*	Non-Executive Non- Independent Director	Director

*Appointed w.e.f. 12th August 2014

Director's attendance record and Directorship in other companies

Name of Director	No. of Board Meetings during the Financial Year 2014-2015		No. of Directorship in other Companies including private Ltd. companies and excluding sec.8 companies (as on March 31,2015)	No. of Membership/ Chairmanships of other Board Committees		Whether attended last AGM
	Held	Attended		Membership	Chairmanship	
Mr. Pramod Maheshwari	4	4	9	Nil	Nil	Yes
Mr. Om Prakash Maheshwari	4	4	15	Nil	Nil	Yes
Mr. Nawal Kishore Maheshwari	4	4	13	Nil	Nil	Yes
Mr. Pawan Kumar Lalpuria	4	4	2	Nil	Nil	Yes
Mr. Pritam Kumar Goswami	4	4	2	Nil	Nil	Yes
Mr. Ram Swaroop Chaudhary	4	4	1	Nil	Nil	Yes
Mr. Vishal Jain	4	3	5	Nil	Nil	No
Mr. Mahesh Gupta	4	3	3	Nil	Nil	Yes
Mrs. Neelima Maheshwari*	4	2	2	Nil	Nil	Yes

*Appointed w.e.f. 12th August 2014

Mr. Pramod Maheshwari, Chairman, Managing Director & CEO, Mr. Om Prakash Maheshwari, Executive Director & CFO and Mr. Nawal Kishore Maheshwari, Executive Director are relative in terms of the definition of 'relative' given under the Companies Act, 2013. Mrs. Neelima Maheshwari, Non-Executive Non-Independent Director is relative of Mr. Om Prakash Maheshwari, Executive Director & CFO in terms of the definition of 'relative' given under the Companies Act, 2013.

None of the Directors of the Board serve as members of more than ten committees nor are they are the Chairman of more than five committees, as per the requirements of the Listing Agreement. "Committees" for this purpose include the Audit Committee and the Shareholders' /Investor Grievance Committee under the said Clause 49 of the Listing Agreement.

Board Meetings

In compliance with the provisions of clause 49 of the Listing Agreement, the Board Meetings are held at least once every quarter and the time gap between two Meetings is not more than four months. The Company Secretary in consultation with the Chairman, Chief Executive Officer & Chief Financial Officer finalizes the agenda of the Board Meetings. Urgent matters are also approved by the Board by passing resolutions through circulation. All Directors on the Board are free to suggest any item for inclusion in the agenda for the consideration of the Board. During the year four Board Meetings were held on May 29, 2014, August 12, 2014, November 14, 2014 and February 12, 2015.

The necessary information as mentioned in Annexure 1A to Clause 49 of the Listing Agreement has been placed before the Board for their consideration.

Independent Directors Meetings

In compliance with the requirements of Clause 49 of the Listing Agreement and Section 149 read with Schedule IV of the Companies Act, 2013, the Independent Directors of the Company met on March 28, 2015 to review performance of the Chairman and other Non-Independent Directors, evaluated performance of the Board and review flow of information between the management and the Board.

3) BOARD COMMITTEES

In accordance with the provisions of the Companies Act 2013 and Clause 49 of the Listing Agreement with Stock Exchanges, inter-alia, the following Committees are in operation:

- i. Audit Committee
- ii. Nomination and Remuneration Committee
- iii. Stakeholders Relationship Committees
- iv. Corporate Social Responsibility Committee
- v. Risk Management Committee

(i) Audit Committee

In line with the statutory provisions of Listing Agreement entered into with Stock Exchanges and as a measure of good Corporate Governance with a view to provide assistance to the Board in fulfilling its oversight responsibilities, an Audit Committee of the Directors was constituted. Majority of the Members of the Committee are Independent Directors and every Member has sound experience in the financial sector. The Company Secretary acts as Secretary to the Committee.

The composition of the Audit Committee of the Board which complies with the requirements of Section 177 of the Companies Act, 2013 read with Rule 6 of the Companies (Meeting of Board and its Powers) Rules, 2014 and Clause 49 of the Listing Agreement are as under:

Chairperson: Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director)

Members:

Mr. Pritam Kumar Goswami (Non-Executive Independent Director),
Mr. Mahesh Gupta (Non-Executive Independent Director) and
Mr. Om Prakash Maheshwari (Executive Director & Chief Financial Officer)

Functions and Terms of Reference

The term of reference of Audit Committee are as per Listing Agreement with the Stock Exchanges and includes such other functions as may be assigned to it by the Board from time to time. Further, the term of reference of the Audit Committee has been aligned with the requirements of the Companies Act, 2013.

The main functions of the Audit Committee, inter-alia, include:

- Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- Approval/ Ratification of other services as may be required to be availed from auditors of the Company;
- Examination of the financial statement and auditors' report thereon;
- Approval or any subsequent modification of transaction of the company with related parties;
- Scrutiny of inter-corporate loans and investments, if any;
- Valuation of undertakings or assets of the Company, wherever it is necessary;
- Evaluation of internal financial controls and risk management systems;
- Monitoring the end use of fund raised through public offers and related matters
- Such other functions/areas/term as desired/referred by the Board from time to time or required under applicable law/Listing Agreement for time being in force

The Audit Committee also reviews adequacy of disclosures and compliance with all relevant laws. In addition to these, in compliance with requirements of Clause 49 the Listing Agreement, the Audit Committee reviews the operations of subsidiary Companies viz., its financial statements to grant omnibus approval for related party transactions which are in the ordinary course of business and on an arm's length pricing basis and to review and approve such transactions subject to the approval of the Board, statement of investments and minutes of meeting of its Board.

The particulars of the meetings attended by the Members of the Audit Committee and the dated of the meetings held during the financial year 2014-15 are given below:

Sr. No	Name of Members	No. of Meetings during the Financial Year 2014-2015		Dates of Meetings
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	4	4	May 29,2014
2	Mr. Pritam Kumar Goswami	4	4	August 12,2014
3	Mr. Om Prakash Maheshwari	4	4	November 14,2014
4	Mr. Mahesh Gupta	4	3	February 12,2015

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

Audit Committee Meetings are generally attended by the Chief Executive Officer, Chief Financial Officer and representative of the Statutory Auditors of the Company. Internal Auditors have attended Audit Committee Meeting wherein the Internal Audit Reports were considered by the Committees.

(ii) Nomination and Remuneration Committee

In compliance with the requirements of the Clause 49 of the Listing Agreement and Section 178 of the Companies Act, 2013 during the financial year 2014-15, the Board renamed the existing Remuneration Committee as 'Nomination and Remuneration Committee'. The Nomination and Remuneration Committee of the Company is constituted to identify persons who are qualified to become directors and who may be appointed in senior management and to formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees and to carry out evaluation of every director's performance. The Nomination and Remuneration Committee of the Company is also entrusted to frame policies and systems for Employees Stock Option Plans and to formulate and administer the Company's Employees Stock Option Plans from time to time.

The remuneration policy of the Company is aimed to reward performance, based on review of achievements on a regular basis.

The Nomination and Remuneration Committee has been constituted by the Board and it comprises of the following Independent Directors:

Chairman: Mr. Pritam Kumar Goswami (Non-Executive Independent Director)

Members:

Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director) and

Mr. Ram Swaroop Chaudhary (Non-Executive Independent Director)

Functions and Terms of Reference

The broad terms of reference of the Nomination and Remuneration Committee of the Company are as follows:

- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal;
- To carry out evaluation of every directors performance;
- To formulate the criteria for determining qualifications, positive attribute and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees. The Committee while formulating the policy shall ensure that
- Ensure the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the Company successfully
- Ensure that relationship of remuneration to performance is clear and meets appropriate performance benchmark
- Formulate policy with regard to Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.
- To recommend the Board, the remuneration (including any modification therein) payable to the Managing Director or Whole-time Director or Manager of the Company
- Such other functions/area/term as desired/referred by the Board from time to time or required under applicable law /listing agreement, for time being in force.

The particulars of the meetings attended by the Members of the Nomination and Remuneration Committee and the dates of the meetings held during the financial year 2014-15 are given below

Sr. No	Name of Members	No. of Meetings during the Financial Year 2014-2015		Dates of Meetings
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	5	5	May 29, 2014, July 02, 2014, August 12, 2014, November 14, 2014, February 12, 2015
2	Mr. Pritam Kumar Goswami	5	5	
3	Mr. Ram Swaroop Chaudhary	5	5	

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

Remuneration Policy

The Nomination and Remuneration Committee has the powers to determine and recommend to the Board the amount of remuneration payable to Directors, Senior Management and other employees. The recommendations of the Committee are based on the evaluation of the performance and other criteria, as laid down and as per the Company's Rules/Policies. In terms of the guidelines, the Company ensures that the remuneration payable to Managing Director and Whole-time Directors by way of salary including other allowances and monetary value of perquisites should be within the overall limit as specified under the Companies Act, 2013 and approved by the Shareholders.

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The stock option plan, inter-alia, authorizes the Company to grant stock options in pursuit of these goals. An extract of Remuneration Policy approved by the Nomination and Remuneration Committee of the Board has been included as part of this Annual Report. The copy of the Policy has been uploaded on the Company's website www.cpil.in.

Detail of Remuneration to all the Directors during the year ended March 31, 2015.

Name of Director	Salary (Rs.)	Benefits /Allowances /perquisites (Rs.)	Bonuses (Rs.)	Sitting fees (Rs.)	Details of fixed Component and performances incentives (Rs.)	Total (Rs.)	Stock Option details, if any	Service contract, notice period, severance fee/pension
Mr.Pramod Maheshwari	1500000	1800000	-	-	-	3300000	-	*
Mr. Om Prakash Maheshwari	1500000	1800000	-	-	-	3300000	-	**
Mr. Nawal Kishore Maheshwari	1500000	1800000	-	-	-	3300000	-	***
Mr. Pritam Kumar Goswami	-	-	-	20000	-	20000	-	****
Mr. Ram Swaroop Chaudhary	-	-	-	20000	-	20000	-	****
Mr.Pawan Kumar Lalpuria	-	-	-	20000	-	20000	-	****
Mr.Vishal Jain	-	-	-	15000	-	15000	-	****
Mr. Mahesh Gupta	-	-	-	15000	-	15000	-	****
Mrs.Neelima Maheshwari	-	-	-	10000	-	10000	-	Retire by rotation

*5 years with effect from July 01, 2012/notice period 2 months or 2 months' salary in lieu of the notice

**5 years with effect from April 01, 2014/notice period 2 months or 2 months' salary in lieu of the notice

***5 years with effect from April 01, 2014/notice period 2 months or 2 months' salary in lieu of the notice

**** 5 years with effect from September 26, 2014/written notice as per letter of appointment

Non- Executive Directors of the Company do not have any pecuniary relationship or transactions with the Company, its Promoters, its Directors, its Senior Management, its subsidiary companies and associate companies, except the sitting fees to Non-Executive Directors (for attending the meetings of the Board, Audit Committee and Nomination and Remuneration Committee) within the limits.

No Stock Options were granted to Directors under CPL Employees Stock Option Plan 2013 (ESOP 2013) during the financial year ended March 31, 2015.

Disclosures regarding re-appointment of Directors

The resume of the Directors who are being reappointed are provided in the Notice to the Annual General Meeting.

Employees Stock Option Plans

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The stock option plan, inter-alia, authorizes the Company to grant stock options in pursuit of these goals.

(iii) STAKEHOLDERS RELATIONSHIP COMMITTEE

In compliance with Section 178 of the Companies Act, 2013, during the financial year 2014-15, the Board had renamed the Share Transfer and Investors Grievance Committee as 'Stakeholder Relationship Committee'. As a measure of good Corporate Governance and focusing on strengthening the relation with the stakeholders, the Board has formed Stakeholders Relationship Committee. The Stakeholders Relationship Committee ensures that all commitment to security holders and investors are met and thus strengthen their relationship with the Company. The composition of the Committee is in conformity with clause 49 of the Listing Agreement. The composition of the Stakeholders Relationship Committee is as below:

Chairman: Mr. Ram Swaroop Chaudhary (Non-Executive Independent Director)

Members:

Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director) and

Mr. Pritam Kumar Goswami (Non-Executive Independent Director)

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

Functions and Terms of Reference

The functioning and broad terms of reference of the Stakeholders Relationship Committee of the Company are as under:

- to consider and resolve the grievances of security holders of the Company
- to review important circulars issued by SEBI/Stock Exchanges.
- to take note of the Compliance of Corporate Governance during the quarter/year

The Committee has been constituted to specifically look into the Investors' complaints and to redress the same expediently. There were no complaints pending as on 31st March, 2015.

The Company has appointed M/s. Link Intime India Private Limited as Share Transfer Agent, to look after the Shareholders correspondence, share transfers, transmissions, transpositions, to prepare shareholding pattern, which are approved by the Committee. The Company has connectivity with NSDL & CDSL for Dematerialization of Shares.

The Compliance Officer in terms of the requirement of the stock exchange who liaises with and monitors the activities of the Share Transfer Agent.

The particulars of the meetings attended by the Members of the Stakeholders Relationship Committee and the dates of the meetings held during the financial year 2014-15 are given below:

Sr. No	Name of Members	No. of Meetings during the Financial Year 2014-2015		Dates of Meetings
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	4	4	May 29, 2014, Aug 12, 2014, November 14, 2014, February 12, 2015
2	Mr. Pritam Kumar Goswami	4	4	
3	Mr. Ram Swaroop Chaudhary	4	4	

Mr. Tarun Kumar Jain, Company Secretary of the Company is the Compliance Officer of the Company.

Details of complaints received/resolved during the financial year 2014-15:

Nature of Complaints	Received	Resolved	Pending
Investor Grievances	23	23	NIL

(iv) CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE

In alignment with the provisions of the Companies Act, 2013, your directors have constituted the Corporate Social Responsibility Committee of the Board of Directors, with Mr. Mahesh Gupta as Chairman, and Mr. RS Chaudhary and Mr. Nawal Kishore Maheshwari as other members.

The said Committee has been entrusted with the responsibility of formulating and monitoring the Corporate Social Responsibility Policy of the Company, which will include inter-alia activities to be undertaken by the Company, monitoring the implementation of the framework of the Policy and recommending the amount to be spent on CSR activities.

Sr. No	Name of Members	No. of Meetings during the Financial Year 2014-2015		Dates of Meetings
		Held	Attended	
1	Mr. Nawal Kishore Maheshwari	1	1	February 12, 2015
2	Mr. Ram Swaroop Chaudhary	1	1	
3	Mr. Mahesh Gupta	1	1	

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

(v) RISK MANAGEMENT COMMITTEE

In alignment with the provisions of the Companies Act 2013, your directors have constituted the Risk Management Committee of the Board of Directors, with Mr. Om Prakash Maheshwari as Chairman, and Mr. Pramod Maheshwari and Mr. Mahesh Gupta as other members.

Chairman: Mr. Om Prakash Maheshwari

Members: Mr. Pramod Maheshwari and Mr. Mahesh Gupta

Sr. No	Name of Members	No. of Meetings during the Financial Year 2014-2015		Dates of Meetings
		Held	Attended	
1	Mr. Om Prakash Maheshwari	1	1	February 12, 2015
2	Mr. Pramod Maheshwari	1	1	
3	Mr. Mahesh Gupta	1	1	

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

4) GENERAL BODY MEETINGS

The details of General Meetings held in the last three years are given below:

Year	AGM/ EGM	Date	Time	Venue	No. of special resolution
2013-2014	14th AGM	September 26, 2014	4.00 p.m.	CP Tower-2,Road No. 1,IPIA, Kota-324005	11
2012-2013	13th AGM	September 21, 2013	4.00 p.m.	CP Tower-2,Road No. 1,IPIA,Kota-324005	2
2011-2012	12th AGM	September 28,2012	4.00 p.m.	CP Tower-2,Road No. 1,IPIA,Kota-324005	NIL

AGM=Annual General Meeting, EGM=Extra-ordinary General Meeting.

Note : During the year Company has not passed any resolution by circulation or by Postal Ballot.

5) Chief Investor Relationship Officer/Compliance Officer

Mr. Tarun Kumar Jain,
Company Secretary and Compliance Officer
Career Point Limited
Registered & Corporate Office: CP Tower, Road No. 1, IPIA, Kota - 324 005
Tel: +91 744 3040000;
Fax: +91 744 3040050
Email: tarun.jain@careerpointgroup.com

6) DISCLOSURES

i. Related Party Transactions

There is no Related Party Transaction that may have potential conflict with the interest of the Company at large. The Company's major Related Party Transactions are generally with its subsidiary, Key Management Personnel and Enterprises under the same management. The Related Party Transactions are entered into based on the considerations of various business exigencies and Company's long term strategy. All the transactions entered during the financial year 2014-15 with Related Parties were on arm's length basis and the same are reported under notes to the financial statements.

All transactions covered under Related Party Transactions are regularly/periodically ratified and/or approved by the Board / Audit Committee.

ii. Details of non-compliance with regard to the capital market

There have been no instances of non-compliances by the Company and no penalties and/or structures have been imposed on it by stock exchanges or SEBI or any statutory authority on any matter related to the capital markets during the last three years.

iii. Whistle Blower Policy:

The Audit Committee approved whistle blower policy. The employees and directors may report to the Compliance Officer and have direct access to the Chairperson of the Audit Committee about any unethical behaviour, actual or suspected fraud or violation of the Company's Code of Conduct.

iv. Compliance of Clause 49 of the Listing Agreement

The Company has complied with all the mandatory requirements of the Code of Corporate Governance as stipulated under the Listing Agreement. The Company has also obtained a certificate affirming the compliances from M/s Sharp & Tannan, Chartered Accountants, the statutory auditors of the Company and the same is attached to this Report.

v. Details of Compliance with Non-Mandatory requirements of this clause

The Company has not adopted the Non-Mandatory requirements except constitution of Nomination and Remuneration Committee and whistle Blower Policy.

vi. Disclosure on Risk Management

The Board has laid down procedures to inform the Board Members about the risk assessment and mitigation procedures. The Board is periodically informed about the key risks and their minimization procedures. Business risk evaluation and management is an ongoing process within the Company.

In the preparation of Financial Statements, the Company has followed the Accounting Standards issued by Institute of Chartered Accountants of India to the extent applicable.

vii. Management Discussion and Analysis Report

Management Discussion and Analysis Report is appended to this Annual Report.

viii. Disclosures regarding appointment or re appointment of Directors

The brief profile of the Directors proposed to be appointed / re-appointed is given as a part of the Notice of the Annual General Meeting.

7) Means of Communication

- The quarterly, half-yearly and annual results during the year were published in National English "Financial Express" and Hindi Newspapers "Nafa Nuksan"/Jansatta" and displayed on the Company's website www.cpil.in along with official news releases, financial results and presentations etc are also displayed at the Company's website.
- The Company had quarterly Investors teleconferences for Investors of the Company immediately after the declaration of quarterly/annual results. Detailed presentations are made to institutional investors and financial analysts on the Company's unaudited quarterly as well as audited annual financial results. These presentations are also uploaded on the Company's website.
- All the periodic compliance filing to National Stock Exchange of India Limited (NSE) and Bombay Stock Exchange Limited (BSE) like shareholding pattern, corporate governance report, Report on Reconciliation of Share Capital, financial results, other Corporate Announcements among others are filed electronically on NEAPS (NSE Electronic Application Processing Systems) and BSE Listing Centre (BSE Corporate Compliance & Listing Centre) respectively.
- The Company's website contains a separate dedicated section "Investor Relations" where shareholders information is available in a user friendly and downloadable form.
- The investor complaints (if any) are processed in a centralized web based complaint system SEBI Complaint Redress System (SCORES).

8) General Information for Shareholders

i) Annual General Meeting

Date	Saturday, September 26, 2015
Venue	CP Tower 1, IPIA, Road No. 1, Kota, 324005, Rajasthan, India
Time	4.00 p.m
Financial Year	2014-15

Book Closure Date - From September 19, 2015 to September 26, 2015 (both days inclusive)

ii) Tentative Financial Calendar (For FY 2015-16)

The tentative schedule of Financial Results of the Company is as follows:

June Quarter Ending Results	Within 45 days from end of quarter.
September Quarter Ending Results	Within 45 days from end of quarter.
December Quarter Ending Results	Within 45 days from end of quarter.
March Quarter/Year Ending Results	Within 45 days from end of quarter (Un-audited) / Within 60 days from end of financial year (Audited).

iii) Dividend Payment Date

The Board of Directors of the Company In their Meeting of held on August 12, 2014, has declared interim dividend at Re 1/- per Equity Share i.e. 10% on the face value of Rs. 10/- per share for the Financial Year 2014-15. The Company has paid interim dividend on September 05, 2014. The Record date for the purpose of payment of Interim Dividend was August 21, 2014.

iv) Unclaimed Dividend

Your Company intimated shareholders to lodge their claims and related particulars were provided in the annual reports each year as well as on the website of the Company. As per the provisions of the Companies Act, any amount that remains unclaimed for a period of seven years is transferred to the Investor Education and Protection Fund (IEPF). In accordance with the said provisions, the dividends already declared and paid by the Company, if remaining unclaimed and unpaid for a period of seven years, will be transferred to IEPF, as per the details mentioned in Table below.

