



Date of submission: October 31, 2025

To, The Secretary Listing Department BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001 Scrip Code –539551(EQ), 975516 & 976418	To, The Secretary Listing Department National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex Mumbai – 400 051 Scrip Code- NH
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Dear Sir/Madam,

Sub: Acquisition of UK-based Practice Plus Group Hospitals Limited

Further to the disclosure filed in respect of the subject on October 30, 2025, please find enclosed the investor presentation with regard to the same.

Kindly take the above information on record.

Thanking you

Yours faithfully
For **Narayana Hrudayalaya Limited**

Sridhar S.
Group Company Secretary, Legal & Compliance Officer

Encl.: as above



***Acquisition of UK-based Practice
Plus Group (PPG) Hospitals Limited***



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Transaction Summary



Practice Plus Group (PPG) Overview

- One of UK's largest independent providers to the NHS with three divisions: Secondary Care, Integrated Urgent Care (NHS 111), and Health in Justice (healthcare in prisons and immigration removal centers)
- Owned by Bridgepoint, one of the world's leading private market growth investors with \$86 billion in assets under management

Acquisition Overview

- Acquired 100% of Practice Plus Group Hospitals Limited – 5th largest private healthcare network in the UK
- Focused on secondary care with committed NHS contracts – 4th largest NHS healthcare service provider in the UK
- Entry into mature UK market now witnessing a shift towards day care procedures and increased penetration of private pay
- Favorable doctor engagement model, asset light model geared towards day care procedures an excellent platform for growth

Valuation and Financing

- Acquired for ~GBP 183 million* implying 9.2x FY25E EV/EBITDA multiple on currently operational centers
- Target growing at 12% Y-o-Y over last 5Y
- Leverage financing: ~GBP 150 million financed through long term debt with tenor of 7 years

Transaction Structure & Timelines

- No pre-closing regulatory approvals required, transaction closing expected within the next few days
- 6-month transition services agreement with Practice Plus Group to ensure continuity of services, handover and migration
- Retention of all secondary care management and key corporate employees to drive future growth

Advisors & Diligence Partners

- Financial Advisor: Allegro Capital
- Legal Diligence & Counsel: A&O Shearman
- Financial Diligence, pensions and human resources diligence: Alvarez & Marsal
- Tax Diligence: PricewaterhouseCoopers

**Adjusted for cash retained in the entity*



Rationale for the acquisition



International Expansion

- Leverage Cayman learnings to a larger addressable market
- Entry into a market open to overseas ownership of private medical assets
- Diversification of international revenues



Attractive UK Market

- Market witnessing shift towards day care procedures, increasing private pay – favoring asset light models
- Attractive market with balanced economics between clinicians and facilities providers



Synergies with NH Operating Model

- Management stability with favourable employed doctor engagement model
- Potential upside possibilities through synergies from Athma/technology implementation and new clinical offerings



Low-Risk, Value-Accretive Entry

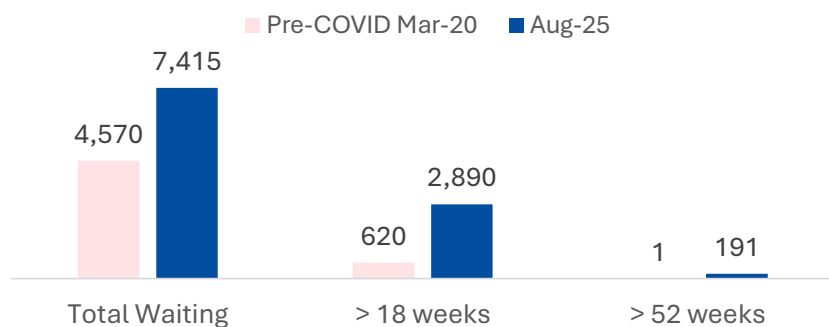
- Multi-year evergreen NHS contracts with defined volume and revenue visibility
- Day-case mix, asset light operations leads to faster cash conversion, lower volatility, and clear deleveraging possibilities



