



MTPL/SECT/73/2024-25

Date: 7th February, 2025

The Secretary, Listing Department, BSE Ltd., Phiroze Jeejeebhoy Towers,

Dalal Street, Fort, Mumbai-400001.

Scrip Code: 533080

The Manager, Listing Department, National Stock Exchange of India Limited..

Exchange Plaza, 5th Floor, Plot No. C/1. G Block, Bandra Kurla Complex, Bandra (E), Mumbai-400051. Symbol: MOLDTKPAC - EQ

Sir/Madam.

Sub: Outcome of the Meeting of the Board of Directors of the Company held on Friday, 7th February, 2025

Ref: Regulation 30 of SEBI (LODR) Regulations, 2015.

Highlights: Q3 F.Y'2025

Sales Increased by 15.25% Q3 on Q3;

❖ Sales Volume increased by 7.50% Q3 on Q3;

* EBDITA for the period increased by 11.94% Q3 on Q3;

Higher Interest and Depreciation resulted in PAT being down by 3.90% in quarter.

With reference to the captioned subject, we wish to inform you that the Board of Directors of the Company at its meeting held today, i.e., 7th February, 2025 from 11:40 a.m. to 3:35 p.m., has, inter-alia, considered and approved the following:

- a) Un-Audited Financial Results of the Company for the third quarter ended on 31st December, 2024. (Enclosed);
- b) Limited Review Report as issued by M/s. M. Anandam & Co., Statutory Auditors, on the financial results of the Company for the third quarter ended on 31st December, 2024. (Enclosed);

The detailed press release pertaining to the financial results is enclosed.







c) Appointment of Ms. Harshita Suresh Chandnani (Membership No. A64959) as Company Secretary and Compliance Officer (Key Managerial Personnel) of the Company with effect from the commencement of business hours on 11th March, 2025.

The requisite disclosure pertaining to Change in Key Managerial Personnel as required under regulation 30 read with Para A of Schedule III of the SEBI Listing Regulations and SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024, is enclosed and marked as **Annexure - I**.

In view of the aforesaid appointment and pursuant to Regulation 30(5) of the SEBI Listing Regulations, the Board of Directors of the Company have authorized the following Key Managerial Personnel of the Company for the purpose of determining materiality of events and information and for making disclosure to the stock exchange (s).

| Sr. No. | Name of the KMP | Designation of the KMP | Contact Details | |
|------------|------------------|------------------------|---|--|
| 1. | Mr. J. Lakshmana | Chairman & | | |
| | Rao | Managing Director | Mold-Tek Packaging Limited | |
| 2. | Mrs. A. Seshu | Chief Financial | 8 8 | |
| | Kumari | Officer | Email: cs@moldtekpackaging.com | |
| 3. | Ms. Harshita | Company Secretary & | Tel: +91 40 40300300 | |
| | Suresh Chandnani | Compliance Officer | 1 | |

Thanking you,

For Mold-Tek Packaging Limited

J. Lakshmana Rao **
Chairman & Managing Director

DIN: 00649702

Encl.: a/a





Annexure I

Required disclosures/details in respect of Change in the Key Managerial Personnel pursuant to the Regulation 30 of SEBI Listing Regulations read with SEBI Circular No. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024:

| Sr. No. | | Information of such event(s) | | | |
|------------|---|--|--|--|--|
| 1. | Name of the Company Secretary and Compliance Officer | Ms. Harshita Suresh Chandnani | | | |
| 2. | Reason for change viz. appointment, reappointment, resignation, removal, death or otherwise | Appointment 11 th March, 2025 | | | |
| 3. | Date of Appointment | | | | |
| 4. | Brief Profile | Ms. Harshita Suresh Chandnani is a qualified Company Secretary and an Associate Member of the Institute of Company Secretaries of India (ICSI) with Membership No. A64959. She secured an All India Rank of 13 in the CS Foundation. She also holds a Post Graduate Diploma in Taxation Laws from Swami Ramanand Teertha Marathwada University, Maharashtra. With over three and a half years of professional experience, she has expertise in Corporate Secretarial functions, specializing in areas such as Company Law, SEBI regulations, and | | | |
| 5. | Disclosure of Relationship between Directors | related acts, rules, and regulations. NA | | | |
| 6. | Shareholding in the Company | Nil | | | |



M.ANANDAM & CO., CHARTERED ACCOUNTANTS

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Financial Results of the Mold-Tek Packaging Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Review Report to the Board of Directors Mold-Tek Packaging Limited

We have reviewed the accompanying Statement of Unaudited Financial Results of Mold-Tek Packaging Limited (the "Company") for the Quarter ended 31st December, 2024 and year to date results for the period 1st April, 2024 to 31st December, 2024 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