S.No.	Financial Year	Type of Dividend	Dividend/equity share (INR)	Date of declaration	Due date of Transfer
1	2014-15	Interim Dividend	1.00	12-Aug-14	After seven years from the date of declaration

v) Listing in Stock Exchanges and Stock Codes

The names of the Stock Exchanges at which the equity shares are listed and the respective stock codes are as under:

Bombay Stock Exchange Limited	533260
National Stock Exchange of India Limited	CAREERP

The listing fee for the financial year 2015-16 to BSE & NSE has been duly paid.

vi) Market Price Data

a. Share Price movement for the Financial Year 2014-15

Month	Bombay Stock Exchange				National Stock Exchange			
	High (In Rs.)	Low (In Rs.)	Close (In Rs.)	SENSEX	High (In Rs.)	Low (In Rs.)	Close (In Rs.)	NIFTY
Apr-14	113.95	75.70	97.50	22417.80	115.50	75.05	96.40	6696.40
May-14	146.75	96.10	141.00	24217.34	148.00	94.00	140.85	7229.95
Jun-14	141.80	117.50	128.85	25413.78	139.90	119.30	128.30	7611.35
Jul-14	134.90	110.15	119.00	25894.97	137.95	108.80	121.30	7721.30
Aug-14	122.00	101.05	101.35	26638.11	129.00	99.30	101.65	7954.35
Sep-14	142.20	91.00	122.00	26630.51	143.80	90.25	120.35	7964.80
Oct-14	129.80	111.00	121.15	27865.83	130.00	114.30	121.80	8322.20
Nov-14	125.00	95.55	110.35	28693.99	125.00	94.30	110.40	8588.25
Dec-14	177.05	107.00	169.70	27499.42	177.10	108.00	170.00	8282.70
Jan-15	178.50	159.05	160.85	29182.95	178.50	160.00	162.15	8808.90
Feb-15	177.00	154.65	168.60	29361.50	176.80	156.10	168.95	8901.85
Mar-15	179.00	131.30	149.40	27957.49	178.00	133.55	149.65	8491.00

b. Shareholding Distribution as on March 31, 2015

Shareholding of Shares	Number of Shareholders	Percentage of Total Shareholders	Total no of Shares	Percentage Of Total Shares
1-5000	13029	90.8197	741648	4.0901
5001-10000	287	2.0006	229044	1.2631
10001-20000	783	5.4580	1166168	6.4312
20001-30000	70	0.4879	179347	0.9891
30001-40000	68	0.4740	242307	1.3363
40001-50000	14	0.0976	64041	0.3532
50001-100000	42	0.2928	295658	1.6305
100001-above	53	0.3694	15214726	83.9066
Total	14346	100.0000	18132939	100.0000

c. Shareholding Pattern as on March 31, 2015

Category	No. of shares held	% Shareholding
Company Promoter/Promoter Group	10972357	60.51
Mutual Funds /UTI	877689	4.84
Financial Institutions /Banks	20000	0.11
Foreign Institutional Investors	711996	3.93
NRIs(Repatriate)	45731	0.25
NRIs (Non -Repatriate)	16995	0.09
Trusts	38733	0.21
Bodies Corporate	1525395	8.42
General Public	3856596	21.27
Clearing Members	67447	0.37
TOTAL	18132939	100.00

d. Registrar for Dematerialisation and Physical Transfer of Shares

The Company has appointed a Registrar for dematerialization (Electronic Mode) and physical transfer of shares whose detail is given below:-

M/s. Link Intime India Private Limited
Unit: Career Point Limited
C-13, Pannalal Silk Mills Compound
L.B.S. Marg, Bhandup (West)
Mumbai - 400 078
Contact Person: Mr. Mahesh Masurkar
Telephone No. : 022-2594 6970
Fax No. : 022-2594 6969
Email id: rnt.helpdesk@linkintime.co.in

vii) **Share Transfer System**

The Company has appointed a common Registrar for the physical share transfer and dematerialization of shares. The shares lodged for physical transfer/ transmission/transposition are registered normally within a period of fortnight, if the documents are complete in all respects. For this purpose, the Share Transfer Committee meets as often as required. Adequate care is taken to ensure that no transfers are pending for more than a fortnight. Requests for demat / remat were confirmed mostly within a fortnight. The Company obtains from a Company Secretary in Practice half-yearly certificates of compliance with the share transfer formalities as required under Clause 47(C) of the Listing Agreement with Stock Exchanges and files a copy of the certificate with the Stock Exchanges.

viii) **Dematerialization of Shares and Liquidity**

The shares of the Company are compulsorily traded in dematerialised form. The Company has arrangements with both the National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL) to establish electronic connectivity of its shares for scripless trading. As on March 31, 2015, 100% percent of the shares (except 1 share) of the Company were held in a dematerialized form. The International Securities Identification Number (ISIN) allotted to the Company for Dematerialization of Shares is INE521J01018.

ix) **Reconciliation of Share Capital Audit**

As stipulated by the Securities and Exchange Board of India (SEBI), a qualified Chartered Accountant carries out Reconciliation of Share Capital Audit. This audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges and is also placed before the Board of Directors

x) **GDRs/ADRs:** There are no outstanding GDRs / ADRs / Warrants or any convertible instruments.

xi) **Plant Location:** Not Applicable

xii) **Address for Correspondence**

Shareholder's correspondence should be addressed to the Company's Registrar at the address mentioned below:

M/s. Link Intime India Private Limited
C-13, Pannalal Silk Mills Compound
L.B.S. Marg, Bhandup (West)
Mumbai - 400 078
Contact Person: Mr. Mahesh Masurkar
Telephone No. : 022-2594 6970
Fax No. : 022-2594 6969
Email id: rnt.helpdesk@linkintime.co.in

Investors may also write to or contact

Company Secretary

CAREER POINT LIMITED

Registered Office: CP Tower-1, Road No. 1,

IPIA, Kota - 324 005, Rajasthan, India

Tel: +91 744 3040000;

Fax: +91 744 3040050

For any other queries: email: investors@cpil.in

xiii) **Designated exclusive email-id**

The Company has designated an email-id investors@cpil.in exclusively for shareholders and Investors to correspond with the Company.

xiv) Permanent Account Number for transfer of shares in physical form

SEBI vide its Circular dated May 20, 2009 has stated that for securities market transactions and off-market transactions involving transfer of shares in physical form of listed companies, it shall be mandatory for the transferee(s) to furnish copy of PAN card to the Company's RTA for registration of such transfer of shares. Accordingly, shareholders are requested to please furnish copy of PAN card to the Company's RTA for registration of transfer of shares in their name.

xv) Consolidate multiple folios

Investors are encouraged to consolidate their shareholding held in multiple folios. This would facilitate onestop tracking of all corporate benefits on the shares and would reduce time and efforts required to monitor multiple folios.

xvi) Proceeds from the public issue/right issue/preferential issue

There was no fresh public issue/right issue/preferential issue etc during the financial year 2013-14.

xvii) Inter-se relationships between directors

Mr. Pramod Maheshwari, Chairman, Managing Director & CEO, Mr. Om Prakash Maheshwari, Executive Director & CFO and Mr. Nawal Kishore Maheshwari, Executive Director are relative in terms of the definition of 'relative' given under the Companies Act, 2013.

xviii) Company Registration Details

The Company is registered in the State of Rajasthan. The Corporate Identity Number (CIN) allotted to the Company by the MCA is L72200RJ2000PLC016272.

xix) Nomination Facility

The Companies Act 2013 has provided for a nomination facility to the Shareholders of the Company. The Company is pleased to offer the facility of nomination to shareholders and shareholders may avail this facility by sending the duly completed form to the Registered Office of the Company/Registrar and Share Transfer Agent of the Company in case the shareholding is in physical form. The shareholders may obtain copy of the said form from the Registered Office of the Company. In case of demat holdings, the request may be submitted to the Depository Participant.

9) SUBSIDIARY COMPANIES

Clause 49 of the Listing Agreement defines a "material non-listed Indian subsidiary" as an unlisted subsidiary company, incorporated in India, whose turnover or net worth (i.e. paid up capital and free reserves) exceeds 20 percent of the consolidated turnover or net worth respectively, of the listed holding Company and its subsidiary companies in the immediately preceding accounting year. As per this provision, your company has Career Point Infra Limited as "material non-listed Indian subsidiary".

10) Code for prevention of Insider Trading Practices

In Compliance with the SEBI's regulations on prevention of insider trading, the Company has instituted a comprehensive Code of Conduct for its Promoters, Directors and Designated Employees. The Code lays down guidelines, which advises them on procedures to be followed and disclosures to be made, while dealing with shares of Career Point Limited and cautioning them of the consequences of violations.

11) Furnishing updated bank account particulars with Company/ Depository Participant for facilitating electronic payments

SEBI vide its Circular No. CIR/MRD/DP/10/2013 dated March 21, 2013 had mandated the companies to use any of the RBI approved electronic mode of payment such as ECS (Local ECS/Regional ECS/National ECS) NEFT, RTGS etc for distribution of dividend and other cash benefits to investors. The Circular also mandated the companies or their registrar and share transfer agent (RTA) to maintain bank details of investors. In case the securities are held in demat mode, the companies or their RTA shall seek relevant bank details from depositories and in case the securities are held in physical mode, the companies or their RTA shall take necessary steps to maintain updated bank details at their end. In view of above, the Company's RTA has sent letters to various depository participants seeking updated bank details of the investors of the Company. The investors are also requested to ensure that correct and updated particulars of their bank account are available with their respective depository participants and the Company/RTA. This would facilitate the Company for making payments through electronic mode.

12) Statutory Compliance

The Board periodically reviews compliance reports of all laws applicable to the company, prepared by the company as well as steps taken by the company to rectify instances of non-compliances (if any).

13) CEO AND CFO CERTIFICATION

In terms of Clause 49 (V) of the Listing Agreement, Certificate issued by Chief Executive Officer and Chief Financial Officer confirming that the financial statement present the true and fair view of the Company's affairs and are in compliance with existing accounting standards, internal control and disclosures, is annexed to this report.

The Corporate Governance Report was adopted by the Board of Directors at their meeting held on May 26, 2015.

CERTIFICATES UNDER CORPORATE GOVERNANCE REPORT

(A) CEO & CFO Certification on compliance with conditions of corporate governance under clause 49 of the listing Agreement

To,
The Board of Directors,
Career Point Limited
Kota

We have reviewed the Stand-alone and Consolidated financial statements and the cash flow statement of Career Point Limited (the Company) for the financial year ended 31 March 2015, and certify that:

- (a) These results and statements, to the best of our knowledge and belief:
 - (i) do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
 - (ii) present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) To the best of our knowledge and belief, there are no transactions entered into by the Company during the year 2014-15, which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (c) We accept responsibility for establishing and maintaining internal controls and have evaluated the effectiveness of the internal control systems of the Company and have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of internal controls of which we are aware, and the steps taken and proposed to be taken to rectify these deficiencies.
- (d) We have also indicated to the Auditors and the Audit Committee:
 - (i) significant changes if any in the internal controls with respect to financial reporting during the year and the achievement of adequate internal controls within the Company;
 - (ii) significant changes if any in accounting policies during the year 2014-15, and these have been disclosed in the notes to the financial statements.
- (e) To the best of our knowledge and belief, there are no instances of significant fraud involving either the Management or employees having a significant role in the Company's internal control systems with respect to financial reporting.

Place : Kota
Date : May 26, 2015

Pramod Maheshwari
Chairman, Managing Director & CEO
DIN : 00185711

Om Prakash Maheshwari
Executive Director & CFO
DIN : 00185677

(B) Declaration on Compliance with Code of Conduct By Board member and senior management personal pursuant to Clause 49 (1) (D) (ii) of the listing Agreement

This is to certify that as per clause 49 of listing agreement:

- 1. The Code of Conduct has been laid down for all the Board Members and Senior Management and other employees of the company.
- 2. The Code of Conduct has been posted on the website of the Company.
- 3. The Board Members and Senior Management Personnel have affirmed compliance with the Company's Code of Conduct for the year 2014-15.

Place : Kota
Date : May 26, 2015

For Career Point Limited
Pramod Maheshwari
Chairman, Managing Director & CEO
DIN : 00185711

AUDITORS CERTIFICATE ON CORPORATE GOVERNANCE

To
The Members,
Career Point Limited,

Dear Sir,

We have examined the compliance of the conditions of Corporate Governance by Career Point Limited, for the year ended March 31, 2015, as stipulated in Clause 49 of the Listing Agreement entered into by the Company with the Stock Exchanges.

The compliance of the conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to review of the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the Financial Statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

SHARP & TANNAN

Chartered Accountants

ICAI Registration No: - 000452N

By the hand of

Place : New Delhi
Date : May 26, 2015

Pavan K. Aggarwal
Partner
Membership No. 91466

INDEPENDENT AUDITORS' REPORT
To the Members of Career Point Limited
(Formerly known as Career Point Infosystems Limited)

Report on the Standalone Financial Statements

We have audited the accompanying standalone financial statements of Career Point Limited (the 'Company'), (formerly known as Career Point Infosystems Limited) which comprise the Balance Sheet as at 31st March, 2015, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

Emphasis of Matter

The Company has given loans to its subsidiaries and associates; to be read together with sub-note (c) to Note 16 of Notes forming part of financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the State of Affairs of the Company as at 31st March, 2015, and its profit and its cash flows for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2015 (The 'Order') issued by the Central Government of India in terms of Section 143(11) of the Act, we give in the Annexure, a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by Section 143(3) of the Act, we report that:
 - (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) the Balance Sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
 - (d) in our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
 - (e) on the basis of the written representations received from the directors as on 31st March, 2015 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2015 from being appointed as a director in terms of Section 164 (2) of

the Act; and

- (f) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- 1) the Company does not have any pending litigations which would impact its financial position in its financial statements;
 - 2) the Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses; and
 - 3) there have been no instances of any amount required to be transferred to the Investor Education and Protection Fund by the Company, therefore not applicable to the Company.

SHARP & TANNAN

Chartered Accountants

ICAI Registration No. 000452N

By the hand of

Pavan K. Aggarwal

Partner

Membership No.091466

Place: New Delhi

Date : May 26, 2015

Annexure to the Independent Auditor's Report
(Referred to in paragraph 1 of our report of even date)

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) As explained to us, these fixed assets have been physically verified by the management in accordance with a phased programme of verification which in our opinion, is reasonable, having regard to the size of the Company and nature of its assets. The frequency of physical verification is reasonable and no material discrepancies were noticed on such verification.
- (ii) (a) As explained to us, inventories have been physically verified by the management at reasonable intervals during the year. In our opinion, the frequency of such verification is reasonable.
- (b) As per the information given to us, the procedures of physical verification of inventory followed by the management are, in our opinion, reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) The Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material and have been properly dealt with in the books of accounts.
- (iii) (a) According to the information and explanations given to us, during the year the Company has granted unsecured loans amounting to Rs. 5234.68 Lac (Previous Year- Rs. 5122.72 Lac) @ 9 % p.a. to companies /associates covered in the register maintained under Section 189 of the Act. The total unsecured loans outstanding as on 31st of March, 2015 are of Rs. 2651.06 lac (Previous Year- Rs. 1856.50 Lac).
- (b) The terms of repayment stipulates that the unsecured loans are repayable on demand. Interest is due annually / quarterly.
- (c) The total amount of Rs 63.80 lacs is overdue in respect of loans granted to companies/associates covered in the register maintained under Section 189 of the Act.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods and services. During the course of audit, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in internal control system.
- (v) According to the information and explanation given to us, the Company has not accepted any deposit from the public and hence, reporting compliance under the provisions of section 73 to 76 of the Act and rules framed there under and the directives of the Reserve bank of India, does not arise.
- (vi) According to the information and explanations given to us, the Central Government has not prescribed the maintenance of cost records under Section 148(1) of the Act.
- (vii) (a) According to the information and explanations given to us, the Company is regular in depositing undisputed statutory dues including provident fund, employees' state insurance, TDS, sales tax, service tax, value added tax, cess and any other applicable statutory dues with the appropriate authorities. According to the information and explanations given to us, there are no arrears of outstanding statutory dues as at the last day of the financial year for a period of more than six months from the date they became payable.
- (b) According to the information and explanations given to us and the records of the Company examined by us, the particulars of Sales tax and Service Tax as at 31st March, 2015 which have not been deposited on account of disputes pending, are given herewith:-

Name of Statute	Nature of Disputed dues	Amount (Rs)	Period to which the amount relates	Forum where disputes are pending
Service Tax	Franchisee Income	5,27,0188*#	2003-04	High Court, Jaipur Bench
Service Tax	Discount and refund treated as scholarship by department	4,65,86,010	2006-07 to 2010-11	CESTAT
		92,19,126*	2012-13	Commissioner Central Excise, Jaipur
Service Tax	CENVAT credit taken on Advertisements	4,33,833	2012-13	Deputy Commissioner, Central Excise & Service Tax, Division Kota
Service Tax	Discount and refund treated as scholarship	1,21,16,365	2013-14	Commissioner Central Excise, Jaipur
Service Tax	CENVAT credit on Advertisements	5,07,173	2013-14	Commissioner Central Excise, Jaipur
The Rajasthan Value Added Tax Act, 2003	Vat demand on Royalty, Application forms, Study Material etc.	1,06,30,000*#	2009-10	Deputy Commissioner (Appeals), Sales Tax Department, Ajmer
		1,06,86,614*#	2010-11	
The Rajasthan Value Added Tax Act, 2003	Vat on Royalty Income	5,10,814*	2006-07	Rajasthan Tax Board, Ajmer
		6,80,799*	2007-08	
		3,65,895*	2008-09	
The Rajasthan Value Added Tax Act, 2003	Vat demand on Royalty, Application forms, Study Material etc.	58,33,680*	2006-07	Order passed by Deputy Commissioner (Appeals), are partly allowed but department is filing appeal before Rajasthan Tax Board
		62,71,958*	2007-08	
		58,68,295*	2008-09	
		26,58,331*	2009-10	
The Rajasthan Value Added Tax Act, 2003	Vat demand on Royalty, Application forms, Study Material etc.	1,30,74,211*	2011-12	Stay appeal has to be filed before Deputy Commissioner (Appeals), Sales Tax Department, Ajmer

* net of amounts paid under protest.

a stay order has been received against the amount disputed and not deposited.

- (c) According to the information and explanation given to us, there is no amount required to be transferred to the Investor Education and Protection Fund.
- (viii) The Company has no accumulated losses as at 31st March, 2015 and it has not incurred cash losses in the financial year and in the immediately preceding financial year.
- (ix) According to the information and explanations given to us and as per the records of the Company examined by us, the Company has not defaulted in repayment of dues to banks. The Company has not issued any debentures.
- (x) According to the information and explanations given to us, the Company has provided security of Rs 2592.83 lacs for a loan taken by a wholly owned subsidiary from bank.
- (xi) According to the information and explanation given to us, and on overall examination of Balance Sheet of the Company, we report that no term loans have been raised. Therefore, paragraph 3(xi) of Companies (Auditor's Report) order, 2015 regarding the purpose of application of the term loans is not applicable to the Company.
- (xii) During the course of our examination of the books and records of the Company, carried out in accordance with generally accepted auditing practices in India and according to the information and explanations given to us, we have neither come across any fraud on or by the Company noticed or reported during the year, nor have we been informed of such case by management.

SHARP & TANNAN

Chartered Accountants

ICAI Registration No: - 000452N

By the hand of

Pavan K. Aggarwal

Partner

Membership No. 91466

Place : New Delhi

Date : May 26, 2015

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Balance Sheet as at 31st March, 2015
CIN - L72200RJ2000PLC016272

Amount in ₹

Particulars	Note No.	As at 31.03.2015	As at 31.03.2014
EQUITY AND LIABILITIES			
Shareholder's funds			
(a) Share Capital	1	181,329,390	181,329,390
(b) Reserves and Surplus	2	3,140,614,377	3,064,454,369
Non-current Liabilities			
(a) Deferred Tax Liabilities (Net)	3	37,103,877	7,984,556
(b) Long-Term Provisions	4	5,948,275	4,199,777
Current Liabilities			
(a) Short-term borrowing	5	98,823,960	98,500,030
(b) Trade payables	6	396,354	289,257
(c) Other current liabilities	7	136,204,135	112,526,349
(d) Short-Term Provisions	8	9,370,403	7,860,264
Total Equity and Liabilities		3,609,790,771	3,477,143,992
ASSETS			
Non-current Assets			
(a) Fixed Assets	9		
(i) Tangible assets		1,271,221,797	986,193,889
(ii) Intangible assets		458,994	479,111
(iii) Capital work-in-progress		8,188,875	232,294,184
(b) Non-current investments	10 & 10A	1,771,104,374	1,385,649,940
(c) Long-term loans and advances	11	23,930,308	209,766,667
Current Assets			
(a) Current investments	12	30,000,000	419,768,765
(b) Inventories	13	19,121,835	23,810,641
(c) Trade receivables	14	40,820,860	14,366,142
(d) Cash and cash equivalents	15	20,515,325	39,788,079
(e) Short-term loans and advances	16	423,948,737	163,919,671
(f) Other Current Assets	17	479,666	1,106,903
Total Assets		3,609,790,771	3,477,143,992
CONTINGENT LIABILITIES	18		
OTHER NOTES FORMING PART OF ACCOUNTS	26		
SIGNIFICANT ACCOUNTING POLICIES	27		

As per our report attached

SHARP & TANNAN
Chartered Accountants
ICAI Registration no. 000452N
By the hand of

For and on behalf of the Board of Directors

Pramod Maheshwari
Managing Director & CEO
DIN : 00185711

Om Prakash Maheshwari
Executive Director & CFO
DIN : 00185677

Pavan K. Aggarwal
Partner
Membership No. 091466

Tarun Kumar Jain
GM (Corporate and Legal Affairs)
and Company Secretary

Pawan Kumar Lalpuria
Independent Director
DIN : 02016032

Place: New Delhi
Date: May 26, 2015

Place: Kota
Date: May 26, 2015

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Statement of Profit and Loss for the Year ended on 31st March, 2015
CIN - L72200RJ2000PLC016272

Amount in ₹

Particulars	Note No.	For the Year ended 31.03.2015	For the Year ended 31.03.2014
REVENUE			
Revenue from operations	19	628,336,024	541,400,947
Other Income	20	82,723,990	83,500,321
Total Revenue		711,060,013	624,901,268
EXPENSES			
Cost of materials consumed	21	17,377,103	21,854,844
Changes in inventories (of Study Material)	22	2,810,594	(4,157,738)
Employee benefits expense	23	334,880,939	353,597,059
Finance costs	24	10,668,152	21,134,623
Depreciation and amortization expenses	9	46,888,001	36,937,599
Other expenses	25	162,895,627	151,367,426
Total expenses		575,520,416	580,733,813
Profit before tax		135,539,598	44,167,455
Tax expense:			
(1) Current tax		25,296,000	9,680,000
(2) MAT Credit Entitlement		(15,109,955)	(8,480,000)
(3) Deferred tax		29,119,322	45,335
(4) Earlier Years		(803,095)	817,161
Total Tax		38,502,272	2,062,496
Profit/ (Loss) after tax for the period		97,037,326	42,104,959
Profit carried to Balance Sheet		97,037,326	42,104,959
Earnings per equity share:			
(1) Basic		5.35	2.32
(2) Diluted		5.35	2.32
OTHER NOTES FORMING PART OF ACCOUNTS	26		
SIGNIFICANT ACCOUNTING POLICIES	27		

As per our report attached

For and on behalf of the Board of Directors

SHARP & TANNAN

Chartered Accountants
ICAI Registration no. 000452N
by the hand of

Pramod Maheshwari
Managing Director & CEO
DIN : 00185711

Om Prakash Maheshwari
Executive Director & CFO
DIN : 00185677

Pavan K. Aggarwal
Partner
Membership No. 091466

Tarun Kumar Jain
GM (Corporate and Legal Affairs)
and Company Secretary

Pawan Kumar Lalpuria
Independent Director
DIN : 02016032

Place: New Delhi
Date: May 26, 2015

Place: Kota
Date: May 26, 2015

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Registered Office: 112B, Shakti Nagar, Kota, Rajasthan-324009
CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2015

Amount in ₹

Particulars	2014-15	2013-14
A. Cash Flows from Operating Activities		
Net Profit Before Taxation and before prior period items	135,539,598	44,167,455
Adjustments for:		
Depreciation	46,888,001	36,937,599
Dividend Income	(18,303,400)	(2,837,335)
Short/Long Term Capital Gain on shares/assets	(12,037,707)	(47,528,591)
Interest Income	(40,413,271)	(28,983,914)
Interest expense	10,668,152	21,134,623
Profit on sale of Fixed Assets	(9,056,329)	(2,053,433)
Bad debts written off	73,294	43,775
Provision for Doubtful Advances	-	186,291
Provision for Doubtful Debts	1,092,909	-
Provision for Gratuity	1,832,494	335,860
Operating Profit before Working Capital Changes	116,283,740	21,402,330
(Increase)/Decrease in Trade and Other Receivables	(25,827,482)	(2,278,386)
(Increase)/Decrease in Inventories	4,688,806	(4,227,292)
(Increase)/Decrease in Loans and Advances	(59,156,047)	(195,681,916)
Increase/(Decrease) in Current Liabilities	24,242,054	3,312,073
Cash generated from operations	60,231,072	(177,473,191)
Direct taxes paid	(24,492,905)	(30,399,415)
Net Cash from Operating Activities	35,738,167	(207,872,607)
B. Cash Flow from Investing Activities		
Sale of Fixed Assets	28,706,337	15,440,795
Interest & Dividend Received	58,716,671	31,821,249
Purchase of Fixed Assets (including CWIP)	(130,308,807)	(191,510,426)
Sale/(Purchase) of Other Investments	16,352,038	519,181,931
Net Cash (used in)/ from Investing Activities	(26,533,761)	374,933,550
C. Cash Flows from Financing Activities		
Proceeds from Short Term Borrowings	323,930	(172,286,708)
Interim Dividend	(18,132,939)	
Interest paid	(10,668,152)	(21,134,623)
Net Cash from Financing Activities	(28,477,161)	(193,421,331)
Net increase/(decrease) in cash and cash equivalents (A + B + C)	(19,272,754)	(26,360,388)
Cash and Cash Equivalents at beginning of the period	39,788,079	66,148,467
Cash and Cash Equivalents at end of the period	20,515,325	39,788,079

Notes :

- Cash flow statement has been prepared under the indirect method as set out in the Accounting Standard (AS) 3 : "Cash Flow statements" issued by the Institute of Chartered Accountants of India.
- Purchase of fixed assets includes movement of Capital Work-in-progress during the period.
- Cash and cash equivalents represent bank balance.
- Previous Year figures have been regrouped / reclassified where necessary.