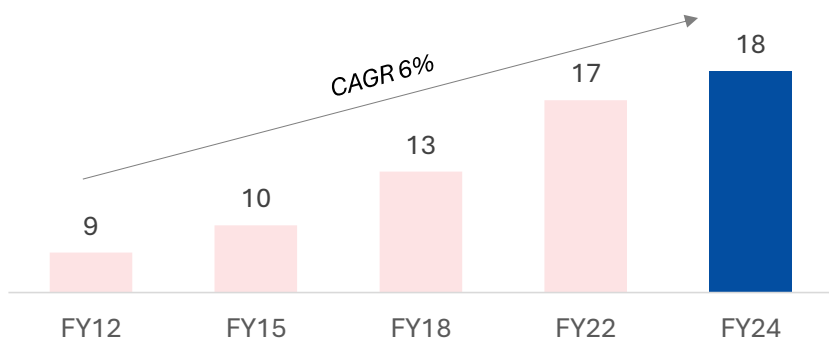
NHS Overview



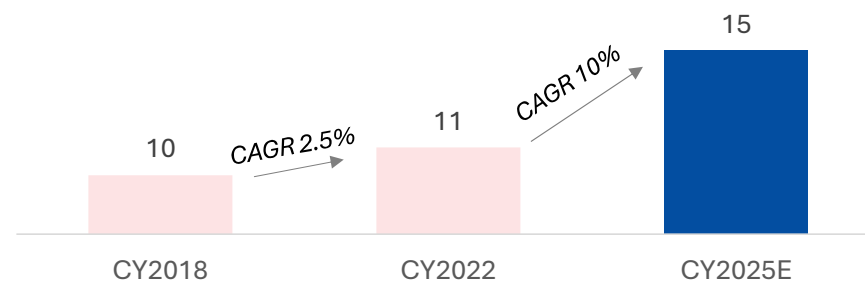
NHS waiting list (in '000s)



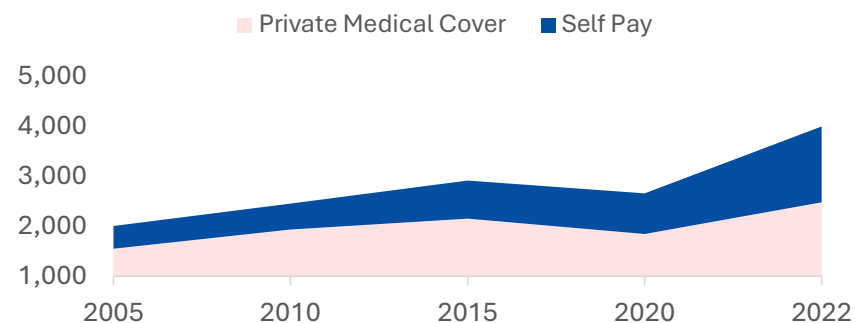
Increasing NHS outsourcing (GBP Bn)



Increasing Private Outpatient and Daycare Market (GBP Bn)



Increasing Private Payors Contribution (GBP Mn)



Sources: NHS disclosures, LaingBuisson Industry Report



Target a critical partner to the NHS, underpinned by secured long-term contracts



5th Largest Private
Healthcare network in
the UK

4th Largest NHS
Healthcare service
provider



~1,300

Doctors & Clinical staff



37

OTs



330

IP/OP beds



>10 Years

NHS contract length



10

Hospitals &
Surgical Centers



**Latent demand 4-
6 weeks**

Waiting time for
surgeries



99%

Recommended
by patients



All facilities rated by
CQC as “Good” or
“Outstanding”



~700k+

Cases attended to in
FY25



Theatre ARPC : **£ 2,075**

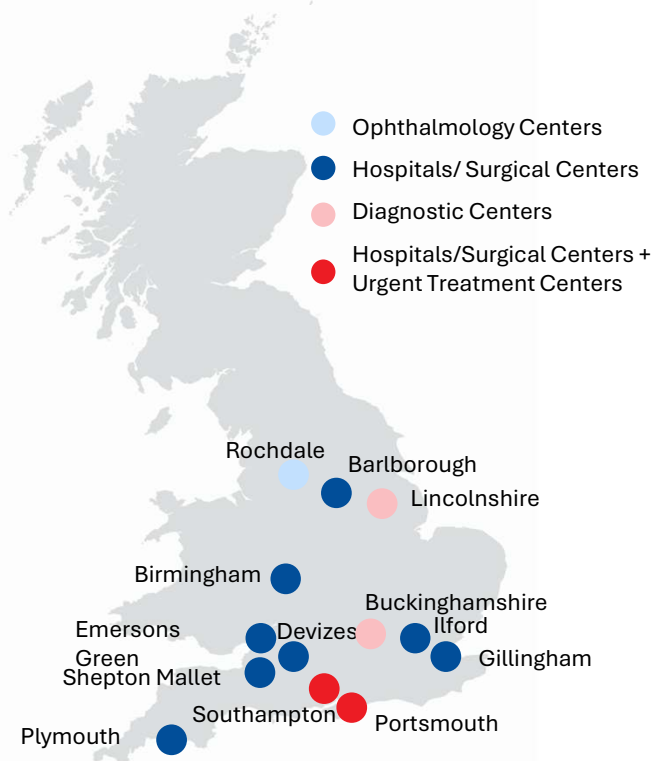
Non-Theatre ARPC : **£ 130**

Revenue

FY24 : £ 229 million
FY25E : £ 250 million

5Y Growth

Revenue : 12% CAGR
Centre EBITDA : 12.5% CAGR

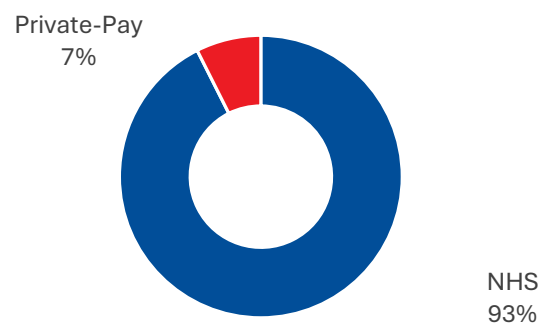




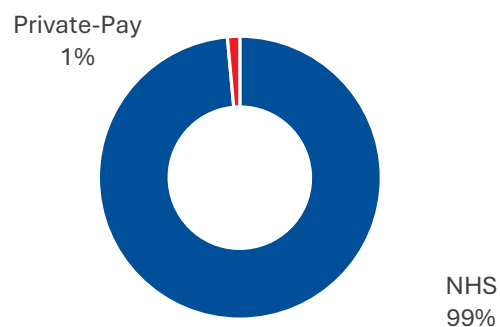
Revenue Mix of Practice Plus Group Hospitals Limited