This statement is the responsibility of the company's Management and has been approved by the Board of Directors and has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" (Ind As 34), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to issue a report on the statement based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company's personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M. Anandam & Co., Chartered Accountants (Firm Regn.No.000125S) VENKATA SURESH KUMAR BEESA KUMAR BEESA Logistic Sci. 20, 27, 13,33,50 40530

B V Suresh Kumar Partner

Membership Number: 212187 UDIN: 25212187BMKXWZ4109

Place: Secunderabad Date: 7th February, 2025

> 7 'A', SURYA TOWERS, SARDAR PATEL ROAD, SECUNDERABAD – 500003. PHONE: 2781 2377, 2781 2034, FAX:2781 2091



MOLD-TEK PACKAGING LIMITED

Registered Office: Plot No.700, 8-2-293/82/A/700 Road No.36. Jubilee Hills, Hyderabad - 500033,Telangana. CIN: L21022TG1997PLC026542

STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31 DECEMBER, 2024

₹ In lakhs except for EPS

| | | ₹ In lakhs except for E | | | | | |
|----------------------------|--|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| SI No F | | | Quarter Ended | | Nine Months Ended | | Year Ended |
| | Particulars | 31-Dec-2024 Unaudited | 30-Sep-2024 Unaudited | 31-Dec-2023 Unaudited | 31-Dec-2024 Unaudited | 31-Dec-2023 Unaudited | 31-Mar-2024 Audited |
| | | | | | | | |
| à | Income | | | | | | |
| | a) Revenue from operations | 19068.55 | 19130.44 | 16546.03 | 57871.14 | 52177.95 | 69864.96 |
| | b) Other income | 15.85 | 55.98 | 5.21 | 167.04 | 120.01 | 129.78 |
| | Total Income | 19084.40 | 19186.42 | 16551.24 | 58038.18 | 52297.96 | 69994.74 |
| a k c c c f | Expenses | | | | | | |
| | a) Cost of materials consumed | 11150.86 | 11084.62 | 9265.69 | 33537.76 | 29674.16 | 39880.06 |
| | b) Changes in inventories of finished goods and work-in progress | (689.61) | (273.74) | 177.09 | (947.97) | 229.47 | (211.15) |
| | c) Employee benefits expense | 1572.17 | 1548.17 | 1249.61 | 4542.69 | 3629.34 | 5028.02 |
| | d) Finance costs | 342.53 | 350.81 | 192.05 | 986.08 | 519.38 | 734.81 |
| | e) Depreciation and amortization expenses | 1237.90 | 1193.77 | 947.68 | 3587.28 | 2846.62 | 3849.74 |
| | f) Other expenses | 3652.96 | 3414.47 | 2823.32 | 10427.86 | 8896.36 | 11850.47 |
| | Total Expenses | 17266.81 | 17318.10 | 14655.44 | 52133.70 | 45795.33 | 61131.95 |
| 3 | Profit before Exceptional items and tax (1-2) | 1817.59 | 1868.32 | 1895.80 | 5904.48 | 6502.63 | 8862.79 |
| 4 | Exceptional items | - | | - | - | | 5 |
| 5 | Profit before tax (3-4) | 1817.59 | 1868.32 | 1895.80 | 5904.48 | 6502.63 | 8862.79 |
| 6 | Tax expense | | | | | | |
| b | a) Current tax | 350.36 | 331.30 | 420.64 | 1178.33 | 1469.60 | 1818.04 |
| | b) Earlier year tax | | | | | | 22.80 |
| | c) Deferred tax | 102.99 | 125.75 | 55.61 | 297.71 | 171.36 | 363.39 |
| 7 | Profit for the period/year (5-6) | 1364.24 | 1411.27 | 1419.55 | 4428.44 | 4861.67 | 6658.56 |
| 8 O | Other Comprehensive Income (net of tax) | | | | | | many of July 1 |
| | a) Items that will not be reclassified to Profit or Loss | 1 1 | 1 | | | | |
| | i) Remeasurement of defined benefit plans | (14.97) | (14.97) | (6.55) | (44.91) | (19.64) | (94.12) |
| | ii) Fair value changes in Equity instruments | (713.06) | (483.63) | (1341.53) | 205.59 | 608.42 | (1169.04) |
| 9 | Total Comprehensive Income for the period/year (7+8) | 636.21 | 912.67 | 71.47 | 4589.12 | 5450.45 | 5395.40 |
| 10 | Paid up Equity share capital | 1661.59 | 1661.59 | 1658.38 | 1661.59 | 1658.38 | 1661.59 |
| 11 | Other Equity | | | ì | | | 57777.29 |
| - E | Earnings per equity share (Face value of ₹5) (not Annualised) | | - | i | | - 1 | |
| | Basic | 4.11 | 4.25 | 4.28 | 13.33 | 14.66 | 20.07 |
| | Diluted | 4.11 | 4.25 | 4.27 | 13.33 | 14.64 | 20.07 |

Notes:

- 1 The above results for the quarter and nine months ended 31 December, 2024 were reviewed by the Audit Committee and approved by the Board of Directors of the Company at their meeting held on 7 February, 2025.
- 2 The Company has only one reportable segment as per the requirements of Ind AS 108 "Operating Segments".