As per our report attached

SHARP & TANNAN

Chartered Accountants
ICAI Registration no. 000452N
by the hand of

Pavan K. Aggarwal

Partner
Membership No. 091466

Place: New Delhi
Date: May 26, 2015

For and on behalf of the Board of Directors

Pramod Maheshwari

Managing Director & CEO
DIN : 00185711

Tarun Kumar Jain

GM (Corporate and Legal Affairs)
and Company Secretary

Place: Kota
Date: May 26, 2015

Om Prakash Maheshwari

Executive Director & CFO
DIN : 00185677

Pawan Kumar Lalpuria

Independent Director
DIN : 02016032

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Notes forming part of the financial statements

NOTE 1. SHARE CAPITAL

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Authorised:		
25,000,000 Equity Shares of ₹ 10/- each	250,000,000	250,000,000
(Previous Year 25,000,000 Equity Shares of ₹ 10/- each)		
Issued, Subscribed and Paid up:		
18,132,939 Equity Shares of ₹ 10/- each	181,329,390	181,329,390
(Previous Year 18,132,939 Equity Shares of ₹ 10/- each)		
TOTAL	181,329,390	181,329,390

Sub Notes :

Details of shares held by each shareholder holding more than 5% shares of the aggregate shares in the Company:

Name of shareholder	As at 31.03.2015		As at 31.03.2014	
	No. of Shares	% held	No. of Shares	%
Mr. Pramod Kumar Maheshwari	1,502,757	8.29	1,484,675	8.19
Mr. Om Prakash Maheshwari	1,386,300	7.65	1,386,300	7.65
Mr. Nawal Kishore Maheshwari	1,385,800	7.64	1,385,800	7.64
Mr. Gulab Chand Maheshwari	1,339,500	7.39	1,339,500	7.39
Mrs. Kailash Bai	1,339,500	7.39	1,339,500	7.39
Mrs. Shilpa Maheshwari	1,339,500	7.39	1,339,500	7.39
Mrs. Rekha Maheshwari	1,339,500	7.39	1,339,500	7.39
Mrs. Neelima Maheshwari	1,339,500	7.39	1,339,500	7.39
M/s Reliance Capital Trustee Co. Ltd.	-	-	1,023,711	5.65
ICICI Prudential Discovery Fund	593,545	3.27	1,082,271	5.97

(b) CPL Employee Stock Option Plan 2013:

The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 100 per option. The said Stock Option granted shall be vested over a period of 1 year from the date of grant and entitled to exercise the options up to a period of 4 years from the date of vesting.

Particular	Up to March, 15	Up to March, 14
Options outstanding at beginning of period :	-	-
Add: Options Granted	5,000	-
Less: Options Exercised	-	-
Options Forfeited	-	-
Options outstanding at the end of period :	5,000	-

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Notes forming part of the financial statements

NOTE 2. RESERVES AND SURPLUS

Amount in ₹

Particular	As at 31.03.2015		As at 31.03.2014	
(i) Securities premium account:		1,715,501,190		1,715,501,190
(ii) General Reserve		8,657,591		8,657,591
(iii) ESOP Outstanding		123,938		-
(iv) Retained Earnings				
Opening Balance	1,340,295,588		1,298,190,629	
Add / (Less): Transferred from:				
Depreciation of Fixed Assets	(2,868,317)		-	
Interim Dividend	(18,132,939)		-	
Statement of profit and loss	97,037,326	1,416,331,658	42,104,959	1,340,295,588
TOTAL		3,140,614,377		3,064,454,369

NOTE 3 : DEFERRED TAX LIABILITY

Amount in ₹

Particular	As at 31.03.2015	As at 31.03.2014
Deferred Tax Liability	37,103,877	7,984,556
TOTAL	37,103,877	7,984,556

Sub Note :

The major components of deferred tax assets and deferred tax liabilities as under

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Deferred Tax Assets	Deferred Tax Liabilities	Deferred Tax Assets	Deferred Tax Liabilities
Difference between book and tax WDV		42,771,175	-	26,368,618
Expenses allowable for tax purposes on payment basis/ Provisions	5,667,297		5,257,033	
Carried forward capital losses	-	-		
Unabsorbed Depreciation carried forward	-		13,127,029	
	5,667,297	42,771,175	18,384,062	26,368,618
Net Deferred Tax Liability / (Assets)		37,103,877	-	7,984,556
Net incremental liability charged to the profit and loss account		29,119,322	-	45,335

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Notes forming part of the financial statements

NOTE 4. LONG-TERMS PROVISION

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Employees Benefits [Refer Note 26 (ii)(c)]		
- Gratuity	5,948,275	4,199,777
TOTAL	5,948,275	4,199,777

NOTE 5. SHORT-TERM BORROWINGS

Particulars	As at 31.03.2015	As at 31.03.2014
Overdraft from Bank		
- Secured	323,960	30
On demand credit facility-Secured		
From Bank-Barclays Bank PLC	98,500,000	98,500,000
From others including accrued interest		
TOTAL	98,823,960	98,530,030

Sub Note:

- (a) Overdraft facility of ₹ 90/- Lacs against the security of Fixed Deposit Receipts of ₹100/- Lacs.
- (b) Secured On Demand Credit Facility of ₹ 985 Lacs @11.25% p.a. (PY 10.60% p.a.) from Barclays Bank, against the security of Mutual Funds of ₹ 1,190 Lacs, repayable on demand, however no charge is registered with Registrar of Companies. The overdraft facility has been renewed in Sep-14 with interest rate reset @ 10.35% p.a.

NOTE 6. TRADE PAYABLES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Sundry creditors		
Due to others	396,354	289,257
Due to subsidiaries	-	-
Due to Micro, Medium and Small enterprises	-	-
TOTAL	396,354	289,257

Sub Note:

Amount payable to Micro, Small & Medium Enterprises (MSMED Act)

- i) On the basis of absence of a data-base identifying creditors as Micro, Small & Medium Enterprises, the management is of the opinion that there are no parties which can be classified as Micro, Small & Medium Enterprises to whom the company owes any sum. The Auditors have accepted the representations of the management in this matter.
- ii) The company will identify the suppliers who are covered under "The Micro, Small & Medium Enterprises Development Act, 2006" on receiving the information from them, after which necessary information as required under the said Act will be complied with.

NOTE 7. OTHER-CURRENT LIABILITIES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Accrued Salaries and benefits		
-Salaries and benefits	21,010,528	17,870,293
Other liabilities		
- Security deposits	39,878,348	38,909,958
- Withholding and other taxes	6,844,145	7,398,017
- Interest accrued but not due	865,855	701,969
- Others Payable	13,936,766	2,996,581
- Unpaid Dividend	148,030	-
Income received in advance	53,520,464	44,649,530
TOTAL	136,204,135	112,526,349

Sub Note :

(I) Amount Due to Related Parties

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Salaries and benefits		
Key Managerial Personnel:		
(I) Mr. Om Prakash Maheshwari	200,000	152,927
(ii) Mr. Pramod Maheshwari	200,000	141,500
(iii) Mr. Nawal Kishore Maheshwari	200,000	141,500

(ii) Amount Due to Related Parties

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Others Payable-Rent		
(a) Key Managerial Personnel:		
(i) Mr. Pramod Maheshwari	18,000	18,000
(ii) Smt. Neelima Maheshwari	5,000	5,000
(b) Enterprises under same Management:		
(i) Diamond Business Solutions Private Ltd.	102,360	102,360
(ii) Wellwin Technosoft Private Ltd.	10,236	10,236
(iii) Om Prakash Maheshwari (HUF)	22,500	22,500
(iv) Gopi Bai Foundation	187,695	187,695
(c) Relative of Key Management Personnel:		
(i) Smt. Shilpa Maheshwari	22,500	22,500

NOTE 8 : SHORT-TERMS PROVISION

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Employees benefits-Gratuity [Refer Note 26 (ii)(c)]	359,699	462,696
Wealth tax	1,196,000	1,200,000
Expenses	7,814,704	6,197,568
TOTAL	9,370,403	7,860,264

Career Point Limited
(Formerly known as Career Point Infossystems Limited)
Notes forming part of the financial statements

NOTE - 9

FIXED ASSETS

(I) For the year added on 31st March, 2015

Particulars	GROSS BLOCK			DEPRECIATION				NET BLOCK	
	As at 01.04.2014	Addition	Deletion	As At 31.03.2015	Up to 31.03.2014	For the Year	Deletion	As At 31.03.2015	Charged From Reserves
(A) Tangible Assets									
Freehold Land	46,775,305	-	-	46,775,305	-	-	-	46,775,305	-
Leasehold Land	240,176,165	17,788,770	19,866,172	238,098,763	13,015,695	2,863,259	605,553	15,273,401	-
Building * #	626,720,561	305,690,030	1,540,590	930,870,001	17,559,296	15,672,739	68	33,231,967	23,277
Plant & Machinery	12,447,610	-	27,000	12,420,610	5,328,583	3,569,091	12,244	8,885,430	1,447,561
Furniture & Fixtures #	130,310,953	30,143,515	346,398	160,108,070	47,498,895	20,087,368	231,867	67,354,396	146,944
Computer	14,906,700	1,936,020	21,913	16,820,807	9,881,904	2,607,761	3,234	12,486,431	1,024,179
Vehicle	12,833,557	-	-	12,833,557	4,692,589	1,912,791	-	6,605,380	226,351
Sub-total (A)	1,084,170,851	355,558,335	21,802,073	1,417,927,114	97,976,961	46,713,009	852,966	143,837,004	2,868,312
(B) Intangible Assets									
Trademark	18,500	-	-	18,500	-	-	-	-	-
Software	473,438	154,875	-	628,313	12,827	174,992	-	187,819	-
Sub-total (B)	491,938	154,875	-	646,813	12,827	174,992	-	187,819	-
Total (A)+(B)	1,084,662,789	355,713,210	21,802,073	1,418,573,927	97,989,788	46,888,001	852,966	144,024,823	2,868,312
Capital Work in progress	-	-	-	-	-	-	-	-	-
TOTAL	1,084,662,789	355,713,210	21,802,073	1,418,573,927	97,989,788	46,888,001	852,966	144,024,823	2,868,312
Previous Year	618,886,243	479,208,520	13,431,974	1,084,662,789	61,351,693	36,937,599	299,503	97,989,788	-

Amount in ₹

Sub Note :

- Building and CWIP include Building and CWIP constructed on leasehold land.
- The management of the Company has reviewed the existing assets working conditions and utility as at the balance sheet date and are of the opinion that there exists no indication that an asset has been impaired and hence no impairment has been carried out.
- Pursuant to notification to Schedule II to the Companies Act 2013 with effect from 1 April 2014, depreciation for the year ended 31st March, 2015 has been provided on the basis of the estimated economic lives or useful lives of fixed assets as prescribed in Schedule II. Accordingly, depreciation for the years is higher by ` 122.61 Lacs due to change in the useful life of certain assets and an amount of ` 28.68 Lacs has been adjusted against Retained Earnings for the assets which had no residual life as at 1 April 2014.
- * Deletion shown in building of ₹ 15,40,590 is pertaining to additional stamp value paid on Plot No E-8, IPIA, Kota which was wrongly added in Building last year now rectified and transferred to Leasehold Land.

Relate party Transactions

- Furniture and Fixtures includes ₹ 2,37,526/- Purchased from Gopi Bai Foundation.
- Furniture and Fixtures includes a D.G. Set of ₹ 3,682,97/- Purchased from Career Point Infra Limited.
- #include Built in land owned by a related party.

NOTE 10. NON CURRENT INVESTMENT

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
A. Trade Investments		
1. Investment in Equity Instruments		
a) Subsidiaries (Unquoted)		
578,947 (Previous year 550,000) shares of ₹10 each fully paid up in Career Point Edutech Limited"		5,500,000
3,978,994 (Previous year 3,978,994) shares of ₹ 10 each fully paid up in Career Point Infra Limited"		1,349,499,940
2,52,000 (Previous year 2,52,000) shares of ₹10 each fully paid up in Gyan Eduventure Pvt. Ltd."		4,650,000
60,000 (Previous year 60,000) shares of ₹ 10 each fully paid up in Career Point Accessories Pvt. Ltd.		600,000
9,10,000 (Previous year 22,00,000) shares of ₹10 each fully paid up in Srajan Capital Limited."		22,000,000
b) Associates		
Equity Shares of Imperial Infin Private Ltd. (Unquoted) 34,000 (Previous year 34,000) shares of ₹ 100/- each		3,400,000
TOTAL		1,385,649,940

Sub Notes :

(a) Disclosure of Related Party Transactions :

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Shares Purchased		
Subsidiaries:		
(i) Gyan Eduventure Pvt. Ltd.		2,400,000
(ii) Career Point Edutech Limited *		-
(iii) Srajan Capital Limited		22,000,000
(iv) Career Point Accessories Pvt. Ltd.		-

* During the year company has purchased 28,947 equity shares from open market on January 19, 2015.

(b) Aggregate Book value of unquoted investments :

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Book value of unquoted investments		1,385,649,940

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Notes forming part of the financial statements

NOTE 10A NON CURRENT INVESTMENT*

Amount in ₹

Particulars	Face Value	No. of Units	No. of Units	As at	As at
	per unit	At at 31.03.15	As at 31.03.14	31.03.15	31.03.14
A. Investment in mutual funds					
RELIANCE FIXED HORIZON FUND SERIES 11 ⁽¹⁾	10	8,900,000	8,900,000	89,000,000	89,000,000
SBI DYNAMIC BOND FUND REGULAR PLAN GROWTH ⁽¹⁾	10	2,726,329	4,983,341	38,296,199	70,000,000
ICICI PRUDENTIAL INCOME OPPORTUNITIES FUND GROWTH ⁽²⁾	10	4,503,490	4,503,490	70,000,000	70,000,000
ICICI PRUDENTIAL DYNAMIC BOND FUND GROWTH ⁽²⁾	10	2,358,420	2,358,420	30,312,778	30,312,778
RELIANCE DYNAMIC BOND FUND GROWTH ⁽²⁾	10	3,843,616	3,843,616	60,000,000	60,000,000
JP MORGAN INDIA FIXED MATURITY PLAN SERIES 12-GROWTH ⁽²⁾	10	-	3,000,000	-	30,000,000
SUNDARAM FLEXIBLE FUND SHORT TERM PLAN	10	150,943	150,943	1,485,613	1,485,613
HDFC FMP 371 D JULY 2013 SERIES 26 GR ⁽²⁾	10	3,000,000	3,000,000	30,000,000	30,000,000
UTI FTIF SERIES XV-VIII (368 DAYS) GROWTH ⁽²⁾	10	3,897,037	3,897,037	38,970,374	38,970,374
TOTAL				358,064,964	419,768,765

(1) Pledged/arked a lien as security against on demand credit facility to the company.

(2) Pledged/arked a lien as security against on demand credit facility to its wholly owned subsidiary Career Point Infra Limited. The Management confirmed that the facility used for its principal business activity.

* Shown in the previous year as Current Investment, converted into Non Current Investment due to the change in terms.

Sub Note :

(I) Aggregate value of quoted investment

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Market value of quoted Investments	431,042,030	-
Book value of quoted Investments	358,064,964	-

NOTE 11. LONG-TERM LOANS AND ADVANCES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Unsecured and considered good		
Capital Advances	-	24,166,807
Security Deposits	4,951,712	4,454,302
Balances with Authorities	18,978,596	17,787,996
Loans and advances to Related Parties - Subsidiaries {Refer note 16 (c)}	-	163,357,562
Loans and advances to employees	-	-
- Unsecured and considered good	-	-
- Considered doubtful	1,272,000	1,272,000
	1,272,000	1,272,000
Less: Provision for doubtful advances	1,272,000	1,272,000
	-	-
Other		
- Unsecured and considered good		-
- Considered doubtful	59,528	2,000,238
	59,528	2,000,238
Less: Provision for doubtful advances	59,528	2,000,238
	-	-
TOTAL	23,930,308	209,766,667

NOTE 12 CURRENT INVESTMENT

Amount in ₹

Particulars	Face Value per unit	No. of Units	No. of Units	As at 31.03.15	As at 31.03.14
		At at 31.03.15	As at 31.03.14		
UTI FIXED TERM INCOME FUND SERIES XIX-III (368 Days) GROWTH	10	3,000,000	-	30,000,000	-
TOTAL				30,000,000	-

Sub Note :

(a) Aggregate value of quoted investment

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Market value of quoted Investments	32,187,900	448,482,620
Book value of quoted Investments	30,000,000	419,768,765

NOTE 13 INVENTORIES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
i) Paper	2,360,599	4,238,811
ii) Books and student kit	16,761,236	19,571,830
TOTAL	19,121,835	23,810,641

Sub note:

(a) Classification of Inventories as required by AS-2 "Valuation of Inventories" :-

Raw Material and Finished Goods contains Publication Material (Paper), and Other Items and Printed Material (Books) respectively. Inventory consists of various types of books and other items, therefore item wise break-up of the same is not given.

NOTE 14 TRADE RECEIVABLE

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
(a) Unsecured Debts outstanding for a period exceeding six months		
i) Considered good	7,564,312	4,846,004
ii) Doubtful	8,700,464	7,747,253
	16,264,776	12,593,257
Less: Provision for doubtful debts	8,700,464	7,747,253
	7,564,312	4,846,004
(b) Other Unsecured trade receivables		
i) Considered good	2,673,729	1,911,423
ii) Doubtful		-
	2,673,729	1,911,423
Less: Provision for doubtful trade receivables		-
	2,673,729	1,911,423
iii) Subsidiaries and Associates- Unsecured and considered good		
(a) More than six months	15,753,331	1,989,737
(b) Others	14,829,489	5,618,978
	30,582,820	7,608,715
TOTAL	40,820,860	14,366,142

Sub Notes :

Amount Due from Related Parties

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Enterprises under same Management:		
- Career Point Education Society	-	254,880
- Gyan Eduventure Private Limited	3,116,210	2,662,225
- Gopi Bai Foundation	27,466,610	4,691,610

NOTE 15 CASH AND CASH EQUIVALENTS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
a) Cash on Hand	2,289,868	2,332,971
b) Balances with Banks		
(i) In Current Accounts	8,206,704	17,455,108
(ii) In Deposit Accounts [refer note 5 sub note (a)]	10,018,753	20,000,000
c) Cheques and drafts on hands		-
TOTAL	20,515,325	39,788,079

NOTE 16 SHORT-TERM LOANS AND ADVANCES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Unsecured and considered good		
Loans and advances to Employees	1,327,402	2,878,638
Loans and advances to Related Parties - Subsidiaries	265,106,448	22,619,423
Advance payment of Income Tax (Including TDS) (Net of Provision)	22,998,110	46,251,523
MAT Credit Entitlement	23,138,329	8,480,000
Deposit with Sales Tax/Service Tax Authorities	804,519	1,834,270
Others Loans and Advances	110,573,929	81,855,817
TOTAL	423,948,737	163,919,671

Sub note:

(a) During the year, the Company has given loans to the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Subsidiaries:		
(i) Career Point Edutech Limited	364,402	284,798
(ii) Career Point Infra Limited	75,771,482	419,423,288
(iii) Gyan Eduventure Pvt. Ltd.	15,801,175	12,354,389
(iv) Career Point Accessories Pvt. Ltd.	11,644,216	20,080,968
(v) Srajan Agritech Private Limited	33,954,576	38,602,000
(vi) Kota Automobile Private Limited	76,289,856	11,026,417
(vii) Coupler Enterprises Private Limited	81,600	10,500,000
(viii) Srajan Capital Limited	70,739,610	-
Enterprises under same Management:		
(i) Gopi Bai Foundation	238,819,874	-
TOTAL	523,466,791	512,271,860

(b) During the year, the Company has recovered the loans from the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Subsidiaries:		
(i) Career Point Edutech Limited	1,362,278	46,890
(ii) Career Point Infra Limited	186,865,018	371,920,072
(iii) Gyan Eduventure Pvt. Ltd.	3,993,160	3,933,740
(iv) Career Point Accessories Private Limited	16,670,546	13,092,256
(v) Srajan Agritech Private Limited	546,991	45,542
(vi) Kota Automobile Private Limited	87,254,589	2,081,627
(vii) Coupler Enterprises Private Limited	91,000	861,412
(viii) Srajan Capital Limited	222,245	-
Enterprises under same Management:		
(i) Gopi Bai Foundation	170,328,701	-
TOTAL	467,334,528	391,981,539

(c) Amount Due from Related Parties

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Subsidiaries:		
(i) Career Point Edutech Limited (Maximum Balance outstanding during the year ₹ 57,51,238)	5,099,915	5,625,022
(ii) Career Point Infra Limited (Maximum Balance outstanding during the year ₹ 148,580,036)	-	105,836,373
(iii) Gyan Eduventure Pvt. Ltd. (Maximum Balance outstanding during the year ₹ 21,726,315)	21,726,315	8,686,699
(iv) Career Point Accessories Private Limited (Maximum Balance outstanding during the year ₹ 8,211,277)	2,755,406	7,311,277
(v) Srajan Agritech Private Limited (Maximum Balance outstanding during the year ₹ 77,898,374)	77,898,374	39,020,876
(vi) Kota Automobile Private Limited (Maximum Balance outstanding during the year ₹ 46,780,597)	-	9,066,889
(vii) Coupler Enterprises Private Limited (Maximum Balance outstanding during the year ₹ 11,003,305)	11,003,305	10,102,705
(viii) Srajan Capital Limited (Maximum Balance outstanding during the year ₹ 70,593,717)	70,593,717	-
Enterprises under same Management:		
(i) Gopi Bai Foundation (Maximum Balance outstanding during the year ₹ 192,329,796)	76,029,416	-
TOTAL	265,106,448	185,649,841

1. The Company formed a subsidiary along with an entrepreneur, to expand its base and capacity to a new city and has outstanding loan amount to ₹ 244.82 Lacs (P.Y. ₹86.86 Lacs) @ 9%P.A. for its working capital requirement. The Management of the Company confirmed that the said loan is necessary for its business purpose, and is in compliance of clause (b) of sub section (1) of section 185 of the Companies Act, 2013.