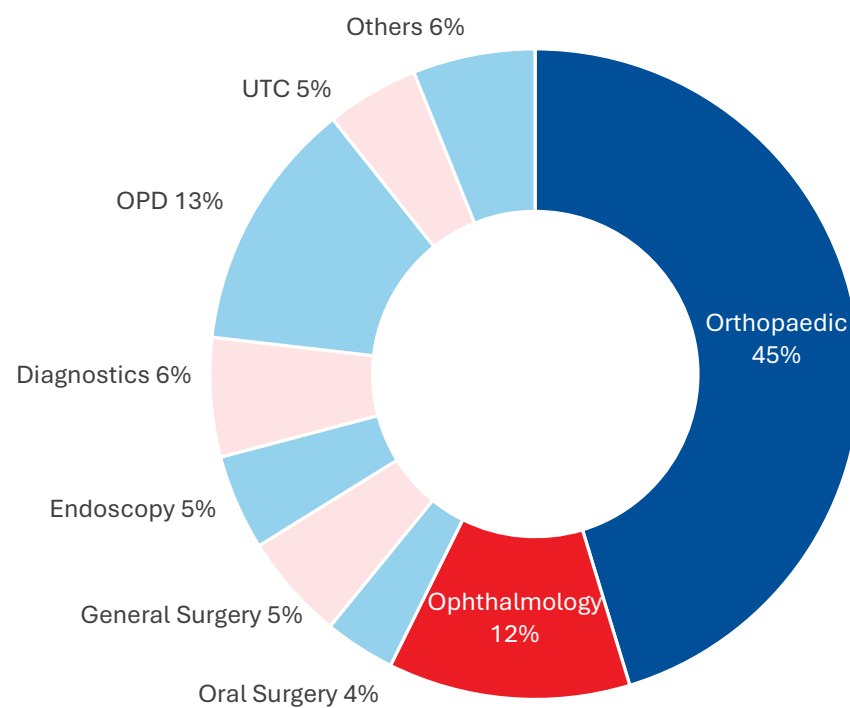
Revenue Split



Volume Split



Therapy Mix



Note: All data pertains to 9mFY25 (Oct-24 to Jun-25)



Ready platform for future growth



Leverage existing management & brand:

- Stable management team with multi-decadal experience; Key stakeholders relationships (NHS etc.) intact
- Leverage existing brand for private pay, with minimal capacity & employee additions

Asset Light model with growth visibility:

- Asset light day care model, focused on high throughput indications with propensity for private pay and large NHS waiting times
- Clear revenue visibility and margins
- Existing centres with ~50% capacity for future growth

Patient Growth

- Relocate & upgrade existing centers to attract private patients
- Enhance service offerings

Digital Integration

- Leverage NH's Athma platform and broader digital capabilities to improve patient outcomes and retention

Clinical Excellence

- Best-in-class clinical practices
- Leverage NH's clinical capabilities to expand the range of services offered



Market Reach

- Improvement in private payer contracting and relationships
- Increased efforts in private patient acquisition



Operational Efficiency

- Management has a proven track record in scaling a low-cost, efficient model
- An ideal base for NH to build upon and unlock the next level of operational efficiencies



Medium Term Objective

“Leverage NHS backbone to become leading UK private pay provider”



Appendix: Financials



P&L Summary of PPG Hospitals Ltd.

GBP Mn	FY23A	FY24A	FY25*
Revenue	211	229	250
Centre EBITDA	32	38	43
Adj. EBITDA	13	16	20

Note:

- Financial Year from 1st Oct to 30th Sept
- Centre EBITDA and Adj. EBITDA excludes losses from the new centre at Birmingham which is currently not fully operational
- Birmingham started in FY25 and has an operating loss of GBP 6.1 Mn* for FY25

Key Balance Sheet items of PPG Hospitals Ltd.**

GBP Mn	FY23	FY24	FY25*
Net Block	63	78	83
Net working capital	(2)	(0)	6
Less - Other non current liab.	(52)	(67)	(65)
Net Worth	9	11	24

*as per Management Accounts shared - in line with outturn analysis conducted from 9mFY25 diligence financials

**excludes inter-company balances, Goodwill adjustment from PPG Holdings as those are not part of the transaction perimeter



Appendix: Valuation Summary



Valuation summary

GBP Mn	
Enterprise Value	183
EV/(FY25- TTM Adj. EBITDA)	9.2x
EV/(FY26- NTM Adj. EBITDA)	7x to 8x

Note:

- Financial Year from 1st Oct to 30th Sept



Thank You