3 This statement is as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Hyderabad 7 February, 2025 for MOLD-TEK PACKAGING LIMITED

Jubilee Hills, Hyderabad

J.Lakshmana Rao man & Managing Director DIN: 00649702



PRESSS RELEASE

Date: 7th February, 2025.

Hyderabad

Sales up by 15.25% Q3 on Q3 EBIDTA up by 11.94% Q3 on Q3 Sales Volume increased by 7.55% Q3-ON-Q3

Financial Highlights

- Sales up by 15.25% Q3 on Q3 and up by 10.91% for 9M
- EBIDTA up by 11.94% Q3 on Q3 and up by 6.17% for 9M
- Volume up by 7.50% Q3 on Q3 and up by 7.29% for 9M
- PAT dip by 3.90% Q3 on Q3 and dip by 8.91% for 9M
- Basic EPS dip by 4.08% Q3 on Q3 and dip by 9.09% for 9M

Company's performance for Q3 of F.Y.'2025: Mold-Tek Packaging Limited today announced financial results for the quarter and 9months ended December 31, 2024. Mold-Tek delivered a decent overall volume growth of 7.55% during this quarter. Food & FMCG-Packs achieved 12.02% volume growth, followed by Paints-Packs posted growth 16.53% Lubes-Packs registered a growth of 0.5% and Pharm-Pack started 0.63% (Rs2.27 crores in Q3 and Rs1.02 crores in Q2) which resulted into an overall sales volume growth of 7.55%, Q3 on Q3 basis. Interest and depreciation increased considerably owing to more than Rs 250 crores investments in last 2 years resulting in drop in PAT by 3.90% Q3 on Q3 basis.

Mold-Tek Packaging Limited Standalone Results, Q3-FY'25

- Volume up by 7.50% Q3 on Q3.
- Sales increased by 15.25% to ₹190.69 crores from ₹165.46 crores.
- EBDIT for the quarter increased by 11.94% to ₹33.98 crores from ₹30.36 crores.
- Profit before Tax decreased by 4.13% to ₹18.18 crores as compared to ₹18.96 crores.
- Net Profit decreased by 3.90% to ₹13.64 crores from ₹14.19 crores

Mold-Tek Packaging Limited Standalone Results, 9M FY'25

- Revenue from operations increased by 10.91% to ₹578.71 crores from ₹521.77 crores
- EBDIT increased by 6.17% to ₹104.78 crores from ₹98.68 crores.
- Profit before tax decreased by 9.2% to ₹59.04 crores from ₹65.03 crores
- Net Profit decreased by 8.91% to ₹44.28 crores as compared to ₹48.62 crores in the previous corresponding period.

Registered and Corporate Office:

8-2-293/82/A/700, Road No.36, Jubilee Hills, Hyderabad – 500033, Telangana, India
Phone: +91-40-40300300, E-mail Id: cs@moldtokpackaging.com / ir@moldtekpackaging.com
Website: www.moldtekpackaging.com, CIN No.: L21022TG1997PLC026542

Commenting on the Q3 results Mr. J. Laxmana Rao CMD said that increasing demand for our pharma packaging products is a good sign as it augurs well for our entry into the huge pharma packaging segment, with new US government imposing duties on China and neighboring countries export opportunities are expected to increase for Moldtek and for India as a whole.

Moldtek's Entry into Pharma is now picking up Pace

- <u>Product Launches</u>: We added over 12 new bottle SKUs, 2 sizes in child-resistant packaging, and 2 sizes in EV tubes based on concrete orders. Increased business from these key customers is going to contribute to revenue growth.
- <u>Successful audits & qualification</u>: Over 12 clients have cleared audits and given great feedback in this calendar year since our initiation. More than 6 client audits are lined up in Q4 with great potential
- <u>Expansion</u>: With more contracts confirmed, Moldtek is expanding capacity through strong partnerships thus positioning the company for future growth. We are planning to double the production capacity during next financial year.
- Strong Customer Demand: The Company is seeing strong growth across lifestyle product segment through IML tubes & also core Rx product base, especially for those used in Oral solids. Canisters sales started but as they need vigorous testing sales will raise from next financial year.