2. The company has outstanding loans amounting to ₹ 1645.95 Lacs (P.Y. 1549.59) Lacs @9% p.a. to its wholly owned subsidiaries, repayable in 3 years/on demand and part of the loan was further loaned to its group companies/associates. The Management confirmed that such loans and further loans have been utilised by the group companies for their principal business activities as defined in Rules of section 185 of the Companies Act, 2013.

3. The Company has outstanding unsecured loan amounting to ₹760.29 Lacs to a Charitable Institution under the same management.

(d) The Company has given loan to its wholly owned subsidiary (A NBFC) which in turn has paid to a charitable trust under the same management to repay its liabilities to the company.

(e) Amount Advanced to related party

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Career Point Edutech Limited - for Online Test Series Services	-	327,144
TOTAL	-	327,144

(f) Loans to others include ₹ 1071.32 Lacs (Previous Year ₹ 789.65 Lacs), given to various parties at the interest rates varying from 12% to 15% (Previous year @ 12% to 15.60%)

NOTE 17. OTHER CURRENT ASSETS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Accrued Interest on Bank Deposits	479,666	1,106,903
TOTAL	479,666	1,106,903

NOTE 18 CONTINGENT LIABILITIES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Service tax liability	69,389,525	57,500,587
Claims against the Company not acknowledged as debts	3,280,200	4,920,448
Value added tax liability	56,580,597	55,604,459
TOTAL	129,250,322	118,025,494

Career Point Limited
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NOTE 19 REVENUE FROM OPERATION

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
a) Services		
- Coaching fees	440,123,791	436,501,012
- Franchise Income	30,050,346	24,659,195
- Lease Rent	2,700,000	7,200,000
- Hostel and Mess Income	123,381,123	47,212,845
- Formal Education Services	30,964,000	23,184,400
b) Sale of Study Material		
- Domestic	1,116,764	2,643,495
Total Gross Revenue	628,336,024	541,400,947
Less-		
-Rebates/Discounts	-	-
TOTAL	628,336,024	541,400,947

Sub note:

(a) During the year, the Company has earned income from the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Fee Income - Formal Education Service		
Enterprises under same Management:		
Gopi Bai Foundation	25,750,000	20,851,600
Career Point Education Society	-	1,132,800
Franchise Income/ Study material sold		
Subsidiary:		
Gyan Eduventure Private Limited	1,260,616	4,103,077
TOTAL	27,010,616	26,087,477

NOTE 20 OTHER INCOME

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
a) Dividend Income :		
- from Non Current Investments	18,303,400	2,837,335
b) Interest Income :		
(i) From Group Companies	23,324,344	12,856,261
(ii) From Bank Deposits	1,256,936	2,187,625
(iii) Other loans and advances	15,831,991	13,940,028
c) Net gain on sale of :		
- Current Investments	12,037,707	47,528,591
d) Other Income :		
(i) Profit on sale of fixed assets (net)	9,056,329	2,053,433
(ii) Bad debts recovered	2,080,408	-
(iii) Miscellaneous Income	832,875	2,097,048
TOTAL	82,723,990	83,500,321

Sub note:

(a) During the year, the company has earned other income from the following related parties defined as per AS-18 "Related Party Disclosures" :-

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Interest Income on Loan from :		
Subsidiaries:		
(i) Career Point Edutech Limited	472,769	468,894
(ii) Career Point Infra Limited	5,257,163	10,747,118
(iii) Gyan Eduventure Private Limited	1,231,601	266,050
(iv) Career Point Accessories Private Limited	470,459	322,565
(v) Srajan Agritech Private Limited	5,469,913	465,418
(vi) Kota Automobiles Private Limited	1,897,844	122,099
(vii) Coupler Enterprises Private Limited	910,000	464,117
(viii) Srajan Capital Limited	76,352	-
Enterprises under same Management:		
Gopi Bai Foundation	7,538,243	-
Dividend Received from :		
Subsidiaries:		
(i) Career Point Infra Limited	18,303,400	-
Profit on sale of fixed asset-Computer to :		
Subsidiaries:		
(i) Gyan Eduventure Private Limited (Refer note 9 (c))	-	6,231
TOTAL	41,627,744	12,862,492

NOTE 21 COST OF MATERIAL CONSUMED

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Cost of materials consumed		
Opening stock	4,238,811	4,169,257
Add: Purchases during the period		
Paper Purchased	7,328,229	16,448,623
Ink & Chemicals used	17,245	125,993
Printing Labour	8,153,417	5,349,782
	19,737,702	26,093,655
Less: Closing stock	2,360,599	4,238,811
TOTAL	17,377,103	21,854,844

NOTE 22 CHANGE IN INVENTORY OF STUDY MATERIAL

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Opening stock	19,571,830	15,414,092
Closing stock	16,761,236	19,571,830
(Increase)/Decrease in Study Material	2,810,594	(4,157,738)

NOTE 23 EMPLOYEE BENEFIT EXPENSES

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Salaries, Wages and Bonus to		
- Teaching staff	245,104,358	282,732,255
- Non Teaching Staff	82,689,575	66,164,573
Expense on ESOP Scheme	123,938	-
Contribution to provident and other funds	2,526,397	1,032,208
Gratuity	1,832,494	335,860
Staff Welfare	2,604,177	3,332,163
TOTAL	334,880,939	353,597,059

Sub note:

- (a) Provision for Bonus has been made for ₹ 813,709 /-.(Previous year ₹520,936/-) for eligible employees for the year ended on March 31, 2015.
- (b) During the period, the company has paid remuneration to the following related parties defined as per AS-18 "Related Party Disclosures" :-

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Key Management Personnel:		
Mr. Pramod Maheshwari	3,300,000	2,178,000
Mr. Om Prakash Maheshwari	3,300,000	2,178,000
Mr. Nawal Kishore Maheshwari	3,300,000	2,178,000

(C) During the quarter, the company has recovered staff welfare expenses from following related parties defined as per AS-18 "Related Party Disclosures" :-

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Gyan Eduventure Private Limited	19,500	15,880

NOTE 24 FINANCE COST

Amount in ₹

Particulars	For the year ended	For the year ended 31.03.2015
a) Interest Expense		
(i) On demand credit facility		
- Bank	10,668,152	9,319,466
- Others	-	11,815,157
b) Other borrowing costs	-	-
TOTAL	10,668,152	21,134,623

NOTE 25 OTHER EXPENSES

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
Advertisement Expenses	35,482,618	47,907,955
Legal and professional charges	4,339,394	4,040,587
Repairs - Buildings	1,022,590	775,955
Repairs - Computers	653,760	553,355
Rent	15,712,700	15,869,268
Repairs - others	4,927,378	2,638,521
Insurance	200,378	237,321
Travelling & Conveyance	10,617,417	5,476,304
Payments to Auditors	537,354	359,834
Transportation & Packing Material Expenses	661,049	809,844
Bad debts and advances written off	73,294	43,775
Provision for doubtful debts and advances	1,092,909	186,291
Directors' fees	95,000	90,000
Bank charges	174,715	184,238
Telephone, postage & telegram	6,610,149	6,341,083
Printing and stationery expenses	3,795,809	5,531,101
Security charges	8,130,502	7,043,115
Gifts, Awards & Prizes	2,989,511	1,963,988
Electricity & Water Expenses	16,673,794	14,400,584
Conference, Seminars & Business promotion expenses	1,347,362	2,676,630
Institute Expenses	12,670,292	14,446,882
Membership fees	11,437	20,086
Service Tax Expense	751,888	-
Interest, Penalty & Fine Charges	425,429	190,696
Student kit and examination expenses	4,165,665	5,075,240
Hostel & Mess Expenditure	29,043,782	14,297,513
Books periodicals and subscriptions	127,450	207,260
Donation	562,000	-
TOTAL	162,895,627	151,367,426

Sub note:

(a) Payments to Auditors (excluding service tax)

Amount in ₹

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
(I) Audit Fee	500,000	300,000
(ii) Expenses Reimbursed	37,354	59,834
TOTAL	537,354	359,834

(b) During the year the company has carried out the following transactions with related parties defined as per AS-18 "Related Party Disclosures" :-

Particulars	For the year ended 31.03.2015	For the year ended 31.03.2014
(a) Rent		
Key Management Personnel:		
Mr. Pramod Maheshwari	240,000	405,000
Smt. Neelima Maheshwari	60,000	60,000
Associates/Group companies:		
Imperial Infin Pvt Ltd	-	55,000
Relative of Key Management Personnel:		
Smt. Shilpa Maheshwari	300,000	300,000
Enterprises under same Management:		
Diamond Business Solutions Private Ltd.	1,200,000	1,200,000
Gyan Eduventure Private Limited	-	300,000
Wellwin Technosoft Private Ltd.	120,000	130,000
Gopi Bai Foundation	2,472,420	2,183,770
Om Prakash Maheshwari HUF	300,000	300,000
(b) Reimbursement Received under Printing & Stationery		
Gyan Eduventure Private Limited	-	5,000
(c) Reimbursement Received under Student Kit and Examination Expenses		
Gyan Eduventure Private Limited	51,204	30,000
(d) Reimbursement Received under Institute Expenses		
Gyan Eduventure Private Limited	6,000	3,150
(e) Reimbursement Received under Postage & Telegrams		
Gyan Eduventure Private Limited	29,745	-
(f) Online Test Service purchased under Institute Expenditure		
Career Point Edutech Limited	720,000	-
(g) Director Sitting Fees		
Neelima Maheshwari	5,000	-
TOTAL	5,504,369	4,971,920

Career Point Limited
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Notes forming part of the financial statements

26 Additional Information to the Financial Statements

(i) Estimated amount of contracts remaining to be executed on capital account (net of advances): ₹ 2,41,56,125/- (Previous Year ₹273,62,489/-).

(ii) The Company has classified the various benefits provided to employees as follows:

(a) Defined Contribution Plans – Provident Fund

(b) State Plans – Employer's Contribution to Employees Pension Scheme, 1995.

During the year the Company has recognized ₹ 5,30,778/- (Previous year- ₹3,18,986/-) as employer's contribution to Provident Fund and ₹10,22,088/- (Previous Year- ₹ 5,89,274/-) as employer's contribution to Employees Pension Scheme, 1995 in the Profit and Loss Account.

The company is depositing P.F contribution only for eligible employees within statutory limits. The employees whose income is above the statutory limits have opted not to subscribe and accordingly, the company is not required to make the contribution.

(c) Defined Benefit Plans:

I) Gratuity

II) Leave Encashment

In accordance with Accounting Standard-15 (revised 2005) actuarial valuation was carried out as at 31st March, 2015 in respect of Defined Benefit Plans – Gratuity (the company does not provide encashment of earned leave) on the following assumptions:

Assumptions

Particulars	As at 31.03.2015	As at 31.03.2014
Discount rate	8.00%	9.00%
Salary Growth Rate	5%	5%
Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
Expected rate of return	0%	0%
Withdrawal rate (Per Annum)	5% p.a.	5% p.a.

The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

In the absence of any investment, description of the basis required to be used to determine the overall expected rate of return on assets including.

Change in present value of the defined benefits obligation:

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Gratuity	Leave Encashment	Gratuity	Leave Encashment
Present value of obligation as at the beginning of the period	4,662,473	-	4,579,785	-
Acquisition adjustment	-	-	-	-
Interest cost	372,998	-	412,181	-
Past service cost	-	-	-	-
Current service cost	1,672,716	-	1,289,731	-
Curtailment cost/(Credit)	-	-	-	-
Settlement cost/(Credit)	-	-	-	-
Benefits paid	(186,993)	-	(253,172)	-
Actuarial (gain)/loss on obligation	(213,220)	-	(1,366,052)	-
Present value of obligation as at the end of period	6,307,974	-	4,662,473	-

Change in the fair value of plan assets:

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Gratuity	Leave Encashment	Gratuity	Leave Encashment
Fair value of plan assets at the beginning of the period	-	-	-	-
Acquisition adjustment	-	-	-	-
Expected return on plan assets	-	-	-	-
Contributions	-	-	-	-
Benefits paid	-	-	-	-
Actuarial gain/(loss) on plan assets	-	-	-	-
Fair value of plan assets at the end of the period	-	-	-	-

Amount recognized in the Balance Sheet:

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Gratuity	Leave Encashment	Gratuity	Leave Encashment
Present value of Defined Benefit Obligation	-	-	-	-
- Funded	-	-	-	-
- Unfunded	6,307,974	-	4,662,473	-
Net liability/(asset) recognized in Balance Sheet and related analysis	6,307,974	-	4,662,473	-
Less: Fair value of Plan Assets	-	-	-	-
Amount to be recognized as (liability) or asset	(6,307,974)	-	(4,662,473)	-

Expense recognized in the statement of profit and loss:

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Gratuity	Leave Encashment	Gratuity	Leave Encashment
Current service cost	1,672,716	-	1,289,731	-
Past service cost	-	-	-	-
Interest cost	372,998	-	412,181	-
Expected return on plan assets	-	-	-	-
Curtailment cost / (Credit)	-	-	-	-
Settlement cost / (credit)	-	-	-	-
Net actuarial (gain)/ loss recognized in the period	(213,220)	-	(1,366,052)	-
Expenses recognized in the statement of profit & losses	1,832,494	-	335,860	-

Amount for the current period is as follows:**Gratuity**

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Defined Benefit Obligation	1,832,494	335,860
Plan Assets	-	-
Surplus/ (Deficit)	(1,832,494)	(335,860)
Experience adjustments on plan liabilities	-	-
Experience adjustments on plan assets	-	-

Leave Encashment:

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Defined Benefit Obligation	-	-
Plan Assets	-	-
Surplus/ (Deficit)	-	-
Experience adjustments on plan liabilities	-	-
Experience adjustments on plan assets	-	-

Experience Adjustment:

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Experience Adjustment (Gain)/ Loss for Plan Liabilities	(689,759)	(1,096,024)
Experience Adjustment Gain/ (loss) for Plan assets	-	-

Current Liability:

Amount in ₹

Period	As at 31.03.2015	As at 31.03.2014
Current Liability	359,699	462,696
Non Current Liability	5,948,275	4,199,777
Total Liability	6,307,974	4,662,473

(iii) Segment Reporting

The Management has considered the whole business of the company as a single segment i.e. non formal education, thus no segment reporting is required.

(iv) Disclosure of related parties/ related party transactions:

(a) List of related parties over which control exists:

Name of Related Party	Relationship
Career Point Edutech Limited	Wholly owned Subsidiary
Career Point Infra Limited	Wholly owned Subsidiary
Gyan Eduventure Private Limited	Subsidiary
Career Point Accessories Private Limited	Subsidiary
Srajan Agritech Private Limited	Wholly owned Subsidiary
Srajan Capital Limited	Wholly owned Subsidiary
Coupler Enterprises Private Limited	Wholly owned Subsidiary
Kota Automobile Private Limited (ceased w.e.f. 30/03/2015)	Subsidiary

(b) Name of the related parties with whom transactions were carried out during the period and description of relationship:

- Subsidiary:

Career Point Edutech Limited
 Career Point Infra Limited
 Gyan Eduventure Private Limited
 Career Point Accessories Private Limited
 Srajan Agritech Private Limited
 Srajan Capital Limited
 Coupler Enterprises Private Limited

- Associates companies:

Imperial Infin Pvt Ltd

- Key Management Personnel:

Mr. Pramod Maheshwari (Chairman & Managing Director)
 Mr. Om Prakash Maheshwari (CFO & Whole time Director)
 Mr. Nawal Kishore Maheshwari (Whole time Director)
 Smt. Neelima Maheshwari (Wife of Director)

- Relative of Key Management Personnel:

Smt. Shilpa Maheshwari (Wife of Director)

- Enterprises under same Management:

Diamond Business Solutions Private Ltd.
 Om Prakash Maheshwari (HUF)
 Wellwin Technosoft Private Ltd.
 Gopi Bai Foundation

(v) The company is in the process of:-

- To amend the Memorandum of Association in compliances to section 4 (6) read with Table A to Schedule I to remove other objects of the Company
- To appoint a Company Secretary for secretarial audit in compliance of section 204 of the Companies Act, 2013 for the financial year 2014-15.
- Maintaining its record on electronic forms as required under section 120 of the Companies Act, 2013.
- A CSR Committee is constituted and policy framed and uploaded on the website of the Company, however the company yet to start expending on CSR Activity.
- Fees received by the company's franchises are deposited in the franchise wise bank account of the company. However, company is recording in its books of account only the amount which company is entitled to receive as royalty as per the agreement entered into with the franchise.
- Basic and Diluted Earnings per share ["EPS"] computed in accordance with Accounting Standard (AS) 20 "Earnings Per Share"

Particulars	2014-15	2013-14
Basic EPS:-		
Net profit after prior period items and Income tax (₹)	97,037,326	42,104,959
Weighted average number of equity shares outstanding at the end of the year	18,132,939	18,132,939
Basic EPS (in ₹)	5.35	2.32
Diluted EPS:-		
Adjusted profit for diluted earning per share (₹)	97,037,326	42,104,959
Weighted average number of equity shares outstanding at the end of the year	18,132,939	18,132,939
Number of Options Outstanding	5,000	-
Number of Shares that would have been issued at fair value	3,056	-
Weighted average number of shares outstanding for diluted earning per share	18,134,883	18,132,939
Diluted EPS (in ₹)	5.35	2.32

Un-hedged foreign currency exposures as at 31st March, 2015 are as under:

Particulars	2014-15	2013-14
Receivables	Nil	Nil
Payables	Nil	Nil

- (ix) There are no amounts due and outstanding to be credited to Investor Education & Protection Fund as at 31st March, 2015.
- (x) Figures for the previous year have been regrouped/reclassified wherever necessary.

GENERAL INFORMATION:

Career Point Limited is engaged in providing Non Formal and Formal Education Service which inter alia include Education Consultancy, Management Services and Tutorial Services.

27 SIGNIFICANT ACCOUNTING POLICIES:

(i) Basis of Accounting

The company maintains its accounts on accrual basis following the historical cost convention in accordance with generally accepted accounting principles (GAAP) and in compliance with the Accounting Standards notified under section 133 and other requirements of the Companies Act, 2013.

The Preparation of financial statements in conformity with GAAP requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, the reported balances of assets and liabilities and the disclosures relating to contingent liabilities as at the date of the financial statements. Examples of such estimates include the useful life of tangible and intangible fixed assets, provision for doubtful debts/ advances, future obligations in respect of retirement benefit plans etc. Actual results could differ from these estimates.

(ii) Revenue Recognition

Revenue is recognised only when it can be reasonably measured and there exists reasonable certainty of its recovery. Minimum revenue commitment from franchisee is recognised at the time of receipt. Fees/income collected in advance for the period subsequent to the accounting period is shown as current liability.

Hostel fee is recognised on accrual basis.

Interest: Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

Dividend: Dividend income is recognized when the right to receive dividend is establish

Gain from investment in Mutual Funds (FMPs) is recognised at the date of Maturity.

(iii) Employee Benefits

a. Defined Contribution plan

Company's contributions paid/ payable during the year to Provident Fund and Employee Pension Scheme are recognized in the Profit and Loss Account.

b. Defined Benefit Plan

Company's liabilities towards gratuity, are determined using the projected unit credit method which considers each period of service as giving rise to additional unit of benefit entitlement and measures each unit separately to build up the final obligation. Actuarial gain and losses are recognised immediately in the statement of Profit and Loss Account as income or expenses. Obligation measured at the present value of estimated future cash flows using discounted rate that is determined by reference to market yields at the balance sheet date on government bonds where the currency and terms of the Government are consistent with currency and estimated terms of the defined benefit obligation.

The Company does not provide carry forward and encashment of leave.

(iv) Fixed Assets

Fixed Assets are stated at cost of recognition/ installation less accumulated depreciation and include directly attributable cost including installation and freight charges for bringing the assets to working condition for intended use.

(v) Depreciation

Leasehold land is amortised over the period of lease. Depreciation on Fixed assets is provided from the date the asset is ready for commercial use on a pro-rata basis as per useful life prescribed in Schedule II of the Companies Act, 2013.

Depreciation for additions to/deletions from assets is calculated pro-rata from/to the date of addition/deletion.

(vi) Intangible Assets and Amortisation

Intangible assets are recognized as per the criteria specified in Accounting Standard (AS) 26 "Intangible Assets" issued by the Institute of Chartered Accountants of India, adopted by the company from the Financial Year 2007-08 and are amortised as follows:

- Cost of Lease hold land is amortized over the period of lease.
- Software - Amortised over a period of 3 years

(vii) Impairment of Assets

(a) At each Balance Sheet date, the carrying amount of assets is tested for impairment so as to determine:

- (I) The provision for impairment loss required, if any, or
- (II) The reversal required of impairment loss recognized in previous periods, if any.

(b) An impairment loss is recognized whenever the carrying amount of an asset or its cash generating units exceed its recoverable amount. Recoverable amount is determined:

- (I) in the case of an individual asset, at higher of the net selling price or value in use.
- (II) in the case of cash generating unit, at higher of the cash generating unit's net selling price or value in use.

(viii) Investments

- (a) Long term investments are carried at cost after providing for any diminution in value, if such diminution is of permanent nature.
- (b) Current investments that are readily realizable and intended to be held for not more than a year are carried at lower of cost or market value. The determination of carrying costs of such investments is done on the basis of specific identification.

(ix) Inventories

Inventories are valued at lower of cost or net estimated realizable value, mainly comprises of publication and printed material. The cost of publication and printed materials have been computed on the basis of cost of materials, labour, cost of conversion and other costs incurred for bringing the inventories to their present location and condition. Cost is determined on FIFO method.

(x) Miscellaneous Expenditure

Preliminary expenses incurred on formation of the company and expenses incurred for increase in authorized capital are amortized over a period of 5 years.

(xi) Foreign Currency Transactions

- (a) The reporting currency of the company is Indian Rupee.
- (b) Foreign currency transactions are recorded on initial recognition in reporting currency, using the exchange rate at the date of transaction. At each Balance sheet date, foreign currency monetary items are reported using the closing rate.

The exchange differences arising on settlement of monetary items are recognised as income or expenses in the year in which they arise.

(xii) Taxes on Income

Tax on income for the current period is determined on the basis of taxable income and tax credits computed in accordance with the provisions of the Income Tax Act, 1961.

Deferred Tax is recognized on timing differences between the accounting income and the taxable income for the year and quantified using the tax rates and laws enacted or substantively enacted as on the balance sheet date.

(xiii) Provisions, Contingent Liabilities and Contingent Assets

- (a) Provisions are recognised for liabilities that can be measured only by using substantial degree of estimation, if
 - (I) the company has a present obligation as a result of past event;
 - (II) a probable outflow of resources is expected to settle the obligation;
 - (III) the amount of the obligation can be reliably estimated.
- (b) Contingent liability is disclosed in the case of :

- (I) a present obligation arising from a past event, when it is not probable that an outflow of resources will be required to settle the obligation;
- (II) a present obligation when no reliable estimate is possible; and
- (III) a possible obligation arising from past events where the probability of outflow of resources is not remote.

Contingent Assets are neither recognized, nor disclosed.

As per our report attached

SHARP & TANNAN
Chartered Accountants
ICAI Registration no. 000452N
By the hand of

For and on behalf of the Board of Directors

Pramod Maheshwari
Managing Director & CEO
DIN : 00185711

Om Prakash Maheshwari
Executive Director & CFO
DIN : 00185677

Pavan K. Aggarwal
Partner
Membership No. 091466

Tarun Kumar Jain
GM (Corporate and Legal Affairs)
and Company Secretary

Pawan Kumar Lalpuria
Independent Director
DIN : 02016032

Place: New Delhi
Date: May 26, 2015

Place: Kota
Date: May 26, 2015

INDEPENDENT AUDITORS' REPORT
To the Members of Career Point Limited
(Formerly known as Career Point Infosystems Limited)

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Career Point Limited (the 'Company'), (formerly known as Career Point Infosystems Limited) and subsidiaries and associate (the Career Point Group) which comprise the consolidated balance sheet as at 31st March, 2015, the consolidated statement of profit and loss and the consolidated cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these consolidated financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk

assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

Emphasis of Matter

The subsidiary Career Point Infra Limited has sold leased Building and Furniture & fixture, having book value of Rs 7,834.00 lacs, with effect from 1st April, 2014 for a sales consideration of Rs 5,490.55 lacs to an enterprise under the same management and of Rs 1,538.64 lacs to others, to be received over a period of next 1.5 years and shown under trade receivables.

Opinion

In respect of subsidiaries and associates we did not carry out the audit. These financial statements have been audited by the other Auditors whose reports have been furnished to us, and the audit, in so far as it relates to the amounts included in respect of the subsidiaries and associates is based solely on the reports of the other auditors.

Audited by other Auditors	Total Assets	Total Revenues (including other income)
Indian Subsidiaries (7) *	20,325.77	2138.40
	Net carrying cost of Investments	Current Period share of Profit / (Loss)
Associates (1)	42.70	0.79

*Includes 2 subsidiaries of subsidiary.

Our opinion is not qualified in respect of these matters.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (i) of the case of the consolidated balance sheet, of the state of affairs of the Company as at 31st March, 2015,
- (ii) in the case of consolidated statement of profit and loss, of the profit for the year ended on that date: and
in the case of consolidated cash flow statement, of the cash flows for the year ended on that date.

SHARP & TANNAN

Chartered Accountants

ICAI Registration No: - 000452N

By the hand of

Place : New Delhi

Date : May 26, 2015

Pavan K. Aggarwal

Partner

Membership No. 91466

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Consolidated Balance Sheet as at 31st March, 2015
CIN: L72200RJ2000PLC016272

Amount in ₹

Particulars	Note No.	For the Year ended 31.03.2015	For the Year ended 31.03.2014
EQUITY AND LIABILITIES			
Shareholder's funds			
(a) Share Capital	1	181,329,390	181,329,390
(b) Reserves and Surplus	2	3,207,038,322	3,171,359,316
(c) Minority interest		(5,187,097)	3,959,507
Non-current Liabilities			
(a) Deferred Tax Liabilities (Net)	3	13,431,314	32,792,882
(b) Long-Term Provisions	4	5,948,275	4,199,777
Current Liabilities			
(a) Short-term borrowings	5	431,196,083	431,505,731
(b) Trade Payables	6	877,688	1,916,199
(c) Other current liabilities	7	146,972,893	130,911,812
(d) Short-Term Provisions	8	10,113,213	11,476,273
Total Equity and Liabilities		3,991,720,081	3,969,450,887
ASSETS			
Non-current Assets			
(a) Fixed Assets	9		
(i) Tangible assets		1,623,420,526	1,948,577,281
(ii) Intangible assets		4,708,770	8,210,387
(iii) Capital work-in-progress		19,450,756	341,704,024
(b) Non-current investments	10 & 10A	362,377,125	539,820,674
(c) Long-term loans and advances	11	646,821,165	714,144,258
(d) Other non-current assets	12	74,654	553,126
Current Assets			
(a) Current investments	13	145,818,533	-
(b) Inventories	14	23,402,962	30,087,697
(c) Trade receivables	15	812,367,051	149,757,542
(d) Cash and cash equivalents	16	24,594,538	66,790,820
(e) Short-term loans and advances	17	328,158,475	168,508,112
(f) Other current assets	18	525,526	1,296,967
Total Assets		3,991,720,081	3,969,450,887
CONTINGENT LIABILITIES AND COMMITMENTS	19		
SIGNIFICANT ACCOUNTING POLICIES	27		
OTHER NOTES FORMING PART OF ACCOUNTS	28		

As per our report attached

SHARP & TANNAN
Chartered Accountants
ICAI Registration no. 000452N
by the hand of

Pavan K. Aggarwal
Partner
Membership No. 091466

Place: New Delhi
Date: May 26, 2015

For and on behalf of the Board of Directors

Pramod Maheshwari
Managing Director & CEO
DIN: 00185711

Tarun Kumar Jain
GM (Corporate and Legal Affairs)
and Company Secretary

Place: Kota
Date: May 26, 2015

Om Prakash Maheshwari
Executive Director & CFO
DIN: 00185677

Pawan Kumar Lalpuria
Independent Director
DIN: 02016032

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Consolidated Statement of Profit and Loss for the period ended on 31st March, 2015
CIN: L72200RJ2000PLC016272

Amount in ₹

Particulars	Note No.	For the Year ended 31.03.2015	For the Year ended 31.03.2014
REVENUE			
Revenue from operations	20	778,762,659	652,072,973
Other Income	21	111,620,871	128,081,133
Total Revenue		890,383,530	780,154,106
EXPENSES			
Cost of materials consumed	22	186,851,171	34,395,958
Change in Inventories	23	(43,694,498)	(10,516,404)
Employee benefits expense	24	358,770,194	369,546,287
Finance costs	25	49,653,858	50,750,909
Depreciation and amortization expense	9	53,719,245	51,615,739
Other expenses	26	178,604,651	161,865,186
Total Expenses		783,904,622	657,657,675
Profit before exceptional & extraordinary items & tax		106,478,908	122,496,431
Extraordinary items		(62,240,151)	-
Profit before tax after extraordinary items		44,238,757	122,496,431
Tax expense:			
(1) Current tax		26,159,392	29,581,595
(2) MAT Credit		(15,109,942)	(26,131,948)
(3) Deferred tax liability / (asset)		(18,290,079)	9,513,420
(4) Earlier Years		(1,009,318)	15,119,366
Total Tax		(8,249,947)	28,082,433
Profit/ (Loss) after tax for the period		52,488,702	94,413,998
Minority Interest in income		5,643,153	3,421,317
Capital Profit		-	(27,112)
Share of Profit / Loss in associate companies		78,785	24,062
Profit carried to Balance Sheet		58,210,643	97,832,265
Earnings per equity share before extraordinary items:			
(1) Basic		6.33	5.40
(2) Diluted		6.33	5.40
Earnings per equity share after extraordinary items:			
(1) Basic		3.21	5.40
(2) Diluted		3.21	5.40
SIGNIFICANT ACCOUNTING POLICIES	27		
OTHER NOTES FORMING PART OF ACCOUNTS	28		

As per our report attached

SHARP & TANNAN
Chartered Accountants
ICAI Registration no. 000452N
by the hand of

Pavan K. Aggarwal
Partner
Membership No. 091466

Place: New Delhi
Date: May 26, 2015

For and on behalf of the Board of Directors

Pramod Maheshwari
Managing Director & CEO
DIN: 00185711

Tarun Kumar Jain
GM (Corporate and Legal Affairs)
and Company Secretary

Place: Kota
Date: May 26, 2015

Om Prakash Maheshwari
Executive Director & CFO
DIN: 00185677

Pawan Kumar Lalpuria
Independent Director
DIN: 02016032

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Consolidated Cash Flow Statement for the period ended 31st March, 2015
CIN: L72200RJ2000PLC016272

Amount in ₹

Particulars	For the period ended 31.03.2015	For the Year ended 31.03.2014
A. Cash Flows from Operating Activities		
Net Profit Before Taxation and before prior period items	106,478,908	122,496,431
Adjustments for:		
Depreciation	53,719,245	51,615,739
Dividend Income	-	(2,860,056)
Short/Long Term Capital Gain on shares/assets	(31,725,487)	(52,914,543)
Interest Income	(76,646,115)	(70,064,646)
Interest expense	49,653,858	50,750,909
Bad Debts written off	127,019	43,775
Miscellaneous expenditure written off	1,040,067	190,063
Provision for Doubtful Debts and Advances	1,392,235	186,291
Provision for Gratuity	1,832,494	335,860
	105,872,224	99,779,824
(Increase)/Decrease in Trade and Other Receivables	(803,163,675)	(74,589,495)
(Increase)/Decrease in Inventories	-	(10,504,348)
(Increase)/Decrease in Loans and Advances	(77,217,328)	(105,831,245)
Increase/(Decrease) in trade and other payables	12,627,452	7,854,821
Cash generated from operations	(761,881,327)	(83,290,443)
Direct taxes paid	(25,150,074)	(62,655,420)
Net Cash from Operating Activities	(787,031,401)	(145,945,863)
B. Cash Flow from Investing Activities		
Sale of Fixed Assets	818,398,529	26,561,155
Interest & Dividend Received	76,646,115	72,924,702
Purchase of Fixed Assets (including CWIP)	(215,018,122)	(390,943,621)
Sale/(Purchase) of Other Investments	200,112,707	578,529,840
Profit on Disposal of equity shares of subsidiary	1,683,291	-
Cash flow before extra ordinary item	881,822,520	287,072,076
Extra ordinary item		
Loss on disposal of fixed assets	(62,240,151)	-
Net Cash (used in)/ from Investing Activities	819,582,369	287,072,076
C. Cash Flows from Financing Activities		
(Repayment)/Proceeds from Short Term Borrowings	(309,648)	(99,364,334)
Interim Dividend	(18,132,939)	-
Dividend Tax Paid	(3,110,663)	-
Payment (to)/from of Minority Interest	(3,540,141)	3,039,118
Interest paid	(49,653,858)	(50,750,909)
Net Cash Flow from Financing Activities	(74,747,249)	(147,076,125)
Net increase/(decrease) in cash and cash equivalents (A + B + C)	(42,196,281)	(5,949,911)
Cash and Cash Equivalents at beginning of the period	66,790,820	72,740,731
Cash and Cash Equivalents at end of the period	24,594,540	66,790,820

Sub Note :

1. Cash flow statement has been prepared under the indirect method as set out in the Accounting Standard (AS) 3 : "Cash Flow Statements" issued by the Institute of Chartered Accountants of India.
2. Purchase of fixed assets includes movement of Capital Work-in-progress during the period.
3. Cash and cash equivalents represent bank balance.
4. Previous Year figures have been regrouped / reclassified where necessary.

As per our report attached

SHARP & TANNAN

Chartered Accountants

ICAI Registration no. 000452N

by the hand of

Pavan K. Aggarwal

Partner

Membership No. 091466

Place: New Delhi

Date: May 26, 2015

For and on behalf of the Board of Directors

Pramod Maheshwari

Managing Director & CEO

DIN: 00185711

Tarun Kumar Jain

GM (Corporate and Legal Affairs)
and Company Secretary

Place: Kota

Date: May 26, 2015

Om Prakash Maheshwari

Executive Director & CFO

DIN: 00185677

Pawan Kumar Lalpuria

Independent Director

DIN: 02016032

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Consolidated Notes forming part of the financial statements

NOTE 1. SHARE CAPITAL

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Authorised:		
2,50,00,000 Equity Shares of ₹ 10/- each	250,000,000	250,000,000
(Previous Year 2,50,00,000 Equity Shares of ₹ 10/- each)		
Issued, Subscribed and Paid up:		
1,81,32,939 Equity Shares of ₹ 10/- each	181,329,390	181,329,390
(Previous Year 1,81,32,939 Equity Shares of ₹ 10/- each)		
TOTAL	181,329,390	181,329,390

Sub Notes:

- (a) (i) Of the above 11,292,120 (Previous year 11,292,120) equity shares were issued as fully paid up bonus shares by way of capitalisation of securities premium account and general reserve.
- (ii) The company has only one class of share referred to as equity shares having a par value of ₹ 10/-. Each holder of equity share is entitled to one vote per share.
- (iii) CPL Employee Stock Option Plan 2013:
The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of Rs 100 per option. The said Stock Option granted shall be vested over a period of 1 year from the date of grant and entitled to exercise the options up to a period of 4 years from the date of vesting.

Particulars	As at 31.03.2015	As at 31.03.2014
Options outstanding at beginning of period :	-	-
Add: Options Granted	5,000	-
Less: Options Exercised	-	-
Options Forfeited	-	-
Options outstanding at the end of period :	5,000	-

- (b) Reconciliation of the number of shares outstanding at the beginning and at the end of the reporting period:

Particulars	As at 31.03.2015		As at 31.03.2014	
	Number of shares	Amount (₹)	Number of shares	Amount (₹)
Equity Shares with voting rights:				
Opening balance	18,132,939	181,329,390	18,132,939	181,329,390
Change during the year	-	-	-	-
Closing balance	18,132,939	181,329,390	18,132,939	181,329,390

- (c) Details of shares held by each shareholder holding more than 5% shares of the aggregate shares in the Company:

Name of shareholder	As at 31.03.2015		As at 31.03.2014	
	Number of shares	% held	Number of shares	% held
Mr. Pramod Kumar Maheshwari	1501545	8.29	1484675	8.19
Mr. Om Prakash Maheshwari	1386300	7.65	1386300	7.65
Mr. Nawal Kishore Maheshwari	1385800	7.64	1385800	7.64
Mr. Gulab Chand Maheshwari	1339500	7.39	1339500	7.39
Mrs. Kailash Bai	1339500	7.39	1339500	7.39
Mrs. Shilpa Maheshwari	1339500	7.39	1339500	7.39
Mrs. Rekha Maheshwari	1339500	7.39	1339500	7.39
Mrs. Neelima Maheshwari	1339500	7.39	1339500	7.39
M/s Reliance Capital Trustee Co. Ltd.	-	-	1023711	5.65
ICICI Prudential Discovery Fund	1271277	3.27	1271277	7.01

(d) The list of the subsidiaries and associates included in the consolidated financials as at 31st March, 2015 are as under:-

Name	Country of Incorporation	Proportion of Ownership Interest(%)	Proportion of Voting Power held (%)
Subsidiaries:			
Career Point Edutech Limited	India	100	95
Career Point Infra Limited	India	100	100
Gyan Edutech Private Limited	India	60	60
Career Point Accessories Private Limited	India	60	60
Coupler Enterprises Private Limited	India	100	100
Kota Automobiles Private Limited	India	-	51
Srajan Agritech Private Limited	India	100	100
Srajan Capital Limited	India	100	100
Associate:			
Imperial Infin Private Limited (India)	India	42.74	42.74

Career Point Limited
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Consolidated Notes forming part of the financial statements

NOTE 2. RESERVES AND SURPLUS

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
(i) Securities Premium Account:				
Opening Balance	1,715,431,530		1,715,501,190	
Add: Received During the Period	-		-	
	1,715,431,530		1,715,501,190	
Less: Commission and expenditure related to equity share issue	-	1,715,431,530	69,660	1,715,431,530
(ii) General Reserve		8,657,591		8,657,591
(iii) Statutory Reserve				
(iv) Capital Reserve	77,599			63,850
Less: Discontinuation of subsidiary	(17,186)	60,413		
(v) ESOP Outstanding		123,937		
(vi) Balance in Statement of Profit and Loss:				
Opening Balance	1,447,206,345		1,349,455,690	
Add : Profit for the year	58,210,643		97,832,265	
Add : Discontinuation of subsidiary	1,683,291		-	
Less : Minority Interest transferred	112,038		-	
Less : Statutory Reserve	510		-	
Less : Interim Dividend	18,132,939		-	
Less : Corporate Dividend Tax	3,110,663		-	
Less : Depreciation of Fixed Assets	2,868,317		-	
Less : Stock Reserve (App. Of Profit)	110,960	1,482,764,851	81,610	1,447,206,345
		3,207,038,322		3,171,359,316

NOTE 3. Deferred Tax Liability

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Increase/(Decrease) in trade and other payables		
Deferred Tax Liabilities/(Assets)	13,431,314	32,792,882
TOTAL	13,431,314	32,792,882

Sub Note:

The major components of deferred tax assets and deferred tax liabilities are as under:-

Amount in ₹

Particulars	As at 31.03.2015		As at 31.03.2014	
	Deferred Tax Assets	Deferred Tax Liabilities	Deferred Tax Assets	Deferred Tax Liabilities
Difference between book and tax WDV	-	50,380,291	-	59,429,889
Expenses allowable for tax purposes on payment basis	5,907,361	-	5,257,033	-
MAT Credit	17,651,948			
Unabsorbed Depreciation carried forward & business losses	13,389,669	-	21,379,974	-
	36,948,978	50,380,291	26,637,007	59,429,889
Net deferred tax liability / (asset)	-	13,431,314		32,792,882
Net incremental assets charged to the Profit & Loss Account	18,290,079	-		9,513,420

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NOTE 4. LONG TERM PROVISIONS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Employees Benefits [Refer Note 27 (iii)]		
- Gratuity	5,948,275	4,199,777
TOTAL	5,948,275	4,199,777

NOTE 5. SHORT TERM BORROWINGS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Overdraft from Bank		
- Secured	323,960	30
From Bank including accrued interest	430,872,123	431,505,701
TOTAL	431,196,083	431,505,731

Sub Note:

- (a) The Group has secured loan-overdraft facility of ₹ 90/- Lacs from HDFC Bank against the security of Fixed Deposit Receipts of ₹100/- Lacs issued by HDFC Bank in the name of the Company.
- (b) The Group has secured on demand credit facility of ₹ 985 Lacs @ 11.25% p.a. from Barclays Bank, against the security of Mutual Funds of ₹ 1,190 Lacs, repayable on demand, however no charge is registered with Registrar of Companies. The overdraft facility has been renewed in Sep-14 with interest rate reset @ 10.35% p.a.
- (c) The material subsidiary company has secured loan of ₹ 3300.00 Lacs from Barclays Bank PLC, against the security of below mentioned Securities. Present loan limit is ₹ 3300.00 Lacs @ 10.35% p.a. The amount availed against both above the facilities, at the year end is ₹ 3300.00 Lacs. The balance shown above includes ₹ 23.72 lacs interest accrued but not due.
- (d) Security (Investments) given by Career Point Limited on behalf of Career Point Infra Limited of ₹ 2592.83 Lacs and Security (Investment) given by Career Point Infra is ₹ 1158.19 Lacs.

NOTE 6. TRADE PAYABLES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Sundry Creditors		
Due to others	877,688	1,916,199
Due to Micro, Medium and Small Enterprises	-	
TOTAL	877,688	1,916,199

Sub Note:

Amount payable to Micro, Small & Medium Enterprises (MSMED Act)

- i) On the basis of absence of a data-base identifying creditors as Micro, Small & Medium Enterprises, the management is of the opinion that there are no parties which can be classified as Micro, Small & Medium Enterprises to whom the company owes any sum. The Auditors have accepted the representations of the management in this matter.
- ii) The company will identify the suppliers who are covered under "The Micro, Small & Medium Enterprises Development Act, 2006" on receiving the information from them, after which necessary information as required under the said Act will be complied with.