Pharma initiation & expansion

- Mold-Tek Packaging has demonstrated significant growth in its Pharma division during the third quarter (Q3 Rs.2.27Cr.) compared to the second quarter (Q2 Rs.1.02Cr.) with some products going for commercial orders these numbers are expected to raise in Q4.
- A notable achievement is the successful completion of a specialized delivery system project. Mold-Tek has not only exported these specialized packs but has also applied for a patent.
- A record time-to-market of about 15 days to launch a CRC holder, propelled confidence in our abilities with a global client. They have initiated numerous new projects in bottles and closures.
- <u>Strategic Partnerships</u>: One of the largest medicine suppliers of USA developed over 8 SKUs of caps with us in this quarter. Another fast-growing MNC based out of Ahmedabad has qualified us for their cap-needs in the OSD (Oral Solid Dosage) segment. New 28mm SKU in Squeeze lock & CRC-with-TE also are being developed based on confirmed agreements.
- Innovation in IML & Robotic Pick & Place: Our expertise in In-Mold Labeling (IML) and in-house robotic pick-and-place technology is ground breaking in India. These capabilities not only improve the aesthetics and functionality of packaging but also offers consistent quality
- <u>NMDA Regulatory Compliance</u>: Our canisters are one-of-a-kind with single piece construction and laser marking. They come with NMDA regulatory compliance and completely eliminates risk of hazardous Nitrous amines in drugs.

<u>New products:</u> Through our in-house Design and Tool room teams we are playing important role in new product devt in pharma packaging.

Squeeze lock CRC single piece cap with better leak resistance that withstands double vacuum pressure than options available in market.

• 28 mm CRC with tamper evidence – This product has huge demand but most companies still import from Europe and other countries at a higher price. Moldtek wishes to cater to this segment starting from FY26 Q1 itself – with confirmed agreements with 2 big clients.

- Also started working on a variation of this 28mm CRC with a new feature to enable easier drug delivery for injectable solutions as well
- Working on additional two more SKUs for OTC bottles for 2 major clients, for US market.

Aditya Birla Group: Company has invested Rs 10 crores in new plant and machinery over the last six months, with an additional Rs 5 crores planned for future investments. This expansion aims to increase the overall plant capacity at Cheyyar, Panipat, and Mahad from 6,000 MTA to 10,000 MTA. The new capacity is expected to commence commercial production in Q2 of FY26.

<u>Increasing Export turnover:</u> Company's Marketing team recently participated in the prestigious National Restaurant Association held in Chicago, USA, marking a significant step in its efforts to expand export operations.

The exhibition focused on enhancing export opportunities, and Company leveraged this occasion to strengthen relationships with global clients and explore new business collaborations. Moldtek also received export orders for canisters and also enquiries for other pharm-packaging products. Company has made an Export Turnover of Rs 7.26 crores for 9 months as against previous year Rs 2.83 crores.

<u>Enhancement of Printing Capacity</u>: To meet the growing demand, Company is set to install a new state-of-the-art printing machine by the end of March 2025. This cutting-edge technology will enhance production capacity, improve efficiency, and further strengthen the company's ability to fulfill increasing orders.

<u>New Customers:</u> During this quarter, the Company has successfully bagged new orders from reputed Companies like Vijetha Hospitality, Thennan Enterprises, Byte and Gulp Restaurants, The connoisseurs, Swadeshi Disha, Thanco Natural Food, Aanchal Cashew, and Narsina Cashew etc.

About Mold-Tek Packaging Limited:

Mold-Tek Packaging Limited is the leader in manufacturing injection moulded rigid plastic packaging containers (BSE Scrip Code: 533080, NSE Symbol: MOLDTKPAC). Established in 1986, is one of the leading players in rigid plastic packaging in India. Publicly listed in 1993, has 12 Manufacturing Units, 2 stock points PAN India. Current installed Injection molding capacity of over 50,000 TPA. Mold-Tek has been the innovator and torch bearer in introducing many world class packaging products in India for Lubes, Paints, Food and FMCG products. Mold-Tek is the first Company in India to introduce "In-Mold Labeling (IML)" concept for decorating plastic containers using ROBOTS. IML enables photographic quality decoration with complete hygienic and hands-free production of containers suitable for food and FMCG products. Mold-Tek is the only packaging Company in the India to design and manufacture in house ROBOTS for the IML decoration apart from manufacturing IML Labels in-house.

J. Lakshmana Rao

Chairman and Managing Directo

DIN: 00649702