NOTE 7. OTHER CURRENT LIABILITIES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Accrued Salaries and benefits		
- Salaries and benefits	22,663,192	19,292,963
Other liabilities		
- Security deposits (Including retention)	46,617,259	54,342,844
- Withholding and other taxes	7,402,121	8,140,455
- Interest accrued but not due	867,325	701,969
- Others payables	14,189,949	5,739,271
- Unpaid Dividend	148,030	
Income received in advance	55,085,017	42,694,310
TOTAL	146,972,893	130,911,812

Sub Note:

Amount Due to Related Parties

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Salaries and benefits		
Key Managerial Personnel:		
(i) Mr. Om Prakash Maheshwari	200,000	152,927
(ii) Mr. Pramod Maheshwari	200,000	156,500
(iii) Mr. Nawal Kishore Maheshwari	200,000	141,500
(iv) Mr. Amit Sinha	-	700,000
Rent		
(a) Key Managerial Personnel:		
(i) Mr. Pramod Maheshwari (Rent)	18,000	18,000
(ii) Smt. Neelima Maheshwari (Rent)	5,000	5,000
(b) Enterprises under same Management:		
(i) Diamond Business Solutions Private Ltd.	102,360	102,360
(ii) Wellwin Technosoft Private Ltd.	10,236	10,236
(iii) Om Prakash Maheshwari (HUF)	22,500	22,500
(iv) Gopi Bai Foundation (Rent)	187,695	187,695
(c) Relative of Key Management Personnel:		
(i) Smt. Shilpa Maheshwari	22,500	22,500
(ii) Radha Rani	22,500	22,500

NOTE 8. SHORT TERM PROVISIONS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Provision for Standard Assets	299,326	-
Employee benefits	441,720	983,632
Tax (wealth tax)	1,430,731	1,421,070
Income Tax	40,000	1,131,154
Expenses	7,901,436	7,940,417
TOTAL	10,113,213	11,476,273

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NOTE - 9 FIXED ASSETS

FOR THE YEAR ENDED ON 31st March, 2015

Particulars	GROSS BLOCK			DEPRECIATION				NET BLOCK	
	As at 01.04.2014	Addition	Deletion	As At 31.03.2015	Up to 31.03.2014	For the Period	Deletion up to 31.03.2015	Charged From Reserves	As at 31.03.2015 As at 31.03.2014
(A) Tangible Assets									
Freehold Land	154,435,532	26,901,309	-	181,336,841	-	-	-	-	181,336,841 154,435,532
Leasehold Land	391,948,509	17,859,185	24,755,919	385,051,775	14,367,009	4,134,433	687,964	-	367,238,297 377,581,500
Vehicle	12,833,557	-	-	12,833,557	4,692,589	1,912,791	-	226,351	6,001,826 8,140,968
Building#	1,334,949,441	460,386,045	790,954,085	1,004,381,401	36,368,594	16,639,827	17,931,789	23,277	969,281,492 1,298,580,847
Computer	15,382,220	1,936,020	21,913	17,296,327	10,071,098	2,742,631	3,234	1,024,179	3,461,653 5,311,122
Furniture & Fixtures	146,277,642	30,033,958	14,313,328	161,998,272	48,869,357	20,363,068	1,393,895	146,944	94,012,798 97,408,285
Plant & Machinery	12,447,610	-	27,000	12,420,610	5,328,583	3,569,091	12,244	1,447,561	2,087,619 7,119,027
Sub-total (A)	2,068,274,511	537,116,517	830,072,245	1,775,318,783	119,697,229	49,361,841	20,029,126	2,868,312	1,623,420,526 1,948,577,281
(B) Intangible Assets									
Software	9,288,481	154,875	-	9,443,356	1,099,094	3,656,492	-	-	4,687,770 8,189,387
Trademark	21,000	-	-	21,000	-	-	-	-	21,000 21,000
Sub-total (B)	9,309,481	154,875	-	9,464,356	1,099,094	3,656,492	-	-	4,708,770 8,210,387
Total (A)+(B)	2,077,583,992	537,271,392	830,072,245	1,784,783,139	120,796,323	53,018,332	20,029,126	2,868,312	1,628,129,296 1,956,787,668
Capital Work in progress	-	-	-	-	-	-	-	-	19,450,756 341,704,024
TOTAL	2,077,583,992	537,271,392	830,072,245	1,784,783,139	120,796,323	53,018,332	20,029,126	2,868,312	1,647,580,052 2,298,491,692
Previous Year	1,380,021,120	722,144,736	24,581,868	2,077,583,988	69,480,088	51,615,739	299,507	-	2,298,491,692 1,983,446,171

Sub Note:

- Building and CWIP include Building and CWIP constructed on leasehold land.
- The management of the Company has reviewed the existing assets working conditions and utility as at the balance sheet date and are of the opinion that there exists no indication that an asset has been impaired and hence no impairment has been carried out.
- Pursuant to notification to Schedule II to the Companies Act 2013 with effect from 1 April 2014, depreciation for the year ended 31st March, 2015 has been provided on the basis of the estimated economic lives or useful lives of fixed assets as prescribed in Schedule II. Accordingly, depreciation for the is higher by ₹ 139.20 Lacs due to change in the useful life of certain assets and an amount of ₹ 28.68 Lacs has been adjusted against Retained Earnings for the assets which had no residual life as at 1 April 2014.
- * Deletion shown in building of ₹ 15,40,590 is pertaining to additional stamp value paid on Plot No E-8, IPIA, Kota which was wrongly added in Building last year now rectified and transferred to Leasehold Land.
- Building includes permanent improvement on leasehold land of Gopi Bai Foundation.

Related party Transactions

- Furniture and Fixtures includes ₹ 2,37,526/- Purchased from Gopi Bai Foundation.
- # Include Built on land owned by a related party, Building of ₹ 67,53,61,475/- and Furniture & Fixture of ₹ 6,71,68,188/-.

NOTE 10. NON CURRENT INVESTMENTS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Investment in Equity Instruments		
a) Associate		
Equity Shares of Imperial Infin Private Ltd. (Unquoted)	3,400,000	3,400,000
34,000 (Previous year 34,000) shares of ₹ 100/- each		
"Add/(Less) : Accumulated share in profit/(loss) of associate Company at the beginning of the year"	833,375	809,313
"Add/(Less) : Share in profit/(loss)(net) of associate company - current year"	78,785	24,062
Increase/(Decrease) in trade and other payables	4,312,160	4,233,375

Sub Note:

(a) Aggregate Book value of unquoted investments:

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Book value of unquoted Investments	4,312,160	4,233,375

NOTE 10(A). NON-CURRENT INVESTMENTS*

Amount in ₹

Particulars	Face value per unit	No. of Units As at 31.03.2015	No. of Units As at 31.03.2014	As at 31.03.2015	As at 31.03.2014
A. Investment in mutual funds - Quoted					
RELIANCE FIXED HORIZON FUND SERIES 11 ⁽¹⁾	10	8,900,000	8,900,000	89,000,000	89,000,000
SBI DYNAMIC BOND FUND REGULAR PLAN GROWTH ^(1a)	10	2,726,329	4,983,341	38,296,199	70,000,000
			-	-	-
HDFC FMP 371 D JULY 2013 SERIES 26 GR ⁽²⁾	10	3,000,000	3,000,000	30,000,000	30,000,000
			-	-	-
ICICI PRUDENTIAL INCOME OPPORTUNITIES FUND GROWTH ⁽²⁾	10	4,503,490	4,503,490	70,000,000	70,000,000
			-	-	-
ICICI PRUDENTIAL DYNAMIC BOND FUND GROWTH ⁽²⁾	10	2,358,420	2,358,420	30,312,778	30,312,778
			-	-	-
UTI FTIF SERIES XV-VIII (368 DAYS) GROWTH ⁽²⁾	10	3,897,037	3,897,037	38,970,374	38,970,374
RELIANCE DYNAMIC BOND FUND GROWTH ⁽²⁾	10	3,843,616	3,843,616	60,000,000	60,000,000
JP MORGAN INDIA FIXED MATURITY PLAN SERIES 12-GROWTH ⁽²⁾	10	-	3,000,000	-	30,000,000
TATA INCOME FUND APPRECIATION OPTION-BONUS ⁽²⁾	10	1,500,000	1,500,000	-	15,818,533
DSP-Blackrock FTP Series-22 14M ⁽²⁾	10	10,000,000	10,000,000	-	100,000,000
SUNDARAM FLEXIBLE FUND SHORT TERM PLAN	10	150,943	150,943	1,485,613	1,485,613
				358,064,964	535,587,298

Sub Note:

(a) Aggregate value of quoted investments

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Market value of quoted Investments	43,10,42,030	57,58,82,620
Book value of quoted Investments	35,80,64,964	53,55,87,298

NOTE 11. LONG TERM LOANS AND ADVANCES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Unsecured and considered good:		
Capital Advances	15,200,000	60,264,455
Security Deposits	7,403,712	8,915,302
Balances with Authorities	18,978,596	17,787,996
Loans and advances to Related Parties	444,475,996	621,467,949
Loans and advances - Others	160,762,861	5,708,556
Loan and advances to employees		
- Unsecured and considered good	-	-
- Considered doubtful	1,272,000	1,272,000
	1,272,000	1,272,000
Less: Provision for doubtful advances	1,272,000	1,272,000
	-	-
Other		
- Unsecured and considered good	-	-
- Considered doubtful	59,528	2,000,238
	59,528	2,000,238
Less: Provision for doubtful advances	59,528	2,000,238
	-	-
TOTAL	646,821,165	714,144,258

Sub Note:

- The Company has outstanding unsecured loan amounting to 4444.76 Lacs (Previous year 3170.20 lacs) to a Charitable Institution under the same management Charitable Trust.

NOTE 12. OTHER NON CURRENT ASSETS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Preliminary exp.	74,654	553,126
TOTAL	74,654	553,126

NOTE 13. CURRENT INVESTMENTS

Amount in ₹

Particulars	Face value per unit	No. of Units	No. of Units	As at 31.03.2015	As at 31.03.2014
		As at 31.03.2015	As at 31.03.2014		
UTI FIXED TERM INCOME FUND SERIES XIX-III (368 Days) GROWTH	10	3,000,000	-	30,000,000	-
PORTFOLIO WITH ESTEE ADVISORS PRIVATE LIMITED	-	-	-	-	-
TATA INCOME FUND APPRECIATION OPTION-BONUS ⁽¹⁾	10	1,500,000	-	15,818,533	-
ICICI Prudential FMP Series-74 ⁽¹⁾	10	10,000,000	-	100,000,000	-
TOTAL				145,818,533	-

(1) Pledged/marked a lien as security against on demand credit facility to its wholly owned subsidiary Career Point Infra Limited. The Management confirmed that the facility used for its principal business activity.

Sub Note:

(a) Aggregate value of quoted investments

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Market value of quoted Investments	160,629,350	
Book value of quoted Investments	145,818,533	

NOTE 14. INVENTORIES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
i) Raw Material	2,360,599	4,238,811
ii) Finished Goods	21,042,363	25,848,886
TOTAL	23,402,962	30,087,697

Sub Notes:

(a) Classification of Inventories as required by AS-2 "Valuation of Inventories":-

Raw Material and Finished Goods contain Publication Material (Paper), and Other Items and Printed Material (Books) respectively. Inventory consists of various types of books and other items, therefore item wise break-up of the same is not given.

NOTE 15. TRADE RECEIVABLES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
(a) Debts overdue for a period exceeding six months		
- Unsecured		
i) Considered good	189,857,898	3,26,40,459
ii) Doubtful	8,700,464	7,747,253
	198,558,362	40,387,712
Less: Provision for doubtful debts	8,700,464	7,747,253
	189,857,898	32,640,459
(b) Other trade receivables		
- Unsecured and considered good	3,689,001	15,605,051
iii) Subsidiaries and Associates- Unsecured and considered good		-
(a) More than six months	605,040,713	101,512,032
(b) Others	13,779,439	
	618,820,152	101,512,032
TOTAL	812,367,051	149,757,542

Sub Notes:

Amount Due from Related Parties:

Particulars	As at 31.03.2015	As at 31.03.2014
Trade receivables:		
Gopi Bai Foundation	618,820,152	101,512,032
TOTAL	618,820,152	101,512,032

NOTE 16. CASH AND CASH EQUIVALENTS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
a) Cash on Hand	3,210,617	3,901,065
b) Balances with Banks		
(i) In Current Accounts	12,050,263	22,889,755
(ii) In Deposit Accounts [refer note 5 sub note (a)(i)]	10,018,753	40,000,000
(c) Cheques and drafts on hands	(685,095)	-
TOTAL	24,594,538	66,790,820

NOTE 17. SHORT-TERM LOANS AND ADVANCES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Unsecured, considered good, unless otherwise stated:		
Security Deposits	23,000	1,000,000
Loans and advances to Subsidiaries	76,029,416	-
Loans and advances to others	172,354,568	8,82,76,255
Advance payment of Income Tax (Including TDS) (Net of Provision)	34,805,749	46,350,492
Advances recoverable in cash or in kind or for value to be received:		
Deposit with Sales Tax/Service Tax Authorities	2,714,481	3,785,425
Loans and advances to Employees	1,343,482	2,963,992
Others - Interest Accrued	97,514	82,140,858
MAT Credit Entitlement	40,790,264	26,131,948
TOTAL	328,158,475	168,508,112

Sub Note:

- (a) Loans to others include ₹ 1071.32 Lacs (Previous Year ₹ 789.65 Lacs), given to various parties at the interest rates varying from 12% to 15% (Previous year @ 9% to 18.50%)
- (b) During the year, the Company has given loans to the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Enterprises under same Management:		
(i) Gopi Bai Foundation	238,819,874	-
TOTAL	238,819,874	-

- (c) During the year, the Company has recovered the loans from the following related parties defined as per AS-18 "Related Party Disclosures":

Particulars	As at 31.03.2015	As at 31.03.2014
Enterprises under same Management:		
(i) Gopi Bai Foundation	170,328,701	-
TOTAL	170,328,701	-

- (d) Amount Due from Related Parties

Particulars	As at 31.03.2015	As at 31.03.2014
Enterprises under same Management:		
(i) Gopi Bai Foundation (Maximum Balance outstanding during the year ₹ 192,329,796)	7,60,29,416	
TOTAL	7,60,29,416	

NOTE 18. OTHER CURRENT ASSETS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Preliminary expenses	45,860	190,064
Interest accrued on Bank Deposits	479,666	1,106,903
TOTAL	525,527	1,296,967

NOTE 19. CONTINGENT LIABILITIES AND COMMITMENTS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
(a) Contingent Liabilities: (to the extent not provided for)		
Service tax liability that may arise in respect of matters in appeal	69,389,525	57,500,587
Claims against the Company not acknowledged as debts	3,280,200	4,920,448
Value added tax liability that may arise in respect of matters in appeal	56,580,597	55,604,459
(b) Commitments:		
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances)	24,156,000	273,62,489

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NOTE 20. REVENUE FROM OPERATION

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
a) Sale		
- Domestic	14,649,216	11,879,610
- Cars and spare parts	115,710,431	-
b) Services		
- Car Service income and commission	7,148,417	-
- Coaching fees	450,341,702	444,153,579
- Franchisees Income	29,034,436	21,193,151
- Formal Education Services	31,809,389	23,184,400
- Hostel and Mess Income	123,381,123	47,212,845
- Data Processing Service	168,280	612,720
- Financial Income	753,072	-
- Lease rent Income	5,871,000	103,836,668
Total Gross Revenue	778,867,066	652,072,973
Less-		
-Rebates/Discounts	104,407	-
TOTAL	778,762,659	652,072,973

Sub note:

(a) During the year, the Company has earned income from the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Fee Income - Education Service Charges		
Enterprises under same Management:		
Gopi Bai Foundation	25,750,000	20,851,600
Career Point Education Society	-	1,132,800
Rental Income		
Enterprises under same Management:		
Gopi Bai Foundation	15,000	67,899,528
TOTAL	25,765,000	89,883,928

NOTE 21. OTHER INCOME

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
a) Dividend Income :		
(i) from Current Investments	-	2,860,056
b) Interest Income :		
(i) From Group Companies	50,416,196	51,895,029
(ii) From Bank Deposits	2,193,936	2,625,929
(iii) From Loans and Advances	23,941,790	15,543,688
(iv) Other (Including income Tax Refund)	94,193	-
c) Net gain on sale of :		
- Current Investments	22,669,158	50,635,749
d) Other Income :		
(i) Profit on sale of fixed assets (net)	9,056,329	2,278,794
(ii) Bad debts recovered	2,080,408	-
(iii) Agriculture Income	233,164	134,115
(iii) Rent Income	-	-
(iv) Miscellaneous Income	935,697	2,107,773
TOTAL	111,620,871	128,081,133

Sub Note:

- (a) During the year, the Company has earned other income from the following related parties defined as per AS-18 "Related Party Disclosures":-

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Interest Income on Loan to :		
Enterprises under same Management:		
Gopi Bai Foundation	26,066,816	27,424,623
Adarsh Foundation	13,337	12,168
Progressive Foundation	1,793,336	1,457,367
Proseed Foundation	15,677,364	13,275,305
Sankalp Foundation	3,210,816	2,859,225
Sarthak Foundation	1,621	1,319
Shakti Foundation	1,755,062	1,579,631
TOTAL	48,518,352	46,609,638

NOTE 22. COST OF MATERIAL CONSUMED

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Cost of materials consumed		
Opening stock	4,238,811	4,169,257
Add: Purchases during the period		
Vehicles Purchased	152,387,381	-
Spare Parts	10,664,087	-
Paper Purchased	7,328,229	16,448,623
Ink & Chemicals used	17,245	125,993
Study Material Purchase	48,044	-
Bags	-	64,450
Uniform	3,752,249	3,405,361
Register & Student Kit	2,571,058	9,071,303
Printing Labour	8,204,667	5,349,782
	189,211,770	38,634,769
Less: Closing stock	2,360,599	4,238,811
TOTAL	186,851,171	34,395,958

NOTE 23. CHANGE IN INVENTORY OF FINISHED GOODS

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Opening stock	25,930,496	15,414,092
Closing stock	69,624,994	25,930,496
(Increase)/Decrease in Finished Goods	(43,694,498)	(10,516,404)

NOTE 24. EMPLOYEE BENEFITS EXPENSES

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Salaries, Wages and Bonus to		
- Teaching staff	253,456,312	289,017,762
- Non Teaching Staff	98,045,221	75,661,031
Expense on ESOP Scheme	123,938	
Contribution to provident and other funds	2,650,398	1,032,208
Gratuity	1,832,494	335,860
Staff Welfare	2,661,831	3,499,426
TOTAL	358,770,194	369,546,287

Sub Note:

- (a) Provision for Bonus has been made for ₹ 813,709 /- (Previous year ₹ 520,936/-) for eligible employees for the year ended 31st March, 2015.
- (b) During the year, the Company has paid remuneration to the following related parties defined as per AS-18 "Related Party Disclosures" :-

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Mr. Pramod Maheshwari	3,300,000	2,178,000
Mr. Om Prakash Maheshwari	3,300,000	2,178,000
Mr. Nawal Kishore Maheshwari	3,300,000	2,178,000

NOTE 25. FINANCE COST

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
a) Interest Expenses		
(i) Term loan		
- Bank	45,982,150	38,935,752
- Others	3,419,677	11,815,157
b) Other borrowing cost	252,031	-
TOTAL	49,653,858	50,750,909

NOTE 26. OTHER EXPENSES

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Advertisement Expenses	39,623,350	50,954,076
Legal and professional charges	4,738,267	4,557,726
Repairs - Buildings	1,022,590	775,955
Repairs - Plant and equipment	850,206	553,355
Rent	19,464,345	18,274,268
Repairs - others	5,133,472	3,355,139
Insurance	203,002	237,321
Travelling & Conveyance	13,274,633	6,492,968
Payments to Auditors [Refer sub note (a) below]	701,768	473,831
Transportation & Packing Material Expenses	661,049	825,587
Bad debts and advances written off	127,019	43,775
Provision for doubtful debts and advances	1,392,235	186,291
Directors' fees	95,000	90,000
Bank charges	227,677	237,646
Telephone, postage & telegram	6,912,439	6,548,352
Printing and stationery expenses	4,154,044	5,922,904
Security charges	8,130,502	7,043,115
Gifts, Awards & Prizes	3,167,037	2,179,988
Electricity & Water Expenses	17,158,112	14,649,798
Conference, Seminars & Business promotion expenses	1,359,942	3,251,118
Institute Expenses	13,400,181	14,845,106
Miscellaneous expenses	183,386	92,280
Membership fees	11,437	20,086
Interest, Penalty & Fine Charges	527,049	193,606
Scholarship, student kit and examination expenses	4,253,846	5,177,585
Books periodicals and subscriptions	282,326	395,734
Hostel & Mess Expenditure	29,043,782	14,297,513
Service Tax Expense	751,888	-
Donation	714,000	-
Preliminary expenses written off.	1,040,067	190,063
TOTAL	178,604,651	161,865,186

Sub Note:

(a) Payments to Auditors (excluding service tax)

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
(i) Audit Fee	664,414	413,997
(ii) Expenses Reimbursed	37,354	59,834
TOTAL	701,768	473,831

(b) During the year, the company has carried out the following related parties transaction defined as per AS-18 "Related Party Disclosures" :-

Amount in ₹

Particular	For the period ended 31.03.2015	For the year ended 31.03.2014
Rent		
Key Management Personnel:		
Mr. Pramod Maheshwari	240,000	405,000
Smt. Neelima Maheshwari	65,000	60,000
Associates/Group companies:		
Imperial Infin Pvt Ltd	-	55,000
Relative of Key Management Personnel:		
Smt. Shilpa Maheshwari	300,000	300,000
Enterprises under same Management:		
Diamond Business Solutions Private Ltd.	1,200,000	1,200,000
Om Prakash Maheshwari (HUF)	300,000	300,000
Wellwin Technosoft Private Ltd.	120,000	130,000
Gopi Bai Foundation	2,472,420	2,183,770
Director Sitting Fees		
Key Management Personnel:		
Neelima Maheshwari	5,000	
TOTAL	4,702,420	4,633,770

Career Point Limited
(Formerly known as Career Point Infosystems Limited)
Consolidated Notes forming part of the financial statements

27 SIGNIFICANT ACCOUNTING POLICIES:

(i) Basis of Accounting

The Company maintains its accounts on accrual basis following the historical cost convention in accordance with Generally Accepted Accounting Principles (GAAP) and in compliance with the Accounting Standards notified under section 133 and other requirements of the Companies Act, 2013.

The Preparation of financial statements in conformity with GAAP requires that the management of the Company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, the reported balances of assets and liabilities and the disclosures relating to contingent liabilities as at the date of the financial statements. Examples of such estimates include the useful life of tangible and intangible fixed assets, provision for doubtful debts/ advances, future obligations in respect of retirement benefit plans etc. Actual results could differ from these estimates.

(ii) Principles of Consolidation

The financial statements of the Parent Company and its subsidiaries have been consolidated on a line by line basis by adding together the book values of like items of assets, liabilities, incomes and expenses, after eliminating intra-group balances and the unrealized profit / losses on intra-group transactions, and are presented to the extent possible, in the same manner as the Company's independent financial statements.

Investments in associate companies have been accounted for, by using the equity method whereby investment is initially recorded at cost and the carrying amount is adjusted thereafter for post acquisition change in the Company's share of net assets of the associate.

(iii) Revenue Recognition

Revenue is recognised only when it can be reasonably measured and there exists reasonable certainty of its recovery. Fees/income collected in advance for the period subsequent to the accounting period is shown as current liability.

Hostel income is recognised on accrual basis.

Interest: Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

Dividend: Dividend income is recognized when the right to receive the same is established.

Gain from investment in Mutual Funds (FMPs) is recognised at the date of Maturity.

(iv) Employee Benefits

Group's contributions paid/ payable during the year to Provident Fund and Retirement Benefits are recognized in the Profit and Loss Account as statutory requirements and on the basis of actuarial valuation.

(v) Fixed Assets

Fixed Assets are stated at cost of recognition/ installation including charges less accumulated depreciation and include directly attributable cost including installation and freight charges for bringing the assets to working condition for intended use.

(vi) Depreciation

Depreciation on assets carried at historical cost is provided on straight-line basis at the rates prescribed under schedule II of the Companies Act, 2013.

Depreciation for additions to/deletions from assets is calculated pro-rata from/to the date of addition/deletion.

(vii) Intangible assets

Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the assets will flow to the Company and the cost of the asset can be measured reliably.

(viii) Impairment of Assets

(a) At each Balance Sheet date, the carrying amount of assets is tested for impairment so as to determine:

(I) The provision for impairment loss required, if any, and

(II) The reversal required of impairment loss recognized in previous periods, if any.

(b) An impairment loss is recognized whenever the carrying amount of an asset or its cash generating units exceed its recoverable amount.

Recoverable amount is determined:

(I) in the case of an individual asset, at higher of the net selling price or value in use.

(II) in the case of cash generating unit, at higher of the cash generating unit's net selling price or value in use.

(ix) Investments

(a) Long term investments are carried at cost after providing for any diminution in value, if such diminution is of permanent nature.

(b) Current investments i.e. investments that are readily realizable and intended to be held for not more than a year from the date on which such investments are made are carried at lower of cost or market value. The determination of carrying costs of such investments is done on the basis of specific identification.

(x) Inventories

Inventories are valued at lower of cost or net estimated realizable value and mainly comprise of publication and printed material. The cost of publication and printed materials have been computed on the basis of cost of materials, labour, cost of conversion and other costs incurred for bringing the inventories to their present location and condition. Cost is determined on FIFO method.

(xi) Miscellaneous Expenditure

Preliminary expenses incurred by the Group are amortized over a period of 5 years.

(xii) Foreign Currency Transactions

(a) The reporting currency of the Group is Indian Rupee.

(b) Foreign currency transactions are recorded on initial recognition in reporting currency, using the exchange rate at the date of transaction. At each Balance sheet date, foreign currency monetary items are reported using the closing rate.

The exchange differences arising on settlement of monetary items or on reporting at each balance sheet date are recognised as income or expense in the year in which they arise.

(xiii) Taxes on Income

Tax on income for the current period is determined on the basis of taxable income and tax credits computed in accordance with the provisions of the Income Tax Act, 1961.

Deferred Tax is recognized on timing differences between the accounting income and the taxable income for the year and quantified using the tax rates and laws enacted or substantively enacted as on the balance sheet date.

(xiv) Provisions, Contingent Liabilities and Contingent Assets

(a) Provisions are recognised for liabilities that can be measured only by using substantial degree of estimation, if

(I) there is a present obligation as a result of past event;

(II) a probable outflow of resources is expected to settle the obligation;

(III) the amount of the obligation can be reliably estimated.

(b) Contingent liability is disclosed in the case of :

(I) a present obligation arising from a past event, when it is not probable that an outflow of resources will be required to settle the obligation;

(II) a present obligation when no reliable estimate is possible; or

(III) a possible obligation arising from past events where the probability of outflow of resources is not remote.

Contingent Assets are neither recognized, nor disclosed.

(c) Provisions, Contingent Liabilities and Contingent Assets are reviewed at each Balance Sheet date.

GENERAL INFORMATION:

Career Point Limited is engaged in providing Education Consultancy, Management Services and Tutorial Services.

28 Additional Information to the Financial Statements

(i) The Consolidated Financial Statements (CFS) are prepared in accordance with Accounting Standard (AS) 21 "Consolidated Financial Statements", and Accounting Standard (AS) 23 "Accounting for Investment in Associates in Consolidated Financial Statements", notified by the Companies (Accounts) Rules, 2014. The CFS comprises the financial statements of Career Point Limited, its subsidiaries and associates. Reference in these notes to Company, Parent Company, Companies and Group shall mean to include Career Point Limited and its subsidiaries and associates, unless otherwise stated.

The notes and significant policies to the CFS are intended to serve as a guide for better understanding of the Group's position. In this respect, the company has disclosed such notes and policies which represent the required disclosure.

(ii) Provision for wealth tax for the year end of ₹ 11,96,000/- (Previous year ₹ 12,00,000/-) is included in current tax.

(iii) The Parent Company has classified the various benefits provided to employees as follows:

(I) Defined Contribution Plans – Provident Fund

(II) State Plans – Employer's Contribution to Employees Pension Scheme, 1995.

During the period the Parent Company has recognized ₹ 5,71,732/- (Previous year- ₹ 3,18,986/-) as employer's contribution to Provident Fund and ₹ 11,15,261/- (Previous Year- ₹ 5,89,274/-) as employer's contribution to Employees Pension Scheme, 1995 in the Profit and Loss Account.

The Parent Company is depositing P.F contribution only for eligible employees within statutory limits. The employees whose income/salary is above the statutory limits have opted not to subscribe and accordingly, the Company is not required to make the contribution.

(III) Defined Benefit Plans:

a) Gratuity

b) Leave Encashment

In accordance with Accounting Standard-15 (revised 2005) actuarial valuation was carried out as at 31st March, 2015 in respect of Defined Benefit Plans – Gratuity and Leave Encashment (the Parent Company does not provide encashment of earned leave) on the following assumptions:

Amount in ₹

S.No.	Particulars	As at 31.03.2015	As at 31.03.2014
a)	Discounting Rate	8.00%	9.00%
c)	Future salary Increase	5%	5%
d)	Retirement Age	58 Years	58 Years
e)	Mortality	IALM 2006-08 Ultimate	IALM 2006-08 Ultimate
f)	Attrition rate	5%	5%

The estimates of future salary increase, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

In the absence of any investment, description of the basis required to be used to determine the overall expected rate of return on assets including major categories of plan assets has not been given.

Change in present value of the defined benefit obligation:

Amount in ₹

S. No.	Particulars	31.03.2015		31.03.2014	
		Gratuity	Leave Encashment	Gratuity	Leave Encashment
a)	Present value of obligation as at the beginning of the period	4,662,473	-	4,579,785	-
b)	Acquisition adjustment	-	-	-	-
c)	Interest cost	372,998	-	412,181	-
d)	Past service cost	-	-	-	-
e)	Current service cost	1,672,716	-	1,289,731	-
f)	Curtailment cost/(Credit)	-	-	-	-
g)	Settlement cost/(Credit)	-	-	-	-
h)	Benefits paid	(186,993)	-	(253,172)	-
i)	Actuarial (gain)/loss on obligation	(213,220)	-	(1,366,052)	-
j)	Present value of obligation as at the end of period	6,307,974	-	4,662,473	-

Changes in the fair value of plan assets:

Amount in ₹

S. No.	Particulars	31.03.2015		31.03.2014	
		Gratuity	Leave Encashment	Gratuity	Leave Encashment
a)	Fair value of plan assets at the beginning of the period	-	-	-	-
b)	Acquisition adjustment	-	-	-	-
c)	Expected return on plan assets	-	-	-	-
d)	Contributions	-	-	-	-
e)	Benefits paid	-	-	-	-
f)	Actuarial gain/(loss) on plan assets	-	-	-	-
g)	Fair value of plan assets at the end of the period	-	-	-	-

Amount recognized in the Balance Sheet:

Amount in ₹

S. No.	Particulars	31.03.2015		31.03.2014	
		Gratuity	Leave Encashment	Gratuity	Leave Encashment
a)	Present value of Defined Benefit Obligation	-	-	-	-
	- Funded	-	-	-	-
	- Unfunded	6,307,974	-	4,662,473	-
		6,307,974	-	4,662,473	-
b)	Less. Fair value of Plan Assets	-	-	-	-
c)	Amount to be recognized as (liability) or asset	(6,307,974)	-	(4,662,473)	-

Expense recognized in the statement of profit and loss:

Amount in ₹

S. No.	Particulars	31.03.2015		31.03.2014	
		Gratuity	Leave Encashment	Gratuity	Leave Encashment
a)	Current service cost	1,672,716	-	1,230,505	-
b)	Past service cost	-	-	-	-
c)	Interest cost	372,998	-	325,390	-
d)	Expected return on plan assets	-	-	-	-
e)	Curtailment cost / (Credit)	-	-	-	-
f)	Settlement cost / (credit)	-	-	-	-
g)	Net actuarial (gain)/ loss recognized in the period	(213,220)	-	(931,069)	-
h)	Expenses recognized in the statement of profit & losses	1,832,494	-	624,826	-

Amount for the current period is as follows:-**Gratuity**

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Defined Benefit Obligation	1,832,494	624,826
Plan Assets	-	-
Surplus/ (Deficit)	(1,832,494)	(624,826)
Experience adjustments on plan liabilities	-	-
Experience adjustments on plan assets	-	-

Leave Encashment

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Defined Benefit Obligation	-	-
Plan Assets	-	-
Surplus/ (Deficit)	-	-
Experience adjustments on plan liabilities	-	-
Experience adjustments on plan assets	-	-

Experience Adjustment

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Experience Adjustment (Gain)/ Loss for Plan Liabilities	(689,759)	(1,100,939)
Experience Adjustment Gain/ (loss) for Plan assets	-	-

Current liability

Amount in ₹

Particulars	As at 31.03.2015	As at 31.03.2014
Current Liability	359,699	462,696
Non Current Liability	5,948,275	4,199,777
Total Liability	6,307,974	4,662,473

- (iv) Segment Reporting:
The management has considered the whole business of the company as a single segment, thus segment reporting is not required.
- (v) Disclosure of related parties/ related party transactions:
- (a) Name of the related parties with whom transactions were carried out during the period and description of relationship:

- Key Management Personnel:

Mr. Pramod Maheshwari (Managing Director)
Mr. Om Prakash Maheshwari (Whole time Director)
Mr. Nawal Kishore Maheshwari (Whole time Director)
Smt. Neelima Maheshwari (Director)

- Relative of Key Management Personnel:

Smt. Shilpa Maheshwari (Wife of Director)
Smt. Rekha Maheshwari (Wife of Director)

- Associates/Group companies:

Imperial Infin Pvt Ltd

- Enterprises under same Management:

Diamond Business Solutions Private Ltd.	Om Prakash Maheshwari (HUF)
Wellwin Technosoft Private Ltd.	Gopi Bai Foundation
Proseed Foundation	Adarsh Foundation
Career Point Foundation	Progressive Foundation
Sankalp Foundation	Sarthak Foundation
Shakthi Foundation	

(b) Disclosure of Related Party transactions:

Amount in ₹

S.No.	Nature of Transaction/ Relationship/ parties	2014-15	2013-14
i)	Loan availed and repaid:		
	Key management Personnel:		
	Mr. Pramod Maheshwari	3,310,815	100,000
	Mr. Om Prakash Maheshwari	264,420	306,011
ii)	Loan given:		
	Enterprises under same Management:		
	Gopi Bai Foundation	140,893,623	113,221,767
	Proseed Foundation	31,916,305	26,965,820
	Career Point Foundation	-	-
	Progressive Foundation	4,114,767	3,800,887
	Sankalp Foundation	4,421,225	2,509,375
	Adarsh Foundation	15,168	15,802
	Sarthak Foundation	4,319	3,991
	Shakti Foundation	2,222,723	1,428,845
iii)	Repayment of Loan received:		
	Enterprises under same Management:		
	Gopi Bai Foundation	142,404,702	84,010,920
	Adarsh Foundation	1,217	-
	Sankalp Foundation	285,923	-
	Progressive Foundation	145,737	-
	Shakti Foundation	157,963	-
	Proseed Foundation	4,801,473	10,813,000

(c) Amount due to/from related parties:

Amount in ₹

S.No.	Nature of Transaction/ Relationship/ parties	2014-15	2013-14
	Amount receivable:		
	Enterprises under same Management:		
	Gopi Bai Foundation	317,019,641	318,530,720
	Adarsh Foundation	148,184	134,233
	Progressive Foundation	18,639,246	14,670,216
	Proseed Foundation	166,418,099	139,303,268
	Sankalp Foundation	35,598,253	31,462,951
	Sarthak Foundation	18,010	13,691
	Shakti Foundation	19,456,802	17,392,042

(vi) Fees received by the Company's franchisees are deposited in the franchisee wise bank account of the Company. However, Company is recording in its books of account only the amount which the Company is entitled to receive as royalty as per the agreement entered into with the franchisee.

(vii) Basic and Diluted Earnings Per Share ["EPS"] computed in accordance with Accounting Standard (AS) 20 "Earnings Per Share".

Amount in ₹

Particulars	2014-15	2013-14
Basic EPS before extraordinary items:-		
Net profit after prior period items and Income tax (₹)	114728854	97,832,265
Weighted average number of equity shares outstanding at the end of the year	18,132,939	18,132,939
Basic EPS (in ₹)	6.33	5.40
Diluted EPS after extraordinary items:-		
Adjusted profit for diluted earning per share (₹)	58,210,643	97,832,265
Weighted average number of shares outstanding for diluted earning per share	18,132,939	18,132,939
Diluted EPS (in ₹)	3.21	5.40

(viii) Un-hedged foreign currency exposures are as under:

Amount in ₹

Particulars	2014-15	2013-14
Receivables	NIL	NIL
Payables	NIL	NIL

(ix) Estimated amount of contracts remaining to be executed on capital account (net of advances): ₹ 2,41,56,000/- (Previous Year ₹ 273,62,489/-).

(x) The parent company is in the process of:-

- To amend the Memorandum of Association in compliance to section 4 (6) read with Table A to Schedule I to remove other objects of the Company
- A CSR Committee is constituted and policy framed and uploaded on the website of the Company, however the company yet to start expending on CSR Activity.
- Maintaining its record on electronic forms as required under section 120 of the Companies Act, 2013.
- To appoint a Company Secretary for secretarial audit in compliance of section 204 of the Companies Act, 2013 for the financial year 2014-15.

(xi) There are no amounts due and outstanding to be credited to Investor Education & Protection Fund as at 31st March, 2015.

(xii) Figures for the previous year have been regrouped/reclassified wherever necessary.

NOTICE OF THE ANNUAL GENERAL MEETING

NOTICE is hereby given that the 15th Annual General Meeting (AGM) of the Members of CAREER POINT LIMITED (CIN- L72200RJ2000PLC016272) will be held on **Saturday, the 26th day of September, 2015 at 4.00 P.M.** at CP Tower 1, Indraprastha Industrial Area, Road No.1, Kota-324005, Rajasthan India to transact the following businesses:

ORDINARY BUSINESS

1. To receive, consider and adopt the audited standalone financial statements and the audited consolidated financial statements consisting of the Balance Sheet as at March 31, 2015, the Statement of Profit and Loss and Cash Flow Statement for the year ended on that date and the Notes annexed to, and forming part of, any of the above documents together with the reports of the Board of Directors and the Auditors thereon.
2. To confirm interim dividend of Rs.1 per equity share, already paid for the financial year ended March 31, 2015.
3. To appoint a Director in place of Mr. Om Prakash Maheshwari (DIN: 00185677), who retires by rotation and, being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Nawal Kishore Maheshwari (DIN: 00185762), who retires by rotation and, being eligible, offers himself for re-appointment.
5. To ratify the appointment of M/s. Sharp & Tannan, Chartered Accountants, New Delhi (Registration No.: 000452N), as the Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to authorise the Board of Directors to fix their remuneration for the financial year 2015-16.

SPECIAL BUSINESS

6. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **SPECIAL RESOLUTION**:

"RESOLVED THAT pursuant to the provisions of Section 186 and other applicable provisions of the Companies Act, 2013 read with Rules made there under, as amended from time to time or any other law for the time being in force (including any statutory modification or amendment thereto or re-enactment thereof for the time being in force), consent of the members of the Company be and is hereby accorded to the Board of Directors of the Company, to give loans to any body(ies) corporate and/or give any guarantee or provide security in connection with loan to any body(ies) corporate and/or acquire by way of subscription, purchase or otherwise, the securities of any body(ies) corporate upto an aggregate amount not exceeding Rs. 350.00 Crores (Rupees Three Hundred Fifty Crores only) notwithstanding that the aggregate of the loans or guarantees or securities so far given or to be given and/or securities so far acquired or to be acquired by the Company may collectively exceed sixty percent of its paid-up share capital, free reserves and securities premium account or one hundred per cent of its free reserves and securities premium account,

whichever is more."

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **SPECIAL RESOLUTION**:

"RESOLVED that in supersession of the Resolution adopted at the Extra Ordinary General Meeting held on 13th August 2007 and pursuant to the provisions of Section 180(1)(c) and any other applicable provisions of the Companies Act, 2013 and the rules notified thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force), the consent of the members be and is hereby accorded to and authority conferred upon the Board of Directors of the Company for borrowing any sum or sums of monies for and on behalf of the Company from time to time from one or more persons, firms, bodies corporate or bankers or financial institutions or from others by way of advances, deposits, loans or otherwise withstanding that the sum or sums or monies so borrowed together with the monies, if any, already borrowed by the Company (apart from temporary loans obtained from the Company's bankers in the ordinary course of business) will or may exceed the aggregate of the paid up capital of the Company and its free reserves which have not been set apart for any specific purpose so that the total amount upto which the monies may be so borrowed by the Board of Directors and outstanding at any time shall not exceed Rs. 350.00 Crores (Rupees Three Hundred Fifty Crores only) on account of the principal."

8. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **SPECIAL RESOLUTION**

"RESOLVED THAT pursuant to the provisions of Section 180(1)(a) and any other applicable provisions of the Companies Act, 2013 and the rules notified thereunder (including any statutory modification(s) or reenactment thereof for the time being in force), the Board of Directors and/or any committee thereof and / or the person who is delegated authority by such Board/ Committee be and is hereby authorised to create such mortgages, charges, hypothecations and any other encumbrances, in addition to the existing mortgages, charges, hypothecations and other encumbrances created by the Company on all or any part of the immovable and/or movable properties, current and/or fixed assets, tangible and/ or intangible assets, or stock in trade, work in progress and debts and advances, claims of the Company wheresoever situate, present and future in favour of Financial Institutions (Indian or Foreign), Banks (Indian or Foreign), Trustees for the holders of debentures/ bonds and / or other instruments which may be issued on private placement basis or otherwise and other lending institution or organization or Body Corporate or such other person from whom the Company has borrowed or proposes to borrow money by way of Term Loan, Working Capital Loans including Fund based and Non-fund based limits, External Commercial Borrowings, Commercial papers or any other financial instrument permitted by the appropriate

authorities from time to time together with interest, cost, charges and other incidental expenses in terms of Agreements entered / to be entered into within the overall borrowing limit fixed pursuant to Section 180(1)(c) of the Companies Act, 2013.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

9. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an **SPECIAL RESOLUTION**:

"**RESOLVED THAT** pursuant to the provisions of Section 13 and all other applicable provisions of the Companies Act, 2013 (the Act) read with Companies (Incorporation) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), the new set of Memorandum of Association of the Company pursuant to the Act primarily based on the Form of Table A under the Act, to the extent as applicable, submitted to this meeting be and are hereby approved.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution."

10. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an **ORDINARY RESOLUTION**:

"**RESOLVED THAT** pursuant to the provisions of section 148 and all other applicable provisions of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof, for the time being in force), M/s R. Natani & Co. (Firm Registration Number 101866), the Cost Auditors appointed by the Board of Directors of the Company for the financial year 2015-16, be paid the remuneration as set out in the statement annexed to the Notice.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary to give effect to this resolution."

11. To consider and, if thought fit, to pass, with or without modifications, the following resolution as **SPECIAL RESOLUTION**:

"**RESOLVED THAT** pursuant to the provisions of Section 188 of the Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Rules, 2014 and Clause 49 of the Listing Agreement (including any statutory modification(s) or reenactment thereof for the time being in force), the approval of the members be and is hereby accorded to the material related party transactions entered into and carried out in ordinary course of business and at arm's length price with related party as per the Accounting Standards AS 18 and as defined under various provisions of Companies Act, 2013, for transactions as disclosed in the notes forming part of the financial statements for the relevant period, notwithstanding the fact that all these transactions within the financial year 2014-15 in aggregate may exceed 10 % of the annual consolidated turnover of the

Company as per the Company's last audited financial statements.

RESOLVED FURTHER THAT pursuant to the provisions of Section 188 of the Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Rules, 2014 and Clause 49 of the Listing Agreement (including any statutory modification(s) or re-enactment thereof for the time being in force) the approval of the members be and is hereby accorded to material related party transaction to be entered into and carried out in ordinary course of business and at arm's length price with related Party/related Parties as set out in the Statement annexed to this Notice, for Material Related Party Transaction on such terms and conditions and in such manners may be mutually acceptable and as set out in the Explanatory Statement annexed hereto, for the period up to the next Annual General meeting of the Company, for an aggregate amount, which may exceed the threshold limit of 10 percent of annual consolidated turnover of the Company as per the Company's last audited financial statements or any materiality threshold as may be applicable from time to time under the Listing Agreement."

RESOLVED FURTHER THAT the Members of the Company do hereby ratify as also accord their approval to the Board of Directors of the Company to sign and execute all such documents, deeds and writings including agreements, memorandum and other documents with such modifications as may be required from time to time and to do all such acts, deeds, matters and things as may be deemed necessary, expedient and incidental thereto and to delegate all or any of its powers herein conferred to any Committee of Directors and/ or director(s) and/ or officer(s) of the Company to give effect to this resolution and to the aforesaid transaction(s) in the best interest of the Company."

RESOLVED FURTHER THAT the Board of Directors be and are hereby authorized to do all such acts, deeds or things, as may be necessary and expedient, to give effect to the aforesaid resolutions."

By Order of the Board of Directors
For **CAREER POINT LIMITED**

Tarun Kumar Jain
GM (Corporate & Legal Affairs)
& Company Secretary
Membership No.-FCS 6584

Place : Kota
Date : August 12, 2015

Notes:

1. The Statement pursuant to Section 102(1) of the Companies Act, 2013, in respect of Special Business as set out above to be transacted at the Meeting is annexed hereto and forms part of this Notice.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. PROXIES, IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING. PROXIES SUBMITTED ON BEHALF OF COMPANIES, SOCIETIES, ETC. MUST BE SUPPORTED BY AN APPROPRIATE RESOLUTION/AUTHORITY, AS APPLICABLE. A BLANK PROXY FORM IS ATTACHED WITH THE ANNUAL REPORT. A PERSON CAN ACT AS PROXY ON BEHALF OF MEMBERS NOT EXCEEDING FIFTY (50) AND HOLDING IN AGGREGATE NOT MORE THAN 10% OF THE TOTAL SHARE CAPITAL OF THE COMPANY.

Corporate Members intending to send their authorized representatives to attend the Meeting are requested to send a certified true copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.

3. The Register of Members and Share Transfer Books of the Company shall remain closed during the Book Closure period, i.e., from September 19, 2015 to September 26, 2015, both days inclusive.
4. While Members holding shares in physical form may write to the Company for any change in their address and bank mandates, Members having shares in electronic form may inform any change in address and bank details to their depository participant(s) immediately.
5. The Members holding shares in the same name or same order of names under different folios are requested to send the share certificates for consolidation of such shares to the Company.
6. The Members desirous of appointing their nominees for the shares held by them may apply in the Nomination Form (Form SH.13).
7. In case of Joint holders attending the Meeting, only such joint shareholder who is higher in the order of names will be entitled to vote.
8. **The Members desirous of obtaining any information/clarification concerning the accounts and operations of the Company are requested to address their questions in writing to the Company Secretary at least ten days before the Annual General Meeting, so that the information required may be made available at the Annual General Meeting.**
9. Pursuant to the provisions of the Companies Act, 2013 read with the Rules framed thereunder, the Company may send notice of general meeting, directors' report, auditors' report, audited financial statements and other documents through electronic mode. Further, pursuant to the first proviso to the Rule 18 of the Companies (Management and Administration) Rule, 2014, the Company shall provide an advance opportunity at least once in a financial year to the members to register their e-mail address and changes therein. In view of the same, Members are requested to kindly update their e-mail address with depository participants in case of holding shares in demat form. If holding shares in physical form,

Members are requested to inform their e-mail ID to the Company.

10. Electronic copy of the Notice of the 15th Annual General Meeting of the Company inter-alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the aforesaid documents are being sent by the permitted mode.
11. The Company has decided to e-mail Annual Report through electronic mode to all the shareholders whose e-mail addresses has been registered/updated in the record of Company/Registrar/ Depositories pursuant to the 'Green Initiative in Corporate Governance' initiated by The Ministry of Corporate Affairs, Government of India vide its Circular Nos. 17/2011 and 18/2011 dated 21.04.2011 and 29.04.2011 respectively. Further, in support to this green initiative, the company has already sent a communication to all the shareholders that various documents/ notices meant for them will be sent electronically on their e-mail addresses as obtained from the Depositories/ other sources, unless specifically requested to be sent in physical form. The members who have not registered / updated their e-mail addresses so far, are requested to register/ update their e-mail addresses, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold their shares in physical form and who are desirous of receiving the communication/ documents in electronic form are requested to promptly register their e-mail addresses with the Registrar or the Company giving reference of their Folio Number.
12. SEBI vide its Circular No. CIR/MRD/DP/10/2013 dated March 21, 2013 had mandated the companies to use any of the RBI approved electronic mode of payment such as ECS (Local ECS/Regional ECS/National ECS), NEFT, RTGS etc. for distribution of dividends and other cash benefits to investors. The Circular also mandated the companies or their registrar & share transfer agents (RTA) to maintain bank details of investors. In case the securities are held in demat mode, the companies or their RTA shall seek relevant bank details from depositories and in case the securities are held in physical mode, the companies or their RTA shall take necessary steps to maintain updated bank details at their end. The members are requested to ensure that correct and updated particulars of their bank account are available with their respective depository participants and the Company / its RTA to facilitate necessary payments through electronic mode.
13. **THE COMPANY WHOLE-HEARTEDLY WELCOMES MEMBERS/ PROXIES AT THE ANNUAL GENERAL MEETING OF THE COMPANY. THE MEMBERS /PROXIES MAY PLEASE NOTE THAT NO GIFTS / GIFT COUPONS WILL BE DISTRIBUTED AT THE ANNUAL GENERAL MEETING.**
14. During the Financial Year 2014-15, the Company declared Interim Dividend. Members are informed that the list of unclaimed dividend for the year ended 31st March 2015 has been updated on Company's website www.cpil.in. If shareholders does not claim the said dividend within 7 years from the date of declaration the unclaimed dividend shall be transferred to the Investor Education and Protection Fund established by the Central Government in terms of Section 205C(2)(a) of the Companies Act, 1956 on the expiry of 7 years from the date of declaration.

15. Information pursuant to Clause 49 of the Listing Agreement pertaining to the Directors proposed to be appointed/re-appointed, is as follows:

Name of Director	Mr. Om Prakash Maheshwari	Mr. Nawal Kishore Maheshwari
Designation	Executive and Chief Financial Officer	Executive Director
Date of Birth	Sept. 12, 1968	Feb. 5, 1975
Date of Appointment	March 31, 2000	March 31, 2000
Experience in Specific functional areas	Over 21 years of experience in the field of Finance & Legal matters.	Over 19 years of experience in the field of Administration.
Educational Qualifications	B.E. (Mechanical Engineering) from University of Rajasthan	B.COM. from MDS University, Ajmer
Details of shares held in the Company	1386300 equity shares	1385800 equity shares
List of companies (other than Career Point Ltd.) in which Directorships held as on 31.03.2015 (excluding Pvt. Ltd. Companies)	1. Career Point Infra Ltd. 2. Shricon Industries Ltd. 3. Srajan Capital Ltd. 4. Wellwin Technosoft Ltd. 5. Longway Business Solutions Ltd.	1. Career Point Edutech Ltd. 2. Career Point Infra Ltd. 3. Srajan Capital Ltd. 4. Wellwin Technosoft Ltd. 5. Longway Business Solutions Ltd.
Chairman/Member of the Committees of Companies (other than Career Point Ltd) on which he is a Director as on 31.03.2015	NIL	NIL
Relationship with other directors	Relative of Mr. Pramod Maheshwari, CMD and CEO and Mr. Nawal Kishore Maheshwari, Executive Director and Mrs. Neelima Maheshwari, Director	Relative of Mr. Pramod Maheshwari, CMD and CEO and Mr. Om Prakash Maheshwari, Executive Director

16. E-voting: Pursuant to the provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules 2014, as substituted vide Companies (Managerial and Administration) Amendment Rules 2015 and clause 35 B of listing Agreement, the Company is pleased to provide members facility to exercise their votes at the AGM by electronic means and the business may be transacted through e-voting as per instructions below:

- The voting period begins on Wednesday the 23rd day of September, 2015 at 10.00 a.m. and will end on Friday, the 25th day of September, 2015 at 6.00 p.m. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of the 19th day of September, 2015, may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- The shareholders should log on to the e-voting website www.evotingindia.com during the voting period

- Click on "Shareholders" tab.
- Now, select the "CAREER POINT LIMITED" from the drop down menu and click on "SUBMIT"
- Now Enter your User ID
 - For CDSL: 16 digits beneficiary ID,
 - For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
 - Members holding shares in Physical Form should enter Folio Number registered with the Company.
- Next enter the Image Verification as displayed and Click on Login.
- If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.

- h. If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form

PAN	Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders) - Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field. - In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.
DOB	Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.
Bank detail	Enter the Bank Details as recorded in your demat account or in the company records for the said demat account or folio. Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).

- (i) After entering these details appropriately, click on "SUBMIT" tab.
- (ii) Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- (iii) For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- (iv) Click on the EVSN along with 'Career Point Limited' on which you choose to vote.
- (v) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (vi) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (vii) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (viii) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (ix) You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- (x) If Demat account holder has forgotten the same password then
- Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- (xi) Note for Institutional Shareholders
- Institutional shareholders (i.e. other than Individuals, HUF, NRI etc.) are required to log on to <https://www.evotingindia.co.in> and register themselves as Corporates.
 - A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
 - After receiving the login details they have to create a compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
 - The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
 - A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- (XII) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.co.in under help section or write an email to helpdesk.evoting@cdslindia.com or investors@cpil.in
- (XIII) The Board of Directors has appointed Advocate Amit Gupta, (Bar Council Registration No. 1550/2005) as a Scrutinizer to scrutinize the process of remote e-voting and voting at the venue of the meeting in a fair and transparent manner.
- (XIV) The facility for voting, through ballot paper will also be made available at the AGM and the members attending the AGM who have not already cast their votes by remote evoting shall be able to exercise their right at the AGM.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

Item No.6

The Board of Directors vide its resolution passed at its meeting held on 12th August, 2015 unanimously resolved to give loan, guarantee or provide security and to acquire by way of subscription, purchase or otherwise, the securities of any other body corporate. Since the proposed loan/guarantee/security/investment may be in excess of the limits as prescribed under Section 186 of the Companies Act, 2013, the Company requires approval of shareholders by way of Special Resolution.

None of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the resolution.

The Board of Directors recommends this resolution for approval of the members.

Item No.7

The members of the Company at their Extra Ordinary General Meeting held on 13th August 2007 have approved by way of an Ordinary Resolution under Section 293(1)(d) of the Companies Act, 1956 borrowings over and above the aggregate of paid up share capital and free reserves of the Company provided that the total amount of such borrowings together with the amounts already borrowed and outstanding at any point of time shall not be in excess of Rs. 350 Crores (Rupees Three hundred Fifty crores only). Section 180(1)(c) of the Companies Act, 2013 effective from 12th September, 2013 requires that the Board of Directors shall not borrow money in excess of the company's paid up share capital and free reserves except with the consent of the members accorded by way of a special resolution. It is, therefore, necessary for the members to pass a Special Resolution under Section 180(1)(c) and other applicable provisions of the Companies Act, 2013, to enable the Board of Directors or any committee thereof or any person authorised by such Board or Committee to borrow money in excess of the aggregate of the paid up share capital and free reserves of the Company. Approval of members is being sought to borrow money upto Rs. 350 Crores (Rupees Three hundred Fifty crores only) on account of the principal.

None of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the resolution.

The Board of Directors recommends this resolution for approval of the members.

Item No.8

Section 180(1)(a) of the Companies Act, 2013 requires that the consent of the Members of the Company is to be accorded by way of special resolution to give authority to Board of Directors and /or any committee thereof and / or the person who is delegated authority by such Board / Committee for creating security to borrow money by mortgage, charge, hypothecation or any other encumbrances on Company's movable and / or immovable assets or stock in trade.

None of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the resolution.

The Board of Directors recommends this resolution for approval of the members.

Item No.9

The existing Memorandum of Association (MoA) is based on the

Companies Act, 1956 and several regulations in the existing MoA contain references of the Companies Act, 1956, the existing MoA are no longer in conformity with the New Companies Act, 2013. Hence, it is considered expedient to wholly replace the existing MoA by a new set of MoA to some extent which shall be in conformity with the new companies Act, 2013. The proposed new draft MoA are being uploaded on the Company's website for persual by the shareholders. The draft MOA shall be available for inspection during the meeting and can be inspected by members during the business hours at the registered office of the company.

None of the Directors and Key Managerial Personnel of the Company and their relatives are concerned or interested, financially or otherwise, in the resolution.

The Board of Directors recommends this resolution for approval of the members.

Item No.10

The Board on the recommendation of the Audit Committee has approved the appointment of M/s. R. Natani & Co., Cost Accountants, Kota as Cost Auditors to conduct the audit of the cost records of the Company for the financial year ending 31st March, 2016 pursuant to Section 148 of the Companies Act, 2013 on a remuneration of Rs. 20,000/- (Rupees Twenty Thousand only) plus service tax as applicable and out of pocket expenses.

As per Rule 14 of Companies (Audit and Auditors) Rules 2014, the appointment and remuneration payable to the Cost Auditors is to be ratified by the Shareholders. Hence this resolution is put for the consideration of the shareholders.

None of the Directors and Key Managerial personnel or their relatives are interested in the above resolution.

The Board of Directors recommends the resolution for your approval.

Item No.11

The revised provisions of Clause 49 of the Listing Agreement, effective from October 1, 2014, require approval of shareholders by way of Special Resolution for material related party transactions. There is no exemption thereunder even if such transaction is in the ordinary course of business of the entity and on arm's length basis. A transaction with a related party shall be considered material under Clause 49 of the Listing Agreement, if the transaction / transactions in a contract to be entered into individually or taken together with previous transactions during a financial year, exceed(s) ten percent of the annual consolidated turnover of the company as per the last audited financial statements of the company.

There are also other transactions with Related Parties, including those as disclosed in the notes forming part of the financial statements. In the financial year 2014-15, all these aforementioned transactions in terms of aggregate value have exceed 10% of the Company's annual consolidated turnover for the relevant year.

The transactions have been continued so far in the financial year 2015-16. Accordingly, as per Clause 49 of the Listing Agreement, approval of the members is sought for ratification of all these transactions in the financial year 2014-15 as well as the arrangements/transactions undertaken, whether by way of continuation/extension/renewal/modification of earlier arrangements/transactions or otherwise, so far in financial year 2015-16. The Audit Committee has also granted approval for other types of transactions with Related Parties under the omnibus route.

The Company's transactions in the financial year 2015-16 with Related Parties are expected to exceed the prescribed threshold

limits under the Listing Agreement so as to qualify as material related party transactions thereunder. The Company now proposes to obtain approval of the members for ratifying as also for giving further approval to the Board of Directors (hereinafter referred to as the "Board", which term shall be deemed to include any Committee duly constituted/empowered by the Board from time to time to exercise its powers conferred by the said resolution) for carrying out and/or continuing with arrangements and transactions with Related Parties within the meaning of the Listing Agreement, whether by way of fresh transaction, continuation, renewal(s) or extension(s) or modification(s) of earlier arrangements/transactions against the consideration agreed upon or as may be agreed upon from time to

time and any other transactions, including transactions as may be disclosed in the notes forming part of financial statements for the relevant period, notwithstanding the fact that all these transactions within the financial year 2015-16 in aggregate may exceed 10% of the annual consolidated turnover of the company as per the last audited financial statements or any materiality threshold for qualifying a transaction as material related party transaction as may be applicable from time to time under the Listing Agreement. The Audit Committee has also granted approval for other types of transactions with Related Parties under the omnibus route. All the major details/terms and conditions of the transaction are given here in below for kind persual of the members –

S.No.	Type of Transaction	Name of the Related Parties	Nature of Relationship	Maximum Limit (Rs. In Crores)
1.	Sale or Supply of Goods & Material	Career Point Accessories Private Limited	Subsidiary	8
2.	Availing/Rendering of any services	Gopi Bai Foundation Trust	Charitable Trust under same Management	20
		Career Point Infra Limited	Wholly owned subsidiary	75
		Career Point Accessories Private Limited	Subsidiary	10
		Srajan Agritech Private Limited	Wholly owned step down subsidiary	8
		Srajan Capital Limited	Wholly owned step down subsidiary	30
		Career Point University, Kota	Institution Sponsored by Gopi Bai Foundation Trust & Established by Act no. 13/2012 Govt. of Rajasthan	75
		Career Point University, Hamirpur	Institution Sponsored by Gopi Bai Foundation Trust & Established by Act no. 12/2012 Govt. of H.P.	50

The value of transactions stated above would be for the period up to next Annual General Meeting of the Company. The value of the transactions proposed is estimated on the basis of the Company's current transactions and future business projections.

Mr. Pramod Maheshwari, Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari and Mrs. Neelima Maheshwari being Director and shareholder of Career Point Limited may be concerned or interested in the resolution.

The above transactions are in the ordinary course of business of the Company and on an arm's length basis.

The Board of Directors recommends the resolution for your approval.

GREEN INITIATIVE IN CORPORATE GOVERNANCE

Dear Shareholders,

The Ministry of Corporate Affairs (MCA) has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by the Companies through electronic mode. In accordance with the circulars issued by the MCA during April and May 2011, companies can now send notices and documents, including Annual Reports and postal ballots to its shareholders through electronic mode to the registered e-mail addresses of the Shareholders.

It is a welcome move for the society at large, as this will reduce paper consumption to a great extent and allow shareholder as well as the companies to contribute towards a Greener Environment.

Your Company also proposes to participate in this Green initiative by opting for e-mailing all the future shareholder communications henceforth including notices of Annual General Meetings and Annual Reports of the Company to those shareholders opting to receive the same in electronic mode.

To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses, in respect of electronic holding with the Depository through their concerned Depository Participants.

Members who holds shares in physical form are requested to furnish their e-mail id to the following e-mail id viz. careerpointgogreen@linkintime.co.in quoting your folio number, name, PAN, mobile number. We would be mailing all the future shareholder communication to the e-mail id furnished to us.

Please note that as a member of the Company, you will always be entitled to receive all such communication in physical form, upon request.

For Career Point Limited

Tarun Kumar Jain

GM (Corporate & Legal Affairs) & Company Secretary



CAREER POINT LIMITED

(CIN: L72200RJ2000PLC016272)

Registered & Corporate Office: CP Tower 1, Road No. 1, IPIA, Kota – 324 005, Rajasthan, India

PROXY FORM

(Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014)

Name of the member (s): _____ E-mail Id: _____

Registered address: _____

Folio/Client Id: _____ DP ID: _____

I/We, being the member (s) of _____ Shares of the above named

company, hereby appoint:

1) _____ of _____ having e-mail id _____ or failing him

2) _____ of _____ having e-mail id _____ or failing him

3) _____ of _____ having e-mail id _____

and whose signature(s) are appended below, as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 15th Annual General Meeting of the Company, to be held on Saturday, the 26th day of September, 2015 at 4.00 P.M. at CP Tower 1, Indraprastha Industrial Area, Road No. 1, Kota-324005, Rajasthan India and at any adjournment thereof in respect of such resolutions as are indicated below:

S.No.	Resolutions
	Ordinary Business
1.	Adoption of Audited Financial Statements for the year ended 31 st March, 2015
2.	Confirmation of payment of interim dividend paid during financial year 2014-15
3.	Re-appointment of Mr. Om Prakash Maheshwari, who retires by rotation.
4.	Re-appointment of Mr. Nawal Kishore Maheshwari, who retires by rotation.
5.	Appointment of Statutory Auditor of the Company
	Special Business
6.	Approval for inter corporate loan, investments, guarantee & security under section 186 of the Companies Act, 2013
7.	Approval for borrowing power under section 180(l)(c) of the Companies Act, 2013
8.	Approval for creations of mortgage, charges etc. under section 180(l)(a) of the Companies Act, 2013
9.	Adoption of new set of Memorandum of Association based on Companies Act, 2013
10.	Appointment of Cost Auditor
11.	Approval for Related Party Transaction under section 188 of the Companies Act, 2013

₹1
Revenue
Stamp here

Signed this _____ day of _____ 2015

Signature of Shareholder

Signature of Proxy Holder

Note : 1. A Proxy need not be a member of the Company.

2. This form of proxy, in order to be effective, should be duly completed and deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.

3. A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

4. Corporate members intending to send their authorized representative(s) to attend the meeting are requested to send a Certified Copy of the Board Resolution authorizing their representative(s) to attend and vote on their behalf at the meeting.



CAREER POINT LIMITED

(CIN: L72200RJ2000PLC016272)

Registered & Corporate Office: CP Tower 1, Road No. 1, IPIA, Kota – 324 005, Rajasthan, India

ATTENDANCE SHEET

(This attendance sheet duly filled in, to be handed over at the meeting)

Regd. Folio No/Client ID _____ DP-ID No. _____

Name and Address of First Sole Shareholder _____

No. of Shares held: _____

I hereby record my presence at the 15th Annual General Meeting of the Members of CAREER POINT LIMITED to be held on Saturday, the 26th day of September, 2015 at 4.00 P.M. at CP Tower 1, Indraprastha Industrial Area, Road No. 1, Kota-324005, Rajasthan India.

Signature of the Member / Proxy

SiNote :1. Only Member / Proxy can attend the meeting.

2. Member / Proxy who wish to attend the meeting must bring this attendance slip to the meeting and hand it over at the entrance of the meeting hall.

3. Member / Proxy should bring his / her copy of the Annual Report for reference at the meeting.

Media Speak

सक्सेस एक्सप्रेस वाया कोटा जंक्शन

100 डिग्री एक्सप्रेस के साथ जेड जंक्शन से कोटा जंक्शन का सफर अब 100 से 41 मिनट में हो जाएगा।

राजस्थान पत्रिका
कोटा, 29.07.2015

करियर पॉइंट में ऑरिएंटेशन सेशन



एच पीएस बोर्ड छात्रों की जानकारी बढ़ाने के लिए कोटा में ऑरिएंटेशन सेशन का आयोजन किया गया।

कोटा पत्रिका
कोटा, 29.07.2015

पूर्वोत्तर में भी फैलें अपने शहर की खुशियाँ



कोटा पत्रिका के वृत्तचित्र विभाग ने पूर्वोत्तर क्षेत्र के छात्रों को कोटा की खुशियों से अवगत कराया।

कोटा पत्रिका
कोटा, 29.07.2015

कोटा, रविवार 19 जुलाई 2015

फैमिली बिजनेस में भी मिलेगी एमबीए की डिग्री



कोटा पत्रिका के वृत्तचित्र विभाग ने एमबीए की डिग्री के छात्रों को कोटा की बिजनेस में भी मिलेगी डिग्री का अवसर प्रदान किया।

कोटा पत्रिका
कोटा, 29.07.2015

श्रावधिता गीतों की दी प्रस्तुतियाँ



कोटा पत्रिका के वृत्तचित्र विभाग ने श्रावधिता गीतों की दी प्रस्तुतियाँ का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

तुम्हारी और हमारी रात में बस फर्क है इतना



कोटा पत्रिका के वृत्तचित्र विभाग ने तुम्हारी और हमारी रात में बस फर्क है इतना का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

करियर पॉइंट यूनिवर्सिटी



कोटा पत्रिका के वृत्तचित्र विभाग ने करियर पॉइंट यूनिवर्सिटी का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

दो देशों की संस्थाएं कराएंगी पढ़ाई



कोटा पत्रिका के वृत्तचित्र विभाग ने दो देशों की संस्थाओं का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

कोटा पत्रिका



कोटा पत्रिका के वृत्तचित्र विभाग ने कोटा पत्रिका का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

करियर पॉइंट का आयुष्य प्रथम



कोटा पत्रिका के वृत्तचित्र विभाग ने करियर पॉइंट का आयुष्य प्रथम का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

60 और 80 किलोमीटर प्रति घंटे की रफ्तार से



कोटा पत्रिका के वृत्तचित्र विभाग ने 60 और 80 किलोमीटर प्रति घंटे की रफ्तार से का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

आत्मविश्वास एवं कड़ी मेहनत से ही मिलेगी सफलता



कोटा पत्रिका के वृत्तचित्र विभाग ने आत्मविश्वास एवं कड़ी मेहनत से ही मिलेगी सफलता का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

MADE IN KOTA



कोटा पत्रिका के वृत्तचित्र विभाग ने MADE IN KOTA का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

लियां मत बजाओ



कोटा पत्रिका के वृत्तचित्र विभाग ने लियां मत बजाओ का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

300 से अधिक अंक



कोटा पत्रिका के वृत्तचित्र विभाग ने 300 से अधिक अंक का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

THE TIMES OF INDIA, JAIPUR SATURDAY, APRIL 25, 2015



कोटा पत्रिका के वृत्तचित्र विभाग ने THE TIMES OF INDIA, JAIPUR का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

करियर पॉइंट का फ्री मोबाइल एप लॉन्च



कोटा पत्रिका के वृत्तचित्र विभाग ने करियर पॉइंट का फ्री मोबाइल एप लॉन्च का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

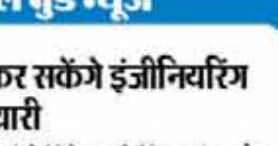
दैनिक भास्कर, कोटा



कोटा पत्रिका के वृत्तचित्र विभाग ने दैनिक भास्कर, कोटा का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

पहले गुड न्यूज



कोटा पत्रिका के वृत्तचित्र विभाग ने पहले गुड न्यूज का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015

CPU students design Go-Karts



कोटा पत्रिका के वृत्तचित्र विभाग ने CPU students design Go-Karts का आयोजन किया।

कोटा पत्रिका
कोटा, 29.07.2015



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